



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 5

 List View

General Information

Contact

Default Values

Discount

Document Information

Clarification Request

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000044804 

Legal Name: EDIFY TECHNOLOGIES INC

Alias/DBA:

Total Bid: \$2,953,600.00

Response Date: 09/23/2026 

Response Time: 11:33

Responded By User ID: EdifyTech 

First Name: John

Last Name: Richard

Email: john@edifytech.us

Phone: 6308120011

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services

Total of Header Attachments: 5

Total of All Attachments: 5



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09222600000002944	1

VENDOR
VS0000044804
EDIFY TECHNOLOGIES INC

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2953600
Response Date: 2026-09-23
Response Time: 11:33:08

Comments: Edify Technologies, Inc. is submitting its response to CRFQ 0231 OOT2700000006. As the solicitation does not specify whether submission should be made as single file or multiple files, and since WVOASIS allows a maximum of five attachments, the response has been submitted as 5 separate files.
Attached Files:
1. Final_CRFQ_0231_OOT2700000006_3_WV_CRFQ_FORM.pdf
2. Addendum No 1_033_Signed.pdf
3. Addendum No 2_Signed.pdf
4. Designated Contact page_Signed.pdf
5. EDIFY_WVOT_CRFQ-0231_OOT2700000006_Qualification_Documentation.pdf
Note: No discount has been provided, as clarified in the published Q&A that discounts are not mandatory.

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor Signature X			FEIN#		DATE	
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	112.000000	232960.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	104.000000	216320.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

CRM Application Analyst
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior SQL Server Database Administrator
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	82.000000	170560.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Business Analyst
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	90.000000	187200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Learning Management System & eLearning Development Specialist
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	108.000000	224640.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Financial Operations Specialist
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	130.000000	270400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Architect
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	120.000000	249600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Security Professional
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	102.000000	212160.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	124.000000	257920.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	118.000000	245440.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 2020855			Reason for Modification: Addendum No 2 is issued to publish vendor questions with the agency's responses.
Doc Description: Addendum No 2 -Temporary Technical Staffing Services			
Proc Type: Statewide MA (Open End)			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-09-16	2026-09-23 13:30	CRFQ 0231 OOT2700000006	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000044804
Vendor Name : Edify Technologies, Inc.
Address : 1730 Park Street, Suite #205
Street : 1730 Park Street
City : Naperville
State : Illinois (IL) **Country :** USA **Zip :** 60563
Principal Contact : Siva Moopnar
Vendor Contact Phone: (630) 932-9310 **Extension:** 101

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X 

FEIN# 043621802

DATE 09/23/2026

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Addendum No 2 is issued for the following reasons:

1) To publish a copy of Vendor questions with the Agency's responses.

--no other changes--

INVOICE TO

DEPARTMENT OF
ADMINISTRATION
OFFICE OF TECHNOLOGY
1900 KANAWHA BLVD E,
BLDG 5 10TH FLOOR
CHARLESTON WV
US

SHIP TO

WV OFFICE OF
TECHNOLOGY
BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Senior Web Application Analyst	2080.00000	HOURL	\$112.00	\$232,960.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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DEPARTMENT OF
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TECHNOLOGY
BLDG 5, 10TH FLOOR
1900 KANAWHA BLVD E
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	CRM Application Analyst	2080.00000	HOURL	\$104.00	\$216,320.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Senior SQL Server Database Administrator	2080.00000	HOUR	\$110.00	\$228,800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Business Analyst	2080.00000	HOUR	\$82.00	\$170,560.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Learning Management System & eLearning Development Specialis	2080.00000	HOURL	\$90.00	\$187,200.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Learning Management System & eLearning Development Specialist

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Cloud Financial Operations Specialist	2080.00000	HOURL	\$108.00	\$224,640.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Cloud Architect	2080.00000	HOUR	\$130.00	\$270,400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Architect

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Cloud Security Professional	2080.00000	HOUR	\$120.00	\$249,600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Security Professional

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Cloud Platform Engineer	2080.00000	HOURL	\$110.00	\$228,800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
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Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	Cloud Systems Management Engineer	2080.00000	HOURL	\$102.00	\$212,160.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Systems Management Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.00000	HOURL	\$124.00	\$257,920.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	Mainframe Systems Programmer	2080.00000	HOURL	\$118.00	\$245,440.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Extended Description:
Mainframe Systems Programmer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

SCHEDULE OF EVENTS		
<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions are due by 3:00 p.m.	2026-09-04

	Document Phase	Document Description	Page 9
OOT2700000006	Final	Addendum No 2 -Temporary Technical Staffing Services	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

**West Virginia Office of Technology
(WVOT)**

**Temporary Technical Staffing Services
CRFQ-0231-OOT2700000006**

Issue date: Aug 27, 2026

Due date: Sept 23, 2026, 1:30 PM EDT

TEMPORARY TECHNICAL STAFFING SERVICES



Submitted by

Edify Technologies, Inc.

1730 Park Street., Suite 205

Naperville, IL 60563

Siva Moopnar

President

siva@edifytech.us

630-932-9310



“Total IT Solutions Provider”

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COVER LETTER

Sept 23, 2026

West Virginia Office of Technology
2019 Washington Street, East
Charleston, WV 25305

Attn: Procurement Officer

Subject: Response to CRFQ 0231 OOT2700000006 – Temporary Technical Staffing Services

Edify Technologies Inc. (Edify) is pleased to submit its response to CRFQ 0231 OOT2700000006 for Temporary Technical Staffing Services. We appreciate the opportunity to submit our response and look forward to supporting the State's ongoing technology staffing needs.

Edify understands that the State is establishing a pool of qualified vendors to provide temporary technical resources across defined position classifications. The resulting contract requires vendors to respond to staffing requests, present candidates with verifiable qualifications, support successful assignments, and maintain continuity as agency priorities and resource needs change.

Edify's readiness to support these requirements is backed by more than 23 years of IT staffing experience, prior placements across the technology disciplines requested in this solicitation, and documented staffing engagements in government and commercial environments. Our requirements-driven approach evaluates candidates against the experience, education, technical skills, and credentials specified for each classification rather than relying solely on job-title matches.

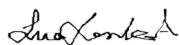
For each staffing request, Edify will focus on:

- Providing resources whose experience and qualifications match the WVOT's requested position requirements.
- Providing complete and accurate candidate information to support the State's review and selection.
- Monitoring resource performance and maintaining communication throughout the assignment.
- Supporting continuity through timely replacement of unavailable or underperforming resources.

By submitting this response, Edify agrees to comply with all solicitation requirements, including the Vendor Responsibilities identified in Section 4.2. We understand the importance of timely candidate submissions, adherence to performance expectations, qualified resource delivery, and the other responsibilities associated with providing temporary technical staffing services under this contract.

Edify appreciates the State's consideration and welcomes the opportunity to provide qualified technology professionals and dependable contract support to the WVOT.

Sincerely,



Siva Moopnar
President - Edify Technologies, Inc



TECHNICAL RESPONSE

QUALIFICATIONS: Vendor, or Vendor's staff if requirements are inherently limited to individuals rather than corporate entities, shall have the following minimum qualifications:

3.1. Vendors shall be in business a minimum of five (5) years, providing similar information technology services. Vendors must provide documentation to indicate that their company meets this requirement prior to award; however, bidders may include this documentation with their bid.

Section 3.1: Number of years in business and providing similar Information Technology Services

Edify Technologies, Inc. (Edify) has been in continuous operation for 23+ years providing similar information technology services since 2002, exceeding the minimum five-year requirement. Throughout this period, Edify has supported federal, state, local government, and commercial organizations by identifying, recruiting, deploying, and managing technology professionals across a broad range of technical and functional disciplines.

Our experience includes supporting public-sector staffing and technology initiatives through a variety of established contract vehicles and staffing programs. These include the Maryland Health Benefit Exchange (MHBE) IT Technical Consulting and Support Services IDIQ, Maryland CATS+, Maryland Judiciary Staff Augmentation & Professional Consulting Services, Florida Information Technology Staff Augmentation Services, Washington IT Professional Services (ITPS), Illinois IPHEC IT Recruiting & Professional Services, Texas DIR DBITS, Minnesota MNSITE 2.0, and the Vermont IT Professional Services Retainer Contract. In addition, Edify has supported numerous state agency staffing engagements across Illinois, Maryland, Florida, New Jersey, and Virginia.

This experience reflects Edify's established capability to deliver similar Information Technology staffing services, maintain long-term client relationships, and support both rapid-response staffing requests and ongoing workforce requirements across diverse organizational environments.

Edify's Certificate of Incorporation

The Certificate of Incorporation provided below serves as documentation of Edify's corporate history and continuous business operations, demonstrating compliance with the Section 3.1 business longevity requirement.

This space is intentionally left blank

File Number

6199-366-5



To all to whom these Presents Shall Come, Greeting:

I, Alexi Giannoulis, Secretary of State of the State of Illinois, do hereby certify that I am the keeper of the records of the Department of Business Services. I certify that

EDIFY TECHNOLOGIES, INC., A DOMESTIC CORPORATION, INCORPORATED UNDER THE LAWS OF THIS STATE ON JANUARY 16, 2002, APPEARS TO HAVE COMPLIED WITH ALL THE PROVISIONS OF THE BUSINESS CORPORATION ACT OF THIS STATE, AND AS OF THIS DATE, IS IN GOOD STANDING AS A DOMESTIC CORPORATION IN THE STATE OF ILLINOIS.



In Testimony Whereof, I hereto set my hand and cause to be affixed the Great Seal of the State of Illinois, this 31ST day of MAY A.D. 2023 .

Authentication #: 2315102948 verifiable until 05/31/2024

Authenticate at: <https://www.ilsos.gov>
SECRETARY OF STATE

Figure 1: Edify Certificate of Incorporation

3.1.1 Company overview

Founded in 2002 and based in Naperville, Illinois, Edify Technologies, Inc. (Edify) is an International Organization for Standardization (ISO) and Capability Maturity Model Integration (CMMI) Level 3-certified firm. We provide IT staffing and solutions to federal, state, and local government agencies across the U.S.

Our reputation is built on our established strong track record of providing Information Technology staffing and staff augmentation services to public sector and commercial organizations. Edify has supported clients by recruiting, screening, onboarding, and managing technology professionals across a wide range of IT disciplines. Our experience includes supplying skilled resources across application development, business analysis, database administration, CRM platforms, cloud technologies, cybersecurity, infrastructure support, project leadership, and enterprise technology operations.

Certifications

Edify maintains industry-recognized certifications that reflect our commitment to quality, security, and service delivery excellence.

Our certifications include ISO/IEC 27001:2022 for Information Security Management, ISO 9001:2015 for Quality Management, ISO/IEC 20000-1:2018 for IT Service Management, and CMMI Maturity Level 3 (Defined) for both Development v2.0 and Services v2.0.



