



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 4

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000051418

Legal Name: BLUEBIX SOLUTIONS INC

Alias/DBA:

Total Bid: \$2,945,451.60

Response Date: 09/23/2026

Response Time: 11:48

Responded By User ID: Bluebix

First Name: Tejaswini

Last Name: Venigalla

Email: sales@bluebixinc.com

Phone: 8887770933

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services

Total of Header Attachments: 4

Total of All Attachments: 4



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09232600000003111	1

VENDOR
VS0000051418
BLUEBIX SOLUTIONS INC

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2945451.600000000093132257461 **Response Date:** 2026-09-23 **Response Time:** 11:48:05
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	96.390000	200491.20

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	85.050000	176904.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	99.225000	206388.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	96.390000	200491.20

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	82.215000	171007.20

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	116.235000	241768.80

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	141.750000	294840.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	130.410000	271252.80

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	120.487500	250614.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	106.312500	221130.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	106.312500	221130.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	124.740000	259459.20

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	110.565000	229975.20

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:**Extended Description:**

Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☒ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Bluebix Solutions Inc.

Company

Tejaswini Venigalla

Authorized Signature

09/23/2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Suresh Mani, Executive Sponsor

(Address) 7950 Legacy Dr Suite 400, Plano, TX 75024

(Phone Number) / (Fax Number) 888-777-0933, (945) 294-2737

(email address) sales@bluebixinc.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Bluebix Solutions Inc.

(Company) Tejaswini Venigalla

(Signature of Authorized Representative)
Tejaswini Venigalla, Owner 09/23/2026

(Printed Name and Title of Authorized Representative) (Date)
888-777-0933, (945) 294-2737

(Phone Number) (Fax Number)
sales@bluebixinc.com

(Email Address)



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855			Reason for Modification: Addendum No 2 is issued to publish vendor questions with the agency's responses.
Doc Description: Addendum No 2 -Temporary Technical Staffing Services			
Proc Type: Statewide MA (Open End)			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-16	2026-09-23 13:30	CRFQ 0231 OOT2700000006	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000051418
Vendor Name : Bluebix Solutions Inc.
Address : Dr Suite 400
Street : 7950 Legacy
City : Plano
State : Texas
Country : USA
Zip : 75024
Principal Contact : Suresh Mani
Vendor Contact Phone: 888-777-0933
Extension: N/A

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Tejaswini Venigalla

Vendor Signature X	84-2512447 FEIN#	09/23/2026 DATE
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All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Addendum No 2 is issued for the following reasons:

1) To publish a copy of Vendor questions with the Agency's responses.

--no other changes--

INVOICE TO**SHIP TO**

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR
CHARLESTON WV
US

WV OFFICE OF
TECHNOLOGY
BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Senior Web Application Analyst	2080.00000	HOURL	96.39	200,491.2

Comm Code**Manufacturer****Specification****Model #**

81110000

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO**SHIP TO**

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR
CHARLESTON WV
US

WV OFFICE OF
TECHNOLOGY
BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	CRM Application Analyst	2080.00000	HOURL	85.05	176,904

Comm Code**Manufacturer****Specification****Model #**

81110000

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Senior SQL Server Database Administrator	2080.00000	HOURL	99.225	206,388

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Senior SQL Server Database Administrator

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Business Analyst	2080.00000	HOURL	96.39	200,491.2

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Learning Management System & eLearning Development Specialis	2080.00000	HOUR	82.215	171,007.2

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Learning Management System & eLearning Development Specialist

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Cloud Financial Operations Specialist	2080.00000	HOUR	116.235	241,768.8

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Cloud Architect	2080.00000	HOURL	141.75	294,840

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Cloud Security Professional	2080.00000	HOURL	130.41	271,252.8

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Security Professional

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Cloud Platform Engineer	2080.00000	HOURL	120.4875	250,614

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Platform Engineer

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Cloud Network Engineer	2080.00000	HOURL	106.3125	221,130

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Cloud Systems Management Engineer	2080.00000	HOURL	106.3125	221,130

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.00000	HOURL	124.74	259,459.2

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	Mainframe Systems Programmer	2080.00000	HOURL	110.565	229,975.2

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:
Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

SCHEDULE OF EVENTS		
<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions are due by 3:00 p.m.	2026-09-04

	Document Phase	Document Description	Page 9
OOT2700000006	Final	Addendum No 2 -Temporary Technical Staffing Services	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Proposal Response to **STATE OF WEST VIRGINIA** **WEST VIRGINIA OFFICE OF TECHNOLOGY**



Temporary Technical Staffing Services **Centralized Request for Quote (CRFQ)** **CRFQ 0231 OOT2700000006**

Bid Due: September 23, 2026 | 1:30 p.m. Eastern Time

Submitted By :

Bluebix Solutions Inc.

