



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 8

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1969767

Procurement Type: Central Master Agreement

Vendor ID:

Legal Name: MORTON SALT INC

Alias/DBA:

Total Bid: \$0.00

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2600000093

Published Date: 5/20/26

Close Date: 6/16/26

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 8

Total of All Attachments: 8



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1969767
Solicitation Description: Roadway Salt - Sodium Chloride
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2026-06-16 13:30	SR 0803 ESR06152600000008699	1

VENDOR
 000000167452
 MORTON SALT INC

Solicitation Number: CRFQ 0803 DOT2600000093
Total Bid: 0
Response Date: 2026-06-16
Response Time: 10:39:14
Comments:

FOR INFORMATION CONTACT THE BUYER

John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Roadway Salt - Sodium Chloride - DELIVERY	0.00000	TON	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
46161506			

Commodity Line Comments: Pricing attached

Extended Description:

Delivery of roadway salt by Vendor to WVDOH Agency delivery locations, as specified on the ATT A Pricing Pages.

VENDOR NOTE: Bid evaluation is based ATT A Pricing Page submissions. Price entries or other notations made in the wvOASIS commodity lines description will not be considered for bid evaluation.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Roadway Salt - Sodium Chloride - PICK-UP	0.00000	TON	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
46161506			

Commodity Line Comments: See pricing sheet for pick up pricing

Extended Description:

Pick-Up of roadway salt by a WVDOH Agency from a Vendor's source site.

VENDOR NOTE: Bid evaluation is based ATT A Pricing Page submissions. Price entries or other notations made in the wvOASIS commodity lines description will not be considered for bid evaluation.

ROADWAY SALT - SODIUM CHLORIDE

Attachment A Pricing Pages

District 1 - Delivery

INSTRUCTIONS: Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

Vendor Name:

Morton Salt, Inc.

DISTRICT 1				
County	Org	Delivery Site Designation	Estimated Quantity	Vendor Bid Price (cost per ton)
<i>Boone</i>	103	Clinton @ WV85	1,500	
	103	Rock Creek	3,000	
	103	Seth	1000	
<i>Boone County Total Estimated</i>			5,500	No bid
<i>Clay</i>	108	Widen Road & CR 11	3,000	
<i>Clay County Total Estimated</i>			3,000	No bid
<i>Kanawha</i>	123	Chelyan	2,000	
	122	Elkview	3,000	
	121	North Charleston	2,800	
	124	St. Albans	3,200	
	172	I-64 @ Rt. 119 and Penn. Avenue	1,600	
	173	I-77 @ Sissonville	1,500	
	174	I-79 @ Amma	1,500	
182	Corridor G @ Alum Creek	2,000		
<i>Kanawha County Total Estimated</i>			17,600	No bid
<i>Mason</i>	127	Glenwood	600	
	127	Pt. Pleasant @ Fairground Rd.	5,000	
	164	Pt. Pleasant @ Jackson Ave.	1,200	
<i>Mason County Total Estimated</i>			6,800	No bid
<i>Putnam</i>	140	Red House	800	
	140	Hurricane @ Rt. 34	3,000	
	171	I-64 @ Scary Creek	2,000	
<i>Putnam County Total Estimated</i>			5,800	\$103.07
DISTRICT 1 TOTAL			38,700	

ROADWAY SALT - SODIUM CHLORIDE

Attachment A Pricing Pages

District 2 - Delivery

INSTRUCTIONS: Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

Vendor Name:

Morton Salt, Inc.

DISTRICT 2				
County	Org	Delivery Site Designation	Estimated Quantity	Vendor Bid Price (cost per ton)
<i>Cabell</i>	0206	Barboursville / Cabell Co. HQ	5,500	
	0271	Huntington I-64 Section 1	2,000	
	0206	Huntington 17th St. Bridge	2,000	
<i>Cabell County Total Estimated</i>			9,500	\$100.09
<i>Lincoln</i>	0222	West Hamlin	5,000	
	0222	Yawkey	1,400	
	0222	Harts	1,400	
<i>Lincoln County Total Estimated</i>			7,800	\$103.76
<i>Logan</i>	0281	Corridor G @ Chapmanville	2,750	
	0223	Wilkinson Substation	1,500	
	0223	Man Substation	1,400	
	0223	Hickory Lane	4,000	
<i>Logan County Total Estimated</i>			9,650	\$139.50
<i>Mingo</i>	0281	Corridor G @ Miller's Creek, Bldg #03011	1,300	
	0230	Mingo Cty @Miller's Creek, Bldg #03025	2,000	
	0230	Gilbert Substation	1,200	
	0230	Mingo 119 South	2,000	
	0230	US 52 King Coal Highway	0	
<i>Mingo County Total Estimated</i>			6,500	\$138.53
<i>Wayne</i>	0250	Pritchard Substation	8,000	
	0250	Wayne County Headquarters	2,400	
	0250	Crum Substation	1,200	
	0250	Heartland Intermodal Gateway	0	
<i>Wayne County Total Estimated</i>			11,600	\$100.57
DISTRICT 2 TOTAL			45,050	

