



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

List View

- General Information**
- Contact
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- Document Information
- Clarification Request

Procurement Folder: 1919311

Procurement Type: Central Master Agreement

Vendor ID: VS0000051907

Legal Name: THORNTON LABORATORIES TESTING & INSPECTION SERVICES INC

Alias/DBA:

Total Bid: \$1,175,394.00

Response Date: 04/14/2026

Response Time: 12:07

Responded By User ID: ThorntonLabs

First Name: Hugh

Last Name: Rodrigues

Email: Hugh.Rodrigues@Thornton

Phone: 8133407834

SO Doc Code: CRFQ

SO Dept: 1400

SO Doc ID: AGR2600000035

Published Date: 3/20/26

Close Date: 4/14/26

Close Time: 13:30

Status: Closed

Solicitation Description: Fertilizer Testing Services

Total of Header Attachments: 2

Total of All Attachments: 2

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Fertilizer Testing Services				1175394.00

Comm Code	Manufacturer	Specification	Model #
81141506			

Commodity Line Comments:

Extended Description:

Please see the attached documentation for further details.

EXHIBIT A - PRICING PAGE

Fertilizer Testing Services

CRFQ AGR26*35

Section No.	Description	Reference Method	Estimated Annual Quantity	Unit of Measurement	Unit Price	Extended Amount
Initial Contract						
4.1.2	Sample Preparation	AOAC 929.02	600	Per Sample	\$ 9.15	\$ 5,490.00
4.1.3.1	Total Nitrogen	AOAC 993.13	600	Per Sample	\$ 24.50	\$ 14,700.00
4.1.3.2.1	Available Phosphate	AOAC 993.31c/2015.18	600	Per Sample	\$ 35.00	\$ 21,000.00
4.1.3.3	Soluble Potash	AOAC 958.02	600	Per Sample	\$ 29.50	\$ 17,700.00
4.1.3.4	Nutritive Metals	AOAC 2017.02 (mod)	600	Per Sample	\$ 135.00	\$ 81,000.00
4.1.3.5	Heavy or Toxic Metals	AOAC 2006.03/ EPA 3050b-6010/7473	600	Per Sample	\$ 97.50	\$ 58,500.00
4.1.4	Reports	pdf	600	Per Sample	\$ 1.00	\$ 600.00
4.1.5	Sample Storage		600	Per Sample	\$ 3.00	\$ 1,800.00
Optional Renewal Year 1						
4.1.2	Optional Renewal Year 1: Sample Preparation	AOAC 929.02	600	Per Sample	\$ 9.88	\$ 5,928.00
4.1.3.1	Optional Renewal Year 1: Total Nitrogen	AOAC 993.13	600	Per Sample	\$ 27.00	\$ 16,200.00
4.1.3.2.1	Optional Renewal Year 1: Available Phosphate	AOAC 993.31c/2015.18	600	Per Sample	\$ 37.80	\$ 22,680.00
4.1.3.3	Optional Renewal Year 1: Soluble Potash	AOAC 958.02	600	Per Sample	\$ 31.86	\$ 19,116.00

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4.1.3.4	Optional Renewal Year 1: Nutritive Metals	AOAC 2017.02 (mod)	600	Per Sample	\$ 145.80	\$ 87,480.00
4.1.3.5	Optional Renewal Year 1: Heavy or Toxic Metals	AOAC 2006.03/ EPA 3050b-6010/7473	600	Per Sample	\$ 105.30	\$ 63,180.00
4.1.4	Optional Renewal Year 1: Reports	pdf	600	Per Sample	\$ 1.10	\$ 660.00
4.1.5	Optional Renewal Year 1: Sample Storage		600	Per Sample	\$ 3.25	\$ 1,950.00

