



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 6 List View

General Information

Contact

Default Values

Discount

Document Information

Clarification Request

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000053883 

Legal Name: STRATEGIC MINDZ LLC

Alias/DBA:

Total Bid: \$2,402,400.00

Response Date: 09/23/2026 

Response Time: 13:27

Responded By User ID: strategicmindz 

First Name: Aasha

Last Name: Subramanian

Email: aasha@strategicmindz.com

Phone: 6674211078

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services

Total of Header Attachments: 6

Total of All Attachments: 6



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09232600000003170	1

VENDOR
VS0000053883
STRATEGIC MINDZ LLC

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2402400
Response Date: 2026-09-23
Response Time: 13:27:40
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	70.000000	145600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	75.000000	156000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	70.000000	145600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	80.000000	166400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	80.000000	166400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	90.000000	187200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	90.000000	187200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	100.000000	208000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	90.000000	187200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	100.000000	208000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	90.000000	187200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.



NEW YORK STATE **MINORITY- AND WOMEN-OWNED BUSINESS ENTERPRISE ("MWBE")** **CERTIFICATION**

Empire State Development's Division of Minority and Women's Business Development grants a
Minority Business Enterprise (MBE)

pursuant to New York State Executive Law, Article 15-A to:

Strategic Mindz LLC

Certification Awarded on: August 21, 2026

Expiration Date: August 21, 2031

File ID#: 75576



**Division of Minority
and Women's
Business Development**

A Division of Empire State Development

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Service - Prof
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Proc Folder: 2020855		Reason for Modification:	
Doc Description: Temporary Technical Staffing Services			
Proc Type: Statewide MA (Open End)			
Date Issued 2026-08-27	Solicitation Closes September 23, 2026	Solicitation No CRFQ 0231 OOT2700000006	Version 1

BID RECEIVING LOCATION
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

VENDOR		
Vendor Customer Code:		
Vendor Name : Innoflexion Technologies, Inc. Address : 7041 Koll Center Parkway, Suite 230 Street : City : Pleasanton		
State : CA	Country : USA	Zip : 94566
Principal Contact : Shrini Keskar		
Vendor Contact Phone: +1 (949) 235-7091		Extension:

FOR INFORMATION CONTACT THE BUYER Toby L Welch (304) 558-8802 toby.l.welch@wv.gov

Vendor Signature 	FEIN# 810769849	DATE 09-22-2026
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All offers subject to all terms and conditions contained in this solicitation



DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title): Shrini Keskar

(Address): 7041 Koll Center Parkway, Suite 230, Pleasanton, CA
94566

(Phone Number) / (Fax Number): +1 (949) 235-7091

(email address): shrini.keskar@innoflexion.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Innoflexion Technologies, Inc.
(Company)


(Signature of Authorized Representative)

Shrini Keskar | Co-Founder (09-22-2026)
(Printed Name and Title of Authorized Representative) (Date)

+1 (949) 235-7091
(Phone Number) (Fax Number)

shrini.keskar@innoflexion.com
(Email Address)



EXHIBIT A — PRICING SHEET			
State of West Virginia · Purchasing Division · WV Office of Technology (WVOT)			
Solicitation No.: CRFQ 0231 OOT2700000006			
Vendor			
Line	Commodity Code	Position Classification	Est. Hours
1	81110000	Senior Web Application Analyst	2080
2	81110000	CRM Application Analyst	2080
3	81110000	Senior SQL Server Database Administrator	2080
4	81110000	Business Analyst	2080
5	81110000	Learning Management System & eLearning Dev Specialist	2080
6	81110000	Cloud Financial Operations Specialist	2080
7	81110000	Cloud Architect	2080
8	81110000	Cloud Security Professional	2080
9	81110000	Cloud Platform Engineer	2080
10	81110000	Cloud Network Engineer	2080
11	81110000	Cloud Systems Management Engineer	2080
12	81110000	Cloud Center of Excellence (CCOE) Implementation Spec	2080
13	81110000	Mainframe Systems Programmer	2080
		GRAND TOTAL — OVERALL TOTAL COST (basis of award, \$)	27040
Hours shown are the State's estimates for evaluation purposes only and do not represent a guaranteed solicitation line item text). Hourly rates are fully loaded and inclusive of all federal, state and local Medicare, unemployment compensation, workers compensation, general and professional liability fringe, and ALL travel expenses (§4.2.3). Pricing is firm for the life of the Contract, including all renewals.			
Authorized Signature:			
Printed Name / Title: Shrini Keskar / Co-Founder			
Date: 09-22-2026			
FEIN: 810769849			

