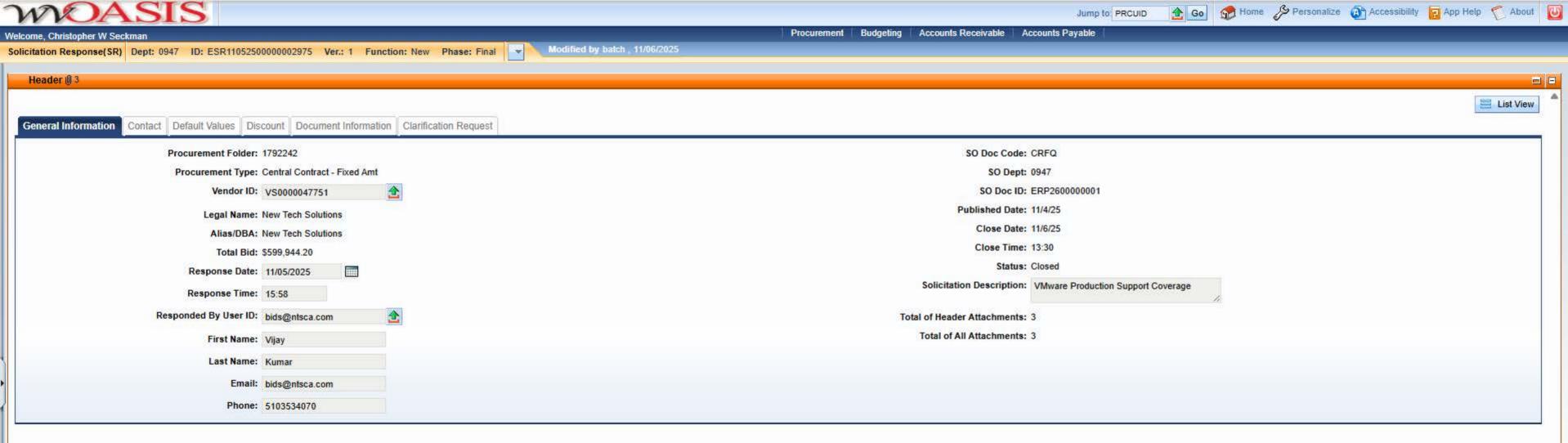
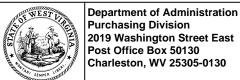


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia **Solicitation Response**

Proc Folder: 1792242

Solicitation Description: VMware Production Support Coverage

Proc Type: Central Contract - Fixed Amt

Solicitation Response Solicitation Closes Version 2025-11-06 13:30 SR 0947 ESR11052500000002975 1

VENDOR

VS0000047751 **New Tech Solutions**

Solicitation Number: CRFQ 0947 ERP2600000001

Total Bid: 599944.199999999534338712692 Response Date: Response Time: 2025-11-05 15:58:37

Comments:

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell 304-558-2063 larry.d.mcdonnell@wv.gov

Vendor Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

FORM ID: WV-PRC-SR-001 2020/05 Date Printed: Nov 6, 2025 Page: 1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	VMware Cloud Foundation, (VCF-CLD-FND), or equal.	740.00000	EA	216.110000	159921.40

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.

Service Dates: 11/14/25 - 11/13/26

See attached specification and associated documentation for further details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.0000	0 EA	400.600000	40060.00

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.

Service Dates: 11/14/25 - 11/13/26

See attached specification and associated documentation for further details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	VMware Cloud Foundation, (VCF-CLD-FND),	740.000	00 EA	216.110000	159921.40
	or equal.				

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.

Service Dates: 11/14/26 - 11/13/27

See attached specification and associated documentation for further details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.0000	0 EA	400.600000	40060.00

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.

