



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

**General Information** [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 1992907

Procurement Type: Central Contract - Fixed Amt

Vendor ID:

Legal Name: CDW GOVERNMENT LLC

Alias/DBA:

Total Bid: \$233,647.58

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0231

SO Doc ID: OOT2600000031

Published Date: 7/1/26

Close Date: 7/8/26

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

**Proc Folder:** 1992907  
**Solicitation Description:** Addendum No 2 Remote Monitoring and Support Tool.  
**Proc Type:** Central Contract - Fixed Amt

| Solicitation Closes | Solicitation Response        | Version |
|---------------------|------------------------------|---------|
| 2026-07-08 13:30    | SR 0231 ESR07082600000000126 | 1       |

**VENDOR**  
VS0000009404  
CDW GOVERNMENT LLC

**Solicitation Number:** CRFQ 0231 OOT2600000031  
**Total Bid:** 233647.5799999999871943145990 **Response Date:** 2026-07-08 **Response Time:** 09:47:06  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
Toby L Welch  
(304) 558-8802  
toby.l.welch@wv.gov

|                    |              |             |
|--------------------|--------------|-------------|
| <b>Vendor</b>      |              |             |
| <b>Signature X</b> | <b>FEIN#</b> | <b>DATE</b> |

All offers subject to all terms and conditions contained in this solicitation

| Line | Comm Ln Desc                                                 | Qty      | Unit Issue | Unit Price  | Ln Total Or Contract Amount |
|------|--------------------------------------------------------------|----------|------------|-------------|-----------------------------|
| 1    | Eighty (80) RSU-Fedramp-Cloud Bomgar Licenses- Two-year term | 80.00000 | EA         | 1738.000000 | 139040.00                   |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43230000  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

4.1.1. Eighty (80) RSU-Fedramp-Cloud Bomgar Licences  
4.1.1.1. 80 Concurrent Licenses

| Line | Comm Ln Desc                                                | Qty     | Unit Issue | Unit Price  | Ln Total Or Contract Amount |
|------|-------------------------------------------------------------|---------|------------|-------------|-----------------------------|
| 2    | Professional Svcs for installation, setup and configuration | 1.00000 | EA         | 4231.580000 | 4231.58                     |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43230000  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

4.2. Professional Services for installation, setup and user training

| Line | Comm Ln Desc                                               | Qty     | Unit Issue | Unit Price  | Ln Total Or Contract Amount |
|------|------------------------------------------------------------|---------|------------|-------------|-----------------------------|
| 3    | Software Upgrade Maintenance and SupportYr 3 Renewal Year: | 1.00000 | EA         | 1738.000000 | 1738.00                     |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43230000  |              |               |         |

**Commodity Line Comments:** This line is quoted in the bid at a quantity of 80. However, the unit price is same at \$1,738.00.

**Extended Description:**

Software Upgrade Maintenance and SupportYr 3 Renewal Year:

| Line | Comm Ln Desc                                               | Qty     | Unit Issue | Unit Price  | Ln Total Or Contract Amount |
|------|------------------------------------------------------------|---------|------------|-------------|-----------------------------|
| 4    | Software Upgrade Maintenance and SupportYr 4 Renewal Year: | 1.00000 | EA         | 1738.000000 | 1738.00                     |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43230000  |              |               |         |

**Commodity Line Comments:** This line is quoted in the bid at a quantity of 80. However, the unit price is same at \$1,738.00.

**Extended Description:**

Software Upgrade Maintenance and SupportYr 4 Renewal Year:

| Line | Comm Ln Desc                                           | Qty      | Unit Issue | Unit Price  | Ln Total Or Contract Amount |
|------|--------------------------------------------------------|----------|------------|-------------|-----------------------------|
| 5    | Additional RSU-Fedramp-Cloud Bomgar Licences as needed | 50.00000 | EA         | 1738.000000 | 86900.00                    |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43230000  |              |               |         |

**Commodity Line Comments:**

**Extended Description:**

Additional RSU-Fedramp-Cloud Bomgar Licences as needed



## West Virginia Dept. of Administration

**RFQ #0231-OOT2600000031 Remote Monitoring**

Digital Response

July 08, 2026

# CDW Government

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© CDW Government LLC 2026 | 230 N. Milwaukee Ave. | Vernon Hills, IL 60061

To the extent allowable, all information and documents hereby submitted in response to the Request for Quote ("RFQ") furnished by West Virginia Dept. of Administration are the Proprietary and Confidential property of CDW Government LLC.

July 08, 2026

West Virginia Dept. of Administration  
2019 Washington St E  
Charleston, WV, 25305-2214

**RE: CDW Government LLC's Response to West Virginia Dept. of Administration's RFQ  
#0231-OOT2600000031 Remote Monitoring**

Dear Larry McDonnell,

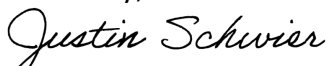
Our response demonstrates CDW Government's ability to contribute to the overall success of this initiative. CDW Government LLC (CDW Government) was founded in 1998 to focus on the unique needs and opportunities of our public sector customers. Specific advantages of partnering with us include:

- **Dedicated Account Team Delivers High Quality Service.** Your highly trained and experienced account team, including a dedicated account manager, are responsible for coordinating all your needs and ensuring customer satisfaction.
- **Strong Partnerships Help Ensure the Best Experience.** CDW Government's top tier partnership status with BeyondTrust demonstrates the strength of our relationship, and our ability to facilitate efficient communication between all parties, as well as timely road mapping and other requests for information.
- **In-House Expertise Provides Easy Access to Knowledge.** You can leverage our valuable presales consulting expertise to assist with developing solutions that provide robust functionality, efficiencies, and cost savings.

