



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 5

List View

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID:

Legal Name: INVOTI LLC

Alias/DBA: MANPREET KAUR

Total Bid: \$2,860,000.00

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 5

Total of All Attachments: 5



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09232600000003159	1

VENDOR
VS0000043023 INVOTI LLC

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2860000
Response Date: 2026-09-23
Response Time: 12:56:56
Comments:

FOR INFORMATION CONTACT THE BUYER Toby L Welch (304) 558-8802 toby.l.welch@wv.gov		
Vendor Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	98.000000	203840.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	95.000000	197600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	102.000000	212160.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	88.000000	183040.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	85.000000	176800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	95.000000	197600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	125.000000	260000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	125.000000	260000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	112.000000	232960.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	105.000000	218400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	120.000000	249600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	115.000000	239200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.



Response to Centralized Request for Quote

CRFQ OOT2700000006

TEMPORARY TECHNICAL STAFFING SERVICES

Prepared for:

West Virginia Office of Technology (WVOT)

State of West Virginia — Department of Administration,
Purchasing Division

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1 Transmittal Letter

Invoti's Response

September 22, 2026

Toby L. Welch,
Buyer
Department of Administration, Purchasing Division
2019 Washington Street East
Charleston, WV 25305-0130

Subject: Response for CRFQ 0231 OOT2700000006 — Temporary Technical Staffing Services

Invoti L.L.C. is pleased to submit our bid in response to the State of West Virginia Purchasing Division's Centralized Request for Quote OOT2700000006 for Temporary Technical Staffing Services on behalf of the West Virginia Office of Technology (WVOT).

WVOT supports mission-critical systems spanning legacy mainframe, client-server, cloud, and modern web tiers, and this solicitation seeks thirteen classifications of specialized expertise not available within the State's full-time workforce. Each contracted resource must also mentor, train, and provide structured shadowing for State analysts; our response treats that knowledge-transfer obligation as part of every placement's scope.

Invoti is incorporated in Missouri and registered as both a WBE and an MBE with the Missouri Office of Equal Opportunity. We are an enrolled E-Verify employer and are registered to operate across 25 states.

- **State-government technical delivery in regulated environments:** Engagements for the State of Vermont Agency of Digital Services and its partner agencies since 2021, including the Vermont Health Connect Oracle upgrade and OCI/Azure cloud migration review under MARS-E and IRS 1075 controls.
- **Knowledge transfer as the delivery model:** our active Green Mountain Care Board DataOps engagement embeds Invoti W-2 engineers with State staff in co-development, the model WVOT's mentorship and shadowing requirement calls for.
- **One accountable point of contact:** Harshdeep Bhasin, PMP, leads the engagement.

Invoti accepts the specifications, terms, and conditions of CRFQ OOT2700000006 and all acknowledged addenda 1 and 2 without exception. Our hourly rates include all costs under Specification 4.2.3 and are firm for the life of the contract, and we have submitted no material we consider confidential.

Thank you for your consideration; we welcome the opportunity to discuss our approach further.

Sincerely,



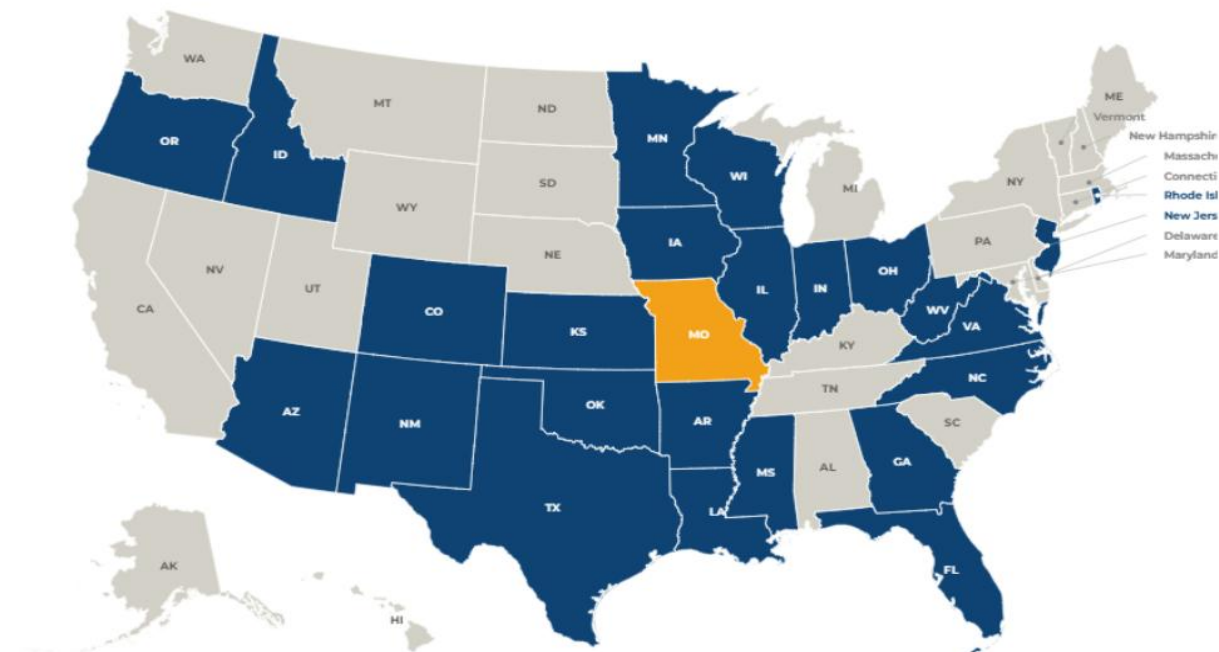
Manpreet Kaur
President, Invoti L.L.C.
Jefferson City, Missouri 65109
573-606-7219 | info@invoti.com

