



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information

Contact

Default Values

Discount

Document Information

Clarification Request

Procurement Folder: 2020855

Procurement Type: Statewide MA (Open End)

Vendor ID: VS0000053665



Legal Name: Open Systems Technologies, Inc.

Alias/DBA:

Total Bid: \$2,168,150.40

Response Date: 09/02/2026



Response Time: 11:24

Responded By User ID: jabrash



First Name: Justin

Last Name: Abrash

Email: jabrash@opensystemstect

Phone: 2148624434

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2700000006

Published Date: 9/16/26

Close Date: 9/23/26

Close Time: 13:30

Status: Closed

Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2020855
Solicitation Description: Addendum No 2 -Temporary Technical Staffing Services
Proc Type: Statewide MA (Open End)

Solicitation Closes	Solicitation Response	Version
2026-09-23 13:30	SR 0231 ESR09022600000001655	1

VENDOR
VS0000053665
Open Systems Technologies, Inc.

Solicitation Number: CRFQ 0231 OOT2700000006
Total Bid: 2168150.399999999906867742538 **Response Date:** 2026-09-02 **Response Time:** 11:24:13
Comments:

FOR INFORMATION CONTACT THE BUYER
Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	71.760000	149260.80

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior Web Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	CRM Application Analyst	2080.0000	HOUR	64.860000	134908.80

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

CRM Application Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior SQL Server Database Administrator	2080.0000	HOUR	78.170000	162593.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Senior SQL Server Database Administrator

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Business Analyst	2080.0000	HOUR	63.070000	131185.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Business Analyst

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Learning Management System & eLearning Development Specialis	2080.0000	HOUR	53.820000	111945.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Learning Management System & eLearning Development Specialist

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Cloud Financial Operations Specialist	2080.0000	HOUR	80.040000	166483.20

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Financial Operations Specialist

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Cloud Architect	2080.0000	HOUR	104.880000	218150.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Architect

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Cloud Security Professional	2080.0000	HOUR	95.220000	198057.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Security Professional

Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Cloud Platform Engineer	2080.0000	HOUR	91.080000	189446.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Platform Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Cloud Network Engineer	2080.0000	HOUR	84.180000	175094.40

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Network Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Cloud Systems Management Engineer	2080.0000	HOUR	81.420000	169353.60

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Systems Management Engineer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Cloud Center of Excellence (CCOE) Implementation Spec	2080.0000	HOUR	93.840000	195187.20

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Cloud Center of Excellence (CCOE) Implementation Specialist
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	Mainframe Systems Programmer	2080.0000	HOUR	80.040000	166483.20

Comm Code	Manufacturer	Specification	Model #
81110000			

Commodity Line Comments:

Extended Description:

Mainframe Systems Programmer
Hours listed are estimates for evaluation purposes only and do not represent a guaranteed minimum or maximum. Actual usage may be more or less and is not guaranteed or implied.

OVERVIEW

Open Systems Technologies (OST) is a nationally recognized IT staffing and workforce solutions firm with over 35 years of experience supporting enterprise, regulated industry, and public sector clients. Headquartered in New York, NY, OST delivers contract, contract-to-hire, direct hire, payroll services, statement-of-work engagements, and large-scale workforce augmentation programs across all 50 states and Canada.

OST supports clients across financial services, insurance, government, transportation, healthcare, retail, and technology sectors. The firm maintains a centralized recruiting and operations model with nationwide delivery capability and maintains all federal registration credentials required for prime contractor and subcontractor partnerships.

COMPANY INFORMATION

Legal Name	Open Systems Technologies, Inc.
Founded	1990
Headquarters	New York, NY 10018
Internal Staff	75+
Active Consultants	675+
Clients Served	6,000+
Consultants Placed	21,000+

FEDERAL REGISTRATION

UEI	TP72UMW3NBQ5
CAGE Code	1ADJ0
DUNS	05-423-4390
SAM.gov	Active

PRIMARY NAICS CODES

561320	561311	541511	541512	541513
541519	541611	541618		

STAFFING CAPABILITIES

TECHNOLOGY

- Software Engineering
- Cloud Engineering & DevOps
- Cybersecurity
- Network Engineering
- Infrastructure Support
- Enterprise Architecture
- AI and Machine Learning
- Data Engineering
- QA and Test Automation

PROGRAM & OPERATIONS

- Project & Program Management
- ERP and CRM Platforms
- Technical Support & Help Desk
- GTM Strategy & Engineering
- Revenue Operations (RevOps)
- Sales Leadership (SDR/AE)
- Product Marketing (PMM)
- Demand Generation

PROFESSIONAL & ADMIN

- Finance and Accounting
- Operations & Business Support
- Administrative & Clerical
- Distribution & Light Industrial

ENGAGEMENT MODELS

- Contract Staffing
- Contract-to-Hire
- Direct Hire
- Statement of Work (SOW)
- Workforce Augmentation
- Payroll Services

PUBLIC SECTOR EXPERIENCE

- State and local government staffing programs
- Public sector IT staffing contracts
- Cooperative purchasing programs including TXShare
- Government-regulated financial institutions
- Enterprise infrastructure modernization programs
- Large-scale workforce augmentation initiatives
- Compliance-driven onboarding and audit support
- Federal Reserve, Fannie Mae, AMEX, State of Ohio
- Tarrant County (Sheriff, Elections, IT)
- Ontario Public Service, TELUS Health, Subaru Canada

COMPLIANCE & OPERATIONAL STANDARDS

- ✓ I-9 and employment eligibility verification
- ✓ Background checks and drug screening
- ✓ Identity verification (Terefic pre-submission)
- ✓ Reference validation
- ✓ Payroll administration and workers' compensation coverage
- ✓ OSHA and workplace safety compliance
- ✓ Incident management and audit documentation
- ✓ Client-specific onboarding workflows
- ✓ Weekly and ad hoc reporting support
- ✓ Workforce tracking and timekeeping
- ✓ Formal Workplace Safety & Incident Program
- ✓ English and Spanish safety materials available

RECRUITING TECHNOLOGY

- JobDiva — ATS and recruiting workflow
- LinkedIn Recruiter — Sourcing and engagement
- Codility / Karat — Technical screening
- HackerRank / Glider — Skills assessment
- e-Recruit — Candidate management
- SHL — Behavioral and skills testing
- Terefic — Identity verification and candidate validation prior to submission

REPRESENTATIVE CLIENTS

Federal Reserve	Citibank	Fannie Mae	AMEX	Morgan Stanley	TIAA	Lincoln Financial	AstraZeneca
Thermo Fisher Scientific	Honeywell	Marriott International	Ontario Public Service	TELUS Health	Subaru Canada		
Morgan Lewis	Corebridge Financial	EverBank	SMBC	Guild Mortgage	W.L. Gore & Associates	OpenText	Clean Harbors
Osaic	TXO Partners	SharkNinja	BKV Corp	TJX	Suez / Veolia	Tailored Brands	AmerCareRoyal
EMI Strategic Marketing	Lantern Studios	State of Ohio					

WHY OST

Thirty-five years is not luck. It is a track record built one placement at a time, one relationship at a time. The organizations we support do not work with vendors that do not deliver.

OST is not a transactional staffing vendor. We are a long-term workforce partner built for organizations that operate in regulated, high-stakes environments where talent quality and compliance are non-negotiable.

We maintain nationwide delivery capability, enterprise-grade compliance infrastructure, and the institutional knowledge to staff mission-critical programs at scale.