Unit Price (Hourly Rate)	Extended Total
\$70.00	\$145,600
\$75.00	\$156,000
\$70.00	\$145,600
\$80.00	\$166,400
\$80.00	\$166,400
\$90.00	\$187,200
\$110.00	\$228,800
\$110.00	\$228,800
\$90.00	\$187,200
\$100.00	\$208,000
\$90.00	\$187,200
\$100.00	\$208,000
\$90.00	\$187,200
	\$2,402,400

ted minimum or maximum (per withholding taxes, social security & premiums, vendor overhead, candidate travel terms (§13).

VENDOR QUALIFICATIONS & EXPERIENCE

Specifications §3.1 (Years in Business) and §3.2 (Demonstrated Staffing Experience)

Solicitation No. CRFQ 0231 OOT2700000006 · Proc Folder 2020855 · Temporary Technical Staffing Services

Vendor	Innoflexion Technologies, Inc.
Address	7041 Koll Center Parkway, Suite 230, Pleasanton, CA 94566
FEIN	81-0769849
Named Subcontractor	Strategic Mindz LLC (SMZ)
Submitted To	West Virginia Department of Administration, Purchasing Division

1. Minimum Years in Business — Specification §3.1

Specification §3.1 requires that vendors be in business a minimum of five (5) years providing similar information technology services.

Innoflexion Technologies, Inc. was incorporated in the State of California on December 7, 2015 (Secretary of State Entity No. 3847802) and has provided information technology, software engineering and IT staff augmentation services continuously since that date — a period of more than ten (10) years as of the date of this submission. The corporation is active and in good standing in its state of incorporation.

Supporting documentation attached:

- Exhibit 1 — California Secretary of State Certificate of Status, Entity No. 3847802, Registration Date 12/07/2015, Status: Active.





Secretary of State Certificate of Status

I, SHIRLEY N. WEBER, PH.D., California Secretary of State, hereby certify:

Entity Name:	INNOFLEXION TECHNOLOGIES, INC.
Entity No.:	3847802
Registration Date:	12/07/2015
Entity Type:	Stock Corporation - CA - General
Formed In:	CALIFORNIA
Status:	Active

The above referenced entity is active on the Secretary of State's records and is authorized to exercise all its powers, rights and privileges in California.

This certificate relates to the status of the entity on the Secretary of State's records as of the date of this certificate and does not reflect documents that are pending review or other events that may impact status.

No information is available from this office regarding the financial condition, status of licenses, if any, business activities or practices of the entity.



IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of September 12, 2022.

SHIRLEY N. WEBER, PH.D.
Secretary of State

Certificate No.: 044312326

To verify the issuance of this Certificate, use the Certificate No. above with the Secretary of State Certification Verification Search available at bizfileOnline.sos.ca.gov.

2. Demonstrated Staffing Experience — Specification §3.2

Specification §3.2 requires documentation demonstrating that the Vendor has provided staffing of at least six (6) individuals within the classifications listed in Section 1 of the Specifications within the past five (5) years. Documentation must identify the entity to whom each individual was supplied and provide contact information for that entity.



The six placement records below are provided in satisfaction of this requirement.

2.2 Placement Records

Complete one record per individual. Every field must be populated — §3.2 requires the entity name and reachable contact information for each placement.

