



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 1792242

Procurement Type: Central Contract - Fixed Amt

Vendor ID: VS0000041625

Legal Name: CONVERGE TECHNOLOGY SOLUTIONS US LLC

Alias/DBA:

Total Bid: \$658,140.00

Response Date: 11/04/2025

Response Time: 9:15

Responded By User ID: Charlie Arnett

First Name: Charles

Last Name: Arnett

Email: charlie.arnett@convergetp.cc

Phone: 3045497698

SO Doc Code: CRFQ

SO Dept: 0947

SO Doc ID: ERP2600000001

Published Date: 11/4/25

Close Date: 11/6/25

Close Time: 13:30

Status: Closed

Solicitation Description: VMware Production Support Coverage

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1792242
Solicitation Description: VMware Production Support Coverage
Proc Type: Central Contract - Fixed Amt

Solicitation Closes	Solicitation Response	Version
2025-11-06 13:30	SR 0947 ESR11042500000002920	1

VENDOR
VS0000041625
CONVERGE TECHNOLOGY SOLUTIONS US LLC

Solicitation Number: CRFQ 0947 ERP2600000001
Total Bid: 658140
Response Date: 2025-11-04
Response Time: 09:15:33
Comments:

FOR INFORMATION CONTACT THE BUYER
Larry D McDonnell
304-558-2063
larry.d.mcdonnell@wv.gov

Vendor		
Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	VMware Cloud Foundation, (VCF-CLD-FND), or equal.	740.00000	EA	237.000000	175380.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Commodity Line Comments:

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.
Service Dates: 11/14/25 - 11/13/26
See attached specification and associated documentation for further details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA	440.000000	44000.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Commodity Line Comments:

Extended Description:

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.
Service Dates: 11/14/25 - 11/13/26
See attached specification and associated documentation for further details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	VMware Cloud Foundation, (VCF-CLD-FND), or equal.	740.00000	EA	237.000000	175380.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Commodity Line Comments:

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.
Service Dates: 11/14/26 - 11/13/27
See attached specification and associated documentation for further details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA	440.000000	44000.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Commodity Line Comments:

Extended Description:

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.
Service Dates: 11/14/26 - 11/13/27
See attached specification and associated documentation for further details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	VMware Cloud Foundation, (VCF-CLD-FND), or equal.	740.00000	EA	237.000000	175380.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Commodity Line Comments:

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.
Service Dates: 11/14/27 - 11/13/28
See attached specification and associated documentation for further details.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA	440.000000	44000.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Commodity Line Comments:

Extended Description:

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.
Service Dates: 11/14/27 - 11/13/28
See attached specification and associated documentation for further details.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 1792242

Doc Description: VMware Production Support Coverage

Reason for Modification:

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2025-10-27	2025-11-05 13:30	CRFQ 0947 ERP2600000001	1

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code:

Vendor Name : Converge Technology Solutions US, LLC

Address : 130

Street : Technology Parkway

City : Peachtree Corners

State : GA

Country : US

Zip : 30092

Principal Contact :

Vendor Contact Phone:

Extension:

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell
304-558-2063
larry.d.mcdonnell@wv.gov

**Vendor
Signature X**

Signed by:

Carlos Carneira

3A4FE003B8C94AD...

FEIN# 82-2782457

DATE 10/29/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of the WV Enterprise Resource Planning Board contract for VMware software maintenance and support, per the attached documentation

Questions regarding the solicitation must be submitted in writing to Larry.D.McDonnell@wv.gov prior to the question period deadline

READ ALL TERMS AND CONDITIONS AND SPECIFICATIONS IN ITS ENTIREITY - SEE ATTACHED FILE NAMED: CRFQ ERP26*01 - SOLICITATION DOCUMENTATION

INVOICE TO

ENTERPRISE RESOURCE
PLANNING BOARD
1007 BULLITT STREET
SUITE 400
CHARLESTON
US

WV

SHIP TO

ENTERPRISE RESOURCE
PLANNING BOARD
1007 BULLITT STREET
SUITE 400
CHARLESTON
US

WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	VMware Cloud Foundation, (VCF-CLD-FND), or equal.	740.00000	EA	237.00	175,380

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.

Service Dates: 11/14/25 - 11/13/26

See attached specification and associated documentation for further details.

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON US	WV	ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA	440.00	44,000

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.
Service Dates: 11/14/25 - 11/13/26

See attached specification and associated documentation for further details.

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON US	WV	ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	VMware Cloud Foundation, (VCF-CLD-FND), or equal.	740.00000	EA	250.00	185,000.00

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.
Service Dates: 11/14/26 - 11/13/27

See attached specification and associated documentation for further details.

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON US	WV	ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA	440.00	44,000

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.
Service Dates: 11/14/26 - 11/13/27

See attached specification and associated documentation for further details.

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON US	WV	ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	VMware Cloud Foundation, (VCF-CLD-FND), or equal.	740.00000	EA	237.00	175,380

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware Cloud Foundation, (VCF-CLD-FND), or equal.
Service Dates: 11/14/27 - 11/13/28

See attached specification and associated documentation for further details.

INVOICE TO		SHIP TO	
ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON US		ENTERPRISE RESOURCE PLANNING BOARD 1007 BULLITT STREET SUITE 400 CHARLESTON US	
		WV	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.	100.00000	EA	440.00	44,000

Comm Code	Manufacturer	Specification	Model #
81111812			

Extended Description:

VMware Live Recovery Protected VM, (VCF-VLR-PVM), or equal.
Service Dates: 11/14/27 - 11/13/28

See attached specification and associated documentation for further details.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Vendor questions due by 2:00PM EST/EDT	2025-10-30

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Charlie Arnett, Account Executive

(Address) 165 Barr Street, Lexington KY 40507

(Phone Number) / (Fax Number) 859-554-3270

(email address) charlie.arnett@peller.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Converge Technology Solutions US, LLC

(Company) Signed by: Carlos Carriera

(Signature of Authorized Representative) Carlos Carriera, Vice President, Operations

(Printed Name and Title of Authorized Representative) (Date) 859-554-3270

(Phone Number) (Fax Number) carlos.carriera@peller.com

(Email Address)

REQUEST FOR QUOTATION
VMware Production Support Coverage
CRFQ ERP26*01

- 9.1. Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager:	Charles Arhe H
Telephone Number:	304 549-7690
Fax Number:	304 769-8923
Email Address:	charle.arhe H@conversefp.com