Service Dates: 11/14/26 - 11/13/27

See attached specification and associated documentation for further details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	VMware Cloud Foundation, (VCF-CLD-FND), or equal.	740.0000	EA	216.110000	159921.40

Date Printed: Nov 6, 2025 Page: 2 FORM ID: WV-PRC-SR-001 2020/05

Comm Code	Manufacturer	Specification	Model #	
81111812				

Commodity Line Comments:

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.

Service Dates: 11/14/27 - 11/13/28

See attached specification and associated documentation for further details.

L	_ine	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	3	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	0 EA	400.600000	40060.00

cturer Specification	Model #
	uotaro. opoomouno.

Commodity Line Comments:

Extended Description:

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.

Service Dates: 11/14/27 - 11/13/28

See attached specification and associated documentation for further details.

 Date Printed:
 Nov 6, 2025
 Page: 3
 FORM ID: WV-PRC-SR-001 2020/05



OPEN MARKET Contract Number: Exp Date:

Federal Tax ID#: 94-328-4685 Duns#: 020149303 SAM UEID#: XK11LLUL61A7 Cage Code: 1QN24

Quotation For - Solicitation Number: CRFQ-0947-ERP2600000001

Title: VMware Production Support Coverage

NTS Quote No.: 25061678 Payment Terms: Net 30 Quote Date: 11/04/2025 Quote Expiration: 11/12/2025 Quoted By: George Messiha Delivery Time: 7 - 15 Days ARO

Quoted To:Larry McDonnellContract Related POC:Quoted By:

Email:larry.d.mcdonnell@wv.gov Anita Vasantrai George Messiha

Tel: 304-558-2306

Tel: 510-353-4070 ext 327

Email: quotes@ntsca.com

Tel: 510-353-4070 ext 371

Email: george@ntsca.com

Base Year

CLIN	Mfr Part # /Manufacturer / Description	Qty	Sale Price	Ext Price
1	Mfr Part #:VCF-CLD-FND-2 VMware, Inc. VMware Cloud Foundation (Please contact Carahsoft prior to ordering for assistance determining required core count.) - For 1 Year POP START: 11/14/2025 POP END: 11/13/2026	740	\$216.11	\$159,921.40
2	Mfr Part #:VCF-VLR-PVM VMware, Inc. VMware Live Recovery Protected VM - For 1 Year POP START:11/14/2025 POP END: 11/13/2026	100	\$400.60	\$40,060.00
3	Mfr Part #:VCF-CLD-FND-2 VMware, Inc. VMware Cloud Foundation (Please contact Carahsoft prior to ordering for assistance determining required core count.) - For 1 Year POP START:11/14/2026 POP END: 11/13/2027	740	\$216.11	\$159,921.40
4	Mfr Part #:VCF-VLR-PVM VMware, Inc. VMware Live Recovery Protected VM - For 1 Year POP START:11/14/2026 POP END: 11/13/2027	100	\$400.60	\$40,060.00
5	Mfr Part #:VCF-CLD-FND-2 VMware, Inc. VMware Cloud Foundation (Please contact Carahsoft prior to ordering for assistance determining required core count.) - For 1 Year POP START:11/14/2027 POP END: 11/13/2028	740	\$216.11	\$159,921.40
6	Mfr Part #:VCF-VLR-PVM VMware, Inc. VMware Live Recovery Protected VM - For 1 Year POP START: 11/14/2027 POP END: 11/13/2028	100	\$400.60	\$40,060.00
			Sub Total :	\$599,944.20

TOTAL: \$599,944.20

CONFIDENTIAL Quote No : 25061678 Page 1 of 4



FOB Destination: Yes

Warranty: Standard Manufacturer Warranty

Price Valid Upto: 11/12/2025 Delivery Time: 7 - 15 Days ARO Payment Terms: Net 30

Terms & Conditions

1.T&C:***Payment Terms must be reflected on reseller PO along with a copy of customers redacted PO acknowledging payment terms.*** Payment Schedule

Payment 1 of 3 - - Net 30

Payment 2 of 3 - - Invoice Date 11/14/26

Payment 3 of 3 - - Invoice Date 11/14/27

Please be aware of all terms listed in quote. By referencing the Carahsoft Quote No. on your order, Partner confirms that the End User has received and agreed to all the terms and conditions herein.

