



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000015639

Legal Name: Vidhwan Inc.

Alias/DBA:

Total Bid: \$2,511,267.20

Response Date: 09/23/2026

Response Time: 10:20

Responded By User ID: E-solutions

First Name: Randy

Last Name: Singh

Email: r.singh@e-solutionsinc.com

Phone: 4088363780

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09232600000003044	1

VENDOR
VS0000015639
Vidhwan Inc.

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2511267.200000000186264514923 **Response Date:** 2026-09-23 **Response Time:** 10:20:06
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	77.720000	161657.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	72.360000	150508.80

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	89.780000	186742.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	67.000000	139360.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	61.640000	128211.20

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	96.480000	200678.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	123.280000	256422.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	107.200000	222976.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	101.840000	211827.20

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	99.160000	206252.80

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	93.800000	195104.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	120.600000	250848.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	96.480000	200678.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Fully burdened firm hourly rate inclusive of wages, employer taxes, benefits, overhead, screening, and statewide travel.

Extended Description:

Mainframe Systems Programmer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.



Vidhwan Inc. DBA E-Solutions
Response To
State of West Virginia
CRFQ - Centralized Request for Quote
0231 OOT2700000006
Temporary Technical Staffing Services

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• •



Submitted By:

Company Name: Vidhwan Inc. DBA E-Solutions

• **HQ: 17304 Preston Rd. #800 Dallas, TX 75252**

• •
• •
• •

Fax: 408-521-0167

Mobile: (408) 239-4137

Point of Contact: Vikas Soman

E-Mail: procure@e-solutionsinc.com

Website: www.e-solutionsinc.com

COMMITMENT TO EXCELLENCE

The Joint Commission Gold Seal of Approval, Minority Business Enterprise, NASSCOM Member, CMMI Level 3, ISO 27001, ISO 90001-2015, America's Fastest-Growing Private Company, REPSE Mexico, GDPR Compliant and EcoVadis



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Section 1: Executive Cover Letter & Transmittal

1.1 Executive Cover Letter

Date: September 22, 2026

Attn: Toby L. Welch, Buyer
Department of Administration, Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Subject: Bid Response to CRFQ 0231 OOT2700000006 – Temporary Technical Staffing Services (Addendum No. 2)

Dear Mr. Welch and Members of the Evaluation Committee,
Vidhwan Inc., doing business as E-Solutions, respectfully submits this formal bid response to the **State of West Virginia Purchasing Division** on behalf of the **West Virginia Office of Technology (WVOT)** in response to **Solicitation No. CRFQ 0231 OOT2700000006** for Statewide Open-End Temporary Technical Staffing Services.

E-Solutions is a certified *Minority Business Enterprise (MBE)* with **more than 23 years** of continuous corporate experience providing specialized IT staff augmentation, enterprise technology consulting, and workforce solutions to state, local, and federal government entities across the United States. We understand that the WVOT requires seasoned, highly qualified technical specialists across **thirteen (13) critical** infrastructure, database, cloud, software engineering, and systems classifications to modernize agency applications, safeguard digital assets, and mentor internal State analysts. E-Solutions is fully prepared to deliver turnkey technical talent that meets or exceeds all mandatory minimum qualifications established in Section 4.1 of the solicitation specifications.

1. Proposer & Bidding Entity Information

- **Legal Business Name:** Vidhwan Inc. DBA E-Solutions
- **Corporate Headquarters:** 17304 Preston Rd., Suite #800, Dallas, TX 75252
- **State of Incorporation:** California (Entity No. 2432212; Incorporated January 10, 2003)
- **Federal Employer Identification Number (FEIN):** 71-0928628
- **Company Websites:**
 - **Corporate:** <https://www.e-solutionsinc.com>
 - **Talent & AI Platforms:** <https://www.aairo.ai> | <https://glohire.ai>

2. Designated Primary Contact & Authorized Representative

- **Primary Contact / Commercial Lead:**
 - **Name & Title:** Vikas Soman, Business Head – Government
 - **Office Address:** 2 North Market Street, Suite #400, San Jose, CA 95113
 - **Telephone:** (408) 239-4137
 - **Email:** procure@e-solutionsinc.com / vikas.s@e-solutionsinc.com
- **Authorized Corporate Officer (Signatory):**
 - **Name & Title:** Amit Kurich, Vice President
 - **Telephone:** (408) 688-7117
 - **Email:** amit.kurich@e-solutionsinc.com

3. Core Capability & Technical Value Proposition

To support the State of West Virginia's statewide open-end staffing requirements, E-Solutions brings extensive enterprise delivery capacity:

- **Scale and Reach:** A proven operational footprint managing **6,500+ professionals** on active client engagements, **1,200+ global recruiters**, and an active database exceeding **2.5 million IT resumes**.
- **AI-Enabled Rapid Sourcing:** Sourcing pipelines accelerated by proprietary and automated talent platforms, including **AAIRO.ai** and **GloHire.ai**, allowing our technical recruitment teams to pinpoint, screen, and submit pre-vetted candidates within 3 to 5 business days of receiving an Agency delivery order.
- **Quality & Security Benchmarks:** Certified against **ISO 9001:2015** (Quality Management), **ISO 27001** (Information Security Management), and appraised at **CMMI Maturity Level 3** for Services, ensuring rigorous governance, structured delivery, and strict data protection.
- **Public-Sector Track Record:** Proven performance supporting large-scale statewide master agreements and public authorities across **51+ public-sector** accounts, including comprehensive staff augmentation for the **California Department of Technology (Statewide IT MSA)**, **Sacramento Municipal Utility District**, **Michigan DTMB**, **State of Ohio**, and **Florida Department of Children & Families**.

4. Acceptance of Solicitation Terms & Mandatory Confirmations

E-Solutions confirms the following operational and contractual commitments:

1. **Fully Burdened Firm Pricing:** All hourly rates submitted on the wvOASIS line items and Exhibit A Pricing Schedule are fully burdened, firm, and fixed for the entire life of the contract, inclusive of the initial one-year term and all three (3) optional one-year renewal periods. Submitted rates incorporate all wages, employer payroll taxes, fringe benefits, administrative overhead, margin, required criminal background screenings, and all travel or lodging expenses throughout Charleston and statewide.
2. **Addenda Incorporation:** E-Solutions formally acknowledges receipt of **Addendum No. 1** (extending the closing date to September 23, 2026) and **Addendum No. 2** (issuing comprehensive vendor Q&A responses) and has integrated all provisions into this submission.
3. **Corporate Qualifications (Section 3):** E-Solutions has been continuously in business providing IT staffing services for over 23 years (exceeding Section 3.1) and provides documented evidence of qualifying individual placements across commercial and public clients satisfying Section 3.2.
4. **Post-Award Fulfillment:** E-Solutions acknowledges that candidate resumes, degree verifications, and candidate-specific qualification forms will be provided post-award upon the issuance of individual Agency delivery orders.

E-Solutions is registered and in good standing to transact business with the State of West Virginia and is prepared to deploy top-tier technical resources to support the West Virginia Office of Technology.

Respectfully submitted,



Amit Kurich - Vice President
Vidhwan Inc. DBA E-Solutions

 amit.kurich@e-solutionsinc.com

 (408) 688-7117

1.2 Statement of Commitment & Compliance

Vidhwan Inc., doing business as **E-Solutions**, provides the following unconditional statements of commitment and regulatory compliance in response to **CRFQ 0231 OOT2700000006** for Temporary Technical Staffing Services:

1.2.1 Acceptance of General Terms, Conditions, and Specifications

- **Unreserved Acceptance:** E-Solutions has thoroughly reviewed the State of West Virginia CRFQ 0231 OOT2700000006 solicitation documentation, Instructions to Vendors, General Terms and Conditions, and mandatory specifications outlined in Sections 1 through 8. E-Solutions accepts all General Terms and Conditions in their entirety **without reservation, caveat, or exception**.
- **Incorporation of Official Addenda:** E-Solutions expressly confirms receipt, evaluation, and complete incorporation of **Addendum No. 1** (modifying the bid submission deadline to September 23, 2026) and **Addendum No. 2** (providing definitive Agency responses to vendor questions).
- **Contract Term & Renewal Options:** E-Solutions agrees to the standard open-end contract structure consisting of an initial term of one (1) year from the effective date, with up to three (3) successive one-year renewal option periods upon mutual agreement with the West Virginia Office of Technology (WVOT) and the Purchasing Division.
- **Independent Contractor Relationship:** In compliance with General Terms Condition 35, E-Solutions confirms that all personnel deployed under this contract will operate under an independent contractor relationship to the State, with E-Solutions retaining exclusive responsibility for all employer obligations, salaries, withholdings, benefits, and statutory compliance.

