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Header 2

List View

General Information

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Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000049434

Legal Name: K2S GLOBAL SOLUTIONS LLC

Alias/DBA:

Total Bid: \$2,882,880.00

Response Date: 09/06/2026

Response Time: 7:51

Responded By User ID: k2sglobal

First Name: srinivas

Last Name: gaddam

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09052600000001767	1

VENDOR
VS0000049434
K2S GLOBAL SOLUTIONS LLC

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2882880
Response Date: 2026-09-06
Response Time: 07:51:02
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	100.000000	208000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	105.000000	218400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	108.000000	224640.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	100.000000	208000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	80.000000	166400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Learning Management System & eLearning Development Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	105.000000	218400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Financial Operations Specialist

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	120.000000	249600.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	105.000000	218400.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Platform Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Network Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	108.000000	224640.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Systems Management Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	125.000000	260000.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	110.000000	228800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Mainframe Systems Programmer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

K2S Global Solutions, LLC

Corporate Qualifications and Experience Evidence

CRFQ-0231-OOT2700000006-1
West Virginia Office of Technology (WVOT)
Temporary Technical Staffing Services

K2S submits this package to demonstrate long-standing experience providing information technology consulting and staff augmentation services similar in nature to the WVOT requirement.

Prepared by	K2S Global Solutions, LLC
Address	204 Waynard Way, Tallahassee, FL 32317
Contact	Srinivas Gaddam, Manager
Phone	(850) 766-7212
Email	Srinivas.Gaddam@K2SGlobal.com
Date	September 5, 2026

Prepared as supporting documentation for the WVOT solicitation. This package is intended to supplement the electronic bid response and does not replace any pricing or certifications required in wvOASIS.

1. Section 3.1 Response

K2S Global Solutions, LLC meets and exceeds the five-year experience threshold. K2S is an active Florida limited liability company established on March 27, 2006. The attached corporate registration confirms the company's formation date and active status. The attached Florida Department of Revenue engagement documents show delivery of specialized SAP application development and technical services from July 2015 through December 2020. Current public-sector contracts further demonstrate continuing IT consulting and staff augmentation delivery under the State of Florida Information Technology Staff Augmentation program.

K2S therefore has substantially more than five years of organizational history and documentary evidence of similar information technology services. Additional contracts, purchase orders, invoices, timesheets, references, and client confirmations can be furnished prior to award upon request.

Evidence Summary

Evidence	What it demonstrates	Period
Florida Division of Corporations - Sunbiz	K2S Global Solutions, LLC; Florida LLC; filed 03/27/2006; active status; current annual-report history.	2006 - Present
Florida Department of Revenue engagement - SAP ABAP Programmer / Analyst	Specialized IT consulting engagement at the Florida Department of Revenue, including software programming/analysis services.	07/01/2015 - 12/31/2020
Florida Department of Revenue Contract I0804	Current State IT staff augmentation contract with K2S as contractor; SAP Basis / Enterprise Architect services under Florida State Term Contract 80101507-23-STC-ITSA.	10/01/2024 - 09/30/2027
Current public-sector IT portfolio	Active purchase orders across multiple Florida agencies for Business Analyst, Application Development Analyst, Systems Administrator, Data Warehouse Analyst, Data Architect and other technical roles.	2025 - 2027

2. Selected Current Public-Sector IT Staffing Portfolio

Agency	Contract / PO	Service / Placement	Start	End
Agency For Persons With Disabilities	C77166	6701 - FY 26/27 - JC - Arun Chandy - Job 1410_Data Architect	6/1/2026	6/30/2027
Department Of Corrections	C76A00	7006-COOIT- 000-FDC RFQ-26-113- Venkata Chinduluru - FY 26/27Job # 3430 Data Warehouse Analyst	7/1/2026	6/30/2027
Department Of Corrections	C78000	7006-COOIT-000-A1-FDC-RFQ-25-066 - FY 26/27- Venu Popuri-Job #: 7440 Systems Administrator	7/1/2026	6/30/2027
Department Of Education	C7C27C	011901 - (26-27) Planned: Business Analyst - R. Vagula	9/1/2026	8/31/2027
Department Of Environmental Protection	C77627	DEP 3703 OTIS (DSL) K2S Global Solutions LLC - 37ITC094 FY 26/27	7/1/2026	6/30/2027
Department Of Revenue	I0804	K2S Global Solutions, LLC	10/1/2024	9/30/2027
Department Of Transportation	EP591665	973 - K2S Global Solutions, LLC FY26-27 (Chirrapu)	9/1/2026	6/30/2027
Florida Fish and Wildlife Conservation Commission	C7BE54	7701ETeegen FY26/27 K2S Global Solutions Job#1250 App Dev Analyst (C.ADV) - Naveen Adarapu(JPierce)	7/29/2026	6/30/2027

The portfolio table is a concise extract from K2S contract records and is included as contextual support. The original executed contract and selected source documents follow.

3. Appendix Index

Appendix	Document
Appendix A	Florida Division of Corporations - K2S entity record (selected pages)

Appendix	Document
Appendix B	Florida Department of Revenue - 2015 to 2020 SAP ABAP Programmer / Analyst engagement (selected pages)
Appendix C	Florida Department of Revenue Contract I0804 - executed contract and scope excerpts

Certification statement: K2S represents that the attached records are true copies of business records maintained by K2S or documents received from the issuing/client entity.



[Department of State](#) / [Division of Corporations](#) / [Search Records](#) / [Search by Entity Name](#) /

Detail by Entity Name

Florida Limited Liability Company
K2S GLOBAL SOLUTIONS, LLC

Filing Information

Document Number	L06000031892
FEI/EIN Number	20-4648727
Date Filed	03/27/2006
State	FL
Status	ACTIVE
Last Event	CANCEL ADM DISS/REV
Event Date Filed	01/11/2010
Event Effective Date	NONE

Principal Address

204 WAYNARD WAY
TALLAHASSEE, FL 32317

Mailing Address

204 WAYNARD WAY
TALLAHASSEE, FL 32317

Registered Agent Name & Address

GADDAM, SRINIVAS
204 WAYNARD WAY
TALLAHASSEE, FL 32317

Name Changed: 01/05/2007

Address Changed: 01/05/2007

Authorized Person(s) Detail

Name & Address

Title MGRM

GADDAM, SRINIVAS
204 WAYNARD WAY
TALLAHASSEE, FL 32317

Title Manager

Manuka, Kusuma
204 WAYNARD WAY
TALLAHASSEE, FL 32317

Annual Reports

Report Year	Filed Date
2024	01/30/2024

2025 01/27/2025
2026 03/05/2026

[03/05/2026 -- ANNUAL REPORT](#)

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[01/27/2025 -- ANNUAL REPORT](#)

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[01/30/2024 -- ANNUAL REPORT](#)

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[09/28/2015 -- AMENDED ANNUAL REPORT](#)

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[01/11/2010 -- REINSTATEMENT](#)

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[01/14/2008 -- ANNUAL REPORT](#)

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[01/05/2007 -- ANNUAL REPORT](#)

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[03/27/2006 -- Florida Limited Liability](#)

View image in PDF format

EXHIBIT A to Independent Contractor Agreement
Specific Engagement at: Florida Department of Revenue

A. Engagement

1. Location(s) (if applicable): Tallahassee, FL
2. Contractor Personnel: Srinivas Gaddam
3. Description of Services: SAP ABAP Programmer / Analyst, including any duties and activities necessary to perform the work.
4. Check Reason(s) Customer Requires Contractor Personnel:
 - ☒ Engagement requires personnel with specialized skills, training or expertise.
 - ☐ Services needed are outside the normal business/operations of the Customer.
 - ☒ Customer does not have employees necessary to complete the Services requested.
 - ☐ Special project/Engagement/Implementation
5. Anticipated Period for Services (not guaranteed):

Estimated start date: 7/1/2015

Estimated completion date (not to exceed six (6) months from the start date without providing an explanation (below) of the reason(s) why the engagement is anticipated to take longer than 6 months to complete): 12/31/2020

If an engagement is estimated to last more than six (6) months, you must either (1) attach a copy of the client requisition demonstrating why the project is expected to last more than 6 months OR (2) provide an explanation below that includes objective facts about the nature of the project and the project-based reason(s) why the engagement is expected to last more than 6 months.

_____ State of Florida continues to need adjustments to the system Srinivas is working on. _____

If Independent Contractor owns any work product that is not intended to be the property of Randstad pursuant to Section 10.1 of the Agreement, then Independent Contractor must identify with specificity such work product below:

Click here to enter text.

B. Compensation

Billing Period: CHOOSE ONE FROM BELOW

Administrative Fee. Vendor's charges for the Services will be calculated at the below hourly rates. Randstad will deduct and retain an administrative fee equal to XX% of Vendor's total charges for the Services each Billing Period.

Subject to satisfactory rendering of the Services by Independent Contractor and subject to the terms and conditions set forth in the Agreement (including without limitation imposition of the Administrative Fee), Independent Contractor will receive compensation for each Customer-approved hour worked as follows:

<u>Contractor Personnel Name</u>	<u>Hourly Rate</u>
Srinivas Gaddam	\$81.23 per hour

Randstad reserves the right to adjust such rates at any time upon notice to Independent Contractor if Customer imposes a change on Randstad that affects Randstad's bill rate or margin for the Contractor Personnel's services.

C. Customer Flow-Downs

1. Pre-assignment Screening of Vendor Personnel: All screening conducted during original onboarding and will follow post screening according to client contract.

