



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000047211

Legal Name: iQuasar, LLC

Alias/DBA: iQ GovSolutions

Total Bid: \$3,477,760.00

Response Date: 09/23/2026

Response Time: 12:28

Responded By User ID: Aminbhat

First Name: Amin

Last Name: Bhat

Email: rfp@iquasar.com

Phone: 7039360106

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855		
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services		
Proc Type: Statewide MA (Open End)		
Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09232600000003131	1

VENDOR
VS0000047211 iQuasar, LLC

Solicitation Number:	CRFQ 0231 OOT2700000006		
Total Bid:	3477760	Response Date:	2026-09-23
		Response Time:	12:28:35
Comments:			

FOR INFORMATION CONTACT THE BUYER Toby L Welch (304) 558-8802 toby.l.welch@wv.gov		
Vendor Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	119.000000	247520.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	114.000000	237120.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	108.000000	224640.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	108.000000	224640.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	93.000000	193440.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	135.000000	280800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	149.000000	309920.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	140.000000	291200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	140.000000	291200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	135.000000	280800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	129.000000	268320.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	157.000000	326560.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	145.000000	301600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.



West Virginia Office of Technology

Request For Quote

Temporary Technical Staffing Services

Solicitation#: CRFQ-0231-OOT27000000006

Response File

Closing Date & Time: Sep 23, 2026, 01:00 PM EDT

Submitted To:

Name: Toby L Welch
Email: toby.l.welch@wv.gov
Phone: (304) 558-8802

Submitted By:

iQ GovSolutions
6 Pidgeon Hill Drive, #305
Sterling, VA 20165
Phone: (703) 962 – 6001
www.iqgovsolutions.com
UEI: FWDJE9V4FP33
CAGE: 6R6J9

Point of Contact:

Name: Tahir Qazi
Title: Chief Executive Officer
Phone: (703) 936-0093
Email:
Tahir.Qazi@iQGovSolutions.com

COVER LETTER

West Virginia Office of Technology
Purchasing Division

September 23, 2026

Attn: Toby L Welch

**Subject: Response to West Virginia Office of Technology, CRFQ-0231-OOT2700000006
Temporary Technical Staffing Services.**

Dear Toby L Welch,

iQ GovSolutions, a DBA of iQuasar LLC, is pleased to submit our proposal in response to West Virginia Office of Technology's Request for Quotation CRFQ-0231-OOT2700000006 for **Temporary Technical Staffing Services**. Headquartered at **Sterling, Virginia**, iQ GovSolutions is an **SBA 8(a)-certified and Minority-Owned Business** with over **22+ years of experience** providing high-quality staffing services to **Federal, State, and Local Government Agencies** across the United States.

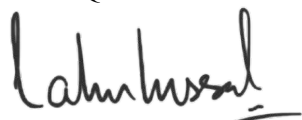
iQ GovSolutions understands that the West Virginia Office of Technology (WVOT) requires a dependable and responsive staffing partner capable of providing qualified technical professionals across diverse IT disciplines to support operational requirements, staffing gaps, specialized technical needs, and evolving technology demands. We recognize WVOT's need for timely, flexible, and scalable staffing solutions, with an emphasis on providing qualified, experienced, and compliant personnel who can effectively support the State's technology environment.

iQ GovSolutions is committed to establishing a strong working relationship with the West Virginia Office of Technology and serving as a reliable staffing partner capable of supporting the WVOT's technical workforce requirements with qualified professionals, responsive service, and consistent performance.

For additional details or any questions regarding this proposal, please contact me, **Tahir Qazi**, Chief Executive Officer, at **703-936-0093** or email me at Tahir.Qazi@iQGovSolutions.com as the primary point of contact.

Respectfully,

Tahir Qazi



Chief Executive Officer

Phone: (703) 936-0093

Email: Tahir.Qazi@iQGovSolutions.com

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1. REQUIRED FORMS

1.1 CENTRALIZED REQUEST FOR QUOTE PAGE V1

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Service - Prof
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Proc Folder: 2020855 Doc Description: Temporary Technical Staffing Services Proc Type: Statewide MA (Open End)	Reason for Modification:
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Date Issued	Solicitation Closes	Solicitation No	Version
2026-08-27	2026-09-15 13:30	CRFQ 0231 OOT2700000006	1

BID RECEIVING LOCATION
 BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR
Vendor Customer Code: VS0000047211
Vendor Name : iQ GovSolutions (DBA of iQuasar LLC)
Address : 6 Pidgeon Hill Drive
Street : Suite 305
City : Sterling
State : VA **Country :** US **Zip :** 20165 - 6104
Principal Contact : Tahir Qazi
Vendor Contact Phone: (703) 936-0093 **Extension:**