ROADWAY SALT - SODIUM CHLORIDE

Attachment A Pricing Pages

District 3 - Delivery

INSTRUCTIONS: Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

Vendor Name:

Morton Salt, Inc.

DISTRICT 3				
County	Org	Delivery Site Designation	Estimated Quantity	Vendor Bid Price (cost per ton)
<i>Calhoun</i>	<i>0307</i>	Millstone	5,200	
<i>Calhoun County Total Estimated</i>			5,200	No bid
<i>Jackson</i>	<i>0318</i>	Ripley / Jackson Co. HQ	2,500	
	<i>0372</i>	I-77 @ Medina	1,300	
<i>Jackson County Total Estimated</i>			3,800	No bid
<i>Pleasants</i>	<i>0337</i>	Belmont	2,000	
<i>Pleasants County Total Estimated</i>			2,000	No bid
<i>Ritchie</i>	<i>0383</i>	APD Pennsboro	3,500	
	<i>0343</i>	Ellenboro / Harrisville Substation	4,300	
	<i>0382</i>	Corridor D @ Nutter Farm	700	
	<i>0343</i>	Smithville Substation	600	
<i>Ritchie County Total Estimated</i>			9,100	No bid
<i>Roane</i>	<i>0344</i>	Lefthand @ WV 36	600	
	<i>0344</i>	Ambler Ridge Substation @ US 119	300	
	<i>0344</i>	Roane County HQ	1,700	
<i>Roane County Total Estimated</i>			2,600	No bid
<i>Wirt</i>	<i>0353</i>	Elizabeth Substation	1,600	
<i>Wirt County Total Estimated</i>			1,600	No bid
<i>Wood</i>	<i>0354</i>	Parkersburg @ Rt. 95S	5,100	
	<i>0371</i>	I-77 @ Parkersburg	5,300	
	<i>0382</i>	Corridor D @ Riverhill	1,900	
<i>Wood County Total Estimated</i>			12,300	No bid
DISTRICT 3 TOTAL			36,600	

ROADWAY SALT - SODIUM CHLORIDE

Attachment A Pricing Pages

District 4 - Delivery

INSTRUCTIONS: Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

Vendor Name:

Morton Salt, Inc.

DISTRICT 4				
County	Org	Delivery Site Designation	Estimated Quantity	Vendor Bid Price (cost per ton)
<i>Doddridge</i>	409	West Union (Doddridge Co. HQ)	1,200	
<i>Doddridge County Total Estimated</i>			1,200	No bid
<i>Harrison</i>	417	Harrison Co. HQ	6,000	
	472	Saltwell	1,000	
	472	Lost Creek Substation	1,300	
	482	Tunnel Hill Substation	1,500	
<i>Harrison County Total Estimated</i>			9,800	No bid
<i>Marion</i>	425	Marion Co. HQ	2,000	
	425	Mannington Substation	2,000	
<i>Marion County Total Estimated</i>			4,000	\$102.53
<i>Monongalia</i>	471	Goshen Rd. Substation	1,500	
	431	Monongalia Co. HQ	7,000	
	431	Pentress Substation	900	
<i>Monongalia County Total Estimated</i>			9,400	No bid
<i>Preston</i>	439	Bruceton Mills Substation	15,000	
	439	Preston Co. HQ	1,100	
	439	Terra Alta Substation	1,000	
	439	Fellowsville Substation	800	
	439	Aurora Substation	1,000	
	473	Cooper's Rock Substation	2,000	
<i>Preston County Total Estimated</i>			20,900	No bid
<i>Taylor</i>	446	Taylor Co. HQ	2,200	
<i>Taylor County Total Estimated</i>			2,200	\$100.15
DISTRICT 4 TOTAL			47,500	

ROADWAY SALT - SODIUM CHLORIDE

Attachment A Pricing Pages

District 5 - Delivery

INSTRUCTIONS: Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

Vendor Name:

Morton Salt, Inc.