FEIN: 84-2512447

POC :

Tejaswini Venigalla

Email: sales@bluebixinc.com

Phone: 888 777 0933

Address: 7950 Legacy Dr Suite 400, Plano, TX 75024

Table of Contents

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3.2. Our Demonstrated Experience - Evidence	8

3. QUALIFICATIONS

3.1. Vendors shall be in business a minimum of five (5) years, providing similar information technology services. Vendors must provide documentation to indicate that their company meets this requirement prior to award; however, bidders may include this documentation with their bid.

3.1 . Our Experience

Bluebix Solutions Inc. is a **Women's Business Enterprise (WBE)-certified** technology consulting and workforce solutions firm specializing in enterprise IT consulting, digital transformation, systems integration, managed technology services, and IT staff augmentation firm headquartered in Plano, Texas. The company was incorporated on



OUR TOP CLIENTS



June 11, 2019, and is owned by Tejaswini Venigalla. Bluebix is structured as a Texas C Corporation and provides services nationwide through onsite, hybrid, and remote delivery models. With extensive experience supporting **more than 10 public-sector organizations** across state, county, local government, healthcare, transportation, and education sectors, Bluebix has

established itself as a trusted technology partner capable of delivering both strategic consulting services and highly skilled IT professionals for complex, mission-critical initiatives. Bluebix has successfully partnered with **Fortune 500 companies**, leading healthcare organizations, and public-sector agencies to deliver enterprise technology solutions, application modernization initiatives, cloud transformation projects, cybersecurity services, managed IT support, and specialized consulting engagements. This combination of commercial innovation and public-sector delivery experience enables Bluebix to apply industry best practices while understanding the governance, compliance, security, and accountability requirements unique to government and educational institutions.

Bluebix has more than six years of technology staffing experience, including the recruitment and placement of direct-hire IT professionals. Bluebix's technology staffing services cover junior through senior professionals across software engineering, cloud infrastructure, DevOps, cybersecurity, data and analytics, database administration, enterprise applications, technical support, project management, and business analysis. During this period, Bluebix has:



EVOLUTION OF OUR TEMPORARY STAFFING SERVICES SINCE 2019



- Successfully **delivered 300,000+ hours of professional and technical staffing services** across public and private sector engagements.
- Supported staffing programs across **11+ multiple state and local government agencies**, including enterprise IT, administrative, program support, and compliance-sensitive roles.

- Placed **300+ professional consultants and direct-hire personnel** across technology, administrative, and operational functions.
- Maintained consistent service continuity and assignment completion rates **exceeding 98.5%** across contract staffing engagements.
- Sustained high client satisfaction ratings through structured service-level monitoring and performance tracking.

Bluebix's operational maturity is supported by structured recruitment workflows, compliance oversight processes, and defined performance measurement standards, enabling the company to operate effectively within public-sector contracting environments that require audit-ready documentation, workforce accountability, and regulatory compliance.

3.1.2. Our Clients

Bluebix has supported staffing programs across multiple state government agencies requiring administrative personnel, operational support resources, technical staff, program coordinators, data-focused personnel, and workforce continuity solutions. Representative public-sector engagements:

State of West Virginia, Division of Highways — IT Temporary Staffing Services



Bluebix's IT temporary staffing engagement with the West Virginia Division of Highways is closely aligned with the West Virginia Office of Technology's requirement. The Division of Highways contract covers technical classifications in mainframe application analysis, database administration, programming, and geographic information systems. It calls for a staffing approach responsive to individual agency requests and the qualifications of each role. Bluebix's experience with this West Virginia contract is relevant to WVOT's need for qualified temporary technical personnel, particularly for database and enterprise systems assignments.

The School Board of Broward County, Florida — Technical Consultants Staffing Services

Bluebix's technical consulting staffing engagement with the School Board of Broward County is relevant to WVOT's need for specialized personnel as requirements arise. The work calls for coordination of staffing requests, recruitment and screening against position requirements, candidate qualification review, and communication with the public-sector client throughout the staffing process. Bluebix would apply the same structured approach to WVOT's technical classifications, confirming each agency's assignment needs and presenting candidates whose qualifications meet the applicable specifications.