Figure 2: ISO & CMMI, 8(a)

These certifications demonstrate the maturity of our processes and our ability to consistently deliver high-quality IT staffing and technology solutions.

3.1.2 Edify's Contract Vehicles and Contracts

State Contracts

Edify has successfully delivered Information Technology staffing and professional services under numerous federal, state, and commercial contracts as both a prime contractor and subcontractor. Our portfolio includes long-standing staff augmentation, IT consulting, and professional services engagements supporting agencies and organizations across healthcare, education, transportation, judiciary, public administration, and commercial sectors.

The table below provides a representative overview of Edify's ongoing and past engagements across federal, state, and commercial sectors. These engagements reflect our proven ability to deliver scalable, secure, and customer-aligned IT staffing services.

State Clients and Contracts			
Agency	Contract Number and Title	Role	Duration
MHBE ¹	BPM031490 - MHBE IT Technical Consulting and Support Services IDIQ	Prime	Jul 2023 - Ongoing
MD DoIT ²	060B2490023-2016 - Consulting and Technical Services (CATS+)	Prime	Jan 2017 - Ongoing

MD AOC ³	K23-0094-25L - MDJUD Master Contract – Staff Augmentation & Professional Consulting Services	Prime	Aug 2024 - Ongoing
FL DMS ⁴	23-80101507-ITB - Information Technology Staff Augmentation Services	Prime	Oct 2023 - Ongoing
TX DIR ⁵	DIR-CPO-5960 - Deliverables-Based Information Technology Services (DBITS) Contract	Prime	Oct 2025 - Ongoing
TX DIR	DIR-CPO-5588 - Information Technology Staff Augmentation (ITSAC) Contract	Prime	Oct 2024 - Completed
VT BGS – OPC ⁶	48363 - Retainer Contract for IT Professional Services	Prime	Aug 2024 - Ongoing
MN DOA ⁷	23ASK - Professional and Technical Services Master Contract	Prime	Jul 2024 - Ongoing
WA DES ⁸	08215 - IT Professional Services (ITPS)	Prime	Jul 2024 - Ongoing
IPHEC ⁹	IPHEC2140 - Information Technology “IT” Recruiting & Professional Services	Prime	Jul 2021 - Ongoing
IL DoIT ¹⁰	23-448DOIT-ADMIN-B-31804 - JPMC DoIT TOPS CAT THREE - Sheltered Market - Multiple Award	Sub	Jun 2024 - Ongoing
MD DGS ¹¹	Statewide Agile Resources and Teams 2024	Sub	Nov 2024 - Ongoing
MD DHS ¹²	N00B8400064 - Maryland Total Human-services Integrated Network	Sub	Jan 2018 - Completed
IL HFS ¹³	2025-15-008 / 26-478HFS-INSGE-B-47999 - Case Administration and System Enquiry (CASE) Upgrade Consultants	Prime	Nov 2025 - Ongoing
IL HFS	21-478HFS-INSGE-B-22608 - Case Administration and System Enquiry Upgrade Consultants	Prime	Jun 2022 - Completed
IDOT ¹⁴	21-494DOT-FINAD-B-17675 - System Developer IFB	Prime	Jan 2021 - Ongoing
FL DOH ¹⁵	RFQ370-SOW23-137 - Project Manager (Team Leader)/ Enterprise IT Initiatives Coordination and Support	Prime	Dec 2023 - Ongoing
IL SBE ¹⁶	23-586SBE-FINAN-B-32822 - One Developer and One Business Analyst (Perkins Project)	Prime	Jan 2023 - Ongoing
IL SBE	22-586SBE-CHFED-B-26229 - Web-based Illinois Nutrition System	Sub	Jul 2022 - Ongoing
IL SBE	22-586SBE-FINAN-B-28899 - Special education application development initiatives	Sub	Jul 2022 - Ongoing
IPHEC	CN-00055834 - Informatica ETL Power Center 10.5 developer	Prime	Jan 2023 - Ongoing
VDH ¹⁷	Crossroads project	Sub	Aug 2010 - Ongoing
MD AOC	K23-0081-29 - Spring Boot Developers	Prime	Nov 2023 - Completed

<i>IEMA</i> ¹⁸	<i>22-588IEMA-MGMTA-B-27175 / 7700123314 – Nintex Developer</i>	<i>Prime</i>	<i>Mar 2022 - Completed</i>
<i>IL TRS</i> ¹⁹	<i>Refactoring/Rule Mining/Coding of Loan Processing</i>	<i>Sub</i>	<i>Jan 2016 - Completed</i>
<i>GCFD</i> ²⁰	<i>Nutrition Illinois Child Eligibility (NICE)</i>	<i>Prime</i>	<i>Feb 2024 - Completed</i>

Table 1: Edify's State Clients and Contracts

1 – Maryland Health Benefit Exchange, 2 – Maryland Department of Information Technology, 3 – Maryland Administrative Office of the Courts, 4 – Florida Department of Management Services, 5 – Texas Department of Information Resources, 6 – Vermont Department of Buildings and General Services, Office of Purchasing & Contracting, 7 – Minnesota Department of Administration, 8 – Washington Department of Enterprise Services, 9 – Illinois Public Higher Education Cooperative, 10 – Illinois Department of Innovation & Technology, 11 – Maryland Department of General Services, 12 – Maryland Department of Human Services, 13 – Illinois Department of Healthcare and Family Services, 14 – Illinois Department of Transportation, 15 – Florida Department of Health, 16 – Illinois State Board of Education, 17 – Virginia Department of Health, 18 – Illinois Emergency Management Agency, 19 - Illinois Teachers' Retirement System, 20 - Greater Chicago Food Depository

Federal Contracts

In addition to supporting state agencies, Edify has provided technology professionals and consulting support for federal organizations through agencies such as SSA and RRB, as well as federal contract vehicles including GSA MAS and GSA STARS III. These engagements have required access to specialized IT talent across application development, database administration, enterprise systems, project leadership, and infrastructure support. They have further strengthened our ability to recruit, qualify, and deliver experienced technology professionals for complex government environments.

Commercial Contracts

Edify's commercial experience complements its public-sector portfolio by supporting more than 40 organizations including Healthcare, Health Insurance & Life Sciences (11 clients), Financial Services, Banking & Insurance (8 clients), Technology, IT Services & Digital Transformation (8 clients), Manufacturing, Industrial, Energy & Utilities (7 clients), Retail, Telecommunications, Media, Travel & Hospitality (7 clients), and Education, Research & International Organizations (4 clients). This broad commercial experience has exposed Edify to a wide range of business processes, technology platforms, regulatory environments, and operational challenges, providing valuable perspective that complements our public-sector work and strengthens our ability to support diverse technology initiatives.

The breadth and longevity of these engagements demonstrate our established presence as a trusted provider of Information Technology staffing and professional services while maintaining long-term customer relationships and successful contract performance.

3.1.3 Edify's Staffing Approach

Edify uses a structured seven-step staffing process to source and deliver professionals whose documented qualifications align with the applicable WVOT classification requirements.

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The following metrics reflect key elements of Edify's staffing and resource delivery model:

- 10+ years' average recruiter experience
- AI-enabled sourcing supported by recruiter and SME review.
- 95% resource retention and successful project completion rate.
- Ability to support specialized public-sector technology staffing requirements.

Edify maintains role-based pools of prequalified technology professionals whose availability, experience, technical skills, education, certifications, and public-sector experience are regularly reviewed, enabling a faster and more targeted response to staffing requests.

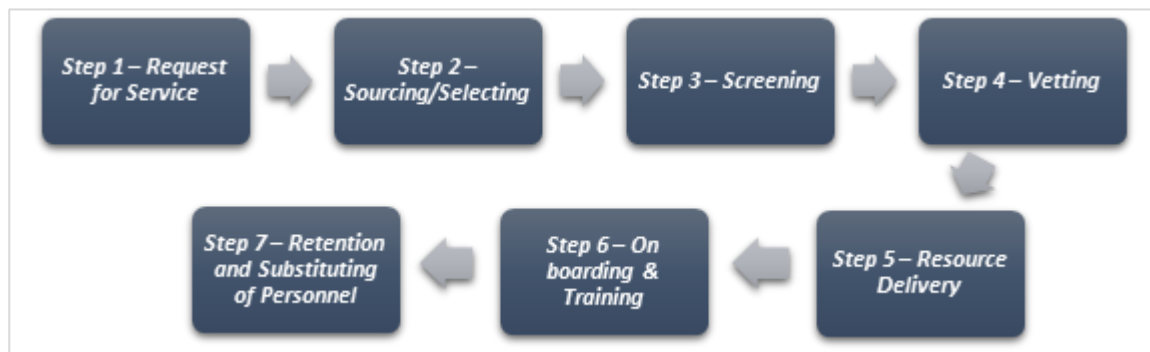


Figure 3: Edify's Staffing Plan

- 1. Requirement Analysis:** Edify's Technical Liaison Manager assesses the role requirements, responsibilities, experience levels, technical skillsets, education, and any required certifications before recruiting begins. This ensures candidate sourcing is aligned with the specific requirements of the position and not based solely on job title matches.
- 2. Sourcing/Selecting:** Edify first reviews available internal personnel and its existing consultant database, then expand sourcing through strategic partners, referrals, CEIPAL TalentHire, LinkedIn Recruiter, Dice, and nationwide passive-candidate channels. Edify also leverages AI-enabled tools such as Cursor and Claude to support resume analysis, skills alignment, and candidate research. Searches are tailored to the specific technologies, experience levels, and credentials stated by WVOT.
- 3. Screening:** Recruiters compare each resume against the applicable WVOT requirements using role-specific questionnaires and a skills matrix. The review verifies claimed years of experience, technical competencies, education, certifications where applicable, communication skills, and consistency across the resume and professional profile.
- 4. Vetting:** Candidates who pass recruiter screening undergo internal technical review, skills validation, and professional reference checks. Mettl is used to assess technical aptitude and domain knowledge, helping us confirm practical capability rather than relying only on resume keywords.
- 5. Resource Delivery:** Only candidates who successfully complete our screening and vetting process are submitted for client review. Candidate qualifications, experience, certifications, references,

and availability are validated prior to submission, while we coordinate for interviews and support candidates throughout the selection process.

6. **Onboarding and Training:** Selected professionals receive orientation covering WVOT-specific procedures, assignment objectives, work expectations, required certifications or compliance obligations, work hours, and other applicable engagement requirements. This preparation supports an effective transition into the assigned environment.
7. **Retention and Continuity:** We maintain regular resource touchpoints, monitor their performance, and support ongoing professional development throughout the assignment. Through ongoing consultant support and workforce planning, Edify has maintained a 95% resource retention and successful project completion rate. Our prequalified candidate pipelines also help ensure timely replacements and continuity of service when needed.