As always, we consistently strive to exceed your expectations. Should you have any questions regarding our response, please contact your Account Representative, Spencer Hayden at (312) 547-2081 or [spencer.hayden@cdwg.com](mailto:spencer.hayden@cdwg.com).

We thank you for the opportunity to participate in this RFP process and are confident you will find our response advantageous from both a strategic and budgetary standpoint.

Sincerely,



Justin Schwier, Manager Proposals  
CDW Government LLC

It is CDW Government LLC's intent that its proposal response, and CDW Terms & Conditions found at <https://www.cdwg.com/content/cdwg/en/terms-conditions/sales-and-service-projects.html>, shall provide the definitive terms to govern this submission. CDW Government is open to negotiating the contract terms and conditions with the West Virginia Dept. of Administration.

# Bid Documents and Forms



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Centralized Request for Quote  
Info Technology

Proc Folder: 1992907

Reason for Modification:

Doc Description: Remote Monitoring and Support Tool.

Proc Type: Central Contract - Fixed Amt

| Date Issued | Solicitation Closes | Solicitation No         | Version |
|-------------|---------------------|-------------------------|---------|
| 2026-06-16  | 2026-07-01 13:30    | CRFQ 0231 OOT2600000031 | 1       |

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Customer Code:

Vendor Name : CDW Government LLC

Address : 230

Street : N Milwaukee Ave

City : Vernon Hills

State : IL

Country : Lake County

Zip : 60061

Principal Contact : Spencer Hayden

Vendor Contact Phone: (312) 547-2081

Extension:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch

(304) 558-8802

toby.l.welch@wv.gov

Vendor Signature X *Justin Schuier* \* FEIN# 36-4230110 DATE 07/07/2026

All offers subject to all terms and conditions contained in this solicitation

\* See Terms of Offer found on page 21 of this response for CDW's position on the terms and conditions.

**ADDITIONAL INFORMATION**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Office of Technology (WVOT) to establish a contract for upgrading its existing Bomgar on-premises appliance to the Beyond Trust FedRAMP authorized Remote Monitoring and Support cloud service. The initial purchase under this contract will include eighty (80) concurrent licenses. WVOT also requires the flexibility to add additional licenses on an ongoing basis to accommodate operational growth and evolving support needs

| INVOICE TO                                                                                                                  |  | SHIP TO                                                                                        |  |
|-----------------------------------------------------------------------------------------------------------------------------|--|------------------------------------------------------------------------------------------------|--|
| DEPARTMENT OF<br>ADMINISTRATION<br>OFFICE OF TECHNOLOGY<br>1900 KANAWHA BLVD E,<br>BLDG 5 10TH FLOOR<br>CHARLESTON WV<br>US |  | WV OFFICE OF<br>TECHNOLOGY<br>BLDG 5, 10TH FLOOR<br>1900 KANAWHA BLVD E<br>CHARLESTON WV<br>US |  |

| Line | Comm Ln Desc                                                 | Qty      | Unit Issue | Unit Price | Total Price |
|------|--------------------------------------------------------------|----------|------------|------------|-------------|
| 1    | Eighty (80) RSU-Fedramp-Cloud Bomgar Licenses- Two-year term | 80.00000 | EA         |            |             |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43230000  |              |               |         |

**Extended Description:**

4.1.1.Eighty (80) RSU-Fedramp-Cloud Bomgar Licences  
4.1.1.1.80 Concurrent Licenses

| INVOICE TO                                                                                                                  |  | SHIP TO                                                                                        |  |
|-----------------------------------------------------------------------------------------------------------------------------|--|------------------------------------------------------------------------------------------------|--|
| DEPARTMENT OF<br>ADMINISTRATION<br>OFFICE OF TECHNOLOGY<br>1900 KANAWHA BLVD E,<br>BLDG 5 10TH FLOOR<br>CHARLESTON WV<br>US |  | WV OFFICE OF<br>TECHNOLOGY<br>BLDG 5, 10TH FLOOR<br>1900 KANAWHA BLVD E<br>CHARLESTON WV<br>US |  |

| Line | Comm Ln Desc                                                | Qty     | Unit Issue | Unit Price | Total Price |
|------|-------------------------------------------------------------|---------|------------|------------|-------------|
| 2    | Professional Svcs for installation, setup and configuration | 1.00000 | EA         |            |             |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43230000  |              |               |         |

**Extended Description:**

4.2.Professional Services for installation, setup and user training

| INVOICE TO                                                                                                                  |  | SHIP TO                                                                                            |  |
|-----------------------------------------------------------------------------------------------------------------------------|--|----------------------------------------------------------------------------------------------------|--|
| DEPARTMENT OF<br>ADMINISTRATION<br>OFFICE OF TECHNOLOGY<br>1900 KANAWHA BLVD E,<br>BLDG 5 10TH FLOOR<br>CHARLESTON WV<br>US |  | WV OFFICE OF<br>TECHNOLOGY<br>BLDG 5, 10TH FLOOR<br>1900 KANAWHA BLVD E<br><br>CHARLESTON WV<br>US |  |

| Line | Comm Ln Desc                                               | Qty     | Unit Issue | Unit Price | Total Price |
|------|------------------------------------------------------------|---------|------------|------------|-------------|
| 3    | Software Upgrade Maintenance and SupportYr 3 Renewal Year: | 1.00000 | EA         |            |             |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43230000  |              |               |         |

