



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 5

List View

General Information Contact Default Values Discount Document Information Clarification Request

Procurement Folder: 2005552

Procurement Type: Central Master Agreement

Vendor ID: VS0000053028

Legal Name: PalAmerican Security

Alias/DBA:

Total Bid: \$275,224.69

Response Date: 07/14/2026

Response Time: 17:19

Responded By User ID: PalAmerican

First Name: Paul

Last Name: Attwood

Email: bids@palamerican.com

Phone: 4072222443

SO Doc Code: CRFQ

SO Dept: 0211

SO Doc ID: GSD2700000001

Published Date: 7/9/26

Close Date: 7/15/26

Close Time: 13:30

Status: Closed

Solicitation Description: Security Guard Services - GSD Buildings

Total of Header Attachments: 5

Total of All Attachments: 5



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2005552
Solicitation Description: Security Guard Services - GSD Buildings
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2026-07-15 13:30	SR 0211 ESR07142600000000253	1

VENDOR
VS0000053028
PalAmerican Security

Solicitation Number: CRFQ 0211 GSD2700000001
Total Bid: 275224.6900000000023283064365 **Response Date:** 2026-07-14 **Response Time:** 17:19:14

Comments: Use attached Exhibit A pricing for the original estimates. No hourly prices have changed, but we note that the total may be different now given reduced hours. Please reach out to us if anything additional is needed. Your direct contact is Joe McCloskey at JMcCloskey@palamerican.com.

FOR INFORMATION CONTACT THE BUYER
David H Pauline
304-558-0067
david.h.pauline@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Security guard services	2964.0000	HOUR	27.760000	82280.64

Comm Code	Manufacturer	Specification	Model #
92121504			

Commodity Line Comments: Total amount 82280.64

Extended Description:

See Exhibit "A" to input pricing.
Building 34 - estimated annual hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Security guard services	2223.0000	HOUR	28.270000	62844.21

Comm Code	Manufacturer	Specification	Model #
92121504			

Commodity Line Comments: If the original 2470 estimated hours, the total would be 69826.9. If not, use 28.27 x 2223 to find the new total.

Extended Description:

Building 53 - estimated annual hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Security guard services	2223.0000	HOUR	27.680000	61532.64

Comm Code	Manufacturer	Specification	Model #
92121504			

Commodity Line Comments: Total amount 61532.64

Extended Description:

Building 54 - estimated annual hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Security guard services	2470.0000	HOUR	27.760000	68567.20

Comm Code	Manufacturer	Specification	Model #
92121504			

Commodity Line Comments: Total amount 68567.2

Delivery days depend on the exact contract. You can discuss this with our team upon award. It may be 30-60, but 90 is a maximum estimated timeframe.

Extended Description:

Building 55 - estimated annual hours



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Misc

Proc Folder: 2005552			Reason for Modification: Addendum No. 1
Doc Description: Security Guard Services - GSD Buildings			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-07-09	2026-07-15 13:30	CRFQ 0211 GSD2700000001	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code:

Vendor Name : PalAmerican Security, Inc.

Address : PalAmerican Headquarters

Street : 11300 4th St N #150

City : St. Petersburg

State : Florida

Country : USA

Zip : 33716

Principal Contact : Joseph McCloskey

Vendor Contact Phone: 440-310-1022

Extension:

FOR INFORMATION CONTACT THE BUYER

David H Pauline
304-558-0067
david.h.pauline@wv.gov

Vendor
Signature X

FEIN# 45-3165946

DATE 07/13/26

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION
Addendum No. 1 1. To provide responses to the vendor technical questions, see attached. 2. Bid Clarification: The Agency is currently in the process of obtaining security software/equipment for monitoring of buildings. The Security Staff will be required to learn and operate this software and equipment once it is installed and in operation. 3. The Bid Opening Date & Time remains July 15, 2026, at 1:30 PM EST. No other changes.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION 112 CALIFORNIA AVENUE BLDG 4, 6TH FLOOR CHARLESTON WV US	STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Security guard services	2964.00000	HOUR		

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
 See Exhibit "A" to input pricing.