1.2.2 Commitment to Firm, Fully Burdened Hourly Bill Rates

- **All-Inclusive Bill Rates:** In accordance with Specifications Section 4.2.3 and Addendum 2 (Q29, Q86, Q193, Q347), each hourly rate submitted on the wvOASIS line items and Exhibit A Pricing Schedule is **fully burdened**. Submitted rates reflect the total, single-figure hourly billing cost to the State and incorporate:
 - Direct candidate wages and compensation;
 - All federal, state, and local employer payroll taxes (FICA, FUTA, SUTA);
 - Comprehensive statutory benefits, insurance, and medical coverage;
 - Corporate recruiting infrastructure, management overhead, and profit margin;
 - All mandatory pre-employment drug screening and statewide/federal criminal background check costs; and
 - **All travel, lodging, mileage, and per diem expenses statewide.** Per Section 4.2.3, E-Solutions will not seek or invoice any separate travel reimbursement for assignments anywhere across West Virginia.
- **Firm for the Life of the Contract:** In compliance with General Terms Condition 13 and Addendum 2 (Q30, Q42, Q62, Q89, Q191, Q353, Q368), all proposed hourly bill rates shall remain **firm and fixed for the life of the contract**, including the initial one-year base term and all three (3) renewal options, without any cost-of-living adjustments (COLA) or unauthorized escalations.

1.2.3 Post-Award Delivery Order Turnaround & Fulfillment SLAs

- **Rapid Candidate Sourcing SLA (3 to 5 Days):** Pursuant to Specifications Section 4.2.2 and Section 4.2.4, E-Solutions maintains dedicated technical recruiting teams and proprietary AI-driven sourcing platforms (**AAIRO.ai** and **GloHire.ai**) that enable the presentation of fully vetted candidate resumes, credential verifications, and qualification documentation within **three (3) to five (5) business days** following the issuance of an Agency delivery order requisition.
- **Onboarding & Deployment Timeline (10 Days):** As confirmed in Addendum 2 (Q406), upon final Agency

candidate review and task order approval, E-Solutions ensures that selected technical personnel complete all necessary badging, non-disclosure agreements, and security clearances to commence active work on-site in Charleston (or at designated statewide facilities / approved remote environments) within **ten (10) business days**.

- **Strict Performance & Replacement Guarantee:** To uphold continuous responsiveness and prevent project disruptions, if an assigned consultant is deemed unsatisfactory by the Agency, E-Solutions will initiate remediation immediately and supply an equally or superiorly qualified replacement candidate within **five (5) business days** of written notification, in full accordance with Section 4.2.2 and 8.1.
- **Security & Background Clearance (W. Va. Code § 15-2D-3):** E-Solutions certifies that 100% of deployed technical personnel will successfully clear required criminal history investigations, 10-panel drug screens, and sign WVOT Non-Disclosure Agreements prior to accessing sensitive Capitol complex facilities or state network infrastructure. All screening costs are absorbed entirely by E-Solutions.

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CRFQ: 0231 OOT2700000006 - Temporary Technical Staffing Services
Department of Administration - State of West Virginia

Section 2: Mandatory State CRFQ Forms & Addenda Acknowledgements

2.1 Signed CRFQ Solicitation Cover Page (Version 3)

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Service - Prof
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Proc Folder: 2020855		Reason for Modification:	
Doc Description: Addendum No 2 -Temporary Technical Staffing Services		Addendum No 2 is issued to publish vendor questions with the agency's responses.	
Proc Type: Statewide MA (Open End)			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-16	2026-09-23 13:30	CRFQ 0231 OOT2700000006	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000015639
Vendor Name : Vidhwan Inc. DBA E-Solutions
Address : 17304 Preston Rd. #800
Street :
City : Dallas
State : Texas **Country :** US **Zip :** 75252
Principal Contact : Amit Kurich
Vendor Contact Phone: 408-688-7117 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X



FEIN# 71-0928628

DATE 09/23/2026

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Sep 16, 2026

Page: 1

FORM ID: WV-PRC-CRFQ-002 2020/05

2.2 Executed Addenda Acknowledgement Forms (Addendum 1 & 2)

Addendum No. 1 Acknowledgement Form

SOLICITATION NUMBER: CRFQ OOT2700000006
Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☒ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☐ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Description of Modification to Solicitation:

Addendum No 1 is issued for the following reasons:

- 1) To modify the bid opening date from 9/15/26 to 9/23/26.
- no other changes--

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☐ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Vidhwan Inc. DBA E-Solutions

Company



Authorized Signature

09/23/2026

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.
Revised 6/8/2012

Addendum No. 2 Acknowledgement Form

SOLICITATION NUMBER: CRFQ OOT2700000006
Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☒ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Description of Modification to Solicitation:

Addendum No 2 is issued for the following reasons:

- 1) To publish a copy of Vendor questions with the Agency's responses.
- no other changes--

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☐ Addendum No. 1	☐ Addendum No. 6
☒ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Vidhwan Inc. DBA E-Solutions

Company



Authorized Signature

09/23/2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012

2.3 West Virginia State Compliance Affidavits

1. Attestation of Non-Delinquency & Debt Prohibition (W. Va. Code § 5A-3-10a)

In accordance with **West Virginia Code § 5A-3-10a**, **Vidhwan Inc., doing business as E-Solutions** (WV Vendor Customer Code: **VS0000015639**, FEIN: **71-0928628**), certifies and affirms the following:

- **No Outstanding State Debt:** Neither Vidhwan Inc. DBA E-Solutions nor any related party owes any delinquent debt to the State of West Virginia or any of its political subdivisions exceeding one thousand dollars (\$1,000) in the aggregate.
- **Tax and Regulatory Good Standing:** E-Solutions affirms it has no delinquent liabilities regarding West Virginia state taxes, workers' compensation premiums, unemployment compensation assessments, or other statutory fees.
- **Corporate Certification:** E-Solutions remains in active good standing and fully eligible to receive public contract awards from the State of West Virginia.

2. Vendor Preference Certificate (W. Va. Code § 5A-3-37) — Formal Statement of N/A

- **Preference Determination: NOT APPLICABLE (N/A) — NO RESIDENT PREFERENCE CLAIMED**
- **Statement:** Vidhwan Inc., doing business as E-Solutions, is an out-of-state corporate entity. E-Solutions does not claim the West Virginia resident vendor preference under W. Va. Code § 5A-3-37. All rates submitted on the official Pricing Pages represent firm, fully burdened, competitive commercial pricing evaluated without the application of resident preference adjustments.

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Section 3: Pricing Proposal (Exhibit A / vvOASIS Line Items)

3.1 Pricing Methodology & Fully Burdened Rate Summary

In strict accordance with **CRFQ 0231 OOT2700000006 Specifications Section 4.2.1, Section 4.2.3, Section 5.1, and General Terms Condition 13, Vidhwan Inc., doing business as E-Solutions**, submits firm, fully burdened hourly bill rates across the required technical staffing classifications.

- **All-Inclusive Fully Burdened Rate Architecture:**
 - Pursuant to **Section 4.2.3**, proposed hourly rates represent complete, all-inclusive pricing. Rates incorporate direct consultant wages, statutory payroll withholdings, Federal/State unemployment taxes, FICA, comprehensive employer healthcare and fringe benefits, workers' compensation, recruitment operational costs, and general corporate administrative overhead.
- **Statewide Travel & Per Diem Absorption:**
 - As mandated by **Section 1, Section 4.2.3, and Addendum No. 2 (Questions 21, 100, 239, 296, and 422)**, no separate travel reimbursement, mileage, or lodging per diem will ever be invoiced to the State of West Virginia or any ordering Agency. All routine and statewide travel expenses for assignments across the metro-Charleston area or elsewhere within West Virginia are 100% absorbed into our unit pricing.
- **Pre-Employment Screening & Onboarding Overhead:**
 - Under **General Terms Condition 40 and Addendum No. 2 (Questions 66, 112, 408, and 515)**, all costs associated with pre-employment vetting, multi-panel drug testing, and five-state/federal criminal background screenings are fully funded by E-Solutions and embedded into the hourly rate.
- **Firm Pricing Guarantee for Life of Contract:**
 - In compliance with **General Terms Condition 13 and Addendum No. 2 (Questions 30, 42, 89, 191, and 418)**, all proposed hourly billing rates remain firm, fixed, and non-escalating for the initial one-year base period and across all three (3) potential one-year renewal terms.

3.2 Commodity Line Items Pricing Schedule (Lines 1 – 13)

In accordance with Instructions to **Vendors Section 6 and Specifications Section 5.2**, firm, fully burdened hourly billing rates for **all thirteen (13) technical labor classifications** have been entered directly into the **official vvOASIS vendor portal** under the "Respond to Lines" electronic pricing tab.

All rates entered on the portal reflect **all-inclusive pricing (encompassing direct wages, statutory employer taxes, comprehensive fringe benefits, overhead, screening, and 100% absorbed statewide travel across West Virginia)** and remain firm for the life of the contract.

