



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1969767

Procurement Type: Central Master Agreement

Vendor ID:

Legal Name: COMPASS MINERALS AMERICA INC

Alias/DBA:

Total Bid: \$0.00

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2600000093

Published Date: 5/20/26

Close Date: 6/16/26

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1969767  
**Solicitation Description:** Roadway Salt - Sodium Chloride  
**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2026-06-16 13:30	SR 0803 ESR06152600000008705	1

**VENDOR**  
 000000191163  
 COMPASS MINERALS AMERICA INC

**Solicitation Number:** CRFQ 0803 DOT2600000093  
**Total Bid:** 0  
**Response Date:** 2026-06-15  
**Response Time:** 14:44:20  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Roadway Salt - Sodium Chloride - DELIVERY	0.00000	TON	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
46161506			

**Commodity Line Comments:**

**Extended Description:**

Delivery of roadway salt by Vendor to WVDOH Agency delivery locations, as specified on the ATT A Pricing Pages.

VENDOR NOTE: Bid evaluation is based ATT A Pricing Page submissions. Price entries or other notations made in the wvOASIS commodity lines description will not be considered for bid evaluation.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Roadway Salt - Sodium Chloride - PICK-UP	0.00000	TON	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
46161506			

**Commodity Line Comments:**

**Extended Description:**

Pick-Up of roadway salt by a WVDOH Agency from a Vendor's source site.

VENDOR NOTE: Bid evaluation is based ATT A Pricing Page submissions. Price entries or other notations made in the wvOASIS commodity lines description will not be considered for bid evaluation.



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Highways

<b>Proc Folder:</b> 1969767			<b>Reason for Modification:</b>
<b>Doc Description:</b> Roadway Salt - Sodium Chloride			
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2026-05-19	2026-06-09 13:30	CRFQ 0803 DOT2600000093	1

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** 000000191163  
**Vendor Name :** Compass Minerals America Inc.  
**Address :** 9900 W 109th St, Overland Park, KS 66210  
**Street :** 9900 W 109th St  
**City :** Overland Park  
**State :** Kansas **Country :** USA **Zip :** 66210  
**Principal Contact :** Jon Schnieders  
**Vendor Contact Phone:** 800-323-1641 **Extension:** 2

**FOR INFORMATION CONTACT THE BUYER**

John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

Vendor Signature X  FEIN# 48-1047632

DATE 6/10/26

All offers subject to all terms and conditions contained in this solicitation

<b>ADDITIONAL INFORMATION</b>
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**REQUEST FOR QUOTATION:**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways to establish an open end, multiple award contract with qualified vendors for the delivery of Sodium Chloride (Roadway Salt) to designated WVDOH locations, F.O.B., statewide. Vendors may also provide pricing for the pick-up of Sodium Chloride from its storage sites. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

<b>INVOICE TO</b>	<b>SHIP TO</b>
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VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER  No City                      WW US	STATE OF WEST VIRGINIA  VARIOUS LOCATIONS AS INDICATED BY ORDER  No City                      WW US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Roadway Salt - Sodium Chloride - DELIVERY	0.00000	TON		

Comm Code	Manufacturer	Specification	Model #
46161506			

**Extended Description:**

Delivery of roadway salt by Vendor to WVDOH Agency delivery locations, as specified on the ATT A Pricing Pages.

**VENDOR NOTE:** Bid evaluation is based ATT A Pricing Page submissions. Price entries or other notations made in the wvOASIS commodity lines description will not be considered for bid evaluation.

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA  VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WW	No City US	WW

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Roadway Salt - Sodium Chloride - PICK-UP	0.00000	TON		

Comm Code	Manufacturer	Specification	Model #
46161506			

**Extended Description:**

Pick-Up of roadway salt by a WVDOH Agency from a Vendor's source site.

VENDOR NOTE: Bid evaluation is based ATT A Pricing Page submissions. Price entries or other notations made in the wvOASIS commodity lines description will not be considered for bid evaluation.

**SCHEDULE OF EVENTS**

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2026-05-28

	Document Phase	Document Description	Page
DOT2600000093	Final	Roadway Salt - Sodium Chloride	4

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Highways

<b>Proc Folder:</b> 1969767			<b>Reason for Modification:</b> ADDENDUM NO_1 Bid Opening Moves to 06/16/2026
<b>Doc Description:</b> Roadway Salt - Sodium Chloride			
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2026-05-20	2026-06-16 13:30	CRFQ 0803 DOT2600000093	2


**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** 000000191163  
**Vendor Name :** Compass Minerals America Inc.  
**Address :** 9900 W 109th St, Overland Park, KS 66210  
**Street :** 9900 W 109th St  
**City :** Overland Park  
**State :** Kansas **Country :** USA **Zip :** 66210  
**Principal Contact :** Jon Schnieders  
**Vendor Contact Phone:** 800-323-1641 **Extension:** 2

**FOR INFORMATION CONTACT THE BUYER**  
 John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor Signature X**  **FEIN#** 48-1047632 **DATE** 6/10/26

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION****ADDENDUM NO\_1**

Addendum No\_1 issued to publish and distribute the attached information to the Vendor Community

**REQUEST FOR QUOTATION:**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways to establish an open end, multiple award contract with qualified vendors for the delivery of Sodium Chloride (Roadway Salt) to designated WVDOH locations, F.O.B., statewide. Vendors may also provide pricing for the pick-up of Sodium Chloride from its storage sites. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

**INVOICE TO****SHIP TO**

VARIOUS AGENCY  
LOCATIONS  
AS INDICATED BY ORDER

STATE OF WEST VIRGINIA  
  
VARIOUS LOCATIONS AS  
INDICATED BY ORDER

No City                      WV  
US

No City                      WV  
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Roadway Salt - Sodium Chloride - DELIVERY	0.00000	TON		

**Comm Code****Manufacturer****Specification****Model #**

46161506

**Extended Description:**

Delivery of roadway salt by Vendor to WVDOH Agency delivery locations, as specified on the ATT A Pricing Pages.

**VENDOR NOTE:** Bid evaluation is based ATT A Pricing Page submissions. Price entries or other notations made in the wvOASIS commodity lines description will not be considered for bid evaluation.

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City US	WV	No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Roadway Salt - Sodium Chloride - PICK-UP	0.00000	TON		

Comm Code	Manufacturer	Specification	Model #
46161506			

**Extended Description:**

Pick-Up of roadway salt by a WVDOH Agency from a Vendor's source site.

VENDOR NOTE: Bid evaluation is based ATT A Pricing Page submissions. Price entries or other notations made in the wvOASIS commodity lines description will not be considered for bid evaluation.

**SCHEDULE OF EVENTS**

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2026-05-28

**SOLICITATION NUMBER: CRFQ DOT2600000093****Addendum Number: 1**

The purpose of this addendum is to modify the solicitation identified as CRFQ DOT2600000093  
*Solicitation” to reflect the change(s) identified and described below.*

**Applicable Addendum Category:**

- [ X ] Modify bid opening date and time
- [ ] Modify specifications of product or service being sought
- [ ] Attachment of vendor questions and responses
- [ ] Attachment of pre-bid sign-in sheet
- [ ] Correction of error
- [ ] Other

**Additional Documentation:**

Bid Opening Moves to 06/16/2026 @ 1:30 PM

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ DOT2600000093**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**


(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Compass Minerals America Inc.

\_\_\_\_\_  
Company

 - Jon Schnieders  
\_\_\_\_\_  
Authorized Signature

6/10/26  
\_\_\_\_\_  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

## **GENERAL TERMS AND CONDITIONS:**

**1. CONTRACTUAL AGREEMENT:** Issuance of an Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

**2. DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

**2.1. "Agency" or "Agencies"** means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

**2.2. "Bid" or "Proposal"** means the vendors submitted response to this solicitation.

**2.3. "Contract"** means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

**2.4. "Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.

**2.5. "Purchasing Division"** means the West Virginia Department of Administration, Purchasing Division.

**2.6. "Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

**2.7. "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

**2.8. "State"** means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

**2.9. "Vendor" or "Vendors"** means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

**3. CONTRACT TERM; RENEWAL; EXTENSION:** The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

**Term Contract**

**Initial Contract Term:** The Initial Contract Term will be for a period of One (1) year. The Initial Contract Term becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as \_\_\_\_\_), and the Initial Contract Term ends on the effective end date also shown on the first page of this Contract.

**Renewal Term:** This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to Three (3) **successive one (1) year periods or multiple renewal periods of less than one year**, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

**Alternate Renewal Term** – This contract may be renewed for \_\_\_\_\_ successive \_\_\_\_\_ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

**Delivery Order Limitations:** In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

**Fixed Period Contract:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within \_\_\_\_\_ days.

**Fixed Period Contract with Renewals:** This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within \_\_\_\_\_ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that:

the contract will continue for \_\_\_\_\_ years;

the contract may be renewed for \_\_\_\_\_ successive \_\_\_\_\_ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's Office (Attorney General approval is as to form only).

**One-Time Purchase:** The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

**Construction/Project Oversight:** This Contract becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as \_\_\_\_\_), and continues until the project for which the vendor is providing oversight is complete.

**Other:** Contract Term specified in \_\_\_\_\_

**4. AUTHORITY TO PROCEED:** Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.

**5. QUANTITIES:** The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

**Open End Contract:** Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

**Service:** The scope of the service to be provided will be more clearly defined in the specifications included herewith.

**Combined Service and Goods:** The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

**One-Time Purchase:** This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

**Construction:** This Contract is for construction activity more fully defined in the specifications.

**6. EMERGENCY PURCHASES:** The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.

**7. REQUIRED DOCUMENTS:** All of the items checked in this section must be provided to the Purchasing Division by the Vendor as specified:

**LICENSE(S) / CERTIFICATIONS / PERMITS:** In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

**8. INSURANCE:** The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:

**Commercial General Liability Insurance** in at least an amount of: 1,000,000.00 per occurrence.

**Automobile Liability Insurance** in at least an amount of: 1,000,000.00 per occurrence.

**Professional/Malpractice/Errors and Omission Insurance** in at least an amount of: \_\_\_\_\_ per occurrence. Notwithstanding the forgoing, Vendor's are not required to list the State as an additional insured for this type of policy.

**Commercial Crime and Third Party Fidelity Insurance** in an amount of: \_\_\_\_\_ per occurrence.

**Cyber Liability Insurance** in an amount of: \_\_\_\_\_ per occurrence.

**Builders Risk Insurance** in an amount equal to 100% of the amount of the Contract.

**Pollution Insurance** in an amount of: \_\_\_\_\_ per occurrence.

**Aircraft Liability** in an amount of: \_\_\_\_\_ per occurrence.

**9. WORKERS' COMPENSATION INSURANCE:** Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

**10. VENUE:** All legal actions for damages brought by Vendor against the State shall be brought in the West Virginia Claims Commission. Other causes of action must be brought in the West Virginia court authorized by statute to exercise jurisdiction over it.

**11. LIQUIDATED DAMAGES:** This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

\_\_\_\_\_ for \_\_\_\_\_.

Liquidated Damages Contained in the Specifications.

Liquidated Damages Are Not Included in this Contract.

**12. ACCEPTANCE:** Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

**13. PRICING:** The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

**14. PAYMENT IN ARREARS:** Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.

**15. PAYMENT METHODS:** Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

**16. TAXES:** The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

**17. ADDITIONAL FEES:** Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

**18. FUNDING:** This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.

**19. CANCELLATION:** The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.

**20. TIME:** Time is of the essence regarding all matters of time and performance in this Contract.

**21. APPLICABLE LAW:** This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code, or West Virginia Code of State Rules is void and of no effect.

**22. COMPLIANCE WITH LAWS:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**23. ARBITRATION:** Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

**24. MODIFICATIONS:** This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

**25. WAIVER:** The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

**26. SUBSEQUENT FORMS:** The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

**27. ASSIGNMENT:** Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

**28. WARRANTY:** The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

**29. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

**30. PRIVACY, SECURITY, AND CONFIDENTIALITY:** The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in [www.state.wv.us/admin/purchase/privacy](http://www.state.wv.us/admin/purchase/privacy).

**31. YOUR SUBMISSION IS A PUBLIC DOCUMENT:** Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

**DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.**

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

**32. LICENSING:** In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

**SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

**33. ANTITRUST:** In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

**34. VENDOR NON-CONFLICT:** Neither Vendor nor its representatives are permitted to have any interest, nor shall they acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

**35. VENDOR RELATIONSHIP:** The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

**36. INDEMNIFICATION:** The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

**37. NO DEBT CERTIFICATION:** In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State. By submitting a bid, or entering into a contract with the State, Vendor is affirming that (1) for construction contracts, the Vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, neither the Vendor nor any related party owe a debt as defined above, and neither the Vendor nor any related party are in employer default as defined in the statute cited above unless the debt or employer default is permitted under the statute.

**38. CONFLICT OF INTEREST:** Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

**39. REPORTS:** Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

- Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.
- Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at [purchasing.division@wv.gov](mailto:purchasing.division@wv.gov).

**40. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

**41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS:** Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.
- c. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
  1. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
  2. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

**42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL:** In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

**43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE:** W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the Vendor must submit to the Agency a disclosure of interested parties prior to beginning work under this Contract. Additionally, the Vendor must submit a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-work interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

**44. PROHIBITION AGAINST USED OR REFURBISHED:** Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.

**45. VOID CONTRACT CLAUSES:** This Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.


**46. ISRAEL BOYCOTT:** Bidder understands and agrees that, pursuant to W. Va. Code § 5A-3-63, it is prohibited from engaging in a boycott of Israel during the term of this contract.

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Sean Lierz - Sr. Manager Highway Sales  
(Address) 9900 W 109th St, Overland Park, KS 66210  
(Phone Number) / (Fax Number) 800-323-1641 / 913-338-7945  
(email address) highwaygroup@compassminerals.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through WVOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Compass Minerals America Inc  
(Company) \_\_\_\_\_  
  
(Signature of Authorized Representative) \_\_\_\_\_  
Don Schnieders - Vice President, Highway and Chemical Sales  
(Printed Name and Title of Authorized Representative) (Date) \_\_\_\_\_  
800-323-1641 / 913-338-7945  
(Phone Number) (Fax Number) \_\_\_\_\_  
highwaygroup@compassminerals.com  
(Email Address) \_\_\_\_\_

REQUEST FOR QUOTATION  
Sodium Chloride – Roadway Salt

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**SPECIFICATIONS**

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways to establish an open end, multiple award contract with qualified vendors for the delivery of Sodium Chloride (Roadway Salt) to designated WVDOH locations, F.O.B., statewide. Vendors may also provide pricing for the pick-up of Sodium Chloride from its storage sites.
  
2. **DEFINITIONS:** The terms listed below shall have the following meanings assigned to them throughout and for the purpose of this Solicitation. Additional definitions can be found in Section 2 of the General Terms and Conditions.
  - 2.1 **“ADO” or “Delivery Order”** - a written order entered by WVDOH personnel in the wvOASIS financial system against a master agreement, authorizing quantities of commodities and/or services to be delivered in accordance with all terms, conditions, and prices stipulated in the original contract.
  
  - 2.2 **“Approved Source,” “Approved Product,” or “Approved Vendor”** - terms referring to the Approved Product Lists (APL) of certified manufacturers and/or products that meet acceptable levels of quality as determined by WVDOH Materials Control, Soils and Testing Division (MCS&T). These lists are updated periodically and it is the Vendors responsibility to refer to the MCS&T website to ensure compliance. *Reference:*  
[https://transportation.wv.gov/highways/mcst/Pages/APL\\_By\\_Number.aspx](https://transportation.wv.gov/highways/mcst/Pages/APL_By_Number.aspx).
  
  - 2.3 **“ASTM International” and “ASTM”** – the international standards organization that develops and publishes voluntary consensus technical standards for a wide range of materials, products, systems, and services. *Reference:* [www.astm.org](http://www.astm.org)
  
  - 2.4 **“ATT A,” “Attachment A,” or “Pricing Pages,”** - the schedule of Contract Items attached hereto as Attachment A (ATT A) and used to evaluate Solicitation responses.
  
  - 2.5 **“Contract Item”** – the list of items available for Vendor to provide pricing as identified in Section 3 of this Solicitation and referenced throughout.
  
  - 2.6 **“Contractor” or “Vendor”** – interchangeable terms referring to any person or entity that submits a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded Contract Items through this contract.
  
  - 2.7 **“Emergency Requests”**- orders that require fulfillment without delay and owing to circumstances for which the WVDOH could not have reasonably expected and has been designated as such by a WVDOH District Engineer or their designee.

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**Sodium Chloride – Roadway Salt**

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- 2.8 “F.O.B.” or “Free on Board”** – indicates that the price for Contract Items includes delivery at the Vendor’s expense to a specified point, and that the Vendor retains liability for loss or damage until the goods are delivered.
- 2.9 “Liquidated Damages”** - monetary compensation due from the Vendor in the event the Vendor’s performance falls short of contractual stipulation or breaches the contract. Delays in the delivery of goods and/or services or quality failures or corrections by the Vendor may result in the Agency assessing charges for such deficiencies.
- 2.10 “MCS&T”** - The WVDOH Materials Control, Soils and Testing Division, who perform all procedures necessary with sampling, testing, reporting and inspection of products and materials to maintain a reliable quality assurance system.  
*Reference: <https://transportation.wv.gov/highways/mcst/Pages/default.aspx>.*
- 2.11 “Solicitation”** – the official notice of an opportunity to supply the State with goods or services.
- 2.12 “Sodium Chloride,” “Roadway Salt,” or “Material”** – solid masses of salt crystals (NaCl) for use in the de-icing of roadways.
- 2.13 “Standard Specs”** – refers to the West Virginia Department of Transportation, Division of Highways Standard Specifications, Roads and Bridges, most recent edition, as modified or amended by all subsequent Supplemental Specifications.
- 2.14 “WVDOH” or “Agency”**– means the West Virginia Division of Highways.

**3. GENERAL REQUIREMENTS:**

- 3.1 Standard Specifications Roads and Bridges:** The following Standard Specs Sections shall apply, as applicable, to the administration of this contract: 101, 102, 103, 104, 105, 106, 107, 108, 109, and 110, as amended.

Material, equipment, and performance of this contract shall conform, but not be limited to, the requirements of Section 715.2, as amended.

Free electronic copies of the Standard Specs and Supplementals are available at: <https://transportation.wv.gov/highways/TechnicalSupport/specifications/Pages/default.aspx>. Hard copies of these publications may be purchased from Technical Support Division, by completing the Specification Order Form provided within the website.

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**3.2 Contract Items and Mandatory Requirements:** Vendor shall provide the WVDOH with the Contract Item specified herein on an open-end and continuing basis, F.O.B. destination or by Agency pick-up from Vendor storage site. Contract Items must meet or exceed the mandatory requirements shown below.

**3.2.1 Sodium Chloride:** Material proposed for use under this Contract will require MCS&T approval. Vendors must meet MCS&T requirements and must be listed on APL 715.002.000 - *Sodium Chloride (Roadway Salt)*, as amended.

**3.2.1.1 Vendors NOT** currently listed on APL 715.002.000 may apply to be evaluated for approval by submitting an HL-468 *Preliminary Information for Technology/Product Application* form, available at [https://transportation.wv.gov/highways/mcst/Pages/newproduct\\_evaluationprocedure.aspx](https://transportation.wv.gov/highways/mcst/Pages/newproduct_evaluationprocedure.aspx), along with a Sodium Chloride Safety Data Sheet (SDS) from all supply sources, and anti-caking agent SDS (if applicable) directly to MCS&T. **Completed HL-468 forms and supporting documentation must be returned to MCS&T directly via email at [DOHNewProducts@WV.gov](mailto:DOHNewProducts@WV.gov) prior to the solicitations' bid opening. DO NOT SUBMIT the HL-468 form with the bid response.**

**3.2.1.2** If the West Virginia Purchasing Division or the MCS&T Division requests additional documentation from a Vendor for either the APL approval process or for the bid evaluation process, Vendor must submit ALL requested documentation within 5 business days of the request, or their bid will be disqualified.

