



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 4

List View

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID:

Legal Name: Tek Ninjas Solutions LLC

Alias/DBA: N/A

Total Bid: \$2,861,295.84

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 4

Total of All Attachments: 4



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09232600000003122	1

VENDOR
VS0000051961
Tek Ninjas Solutions LLC

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2861295.839999999850988388061 **Response Date:** 2026-09-23 **Response Time:** 12:00:17
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor		
Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	93.636000	194762.88

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	82.620000	171849.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	96.390000	200491.20

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	93.636000	194762.88

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	79.866000	166121.28

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	112.914000	234861.12

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	137.700000	286416.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	126.684000	263502.72

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	117.045000	243453.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	103.275000	214812.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	103.275000	214812.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	121.176000	252046.08

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	107.406000	223404.48

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855

Doc Description: Addendum No 2 -Temporary Technical Staffing Services

Reason for Modification:

Addendum No 2 is issued to publish vendor questions with the agency's responses.

Proc Type: Statewide MA (Open End)

Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-16	2026-09-23 13:30	CRFQ 0231 OOT2700000006	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000051961

Vendor Name : Tek Ninjas Solutions LLC

Address : 400 Stonebrook Pkwy

Street : Ste 1103

City : Frisco

State : Texas

Country : USA

Zip : 75036

Principal Contact : Elanjcheziyan Thangamani (Elan)

Vendor Contact Phone: (773) 657-5917

Extension: N/A

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X

81-0757682
FEIN#

09/23/2026
DATE

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Addendum No 2 is issued for the following reasons:

1) To publish a copy of Vendor questions with the Agency's responses.

--no other changes--

INVOICE TO**SHIP TO**

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR
CHARLESTON WV
US

WV OFFICE OF
TECHNOLOGY
BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Senior Web Application Analyst	2080.00000	HOURL	93.636	194,762.88

Comm Code**Manufacturer****Specification****Model #**

81110000

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR
CHARLESTON WV
US

WV OFFICE OF
TECHNOLOGY
BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	CRM Application Analyst	2080.00000	HOURL	82.62	171,849.6

Comm Code**Manufacturer****Specification****Model #**

81110000

Extended Description:

CRM Application Analyst

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INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Senior SQL Server Database Administrator	2080.00000	HOURL	96.39	200,491.2

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Senior SQL Server Database Administrator

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Business Analyst	2080.00000	HOURL	93.636	194,762.88

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Business Analyst

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Learning Management System & eLearning Development Specialis	2080.00000	HOURL	79.866	166,121.28

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Learning Management System & eLearning Development Specialist

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Cloud Financial Operations Specialist	2080.00000	HOURL	112.914	234,861.12

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Financial Operations Specialist

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Cloud Architect	2080.00000	HOURL	137.7	286,416

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Architect

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Cloud Security Professional	2080.00000	HOURL	126.684	263,502.72

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Security Professional

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Cloud Platform Engineer	2080.00000	HOURL	117.045	243,453.6

Comm Code	Manufacturer	Specification	Model #
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Extended Description:

Cloud Platform Engineer

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Cloud Network Engineer	2080.00000	HOURL	103.275	214,812

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Network Engineer

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Cloud Systems Management Engineer	2080.00000	HOURL	103.275	214,812

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Systems Management Engineer

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.00000	HOURL	121.176	252,046.08

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	Mainframe Systems Programmer	2080.00000	HOURL	107.406	223,404.48

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:
Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

SCHEDULE OF EVENTS		
<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions are due by 3:00 p.m.	2026-09-04

	Document Phase	Document Description	Page 9
OOT2700000006	Final	Addendum No 2 -Temporary Technical Staffing Services	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☒ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Tek Ninjas Solutions LLC

Company



Authorized Signature

09/23/2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.
Revised 6/8/2012

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Vasanth Nemala, CEO

(Address) 400 Stonebrook Pkwy, Ste 1103, Frisco TX 75036

(Phone Number) / (Fax Number) (469)731-0001

(email address) staterfp@tekninjas.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Tek Ninjas Solutions LLC

(Company)

(Signature of Authorized Representative)

Vasanth Nemala, CEO

09/23/2026

(Printed Name and Title of Authorized Representative) (Date)

(469)731-0001

(Phone Number) (Fax Number)

staterfp@tekninjas.com

(Email Address)