FOR INFORMATION CONTACT THE BUYER
 Toby L Welch
 (304) 558-8802
 toby.l.welch@wv.gov


Vendor Signature X **FEIN#** 56-2462921 **DATE** Sep 23, 2026

All offers subject to all terms and conditions contained in this solicitation

1.2 CENTRALIZED REQUEST FOR QUOTE PAGE V2

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Service - Prof

Proc Folder: 2020855 Doc Description: Addendum No 1 -Temporary Technical Staffing Services		Reason for Modification: Addendum No 1 is issued to modify the bid opening date	
Proc Type: Statewide MA (Open End)			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-14	2026-09-23 13:30	CRFQ 0231 OOT2700000006	2

BID RECEIVING LOCATION BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US
--

VENDOR Vendor Customer Code: VS0000047211 Vendor Name : iQ GovSolutions (DBA of iQuasar LLC) Address : 6 Pidgeon Hill Drive Street : Suite 305 City : Sterling State : VA Country : US Zip : 20165 - 6104 Principal Contact : Tahir Qazi Vendor Contact Phone: (703) 936-0093 Extension:
--

FOR INFORMATION CONTACT THE BUYER Toby L Welch (304) 558-8802 toby.l.welch@wv.gov

 Vendor Signature X	FEIN# 56-2462921	DATE Sep 23, 2026
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All offers subject to all terms and conditions contained in this solicitation

1.3 CENTRALIZED REQUEST FOR QUOTE PAGE V3

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Service - Prof
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Proc Folder: 2020855 Doc Description: Addendum No 2 -Temporary Technical Staffing Services		Reason for Modification: Addendum No 2 is issued to publish vendor questions with the agency's responses.
Proc Type: Statewide MA (Open End)		
Date Issued 2026-09-16	Solicitation Closes 2026-09-23 13:30	Solicitation No CRFQ 0231 OOT2700000006
		Version 3

BID RECEIVING LOCATION BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US
--

VENDOR Vendor Customer Code: VS0000047211 Vendor Name : iQ GovSolutions (DBA of iQuasar LLC) Address : 6 Pidgeon Hill Drive, Street : Suite 305 City : Sterling State : VA Country : US Zip : 20165 - 6104 Principal Contact : Tahir Qazi Vendor Contact Phone: (703) 936-0093 Extension:
--

FOR INFORMATION CONTACT THE BUYER Toby L Welch (304) 558-8802 toby.l.welch@wv.gov

 Vendor Signature X	FEIN# 56-2462921	DATE Sep 23, 2026
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All offers subject to all terms and conditions contained in this solicitation

2. ADDENDUM ACKNOWLEDGEMENT

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☒ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

iQ GovSolutions (DBA of iQuasar LLC)

Company

Authorized Signature

Sep 23, 2026

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012

3. DESIGNATED CONTACT

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Tahir Qazi, Chief Executive Officer

(Address) 6 Pidgeon Hill Drive, Suite 305 Sterling, VA 20165 - 6104

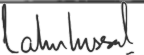
(Phone Number) / (Fax Number) (703) 936-0093

(email address) Tahir.Qazi@iQGovSolutions.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

iQ GovSolutions (DBA of iQuasar LLC)

(Company) 

(Signature of Authorized Representative)

Tahir Qazi, Chief Executive Officer

(Printed Name and Title of Authorized Representative) (Date)

(703) 936-0093

(Phone Number) (Fax Number)

Tahir.Qazi@iQGovSolutions.com

(Email Address)

4. VENDOR QUALIFICATION

iQ GovSolutions has over 22+ years of experience providing IT staffing and consulting services to public and private sector clients. To show as evidence, we have included our incorporation document.

State Corporation Commission Clerk's Information System

A- **A** A+

Entity Information

Entity Information

Entity Name: iQuasar LLC	Entity ID: S1239179
Entity Type: Limited Liability Company	Entity Status: Active
Series LLC: No	Reason for Status: Active
Formation Date: 05/21/2004	Status Date: 06/29/2020
VA Qualification Date: 05/21/2004	Period of Duration: Perpetual
Industry Code: 0 - General	Annual Report Due N/A
	Date:
Jurisdiction: VA	Charter Fee: N/A
Registration Fee Due Not Required	
Date:	

Registered Agent Information

RA Type: Individual	Locality: LOUDOUN COUNTY
RA Qualification: Member or Manager	

[Privacy Policy](#) | [Contact Us](#)

VIRGINIA - SCC

<https://cis.scc.virginia.gov/EntitySearch/BusinessInformation?business..>

Company

Name: MOHAMMAD AMIN
BHAT

Registered Office 6 PIDGEON HILL DR,
Address: SUITE 305, STERLING,
VA, 20165 - 6104, USA

