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Header 1

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 2005552

Procurement Type: Central Master Agreement

Vendor ID: VS0000053037

Legal Name: River City Security Services INC

Alias/DBA:

Total Bid: \$254,410.00

Response Date: 07/14/2026

Response Time: 11:20

Responded By User ID: River.City

First Name: Debra

Last Name: Black

Email: Debra.black@rivercitysecur

Phone: 9043460488

SO Doc Code: CRFQ

SO Dept: 0211

SO Doc ID: GSD2700000001

Published Date: 7/9/26

Close Date: 7/15/26

Close Time: 13:30

Status: Closed

Solicitation Description: Security Guard Services - GSD Buildings

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 2005552
Solicitation Description: Security Guard Services - GSD Buildings
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2026-07-15 13:30	SR 0211 ESR07142600000000226	1

VENDOR
VS0000053037
River City Security Services INC

Solicitation Number: CRFQ 0211 GSD2700000001
Total Bid: 254410
Response Date: 2026-07-14
Response Time: 11:20:50
Comments:

FOR INFORMATION CONTACT THE BUYER
David H Pauline
304-558-0067
david.h.pauline@wv.gov

Vendor		
Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Security guard services	2964.0000	HOUR	25.750000	76323.00

Comm Code	Manufacturer	Specification	Model #
92121504			

Commodity Line Comments:

Extended Description:

See Exhibit "A" to input pricing.
Building 34 - estimated annual hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Security guard services	2223.0000	HOUR	25.750000	57242.25

Comm Code	Manufacturer	Specification	Model #
92121504			

Commodity Line Comments:

Extended Description:

Building 53 - estimated annual hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Security guard services	2223.0000	HOUR	25.750000	57242.25

Comm Code	Manufacturer	Specification	Model #
92121504			

Commodity Line Comments:

Extended Description:

Building 54 - estimated annual hours

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Security guard services	2470.0000	HOUR	25.750000	63602.50

Comm Code	Manufacturer	Specification	Model #
92121504			

Commodity Line Comments:

Extended Description:

Building 55 - estimated annual hours



River City, LLC



INTERNATIONAL MANAGEMENT
COMPANY, LLC

PROPOSAL

DEFENDING WHAT MATTERS:
YOUR PREMIER SECURITY
PROVIDER

www.rivercitysecurity.com

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Introduction Letter

2/2025

International Management Company, LLC,

Attn: Raja Saoud, President
47915 Baymeadows Way, Ste 400
Jacksonville, FL 32256
Telephone: (904) 737-8846
Fax: (904) 733-1015
E-Mail: raja@imc-jax.com

Dear Members of the Selection Committee,

River City Security Services, Inc. is honored to submit our proposal for the provision of professional security services to your esteemed committee. With over 19 years of combined dedicated service between Monticola and River City, we possess the expertise and commitment necessary to exceed the expectations outlined in your Request for Proposals (RFP). Our firm specializes in providing customized security solutions tailored to the unique needs of automotive dealerships, ensuring the protection of assets, personnel, and customers.

Our proposal outlines River's qualifications, methodology, and capacity to ensure the safety and security of your dealership's operations.

Authorized representatives of our firm include:

Director of Administration:

Deb Black (304) 595-1500 EXT: 202 | Debra.Black@Rivercitysecurity.com

Chief Operating Officer:

Tim Tucker (904) 806-7027 | Tim@Rivercitysecurity.com

President/CEO:

Kim Tucker (912) 414-9101 | Kim@Rivercitysecurity.com

We are fully prepared to enter into a contract with the company represented by the committee and to commence services promptly upon selection. Thank you for considering River City Security Services, Inc. We look forward to the opportunity to contribute to the success and security of your dealership.

We look forward to the opportunity to contribute to the your company's success.



Kim Tucker
President & CEO
Phone: 904 346 - 0488
Email: Kim@rivercitysecurity.com
River City Security Services, Inc.