**3.2.2 Shipment and Transport Logistics:** Vendors shall provide on **Attachment B – Vendor Shipment Logistics Form**, the city and state from which local shipment by truck will commence to the WVDOH salt delivery location, and the import method they plan to utilize in their roadway salt transportation network for each location, for the counties bid. **Vendors are not restricted to utilizing only these locations.**

**Examples:** Mason County: Portsmouth OH, Barge Shipments  
Ritchie County: Parkersburg, WV, Train/Railcar Shipments  
Hampshire County: Baltimore, MD, Ship/Vessel

**3.2.3 Sampling and Testing:** MCS&T may conduct sampling and testing of Materials at any time throughout the term of this contract to verify the quality and/or gradation of Vendor provided Sodium Chloride. Sampling and testing inquiries should be directed to:

WVDOH Materials Control, Soils and Testing Division

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190 Dry Branch Drive  
Charleston, WV 25306  
Phone: 304-558-3160  
Attn: Environmental and Coatings Section

**3.2.4 Moisture Content:** Delivered material shall be covered in transit and moisture content shall not exceed 2.0% by weight for stockpile delivery. Laboratory testing for moisture shall be administered in accordance with ASTM E534, as amended, at any time during the delivery. Upon visual inspection by the Agency, a WVDOH District Manager, or their designee, Sodium Chloride that does not appear to meet ASTM D632 standards will be sampled and tested by the WVDOH. In accordance with ASTM D632, no less than three (3) samples will be randomly taken from delivered Material by Agency personnel, which shall be witnessed and signed off on by the delivery driver. The supplier will be notified of sampling within 48 hours and test results within seven (7) business days of test completion. Upon testing, the supplier shall be responsible for moisture content that results more than 2.0% per delivery and shall deduct the excess weight from the price.

For example: If a delivery of 75 tons costs \$45.00/ton and the moisture content is found to be 3.5%, the adjusted weight will be calculated as follows:

- $3.5\% - 2.0\% = 1.5\%$  (*percentage in excess of 2.0%*)
- $75 \text{ tons} \times \$45.00 = \$3,375.00$  (*original delivery cost*)
- $\$3,375.00 \times 1.5\% = \$50.63$  (*1.5% of the original delivery cost*)
- $\$3,375.00 - \$50.63 = \$3,324.37$  (*total adjusted cost*)

**3.2.5 Unacceptable Material:** Upon visual observation and, at the discretion of the WVDOH District Engineer or designee, if Sodium Chloride provided by Vendor is deemed unsatisfactory or not in compliance with ASTM D632, the Agency reserves the right to accept and exercise the price adjustment formula outlined in Section 3.2.3 for any unacceptable material or reject the delivery in its entirety.

**3.2.5.1** Sodium Chloride containing large clumps and/or foreign material, dark colored contaminants, charcoal, cinders, or other debris shall be considered unacceptable.

**3.2.5.2** The decision of the WVDOH District Engineer or designee regarding unacceptable materials shall be final per Standard Specs Section 105.1, as amended.

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3.2.5.2.1 Rejected material shall be removed immediately by the Vendor at no cost to the Agency and arrangements shall be made with the ordering Agency to remove the rejected order amount within five (5) calendar days of its notice of unacceptable material. Vendor shall not charge a restocking fee.

4. **CONTRACT AWARD:** This Contract is intended to provide Agencies with a purchase price per ton for Roadway Salt. This is a multiple vendor award contract. All qualified responsible Vendors shall be awarded a contract. The low-bid vendor, per county, will be considered the primary vendor for the county with whom the Purchase and Supply Guarantees in section 5.4 are established. . A WVDOH District/County map is provided as Exhibit 2 (EXH 2).

**4.1 Pricing Pages:** Vendor shall complete ATT A by providing a bid price per ton for Sodium Chloride and factor into its bid price any equipment, material, delivery, and labor costs involved. Vendor shall NOT add, delete, or modify spreadsheet column and row headers, descriptions, units of measure, or estimated quantities on ATT A. Making any such changes to the format or failure to complete ATT A in its entirety may result in the disqualification of Vendor’s bid.

4.1.1 Vendor shall provide a price per ton for the delivery of Sodium Chloride, F.O.B., to any or all District/County designated delivery sites listed on ATT A. Exhibit 1 (EXH 1) contains WVDOH District/County delivery site information.

4.1.2 Vendor may provide pricing per ton for WVDOH pick-up and include its supplier/storage site address on the ATT A “Pick-Up Pricing” tab. Vendor should include the loading of Material into Agency vehicles in its bid pricing.

4.1.3 Vendors should type or electronically enter the information into the Pricing Pages spreadsheet to prevent errors in the evaluation. In most cases, the Pricing Pages are available in wvOASIS within the solicitation attachments, however, Vendors may request an electronic copy of the Pricing Pages spreadsheet for bid purposes by sending an email request to the following address: [John.W.Estep@wv.gov](mailto:John.W.Estep@wv.gov).

4.1.4 Changing a column or row description, Contract Item description, unit of measure, or estimated quantities on ATT A shall result in the disqualification of Contract Item bid on the altered line.

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Submitting Pricing pages other than those provided with this solicitation, as described in Section 4, shall result in the disqualification of Vendor's bid in its entirety.

Vendor entries of bid prices or other notations made in wvOASIS Commodity Line Descriptions will not be considered for bid evaluation or award.

**4.2 Contract Award Transition:** Upon the award of this contract, WVDOH will announce the effective start date. Any order issued under the previous contract will remain in effect and shall not be cancelled without mutual written agreement between the issuing agency and the vendor.


**4.3 Cooperative Contracting:** Purchase prices on all Contract Items herein, available for the WVDOH, shall be adoptable for other public agencies upon their request. Agencies under the authority of the West Virginia Purchasing Division must receive prior approval from the Purchasing Director.

**5. ORDERING, GUARANTEES, INVOICING, AND REPORTING:**

**5.1 Ordering:** Vendor shall accept orders through regular mail, facsimile, email, or any other written forms of communication. Vendor shall maintain and keep current its phone numbers, fax number, email address, locations, and ordering/billing/payment addresses with WVDOH and in wvOASIS.

**5.1.1** Vendor may, but is not required to, accept online orders through a secure internet ordering portal/website. If Vendor can accept online orders or provide other contract related functions through an online system, it should include in its bid response information and instructions detailing how Agencies may utilize its online system. Vendor shall ensure that its online ordering system is properly secured prior to processing Agency orders online.

**5.1.2** Vendor should return orders that do not include an ADO number to the ordering agency for correction prior to acceptance. Example:

	State of West Virginia <b>Agency Delivery Order</b>	CORRECT ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS ORDER SHOULD BE DIRECTED TO THE DEPARTMENT CONTACT.
	Order Date: 10-30-2024	
Order Number:	ADO 0803 0842 <b>DOT2500020057</b>	Procurement Folder: 1544938

**5.2 Agency Delivery Orders (“ADO”):** District personnel must issue an ADO from wvOASIS for specific quantities of Material and detailing the delivery site or pick-

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up location as well as the agreed upon date(s) of delivery and/or pick-up of material. The ADO must be created in wvOASIS and approved to "Final" prior to placing the order with the Vendor. The District is responsible for creating an ADO in wvOASIS and is required to submit the approved order, in writing, directly to the Vendor via mail, email or fax, and shall be in addition to use of Vendor's online ordering system, if available. **Verbal communication with the Vendor is not considered an official order.** In the event the vendor denies an order or if there are changes to an ADO, the District must process a change order to the approved ADO issued from wvOASIS.

**5.2.1 Emergency Requests:** Emergency requests received from an Agency shall be prominently noted on the ADO and shall be fulfilled by Vendor within two (2) calendar days of Vendor's receipt of the accepted Emergency ADO.

**5.2.1.1** The determination of an emergency request will be in accordance with Section 2.7 of this Solicitation and will be prominently noted on the ADO.

**5.2.1.2** Emergency orders shall be paid at a rate of 105% of Vendor's awarded bid price.

**5.2.2 Successive Deliveries:** The WVDOH may submit an ADO to Vendor for multiple, successive deliveries of Sodium Chloride over a series of dates, as designated on the ADO. The Agency shall prominently note "Extended Delivery Order" on associated ADOs and monitor order fulfillment.

**5.2.2.1** Vendor shall communicate with the ordering Agency and confirm in writing any issues or potential disruptions in extended delivery order shipments.

**5.2.2.2** The ordering Agency shall guarantee acceptance of the total extended delivery order amount, in accordance with the delivery dates designated on the accepted ADO.

**5.2.2.3** Vendor shall guarantee fulfillment of the total extended delivery order amount to its completion and within delivery dates designated on the ADO.

**5.3 Deliveries:** Vendor shall deliver standard orders within 10 calendar days and emergency orders within two (2) calendar days after receipt and acceptance of an order, unless otherwise directed by the ordering Agency. **If the entire order cannot be delivered as indicated on the ADO, an initial delivery must be made by the date indicated on the ADO and documented arrangements for successive deliveries of remaining amounts must be made with the ordering Agency.**

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Sodium Chloride – Roadway Salt

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5.3.1 Vendor shall ship all orders in accordance with these Specifications and shall not hold orders until a minimum quantity is met.

5.3.2 Vendor shall provide a delivery/weight scale ticket with each shipment of Material transported to an Agency delivery site. The delivery/weight scale ticket must be signed by the delivery driver and a copy must be provided for the ordering Agency at the time of delivery.

5.3.3 Weigh scale tickets for Agency pick-up orders from Vendor's source/supplier site must be signed by the attending supplier site personnel and a copy must be provided to the WVDOH driver after Material has been loaded into an Agency vehicle.

**5.4 Purchase and Supply Guarantees:** Purchase and Supply Guarantees shall be awarded to each low-bid Vendor per County and will be applied to the total tonnage awarded statewide.

**5.4.1 Purchase Guarantee:** The WVDOH shall guarantee the purchase of 60% of the total estimated tonnage awarded statewide per Vendor. For example, if a Vendor's statewide estimated total amounts to 43,000 tons for all low-bid counties, the WVDOH guarantees a minimum purchase of 25,800 tons to be ordered throughout the term of the contract.

**5.4.2 Supply Guarantee:** Vendor shall guarantee availability of 120% of the total estimated tonnage awarded statewide for WVDOH delivery and/or pick up. For example, if a Vendor's statewide estimated quantity amounts to 43,000 tons for all low-bid counties, Vendor guarantees the availability of 51,600 tons for WVDOH purchase throughout the term of the contract.

**5.4.3 Orders Beyond 120%:** The WVDOH reserves the right to place orders in excess of a low-bid Vendor's Supply Guarantee and shall pay a rate of 110% of the Vendor's bid price per low-bid county.

**5.4.4 Failed Order Adjustments:** Should a low-bid awarded Vendor reject, refuse, or fail to fulfill an accepted ADO, causing an Agency to cancel an ADO and purchase from another Vendor, the WVDOH will adjust the ordered or unfulfilled amount from the Purchase and Supply Guarantee fulfillment totals.

5.4.4.1 The ordering Agency shall notify the WVDOH Procurement Division of any rejected, refused, or unfulfilled orders.

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Sodium Chloride – Roadway Salt

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**5.4.4.2** In the event of five (5) documented failed orders statewide, the WVDOH obligation under Section 5.4.1 of these Specifications will be void.

**5.5 Invoicing:** Invoices submitted to WVDOH for payment must contain the following information:

- Vendor's name and payment remit-to address, as they appear in Vendor's wvOASIS account.
- The corresponding order's ADO number.
- The ordering Agency's delivery site designation, as listed on ATT A.
- The Contract Item description (as entered by Vendor on ATT A), unit price, quantity, and extended total.
- The agreed upon Contract Item pick-up or delivery date(s).

Failure to provide the above information may result in payment delays or rejection of Vendor's invoice.

**5.6 Vendor Reports:** To monitor Purchase and Supply Guarantee obligations, the WVDOH Procurement Division will regularly request delivery and pick-up order data for specific reporting periods. Reports must be submitted in Microsoft Excel spreadsheet format and provide information as shown on the Exhibit 3 (EXH 3) Vendor Report Template. Emergency orders must be prominently indicated.

**5.6.1** It is the responsibility of the Vendor to provide reports within the deadlines set for each report request. Failure to comply may result in cancellation of the WVDOH obligation under Section 5.4.1 and/or cancellation of Vendor's contract.

**6. ORDER ACCEPTANCE, PAYMENT, AND FAILED DELIVERY:**

**6.1 Order Acceptance and Written Verification of Receipt:** Upon receipt of an ADO or any modifications or revisions thereto sent by the WVDOH, Vendor shall advise the ordering Agency in writing of their acceptance or rejection of an ADO. **Failure to provide the WVDOH with written acknowledgement of an ADO/revisions within three (3) business days of an ADO being sent shall be considered a refusal of the ADO.** In the event of refusal, the WVDOH, at its own discretion, shall cancel the ADO and may seek to obtain the goods or services from the next low bid Vendor or proceed with an emergency purchase from the open market.

**6.2 Payment:** Upon completion of an order, as indicated on the ADO, Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia. The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, as well as Electronic Funds

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Transfer as methods to process payment for goods and services. The Vendor shall accept the State of West Virginia's Purchasing Card and Electronic Funds Transfer for payment of orders under this Contract. Electronic Funds Transfer for payment is available through the WV State Auditor's Office. The Vendor may visit the WV State Auditor's website ([wvsao.gov](http://wvsao.gov)) for all necessary forms and instructions. Payment method may be dictated at WVDOH's discretion.

- 6.3 Failed Delivery and Risk of Loss:** The Agency placing an order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party. **The Agency placing the Delivery Order under this Contract must be notified in writing by the Vendor within 36 hours of acceptance of the Agency's Delivery Order.** Any failure to notify, acknowledge receipt of WVDOH's written Delivery Orders/revisions resulting in delivery delay, or failure to start or complete an ADO per the WVDOH scheduled due dates may be determined by the WVDOH at its sole discretion as harmful to the Agency and as such, shall result in WVDOH's cancellation of the Delivery Order and application of Liquidated Damages.

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

- 6.3.1 Liquidated Damages:** If the Vendor's delivery completion or correction of deficient deliveries exceed the ADO completion due date or agreed upon timeframe, the Vendor shall agree that no extension of contract time will be granted unless liquidated damages are assessed. The WVDOH may calculate liquidated damages in the amount of \$75.00 per day, per ADO, beginning 15 days after the WVDOH's latest specified ADO deliver by date.

**6.3.1.1** Liquidated damages shall be applied by Vendor as an itemized invoice credit for the corresponding ADO.

- 6.3.2 Force Majeure:** It shall be further noted that the Vendor is not responsible for and shall not be penalized for delays in its delivery of goods and/or services when caused by factors or events outside Vendor's control, including but not limited to acts or omissions of the Agency or third parties, acts of civil or military authority, civil disturbance, war, terrorism, pandemics, explosions, fire, floods, tornadoes, or other natural disasters or acts of God.

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**Sodium Chloride – Roadway Salt**

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**7. VENDOR DEFAULT:**

7.1 The following shall be considered a vendor default under this Contract.

7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.

7.1.2 Failure to comply with other specifications and requirements contained herein.

7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

7.1.4 Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to Agency upon default.

7.2.1 Immediate cancellation of the Contract.

7.2.2 Immediate cancellation of one or more release orders issued under this Contract.

7.2.3 Any other remedies available in law or equity.

**8. MISCELLANEOUS:**

8.1 **No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.

8.2 **Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.

8.3 **Vendor Name Change:** It is the Vendor's responsibility to notify the WVDOH of name changes or acquisition by another company during the term of the contract. The WVDOH must be notified in writing of the change/acquisition and intention for the contract's ownership within 10 days of the change. **Failure to do so may result in payment delays.**

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**Sodium Chloride – Roadway Salt**

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**8.4 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary Contract Manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract Manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract Manager and his or her contact information below.

**Contract Manager:** Sean Lierz - Sr. Manager Highway Sales  
**Telephone Number:** 800-323-1641  
**Fax Number:** 913-338-7945  
**Email Address:** highwaygroup@compassminerals.com

Vendor shall inform the Agency in writing of any changes to the information provided above within 10 calendar days of such changes. Failure to comply may be grounds for cancellation of this contract.

## INSTRUCTIONS TO VENDORS SUBMITTING BIDS

1. **REVIEW DOCUMENTS THOROUGHLY:** The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.

2. **MANDATORY TERMS:** The Solicitation may contain **mandatory** provisions identified by the use of the words "**must**," "**will**," and "**shall**." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3. **PRE-BID MEETING:** The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening

A **MANDATORY PRE-BID** meeting will be held at the following place and time:

All Vendors submitting a bid must attend the **mandatory** pre-bid meeting. Failure to attend the **mandatory** pre-bid meeting shall result in disqualification of the Vendor's bid. No one individual is permitted to represent more than one vendor at the pre-bid meeting. Any individual that does attempt to represent two or more vendors will be required to select one vendor to which the individual's attendance will be attributed. The vendors not selected will be deemed to have not attended the pre-bid meeting unless another individual attended on their behalf.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in but are charged with knowing all matters discussed at the pre-bid.

Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

**4. *VENDOR QUESTION DEADLINE:*** *Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below to be considered.* A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are non-binding.

Submitted emails should have the solicitation number in the subject line. Question

**Submission Deadline: May 28, 2026 by 10:00am**

**Submit Questions to: John Estep**

2019 Washington Street, East Charleston, WV 25305

Fax: (304) 558-3970

Email: [john.w.estep@wv.gov](mailto:john.w.estep@wv.gov)

**5. *VERBAL COMMUNICATION:*** Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.

**6. *BID SUBMISSION:*** All bids must be submitted on or before the date and time of the bid opening listed in section 7 below. **Vendors can submit bids electronically through wvOASIS,** in paper form delivered to the Purchasing Division at the address listed below either in person or by courier, or in facsimile form by faxing to the Purchasing Division at the number listed below. Notwithstanding the foregoing, the Purchasing Division may prohibit the submission of bids electronically through wvOASIS at its sole discretion. Such a prohibition will be contained and communicated in the wvOASIS system resulting in the Vendor's inability to submit bids through wvOASIS. The Purchasing Division will not accept bids or modification of bids via email.

**Bids submitted in paper, facsimile, or via wvOASIS must contain a signature. Failure to submit a bid in any form without a signature will result in rejection of your bid.**

A bid submitted in paper or facsimile form should contain the information listed below on the face of the submission envelope or fax cover sheet. Otherwise, the bid may be rejected by the Purchasing Division.

VENDOR NAME:  
BUYER: JOHN ESTEP  
SOLICITATION NO.: CRFQ 0803 DOT2600000093  
BID OPENING DATE: June 9, 2026  
BID OPENING TIME: 1:30 pm  
FAX NUMBER: 304-558-3970

Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason.

**Bid Delivery Address and Fax Number:**  
Department of Administration, Purchasing Division 2019 Washington Street East  
Charleston, WV 25305-0130  
Fax: 304-558-3970

**7. BID OPENING:** Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by wvOASIS (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery or via delivery by mail).

*Bid Opening Date and Time:* June 9, 2026 @ 1:30 PM

*Bid Opening Location:*  
Department of Administration, Purchasing Division  
2019 Washington Street East  
Charleston, WV 25305-0130

**8. ADDENDUM ACKNOWLEDGEMENT:** Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgement Form. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

9. **BID FORMATTING:** Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

10. **ALTERNATE MODEL OR BRAND:** Unless the box below is checked, any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand **shall** clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items **may** be grounds for rejection of a Vendor's bid.

This Solicitation is based upon a standardized commodity established under W. Va. Code § 5A-3-61. Vendors are expected to bid the standardized commodity identified. Failure to bid the standardized commodity will result in your firm's bid being rejected.

11. **COMMUNICATION LIMITATIONS:** In accordance with West Virginia Code of State Rules §148-1-6.6.2, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.

12. **REGISTRATION:** Prior to Contract award, the apparent successful Vendor **must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.**

13. **UNIT PRICE:** Unit prices **shall** prevail in cases of a discrepancy in the Vendor's bid.