Principal Office Address

Address: 6 PIDGEON HILL DR,
SUITE 305, STERLING,
VA, 20165 - 6104, USA

5. CORPORATE EXPERIENCE

iQ GovSolutions, a DBA of iQuasar LLC, founded in **2004** and headquartered in Sterling Virginia, is an **8(a) certified, SWAM-certified and Minority Owned Business** with **over 22+ years of experience** in **Staffing Services**. We have established a strong presence in key regions, including Virginia and New York, and deliver staffing solutions across the United States, serving states such as Maryland, New Jersey, Washington DC, and additional U.S. states.

iQ GovSolutions offers extensive staffing expertise across multiple domains, including application development, business analysis, cloud architecture, cloud security and compliance, cloud platform engineering, cloud networking, and enterprise systems management. Our success in delivering significant projects and master contracts includes engagements with the ***United States Patent and Trademark Office (USPTO), the Board of Governors- Federal Reserve Board (FRB), the State Council of Higher Education for Virginia (SCHEV), Maryland (CATS+), and MJUD Baltimore***. This expertise demonstrates our ability to manage complex and time-sensitive staffing tasks effectively.

We have proudly provided staffing services to prominent agencies such as the ***Virginia Employment Commission (VEC), the City of Chesapeake, and the State of Washington, Office of Financial Management (OFM)***. As an approved Military Spouse Employment Partnership Small Business (MSEP SB) Partner, recognized by the U.S. Department of Defense, we have access to a nation wide talent pool spanning more than 200 military installations, which strengthens our ability to identify qualified professionals for specialized technology requirements. Our operational maturity is demonstrated by 3 times Inc. 5000 recognition, an A+ Better Business Bureau rating, and a **97% customer satisfaction Dun & Bradstreet rating**, exceeding the industry benchmark of **85%–90%**.

Our proprietary **iQHire© Recruitment Process**,

“Why iQ GovSolutions - Key Differentiators”

- ★ *22+ years of staffing expertise, specializing in temporary solutions*
- ★ *91% employee retention in 2023*
- ★ *Quality focus with ISO-9001 principles*
- ★ *Approved MSEP SB Partner*
- ★ *100+ experienced recruiters for fast placements*
- ★ *Access to major job boards (Monster, Dice, Indeed)*
- ★ *AI-powered Applicant Tracking System (CEIPAL)*
- ★ *1M+ resumes in internal database*
- ★ *Dedicated Human Resources and Account Management teams*
- ★ *97% Customer Satisfaction (Dun & Bradstreet)*
- ★ *Partnerships with Industry Leaders like AWS, Google Workspace, and Salesforce.*

MASTER CONTRACTS		
USPTO	10 TOs	120+ Placements
FRB	6 TOs	50+ Placements
SCHEV	10 TOs	300+ Placements
OTHERS	MJUD Master Contract - Staff Augmentation & Professional Consulting Services by Maryland Judiciary, Administrative Office of The Courts (AOC)	
	Consulting and Technical Services+ (CATS+) - State of Maryland Department of Information Technology (DoIT)	

Figure 1: iQ GovSolutions' Master Contracts

combined with our advanced, AI-powered **ATS-CEIPAL**, maintains a pipeline of over **one million pre-vetted candidates**, enabling us to deliver exceptional speed and accuracy in talent acquisition. Employing powerful sourcing platforms like **Clearance Jobs, Dice, LinkedIn, Recruiter Lite**, and others, we specialize in rapid recruitment, achieving an impressive **48-hour turnaround time for hard-to-fill or cleared positions**, far surpassing the industry average of 72 hours. For non-cleared roles, we deliver even faster results, with an average turnaround of just **24 hours**. Our approach is guided by **Agile project management methodologies** and best practice frameworks from the **Project Management Institute (PMI), Capability Maturity Model Integration (CMMI), and Information Technology Infrastructure Library (ITIL)**, ensuring service consistency, scalability, and continuous improvement.

Central to our success is our rigorous, **three-tier screening process**, a unique approach in the staffing industry. In **Tier 1**, we perform preliminary resume evaluations through structured phone screens. In **Tier 2**, we conduct tailored **technical assessments**: for IT roles, interviews are led by recruiters with specialized technical expertise; for other domains, **subject-matter experts** carry out role-specific evaluations to measure functional competencies. In **Tier 3**, we administer behavioral interviews to evaluate cultural fit and long-term alignment. The success of this methodology is evidenced by our **91% employee retention rate in 2023**, which exceeds the industry benchmark of 90% and demonstrates our ability to consistently place high-quality candidates who thrive in their roles.