DISTRICT 5				
County	Org	Delivery Site Designation	Estimated Quantity	Vendor Bid Price (cost per ton)
<i>Berkeley</i>	0571	Martinsburg Headquarters - 0571 Storage Bldg	500	
	0502	Berkeley County Headquarters	1,500	
	0502	Tabler Station - 0502 Storage Bldg	800	
<i>Berkeley County Total Estimated</i>			2,800	No bid
<i>Grant</i>	0512	Grant Co. HQ	1,200	
	0512	Mt. Storm Substation	1,000	
	0583	Corridor H @ Knobley Road	1,200	
<i>Grant County Total Estimated</i>			3,400	No bid
<i>Hampshire</i>	0514	Hampshire Co. HQ	700	
	0514	Capon Bridge Substation	400	
	0514	Slanesville	400	
<i>Hampshire County Total Estimated</i>			1,500	No bid
<i>Hardy</i>	0516	Hardy Co. HQ	700	
	0516	Baker Substation	700	
<i>Hardy County Total Estimated</i>			1,400	\$117.39
<i>Jefferson</i>	0519	Jefferson County Headquarters - 0519 Storage Bldg	1,400	
	0564	9/340 Expressway Headquarters - 0564 Storage Bldg	800	
<i>Jefferson County Estimated Total Estimated</i>			2,200	\$101.04
<i>Mineral</i>	0529	Mineral Co. HQ	800	
	0529	Skyline Substation	500	
	0529	Short Gap Substation	500	
	0580	District 5 HQ	100	
<i>Mineral County Total Estimated</i>			1,900	\$118.92
<i>Morgan</i>	0533	Morgan Co. HQ	600	
	0533	Largent Substation	400	
<i>Morgan County Total Estimated</i>			1,000	\$107.31
DISTRICT 5 TOTAL			14,200	

ROADWAY SALT - SODIUM CHLORIDE

Attachment A Pricing Pages

District 6 - Delivery

INSTRUCTIONS: Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

Vendor Name:

Morton Salt, Inc.

DISTRICT 6				
County	Org	Delivery Site Designation	Estimated Quantity	Vendor Bid Price (cost per ton)
<i>Brooke</i>	605	Brooke County HQ	5,000	
	605	US 22 Substation	2,000	
Brooke County Total Estimated			7,000	115.72
<i>Hancock</i>	615	Hancock County HQ	4,676	
Hancock County Total Estimated			4,676	114.07
<i>Marshall</i>	626	Marshall Co. HQ	900	
	626	Lynn Camp Substation	400	
	626	Cameron Substation	700	
	626	Sand Hill Substation	300	
Marshall County Total Estimated			2,300	127.84
<i>Ohio</i>	635	Ohio Co. HQ	1,894	
	635	I-70 Interstate HQ	2,688	
Ohio County Total Estimated			4,582	121.07
<i>Tyler</i>	648	Tyler Co. HQ	2,500	
	648	Centerville Substation	500	
Tyler County Total Estimated			3,000	120.12
<i>Wetzel</i>	652	Wetzel Co. HQ	1,400	
	652	Bill Forbes/180 N SR 2	0	
	652	Pine Grove Substation	800	
	652	Hundred Substation	1,000	
Wetzel County Total Estimated			3,171	No bid
DISTRICT 6 TOTAL			24,729	

ROADWAY SALT - SODIUM CHLORIDE

Attachment A Pricing Pages

District 7 - Delivery

INSTRUCTIONS: Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

Vendor Name:

Morton Salt, Inc.

