



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 43

List View

General Information Contact Default Values Discount Document Information Clarification Request

Procurement Folder: 1768582

Procurement Type: Central Purchase Order

Vendor ID: VS0000011255

Legal Name: MODEL 1 COMMERCIAL VEHICLES INC

Alias/DBA:

Total Bid: \$1,019,265.00

Response Date: 10/16/2025

Response Time: 11:52

Responded By User ID: CreativeBus

First Name: Nick

Last Name: Corley

Email: biddepartment@model1.com

Phone: 8886338380

SO Doc Code: CRFQ

SO Dept: 0810

SO Doc ID: DMT2600000002

Published Date: 10/10/25

Close Date: 10/16/25

Close Time: 13:30

Status: Closed

Solicitation Description: Single Purchase of 15 White Low Floor ADA Minivans

Total of Header Attachments: 43

Total of All Attachments: 43



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1768582
Solicitation Description: Single Purchase of 15 White Low Floor ADA Minivans
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2025-10-16 13:30	SR 0810 ESR10162500000002612	1

VENDOR
VS0000011255
MODEL 1 COMMERCIAL VEHICLES INC

Solicitation Number: CRFQ 0810 DMT2600000002
Total Bid: 1019265
Response Date: 2025-10-16
Response Time: 11:52:37
Comments:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor		
Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	15 White ADA Lowered Floor Minivans	15.00000	EA	67951.000000	1019265.00

Comm Code	Manufacturer	Specification	Model #
25101502			

Commodity Line Comments:

Extended Description:

To establish a single purchase of 15 Lowered Floor ADA Solid White Minivans



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Vehicles

Proc Folder: 1768582			Reason for Modification:
Doc Description: Single Purchase of 15 White Low Floor ADA Minivans			
Proc Type: Central Purchase Order			
Date Issued	Solicitation Closes	Solicitation No	Version
2025-09-23	2025-10-16 13:30	CRFQ 0810 DMT2600000002	1

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code:

Vendor Name : Model 1 Commercial Vehicles, Inc.

Address :

Street : 9225 Priority Way West Drive, Suite 300

City : Indianapolis

State : IN **Country :** USA **Zip :** 46240

Principal Contact : Jason Spore, Transit Bid Manager

Vendor Contact Phone: (866) 977-0689 **Extension:**

FOR INFORMATION CONTACT THE BUYER

John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X  **FEIN#** 33-0388707 **DATE** 10/10/25

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of the Division of Multimodal Transportation Facilities -Transit Section (DMTF-TS); for a one-time purchase of (15) Americans with Disabilities Act (ADA) Compliant Lowered Floor Min-Van(s). Per the Bid Requirements, Specifications, Terms and Conditions attached to this Solicitation.

INVOICE TO				SHIP TO			
PUBLIC TRANSIT DIVISION OF BLDG 5 RM 663 1900 KANAWHA BLVD E CHARLESTON WV US				PUBLIC TRANSIT DIVISION OF BLDG 5 RM 663 1900 KANAWHA BLVD E CHARLESTON WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	15 White ADA Lowered Floor Minivans	15.00000	EA		

Comm Code	Manufacturer	Specification	Model #
25101502			

Extended Description:
To establish a single purchase of 15 Lowered Floor ADA Solid White Minivans

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2025-10-08

	Document Phase	Document Description	Page 3
DMT2600000002	Final	Single Purchase of 15 White Low Floor ADA Minivans	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Justin Brown, Public Sector Sales Associate

(Address) 2 Gowin St, Sayreville, NJ 08872

(Phone Number) / (Fax Number) Phone: 800-326-2877 Fax: N/A

(email address) biddepartment@modell1.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Model 1 Commercial Vehicles, Inc.
(Company)

Jason Spore, Transit Bid Manager
(Signature of Authorized Representative)

10/10/25
(Printed Name and Title of Authorized Representative) (Date)

Phone: 800-326-2877 Fax: N/A
(Phone Number) (Fax Number)

biddepartment@modell1.com
(Email Address)

**REQUEST FOR QUOTATION
ADA LOWERED FLOOR MINIVANS
EXHIBIT A PRICING PAGE**

Class	Vehicle Description	Unit Price Per Vehicle	Quantity	Extended Price
A	White Low-Floor Minivan, Wheelchair Ramp, No Graphics	\$68,076.00	15	\$1,021,140.00

TOTAL BID EVALUATION	\$1,021,140.00
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Complete form provided
Please do not alter Pricing Page



MODEL1

DBA Creative Bus Sales, Inc.

MODEL 1 COMMERCIAL VEHICLES

9225 Priority Way W. Dr.

Suite 300

Indianapolis, IN 46240

Letter of Transmittal

Mr. John Estep,

I would like to thank you and the Department of Administration, Purchasing Division for the opportunity to submit a response to CRFQ 0810 DMT2600000002 Minivans.