River City Security Services, Inc:

Established in 1994

River City Executives

President:

Kim Tucker (912) 414-9101 | Kim@Rivercitysecurity.com

Chief Operating Officer/ Owner:

Tim Tucker (904) 806-7027 | Tim@Rivercitysecurity.com

Director Of Operations:

Josh Hall (304) 747-8920 | Josh@Rivercitysecurity.com

Operation Supervisor:

Adam Hunter (904) 993-5630 | Adam@rivercitysecurity.com

Director of Administration:

Deb Black (304) 595-1500 EXT: 202 | Debra.Black@Rivercitysecurity.com

Director of Business Development:

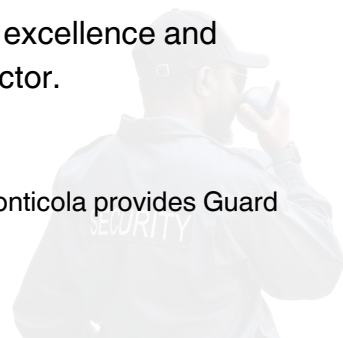
Rigo Delgado (904) 669 -1470 | Rigo@Rivercitysecurity.com

Experience:

Tim Tucker, Chief Operating Officer of Tucker Security LLC (DBA River City Security/ Monticola), brings over 25 years of law enforcement and 15 years of private security expertise. Beginning as a Military Police Officer in the US Army, Tim advanced to a leadership role with the WV Police Department (CPD), overseeing critical divisions like the Metro Drug Unit and Special Operations.

In 2015, Tim and Kim Tucker founded Tucker Consulting LLC, later transitioning to Tucker Security, LLC, also known as Monticola Security, achieving rapid growth in WV and KY. In January 2024, the acquisition of River City Security—serving Jacksonville since 1994—dramatically enhanced resources and facilitated nationwide expansion. This strategic merger exemplifies their dedication to operational excellence and industry leadership, positioning Tucker Security as a premier provider in the security sector.

As of January 1, 2024, River City Security employed up to 150 employees and continues to grow. Monticola provides Guard Services 24 hours a day, seven days a week including Holidays.



Qualifications and Experience of Security

Philosophy:

Our mission is to provide reliable, professional, and innovative security services that safeguard our clients' assets and personnel while fostering a culture of continuous improvement.

Financial Stability:

River City Security Services maintains robust financial health, ensuring our capacity to fulfill contract obligations. Supporting financial documentation can be provided upon request.

Litigation History:

River City Security has no past, pending, or threatened litigation relevant to services requested in the RFP.

Training and Certification:

All guards are licensed under Chapter 493, Part III, State Statutes, and undergo:

Employment verification

Drug testing (minimum 5-panel)

State and federal criminal background checks

Driver's license history and verification

Written and physical capability evaluations:

Monticola commits to providing comprehensive training for all prospective security guards prior to their assignment to this contract. We will furnish evidence of successful completion of training, with training fees borne by Monticola.

The training modules include:

- Security Responsibility (2 Hours)
- The Protected Environment (1.5 Hours)
- Legal Power and Limitations (3 hours)
- Standard Operating Procedures (3 hours)
- Emergency Practices (2 hours)
- Report Writing (1 Hour)
- Review (1 hour)

Total Hours: 13.5 Hours

For personnel assigned to limited temporary roles, Monticola will offer specialized training tailored to their requirements, including:

- The Security Responsibility (2 hours)
- The Protected Environment (1.5 hours)
- Emergency Practices (2 hours)
- Standard Operating Procedures (3 hours)
- Report Writing (1 hour)

Qualifications and Experience of Security

Total Hours: 9.5 hours

All guards undergo training through the SGM Training program, which covers:

- Prevention/Protection Skills
- Enforcement
- Emergency Procedures
- Special Equipment Training

Skill Level Categories:

All guards initially join as probationary Guards. Upon successful completion of both classroom hours (12.5) and on-the-job training, River City assesses the skill level. Depending on the evaluation, Monticola may provide training for the next guard level or retain the guard at Level 1 until their skills reach the next level. Guards with prior experience may be eligible to train for higher-level positions. Once assigned to a specific level, a guard interested in advancing or meeting the qualifications for a higher level will be enrolled in the next available training class. Guards will continue to receive their initial hourly rate until they meet the requirements for a higher-skill position. All guards must pass the entry-level Guard exam (Probationary Security Guard 1). To advance to the next level, guards must complete the skills training outlined in the SGM Training manual for Security Level 2. A guard who successfully completes certifications for Security Guards 1, 2, and 3 qualifies for a shift supervisor position. Furthermore, a guard who completes all the mentioned certifications and achieves certification for Level 4 qualifies for roles such as Sergeant, Lieutenant, or Site Supervisor. Due to River City's onboarding practices and procedures, we will supply the client with qualified and trained Security Guard II and Security Guard III (Site Supervisor) personnel.

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Contract Approach, Methodology, and Scope

Approach:

River City Security takes a proactive and comprehensive approach to the security needs of the Port of Palm Beach. Our plan includes:

- **Understanding the Scope:** We recognize the unique challenges of port security, including access control, incident management, and compliance with maritime security regulations. River City Security is equipped to address these requirements with precision and professionalism.
- **Tailored Security Solutions:** Site-specific post orders and policies will be developed to align with the Port's operational requirements and security objectives.
- **24/7 Coverage:** We ensure uninterrupted coverage by maintaining a well-trained and scalable team ready to respond to both routine and emergency situations.

Supporting Documentation:

- A comprehensive Standard Operating Plan (SOP) outlining access control protocols, emergency response procedures, and incident reporting mechanisms.
- Copies of company policies on training, licensing, and compliance.

Policies and Procedures:

- **Overtime:** River City Security covers overtime resulting from our staffing shortages at no additional cost to the client. However, overtime for additional client-requested hours or positions outside the regular schedule (e.g., events, emergencies) will be charged to the client.
- **Lunch Breaks:** Security personnel schedules are designed to ensure coverage during all shifts, with breaks staggered* to maintain uninterrupted service.
- **Holidays:** Services provided on holidays are billed at the agreed holiday rate, unless specified otherwise in the contract.
- **Vacations:** River City Security does not currently offer vacation benefits unless specifically funded by the client.

Methodology:

Our methodology for managing the contract includes:

1. **Risk Assessment:** Conducting an initial and ongoing assessment of the Port's vulnerabilities to develop effective mitigation strategies.
2. **Recruitment and Training:** Employing a robust recruitment process to hire qualified personnel, followed by specialized training focused on maritime security and port-specific requirements.
3. **Performance Monitoring:** Implementing a quality assurance program with regular audits, performance reviews, and client feedback mechanisms.
4. **Technology Integration:** Utilizing state-of-the-art security systems to enhance situational awareness and incident response capabilities.
5. **Incident Management:** Establishing clear protocols for handling emergencies, including coordination with local law enforcement and maritime security agencies.
6. **Communication:** Maintaining open lines of communication with the Port to ensure alignment on security objectives and provide timely updates on operations.

[ADDITIONAL DETAILS WILL BE PROVIDED UPON REQUEST]

References

Holding Properties- We serve them under River City Security

- Location (City/State): Jacksonville Florida
- Client Contact Name: Amy NewHouse
- Contact Phone: 770- 988-3131
- Contact Email: anewhouse@holderproperties.com
- Components of Services: Patrol of grounds, Access Control, Roving Patrol of grounds

Riverside Park Apartments - We serve them under River City

- Location (City/State): Jacksonville Florida
- Client Contact Name: Elva Pena
- Contact Phone: 904-356-9884
- Contact Email: elva.Pena@spm.net
- Components of Services: Access Control 24/7, Roving Patrol of grounds

Tote Maritime Puerto Rico - We serve them under River City Services

- Location (City/State): Jacksonville Florida
- Client Contact Name: Ron Rodriguez
- Contact Phone: 904-751-2118
- Contact Email: rrodriguez@totemaritime.com
- Components of Services: Port Patrol of grounds