This order is governed by the General Terms set out at www.broadcom.com/company/legal/licensing.

All amounts are exclusive of taxes which will be payable in addition to the fees listed.

Broadcom requires the address on the PO to match the address on the End User's existing Site ID. If End User requires address change, may result in system access issues for End User licenses.

If multi-year quote, all payment amounts are defined within the schedule above.

PAYMENT

Failure to timely remit payment of all amounts set forth in the Payment Schedule after written notice by Broadcom and a reasonable opportunity to remit such payment by Customer, to the maximum extent permitted by applicable law, relieve Broadcom of any and all support obligations hereunder until payment is tendered at which time use rights shall recommence. Broadcom reserves the right to impose late fees as may be permitted by law on any past due amounts.

MULTI-YEAR PRICING REQUIREMENT (Applicable Only to Multi-Year Quotes)

The Out Year pricing in the POP dates listed above are only valid upon receipt of a Purchase Order that includes those line items. Annual payment terms apply. If all line items, including those with future period of performance dates, are not listed on the Partner and End User Purchase Order, all pricing is subject to change. Each order must meet Broadcom's minimum threshold requirements.

PARTNER AFFIRMATION

Partner affirms:

- i. it has a written agreement with the End User for the sale of the Broadcom or Offering(s) identified herein; such that the End User is contractually bound and agrees in writing that End User's use of the Broadcom Offering(s) shall be subject to the End User Terms (defined below):
- ii. The End User has agreed to pay the Partner an agreed upon fee for the Broadcom Offering(s);
- iii. Partner shall ensure information relating to license type, Authorized Use Limitations and other Broadcom Offering related information set forth herein is provided to the End User; and
- iv. in furtherance of your contractual and legal obligation to strictly comply with U.S. law relating to export, re-export, and transfer, and to the extent required by law, you understand that Broadcom will not accept and you agree not to submit orders from (a) partners or customers who are military end users of China, Russia or Venezuela for products with ECCN starting with 5D992, or (b) Broadcom, the Partners, or End User reasonably knows the Broadcom Offerings are intended or likely to be transferred or resold to such end

ORDERING TERMS AND CONDITIONS AND END USER TERMS

The Broadcom Offerings, (and any hardware components if included within this Order), will be delivered either in tangible media FCA SD (FCA Shipping Dock), as defined in

INCOTERMS 2010, from the Broadcom shipping point stated in this Order or by electronic delivery (ESD).

The use of these offerings are governed by these ordering terms and conditions as well as: (a) either (i) the Broadcom terms and conditions published at https://www.broadcom.com/licensing, or (ii) the fully executed agreement by and between the End User and an applicable Broadcom entity governing the CA, Symantec, or VMware branded offerings ordered in this Order (provided that any terms that purport to protect any future pricing between the parties and any purported rights to host Broadcom Offerings on the behalf of an unrelated third party shall be deemed null and void for purposes of this Order), (b) the Specific Program Documentation (the "SPD"), or Product Use Rights (the "PUR"), and/or SaaS Listing applicable to the Broadcom Software, SaaS and Maintenance located at https://www.broadcom.com/licensing, and (c) the additional terms hereon (collectively, the "End User Terms"), which Partner agrees to ensure such terms are presented to and agreed by the End User along with the additional flow down terms noted below before or at the time of closing the End User transaction. Any terms that may appear on Partner's purchase order that vary from or purport to add to the End User Terms (including, without limitation, pre-printed terms) are deemed not appended, inapplicable, and

CONFIDENTIAL Quote No : 25061678 Page 2 of 4



void.