We have successfully supported a diverse range of high-profile public sector and private sector clients. Below are the highlights of our clients in Table 1:

Table 1: Highlights of our Clients

Our Clients		HIGHLIGHTS
Board of Governors, Federal Reserve Board (FRB)	Maryland State Department of Education (MSDE)	United States Patent and Trademark Office (USPTO)
Virginia State Corporation Commission (SCC)	Virginia Department of Health (VDH)	Comcast Cable Communications
T-Mobile	Frontier Communications	Maryland Judiciary, Administrative Office of The Courts (AOC)
State Council of Higher Education for Virginia (SCHEV)	State of Washington, Office of Financial Management	City of Chesapeake, Virginia
Ciena Communications/Blue Planet	FITS	Lumark Technologies
SYNDICUS, INC.	CTIS	LiquidHub
Technuf	Covenant Technologies	3U Technologies
General Dynamics	Carpe Diem Social Inc.	TechPort
MSM Technologies	Spatial Front, Inc. (SFI)	Provalue Business Systems

Our strong operational capabilities are supported by a dedicated **team of over 350 professionals**, including experienced recruiters, industry specialists, and support staff. This team is led by our leadership team, comprised of a Recruitment Manager, Human Resources (HR) Manager, and Program Manager with an average of over ten years of experience. This strong foundation enables

us to handle projects of varying sizes and complexities with precision and agility. We have a proven ability to manage diverse contract types, including Time and Material, Firm-Fixed Price, and Indefinite Delivery/Indefinite Quantity (IDIQ), reflecting our approach to meeting the agency requirements. We have a strategic partnership with leading technology providers such as Datto, Barracuda, Salesforce, HP, Amazon Web Services, Google Workspace, Dell Technologies, Focus Arthur+Lawrence, HubSpot, and Microsoft, significantly enhancing our operational capabilities.

OUR AUTHORIZED PARTNERS



Our Proven Staffing Capabilities

- ★ **Proven Success Across Diverse Industries:** We have successfully placed hundreds of **specialized positions** in fields that mirror Transit's needs
- ★ **Dedicated Supervisor:** A single point of contact for Transit that ensures seamless communication, with an escalation matrix in place for immediate issue resolution.
- ★ **Rapid, Reliable Staffing:** Our iQHire© Recruitment Framework and AI-driven CEIPAL ATS allow us to fill critical positions within 24 to 48 hours, ensuring minimal disruption to operations.
- ★ **Flexibility in Service:** Our services are designed to adapt to fluctuating workforce demands while maintaining competitive pricing with no hidden costs. We offer **60% higher cost-efficiency compared to industry peers** that set us apart from the competition
- ★ **End-to-End Workforce Management:** From recruitment and onboarding to payroll and performance monitoring, we provide a complete staffing solution with real-time reporting and analytics.

Our Major Success Stories

iQ GovSolutions has been awarded the **IT Consulting Services BOA** by the Board of Governors of the Federal Reserve System (FRB) **three consecutive times—in 2016, 2021, and 2026**. Through this vehicle, we provide specialized IT consulting resources supporting *application development, business analysis, cloud architecture, cloud security and compliance, cloud platform engineering, cloud networking, and enterprise systems management*.

Our FRB experience also demonstrates our ability to respond to **time-sensitive technical resource requirements**. iQ GovSolutions has fulfilled urgent requisitions requiring candidate submissions within **24 hours**, onboarded **eight specialized technical professionals within a single month**, and successfully **replaced a consultant within 24 hours** when required. These results demonstrate our ability to maintain resource continuity and responsiveness while supporting demanding IT consulting requirements.

Under our engagement with the **State Council of Higher Education for Virginia (SCHEV)**, iQ GovSolutions demonstrated the ability to scale resource delivery during periods of increased demand, completing **0placements within a single month** while maintaining established **background screening, credential validation, and onboarding processes**. The engagement demonstrates our ability to coordinate multiple resource requirements concurrently while maintaining consistent quality and compliance controls. Across our public-sector engagements, iQ GovSolutions has completed **450+ professional resource placements**, including **IT and technical professionals, engineering resources, data and analytics professionals, project/program management resources, and project-based subject matter experts**. This experience aligns with DSS/ITS's need for consultants supporting diverse technical functions and project requirements across its IT environment.