Building 34 - estimated annual hours

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION 112 CALIFORNIA AVENUE BLDG 4, 6TH FLOOR CHARLESTON WV US			STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Security guard services	2223.00000	HOUR		

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Building 53 - estimated annual hours

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION 112 CALIFORNIA AVENUE BLDG 4, 6TH FLOOR CHARLESTON WV US			STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Security guard services	2223.00000	HOUR		

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
Building 54 - estimated annual hours

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION 112 CALIFORNIA AVENUE BLDG 4, 6TH FLOOR CHARLESTON WV US			STATE OF WEST VIRGINIA JOBSITE - SEE SPECIFICATIONS No City WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Security guard services	2470.00000	HOURL		

Comm Code	Manufacturer	Specification	Model #
92121504			

Extended Description:
 Building 55 - estimated annual hours

SCHEDULE OF EVENTS		
<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Vendor Technical Questions Due By 11:00 AM EST.	2026-07-08

SOLICITATION NUMBER: Addendum Number:

The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☐ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Description of Modification to Solicitation:

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ GSD270000001 – Security Guard Services
Vendor Technical Question and Responses

Q1. What are the current bill rates for security officers across all the listed Skill Levels?

A1. The current contract bill rates have no relevance to current bids/solicitation.

Q2. What are the pay rates for all officers across all the listed Skill Levels?

A2. The current contract bill rates have no relevance to current bids/solicitation.

Q3. Are marked patrol vehicles required, if so, how many and for which locations?

A3. No.

Q4. Are any form of patrol systems employed to monitor patrols of the properties either already established, or required? If so, is it owned by the Agency, or is the Vendor expected to provide?

A4. Daily walk arounds/patrols of all campus inside and outside of the building and includes parking lots.

Q5. Are staff armed, unarmed or is a mixture of armed or unarmed staff required? If so, define where each type would be scheduled specifically.

A5. Staff are to be unarmed.

Q6. Are security staff required to carry, or permitted to carry any form of:

Restraints, such as handcuffs

Less-Lethal items, such as OC Spray, Tasers, Batons, ETC?

A6. Staff are to be unarmed.

Q7. Are security staff unionized or recognized under a collective bargaining agreement? If so, by which Union?

A7. N/A

Q8. What are the exact schedules, I.E. days of the week, and times of the day for each location?

CRFQ GSD270000001 – Security Guard Services
Vendor Technical Question and Responses

A8. Weirton (Building 34) 7:30a to 5:30p M-F
Clarksburg (Building 53) 7:30a to 5p M-F
Fairmont (Building 54) 8a to 5p M-F
Logan (Building 55) 7a to 5p M-F

Q9. 3.1.7.3.3 Outlines the Vendor will conduct the physical exam, confirming that our Management Team or designee may conduct, and attest to the fitness of staff, and that a physician is not required to attest to said fitness. Please confirm or clarify.

A9. A physician is not required to attest to said fitness.

Q10. 3.1.7.4.1 Minimum Training Before Assignment outlines that training must be conducted prior to assignment by approved instructors with approved training materials. I have several questions on this:

Who provides the training modules, meaning the actual course material. Is it something already possessed by the Agency, or must the Vendor create these and submit for approval?

Instructors, what specific criteria does the Agency look for or require for their approval? What is the process for instructors to be considered approved?

A10. The maintenance worker will show them the buildings and surrounding areas. There will need to be training on new computer/cameras software after GSD gets it installed at a later date.

Q11. Is there an established minimum hours per location and / or post for initial OJT? If not, what are the average hours of OJT?

A11. See answer 8.