MANDATORY FLOW DOWN AND ADDITIONAL TERMS FOR FND USERS:

Partner shall, either itself or cause its resellers to flow down the following additional terms to the end user (the "Additional Terms"). CA, Inc. is the successor in interest for all Symantec or VMware product families which are available from the Broadcom selling entity quoting such offerings in the United States. CA Programas de Computador, Part e Serv Ltda. is the successor in interest for all Symantec or VMware product families which are available from the Broadcom selling entity quoting such offerings in Brazil. VMware International Unlimited Company is the successor in interest for all Symantec or CA product families which are available from the Broadcom selling entity quoting such offerings anywhere else in the world. Broadcom Government Solutions LLC is the successor in interest for all Symantec or VMware branded enterprise offerings, requiring US Government cleared resources, which are available from the Broadcom selling entity quoting such offerings in the United States.

ASSIGNMENT

Neither Party shall assign the End User Terms or any of its rights or delegate any of its duties under the End User Terms, either by operation of law, agreement, or any other process, without the prior written consent of the other Party, except that Broadcom shall have the right to assign the End User Terms or any of its rights or delegate any of its duties under the Agreement at any time to any Broadcom Affiliate(s), or to a successor in interest of all or substantially all of the business to which the End User Terms relate. Subject to the foregoing, the End User Terms will be binding upon, enforceable by, and inure to the benefit of the parties and their respective successors and assigns. Any attempted assignment in violation of this section shall be null and void. "Affiliate" shall mean any person or entity which directly or indirectly owns, controls, is controlled by, or is under common control with a party, where control is defined as owning or directing more than fifty percent (50%) of the voting equity securities or a similar ownership interest in the controlled entity.

MIGRATION

End User understands that Broadcom may migrate a previously licensed software (the "Original Product(s)") to a new software product (the "Migrated Product(s)"). It is the End User's responsibility to understand which products herein may be migrated products. Any migrated products are provided in consideration of Original Product(s) being terminated. End User shall cease using and deinstall the Original Product(s) following a transition period not to exceed ninety (90) days, as of the date of receipt of the Migrated Product(s); The Migrated Product(s) are subject to the Agreement, the Specific Program Documentation (the "SPD") applicable to the Broadcom Software and Maintenance, located at Broadcom's website address at https://www.broadcom.com/licensing and this transaction document including all financial obligations relating to the Original Product(s) which remain valid and enforceable and are applicable to the Migrated Product(s). Prior to signature of this Order or generation of a PO for this Order, End User should ensure it understands the migration for the products licensed herein. Execution of this order or generation of a PO for this Order shall constitute acceptance of such migration and shall also constitute a representation and warranty by End User that it has reviewed and fully understands same. Migration path for licensed products can be obtained at https://www.broadcom.com/docs/product-migration. SOFTWARE SUPPORT AVAILABILITY

End User understands that Broadcom may either (i) stabilize software in which no future enhancements, versions, releases, development, or service packs are planned, or (ii) the software may be end of life or a particular version is end of service in which Broadcom will no longer provide (a) operational or technical support and (b) develop and provide new enhancements, features, upgrades, service packs, and fixes for the software offering (the "Software Support Availability"). Prior to acceptance of this Order, End User should ensure it understands the support for the products licensed herein. Acceptance of this order shall constitute acceptance of such support and shall also constitute a representation and warranty by End User that it has reviewed and fully understands same. Software Support Availability for licensed products can be obtained at https://www.broadcom.com/docs/end-of-support.