The Suddath - We serve them under River City Security

- Location (City/State): Jacksonville Florida
- Client Contact Name: Zack Adams
- Contact Phone: 904-306-1903
- Contact Email: zadams@suddath.com
- Components of Services: Access Control, Roving Patrol of grounds

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Equal Opportunity Statement

At River City Security, we are dedicated to fostering a diverse, equitable, and inclusive workplace where every team member feels valued, respected, and empowered to contribute their unique perspectives and talents. We believe that diversity, equity, and inclusion (DEI) are fundamental to our success and the exceptional security services we provide.

Equal Opportunity Employment

River City Security is proud to be an Equal Opportunity Employer. We are committed to ensuring equal employment opportunities for all individuals, regardless of race, color, religion, sex, sexual orientation, gender identity, national origin, age, disability, veteran status, or any other characteristic protected by law. Our commitment to equal opportunity applies to all employment practices, including recruitment, hiring, promotion, training, compensation, benefits, and termination.

Diversity, Equity, and Inclusion (DEI) Commitment

Diverse Workforce: We strive to cultivate a workforce that reflects the diversity of the communities we serve. We value the unique experiences, backgrounds, and perspectives of our employees, believing that diversity enhances our team and the quality of our security services.

Equitable Practices: We are dedicated to creating a fair and equitable work environment. This includes providing all employees with the resources and opportunities they need to succeed and ensuring that our policies and practices promote fairness and equality.

Inclusive Culture: We aim to build an inclusive culture where every employee feels welcome and respected. We encourage open dialogue, celebrate diverse viewpoints, and foster an environment where all employees can thrive.

Ongoing Education and Training: We offer continuous DEI education and training opportunities for our employees, including topics such as unconscious bias, cultural competence, and inclusive leadership, to ensure our team is equipped to support a diverse and inclusive workplace.

Reporting and Accountability

We encourage all employees to speak up if they experience or witness any behavior that conflicts with our DEI values. River City Security has established clear reporting procedures to address concerns promptly and fairly. We are committed to creating a safe and supportive environment where all employees can voice their concerns without fear of retaliation.

Our Vision for the Future

As we continue to grow and evolve, we remain steadfast in our commitment to DEI. We understand that this journey requires continuous effort and dedication, and we are committed to making progress every day. At Monticola Security, we believe that our commitment to diversity, equity, and inclusion strengthens our team, enhances our service, and enriches the communities we serve.

Staffing Plan Narrative

Our company has a strict vetting process for all our guards. The process includes an internal check on the employee's past employment history, which may involve interviews with past employers if necessary. We also do an external check by authenticating presented documents and confirming "Certificates of Good Conduct" from relevant authorities. We only hire guards permanently with the following requirements: A successful result from a drug screen, a high school education or equivalent, a valid driver's license, at least two references who've known the candidate for 5 years, and the ability to read and understand printed instructions or orders.

To pass the recruitment process, the recruits must meet the following physical demands. They must be capable of frequent and prolonged walking, standing, sitting, and stooping for up to 12 hours per day. They should speak clearly and remain calm in stressful situations, remain on post for up to four consecutive hours, remain alert for up to 12 hours, use post security equipment, read Post Orders, and assignments, Be-on-the Lookout (BOLO), write reports, and respond to both routine and emergency dispatches/orders. They should also be able to subdue violent or potentially violent or disturbed individuals and carry out occasional running, sprinting, lifting heavy weights, moving heavy objects, and climbing stairs.

All candidates must be interviewed by a panel consisting of a minimum of three members, which includes the Director of Operations, Director of Administration, and Operations Assistant to gauge their suitability for the guard position. The interview results are recorded, and all three members of the panel must approve the candidate. If successful, the guard interview forms are placed in a temporary personnel file, and all files are forwarded to the Managing Director for the final interview and approval.