14. **PREFERENCE:** Vendor Preference may be requested in purchases of motor vehicles or construction and maintenance equipment and machinery used in highway and other infrastructure projects. Any request for preference must be submitted in writing with the bid, must specifically identify the preference requested with reference to the applicable subsection of West Virginia Code § 5A-3-37, and must include with the bid any information necessary to evaluate and confirm the applicability of the requested preference. A request form to help facilitate the request can be found at: [www.state.wv.us/admin/purchase/vrc/Venpref.pdf](http://www.state.wv.us/admin/purchase/vrc/Venpref.pdf).

**15A. RECIPROCAL PREFERENCE:** The State of West Virginia applies a reciprocal preference to all solicitations for commodities and printing in accordance with W. Va. Code § 5A-3-37(b). In effect, non-resident vendors receiving a preference in their home states, will see that same preference granted to West Virginia resident vendors bidding against them in West Virginia. Any request for reciprocal preference must include with the bid any information necessary to evaluate and confirm the applicability of the preference. A request form to help facilitate the request can be found at: [www.state.wv.us/admin/purchase/vrc/Venpref.pdf](http://www.state.wv.us/admin/purchase/vrc/Venpref.pdf).

**15. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES:** For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37 and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority-owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors.

**16. WAIVER OF MINOR IRREGULARITIES:** The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.7.

**17. ELECTRONIC FILE ACCESS RESTRICTIONS:** Vendor must ensure that its submission in wvOASIS can be accessed and viewed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately accessed and viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening to make a file viewable if those documents are required with the bid. A Vendor may be required to provide document passwords or remove access restrictions to allow the Purchasing Division to print or electronically save documents provided that those documents are viewable by the Purchasing Division prior to obtaining the password or removing the access restriction.

**18. NON-RESPONSIBLE:** The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules § 148-1- 5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform or lacks the integrity and reliability to assure good-faith performance.”

**19. ACCEPTANCE/REJECTION:** The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules § 148-1-4.6. and § 148-1-6.3.”

**20. WITH THE BID REQUIREMENTS:** In instances where these specifications require documentation or other information with the bid, and a vendor fails to provide it with the bid, the Director of the Purchasing Division reserves the right to request those items after bid opening and prior to contract award pursuant to the authority to waive minor irregularities in bids or specifications under W. Va. CSR § 148-1-4.7. This authority does not apply to instances where state law mandates receipt with the bid.

**21. EMAIL NOTIFICATION OF AWARD:** The Purchasing Division will attempt to provide bidders with e-mail notification of contract award when a solicitation that the bidder participated in has been awarded. For notification purposes, bidders must provide the Purchasing Division with a valid email address in the bid response. Bidders may also monitor wvOASIS or the Purchasing Division's website to determine when a contract has been awarded.

**22. EXCEPTIONS AND CLARIFICATIONS:** The Solicitation contains the specifications that shall form the basis of a contractual agreement. **Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid.** Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
11/05/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Marsh USA Risk & Insurance Services 15 West South Temple, Suite 700 Salt Lake City, UT 84101	<b>CONTACT NAME:</b> Marsh Risk & Insurance Services
	<b>PHONE (A/C, No, Ext):</b> _____ <b>FAX (A/C, No):</b> _____
CN101916390-STNDz-GAWU-25-26	<b>E-MAIL ADDRESS:</b> SanFrancisco.Certs@marsh.com
	<b>INSURER(S) AFFORDING COVERAGE</b>
<b>INSURED</b> Compass Minerals America Inc. and Subsidiaries 9900 W. 109th Street, Suite 100 Overland Park, KS 66210	<b>INSURER A:</b> ACE American Insurance Company <b>NAIC #</b> 22667
	<b>INSURER B:</b> N/A <b>NAIC #</b> N/A
	<b>INSURER C:</b> Indemnity Insurance Company of North America <b>NAIC #</b> 43575
	<b>INSURER D:</b> _____
	<b>INSURER E:</b> _____
	<b>INSURER F:</b> _____

**COVERAGES**                      **CERTIFICATE NUMBER:** SEA-003458212-23                      **REVISION NUMBER:** 1

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSD WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<b>COMMERCIAL GENERAL LIABILITY</b> <input checked="" type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> SIR \$500,000  GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		XSL G27633031	11/01/2025	11/01/2026	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000
A	<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY		ISA H0886844A	11/01/2025	11/01/2026	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	<b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE  DED RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$
A	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> <input type="checkbox"/> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		WLR C68934527 (AOS)	11/01/2025	11/01/2026	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER
C	<input checked="" type="checkbox"/> N <input type="checkbox"/> N/A		SCF C68934539 (WI, OR)	11/01/2025	11/01/2026	E.L. EACH ACCIDENT \$ 2,000,000 E.L. DISEASE - EA EMPLOYEE \$ 2,000,000 E.L. DISEASE - POLICY LIMIT \$ 2,000,000

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**  
Re: State of West Virginia Road Salt Contract #66130027  
West Virginia Division of Highways is included as additional insured (except workers' compensation) where required by written contract.

### CERTIFICATE HOLDER

West Virginia Division of Highways  
1900 Kanawha Blvd.  
Charleston, WV 25305

### CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  
  
AUTHORIZED REPRESENTATIVE  
  
*Marsh USA Risk & Insurance Services*

**ROADWAY SALT - SODIUM CHLORIDE**  
**Attachment A Pricing Pages**  
**District 1 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 1</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Boone</i>	103	Clinton @ WV85	1,500	
	103	Rock Creek	3,000	
	103	Seth	1000	
<b><i>Boone County Total Estimated</i></b>			<b>5,500</b>	<b>\$131.75</b>
<i>Clay</i>	108	Widen Road & CR 11	3,000	
<b><i>Clay County Total Estimated</i></b>			<b>3,000</b>	<b>\$138.49</b>
<i>Kanawha</i>	123	Chelyan	2,000	
	122	Elkview	3,000	
	121	North Charleston	2,800	
	124	St. Albans	3,200	
	172	I-64 @ Rt. 119 and Penn. Avenue	1,600	
	173	I-77 @ Sissonville	1,500	
	174	I-79 @ Amma	1,500	
	182	Corridor G @ Alum Creek	2,000	
<b><i>Kanawha County Total Estimated</i></b>			<b>17,600</b>	<b>\$132.01</b>
<i>Mason</i>	127	Glenwood	600	
	127	Pt. Pleasant @ Fairground Rd.	5,000	
	164	Pt. Pleasant @ Jackson Ave.	1,200	
<b><i>Mason County Total Estimated</i></b>			<b>6,800</b>	<b>\$123.40</b>
<i>Putnam</i>	140	Red House	800	
	140	Hurricane @ Rt. 34	3,000	
	171	I-64 @ Scary Creek	2,000	
<b><i>Putnam County Total Estimated</i></b>			<b>5,800</b>	<b>No Bid</b>
<b>DISTRICT 1 TOTAL</b>			<b>38,700</b>	

**ROADWAY SALT - SODIUM CHLORIDE**  
**Attachment A Pricing Pages**  
**District 2 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 2</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Cabell</i>	0206	Barboursville / Cabell Co. HQ	5,500	
	0271	Huntington I-64 Section 1	2,000	
	0206	Huntington 17th St. Bridge	2,000	
<b><i>Cabell County Total Estimated</i></b>			<b>9,500</b>	<b>\$127.06</b>
<i>Lincoln</i>	0222	West Hamlin	5,000	
	0222	Yawkey	1,400	
	0222	Harts	1,400	
<b><i>Lincoln County Total Estimated</i></b>			<b>7,800</b>	<b>\$129.66</b>
<i>Logan</i>	0281	Corridor G @ Chapmanville	2,750	
	0223	Wilkinson Substation	1,500	
	0223	Man Substation	1,400	
	0223	Hickory Lane	4,000	
<b><i>Logan County Total Estimated</i></b>			<b>9,650</b>	<b>No Bid</b>
<i>Mingo</i>	0281	Corridor G @ Miller's Creek, Bldg #03011	1,300	
	0230	Mingo Cty @Miller's Creek, Bldg #03025	2,000	
	0230	Gilbert Substation	1,200	
	0230	Mingo 119 South	2,000	
	0230	US 52 King Coal Highway	0	
<b><i>Mingo County Total Estimated</i></b>			<b>6,500</b>	<b>No Bid</b>
<i>Wayne</i>	0250	Pritchard Substation	8,000	
	0250	Wayne County Headquarters	2,400	
	0250	Crum Substation	1,200	
	0250	Heartland Intermodal Gateway	0	
<b><i>Wayne County Total Estimated</i></b>			<b>11,600</b>	<b>\$123.50</b>
<b>DISTRICT 2 TOTAL</b>			<b>45,050</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 3 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 3</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Calhoun</i>	<i>0307</i>	Millstone	5,200	
<b><i>Calhoun County Total Estimated</i></b>			<b>5,200</b>	<b>No Bid</b>
<i>Jackson</i>	<i>0318</i>	Ripley / Jackson Co. HQ	2,500	
	<i>0372</i>	I-77 @ Medina	1,300	
<b><i>Jackson County Total Estimated</i></b>			<b>3,800</b>	<b>No Bid</b>
<i>Pleasants</i>	<i>0337</i>	Belmont	2,000	
<b><i>Pleasants County Total Estimated</i></b>			<b>2,000</b>	<b>No Bid</b>
<i>Ritchie</i>	<i>0383</i>	APD Pennsboro	3,500	
	<i>0343</i>	Ellenboro / Harrisville Substation	4,300	
	<i>0382</i>	Corridor D @ Nutter Farm	700	
	<i>0343</i>	Smithville Substation	600	
<b><i>Ritchie County Total Estimated</i></b>			<b>9,100</b>	<b>No Bid</b>
<i>Roane</i>	<i>0344</i>	Lefthand @ WV 36	600	
	<i>0344</i>	Ambler Ridge Substation @ US 119	300	
	<i>0344</i>	Roane County HQ	1,700	
<b><i>Roane County Total Estimated</i></b>			<b>2,600</b>	<b>No Bid</b>
<i>Wirt</i>	<i>0353</i>	Elizabeth Substation	1,600	
<b><i>Wirt County Total Estimated</i></b>			<b>1,600</b>	<b>No Bid</b>
<i>Wood</i>	<i>0354</i>	Parkersburg @ Rt. 95S	5,100	
	<i>0371</i>	I-77 @ Parkersburg	5,300	
	<i>0382</i>	Corridor D @ Riverhill	1,900	
<b><i>Wood County Total Estimated</i></b>			<b>12,300</b>	<b>No Bid</b>
<b>DISTRICT 3 TOTAL</b>			<b>36,600</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 4 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 4</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Doddridge</i>	409	West Union (Doddridge Co. HQ)	1,200	
<b><i>Doddridge County Total Estimated</i></b>			<b>1,200</b>	<b>No Bid</b>
<i>Harrison</i>	417	Harrison Co. HQ	6,000	
	472	Saltwell	1,000	
	472	Lost Creek Substation	1,300	
	482	Tunnel Hill Substation	1,500	
<b><i>Harrison County Total Estimated</i></b>			<b>9,800</b>	<b>No Bid</b>
<i>Marion</i>	425	Marion Co. HQ	2,000	
	425	Mannington Substation	2,000	
<b><i>Marion County Total Estimated</i></b>			<b>4,000</b>	<b>No Bid</b>
<i>Monongalia</i>	471	Goshen Rd. Substation	1,500	
	431	Monongalia Co. HQ	7,000	
	431	Pentress Substation	900	
<b><i>Monongalia County Total Estimated</i></b>			<b>9,400</b>	<b>No Bid</b>
<i>Preston</i>	439	Bruceton Mills Substation	15,000	
	439	Preston Co. HQ	1,100	
	439	Terra Alta Substation	1,000	
	439	Fellowsville Substation	800	
	439	Aurora Substation	1,000	
	473	Cooper's Rock Substation	2,000	
<b><i>Preston County Total Estimated</i></b>			<b>20,900</b>	<b>No Bid</b>
<i>Taylor</i>	446	Taylor Co. HQ	2,200	
<b><i>Taylor County Total Estimated</i></b>			<b>2,200</b>	<b>No Bid</b>
<b>DISTRICT 4 TOTAL</b>			<b>47,500</b>	

**ROADWAY SALT - SODIUM CHLORIDE**  
**Attachment A Pricing Pages**  
**District 5 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 5</b>				
County	Org	Delivery Site Designation	Estimated Quantity	Vendor Bid Price (cost per ton)
<i>Berkeley</i>	0571	Martinsburg Headquarters - 0571 Storage Bldg	500	
	0502	Berkeley County Headquarters	1,500	
	0502	Tabler Station - 0502 Storage Bldg	800	
<b><i>Berkeley County Total Estimated</i></b>			<b>2,800</b>	<b>No Bid</b>
<i>Grant</i>	0512	Grant Co. HQ	1,200	
	0512	Mt. Storm Substation	1,000	
	0583	Corridor H @ Knobley Road	1,200	
<b><i>Grant County Total Estimated</i></b>			<b>3,400</b>	<b>No Bid</b>
<i>Hampshire</i>	0514	Hampshire Co. HQ	700	
	0514	Capon Bridge Substation	400	
	0514	Slanesville	400	
<b><i>Hampshire County Total Estimated</i></b>			<b>1,500</b>	<b>No Bid</b>
<i>Hardy</i>	0516	Hardy Co. HQ	700	
	0516	Baker Substation	700	
<b><i>Hardy County Total Estimated</i></b>			<b>1,400</b>	<b>No Bid</b>
<i>Jefferson</i>	0519	Jefferson County Headquarters - 0519 Storage Bldg	1,400	
	0564	9/340 Expressway Headquarters - 0564 Storage Bldg	800	
<b><i>Jefferson County Estimated Total Estimated</i></b>			<b>2,200</b>	<b>No Bid</b>
<i>Mineral</i>	0529	Mineral Co. HQ	800	
	0529	Skyline Substation	500	
	0529	Short Gap Substation	500	
	0580	District 5 HQ	100	
<b><i>Mineral County Total Estimated</i></b>			<b>1,900</b>	<b>No Bid</b>
<i>Morgan</i>	0533	Morgan Co. HQ	600	
	0533	Largent Substation	400	
<b><i>Morgan County Total Estimated</i></b>			<b>1,000</b>	<b>No Bid</b>
<b>DISTRICT 5 TOTAL</b>			<b>14,200</b>	

**ROADWAY SALT - SODIUM CHLORIDE**  
**Attachment A Pricing Pages**  
**District 6 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 6</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Brooke</i>	605	Brooke County HQ	5,000	
	605	US 22 Substation	2,000	
<b><i>Brooke County Total Estimated</i></b>			<b>7,000</b>	<b>No Bid</b>
<i>Hancock</i>	615	Hancock County HQ	4,676	
<b><i>Hancock County Total Estimated</i></b>			<b>4,676</b>	<b>No Bid</b>
<i>Marshall</i>	626	Marshall Co. HQ	900	
	626	Lynn Camp Substation	400	
	626	Cameron Substation	700	
	626	Sand Hill Substation	300	
<b><i>Marshall County Total Estimated</i></b>			<b>2,300</b>	<b>No Bid</b>
<i>Ohio</i>	635	Ohio Co. HQ	1,894	
	635	I-70 Interstate HQ	2,688	
<b><i>Ohio County Total Estimated</i></b>			<b>4,582</b>	<b>No Bid</b>
<i>Tyler</i>	648	Tyler Co. HQ	2,500	
	648	Centerville Substation	500	
<b><i>Tyler County Total Estimated</i></b>			<b>3,000</b>	<b>No Bid</b>
<i>Wetzel</i>	652	Wetzel Co. HQ	1,400	
	652	Bill Forbes/180 N SR 2	0	
	652	Pine Grove Substation	800	
	652	Hundred Substation	1,000	
<b><i>Wetzel County Total Estimated</i></b>			<b>3,171</b>	<b>No Bid</b>
<b>DISTRICT 6 TOTAL</b>			<b>24,729</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 7 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 7</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Barbour</i>	0701	Barbour Co HQ-Shaw Field (00128)	1600	
	0701	Belington Substation (000113)	800	
<b><i>Barbour County Total Estimated</i></b>			<b>2,400</b>	<b>No Bid</b>
<i>Braxton</i>	0704	Braxton County HQ (000444)	1300	
	0704	Heaters Substation (000431)	700	
	0771	Coon Knob Substation (000405)	1500	
	0772	Burnsville Substation (000432)	2100	
<b><i>Braxton County Total Estimated</i></b>			<b>5,600</b>	<b>No Bid</b>
<i>Gilmer</i>	0711	Gilmer County HQ (001110)	1300	
<b><i>Gilmer County Total Estimated</i></b>			<b>1,300</b>	<b>No Bid</b>
<i>Lewis</i>	0721	Lewis County HQ (002108)	2000	
	0782	APD (Weston Mudlick) (002187)	1200	
<b><i>Lewis County Total Estimated</i></b>			<b>3,200</b>	<b>No Bid</b>
<i>Upshur</i>	0749	Clow Lot/Upshur County HQ (004912)	2600	
	0749	Upshur County Brine Farm ( <i>Under Construction</i> )	150	
	0749	Kanawha Head (04903)	1000	
<b><i>Upshur County Total Estimated</i></b>			<b>3,750</b>	<b>No Bid</b>
<i>Webster</i>	0751	Cherry Falls (05129)	600	
	0751	Webster County HQ @ Bolair (05119)	1000	
	0751	Hacker Valley Substation (005120)	300	
<b><i>Webster County Total Estimated</i></b>			<b>1,900</b>	<b>No Bid</b>
<b>DISTRICT 7 TOTAL</b>			<b>18,150</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 8 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 8</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Pendleton</i>	0836	Franklin, 220 North	350	
	0836	Judy Gap Substation	400	
	0836	Brandywine Stockpile	200	
	0836	Sugar Grove Substation	200	
	0836	Onego Stockpile	300	
	0836	Franklin Rt. 220 South Lot	150	
<b><i>Pendleton County Total Estimated</i></b>			<b>1,600</b>	<b>No Bid</b>
<i>Pocahontas</i>	0838	Pocahontas County HQ	800	
	0838	Seebert Stockpile	600	
	0838	Green Bank Substation	450	
	0838	Bartow Lot	400	
	0838	Snowshoe Stockpile	100	
	0838	Slaty Fork Stockpile	650	
<b><i>Pocahontas County Total Estimated</i></b>			<b>3,000</b>	<b>No Bid</b>
<i>Randolph</i>	0842	Randolph Co. HQ	900	
	0842	Harman Substation	500	
	0842	Coalton Substation	700	
	0842	Alpena Saltshed	200	
	0842	Valley Head Substation	500	
	0842	Mill Creek Substation	500	
	0842	Pickens Substation	300	
	0882	Corridor H	1000	
<b><i>Randolph County Total Estimated</i></b>			<b>4,600</b>	<b>No Bid</b>
<i>Tucker</i>	0847	Tucker Co. HQ	600	
	0847	Thomas Substation	600	
	0883	Corridor H - Thomas	1000	
<b><i>Tucker County Total Estimated</i></b>			<b>2,200</b>	<b>No Bid</b>
<b>DISTRICT 8 TOTAL</b>			<b>11,400</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 9 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 9</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Fayette</i>	<i>0982-01</i>	Oak Hill APD	3,200	
	<i>0910-02</i>	Lookout Substation	2,700	
	<i>0910-03</i>	Falls View Substation	600	
<b><i>Fayette County Estimated Total Estimated</i></b>			<b>6,500</b>	<b>\$144.85</b>
<i>Greenbrier</i>	<i>0913-01</i>	Greenbrier Co. HQ	1,800	
	<i>0913-02</i>	Crawley Substation	4,000	
	<i>0971-01</i>	Hart's Run Substation	700	
<b><i>Greenbrier County Estimated Total Estimated</i></b>			<b>6,500</b>	<b>No Bid</b>
<i>Monroe</i>	<i>0932-01</i>	Monroe Co. HQ	1,000	
	<i>0932-02</i>	Peterstown Substation	500	
<b><i>Monroe County Estimated Total Estimated</i></b>			<b>1,500</b>	<b>No Bid</b>
<i>Nicholas</i>	<i>0934-01</i>	Nicholas Co. HQ	2,400	
	<i>0934-03</i>	Old Nicholas HEAVY MAIN Lot	400	
	<i>0934-04</i>	Fenwick	2,000	
	<i>0983-01</i>	Corridor L/Muddlety Substation	3,500	
<b><i>Nicholas County Estimated Total Estimated</i></b>			<b>8,300</b>	<b>\$147.52</b>
<i>Summers</i>	<i>0945-01</i>	Summers Co. HQ	1,800	
<b><i>Summers County Estimated Total</i></b>			<b>1,800</b>	<b>No Bid</b>
<b>DISTRICT 9 TOTAL</b>			<b>24,600</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 10 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
-------------------------------

<b>DISTRICT 10</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>McDowell</i>	1024	McDowell County HQ	3,000	
	1024	Yukon Substation	300	
	1024	Johnny Cake Substation	500	
	1024	Raysal	500	
<b><i>McDowell County Total Estimated</i></b>			<b>4,300</b>	<b>No Bid</b>
<i>Mercer</i>	1028	Mercer County HQ	4,000	
	1028	Flat Top Substation	300	
	1028	I-77 near Princeton	2,600	
<b><i>Mercer County Total Estimated</i></b>			<b>6,900</b>	<b>No Bid</b>
<i>Raleigh</i>	1041	Raleigh County HQ	7,000	
	1041	Bolt Substation	300	
	1041	Bragg Substation	15,000	
	1041	Coalfields Expressway	3,500	
<b><i>Raleigh County Total Estimated</i></b>			<b>25,800</b>	<b>No Bid</b>
<i>Wyoming</i>	1055	Wyoming County HQ	5,500	
	1055	Still Run Substation	2,000	
	1055	Hanover Outpost	1,500	
<b><i>Wyoming County Total Estimated</i></b>			<b>9,000</b>	<b>No Bid</b>
<b>DISTRICT 10 TOTAL</b>			<b>46,000</b>	

**ROADWAY SALT - SODIUM CHLORIDE**  
**Attachment A Pricing Pages**  
**WVDOH Pick-Up**

**INSTRUCTIONS:** Vendor may provide pricing per ton for WVDOH pick-up and include its supplier/storage site designation and address. Vendor should include the loading of Material into Agency vehicles in its bid pricing.

