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Header 1

General Information

Contact

Default Values

Discount

Document Information

Clarification Request

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000053683



Legal Name: Accylerate, LLC.

Alias/DBA: Accylerate, LLC.

Total Bid: \$2,533,440.00

Response Date: 09/02/2026



Response Time: 16:57

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

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Close Time: 13:30

Status: Closed

Solicitation Description:

Addendum No 2 -Temporary Technical
Staffing Services



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09022600000001676	1

VENDOR

VS0000053683
Accylerate, LLC.

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2533440
Response Date: 2026-09-02
Response Time: 16:57:03
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	89.000000	185120.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Senior Web Application Analyst | \$89.00/hour | NTE hourly bill rate for personnel meeting or exceeding the specified labor category qualifications | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

Senior Web Application Analyst
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	85.000000	176800.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: CRM Application Analyst | \$85.00/hour | NTE hourly bill rate for qualified Microsoft Dynamics CRM professionals meeting or exceeding the specified technical requirements | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

CRM Application Analyst
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	89.000000	185120.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Senior SQL Server Database Administrator | \$89.00/hour | NTE hourly bill rate for senior Microsoft SQL Server DBA professionals meeting or exceeding the specified labor category qualifications | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

Senior SQL Server Database Administrator
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	74.000000	153920.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Business Analyst | \$74.00/hour | NTE hourly bill rate for experienced IT Business Analysts meeting or exceeding the specified requirements for business requirements analysis, SDLC, documentation, stakeholder facilitation, and acceptance testing | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

Business Analyst
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	74.000000	153920.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Learning Management System & eLearning Development Specialist | \$74.00/hour | NTE hourly bill rate for experienced LMS administration and eLearning development professionals meeting or exceeding the specified requirements for LMS configuration/support, instructional design, course development, and adult learning | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

Learning Management System & eLearning Development Specialist
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	99.000000	205920.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Cloud Financial Operations Specialist | \$99.00/hour | NTE hourly bill rate for experienced Cloud FinOps professionals meeting or exceeding the specified requirements for cloud cost management, budgeting and forecasting, cost allocation, optimization, governance, and financial reporting | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

Cloud Financial Operations Specialist
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	114.000000	237120.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Cloud Architect | \$114.00/hour | NTE hourly bill rate for senior cloud architecture professionals meeting or exceeding the specified requirements for enterprise cloud architecture, migration, infrastructure design, security, governance, scalability, and cloud best practices | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

Cloud Architect
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	109.000000	226720.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Cloud Security Professional | \$109.00/hour | NTE hourly bill rate for experienced cloud security professionals meeting or exceeding the specified requirements for IAM, encryption, network security, cloud compliance, automated security auditing, and DevSecOps security integration | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	104.000000	216320.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Cloud Platform Engineer | \$104.00/hour | NTE hourly bill rate for experienced cloud platform engineering professionals meeting or exceeding the specified requirements for cloud infrastructure, automation, Infrastructure-as-Code, CI/CD, containerized environments, monitoring, and platform reliability | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

Cloud Platform Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	94.000000	195520.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Cloud Network Engineer | \$94.00/hour | NTE hourly bill rate for experienced cloud network engineering professionals meeting or exceeding the specified requirements for cloud networking, routing, hybrid connectivity, network segmentation, DNS, security controls, and network troubleshooting | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

Cloud Network Engineer

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	99.000000	205920.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Cloud Systems Management Engineer | \$99.00/hour | NTE hourly bill rate for experienced cloud systems management professionals meeting or exceeding the specified requirements for cloud administration, monitoring and logging, patching, backup/recovery, high availability, DNS, identity/SSO, and configuration management | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

Cloud Systems Management Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	109.000000	226720.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Cloud Center of Excellence (CCOE) Implementation Specialist | \$109.00/hour | NTE hourly bill rate for experienced cloud transformation and CCOE professionals meeting or exceeding the specified requirements for cloud governance, enterprise cloud adoption, organizational change management, cloud training, and cross-functional stakeholder leadership | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	79.000000	164320.00

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments: Mainframe Systems Programmer | \$79.00/hour | NTE hourly bill rate for experienced mainframe systems professionals meeting or exceeding the specified requirements for z/OS systems programming, installation, configuration, maintenance, performance support, security, storage, networking, and enterprise mainframe operations | Qualified resume(s) will be submitted within 3 business days of request

Extended Description:

Mainframe Systems Programmer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.



SUPPLEMENTAL CORPORATE QUALIFICATIONS

IT Staffing Delivery Approach

West Virginia Office of Technology (WVOT)

Temporary Technical Staffing Services | CRFQ 0231 OOT2700000006

3 BUSINESS DAYS

Qualified resume submission commitment

13 PROPOSED LCATS

Focused coverage across WVOT technical disciplines

PUBLIC-SECTOR FOCUS

State, federal, education and GovCon delivery experience

Connecting People, Purpose, and Technology

Submitted by	Accylerate, LLC
Proposal Contact	Vish Hiremath, President & CEO
Contact	(703) 342-6052 vee.hiremath@accylerate.com
Web	www.accylerate.com

1. Executive Overview

Accylerate, LLC is a public-sector-focused IT staffing and consulting firm built around a dual strength in **technology + talent**. For the West Virginia Office of Technology, Accylerate offers a responsive staffing model designed for an open-end, as-needed environment: rapid requisition intake, role-specific technical recruiting, disciplined candidate validation, competitive NTE rate management, and accountable support through onboarding and assignment completion.