NON MAINFRAME REPORTING

Except as may be prohibited by law, for Software from the VMware Cloud Foundation business unit ("VCF Software") which is version 9 or higher, End User is required, when explicitly noted in the applicable SPD, to provide Broadcom with a regularly-scheduled verified report detailing End User's installed base and license compliance for such VCF Software using the format and process specified by Broadcom from time to time ("Compliance Report"). In order to fulfill such reporting requirements, End User must ensure that the Compliance Report files generated by the applicable VCF Software are either transmitted by the software or uploaded by End User on the schedule required in the SPD and in accordance with the product Documentation. The VCF Software Documentation and SPD set forth any impacts to the product functionality or other consequences of End User's failure to transmit or upload a timely, unaltered Compliance Report. End User assumes any and all risks associated with the loss of any and all functionality and access to updates, upgrades and patches when caused by End User's failure to provide timely, unaltered Compliance Reports.

PERSONAL DATA

End User acknowledges and agrees that Broadcom will process Personal Data as part of the provision of the Broadcom Offerings in accordance with Broadcom's Privacy Policy located at: https://www.broadcom.com/company/legal/privacy. Where Broadcom is a data processor for End User under the applicable local legislation, Broadcom's processing shall be subject to and in accordance with Broadcom's global Data Processing Addendum ("DPA"), including the relevant Standard Contracting Clauses ("SCC") located at: https://www.broadcom.com/company/legal/privacy/data-transfers for international data transfer incorporated therein. End User has been advised that during the term of this Order Broadcom will collect Personal Data and process it as a Controller pursuant to the Privacy Policy and to the extent permitted by GDPR, and/or the Swiss Federal Data Protection Act and/or other applicable local legislation.

NOTICE

Any notice required or permitted by the End User Terms shall be given in writing and will refer to the End User Terms. Legal notices to Broadcom will be sent to legal- notice.pdl@broadcom.com and all other notices will be personally delivered or sent by a reputable

CONFIDENTIAL Quote No : 25061678 Page 3 of 4



overnight courier service (e.g., FedEx, UPS, DHL, etc.), electronic transmission (email or posting to a Broadcom customer portal) or registered or certified mail (return receipt requested) to the other Party's legal department at the address set forth in the Governing Contract, or other address if updated by notice or for Broadcom, as posted to https://www.broadcom.com/licensing. Notices shall be deemed effective upon electronic confirmation; and if delivered via certified mail or overnight courier, notice shall be deemed effective upon confirmation of delivery.

Address Purchase Orders to: New Tech Solutions Inc. 4179 Business Center Dr. Fremont, CA 94538

Federal Tax ID#: 94-328-4685

Duns#: 020149303

SAM UEID#: XK11LLUL61A7

Cage Code: 1QN24

Business Size: Small Minority Owned Business STATE OF INCORPORATION: CALIFORNIA

ERATE SPIN NUMBER: 143030241

Registered in SAM System and status is ACTIVE

Registered in WAWF and we accept invoice in WAWF System Offeror Reps and Certs are available Online in SAM System

Remit To:

PAYMENT BY EFT

BANK ACH/EFT/WIRE INFORMATION U. S. Bank, San Jose, CA 95113 Bank Routing # 122235821

ACCT# 158300033871

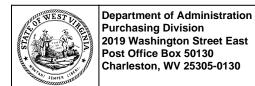
PAYMENT BY CHECK

NEW TECH SOLUTIONS INC 4179 Business Center Drive FREMONT CA 94538

Phone: 510-353-4070 Fax: 510-353-4076

4179 Business Center Drive, Fremont ,CA 94538 Phone: 1-510-353-4070 Fax: 1-510-353-4076 www.ntsca.com

CONFIDENTIAL Quote No : 25061678 Page 4 of 4



State of West Virginia Centralized Request for Quote Info Technology

Proc Folder:	1792242	Reason for Modification:
		1

Doc Description: VMware Production Support Coverage

Proc Type: Central Contract - Fixed Amt

 Date Issued
 Solicitation Closes
 Solicitation No
 Version

 2025-10-27
 2025-11-05
 13:30
 CRFQ
 0947
 ERP2600000001
 1

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Customer Code:

Vendor Name: New Tech Solutions, Inc.