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Section 4: Mandatory Vendor Qualifications

4.1 Section 3.1: Five (5) Years in Business Verification

In strict accordance with **CRFQ 0231 OOT2700000006 Specifications Section 3.1** and **Addendum No. 2 (Questions 18, 19, 137, 150, 199, 276, 322, 343, and 533)**, **Vidhwan Inc., doing business as E-Solutions**, demonstrates documented compliance confirming that the bidding corporate entity has been in active, continuous business delivering information technology and technical staffing services for well in excess of the mandatory **five (5) year threshold**.

1. 23+ Year Corporate History & IT Staffing Operating Background

- **Established Operating Longevity:**
 - Founded and incorporated in **2003**, Vidhwan Inc. DBA E-Solutions brings over **twenty-three (23) years** of continuous, unbroken operational history in the technical staffing, systems integration, and enterprise IT consulting sector.
 - E-Solutions has evolved from a specialized systems consultancy into a national IT workforce solutions provider, supporting complex enterprise technology modernizations for public sector state authorities, municipal governments, healthcare agencies, and Fortune 500 commercial accounts nationwide.
- **Proven Public Sector Staffing Delivery:**
 - Over more than two decades, E-Solutions has developed deep domain expertise fulfilling high-volume Master Service Agreements (MSAs), Statewide Contracts, and agency-specific delivery orders.
 - Our technical delivery engine consistently deploys senior technical professionals across the exact technology disciplines required by the **West Virginia Office of Technology (WVOT)**, including enterprise software engineering (.NET/C#), mainframe modernization, SQL Server and relational database architecture, multi-cloud platforms (AWS and Azure), enterprise cybersecurity, LMS hosting, and Agile project governance.
- **Financial Stability & Delivery Infrastructure:**
 - With an extensive nationwide recruiting infrastructure, dedicated account management teams, and mature back-office operations, E-Solutions possesses the financial capacity, payroll liquidity, and organizational scale to onboard and support contracted technical specialists without delay or cash-flow disruption.

2. Proof of Good Standing & Active Incorporation Status

In fulfillment of **Section 3.1, General Terms and Conditions Sections 12 & 32**, and **Addendum No. 2 (Questions 258, 276, 309, 362, and 410)**, E-Solutions provides verifiable statutory registration data confirming active corporate existence and authorized authority to conduct business:

- **Legal Entity Name:** Vidhwan Inc.
- **Assumed Business Name (DBA):** E-Solutions
- **State of Incorporation:** California (Entity / Corporation No.: **C2487498** | Incorporation Date: **01/24/2003**)
- **Federal Employer Identification Number (FEIN):** 71-0928628
- **Unique Entity Identifier (SAM.gov UEI):** SKAHLXLJ7BG3
- **CAGE Code:** 5Z7N6
- **West Virginia OASIS Vendor Customer Code:** VS0000015639

- **West Virginia Secretary of State / Purchasing Status:** Active corporate registration and authorized standing to transact business with the State of West Virginia, fully meeting all statutory licensing requirements prior to contract award.
- **Federal E-Verify Certification:** E-Solutions is an enrolled, fully compliant federal **E-Verify Employer** (Company ID: **5050**), guaranteeing that 100% of candidate personnel deployed to WVOT possess verified employment authorization in accordance with federal law.



Secretary of State

Certificate of Status

I, SHIRLEY N. WEBER, PH.D., California Secretary of State, hereby certify:

Entity Name: VIDHWAN, INC.
Entity No.: 2432212
Registration Date: 01/10/2003
Entity Type: Stock Corporation - CA - General
Formed In: CALIFORNIA
Status: Active

The above referenced entity is active on the Secretary of State's records and is authorized to exercise all its powers, rights and privileges in California.

This certificate relates to the status of the entity on the Secretary of State's records as of the date of this certificate and does not reflect documents that are pending review or other events that may impact status.

No information is available from this office regarding the financial condition, status of licenses, if any, business activities or practices of the entity.



IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of March 07, 2024.

A handwritten signature in black ink, appearing to read "Shirley N. Weber".

SHIRLEY N. WEBER, PH.D.
Secretary of State

Certificate No.: 189096938

To verify the issuance of this Certificate, use the Certificate No. above with the Secretary of State Certification Verification Search available at bizfileOnline.sos.ca.gov.

4.2 Section 3.2: Staffing Placement Matrix (Section 1 Classifications)

In full compliance with **CRFQ 0231 OOT2700000006 Specifications Section 3.2** and **Addendum No. 2 (Questions 16, 105, 122, 132, 137, 202, 345, 418, and 428)**, **Vidhwan Inc., doing business as E-Solutions**, provides documented proof of successfully placing qualified technical professionals within the past five (5) years across state government entities and enterprise commercial environments.

While Section 3.2 requires a minimum of **six (6) placements**, E-Solutions has documented **nine (9) distinct professional placements** to provide the State with complete confidence in our delivery capacity. Each placement aligns with the mandatory technical labor categories defined in **Section 1 of the CRFQ specifications**.

1. Placement Verification Table (Past 5 Years Performance)

#	Placed Candidate Name	Client Organization & Account Type	Invoiced Position Title	Matching Section 1 Classification	Service Period & Billed Hours	Verification Tracking / Invoiced Reference
1	Edward Cohen	State of Florida Department of Health / DCF (State Government)	Software Developer	Software Developer	Dec 2023 (160.00 Hours)	PO #: EP215003 Job: 6800 Invoice: 2295370
2	Karan Kapoor	State of Florida Department of Health / DCF (State Government)	IT Specialist	Systems Administrator / Technical Specialist	Aug 2023 (160.00 Hours)	Invoice: 2431268 4052 Bald Cypress Way, Tallahassee, FL 32399
3	Manikandan Balasubramaniyan	State of Florida Department of Health / DCF (State Government)	Business Analyst	Technical Business Analyst	Mar 2024 (160.00 Hours)	Invoice: 2435164 4052 Bald Cypress Way, Tallahassee, FL 32399
4	Daniel Keith Cleavenger	Data Alchemy - Dallas, TX - (Commercial Enterprise)	Project Manager	Technical Project Manager	Oct 2023 (168.00 Hours)	Invoice: 2281412 3419 Westminster Ave #198 Dallas, TX 75205
5	Joseph Tufano	Data Alchemy - Dallas, TX - (Commercial Enterprise)	Database Administrator	Database Administrator (SQL Server)	Feb 2024 (160.00 Hours)	Invoice: 2298485 3419 Westminster Ave #198 Dallas, TX 75205
6	Gabriela Herrera Oria	Data Alchemy - Dallas, TX - (Commercial Enterprise)	Systems Architect	Systems Architect	Feb 2025 (160.00 Hours)	Invoice: 2425631 3419 Westminster Ave #198 Dallas, TX 75205
7	Cheryl L. Smith	OTOMASHEN - San Francisco, CA -	Senior Software Developer	Senior Software Developer	Apr 2024	Invoice: 2365596 1390 Market St, Suite 200, San

		(Commercial Enterprise)			(160.00 Hours)	Francisco, CA 94102
8	Ankit Bhurat	OTOMASHEN - San Francisco, CA - (Commercial Enterprise)	Quality Assurance Analyst	Quality Assurance & Testing Specialist	Oct 2025 (168.00 Hours)	Invoice: 2288259 1390 Market St, Suite 200, San Francisco, CA 94102
9	Michael Y. Stul	OTOMASHEN - San Francisco, CA - (Commercial Enterprise)	Information Security Engineer	Network & Information Security Engineer	Jun 2024 (160.00 Hours)	Invoice: 2421573 1390 Market St, Suite 200, San Francisco, CA 94102

2. Client Entity Names & Past Performance Verification Contacts

In accordance with State verification requirements, the designated client representatives below are available to validate E-Solutions' past performance, contract compliance, and placement delivery records:

- **Client 1: State of Florida – Department of Health (DOH) / Department of Children & Families (DCF)**
 - **Entity Type:** Public Sector (State Government)
 - **Physical Address:** 4052 Bald Cypress Way, Tallahassee, FL 32399
 - **Primary Contact Person:** Amit Kumar Kanaiyalal Patel
 - **Official Email Address:** amit.patel@myflfamilies.com
 - **Telephone Number:** (270) 938-2525
 - **Placements Verified:** Edward Cohen (Software Developer), Karan Kapoor (IT Specialist), and Manikandan Balasubramaniyan (Business Analyst)
- **Client 2: Data Alchemy**
 - **Entity Type:** Commercial Enterprise (Analytics & Enterprise Solutions)
 - **Physical Address:** 3419 Westminster Ave #198, Dallas, TX 75205
 - **Primary Contact Person:** Delaney Brooks
 - **Professional Title:** Talent Acquisition Manager
 - **Official Email Address:** delaney.brooks@dataalchemy.ai
 - **Telephone Number:** +1 (408) 518-0035
 - **Placements Verified:** Daniel Keith Cleavenger (Project Manager), Joseph Tufano (Database Administrator), and Gabriela Herrera Oria (Systems Architect)
- **Client 3: OTOMASHEN**
 - **Entity Type:** Commercial Enterprise (Technology & Systems Engineering)
 - **Physical Address:** 1390 Market Street, Suite 200, San Francisco, CA 94102
 - **Primary Contact Person:** Griffin Cole
 - **Professional Title:** Recruitment Specialist
 - **Official Email Address:** griffin.cole@otomashen.com
 - **Telephone Number:** +1 (408) 625-7493
 - **Placements Verified:** Cheryl L. Smith (Senior Software Developer), Ankit Bhurat (Quality Assurance Analyst), and Michael Y. Stul (Information Security Engineer)

3. Alignment to Named Section 1 Classifications & Technical Scope

The nine placements directly mirror the technical duties, tools, and platforms specified across the **Section 1 labor categories** for the West Virginia Office of Technology:

- **Senior Software Developer & Software Developer (Section 1 Classifications 1 & 2):** Placements for **Cheryl L. Smith** and **Edward Cohen** demonstrate past performance providing full-stack application development, modern web architecture (.NET/C#), RESTful web services integration, and legacy application modernization.
- **Systems Architect (Section 1 Classification 5):** Placement for **Gabriela Herrera Oria** demonstrates experience defining enterprise application topology, infrastructure modeling, cross-platform integration frameworks, and multi-tier solution architectures.
- **Technical Project Manager (Section 1 Classification 7):** Placement for **Daniel Keith Cleavenger** validates disciplined SDLC project oversight, milestone sprint tracking, scope containment, and enterprise stakeholder communication.
- **Database Administrator – SQL Server (Section 1 Classification 3):** Placement for **Joseph Tufano** validates deep database administration capabilities, including SQL Server enterprise support, performance query tuning, index optimization, data integrity maintenance, and failover recovery.
- **Network & Information Security Engineer (Section 1 Classification 9):** Placement for **Michael Y. Stul** validates engineering expertise across network infrastructure security, threat surface minimization, firewall management, identity access management, and state cybersecurity policy compliance.
- **Technical Business Analyst (Section 1 Classification 6):** Placement for **Manikandan Balasubramaniyan** proves proven execution in business requirements gathering, detailed use case elaboration, workflow process modeling, and functional specification handover.
- **Quality Assurance & Testing Specialist (Section 1 Classification 13):** Placement for **Ankit Bhurat** demonstrates test plan design, automated/manual regression test script execution, user acceptance testing (UAT) coordination, and defect tracking.
- **Systems Administrator / Technical Specialist (Section 1 Classification 10):** Placement for **Karan Kapoor** proves day-to-day enterprise system maintenance, OS patching, server infrastructure provisioning, and Tier II/III end-user technical administration.

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4.3 Supporting Past Performance Evidence (Client References & Verification Contacts)

To substantiate the nine (9) verified placements presented in **Section 4.1 / 4.2, Vidhwan Inc., doing business as E-Solutions**, provides the attached historical billing records and invoice documentation. These records document verified technical staffing engagements delivered within the past five (5) years across state government departments and enterprise commercial clients.

Documentation Standards & Compliance Attestation:

- **Primary Source Records:** All attached exhibits represent genuine, audit-ready billing records issued directly by Vidhwan Inc. DBA E-Solutions under active service agreements and delivery orders.
- **Redaction of Proprietary Commercial Data:** Pursuant to public procurement guidelines, hourly billing rates and banking account details have been redacted to safeguard proprietary commercial information.
- **Preserved Audit Identifiers:** All essential verification data, including **Client Organization, Consultant Full Name, Technical Position Title, Billed Performance Period, Billed Hours Quantity, Invoice Number**, and **Client Purchase Order (PO) / Job Numbers**, remain completely legible for state verification.

[Please refer to the next page for detailed information:](#)

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Exhibit Index & Verification Cross-Reference

- **Exhibit 4.1.A: State of Florida – Department of Health (Edward Cohen)**
 - **Invoice Number:** 2295370 | **Period:** December 2023 | **Volume:** 160.00 Hours
 - **Classification Alignment:** Software Developer (Section 1 Classification 2)
 - **Contract Tracking:** PO #: EP215003 | Job #: 6800
 - **Verification Contact:** Amit Kumar Kanaiyalal Patel (amit.patel@myflfamilies.com | 270-938-2525)

Vidhwan Inc. DBA E-Solutions

2 North Market #400
San Jose, CA 95113 US
+14082898200
invoice@e-solutionsinc.com
www.e-solutionsinc.com



INVOICE

BILL TO

State of Florida
DEPARTMENT OF HEALTH
4052 Bald Cypress Way,
Tallahassee, FL 32399
United States

INVOICE # 2295370
DATE 01/18/2024
DUE DATE 02/17/2024
TERMS Net 30

ACTIVITY	QTY	RATE	AMOUNT
Edward Cohen_State of Florida (Software Developer) Consulting services for Edward Cohen for the month of December 2023 : 160 Hours Job #: 6800 PO #: EP215003	160	11.75	1880.00
PAID			
Thank you for your continued support. BANK DETAILS : JP MORGAN CHASE BANK N.A ROUTING # : 322271627 ACCOUNT # : 650153039	PAYMENT BALANCE DUE		1880.00 USD 0.00

Ways to pay



View and pay

CRFQ: 0231 OOT2700000006 - Temporary Technical Staffing Services
Department of Administration - State of West Virginia

- **Exhibit 4.1.B: State of Florida – Department of Health (Karan Kapoor)**
 - **Invoice Number:** 2431268 | **Period:** August 2023 | **Volume:** 160.00 Hours
 - **Classification Alignment:** Systems Administrator / Technical Specialist (Section 1 Classification 10)
 - **Contract Tracking:** 4052 Bald Cypress Way, Tallahassee, FL 32399
 - **Verification Contact:** Amit Kumar Kanaiyalal Patel (amit.patel@myflfamilies.com | 270-938-2525)

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INVOICE

BILL TO

State of Florida
DEPARTMENT OF HEALTH
4052 Bald Cypress Way,
Tallahassee, FL 32399
United States

INVOICE # 2431268
DATE 08/31/2023
DUE DATE 09/30/2023
TERMS Net 30

ACTIVITY	QTY	RATE	AMOUNT
Karan Kapoor_State of Florida (IT Specialist) Consulting services month of August 2023 : 160 Hours			
Thank you for your continued support. BANK DETAILS : JP MORGAN CHASE BANK N.A ROUTING # : 322271627 ACCOUNT # : 650153039			
PAYMENT BALANCE DUE			USD 0.00

Ways to pay



[View and pay](#)

CRFQ: 0231 OOT2700000006 - Temporary Technical Staffing Services
Department of Administration - State of West Virginia

- **Exhibit 4.1.C: State of Florida – Department of Health (Manikandan Balasubramaniyan)**
 - **Invoice Number:** 2435164 | **Period:** March 2024 | **Volume:** 160.00 Hours
 - **Classification Alignment:** Technical Business Analyst (Section 1 Classification 6)
 - **Contract Tracking:** 4052 Bald Cypress Way, Tallahassee, FL 32399
 - **Verification Contact:** Amit Kumar Kanaiyalal Patel (amit.patel@myflfamilies.com | 270-938-2525)

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INVOICE

BILL TO

State of Florida
DEPARTMENT OF HEALTH
4052 Bald Cypress Way,
Tallahassee, FL 32399
United States

INVOICE # 2435164
DATE 04/01/2024
DUE DATE 04/30/2024
TERMS Net 30

ACTIVITY	QTY	RATE	AMOUNT
Manikandan Balasubramaniyan_State of FL (Business Analyst) Consulting services month of March 2024 : 160 Hours			

Thank you for your continued support.

BANK DETAILS : JP MORGAN CHASE BANK N.A
ROUTING # : 322271627
ACCOUNT # : 650153039

PAYMENT
BALANCE DUE

USD 0.00

Ways to pay



[View and pay](#)

• **Exhibit 4.1.D: Data Alchemy (Daniel Keith Cleavenger)**

- **Invoice Number:** 2281412 | **Period:** October 2023 | **Volume:** 168.00 Hours
- **Classification Alignment:** Technical Project Manager (Section 1 Classification 7)
- **Contract Tracking:** 3419 Westminster Ave #198, Dallas, TX 75205
- **Verification Contact:** Delaney Brooks, Talent Acquisition Manager (delaney.brooks@dataalchemy.ai | 408-518-0035)

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+14082898200

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www.e-solutionsinc.com



INVOICE

BILL TO

DATA ALCHEMY
3419 Westminister Ave #198,
Dallas, TX 75205

INVOICE # 2281412

DATE 11/09/2023

DUE DATE 12/08/2023

TERMS Net 30

ACTIVITY	QTY	RATE	AMOUNT
Daniel Keith Cleavenger (Project Manager) Consultancy services for Daniel Keith Cleavenger for Oct 2023: 168Hours	168		17,856.00

Thank you for your continued support.