Edify's typical recruiting cycle ranges from three to five business days, depending on resource availability and the complexity of the requested qualifications. The key differentiator is not simply access to candidates. It is Edify's requirement-driven process for sourcing professionals whose experience, education, technology background, and applicable credentials can be directly validated against WVOT's requested classification before submission.

3.1.4 Edify's IT Staffing Experience

Over the past two decades, Edify has supported organizations through a broad range of IT staffing and staff augmentation engagements, ranging from rapid-response staffing requests and project-specific placements to long-term workforce support initiatives.

Our experience includes supporting clients under statewide staffing programs, task order-based engagements, master service agreements, staff augmentation contracts, and professional services engagements.

Sector	Engagements
State	43
Federal	5
Commercial	51

Table 2: Edify's Engagements

Key aspects of our experience include:

- Delivering qualified IT professionals for both short-term and long-term staffing requirements
- Supporting ongoing operations, modernization initiatives, application projects, and enterprise technology programs
- Providing staffing support through staff augmentation engagements and project-based assignments
- Building long-term client relationships through repeat engagements and consistent service delivery
- Supporting federal, state, and commercial organizations across multiple industry sectors

3.1.5 Edify's Staffing Experience Aligned to WVOT requirement

The table below illustrates how the requested position classifications align with Edify's prior staffing engagements. These placements demonstrate our experience providing similar resources across government and commercial environments and reflect established talent pipelines in the technology disciplines requested under this contract.

- **Government Engagements:** 11 position classifications supported
- **Commercial Engagements:** 9 position classifications supported

- **Government + Commercial Engagements:** 7 position classifications supported

S.No	Position	Government Clients
1	Business Analyst	MHBE, MD DGS, ISBE, NJDOBI, MD DHS (MD THINK), FL DOH
2	Senior Web Application Analyst	MHBE, MD DGS, IL HFS, IDOT, ISBE, MD JUD, IEMA, VDH, SSA
3	Senior SQL Server Database Administrator	MHBE, MD DGS, VDH, IL HFS, IDOT, ISBE, AITS
4	CRM Application Analyst	MHBE
5	Learning Mgmt System & eLearning Specialist	IL EMA
6	Cloud Financial Operations Specialist	SSA
7	Cloud Architect	MHBE, MD DGS, IL DoIT, SSA
8	Cloud Security Professional	MHBE, IL DoIT, SSA
9	Cloud Platform Engineer	MHBE, MD DGS
10	Cloud Network Engineer	MHBE, IL DoIT, SSA
11	Cloud Systems Management Engineer	MHBE, IL DoIT

Table 3: Requested Position Classification Coverage Across Government Engagements

S.No	Position	Commercial Clients
1	Business Analyst	Distribution & Supply Chain Enterprise Client, Metals & Industrial Manufacturing Enterprise Client, Municipal Services & Data Platform Enterprise Client, Telecommunications Enterprise Client
2	Senior Web Application Analyst	Municipal Services & Data Platform Enterprise Client, Distribution & Supply Chain Enterprise Client, Metals & Industrial Manufacturing Enterprise Client, Healthcare Enterprise Client, Media & Entertainment Enterprise Client
3	Senior SQL Server Database Administrator	Distribution & Supply Chain Enterprise Client, Dental & Healthcare Services Enterprise Client
4	Cloud Financial Operations Specialist	Healthcare Enterprise Client, Ingredients & Food Solutions Enterprise Client, Chemicals & Manufacturing Enterprise Client
5	Cloud Architect	Technology Services Enterprise Client
6	Cloud Security Professional	Media & Entertainment Enterprise Client, Ingredients & Food Solutions Enterprise Client
7	Cloud Network Engineer	Healthcare Enterprise Client, Technology Services Enterprise Client
8	Cloud Center of Excellence (CCOE) Specialist	Chemicals & Manufacturing Enterprise Client
9	Mainframe Systems Programmer	Commercial Chemicals & Manufacturing Enterprise Client

Table 4: Requested Position Classification Coverage Across Commercial Engagements

Edify's experience supporting diverse staffing engagements, maintaining established recruiting processes, and delivering qualified technology professionals across multiple technology domains positions us to effectively support the Temporary Technical Staffing Services requirements of the State of West Virginia.

Our combination of proven delivery experience, mature operational processes, and established talent networks enables us to respond efficiently to evolving staffing needs while maintaining continuity, quality, and accountability throughout the engagement lifecycle.

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3.2. Vendors shall be able to demonstrate their potential to provide these services by providing documentation to indicate they have provided staffing of at least six (6) individuals within the listed classifications within the past five (5) years: documentation should include enough information to indicate that the Vendor provided an employee meeting the requirements of a specifically named classification from Section 1, above: the documentation should name the entity to whom the individual was supplied and provide contact information for that entity. Vendors must provide documentation to indicate that their company meets this requirement prior to award: however, bidder may include this documentation with their bid.

Section 3.2: Documentation of Six Staffing Placements

Edify is providing documentation for six individuals supplied within the past five years for the following classifications:

- 4.1.1 Senior Web Application Analyst
- 4.1.2 CRM Application Analyst
- 4.1.3 Senior SQL Server Database Administrator
- 4.1.4 Business Analyst
- 4.1.9 Cloud Platform Engineer
- 4.1.11 Cloud Systems Management Engineer

Note: Supporting documentation (Statements of Work), is provided in Appendix A for each referenced engagement.

Each representation identifies the client entity, project, contract period, client contact, employee qualifications, and responsibilities aligned with the applicable classification requirements.

3.2.1 Individual #1: Senior Web Application Analyst (4.1.1)

4.1.1 Senior Web Application Analyst	
Client Entity Name	Illinois Department of Healthcare and Family Services (IL HFS)
Project Name	Case Administration and System Enquiry (CASE) Upgrade Consultants (26-478HFS-INSGE-B-47999)
Contract Period	Nov 2025 - Ongoing
Edify Employee Role on Project	Lead Full Stack .NET Azure Developer
Position Mapped	Senior Web Application Analyst
Contact Name	Marsha Eiter
Contact Title	Fiscal Manager
Contact Email	Marsha.Eiter@illinois.gov
Contact Phone Number	217-524-4196
Documentation of Employee Qualifications	
Edify provided Lead Full Stack .NET Azure Developer for the Illinois Department of Healthcare and Family Services (HFS) CASE modernization initiative, supporting legacy application analysis, application modernization, enterprise web application development, database design, and system integration activities.	
The employee meets and exceeds all qualification requirements for the Senior Web Application Analyst classification and brings more than seventeen (17) years of experience in enterprise web application	

development, application analysis and design, relational databases, data modeling, Microsoft .NET technologies, web services development, and application modernization initiatives.

Our employee has carried out the following responsibilities at IL HFS project and other projects. The CRFQ requirement number in bracket indicates the requirement for which the stated experience is being provided.

Responsibilities carried out at IL HFS

- Analyzed the legacy Case Administration and System Enquiry (CASE) application, including system architecture, database structures, application workflows, and technical components, drawing upon more than seventeen (17) years of enterprise web application development and application analysis experience. (4.1.1.1, 4.1.1.2, 4.1.1.5)
- Participated in application design, database design, and solution architecture activities for the new CASE platform using Microsoft technologies and established design principles, supported by more than seventeen (17) years of application design and data modeling experience. (4.1.1.4, 4.1.1.5)
- Developed database-driven enterprise web application components using .NET Core, ASP.NET Core MVC, C#, JavaScript, Entity Framework, SQL Server 2019, and Visual Studio as part of a career spanning more than seventeen (17) years in Microsoft application development. (4.1.1.1, 4.1.1.2, 4.1.1.3)
- Designed and developed user interface components, controllers, models, views, application services, and API components supporting case management functionality and business operations. (4.1.1.1, 4.1.1.5)
- Developed and maintained relational database access components, Entity Framework models, LINQ queries, SQL Server integrations, and database connectivity frameworks supporting application processing and reporting requirements, backed by more than seventeen (17) years of experience working with relational databases and data modeling initiatives. (4.1.1.3, 4.1.1.4)
- Led the modernization of legacy Java- and Struts-based components into .NET Core MVC architecture while maintaining existing business functionality and improving maintainability, utilizing extensive enterprise application modernization experience gained over more than seventeen (17) years. (4.1.1.1, 4.1.1.2, 4.1.1.5)
- Worked within an Azure DevOps-based development environment supporting source control, release management, sprint planning, testing coordination, deployment support, and application lifecycle management activities that perform functions similar to Team Foundation Server (TFS) team collaboration practices. (4.1.1.9)
- Created unit test cases for application components and participated in Agile software development activities, including user story implementation, testing, deployment support, troubleshooting, and technical collaboration. (4.1.1.2, 4.1.1.10)
- Developed deployment automation processes and Azure resource management pipelines supporting application delivery and operational activities. (4.1.1.10)

Across other projects, the employee has:

- Developed enterprise web applications utilizing ASP.NET MVC, WCF, AJAX, jQuery, JavaScript, C#, Entity Framework, and Web APIs across healthcare, financial, automotive, and commercial-sector environments. (4.1.1.1, 4.1.1.2)

- Designed and maintained relational database solutions using SQL Server, DB2, Teradata, Oracle, SAP HANA, and other enterprise database platforms, including data modeling, stored procedures, views, database integration, reporting, ETL activities, and performance optimization initiatives, supported by more than seventeen (17) years of relational database and data design experience. (4.1.1.3, 4.1.1.4)
- Developed and consumed SOAP- and REST-based services supporting integration among enterprise applications, databases, middleware platforms, and third-party solutions, with more than ten (10) years of web services development and integration experience. (4.1.1.8)
- Utilized the Kendo MVVM model and related client-side technologies to support interactive web application functionality and rich user interface development, including more than seven (7) years of experience working with Kendo MVVM-based solutions. (4.1.1.7)
- Participated in application analysis, architecture planning, solution design, technical documentation, knowledge transfer, stakeholder collaboration, code reviews, testing, deployment support, and modernization initiatives across multiple enterprise application programs. (4.1.1.5, 4.1.1.10)
- Worked extensively with ASP.NET MVC, WCF, jQuery, jQuery-based user interface development, client-side scripting, validation frameworks, and responsive web application development activities, including more than ten (10) years of experience working with these technologies. (4.1.1.6)
- Utilized Team Foundation Server (TFS)-equivalent collaboration and version control functions through Azure DevOps, SVN repositories, source control management, release management, and application lifecycle management activities supporting distributed development teams and enterprise application delivery. (4.1.1.9)
- Collaborated with project managers, architects, business stakeholders, database administrators, technical leads, business users, and cross-functional development teams throughout application delivery and support activities. Utilized Azure DevOps-based application lifecycle management, source control, release management, sprint planning, testing coordination, deployment support, and team collaboration practices supporting enterprise application delivery. (4.1.1.10)

Table 5: Individual #1: 4.1.1 Senior Web Application Analyst

3.2.2 Individual #2: CRM Application Analyst (4.1.2)

4.1.2 CRM Application Analyst	
Client Entity Name	Pacific Dental Services (PDS)
Project Name	Salesforce Implementation/CRM
Contract Period	April 2019 – present
Edify Employee Role on Project	Senior Salesforce Developer / Salesforce Technical Architect
Position Mapped	CRM Application Analyst
Contact Name	Seher Fadwani
Contact Title	Sr. Enterprise Applications Manager – Products & Services
Contact Email	fadwanis@pacden.com
Contact Phone Number	469-299-4181
Documentation of Employee Qualifications	

Edify provided Senior Salesforce Developer for the Pacific Dental Services (PDS) Contact Center Salesforce Service Cloud platform. The engagement supported patient management, appointment scheduling, CTI integration, workflow automation, reporting, application enhancements, and CRM solution delivery.