\*Vendor may duplicate this page to add more sites if needed.

**Vendor Name:**

Compass Minerals America Inc.
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Vendor Supplier/Storage Site Name and Address	Vendor Bid Price (cost per ton)
Hugheston	<b>\$125.00</b>
Shamblin Stone Inc	
2096 Stephen St	
Hugheston, WV 25110	
Portsmouth	<b>\$115.00</b>
Conley River Terminal	
5150 Gallia Pike	
Portsmouth, OH 45662	

**ROADWAY SALT - SODIUM CHLORIDE**  
**Attachment B - Vendor Shipment Logistics Form**

**INSTRUCTIONS:** Vendor shall provide the City/State of their primary shipment hub for each location bid, and the method by which roadway salt will be imported into that hub (ie. Railcar, barge, ship/vessle, etc). Hub locations and import methods may be altered throughout the contract by vendor as needed to meet supply needs.

County	Org	Delivery Site Designation	City/State of Hub	Hub Method of importing Salt (ie. Barge, Railcar)	
District 1	Boone	103	Clinton @ WV85	Portsmouth, OH	Barge
		103	Rock Creek	Portsmouth, OH	Barge
		103	Seth	Hugheston, WV	Barge
	Clay	108	Widen Road & CR 11	Portsmouth, OH	Barge
	Kanawha	123	Chelyan	Hugheston, WV	Barge
		122	Elkview	Hugheston, WV	Barge
		121	North Charleston	Hugheston, WV	Barge
		124	St. Albans	Portsmouth, OH	Barge
		172	I-64 @ Rt. 119 and Penn. Avenue	Hugheston, WV	Barge
		173	I-77 @ Sissonville	Portsmouth, OH	Barge
		174	I-79 @ Amma	Hugheston, WV	Barge
	Mason	182	Corridor G @ Alum Creek	Portsmouth, OH	Barge
		127	Glenwood	Portsmouth, OH	Barge
		127	Pt. Pleasant @ Fairground Rd.	Portsmouth, OH	Barge
	Putnam	164	Pt. Pleasant @ Jackson Ave.	Portsmouth, OH	Barge
140		Red House	Portsmouth, OH	Barge	
140		Hurricane @ Rt. 34	Portsmouth, OH	Barge	
	171	I-64 @ Scary Creek	Portsmouth, OH	Barge	

District 2	Cabell	0206	Barboursville / Cabell Co. HQ	Portsmouth, OH	Barge
		0271	Huntington I-64 Section 1	Portsmouth, OH	Barge
		0206	Huntington 17th St. Bridge	Portsmouth, OH	Barge
	Lincoln	0222	West Hamlin	Portsmouth, OH	Barge
		0222	Yawkey	Portsmouth, OH	Barge
		0222	Harts	Portsmouth, OH	Barge
	Logan	0281	Corridor G @ Chapmanville	Portsmouth, OH	Barge
		0223	Wilkinson Substation	Portsmouth, OH	Barge
		0223	Man Substation	Portsmouth, OH	Barge
		0223	Hickory Lane	Portsmouth, OH	Barge
	Mingo	0281	Corridor G @ Miller's Creek, Bldg #03011	Portsmouth, OH	Barge
		0230	Mingo Cty @Miller's Creek, Bldg #03025	Portsmouth, OH	Barge
		0230	Gilbert Substation	Portsmouth, OH	Barge
		0230	Mingo 119 South	Portsmouth, OH	Barge
		0230	US 52 King Coal Highway	Portsmouth, OH	Barge
	Wayne	0250	Pritchard Substation	Portsmouth, OH	Barge
		0250	Wayne County Headquarters	Portsmouth, OH	Barge
		0250	Crum Substation	Portsmouth, OH	Barge
		0250	Heartland Intermodal Gateway	Portsmouth, OH	Barge

**ROADWAY SALT - SODIUM CHLORIDE**  
**Attachment B - Vendor Shipment Logistics Form**

County	Org	Delivery Site Designation	City/State of Hub	Hub Method of importing Salt (ie. Barge, Railcar)	
<b>District 3</b>	<i>Calhoun</i>	307	Millstone	Portsmouth, OH	Barge
	<i>Jackson</i>	318	Ripley / Jackson Co. HQ	Portsmouth, OH	Barge
		372	I-77 @ Medina	Portsmouth, OH	Barge
	<i>Pleasants</i>	337	Belmont	Portsmouth, OH	Barge
	<i>Ritchie</i>	0383	APD Pennsboro	Portsmouth, OH	Barge
		0343	Ellenboro / Harrisville Substation	Portsmouth, OH	Barge
		0382	Corridor D @ Nutter Farm	Portsmouth, OH	Barge
		0343	Smithville Substation	Portsmouth, OH	Barge
	<i>Roane</i>	0344	Lefthand @ WV 36	Portsmouth, OH	Barge
		0344	Ambler Ridge Substation @ US 119	Hugheston, WV	Barge
		0344	Roane County HQ	Portsmouth, OH	Barge
	<i>Wirt</i>	353	Elizabeth Substation	Portsmouth, OH	Barge
	<i>Wood</i>	0354	Parkersburg @ Rt. 95S	Portsmouth, OH	Barge
		0371	I-77 @ Parkersburg	Portsmouth, OH	Barge
		0382	Corridor D @ Riverhill	Portsmouth, OH	Barge

<b>District 4</b>	<i>Doddridge</i>		West Union	Portsmouth, OH	Barge
	<i>Harrison</i>		Harrison Co. HQ	Portsmouth, OH	Barge
			Saltwell	Portsmouth, OH	Barge
			Lost Creek Substation	Portsmouth, OH	Barge
			Tunnel Hill Substation	Portsmouth, OH	Barge
	<i>Marion</i>		Marion Co. HQ	Portsmouth, OH	Barge
			Mannington Substation	Portsmouth, OH	Barge
	<i>Monongalia</i>		Goshen Rd. Substation	Portsmouth, OH	Barge
			Monongalia Co. HQ	Portsmouth, OH	Barge
			Pentress Substation	Portsmouth, OH	Barge
	<i>Preston</i>		Bruceton Mills Substation		
			Preston Co. HQ		
			Terra Alta Substation		
			Fellowsville Substation		
			Aurora Substation		
<i>Taylor</i>		Cooper's Rock Substation			
		Taylor Co. HQ	Portsmouth, OH	Barge	

**ROADWAY SALT - SODIUM CHLORIDE**  
**Attachment B - Vendor Shipment Logistics Form**

County	Org	Delivery Site Designation	City/State of Hub	Hub Method of importing Salt (ie. Barge, Railcar)
<b>District 5</b>	<i>Berkeley</i>	0571	Martinsburg Headquarters - 0571 Storage Bldg	
		0502	Berkeley County Headquarters	
		0502	Tabler Station - 0502 Storage Bldg	
	<i>Grant</i>	0512	Grant Co. HQ	
		0512	Mt. Storm Substation	
		0583	Corridor H @ Knobley Road	
	<i>Hampshire</i>	0514	Hampshire Co. HQ	
		0514	Capon Bridge Substation	
		0514	Slanesville	
	<i>Hardy</i>	0516	Hardy Co. HQ	
		0516	Baker Substation	
	<i>Jefferson</i>	0519	Jefferson County Headquarters - 0519 Storage Bldg	
		0564	9/340 Expressway Headquarters - 0564 Storage Bldg	
	<i>Mineral</i>	0529	Mineral Co. HQ	
		0529	Skyline Substation	
		0529	Short Gap Substation	
		0580	District 5 HQ	
	<i>Morgan</i>	0533	Morgan Co. HQ	
0533		Largent Substation		

<b>District 6</b>	<i>Brooke</i>	605	Brooke County HQ	Portsmouth, OH	Barge
		605	US 22 Substation	Portsmouth, OH	Barge
	<i>Hancock</i>	615	Hancock County HQ	Portsmouth, OH	Barge
	<i>Marshall</i>	626	Marshall Co. HQ	Portsmouth, OH	Barge
		626	Lynn Camp Substation	Portsmouth, OH	Barge
		626	Cameron Substation	Portsmouth, OH	Barge
		626	Sand Hill Substation	Portsmouth, OH	Barge
	<i>Ohio</i>	635	Ohio Co. HQ	Portsmouth, OH	Barge
		635	I-70 Interstate HQ	Portsmouth, OH	Barge
	<i>Tyler</i>	648	Tyler Co. HQ	Portsmouth, OH	Barge
		648	Centerville Substation	Portsmouth, OH	Barge
	<i>Wetzel</i>	652	Wetzel Co. HQ	Portsmouth, OH	Barge
		652	Bill Forbes/180 N SR 2	Portsmouth, OH	Barge
		652	Pine Grove Substation	Portsmouth, OH	Barge
		652	Hundred Substation	Portsmouth, OH	Barge

**ROADWAY SALT - SODIUM CHLORIDE**  
**Attachment B - Vendor Shipment Logistics Form**

County	Org	Delivery Site Designation	City/State of Hub	Hub Method of importing Salt (ie. Barge, Railcar)	
<b>District 7</b>	Barbour	0701	Barbour Co HQ-Shaw Field	Portsmouth, OH	Barge
		0701	Belington Substation (000113)	Portsmouth, OH	Barge
	Braxton	0704	Braxton County HQ (000444)	Portsmouth, OH	Barge
		0704	Heaters Substation (000431)	Portsmouth, OH	Barge
		0771	Coon Knob Substation (000405)	Portsmouth, OH	Barge
		0772	Burnsville Substation (000432)	Hugheston, WV	Barge
	Gilmer	711	Gilmer County HQ (001110)	Portsmouth, OH	Barge
	Lewis	0721	Lewis County HQ (002108)	Hugheston, WV	Barge
		0782	APD (Weston Mudlick) (002187)	Hugheston, WV	Barge
	Upshur	0749	Clow Lot/Upshur County HQ (004912)	Portsmouth, OH	Barge
		0749	Upshur County Brine Farm (Under Construction)	Portsmouth, OH	Barge
		0749	Kanawha Head (04903)	Hugheston, WV	Barge
	Webster	0751	Cherry Falls	Hugheston, WV	Barge
		0751	Webster County HQ @ Bolair	Hugheston, WV	Barge
		0751	Hacker Valley Substation (005120)	Hugheston, WV	Barge

<b>District 8</b>	Pendleton	0836	Franklin, 220 North		
		0836	Judy Gap Substation		
		0836	Brandywine Stockpile		
		0836	Sugar Grove Substation		
		0836	Onego Stockpile		
		0836	Franklin Rt. 220 South Lot		
	Pocahontas	0838	Pocahontas County HQ		
		0838	Seebert Stockpile	Hugheston, WV	Barge
		0838	Green Bank Substation		
		0838	Bartow Lot		
		0838	Snowshoe Stockpile		
		0838	Slaty Fork Stockpile		
	Randolph	0842	Randolph Co. HQ		
		0842	Harman Substation		
		0842	Coalton Substation		
		0842	Alpena Saltshed		
		0842	Valley Head Substation		
		0842	Mill Creek Substation		
		0842	Pickens Substation	Portsmouth, OH	Barge
	Tucker	0882	Corridor H		
		0847	Tucker Co. HQ		
0847		Thomas Substation			
0883		Corridor H - Thomas			

**ROADWAY SALT - SODIUM CHLORIDE**  
**Attachment B - Vendor Shipment Logistics Form**

County	Org	Delivery Site Designation	City/State of Hub	Hub Method of importing Salt (ie. Barge, Railcar)
<i>Fayette</i>		Oak Hill APD	Hugheston, WV	Barge
		Lookout Substation	Hugheston, WV	Barge
		Falls View Substation	Hugheston, WV	Barge
<i>Greenbrier</i>		Greenbrier Co. HQ	Hugheston, WV	Barge
		Crawley Substation	Hugheston, WV	Barge
		Hart's Run Substation	Portsmouth, OH	Barge
<i>Monroe</i>		Monroe Co. HQ	Portsmouth, OH	Barge
		Peterstown Substation	Hugheston, WV	Barge
<i>Nicholas</i>		Nicholas Co. HQ	Hugheston, WV	Barge
		Old Nicholas HEAVY MAIN Lot	Hugheston, WV	Barge
		Fenwick	Hugheston, WV	Barge
		Corridor L/Muddlety Substation	Hugheston, WV	Barge
<i>Summers</i>		Summers Co. HQ	Hugheston, WV	Barge

<i>McDowell</i>	1024	McDowell County HQ	Hugheston, WV	Barge
	1024	Yukon Substation	Portsmouth, OH	Barge
	1024	Johnny Cake Substation	Portsmouth, OH	Barge
	1024	Raysal	Hugheston, WV	Barge
<i>Mercer</i>	1028	Mercer County HQ	Portsmouth, OH	Barge
	1028	Flat Top Substation	Hugheston, WV	Barge
	1028	I-77 near Princeton	Hugheston, WV	Barge
<i>Raleigh</i>	1041	Raleigh County HQ	Hugheston, WV	Barge
	1041	Bolt Substation	Portsmouth, OH	Barge
	1041	Bragg Substation	Hugheston, WV	Barge
	1041	Coalfields Expressway	Portsmouth, OH	Barge
<i>Wyoming</i>	1055	Wyoming County HQ	Portsmouth, OH	Barge
	1055	Still Run Substation	Hugheston, WV	Barge
	1055	Hanover Outpost	Hugheston, WV	Barge

**ROADWAY SALT - SODIUM CHLORIDE  
DISTRICT I DELIVERY SITE & CONTACT INFORMATION**

EXHIBIT 1

COUNTY	DELIVERY SITE DESIGNATION	PHYSICAL ADDRESS	GIS Coordinates			District Controller			District Manager			
			LONGITUDE	LATITUDE	NOTES	CONTACT NAME	CONTACT PHONE	CONTACT EMAIL	BILLING ADDRESS			
Boone	Clinton @ WV85	108 Cow Creek Road Wharton, WV 25208	-81.67344	37.89133								
	Roek Creek	203 DOH Garage Road Danville, WV 25053	-81.843373	38.102447		Michael Stowers	304-369-7808	michael.l.stowers@wv.gov	203 DOH Garage Road Danville, WV 25053			
	Seth	9288 Coal River Road Seth, WV 25181	-81.618629	38.118449								
Clay	Widen Road & CR 11	4476 Triplett Ridge Road Clay, WV 25043	-81.010867	38.486246		Christopher Johnson	304-587-4241	christopher.m.johnson@wv.gov	4476 Triplett Ridge Road Clay, WV 25043			
	Chelyan	14987 MacCorkle Avenue Cabin Creek, WV 25035	-81.497033	38.19629		Quincy (J.R.) Barker	304-595-1313	quincy.d.barker@wv.gov	14987 MacCorkle Avenue Cabin Creek, WV 25035			
Kanawha	Elkview	115 Frame Road Elkview, WV 25071	-81.481982	38.446712		Brian Greer	304-965-2860	brian.r.greer@wv.gov	904 Old Frame Road Elkview, WV 25071			
	North Charleston	2800 W. Washington Street Charleston, WV 25387	-81.678822	38.377941		John Martin	304-744-3050	john.d.martin@wv.gov	2800 W. Washington Charleston, WV 25387			
	St. Albans	2334 MacCorkle Avenue St. Albans, WV 25177	-81.806165	38.385269		Stephen Harmon	304-722-0600	stephen.c.harmon@wv.gov	2334 MacCorkle Avenue St. Albans, WV 25177			
	I-64 @ Rt. 119 and Penn. Ave.	2266 Pennsylvania Avenue Charleston, WV 25302	-81.607311	38.370262		Robert Blaylock	304-342-2520	robert.d.blaylock@wv.gov	2266 Pennsylvania Avenue Charleston, WV 25302			
	I-77 @ Sissonville	36 Allen Fork Road Sissonville, WV 25320	-81.635435	38.56279		Mike Danley	304-988-3241	michael.j.danley@wv.gov	36 Allen Fork Road Sissonville, WV 25320			
	I-79 @ Amma	3134 Amma Road Amma, WV 25005	-81.272707	38.569686		Ed Deems	304-565-9801	charles.deems@wv.gov	3134 Amma Road Amma, WV 25005			
	Corridor G @ Alum Creek	401 Champion Drive South Charleston, WV 25309	-81.78225	38.277597		Jackie Blankenship	304-756-3634	jackie.p.blankenship@wv.gov	401 Champion Drive South Charleston, WV 25309			
	Mason	Glenwood	Next to: 40210 Huntington Road (WV2) Glenwood, WV 25520	-82.203569	38.588011							
		Pt. Pleasant @ Fairground Rd.	225 Fairground Road Point Pleasant, WV 25550	-82.08445	38.919207		Bernard Bays	304-675-0853	bernard.r.bays@wv.gov	225 Fairground Road Point Pleasant, WV 25550		
		Pt. Pleasant @ Jackson Ave	2702 Jackson Avenue Point Pleasant, WV 25550	-82.123942	38.871796		Johnny Armentrout	304-675-6173	johnny.w.armentrout@wv.gov	2702 Jackson Avenue Point Pleasant, WV 25550		
Putnam	Red House	11923 Charleston Road (WV62) Red House, WV 25168	-81.88298	38.545751		Joshua McCloud	304-562-6641	joshua.r.mccloud@wv.gov	3526 Teays Valley Road Hurricane, WV 25526			
	Hurricane @ Rt. 34	3256 Teays Valley Road Hurricane, WV 25526	-82.010375	38.435133								
	I-64 @ Scary Creek	704 Winfield Road St. Albans, WV 25177	-81.850927	38.438286		Justin Miller	304-759-0713	justin.w.miller@wv.gov	2910 Winfield Road St. Albans, WV 25177			