**Extended Description:**

Software Upgrade Maintenance and SupportYr 3 Renewal Year:

| INVOICE TO                                                                                                                  |  | SHIP TO                                                                                            |  |
|-----------------------------------------------------------------------------------------------------------------------------|--|----------------------------------------------------------------------------------------------------|--|
| DEPARTMENT OF<br>ADMINISTRATION<br>OFFICE OF TECHNOLOGY<br>1900 KANAWHA BLVD E,<br>BLDG 5 10TH FLOOR<br>CHARLESTON WV<br>US |  | WV OFFICE OF<br>TECHNOLOGY<br>BLDG 5, 10TH FLOOR<br>1900 KANAWHA BLVD E<br><br>CHARLESTON WV<br>US |  |

| Line | Comm Ln Desc                                               | Qty     | Unit Issue | Unit Price | Total Price |
|------|------------------------------------------------------------|---------|------------|------------|-------------|
| 4    | Software Upgrade Maintenance and SupportYr 4 Renewal Year: | 1.00000 | EA         |            |             |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43230000  |              |               |         |

**Extended Description:**

Software Upgrade Maintenance and SupportYr 4 Renewal Year:

| INVOICE TO                                                                                                                  |  | SHIP TO                                                                                            |  |
|-----------------------------------------------------------------------------------------------------------------------------|--|----------------------------------------------------------------------------------------------------|--|
| DEPARTMENT OF<br>ADMINISTRATION<br>OFFICE OF TECHNOLOGY<br>1900 KANAWHA BLVD E,<br>BLDG 5 10TH FLOOR<br>CHARLESTON WV<br>US |  | WV OFFICE OF<br>TECHNOLOGY<br>BLDG 5, 10TH FLOOR<br>1900 KANAWHA BLVD E<br><br>CHARLESTON WV<br>US |  |

| Line | Comm Ln Desc                                              | Qty      | Unit Issue | Unit Price | Total Price |
|------|-----------------------------------------------------------|----------|------------|------------|-------------|
| 5    | Additional RSU-Fedramp-Cloud Bomgar<br>Licences as needed | 50.00000 | EA         |            |             |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 43230000  |              |               |         |

**Extended Description:**  
Additional RSU-Fedramp-Cloud Bomgar Licences as needed

| SCHEDULE OF EVENTS |                                |                   |
|--------------------|--------------------------------|-------------------|
| <u>Line</u>        | <u>Event</u>                   | <u>Event Date</u> |
| 1                  | Questions are due by 3:00 p.m. | 2026-06-24        |

|               |                |                                     |           |
|---------------|----------------|-------------------------------------|-----------|
|               | Document Phase | Document Description                | Page<br>5 |
| OOT2600000031 | Final          | Remote Monitoring and Support Tool. |           |

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

# Pricing Offer

Note:

The first quote that follows (PXPR747) is the primary quote and includes four years of software coverage, with the first two years mandatory and the final two years optional, as outlined in the RFQ. It also includes the required implementation services.

The second quote (PXQP268) covers an additional optional 50 licenses that may be needed.



Thank you for choosing CDW. We have received your quote.

Hardware

Software

Services

IT Solutions

Brands

Research Hub

## QUOTE CONFIRMATION

### Pricing and Availability Notice

Due to ongoing supply chain challenges, some hardware manufacturers cannot guarantee product availability or pricing until the product is shipped. While we make every effort to honor quoted pricing, if a hardware manufacturer increases its price to CDW after a quote is issued or order is accepted, we may need to update your quoted price to reflect that change irrespective of any timeframes or validity periods set forth in the quote, including up to the date of shipment. In the event of a price adjustment, we will notify you prior to shipment. Any price adjustment would only occur if the hardware manufacturer increases its pricing to CDW.

### LARRY MCDONNELL,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

| QUOTE # | QUOTE DATE | QUOTE REFERENCE               | CUSTOMER # | GRAND TOTAL         |
|---------|------------|-------------------------------|------------|---------------------|
| PXPR747 | 7/3/2026   | CRFQ-0231-OOT26000000<br>31-3 | 10765500   | <b>\$560,391.58</b> |

### QUOTE DETAILS

| ITEM                                                                                                                                                                                                                                                                                         | QTY | CDW#    | UNIT PRICE | EXT. PRICE   |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|---------|------------|--------------|
| <a href="#">BEYONDTRUST CLD REMOTE SUP CCU</a><br>Mfg. Part#: RSU-CLOUD-FEDRAMP<br>BeyondTrust Remote Support Cloud for<br>FedRAMP Accounts 80 Concurrent<br>Users Year 1 Subscription<br>(07/10/2026 07/09/2027)<br>Electronic distribution - NO MEDIA<br>Contract: MARKET                  | 80  | 7636237 | \$1,738.00 | \$139,040.00 |
| <a href="#">BEYONDTRUST CLD REMOTE SUP CCU</a><br>Mfg. Part#: RSU-CLOUD-FEDRAMP<br>BeyondTrust Remote Support Cloud for<br>FedRAMP Accounts 80 Concurrent<br>Users Year 2 Subscription Renewal<br>(07/10/2027 07/09/2028)<br>Electronic distribution - NO MEDIA<br>Contract: MARKET          | 80  | 7636237 | \$1,738.00 | \$139,040.00 |
| <a href="#">BEYONDTRUST CLD REMOTE SUP CCU</a><br>Mfg. Part#: RSU-CLOUD-FEDRAMP<br>OPTIONAL YEAR 3 BeyondTrust Remote<br>Support Cloud for FedRAMP Accounts<br>80 Concurrent Users Subscription<br>Renewal (07/10/2028 07/09/2029)<br>Electronic distribution - NO MEDIA<br>Contract: MARKET | 80  | 7636237 | \$1,738.00 | \$139,040.00 |
| <a href="#">BEYONDTRUST CLD REMOTE SUP CCU</a>                                                                                                                                                                                                                                               | 80  | 7636237 | \$1,738.00 | \$139,040.00 |