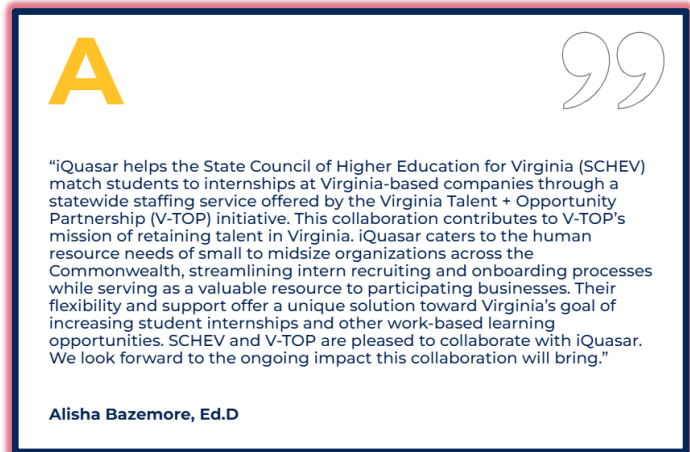


Figure 2: Testimonial from SCHEV

6. MINIMUM STAFFING EXPERIENCE

6.1 STAFFING EXPERIENCE #1 - SENIOR WEB APPLICATION ANALYST

Name of Organization: Ciena Communications/Blue Planet		
Position Provided	Senior Developer	
Point of Contact (POC)	Name: Russ Mullins Title: Manager	Email address: rmullins@blueplanet.com Phone: +1.613.858.0436
Date of Services	06/06/2022 – 08/12/2022	
Scope of Services		
Under the engagement with Ciena Communications/Blue Planet, iQ GovSolutions served as a recruiting partner and provided a Senior Developer to support the design, development, implementation, and documentation of solutions for telecommunications and networking technologies. The assigned personnel worked with Delivery Architects and project teams to develop network, service topology, and visualization solutions, support customer requirements and user acceptance activities, and implement solutions using Java, Spring, Neo4J, JSON, REST, JUnit, Angular, and Drools. Key responsibilities include: • Designed solutions in collaboration with Delivery Architects and project teams for network and service topology and visualizations supporting telecommunications and networking technologies. • Participated in customer discussions to understand requirements, obtain implementation clarifications, and support user acceptance activities. • Developed and maintained solution documentation. • Implemented project solutions using Java, Spring, Neo4J, JSON, REST, JUnit, Angular, and Drools. • Developed and optimized Neo4J and SQL queries and procedures. • Developed and supported configuration management scripts for CI/CD processes. • Created device and service models for telecommunications and networking technologies, including DWDM/OTN, SONET, MPLS, GPON, and FTTH. This engagement demonstrates iQ GovSolutions' ability to provide qualified application development personnel supporting complex, technology-intensive environments. The experience is relevant to the Senior Web Application Analyst requirement through demonstrated expertise in web application development, requirements analysis, customer engagement, solution documentation, database query development, CI/CD configuration management, testing, and implementation using Java, Spring, REST, Angular, JSON, SQL, and related technologies. The engagement also demonstrates the ability to work collaboratively with architects, project teams, and customers to translate requirements into implemented solutions and support user acceptance.		

6.2 STAFFING EXPERIENCE #2 - BUSINESS ANALYST

Name of Organization: Board of Governors of the Federal Reserve System		
Position Provided	Senior Business Analyst	
Point of Contact (POC)	Name: Joy Pelham Pannell Title: Contract Specialist	Email address: joy.p.pannell@frb.gov Phone: 202-452-3743
Date of Services	03/16/2026–Present	
Scope of Services		
Under the IT Staffing Consulting Services engagement with the Board of Governors of the Federal Reserve System, iQ GovSolutions provided FRB a Senior Business Analyst personnel to support business process analysis, process reengineering, operational improvement, stakeholder engagement, governance,		

documentation, and enterprise coordination. The assigned personnel analyze existing IT service management processes, identify opportunities for modernization, document business and functional requirements, and coordinate with stakeholders and project teams to support successful business and process improvements.

Key responsibilities include:

- Identify and prioritize business processes based on redesign urgency and apply ITIL concepts and best practices to re-engineer existing IT service management processes.
- Facilitate meetings with division partners to identify and document business process requirements for application and process updates.
- Evaluate changes in business processes and product offerings that significantly impact end-to-end IT service management processes.
- Support compliance and operational improvement initiatives by diagnosing business processes, improving efficiency, and applying process improvement and reengineering methodologies.
- Perform activity and data modeling, develop modern business methods, identify best practices, and create and assess performance measurements.
- Analyze past trends and workflows, develop business process models, recommend enhancements, and support business process decisions.
- Collaborate with data scientists, data analysts, and business contractor personnel to design and implement business improvements based on analytics and modeling results.
- Provide group facilitation, interviewing, training, and knowledge transfer to support stakeholders and project teams.
- Coordinate multiple project teams to support the enterprise-wide integration of business process reengineering efforts and facilitate project activities and objectives.
- Review government compliance policies, procedures, and regulatory guidelines and support consistent implementation while managing change-related risks and minimizing disruption to the target environment.
- Document analytical work and formalize models for stakeholders, including assumptions and data sources, and refine or define processes, procedures, policies, and training.
- Develop lifecycle documentation, including Use Cases, Detailed Functional Requirements, Detailed Design Specifications, Business Process Models, and Test Cases.
- Develop roadmaps and stakeholder communication strategies and manage relationships among divisions, vendors, and resources to address business process and change management needs.
- Support training, ad hoc reporting, and the development of policies, methods, and procedures.