WV Specifications: Senior Web Application Analyst

4.1.1

Entity Supplied To	CPA.com
Client Contact — Name & Title	Vikram Holla — Senior Director of Technology IT Director
Client Contact — Address	1345 Avenue of the Americas, Fl 27, New York, NY 10105
Client Contact — Phone / Email	408.242.4347 · vikram.holla@hq.cpa.com
Scope Performed / Basis for Classification Match	✓ Delivered enterprise-scale, database-driven web application development on the .NET stack — ASP.Net, C#, Visual Studio, JavaScript — supporting a national professional services platform ✓ Designed the underlying relational data model and built SOAP/REST web services integrating the application with marketing, CRM and analytics platforms ✓ Handled analysis and design through the full lifecycle, translating business requirements into functional specifications and supporting release and acceptance testing ✓ Worked as embedded staff within the client's technology organization, using TFS for source control and team collaboration

WV Specifications: CRM Application Analyst

4.1.2

Entity Supplied To	TAUCK
Client Contact — Name & Title	Ashwini Syamanur – QA Manager
Client Contact — Address	10 Westport Road, Wilton, CT 06897
Client Contact — Phone / Email	asyamanur@tauck.com
Scope Performed / Basis for Classification Match	✓ Delivered enterprise web application development for a national travel and hospitality operator on the .NET stack — ASP.Net, Visual Studio, C#, JavaScript — supporting customer engagement and booking operations ✓ Built MVC components and WCF services integrating the application with enterprise systems, with jQuery front-end development ✓ Designed the SQL Server relational data model and entity structures, carrying data design, analysis and design through implementation ✓ Worked as embedded staff alongside client business and technology stakeholders, using SharePoint and TFS for collaboration and source control

WV Classification: Senior SQL Server Database Administrator

4.1.3



Entity Supplied To	WHSmith North America
Client Contact — Name & Title	Joonil Kim – Sr. Software Development Manager
Client Contact — Address	6600 Bermuda Rd, Las Vegas, NV 89119
Client Contact — Phone / Email	Joonil.Kim@whsmith.com
Scope Performed / Basis for Classification Match	✓ Provided senior SQL Server database administration for a national retail group, covering operation, maintenance and implementation of enterprise SQL Server environments ✓ Created and maintained databases and primary database objects, with T-SQL development and stored procedure creation and utilization ✓ Performed SQL Server version migrations on Windows servers, including SSIS package development, along with command-line DDL operations and scripting ✓ Managed backup and recovery for production SQL Server databases, with SSIS and SSAS installation, implementation and monitoring

WV Classification: **Business Analyst**

4.1.4

WV Classification	Business Analyst
Entity Supplied To	WHSmith North America
Client Contact — Name & Title	Joonil Kim – Sr. Software Development Manager
Client Contact — Address	6600 Bermuda Rd, Las Vegas, NV 89119
Client Contact — Phone / Email	Joonil.Kim@whsmith.com
Scope Performed / Basis for Classification Match	✓ Performed business analysis for a national retail group, reviewing and evaluating business systems and user needs and formulating solutions aligned to business strategy ✓ Facilitated requirements sessions with business and technology stakeholders to elicit requirements, operational constraints and assumptions, documenting user needs and program functions ✓ Prepared functional and technical specifications for reporting and data warehouse work, supporting business intelligence enhancements and end-user reporting platforms ✓ Worked across the full SDLC within established application development practices, with an active role in acceptance testing, defect reporting and retesting ✓ Applied relational database and client-server expertise, working alongside the database administration team

WV Classification: **Learning Management System & eLearning Development Specialist**

4.1.5

Entity Supplied To	California State University (CSU)
Client Contact — Name & Title	Yash Jayaram — Manager, Solution Design



Client Contact — Address	800 N. State College Blvd., Fullerton, CA 92831
Client Contact — Phone / Email	yjayaram@fullerton.edu
Scope Performed / Basis for Classification Match	✓ Placed a cross-functional delivery team embedded with the University's IT organization, academic advising staff and registrar subject matter experts ✓ Worked directly with academic SMEs to translate institutional policy, prerequisite rules and approval criteria into an automated decisioning system ✓ Delivered ongoing engineering and functional support through design, rollout and adoption, including structured knowledge transfer to internal University staff ✓ Achieved a 50% reduction in decision turnaround, 95% policy enforcement accuracy, and 60% reduction in administrative burden