2. Customer Warranties. In addition to Independent Contractor's Representations and Warranties in Section 3 of the Agreement, Customer requires Independent Contractor to represent and warrant the following, if any:

3. Customer Indemnification. In addition to Randstad's requirements in Section 12 of the Agreement, Customer requires the following indemnity obligations, if any:

4. Customer Insurance Requirements. In addition to Randstad's requirements in Section 7 of the Agreement, Customer requires the following insurance coverages, if any:

Type of Insurance	Minimum Coverage Amount
Commercial General Liability Insurance. Combined single limit coverage to include blanket contractual liability, broad form damage and personal liability.	\$1,000,000 per occurrence \$2,000,000 general aggregate
Commercial Automobile Liability insurance combined single limit on any vehicles used in the course of providing Services hereunder.	\$1,000,000
Workers' Compensation and Employers' Liability Insurance as mandated or allowed by the states in which the Services are being performed.	Statutory Limits with Employer's Liability of at least \$1,000,000
Fidelity/Crime	\$250,000

IN WITNESS WHEREOF, the Parties have executed, or caused their duly authorized representatives to execute, this Exhibit A as of the date set forth below.

RANDSTAD TECHNOLOGIES, LLC

By: Virginia
Name: Nielsen

Digitally signed by Virginia Nielsen
DN: cn=Virginia Nielsen, o,
ou=Randstad Technologies, email=rtg-
fieldoperations@randstadusa.com,
c=US
Date: 2020.08.04 15:28:45 -04'00'

Title: _____

Date: _____

Enter INDEPENDENT CONTRACTOR Company Name

By: _____

Name: _____

Title: _____

Date: _____

**STATE OF FLORIDA
DEPARTMENT OF REVENUE
STANDARD CONTRACT**

THIS CONTRACT is entered into between the State of Florida, Department of Revenue, hereinafter referred to as the "Department," and K2S Global Solutions, LLC., hereinafter referred to as the "contractor." As further agreed to and described in Section III. of this contract, this contract shall begin on October 1, 2024, or on the date on which the contract has been signed by the last party required to sign it, whichever is later, and shall end on September 30, 2027. This contract may not be renewed.

I. THE CONTRACTOR AGREES:

A. Contract Document

1. To provide commodities and services indicated on Attachment A in accordance with the terms and conditions specified in this contract. Purchase order(s) may be issued to the contractor annually. This contract was established by the following procurement method: RFQ#24/25-19 via DMS State Term Contract #80101507-23-STC-ITSA.
2. That the contract document consists of all attached documents, and that the order of precedence is established in Attachment B:

Florida Department of Revenue Standard Contract #I0804 with attachments and subsequent amendments
Florida Department of Revenue RFQ #24/25-19
Florida Department of Management Service State Term Contract #80101507-23-STC-ITSA.
K2S Global Solutions, LLC., response to Florida Department of Revenue RFQ #24/25-19

B. Governing Law

That this contract is executed and entered into in the State of Florida, and shall be construed, performed and enforced in all respects in accordance with Florida law including Florida provisions for conflict of laws. Venue shall be Tallahassee, Florida.

C. Invoicing and Travel

1. To submit bills for fees or other compensation for services or expenses in sufficient detail for a proper pre-audit and post-audit.
2. That where itemized payment for travel expenses are permitted in this contract, to submit bills for any travel expenses in accordance with section 112.061, Florida Statutes (F.S.), or at such lower rates as may be provided in this contract.
3. That invoices shall be submitted to the following address: Contractorinvoices@FloridaRevenue.com and a copy of the invoice will be emailed to the Department's Contract Manager at Paula.Richardson1@floridarevenue.com.

D. Records and Retention

1. To establish and maintain books, records and documents (including electronic storage media) sufficient to reflect all income and expenditures of funds provided by the Department under this contract.
2. To retain, at no additional cost to the Department, all client records, financial records, supporting documents, statistical records, and any other documents (including electronic storage media) pertinent to this contract for a period of five (5) years after completion of the contract, or if an audit has been initiated and audit findings have not been resolved at the end of five (5) years, the records and documents shall be retained until resolution of the audit findings or any litigation which may be based on the terms of this contract.
3. Upon demand and at no additional cost to the Department, the contractor will facilitate the duplication and transfer of any records or documents during the required retention period.

E. Public Records, Audits, Inspections, Investigations and Monitoring

1. To notify the Department promptly in the event of a direct request from the public for access to records, so the parties can agree which records are required to be disclosed under Florida law. The parties agree the contractor is not acting as an agent of the Department.
2. To assure that these records shall be subject at all reasonable times to inspection, review, copying, or audit by federal, state, or other personnel duly authorized by the Department.

IF THE CONTRACTOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, F.S., TO THE CONTRACTOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS CONTRACT, CONTACT THE

G. Official Payee and Representatives (Names, Addresses, and Telephone Numbers):

1. The contractor name, as shown on page 1 of this contract, and mailing address of the official payee to whom the payment shall be made is:
K2S Global Solutions, LLC.
204 Waynard Way
Tallahassee, FL 32317
2. The name of the contractor's contact person and street address where financial and administrative records are maintained is:
Srinivas Gaddam
K2S Global Solutions, LLC.
204 Waynard Way
Tallahassee, FL
Email: Srinivas.Gaddam@K2sglobal.com
3. The name, address, and telephone number of the representative of the contractor responsible for administration of the program under this contract is:
Srinivas Gaddam
K2S Global Solutions, LLC.
204 Waynard Way
4. Tallahassee, FL
Phone: 850-766-7212
E-mail: Srinivas.Gaddam@K2sglobal.com
4. The name, address, and telephone number of the contract manager for the Department for this contract is:
Paula Richardson
Information Services Program
Florida Department of Revenue
2450 Shumard Oak Blvd.
Tallahassee, FL 32399
Phone: 850-717-6733
Email: Paula.Richardson1@FloridaRevenue.com
5. Upon change of representatives (names, addresses, telephone numbers) by either party, notice shall be provided in writing to the other party and the notification attached to the originals of this contract.

H. All Terms and Conditions Included

This contract and its attachments, and any exhibits referenced in said attachments, together with any documents incorporated by reference, contain all the terms and conditions agreed upon by the parties. There are no provisions, terms, conditions, or obligations other than those contained herein, and this contract shall supersede all previous communications, representations, or agreements, either verbal or written between the parties. If any term or provision of this contract is legally determined unlawful or unenforceable, the remainder of the contract shall remain in full force and effect and such term or provision shall be stricken. Attachments and exhibits to this contract which apply, and therefore are incorporated by reference include (those indicated with a checked box (☑️)):

Applicable attachments: ☑️ indicates the attachment applies to this contract.		
	Attachment #	Attachment Title
☑️	Attachment A	Scope of Work/Additional Provisions
☑️	Attachment B	Order of Precedence (and Contract Content)
☑️	Attachment C	E-verify System Check Requirement
☑️	Attachment D	Criminal History Records Check Requirements
☑️	Attachment E	Access to Department Information Resources and Facilities
☑️	Attachment F	Required Training Courses
☑️	Attachment G	Requirements for Contracts with Access to Federal Tax Information (FTI) (IRS Publication 1075 September 2016)
☑️	Attachment H	Contract Initiation, Monitoring, and Reporting Requirements
☐	Attachment I	Other - See attachment for details

By signing this contract, the parties agree that they have read and agree to the entire contract, as described in Paragraph III.H. above.

IN WITNESS THEREOF, the parties hereto have caused this thirty-two (32) page contract to be executed by their undersigned officials as duly authorized.

CONTRACTOR:
K2S GLOBAL SOLUTIONS, LLC

Signed by: Srinivas Gaddam
 SIGNED BY: Authorized Signature
 NAME: Srinivas Gaddam
 TITLE: Manager
 DATE: 9/20/2024 | 1:18 PM PDT

Approved as to form and legal content
Office of General Counsel

DEPARTMENT OF REVENUE
STATE OF FLORIDA

DocuSigned by: Shannon C. Segers
 SIGNED BY: Shannon C. Segers
 NAME: Shannon C. Segers
 TITLE: Director, Office Financial Management
 DATE: 9/20/2024 | 4:29 PM EDT

DocuSigned by: Steven Brangaccio
 SIGNED BY: Steven Brangaccio
 Date: 9/17/2024 | 4:09 PM EDT

Not Valid until signed and dated by both parties

ATTACHMENT A

FLORIDA DEPARTMENT OF REVENUE
Information Services Program

CAMS SAP Basis Administrator

Job No. 7610; Enterprise Architect

REQUEST FOR QUOTE #24/25-19

ISSUED THROUGH DMS STATE TERM CONTRACT
80101507-23-STC-ITSA,
INFORMATION TECHNOLOGY STAFF AUGMENTATION SERVICES

1.0 Introduction

- 1.1 The Florida Department of Revenue (FDOR), Information Services Program (ISP), is seeking Department of Management Services (DMS) IT State Term Contract Staff Augmentation contract quotes from qualified vendors under State Term Contract, #80101507-23-STC-ITSA, Staff Augmentation, to fill one (1) existing **CAMS SAP Basis Administrator** consultant services position. **This is an incumbent position.**
- 1.2 The position class for the single position is **DMS Job #7610, Enterprise Architect.**

2.0 Approach

- 2.1 Each responding vendor may submit up to four (1) resume for each consultant position in response to this procurement effort.
- 2.2 The proposed hourly rate selected for the consultant position shall not exceed the maximum hourly rate of \$117.00 per business hour. Use the Cost Information Sheet in Appendix 3 to indicate the proposed hourly rate for the services described herein. The hourly rate proposed for each advertised positions must be equal to or less than \$117.00 per business hour.
- 2.3 For applicant selection, the Department will evaluate contractor's responses based upon the qualifications, certifications, education, and experience of the applicants recommended, interviews with potential applicants, and proposed hourly rate to determine the best value for the Department. Qualified vendors must submit resumes on prospective applicants based on the position requirements stated in Section 3 of this Request for Quote (RFQ).
- 2.4 The terms and conditions of the contract (see Appendix 1) that results from this procurement shall take precedence over any conflicting terms and conditions set forth in the DMS IT State Term Contract #80101507-23-STC-ITSA.