This ongoing engagement demonstrates iQ GovSolutions' ability to provide qualified Senior Business Analyst personnel to support complex government IT environments. The personnel currently supporting the Board of Governors of the Federal Reserve System perform functions directly relevant to WVOT's Business Analyst requirement, including requirements gathering, business and process analysis, data and process modeling, functional and technical documentation, stakeholder engagement, process improvement, project coordination, compliance support, training, reporting, and knowledge transfer. This experience demonstrates our ability to identify, provide, and support qualified Business Analyst personnel who integrate with client teams and contribute to business and technology initiatives throughout the analysis, requirements development, process improvement, and implementation lifecycle.

6.3 STAFFING EXPERIENCE #3 - CLOUD SYSTEMS MANAGEMENT ENGINEER

Name of Organization: Board of Governors of the Federal Reserve System		
Position Provided		Senior Communication Analyst
Point of Contact (POC)	Name: Robert VanOrmer Title: Manager, Compute & Storage Infrastructure	Email address: robert.e.vanormer@frb.gov Phone: 202.452.3840

Date of Services	08/19/2020–09/03/2021
Scope of Services	
Under the Systems and Telecommunications Support engagement with the Board of Governors of the Federal Reserve Board, iQ GovSolutions provided FRB a Senior Communications Analyst personnel to support the Division of Information Technology (IT) in managing, maintaining, and securing enterprise systems and infrastructure. The work included administration and management of enterprise authentication and authorization technologies, as well as Cloudera Hadoop clusters across production and test environments, requiring hands-on support of complex enterprise systems and infrastructure. Key responsibilities include: • Support the management, maintenance, and security of enterprise authentication and authorization technologies, including Centrify, RedHat IDM, LDAP, Kerberos, SAML, and Active Directory. • Perform systems administration and management activities supporting enterprise IT infrastructure. • Administer and support Cloudera Hadoop clusters in both production and test environments. • Support the ongoing management and maintenance of enterprise systems across multiple operating environments. • Maintain secure and reliable operation of enterprise authentication, authorization, and systems infrastructure. • Provide technical support for production and test environments while addressing operational and systems management requirements. • Support the Division of Information Technology in maintaining enterprise infrastructure and associated technologies. This past performance demonstrates iQ GovSolutions's experience providing technical personnel to support enterprise systems management, systems administration, infrastructure operations, and production and test environments. The engagement is particularly relevant to the WVOT Cloud Systems Management Engineer requirement through its demonstrated experience managing complex enterprise infrastructure and supporting Cloudera Hadoop clusters across production and test environments.	

6.4 STAFFING EXPERIENCE #4 - CLOUD PLATFORM ENGINEER

Name of Organization: Board of Governors of the Federal Reserve System			
Position Provided		Senior Systems Engineer	
Point of Contact (POC)	Name: Joy Pelham Pannell Title: Contract Specialist	Email address: joy.p.pannell@frb.gov Phone: 202-452-3743	
Date of Services	01/01/2026–Present		
Scope of Services			
Under the IT Staffing Consulting Services engagement with the Board of Governors of the Federal Reserve System, iQ GovSolutions provides Senior Systems Engineer personnel to support enterprise systems, cloud platforms, infrastructure automation, containerized environments, networking, security, and hybrid technology environments. The assigned personnel design, deploy, maintain, and automate enterprise infrastructure across AWS and Microsoft Azure, while implementing Kubernetes, Infrastructure as Code (IaC), CI/CD, configuration management, and DevOps practices to support scalable, secure, and reliable technology operations. Key responsibilities include: • Design, deploy, and maintain enterprise systems across Windows Server, Linux Server, and Hadoop/Cloudera environments. • Implement and support enterprise authentication and authorization technologies, including Centrify/LDAP, Kerberos, SAML, and Active Directory.			