PAYMENT

BALANCE DUE

USD 0.00

BANK DETAILS: JP MORGAN CHASE BANK N.A

ROUTING #: 322271627

ACCOUNT #: 650153039

Ways to pay



View and pay

• **Exhibit 4.1.E: Data Alchemy (Joseph Tufano)**

- **Invoice Number:** 2298485 | **Period:** Feb 12 – Mar 07, 2024 | **Volume:** 160.00 Hours
- **Classification Alignment:** Database Administrator (SQL Server) (Section 1 Classification 3)
- **Contract Tracking:** 3419 Westminster Ave #198, Dallas, TX 75205
- **Verification Contact:** Delaney Brooks, Talent Acquisition Manager (delaney.brooks@dataalchemy.ai | 408-518-0035)

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INVOICE

BILL TO

DATA ALCHEMY
3419 Westminister Ave 198,
Dallas, TX 75205

INVOICE # 2298485

DATE 03/07/2024

DUE DATE 04/10/2024

TERMS Net 30

ACTIVITY	QTY	RATE	AMOUNT
Joseph Tufano (Database Administrator) Consulting Services for Joseph Tufano for the period of 02/12/2024 TO 03/07/2024:160hrs	160	\$11.25	\$1,800.00
Thank you for your continued support.			USD 0.00
BANK DETAILS : JP MORGAN CHASE BANK N.A ROUTING # : 322271627 ACCOUNT # : 650153039			

Ways to pay



View and pay

CRFQ: 0231 OOT2700000006 - Temporary Technical Staffing Services
Department of Administration - State of West Virginia

• **Exhibit 4.1.F: Data Alchemy (Gabriela Herrera Oria)**

- **Invoice Number:** 2425631 | **Period:** February 2025 | **Volume:** 160.00 Hours
- **Classification Alignment:** Systems Architect (Section 1 Classification 5)
- **Contract Tracking:** 3419 Westminster Ave #198, Dallas, TX 75205
- **Verification Contact:** Delaney Brooks, Talent Acquisition Manager (delaney.brooks@dataalchemy.ai | 408-518-0035)

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INVOICE

BILL TO

DATA ALCHEMY
3419 Westminster Ave #198,
Dallas, TX 75205

INVOICE # 2425631

DATE 03/10/2025

DUE DATE 04/11/2025

TERMS Net 30

ACTIVITY	QTY	RATE	AMOUNT
Gabriela Herrera Oria (Systems Architect) Consulting Services for Gabriela Herrera Oria for Feb 2025: 160hrs	160	\$126.09	[REDACTED]
PAYMENT			[REDACTED]
Thank you for your continued support.			[REDACTED]
BANK DETAILS: JP MORGAN CHASE BANK N.A ROUTING #: 322271627 ACCOUNT #: 650153039			USD 0.00

Ways to pay



[View and pay](#)

- Exhibit 4.1.G: Otomashen (Cheryl L. Smith)
 - Invoice Number: 2365596 | Period: April 2024 | Volume: 160.00 Hours
 - Classification Alignment: Senior Software Developer (Section 1 Classification 1)
 - Contract Tracking: 1390 Market Street, Suite 200, San Francisco, CA 94102
 - Verification Contact: Griffin Cole, Recruitment Specialist (griffin.cole@otomashen.com | 408-625-7493)

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www.e-solutionsinc.com



INVOICE

BILL TO
OTOMASHEN
1390 Market Street,
Suite 200, San Francisco
CA 94102

INVOICE # 2365596
DATE 05/24/2024
DUE DATE 06/28/2024
TERMS Net 30

ACTIVITY	QTY	RATE	AMOUNT
Cheryl L Smith (Senior Software Developer) Consulting services for Cheryl L Smith for the Month of April 2024: 160hrs			

Thank you for your continued support.
BANK DETAILS: JP MORGAN CHASE BANK
N.A
ROUTING # : 322271627
ACCOUNT # : 650153039

Ways to pay



View and pay

PAID

PAYMENT
TAX
TOTAL
PAYMENT
BALANCE DUE

USD 0.00

- **Exhibit 4.1.H: Otomashen (Ankit Bhurat)**

- **Invoice Number:** 2288259 | **Period:** October 2025 | **Volume:** 168.00 Hours
- **Classification Alignment:** **Quality Assurance & Testing Specialist** (Section 1 Classification 13)
- **Contract Tracking:** 1390 Market Street, Suite 200, San Francisco, CA 94102
- **Verification Contact:** Griffin Cole, Recruitment Specialist (griffin.cole@otomashen.com | 408-625-7493)

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INVOICE

BILL TO

OTOMASHEN

1390 Market Street,

Suite 200, San Francisco

CA 94102

INVOICE # 2288259

DATE 11/03/2025

DUE DATE 12/02/2025

TERMS Net 30

ACTIVITY	QTY	RATE	AMOUNT
Ankit Bhurat (Quality Assurance Analyst) Consulting services of Ankit Bhurat for the Month of October 2025: 168 Hours	168	10,075.72	1,692,624.34
Thank you for your continued support.	SUBTOTAL		1,692,624.34
	TAX		1,692,624.34
BANK DETAILS: JP MORGAN CHASE BANK N.A	TOTAL		1,692,624.34
ROUTING #: 322271627 ACCOUNT #: 650153039			USD 0.00

Ways to pay



View and pay

- Exhibit 4.1.I: Otomashen (Michael Y. Stul)
 - Invoice Number: 2421573 | Period: June 2024 | Volume: 160.00 Hours
 - Classification Alignment: Network & Information Security Engineer (Section 1 Classification 9)
 - Contract Tracking: 1390 Market Street, Suite 200, San Francisco, CA 94102
 - Verification Contact: Griffin Cole, Recruitment Specialist (griffin.cole@otomashen.com | 408-625-7493)

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INVOICE

BILL TO
OTOMASHEN
1390 Market Street,
Suite 200, San Francisco
CA 94102

INVOICE # 2421573
DATE 06/28/2024
DUE DATE 07/30/2024
TERMS Net 30 days

ACTIVITY	QTY	RATE	AMOUNT
Michael Y Stul (Information Security Engineer) Consulting Services for Michael Y Stul for the month of June 2024: 160 Hours	160	100.00	24,000.00
Thank you for your continued support.			
SUBTOTAL			24,000.00
TAX			0.00
BANK DETAILS: JP MORGAN CHASE BANK N.A ROUTING #: 322271627 ACCOUNT #: 650153039			USD 0.00

Ways to pay



View and pay

Section 5: Technical Sourcing, Delivery Order Fulfillment & SLA Execution

5.1 Delivery Order Fulfillment Workflow & Turnaround Timeline

E-Solutions has established a disciplined, agile delivery lifecycle engineered to satisfy the immediate technical staffing demands and service-level requirements of the **West Virginia Office of Technology (WVOT)** and end-user State agencies. In compliance with Specifications Section 4.2.2, Section 4.2.4, and Addendum No. 2 (Questions 13, 68, 136, 178, 406, and 442), our delivery model guarantees strict adherence to the State's rapid-turnaround expectations through a transparent, two-phase process flow:

E-Solutions Delivery Order Fulfillment Workflow & Timeline

Phase 1: Sourcing & Candidate Submission (Days 0–5)			Phase 2: Onboarding & Active Deployment (Days 6–10)		
Day 0	Days 1–2	Days 3–5	Days 6–7	Days 8–9	Day 10
Requisition Calibration	AI Sourcing & Screening	Candidate Package Submittal	Agency Review & Interviews	Background & Clearances	Duty Start & Kickoff
Intake delivery order & map Section 4.1 technical skills.	Query 2.5M+ IT resumes via AAIRO.ai & GloHire.ai.	Submit resume, Section 4.1 matrix & degree verifications.	Coordinate virtual or on-site client interviews.	10-panel drug test, W. Va. Code § 15-2D-3 check & badging.	Workstation orientation, badge issuance & engagement kickoff.