**ROADWAY SALT - SODIUM CHLORIDE  
DISTRICT 2 DELIVERY SITE & CONTACT INFORMATION**

EXHIBIT 1

COUNTY	DELIVERY SITE DESIGNATION	PHYSICAL ADDRESS	GPS Coordinates			District Comptroller: Jenise Fairchild			CONTACT EMAIL	BILLING ADDRESS
			LON	LAT	NOTES	CONTACT NAME	CONTACT PHONE	304-399-0146		
Cabell	Barboursville /	6200 Route 60 East	-82.266870	38.410300		Terri Blankenship Angie Skeens	304-736-3111	Terri.blankenship@wv.gov Angela.m.skeens@wv.gov	jenise.fairchild@wv.gov	
	Huntington I-64 Section 1	3100 16th Street Road	-82.400610	38.391900						
	Huntington 17th St. Bridge	1637 Jefferson Street	-82.482793	38.409345		Kevin Mains	304-528-5669	kevin.r.mains@wv.gov		
Lincoln	West Hamlin /	7338 State Route 10	-82.197600	38.273050						
	Yawkey Substation	WV State Route 3	-81.958010	38.221810		Beth D'Alessio Rose Brown Kim Blake	304-824-3434	beth.p.dallessio@wv.gov rosenmarie.b.brown@wv.gov kimberly.a.blake@wv.gov		
	Harts Substation	McClellan Highway	-82.139310	38.037990		Lareau Barfield Rebecca Mays	304-792-7030	lareau.barfield@wv.gov rebecca.l.mays@wv.gov		
Logan	Corridor G Sect 2 @ Chapmanville	8100 Old Logan Road	-82.006580	37.935720					P.O. Box 880 Huntington, WV 25712	
	Wilkinson Substation	127 Springfield Road	-81.997070	37.826390		Rebecca Mays Doug Killen	304-792-7035	rebecca.l.mays@wv.gov douglas.r.killen@wv.gov		
	Man Substation	4801 Buffalo Creek Road	-81.811310	37.785550		Archie Williams Elizabeth Spry	304-235-6060	archie.williams@wv.gov elizabeth.a.spry@wv.gov		
Mingo	Hickory Lane	#1 Hickory Lane	-81.963273	37.821282						
	Corridor G @ Miller's Creek	1 Highway Garage Road	-82.298060	37.768890						
	Mingo County Headquarters	1 Highway Garage Road	-82.297990	37.768910		Elizabeth Spry Steven Mullins Jeremy Adkins	304-235-6003 304-235-6004	elizabeth.a.spry@wv.gov steven.w.mullins@wv.gov jeremy.f.adkins@wv.gov		
Wayne	Gilbert Substation	US 52	-81.903450	37.628760						
	US 52 King Coal Highway	US 52 mp 38.65 Delbarton, WV 25670	-82.068085	37.637034						
	Mingo 119 South	US 119 - Mile 11	-82.259779	37.770469		Kimberly Conway Nichole Mathis	304-272-5127 304-272-5128	kimberly.j.conway@wv.gov nichole.d.mathis@wv.gov		
Wayne	Prichard Substation	1249 Prichard Road	-82.591500	38.243420						
	Wayne County Headquarters	326 Third Street	-82.442120	38.225840						
	Crum Substation	20351 Tolsia Highway	-82.428650	37.935770						
	Heartland Intermodal Gateway	#1 Heartland Road	-82.604702	38.224869						

**ROADWAY SALT - SODIUM CHLORIDE  
DISTRICT 3 DELIVERY SITE & CONTACT INFORMATION**

EXHIBIT

COUNTY	DELIVERY SITE DESIGNATION	PHYSICAL ADDRESS	GPS Coordinates			District Comptroller: Scott Armentrout			304-865-1060		BILLING ADDRESS
			LON	LAT	NOTES	CONTACT NAME	CONTACT PHONE	CONTACT EMAIL	r.scott.armentrout@wv.gov		
Calhoun	Millstone / Calhoun County Headquarters	7619 S. Calhoun Highway Millstone, WV 25261	-81.1087	38.83870		Chasity Moore	304-354-9227	chastity.r.moore@wv.gov	624 Depot Street Parkersburg, WV 26101		
	Ripley / Jackson County Headquarters	946 Claylick Road Ripley, WV 25271	-81.7335	38.83290		Scott Whited	304-372-7857	scott.r.whited@wv.gov			
Jackson	I-77 - Medina Substation	2600 Medina Road Ravenswood, WV 26164	-81.6274	38.99560		Sherry Beaver	304-273-0014	sherry.r.beaver@wv.gov			
	Belmont / Pleasants County Headquarters	WV Route 2 Belmont, WV 26134	-81.2637	39.38040		Jessica Brode	304-665-2466	jessica.l.brode@wv.gov			
Ritchie	APD Pennington	41 Ritchie Industrial Pk Road Pennington, WV 26415	-81.022627	39.27275		Celeste Goodnight	304-659-3028	celeste.p.goodnight@wv.gov			
	Ellenboro / Harrisville Substation	731 Ellenboro Road Harrisville, WV 26362	-81.0448	39.24700		Mary Adams	304-869-3331	mary.c.adams@wv.gov			
	Corridor D @ Nutter Farm	Nutter Farm @ US 50 Cairo, WV 26337	-81.0226	39.27270		Leanna Allen	304-420-4703	leanna.r.allen@wv.gov			
	Smithville Substation	#18 Main Street Smithville, WV 26178	-81.0894	39.07430		Mary Adams	304-869-3331	mary.c.adams@wv.gov			
Roane	Lefhand @ WV 36	9734 Clay Road Lefhand, WV 25251	-81.2376	38.62510							
	Ambler Ridge Substation @ US 119	US 119 @ Ambler Ridge Walton, WV 25286	-81.3887	38.59600		Maridith Parker	304-927-0962	maridith.r.parker@wv.gov			
	Roane County Headquarters	269 Charleston Road Spencer, WV 25276	-81.3584	38.78480							
Wirt	Elizabeth Substation	610 Schoolview Street Elizabeth, WV 26143	-81.0448	39.24700		Joyce Nichols	304-275-4211	joyce.a.nichols@wv.gov			
	Parkersburg @ Rt. 95S	905 Lubbeck Avenue Parkersburg, WV 26101	-81.5032	39.23650		Tammy McCauley	304-420-4700	tammy.m.mccauley@wv.gov			
Wood	I-77 @ Parkersburg	1758 Hill Run Road Parkersburg, WV 26101	-81.5032	39.23650		Leanna Allen	304-420-4703	leanna.r.allen@wv.gov			
	Corridor D @ Riverhill	253 River Hill Road Washington, WV 26181	-81.64601592	39.2587859							

**ROADWAY SALT - SODIUM CHLORIDE  
DISTRICT 4 DELIVERY SITE & CONTACT INFORMATION**

EXHIBIT

COUNTY		DELIVERY SITE DESIGNATION	PHYSICAL ADDRESS	LONGITUDE	LATITUDE	NOTES	CONTACT NAME	CONTACT PHONE	CONTACT EMAIL	BILLING ADDRESS
Doddridge	West Union		1993 Smithton Rd West Union, WV 26456	-80.745100	39.297700	Old Rt 50 in Smithsburg	Rebecca McCombs Jesse Sigley	304-873-2771	rebecca.m.combs@wv.gov tonya.l.snider@wv.gov	16.bryant.henry@wv.gov
		Harrison County Headquarters	119 Railcross Rd Clarksburg, WV 26301	-80.354000	39.309600	US 19 North of Clarksburg	Marvin Harold Rebecca Southern	304-627-2140	marvin.e.harold@wv.gov jennifer.l.greenawald@wv.gov	
Harrison	Saltwell		3833 Benedum Dr Bridgeport, WV 26330	-80.221899	39.335847	I-79 Exit 125	Joe Pernell Darren Bennette	304-627-2411	david.l.clayton@wv.gov	
		Lost Creek Substation	851 N Streetcar Way Lost Creek, WV 26385	-80.343700	39.171700	I-79 Exit 110				
		Tunnel Hill Substation	281 Tunnel Hill Rd Salem, WV 26426	-80.510400	39.292500	Junction of US 50 & CR 5077	Ben McClain Jesse Sigley	304-782-3668	eddy.j.hyde@wv.gov kenneth.a.flowers@wv.gov	
Marion	Marion County Headquarters		916 Country Club Road Fairmont, WV 26554	-80.166600	39.468600	US 19 Spur West of Fairmont	Laura Carney Chelsea Holyfield	304-367-2730	laura.m.carnes@wv.gov chelsea.r.holyfield@wv.gov	
		Mannington Substation	1396 East Miami St Mannington, WV 26582	-80.324400	39.519500	US 250	Jim Villers Laura Carney	304-986-2600	james.e.villers@wv.gov laura.m.carnes@wv.gov	
Monongalia	Goshen Road Substation		95 Goshen Rd Goshen Road, WV 26508	-79.990500	39.537800	I-79 Exit 146	Bill Pernell	304-285-3145	william.h.pernell@wv.gov	P O Box 4220 Clarksburg, WV 26302
		Monongalia County Headquarters	1510 Grafion Road Morgantown, WV 26508	-79.943900	39.560500	US 119 South of Morgantown	Michelle Carroll Cheryl Nelson	304-285-3207	michelle.g.carroll@wv.gov cheryl.a.nelson@wv.gov	
		Pentress Substation	42 Clovis Bridge Rd Pentress, WV 26544	-80.207200	39.719200	WV 7 West of Pentress	Michael J Pituk Michelle Carroll	304-879-5275	michael.j.pituk@wv.gov michelle.g.carroll@wv.gov	
Preston	Bruceston Mills Substation		14115 N. Preston Hwy Bruceston Mills, WV 26525	-79.641000	39.647200	WV 26 South of Bruceston Mills				
		Preston County Headquarters	1912 St. Joe Road Albright, WV 26519	-79.632100	39.483900	CR 7/12 South of Albright	Harold Gaandee Jackie Annon	304-329-0192	harlin.l.wolfe@wv.gov jacklyn.d.annon@wv.gov	
		Terra Alta Substation	32353 Veterans Memorial Hwy Terra Alta, WV 26764	-79.514900	39.438300	WV 7 East of Terra Alta				
		Fallowsville Substation	5213 George Washington Hwy Tunnelton, WV 26444	-79.812300	39.327300	US 50 East of Fallsowville				
		Aurora Substation	23236 George Washington Hwy Aurora, WV 26705	-79.568200	39.317000	US 50 West of Aurora				
Taylor	Cooper's Rock Substation		360 Old Rt 73 Coopers Rock, WV 26525	-79.776830	39.659669	I-68 Exit 15	Tina Bragg Richard Stahl	304-285-3206	tina.m.bragg@wv.gov richard.stahl@wv.gov	
		Taylor County Headquarters	1340 Trap Spring Rd Grafton, WV 26354	-80.065800	39.322100	US 250 East of Pruntytown	Charissa Barlow Michele Wilfong	304-265-6110	charissa.j.barlow@wv.gov michele.d.wilfong@wv.gov	

**ROADWAY SALT - SODIUM CHLORIDE  
DISTRICT 5 DELIVERY SITE & CONTACT INFORMATION**

EXHIBIT

COUNTY	DELIVERY SITE DESIGNATION	GIS Coordinates				District Contact/Caller:			Aaron Bedal		681-320-2008		aarons.bedal@wv.gov	
		PHYSICAL ADDRESS	LONG	LAT	NOTES	CONTACT NAME	CONTACT PHONE	CONTACT EMAIL	BILLING ADDRESS					
Berkeley	Interstate 81 Headquarters - 0571 Storage Bldg	1867 Rock Cliff Drive Martinsburg, WV 25401	-77.9667	39.49226									1867 Rock Cliff Drive Martinsburg, WV 25401	
	Berkeley County Headquarters		-78.02559	39.40807		Brett Minnick	304-289-3521	brett.w.minnick@wv.gov						
	Tabler Station - 0502 Storage Bldg	Behind Park n Ride Exit 8 South Bound 25401	-77.9667	39.49226										
Grant	Grant County Headquarters	H.C. 59, Box 245 (Route 28) Petersburg, WV 26847	-79.170835	39.004214		Glenna Lott	304-257-4455	glenna.d.lott@wv.gov					H.C. 59, Box 245 Petersburg, WV 26847	
	Mt. Storm Substation	Corner of WV 42 & Route 50 Mt. Storm, WV 26739	-79.24079	39.275529										
	Corridor II @ Knobley Road	US Route 48 (off of Corridor II) Maysville, WV 26833	-79.134272	39.1527		Tammy Crites	304-434-2228	tammy.l.crites2@wv.gov					2104 State Route 55 Moorefield, WV 26836	
Hampshire	Hampshire County Headquarters	H.C. 64, Box 232 (Jersey Min. Road) Romney, WV 26757	-78.712977	39.34021										
	Capon Bridge Substation	Route 50 Capon Bridge, WV 26711	-78.438876	39.300615		Autumn Kiser	304-822-4167	autumn.d.kiser@wv.gov					H.C. 64, Box 232 Romney, WV 26847	
	Slanesville	Route 29 Slanesville, WV 25444	-78.504624	39.378318										
Hardy	Hardy County Headquarters	2104 State Route 55 Moorefield, WV 26836	-78.937652	39.067901		Tammy Crites	304-434-2228	tammy.l.crites2@wv.gov					2104 State Route 55 Moorefield, WV 26836	
	Baker Substation	County Route 29 Baker, WV 26801	-78.726763	39.063316										
Jefferson	Jefferson County Headquarters - 0519 Storage Bldg	1301 Leetown Pike Kearneysville, WV 25430	-77.91561	39.336894		Leslie Stout	304-725-5821	leslie.r.stout@wv.gov					1301 Leetown Pike Kearneysville, WV 25430	
	9340 Expressway Headquarters - 0564 Storage Bldg	10800 Northwestern Turnpike Creek, WV 26743	-79.043359	39.360905										
Mineral	Mineral County Headquarters													
	Skyline Substation	4947 Elk Garden Highway Garden, WV 26717	-79.13001	39.324313		Mike Kitzmiller	304-788-1221	michael.g.kitzmiller@wv.gov					H.C. 72, Box 72AAA New Creek, WV 26743	
	Short Cap Substation	6385 Frankfort Highway WV 26753	-78.807718	39.537577										
Morgan	District 5 Headquarters	US Route 50 Burlington, WV 26710	-78.913636	39.338331		Braudi Biser	681-320-2062	braudi.biser@wv.gov					P.O. Box 99 Burlington, WV 26710	
	Morgan County Headquarters	166 DOJ Lane (off of US 522) Berkeley Springs, WV 25411	-78.242446	39.603317		Jane Munson	304-258-2578	jane.c.munson@wv.gov					166 DOJ Lane Berkeley Springs, WV 25411	
	Largent Substation	Route 9 Great Cacapon, WV 25422	-78.380585	39.481842										

**ROADWAY SALT - SODIUM CHLORIDE  
DISTRICT 6 DELIVERY SITE & CONTACT INFORMATION**

EXHIBIT

COUNTY	DELIVERY SITE DESIGNATION	PHYSICAL ADDRESS	LON	LAT	NOTES	District Controller:			Judy Burgess		
						CONTACT NAME	CONTACT PHONE	CONTACT EMAIL	CONTACT NAME	CONTACT PHONE	CONTACT EMAIL
Brooke	Brooke County HQ	WV Route 2, Box 615 Wellsburg, WV 26070	-80 609200	40 291300		Beth Green	304-238-1199	beth.a.green@wv.gov	Judy D. Burgess	304-221-2011	judy.d.burgess@wv.gov
	US 22 Substation	1225 Rice Road Weirton, WV 26062	-80 567662	40 395117		Laura Barnett	304-238-1200	laura.j.barnett@wv.gov			
Hancock	Hancock County HQ	1936 Veterans Blvd New Cumberland, WV 26047	-80 596400	40 528700		Doris McCarttle	304-843-4055	doris.v.mccarttle@wv.gov			1936 Veterans Blvd New Cumberland, WV
	Marshall County HQ	100 Wheeling Avenue Glen Dale, WV 26038	-80 753200	39 954600							
	Cameron Substation	33 Courtright Lane Cameron, WV 26033	-80 554600	39 819600							100 Wheeling Avenue Glen Dale, WV 26038
	Sand Hill Substation	RD 4, Box 269A Cameron, WV 26033	-80 542377	39 952418							
Ohio	Lynn Camp Substation	438 Richmond Lane Glen Easton, WV 26039	-80 674667	39 810047							
	Ohio County HQ	3870 National Road Triadelphia, WV 26059	-80 635600	40 047500		Nicholas Yelamich	304-238-1201	nicholas.m.yelamich@wv.gov			3870 National Road Triadelphia, WV
Tyler	I-70 Interstate HQ	566 Woodland Acres Road Wheeling, WV 26003	-80 634341	40 044256		Valerie White	(304)230-0021	valerie.m.white@wv.gov			3870 National Road Triadelphia, WV
	Tyler County HQ	730 Tyler Highway Sistersville, WV 26175	-80 965163	39 540286		Thelma Deaton	304-843-4057	thelma.f.deaton@wv.gov			2566 Tyler Highway Sistersville, WV
Wetzel	Centerville Substation	4901 Middle Island Road Alma, WV 26320	-80 835687	39 412453							
	Wetzel County HQ	N State Route 2, Box 641 New Martinsville, WV 26155	-80 856100	39 682300							
	Bill Forbes/180 N SR 2	180 N SR 2 New Martinsville, WV 26155	-80 859070	39 667470		Donna Palmer	304-843-4058	donna.l.palmer@wv.gov			N State Route 2, Box 641 New Martinsville, WV
	Pine Grove Substation	WV 20, MP 17.14 Pine Grove, WV 26419	-80 696000	39 564700							
	Hundred Substation	US 250, MP3 00 Hundred, WV 26575	-80 443000	39 670500							

**ROADWAY SALT - SODIUM CHLORIDE  
DISTRICT 7 DELIVERY SITE & CONTACT INFORMATION**

EXHIBIT 1

COUNTY	DELIVERY SITE DESIGNATION	PHYSICAL ADDRESS	LON	LAT	NOTES	District Comptroller: Donna Bischoff			BILLING ADDRESS
						CONTACT NAME	CONTACT PHONE	CONTACT EMAIL	
Barbour	Barbour County HQ-Shaw Field	1439 Mansfield Drive Phillippi, WV 26416	-80.06361	39.1455	Located 0.23 Miles North of the Barbour County Headquarters	Delphia Shrader	304-457-1597	delphia.l.shrader@wv.gov	donna.j.bischoff@wv.gov
	Belington Substation (0001113)	248 Dunham Cut Road Belington, WV 26250	-79.9225	309.0332					
	Braxton County HQ (000444)	1001 State Street Gassaway, WV 26624	-80.7528	38.6608					
Braxton	Heaters Substation (000431)	5206 Gaultey Turnpike Heaters, WV 26627	-80.6252	38.7622		Krystle Morris	304-364-5238	krystle.j.morris@wv.gov	
	Coon Knob Substation (000405)	80 Coon Knob, DOH Road Sutton, WV 26601	-80.7563	38.6213		Eric Belknap	304-364-8440	eric.d.belknap@wv.gov	
	Burnsville Substation (000432)	888 Burnsville Road Burnsville, WV 26335	-80.6739	38.8659		Kevin Buckhannon	304-476-0696	kevin.w.buckhannon@wv.gov	
Gilmer	Gilmer County HQ (001110)	3531 US 33, East Gilenville, WV 26351	-80.7926	38.9619		Deanna Shackleford	304-462-7325	deanna.d.shackleford@wv.gov	P. O. Box 1228 Weston, WV 26452
	Lewis County HQ (002108)	937 US 19, South Weston, WV 26452	-80.4764	39.0169		Monica Rogers	304-269-0470	monica.m.rogers@wv.gov	
Lewis	APD (Weston Mudlick) (002187)	309 Mudlick Road Weston, WV 26452	-80.4311	39.0206		Roger Sisk	304-473-4304	roger.l.sisk@wv.gov	
	Clow Lot/Upshur County HQ (004912)	493 Mudlick Road Buckhannon, WV 26201	-80.2546	39.0116					
Upshur	Kanawha Head	18022 Route 20, South Buckhannon, WV 26201	-80.35078	-38.78063		Alicia Lowther	304-473-4225	alicia.k.lowther@wv.gov	
	Upshur County Brine Farm	493 Mudlick Road Buckhannon, WV 26201	39.010732	-80.254888					
Webster	Cherry Falls	808 Point Mountain Road Webster Springs, WV 26288	-80.39372	-38.46458					
	Webster County HQ @ Bolair	2377 Webster Road Webster Springs, WV 26288	-80.433731	38.444788		Wendy Kuhn	304-847-2114	wendy.s.kuhn@wv.gov	
	Hacker Valley Substation (005120)	56 Pickens Grade Road Hacker Valley, WV 26222	-80.3799	38.6519					