DISTRICT 7				
County	Org	Delivery Site Designation	Estimated Quantity	Vendor Bid Price (cost per ton)
<i>Barbour</i>	<i>0701</i>	Barbour Co HQ-Shaw Field (00128)	1600	
	<i>0701</i>	Belington Substation (000113)	800	
<i>Barbour County Total Estimated</i>			2,400	No bid
<i>Braxton</i>	<i>0704</i>	Braxton County HQ (000444)	1300	
	<i>0704</i>	Heaters Substation (000431)	700	
	<i>0771</i>	Coon Knob Substation (000405)	1500	
	<i>0772</i>	Burnsville Substation (000432)	2100	
<i>Braxton County Total Estimated</i>			5,600	No bid
<i>Gilmer</i>	<i>0711</i>	Gilmer County HQ (001110)	1300	
<i>Gilmer County Total Estimated</i>			1,300	No bid
<i>Lewis</i>	<i>0721</i>	Lewis County HQ (002108)	2000	
	<i>0782</i>	APD (Weston Mudlick) (002187)	1200	
<i>Lewis County Total Estimated</i>			3,200	No bid
<i>Upshur</i>	<i>0749</i>	Clow Lot/Upshur County HQ (004912)	2600	
	<i>0749</i>	Upshur County Brine Farm (<i>Under Construction</i>)	150	
	<i>0749</i>	Kanawha Head (04903)	1000	
<i>Upshur County Total Estimated</i>			3,750	\$133.42
<i>Webster</i>	<i>0751</i>	Cherry Falls (05129)	600	
	<i>0751</i>	Webster County HQ @ Bolair (05119)	1000	
	<i>0751</i>	Hacker Valley Substation (005120)	300	
<i>Webster County Total Estimated</i>			1,900	No bid
DISTRICT 7 TOTAL			18,150	

ROADWAY SALT - SODIUM CHLORIDE

Attachment A Pricing Pages

District 8 - Delivery

INSTRUCTIONS: Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

Vendor Name:

Morton Salt, Inc.

DISTRICT 8				
County	Org	Delivery Site Designation	Estimated Quantity	Vendor Bid Price (cost per ton)
<i>Pendleton</i>	0836	Franklin, 220 North	350	
	0836	Judy Gap Substation	400	
	0836	Brandywine Stockpile	200	
	0836	Sugar Grove Substation	200	
	0836	Onego Stockpile	300	
	0836	Franklin Rt. 220 South Lot	150	
<i>Pendleton County Total Estimated</i>			1,600	No bid
<i>Pocahontas</i>	0838	Pocahontas County HQ	800	
	0838	Seebert Stockpile	600	
	0838	Green Bank Substation	450	
	0838	Bartow Lot	400	
	0838	Snowshoe Stockpile	100	
	0838	Slaty Fork Stockpile	650	
<i>Pocahontas County Total Estimated</i>			3,000	No bid
<i>Randolph</i>	0842	Randolph Co. HQ	900	
	0842	Harman Substation	500	
	0842	Coalton Substation	700	
	0842	Alpena Saltshed	200	
	0842	Valley Head Substation	500	
	0842	Mill Creek Substation	500	
	0842	Pickens Substation	300	
	0882	Corridor H	1000	
<i>Randolph County Total Estimated</i>			4,600	No bid
<i>Tucker</i>	0847	Tucker Co. HQ	600	
	0847	Thomas Substation	600	
	0883	Corridor H - Thomas	1000	
<i>Tucker County Total Estimated</i>			2,200	\$109.98
DISTRICT 8 TOTAL			11,400	

ROADWAY SALT - SODIUM CHLORIDE

Attachment A Pricing Pages

District 9 - Delivery

INSTRUCTIONS: Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

Vendor Name:

Morton Salt, Inc.

DISTRICT 9				
County	Org	Delivery Site Designation	Estimated Quantity	Vendor Bid Price (cost per ton)
<i>Fayette</i>	<i>0982-01</i>	Oak Hill APD	3,200	
	<i>0910-02</i>	Lookout Substation	2,700	
	<i>0910-03</i>	Falls View Substation	600	
<i>Fayette County Estimated Total Estimated</i>			6,500	No bid
<i>Greenbrier</i>	<i>0913-01</i>	Greenbrier Co. HQ	1,800	
	<i>0913-02</i>	Crawley Substation	4,000	
	<i>0971-01</i>	Hart's Run Substation	700	
<i>Greenbrier County Estimated Total Estimated</i>			6,500	No bid
<i>Monroe</i>	<i>0932-01</i>	Monroe Co. HQ	1,000	
	<i>0932-02</i>	Peterstown Substation	500	
<i>Monroe County Estimated Total Estimated</i>			1,500	\$119.80
<i>Nicholas</i>	<i>0934-01</i>	Nicholas Co. HQ	2,400	
	<i>0934-03</i>	Old Nicholas HEAVY MAIN Lot	400	
	<i>0934-04</i>	Fenwick	2,000	
	<i>0983-01</i>	Corridor L/Muddlety Substation	3,500	
<i>Nicholas County Estimated Total Estimated</i>			8,300	No bid
<i>Summers</i>	<i>0945-01</i>	Summers Co. HQ	1,800	
<i>Summers County Estimated Total</i>			1,800	No bid
DISTRICT 9 TOTAL			24,600	