**QUOTE DETAILS (CONT.)**

Mfg. Part#: RSU-CLOUD-FEDRAMP

OPTIONAL YEAR 4 BeyondTrust Remote

Support Cloud for FedRAMP Accounts

80 Concurrent Users Subscription

Renewal (07/10/2029 07/09/2030)

Electronic distribution - NO MEDIA

Contract: MARKET

[XMS RMT SUP FEDAMP IMPLEMENT SVC](#)

1

9199868

\$4,231.58

\$4,231.58

Mfg. Part#: BT-CONSULT

Electronic distribution - NO MEDIA

Contract: MARKET

**SUBTOTAL** \$560,391.58**SHIPPING** \$0.00**SALES TAX** \$0.00**GRAND TOTAL** **\$560,391.58****PURCHASER BILLING INFO****Billing Address:**

WV DEPARTMENT OF ADMINISTRATION

PURCHASING DIVI

2019 WASHINGTON ST E

CHARLESTON, WV 25305-2214

**Phone:** (304) 558-7839**Payment Terms:** Net 30-Expired**DELIVER TO****Shipping Address:**

WV DEPARTMENT OF ADMINISTRATION

ACCOUNTING SECTION

2019 WASHINGTON ST E

CHARLESTON, WV 25305-2214

**Shipping Method:** ELECTRONIC DISTRIBUTION**Please remit payments to:**

CDW Government

75 Remittance Drive

Suite 1515

Chicago, IL 60675-1515

**Sales Contact Info****Spencer Hayden** | 800.808.4239 | [spencer.hayden@cdwg.com](mailto:spencer.hayden@cdwg.com)**Need Help?**[My Account](#)[Support](#)[Call 800.800.4239](tel:800.800.4239)[About Us](#) | [Privacy Policy](#) | [Terms and Conditions](#)

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at

<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager.

© 2026 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239



Thank you for choosing CDW. We have received your quote.

Hardware

Software

Services

IT Solutions

Brands

Research Hub

## QUOTE CONFIRMATION

### Pricing and Availability Notice

Due to ongoing supply chain challenges, some hardware manufacturers cannot guarantee product availability or pricing until the product is shipped. While we make every effort to honor quoted pricing, if a hardware manufacturer increases its price to CDW after a quote is issued or order is accepted, we may need to update your quoted price to reflect that change irrespective of any timeframes or validity periods set forth in the quote, including up to the date of shipment. In the event of a price adjustment, we will notify you prior to shipment. Any price adjustment would only occur if the hardware manufacturer increases its pricing to CDW.

**LARRY MCDONNELL,**

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

**Convert Quote to Order**

| QUOTE # | QUOTE DATE | QUOTE REFERENCE                | CUSTOMER # | GRAND TOTAL        |
|---------|------------|--------------------------------|------------|--------------------|
| PXQP268 | 7/7/2026   | ADDITIONAL BEYOND TRUST LICENS | 10765500   | <b>\$86,900.00</b> |

### QUOTE DETAILS

| ITEM                                           | QTY | CDW#    | UNIT PRICE | EXT. PRICE  |
|------------------------------------------------|-----|---------|------------|-------------|
| <a href="#">BEYONDTRUST CLD REMOTE SUP CCU</a> | 50  | 7636237 | \$1,738.00 | \$86,900.00 |
| Mfg. Part#: RSU-CLOUD-FEDRAMP                  |     |         |            |             |
| Electronic distribution - NO MEDIA             |     |         |            |             |
| Contract: MARKET                               |     |         |            |             |

|                    |                    |
|--------------------|--------------------|
| <b>SUBTOTAL</b>    | \$86,900.00        |
| <b>SHIPPING</b>    | \$0.00             |
| <b>SALES TAX</b>   | \$0.00             |
| <b>GRAND TOTAL</b> | <b>\$86,900.00</b> |

| PURCHASER BILLING INFO                                                                                                                                                                                     | DELIVER TO                                                                                                                                                                                |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Billing Address:</b><br>WV DEPARTMENT OF ADMINISTRATION<br>PURCHASING DIVI<br>2019 WASHINGTON ST E<br>CHARLESTON, WV 25305-2214<br><b>Phone:</b> (304) 558-7839<br><b>Payment Terms:</b> Net 30-Expired | <b>Shipping Address:</b><br>WV DEPARTMENT OF ADMINISTRATION<br>ACCOUNTING SECTION<br>2019 WASHINGTON ST E<br>CHARLESTON, WV 25305-2214<br><b>Shipping Method:</b> ELECTRONIC DISTRIBUTION |

**Please remit payments to:**

CDW Government  
75 Remittance Drive  
Suite 1515  
Chicago, IL 60675-1515



**Sales Contact Info**

Note: Quote PXPR747 is the primary quote and includes four years of software coverage, with the first two years of software coverage included in the lease term.