The employee brings more than seventeen (17) years of CRM, application architecture, solution design, system integration, business analysis, and software development lifecycle experience. The employee's background includes Salesforce CRM, Siebel CRM, CRM platform administration, workflow automation, enterprise integrations, reporting, data architecture, and CRM modernization initiatives.

Our employee has carried out the following responsibilities at PDS project and other projects. The CRFQ requirement number in bracket indicates the requirement for which the stated experience is being provided.

Responsibilities carried out at PDS

- Designed, developed, and enhanced Salesforce Service Cloud solutions supporting patient management, appointment scheduling, billing inquiries, provider support, workflow automation, reporting, and CRM platform administration. CRM platform development experience includes more than seventeen (17) years supporting Salesforce CRM and Siebel CRM environments through application customization, workflow automation, integrations, reporting, platform administration, and enterprise CRM solution delivery. These responsibilities align closely with the customer relationship management, configuration, and application development functions typically performed within Microsoft Dynamics CRM environments. (4.1.2.1, 4.1.2.5, 4.1.2.6)
- Designed custom objects, relationships, workflows, integrations, and solution components supporting operational and customer service functions while aligning application functionality with business requirements, process flows, and enterprise data architecture standards. This work reflects more than seventeen (17) years of CRM solution design, platform configuration, and application implementation experience. (4.1.2.5, 4.1.2.6)
- Supported CRM data structures, object relationships, reporting models, analytics, integrations, and data architecture initiatives. The employee's experience includes more than seventeen (17) years working with CRM data models, data relationships, enterprise integrations, and information architecture solutions. (4.1.2.5)
- Gathered requirements, documented current and future-state processes, identified process improvement opportunities, developed solution approaches, and collaborated with business and technical stakeholders throughout design, testing, implementation, and production support activities. These responsibilities were performed across multiple enterprise CRM implementations over more than seventeen (17) years. (4.1.2.6, 4.1.2.8)
- Coordinated with business users, product owners, development teams, quality assurance teams, and executive stakeholders to support solution delivery, testing, training, user adoption, and post-production support activities throughout the CRM application lifecycle. (4.1.2.8)

Across other projects, the employee has:

- Enterprise application development experience includes JavaScript, .NET-based environments, middleware integrations, enterprise application modernization, and platform implementation activities. This experience supported business applications requiring many of the application

development and integration functions commonly associated with ASP.NET, Visual Studio, .NET Framework, JavaScript, and C# environments. (4.1.2.2)

- Web application development activities included Salesforce Lightning Components, Visualforce Pages, Apex Controllers, REST APIs, SOAP APIs, and user interface customization supporting CRM functionality, business processes, and system integrations. These activities provided capabilities comparable to those commonly implemented using ASP.NET MVC, WCF, jQuery, and jQuery UI frameworks. (4.1.2.3)
- Designed and supported SQL Server database environments, database administration activities, data integration initiatives, reporting solutions, data migrations, and CRM-related database operations supporting enterprise business applications. (4.1.2.4)
- Designed CRM data models, custom entities, relationship structures, integration mappings, and enterprise data architecture solutions. This experience is reinforced by Salesforce Data Architecture and Management Designer certification and more than seventeen (17) years of CRM data architecture and integration experience. (4.1.2.5)
- Performed requirements gathering, business analysis, solution design, architecture planning, process modeling, JAD facilitation, use case development, testing support, implementation planning, and system enhancement activities across multiple CRM initiatives throughout more than seventeen (10) years of CRM consulting and solution delivery experience. (4.1.2.6)
- Team collaboration, source control, release coordination, and development lifecycle activities were performed through Jira, Visual SourceSafe (VSS), Agile delivery practices, and enterprise application delivery processes. These responsibilities supported collaboration, version control, and project governance functions similar to those commonly associated with Microsoft SharePoint Services/Server and Team Foundation Server (TFS) environments. (4.1.2.7)
- Collaborated with business executives, project managers, architects, developers, testers, system users, and operational stakeholders throughout planning, design, testing, deployment, training, and production support initiatives across enterprise CRM programs. (4.1.2.8)

Table 6: Individual #2: 4.1.2 CRM Application Analyst

3.2.3 Individual #3: Senior SQL Server Database Administrator (4.1.3)

4.1.3 Senior SQL Server Database Administrator	
Client Entity Name	Maryland Health Benefit Exchange (MHBE)
Project Name	MHBE IT Technical Consulting and Support Services IDIQ (BPM031490)
Contract Period	Jul 2023 – Ongoing
Edify Employee Role on Project	Senior ETL Lead / Administrator
Position Mapped	Senior SQL Server Database Administrator
Contact Name	Venkat Koshanam
Contact Title	Chief Information Officer
Contact Email	venkat.koshanam@maryland.gov
Contact Phone Number	410-412-9595
Documentation of Employee Qualifications	
Edify provided Senior ETL Lead / Administrator for the Maryland Health Benefit Exchange (MHBE),	

supporting enterprise data warehouse operations, ETL administration, data migration, database integrations, SQL development, healthcare EDI processing, system performance optimization, disaster recovery planning, and production support activities

The employee meets and exceeds the qualification requirements for the Senior SQL Server Database Administrator classification and brings **more than fifteen (15) years of experience** in database administration, database design, SQL development, stored procedures, data warehousing, ETL administration, database migration, performance tuning, disaster recovery, and production support activities.

Our employee has carried out the following responsibilities at MHBE project and other projects. The CRFQ requirement number in bracket indicates the requirement for which the stated experience is being provided.

Responsibilities carried out at MHBE

- Developed and supported stored procedures, functions, packages, database triggers, and SQL-based solutions for SQL Server and Oracle environments. This work draws on more than fifteen (15) years of experience supporting database operations, maintenance, implementation, T-SQL development, and database scripting activities. (4.1.3.1, 4.1.3.5)
- Designed and maintained database solutions supporting enterprise data warehouse, operational data store (ODS), and data mart environments. Database design and object creation activities, including tables, views, and related database structures, have been performed across more than fifteen (15) years of database development experience. (4.1.3.2)
- Supported data center migrations, Informatica server migrations, repository migrations, and enterprise data migration initiatives within healthcare exchange environments. Migration experience spans more than ten (10) years and includes DB2 to SQL Server 2012 Enterprise migrations and large-scale data conversion projects. (4.1.3.3)
- Installed, configured, monitored, and performance tuned Informatica PowerCenter environments, repositories, workflows, and ETL components for more than nine (9) years. These responsibilities closely align with the implementation, monitoring, and administration functions commonly associated with SSIS and SSAS environments. (4.1.3.4)
- Supported disaster recovery activities, repository recovery processes, production support, and environment restoration procedures for mission-critical healthcare systems. Backup, recovery, and operational continuity responsibilities have been performed throughout more than ten (10) years of enterprise support experience. (4.1.3.6)

Across other projects, the employee has:

- Worked with SQL Server 2005 and SQL Server 2012 environments, supporting database implementation, SQL programming, stored procedures, triggers, packages, and performance tuning across more than fifteen (15) years of database administration and development experience. (4.1.3.1)
- Created and maintained database objects including tables, views, stored procedures, packages, triggers, indexes, dimensional models, and entity relationship models supporting enterprise reporting and data warehouse solutions for more than fifteen (15) years. (4.1.3.2)
- Participated in DB2 to SQL Server 2012 migration projects and developed ETL procedures, migration standards, and data conversion strategies supporting large-scale modernization initiatives. These

engagements provided more than ten (10) years of database migration and conversion experience. (4.1.3.3)

- SSIS and SSAS experience is requested for this role. The employee has more than nine (9) years of Informatica administration, installation, configuration, monitoring, workflow management, repository administration, and ETL platform support experience. These responsibilities align closely with enterprise ETL administration and data integration activities typically performed within SSIS and SSAS environments. (4.1.3.4)
- Performed database scripting, schema creation, stored procedure development, trigger creation, SQL scripting, UNIX shell scripting, and production deployment activities throughout more than fifteen (15) years of database development experience. (4.1.3.5)
- Backup and recovery responsibilities included repository backup and restoration, disaster recovery planning, environment recovery procedures, production support, and operational continuity activities. These responsibilities provided experience comparable to SQL Server backup and recovery administration and have been performed for more than ten (10) years. (4.1.3.6)

Table 7: Individual #3: 4.1.3 Senior SQL Server Database Administrator

3.2.4 Individual #4: Business Analyst (4.1.4)

4.1.4 Business Analyst	
Client Entity Name	Illinois State Board of Education (ISBE)
Project Name	One Developer and One Business Analyst (PERKINS PROJECT) (23-586SBE-FINAN-B-32822)
Contract Period	Jan 2023 – Jun 2025
Edify Employee Role on Project	Sr. Business Systems Analyst
Position Mapped	Business Analyst
Contact Name	Donna Schroeder
Contact Title	Software Solutions Department, Supervisor
Contact Email	dschroed@isbe.net
Contact Phone Number	(217) 524-1780
Documentation of Employee Qualifications	
Edify provided Sr. Business Systems Analyst services for the Illinois State Board of Education (ISBE) Career and Technical Education (CTE) program, supporting statewide application development, business analysis, reporting, testing, and system enhancement initiatives related to CTE data collection, compliance, and program administration. The employee meets and exceeds all qualification requirements for the Business Analyst classification and brings more than ten (10) years of progressively responsible experience in business analysis, requirements management, systems analysis, reporting, data warehousing, relational database environments, stakeholder collaboration, and software development lifecycle activities. Our employee has carried out the following responsibilities at ISBE project and other projects. The CRFQ requirement number in bracket indicates the requirement for which the stated experience is being provided.	
Education and Qualifications	

- The assigned employee holds a Bachelor of Science in Information & Communication Technology and a Master of Business Administration (Information Systems) and possesses more than ten years of experience performing Senior Business Analyst and Business Systems Analyst functions. (4.1.4.1)