Address:

Street: 4179 Business Center Drive

City: Fremont

State: CA Country: USA Zip: 94538

Principal Contact: Anita Vasantrai

Vendor Contact Phone: 510-353-4070 Extension: 327

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell 304-558-2063

larry.d.mcdonnell@wv.gov

Vendor Signature x Anita Vasantrai FEIN# 94-328-4685 DATE 11/4/25

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Oct 27, 2025 Page: 1 FORM ID: WV-PRC-CRFQ-002 2020/05

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of the WV Enterprise Resource Planning Board contract for VMware software maintenance and support, per the attached documentation

Questions regarding the solicitation must be submitted in writing to Larry.D.McDonnell@wv.gov prior to the question period deadline

READ ALL TERMS AND CONDITIONS AND SPECIFICATIONS IN ITS ENTIREITY - SEE ATTACHED FILE NAMED: CRFQ ERP26*01 - SOLICITATION DOCUMENTATION

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON WV	
us		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	VMware Cloud Foundation, (VCF-CLD-FND), or equal.	740.00000	EA	\$216.11	\$159,921.40

Comm Code	Manufacturer	Specification	Model #	
81111812				

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.

Service Dates: 11/14/25 - 11/13/26

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA	\$400.60	\$40,060.00

Comm Code	Manufacturer	Specification	Model #
81111812			

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal. Service Dates: 11/14/25 - 11/13/26

See attached specification and associated documentation for further details.

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	VMware Cloud Foundation, (VCF-CLD-FND),	740.00000	EA	\$216.11	\$159,921.40
	or equal.			•	. ,

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.

Service Dates: 11/14/26 - 11/13/27

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA	\$400.60	\$40,060.00

Comm Code	Manufacturer	Specification	Model #
81111812			

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.

Service Dates: 11/14/26 - 11/13/27

See attached specification and associated documentation for further details.

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	VMware Cloud Foundation, (VCF-CLD-FND),	740.00000	EA	\$216.11	\$159,921.40
	or equal.				

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.

Service Dates: 11/14/27 - 11/13/28

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA	\$400.60	\$40,060.00

Comm Code	Manufacturer	Specification	Model #
81111812			

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal. Service Dates: 11/14/27 - 11/13/28

See attached specification and associated documentation for further details.

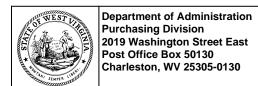
SCHEDULE OF EVENTS

<u>Line</u>	Event	Event Date
1	Vendor questions due by 2:00PM EST/EDT	2025-10-30

	Document Phase	Document Description	Page 6
ERP260000001	Final	VMware Production Support Coverage	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



State of West Virginia Centralized Request for Quote Info Technology

Proc Folder: 1792242

Doc Description: VMware Production Support Coverage

Reason for Modification:

Addendum No. 02

Proc Type: Central Contract - Fixed Amt

 Date Issued
 Solicitation Closes
 Solicitation No
 Version

 2025-11-04
 2025-11-06
 13:30
 CRFQ
 0947
 ERP26000000001
 3

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Customer Code: VS0000047751
Vendor Name: New Tech Solutions, Inc.

Address:

Street: 4179 Business Center Drive

City: Fremont

State: CA Country: USA Zip: 94538

Principal Contact: Anita Vasantrai

Vendor Contact Phone: 510-353-4070 Extension: 328

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell 304-558-2063

larry.d.mcdonnell@wv.gov

Vendor Signature X Anita Vasantvai FEIN# 943284685 DATE 11/5/25

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Nov 4, 2025 Page: 1 FORM ID: WV-PRC-CRFQ-002 2020/05

ADDITIONAL INFORMATION

Addendum No. 02

To post the Agency's license count clarification and confirmation.

The bid opening date and time remains 11/06/2025 at 1:30PM EST/EDT.