Spencer Hayden | 800.808.4239 | [spencer.hayden@cdwg.com](mailto:spencer.hayden@cdwg.com)

Quote PXQP268 covers an additional optional 50 licenses that may be needed.

**LEASE OPTIONS**

| FMV TOTAL   | FMV LEASE OPTION | BO TOTAL    | BO LEASE OPTION  |
|-------------|------------------|-------------|------------------|
| \$86,900.00 | \$2,490.55/Month | \$86,900.00 | \$2,847.71/Month |

Monthly payment based on 36 month lease. Other terms and options are available. Contact your Account Manager for details. Payment quoted is subject to change.

**Why finance?**

- Lower Upfront Costs. Get the products you need without impacting cash flow. Preserve your working capital and existing credit line.
- Flexible Payment Terms. 100% financing with no money down, payment deferrals and payment schedules that match your company's business cycles.
- Predictable, Low Monthly Payments. Pay over time. Lease payments are fixed and can be tailored to your budget levels or revenue streams.
- Technology Refresh. Keep current technology with minimal financial impact or risk. Add-on or upgrade during the lease term and choose to return or purchase the equipment at end of lease.
- Bundle Costs. You can combine hardware, software, and services into a single transaction and pay for your software licenses over time! We know your challenges and understand the need for flexibility.

**General Terms and Conditions:**

This quote is not legally binding and is for discussion purposes only. The rates are estimate only and are based on a collection of industry data from numerous sources. All rates and financial quotes are subject to final review, approval, and documentation by our leasing partners. Payments above exclude all applicable taxes. Financing is subject to credit approval and review of final equipment and services configuration. Fair Market Value leases are structured with the assumption that the equipment has a residual value at the end of the lease term.

**Need Help?**



My Account



Support



Call 800.808.4239

[About Us](#) | [Privacy Policy](#) | [Terms and Conditions](#)

This order is subject to CDW's Terms and Conditions of Sales and Service Projects at

<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager.

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## About CDW Government

CDW Government LLC (CDW Government) is a wholly owned subsidiary of CDW LLC (CDW), a leading IT solutions integrator for business, government, education, and healthcare organizations in the U.S., the U.K., and Canada.

We established CDW Government in 1998 to focus on the unique opportunities and challenges of our public sector customers. Our teams are broken down by segment, with dedicated teams serving state and local governments, and further organized into geographic regions for local specialization. We have an expansive network of offices near major cities and a large team of field coworkers across the U.S.

CDW's financial performance underscores our leadership and reliability. In 2025, CDW earned \$22.4B in net sales across six industries, with \$8.2B attributable to CDW Government. Our sustainable growth and continued financial stability serve to assure West Virginia Dept. of Administration that we are here to stay and can support you through the life of this contract and beyond.

**Quick Facts**

|                                                                                     |                                               |
|-------------------------------------------------------------------------------------|-----------------------------------------------|
|  | <b>Vernon Hills, IL</b><br>U.S. Headquarters  |
|  | <b>\$22.4B</b><br>2025 Annual Net Sales       |
|  | <b>14,800</b><br>Coworkers                    |
|  | <b>250,000+</b><br>Customers                  |
|  | <b>205</b><br>Fortune 500 Ranking             |
|  | <b>#5</b><br>CRN's Solution Provider 500 List |

## State and Local Government Expertise

With more than 25 years of experience serving state and local governments, CDW Government can help West Virginia Dept. of Administration implement the right IT solutions to meet your goals and better prepare for tomorrow's challenges. We have more than 250 account professionals serving all 50 states from the largest state agencies to the smallest rural communities. Through regional segmentation, we ensure your dedicated teams are well-attuned to the legislative and fiscal calendars at the state level, as well as business cycles and practices of major metropolitan areas. Additionally, we hold more than 1,500 contracts, including national cooperative/GPO contracts, state contracts,



**CDW Government is committed to helping West Virginia Dept. of Administration modernize with confidence, evolve your digital capabilities, and deliver better outcomes for the communities you serve.**

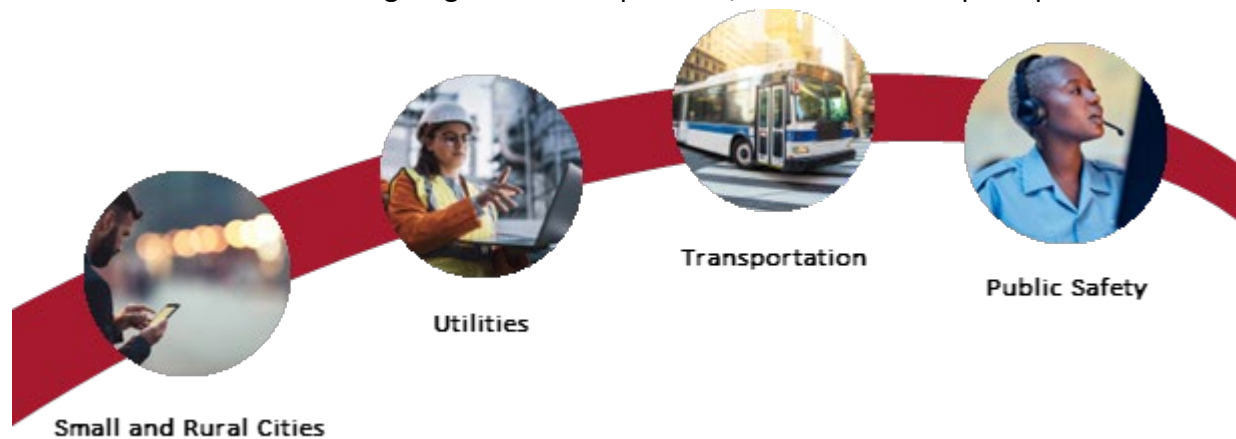
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entity-specific contracts and more.