2 Vendor Qualifications

Invoti's Response

Invoti L.L.C. was organized in Missouri on 07-06-2021 and has provided information technology staffing and consulting services continuously since that time, a period exceeding five years. Invoti is a certified Minority Business Enterprise and Women Business Enterprise headquartered in Jefferson City, Missouri, and its leadership team brings over 30 years of combined experience in staff augmentation, project management, and quality assurance. We are registered to operate in **25 states**, including West Virginia, giving us the geographic reach and infrastructure to support large, multi-jurisdictional contracts.

Our philosophy is rooted in delivering **compliant, reliable, and scalable staffing solutions** that align with client objectives, timelines, and budgetary requirements. We specialize in both healthcare and technology staffing, with proven success in highly regulated environments such as public health, corrections, and enterprise modernization.



Ability and Capacity

Invoti maintains a workforce of full-time employees and a pool of actively placed professionals across healthcare, IT, administrative, and executive categories. Our **AI-driven staffing platform** accelerates candidate identification, verification, and onboarding, ensuring placements are both timely and compliant. We have demonstrated the ability to scale resources rapidly to meet urgent short-term needs while also supporting long-term workforce planning.

Invoti L.L.C. affirms that it is in good standing under the laws of the State of Missouri and will maintain all necessary licenses, permits, certifications, approvals, and authorizations required to perform its obligations under this contract. The firm is fully compliant with applicable federal, state, and local regulations and is prepared to provide staffing services in accordance with State of West Virginia Purchasing Division contractual and policy requirements.



Invoti holds the following credentials and registrations relevant to this solicitation:

Certified E-Verify Employer – ensuring strict compliance with federal employment eligibility verification requirements.

- **Minority Business Enterprise (MBE) and Women Business Enterprise (WBE) Certification** – awarded by the Missouri Office of Equal Opportunity, demonstrating Invoti’s commitment to workplace diversity and inclusion.



- **Multi-State Registration** – actively registered to operate in **25 states across the United States**, confirming readiness to commence services without delay and in full compliance with jurisdictional requirements.
- **Certificate of Insurance:** The certificate of Insurance is below:

13796270 Invoti LLC
ACORD

8/18/2026 5:27:43 PM

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 8/18/2026

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER TechInsurance, Division of Specialty Program Group LLC 203 N. LaSalle St., 20th Floor, Chicago, IL 60601	CONTACT NAME: PHONE (A/C No. Ext.): (800) 688-1984 FAX (A/C No.): 312-690-4123 E-MAIL ADDRESS: INSURER(S) AFFORDING COVERAGE <table style="width: 100%;"> <tr> <td style="width: 80%;">INSURER A: Philadelphia Indemnity Insurance Company</td> <td style="width: 20%;">NAIC # 18058</td> </tr> <tr> <td>INSURER B: Hartford Fire Insurance Company</td> <td>19682</td> </tr> <tr> <td>INSURER C: Hartford Insurance Company of the Midwest</td> <td>37478</td> </tr> <tr> <td>INSURER D: Property and Casualty Insurance Company of Hartford</td> <td>34690</td> </tr> <tr> <td>INSURER E: Lloyd's of London</td> <td>AA-1126958</td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>	INSURER A: Philadelphia Indemnity Insurance Company	NAIC # 18058	INSURER B: Hartford Fire Insurance Company	19682	INSURER C: Hartford Insurance Company of the Midwest	37478	INSURER D: Property and Casualty Insurance Company of Hartford	34690	INSURER E: Lloyd's of London	AA-1126958	INSURER F:	
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INSURER E: Lloyd's of London	AA-1126958												
INSURER F:													

INSURED
 Invoti LLC
 1747 Morgan Ct, Jefferson City, MO, 65109

COVERAGES	CERTIFICATE NUMBER:	REVISION NUMBER:
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THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. LIMITS SHOWN ARE INCLUSIVE OF AMOUNTS REQUESTED BY THE CERTIFICATE HOLDER AND MAY NOT REFLECT POLICY LIMIT AMOUNTS IN EXCESS OF THOSE REQUESTED. *Not Applicable in NY