No other changes

INVOICE TO		SHIP TO
ENTERPRISE RESOURC PLANNING BOARD	E	ENTERPRISE RESOURCE PLANNING BOARD
1007 BULLITT STREET		1007 BULLITT STREET
SUITE 400		SUITE 400
CHARLESTON	WV	CHARLESTON WV
US		US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	VMware Cloud Foundation, (VCF-CLD-FND),	740.00000	EA		
	or equal.				

Comm Code	Manufacturer	Specification	Model #	
81111812				

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.

Service Dates: 11/14/25 - 11/13/26

See attached specification and associated documentation for further details.

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA		

Comm Code	Manufacturer	Specification	Model #	
81111812				

Extended Description:

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.

Service Dates: 11/14/25 - 11/13/26

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	VMware Cloud Foundation, (VCF-CLD-FND),	740.00000	EA		
	or equal.				

Comm Code	Manufacturer	Specification	Model #
81111812			

VMware Cloud Foundation, (VCF-CLD-FND), or equal.

Service Dates: 11/14/26 - 11/13/27

See attached specification and associated documentation for further details.

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal. Service Dates: 11/14/26 - 11/13/27

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	VMware Cloud Foundation, (VCF-CLD-FND), or equal.	740.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81111812			

VMware Cloud Foundation, (VCF-CLD-FND), or equal.

Service Dates: 11/14/27 - 11/13/28

See attached specification and associated documentation for further details.

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD		ENTERPRISE RESOURCE PLANNING BOARD	
1007 BULLITT STREET		1007 BULLITT STREET	
SUITE 400		SUITE 400	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal. Service Dates: 11/14/27 - 11/13/28

See attached specification and associated documentation for further details.

SCHEDULE OF EVENTS

<u>Line</u>	Event	Event Date
	Vendor questions due by 2:00PM EST/EDT	2025-10-30

SOLICITATION NUMBER: CRFQ ERP26*01 Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Add	endum Category:
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[]	Modify bid opening date and time
[]	Modify specifications of product or service being sought
[]	Attachment of vendor questions and responses
[]	Attachment of pre-bid sign-in sheet
[]	Correction of error
[X]	Other

Description of Modification to Solicitation:

To post the Agency's license count clarification and confirmation.

The bid opening date and time remains 11/06/2025 at 1:30PM EST/EDT.

No other changes

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ ERP2600000001 - Addendum No. 2