Gwinnett County Public School District



Bluebix supports workforce solutions aligned with large educational environments requiring responsive, on-demand staffing support. Through IT professional services engagements supporting public-sector operations, Bluebix demonstrates capabilities in delivering qualified technical resources to address evolving workforce needs while ensuring responsiveness, operational continuity, and alignment with organizational requirements within complex educational environments

Office of Management and Enterprise Services (OMES), Oklahoma

Bluebix supported IT staff augmentation initiatives for the Office of Management and Enterprise Services (OMES), Oklahoma, providing qualified technical professionals within a



structured public-sector environment requiring responsive staffing delivery, compliance-focused onboarding, and workforce continuity support. The engagement involved supporting operational and technology-driven initiatives through timely recruitment, candidate screening, and staffing coordination aligned with government performance expectations, service accountability standards, and evolving agency workforce requirements.

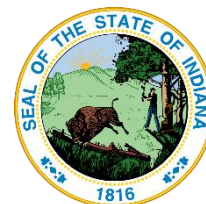


State of South Dakota, Department of Social Services

Bluebix supported staffing initiatives aligned with the West Virginia' program by providing responsive workforce solutions within a compliance-sensitive public-sector environment. The engagement required timely recruitment, candidate qualification validation, workforce coordination, and operational responsiveness to support agency continuity and evolving staffing demands. Bluebix's staffing approach emphasized service reliability, workforce accountability, structured onboarding, and adherence to government operational expectations while supporting temporary and professional staffing requirements across departmental functions.

State of Indiana – Multi-Agency Staffing Support

Bluebix has supported multiple agencies within the State of Indiana by providing qualified administrative, program, and data-focused personnel. Engagements included staffing for:



- **Administrative Assistant** – supporting day-to-day agency operations, document management, scheduling, and internal coordination
- **Program Coordinator** – supporting program execution, stakeholder coordination, and reporting
- **Data Collection Staff** – supporting structured data gathering initiatives requiring accuracy, confidentiality, and adherence to defined protocols

Specific assignments included:

- IN-IDOC – Data Collection Staff
- IN-DOH – Administrative Assistant

These roles required Bluebix to respond to defined state requirements, screen candidates against role-specific qualifications, and ensure resources met agency onboarding and compliance standards. The work model closely mirrors West Virginia's on-call structure, where staffing needs arise as programs evolve and require timely fulfillment.

State of Florida – Public-Sector Program Staffing

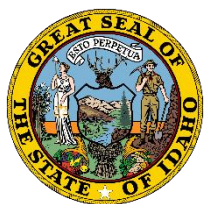


Bluebix supported state agencies in Florida by providing IT and program support resources operating within regulated government environments. These engagements emphasized consistency, accountability, and responsiveness to agency timelines. Bluebix coordinated closely with state stakeholders to ensure candidate alignment with role expectations and public-sector work culture.

State of Tennessee – Government Operations Support

In Tennessee, Bluebix delivered staffing support for operational and enterprise roles supporting state programs. The work required familiarity with government workflows, structured reporting, and adherence to agency policies experience that translates directly to West Virginia's governance-driven environment.





State of Idaho – Administrative & Program Staffing

Bluebix supported Idaho state agencies with recruitment services for IT, Cybersecurity and support roles that required dependable personnel, strong communication skills, and the ability to function effectively within public-sector frameworks. These assignments reinforced Bluebix's ability to supply talent that integrates smoothly into government teams.

State of North Dakota – Program Support Staffing

Bluebix provided staffing solutions supporting state-level initiatives where continuity, data accuracy, and responsiveness were critical. These engagements required disciplined candidate screening and ongoing coordination to ensure service reliability key expectations for West Virginia's on-call recruitment model.



State of Georgia – Contract Administration Support

Bluebix supported staffing for the role of DHS Contract Administrator Specialist, assisting a state agency with contract-related operations. This role required attention to detail, understanding of public-sector contracting processes, and the ability to work within established governance and compliance frameworks.

Prime Partner Experience – Large-Scale Public-Sector Programs: Randstad

Bluebix has also supported public-sector staffing programs through partnerships with major staffing firms such as Randstad. In these environments, Bluebix operated as a delivery partner within multi-vendor, high-volume programs, adhering to strict service levels, documentation standards, and client governance requirements.