Our commitment to WVOT: submit qualified resume(s) within 3 business days of each staffing request, with candidate qualifications, rate alignment, availability, work location, and required documentation confirmed before submission.

Why Accylerate for WVOT:

Public-Sector DNA Experience supporting State & Local, federal, education, and government-contractor environments with high-demand technical talent.	Speed with Quality Established SMART recruiting discipline, technical screening, candidate validation, and a 72-hour internal first-qualified-candidate target.	Technical Breadth Coverage across application development, CRM, databases, business analysis, cloud, security, platform engineering, CCOE, and mainframe.
Nationwide Reach Cleared and uncleared recruiting reach across the United States, enabling targeted sourcing for both common and scarce technical skills.	Executive Accountability Senior leadership remains engaged in delivery quality, issue escalation, client satisfaction, and continuous improvement.	Quality & Security CMMI-SVC Maturity Level 3 and ISO 9001, ISO 20000, and ISO 27001 frameworks reinforce disciplined service, quality, and information-security practices.

Corporate Snapshot:

Company	Accylerate, LLC
Business Classification	Woman-Owned Small Business; SWaM certified
Headquarters	Washington, D.C. metro area (Aldie, Virginia)
Management Experience	40+ years of collective experience across IT, engineering, staffing, consulting, and GovCon support
Talent Model	Nationwide cleared and uncleared technical recruiting reach
Core Technology Focus	Digital modernization, cloud architecture/engineering, cybersecurity, application development, data/analytics, AI/ML, enterprise systems, and professional services



2. Alignment to WVOT Labor Categories:

Accylerate's technology-domain recruiting model is directly aligned to the 13 labor categories included in our pricing response. The coverage below reflects the technical themes used to source, screen, and qualify candidates before submission.

#	WVOT Labor Category	Accylerate Recruiting / Screening Focus
1	Senior Web Application Analyst	.NET / ASP.NET / C# / JavaScript web development; APIs; relational data; application analysis and support.
2	CRM Application Analyst	Microsoft Dynamics CRM; .NET / C# / JavaScript; SQL Server; CRM configuration, customization, and integration.
3	Senior SQL Server Database Administrator	SQL Server administration; T-SQL; performance tuning; migrations; HA/DR; backup/recovery; production support.
4	Business Analyst	Requirements elicitation; JAD/stakeholder facilitation; SDLC; process analysis; documentation; UAT and acceptance support.
5	LMS & eLearning Development Specialist	LMS administration/configuration; instructional design; eLearning course, quiz, and assessment development; SME collaboration.
6	Cloud Financial Operations Specialist	Cloud FinOps; cost allocation; budgeting/forecasting; utilization analysis; optimization; governance and financial reporting.
7	Cloud Architect	Enterprise cloud architecture; migration; security; resilience; scalability; governance; AWS/Azure architecture patterns.
8	Cloud Security Professional	IAM; encryption; network security; cloud compliance; automated security controls; DevSecOps and CI/CD security integration.
9	Cloud Platform Engineer	Cloud infrastructure; Infrastructure-as-Code; CI/CD; containers; automation; observability; platform reliability.
10	Cloud Network Engineer	VPC/VNet design; routing; hybrid connectivity; DNS; network segmentation; security controls; troubleshooting.
11	Cloud Systems Management Engineer	Cloud administration; monitoring/logging; patching; backup/recovery; HA; identity/SSO; configuration management.
12	CCOE Implementation Specialist	Cloud governance; enterprise adoption strategy; operating model; organizational change; training and stakeholder alignment.
13	Mainframe Systems Programmer	z/OS systems programming; installation/configuration; maintenance; performance; storage; networking; security and enterprise operations.

Statewide coverage approach: Accylerate will source nationally while confirming each candidate's willingness and ability to perform at the State-designated work location before submission. Specialized sourcing channels and passive outreach will be activated for scarce cloud, security, CCOE, database, and mainframe skills.

3. IT Staffing Delivery Model

Accylerate manages the staffing lifecycle from requisition intake through assignment completion. The process emphasizes speed, qualification discipline, candidate integrity, communication, and early issue escalation.

1	Requisition Intake	Review labor category, mandatory qualifications, work location, assignment timing, hours, NTE ceiling, access/background needs, and State instructions.
2	Targeted Sourcing	Activate technology-aligned recruiters, candidate pipelines, referrals, technical communities, job boards, and passive outreach.
3	Qualification & Validation	Recruiter interview; resume reconciliation; skills/experience review; education/certification checks where required; rate, availability, location, and work authorization confirmation.
4	3-Day Candidate Submission	Submit qualified resume(s) within 3 business days of request, with a clear role-fit rationale and required supporting information.
5	Interview & Start Readiness	Coordinate interviews, feedback, selection, background/onboarding dependencies, documentation, and start-date readiness.
6	Assignment Management	Maintain communication, monitor performance/attendance, resolve issues, manage timekeeping/reporting needs, and coordinate replacement or offboarding when required.