TEK NINJAS
RIGHT PARTNERS IN YOUR SUCCESS

STATE OF WEST VIRGINIA

DEPARTMENT OF ADMINISTRATION | PURCHASING DIVISION
FOR THE WEST VIRGINIA OFFICE OF TECHNOLOGY



CRFQ 0231 OOT2700000006

CENTRALIZED REQUEST FOR QUOTE

TEMPORARY TECHNICAL STAFFING SERVICES

**BID DUE: SEPTEMBER 23, 2026
1:30 P.M. EASTERN TIME**

SUBMITTED BY

Vasanth Nemala

Tek Ninjas Solutions LLC

Vasanth Nemala, CEO

staterfp@tekninjas.com

+1 (469) 731-0916

400 Stonebrook Pkwy, Ste 1103, Frisco, TX 75036

<https://tekninjas.com>

FEIN: 81-0757682





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3. QUALIFICATIONS

3.1. Vendors shall be in business a minimum of five (5) years, providing similar information technology services. Vendors must provide documentation to indicate that their company meets this requirement prior to award; however, bidders may include this documentation with their bid.

3.1 Company Experience

TekNinjas Solutions LLC is a professional staffing and workforce solutions provider founded in **May 2015** as a Texas Limited Liability Company. We have operated continuously for **more than ten (10) years with temporary employment and staffing services as our core and primary business function**, not an ancillary or secondary service line. Our headquarters is located at **400 Stonebrook Parkway, Suite 1103, Frisco, Texas 75036**, with an additional operational office in Carrollton, Texas.

ATTRIBUTE	DETAIL
Legal Name	TekNinjas Solutions LLC
Entity Type	Limited Liability Company (Texas)
Year Established	May 2015
Federal EIN	81-0757682
NAICS Codes	561320, 561311, 541511, 541512
SAM.gov Registration	Active; no exclusions
Annual Revenue (FY2024)	\$17 million
Internal Corporate Headcount	~150 full-time employees
Recruiting Operations	100+ dedicated recruiters globally
Active Candidate Database	50,000+ pre-screened professionals
Active Temporary Workforce	1,200+ workers on payroll at any given time

TekNinjas has operated **profitably every fiscal year since inception** with no history of bankruptcy, litigation, tax liens, or debarments.

EXPERIENCE PROVIDING TEMPORARY EMPLOYMENT AND STAFFING SERVICES

Over ten years, TekNinjas has completed **more than 250 contract engagements** across public-sector agencies, Fortune 500 enterprises, and technology integrators. Representative clients include:

CATEGORY	CLIENTS
Global Staffing & Workforce Solutions	Insight Global LLC, Randstad Technologies USA, TEKsystems, Apex Systems, LLC, Collabera Inc, Experis-IT, People 2.0, Kelly Mitchell Group, Inc., Harvey Nash, Kelly Outsourcing & Consulting Group
Technology & IT Services	Incedo Inc., The Unica Group Inc, Digerati Systems Inc., IntraEdge Inc, Digital Intelligence Systems, LLC, Innova Solutions, Inc., Qatalys, Inc., ASCII Group, LLC, VDart Inc., Next Level Business Services Inc., Pyramid Consulting Inc., PHOTON INFOTECH, INC., Knowledge Vortex, Inc, Oscar Associates LLC, ASB Resources, Accion Labs, Tanisha Systems Inc., Dash Technologies Inc, Fulcrum Digital Inc,
Financial Services	Capital One, Intellyk Inc., Cogent Infotech Corporation, Connections IT Services LLC, InfoVision, Inc., Sim Infotech, Secure SoftTech, LLC, Amtex Systems LLC (ASI), Lorvish Technologies Inc, AKKODIS Inc, Quadrant Technologies LLC, Ztek Consulting Inc, OPTOMI, QualiZeal Inc, Nityo Infotech, Mudrasys Inc
Automotive & Manufacturing	Toyota Motor North America (TMNA)
Technology	Red Oak Technologies, 1 POINT SYSTEM LLC, Vendorpass, Inc, CBTS



Solutions & Consulting

Technology Solutions LLC, K-Tek Resourcing LLC

TECHNICAL CONSULTING STAFFING EXPERIENCE

TN has substantial experience recruiting and providing technical personnel across infrastructure, applications, data, cybersecurity, systems support, and technology project delivery. Its established IT staffing capabilities include personnel such as:

- IT Project Managers and technical project support personnel;
- IT Support Technicians and Application Support Analysts;
- Network Technicians and Network Engineers;
- Systems Administrators;
- Database Administrators;
- Business Systems Analysts;
- Software and Web Developers;
- Cloud Architects and Engineers;
- Data Engineers, ETL Developers, and BI Analysts; and
- Cybersecurity professionals.