3.0 Scope of Work

Required consultant experience provided by Contractor, shall include:

- At least two years of SAP CRM BASIS experience or SAP BW experience or
- SAP Portals experience
- Excellent written and verbal communication skills
- Experience with BSP and Netweaver
- Experience performance tuning SAP programs.
- Experience performing SAP software installations.
- Experience performing SAP system copies.
- Experience migrating to new SAP releases.
- Experience with performance monitoring in an SAP environment.
- Knowledge of SAP installations and upgrades
- Knowledge in SAP application patching
- At least 5 years of SAP Basis Administration support

Preferred Experience:

- Experience with the Florida Department of Revenue's CAMS project or Florida.
- Department of Revenue's Suntax project
- Experience with Rev-Trac software.
- Experience with Opconxps job scheduling software.
- Experience with the Florida Department of Revenue's CAMS project or Florida.
- Department of Revenue's Suntax project.

Education/Certifications

All Consultants must have earned a bachelor's degree in Computer Science, Management Information Systems (MIS), or other related field or equivalent work experience of one (1) year system's experience for each year of education; or one (1) year of data management experience for each year of education.

3.1 Required Duties and Responsibilities of Consultant shall include but are not limited to:

- The duties and obligations require providing development operations and maintenance support for FDOR's CAMS Phase I system, which is an SAP CRM/BW Portal.
- The detailed work involves troubleshooting problems with development, quality assurance, and production systems, improving performance of existing processes, supporting OSS note implementation and upgrades from SAP, ad-hoc requests for data, general support of ensuring the application's data integrity, batch job performance, quality performance and enforcing efficient methods of coding by the programming staff.
- The CRM support requires applying OSS notes from SAP for CRM, table creation and maintenance.
- The Portal support requires applying OSS notes, applying support packs, and migrating to new releases.
- In BW, support via applying OSS notes, analyzing process chains for efficiency, applying support packs, and migrating to new releases.
- Will require providing support in a team environment and working successfully with other Basis Administrators. May involve acting as technical advisor on new software technologies and best practices in the IT industry.
- Will require interaction, both oral and written, with business analysts, business process owners, technical consultants, peers among other teams such as Development, Security and Workforce Transition.
- Will require maintaining documentation of hours worked, adherence to all standards for documentation of coding changes, communication of status of work assignments.

4.0 Performance Measures

- 4.1 Each consultant is subject to a monthly performance measures review outlined in Attachment I of the resulting contract.
- 4.2 Should a monthly performance measures review conducted by the ISP Process Owner, or designee, identify any deficiency based on the requirements of this RFQ, the contractor may be required to submit a corrective action plan for such deficiencies in accordance with Section III.C of the Department's Standard Contract (Appendix 1).
- 4.3 Failure to make the correction to noted deficiencies within the timeframe specified may result in replacement of the consultant in accordance and/or termination of a resulting contract based on the requirements of this RFQ. The Department reserves the right to exercise other remedies as permitted by law.
- 4.4 Should a monthly performance measures review conducted by the ISP Project Administrator or designee result in an overall rating of less than 2, the Department shall apply financial consequences as outlined in Section 17 of this RFQ. If there is more than one consultant on the contract, the financial consequence is applied only to the portion of the contract payment for the consultant who is deficient.

5.0 Deliverable(s)

5.1 Contractors will provide IT consulting hours job #7610 Enterprise Architect to provide programming support for the CAMS system to include development and modifications of ABAP code in SAP CRM, SAP Portal, SAP BW and interfaces to and from CAMS.

Services will be provided on an hourly basis for a fixed hourly rate.

6.0 Department Responsibilities

The Florida Department of Revenue shall:

- 6.1 As needed, provide office space with access to a computer, the Department's network, printer, office supplies, copier, telephone and conference rooms.
- 6.2 Provide the consultant with any departmental reference material or documents deemed necessary and pertinent to an assigned task.
- 6.3 Provide work assignments.
- 6.4 Provide written notice to the contractor of any corrective actions identified by the Department.
- 6.5 Review invoices and time sheets on a monthly basis for accuracy and thoroughness and process them in accordance with Section 16 of this RFQ and Section 215.422, Florida Statutes. The Department reserves the right to require additional detail when an invoice fails to support the applicable hours worked or as required by the Department of Financial Services for auditing purposes.

7.0 Vendor Responsibilities

- 7.1 The vendor shall address and submit all formal correspondence to the Program Contract Manager. The Program Contract Manager is the official repository for all formal written documentation and contract correspondence, electronic or paper.
- 7.2 As determined necessary by the Department, the vendor shall provide a corrective action plan for any deficiencies in performance pursuant to Section III.C of the Florida Department of Revenue standard contract (Appendix 1).
- 7.3 The vendor shall submit invoices and Department developed time sheets on a monthly basis in accordance with Section 16 of this RFQ.
- 7.4 The awarded vendor shall sign a Florida Department of Revenue Standard Contract similar to the sample included as Appendix 1 to this RFQ. Please note especially Section I.V. and Attachment H of the Sample Standard Contract regarding Background Check Requirements. The contract resulting from this RFQ will require a criminal background check to be completed by the awarded vendor on the selected consultant.
- 7.5 The vendor shall obtain the signature from the authorized representative of any sub-contractor used, on Attachment E (Certification Regarding Lobbying) to the contract resulting from this RFQ.
- 7.6 The vendor, sub-contractor, independent contractor, and prospective candidate are bound by the terms of any contract resulting from this RFQ. All attachments to this RFQ, when indicated, must be signed by an authorized representative of the selected vendor.

8.0 Consultant Responsibilities

Once under contract with the Department, Contractor shall ensure that the consultant performs as follows:

- 8.1 The consultant shall maintain a daily log of activities worked using the Department's project management tool. Activities must correlate to specific contract job duties.

K2S Global Solutions, LLC

Six Staffing Placements - Experience Documentation

CRFQ-0231-OOT2700000006-1
West Virginia Office of Technology (WVOT)
Temporary Technical Staffing Services

K2S submits the following six historical staffing examples to support the requirement to demonstrate staffing experience involving individuals in, or closely aligned to, the technical classifications covered by the WVOT solicitation.

Prepared by	K2S Global Solutions, LLC
Address	204 Waynard Way, Tallahassee, FL 32317
Contact	Srinivas Gaddam, Manager
Phone	(850) 766-7212
Email	Srinivas.Gaddam@K2SGlobal.com
Date	September 5, 2026

Prepared as supporting documentation for the WVOT solicitation. This package is intended to supplement the electronic bid response and does not replace any pricing or certifications required in wvOASIS.

1. Section 3.2 Response and Mapping Method

K2S has provided technical staff augmentation resources to state government entities under structured IT staffing contracts. The six examples below identify the client entity, individual, assignment period, client contact information, and the closest WVOT classification. Where the originating State of Florida job title differs from the WVOT title, K2S has used functional equivalency based on the documented assignment scope and the professional background associated with the placement.

Important: These are historical staffing examples submitted as experience evidence. They are not proposed WVOT candidates and do not represent a commitment to submit these individuals on future WVOT staffing requests.

DIRECT - originating placement title is Business Analyst, which is an expressly listed WVOT classification.

EQUIVALENT - originating title differs, but the attached duties/experience are mapped to the closest WVOT technical classification.

#	Individual	WVOT Classification	Map	Client / Period	Client Contact
1	Karthikeyan Chirrapu	Business Analyst	DIRECT	Florida Department of Transportation 09/01/2026 - 06/30/2027	Adrienne Walker adrienne.walker@dot.state.fl.us
2	Ravi Kumar Vagula	Business Analyst	DIRECT	Florida Department of Education 2026 - 2027	Jalen Webb 850-245-0933 Jalen.Webb@fldoe.org
3	Madhu Kiran Valluru	Business Analyst	DIRECT	Florida Department of Corrections 07/01/2025 - 06/30/2026	FDC Office of Information Technology OIT-Contracts@fdc.myflorida.com
4	Naveen Kumar Adarapu	Senior Web Application Analyst	EQUIVALENT	Florida Fish and Wildlife Conservation Commission 03/16/2026 - 06/30/2027	Jeff Pierce jeff.pierce@myfwc.com 850-273-1243
5	Venu Popuri	Cloud Security Professional	EQUIVALENT	Florida Department of Corrections 07/01/2026 - 06/30/2027	Bridgette Joseph bridgette.joseph@fdc.myflorida.com
6	Bharat Talasu	Cloud Systems Management Engineer	EQUIVALENT	Florida Department of Revenue 10/01/2024 - 09/30/2027	Paula Richardson 850-717-6733 Paula.Richardson1@FloridaRevenue.com

2. Placement-by-Placement Basis

1. Karthikeyan Chirrapu - Business Analyst

DIRECT

PO EP591665 - Job 7640 Business Analyst C. Advanced; requirements, business cases, scope, risk and documentation.

2. Ravi Kumar Vagula - Business Analyst

DIRECT

PO C7C27C - Job 7640 Business Analyst, Advanced; current renewal record and approved work documentation.

3. Madhu Kiran Valluru - Business Analyst

DIRECT

PO C59C16 - RFQ-25-081 - Job 7640 Business Analyst (CIMS). Resume matrix documents extensive BA/process-analysis experience.

4. Naveen Kumar Adarapu - Senior Web Application Analyst

EQUIVALENT

Job 1250 Application Development Analyst C. Advanced. 18 years full-stack .NET; ASP.NET/Core, C#, Web API/REST, Angular, SQL Server/Oracle, Azure DevOps.

5. Venu Popuri - Cloud Security Professional

EQUIVALENT

Job 7440 Systems Administrator focused on IAM. 9+ years IAM/security; SailPoint, Okta, CyberArk, Azure AD/AWS, MFA/SSO, NIST/HIPAA, Security+, Azure Security Engineer, CISSP.

6. Bharat Talasu - Cloud Systems Management Engineer

EQUIVALENT

Contract I0804 - Enterprise Architect / SAP Basis. 24 years systems administration; installations, upgrades, patching, backups/recovery, DR, monitoring, SSO, SAP HANA/BTP and Azure Cloud Administrator certification.

For equivalent mappings, K2S is relying on role substance rather than title alone. The attached source documents demonstrate the actual public-sector placement, and K2S can provide further resume, reference, timesheet, or contract documentation prior to award if WVOT requests additional validation.