WV Classification: [Cloud Financial Operations Specialist](#)

4.1.6

N/A

WV Classification: [Cloud Architect](#)

4.1.7

Entity Supplied To	CPA.com
Client Contact — Name & Title	Vikram Holla — Senior Director of Technology IT Director
Client Contact — Address	1345 Avenue of the Americas, Fl 27, New York, NY 10105
Client Contact — Phone / Email	408.242.4347 vikram.holla@hq.cpa.com
Scope Performed / Basis for Classification Match	✓ Designed and implemented cloud architecture supporting a national professional services data and analytics platform on [AWS/Azure/GCP] ✓ Architected data pipeline and warehouse infrastructure integrating enterprise SaaS platforms with a cloud data environment, including network, identity and storage design ✓ Applied cloud migration patterns to move workloads and data processing into the cloud environment ✓ Provisioned and managed infrastructure as code using Terraform, with repeatable environment deployment ✓ Communicated architectural decisions and trade-offs to both technical teams and business stakeholders

WV Classification: [Cloud Security Professional](#)

4.1.8

Entity Supplied To	Cornerstone Consulting & Technology
Client Contact — Name & Title	Derek Lawson - Vice President
Client Contact — Address	241 5th St, San Francisco, CA 94103



Client Contact — Phone / Email	415.705.7800x228 dlawson@cornerstoneconcilium.com
Scope Performed / Basis for Classification Match	✓ Placed a Cloud Security Professional with a global enterprise software provider, embedded in the client's information security function ✓ Implemented identity and access management, key management and encryption, and network security group configuration across the client's cloud environment ✓ Applied cloud compliance frameworks and automated security auditing tooling to maintain and evidence control posture ✓ Integrated security controls into CI/CD pipelines under DevSecOps practices, working alongside platform and engineering teams

WV Classification: Cloud Platform Engineer

4.1.9

Entity Supplied To	WHSmith North America
Client Contact — Name & Title	Joonil Kim – Sr. Software Development Manager
Client Contact — Address	6600 Bermuda Rd, Las Vegas, NV 89119
Client Contact — Phone / Email	Joonil.Kim@whsmith.com
Scope Performed / Basis for Classification Match	✓ Provided cloud platform engineering for a national retail group's customer-facing web and mobile applications serving store locator and search across 400+ locations in the US and Canada ✓ Administered and automated the underlying cloud infrastructure supporting application availability and scale ✓ Built and maintained containerized workloads with orchestration, and CI/CD pipelines for automated build and release ✓ Developed automation scripting for deployment, configuration and operational tasks ✓ Provisioned infrastructure as code for repeatable, version-controlled environment deployment

WV Classification: Cloud Network Engineer

4.1.10

Entity Supplied To	Cornerstone Consulting & Technology
Client Contact — Name & Title	Derek Lawson - Vice President
Client Contact — Address	241 5th St, San Francisco, CA 94103
Client Contact — Phone / Email	415.705.7800x228 dlawson@cornerstoneconcilium.com
Scope Performed / Basis for Classification Match	✓ Placed a Cloud Network Engineer with Cornerstone, supporting cloud network infrastructure across the client's enterprise and customer-facing environments



	✓ Managed virtual private cloud architecture — VPC/VNET design, subnet segmentation, VPN connectivity and dedicated interconnect via Direct Connect/ExpressRoute ✓ Configured and maintained load balancing and content delivery infrastructure supporting application performance and availability at scale ✓ Implemented cloud-native firewalls and network security groups for perimeter and segmentation control
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WV Classification: Cloud Systems Management Engineer