Responsibilities carried out at ISBE

- Facilitated workshops and meetings with educators, administrators, subject matter experts, and CTE administrators to gather business requirements, document operational needs and assumptions, support stakeholder collaboration, and contribute to user interface design activities. (4.1.4.2, 4.1.4.4, 4.1.4.9)
- Supported application development and modernization initiatives, including the College and Career Pathway Endorsement (CCPE) portal and the ISBE Web Application Security portal rewrite project, by analyzing business needs and supporting solution development activities. (4.1.4.2, 4.1.4.6)
- Participated in Agile delivery activities through Azure DevOps, including Agile ceremonies, release management, capacity planning, repository management, CI/CD coordination, and test case management. (4.1.4.5, 4.1.4.9)
- Performed data-level testing, reporting validation, and compliance-support activities for the Voluntary Compliance Plan batch report and other reporting initiatives. (4.1.4.6, 4.1.4.7)
- Coordinated User Acceptance Testing (UAT) activities with school district users, collaborated with quality assurance teams, and assisted with training and deployment support activities. (4.1.4.6, 4.1.4.9)
- Partnered with Student Information System (SIS) and Illinois State Course System (ISCS) teams to automate report generation, improve data accessibility, and support reporting and cross-functional data initiatives. (4.1.4.7, 4.1.4.9)

Across other projects, the employee has:

- Conducted Joint Application Development (JAD) sessions, stakeholder interviews, requirements workshops, prototyping sessions, document analysis activities, and business process analysis to elicit, analyze, and document business and functional requirements. (4.1.4.3, 4.1.4.4)
- Developed and maintained Business Requirements Documents (BRDs), Functional Requirements Documents (FRDs), Functional Specification Documents (FSDs), Software Requirements Specifications (SRS), Use Cases, Requirement Traceability Matrices (RTMs), user stories, and business process documentation to support solution design and implementation. (4.1.4.4, 4.1.4.6, 4.1.4.7)
- Worked across Agile, Scrum, Waterfall, Rational Unified Process (RUP), and hybrid SDLC environments supporting requirements management, testing, deployment, change management, and solution delivery activities. (4.1.4.5)
- Performed GAP Analysis, SWOT Analysis, Risk Analysis, Impact Analysis, feasibility assessments, solution evaluations, and cost-benefit analyses to support business and technical decision-making. (4.1.4.6)
- Supported reporting, dashboard development, KPI reporting, business intelligence initiatives, Tableau reporting, IBM Cognos reporting, MicroStrategy reporting, and other decision-support and analytical reporting solutions. (4.1.4.7)

- Worked with data warehousing, data marts, dimensional modeling, master data management (MDM), ETL processes, data mapping, data modeling, reporting enhancements, and business intelligence initiatives. (4.1.4.7)
- Utilized MS SQL Server, Oracle, MySQL, relational database concepts, database design, ER diagrams, normalization techniques, client-server concepts, APIs, and REST services in support of system analysis, reporting, and implementation initiatives. (4.1.4.8)
- Collaborated with business users, technical teams, project managers, executive stakeholders, and subject matter experts to support requirements analysis, testing, reporting, system implementation, and organizational change initiatives. (4.1.4.9)

Table 8: Individual #4: 4.1.4 Business Analyst

3.2.5 Individual #5: Cloud Platform Engineer (4.1.9)

4.1.9 Cloud Platform Engineer	
Client Entity Name	Maryland Health Benefit Exchange (MHBE)
Project Name	MHBE IT Technical Consulting & Support Services IDIQ (MDM0031036680)
Contract Period	Dec 2018 – Jun 2023
Edify Employee Role on Project	Applications Development Expert DevOps
Position Mapped	Cloud Platform Engineer
Contact Name	Venkat Koshanam
Contact Title	Chief Information Officer
Contact Email	venkat.koshanam@maryland.gov
Contact Phone Number	410-412-9595
Documentation of Employee Qualifications	
Edify provided Applications Development Expert (DevOps) for the Maryland Health Benefit Exchange (MHBE), supporting AWS cloud operations, infrastructure automation, CI/CD implementation, application deployments, container platforms, cloud monitoring, system integration, and DevOps process standardization activities. The employee brings more than seven (7) years of experience in cloud infrastructure administration, DevOps engineering, infrastructure automation, AWS cloud services, CI/CD implementation, container platforms, configuration management, scripting, and cloud deployment activities. Our employee has carried out the following responsibilities at MHBE project and other projects. The CRFQ requirement number in bracket indicates the requirement for which the stated experience is being provided. Responsibilities carried out at MHBE • Worked with development, testing, and operations teams to set up, maintain, monitor, and automate cloud-hosted application environments. Cloud infrastructure administration and automation responsibilities have been performed for more than seven (7) years across AWS-based environments and enterprise cloud platforms. (4.1.9.1) • Implemented and supported cloud deployment solutions utilizing Docker, Kubernetes, and container-based environments. Containerization and orchestration experience includes more than	

four (4) years working with Docker, Kubernetes clusters, OpenShift, and AWS container platforms. (4.1.9.2)

- Supported CI/CD implementation using Jenkins, TeamCity, Git, Maven, build automation tools, and deployment pipelines. Continuous integration and continuous delivery experience spans more than four (4) years across enterprise DevOps environments. (4.1.9.3)
- Developed automation and deployment scripts using Python, Bash, Shell, and related scripting technologies to support operational efficiency, cloud deployments, monitoring, and build automation activities. Scripting experience exceeds seven (7) years. (4.1.9.4)
- Designed and automated cloud infrastructure deployments using Terraform, Ansible, Chef, Puppet, and AWS provisioning services. Infrastructure as Code implementation experience includes more than four (4) years supporting cloud automation and environment provisioning. (4.1.9.5)

Across other projects, the employee has:

- Managed AWS infrastructure, EC2 instances, VPCs, ELB configurations, security groups, cloud networking, cloud operations, and automated cloud administration activities across more than seven (7) years of cloud and DevOps experience. (4.1.9.1)
- Developed Dev/Test/Prod environments using Docker containers, Kubernetes clusters, AWS ECS, OpenShift, and microservices deployments. These implementations provided more than four (4) years of hands-on containerization and orchestration experience. (4.1.9.2)
- Built and maintained CI/CD pipelines using Jenkins, TeamCity, Maven, Git, release automation processes, build management frameworks, and deployment pipelines supporting continuous integration and delivery practices for more than four (4) years. (4.1.9.3)
- Created Python, Bash, Shell, Perl, Groovy, and automation scripts supporting deployments, server administration, monitoring, configuration management, and operational automation activities over more than seven (7) years. (4.1.9.4)
- Implemented Infrastructure as Code solutions using Terraform, Chef, Puppet, Ansible, CloudFormation, and configuration management frameworks supporting automated provisioning, environment management, and cloud infrastructure deployments for more than four (4) years. (4.1.9.5)

Table 9: Individual #5: 4.1.9 Cloud Platform Engineer

3.2.6 Individual #6: Cloud Systems Management Engineer (4.1.11)

4.1.11 Cloud Systems Management Engineer	
Client Entity Name	Maryland Health Benefit Exchange (MHBE)
Project Name	MHBE IT Technical Consulting & Support Services IDIQ (MDM0031036680)
Contract Period	Jul 2020 – Apr 2022
Edify Employee Role on Project	VMware Architect
Position Mapped	Cloud Systems Management Engineer
Contact Name	Venkat Koshanam
Contact Title	Chief Information Officer
Contact Email	venkat.koshanam@maryland.gov
Contact Phone Number	410-412-9595

Documentation of Employee Qualifications

Edify provided VMware Architect for the Maryland Health Benefit Exchange (MHBE), supporting enterprise VMware environments, AWS cloud services, infrastructure monitoring, system maintenance, disaster recovery planning, and operational support activities.

The employee brings **more than ten (10) years** of infrastructure administration, VMware engineering, Windows administration, cloud operations, disaster recovery, monitoring, patch management, backup and recovery, AWS services, DNS administration, and enterprise systems support experience.

Our employee has carried out the following responsibilities at MHBE project and other projects. The CRFQ requirement number in bracket indicates the requirement for which the stated experience is being provided.

Responsibilities carried out at MHBE

- Supported AWS-hosted environments through infrastructure administration, system monitoring, operational support, troubleshooting, and environment management activities. Cloud systems administration experience includes more than four (4) years working with AWS services and enterprise cloud platforms. (4.1.11.1)
- Utilized AWS CloudWatch and enterprise monitoring platforms to monitor system health, capacity, performance, availability, and operational events. Monitoring and infrastructure support responsibilities have been performed for more than four (4) years. (4.1.11.2)
- Managed system patching, disaster recovery planning, backup processes, environment restoration, and high availability configurations supporting critical infrastructure environments. These responsibilities span more than eight (8) years of production support and systems administration experience. (4.1.11.3)
- Administered Route 53, DNS services, Active Directory, LDAP integrations, and user access management supporting enterprise infrastructure and cloud-hosted environments. DNS and identity-related administration experience extends beyond four (4) years. (4.1.11.4)

Across other projects, the employee has:

- Managed AWS services including EC2, S3, EBS, EFS, VPC, ELB, Auto Scaling, CloudFront, Route 53, IAM, and CloudWatch while supporting enterprise cloud operations for more than four (4) years. (4.1.11.1)
- Performed infrastructure monitoring, alert management, health checks, troubleshooting, and capacity planning using AWS CloudWatch and VMware Operations Manager across more than four (4) years of enterprise infrastructure support. (4.1.11.2)
- Implemented VMware HA, DRS, Fault Tolerance, Site Recovery Manager (SRM), backup and restore procedures, disaster recovery solutions, firmware updates, and system patching activities. This experience provides more than eight (8) years supporting high availability, backup, and recovery environments. (4.1.11.3)
- Route 53, Azure DNS, Entra, and SSO experience is requested for this role. The employee has more than four (4) years of experience with Route 53, enterprise DNS administration, Active Directory, LDAP integration, identity management, and user access administration supporting authentication and access management functions in enterprise environments. (4.1.11.4)

Table 10: Individual #6: 4.1.11 Cloud Systems Management Engineer

APPENDIX - A

Appendix A-1: Statement of Work Supporting 4.1.1 Senior Web Application Analyst**Illinois Department of Healthcare and Family Services****Contract****Case Administration and System Enquiry (CASE) Upgrade Consultants****2025-15-008/ 26-478HFS-INSGE-B-47999**

The Parties to this contract are the State of Illinois acting through the undersigned Agency (collectively the State) and the Vendor. This contract, consisting of the signature page and numbered sections listed below and any attachments referenced in this contract, constitute the entire contract between the Parties concerning the subject matter of the contract, and in signing the contract, the Vendor affirms that the Certifications and Financial Disclosures and Conflicts of Interest attached hereto are true and accurate as of the date of the Vendor's execution of the contract. This contract supersedes all prior proposals, contracts and understandings between the Parties concerning the subject matter of the contract. This contract can be signed in multiple counterparts upon agreement of the Parties.