RELEVANCE OF OUR EXPERIENCE

This experience demonstrates Bluebix's ability to integrate seamlessly into larger staffing ecosystems similar to West Virginia multi-vendor contract approach. These engagements required:

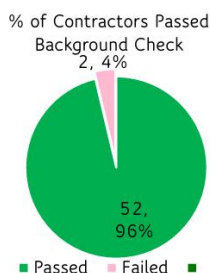
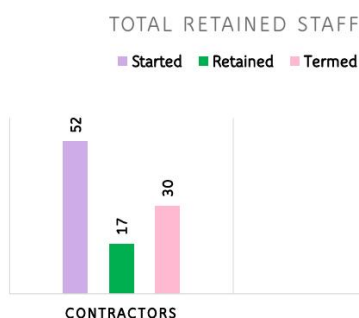
- ✓ Rapid staffing response capabilities
- ✓ Structured recruitment and screening processes
- ✓ Candidate qualification validation
- ✓ Compliance-driven onboarding workflows
- ✓ Workforce continuity planning
- ✓ Ongoing stakeholder coordination
- ✓ Service delivery accountability

These capabilities directly support West Virginia's requirement for staffing providers capable of responding efficiently to changing workforce demands while maintaining operational consistency across multiple District departments and school sites.

REPRESENTATIVE COMMERCIAL CLIENTS:

PRIVATE/COMMERCIAL SECTOR CLIENTS	
Gordon Rees Scully Mansukhani LLP	Manufacturers Supplies Company
US Insurance agency	Ramji Law Group, PC
Frank, Hirsch, Subelsky and Freedman	Cascopet
Spacesmith	Jaftex Corporation
Meyer Consulting Engineers	Hershy Engineering and Consulting
INSURICA	Sagres Construction Corporation
Vessel Bridges & Murphy Law LLP	Erdman Automation
Kind Farm Services	Salt Creek Capital
Keystone Mills	ROBBINS Construction Group
Dental & Medical Counsel, PC	Outset Medical, Inc
Gibraltar Industries	Penn & ER
Price Benowitz, LLP	US Prosthetix
Randstad	Elevated Engineering

SAMPLE REPORTS



Employee Stat Details

- 56 Contractors Offered Temp Job
- 52 Contractors Started Work
- Candidate Conversion to Perm
 - 19 offered perm, 17 started
- Candidate Termination Stats
 - 30 Terminated for cause
 - 2 resigned
 - 1 Terminated for Budget

3.1.3. West Virginia Experience

Client: State of West Virginia, Division of Highways

Solicitation: CRFQ 0803 DOT2600000079

Solicitation Title: IT Temporary Staffing Services

Bluebix's award under the West Virginia Division of Highways' IT Temporary Staffing Services contract provides directly relevant experience with the State's open-end technical staffing model. The contract encompasses **15 classifications** across mainframe application analysis, Oracle and DB2 database administration, SQL Server database administration, PC programming and analysis, and geographic information systems. The GIS positions alone span database administration, architecture, and application development at standard and senior levels.



This breadth requires a staffing vendor to distinguish between related but technically different roles, assess candidates against the qualifications of the requested classification, and respond as agency needs arise. For example, the Division of Highways scope includes an **Application SQL Server Database Administrator**, a relevant counterpart to WVOT's **Senior SQL Server Database Administrator** requirement. Its mainframe analyst positions also give Bluebix familiarity with a specialized technical discipline present in WVOT's **Mainframe Systems Programmer** classification, although each role has its own qualification requirements.

Bluebix will apply its experience with this West Virginia staffing contract to WVOT's requests by confirming the required skills and assignment conditions, screening candidates against the applicable classification, and providing qualification documentation for agency review. The Division of Highways award demonstrates Bluebix's relevant contract experience within West Virginia government and across a broad range of specialized IT staffing categories.

3.2. Vendors shall be able to demonstrate their potential to provide these services by providing documentation to indicate they have provided staffing of at least six (6) individuals within the listed classifications within the past five (5) years: documentation should include enough information to indicate that the Vendor provided an employee meeting the requirements of a specifically named classification from Section 1, above: the documentation should name the entity to whom the individual was supplied and provide contact information for that entity. Vendors must provide documentation to indicate that their company meets this requirement prior to award: however, bidder may include this documentation with their bid.