4.1.11

Entity Supplied To	Cornerstone Consulting & Technology
Client Contact — Name & Title	Derek Lawson - Vice President
Client Contact — Address	241 5th St, San Francisco, CA 94103
Client Contact — Phone / Email	415.705.7800x228 dlawson@cornerstoneconcilium.com
Scope Performed / Basis for Classification Match	✓ Placed a Cloud Systems Management Engineer with Cornerstone, performing systems administration across the client's cloud environment ✓ Operated cloud monitoring and logging tooling for environment health, performance and incident visibility ✓ Managed patch management, backup and recovery, and high availability configuration for cloud-hosted systems ✓ Administered DNS and identity services including single sign-on integration ✓ Applied configuration management tooling for automated, consistent system provisioning and drift control

WV Classification: Cloud Center of Excellence (CCOE) Implementation Specialist

4.1.12

Entity Supplied To	WHSmith North America
Client Contact — Name & Title	Joonil Kim — Sr. Software Development Manager
Client Contact — Address	6600 Bermuda Rd, Las Vegas, NV 89119
Client Contact — Phone / Email	Joonil.Kim@whsmith.com
Scope Performed / Basis for Classification Match	✓ Delivered cloud transformation leadership for a national retail group, providing IT leadership and programme management across cloud adoption initiatives ✓ Defined cloud governance standards, best practices and enterprise-wide adoption strategy for the client's technology organization ✓ Led organizational change management supporting the transition, including cloud training and enablement for internal staff ✓ Worked across IT operations, security and business units, translating technical strategy into terms each stakeholder group could act on



3. Company Overview

Innoflexion Technologies, Inc. founded in 2016 is a leading Silicon Valley software services, product engineering, and IT staffing firm having operations across USA & India. Our agile approach and customer-first mindset are our key differentiators. As a trusted technology & innovation partner, we enable startups, large enterprises, and public sectors to fulfil their technology & resource needs.

Innoflexion Technologies, Inc. submits this bid as Vendor and **prime contractor**. **Strategic Mindz LLC (SMZ)** is named as **subcontractor** and will support delivery of Contract Services under the Vendor's direction.

***Attached as separate attachment:** *signed Subcontractor Commitment Letter, Innoflexion as Prime / SMZ as Subcontractor*

In accordance with General Terms §22 and §32, the Vendor will notify all subcontractors of their obligation to comply with applicable laws and to be licensed and in good standing in West Virginia prior to performing any work under the Contract.

4. Vendor Profile

- Innoflexion Technologies, Inc. — California corporation, incorporated December 7, 2015; Entity No. 3847802.
- Software services, digital product engineering and IT staff augmentation for enterprise and public sector clients.
- Core capabilities: IT staff augmentation, data engineering, cloud and platform engineering, AI and machine learning, application development, and product engineering.
- Primary NAICS: 541511 — Custom Computer Programming Services.

Submitted by: 

Shrini Kesar, Co-Founder · Innoflexion Technologies, Inc. · shrini.keskar@innoflexion.com · +1 (949) 235-7091

Date: 09-23-2026

ADDENDUM ACKNOWLEDGEMENT FORM

SOLICITATION NO.: CRFQ 0231 OOT2700000006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgement form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

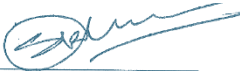
(Check the box next to each addendum received)

- | | |
|--|--|
| ☐ Addendum No. 1 | ☐ Addendum No. 6 |
| ☒ Addendum No. 2 | ☐ Addendum No. 7 |
| ☐ Addendum No. 3 | ☐ Addendum No. 8 |
| ☐ Addendum No. 4 | ☐ Addendum No. 9 |
| ☐ Addendum No. 5 | ☐ Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Innoflexion Technologies, Inc.