POLICY	TYPE OF INSURANCE	ADDITIONAL SUBROGATION	POLICY NUMBER	POLICY EFF. DATE (MM/DD/YYYY)	POLICY EXP. DATE (MM/DD/YYYY)	LIMITS
D	☒ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ☒ OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: ☒ POLICY ☐ PRO ☐ SECT ☐ LOC ☐ OTHER:		4656MBLUSBRX	8/11/2026	8/11/2027	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED POSSESSIONS (Per occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000
D	AUTOMOBILE LIABILITY ☐ ANY AUTO ☒ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☒ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY		4656MBLUSBRX	8/11/2026	8/11/2027	COMBINED SINGLE LIMIT (Per accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
D	☒ UMBRELLA/LIAB ☐ EXCESS LIAB ☐ CLAIMS-MADE ☒ DED ☒ RETENTION \$ 10,000		4656MBLUSBRX	8/11/2026	8/11/2027	EACH OCCURRENCE \$ 2,000,000 AGGREGATE \$ 2,000,000 \$
C	WORKERS COMPENSATION AND EMPLOYER LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/OWNER EXCLUDED? (Mandatory in NY) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N No	46WVCSUSBRW	8/11/2026	8/11/2027	☒ PER STATUTE ☐ OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
A	Fidelity Bond 3rd Party BKT Professional Liability (Errors and Omissions)		PH45Y1883013-001 46 TC 0803082-26	8/11/2026 8/11/2026	8/11/2027 8/11/2027	Each Occurrence \$3,000,000 Occurrence/Aggregate \$5,000,000 / \$5,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER Insured copy	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE: 
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Employee retention and turnover metrics

Invoti calculates client retention based on the number of active contracts renewed or extended over the prior three fiscal years (FY2022-FY2024). Of contracts eligible for renewal during this period, Invoti achieved an approximately 85% retention rate, measured by contract count. This figure reflects clients who renewed, extended, or awarded follow-on work to Invoti following an initial engagement. Retention is tracked by the Invoti account management team and reviewed quarterly by leadership.

Our proactive approach, personalized service, and continuous innovation help foster enduring relationships. We are confident that our proven track record in client retention demonstrates the trust and value we bring to every partnership, aligning seamlessly with the goals and expectations outlined in this Request for Proposal.

Invoti L.L.C. measures client satisfaction quarterly through structured feedback forms and ongoing communication led by the assigned Account Manager. Clients rate performance across quality, timeliness, cost, and customer relations using a standardized 0–3 scale. Based on collected responses, Invoti maintains an average client satisfaction score of 2.8 out of 3, reflecting consistent excellence in service delivery and proactive client engagement.

Client Testimonial	Client Feedback
*We are glad to collaborate with Invoti and experience their proven track record of offering high-level subject matter expertise, providing essential insights and new solutions to improve project outcomes. Their dedication to excellence in procurement assistance and acquisition support has been exemplary. They demonstrated a deep understanding of our unique requirements and showcased a proactive approach to address challenges. Their team's expertise and commitment to delivering high-quality solutions have significantly contributed to the success of our procurement initiatives. We look forward to much more successful collaboration in the future." Lisa Nichols, Director of Sales IMS Technology Group	Please provide your opinion by rating the following: Rating: (0) Unsatisfactory (1) Marginally Satisfactory (2) Satisfactory (3) Expectations. Quality of Solicitation Services 1. Did you acquire any services from this vendor within the last two(2) years? ☐ Yes ☐ No 2. Did the Vendor provide the services in a timely and efficient manner? ☐ 0 ☐ 1 ☐ 2 ☐ N/A 3. Did the Vendor have the required expertise and ability to answer questions about the services? ☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ N/A 4. How well did the Vendor resolve problems, if any? ☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ N/A Cost 5. Did you receive timely, current, accurate & complete invoices. ☐ 0 ☐ 1 ☐ 2 ☐ N/A Timeliness of Performance 6. Was the Vendor adhering to delivery schedule (regarding major tasks, milestones etc.) Business Relations & Customer Satisfaction ☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ N/A 7. Did the Vendor communicate appropriately and effectively with customer management & staff 8. Vendor personnel (professional, cooperative & flexible). ☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ N/A 9. Vendor's attitude toward customer service. ☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ N/A 10. Your overall satisfaction with Vendor. ☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ N/A

3 Staffing Placements in the Listed Classifications

Invoti's Response

Invoti has provided information technology staffing and consulting services continuously since 2021 and the engagements listed below fall within the past five years.

S.no	Individual supplied	Classification	Entity Supplied to	Dates	Entity Contact	Engagement
1	Srinivas Reddy	Business analyst	State of Vermont Agency Of Digital Services	Aug 2026	Steve Willett, PMP, PMI-ACP Project Manager IV State of Vermont Agency of Digital Services Enterprise Project Management Office (EPMO) WSOC- Historic Core 3 D303-1280 State Dr. Waterbury, VT 05676	DCF CDDIS Phase II Independent Review

S.no	Individual supplied	Classification	Entity Supplied to	Dates	Entity Contact	Engagement
					(802) 798-4508	
2	Hemanth Palla	Cloud Architect	State of Missouri Office of administration (OA) Information technology services division (ITSD)	Oct 2025	Sarah B. Kent, J.D., M.L.I.S., PMP Senior Project Manager Enterprise Project Management Office Office: 573-526-2181 Cell: 913-683-2025 Email: Sarah.Kent@oa.mo.gov Address: 301 W. High Street – RM 270-G, Jefferson City, MO 65101	OA-2507-30379-015 MOVERS ITSM-IGA Implementation
3	Oyinkansola Aghwana	Cloud Platform Engineer	State of Missouri Office of administration (OA) Information technology services division (ITSD)	Oct 2025	Sarah B. Kent, J.D., M.L.I.S., PMP Senior Project Manager Enterprise Project Management Office Office: 573-526-2181 Cell: 913-683-2025 Email: Sarah.Kent@oa.mo.gov Address: 301 W. High Street – RM 270-G, Jefferson City, MO 65101	OA-2507-30379-015 MOVERS ITSM-IGA Implementation
4	Anil Kumar	Cloud Systems Management Engineer	State of Missouri Office of administration (OA) Information technology	Oct 2025	Sarah B. Kent, J.D., M.L.I.S., PMP Senior Project Manager Enterprise Project Management Office Office: 573-526-2181 Cell: 913-683-2025 Email:	OA-2507-30379-015 MOVERS ITSM-IGA Implementation