License Counts Clarification

November 4, 2025

Addendum No. 2 is issued to clarify the license counts requested from this RFQ. Please see the screenshots below taken from Broadcom's core count script tool:

```
PS C:\scripts> Get-FoundationCoreAndTiBUsage -DeploymentType VCF
Querying all ESXi hosts, this may take several minutes...
Sizing Results for VMware Cloud Foundation (VCF) Instance:
CLUSTER VMHOST
                                  NUM_CPU_SOCKETS NUM_CPU_CORES_PER_SOCKET FOUNDATION_LICENSE_CORE_COUNT VSAN_CORE_COUNT
Oracle prod-oravi-10.wvoasis.gov
                                                                         4
                                                                                                                      8 8 8
Oracle prod-oravi-8.wvoasis.gov
                                                                         4
Oracle prod-oravi-9.wvoasis.gov
                                                                         4
                                                                                                      32
Oracle prod-oravi-6.wvoasis.gov
                                                                         4
Oracle prod-oravi-11.wvoasis.gov
                                                                                                      32
Oracle prod-oravi-7.wvoasis.gov
Total Required VCF Compute Licenses: 192
Total Required vSAN Add-on Licenses:
```

```
PS C:\scripts> Get-FoundationCoreAndTiBUsage -DeploymentType VCF
Querying all ESXi hosts, this may take several minutes...
Sizing Results for VMware Cloud Foundation (VCF) Instance:
CLUSTER VMHOST
                                NUM_CPU_SOCKETS NUM_CPU_CORES_PER_SOCKET FOUNDATION_LICENSE_CORE_COUNT VSAN_CORE_COUNT
APPS
        dr-ucsvi-1.wvoasis.gov
                                                                      18
                                              2
                                                                      18
APPS
        dr-ucsvi-3.wvoasis.gov
                                                                                                     36
                                                                                                                     36
APPS
       dr-ucsvi-2.wvoasis.gov
                                                                      18
                                                                                                     36
                                                                                                                     36
DOT-DR dr-ucsdot-2.wvoasis.gov
                                                                                                                     24
DOT-DR dr-ucsdot-1.wvoasis.gov
Total Required VCF Compute Licenses: 172
Total Required vSAN Add-on Licenses:
```

```
PS C:\scripts> Get-FoundationCoreAndTiBUsage -DeploymentType VCF

Querying all ESXi hosts, this may take several minutes...

Sizing Results for VMware Cloud Foundation (VCF) Instance:

Compute Usage Information

CLUSTER VMHOST NUM_CPU_SOCKETS NUM_CPU_CORES_PER_SOCKET FOUNDATION_LICENSE_CORE_COUNT VSAN_CORE_COUNT VSAN_LICENSE_CO

RE_COUNT

Oracle dr-oravi-4.wvoasis.gov 2 4 32 8 0

Oracle dr-oravi-5.wvoasis.gov 2 4 32 8 0

Total Required VCF Compute Licenses: 64

Total Required VCF Compute Licenses:
```

```
PS C:\scripts> Get-FoundationCoreAndTiBUsage -DeploymentType VCF
Querying all ESXi hosts, this may take several minutes...
Sizing Results for VMware Cloud Foundation (VCF) Instance:
CLUSTER VMHOST
                                                   NUM_CPU_SOCKETS NUM_CPU_CORES_PER_SOCKET FOUNDATION_LICENSE_CORE_COUNT VSAN_CORE_COUN
            prod-ucsvi-5.wvoasis.gov
prod-ucsvi-10.wvoasis.gov
                                                                                                                                                                                36
APP
                                                                        2 2 2 2 2 2 2 2 2
                                                                                                            18
                                                                                                                                                         36
APP
                                                                                                            18
                                                                                                                                                         36
                                                                                                                                                                                36
APP
            prod-ucsvi-3.wvoasis.gov
prod-ucsvi-4.wvoasis.gov
                                                                                                            18
18
18
12
12
12
                                                                                                                                                         36
36
36
32
32
32
                                                                                                                                                                                36
36
36
36
24
24
24
APP
           prod-ucsvi-1.wvoasis.gov
prod-ucsvi-1.wvoasis.gov
prod-ucsvi-2.wvoasis.gov
prod-ucsdot-3.wvoasis.gov
prod-ucsdot-2.wvoasis.gov
prod-ucsdot-1.wvoasis.gov
APP
APP
DOT
DOT
DOT
Total Required VCF Compute Licenses: 312
Total Required vSAN Add-on Licenses:
```

This output confirms a total of 740 licenses requested (192+172+64+312).

ADDENDUM ACKNOWLEDGEMENT FORM **SOLICITATION NO.:** CRFQ ERP26*01

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary

U	y proposal, plans and/or speci		-	, etc.
	Numbers Received: x next to each addendum received:	ive	d)	
[x]	Addendum No. 1	[]	Addendum No. 6
[X]	Addendum No. 2	[]	Addendum No. 7
[]	Addendum No. 3	[]	Addendum No. 8
[]	Addendum No. 4	[]	Addendum No. 9
[]	Addendum No. 5	[]	Addendum No. 10
further unders discussion hel	stand that that any verbal repred between Vendor's represent	sen ativ	tatio	denda may be cause for rejection of this bid. In made or assumed to be made during any oral and any state personnel is not binding. Only the affications by an official addendum is binding.
			l	New Tech Solutions, Inc.
				Company
			A	nita Vasantrai
				Authorized Signature
				11/5/25
			-	Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.