TN supports these requirements through specialized recruiting resources rather than relying exclusively on generalist staffing recruiters. Its established operating model includes dedicated IT recruiting capacity supporting help desk, systems administration, network engineering, cybersecurity, and software development, with technical scenario screening and verification of relevant CompTIA, Cisco, Microsoft, and ISC2 credentials where applicable.

REPRESENTATIVE SIMILAR ENGAGEMENTS

TekNinjas has successfully supported organizations requiring diverse temporary workforce solutions across administrative, technical, and professional disciplines. Our recruiting model enables rapid identification and deployment of qualified talent while maintaining rigorous screening standards, resulting in reliable workforce continuity and high levels of customer satisfaction.

CASE STUDY 1

CAPITAL ONE

ADMINISTRATIVE SCALE-UP



THE SITUATION

Capital One's commercial banking division needed 40 administrative professionals within 6 weeks to support a back-office consolidation project. Roles demanded high-volume data processing, customer-facing professionalism, and strict compliance with financial services documentation protocols.

THE SOLUTION

- Deployed 3 dedicated TekNinjas recruiters focused exclusively on Capital One's administrative requisitions
- Leveraged our Cleared-and-Ready bench of pre-screened administrative candidates with financial services backgrounds
- Conducted competency-based assessments including Microsoft Office 365 proficiency testing, data entry speed/accuracy evaluations, and customer service scenario simulations

THE SUCCESS

Achieved 100% fill-rate in 5 weeks.

Delivered 42 administrative professionals—2 above target.

Earned a 4.6/5 satisfaction score on post-placement surveys.

POSITIONS STAFFED: Administrative Assistants, Executive Assistants, Data Entry Specialists, Customer Service Representatives, Office Coordinators, Receptionists, Records Clerks

Positions We Supported

- Administrative Assistant
- Cloud Architects
- Data Engineers
- ETL Developers



- Business Intelligence Analysts
- Database Administrators
- Records Clerks
- Program Assistants

CASE STUDY 2

INSIGHT GLOBAL LLC

INFRASTRUCTURE SURGE

THE SITUATION



Insight Global experienced a 60% increase in client project demand over 10 weeks and needed 18 IT professionals to maintain service-level commitments. Roles spanned help desk through senior infrastructure, with certifications required for government-contract eligibility.

THE SOLUTION

- Activated parallel sourcing across 5 specialized IT recruiters
- Verified all certifications (CompTIA A+, Network+, Security+, Cisco CCNA, Microsoft Azure) prior to submittal
- Conducted technical phone screens with scenario-based troubleshooting assessments

THE SUCCESS

Achieved 100% fill-rate in 8 weeks.

Filled help desk roles in 2.1 days average, specialized roles in 6.2 days.

Earned a 4.8/5 satisfaction score on post-placement surveys.

POSITIONS STAFFED: Help Desk Specialists, Desktop Support Technicians, Systems Administrators, Network Engineers, Software Developers, Cybersecurity Analysts, IT Project Managers

Positions We Supported

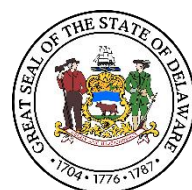
- IT Project Managers
- IT Support Technicians
- Network Technicians
- Systems Administrators
- Database Administrators
- Application Support Analysts
- Business Systems Analysts
- Software Developers
- Web Developers
- Cybersecurity Analysts

TekNinjas understands that public-sector staffing requires a heightened level of accountability, transparency, and regulatory compliance. Our processes are designed to align with governmental requirements by maintaining comprehensive documentation, adhering to employment regulations, supporting audit readiness, and providing consistent reporting and communication throughout the life of each assignment..

PUBLIC-SECTOR CONTRACT PORTFOLIO

State of Delaware — Statewide Temporary Staffing Services

- **Positions Covered:** Administrative assistants, executive support, accounting and finance staff, IT support technicians, project management support, paralegals, clerical and data-entry personnel



St. Johns School District — Temporary Professional Staffing Services

- **Positions Covered:** Administrative assistants, school office support, accounting clerks, instructional aides, custodial staff, food service workers, general maintenance personnel



Gwinnett County Public Schools — Temporary Staffing Services

- **Positions Covered:** Clerical and administrative support, accounting clerks, finance technicians, custodial and grounds maintenance, building maintenance, food service workers, IT support staff





RECENTLY AWARDED CONTRACTS

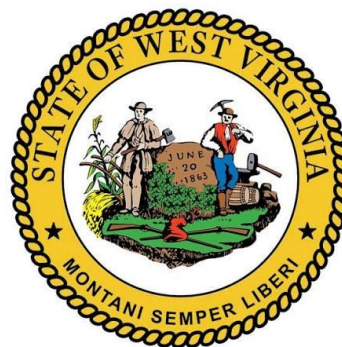
State of West Virginia - Division of Highways - IT Temporary Staffing Services