We conduct a thorough background check by contacting all personal referees, at least two previous employers, and reviewing gaps in the employment history. If there are gaps in the history for which there is no account, the application is rejected. Once the recruit has passed this check, their Original Certificate of Good Conduct is placed in the file, and the guard's fingerprints are taken for future reference.

Our guards are paid on time and according to the wage rates outlined in the contract. We are one of the leading security companies that pay well and on time. This policy ensures that we maintain long-term employees. More than 50% of our client's workforce has been with us for over 10 years, which is also the case with our clients contract.



Quote

Disclaimer:

The prices and figures presented in this proposal are based on approximate values, which are derived from historical data and intended as projections. For any inconsistencies or discrepancies, please refer to the hourly rates specified within this document.

Client Notes:

Centurion 8380, 8382, 8384, 8386
Baymeadows Road to cover: Onsite Security
Patrol Service - 7 days a week (2 stops daily:
1 p.m. – 7p.m. and 9p.m. – 5a.m.)

Client questions will be addressed on
the following page

Rates					
Position	Number of Post	Client Bill Rate Per Hour	Projected Weekly Hours*	Projected Yearly Hours*	Projected Yearly Cost to Client
Rover	1	35	96	5,110	\$178,850
Fuel Cost	-	3	96	5,110	\$15,330
Emergency	-	40	-	-	-
Fire Watch	-	40	-	-	-
Armed	-	-	-	-	-
Unarmed	-	-	-	-	-
Vehicle Cost	-	-	-	-	-
Projected Yearly Value					\$194,180
Projected Contract Term Value (2 Years)					\$388,360
The number of available staff will be determined by the weekly hours outlined in the base contract schedule, with the goal of avoiding overtime. The values presented reflect the client's projected needs. Please note that the two-year term may be subject to slight increases to account for cost-of-living adjustments within the agreed-upon margin. These calculations do not include events, emergency temporary staff, overtime, holiday pay, vacation, or sick pay. While we offer healthcare benefits, non-salaried employees do not currently receive vacation or sick pay. However, if the client requests these additional benefits, we can factor them into the contract cost.					

- ☐ Request an official contact
- ☐ Intent to provide a master service agreement
- ☐ Request a formal meeting

Requested Start Date



Capabilities Statement

River City Security is a leading women-owned and veteran-operated enterprise committed to protecting your investments with unmatched dedication and expertise. Choosing River City Security ensures not just safety, but also peace of mind backed by rigorous vetting from the U.S. Government. Our company has undergone thorough screening, granting us authorization to operate on programs demanding access to sensitive information. This authorization underscores our commitment to confidentiality, reliability, and trustworthiness, making us the ideal choice for safeguarding your assets and information. With River City Security, you're not just getting protection; you're getting a partner with proven credibility and integrity.

River City Security

Info@rivercitysecurity.com
Rivercitysecurity.com
(904) 346-0488

UEI:
ST56NQJ5BPK3

CAGE:
1CWY2

FL Security License:
B2700045

Set Asides:
WOSB • HUB Zone • Small Business

Primary NAICS:
561612 - Security Guards and Patrol

Secondary NAICS:
561611 - Investigation Services

Core Competencies

- Uniformed Armed and Unarmed Security Guards
- Access Control Services
- Security Patrols
- Florida License Training Academy
- Safety Hazard Identification
- First-Aid, CPR, and First Responder Training
- Staff Background Screening
- DOT Qualified Drug Screening
- TWIC

Differentiators

Here at River City Security, we don't just provide security services; we deliver peace of mind, 24/7, 365 days a year. Unlike other companies that may treat you like just another number, we prioritize personalized care and unwavering support. Crime doesn't take a break, and neither do we. Our commitment to round-the-clock service spans five states, ensuring that whenever you need us, we're there. Whether it's the dead of night or the busiest of days, you can rely on us to be vigilant, responsive, and dedicated to protecting what matters most to you. With River City Security, your safety is our priority, every hour of every day.