Q12. 3.1.8.2.4 Defines C, Use of Vehicles. It is not mentioned anywhere in the RFP that the Vendor must provide Patrol Vehicles for use. Does the Agency provide vehicles for Vendor employees use? Are Vendor employees expected to use their personal vehicles in the commission of Security duties? If so, does the Agency provide the Vendor employees with appropriate commercial vehicle insurance and / or commercial vehicle registration (if applicable) for this purpose?

A12. Vehicles will not be needed or required for patrol of facilities covered in this solicitation.

CRFQ GSD270000001 – Security Guard Services
Vendor Technical Question and Responses

Q13. 3.1.10.1.1 Defines Skill Levels, and the requirement that Staff must maintain these as requested. It also speaks of pay and billing concerning these skill levels. This brings up several questions:

Which locations require what Skill Level Officers? What are the exact shifts?

Security Guard III/ Shift Supervisor is defined – where are these required, what specific schedule per location will these be employed?

Seargent & Lieutenant IV/ Site Supervisor is defined, where are these required, what specific schedule per location will these be employed?

A13. All four buildings will only require a Security Guard II. Each security guard will be required to learn and use the Agency's surveillance/monitoring software once the Agency puts it in place. This software is currently not in place, but will be put into place at a later date during the duration of this contract.

Q14. The Security Guard Request Form outlines 4 regions, but does not define the regions themselves. What are these regions?

A14. The 4 Regions being the 4 Facilities located in Weirton, Clarksburg, Fairmont and Logan.

Q15. Is the Vendor able to increase the bill rates and wages upon the optional renewal terms, or must the bill and wage rates provided now remain in effect if the optional years are exercised?

A15. Vendors are eligible to request an increase upon renewal, however vendors must demonstrate their increase in operating costs and that demonstration must be approved by the Agency. The Agency has the right to deny the request to increase.

Q16. In regard to the attached RFQ is there anything that needs completed by the Vendor on Exhibit B - Security Guard Request Form?

A16. No action is needed from the Vendor in regard to this exhibit. It is just the form the Agency will use along with the Agency Delivery Order (ADO) to request services at each building.

Q17. Also, do you have any information on the below:

- **Shift schedules**
- **On-Site Supervisor coverage requirements**

CRFQ GSD270000001 – Security Guard Services
Vendor Technical Question and Responses

A17. Defer to answer 8.

Q18. When is the projected start date for this contract?

A18. September 1st, 2026.

Q19. Is security staff needed typically to work on state holidays?

A19. No.

Q20. Is the permanent coverage mainly during the day Monday-Friday or weekends as well?

A20. Monday - Friday, no weekends.

Q21. Please confirm that the Agency will require only those insurance limits expressly set forth in the solicitation and resulting contract, and that the existence of higher insurance limits maintained by a Vendor will not create any obligation to provide, dedicate, or make available coverage in excess of the limits required by the solicitation.

A21. See “Section 8. Insurance” of the General Terms and Conditions attached in the solicitation documents for Insurance Requirements.

Q22. Please confirm that Section 36 does not require the Vendor to indemnify, defend, or hold harmless the State or Agency for any claims, damages, losses, or liabilities caused by the negligence, fault, or misconduct of the State, Agency, or their respective officers, employees, or agents.

A22. “36. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.”

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|---|--|
| ☐ Addendum No. 1 | ☐ Addendum No. 6 |
| ☐ Addendum No. 2 | ☐ Addendum No. 7 |
| ☐ Addendum No. 3 | ☐ Addendum No. 8 |
| ☐ Addendum No. 4 | ☐ Addendum No. 9 |
| ☐ Addendum No. 5 | ☐ Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company

Authorized Signature

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

EXHIBIT "A" Pricing Page - CRFQGSD27*01
Security Guard Services - GSD Buildings

Building #	Address	Estimated Annual Hours	Bid Hourly Rate	Bid Amount - Location
34	100 Municipal Plaza Weirton, WV 26062	2964		0
53	153 W. Main Street Clarksburg, WV 26301	2470		0
54	400 Adams Street Fairmont, WV 26554	2223		0
55	130 Stratton Street Logan, WV 25601	2470		0