1. SCOPE OF WORK**1.1. OVERVIEW AND PURPOSE:**

- 1.1.1.** The Vendor shall supply two information technology consultants for contract-based consulting services with the Illinois Department of Healthcare and Family Services – Office of Inspector General (HFS/OIG), Bureau of Fraud Science & Technology (BFST)/Technology Management Unit (TMU).
- 1.1.2.** The consultants shall serve as .Net Developers and .Net Mentors. These positions are needed to facilitate the re-write and upgrade of OIG's Case Administration & System Enquiry (CASE) web application. The current CASE system is written in Java and utilizes an outdated Struts web framework that is no longer supported.
- 1.1.3.** The Department of Innovation and Technology (DoIT) standards require all new web development be completed within Microsoft's .NET environment for Web Applications running in DoIT's Shared Services.
- 1.1.4.** The consultants shall work with the current BFST/TMU unit(s) to re-write and upgrade the CASE system.

1.1.5. The consultants will be necessary in the training and mentoring of current OIG technical staff on the inner workings of the .NET environment utilized in the re-write, upgrade, and maintenance of the new CASE system.

1.1.6. The consultants will integrate current OIG applications into the CASE system as needed.

1.2. SUPPLIES AND/OR SERVICES REQUIRED:

1.2.1. The consultants shall serve as Microsoft .NET programmers who will perform services to re-write and modernize the current CASE system allowing it to be compatible with the current DoIT web application platform so that it can be maintained by DoIT Shared Services unit.

1.2.2. The consultants shall provide computer programming services to facilitate the re-write and upgrade of OIG's Case Administration & System Enquiry (CASE) web application. All coding and development must adhere to DoIT technical standards and best practices. Vendor must ensure that all information technology developed or provided under this contract complies with the applicable requirements of the Illinois Information Technology Accessibility Act Standards as published at [IITAA](#). DoIT's Application Lifecycle Management framework and Software Development Lifecycle (ALMSD) and other applicable standards are internal documents, appropriate access will be granted upon contract execution.

1.2.3. The consultants shall mentor and train the current OIG technical staff throughout the system re-write, upgrade and continuing maintenance of the updated CASE system.

1.2.4. The consultants shall work with current OIG technical support staff to document by providing the OIG technical support staff with detailed Standard Operating Procedure Manuals (as defined by the OIG technical staff supervisor), program and implement all current and additional CASE functionalities within the system as defined by the OIG technical support staff.

1.2.5. The consultants shall work with the OIG, HFS and DoIT technical support staff to incorporate other HFS/OIG database connection(s) required to be integrated within the CASE system.

- 1.2.6. The consultants shall be responsible for mentoring and training the OIG technical staff in best practices for the .NET development, .NET upgrade and maintenance requirements needed to maintain the system after contract expiration. Mentoring and training activities shall include, but not be limited to the following:
 - 1.2.6.1. Written documentation of all on-site mentoring/training sessions
 - 1.2.6.2. Written documentation of all off-site/remote mentoring/training sessions
- 1.2.7. The consultants shall provide at minimum a final knowledge transfer report or detailed Standard Operating Procedure Manuals (as defined by the OIG technical staff supervisor), summarizing the system architecture, development approach, and recommended future maintenance strategies prior to contract expiration. The Agency will provide the delivery timeline in advance of the contract's expiration.

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1.4. VENDOR/STAFF SPECIFICATIONS:

1.4.1. As outlined in Section 1.4.2, the Vendor shall demonstrate its ability to meet the required qualifications by submitting both Project Experience Documentation (Section 1.4.1.1.1.) and a Certification of Consultant Availability (Section 1.4.1.1.2.) as part of Attachment C. This documentation must verify the company's experience and confirm the assignment of qualified consultants. If the Agency is unable to verify the mandatory experience from the submitted documents, the Bidder's Bid will be deemed non-responsive.

1.4.1.1. Required Supporting Documentation: To verify its qualifications, the Vendor shall submit the following supporting documentation within Attachment C as part of its bid:

1.4.1.1.1. Project experience documentation: The Vendor must provide documentation for at least three (3) projects, successfully completed demonstrating expertise in working in the Microsoft .NET Core environment utilizing the related technologies outlined in Section 1.4.2. below. Projects must have been completed

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State of Illinois Contract
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within the last five (5) years. Each project must include Project name, client name, project duration (start – end date), list of Technologies, scope of work (brief description of objectives and services provided). As outlined in Section 1.4.1., Attachment C shall be completed and returned as part of the bid response.

1.4.1.1.2. Certification of Consultant Availability

documentation: The Vendor shall confirm that consultants meeting the minimum experience requirements will be assigned upon contract execution. The certification must include consultant names, role(s), and resumes for each consultant highlighting required qualification and experience outlined in 1.4.2. This document must be completed and submitted in Section 3 of Attachment C. By signing Attachment C, the Certification of Consultant Availability, the Vendor's authorized representative is attesting that the named consultants meet the required qualifications and are available to be assigned to the project upon contract execution. The Agency reserves the right to review and/or approve and/or deny consultant(s) based on the experience provided in the resume.

1.4.2. The two (2) consultants must meet the following minimum experience requirements:

- 1.4.2.1. Three (3) years' experience with Microsoft .Net Development
- 1.4.2.2. Two (2) years' experience with .Net Core
- 1.4.2.3. Two (2) years' experience with C# version 8
- 1.4.2.4. Two (2) years' experience with Entity Framework version 6
- 1.4.2.5. One (1) years' experience with MVC ASP NET Core 6 and SQL Server version 2019.
- 1.4.2.6. Two (2) years' experience with Teradata database systems.
- 1.4.2.7. Two (2) years' experience with DB2 database systems.
- 1.4.2.8. Two (2) years' experience with Java.
- 1.4.2.9. Two (2) years' experience with JavaScript, Struts, and WebSphere.

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Illinois Department of Healthcare and Family Services
Case Administration and System Enquiry (CASE) Upgrade Consultants
HFS 2025-15-008/26-478HFS-INSGE-B-47999

VENDOR

Vendor Name: Edify Technologies, Inc.	Address (City/State/Zip): 1730, Park Street, Ste 205, Naperville, Illinois, 60563
	Phone: 630-932-9310
Printed Name: Siva Moopanar	Email: siva@edifytech.us
Title: President	Date: 07/24/2025
Signature: [Redacted]	

STATE OF ILLINOIS

Purchasing Agency: Illinois Department of Healthcare and Family Services	Phone: Click here to enter text.
Street Address: 201 South Grand Ave, East	Email: Click here to enter text.
City, State ZIP: Springfield, IL. 62702	
Official Signature: [Redacted]	Date: 11/25/2025
Printed Name: Elizabeth M. Whitehorn	
Official's Title: Director	

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Appendix A-2: Statement of Work Supporting 4.1.2 CRM Application Analyst**Pacific Dental Services (Salesforce Implementation/CRM)****STATEMENT OF WORK # 2****Overview**

This Statement of Work governs the provision of Services by Edify Technologies, Inc., an Illinois corporation, with an office at 1952 McDowell Rd., Naperville, IL 60953 ("Provider") to Pacific Dental Services, LLC, a Delaware limited liability company, (the "PDS") pursuant to the terms of that certain Master Services Agreement between the parties entered into as of February 1, 2019 ("Agreement").

This Statement of Work describes the specifics of the relationship between Provider and PDS described in the Agreement. All terms not defined herein are defined in the Agreement. PDS retains Provider to render PDS with Services in connection with providing Salesforce developer(s) and expertise.

Per our mutual understanding, the following resources will provide Services on the project:

Consultant - [REDACTED]**Provider Responsibilities**

Provider agrees to provide [REDACTED] a Salesforce Technical Architect, to render various Services which will include but not limited to:

- Work with Senior Business Executives and Leadership teams to gather the requirements and document, review, and obtain approvals from Business users.
- Demonstrate expertise in the code as well as software lifecycle and development processes. Lead the implementation with responsibility for the delivery of the architecture designs and solution strategy.
- Use deep business knowledge of Salesforce products to drive solution architecture and analysis engagement for major initiatives.
- Responsible for the overall technical design and build of the custom elements of a project through the use of APEX code, Visual Workflow, Process Builder, and Lightning Component development.
- Lead complex projects involving multiple developers in one or more areas of the product.
- Ensure that code is efficient, scalable, maintainable, extensible, robust and easy to understand, as well as have the ability to diagnose and fix code problems.
- Create unit, regression and/or system-level tests to thoroughly validate new features or changes.
- Communicate solution, design and high-level architecture through documentation including process diagrams, use case diagrams of the current and future state systems.
- Design and create the underlying data structure and data flows to support the application build.
- Data modelling, data migration and both API and user interface development principles.
- Performance tuning in production environment thereby reducing heap size in multi-tenant cloud architecture.

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Appendix A-3: Statement of Work Supporting 4.1.3 Senior SQL Server Database Administrator

RFR #144 – Issued under Maryland Health Benefit Exchange (MHBE IT Technical Consulting and Support Services)

Request for Resume (RFR) IT CONSULTING AND TECHNICAL SERVICES IDIQ All Master Contract Provisions Apply MD78SeniorComputerProgrammerETLRFR031023	
Section 1 – General Information	
RFR Number	MD78SeniorComputerProgrammerETLRFR031023
Functional Area	4 – Software Engineering
Labor Category/s	
Enter the labor category/s to be provided:	
Computer Programmer (Senior)	
Anticipated Start Date	July 1, 2023
Duration of Assignment	The period of performance for the base period of the Task Order Agreement will be assigned in the Task Order award (anticipated from July 1, 2023, through June 30, 2026). MHBE will have the unilateral option to renew the term of the Task Order Agreement for two additional one-year terms from July 1, 2026, through and including June 30, 2028 (option periods delineated in RFRs may vary).

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Section 3 – Scope of Work**MHBE / Project Background**

The Maryland Health Benefit Exchange (MHBE), an independent unit of state government, provides accessible, affordable health coverage to Marylanders. MHBE administers Maryland Health Connection (MHC), the state's health insurance marketplace. Through MHC, Maryland residents explore health insurance plans, compare rates, and determine their eligibility for advanced premium tax credits (APTC), cost-sharing reductions (CSR), and public assistance programs such as Medicaid and the Maryland Children's Health Insurance Program (MCHP).

¹ MHBE reserves the right to modify these instructions to require Master Contractors to complete a Business Associate Agreement where applicable. MHBE also reserves the right to require additional security requirements where it is contemplated that the awarded resource will have access to Federal Tax Information (FTI).

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MHBE seeks up to three (3) Senior Computer Programmer (Senior ETL Developer) resources to provide Extract, Transform, and Load (ETL) design, development, implementation, maintenance, and support services for the Health Benefit Exchange (HBX) and other systems.