Our understanding of the scope of work pertaining to this RFQ is to provide the Department of Administration with a proposal for the manufacture and delivery of minivans in accordance with the terms and conditions set forth in this solicitation, meeting all specifications and FMVSS laws.

Model 1's proposal may include manufacturer's brochures, warranty information, and additional technical information which indicates their standard equipment or specifications and does not necessarily reflect the exact equipment to be provided with the vehicles being offered for this procurement. Your vehicles will be built to comply with all requirements, specifications and amendments set forth in the solicitation, unless otherwise noted. Model 1 does not take any exceptions to the terms, conditions and technical specifications of this IFB.

The resulting contract will be for a one time purchase of 15 minivans with related necessary components. Delivery of minivans is estimated to be 120 days from fully executed purchase order.

The information in our proposal contains our qualifications to perform the required work, detailed specifications, warranties, and descriptions of our facilities and staff. Also included are all the required documentation and general forms. If you need more information or clarification, please give us a call at 800.326.2877.

Sincerely,

Jason Spore | Transit Bid Manager

Model 1 Commercial Vehicles, Inc.

800-326-2877

BidDepartment@model1.com

EXPERIENCE AND QUALIFICATIONS

Responder 's Information

Model 1 Commercial Vehicles, Inc.

Jim Borsari | Regional Vice President

[800-326-2877](tel:800-326-2877) JBorsari@model1.com

1. BACKGROUND AND EXPERIENCE

Operating 27 full-service locations, Model 1 Commercial Vehicles, Inc. is the largest bus dealership in the United States representing over 20 major vehicle manufacturers. The Company's team of experienced vehicle sales professionals are responsible for 5,000+ vehicles sold nationwide every year.

Model 1 Commercial Vehicles is dedicated to servicing its customers at the highest possible level. Nationwide, the Company has more than 270 company operating service bays dedicated to pre-delivery inspections, warranty, and service work. Additionally, the Company is the only dealership in the nation to possess multiple Ford-certified, Qualified Vehicle Modifier (QVM) dealership locations.

Model 1 Commercial Vehicles has a dedicated customer service department to manage all the pre- and post-sales needs of its customers. The Company has a dedicated team of Parts Specialists responsible for handling all customer parts needs. Model 1 Commercial Vehicles currently holds multiple State Purchasing Contracts, a partial listing of contracts is shown below.

Nationwide Transit Contract Experience *(a partial listing of significant projects)*

Orange County Transit (OCTA)	Over 950 Paratransit Buses & Vans
City of Los Angeles (LADOT)	Over 500 Paratransit Buses
Caltrans/DGS	Over 5,000 Paratransit Buses & Vans
RTC Las Vegas	Over 400 Paratransit & Transit Buses
Access Services	Over 1,000 Paratransit Mini Vans
Dallas DART	Over 400 Paratransit Buses
Florida (FDOT)	Over 600 Paratransit Buses & Vans
GSA	Over 350 Paratransit Buses
Arizona Dept of Trans (ADOT)	Over 600 Paratransit Buses & Vans
North Carolina (NCDOT)	Over 600 Paratransit Buses & Vans
Texas (Multiple Contracts)	Over 1,200 Paratransit Buses & Vans
Washington (WSDOT)	Over 650 Paratransit Buses & Vans
Oregon (ODOT)	Over 300 Paratransit Buses & Vans
Oklahoma (Multiple Contracts)	Over 400 Paratransit Buses & Vans
New Mexico (NMDOT)	Over 450 Paratransit Buses & Vans

Customer Service Capabilities

Model 1 Commercial Vehicles' service locations are located within the contract requirements of all recipient locations. The Customer Care and Service teams are available to assist immediately as needed. The Company has the authority to deploy internal and factory personnel from any discipline including engineering, manufacturing, parts, service, and management in response to a customer's needs. This ability removes delays in problem resolution due to out-of-state factory personnel availability. Swift and accurate resolutions to issues and needs are achieved through factory personnel directly reviewing issues, "firsthand," as they are presented.

Model 1 Commercial Vehicles has excellent relationships with all major component manufacturers. The Company's Service Technicians and Supervisory team are certified by John Deere, Cummins, A/C Carrier, MCC, Trans Air, Thermo King, Freedman Seating, Ricon, and Braun amongst many others. Service Technicians are graduates of the Automotive Technical College, and many are Automotive Service Excellence (ASE) Master Technicians.

The Model 1 Commercial Vehicles' Parts and Service Department is dedicated solely to the lifecycle service and support of commercial vehicles as well as school and transit buses. This focus ensures an unmatched level of competency in the industry. Technical assistance can be provided immediately during business hours by contacting Model 1 Commercial Vehicles Service Technicians. A complete description of the warranty policy and procedures can be provided upon award.