3.2. Our Demonstrated Experience - Evidence

Bluebix Solutions Inc. has successfully delivered staffing, staff augmentation, workforce management, and professional services across commercial and regulated environments requiring **rapid access to qualified personnel, concurrent resource management, candidate screening, onboarding, performance oversight, workforce continuity, and responsive account management**. The following references demonstrate Bluebix's ability to manage staffing engagements comparable to West Virginia's Temporary Staffing Services requirement.

Case Study 1 - Softstandard Solutions LLC

Client Contact: Ganesh Lakhani, Head of Operations

Email: ganesh.lakhani@softstandard.com

Phone: 609-434-2544

Engagement Period: January 2024–Present



Nature of Engagement: Multi-Position Staffing and Workforce Augmentation

Challenge: SoftStandard Solutions LLC required a dependable staffing partner capable of providing qualified personnel across multiple concurrent technology and business-support initiatives. Staffing requirements fluctuated as projects began, expanded, or transitioned into production support, creating a need for a provider that could rapidly identify appropriate resources while maintaining continuity across active assignments. The client required more than resume sourcing. Resources had to be appropriately screened, aligned with assignment requirements, onboarded efficiently, and supported throughout the engagement so that staffing changes did not disrupt ongoing operations.

Scope: Bluebix provided staffing and workforce augmentation support across multiple Statements of Work and enterprise initiatives. The engagement included sourcing, screening, onboarding, deploying, and managing professionals supporting:

- Application and enterprise systems support;
- Business analysis;
- Quality assurance and testing;
- Project management;
- Infrastructure and operational support;
- Cloud and application environments;
- Systems integration;
- Production support; and
- Technical documentation.

Bluebix supported multiple staffing requirements simultaneously and adjusted recruiting activity as project priorities and resource requirements changed.

Bluebix's Solution: Bluebix implemented a centralized staffing-delivery model involving dedicated delivery management, specialized recruiters, candidate qualification review, onboarding coordination, and ongoing resource oversight. For each requirement, Bluebix worked with client stakeholders to identify the required qualifications, experience, responsibilities, and expected assignment duration. Recruiters then utilized existing talent pipelines and targeted sourcing to identify appropriate candidates. Candidate experience and suitability were reviewed before presentation, allowing the client to focus its interview process on appropriately aligned personnel. After placement, Bluebix maintained communication with client stakeholders and assigned resources, monitored performance, facilitated issue resolution, and supported workforce changes as requirements evolved.

Results / Outcomes

- Successfully supported multiple concurrent staffing requirements.
- Enabled the client to scale resources in response to changing project and workload demands.

- Maintained continuity across ongoing assignments through proactive workforce planning and resource management.
- Provided consistent account-management and stakeholder communication throughout the engagement.
- Successfully delivered assigned staffing and professional services within established schedules and approved budgets.
- Maintained strong service quality and resource continuity throughout the engagement.

Relevance to WEST VIRGINIA

This engagement demonstrates Bluebix's ability to manage the *complete staffing lifecycle rather than merely submitting candidates*. That experience is directly transferable to West Virginia's requirement for a staffing partner that can receive staffing requests, identify qualified candidates, coordinate onboarding, monitor assigned personnel, address performance issues, and maintain workforce continuity. The engagement also demonstrates Bluebix's ability to manage *multiple simultaneous staffing requests and fluctuating demand*, which is relevant to West Virginia's as-needed model where vacancies, employee absences, increased workloads, and special projects may generate requirements across multiple departments at the same time.

Case Study 2 - Contriva Inc.

Client Contact: David Felix, Director of Operations

Email: david.felix@contrivainc.com

Phone: 848-373-3617

Engagement Period: August 2024–Present



Nature of Engagement: Scalable Staffing and Resource Management Across Concurrent Assignments

Challenge: Contriva Inc. required a staffing partner capable of supporting multiple concurrent project and operational requirements through SOW and Time-and-Materials engagements. The organization needed qualified professionals across different disciplines while maintaining staffing responsiveness, resource quality, and continuity as individual project requirements changed. The engagement required Bluebix to maintain sufficient recruiting capacity to support new requirements while simultaneously managing personnel already deployed to active assignments.

Scope: Bluebix provided staffing and professional workforce support covering:

- Project management;
- Business analysis;
- Software and application support;
- Quality assurance;
- Systems and operational support;
- Technical consulting;
- Cloud and infrastructure-related functions; and
- Other specialized professional requirements.

Bluebix's responsibilities extended from requirement intake and candidate sourcing through screening, onboarding, workforce coordination, performance monitoring, and replacement planning.