3. Contract Record Extract - Madhu Kiran Valluru

Agency	Department Of Corrections
Vendor	K2S GLOBAL SOLUTIONS LLC
PO Number	C59C16
Placement	Madhu Valluru - Job 7640 - Business Analyst (CIMS)
Contract period	7/1/2025 - 6/30/2026
Total amount	\$130,645.00
Procurement	State term contract with Request For Quote requirement [s. 287.012 (24), s. 287.012 (28), s. 287.042(2), and s. 287.056, F.S.] & [Rule 60A-1.043, F.A.C.]
State Term Contract	80101507-23-STC-ITSA

Source: K2S contract list export maintained from State of Florida public contracting records. The corresponding candidate qualification matrix and resume excerpts are included in Appendix C.

4. Equivalent Classification Support - Technical Highlights

Individual	Originating Placement	Relevant technical highlights supporting WVOT mapping
Naveen Kumar Adarapu	FWC Application Development Analyst C. Advanced	18 years application development; C#, ASP.NET Core/MVC/Web API, Angular, HTML/CSS/JavaScript, Entity Framework, SQL Server and Oracle, REST/WCF, Visual Studio, Git/TFS, Azure DevOps CI/CD, Azure SQL and Azure Functions.
Venu Popuri	FDC Systems Administrator - IAM	9+ years IAM/security; SailPoint IdentityIQ/ISC, Okta, CyberArk, Azure AD, AWS IAM, RBAC, SSO/MFA, access certification, incident response, automation, SOX/NIST/GDPR/HIPAA; Security+ 701, Azure Security Engineer Associate, CISSP.
Bharat Talasu	FDOR Enterprise Architect / SAP Basis	24 years enterprise systems administration; installations, system copies, migrations, upgrades, performance monitoring/tuning, application patching, backup/recovery, DR testing, SSO, SAP HANA/BTP, cloud-migration evaluation; Azure Cloud Administrator certification.

The equivalency summaries above do not assert that every WVOT sub-qualification is proven by the historical placement record. They show why the underlying work is reasonably comparable to the identified WVOT classification for purposes of demonstrating staffing experience.

5. Appendix Index

Appendix	Supporting record
Appendix A	Karthikeyan Chirrapu - FDOT PO EP591665 (Business Analyst)
Appendix B	Ravi Kumar Vagula - FDOE PO C7C27C plus approved timesheet evidence
Appendix C	Madhu Kiran Valluru - Business Analyst qualification matrix/resume excerpts
Appendix D	Naveen Kumar Adarapu - FWC PO C7BE54 (Application Development Analyst)
Appendix E	Venu Popuri - FDC PO C78000 and IAM/security resume excerpts
Appendix F	Bharat Talasu - FDOR selection justification and Contract I0804 scope/contact excerpts

Certification statement: K2S represents that these examples are drawn from K2S staffing and contract records. Additional source records can be provided to WVOT prior to award upon request.

Purchase Order: EP591665

This purchase order was delivered by SAP Business Network. For more information about Ariba and SAP Business Network, visit <https://www.ariba.com>.



From:
DEPARTMENT OF TRANSPORTATION
605 SUWANNEE ST, MS 42
DISBURSEMENT OPERATIONS OFFICE, SUITE A
TALLAHASSEE, FL 32399-0450
United States

To:
K2S Global Solutions LLC
204 Waynard Way
Tallahassee, FL 32317-7231
United States
Phone: +1(850) 7667212
Fax:
Email: srinivas.gaddam@k2sglobal.com

Purchase Order

(New)
EP591665
Amount: \$ 108,800.00 USD
Version: 1

Comments

Comment Type:

General

Comment Body:

METHOD OF COMPENSATION (Maximum Amount for Services): For the satisfactory performance of these services the Vendor shall be paid up to a Maximum Amount of \$108,800.00. The Vendor shall submit monthly invoices in a format acceptable to the Department. Payment shall be made at the unit rates specified on the Purchase Order, as approved by the Department.

FINANCIAL CONSEQUENCES: Payment shall be made only after receipt and approval of goods and services unless advance payments are authorized by the Chief Financial Officer of the State of Florida under Chapters 215 and 216, Florida Statutes. Deliverable(s) must be received and accepted in writing by the Contract Manager on the Department's invoice transmittal forms prior to payment. If the Department determines that the performance of the Vendor is unsatisfactory, the Department shall notify the Vendor of the deficiency to be corrected, which correction shall be made within a time-frame to be specified by the Department. The Vendor shall, within five days after notice from the Department, provide the Department with a corrective action plan describing how the Vendor will address all issues of contract non-performance, unacceptable performance, failure to meet the minimum performance levels, deliverable deficiencies, or contract non-compliance. If the corrective action plan is unacceptable to the Department, the Vendor shall be assessed a non-performance retainage equivalent to 10% of the total invoice amount. The retainage shall be applied to the invoice for the then-current billing period. The retainage shall be withheld until the vendor resolves the deficiency. If the deficiency is subsequently resolved, the Vendor may bill the Department for the retained amount during the next billing period. If the Vendor is unable to resolve the deficiency, the funds retained will be forfeited at the end of the agreement period.

E-VERIFY Utilization

By accepting the purchase order, the Vendor/Consultant/Contractor hereby acknowledges and certifies compliance with Section 448.095, Florida Statutes. The Vendor/Consultant/Contractor shall register with and use the E-Verify system to verify the work authorization status of all newly hired employees. The Vendor/Consultant/Contractor shall utilize the U.S. Department of Homeland Security's E-Verify system, in accordance with the terms governing use of the system. The Vendor/Consultant/Contractor shall comply with Section 448.095, Florida Statutes, for the duration of the contract term, including any extensions or renewal periods.

NOTE TO VENDORS: State of Florida agencies are using MyFloridaMarketPlace Collaborative Requisitioning or STC RFQ for purchases under \$35,000 or for quotes off state term contracts. Be sure your vendor MFMP registration includes a current and accurate "Main Contact" e-mail address, accurate and current commodity codes, and you selected "yes" to receive electronic notifications. For any assistance with vendor registration or eQuote, contact VendorHelp@MyFloridaMarketPlace.com or (866) 352-3776.

The State of Florida's performance and obligation to pay under this Contract is contingent upon annual appropriations by the Legislature.

The bills for any travel expenses, when authorized by terms of this Agreement and by the Department's Project Manager, shall be submitted in accordance with Section 112.061, Florida Statutes and will be paid in accordance with Section 112.061, F.S. and the most current version of the Disbursement Handbook for Employees and Managers.

The invoice must match the description on each Purchase Order, or payment may be delayed.

Comment By:

Jocelyn Moore

Comment Date:

2026-08-20T13:37:46-07:00

http://dms.myflorida.com/mfmp_PO_TC

PUI.ID:	5501
PUI.Name:	5501 - Department of Transportation, Procurement Office
PO Start Date:	Tue, 1 Sep, 2026
PO End Date:	Wed, 30 Jun, 2027
Site Code.ID:	550000-00
Site Code.Name:	0
Purchasing Unit:	550000
Purchasing Unit Name:	550000

SOW_FDOT_Job_7640_Business_Analyst_C_Advanced.docx (application/vnd.openxmlformats-officedocument.wordprocessingml.document) PR990259 - PO Terms and Conditions.pdf (application/pdf) Appendix_IV.pdf (application/pdf) PR990259 - Public Records Provisions.pdf (application/pdf)

DEPARTMENT OF
TRANSPORTATION
605 SUWANNEE ST - BASEMENT
DISTRICT INFO SYSTEMS OFFICE
TALLAHASSEE, FL 32399-0450
United States
Ship To Code: 55-S94400
Email: adrienne.walker@dot.state.fl.us

DEPARTMENT OF
TRANSPORTATION
605 SUWANNEE ST, MS 42
DISBURSEMENT OPERATIONS
OFFICE, SUITE A
TALLAHASSEE, FL 32399-0450
United States

Adreinne Walker
DEPARTMENT OF TRANSPORTATION

Line Items							
Line #	No. Schedule Lines	Part # / Description	Type	Return	Qty (Unit)	Unit Price	Subtotal
1		Not Available	Material		1,600 (EA)	\$68.00 USD	\$108,800.00 USD
		FY26-27: Operating Project Job 7640 Business Analyst C. Advanced (Karthikeyan Chirrapu)					
		Responsibilities include working with customers to gather high-level requirements, obtaining project cost estimates, developing business cases, and documenting those results in accordance with departmental methodologies and standards. The role focuses on eliciting and documenting business case elements such as return on investment, cost/savings, initial risks, scope, and impacted applications. Additionally, the candidate will prepare documentation and presentations to support funding decisions,					

develop specifications, and ensure a shared understanding among technical teams, customer-facing staff, and department leadership.

The analyst collaborates closely with the Demand/Proposal Manager, who oversees the proposal lifecycle and ensures appropriate governance and analyses are completed.

STATUS

1,600
Unconfirmed

Other Information

Req. Line No.:	1
Requester:	Adrienne Walker
PR No.:	PR990259
Collaboration Request:	PR990259-R200883
Request Title:	FDOT Job 7640 Business Analyst C. Advanced
Method of Procurement:	B
Shipping Method:	Best Way
Advanced Payment Indicator:	No
State Contract ID.ID:	80101507-23-STC-ITSA
State Contract ID.Name:	Information Technology Staff Augmentation
Classification Domain:	unspsc
Classification Code:	80101507

Incoterms Information

Incoterm Code:
Incoterm Location:

Order submitted on: Friday 21 Aug 2026 2:06 PM GMT-04:00
Received by SAP Business Network on: Friday 21 Aug 2026 2:07 PM GMT-04:00
This Purchase Order was sent by State of Florida Next Gen AN01722330651 and delivered by SAP Business Network.
There are attachment(s) associated with this order that can be viewed online.

Sub-total: \$ 108,800.00 USD

Purchase Order: C7C27C

This purchase order was delivered by SAP Business Network. For more information about Ariba and SAP Business Network, visit <https://www.ariba.com>.