State of Rhode Island - MPA 609 OE Executive Recruitment Firm Services

Broward County, Florida - The School Board of Broward County - Technical Consultants Staffing Services

West Virginia Experience

West Virginia Division of Highways — IT Temporary Staffing Services



Client: State of West Virginia, Division of Highways

Solicitation: CRFQ 0803 DOT2600000079

Service: IT Temporary Staffing Services

Tek Ninjas Solutions LLC holds an award under the West Virginia Division of Highways' IT Temporary Staffing Services solicitation. The contract gives WVDOT access to temporary technical personnel across 15 classifications as staffing needs arise.

The contract scope spans *mainframe application analysis; Oracle, DB2, and SQL Server database administration; PC programming and analysis; and geographic information systems (GIS) database administration, architecture, and application development*. It includes both standard and senior classifications, requiring vendors to consider the technical qualifications and experience level of each requested position.

Relevance to the West Virginia Office of Technology: This award demonstrates Tek Ninjas' participation in an existing West Virginia government contract for temporary IT staffing. Like WVOT's current solicitation, the WVDOT contract uses an open-end structure to address technical staffing needs through requests made during the contract term. Its SQL Server database and mainframe-related classifications are especially relevant to WVOT's Senior SQL Server Database Administrator and Mainframe Systems Programmer requirements. Tek Ninjas can apply its familiarity with West Virginia's technical staffing procurement process when responding to WVOT requests and evaluating candidates against the requirements of each classification.

3.2. Vendors shall be able to demonstrate their potential to provide these services by providing documentation to indicate they have provided staffing of at least six (6) individuals within the listed classifications within the past five (5) years; documentation should include enough information to indicate that the Vendor provided an employee meeting the requirements of a specifically named



classification from Section 1, above: the documentation should name the entity to whom the individual was supplied and provide contact information for that entity. Vendors must provide documentation to indicate that their company meets this requirement prior to award; however, bidder may include this documentation with their bid.

3.2 Past Performance Documentation

Reference 1 — AI Definitive

Contact: Neelima Iyer
Phone: (682) 290-2130
Email: neelima@aidefinitive.com

Tek Ninjas Solutions LLC lists AI Definitive as a reference for its temporary staffing services. This relationship is relevant to WVOT's need for a vendor that can receive staffing requests, coordinate with a designated client contact, and identify personnel for assignments as needs arise. Tek Ninjas would apply the same request-based coordination to WVOT's technical staffing classifications, with candidates evaluated against the qualifications specified for each requested role.

Reference 2 — Kodesystems

Contact: Divya Damacharla
Phone: (845) 689-1798
Email: divya@kodesystems.com

Tek Ninjas lists Kodesystems as a reference for staffing services provided through an ongoing client relationship. The engagement reflects the importance of maintaining communication about assignment requirements and responding when additional personnel are needed. For WVOT, Tek Ninjas would use this approach to confirm the requested classification, work location, schedule, and required qualifications before presenting candidates.

Reference 3 — Talent Procure

Contact: Denise Stalker
Phone: (508) 319-3065
Email: Denise.Stalker@talentprocure.com

Tek Ninjas lists Talent Procure as a reference for temporary staffing services. The relationship is relevant to WVOT's open-end contract structure, under which staffing needs will be communicated through individual requests rather than a fixed set of assignments at award. Tek Ninjas would coordinate each WVOT request separately and provide candidate information responsive to the applicable classification requirements.



Reference 4 — Integrity Insurance Agency

Contact: Austin McNeely

Phone: (478) 232-2435

Email: austin@integrityinsurance.net

Tek Ninjas lists Integrity Insurance Agency as a reference for its temporary staffing work. Serving clients with distinct operational needs requires attention to assignment details, client communication, and personnel availability. Those practices would support Tek Ninjas' management of WVOT staffing requests, including follow-up during assignments and coordination if an agency's needs change.

Reference 5 — United Producers Group

Contact: Lindsey Suarez

Phone: (843) 277-6442

Email: lsuarez@upgbenefits.com

Tek Ninjas lists United Producers Group as a reference for temporary staffing services. This relationship adds to Tek Ninjas' experience coordinating personnel needs across different client organizations. For WVOT, Tek Ninjas would use a consistent process for receiving requests, confirming assignment expectations, presenting suitable personnel, and maintaining communication with the requesting agency.