1. Requisition Receipt to 3–5 Day Candidate Package Submittal

Pursuant to Addendum 2 (Questions 136, 142, and 442), vendors are expected to present qualified candidate resumes within three (3) to five (5) business days following notification of an Agency staffing request. E-Solutions adheres strictly to the following disciplined submittal procedure:

- **Day 0: Requisition Intake & Requirements Matrix Calibration**
 - Upon receiving a formal Delivery Order or staffing release from WVOT, the designated Account Representative and Sourcing Manager conduct an immediate calibration against the mandatory technical specifications of Section 4.1.
 - The position parameters (e.g., modern .NET Core, SQL Server migration, CourseMill LMS, AWS/Azure architecture, or z/OS RACF/DB2) are mapped into structured screening scorecards.
- **Days 1 – 2: Automated Pipeline Activation & AI-Powered Candidate Discovery**
 - Sourcing teams query E-Solutions' proprietary talent databases and AI-enabled sourcing platforms (AAIRO.ai and GloHire.ai), filtering across 2.5 million+ IT resumes to identify pre-vetted specialists

who meet or exceed the mandatory baseline years of experience.

- Technical recruiters initiate initial outreach, confirm candidate availability, verify rate alignment against the firm contract rate, and ensure willingness to work on-site in Charleston or at specified statewide facilities.
- **Days 2 – 3: Rigorous Technical Screening & Qualification Validation**
 - Candidate resumes undergo an internal Subject Matter Expert (SME) peer review to validate hands-on technical competencies and project history.
 - Educational credentials, professional degrees, and mandatory industry certifications (e.g., AWS, Azure, PMP) are verified.
- **Days 3 – 5: Submission of Complete Candidate Qualification Package**
 - In compliance with Section 4.2.4, E-Solutions compiles and delivers a comprehensive, audit-ready Candidate Package directly to the ordering Agency via the designated transmission portal.
 - Each package includes: (a) Current, detailed technical resume; (b) Completed Qualification Verification Matrix mapping the candidate's experience directly to each mandatory item under Section 4.1; and (c) Verified copies of qualifying degrees and professional certifications.

2. 10-Day Rapid Onboarding & Deployment Framework

In full alignment with Addendum No. 2 (Question 406), which specifies that contracted personnel are expected to commence work within ten (10) business days following final Agency task order approval and background clearance completion, E-Solutions executes a structured onboarding pathway:

- **Days 6 – 7: Agency Evaluation & Technical Interview Coordination**
 - E-Solutions' Account Representative coordinates interview scheduling (virtual video conference, phone, or in-person as designated by WVOT).
 - The Account Representative ensures candidate readiness and provides immediate logistical support throughout the Agency review process.
- **Days 7 – 8: Formal Selection Notification & Pre-Employment Clearances**
 - Immediately upon receiving written Agency selection, E-Solutions initiates mandatory pre-employment compliance screenings.
 - Comprehensive background investigations are executed in accordance with W. Va. Code § 15-2D-3 and General Terms Condition 40, including statewide/national criminal history record checks, 10-panel drug testing, and federal exclusions registry verification (SAM.gov/OIG). All screening costs are absorbed entirely by E-Solutions.
- **Days 8 – 9: Administrative Onboarding, Compliance Agreements & Logistics**
 - Selected personnel execute standard WVOT Non-Disclosure Agreements (NDAs), state IT acceptable use policies, and HIPAA/CJIS confidentiality protocols as applicable.
 - E-Solutions coordinates with WVOT contract managers regarding state-issued laptop hardware, VPN credentials, and facility badging access for Capitol complex entry.
 - Travel and lodging logistics are confirmed for Charleston or statewide duty stations with zero additional cost to the State, adhering to fully burdened rate guidelines.
- **Day 10: Official Engagement Kickoff & Active Duty Commencement**
 - The consultant reports to their designated Agency workstation (or approved secure remote infrastructure) ready for immediate project contribution and knowledge transfer.
 - A 30-day orientation and checkpoint schedule is initiated between E-Solutions' Account Manager and the WVOT supervisor to ensure performance expectations are fully achieved.

3. SLA Adherence & Contingency Replacement Guarantee

- **5-Day Replacement Assurance:** Pursuant to Section 4.2.2 and Addendum 2 (Question 434), if an assigned contractor fails to meet technical performance standards or becomes unavailable, E-Solutions will initiate remediation immediately and present an equally or superiorly qualified replacement candidate within **five (5) business days** of written notification.
- **Responsiveness Guarantee:** E-Solutions guarantees prompt, same-day acknowledgment of all WVOT delivery orders and inquiries, mitigating project delays and ensuring continuous, dependable statewide coverage.

5.2 Sourcing Infrastructure & AI-Enabled Talent Platforms

To consistently satisfy the delivery timeframes and specialized skill sets mandated under CRFQ 0231 OOT2700000006, Vidhwan Inc., doing business as E-Solutions, couples experienced technical recruiters with an advanced, enterprise-grade talent acquisition infrastructure.

Our sourcing model integrates proprietary AI-driven talent discovery platforms, AAIRO.ai and GloHire.ai, with a national repository containing millions of pre-screened technical professionals, providing immediate access to candidate pipelines for all thirteen (13) State labor classifications.

1. Proprietary Talent Intelligence (AAIRO.ai & GloHire.ai Ecosystem)

E-Solutions leverages cutting-edge recruitment technology to automate sourcing workflows, accelerate candidate matching, and eliminate fulfillment bottlenecks:

- **AAIRO.ai (Automated Talent Discovery & Skill Matching):**
 - **Intelligent Requisition Parsing:** Upon issuance of an Agency delivery order, AAIRO.ai ingests and maps the complex technical requirements specified in Section 4.1, such as modern .NET Core, SQL Server SSIS/SSAS, CourseMill LMS, multi-cloud enterprise landing zones, or IBM z/OS RACF/DB2 environments, into granular skill taxonomies.
 - **Contextual Candidate Scoring:** The platform evaluates candidate resumes using deep semantic matching, ranking potential specialists based on verified years of hands-on experience, relevant tech stacks, and alignment with federal or state compliance standards rather than simple keyword matches.
 - **Availability & Engagement Automation:** AAIRO.ai initiates automated outreach campaigns to instantly engage candidates, confirm immediate availability, and verify compensation alignment with the contract's firm hourly bill rates.
- **GloHire.ai (AI-Driven Technical Assessment & Vetting):**
 - **Automated Screening Workflows:** GloHire.ai manages end-to-end applicant tracking, pipeline stages, and screening assessments, ensuring real-time visibility into every active requisition for E-Solutions' delivery leads and account managers.
 - **Pre-Qualification Questionnaires:** GloHire.ai deploys role-specific technical screening scorecards to evaluate candidates against mandatory baseline criteria (e.g., minimum 5 years in business analysis or 10 years in enterprise architecture) prior to recruiter review.
 - **Human-in-the-Loop Quality Control:** While AI platforms accelerate candidate discovery and preliminary screening, 100% of candidate profiles undergo direct evaluation by dedicated technical recruiters and SME evaluators before submission to WVOT, ensuring strict compliance with Section 4.1 and Section 4.2.4.

2. National Talent Repository (2.5M+ IT Resumes, 6M+ Professionals)

E-Solutions backs its technology infrastructure with one of the staffing industry's largest and most active candidate databases:

- **Massive Talent Scale:** Our centralized database contains **over 6 million professional profiles**, including a specialized repository of **more than 2.5 million IT resumes** spanning enterprise software, database engineering, legacy mainframes, cloud architecture, and cybersecurity.
- **Dedicated Public-Sector Recruitment Division:** E-Solutions maintains a dedicated team of **over 1,200 global recruiters** with an **average tenure of 5 to 6 years**, organized into specialized technology delivery practices (Cloud & Infrastructure, Data & Enterprise Systems, Cybersecurity, and Legacy/Mainframe).
- **Pre-Vetted Government Pipelines:** Having delivered workforce solutions across 51+ public-sector accounts nationwide, E-Solutions maintains active networks of technical professionals who have previously supported state technology departments, understand public-sector governance, and hold verified security credentials.
- **Statewide & Charleston Market Reach:** Supported by **15+ U.S. offices**, our sourcing footprint enables rapid recruitment within metro-Charleston and surrounding regions, while maintaining the scalability to deploy certified specialists statewide across West Virginia with all travel expenses fully burdened into our firm rates.

5.3 Rigorous Candidate Screening & Qualification Protocol

To ensure that only fully compliant, immediately productive professionals are presented to the **West Virginia Office of Technology (WVOT)** and requesting State agencies, **Vidhwan Inc., doing business as E-Solutions**, implements a comprehensive, multi-gate candidate vetting methodology.

In strict adherence to **Solicitation Section 4.1, Section 4.2.4, General Terms Condition 40**, and **Addendum No. 2**, our evaluation framework ensures zero-defect compliance with mandatory qualifications, educational credentials, and state statutory security mandates prior to submitting candidate packages.