From:
COMPTROLLER'S OFFICE
325 W GAINES ST
914 TURLINGTON BLDG
TALLAHASSEE, FL 323990400
United States

To:
K2S Global Solutions LLC
204 Waynard Way
Tallahassee, FL 32317-7231
United States
Phone: +1(850) 7667212
Fax:
Email: srinivas.gaddam@k2sglobal.com

Purchase Order

(Confirmed)

C7C27C

Amount: \$ 209,664.00 USD

Version: 1

Comments

Comment Type:

Save

Comment Body:

Contract Manager: Jalen Webb, 850-245-0933, Jalen.Webb@fldoe.org

Technical Contact: Shawna Reid (850) 245-9070, shawna.reid@fldoe.org

PER COLLABORATION eQUOTE RFQ 2026-038 INCORPORATED HEREIN AGAINST STATE CONTRACT 80101507-23-STC-ITSA

TO BE PAID MONTHLY IN ARREARS UPON COMPLETION AND ACCEPTANCE OF SERVICE AND RECEIPT OF ITEMIZED INVOICE.

Reporting

The contractor shall provide a breakdown of hours available per contract year, a monthly accounting of hours used, and a remaining balance of hours.

The contractor shall submit a work log consisting of the date, staff person's name, hours worked, activities performed and associated task/deliverables for each day's work is performed on this contract. Work logs shall be provided at the end of the month with the invoice for the month. All work logs must be submitted timely and, in the format, as defined by the Florida Department of Education (FLDOE).

The FLDOE contract manager will review the work logs against the projected activities for the month ensuring that appropriate work under the contract was performed – discrepancies will be documented by Contractor and approved by the FLDOE manager. The FLDOE contract manager will approve the invoice for payment if everything is in order. Copies of the work logs, invoices and approval will be kept in the contract manager's file.

Additionally, the contractor must submit monthly reports for federal grant reporting purposes as applicable. All reports must be submitted timely as defined by FLDOE.

Financial Consequences

If the Contractor fails to meet the minimum level of service or performance identified, the Department will be injured as a result thereof. If the requirements are not timely and satisfactorily performed, the Contractor shall be subject to one or more of the financial consequences listed. The contract manager shall periodically review the progress made on the activities and deliverables. If the Contractor fails to meet and comply with the activities/deliverables established or to make appropriate progress and they are not resolved within two weeks of a written request for correction; the contract manager may approve: 1) withholding of payment proportionate to the deficient service or performance until the deficiency is cured, (2) request the contractor redo or otherwise cure the work, or (3) a reduced payment by the rate established under this contract proportionate to the deficient service or performance. The contract manager must assess one or more of the financial consequences based on the severity of the failure to perform and the impact of such failure on the ability of the contract to meet the timely and desired results. These financial consequences shall not be considered penalties. The Department; at its sole discretion, may offer the Contractor an extension for any listed tasks, timelines, or deliverables during which the indicated financial consequences shall not apply. Notification of any extension shall be provided to the Contractor in writing. If financial consequences are imposed and due, the Department may offset the financial consequences from the next invoice or from the final retained payment or require separate payment. Any payment made in reliance on the Contractor's evidence of performance, which evidence is subsequently determined to be erroneous, will be immediately due as an over payment.

Comment By:

Winston McGriff - DOE

Comment Date:

2026-07-14T09:14:17-07:00

http://dms.myflorida.com/mfmp_PO_TC

PUI.ID:	4800
PUI.Name:	4800 - Department of Education
PO Start Date:	Tue, 1 Sep, 2026
PO End Date:	Tue, 31 Aug, 2027
Site Code.ID:	480000-00
Site Code.Name:	0
Purchasing Unit:	480000
Purchasing Unit Name:	480000

Vendor Quote.pdf (application/pdf) Attachment C - MFMP (1).docx (application/vnd.openxmlformats-officedocument.wordprocessingml.document) RFQ 2026-038 Procurement Tool - Business Analyst - FSTMP.pdf (application/pdf) Re_SFY_26-27_Staff_Augmentation_Renewal_-_R._Vegula.pdf (application/pdf)

DEPARTMENT OF EDUCATION
B2-14 TURLINGTON BUILDING 325 W
GAINES ST
TALLAHASSEE, FL 323990400
United States
Ship To Code: 4800-S-113
Email: jalen.webb@fldoe.org

COMPTROLLER'S OFFICE
325 W GAINES ST
914 TURLINGTON BLDG
TALLAHASSEE, FL 323990400
United States

Jalen Webb, FL Dept. of Education,
Turlington Bldg., Ste B1-08, 325 W
Gaines St, Tall FL 32399
DEPARTMENT OF EDUCATION

Line Items							
Line #	No. Schedule Lines	Part # / Description	Type	Return	Qty (Unit)	Unit Price	Subtotal
1		Not Available	Material		2,016 (EA)	\$104.00 USD	\$209,664.00 USD
Staff Augmentation for Business Analyst, Scope/Variant: Advanced, Job# 7640							
STATUS							
2,016 Confirmed As Is							
Other Information							

Req. Line No.:	1
Requester:	Jalen Webb
PR No.:	PR1012124
Method of Procurement:	B
Shipping Method:	Best Way
Advanced Payment Indicator:	No
State Contract ID.ID:	80101507-23-STC-ITSA
State Contract ID.Name:	Information Technology Staff Augmentation
Classification Domain:	unspsc
Classification Code:	80101507

Incoterms Information

Incoterm Code:
Incoterm Location:

Order submitted on: Wednesday 5 Aug 2026 11:10 AM GMT-04:00
Received by SAP Business Network on: Wednesday 5 Aug 2026 11:10 AM GMT-04:00
This Purchase Order was sent by State of Florida Next Gen AN01722330651 and delivered by SAP Business Network.
There are attachment(s) associated with this order that can be viewed online.

Sub-total:	\$	209,664.00	USD
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Department of Education **Monthly Employee Time Sheet**

Ravi Vagula

400

217.00

(PO HOURS)

(REMAINING HRS)

Employee Information	Days of Month	In	Out	In	Out	In	Out	Actual Hrs. Worked, Up To & Including 176.00	Reg. Comp. Actual Hrs. Worked Over 176.00
Employee's Name:	1	7:30 AM	11:30 AM	12:00 PM	4:00 PM			8.00	
Ravi Vagula	2							0.00	
Job Title:	3							0.00	
Business Analyst	4							0.00	
Job Number:	5							0.00	
7640	6							0.00	
Scope/Variant:	7	7:30 AM	11:30 AM	12:00 PM	4:00 PM			8.00	
Advanced	8	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
Month Beginning:	9	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
7/1/2026	10	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
Month Ending:	11							0.00	
7/31/2026	12							0.00	
Signatures & Date Signed:	13	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
Employee:	14	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
Ravi Vagula	15	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
Date:	16	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
7/27/2026	17	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
DOE IT Supervisor:	18							0.00	
Marc Weeks	19							0.00	
Date:	20	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
7/28/2026	21	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
Month - Pay Period Hours	22	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
July, 2026	23	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
176	24	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
PO Number:	25							0.00	
C75677	26							0.00	
Comments:	27	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
	28	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
	29	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
	30	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
	31	8:30 AM	12:00 PM	12:30 PM	5:00 PM			8.00	
	TOTALS							160.00	0.00
		July, 2026			Total Hours:		160.00		

Time Sheet			
Date	Day	Tasks	Hours
7/27/2026	Monday	Documentation Preparation - W350 : PIA Document Documentation Review - SSP Documentation Spreadsheet Review - Final : Prod Cron Jobs Managed project-related email communications to provide updates, coordinate activities, track action items, and support ongoing project.	8.00
7/28/2026	Tuesday	Meeting - EPMO Scrum Status Documentation Preparation - W350 : PIA Document Spreadsheet - Final : Prod Cron Jobs Managed project-related email communications to provide updates, coordinate activities, track action items, and support ongoing project	8.00
7/29/2026	Wednesday	Documentation Update - School Choice Files MSID - Batch Job file changes Documentation review - School Choice UNIX Jobs Managed project-related email communications to provide updates, coordinate activities, track action items, and support ongoing project	8.00
7/30/2026	Thursday	BEC - Splash Page Prod Implementation Testing - BEC Landing / Splash Page Meeting - Testing requirements and confirmation Managed project-related email communications to provide updates, coordinate activities, track action items, and support ongoing project	8.00
7/31/2026	Friday	MSID - Salesforce generated file job requirements Documentation Preparation - W350 : PIA Document Meeting - Discussions and Questions with Manager Managed project-related email communications to provide updates, coordinate activities, track action items, and support ongoing project	8.00
TOTAL MONTHLY BILLABLE HOURS:			160.00

Employee's Signature: _____ Ravi Vagula

Date: _____ 7/27/2026

Supervisor's Signature: _____ *Marc Weeks*

Date: _____ 7/28/2026

Must Complete the following Required Skills and Education Matrices below**Required consultant experience provided by Contractor, shall include:****Name: Madhu Kiran Valluru**

EDUCATION	Degree / Year of Graduation	School / Location
A bachelor's degree from an accredited college or university in Computer Science, Information Systems, or other related field, or four (4) years of equivalent work experience is required.	Bachelors, 2014 Masters, 2016	JNTU Kakinada, India Trine University

REQUIRED EXPERIENCE	Years of Experience	Year Skill Last Used
A minimum of three (3) years of relevant technical or business work experience	7	7
Strong skills in analyzing and documenting technical processes, mapping out business processes, identifying bottlenecks, and analyzing inefficiencies.	7	6
Experience with data mapping, data modeling, and data integration between systems	5	5
Experience with Microsoft Visio and ability to demonstrate proficiency; and	8	8
Strong verbal and written communication skills and interpersonal skills.	9	9
PREFERRED EXPERIENCE	Yes/No	No. of years
Familiarity with business process mapping and defining current state applications in requirements documentation.	Yes	5
Experience facilitating sessions with business leadership, Subject Matter Experts (SMEs), and users within a business function; and	Yes	7
Skilled in understanding web applications and common approaches to support business capabilities.	Yes	8