Total Bid Amount All Regions **0**



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Misc

Proc Folder: 2005552			Reason for Modification:
Doc Description: Security Guard Services - GSD Buildings			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-07-01	2026-07-15 13:30	CRFQ 0211 GSD2700000001	1

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000053028
Vendor Name : PalAmerican Security, Inc.
Address : PalAmerican Headquarters
Street : 11300 4th St N #150
City : St. Petersburg
State : FL **Country :** USA **Zip :** 33716
Principal Contact : Joseph McCloskey
Vendor Contact Phone: 440-310-1022 **Extension:**

FOR INFORMATION CONTACT THE BUYER

David H Pauline
304-558-0067
david.h.pauline@wv.gov

Vendor
Signature X

FEIN# 45-3165946

DATE 07/14/26

All offers subject to all terms and conditions contained in this solicitation

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Joseph McCloskey, Director of Operations

(Address) 4859 Dover Center Road, Suite 8, North Olmsted, OH 44070

(Phone Number) / (Fax Number) 440-310-1022

(email address) JMcCloskey@palamerican.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

PalAmerican Security, Inc.

(Company)

(Signature of Authorized Representative)

Paul Attwood — Executive Vice President, Client & Business Development, 7/14/26

(Printed Name and Title of Authorized Representative) (Date)

937-553-9250

(Phone Number) (Fax Number)

pattwood@palamerican.com

(Email Address)

PalAmerican Security Statement

a-c. Statement of Years in Business

PalAmerican Security (PalAmerican) is a member of the privately-owned Paladin Security Group of Companies. Established in 1976, we have coast-to-coast operations in North America and over 32,000 employees. PalAmerican is built on the foundation of 50 years of experience in the guarding industry. We have well over the required experience (established in the US on 9/6/2011). We are licensed to operate in 43 states and each of our regional offices is home to experienced leadership and field personnel that are locally focused and committed to serving you.

We are the security provider of choice for:

- Customized security services that include risk and threat management
- Highly trained armed and unarmed Security Professionals
- Best-in-class operations that are tracked by reliable metrics
- Collaborative creation, implementation and ongoing management of effective security programs

d. References Requested

- | | |
|---|--|
| ■ Name: Al Krist | ■ Email: al@geisco.net |
| ■ Title: President | ■ Phone: 216-614-3398 |
| ■ Company: Geis Companies | |
| ■ Bio: President of Geis Companies, a large property management, development and construction firm located in Streetsboro, Ohio. | |
| | |
| ■ Name: Todd Byrns | ■ Email: todd.byrns@hyatt.com |
| ■ Title: General Manager | ■ Phone: 847-954-8684 |
| ■ Company: Hyatt Regency Downtown Cleveland | |
| ■ Bio: General Manager of the historic Hyatt Regency in the Arcade in Downtown Cleveland. | |
| | |
| ■ Name: Judith Milam | ■ Email: jmilam@amrealco.com |
| ■ Title: Senior Property Manager | ■ Phone: 216-624-2296 |
| ■ Company: Southgate USA | |
| ■ Bio: Property Manager for AM Realty Co, owner and manager for the large and historic Southgate USA retail center in Maple Heights, Ohio. | |

e. Requested Information

- i. Full legal name = PalAmerican Security, Inc.
- ii. Date business established = 09/06/2011
- iii. Email = bids@palamerican.com (general inbox) or JMcCloskey@palamerican.com (direct contact); Phone = 727-550-1085 (general, headquarters number) or 440-310-1022 (direct contact for Joe McCloskey); Fax = 17272288608
- iv. Our 24/7 Operations Center = 1-877-360-9455
- v. FEIN = 45-3165946
- vi. Number of full-time employees as of Aug. 1, 2021 = 3587
- vii. Normal hours of operation = 9 a.m. – 5 p.m.