With over 5,000 units sold annually, Model 1 Commercial Vehicles has the largest "fleet" of vehicles in service in the nation. This gives the Company the most vehicle performance data in the industry. The Company is exposed to issues with vehicles across the country in a variety of operating conditions. This data allows the Company to recognize issues well in advance of smaller dealers that do not service the volume of vehicles Model 1 Commercial Vehicles does. This leads to faster warranty approvals and repair execution for customers. Additionally, our technical support team has an information sharing process that communicates common issues and repairs, resulting in reduced troubleshooting timeframes, resulting in quicker repairs. These efficiencies allow the Company to get customer vehicles back up and running in the quickest manner possible, minimizing downtime.

List of Centers

One call to our dedicated Customer Care team will initiate an immediate warranty service and technical response. Model 1 Commercial Vehicles is an authorized repair facility for all products represented. The Company has the authority to make on the spot decisions regarding warranty repairs and approvals. In addition to the Company operated facilities, local warranty repair facilities will be authorized to perform the required repair on an as needed basis. Our intent is to make all warranties and services as local as possible while providing the best possible service.

Spare Parts and Inventory Levels

A critical part of the project is a quick response time to service assistance and parts supply. Model 1 Commercial Vehicles operates dedicated parts warehousing operations with over 60,000 square feet of capacity and \$10,000,000 worth of inventory. The Company stocks significant parts supply at all its locations. In addition, the Company operates dedicated parts warehouses in Arizona, California, Florida, Indiana, Georgia, Pennsylvania, and Texas.

One call to our Parts Team will facilitate the end users' needs. Model 1 Commercial Vehicles' Parts Department has extensive experience in this field. Most parts can be shipped within 24 hours of order. A complete description of the parts policy and procedures can be provided upon award.

Inspection procedures

Due to Model 1 Commercial Vehicles' proximity to manufacturers' locations, the Company has inspectors on site during vehicle builds. The Company has a team of inspectors located in Elkhart, Indiana that visits manufacturer facilities on an ongoing basis. This allows the Company to catch any potential issues during the building process, prior to customer receipt. Once completed at the manufacturer, vehicles are delivered to a Company location for additional inspection. In many cases these vehicles flow through Model 1 Commercial Vehicles' Elkhart inspection facility immediately following completion. The Elkhart facility is over 50,000 square feet and processes deliveries of approximately 1,500 vehicles yearly. Any issues identified can be repaired in the house or sent back to the manufacturer for repair. Next, vehicles are shipped to one of the Company's local facilities for final PDI (Pre-Delivery Inspection). This additional inspection allows the Company to catch any issues that may have occurred during the initial driving period of the vehicle. Any deficiency note shall be repaired before delivery. All documents required under the contract shall be provided upon delivery or pick-up. The Company inspection processes mentioned above are all in addition to any inspections performed by the manufacturer and/or line inspectors hired by the end user.

2. KEY PERSONNEL AND EXPERIENCE

Contract Management Team

Tony Matijevich | CEO

TJ Matijevich | CRO

Mark Matijevich | COO

JR Sauder | President

Nick Corley | Vice President of Public Sector Sales

Jim Borsari | Regional Vice President

Justin Brown | Sales Executive, Project Manager

Jason Spore | Transit Bid Manager

Carl Henderson | Senior Director of Technical Services

Jamie Greenlaw | Fleet Warranty Administrator

3. FISCAL RESPONSIBILITY

With a 40-year history, 27 locations nationwide, and 400+ employees, Model 1 Commercial Vehicles has the necessary longevity and financial stability to service any contract of any size. Since 1980, the Company has grown to service customers in every state in the U.S. More than 50% of the Company's facilities are owned facilities, not leased properties, with significant investment in renovations, equipment, and employees.

Model 1 Commercial Vehicles has long standing relationships with vehicle floorplan providers and banking partners. Floorplan relationships go back 20+ years and the same goes for banking relationships. The Company has achieved increased revenue, sales, and transaction growth year after year for the past 10+ years.

4. DELIVERY PERFORMANCE

Model 1 Commercial Vehicles prides itself on delivering vehicles on time with all specifications met. The Company has not paid liquidated damages on any transit contract in the past five (5) years.

5. HISTORY OF OWNERSHIP AND STATEMENT REGARDING JUDGEMENTS AND VIOLATIONS

Originally founded in 1980 as Creative Transportation Systems (CTS), the Company was later renamed Creative Bus Sales, Inc. in 1990 and now Model 1 Commercial Vehicles, Inc. since 2023. The current owner, Tony Matijevich, purchased the Company in 1993 and it has been family-owned and operated since. Prior to purchasing Model 1 Commercial Vehicles, Tony was the President of ElDorado National, the largest manufacturer of small and mid-size buses in the nation at the time. Under the current leadership and vision, Model 1 Commercial Vehicles has become the largest-volume small, mid, and large-size bus and van dealership in the United States. Over the past 40 years, the Company has expanded its scope through a combination of dealer acquisitions and organic growth.