Company



Authorized Signature

Date 09-23-2026

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



SUBCONTRACTOR COMMITMENT LETTER

TO: West Virginia Department of Administration, Purchasing Division — Attn: Toby L Welch, Buyer
FROM: Innoflexion Technologies, Inc. (Vendor / Prime Contractor) & Strategic Mindz LLC (Subcontractor)
DATE: 09-23-2026
SUBJECT: Joint Commitment Statement and Teaming Authorization for Solicitation No. CRFQ 0231 OOT2700000006 — Temporary Technical Staffing Services, West Virginia Office of Technology (WVOT)

1. Teaming Commitment

Innoflexion Technologies, Inc. ("Innoflexion"), as Vendor and prime contractor, and Strategic Mindz LLC ("SMZ"), as Subcontractor, jointly submit this Commitment Letter in support of Innoflexion's bid in response to Solicitation No. CRFQ 0231 OOT2700000006 for Temporary Technical Staffing Services on behalf of the West Virginia Office of Technology.

Innoflexion submits this bid as the sole Vendor. Innoflexion will hold the resulting Contract, will be solely responsible to the State for performance, and will invoice the State directly. SMZ will support delivery of Contract Services as a subcontractor under Innoflexion's direction and supervision.

The parties have executed a Teaming Agreement governing this engagement, effective 09-23-2016.

2. Division of Responsibilities

Role	Entity	Contractual & Operational Responsibilities
Vendor / Prime Contractor	Innoflexion Technologies, Inc.	• Holds the Contract awarded under CRFQ 0231 OOT2700000006 and is solely accountable to the State for performance. • Receives and responds to all Agency staffing requests and delivery orders. • Presents candidate qualifications, resumes and qualification documentation to the Agency for review. • Invoices the State, maintains required insurance, and carries all contractual obligations including indemnification. • Supervises and directs all subcontractor personnel and activity under the Contract. • Serves as the single point of contact for the Purchasing Division and WVOT.
Subcontractor	Strategic Mindz LLC	• Supports candidate sourcing, screening and qualification verification across the contracted position classifications. • Supports candidate documentation packages, including resumes, qualification documentation and verification of degrees. • Performs all work under Innoflexion's direction; holds no direct contractual relationship with the State.



3. Resource Commitment

SMZ commits to providing qualified, U.S.-based personnel to support Innoflexion's fulfillment of Agency staffing requests across the position classifications identified above, for the initial Contract term and any exercised renewal terms. All candidates presented to the Agency will meet or exceed the mandatory qualification requirements set out in Section 4.1 of the Specifications for the applicable classification.

4. Compliance Commitments

Both parties acknowledge and commit to the following requirements of the Solicitation and resulting Contract:

- Subcontractor Compliance (General Terms §22): SMZ will comply with all applicable federal, state and local laws, regulations and ordinances, and has been notified of this obligation prior to performance of any work under the Contract.
- Licensing and Good Standing (General Terms §32): SMZ will be licensed, in good standing, and up to date on all state and local obligations in West Virginia, including business licensing and business and occupation taxes, as applicable.
- Fully Loaded Rates (Specifications §4.2.3): All costs associated with SMZ-supplied personnel are included within Innoflexion's hourly rates as bid. No additional fees or charges will be assessed to the State.
- Independent Contractor Status (General Terms §35): Neither Innoflexion nor SMZ, nor their employees, are employees of the State for any purpose.
- Background Checks (General Terms §40): Personnel will comply with any background check requirements imposed by the State in connection with access to sensitive or critical information or presence at the Capitol complex.
- Interested Party Disclosure (General Terms §43): If the Contract value reaches \$1 million, SMZ will be disclosed to the Agency as an interested party prior to commencement of work, and in any supplemental disclosure required.

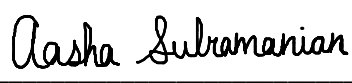
5. Authorization

By signing below, the authorized representatives of Innoflexion Technologies, Inc. and Strategic Mindz LLC affirm their binding commitment to the staffing, delivery and compliance obligations set forth in this letter and in Innoflexion's bid in response to Solicitation No. CRFQ 0231 OOT2700000006.

Innoflexion Technologies, Inc.
(Vendor / Prime Contractor)

Sign: 
Shrini Keskar | Co-Founder
Date: 09-23-2026

Strategic Mindz LLC
(Subcontractor)

Sign: 
Aasha Subramanian | President
Date: 09-23-2026

