

ORIGINAL

CRFP SEC2600000001
Cost Sheet - Attachment A

Category	Description	Unit/Qty	Rate	Total Cost
Implementation Fee	One-time setup, configuration, onboarding, and training	1	Included	\$0
Annual License Fee	Recurring license for platform usage	1 year	\$1,816,067	\$5,448,201
Maintenance	System updates, and ongoing maintenance	1 year	Included	\$0
Unlimited Users	Platform access for unlimited internal/external users	Included	Included	\$0
Customer Support	Email/chat support, knowledge base, ticketing system	1 year	Included	\$0
Call Center Support	Dedicated phone support for agencies and public inquiries	1 year	Included	\$0
Internal Users	Staff/admin access across agencies	500	Included	\$0
External Users	Public-facing portal for applicants, businesses, and citizens	Unlimited	Included	\$0
Data Migration	Import of legacy digital data into new system		\$0.00/GB	\$50,000
Paper to Digital Migration	Scanning, digitization, and indexing of paper records	At least one agency will require full digital transition	\$0.00/unit	N/A

Optional Add-Ons

Add-On	Description	Rate	Total Cost
Agency Expansion	Support for onboarding additional agencies beyond initial 9	\$X,.XX/agency	N/A
Onboarding Additional Agencies	API connections to third-party systems (e.g., CRM, payment gateways)	\$X.XX/system	N/A
Creating additional custom workflows	Automated alerts for users and admins	\$X.XX/year	N/A
License/Permit Types	Configuration of multiple license/permit workflows in addition to initial setup	\$X.XX/type	N/A
E-Signature Integration	Digital signatures for applications and approvals	\$X.XX/year	N/A
Storage	Storage of documents and Hosting of System, should the State elect not to transition to its own cloud storage	\$X.XX/TB/year	N/A

Suggested Payment Schedule

Milestone	% of Total	Due Upon
Contract Signing & Kickoff	10%	After Kick-Off Meeting and Deliverable Schedule Presented and Agreed to by both parties
Completion of System Configuration	25%	After configuration and initial testing
Data Migration & Agency Onboarding	25%	After successful migration and agency setup
Go-Live & User Training	20%	Upon go-live and completion of training
Final Acceptance & Warranty Start	20%	30 days post go-live, after issue resolution

SimpliGov *David O'Connell* 12/01/2025

Vendor Name Authorized Signature Date