Model 1 Commercial Vehicles was originally incorporated in the State of California in 1993 under the current ownership and is now incorporated in the State of Indiana. Model 1 Commercial Vehicles has had no judgments, litigation, licensing violations or other violations outstanding or resolved against it within the past five (5) years.

6. ADDITIONAL INFORMATION

Model 1 Commercial Vehicles Nationwide Locations:

Chino, CA	Indianapolis, IN (Headquarters)
Sacramento, CA	Elkhart, IN
Canby, OR	Buffalo, NY
Mukilteo, WA	Canonsburg, PA
Phoenix, AZ	Sayreville, NJ
Albuquerque, NM	Hudson, NH
Las Vegas, NV	Jacksonville, FL
Commerce City, CO	Davie, FL
Austin, TX	Orlando, FL
Irving, TX	Charlotte, NC
Duncan, OK	Summerville, SC
Slidell, LA	Ruther Glen, VA
Pearl, MS	College Park, GA
Elgin, IL	

REQUEST FOR QUOTATION
ADA Compliant Lowered Floor Minivans

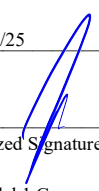
BID FORM #4

**BUY AMERICA CERTIFICATION
ROLLING STOCK
REQUIRED BID TO BE SUBMITTED PRIOR TO THE AWARD**

Certificate of Compliance

The bidder or offeror hereby certifies that it will comply with the requirements of section 165(b) (3), of the Surface Transportation Assistance Act of 1982, as amended, and the applicable regulations of 49 CFR 661.11:

10/10/25
Date


Authorized Signature

Model 1 Commercial Vehicles, Inc.
Company Name

Jason Spore
Name

Transit Bid Manager
Title

Certificate for Non-Compliance

The bidder or offeror hereby certifies that it cannot comply with the requirements of section 165(b) (3) of the Surface Transportation Assistance Act of 1982, as amended, but may qualify for an exception to the requirement consistent with section 165(b) (2) or (b) (4) of the Surface Transportation Assistance Act, as amended, and the applicable regulations in 49 CFR 661.7.

Date

Authorized Signature

Company Name

Name

Title

**REQUEST FOR QUOTATION
ADA LOWERED FLOOR MINIVANS
EXHIBIT A PRICING PAGE**

Class	Vehicle Description	Unit Price Per Vehicle	Quantity	Extended Price
A	White Low-Floor Minivan, Wheelchair Ramp, No Graphics	\$68,076.00	15	\$1,021,140.00

TOTAL BID EVALUATION	\$1,021,140.00
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Complete form provided
Please do not alter Pricing Page

REQUEST FOR QUOTATION
ADA Compliant Lowered Floor Minivans

BID FORM #1

REQUIRED BID TO BE SUBMITTED PRIOR TO THE AWARD

Location(s) of the Technical Service Representative(s) and parts distribution center(s) closest or in the State of West Virginia.

Location(s) of the technical service representative(s).

Name: Model1 Pittsburgh

Address: 2100 Washington Rd.Canonsburg, PA 15317

Telephone: 724-892-5279

Name: Model1 Richmond

Address: 23795 Rogers Clark Blvd. Ruther Glen, VA 22456

Telephone: 804-575-7061

Location(s) of parts distribution center(s).

Name: Model 1 Elkhart

Address: 57475 Co Rd 3, Elkhart, IN 46517

Telephone: 574-821-5716

Name: Model 1 Charleston

Address: 211 Farmington Rd. Suite C Summerville, SC 29486

Telephone: 843-474-5384

BID FORM #2**REQUIRED BID TO BE SUBMITTED PRIOR TO THE AWARD**

Model 1 Commercial Vehicles, Inc.

Company Name

REQUEST FOR QUOTATION
ADA Compliant Lowered Floor Minivans

BID FORM #3

**DISADVANTAGED BUSINESS ENTERPRISE
VENDORS/ MANUFACTURERS CERTIFICATION**

REQUIRED BID TO BE SUBMITTED PRIOR TO THE AWARD

(Check appropriate statement)

_____ The Vendor, if a transit vehicle manufacturer, hereby certifies that it has complied with the requirements of 49 CFR Section 26.49 by submitting an annual DBE goal to the Federal Transit Administration (FTA). The goal has either been approved or not disapproved by FTA.

X The Vendor, if a non-manufacturing supplier, hereby certifies that the manufacturer of the transit vehicle to be supplied has complied with the above-referenced requirement of 49 CFR Section 26.49.

10/10/25
Date


Authorized Signature

Transit Bid Manager
Title

Model 1 Commercial Vehicles, Inc.
Company Name