Madhu Kiran Valluru

Business Analyst

PROFESSIONAL SUMMARY

- Over 9 years of experience as a Business Analyst, specializing in gathering and documenting Business and Functional Requirements (BRD, FRD), User Requirements, Use Cases, System Requirement Specifications (SRS), Prototyping, Surveys, and User Stories.
- Analyzed client requirements and translated them into functional specifications, ensuring compliance with justice system protocols and data security standards.
- Participated in Agile sprints, facilitating backlog grooming, user story creation, and UAT to align product features with operational needs.
- Supported the end-to-end implementation process including requirement gathering, system configuration, testing, and stakeholder training.
- Helped improve documentation and onboarding process for government clients, reducing implementation time by 20%.
- Experience in Black Box testing, White Box testing, good exposure to testing life cycle and bug life cycle
- Experience in IT, extended expertise in QA using QTP, and ALM.
- Expertise in Waterfall and Agile methodologies.
- Experience in GUI testing, Regression Testing, Data Driven, Integration Testing, Functional Testing, Performance Testing, Database Testing, and User Acceptance Testing.
- Very good exposure to the entire Software Development Life Cycle (SDLC) from ground-up planning, strategy, collecting specs and data, interacting with users and dept, coding, developing, and testing all phases to final implementation.
- Experience in developing test strategies, test plans, test procedures, test scripts, and test cases after reviewing requirement documents, functional specifications, and technical design documents.
- Experience in writing queries using SQL.
- Knowledge in performance testing using JMeter.
- Knowledge in developing automation test scripts in Java.
- Experience in testing webservices developed with SOAP, REST using SOAPUI.
- Experience with defect tracking tools like HP QC, JIRA, TFS, IBM JAZZ.
- Create and maintain quality test metric and expertise in test management tools like HP/Mercury Quality Centre 9.2/9.0, Test Director 7.2 for logging, tracking, and verifying defects. Smart defect analysis i.e. functional integration point failures analyze and prioritize defects.
- Good communication & collaboration skills, self-motivated, interest in learning new testing practices and being updated with the changing market needs & technologies and a team player.
- Good in training team members and collaborating with them daily.
- Good in documenting test practices and understanding user requirements.

EDUCATION:

Bachelor's degree in computer science Engineering from JNTU Kakinada, India - 2014

Master's degree in computer science from Northwestern Polytechnic University, CA - 2016

TECHNICAL SKILLS:

Operating Systems	Windows, Unix, Linux
Programming Languages	C, Java, J2EE, JSP, JSF, MVC, Spring
Web Languages	HTML5/HTML, DHTML, AJAX, XML, CSS3/CSS, PHP, JavaScript, jQuery
Primary Skills	Web Application Testing, Web Services Testing, Functional Testing, Manual Testing
Database	SQL SERVER, Sybase, MYSQL 5
Build Tools	Ant, Maven, Jenkins, Git
Methodologies	Agile, Scrum, Water Fall Model
Java/J2EE Technologies	JSP, JSF, Prime faces, Servlets, EJB, JDBC, JNDI, Custom Tag Libraries, Struts, Spring, Hibernate

Purchase Order: C7BE54

This purchase order was delivered by SAP Business Network. For more information about Ariba and SAP Business Network, visit <https://www.ariba.com>.



From:
FWC - Russell Building

1875 Orange Ave. East.
Tallahassee, FL 32311
United States

To:
K2S Global Solutions LLC
204 Waynard Way
Tallahassee, FL 32317-7231
United States
Phone: +1(850) 7667212
Fax:
Email: srinivas.gaddam@k2sglobal.com

Purchase Order

(New)
C7BE54
Amount: \$ 187,200.00 USD
Version: 1

Comments

Comment Type:

Submit

Comment Body:

This RFQ is for an existing staff augmentation position and preference may be given to incumbents already working with FWC.

RFQ

STC# 80101507-23-STC-ITSA

The Florida Fish and Wildlife Conservation Commission's (FWC) Office of Information Technology (OIT), Application Services Section has a need for Job 1250 Applications Development Analyst (C. Advanced) for the fiscal year of 2026/2027 (August 3, 2026 through June 30, 2027) on a time and materials basis, to support the agency's Information Technology (IT) services.

Not to exceed 2080 hrs

Reference: Scope of Work

Please limit responses to include not more than two (2) candidates in total.

Comment By:

Emily Teegen

Comment Date:

2026-06-15T12:56:13-07:00

Comment Type:

Submit

Comment Body:

K2S Global Solutions LLC

Job# 1250 Application Development Analyst (C.Advanced)

STC# 80101507-23-STC-ITSA

Not to exceed 2080 hours

Service 8/3/26-6/30/27

Naveen Kumar Adarapu

The Office of Information Technology has the need for services of Application Development Analyst (C. ADV)

Reference: Scope of Work

\$90 hr – x2080

\$187,200.00

Comment By:

Emily Teegen

Comment Date:

2026-07-29T11:17:38-07:00

FWC - Russell Building
1875 Orange Ave. East.
Tallahassee, FL 32311
United States
Ship To Code: A01c9kf37x.q
Email: emily.teegen@myfwc.com

FWC - Russell Building
1875 Orange Ave. East.
Tallahassee, FL 32311
United States

JEFF.PIERCE@MYFWC.COM
FWC - Russell Building

Line Items

Line #	No. Schedule Lines	Part # / Description	Type	Return	Qty (Unit)	Unit Price	Subtotal
1		Not Available	Material		1,111 (EA)	\$90.00 USD	\$99,990.00 USD
Job# 1250 Applications Development Analyst (C. Advanced) K2S Global Solutions LLC Naveen Kumar Adarapu STC# 80101507-23-STC-ITSA Not to exceed 2080 hours total OLP CLS - x1111 hrs \$90.00 hr 8/3/26-6/30/27							

STATUS

1,111
Unconfirmed

Other Information

Req. Line No.: 1
Requester: Emily Teegen
PR No.: PR1000352
Collaboration Request: PR1000352-R204042
Request Title: ETEEGEN FY26/27 IT STAFF AUG RFQ DUE 7/10/26 PR1000352 JOB 1250 APPLICATIONS DEVELOPMENT ANALYST(C.ADV) INCUMBENT - 1
Method of Procurement: C
Shipping Method: Best Way
Advanced Payment Indicator: No
State Contract ID.ID: 80101507-23-STC-ITSA
State Contract ID.Name: Information Technology Staff Augmentation
Classification Domain: unspsc
Classification Code: 80101507

Incoterms Information

Incoterm Code:

Incoterm Location:

Line #	No. Schedule Lines	Part # / Description	Type	Return	Qty (Unit)	Unit Price	Subtotal
2		Not Available	Material		969 (EA)	\$90.00 USD	\$87,210.00 USD
Job# 1250 Applications Development Analyst (C. Advanced) K2S Global Solutions LLC Naveen Kumar Adarapu STC# 80101507-23-STC-ITSA Not to exceed 2080 hours total OIT - 969 hrs \$90.00 hr 8/3/26-6/30/27							

STATUS

969
Unconfirmed

Other Information

Req. Line No.: 2

Requester:	Emily Teegen
PR No.:	PR1000352
Method of Procurement:	C
Shipping Method:	Best Way
Advanced Payment Indicator:	No
State Contract ID.ID:	80101507-23-STC-ITSA
State Contract ID.Name:	Information Technology Staff Augmentation
Classification Domain:	unspsc
Classification Code:	80101507

Incoterms Information

Incoterm Code:

Incoterm Location:

Order submitted on: Friday 31 Jul 2026 4:47 PM GMT-04:00
Received by SAP Business Network on: Friday 31 Jul 2026 4:47 PM GMT-04:00
This Purchase Order was sent by State of Florida Next Gen AN01722330651 and delivered by SAP Business Network.
There are attachment(s) associated with this order that can be viewed online.

Sub-total:	\$	187,200.00	USD
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PDF generated by Srinivas Gaddam on Friday 31 Jul 2026 4:47 PM GMT-04:00

Purchase Order: C78000

This purchase order was delivered by SAP Business Network. For more information about Ariba and SAP Business Network, visit <https://www.ariba.com>.



From:
Florida Department of Corrections

P. O. Box 13600
Accounts Payable
Centerville Station
Tallahassee, FL 32317-3600
United States

To:
K2S Global Solutions LLC
204 Waynard Way
Tallahassee, FL 32317-7231
United States
Phone: +1 (850) 7667212
Fax:
Email: srinivas.gaddam@k2sglobal.com

Purchase Order

(New)
C78000
Amount: \$ 165,750.00 USD
Version: 1

Comments

Comment Type:
Submit
Comment Body:
26/27 Renewal from C60231

System Administrator for OIT Helpdesk
Comment By:
Leena Asad
Comment Date:
2026-05-22T09:16:54-07:00

Comment Type:
General
Comment Body:
Email is the Department's preferred method for invoice submission. Please email invoices to APIInvoices-FDC@fdc.myflorida.com.
The purchase order number must appear on all correspondence, shipments, and invoices. If you are unable to email your invoice, it should be sent to the Bill-To address associated with this PO.
Attached are the Department of Corrections Terms & Conditions that are hereby incorporated in this Purchase Order.
Comment By:
Brandon Johnson (Agent)
Comment Date:
2026-06-10T09:56:15-07:00

Comment Type:
General
Comment Body:
Invoices are due by the 10th calendar day of the month.
Please submit all invoices to OIT-Contracts@fdc.myflorida.com in lieu of APIInvoices-FDC@fdc.myflorida.com
Comment By:
Tiffany Harrell
Comment Date:
2026-06-12T07:48:06-07:00

Comment Type: Terms and Conditions
Body:Purchase Order Terms & Conditions

http://dms.myflorida.com/mfmp_PO_TC

Other Information

PUI.ID: 7000
PUI.Name: 7000 - Florida Department of Corrections
PO Start Date: Wed, 1 Jul, 2026
PO End Date: Wed, 30 Jun, 2027
Site Code.ID: 700000-CO
Site Code.Name: CO
Purchasing Unit: 700000
Purchasing Unit Name: 700000

ATTACHMENTS

RFQ-25-066 Readvertisement.pdf (application/pdf) Venu Popuri_Resume.pdf (application/pdf) Rate Sheet.pdf (application/pdf) Exhibit E.pdf (application/pdf) View more »

SHIP ALL ITEMS TO

Information Technology, Office of
Room: 119 C
501 South Calhoun St.
Tallahassee, FL 32399
United States
Ship To Code: A010ygqh.q
Email: bridgette.joseph@fdc.myflorida.com

BILL TO

Florida Department of Corrections
P. O. Box 13600
Accounts Payable
Centerville Station
Tallahassee, FL 32317-3600
United States

DELIVER TO

Bridgette Joseph
Information Technology, Office of

Line Items							
Line #	No. Schedule Lines	Part # / Description	Type	Return	Qty (Unit)	Unit Price	Subtotal
1		Not Available Job #: 7440 Job Family: Systems Programming and Administration	Material		1,950 (HUR)	\$85.00 USD	\$165,750.00 USD

Job Title: Systems Administrator
Job Status: New (Readvertisement)
Job Level: Intermediate

General Experience Expectations: Three (3) years of experience working with Identity Access Management (IAM) systems such as Okta, SailPoint, Microsoft Identity Manager, or other IAM solutions.