## Specialized Focus Areas

Based on our understanding of government practice, we have developed specialized focus



areas, including small and rural cities, utilities, transit, and public safety.

### Small and Rural Cities

Currently serving more than 14,000 cities throughout the nation, including roughly 4,500 cities of 20,000 or less, CDW Government is committed to delivering tailored IT solutions. Our scalable solutions focus on solving challenges, maximizing resources, and delivering essential public services to ensure efficient operations and improved citizen services.

### Utilities

We have served approximately 6,000 electric, gas, water, sewage, sanitary, and irrigation customers across the United States with thousands of projects. Our teams focus on solutions that help solve pressing challenges, such as security threats and risks, urgent government mandates, and optimizing collaboration across teams.

### Transportation

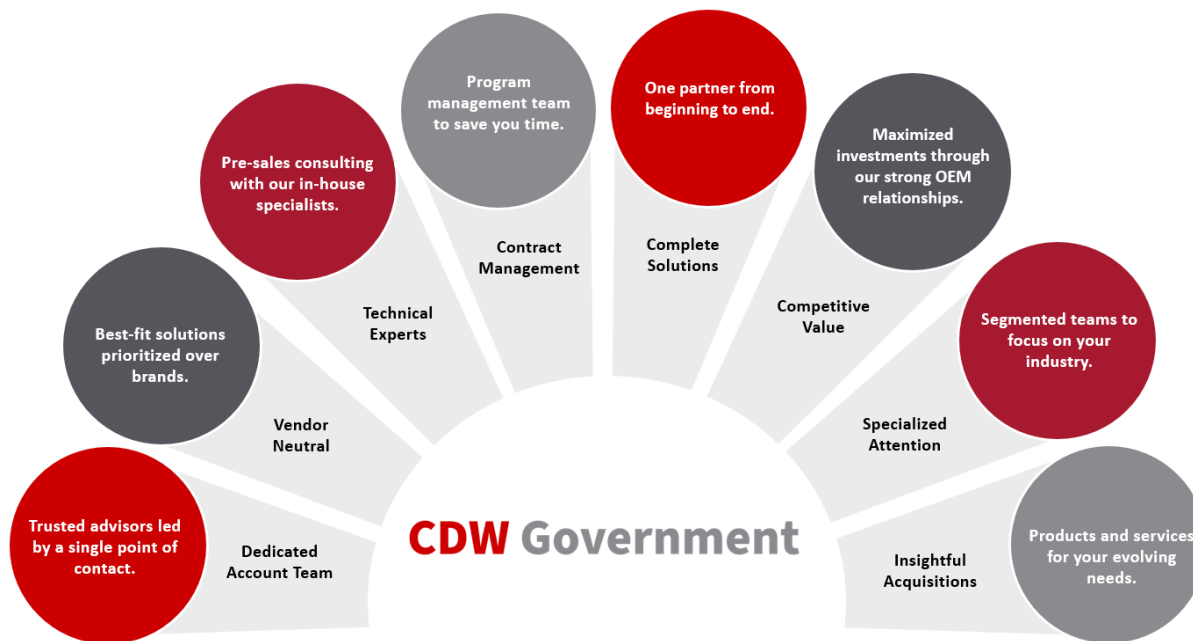
Many transportation agencies are seeking solutions to replace aging infrastructure, enhance road safety and security, ease traffic congestion, and meet the rising demand for more efficient and reliable transit. Currently supporting nearly 650 transportation customers, CDW Government provides innovative technology solutions that drive transformation in the station, in the field, and in the vehicle.

### Public Safety

With more than 25 years of experience and more than 5,000 engagements, we understand that access to real-time data helps improve first responders' response time and streamline agencies' operations for greater flexibility and reliability. Our dedicated team of public safety specialists has the expertise and partnerships to design and deploy public safety IT solutions quickly and efficiently.

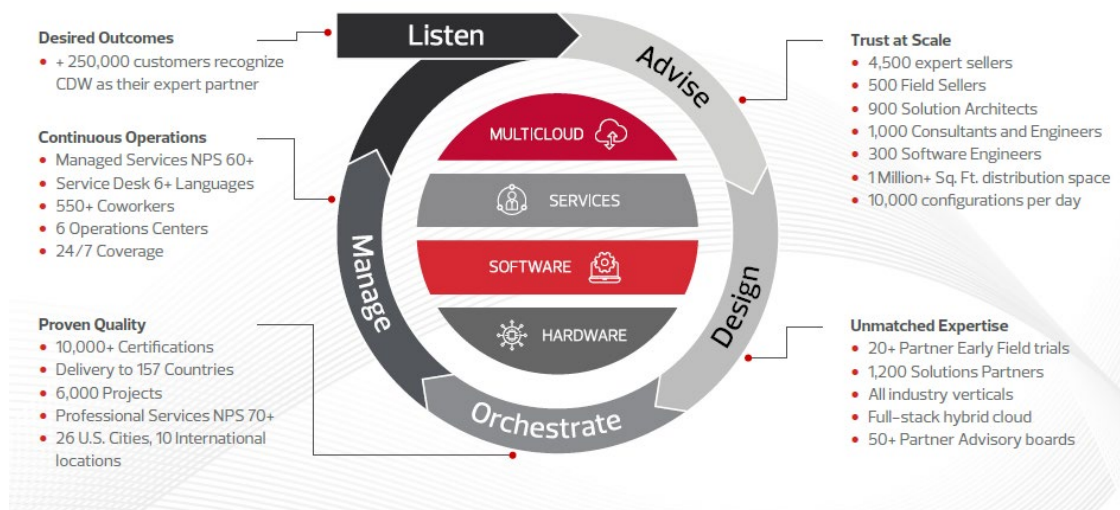
## Strengths, Best Practices, and Value

By aligning with CDW Government CDW Education, your organization can take advantage of our strengths, best practices, and value-added services.