**ROADWAY SALT - SODIUM CHLORIDE  
DISTRICT 8 DELIVERY SITE & CONTACT INFORMATION**

EXHIBIT 1

COUNTY	DELIVERY SITE DESIGNATION	PHYSICAL ADDRESS	LON	LAT	NOTES	District Comptroller: Bonnie Fike			Bonnie Fike	
						CONTACT NAME	CONTACT PHONE	CONTACT EMAIL	BILLING ADDRESS	
Pendleton	Franklin / 220 North Lot	3153 Petersburg Pike US 220N, Franklin, WV 26807	-79 326894	38 682757	US 220 -- 2.20 Mi. North of Jct US 33 & US 220	Joe Mullens	304-358-2702	joseph.s.mullens@wv.gov	bonnie.fike@wv.gov	
	Judy Gap Substation	12795 Mountaineer Drive US 33, Riverton, WV 26814	-79 467481	38 711186	US 33 - 0.5 mi. North of Jct US 33 & WV 28					
	Brandywine Stockpile	12711 Blue Gray Trail CR 21, Brandywine, WV 26802	-79 236129	38 622249	US 33 -- 0.60 Mi. East of Jct CR 21 & US 33					
	Owego Stockpile	3354 Allegheny Drive US 33, Seneca Rocks, WV 26884	-79 426343	38 852193	US 33 -- 0.50 Mi. West of Jct US 33 & CR 51					
	Sugar Grove Substation	9315 Sugar Grove Road CO 21, Sugar Grove, WV 26815	-79 305028	38 519257	CO 21 -- 0.40 Mi. South of Jct US 33 & CO 21					
	Franklin / Rt 220 South Lot	6591 Upper South Branch Road US 220S, Franklin, WV 26807	-79 410338	38 583892	US 220 -- 2.07 Mi. North of Jct CO 25 & US 220					
	Pocahontas County HQ	25 Brush Country Rd US 219, Marlinton, WV 24954	-80 087167	38 238067	US 219 -- At Jct US 219 & CR 15					
	Seebert Stockpile	863 Seebert Rd CR 27, Seebert, WV 24946	-80 186737	38 136082	CR 27 -- 1.0 Mile East of US 219					
	Green Bank Substation	4757 Potomac Highlands Trail WV 28, Green Bank, WV 24944	-79 842462	38 416242	WV 28 -- 0.50 Mi. South of Jct WV 28 & CR 28/24					
	Bartow Lot	156 Thornwood Rd WV 28, Bartow, WV 24920	-79 760539	38 547641	CO 28/19 -- 0.17 Mi. North of Jct WV 28 & CO 28/19					
Pocahontas	Snowshoe Stockpile	24 Shavers Lake Rd CR 93, Snowshoe, WV 26209	-79 995836	38 435312	CO 93 -- Silver Lake Road	Josh Dilley	304-799-4867	joshua.l.dilley@wv.gov	P O Box 1516 Elkns, WV 26241	
	Slaty Fork Stockpile	35807 Seneca Trail US 219, Slaty Fork, WV 26291	-80 098980	38 418395	US 219 -- 3.0 Miles South of WV 66					
	Randolph County HQ	76 Country Club Rd CR 219/11, Elkns, WV 26241	-79 848604	38 888936	0.10 Mi. S. JCT 219/11					
	Hannan Substation	22445 Allegheny Highway US 33, Hannan, WV 26270	-79 522874	38 921273	US 219 / US 250 Intersection of US 33 & WV 32					
	Alpena Salt Shed	50 Gladly Fork Road CO 27, Bowden, WV 26254	-79 654557	38 906763	Intersection of US 33 & CO 27					
	Coalton Substation	2453 Coalton-Pumpkintown Rd CR 53, Coalton, WV 26257	-79 976773	38 907759	CR 53 -- new Jct CR 53 & CR 53					
	Valley Head Substation	245 Point Mountain Rd WV 15, Valley Head, WV 26294	-80 037778	38 551946	WV 15 -- 0.10 Mi. SW Jct of US 219 & WV 15					
	Mill Creek Substation	9407 Seneca Trail US 219, Mill Creek, WV 26280	-79 966415	38 737338	US 230/US 219 -- 0.67 Mi N Jct of CR 46					
	Pekens Substation	1019 Picens Rd CR 45, Pekens, WV 26230	-80 200313	38 657067	CR 45 -- at the Jct of CR 46/1 & CR 45					
	Corridor H	489 Leading Creek Rd US 219N, Elkns, WV 26241	-79 850291	38 973147	US 48 -- 0.52 Mi. W CO 1 Connector					
Tucker	Tucker County HQ	9209 Seneca Trail US 219, Parsons, WV 26287	-79 655486	39 091667	US 219/WV 72 -- 0.10 Mi. S Jct CR 219/14	David Skidmore	304-637-0220	david.r.skidmore@wv.gov		
	Thomas Substation	15933 Appalachian Highway WV 32, Thomas, WV 26292	-79 656404	39 091800	WV 32 -- at Jct of CR 32/1					
	Corridor H - Thomas	15933 Appalachian Highway WV 32, Thomas, WV 26292	-79 495730	39 141724	WV 32 -- at Jct of CR 32/1					



**ROADWAY SALT - SODIUM CHLORIDE  
DISTRICT 9 DELIVERY SITE & CONTACT INFORMATION**

EXHIBIT

		GPS Coordinates				District Comptroller: Renee Clendenin			304-647-7826		rencee.m.clendenin@wv.gov
COUNTY	DELIVERY SITE DESIGNATION	PHYSICAL ADDRESS	LOX	LAT	NOTES	CONTACT NAME	CONTACT PHONE	CONTACT EMAIL	BILLING ADDRESS		
Fayette	Oak Hill APD	3121 Main Street, WV 16 Oak Hill, WV 25901	-0081.133700	37.999100		John Dixon	304-465-1250 304-646-1466	john.c.dixon111@wv.gov			
	Lookout Substation	4064 Clifton Road Lookout, WV 25868	-0080.951700	38.048500		Jeremy Lilly	304-574-0373 304-646-5638	jeremy.e.lilly@wv.gov			
	Falls View Substation	5727 Midland Trail Charlton Heights, WV 25040	-0081.244500	38.125800		Steve Harrell	304-779-2860 304-520-5119	steven.harrell@wv.gov			
Greenbrier	Greenbrier County HQ	2878 N Jefferson Street, US 219 Lewisburg, WV 24901	-0080.420600	37.822100		Shaun Viets	304-647-7465 304-646-0357	shaun.d.viets@wv.gov			
	Crawley Substation	14971 Midland Trail / W US 60 Crawley, WV 24931	-0080.632600	37.908100		Shawn Nuttler	304-392-6712 304-646-0365	shawn.a.nuttler@wv.gov			
Monroe	Harris Run Substation	297 John Bowling Jr Lane Caldwell, WV 24925	-0080.347100	37.772300		Joseph Hawkins	304-536-1472 304-646-1109	joseph.hawkins@wv.gov	146 Stonehouse Road Lewisburg, WV 24901		
	Monroe County HQ	875 Sweet Springs Valley Road Union, WV 24983	-0080.528100	37.592200		Shannon Brim	304-772-3037 304-646-0379	shannon.r.brim@wv.gov			
	Peterstown Substation	511 Ballard-Red Sulphur Parkway Peterstown, WV 24963	-0080.794300	37.402600		Elwin Dillon	304-753-9778 304-992-6223	shannon.r.brim@wv.gov			
Nicholas	Nicholas County HQ	777 Bright Mountain Rd, WV 39 Summersville, WV 26651	-0080.867700	38.290100		Randall Miller	304-872-0811 304-646-1744	randall.w.miller@wv.gov			
	Old Nicholas HEAVY MAIN Lot	2084 Webster Road	-0080.840166	38.297776							
	Fenwick	2982 Richwood Road Fenwick, WV 26202	-0080.581000	38.233200		Shawn Kiser	304-846-9501 304-992-6322	shawn.w.kiser@wv.gov			
Summers	Corridor L/Muddley Substation	50 State Garage Road, Muddley Summersville, WV 26651	-0080.829800	38.369900		Joseph Strickland	304-872-0823 304-646-0259	joseph.e.strickland@wv.gov			
	Summers County HQ	20414 State Route 12 Hinton, WV 25951	-0080.791100	37.620700		James Hardy	304-466-2802 304-646-0367	james.g.hardy@wv.gov			

**ROADWAY SALT - SODIUM CHLORIDE  
DISTRICT 10 DELIVERY SITE & CONTACT INFORMATION**

EXHIBIT 1

COUNTY	DELIVERY SITE DESIGNATION	PHYSICAL ADDRESS	LON	LAT	NOTES	District Comptroller: <i>Angela Roske</i>			BILLING ADDRESS		
						CONTACT NAME	CONTACT PHONE	CONTACT EMAIL			
<b>McDowell</b>	McDowell County HQ	100 Headquarters Lane Havaco, WV 24801	-81.572303	37.399177		District Comptroller: <i>Angela Roske</i> 304-716-3019 <a href="mailto:angela.d.roske@wv.gov">angela.d.roske@wv.gov</a>					
	Yukon Substation	383 Marshall Highway Yukon, WV 24892	-81.696982	37.320782			Corlen Argo Latisha Scott	304-573-4568 304-436-8411	<a href="mailto:corlen.h.argo@wv.gov">corlen.h.argo@wv.gov</a> <a href="mailto:latisha.scott@wv.gov">latisha.scott@wv.gov</a>		
	Johanny Cake Substation	72 Coat Heritage Rd Johanny Cake, WV 24844	-81.811437	37.505975							
	Raysal	8388 Marshall Highway WV 83 Raysal, WV 24879	-81.779132	37.346217							
<b>Mercer</b>	Mercer County HQ	434 New Hope Rd Princeton, WV 24740	-81.115398	37.366396	WV 20 -- 0.10 Mi. W. of Princeton at Jct. WV 104						
	Flat Top Substation	21585 Beckley Road Flat Top, WV 25841	-81.108332	37.587853		Kevin Belcher Melissa D. Midkiff	304-425-2782 304-425-2025	<a href="mailto:kevin.g.belcher@wv.gov">kevin.g.belcher@wv.gov</a> <a href="mailto:melissa.d.midkiff@wv.gov">melissa.d.midkiff@wv.gov</a>			
	I-77 near Princeton	320 Ambrose Lane Princeton, WV 24740	-81.055387	37.358522		Joey Smith Richard A. Cregger	304-487-5280 304-487-5228	<a href="mailto:joey.m.smith@wv.gov">joey.m.smith@wv.gov</a> <a href="mailto:richard.a.cregger@wv.gov">richard.a.cregger@wv.gov</a>	270 Hardwood Lane Princeton, WV 24740		
<b>Raleigh</b>	Raleigh County HQ	379 Market Road Beckley, WV 25801	-81.188918	37.812597	Located on County route 21/04 at Skelton						
	Bolt Substation	2314 Bolt Road Bolt, WV 25817	81°13'13.40"W	37.764016		Jeremy Canaday Krista Sampson	304-573-0524 304-256-6746	<a href="mailto:jeremy.w.canaday@wv.gov">jeremy.w.canaday@wv.gov</a> <a href="mailto:krista.i.sampson@wv.gov">krista.i.sampson@wv.gov</a>			
	Bragg Substation	200 Samaritan Drive Shady Spring, WV 25918	-80.984845	37.773654		Jeremy Canaday Krista Sampson	304-573-0524 304-256-6746	<a href="mailto:jeremy.w.canaday@wv.gov">jeremy.w.canaday@wv.gov</a> <a href="mailto:krista.i.sampson@wv.gov">krista.i.sampson@wv.gov</a>			
	Coalfields Substation	2314 Bolt Road Bolt, WV 25817	81°13'13.40"W	37°45'0.23"N		Michael J Knight Tobie L Jilderbrand	304-763-5312 304-573-0524	<a href="mailto:michael.j.knight@wv.gov">michael.j.knight@wv.gov</a> <a href="mailto:tobie.l.jilderbrand@wv.gov">tobie.l.jilderbrand@wv.gov</a>			
<b>Wyoming</b>	Wyoming County HQ	1409 Bearhole Rd (WV 97) Pineville, WV 24874	-81.509619	37.591109		Jason Criss Jeremy Canaday Krista Sampson	304-800-3024 304-573-0524 304-256-6746	<a href="mailto:jason.s.cris@wv.gov">jason.s.cris@wv.gov</a> <a href="mailto:jeremy.w.canaday@wv.gov">jeremy.w.canaday@wv.gov</a> <a href="mailto:krista.i.sampson@wv.gov">krista.i.sampson@wv.gov</a>			
	Still Run Substation	9390 River Road Still Run, WV 25882	-81.434440	37.578902		Shaamon Stewart Eva England	304-732-9372 304-732-7031	<a href="mailto:shaamon.b.stewart@wv.gov">shaamon.b.stewart@wv.gov</a> <a href="mailto:eva.m.England@wv.gov">eva.m.England@wv.gov</a>			
	Hanover Outpost	2959 US 52 Hanover, WV 24839	-81.798082	37.572979							





**WVDOH APL - Sodium Chloride (Roadway Salt)**

Effective Date: March 31, 2026  
 Contact: Calvin Ratchford  
 Phone: 304-414- 6649  
 Email: Calvin.W.Ratchford@wv.gov

Site Manager (SM) Material Code: 715.002.001  
 AWP Material Code: 715.002.000

<b>Sodium Chloride (Roadway Salt)</b>				
<b>#</b>	<b>Manufacturer</b>	<b>Manufacturer Location</b>	<b>Sodium Chloride Source Location(s)</b>	<b>WVDOH Approval Number</b>
1	American Rock Salt Company, LLC.	Mt. Morris, NY	2124 Schoonmaker Ave. Belle Vernon, PA 15012	2502086
2	Cargill, Inc. - Salt, Road Safety	Lansing, NY & Cleveland OH	Route 33 West 3105 Harrison Ave. Elkins, WV 26241	2502087
3	Cargill, Inc. - Salt, Road Safety	Lansing, NY & Cleveland OH	2021 South Clinton Street Baltimore, MD 21224	2502088
4	Cargill, Inc. - Salt, Road Safety	Lansing, NY & Cleveland OH	4927 Starkey Road Roanoke, VA 24018	2502089
5	Cargill, Inc. - Salt, Road Safety	Lansing, NY & Cleveland OH	1000 Madison Ave. West Elizabeth, PA 15088	2502090
6	Compass Minerals	Overland Park, Kansas	1382 Cote Blanche Island Franklin, Louisiana 70538	2502091
7	Government MLO Supplies USA, Inc.	Minneapolis, MN	2021 South Clinton Street Baltimore, MD 21224	2502092
8	Morton Salt, Inc.	Chicago, IL	Baltimore Stockpile 1671 S. Highland Avenue Baltimore, MD 21224	2502093
9	Morton Salt, Inc.	Chicago, IL	Clifton Forge Stockpile 501 W. Ridgeway St. Clifton Forge, VA 24422	2502094
10	Morton Salt, Inc.	Chicago, IL	West Elizabeth Stockpile 1000 Madison Avenue West Elizabeth, PA 15088	2502095
11	Morton Salt, Inc.	Chicago, IL	Portsmouth Stockpile 5150 Gallia Street Portsmouth, OH 45662	2502096
12	Morton Salt, Inc.	Chicago, IL	Parkersburg Stockpile 400 Buckeye Street Parkersburg, WV 26101	2502097

The products listed in this APL have met the requirements set forth in the WVDOH Standard Specifications Roads and Bridges - Section 715.2 - Sodium Chloride.

**UNANIMOUS WRITTEN CONSENT  
OF THE SOLE MEMBER  
OF THE BOARD OF DIRECTORS  
OF  
COMPASS MINERALS AMERICA INC.**

**February 16, 2026**

The undersigned, being all of the members of the board of directors (the "Board") of Compass Minerals America Inc., a Delaware corporation (the "Corporation") hereby consent in writing pursuant to Section 141(f) of the Delaware General Corporation Law to the adoption of the following resolutions without a meeting and waive any notice required in connection therewith.

**Authorized Signatories**

**WHEREAS**, from time to time, it is desirable for individuals to sign documents on behalf of the Corporation in connection with sales transactions relating to the Corporation's Highway Sales Department.

**NOW, THEREFORE, BE IT RESOLVED**, that the following individuals (the "Authorized Signatories") be, and each of them hereby is, authorized, subject to applicable limitations under the Corporation's Delegation of Authority Policy, on behalf of the Corporation, to sign bids, performance bonds and contracts for the sale of sodium chloride and other deicing products, and to sign any other documents which, in his or her opinion, are necessary or desirable in order to effectuate and carry out the foregoing, and all other individuals who were so authorized prior to the date first written above are no longer so authorized:

Edward C. Dowling, Jr.	President and CEO
Peter Fjellman	Chief Financial Officer
Benjamin S. Nichols	Chief Commercial Officer
Patrick Merrin	Chief Operations Officer
Ashley Ward	Chief Accounting Officer
James D. Hughes	Vice President General Counsel
Gary R. Gose	Vice President, Tax and Assistant Secretary
Brent A. Collins	Vice President, Treasurer
Jared M. Campbell	Assistant General Counsel
Jon Schnieders	Vice President, Highway & Chemical
Joel Gerdes	Director, U.S. Highway Sales
Ryan Royer	Director of Sales – Chemical & MgCl <sub>2</sub>
Sean Lierz	Highway Sales Senior Manager
Jason Fritz	Highway Sales Manager
Austin Hilbrands	Highway Sales Manager
Scott Douglass	Senior Director, Supply Chain

**General**

**RESOLVED**, that the officers of the Corporation are, and each of them is, hereby authorized, for and on behalf of the Corporation, to execute, deliver, file, acknowledge and record any and all such documents and instruments, and to take or cause to be done any and all such other things as they, or any of them, may deem necessary or desirable to effectuate and carry out the resolutions adopted hereby; and

**FURTHER RESOLVED**, that any actions previously taken or caused to be taken by any officer of the Corporation or any Authorized Signatory in connection with the matters contemplated by these resolutions, or in carrying out the terms and intentions of the above resolutions, are hereby acknowledged to be duly authorized acts performed on behalf of the Corporation and are hereby ratified, confirmed and adopted as such.

[Signature Page Follows]

**IN WITNESS WHEREOF**, the undersigned have caused this consent to be duly executed as of the date first written above. This consent may be executed via .pdf, facsimile or other electronic means and in two or more counterparts, each of which will be deemed an original, and all of which together will constitute one and the same instrument.