STATUS

1,950
Unconfirmed

Other Information

Req. Line No.:	1
Requester:	Bridgette Joseph
PR No.:	PR983757
Method of Procurement:	B
Shipping Method:	Best Way
Advanced Payment Indicator:	No
State Contract ID.ID:	80101507-23-STC-ITSA
State Contract ID.Name:	Information Technology Staff Augmentation
Classification Domain:	unspsc
Classification Code:	80101507

Incoterms Information

Incoterm Code:
Incoterm Location:

Order submitted on: Wednesday 1 Jul 2026 2:47 AM GMT-04:00
Received by SAP Business Network on: Wednesday 1 Jul 2026 8:23 AM GMT-04:00
This Purchase Order was sent by State of Florida Next Gen AN01722330651 and delivered by SAP Business Network.
There are attachment(s) associated with this order that can be viewed online.

Sub-total: \$ 165,750.00 USD



Venu
+765 505 4341
venup1020@gmail.com
Senior IAM Engineer/ Admin



Professional Summary:

- ❖ Over 9 years of experience in Identity and Access Management (IAM), specializing in SailPoint, Okta, CyberArk, and Microsoft Identity Manager, focusing on secure access control and user management.
- ❖ Expertise in provisioning, de-provisioning, role management, RBAC, SSO, MFA, and privileged access governance across enterprise environments.
- ❖ Hands-on experience in managing identity infrastructures, monitoring system health, troubleshooting access issues, and maintaining compliance posture.
- ❖ Strong knowledge in SailPoint Identity Security Cloud (ISC) and IdentityIQ for governance, access certifications, role modeling, and policy enforcement.
- ❖ Skilled in application onboarding, connector configurations, attribute mappings, and lifecycle event handling in SailPoint and Okta platforms.
- ❖ Proficient in integrating IAM solutions with enterprise applications, Active Directory, Azure AD, SAP, ServiceNow, and other cloud-based systems.
- ❖ Expertise in compliance frameworks such as SOX, NIST, GDPR, HIPAA, ensuring audit readiness and policy enforcement.
- ❖ Experienced in automation using PowerShell, Java, BeanShell, and REST APIs to streamline IAM operations and reduce manual interventions.
- ❖ Knowledgeable in configuring and supporting SSO and MFA integrations, improving user experience and securing authentication flows.
- ❖ Strong experience in troubleshooting identity failures, access provisioning issues, and resolving incidents across multiple IAM platforms.
- ❖ Skilled in role-based certifications, audit log monitoring, and compliance reporting to meet internal and external audit requirements.
- ❖ Proficient in managing ticketing systems like ServiceNow, handling IAM incidents, requests, and access troubleshooting.
- ❖ Strong collaboration skills working with security teams, project managers, and stakeholders for successful IAM project delivery.
- ❖ Experienced in conducting system audits, access reviews, and maintaining access certifications to support compliance.
- ❖ Proven track record in delivering enterprise-wide IAM solutions, ensuring secure access across cloud and hybrid infrastructures.
- ❖ Solid understanding of identity lifecycle events (Joiner, Mover, Leaver), role mapping, and access request workflows.
- ❖ Skilled in developing and maintaining IAM documentation, runbooks, and operational guidelines for support teams.
- ❖ Expertise in securing privileged accounts using CyberArk, managing safes, policies, and privileged access control.
- ❖ Proficient in implementing automated workflows for user access request approvals, reducing operational overhead.
- ❖ Experience in integrating identity services with cloud platforms such as Azure and AWS, enabling hybrid identity management.
- ❖ Knowledge of identity federation, OAuth2, OpenID Connect, and SAML protocols for secure federation across applications.
- ❖ Hands-on experience with IAM products like SailPoint ISC/IIQ, Okta, Ping Identity, and CyberArk across enterprise ecosystems.

Technical Skills:

Category	Skills
IAM Tools	SailPoint IdentityIQ 6.x, 7.x, 8.x, Identity Now, SailPoint ISC, CyberArk PAM, Okta, Saviynt AWS IAM, Azure AD, Ping Identity, Oracle Identity Manager, Active Directory (AD), LDAP, Okta Identity Cloud.
Cloud Platforms	AWS, Azure
Programming and Scripting Languages:	Java, J2EE, Python, PowerShell, Shell Scripting(Linux, Unix), C, C++, Bean Shell JavaScript, HTML, CSS.
Databases	MySQL, MS-SQL, PostgreSQL, Oracle 10g/11g, DB2
Web Servers and Application Servers	Apache Web Server, WebLogic, Tomcat, WebSphere, REST APIs, SOAP, WSDL, JSON
Security Software	SailPoint IdentityIQ, Oracle Access Manager, Oracle
Identity Manager	CyberArk PAM for privileged access management, Okta for cloud identity and access management, Ulti-Factor Authentication (MFA) tools.
Defect Tracking Tools	. Jira, Quality Center, TFS, ServiceNow
Development Tools and IDE	Eclipse, NetBeans, IntelliJ IDEA, Visual Studio, Maven, TOAD, WinSCP
Operating Systems	Linux, UNIX, Windows, macOS
Web Technologies	HTML, XML, JavaScript, SOAP, REST, JSON, WSDL, Active Directory (AD), LDAP, Salesforce, JDBC, SAP, PeopleSoft, SharePoint, Workday.
Methodologies	Agile Scrum, Waterfall
Integrated Applications	Active Directory, LDAP, Salesforce, JDBC, SAP, PeopleSoft, Workday, ServiceNow, SharePoint, CyberArk

Certifications:

- CompTIA Security +701
- Microsoft Certified: Azure Security Engineer Associate
- Certified Information Systems Security Professional.

Client: NTT Data, Bloomington, IL
Senior IAM Engineer/ Admin

Aug 2023 - Present

Responsibilities:

- ❖ Delivered SailPoint Identity Security Cloud (ISC) deployment, managing lifecycle management, governance, and certifications.
- ❖ Integrated enterprise applications with SailPoint ISC using connectors (Active Directory, ServiceNow, SAP, Azure AD, and REST APIs).
- ❖ Built and managed role models, entitlement mappings, and RBAC policies to enforce least-privilege access.
- ❖ Configured and maintained MFA and SSO integrations across enterprise SaaS and internal applications for secure access.
- ❖ Automated identity tasks using PowerShell, Java, and REST API to streamline provisioning and de-provisioning.
- ❖ Handled user lifecycle events (joiner, mover, leaver) ensuring timely and accurate provisioning across systems.
- ❖ Managed access reviews and certifications, resolving policy violations and ensuring compliance with SOX and NIST standards.
- ❖ Monitored SailPoint ISC logs, handled system health checks, troubleshooting provisioning failures and sync issues.
- ❖ Collaborated with security, compliance, and application teams to define IAM governance policies and processes.
- ❖ Supported ServiceNow integration with SailPoint for automated access request fulfillment and ticket processing.
- ❖ Delivered audit reports, certification logs, and compliance artifacts during internal and external audit cycles.
- ❖ Provided technical support on SailPoint ISC platform, resolving integration issues and supporting daily IAM operations.
- ❖ Participated in security incident responses related to IAM events, performing root cause analysis and corrective actions.
- ❖ Implemented periodic IAM policy reviews, ensuring identity governance aligns with regulatory requirements.
- ❖ Collaborated with DevOps and cloud teams to deploy IAM solutions in hybrid environments using Azure and AWS.
- ❖ Documented workflows, runbooks, and technical processes to support ongoing operations and knowledge transfer.
- ❖ Provided training to internal teams on SailPoint ISC configuration, best practices, and troubleshooting methods.
- ❖ Managed ongoing SailPoint upgrades, patching activities, and platform enhancements for scalability.
- ❖ Participated in architecture design discussions for integrating cloud identity services with enterprise IAM frameworks.

CONSULTANT REFERENCES

Attach to Resume

VENUPOPURI

Consultant Name

REFERENCE 1

Company Name: NTT DATA

Contact Name: Kranthi Veravali

Contact Title: Manager

Contact Phone: +1 (720)509693

Contact Email: **Kranthi.veravali@nttdata.com,**

Begin Date: Aug-2023

End Date: Present

Description of Work Performed:

REFERENCE 2

Company Name: Allstate Insurance

Contact Name: Srinivas Palepu

Contact Title: Senior IAM Engineer

Contact Phone: +1 (314)2156187

Contact Email: **Spq3@allstate.com**

Begin Date: Oct-2021

End Date: July-2023

Description of Work Performed:

REFERENCE 3

Company Name: Allstate insurance

Contact Name: Ravi mandadi

Contact Title: IAM Engineer

Contact Phone: +1(501) 453 0427

Contact Email: rvm1@allstate.com

Begin Date: Oct-2021

End Date: July-2023

Description of Work Performed:



Information Technology Staff Augmentation Services
Contract No. 80101507-23-STC-ITSA

Exhibit C
Contractor Selection Justification Form

Customers shall complete this Contractor Selection Justification Form for each candidate and attach all completed forms to the purchase order.