## Full Stack. Full Lifecycle. Full Outcomes.

We make complex solutions easy and efficient with our full life-cycle approach - **Listen**, **Advise**, **Design**, **Orchestrate**, and **Manage**.



## Dedicated Support Resources

When you work with CDW Education CDW Government, you have access to expertise that is not available within your organization. Our teams will tailor a piece of equipment or an entire network to deliver the most effective and sustainable results.

### Daily Account Management

Your account management team is responsible for managing your procurement needs and overseeing all facets of your account. The team will establish a regular meeting cadence to discuss your current needs, IT standards, and long-term goals.

**Spencer Hayden, Account Representative**

**P: (312) 547-2081, E: [spencer.hayden@cdwg.com](mailto:spencer.hayden@cdwg.com)**

### Sales Leadership

Your sales leaders help develop strategies that best serve your long-term success. They are also responsible for building and maintaining strong partner relationships that we can leverage to benefit your organization.

**John Buttita, Sales Manager**

**P: (847) 371-7126, E: [johnbut@cdw.com](mailto:johnbut@cdw.com)**

### Presales IT Expert Consultants

Your account management team will engage our in-house resources as needed to help West Virginia Dept. of Administration develop the best solution for your unique needs, challenges, and long-term goals. Trained in specific technologies, solutions, and/or partner products, CDW's specialists work with you to offer advice on the best fit solutions.

## Strong Vendor Partnerships

When it comes to IT, we know West Virginia Dept. of Administration has many choices. When you work with CDW Government CDW Education, we will leverage our strong industry partnerships with leading manufacturers and service providers to help you obtain the best value for your complete IT solution. With more than 1,000 industry-leading vendor partners, we give West Virginia Dept. of Administration access to one of the largest technology portfolios in the industry. Our partnership will also provide you with:

- **Product Insight.** We work closely with the leading manufacturers to review roadmaps and evaluate new models. This enables us to develop strategies for smooth upgrades and transitions, and directly informs our advice and recommendations to West Virginia Dept. of Administration.
- **In-House Expertise.** Our account managers and technical staff are regularly trained and certified by our manufacturing partners to ensure optimal product deployment and management in your environment.
- **Expedited Access.** Some of our top vendor partners staff representatives at CDW to facilitate requests for information and assist with solution design, giving you direct access to their expertise and insight.
- **Seamless Deployment.** Our account teams build strong relationships with our partners through regular communication and collaboration. This helps ensure a smooth deployment process from beginning to end.
- **Risk Mitigation.** We receive detailed insight into supply chain availability, manufacturing delays, distribution shortages, overstocks, and other disruptions. This allows us to better forecast product availability and plan for your needs.
- **Best Value Solutions.** We leverage our relationships to secure competitive prices and ensure we deliver the best value to maximize your investments.

For a full list of our vendor partners, please visit  
<https://www.cdw.com/content/cdw/en/brand.html>.



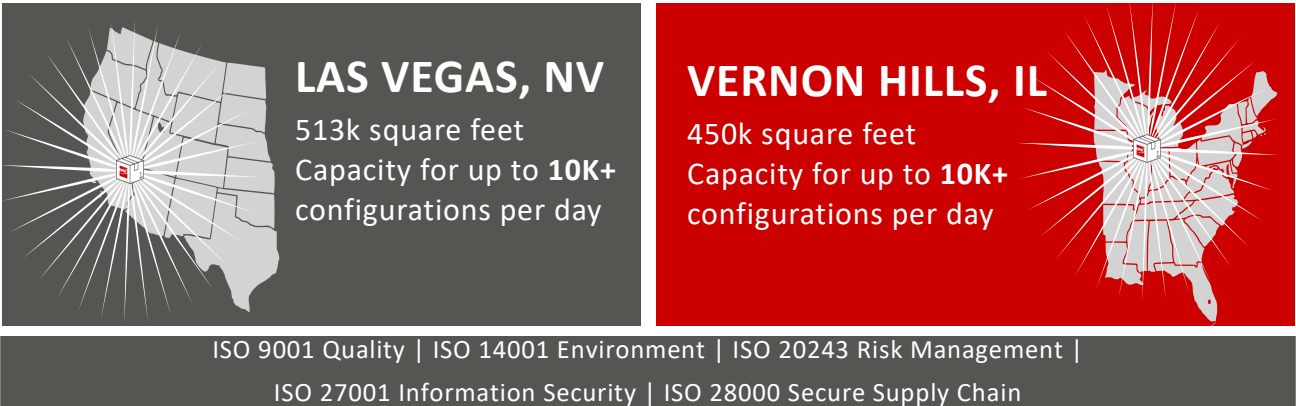
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## Simplify Your IT Journey

### Large In-Stock Inventory and In-House Services

A significant advantage we offer West Virginia Dept. of Administration is our ability to deliver the right products, at the right value, right when you need them. CDW has two large, strategically located distribution centers controlled by a state-of-the-art Warehouse Management System that ensures speed and accuracy throughout the order fulfillment and distribution processes (**Figure 2**). The Vernon Hills and North Las Vegas locations facilitate quick distribution of products, as well as provide configuration capabilities in-



*Figure 1 - Our distribution and configuration centers help ensure speed and accuracy throughout the project.*

house.