Peter Fjellman



Jared M. Campbell

## Request for Taxpayer Identification Number and Certification

Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

**Give form to the  
requester. Do not  
send to the IRS.**

**Before you begin.** For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

<b>Print or type.</b> <i>See Specific Instructions on page 3.</i>	<p><b>1</b> Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)</p> <p><b>COMPASS MINERALS AMERICA INC</b></p>	
	<p><b>2</b> Business name/disregarded entity name, if different from above.</p>	
	<p><b>3a</b> Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only <b>one</b> of the following seven boxes.</p> <p><input type="checkbox"/> Individual/sole proprietor    <input checked="" type="checkbox"/> C corporation    <input type="checkbox"/> S corporation    <input type="checkbox"/> Partnership    <input type="checkbox"/> Trust/estate</p> <p><input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) . . . . .</p> <p><b>Note:</b> Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner.</p> <p><input type="checkbox"/> Other (see instructions)</p>	<p><b>4</b> Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):</p> <p>Exempt payee code (if any) _____</p> <p>Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____</p> <p style="text-align: right;"><i>(Applies to accounts maintained outside the United States.)</i></p>
	<p><b>3b</b> If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions . . . . . <input type="checkbox"/></p>	
	<p><b>5</b> Address (number, street, and apt. or suite no.). See instructions.</p> <p><b>9900 W 109TH ST, SUITE 100</b></p>	<p>Requester's name and address (optional)</p>
	<p><b>6</b> City, state, and ZIP code</p> <p><b>OVERLAND PARK, KS 66210</b></p>	
	<p><b>7</b> List account number(s) here (optional)</p>	

### Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

<b>Social security number</b>									
<b>or</b>									
<b>Employer identification number</b>									
4	8	-	1	0	4	7	6	3	2

**Note:** If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

### Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

<b>Sign Here</b>	Signature of U.S. person <i>Kimlog Wells</i>	Date <i>1/6/2026</i>
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### General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

### What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they



## CREDIT INFORMATION

<b>FIRM NAME:</b>	Compass Minerals America Inc.	<b>PHONE:</b>	(913) 344-9100
<b>PRINCIPAL ADDRESS:</b>	9900 W. 109 <sup>th</sup> St., Suite 100 Overland Park, Kansas 66210	<b>FEDERAL ID CODE:</b>	48-1047632
<b>MAILING ADDRESS:</b>	Same	<b>DATE INCORPORATED:</b>	01/21/88
<b>OTHER LOCATIONS:</b>	Chicago, IL; Duluth, MN; Ogden, UT; Lyons, KS; Cote Blanche, LA; Buffalo, NY	<b>DATE STARTED:</b>	1917
		<b>TYPE OF BUSINESS:</b>	Manufacturing

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### OFFICERS:

Edward Dowling	President and CEO
Peter Fjellman	Chief Financial Officer
Ashley Ward	Chief Accounting Officer
Mary L. Frontczak	Chief Legal and Administrative Officer and Corporate
Ben Nichols	Chief Sales Officer
Patrick Merrin	Chief Operations Officer
Brent Collins	Treasurer
Gary R. Gose	Vice President, Tax and Assistant Secretary

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### TRADE REFERENCES:

Wheeler Machinery Co.  
4901 W 2100 S  
West Valley City, UT 84120  
[account-coordinators@wheelercat.com](mailto:account-coordinators@wheelercat.com)  
801-978-1850 (fax)

H&E Equipment LLC  
7500 Pecue Lane  
Baton Rouge, LA 70809  
225-756-3602  
225-756-3621 (fax) attn. Teresa  
[tlalonde@he-equipment.com](mailto:tlalonde@he-equipment.com)

Prince Agri Products  
Contact: Kathy Irvin  
229 Radio Road  
Quincy, IL 62305  
(217) 592-1332  
(217) 223-2808 (fax)

Salerno Packaging Inc.  
c/o Inteplast Credit  
9 Peach Tree Hill Road  
Livingston NJ 07039  
973-740-8205 (Fax)

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### BANK REFERENCES:

JP Morgan Chase  
One Chase Plaza, 7<sup>th</sup> Floor  
New York, NY 10005

Account No.: 581776991  
Contact: Credit Reference Group  
Tel: (817) 399-7201  
Fax: (817) 345-3794 or 3795

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### RESALE / EXEMPTION STATUS:

Exemption certificates provided upon request for items which are incorporated as an ingredient or component part of other tangible personal property to be produced for ultimate sale at retail by manufacturing, processing or fabricating.

## Product Data Sheet

### Production Location

- Cote Blanche, Louisiana - USA

### Product Description

- Rock salt obtained by conventional mining methods, crushed, and screened to size
- No more than 30% of product passes 30-mesh screen

### Physical Properties

- Bulk Density: 72 lb/ft<sup>3</sup>
- Average Particle Size: 0.146" (3.7mm)

### Admixture

- Yellow Prussiate of Soda (YPS) added to a max of 70 ppm

### Method of Analysis

- American Society for Testing and Materials Procedures D632 and E534
- All other testing is from Compass Minerals' internal quality control procedures, which are available upon request.

Chemical Analysis			
Constituent	Formula		ASTM Spec
Sodium Chloride	NaCl	(%)	95% min

Particle Size			
U.S.S. Mesh	Tyler Mesh	Open (Inches)	ASTM Spec % Passing
1/2	1/2	0.5	100
0.375	0.375	0.375	95 - 100
4	4	0.187	20 - 90
8	8	0.0937	10 - 60
30	28	0.0234	0 - 15

Packaging		
Description	Old Product Code	New Product Code
Bulk	7608	613624
Bulk, Untreated		2932815

# HIGHWAY DEICING ROCK SALT



**Product Name:** Highway Deicing Rock Salt

**Alternate Name:** Sodium Chloride

**Source:** Goderich, Ontario, Canada

**Packaging:** Bulk

Chemical Analysis			
Constituent	Formula	Unit	Guarantee
Sodium Chloride	NaCl	%	95 MIN
Moisture		%	1.5 MAX
Water Insolubles		%	3.0 MAX

Particle Size Distribution, Range % Passing			
Tyler Mesh	US Mesh	Opening (inch)	Range % Passing
0.5	0.5	0.5	100
0.37	3/8	0.375	95 - 100
4	4	0.187	20 - 90
8	8	0.937	10 - 60
28	30	0.0234	15 MAX

Physical Properties	
Measurement	Typical
Bulk Density	1249 - 1298 kg/m <sup>3</sup> (78 - 81 lb/ft <sup>3</sup> )
Average Particle Size	3.7 mm (0.146")

## Admixture

- Sodium Ferrocyanide (YPS) added as an anti-caking agent at a target of 60 ppm

*Product meets specifications required by ASTM D632*

**Compass Minerals | 877-462-7258**  
9900 West 109<sup>th</sup> Street, Suite 100, Overland Park 66210



# SAFETY DATA SHEET

## 1. Identification

<b>Product identifier</b>	<b>Sodium Chloride</b>
<b>Other means of identification</b> <b>Synonyms</b>	Sifto Water Care Products, Sifto Safe Step Extreme, Safe Step 3500 Max-Blend, American Backwoods Animal Nutrition Products, American Stockman Animal Nutrition Products, Aspen, Aspen Blue, Sifto Canadian Stockman Animal Nutrition products, Commercial bulk rock salt, IceAway Turbo Plus, Safe Step Pro Series Econo Blend Blue 370, IceAway Rock Salt, IceAway Turbo, IceAway Turbo Blue, MaxiFonte, Natural Salt water care, Sun Soft Water Care Products, ProSoft water care products, QwikSalt, Safe Step 3300 Rock Salt, Safe Step 4300 Dual Blend, Safe Step 4300 Dual Blend Blue, Safe Step 6300 Enviro- Blend, Safe Step Pro Series 550, Safe Step Pro Series 570, Industrial Purity Industrial Products, Safe Step Pro Series 960 Choice Formula, Safe Step Sure Paws, Salt brine, Sifto Salt, Sifto Safe Step Enviro-Guard, Sifto Safe Step Ice Salt, Sifto Safe Step Sure Paws, SureSoft water care products, Thawrox Treated salt, Winter Storm, Winter Storm Blue, DriRox
<b>Recommended use</b>	De-icer. General industrial and water softening/conditioning purposes. Animal Nutrition.
<b>Recommended restrictions</b>	None known.
<b>Manufacturer/Importer/Supplier/Distributor information</b>	
<b>Manufacturer</b>	
<b>Company name</b>	Compass Minerals America Inc.
<b>Address</b>	9900 West 109th Street, Suite 100 Overland Park KS 66210 United States
<b>Telephone</b>	913-344-9200
<b>Website</b>	<a href="http://www.compassminerals.com/">http://www.compassminerals.com/</a>
<b>E-mail</b>	<a href="mailto:techservicesrequests@compassminerals.com">techservicesrequests@compassminerals.com</a>
<b>Supplier</b>	Compass Minerals Canada Corp 6700 Century Avenue Mississauga L5N 6A4 CA Phone: 1-905-567-0231
<b>CHEMTREC</b>	1-800-424-9300
<b>CANUTEC</b>	1-613-996-6666

## 2. Hazard identification

<b>Physical hazards</b>	Not classified.
<b>Health hazards</b>	Not classified.
<b>Environmental hazards</b>	Not classified.
<b>WHMIS 2015 defined hazards</b>	Not classified
<b>Label elements</b>	
<b>Hazard symbol</b>	None.
<b>Signal word</b>	None.
<b>Hazard statement</b>	The product and/or mixture does not meet the criteria for classification.
<b>Precautionary statement</b>	
<b>Prevention</b>	Observe good industrial hygiene practices.
<b>Response</b>	Wash hands after handling.
<b>Storage</b>	Store away from incompatible materials, i.e, strong oxidizing agents (see Section 10)
<b>Disposal</b>	Dispose of waste and residues in accordance with local authority requirements.
<b>WHMIS 2015: Health Hazard(s) not otherwise classified (HNNOC)</b>	None known

<b>WHMIS 2015: Physical Hazard(s) not otherwise classified (PHNOC)</b>	None known
<b>Hazard(s) not otherwise classified (HNOC)</b>	None known.
<b>Supplemental information</b>	Not applicable.

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### 3. Composition/Information on ingredients

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**Mixture**

Ingredients not identified are non-hazardous by GHS criteria.

**Composition comments** Non-hazardous by WHMIS/OSHA criteria

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### 4. First-aid measures

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<b>Inhalation</b>	Avoid breathing dust. If symptoms develop move victim to fresh air. If symptoms persist, obtain medical attention.
<b>Skin contact</b>	Rinse skin with water/shower. Get medical attention if irritation develops and persists.
<b>Eye contact</b>	Rinse with water. Get medical attention if irritation develops and persists.
<b>Ingestion</b>	Rinse mouth. If ingestion of a large amount does occur, seek medical attention.
<b>Most important symptoms/effects, acute and delayed</b>	Direct contact with eyes may cause temporary irritation.
<b>Indication of immediate medical attention and special treatment needed</b>	Treat symptomatically.

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### 5. Fire-fighting measures

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<b>Suitable extinguishing media</b>	Salt and salt mixtures are non-combustible.
<b>Unsuitable extinguishing media</b>	Not applicable.
<b>Specific hazards arising from the chemical</b>	During fire, gases hazardous to health may be formed.
<b>Special protective equipment and precautions for firefighters</b>	Use appropriate firefighting PPE as a general precaution.
<b>Fire-fighting equipment/instructions</b>	Salt is not combustible and thus is not the material of concern for firefighting equipment or methods.
<b>Specific methods</b>	In the event of a fire, equipment and methods that are consistent with the combusting material should be utilized.
<b>General fire hazards</b>	No unusual fire or explosion hazards noted.
<b>Hazardous combustion products</b>	May include and are not limited to: Oxides of sodium.

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### 6. Accidental release measures

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<b>Personal precautions, protective equipment and emergency procedures</b>	Keep unnecessary personnel away. Wear appropriate protective equipment and clothing during clean-up. For personal protection, see section 8 of the SDS.
<b>Methods and materials for containment and cleaning up</b>	Before attempting clean up, refer to hazard data given above. Use broom or dry vacuum to collect material for proper disposal without raising dust. Rinse area with water. Prevent large spills from entering sewers or waterways. Contact emergency services and supplier for advice. For waste disposal, see section 13 of the SDS.
<b>Environmental precautions</b>	Avoid direct release into waterways and sewers.

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### 7. Handling and storage

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<b>Precautions for safe handling</b>	Avoid contact with eyes and skin. Avoid breathing dust. When using, do not eat, drink or smoke.
<b>Conditions for safe storage, including any incompatibilities</b>	Keep container tightly closed in a cool, dry and well-ventilated place. Store away from incompatible materials (see Section 10 of the SDS).

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### 8. Exposure controls/Personal protection

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<b>Occupational exposure limits</b>	No exposure limits noted for ingredient(s).
<b>Biological limit values</b>	No biological exposure limits noted for the ingredient(s).

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**Appropriate engineering controls**

TWA PEL: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, OSHA (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates Not Otherwise Regulated (PNOR): 5mg/cu.m. Respirable Dust 8-Hour TWA PEL, 15mg/cu.m. Total Dust 8-Hour TWA PEL.

TWA TLV: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, ACGIH (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates (insolubles) Not Otherwise Classified (PNOC): 10mg/cu.m. Inhalable Particulate 8-Hours TWA TLV, 3mg/cu.m. Respirable Particulate TWA TLV.

Use process enclosures, local exhaust ventilation, or other engineering controls to control airborne levels below recommended exposure limits.

**Individual protection measures, such as personal protective equipment****Eye/face protection**

Safety glasses if eye contact is possible.

**Skin protection****Hand protection**

Rubber gloves. Confirm with a reputable supplier first.

**Other**

Wear suitable protective clothing.

**Respiratory protection**

No personal respiratory protective equipment normally required.

**Thermal hazards**

Not applicable.

**General hygiene considerations**

Handle in accordance with good industrial hygiene and safety practice. Wash hands before breaks and immediately after handling the product. When using, do not eat, drink or smoke.

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## 9. Physical and chemical properties

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<b>Appearance</b>	Crystalline.
<b>Physical state</b>	Solid.
<b>Form</b>	Solid.
<b>Color</b>	Varies
<b>Odor</b>	Odorless
<b>Odor threshold</b>	Not applicable
<b>pH</b>	6 - 8 (Neutral)
<b>Melting point/freezing point</b>	Not applicable
<b>Initial boiling point and boiling range</b>	Not applicable
<b>Pour point</b>	Not applicable
<b>Specific gravity</b>	Not applicable
<b>Partition coefficient (n-octanol/water)</b>	Not applicable
<b>Flash point</b>	Not applicable
<b>Evaporation rate</b>	Not applicable
<b>Flammability (solid, gas)</b>	Not applicable.
<b>Upper/lower flammability or explosive limits</b>	
<b>Flammability limit - lower (%)</b>	Not applicable
<b>Flammability limit - upper (%)</b>	Not applicable
<b>Explosive limit - lower (%)</b>	Not applicable
<b>Explosive limit - upper (%)</b>	Not applicable
<b>Vapor pressure</b>	Not applicable
<b>Vapor density</b>	Not applicable
<b>Relative density</b>	Not applicable
<b>Solubility(ies)</b>	Not available.
<b>Auto-ignition temperature</b>	Not applicable
<b>Decomposition temperature</b>	Not applicable
<b>Viscosity</b>	Not applicable

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## 10. Stability and reactivity

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<b>Reactivity</b>	May react with incompatible materials.
<b>Possibility of hazardous reactions</b>	Hazardous polymerization does not occur.

<b>Chemical stability</b>	Material is stable under normal conditions.
<b>Conditions to avoid</b>	Contact with incompatible materials, i.e strong oxidizing agents.
<b>Incompatible materials</b>	Acids. Strong oxidizing agents.
<b>Hazardous decomposition products</b>	May include and are not limited to: Oxides of sodium.

## 11. Toxicological information

<b>Information on likely routes of exposure</b>	
<b>Ingestion</b>	May cause stomach distress, nausea or vomiting.
<b>Inhalation</b>	No adverse effects due to inhalation are expected.
<b>Skin contact</b>	No adverse effects due to skin contact are expected.
<b>Eye contact</b>	Direct contact with eyes may cause temporary irritation.
<b>Symptoms related to the physical, chemical and toxicological characteristics</b>	
<b>Information on toxicological effects</b>	
<b>Acute toxicity</b>	Not classified.
<b>Skin corrosion/irritation</b>	Prolonged skin contact may cause temporary irritation.
<b>Exposure minutes</b>	Not available.
<b>Erythema value</b>	Not available.
<b>Oedema value</b>	Not available.
<b>Serious eye damage/eye irritation</b>	Direct contact with eyes may cause temporary irritation.
<b>Corneal opacity value</b>	Not available.
<b>Iris lesion value</b>	Not available.
<b>Conjunctival reddening value</b>	Not available.
<b>Conjunctival oedema value</b>	Not available.
<b>Recover days</b>	Not available.
<b>Respiratory or skin sensitization</b>	
<b>Respiratory sensitization</b>	Not available.
<b>Skin sensitization</b>	This product is not expected to cause skin sensitization.
<b>Mutagenicity</b>	No data available to indicate product or any components present at greater than 0.1% are mutagenic or genotoxic.
<b>Carcinogenicity</b>	This product is not considered to be a carcinogen by IARC, ACGIH, NTP or OSHA.
<b>OSHA Specifically Regulated Substances (29 CFR 1910.1001-1052)</b>	
Not listed.	
<b>Reproductive toxicity</b>	This product is not expected to cause reproductive or developmental effects.
<b>Teratogenicity</b>	Not classified.
<b>Specific target organ toxicity - single exposure</b>	Not classified.
<b>Specific target organ toxicity - repeated exposure</b>	Not classified.
<b>Aspiration hazard</b>	Not classified.
<b>Chronic effects</b>	Not classified.

## 12. Ecological information

<b>Ecotoxicity</b>	Not available.
<b>Persistence and degradability</b>	No data is available on the degradability of this product.
<b>Bioaccumulative potential</b>	No data available.
<b>Mobility in soil</b>	No data available.
<b>Mobility in general</b>	Not available.
<b>Other adverse effects</b>	No other adverse environmental effects (e.g. ozone depletion, photochemical ozone creation potential, global warming potential) are expected from this component.

## 13. Disposal considerations

<b>Disposal instructions</b>	Collect and reclaim or dispose in sealed containers in accordance with applicable regulations.
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**Local disposal regulations**  
**Hazardous waste code**

Dispose in accordance with all applicable regulations.

**Waste from residues / unused products**

The waste code should be assigned in discussion between the user, the producer and the waste disposal company.  
Empty containers or liners may retain some product residues. This material and its container must be disposed of in a safe manner (see: Disposal instructions).

**Contaminated packaging**

Empty containers should be taken to an approved waste handling site for recycling or disposal. Since emptied containers may retain product residue, follow label warnings even after container is emptied.

#### 14. Transport information

**Transport of Dangerous Goods (TDG) Proof of Classification**

Classification Method: Classified as per Part 2, Sections 2.1 – 2.8 of the Transportation of Dangerous Goods Regulations. If applicable, the technical name and the classification of the product will appear below.

**U.S. Department of Transportation (DOT)**

Not regulated as dangerous goods.

**Transportation of Dangerous Goods (TDG - Canada)**

Not regulated as dangerous goods.

#### 15. Regulatory information

**Canadian federal regulations**

This product has been classified in accordance with the hazard criteria of the HPR and the SDS contains all the information required by the HPR.

**Export Control List (CEPA 1999, Schedule 3)**

Not listed.

**Greenhouse Gases**

Not listed.

**Precursor Control Regulations**

Not regulated.

**WHMIS 2015 Exemptions**

Not controlled

**US federal regulations**

This product is NOT known to be a "Hazardous Chemical" as defined by the OSHA Hazard Communication Standard, 29 CFR 1910.1200.

**TSCA Section 12(b) Export Notification (40 CFR 707, Subpt. D)**

Not regulated.

**CERCLA Hazardous Substance List (40 CFR 302.4)**

Not listed.

**SARA 304 Emergency release notification**

Not regulated.

**OSHA Specifically Regulated Substances (29 CFR 1910.1001-1052)**

Not listed.

**Superfund Amendments and Reauthorization Act of 1986 (SARA)**

**SARA 302 Extremely hazardous substance** No

**SARA 311/312 Hazardous chemical** No

**SARA 313 (TRI reporting)**

Not regulated.