S.no	Individual supplied	Classification	Entity Supplied to	Dates	Entity Contact	Engagement
			services division (ITSD)		Sarah.Kent@oa.mo.gov Address: 301 W. High Street – RM 270-G, Jefferson City, MO 65101	
5	Vineet Suram	Cloud Systems Management Engineer	State of Missouri Office of administration (OA) Information technology services division (ITSD)	Oct 2025	Sarah B. Kent, J.D., M.L.I.S., PMP Senior Project Manager Enterprise Project Management Office Office: <u>573-526-2181</u> Cell: <u>913-683-2025</u> Email: Sarah.Kent@oa.mo.gov Address: 301 W. High Street – RM 270-G, Jefferson City, MO 65101	OA-2507-30379-015 MOVERS ITSM-IGA Implementation
6	Preetham Karumanchi	Cloud Systems Management Engineer	State of Missouri Office of administration (OA) Information technology services division (ITSD)	Oct 2025	Sarah B. Kent, J.D., M.L.I.S., PMP Senior Project Manager Enterprise Project Management Office Office: <u>573-526-2181</u> Cell: <u>913-683-2025</u> Email: Sarah.Kent@oa.mo.gov Address: 301 W. High Street – RM 270-G, Jefferson City, MO 65101	OA-2507-30379-015 MOVERS ITSM-IGA Implementation

4 Staffing Approach and Vendor Responsibilities

4.1 Hourly Rates and Candidate Qualifications

Invoti's Response

Invoti provides an hourly rate for all thirteen position classifications on the wvOASIS Pricing Page and the pricing form submitted with this bid. When presenting candidates for Agency review, Invoti provides the qualifications of each proposed candidate against every requirement of Specification 4.1 for that classification.

4.2 Fulfilling Agency Staffing Requests

Invoti's Response

Invoti provides staffing as requested by the Agency for the period and quantity of hours stated on each delivery order. Each request follows the same six steps, owned end to end by our Lead Recruiter and Compliance Coordinator:

- **Intake & Requirement Confirmation:** Invoti acknowledges every staffing request and logs it in our centralized recruiting portal for validation by the Account Manager, confirming the classification, delivery-order period and hours, work location, start date, and any agency-specific screening or access requirements.
- **Custom Candidate Search:** Sourcing is conducted against the requirement set, not generic job titles. Invoti leverages its internal resume database, CeipalHR systems, job portals, advertisements, referrals, and teaming partners to identify candidates. AI-assisted filters and recruiter expertise ensure candidate history and qualifications are verified against the Agency's classification.
- **Screening & Verification** Invoti applies a **multi-level screening process**:
 - Level 1:** Recruitment Managers analyze profiles against requirements using CeipalHR and internal databases.
 - Level 2:** Business teams and technical architects conduct interviews, telephonic verification, and ATS-based filtering to validate minimum qualifications, relocation readiness, and compensation alignment.
 - Background Checks:** Comprehensive checks (residence, academic, litigation, drug, driving, CPS, criminal, employment, identity, and references) are completed before onboarding.
- **Candidate Presentation** :Qualified candidates are submitted within the turnaround established on the delivery order. Invoti coordinates Agency interviews and provides feedback promptly.
- **Onboarding & Compliance:** Invoti ensures compliance with state background-check consent (W. Va. Code § 15-2D-3), confidentiality acknowledgement (GT&C 30), and agency-specific security requirements. Orientation includes hands-on familiarization with organizational processes, confidentiality/data security policies, and a knowledge-transfer plan agreed with the WVOT manager within the first two weeks.
- **Assignment Management:** Invoti assigns a dedicated Account Executive to manage placements. The process includes:
 - Weekly check-ins with the agency manager during the first month, then monthly thereafter.
 - Agency-approved timesheets prior to invoicing.

- **Performance & Accountability:** Invoti recognizes that consistent failure to fulfill requests from agency or unresponsiveness is grounds for contract cancellation. Accordingly, Invoti has priced and staffed its recruiting function to ensure responsiveness, compliance, and delivery excellence.

4.3 All-Inclusive Hourly Rates

Invoti's Response

Invoti's hourly rates are inclusive of all costs, including federal, state, and local withholding taxes; social security and Medicare taxes; unemployment compensation; workers' compensation; general and professional liability premiums; all Invoti overhead; all fringe for the candidate; and all travel expenses, including travel to Agency locations outside metro Charleston. Invoti will not invoice any fee or charge not included in the contracted hourly rate

4.4 Candidate Documentation

Invoti's Response

For each candidate presented, Invoti provides the Agency with the information required under state and federal standards, including:

- A completed application.
- A current resume that identifies, for each requirement in Specification 4.1 for the classification, where and when the candidate gained that experience.
- The completed Candidate Qualification Documentation form, signed by Invoti's Lead Recruiter and Compliance Coordinator.
- Copies of degrees and certifications as verification, where a requirement calls for them (Spec 4.1.4.1, 4.1.5.1).
- Signed consent to the State's criminal background check (GT&C 40).