To supplement our direct purchasing model, CDW has developed strong affiliations with principal channel distributors. Our distribution centers are close to principal distributors; this enables us to quickly obtain competitively priced, non-stocked items.

### Streamline Your Experience

Your CDW Government CDW Education team works closely with West Virginia Dept. of Administration’s key stakeholders, as well as your selected manufacturers (OEMs) and service providers. We will be your single point of contact, facilitating communication and simplifying your experience.



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## All in One Place – Your Online CDW Account Portal

CDW.com is a full-commerce-enabled website, filterable by industry, with functions that include product search, browse and compare, checkout, and access to a digital account portal to manage your technology investments.

Your customizable Rubi portal serves as your trusted digital adviser. An example of our customer-centric approach, Rubi is the evolution of your CDW Account Center, developed in direct response to customer feedback.

Rubi helps you plan, procure, and manage assets across your technology lifecycle with greater confidence and less complexity. From one central portal, configurable for relevance, you can simplify the ordering process, access industry knowledge, and collaborate with technology experts to take more informed action on your investments.

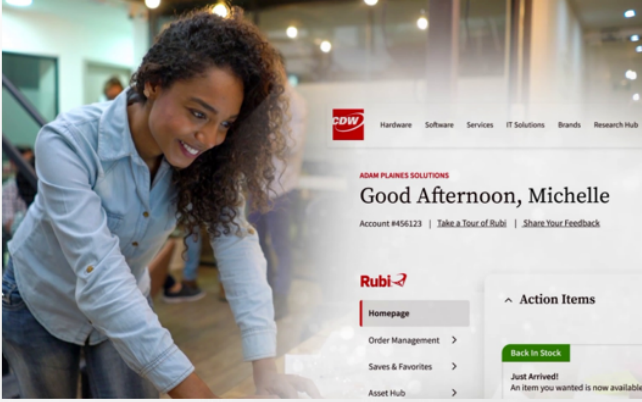
### CDW'S DIGITAL PORTAL: RUBI

YOUR TRUSTED DIGITAL ADVISER

Plan, buy and manage your technology with the convenience of a personalized portal.

- **All in One Place**  
Your CDW team, order history, asset details, technology standards and pricing, all together
- **Take Action**  
Manage subscriptions, streamline repeat purchases and approve orders
- **Insights**  
Visibility into supply chains and product ETAs ensures well-timed technology implementations

**NEW! Rubi Mobile App**  
Act on quotes and purchases, view and track orders, and approve orders from anywhere



The image shows a woman with curly hair, wearing a light blue button-down shirt, leaning over a table and interacting with a tablet. The tablet screen displays the Rubi digital portal interface. At the top, it says 'CDW' with navigation links for Hardware, Software, Services, IT Solutions, Brands, and Research Hub. Below that, it says 'ADAM PLAINES SOLUTIONS' and 'Good Afternoon, Michelle'. There are links for 'Account #456123', 'Take a Tour of Rubi', and 'Share Your Feedback'. The main content area has a 'Rubi' logo and a 'Homepage' section with links for 'Order Management', 'Saves & Favorites', and 'Asset Hub'. On the right, there's an 'Action Items' section with a 'Back In Stock' button and a message: 'Just Arrived! An item you wanted is now available'. The CDW logo is in the bottom right corner.

# Terms of Offer

All information and documents hereby submitted in response to the Request for Proposal (“RFP”) furnished by West Virginia Dept. of Administration (“Customer”) are the property of and are proprietary to CDW Government, LLC (“CDW Government”).

It is CDW Government LLC’s intent that its proposal response, and CDW Terms & Conditions found at <https://www.cdwg.com/content/cdwg/en/terms-conditions/sales-and-service-projects.html>, shall provide the definitive terms to govern this submission. CDW Government is open to negotiating the contract terms and conditions with the West Virginia Dept. of Administration. CDW Government requests that Customer review and confirm acceptance of the T&C or, if necessary, negotiate with CDW a mutually agreeable final contract. CDW Government shall not be bound to any term(s) of the RFP or the Proposal or to any contract related to the RFP until or unless: (i) Customer confirms in writing its acceptance of the T&C; or (ii) authorized representatives of CDW Government and Customer execute a written contract that is separate from the Proposal.

Except as otherwise set forth above, CDW Government agrees to maintain the validity of the Proposal for a period of thirty (30) days from the RFP-established due date (“Validity Period”), provided that there are no extraordinary changes in pricing due to unique market conditions, product discontinuation, manufacturer price changes, or other extenuating circumstances. In order to ensure CDW Government’s commitment to the pricing levels and other proposed offerings contained in the Proposal, Customer may notify CDW Government via mail or e-mail that either: (i) Customer accepts CDW Government’s Proposal and agrees to be bound by the T&C, or (ii) Customer intends to negotiate with CDW Government a separate agreement during the Validity Period.

CDW Government will conduct any negotiation of a final agreement with Customer in good faith. Notwithstanding the foregoing, any prices or other privileges contemplated in the Proposal shall commence on the effective date of agreement between the parties or the date of agreement or amendment to an existing agreement between the parties.