**Other federal regulations**

**Clean Air Act (CAA) Section 112 Hazardous Air Pollutants (HAPs) List**

Not regulated.

**Clean Air Act (CAA) Section 112(r) Accidental Release Prevention (40 CFR 68.130)**

Not regulated.

**US state regulations**

See below

**US. California Proposition 65**

California Safe Drinking Water and Toxic Enforcement Act of 1986 (Proposition 65): This material is not known to contain any chemicals currently listed as carcinogens or reproductive toxins.

**Inventory status**

**Country(s) or region**

**Inventory name**

**On inventory (yes/no)\***

Canada

Domestic Substances List (DSL)

Yes

Canada

Non-Domestic Substances List (NDSL)

No

United States & Puerto Rico

Toxic Substances Control Act (TSCA) Inventory

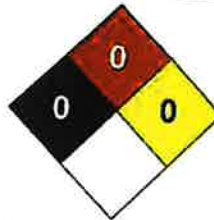
Yes

\*A "Yes" indicates that all components of this product comply with the inventory requirements administered by the governing country(s)

16. Other information

LEGEND	
Severe	4
Serious	3
Moderate	2
Slight	1
Minimal	0

HEALTH	/ 0
FLAMMABILITY	0
PHYSICAL HAZARD	0
PERSONAL PROTECTION	X



**Disclaimer**

Information contained herein was obtained from sources considered technically accurate and reliable. While every effort has been made to ensure full disclosure of product hazards, in some cases data is not available and is so stated. Since conditions of actual product use are beyond control of the supplier, it is assumed that users of this material have been fully trained according to the requirements of all applicable legislation and regulatory instruments. No warranty, expressed or implied, is made and supplier will not be liable for any losses, injuries or consequential damages which may result from the use of or reliance on any information contained in this document.

**Issue date**

**Version #**

**Effective date**

**Prepared by**

**Further information**

**Other information**

16-August-2021

03

16-August-2021

Dell Tech Laboratories, Ltd. Phone: (519) 858-5021

Not available.

For an updated SDS, please contact the supplier/manufacturer listed on the first page of the document.

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 1 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
-------------------------------

<b>DISTRICT 1</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Boone</i>	103	Clinton @ WV85	1,500	
	103	Rock Creek	3,000	
	103	Seth	1000	
<b><i>Boone County Total Estimated</i></b>			<b>5,500</b>	<b>\$131.75</b>
<i>Clay</i>	108	Widen Road & CR 11	3,000	
<b><i>Clay County Total Estimated</i></b>			<b>3,000</b>	<b>\$138.49</b>
<i>Kanawha</i>	123	Chelyan	2,000	
	122	Elkview	3,000	
	121	North Charleston	2,800	
	124	St. Albans	3,200	
	172	I-64 @ Rt. 119 and Penn. Avenue	1,600	
	173	I-77 @ Sissonville	1,500	
	174	I-79 @ Amma	1,500	
182	Corridor G @ Alum Creek	2,000		
<b><i>Kanawha County Total Estimated</i></b>			<b>17,600</b>	<b>\$132.01</b>
<i>Mason</i>	127	Glenwood	600	
	127	Pt. Pleasant @ Fairground Rd.	5,000	
	164	Pt. Pleasant @ Jackson Ave.	1,200	
<b><i>Mason County Total Estimated</i></b>			<b>6,800</b>	<b>\$123.40</b>
<i>Putnam</i>	140	Red House	800	
	140	Hurricane @ Rt. 34	3,000	
	171	I-64 @ Scary Creek	2,000	
<b><i>Putnam County Total Estimated</i></b>			<b>5,800</b>	<b>No Bid</b>
<b>DISTRICT 1 TOTAL</b>			<b>38,700</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 2 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 2</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Cabell</i>	0206	Barboursville / Cabell Co. HQ	5,500	
	0271	Huntington I-64 Section 1	2,000	
	0206	Huntington 17th St. Bridge	2,000	
<b><i>Cabell County Total Estimated</i></b>			<b>9,500</b>	<b>\$127.06</b>
<i>Lincoln</i>	0222	West Hamlin	5,000	
	0222	Yawkey	1,400	
	0222	Harts	1,400	
<b><i>Lincoln County Total Estimated</i></b>			<b>7,800</b>	<b>\$129.66</b>
<i>Logan</i>	0281	Corridor G @ Chapmanville	2,750	
	0223	Wilkinson Substation	1,500	
	0223	Man Substation	1,400	
	0223	Hickory Lane	4,000	
<b><i>Logan County Total Estimated</i></b>			<b>9,650</b>	<b>No Bid</b>
<i>Mingo</i>	0281	Corridor G @ Miller's Creek, Bldg #03011	1,300	
	0230	Mingo Cty @Miller's Creek, Bldg #03025	2,000	
	0230	Gilbert Substation	1,200	
	0230	Mingo 119 South	2,000	
	0230	US 52 King Coal Highway	0	
<b><i>Mingo County Total Estimated</i></b>			<b>6,500</b>	<b>No Bid</b>
<i>Wayne</i>	0250	Pritchard Substation	8,000	
	0250	Wayne County Headquarters	2,400	
	0250	Crum Substation	1,200	
	0250	Heartland Intermodal Gateway	0	
<b><i>Wayne County Total Estimated</i></b>			<b>11,600</b>	<b>\$123.50</b>
<b>DISTRICT 2 TOTAL</b>			<b>45,050</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 3 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 3</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Calhoun</i>	<i>0307</i>	Millstone	5,200	
<b><i>Calhoun County Total Estimated</i></b>			<b>5,200</b>	<b>No Bid</b>
<i>Jackson</i>	<i>0318</i>	Ripley / Jackson Co. HQ	2,500	
	<i>0372</i>	I-77 @ Medina	1,300	
<b><i>Jackson County Total Estimated</i></b>			<b>3,800</b>	<b>No Bid</b>
<i>Pleasants</i>	<i>0337</i>	Belmont	2,000	
<b><i>Pleasants County Total Estimated</i></b>			<b>2,000</b>	<b>No Bid</b>
<i>Ritchie</i>	<i>0383</i>	APD Pennsboro	3,500	
	<i>0343</i>	Ellenboro / Harrisville Substation	4,300	
	<i>0382</i>	Corridor D @ Nutter Farm	700	
	<i>0343</i>	Smithville Substation	600	
<b><i>Ritchie County Total Estimated</i></b>			<b>9,100</b>	<b>No Bid</b>
<i>Roane</i>	<i>0344</i>	Lefthand @ WV 36	600	
	<i>0344</i>	Ambler Ridge Substation @ US 119	300	
	<i>0344</i>	Roane County HQ	1,700	
<b><i>Roane County Total Estimated</i></b>			<b>2,600</b>	<b>No Bid</b>
<i>Wirt</i>	<i>0353</i>	Elizabeth Substation	1,600	
<b><i>Wirt County Total Estimated</i></b>			<b>1,600</b>	<b>No Bid</b>
<i>Wood</i>	<i>0354</i>	Parkersburg @ Rt. 95S	5,100	
	<i>0371</i>	I-77 @ Parkersburg	5,300	
	<i>0382</i>	Corridor D @ Riverhill	1,900	
<b><i>Wood County Total Estimated</i></b>			<b>12,300</b>	<b>No Bid</b>
<b>DISTRICT 3 TOTAL</b>			<b>36,600</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 4 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 4</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Doddridge</i>	<i>409</i>	West Union (Doddridge Co. HQ)	1,200	
<b><i>Doddridge County Total Estimated</i></b>			<b>1,200</b>	<b>No Bid</b>
<i>Harrison</i>	<i>417</i>	Harrison Co. HQ	6,000	
	<i>472</i>	Saltwell	1,000	
	<i>472</i>	Lost Creek Substation	1,300	
	<i>482</i>	Tunnel Hill Substation	1,500	
<b><i>Harrison County Total Estimated</i></b>			<b>9,800</b>	<b>No Bid</b>
<i>Marion</i>	<i>425</i>	Marion Co. HQ	2,000	
	<i>425</i>	Mannington Substation	2,000	
<b><i>Marion County Total Estimated</i></b>			<b>4,000</b>	<b>No Bid</b>
<i>Monongalia</i>	<i>471</i>	Goshen Rd. Substation	1,500	
	<i>431</i>	Monongalia Co. HQ	7,000	
	<i>431</i>	Pentress Substation	900	
<b><i>Monongalia County Total Estimated</i></b>			<b>9,400</b>	<b>No Bid</b>
<i>Preston</i>	<i>439</i>	Bruceton Mills Substation	15,000	
	<i>439</i>	Preston Co. HQ	1,100	
	<i>439</i>	Terra Alta Substation	1,000	
	<i>439</i>	Fellowsville Substation	800	
	<i>439</i>	Aurora Substation	1,000	
	<i>473</i>	Cooper's Rock Substation	2,000	
<b><i>Preston County Total Estimated</i></b>			<b>20,900</b>	<b>No Bid</b>
<i>Taylor</i>	<i>446</i>	Taylor Co. HQ	2,200	
<b><i>Taylor County Total Estimated</i></b>			<b>2,200</b>	<b>No Bid</b>
<b>DISTRICT 4 TOTAL</b>			<b>47,500</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 5 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 5</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Berkeley</i>	0571	Martinsburg Headquarters - 0571 Storage Bldg	500	
	0502	Berkeley County Headquarters	1,500	
	0502	Tabler Station - 0502 Storage Bldg	800	
<b><i>Berkeley County Total Estimated</i></b>			<b>2,800</b>	<b>No Bid</b>
<i>Grant</i>	0512	Grant Co. HQ	1,200	
	0512	Mt. Storm Substation	1,000	
	0583	Corridor H @ Knobley Road	1,200	
<b><i>Grant County Total Estimated</i></b>			<b>3,400</b>	<b>No Bid</b>
<i>Hampshire</i>	0514	Hampshire Co. HQ	700	
	0514	Capon Bridge Substation	400	
	0514	Slanesville	400	
<b><i>Hampshire County Total Estimated</i></b>			<b>1,500</b>	<b>No Bid</b>
<i>Hardy</i>	0516	Hardy Co. HQ	700	
	0516	Baker Substation	700	
<b><i>Hardy County Total Estimated</i></b>			<b>1,400</b>	<b>No Bid</b>
<i>Jefferson</i>	0519	Jefferson County Headquarters - 0519 Storage Bldg	1,400	
	0564	9/340 Expressway Headquarters - 0564 Storage Bldg	800	
<b><i>Jefferson County Estimated Total Estimated</i></b>			<b>2,200</b>	<b>No Bid</b>
<i>Mineral</i>	0529	Mineral Co. HQ	800	
	0529	Skyline Substation	500	
	0529	Short Gap Substation	500	
	0580	District 5 HQ	100	
<b><i>Mineral County Total Estimated</i></b>			<b>1,900</b>	<b>No Bid</b>
<i>Morgan</i>	0533	Morgan Co. HQ	600	
	0533	Largent Substation	400	
<b><i>Morgan County Total Estimated</i></b>			<b>1,000</b>	<b>No Bid</b>
<b>DISTRICT 5 TOTAL</b>			<b>14,200</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 6 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 6</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Brooke</i>	605	Brooke County HQ	5,000	
	605	US 22 Substation	2,000	
<b>Brooke County Total Estimated</b>			<b>7,000</b>	<b>No Bid</b>
<i>Hancock</i>	615	Hancock County HQ	4,676	
<b>Hancock County Total Estimated</b>			<b>4,676</b>	<b>No Bid</b>
<i>Marshall</i>	626	Marshall Co. HQ	900	
	626	Lynn Camp Substation	400	
	626	Cameron Substation	700	
	626	Sand Hill Substation	300	
<b>Marshall County Total Estimated</b>			<b>2,300</b>	<b>No Bid</b>
<i>Ohio</i>	635	Ohio Co. HQ	1,894	
	635	I-70 Interstate HQ	2,688	
<b>Ohio County Total Estimated</b>			<b>4,582</b>	<b>No Bid</b>
<i>Tyler</i>	648	Tyler Co. HQ	2,500	
	648	Centerville Substation	500	
<b>Tyler County Total Estimated</b>			<b>3,000</b>	<b>No Bid</b>
<i>Wetzel</i>	652	Wetzel Co. HQ	1,400	
	652	Bill Forbes/180 N SR 2	0	
	652	Pine Grove Substation	800	
	652	Hundred Substation	1,000	
<b>Wetzel County Total Estimated</b>			<b>3,171</b>	<b>No Bid</b>
<b>DISTRICT 6 TOTAL</b>			<b>24,729</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 7 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 7</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Barbour</i>	0701	Barbour Co HQ-Shaw Field (00128)	1600	
	0701	Belington Substation (000113)	800	
<b><i>Barbour County Total Estimated</i></b>			<b>2,400</b>	<b>No Bid</b>
<i>Braxton</i>	0704	Braxton County HQ (000444)	1300	
	0704	Heaters Substation (000431)	700	
	0771	Coon Knob Substation (000405)	1500	
	0772	Burnsville Substation (000432)	2100	
<b><i>Braxton County Total Estimated</i></b>			<b>5,600</b>	<b>No Bid</b>
<i>Gilmer</i>	0711	Gilmer County HQ (001110)	1300	
<b><i>Gilmer County Total Estimated</i></b>			<b>1,300</b>	<b>No Bid</b>
<i>Lewis</i>	0721	Lewis County HQ (002108)	2000	
	0782	APD (Weston Mudlick) (002187)	1200	
<b><i>Lewis County Total Estimated</i></b>			<b>3,200</b>	<b>No Bid</b>
<i>Upshur</i>	0749	Clow Lot/Upshur County HQ (004912)	2600	
	0749	Upshur County Brine Farm ( <i>Under Construction</i> )	150	
	0749	Kanawha Head (04903)	1000	
<b><i>Upshur County Total Estimated</i></b>			<b>3,750</b>	<b>No Bid</b>
<i>Webster</i>	0751	Cherry Falls (05129)	600	
	0751	Webster County HQ @ Bolair (05119)	1000	
	0751	Hacker Valley Substation (005120)	300	
<b><i>Webster County Total Estimated</i></b>			<b>1,900</b>	<b>No Bid</b>
<b>DISTRICT 7 TOTAL</b>			<b>18,150</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 8 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

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**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 8</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Pendleton</i>	0836	Franklin, 220 North	350	
	0836	Judy Gap Substation	400	
	0836	Brandywine Stockpile	200	
	0836	Sugar Grove Substation	200	
	0836	Onego Stockpile	300	
	0836	Franklin Rt. 220 South Lot	150	
<b><i>Pendleton County Total Estimated</i></b>			<b>1,600</b>	<b>No Bid</b>
<i>Pocahontas</i>	0838	Pocahontas County HQ	800	
	0838	Seebert Stockpile	600	
	0838	Green Bank Substation	450	
	0838	Bartow Lot	400	
	0838	Snowshoe Stockpile	100	
	0838	Slaty Fork Stockpile	650	
<b><i>Pocahontas County Total Estimated</i></b>			<b>3,000</b>	<b>No Bid</b>
<i>Randolph</i>	0842	Randolph Co. HQ	900	
	0842	Harman Substation	500	
	0842	Coalton Substation	700	
	0842	Alpena Saltshed	200	
	0842	Valley Head Substation	500	
	0842	Mill Creek Substation	500	
	0842	Pickens Substation	300	
	0882	Corridor H	1000	
<b><i>Randolph County Total Estimated</i></b>			<b>4,600</b>	<b>No Bid</b>
<i>Tucker</i>	0847	Tucker Co. HQ	600	
	0847	Thomas Substation	600	
	0883	Corridor H - Thomas	1000	
<b><i>Tucker County Total Estimated</i></b>			<b>2,200</b>	<b>No Bid</b>
<b>DISTRICT 8 TOTAL</b>			<b>11,400</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 9 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

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**Vendor Name:**

Compass Minerals America Inc.
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<b>DISTRICT 9</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>Fayette</i>	<i>0982-01</i>	Oak Hill APD	3,200	
	<i>0910-02</i>	Lookout Substation	2,700	
	<i>0910-03</i>	Falls View Substation	600	
<b><i>Fayette County Estimated Total Estimated</i></b>			<b>6,500</b>	<b>\$144.85</b>
<i>Greenbrier</i>	<i>0913-01</i>	Greenbrier Co. HQ	1,800	
	<i>0913-02</i>	Crawley Substation	4,000	
	<i>0971-01</i>	Hart's Run Substation	700	
<b><i>Greenbrier County Estimated Total Estimated</i></b>			<b>6,500</b>	<b>No Bid</b>
<i>Monroe</i>	<i>0932-01</i>	Monroe Co. HQ	1,000	
	<i>0932-02</i>	Peterstown Substation	500	
<b><i>Monroe County Estimated Total Estimated</i></b>			<b>1,500</b>	<b>No Bid</b>
<i>Nicholas</i>	<i>0934-01</i>	Nicholas Co. HQ	2,400	
	<i>0934-03</i>	Old Nicholas HEAVY MAIN Lot	400	
	<i>0934-04</i>	Fenwick	2,000	
	<i>0983-01</i>	Corridor L/Muddlety Substation	3,500	
<b><i>Nicholas County Estimated Total Estimated</i></b>			<b>8,300</b>	<b>\$147.52</b>
<i>Summers</i>	<i>0945-01</i>	Summers Co. HQ	1,800	
<b><i>Summers County Estimated Total</i></b>			<b>1,800</b>	<b>No Bid</b>
<b>DISTRICT 9 TOTAL</b>			<b>24,600</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**District 10 - Delivery**

**INSTRUCTIONS:** Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

**Vendor Name:**

Compass Minerals America Inc.
-------------------------------

<b>DISTRICT 10</b>				
<b>County</b>	<b>Org</b>	<b>Delivery Site Designation</b>	<b>Estimated Quantity</b>	<b>Vendor Bid Price (cost per ton)</b>
<i>McDowell</i>	<i>1024</i>	McDowell County HQ	3,000	
	<i>1024</i>	Yukon Substation	300	
	<i>1024</i>	Johnny Cake Substation	500	
	<i>1024</i>	Raysal	500	
<b><i>McDowell County Total Estimated</i></b>			<b><i>4,300</i></b>	<b>No Bid</b>
<i>Mercer</i>	<i>1028</i>	Mercer County HQ	4,000	
	<i>1028</i>	Flat Top Substation	300	
	<i>1028</i>	I-77 near Princeton	2,600	
<b><i>Mercer County Total Estimated</i></b>			<b><i>6,900</i></b>	<b>No Bid</b>
<i>Raleigh</i>	<i>1041</i>	Raleigh County HQ	7,000	
	<i>1041</i>	Bolt Substation	300	
	<i>1041</i>	Bragg Substation	15,000	
	<i>1041</i>	Coalfields Expressway	3,500	
<b><i>Raleigh County Total Estimated</i></b>			<b><i>25,800</i></b>	<b>No Bid</b>
<i>Wyoming</i>	<i>1055</i>	Wyoming County HQ	5,500	
	<i>1055</i>	Still Run Substation	2,000	
	<i>1055</i>	Hanover Outpost	1,500	
<b><i>Wyoming County Total Estimated</i></b>			<b><i>9,000</i></b>	<b>No Bid</b>
<b>DISTRICT 10 TOTAL</b>			<b>46,000</b>	

**ROADWAY SALT - SODIUM CHLORIDE**

**Attachment A Pricing Pages**

**WVDOH Pick-Up**

**INSTRUCTIONS:** Vendor may provide pricing per ton for WVDOH pick-up and include its supplier/storage site designation and address. Vendor should include the loading of Material into Agency vehicles in its bid pricing.

\*Vendor may duplicate this page to add more sites if needed.

**Vendor Name:**

Compass Minerals America Inc.
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Vendor Supplier/Storage Site Name and Address	Vendor Bid Price (cost per ton)
Hugheston	<b>\$125.00</b>
Shamblin Stone Inc	
2096 Stephen St	
Hugheston, WV 25110	
Portsmouth	<b>\$115.00</b>
Conley River Terminal	
5150 Gallia Pike	
Portsmouth, OH 45662	