Handwritten signature: Amy (Ridgely) Thern to hws

	Optional Renewal Year 2					
4.1.2	Optional Renewal Year 2: Sample Preparation	AOAC 929.02	600	Per Sample	\$ 10.67	\$ 6,402.00
4.1.3.1	Optional Renewal Year 2: Total Nitrogen	AOAC 993.13	600	Per Sample	\$ 29.16	\$ 17,496.00
4.1.3.2.1	Optional Renewal Year 2: Available Phosphate	AOAC 993.31c/2015.18	600	Per Sample	\$ 40.82	\$ 24,492.00
4.1.3.3	Optional Renewal Year 2: Soluble Potash	AOAC 958.02	600	Per Sample	\$ 34.41	\$ 20,646.00
4.1.3.4	Optional Renewal Year 2: Nutritive Metals	AOAC 2017.02 (mod)	600	Per Sample	\$ 157.46	\$ 94,476.00
4.1.3.5	Optional Renewal Year 2: Heavy or Toxic Metals	AOAC 2006.03/ EPA 3050b-6010/7473	600	Per Sample	\$ 113.72	\$ 68,232.00
4.1.4	Optional Renewal Year 2: Reports	pdf	600	Per Sample	\$ 1.19	\$ 714.00
4.1.5	Optional Renewal Year 2: Sample Storage		600	Per Sample	\$ 3.51	\$ 2,106.00
	Optional Renewal Year 3					
4.1.2	Optional Renewal Year 3: Sample Preparation	AOAC 929.02	600	Per Sample	\$ 11.52	\$ 6,912.00
4.1.3.1	Optional Renewal Year 3: Total Nitrogen	AOAC 993.13	600	Per Sample	\$ 31.49	\$ 18,894.00
4.1.3.2.1	Optional Renewal Year 3: Available Phosphate	AOAC 993.31c/2015.18	600	Per Sample	\$ 44.09	\$ 26,454.00
4.1.3.3	Optional Renewal Year 3: Soluble Potash	AOAC 958.02	600	Per Sample	\$ 37.16	\$ 22,296.00
4.1.3.4	Optional Renewal Year 3: Nutritive Metals	AOAC 2017.02 (mod)	600	Per Sample	\$ 170.06	\$ 102,036.00
4.1.3.5	Optional Renewal Year 3: Heavy or Toxic Metals	AOAC 2006.03/ EPA 3050b-6010/7473	600	Per Sample	\$ 122.82	\$ 73,692.00
4.1.4	Optional Renewal Year 3: Reports	pdf	600	Per Sample	\$ 1.29	\$ 774.00
4.1.5	Optional Renewal Year 3: Sample Storage		600	Per Sample	\$ 3.79	\$ 2,274.00

*Hugh Robinson
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	Optional Renewal Year 4					
4.1.2	Optional Renewal Year 4: Sample Preparation	AOAC 929.02	600	Per Sample	\$ 12.44	\$ 7,464.00
4.1.3.1	Optional Renewal Year 4: Total Nitrogen	AOAC 993.13	600	Per Sample	\$ 34.01	\$ 20,406.00
4.1.3.2.1	Optional Renewal Year 4: Available Phosphate	AOAC 993.31c/2015.18	600	Per Sample	\$ 47.62	\$ 28,572.00
4.1.3.3	Optional Renewal Year 4: Soluble Potash	AOAC 958.02	600	Per Sample	\$ 40.13	\$ 24,078.00
4.1.3.4	Optional Renewal Year 4: Nutritive Metals	AOAC 2017.02 (mod)	600	Per Sample	\$ 176.86	\$ 106,116.00
4.1.3.5	Optional Renewal Year 4: Heavy or Toxic Metals	AOAC 2006.03/ EPA 3050b-6010/7473	600	Per Sample	\$ 132.65	\$ 79,590.00
4.1.4	Optional Renewal Year 4: Reports	pdf	600	Per Sample	\$ 1.39	\$ 834.00
4.1.5	Optional Renewal Year 4: Sample Storage		600	Per Sample	\$ 4.09	\$ 2,454.00
	Failure to use this form may result in disqualification		Overall Total Cost:			\$ 1,175,394.00

Bidder / Vendor Information	
Name:	Thornton Laboratories Testing & Inspection Svcs., Inc
Address:	1145 E. Cass Street, Tampa Florida 33602
Phone:	(813) 223-9702
Email Address:	Hugh.Rodrigues@Thorntonlab.com
Authorized Signature:	