4.5 Knowledge Transfer, Mentorship, and Shadowing

Invoti's Response

The contract requires contracted personnel to provide professional mentorship, technical training, and structured shadowing opportunities for State analysts, so the State can support and sustain its IT infrastructure after the assignment ends. Invoti builds that obligation into every assignment rather than treating it as a courtesy:

- A knowledge-transfer plan agreed with the WVOT manager within the first two weeks, naming the State analysts who will shadow the resource and the systems in scope.
- Specified hours per week reserved for shadowing and hands-on training, recorded on the timesheet so the Agency can see it happening.
- Documentation left behind: design notes, runbooks, configuration records, and a written transition summary at the end of the assignment.
- Knowledge-transfer progress reviewed at each monthly check-in with the Agency manager.

Invoti's active DataOps engagement for the State of Vermont Green Mountain Care Board runs on this model: Invoti W-2 engineers embedded with State staff in co-development, rather than delivering in isolation and handing over at the end.

4.6 Work Location and Statewide Coverage

Invoti's Response

Invoti expects most assignments to be in the metro Charleston area and will provide services at any end-user Agency location in West Virginia when requested. Travel to Agency locations is included in the hourly rate. Where an assignment permits remote or hybrid work, Invoti follows the Agency's direction; the Agency decides, not the contractor.

4.7 Background Checks, Confidentiality, and Security (GT&C 30 and 40)

Invoti's Response

Every candidate completes Invoti's pre-placement background check and drug screening and consents to the State's criminal background check under W. Va. Code § 15-2D-3. Invoti accepts that the State may prohibit an individual from accessing sensitive or critical information, or from being present at the Capitol complex, based on those results, and will supply a replacement candidate in that event. Invoti and its personnel will not disclose personally identifiable or other confidential information gained from the Agency, and will comply with the Confidentiality Policies and Information Security Accountability Requirements .

At Invoti, we do our best to conduct a thorough, well-documented Background Check as a part of our pre-employment checks policy at no additional cost. Under this policy, candidates are subjected to compulsory pre-employment background checks. If the candidate is selected by the State of West Virginia, Invoti will perform a background check on the selected candidate. The candidate is notified of the procedure in advance. We notify the client regarding the result of the background check conducted for a candidate. Candidates who successfully clear the background check are then invited to join the client project. Invoti performs the following checks.

• Residence Check	• Civil Litigation Check
• Academic Record Check	• Drug Check
• Driving Records Check	• Database Check
• Child Protective Services Background	• Criminal Record Check/ Police Background Check
• Reference Check	• Employment Check
• Identity Check	

Invoti conducts structured performance monitoring through periodic check-ins with placed staff and Agency representatives (e.g., 30/60/90-day reviews). These sessions proactively identify and address

performance or fit concerns before escalation is required, reinforcing Invoti's commitment to quality assurance and operational partnership.

Invoti will provide the Agency with copies of all required background checks, drug test results, and driving record certifications at its own expense.

4.8 Reporting (GT&C 39)

Invoti's Response

Invoti will provide the Agency and the Purchasing Division with reports on request, including hours and quantities purchased by classification, agencies utilizing the contract, and total contract expenditures by agency, from the same records used for invoicing.

5 Relevant Experience and References

Invoti's Response

Key milestones include contracts with Care Oregon for IT and healthcare staffing, the Missouri Department of Health & Senior Services for public health program support, and the Illinois State Purchasing Division for administrative and procurement staffing. These engagements demonstrate our ability to deliver across diverse sectors while meeting stringent compliance requirements.

In technology staffing, Invoti has specialized in hard-to-fill roles such as cybersecurity, systems administration, data engineering, and IT project management. Notable projects include statewide IT staffing support for the Louisiana Office of State Procurement, establishing a Project Portfolio Management Office for the Indiana Department of Workforce Development, and providing senior IT leaders for modernization initiatives with the Vermont Department of Buildings & General Service

Customers

Invoti serves a diverse portfolio of government agencies, healthcare institutions, and private sector organizations. Our clients range from county governments and public agencies to mid-sized enterprises, reflecting our ability to adapt to varied staffing environments.