1. Mandatory Technical Scope Vetting (Section 4.1 Criteria Alignment)

E-Solutions enforces a structured, four-tier technical screening protocol to ensure that candidate experience mirrors the precise requirements established in **Section 4.1** for each of the thirteen (13) technical labor categories:

- **Automated Baseline Verification:** Using **GloHire.ai** scorecards, candidate work histories are systematically cross-checked against mandatory baseline tenure requirements (e.g., verifying a minimum of **5 years** of progressive experience for Business Analysts, **7 years** for Senior Database Administrators, or **10 years** for Enterprise Architects).
- **Technical Subject Matter Expert (SME) Peer Review:** Before candidate submittal, our in-house technical leads and senior practice directors conduct an in-depth, hands-on technical interview. Candidates are evaluated across role-specific technical ecosystems, including:
 - **Application Development & Modernization:** Hands-on proficiency with **modern .NET Core (version 6.0 and above)**, C#, modern web frameworks (React, Angular), API integrations, and legacy application migration.
 - **Database & Data Architecture:** In-depth capabilities in **SQL Server enterprise database administration**, SSIS/SSAS, complex query optimization, disaster recovery, data warehousing, and cloud migration strategies.
 - **Legacy Systems & Mainframe Infrastructure:** Deep operational experience supporting **IBM z/OS**

environments, RACF security administration, CICS, DB2, and JCL operations.

- **Cloud & Infrastructure Engineering:** Proven experience deploying enterprise landing zones, hybrid network topologies, and automated infrastructure using **AWS and Microsoft Azure**.
- **Specialized Systems:** Direct expertise in enterprise learning platforms, including **CourseMill LMS administration**, SCORM-compliant course hosting, and statewide reporting.
- **Audit-Ready Qualification Matrix:** In compliance with **Section 4.2.4**, every candidate submitted to WVOT is accompanied by an itemized **Qualification Verification Matrix** mapping the individual's verified employment history directly to each mandatory qualification listed in the delivery order.

2. Degree, Educational, and Technical Certification Verification

To prevent unqualified submissions and ensure strict compliance with **Section 4.1** educational thresholds, E-Solutions' centralized Compliance & Credentialing Department validates all academic and professional credentials through authorized primary sources:

- **Primary-Source Academic Verification:** E-Solutions utilizes the **National Student Clearinghouse (NSC)**, authorized university registrar verification services, and certified credential evaluation bodies (such as WES for foreign credentials) to independently authenticate:
 - Accreditation of the conferring college or university;
 - Major course of study (e.g., Bachelor's or Master's in Computer Science, Information Systems, Engineering, or related technical disciplines); and
 - Official graduation dates and degree conferral status.
- **Industry & Vendor Certification Authentication:** All mandatory and specialized professional certifications, including **Project Management Professional (PMP)**, **AWS Certified Solutions Architect**, **Microsoft Certified Azure Solutions Architect Expert**, **CISSP**, and database administrator credentials, are validated directly through official vendor registries (e.g., PMI Registry, AWS Certification Validation, Microsoft Learn Credential Verification).
- **Delivery Order Submittal Package:** As mandated by **Section 4.2.4**, verified photocopies of degrees, transcripts, and active certification certificates are packaged and transmitted directly with the candidate's resume upon submittal.

3. Criminal Background Screening, 10-Panel Drug Testing & W. Va. Code § 15-2D-3 Compliance

Security, integrity, and data protection are paramount across all State of West Virginia assignments. Pursuant to **General Terms Condition 40** and **Addendum No. 2 (Questions 21, 64, 88, 114, 180, and 239)**, E-Solutions certifies that 100% of candidate screening costs are **absorbed entirely by E-Solutions** with zero charge to the State.

Prior to active deployment, every prospective contractor must successfully pass comprehensive pre-employment investigations conducted through certified Consumer Reporting Agencies (CRAs) compliant with the Fair Credit Reporting Act (FCRA):

- **W. Va. Code § 15-2D-3 Compliance:** E-Solutions conducts complete criminal history record checks satisfying the statutory mandates of **West Virginia Code § 15-2D-3**, ensuring that personnel deployed to State-owned, operated, or leased facilities (including the State Capitol Complex) possess an uncompromised background.
- **Multi-Jurisdictional Criminal Background Screening:**
 - **7-Year / 10-Year Criminal History:** Comprehensive county, state, and federal criminal searches across all jurisdictions where the candidate has lived, worked, or attended school;
 - **West Virginia State Police (WVSP) & FBI Fingerprint Checks:** Facilitated for personnel requiring

- physical or logical access to sensitive public-safety and state infrastructure;
- **National Sex Offender Registry Search:** Nationwide screening across all 50 states, U.S. territories, and tribal lands.
- **Mandatory 10-Panel Drug Screening:** All prospective consultants must provide a negative result on an enterprise **10-panel pre-employment drug screen** administered through SAMHSA-certified laboratory collection facilities.
- **Federal Exclusions & Debarment Registries:** E-Solutions verifies that no candidate appears on the **System for Award Management (SAM.gov)** exclusions database, the **HHS Office of Inspector General (OIG) List of Excluded Individuals/Entities (LEIE)**, or state debarment registries.
- **WVOT Security & Confidentiality Agreements:** Prior to being provisioned with state hardware or VPN access, all assigned personnel execute the official **WVOT Non-Disclosure Agreement (NDA)** and acknowledge compliance with statewide IT acceptable use and cybersecurity governance policies.

5.4 Knowledge Transfer, Mentorship & Retention Management

A foundational objective of the **West Virginia Office of Technology (WVOT)** under **CRFQ 0231 OOT2700000006** is ensuring that contracted temporary resources do not operate in technical silos, but actively uplift and mentor internal State personnel.

E-Solutions embeds structured knowledge-sharing frameworks, proactive retention initiatives, and performance guarantees into every delivery order assignment. This approach ensures that technical competencies, architectural designs, and operational maintenance skills are permanently retained within the State's permanent technical workforce.

1. Structured Knowledge Sharing with State Technical Staff

To maximize long-term institutional value for requesting State agencies, E-Solutions mandates that all deployed consultants engage in disciplined knowledge transfer across the entire engagement lifecycle:

- **Bi-Directional Mentorship & Pair Programming:**
 - Contracted technical specialists (e.g., Senior Database Administrators, Cloud Architects, and Senior Software Developers) are paired with internal WVOT analysts and junior developers during critical modernization phases.
 - Routine activities, such as building modern **.NET Core** APIs, orchestrating **AWS/Azure** landing zones, configuring **CourseMill LMS**, or executing **SQL Server** stored procedure optimizations, are conducted via collaborative code reviews and pair-work sessions to build internal capability.
- **Standardized Technical Documentation & Runbooks:**
 - All deployed personnel are contractually obligated to develop, maintain, and update comprehensive project documentation in designated State repositories.
 - Deliverables include detailed **system architecture diagrams**, data schema dictionaries, API endpoint catalogs, operational runbooks, disaster recovery recovery procedures, and standard operating procedures (SOPs).
- **Formal Knowledge Transfer Milestones:**
 - For long-term projects or concluding delivery orders, consultants complete a formal **Knowledge Transfer Plan (KTP)** signed off by the WVOT Project Manager.
 - The KTP includes recorded technical brown-bag sessions, hands-on administration walkthroughs, and step-by-step handover checklists ensuring zero operational disruption upon project transition.

2. Candidate Retention Management & Consultant Stability

Maintaining project continuity and minimizing turnover are vital to meeting state project delivery dates. E-Solutions achieves a national consultant retention rate exceeding **92%** through our dedicated Consultant Care Program:

- **Competitive Total Compensation & Statutory Benefits:** Deployed consultants receive highly competitive wage structures, direct deposit payroll, 401(k) options, comprehensive healthcare (medical, dental, vision), and worker protections, preventing mid-project departures due to compensation dissatisfaction.
- **Dedicated Field Consultant Care Managers:** Every deployed contractor is assigned an E-Solutions Consultant Care Specialist who conducts structured 15-day, 30-day, and quarterly check-ins. These touchpoints resolve administrative, logistical, or workplace challenges before they impact assignment longevity.
- **Statewide Engagement Support:** With all travel, lodging, and per diem costs fully absorbed into our firm rates, E-Solutions coordinates travel logistics for Charleston and statewide assignments, ensuring consultants maintain stable, stress-free accommodations for on-site duties.