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Laboratory

Proc Folder: 1919311		Reason for Modification:	
Doc Description: Fertilizer Testing Services			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-03-20	2026-04-14 13:30	CRFQ 1400 AGR2600000035	1


BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: VS0000051907
Vendor Name: Theanton LABORATORIES Tasting & Inspection Svcs. Inc
Address: 1145 E. Cass St
Street:
City: TAMPA
State: FLORIDA **Country:** Hillsborough **Zip:** 33602
Principal Contact: Hugh RODRIGUES
Vendor Contact Phone: 8132239702 **Extension:**

FOR INFORMATION CONTACT THE BUYER
 Larry D McDonnell
 304-558-2063
 larry.d.mcdonnell@wv.gov

Vendor Signature X  **FEIN#** 205591273 **DATE** 4/14/26

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The State of West Virginia Purchasing Division, is soliciting bids for the agency, West Virginia Department of Agriculture, Regulatory & Environmental Affairs Division to establish an open-end contract for fertilizer sample preparation and analytical testing services, per the attached documentation.

READ ALL TERMS AND CONDITIONS AND SPECIFICATIONS IN ITS ENTIREITY - SEE ATTACHED CRFQ AGR26*35 - SOLICITATION DOCUMENTATION

Questions regarding the solicitation must be submitted in writing to Larry.D.McDonnell@wv.gov prior to the question period deadline listed in the attached documentation

INVOICE TO

AGRICULTURE
DEPARTMENT OF
ADMINISTRATIVE SERVICES

1900 KANAWHA BLVD E

CHARLESTON WV
US

SHIP TO

AGRICULTURE
DEPARTMENT OF
REGULATORY PROTECTION
DIVISION
313 GUS R DOUGLAS LN,
BLDG 11
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Fertilizer Testing Services				

Comm Code	Manufacturer	Specification	Model #
81141506			

Extended Description:

Please see the attached documentation for further details.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
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	Document Phase	Document Description	Page
AGR2600000035	Final	Fertilizer Testing Services	3

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

REQUEST FOR QUOTATION
Fertilizer Testing Services
CRFQ AGR26*35

10. VENDOR DEFAULT:

10.1. The following shall be considered a vendor default under this Contract.

- 10.1.1. Failure to perform Contract Services in accordance with the requirements contained herein.
- 10.1.2. Failure to comply with other specifications and requirements contained herein.
- 10.1.3. Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 10.1.4. Failure to remedy deficient performance upon request.

10.2. The following remedies shall be available to Agency upon default.

- 10.2.1. Immediate cancellation of the Contract.
- 10.2.2. Immediate cancellation of one or more release orders issued under this Contract.
- 10.2.3. Any other remedies available in law or equity.

11. MISCELLANEOUS:

11.1. **Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager:	Hugh RODRIGUES
Telephone Number:	813 223 9702
Fax Number:	N/A
Email Address:	Hugh.RODRIGUES@ThorntonLAB.com

**Request for Taxpayer
 Identification Number and Certification**

Give Form to the requester. Do not send to the IRS.

Name (as shown on your income tax return)
THORNTON LABORATORIES TESTING & INSPECTION SERVICES, INC.

Business name/disregarded entity name, if different from above

Check appropriate box for federal tax classification:
 Individual/sole proprietor C Corporation S Corporation Partnership Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶

Other (see instructions) ▶

Address (number, street, and apt. or suite no.)
1145 E. CASS ST.

City, state, and ZIP code:
TAMPA, FLORIDA 33602

List account number(s) here (optional)

Requester's name and address (optional)

Print or type See Specific Instructions on page 2.

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.

Social security number:
 [] [] [] - [] [] [] - [] [] []

Employer identification number:
20-5591273

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
- I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4.

Sign Here Signature of U.S. person ▶ **Stephen B. Fickel** Date ▶ **1/5/2026**

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

- Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
- Certify that you are not subject to backup withholding, or
- Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income.

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien,
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,
- An estate (other than a foreign estate), or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.