Our track record of success

S.No	Entities Name	Opportunity to provide Services
1.	Care Oregon	Invoti has signed a contract with Care Oregon (a healthcare service provider in Oregon) to provide staff augmentation services in the areas of executive, financial, information technology, healthcare professionals, customer care, administrative support, and general labour. We are eligible to provide such services as per the SoWs. The various categories that we are giving support are IT support for healthcare operations (Analyst, Computer Software/Integration (Senior), Application Developer, etc.), healthcare (Dentists, EMTs and Paramedics, Registered Nurses, Physicians, and Surgeons, etc.), Executive (Executive/senior-level officials and managers, etc.), administrative (File clerks, Receptionists, Dispatchers, etc.) and General Labor.
2.	The State of Louisiana Office of State Procurement	Statewide IT Staffing Support involves providing a diverse range of skilled IT professionals to support various departmental projects across multiple agencies. These engagements vary in scope and duration and often require rapid fulfilment of time-sensitive needs with highly qualified talent at competitive rates.
3.	The West Virginia Department of Health and Human Resources (WVDHHR)	The West Virginia Department of Health and Human Resources (WVDHHR) Purchasing Division issued the RFP to establish an open-ended contract for direct care staffing for Registered Nurses (s), Licensed Practical Nurses (s), Certified Nursing Assistants (s) and Health Service Workers (s) to comply with the staffing needs of the six (6) State-owned and operated facilities. Invoti is a contract holder for this contract.
4.	State of New Mexico	Professional Services for Purchasing Division of The General Services Department & The Department of Information Technology
5.	Office Of Administration (Division of Purchasing) – Missouri	Invoti has successfully demonstrated its expertise by providing comprehensive public health and direct health staff augmentation services to the Department of Health and Senior Services in full compliance with Missouri's Cooperative Procurement Program, ensuring rigorous background checks, credential verification, and adherence to workplace policies, while maintaining current personnel records and facilitating agency orientations; moreover, INVOTI has delivered qualified professionals across a wide spectrum of roles—including public health program staff, environmental health officers, epidemiologists, laboratory specialists, research analysts, nurses, nutritionists, and public relations coordinators—showcasing its ability to meet diverse staffing needs with reliability, compliance, and excellence.

6.	Illinois State Purchasing Division of The General Services Department & The Department of Information Technology	Invoti has successfully provided comprehensive temporary staffing services to the Board's Central Office, addressing unexpected administrative projects and personnel deficits with qualified professionals across all required categories. This includes delivering skilled staff for Administrative and Clerical Services (such as administrative assistants, customer service representatives, clerks, payroll analysts, and HR/recruitment coordinators), Legal Administrative Services (including legal assistants, secretaries, paralegals, and court file clerks), Accounting Services (from clerks and accountants to senior accountants and financial managers), and Procurement Services (category buyers, senior buyers, and vendor support). By supplying resources capable of serving short- and long-term assignments at any Board facility within the City of Chicago, Invoti has demonstrated its ability to meet diverse staffing needs with reliability, flexibility, and compliance, ensuring smooth administrative operations across departments and school offices.
7.	University of Utah Purchasing Dept.	Invoti has provided all required Healthcare Professional Staffing and Recruitment Services in response to the University of Utah's Request for Proposals, delivering qualified personnel across multiple business units and departments on both short- and long-term assignments; by supplying experienced healthcare professionals through a compliant, non-exclusive contract framework, Invoti has demonstrated its ability to meet diverse staffing needs, ensure operational continuity, and support the University's healthcare enterprise with reliability, flexibility, and adherence to all RFP provisions.
8.	State of Colorado Department of Corrections of	Invoti has experience in providing qualified behavioral healthcare staff on a temporary, intermittent, or part-time basis as required by the Colorado Department of Corrections (CDOC). Invoti ensured compliance with state and federal laws, rules, regulations, and CDOC policies and procedures. Our team consists of registered, licensed, certified, and credentialed professionals in the State of Colorado, maintaining their qualifications throughout their service in CDOC facilities.
9.	Department of Administration, Procurement of Contracts - Kansas	Invoti L.L.C. has successfully partnered with the State of Kansas to deliver comprehensive Strategic Consulting Services across multiple domains. Our engagements have consistently demonstrated our ability to provide innovative, sustainable, and result-driven solutions tailored to the needs of public sector organizations.
10.	Vermont- Department of Buildings and General Services	Retainer Contract Opportunity for Information Technology (IT) Services to provide highly experienced IT leaders to support the modernization efforts of various agencies of the state of Vermont.
11.	Ride Connection (Portland, OR)	Successfully implemented a system where Mobility Specialists meticulously track fare assistance data and status in assessment

		requests. This ensures that senior citizens utilizing Medicaid and Medicare funds for transportation receive timely and accurate support, enhancing the service's efficiency.
12.	Arkansas	Information Technology (“IT”) Staff Augmentation
13.	Arkansas	Statewide Healthcare Services QVL
14.	Florida	Information Technology (“IT”) Staff Augmentation
14.	Georgia	Information Technology (“IT”) Staff Augmentation
15.	Idaho	Information Technology (“IT”) Staff Augmentation
16.	Indiana	Invoti has successfully provided comprehensive IT services to support the Department of Workforce Development (DWD) in establishing a fully functional Project Portfolio Management Office (PPMO). The engagement encompassed the deployment of nine dedicated professionals—four State staff and five contract staff—who collectively delivered structured guidance and operational support to approximately one thousand employees across two business units.
17.	Iowa	Information Technology (“IT”) Staff Augmentation
18.	Kansas	Information Technology (“IT”) Staff Augmentation
19.	State of Missouri (Department of health and senior services)	Invoti has provided all required staff augmentation services for the Missouri Department of Health and Senior Services (DHSS), fully complying with the provisions and specifications of contract by furnishing qualified personnel, adhering to the Statement of Work (SOW) process, and ensuring all obligations—including materials, labour, and compliance with agency policies—were met.
20.	State of Missouri (Office of administration division of purchasing)	Invoti has effectively fulfilled staff augmentation services for the Missouri Medicaid Enterprise (MME) by providing highly qualified IT professionals under separate procurement processes, ensuring compliance with state requirements and delivering expertise tailored to the healthcare industry;
21.	State of Missouri	Invoti has demonstrated proven expertise in delivering project-based IT consulting services, specifically in the areas of IT Service Management (ITSM) and Identity Governance and Administration (IGA). Through structured Statements of Work (SOW), Invoti has successfully partnered with organizations to design, implement, and optimize ITSM frameworks that streamline service delivery, improve incident and change management, and enhance overall IT operations.