Bluebix's Solution: Bluebix established a structured workforce-delivery process in which Delivery Managers worked with Contriva stakeholders to understand individual requirements and coordinate recruitment activity. Dedicated recruiters conducted candidate sourcing and qualification review while Bluebix maintained active talent pipelines to support recurring requirements. Before deployment, candidates were assessed against assignment-specific qualifications and experience. Once resources were engaged, Bluebix maintained ongoing oversight through:

- Regular stakeholder communication;
- Resource-performance monitoring;
- Workforce planning;
- Issue identification and escalation;
- Assignment continuity management; and
- Replacement support when staffing changes occurred.

This approach enabled Bluebix to respond to new requirements without reducing service levels for existing assignments.

Results / Outcomes

- Successfully deployed qualified personnel across multiple concurrent engagements.
- Enabled the client to scale workforce capacity according to changing workload and project requirements.
- Maintained consistent resource quality and staffing continuity.
- Supported ongoing personnel management and stakeholder communication throughout active assignments.
- Reduced operational disruption by maintaining proactive workforce and replacement planning.
- Delivered staffing and professional services according to established schedules, budgets, and performance expectations.

RELEVANCE TO WEST VIRGINIA

West Virginia anticipates an *as-needed staffing environment rather than a fixed quantity of personnel*. Requirements may originate from different departments and may change depending on employee absences, vacancies, workload increases, and special projects. Bluebix's Contriva engagement demonstrates the organizational capacity to operate under this type of variable-demand model. The same workforce-management structure will support West Virginia by assigning recruiting resources according to each request, maintaining active candidate pipelines, coordinating multiple requirements concurrently, and maintaining backup sourcing activity to minimize interruptions when replacement personnel are required.

Case Study 3 - Gordon Rees Scully Mansukhani LLP (GRSM)

Client Contact: Ashley Garner, HR Manager

Email: agarner@grsm.com

Phone: 303-200-6871

Engagement Period: Approximately one year–Present



Nature of Engagement: Professional Staffing, Business Support, Data, Reporting, and Project Resources

Challenge: Gordon Rees Scully Mansukhani LLP, a national professional-services organization operating across multiple locations, required qualified personnel to support evolving business, data, reporting, workflow, and technology requirements. Because resources supported business-critical functions and worked with organizational information and processes, the client required personnel who possessed not only the necessary technical qualifications but also appropriate communication skills, attention to detail, professionalism, and ability to function effectively within a structured professional environment.

Scope: Bluebix provided staffing and workforce support for professionals involved in:

- Business analysis;
- Data analytics;
- Business intelligence and reporting;
- Workflow and process support;
- Quality assurance;
- Project management;
- Enterprise application support; and
- Related professional functions.

Bluebix supported sourcing, candidate evaluation, onboarding, resource deployment, ongoing workforce coordination, and performance oversight.

Bluebix's Solution: Bluebix used a requirement-driven recruitment process rather than high-volume resume submission. Recruiters evaluated candidates based on relevant experience, assignment requirements, communication capability, professional suitability, and ability to support client operations. Dedicated Delivery Managers maintained communication with client stakeholders and monitored ongoing resource requirements. As priorities evolved, Bluebix adjusted recruiting and workforce planning activities so that additional or replacement personnel could be identified without unnecessarily disrupting ongoing operations. Bluebix also maintained active oversight of resource performance and facilitated communication between personnel and client stakeholders throughout the engagement.

Results / Outcomes

- Successfully provided qualified professionals supporting business intelligence, reporting, data, project, and enterprise-support functions.
- Enabled the client to expand workforce capacity as organizational requirements evolved.
- Maintained strong resource continuity and stakeholder communication.
- Supported operational efficiency by providing appropriately matched specialized personnel.
- Maintained consistent service quality and responsive account management.

- Delivered assigned services within established schedules and approved budgets while meeting client performance expectations.

RELEVANCE TO WEST VIRGINIA

Although GRSM operates in the professional-services sector, the staffing-management requirements are transferable to several West Virginia categories, particularly *Project Managers, data-focused personnel, administrative/business-support functions, and IT-related positions*. West Virginia requires temporary employees who can work effectively within structured organizational environments and perform functions involving communication, records, data, customer or stakeholder interaction, and operational support. Bluebix's experience supplying personnel to a national professional-services organization demonstrates its ability to evaluate candidates for both *functional qualifications and workplace suitability*, an important consideration for temporary personnel representing West Virginia in day-to-day operations.