- Perform user lifecycle management using just-in-time provisioning and zero-trust technologies, including Okta, AWS Systems Manager, and Azure ARC, to strengthen access control and system security.
- Manage middleware and enterprise application servers to support scalable, reliable, and secure business operations.
- Develop automation and scripting solutions using Bash, Python, and PowerShell to improve system administration, configuration consistency, and operational efficiency.
- Deploy and manage Kubernetes environments and implement deployment technologies including Helm, Kustomize, and Argo CD to support modern DevOps and containerized workloads.
- Utilize Ansible, SCCM, and Cisco DNA/ACI for configuration management, infrastructure automation, and standardized system operations.
- Implement Infrastructure as Code (IaC) using Terraform to enable repeatable, scalable, and compliant infrastructure deployments.
- Design, deploy, migrate, and maintain secure and scalable IaaS, PaaS, and SaaS environments following cloud and hybrid deployment best practices.
- Deliver cloud services across Amazon Web Services (AWS) and Microsoft Azure, supporting both cloud-native and hybrid workloads.
- Implement CI/CD pipelines, containerized applications, and DevOps practices to support automated build, deployment, and release processes.
- Design, configure, and support enterprise networking and communications technologies, including Cisco routed and switched networks and Cisco wireless solutions.
- Plan and support LAN/WAN architectures and implement BGP and OSPF to support high availability and optimized network performance.
- Support data center networking technologies, including Cisco Nexus and VXLAN, to enable scalable and resilient infrastructure.
- Monitor and manage network infrastructure using SolarWinds and Cisco Catalyst Center to maintain system availability and performance.
- Implement enterprise and data center security solutions, including next-generation firewalls, proxy services, and Cisco ISE, to strengthen the security posture.
- Administer VMware vSphere, Cloud Foundation, VMware Aria, VCF Automation, and Orchestrator to support on-premises virtualization and infrastructure automation.
- Coordinate with vendors to acquire software licenses, hardware, and maintenance contracts while supporting compliance, cost control, and continuity of operations.
- Deploy, maintain, and troubleshoot on-premises hardware to ensure system reliability and operational readiness.

This ongoing engagement demonstrates iQ GovSolutions' experience providing qualified technical personnel to support cloud platforms, infrastructure automation, containerized workloads, DevOps, and hybrid cloud environments. The experience directly aligns with WVOT's Cloud Platform Engineer requirement through hands-on support of AWS and Azure environments, Kubernetes, Docker/containerized workloads, CI/CD pipelines, Terraform-based Infrastructure as Code, Ansible configuration management, scripting with Python/Bash/PowerShell, and automated deployment technologies including Helm, Kustomize, and Argo CD. The engagement further demonstrates the ability to support secure, scalable, and reliable enterprise infrastructure across cloud and on-premises environments.

6.5 STAFFING EXPERIENCE #5 - CLOUD ARCHITECT

Name of Organization: eCloud Managed Solutions

Position Provided	Azure Expert and Architect
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Point of Contact (POC)	Name: Eric Sanders Title: Managing Partner	Email address: eric@ecloudms.com Phone: 678-596-7805
Date of Services	09/29/2022	
Scope of Services		
Under this engagement with eCloud Managed Solutions, iQ GovSolutions provided an Azure Expert and certified architect with Office 365 (O365) experience to support the customer's cloud technology requirements.		
Key responsibilities included:		
• Provide an Azure Expert and certified Cloud Architect to support the customer's cloud technology requirements. • Apply expertise in Microsoft Azure to support cloud architecture and technology needs. • Leverage Office 365 (O365) experience in support of the customer's cloud environment. • Provide specialized technical expertise through a certified cloud architect aligned with the customer's requirements.		
This past performance demonstrates iQ GovSolutions' experience providing specialized Cloud Architect personnel with Microsoft Azure expertise. The engagement is directly relevant to WVOT's Cloud Architect requirement through the provision of a certified Azure architect with O365 experience, demonstrating our ability to identify and deploy qualified cloud architecture professionals with expertise in Microsoft cloud technologies.		

6.6 STAFFING EXPERIENCE #6 - CLOUD SECURITY PROFESSIONAL

Name of Organization: Board of Governors of the Federal Reserve System			
Position Provided		Senior Control Assessment Analyst	
Point of Contact (POC)	Name: Joy Pelham Pannell Title: Contract Specialist	Email address: joy.p.pannell@frb.gov Phone: 202-452-3743	
Date of Services	03/16/2026–Present		
Scope of Services			
Under the IT Staffing Consulting Services engagement with the Board of Governors of the Federal Reserve System, iQ GovSolutions provides Senior Control Assessment Analyst personnel to support federal information security, cybersecurity risk management, security and privacy compliance, and Assessment and Authorization (A&A) activities. The assigned personnel conduct comprehensive security control assessments in accordance with NIST SP 800-53, NIST SP 800-53A, NIST SP 800-171A, and the NIST Risk Management Framework (RMF), while supporting POA&M management, security assessments, risk analysis, continuous monitoring, and authorization activities across federal systems and services.			
Key responsibilities include:			
• Conduct security and control assessments of cloud-based systems and SaaS solutions, evaluating security controls in accordance with NIST SP 800-53/800-53A and applicable federal security and privacy requirements. • Develop and execute Control Assessment Plans (CAPs) for cloud environments, including assessment scope, objectives, methodologies, procedures, evidence requirements, and technical validation activities. • Assess FedRAMP and non-FedRAMP SaaS solutions and external cloud environments that process, store, or transmit federal information, evaluating applicable security and privacy controls. • Review cloud system security documentation, including System Security and Privacy Plans (SSPPs), control overlays, policies, procedures, and technical evidence, to evaluate security readiness and compliance.			