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Labor Category/s (From Section 1 Above)	Duties / Responsibilities
<i>Computer Programmer (Senior)</i>	Design, develop, automate, support, and monitor performance tuning using Informatica. Develop stored procedures, triggers, and functions in SQL in PostgreSQL or other databases. Architect Extract, Transform, and Load (ETL) solutions and data conversion strategies for integrating disparate systems. Create data mapping and modeling for data migrations. Create an end-to-end solution for ETL transformation jobs that involve writing Informatica workflows and mappings, SQL procedures, and functions. Develop, maintain, and enhance Informatica Mappings, Work-flows, and processes. Adhere to all security, change control, and MHBE Project Management Office (PMO) policies, processes, and methodologies. <i>Note: The candidate must be flexible to work overtime as needed, including weekends, holidays, and off-hours.</i>
2.6 Personnel Qualifications - Minimum Qualifications For minimum qualifications, see the labor category description in MHBE IT IDIQ RFP for the subject RFR labor category. In addition, qualified candidates MUST meet the minimum qualifications specified below. Please refer to RFP Section 2.6.1 minimum qualifications for substitution requirements. Candidates not meeting minimum qualifications will be deemed not reasonably susceptible for the award and will not progress to full evaluation.	
Labor Category/s (From Section 1 Above)	Minimum Qualifications
<i>Computer Programmer (Senior)</i>	A minimum of six (6) years of experience in enterprise application development. A minimum of four (4) years of hands-on experience in Extract, Transform, and Load (ETL) design, development, performance tuning, monitoring, and supporting using Informatica. A minimum of two (2) years of hands-on experience in creating complex and efficient SQL queries, stored procedures, triggers, and functions. A minimum of two (2) years of hands-on experience in ETL platform administration and integration for performance monitoring and analysis. A minimum of four (4) years of experience as a database or reports developer utilizing SQL. A minimum of four (4) years of hands-on experience using Informatica PowerCenter. Experience in establishing and maintaining reporting databases and data warehouses.

	Demonstrated ability to manage multiple critical priorities and tight deadlines. Demonstrated analytical and problem-solving skills.
Preferred Qualifications The additional Experience/Knowledge/Skills listed below are preferred by MHBE.	
<i>Computer Programmer (Senior)</i>	A minimum of eight (8) years of experience developing, maintaining, and enhancing Informatica Mappings, <u>Work-flows</u>, and processes. A minimum of six (6) years of hands-on experience using Informatica PowerCenter. A minimum of four (4) years of experience in developing ETL solutions and data conversion strategies of disparate systems and creating data mapping and modeling for data migrations. A minimum of four (4) years of hands-on experience in ETL design, development, performance tuning, monitoring, and supporting using Informatica. A minimum of four (4) years of hands-on experience in creating complex and efficient SQL queries, stored procedures, triggers, and functions. A minimum of four (4) years of ETL-related experience supporting health exchange, health care EDI (Electronic Data Interchange), or Health and Human Services applications. Experience in analyzing, converting, and transforming EDI transaction sets such as the 834 and 999 IRS datasets, such as the H36, H41, 1095-A, 1095-B, and SBMI. Knowledge of the Affordable Care Act (ACA) eligibility rules. Experience with data quality assurance, quality control, and large-scale Healthcare IT Systems data compliance processes. Experience working with the Project Management Office (PMO) processes, policies, and procedures.

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Master contract - Redacted Executed Contract Signature Page:

DocuSign Envelope ID: 17433AB7-F430-46F6-BE83-9B022320C05D

IN WITNESS WHEREOF and acknowledging acceptance and agreement of the foregoing, the Parties affix their signatures hereto.

MHBE:

By: 
Name: Michele Eberle
Title: Executive Director
Date: 2/13/2023

NON-EXCHANGE ENTITY:

By: 
Name: Siva A. Moopanar
Title: President
Date: 2/10/2023

Approved as to form and legal sufficiency
on _____

By: 

Blake Baron
Assistant Attorney General
Maryland Health Benefit Exchange

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Appendix A-4: Statement of Work Supporting 4.1.4 Business Analyst

**STATE OF ILLINOIS
INVITATION FOR BID**

Illinois State Board of Education
CTE – One Developer and One Business Analyst
23-586SBE-FINAN-B-32822

The Illinois State Board of Education (“Agency” or “State”) requests Bids from responsible Vendors to meet its needs. A brief description is set forth below for Bidder’s convenience, with detailed requirements in subsequent sections of this solicitation. If interested and able to meet these requirements, the State appreciates and welcomes a Bid.

Brief Description:

The Illinois State Board of Education (ISBE) Software Solutions Department is seeking bids to provide one Senior Developer and one Senior Business Analyst on a time-and-materials basis to assist on agency projects, focusing on the development and maintenance of projects related to Career and Technical Education (CTE). Bidders are required to submit for both positions. **THIS PROCUREMENT IS FOR SMALL BUSINESS SET ASIDE PROGRAM VENDORS ONLY.**

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1. DESCRIPTION OF SUPPLIES AND SERVICES**1.1. GOAL**

The Illinois State Board of Education seeks a Bidder to provide one senior developer and one senior business analyst on a time-and-materials basis to assist on agency projects, focusing on the development and maintenance of projects related to Career and Technical Education (CTE). The goal is to support Illinois K-12 education in meeting the State's Career and Technical Education expectations outlined in the Illinois State Plan for Strengthening Career and Technical Education for the 21st Century Act (Perkins V).

1.2. SUPPLIES AND/OR SERVICES REQUIRED

The senior developer and senior business analyst will provide support for Career and Technical Education data systems. The developer and business analyst will also provide critical technical support, continued maintenance, and enhancements to CTE systems. The scope of work associated with this contract will create and maintain multiple applications that support accurate data collection and provide districts with guidance to ensure all students have equitable access to high-quality CTE programs.

These applications will be designed to include: --

- CTE Program of Study Verification
- CTE Program of Study Approval and Program Quality Review
- CTE Comprehensive Local Needs Assessment and Program Data Review
- College and Career Pathway Endorsements
- Methods of Administrative Review
- CTE Program Improvement Plan

Additional applications will be developed as needed to support the State Plan for Perkins V implementation. Collaborative work between the CTE and Innovation Department and the Software Solutions Department is essential to the implementation of the State Plan for Perkins V in Illinois.

Increasing access to and supporting the implementation of high-quality CTE Programs of Study, which this work supports, is a part of the Student Learning Goal of ISBE's 2020-2023 Strategic Plan. These applications will be designed to support the goals outlined in the State Plan for Perkins V, which will increase access for students to CTE programs and work-based learning, strengthen and improve the quality of the programs, and improve monitoring processes of CTE and Methods of Administration. Without these applications, ISBE would default on obligations outlined in the State Plan for Perkins V and, therefore, result in ISBE being noncompliant with Federal regulations.

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1.2.5 MILESTONES AND DELIVERABLES

The CTE senior developer and senior business analyst will work under the direction of Software Solutions management (hereafter referred to as management) on a time-and-materials basis in the planning, development, support, and maintenance of various projects as determined and defined by management. Each Resource awarded will be expected to fully document work performed under this contract in Azure DevOps and with supplemental documentation. The senior developer and senior business analyst may be assigned to multiple project teams over the course of the contract. Each team will maintain a backlog that includes clearly defined user stories, tasks, and timelines.

The project team's progress and accomplishments will be continually measured/evaluated by management against the expectations to ensure that each member is performing efficiently. Effective performance will be measured by determining if each member is meeting software requirements, if the requirements are met within the designated timeframe, and if the work is reasonably free of defects.

As defined and approved by management, the senior developer and senior business analyst will support ISBE staff by actively participating in all facets of the systems development life cycle; working with staff to implement programming modifications necessary to improve system performance and availability, improve data quality, and assist staff with data collection and reporting; assisting staff with the implementation of system enhancements/modifications necessary to meet internal Agency needs and external stakeholder needs, and to ensure compliance with State and Federal mandates; meeting required/defined timelines when providing accurate information for State and Federal reporting, internal data requests, and FOIA requests; and continuing work as related to the Agency's ongoing efforts to simplify and streamline data collection and State and Federal reporting processes.

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Notice of Award Form

Agency and Awarded Vendor Information

Description:

The Illinois State Board of Education (ISBE) Software Solutions Department seeks to award a contract to Edify Technologies to provide one Senior Developer and one Senior Business Analyst on a time-and-materials basis to assist on agency projects, focusing on the development and maintenance of projects related to Career and Technical Education (CTE).

The term of the agreement will be from upon execution - June 30, 2025.

This is a single vendor award.

Bid Number:

B-32822

Agency:

Illinois State Board of Education

Vendor Selected for Award:

Edify Technologies

Line Item Description:

1 - Senior Developer and 1 - Business Analyst

Total Award Amount

\$750,000.00

Number of unsuccessful bidders/offerors

3

<u>Terms (Add Renewal Terms as appropriate)</u>	<u>Length</u>	<u>Value</u>
Initial Term	30 months	\$750,000.00
Add Renewal Term 1,2,3	Delete Renewal Term	

Farm Leases and Concessions

Value to the State:

N/A

Estimated Financial Return to the State for the Life of the Contract (Includes Renewals)

Value to the Vendor:

N/A

Estimated Gross Revenue to the Vendor for the Life of the Contract (Includes Renewals)

Business Enterprise Program/Veterans Business Program

Awarded bidder/offeror BEP/VBP Utilization Plan Goals 30 ILCS 575/7 (6)

% of VBP Per Utilization Plan:

N/A

% of BEP Per Utilization Plan:

N/A



Notice of Award Form

List each bidder or offeror's name	Total bid amount	The name(s) of the certified BEP firm(s) identified in the bidder's or offeror's submitted utilization plan	The bid's <u>Amount</u> awarded to certified BEP firms identified in the utilization plan	The <u>Percentage</u> of the bid's amount awarded to certified BEP firms identified in the utilization plan
Edify Technologies, Inc	\$750,000	No BEP Goal		
Cloud Software Solutions, Inc	\$655,000	No BEP Goal		
RADcube, LLC	\$745,836	No BEP Goal		
Chicago Advisors, LLC	\$850,000	No BEP Goal		

*NA indicates that the offeror's pricing remained sealed.

Add Row

Delete Row

Agency Contact

Contact Name:	Jason Perry	Telephone Number:	217-785-8777
Email Address:	jperry@isbe.net	Fax Number:	
Street Address:	100 North First	City:	Springfield
State:	Illinois	Zip Code:	62777

SPO Written Determination for Contract Award Decision

- ☐ **General** - Applies to Split Awards, Award to Other than Lowest Responsible and Responsive Bidder. The Rationale described by the purchasing agency in the recommendation to award seems reasonable, and serves as the basis for the contract decision.
- ☒ **Invitation for Bid** - The contract was procured through the Invitation for Bid Process, and the contract has been awarded to the lowest priced responsive and responsible bidder.
- ☐ **Request for Proposal** - Based on factors set forth in the Request for Proposal, the contract has been awarded to the offeror whose proposal is most advantageous to the State.
- ☐ **Renewal** - The contract is a renewal in accordance with the terms of the existing contract. The award decision is based on justification presented by the purchasing agency's justification.