Candidate Quality Gates:

Mandatory Qualification Match Candidate is mapped to the requested LCAT and required experience/education criteria before submission.	Resume Integrity Recruiters reconcile employment history and role claims through direct candidate interviews and supporting evidence where appropriate.	Technical Fit Technology-specific screening questions and SME review are used for specialized roles when needed.
Pre-Close Rate, availability, work model/location, interview availability, start timing, and competing-offer risk are confirmed before submittal.	Compliance Readiness Background, identity, work authorization, references, and required documentation are coordinated before access/start.	Performance Follow-Through Early check-ins, rapid escalation, corrective coaching, and replacement planning protect service continuity.

Internal Recruiting Accountability:

90% Requisition response target	72 HOURS First-qualified-candidate target	3 BUSINESS DAYS WVOT qualified resume submission commitment
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Note: SMART recruiting metrics are internal operating targets used for accountability; the 3-business-day WVOT submission commitment is reflected in Accylerate's pricing-line comments.

4. Relevant Public-Sector Experience

Accylerate's past performance spans State & Local government, education/non-profit, federal, and government systems integrator environments. The examples below are especially relevant to WVOT because they combine technical staffing breadth, cloud/cyber capability, and disciplined delivery in mission-critical settings.

Commonwealth of Virginia - Statewide IT Modernization	Support across Virginia public-sector environments has included cloud architects, cybersecurity professionals, enterprise engineers, application/development talent, and other specialists supporting secure modernization and statewide technology programs. Accylerate is also experienced with CAI-managed public-sector staffing workflows.
Virginia DBHDS - Cloud & Application Modernization	AWS cloud expertise and application modernization talent supporting a state agency environment requiring secure, scalable, high-performing systems and reliable service delivery.
The College Board / nextSource Managed Staffing Program	Recruitment, screening, submission, interview coordination, candidate validation, onboarding, and assignment support across cloud/platform operations, software engineering, data engineering, QA automation, cybersecurity, program delivery, analytics, CRM/platform, and professional roles.
Federal & GovCon Technology Programs	Experience supporting federal and government-contractor environments across organizations/programs associated with GSA, HHS/OASH, FDIC, PBGC, and large systems integrators - demonstrating disciplined delivery in regulated, compliance-oriented technical environments.

Recognition & Delivery Credentials:

Inc. 5000 - 2024 Debuted in the Top 1/3 of America's Fastest-Growing Private Companies; Accylerate's website also lists Top-100 rankings in Virginia, Washington, D.C., and IT Services.	nextSource - Outstanding Newcomer Customer recognition associated with Accylerate's early performance supporting The College Board managed staffing program.	HireGenics - Strategic Supplier Program Included in HireGenics' Strategic Supplier Program in 2025, reflecting recognition within a major managed-services ecosystem.
SWaM Certified Certified Small, Women and Minority-Owned business through the Commonwealth of Virginia supplier-diversity program.	CMMI-SVC Maturity Level 3 Process maturity supporting disciplined service delivery, measurement, repeatability, and continuous improvement.	ISO Frameworks ISO 9001 quality management, ISO 20000 IT service management, and ISO 27001 information security management.

5. Accylerate Commitment to West Virginia

WVOT requires a staffing partner that can respond quickly when needs arise while still protecting candidate quality, technical fit, and cost discipline. Accylerate’s operating model is designed around those exact priorities.

Rapid Response Qualified resume(s) submitted within 3 business days of each staffing request.	NTE Discipline Candidate bill rates aligned at or below Accylerate’s submitted NTE ceiling for the applicable labor category.
Qualification First Only candidates meeting or exceeding the requested labor-category qualifications are advanced.	Statewide Readiness Candidate location, onsite expectations, travel/commute feasibility, and start availability confirmed before submission.
Transparent Communication Clear status updates on sourcing, submissions, interviews, onboarding dependencies, and assignment issues.	Continuity & Replacement Prompt issue escalation, performance management, backup pipeline activation, and replacement coordination when needed.
Security & Compliance Identity, work authorization, references, background requirements, confidentiality, and access controls coordinated as required.	Continuous Improvement Interview feedback, rejection reasons, market availability, rate competitiveness, and assignment outcomes used to improve future delivery.

Closing Statement

Accylerate is prepared to serve WVOT as a responsive, accountable, and technically fluent staffing partner. Our combination of public-sector experience, nationwide recruiting reach, technology-domain specialization, candidate quality controls, and executive engagement enables us to support West Virginia’s evolving technology workforce needs across all 13 labor categories included in our response.

ACCYLERATE, LLC

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www.accylerate.com | Nationwide Talent Delivery