- Validate security control selections, control inheritance, and control implementations within cloud environments to ensure applicable controls are appropriately addressed.
- Conduct technical and non-technical assessments to identify cloud security risks, control deficiencies, cybersecurity vulnerabilities, and compliance gaps, and develop actionable remediation recommendations.
- Develop Control Assessment Reports (CARs) documenting assessment results, control effectiveness, identified risks, deficiencies, and recommended corrective actions for cloud systems.
- Conduct Security Impact Analyses (SIAs) for cloud system changes to identify security risks, affected controls, and additional assessment requirements.
- Support continuous monitoring and ongoing security assessments of cloud environments, identifying emerging risks, recurring control deficiencies, and opportunities to improve security posture.
- Manage POA&Ms and remediation activities, validating corrective actions and monitoring progress toward resolution of identified cloud security deficiencies.
- Brief system owners, security leadership, authorizing officials, and stakeholders on cloud security risks, assessment findings, remediation strategies, and residual risks to support risk-based authorization decisions.
- Support Assessment and Authorization (A&A) activities under the NIST Risk Management Framework (RMF) for cloud-based systems and services.
- Communicate complex cloud security, cybersecurity, regulatory, and compliance requirements to technical and non-technical stakeholders.

This ongoing engagement demonstrates iQ GovSolutions' ability to provide qualified cybersecurity and security assessment personnel supporting complex federal environments. The experience directly aligns with WVOT's Cloud Security Professional requirement through demonstrated expertise in cybersecurity and information security, security and privacy risk assessments, NIST frameworks, IAM and security controls, compliance requirements, continuous monitoring, vulnerability and control assessments, remediation tracking, and DevSecOps-oriented security governance. The engagement further demonstrates our ability to provide security professionals who evaluate technical and operational risks, assess the effectiveness of security controls, develop remediation strategies, and communicate cybersecurity risks and recommendations to both technical stakeholders and senior decision-makers.

6.7 STAFFING EXPERIENCE #7 - CLOUD NETWORK ENGINEER

Name of Organization: Ciena Communications/Blue Planet

Position Provided	Network Engineer	
Point of Contact (POC)	Name: Russ Mullins Title: Manager	Email address: rmullins@blueplanet.com Phone: +1.613.858.0436
Date of Services	04/29/2024 – 11/07/2024	

Scope of Services

Under the Network Engineering engagement with Ciena Communications/Blue Planet, iQ GovSolutions provided Network Engineer personnel to support Metro-Ethernet services, with a focus on current MEF-compliant services and the planning of new products and services related to POR and NON-POR initiatives. The assigned personnel also supported cloud services and their integration with the Metro-E product suite, including data center connectivity involving Amazon Web Services (AWS) and Microsoft Azure, while collaborating across Ethernet Connectivity, Network Services Engineering, and Product Development teams.

Key responsibilities include:

- Supported Metro-Ethernet services with a focus on current MEF-compliant network services and associated engineering requirements.
- Supported planning for new products and services related to POR and NON-POR initiatives.

- Supported cloud services and their integration with the Metro-E product suite.
- Supported data center connectivity and cloud integration involving AWS and Microsoft Azure.
- Worked across Ethernet Connectivity, Network Services Engineering, and Product Development teams to support network and cloud service requirements.
- Provided network engineering support for the integration of cloud services with enterprise Metro-Ethernet capabilities.

This engagement demonstrates iQ GovSolutions' ability to provide qualified Network Engineer personnel supporting complex network and cloud-connected environments. The experience is directly relevant to the Cloud Network Engineer requirement through hands-on support of Metro-Ethernet services, MEF-compliant networking, cloud service integration, and data center connectivity involving AWS and Azure. The engagement further demonstrates experience working across network engineering and product development teams to support the integration of cloud services with enterprise network capabilities, providing a strong foundation for WVOT's requirements for cloud network design, connectivity, and network services support.