Date: 8/27/24

Contractor's Name: K2S Global Solutions, LLC

Address: 204 Waynard Way, Tallahassee, FL 32317

Contractor's Contact Information: Srinivas Gaddam
Phone: (850) 766-7212
Email: Srinivas.gaddam@k2sglobal.com

Candidate's Name: Bharat Talasu - Contract # I0804

Date Candidate will be available: now

Hourly rate of candidate: \$117.00

Position candidate recommended for: Job # 7610 – Enterprise Architect

Justification for selection of candidate:

Bharat Talasu is the incumbent for this position and has been working in this position for many years. He is fully trained and already knows how to do the job, so he received the position which is funded by CSP.

Agency: DOR Division/Section/Unit: Information Services Program, Supplier Management

Printed Name: Paula Richardson Title: Government Operations Consultant II

Signature richarpaula Digitally signed by richarpaula
Date: 2024.08.27 23:30:51 -04'00' Date: 8/27/24

Government Operations Consultant II
ISP/Budget and Resource Management
Florida Department of Revenue
(850) 717-6733
Paula.Richardson1@floridarevenue.com

G. Official Payee and Representatives (Names, Addresses, and Telephone Numbers):

1. The contractor name, as shown on page 1 of this contract, and mailing address of the official payee to whom the payment shall be made is:
K2S Global Solutions, LLC.
204 Waynard Way
Tallahassee, FL 32317
2. The name of the contractor's contact person and street address where financial and administrative records are maintained is:
Srinivas Gaddam
K2S Global Solutions, LLC.
204 Waynard Way
Tallahassee, FL
Email: Srinivas.Gaddam@K2sglobal.com
3. The name, address, and telephone number of the representative of the contractor responsible for administration of the program under this contract is:
Srinivas Gaddam
K2S Global Solutions, LLC.
204 Waynard Way
4. Tallahassee, FL
Phone: 850-766-7212
E-mail: Srinivas.Gaddam@K2sglobal.com
4. The name, address, and telephone number of the contract manager for the Department for this contract is:
Paula Richardson
Information Services Program
Florida Department of Revenue
2450 Shumard Oak Blvd.
Tallahassee, FL 32399
Phone: 850-717-6733
Email: Paula.Richardson1@FloridaRevenue.com
5. Upon change of representatives (names, addresses, telephone numbers) by either party, notice shall be provided in writing to the other party and the notification attached to the originals of this contract.

1.0 Introduction

- 1.1 The Florida Department of Revenue (FDOR), Information Services Program (ISP), is seeking Department of Management Services (DMS) IT State Term Contract Staff Augmentation contract quotes from qualified vendors under State Term Contract, #80101507-23-STC-ITSA, Staff Augmentation, to fill one (1) existing **CAMS SAP Basis Administrator** consultant services position. **This is an incumbent position.**
- 1.2 The position class for the single position is **DMS Job #7610, Enterprise Architect.**

2.0 Approach

- 2.1 Each responding vendor may submit up to four (1) resume for each consultant position in response to this procurement effort.
- 2.2 The proposed hourly rate selected for the consultant position shall not exceed the maximum hourly rate of \$117.00 per business hour. Use the Cost Information Sheet in Appendix 3 to indicate the proposed hourly rate for the services described herein. The hourly rate proposed for each advertised positions must be equal to or less than \$117.00 per business hour.
- 2.3 For applicant selection, the Department will evaluate contractor's responses based upon the qualifications, certifications, education, and experience of the applicants recommended, interviews with potential applicants, and proposed hourly rate to determine the best value for the Department. Qualified vendors must submit resumes on prospective applicants based on the position requirements stated in Section 3 of this Request for Quote (RFQ).
- 2.4 The terms and conditions of the contract (see Appendix 1) that results from this procurement shall take precedence over any conflicting terms and conditions set forth in the DMS IT State Term Contract #80101507-23-STC-ITSA.

3.0 Scope of Work

Required consultant experience provided by Contractor, shall include:

- At least two years of SAP CRM BASIS experience or SAP BW experience or
- SAP Portals experience
- Excellent written and verbal communication skills
- Experience with BSP and Netweaver
- Experience performance tuning SAP programs.
- Experience performing SAP software installations.
- Experience performing SAP system copies.
- Experience migrating to new SAP releases.
- Experience with performance monitoring in an SAP environment.
- Knowledge of SAP installations and upgrades
- Knowledge in SAP application patching
- At least 5 years of SAP Basis Administration support

Preferred Experience:

- Experience with the Florida Department of Revenue's CAMS project or Florida.
- Department of Revenue's Suntax project
- Experience with Rev-Trac software.
- Experience with Opconxps job scheduling software.
- Experience with the Florida Department of Revenue's CAMS project or Florida.
- Department of Revenue's Suntax project.

Education/Certifications

All Consultants must have earned a bachelor's degree in Computer Science, Management Information Systems (MIS), or other related field or equivalent work experience of one (1) year system's experience for each year of education; or one (1) year of data management experience for each year of education.

3.1 Required Duties and Responsibilities of Consultant shall include but are not limited to:

- The duties and obligations require providing development operations and maintenance support for FDOR's CAMS Phase I system, which is an SAP CRM/BW Portal.
- The detailed work involves troubleshooting problems with development, quality assurance, and production systems, improving performance of existing processes, supporting OSS note implementation and upgrades from SAP, ad-hoc requests for data, general support of ensuring the application's data integrity, batch job performance, quality performance and enforcing efficient methods of coding by the programming staff.
- The CRM support requires applying OSS notes from SAP for CRM, table creation and maintenance.
- The Portal support requires applying OSS notes, applying support packs, and migrating to new releases.
- In BW, support via applying OSS notes, analyzing process chains for efficiency, applying support packs, and migrating to new releases.
- Will require providing support in a team environment and working successfully with other Basis Administrators. May involve acting as technical advisor on new software technologies and best practices in the IT industry.
- Will require interaction, both oral and written, with business analysts, business process owners, technical consultants, peers among other teams such as Development, Security and Workforce Transition.
- Will require maintaining documentation of hours worked, adherence to all standards for documentation of coding changes, communication of status of work assignments.

4.0 Performance Measures

- 4.1 Each consultant is subject to a monthly performance measures review outlined in Attachment I of the resulting contract.
- 4.2 Should a monthly performance measures review conducted by the ISP Process Owner, or designee, identify any deficiency based on the requirements of this RFQ, the contractor may be required to submit a corrective action plan for such deficiencies in accordance with Section III.C of the Department's Standard Contract (Appendix 1).
- 4.3 Failure to make the correction to noted deficiencies within the timeframe specified may result in replacement of the consultant in accordance and/or termination of a resulting contract based on the requirements of this RFQ. The Department reserves the right to exercise other remedies as permitted by law.
- 4.4 Should a monthly performance measures review conducted by the ISP Project Administrator or designee result in an overall rating of less than 2, the Department shall apply financial consequences as outlined in Section 17 of this RFQ. If there is more than one consultant on the contract, the financial consequence is applied only to the portion of the contract payment for the consultant who is deficient.

5.0 Deliverable(s)

5.1 Contractors will provide IT consulting hours job #7610 Enterprise Architect to provide programming support for the CAMS system to include development and modifications of ABAP code in SAP CRM, SAP Portal, SAP BW and interfaces to and from CAMS.

Services will be provided on an hourly basis for a fixed hourly rate.

6.0 Department Responsibilities

The Florida Department of Revenue shall:

- 6.1 As needed, provide office space with access to a computer, the Department's network, printer, office supplies, copier, telephone and conference rooms.
- 6.2 Provide the consultant with any departmental reference material or documents deemed necessary and pertinent to an assigned task.
- 6.3 Provide work assignments.
- 6.4 Provide written notice to the contractor of any corrective actions identified by the Department.
- 6.5 Review invoices and time sheets on a monthly basis for accuracy and thoroughness and process them in accordance with Section 16 of this RFQ and Section 215.422, Florida Statutes. The Department reserves the right to require additional detail when an invoice fails to support the applicable hours worked or as required by the Department of Financial Services for auditing purposes.

7.0 Vendor Responsibilities

- 7.1 The vendor shall address and submit all formal correspondence to the Program Contract Manager. The Program Contract Manager is the official repository for all formal written documentation and contract correspondence, electronic or paper.
- 7.2 As determined necessary by the Department, the vendor shall provide a corrective action plan for any deficiencies in performance pursuant to Section III.C of the Florida Department of Revenue standard contract (Appendix 1).
- 7.3 The vendor shall submit invoices and Department developed time sheets on a monthly basis in accordance with Section 16 of this RFQ.
- 7.4 The awarded vendor shall sign a Florida Department of Revenue Standard Contract similar to the sample included as Appendix 1 to this RFQ. Please note especially Section I.V. and Attachment H of the Sample Standard Contract regarding Background Check Requirements. The contract resulting from this RFQ will require a criminal background check to be completed by the awarded vendor on the selected consultant.
- 7.5 The vendor shall obtain the signature from the authorized representative of any sub-contractor used, on Attachment E (Certification Regarding Lobbying) to the contract resulting from this RFQ.
- 7.6 The vendor, sub-contractor, independent contractor, and prospective candidate are bound by the terms of any contract resulting from this RFQ. All attachments to this RFQ, when indicated, must be signed by an authorized representative of the selected vendor.

8.0 Consultant Responsibilities

Once under contract with the Department, Contractor shall ensure that the consultant performs as follows:

- 8.1 The consultant shall maintain a daily log of activities worked using the Department's project management tool. Activities must correlate to specific contract job duties.