22.	State of Missouri (Office of Administration, Division of Purchasing)	Invoti has successfully fulfilled project-based IT consulting services for the State of Missouri by delivering specialized expertise tailored to the Missouri Medicaid Enterprise (MME) healthcare industry, ensuring all work was processed through the required Statement of Work (SOW) framework; while adhering strictly to contract provisions that excluded hardware, software, wiring, cabling, cloud services, and staff augmentation outside of designated procurements, INVOTI provided licensed development tools, complied with enterprise architecture standards, operated within authorized business hours, and furnished all necessary resources to meet agency requirements, thereby demonstrating its capability to deliver high-quality, compliant, and results-driven consulting services to the sole satisfaction of the state agency.
23.	Missouri	Invoti has successfully fulfilled the scope of work for Certified Nursing Assistants (CNAs) at Fulton State Hospital by delivering staff who provide essential patient care including vital signs monitoring, hygiene assistance, ambulation, and transfers; accurately documenting patient status and activities; escorting patients within and outside the hospital; maintaining cleanliness in common areas; ensuring safety through hazard identification and emergency response; communicating changes in patient condition to support continuity of care; adhering to infection prevention and control policies; demonstrating procedural competency; and complying with all FSH/DMH policies and procedures, thereby showcasing its commitment to quality, compliance, and patient-centred service delivery.
24.	South Dakota	Invoti has successfully delivered services across all seven major areas outlined in the DSS Scope of Work, including information systems development and maintenance, provider reimbursement and financial analytics, policy and program implementation, project management support, subject matter expertise consulting, administrative support, and communication services. Our team has designed and implemented enterprise systems, managed risk and compliance, executed Medicaid reimbursement methodologies, and provided advanced financial modelling and forecasting.
25.	Vermont	Independent Review for Vermont Health Connect Upgrade Project (Oracle Upgrade)
26.	Virginia	Information Technology ("IT") Staff Augmentation

27.	OSCA, Missouri Number: OSCA 19-004-15	IT Temporary Staffing
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Invoti has successfully partnered with multiple government agencies and public sector organizations, consistently delivering compliant staffing solutions and high-quality service. Our references highlight proven experience in meeting diverse requirements, maintaining strong client relationships, and ensuring seamless project execution.

Field	Details
Contract/ project Name	Temporary IT Staffing Services – Healthcare & Enterprise Modernization
Organization Name	Unique Comp Inc
Dates of the contract or project	2023-ongoing
Representative Name	Pooja Patel
Title	Senior Manager
Telephone	718-392-5100 (W) 848-218-1125 (C)
Address	27-08, 42nd Road Long Island City, NY 11101
E-mail Address	pooja@uciny.com
Type of service	Invoti partnered with Unique Comp Inc. to staff and support a range of IT projects for local and state government agencies, with a focus on healthcare and enterprise system modernization. Through this partnership, Invoti provided experienced professionals across roles including business Analysts, data architects, ERP consultants, and software developers. These professionals were instrumental in implementing and supporting critical systems such as Electronic Health Record (EHR) platforms, Medicaid Management Information Systems (MMIS), and ERP solutions like Workday and Oracle. Invoti worked closely with Unique Comp to ensure that all placements were aligned with project timelines, compliance requirements, and technical specifications. The collaboration enabled government clients to meet their digital transformation goals while maintaining continuity in service delivery. Invoti’s flexible staffing model, paired with Unique Comp’s deep client relationships, resulted in efficient project execution and long-term client satisfaction across multiple state-level initiatives

Field	Details
Contract/ project Name	Ride Connection
Organization Name	Instant Serve LLC
Dates of the contract or project	August 2023 – present
Representative Name	Munish Sharma
Title	Project Manager

Telephone	215-709-0250 Ext 8011
Address	175 Strafford Avenue, Suite one # 907 Wayne, PA 19087
E-mail Address	munish@iserveworld.com
Type of service	Invoti L.L.C. partnered with Instant Serve LLC to support a comprehensive technology and process modernization initiative for Ride Connection, a nonprofit transportation provider. The goal of the project was to improve accountability, visibility, and transparency across Ride Connection's service delivery and operational functions. Invoti played a key role in providing project management and coordination services, ensuring that modernization efforts remain aligned with strategic objectives, budget constraints, and stakeholder expectations. Our responsibilities included project monitoring, facilitating day-to-day tracking of milestones and deliverables, and maintaining alignment with implementation timelines. We managed vendor coordination, acting as a liaison between Ride Connection and multiple third-party technology providers to ensure smooth collaboration and accountability. Invoti also supported budget oversight, helping the client manage funding sources and ensure fiscal responsibility throughout the project lifecycle. In addition, Invoti led stakeholder communication efforts, delivering regular status reports, risk updates, and executive briefings that fostered transparency and maintained engagement across internal teams and external partners. The project ultimately showcased Invoti's ability to manage complex, multi-vendor environments and deliver tailored technology solutions that addressed specific operational challenges in the public transportation and nonprofit space. This engagement demonstrated Invoti's strengths in governance, coordination, and delivery excellence, all of which contributed to a successful modernization outcome for Ride Connection.