Other:

Signature Field: Shea Nathaniel Firebaugh Digitally signed by Shea Nathaniel Firebaugh
Date: 2023.01.09 10:47:31 -06'00' Date: Jan 9, 2023

Appendix A-5: Statement of Work Supporting 4.1.9 Cloud Platform Engineer

RFR #30 – Issued under Maryland Health Benefit Exchange (MHBE IT Technical Consulting & Support Services)

Request for Resume (RFR) IT CONSULTING AND TECHNICAL SERVICES IDIQ All Master Contract Provisions Apply MD78ApplicationsDevelopmentExpertDevOpsRFR110718	
Section 1 – General Information	
RFR Number	MD78ApplicationsDevelopmentExpertDevOpsRFR110718
Functional Area	4 – Software Engineering
Labor Category/s	
<i>Enter the labor category/s to be provided:</i>	
Applications Development Expert	
Anticipated Start Date	December 3, 2018
Duration of Assignment	The period of performance for the base period of the Task Order Agreement will be assigned in the Task Order award (anticipated from December 3, <u>2018</u> through June 30, 2021). MHBE will have the unilateral option to renew the term of the Task Order Agreement for two additional one-year terms: July 1, <u>2021</u> through and including June 30, 2022; and July 1, <u>2022</u> through and including June 30, 2023 (option periods delineated in RFRs may vary).

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Section 3 – Scope of Work	
MHBE / Project Background	
The Maryland Health Benefit Exchange (MHBE) created a website and call center operating under the name Maryland Health Connection (MHC). Through MHC, Maryland residents explore health insurance plans, compare rates, and determine their eligibility for advanced premium tax credits (APTC), cost sharing reductions (CSR) and public assistance programs such as Medicaid and the Maryland Children’s Health Insurance Program (MCHP). MHBE seeks up to two (2) Application Development Experts (DevOps Engineers) to support the MHBE. The Applications Development Experts will be responsible for understanding, defining, analyzing, coding, evaluating, testing, debugging, documenting, and implementing complex software applications for the development and maintenance of the Maryland Health Benefit Exchange (HBX) and related systems.	
Job Description	
Labor Category/s (From Section 1 Above)	Duties / Responsibilities
Applications Development Expert	As the key member of DevOps team, work with the development, testing and operations teams and other DevOps engineers in setting up and maintaining the Maryland Health Connection application and related components in Cloud. Provide technical support to Application Development teams to aid consumption of Cloud services and ensure adherence to CI/CD pipeline patterns/standards. Collaborate and consult with infrastructure and system operations teams to help automate the end-to-end Operations of the applications/systems in AWS Cloud. Design, build, maintain, document, and automate technical processes and operations using AWS cloud services. Work with other DevOps team members to build tools and automation to configure/deploy/maintain our cloud technologies in AWS Cloud. Work with several tools in implementing and deploying CI/CD solutions in AWS Cloud, such as Ansible, EC2, ELB, Jenkins, Git, Docker, S3 etc. Understand and consistently apply the attributes and processes of current application development methodologies. Build, maintain, and monitor configuration standards. Develop standards and codebase to monitor and alert various cloud-based systems and applications to help ensure SLAs and other performance metrics are met. Monitor systems performance, troubleshoot errors and debug. Adhere to all security, Project Management Office (PMO) change control, work management and service delivery policies, processes, tools and methodologies. <i>Note: The candidate must have the flexibility to work overtime, as needed, to include weekends, holidays, and off-hours.</i>
Minimum Qualifications	
For minimum qualifications, see the labor category description in the MHBE IT IDIQ RFP for the subject RFR labor category. In addition, qualified candidates should, in general, meet the minimum qualifications specified below. Please refer to RFP Section 2.6.1 Minimum qualifications for substitution requirements. Candidates that do not meet minimum qualifications will be deemed not reasonably susceptible for award and will not progress to full evaluation.	

Labor Category/s (From Section 1 Above)	Minimum Qualifications
<i>Applications Development Expert</i>	A minimum of seven (7) years of experience with DevOps in a cloud environment preferably with Amazon Web Services (AWS). A minimum of six (6) years of experience in automated configuration and deployment; using tools such as Ansible, Chef, Puppet, Terraform, or other Infrastructure as Code (IAC) frameworks. In depth knowledge of the AWS cloud computing platform – EC2, S3 (Object Storage), VPC (Virtual Private Cloud), Lambda, EBS (Block Storage under high I/O), ELB (Elastic Beanstalk - load-balancing and autoscaling), Cloud Formation for AWS Orchestration, CloudWatch and RedShift. A minimum of four (4) years of experience in Continuous Integration/Continuous Delivery (CI/CD), Automation and Orchestration.
	A minimum of four (4) years of experience working with infrastructure design and deployment of applications in Amazon Cloud (AWS). A minimum of two (2) years of experience with Ansible, Jenkins, Maven and Scripting. Experience in Cloud Migration Strategy, Applications migration from <u>on-premises</u> to AWS Cloud. Experience with app and web server configuration and maintenance (JBoss, Apache Tomcat, or similar). Proven strong analytical and debugging skills. Experience with managing multiple priorities and tight timelines.
Preferred Qualifications The additional Experience/Knowledge/Skills listed below are preferred by the MHBE.	
<i>Applications Development Expert</i>	A minimum of three (3) years software development experience with government Cloud deployments supporting high volume, high quality consumer applications. Advanced Experience with AWS services like: CloudFormation, IAM Policies, EC2, Lambda, S3, Glacier, Multi-Region VPC, Route53, Security Groups, ALB/ELB/NLB, API GW, WAF, Shield, KMS, CloudTrail, Config, CloudWatch, Config, Kinesis Hands-on experience with technologies <u>like</u>, Docker, Git, NGINX, RDS, Elastic Beanstalk, VPC, Kubernetes. Experience working with PostgreSQL, MongoDB databases in cloud environment. Experience with Identity Provider (IDP), Identity Access Management (IAM) technologies and solutions. Experience with scripting such as Ruby, Python or Bash. Strong knowledge of Microservice and SOA architectures. Familiarity with various traditional and innovative project management approaches, tools and phases of the project lifecycle. Knowledge and/or experience with Agile software development practices. Experience with the State Based Marketplace solutions or Federally Facilitated Marketplace (FFM) solutions. Experience working with the Project Management Office (PMO) processes, policies and procedures.

Master contract - Redacted Executed Contract Signature Page

IN WITNESS WHEREOF and acknowledging acceptance and agreement of the foregoing, the Parties affix their signatures hereto.

MHBF:

By: [Redacted Signature]

Name: Michele Eberle

Title: Executive Director

Date: 4/26/18

Approved as to form and legal sufficiency
this 9th day of April, 2018.

By: [Redacted Signature]

Assistant Attorney General
Maryland Health Benefit Exchange

NON-EXCHANGE ENTITY:

By: [Redacted Signature]

Name: Siva A. Moopanar

Title: President

Date: March 20, 2018

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Appendix A-6: Statement of Work Supporting 4.1.11 Cloud Systems Management Engineer

RFR #8 – Issued under Maryland Health Benefit Exchange (MHBE IT Technical Consulting & Support Services)

MD78SubjectMatterExpertBARFR050918

Requirement

Education: Bachelor's Degree from an accredited college or university in Engineering, Computer Science, Information Systems, Business or other related Discipline. Master's degree preferred.

Minimum Qualifications

- A minimum of seven (7) years of experience in the IT field and a minimum of five (5) years of experience as an IT business analyst or equivalent.
- A minimum of three (3) years of experience in conducting JAD sessions with business owners and stakeholders to gather requirements.
- A minimum of two (2) years of hands-on experience in creating, modifying and maintaining requirements and design documents for large healthcare IT systems.
- Demonstrated knowledge of systems development lifecycle (SDLC) techniques and methodologies.
- Proven strong analytical and problem solving skills.
- Excellent written and verbal communication skills, with the ability to present complex ideas in a clear, concise fashion to technical and non-technical audiences.
- Experience with preparing presentations, reports, tables, graphs, and observations for presentation to technical and non-technical audience.
- Ability to work collaboratively with business users, managers and non-technical staff.

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Preferred Qualifications

- At least five (5) years of experience providing business analyst services for complex and dynamic, multi-agency technology projects in the healthcare industry.
- At least five (5) years of hands-on experience in serving as a liaison between business and IT in gathering business requirements needed for complex system modifications, enhancement and implementations.
- Extensive PC skills including Microsoft Office tools such as Word, Excel, Visio, Project, PowerPoint and SharePoint.
- Expertise in business process modeling, analysis, tooling, documentation, communication, and improvement efforts.
- Working knowledge of organizational change management including principles, methodologies and tools.
- Familiarity with various traditional and innovative project management approaches, tools and phases of the project lifecycle.
- Knowledge and/or experience with Agile software development practices.
- Ability to create and maintain project schedules, project plans and specifications, estimate time and resources, monitor milestone completion, track various phases of the project lifecycle, provide timely reporting of issues that impact project progress, and coordinate action items.
- Experience with the State Based Marketplace solutions in Healthcare IT or Health and Human Services domains.
- Experience with managing multiple project priorities under tight deadlines.
- Experience working with the Project Management Office (PMO) processes, policies and procedures.

Master contract - Redacted Executed Contract Signature Page

IN WITNESS WHEREOF and acknowledging acceptance and agreement of the foregoing, the Parties affix their signatures hereto.

MHBE:

By: _____

Name: Michele EberleTitle: Executive DirectorDate: 4/26/18

Approved as to form and legal sufficiency
this 19th day of April, 2018.

By: _____

Assistant Attorney General
Maryland Health Benefit Exchange

NON-EXCHANGE ENTITY:

By: _____

Name: Siva A. MoopanarTitle: PresidentDate: March 20, 2018

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Prince Edward & Manager – Business Development

(Address) 1730 Park Street, Suite # 205, Naperville, IL 60563

(Phone Number) / (Fax Number) (734) 620-4802 / 815-301-5598

(email address) prince@edifytech.us

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Edify Technologies, Inc.

(Company)



(Signature of Authorized Representative)

Siva Moopanar & President (09/23/2026)

(Printed Name and Title of Authorized Representative) (Date)

(630) 932-9310 / (815) 301-5598

(Phone Number) (Fax Number)

siva@edifytech.us

(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☐ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Edify Technologies, Inc.

Company



Authorized Signature

09/23/2026

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ OOT27*006

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

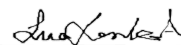
(Check the box next to each addendum received)

☐ Addendum No. 1	☐ Addendum No. 6
☒ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Edify Technologies, Inc.

Company



Authorized Signature

09/23/2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012