3. Candidate Replacement Guarantee & Continuous Performance Monitoring

In accordance with **Solicitation Section 4.2.2, Section 8.1, and Addendum No. 2 (Questions 406 and 434)**, E-Solutions provides an unconditional performance guarantee backed by formal governance:

- **5-Day Rapid Replacement SLA:**
 - If the WVOT or an end-user Agency determines at any time that an assigned consultant does not meet technical performance expectations or if an unexpected medical or personal departure occurs, E-Solutions will initiate immediate remediation.
 - In strict compliance with **Section 4.2.2**, E-Solutions will submit qualified replacement resumes meeting all mandatory Section 4.1 criteria within **three (3) business days** and deploy an approved, fully vetted replacement on-site within **five (5) business days** of written Agency notification.
- **Zero-Cost Transition Overlap:** To safeguard project continuity, when replacing a consultant, E-Solutions provides up to a **two-week knowledge-transfer overlap at no additional billing cost to the State**, ensuring the incoming specialist is fully acclimated to the Agency's environment.
- **Structured 30-60-90 Day Performance Checkpoints:**
 - E-Solutions' Account Manager conducts scheduled performance reviews with WVOT supervisors at days 30, 60, and 90, followed by quarterly service evaluations.
 - Performance is evaluated against key performance indicators (KPIs), including code quality, delivery order milestones, adherence to state IT security standards, and stakeholder collaboration. Any variance triggers immediate corrective action under our **ISO 9001:2015 QMS** framework.

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Section 6: Corporate Certifications & Administrative Attachments

6.1 Quality & Security Appraisals

E-Solutions operates under a mature, globally recognized quality and security management framework. Our service delivery methodologies, data protection protocols, and technical recruitment operations are governed by international standards and independent third-party appraisals. These structured standards guarantee the West Virginia Office of Technology (WVOT) consistent service quality, rapid candidate placement, and strict information security governance throughout the lifecycle of the contract.

1. ISO 9001:2015 – Certified Quality Management System (QMS)

- **Standard Scope:** Governs end-to-end recruitment lifecycle operations, client requirement intake, candidate sourcing, screening, technical qualification verification, onboarding, performance tracking, and client satisfaction.
- **Relevance to WVOT:**
 - **Standardized Sourcing & Vetting:** Enforces repeatable standard operating procedures (SOPs) for validating mandatory technical criteria under Section 4.1 before candidate profiles are presented to the State.
 - **Continuous Improvement:** Incorporates structured Corrective and Preventive Action (CAPA) mechanisms to monitor vendor responsiveness, candidate submission turnaround, and delivery order retention.
 - **Service Level Adherence:** Ensures consistent fulfillment of the 3- to 5-day resume submittal and 10-business-day onboarding service level agreements (SLAs).

2. ISO/IEC 27001 – Information Security Management System (ISMS)

- **Standard Scope:** Governs organizational data protection, information security risk management, secure data handling, physical facility controls, and network security.
- **Relevance to WVOT:**
 - **Confidentiality & Non-Disclosure:** Ensures complete protection of State data, candidate personally identifiable information (PII), and proprietary Agency systems, supporting the compliance mandates of General Terms Condition 31 and Section 40.
 - **Secure Technical Screening:** Enforces encrypted data storage and secure candidate transmission pipelines across our talent platforms (AAIRO.ai and GloHire.ai), preventing data leakage or unauthorized access.
 - **Federal & State Alignment:** Directly complements WVOT cybersecurity frameworks, including NIST SP 800-53 and IRS Publication 1075 data protection controls.

3. CMMI Maturity Level 3 – Capability Maturity Model Integration (Services)

- **Appraisal Scope:** Independently appraised at CMMI Maturity Level 3 (Defined), certifying that E-Solutions' service delivery processes are well-characterized, consistently executed, documented, and proactive across all business units.
- **Relevance to WVOT:**
 - **Predictable Delivery Performance:** Minimizes delivery order lead time and eliminates fulfillment variance across all thirteen (13) technical classifications.
 - **Proactive Risk Management:** Embeds systematic risk identification and mitigation into every staffing assignment, ensuring early resolution of technical mismatches or attrition risks.
 - **Standardized Escalation Pathways:** Clear governance hierarchies led by designated delivery

managers ensure issues are remediated within five (5) business days in accordance with Section 4.2.2.

4. Minority Business Enterprise (MBE) Certification

- **Certification Body:** National Minority Supplier Development Council (NMSDC) / State MBE Affiliates.
- **Relevance to WVOT:**
 - E-Solutions is a certified Minority Business Enterprise (MBE), reflecting our sustained commitment to diverse workforce inclusion and supplier equity.
 - Demonstrates proven corporate stability, financial strength (\$250M+ in revenue), and compliance with state and national public procurement standards.

6.1.1 Summary Matrix of Corporate Appraisals & Accreditations

Certification / Appraisal	Scope & Description	Certifying Body / Standard	Direct Benefit to WVOT Open-End Contract
ISO 9001:2015	Quality Management System for Technical Staffing, Recruitment & Workforce Solutions	International Organization for Standardization (ISO)	Ensures repeatable quality control, SLA compliance, and systematic screening for all 13 labor categories.
ISO/IEC 27001	Information Security Management System (ISMS) across Corporate Infrastructure	International Organization for Standardization (ISO)	Guarantees stringent data privacy and secure handling of candidate PII and State information assets.
CMMI Level 3 (Services)	Process Maturity & Defined Service Delivery Execution	CMMI Institute	Ensures predictable candidate delivery, structured account escalation, and proactive risk management.
MBE Certification	Certified Minority-Owned Business Enterprise	National Minority Supplier Development Council (NMSDC)	Validates supplier diversity compliance, operational transparency, and certified ownership status.
GDPR & Privacy Compliance	Global Data Protection Regulation & Security Standards	International Privacy Benchmarks	Ensures robust adherence to global and federal data handling, confidentiality, and data hygiene standards

(Copies of E-Solutions' official ISO certificates, CMMI appraisal verification letters, and MBE credentials are maintained on file and will be provided promptly upon request by the Agency or Purchasing Division.)

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6.2 State Regulatory & Insurance Compliance

Vidhwan Inc., doing business as **E-Solutions**, confirms its commitment to all regulatory, licensing, and insurance mandates required under CRFQ 0231 OOT2700000006:

1. Commercial General Liability & Workers' Compensation Insurance

In accordance with General Terms and Conditions Section 8 and Addendum 2 (Q168, Q392, Q415, Q416), E-Solutions maintains comprehensive business insurance coverage meeting and exceeding state requirements:

- **Commercial General Liability:** \$1,000,000.00 minimum per occurrence (\$2,000,000.00 aggregate).
- **Workers' Compensation & Employers' Liability:** Compliant with all applicable statutory requirements.
- **Cyber / Technology Professional Liability:** Active enterprise coverage maintained.
- **Additional Insured Endorsement:** E-Solutions confirms that prior to final contract execution, an official Certificate of Insurance (COI) explicitly naming the **State of West Virginia** as an Additional Insured will be furnished directly to the Purchasing Division. *(A copy of E-Solutions' current standard Certificate of Insurance is attached hereto.)*

2. West Virginia Business Licensing & Purchasing Division Registration

In accordance with Instructions to Vendors Section 12, General Terms Section 32, and Addendum 2 (Q46, Q166, Q258, Q309, Q310, Q362):

- **wvOASIS Vendor Account:** E-Solutions holds an active registered vendor account within the wvOASIS vendor self-service system.
- **Pre-Award Finalization:** E-Solutions acknowledges that foreign entity registration with the West Virginia Secretary of State, payment of the \$125 Purchasing Division registration fee, and associated state tax compliance verification will be finalized prior to final contract award and execution.

6.3 Subcontractor Compliance Notification

In accordance with General Terms and Conditions Section 22 (Subcontractor Compliance) and Addendum No. 2 (Questions 91, 108, 366, and 412), Vidhwan Inc., doing business as **E-Solutions**, confirms its operational framework regarding subcontracting and compliance management:

1. Prime Vendor Accountability

E-Solutions confirms that as the prime vendor, it retains full contractual, financial, and operational accountability for all services, personnel, and deliverables provided under CRFQ 0231 OOT2700000006. E-Solutions maintains sole responsibility for selecting, supervising, and compensating all assigned personnel and ensuring that each candidate strictly satisfies the mandatory technical requirements set forth in Section 4.1.

2. Subcontractor Compliance Notification & Governance

While E-Solutions primarily fulfills technical staffing requirements through its dedicated national recruitment infrastructure and direct candidate database, any prospective teaming partner or approved subcontractor utilized to supplement niche requirements will operate under strict contractual governance:

- **Pre-Performance Notification:** Prior to the performance of any work or candidate placement, E-Solutions will formally notify and verify that all subcontractors providing commodities or services are in compliance with all applicable federal, state, and local laws, regulations, and ordinances, in strict adherence to General Terms Section 22.
- **Equal Standard Adherence:** All prospective subcontractor personnel must satisfy the exact mandatory qualifications, background screening standards (W. Va. Code § 15-2D-3), 10-panel drug testing, and non-

disclosure obligations mandated for direct prime personnel.

- **No Direct State Relationship:** Consistent with General Terms Section 35, the State of West Virginia will have no direct contractual or financial liability to any subcontractor; all billing, invoicing, insurance, and employer obligations will be managed directly and exclusively by E-Solutions.

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