Field	Details
Contract/ project Name	Missouri Department of Corrections
Organization Name	IMS Technology Group
Dates of the contract or project	2023-2025
Representative Name	Lisa Nicole
Title	Director of Sales
Telephone	573-353-0155
Address	4720 E. Liberty Street, Mexico, MO 65265
E-mail Address	LisaN@imssecure.com
Type of service	Invoti L.L.C. partnered with IMS Technology Group, to support the Missouri Department of Corrections in a secure communications modernization effort. The goal of the project was to enable approximately 40,000 incarcerated individuals to securely access confidential attorney-client correspondence on tablets, enhancing both privacy and operational efficiency.

	Invoti played a key role in supporting the technical design, project coordination, and implementation oversight of the new system. This involved collaborating with IMS and DOC IT teams to ensure data security, encryption protocols, and workflow integrity were in place, while also aligning with the unique legal and operational requirements of a correctional environment. The engagement showcased Invoti’s ability to work in high-security, highly regulated environments, delivering user-focused digital solutions that balance innovation with strict compliance. Lisa Nicole provided ongoing project guidance and served as a key collaborator throughout the engagement.
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Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855			Reason for Modification: Addendum No 2 is issued to publish vendor questions with the agency's responses.
Doc Description: Addendum No 2 -Temporary Technical Staffing Services			
Proc Type: Statewide MA (Open End)			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-16	2026-09-23 13:30	CRFQ 0231 OOT2700000006	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code:

Vendor Name : Invoti L.L.C.

Address : 1747 Morgan CT, Jefferson City, Missouri ,65109

Street : 1747 Morgan CT

City : Jefferson City

State : Missouri

Country : United States

Zip : 65109

Principal Contact : Manpreet Kaur

Vendor Contact Phone: 573-606-3207

Extension:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Manpreet Kaur

87-1537749

09-23-2026

**Vendor
Signature X**

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

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Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-16	2026-09-23 13:30	CRFQ 0231 OOT2700000006	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000043023
Vendor Name : Invoti L.L.C.
Address : 1747
Street : Morgan Ct
City : Jefferson City
State : Missouri **Country :** United States **Zip :** 65109
Principal Contact : Manpreet Kaur
Vendor Contact Phone: (573)606-7219 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

	87-1537749	09/23/2026
Vendor Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Addendum No 2 is issued for the following reasons:

1) To publish a copy of Vendor questions with the Agency's responses.

--no other changes--

INVOICE TO**SHIP TO**

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR
CHARLESTON WV
US

WV OFFICE OF
TECHNOLOGY
BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Senior Web Application Analyst	2080.00000	HOURL	\$98.00	\$203,840.00

Comm Code**Manufacturer****Specification****Model #**

81110000

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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ADMINISTRATION
OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR
CHARLESTON WV
US

WV OFFICE OF
TECHNOLOGY
BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	CRM Application Analyst	2080.00000	HOURL	\$95.00	\$197,600.00

Comm Code**Manufacturer****Specification****Model #**

81110000

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Senior SQL Server Database Administrator	2080.00000	HOURL	\$102.00	\$212,160.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Senior SQL Server Database Administrator

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Business Analyst	2080.00000	HOURL	\$88.00	\$183,040.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Learning Management System & eLearning Development Specialis	2080.00000	HOURL	\$85.00	\$176,800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Cloud Financial Operations Specialist	2080.00000	HOURL	\$95.00	\$197,600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Financial Operations Specialist

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Cloud Architect	2080.00000	HOURL	\$125.00	\$260,000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Architect

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Cloud Security Professional	2080.00000	HOURL	\$125.00	\$260,000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Security Professional

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DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Cloud Platform Engineer	2080.00000	HOURL	\$110.00	\$228,800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Platform Engineer

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Cloud Network Engineer	2080.00000	HOURL	\$112.00	\$232,960.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Network Engineer

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Cloud Systems Management Engineer	2080.00000	HOURL	\$105.00	\$218,400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Systems Management Engineer

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.00000	HOURL	\$120.00	\$249,600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	Mainframe Systems Programmer	2080.00000	HOURL	\$115.00	\$239,200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:
Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

SCHEDULE OF EVENTS		
<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions are due by 3:00 p.m.	2026-09-04

	Document Phase	Document Description	Page 9
OOT2700000006	Final	Addendum No 2 -Temporary Technical Staffing Services	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Harshdeep Singh Bhasin, Engagement lead

(Address) 1747 Morgan ct, Jefferson City ,Missouri, 65109

(Phone Number) / (Fax Number) 573-606-3207

(email address) info@invoti.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Invoti L.L.C.

(Company)

Manpreet Kaur

(Signature of Authorized Representative)

Manpreet Kaur, President

(Printed Name and Title of Authorized Representative) (Date)

573-606-3207

09-23-2026

(Phone Number) (Fax Number)

info@invoti.com

(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☒ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Invoti L.L.C.

Company

Manpreet Kaur

Authorized Signature

09/23/2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012