ROADWAY SALT - SODIUM CHLORIDE

Attachment A Pricing Pages

District 10 - Delivery

INSTRUCTIONS: Vendor may provide a price per ton for the delivery of Roadway Salt to any or all counties listed below and shall not add, delete, or modify a column or row header, description, unit of measure, or estimated quantity.

EXH 1 - "WVDOH Delivery Site & Contact Listings" contains detailed location and contact information for delivery sites listed below.

Vendor Name:

Morton Salt, Inc.

DISTRICT 10				
County	Org	Delivery Site Designation	Estimated Quantity	Vendor Bid Price (cost per ton)
<i>McDowell</i>	<i>1024</i>	McDowell County HQ	3,000	
	<i>1024</i>	Yukon Substation	300	
	<i>1024</i>	Johnny Cake Substation	500	
	<i>1024</i>	Raysal	500	
<i>McDowell County Total Estimated</i>			<i>4,300</i>	No Bid
<i>Mercer</i>	<i>1028</i>	Mercer County HQ	4,000	
	<i>1028</i>	Flat Top Substation	300	
	<i>1028</i>	I-77 near Princeton	2,600	
<i>Mercer County Total Estimated</i>			<i>6,900</i>	No Bid
<i>Raleigh</i>	<i>1041</i>	Raleigh County HQ	7,000	
	<i>1041</i>	Bolt Substation	300	
	<i>1041</i>	Bragg Substation	15,000	
	<i>1041</i>	Coalfields Expressway	3,500	
<i>Raleigh County Total Estimated</i>			<i>25,800</i>	No Bid
<i>Wyoming</i>	<i>1055</i>	Wyoming County HQ	5,500	
	<i>1055</i>	Still Run Substation	2,000	
	<i>1055</i>	Hanover Outpost	1,500	
<i>Wyoming County Total Estimated</i>			<i>9,000</i>	No Bid
DISTRICT 10 TOTAL			46,000	

ROADWAY SALT - SODIUM CHLORIDE

Attachment A Pricing Pages

WVDOH Pick-Up

INSTRUCTIONS: Vendor may provide pricing per ton for WVDOH pick-up and include its supplier/storage site designation and address. Vendor should include the loading of Material into Agency vehicles in its bid pricing.

*Vendor may duplicate this page to add more sites if needed.

Vendor Name:

Morton Salt, Inc.

Vendor Supplier/Storage Site Name and Address	Vendor Bid Price (cost per ton)
Portsmouth	\$125.00
5150 Gallia Street	
Portsmouth, OH 45662	
West Elizabeth	No Bid
1000 Madison Avenue	
West Elizabeth, PA 15088	
Baltimore, MD	\$125.00
1671 S. Highland Avenue	
Baltimore, MD 21224	
Clifton Forge, VA	No Bid
501 W. Ridgeway Street	
Clifton Forge, VA 24422	
Parkersburg Stockpile	No Bid
400 Buckeye Street	
Parkersburg, WV 26101	

**ROADWAY SALT - SODIUM CHLORIDE
Attachment B - Vendor Shipment Logistics Form**

INSTRUCTIONS: Vendor shall provide the City/State of their primary shipment hub for each location bid, and the method by which roadway salt will be imported into that hub (ie. Railcar, barge, ship/vessle, etc). Hub locations and import methods may be altered throughout the contract by vendor as needed to meet supply needs.

County	Org	Delivery Site Designation	City/State of Hub	Hub Method of importing Salt (ie. Barge, Railcar)
District 1	Boone	103	Clinton @ WV85	
		103	Rock Creek	
		103	Seth	
	Clay	108	Widen Road & CR 11	
	Kanawha	123	Chelyan	
		122	Elkview	
		121	North Charleston	
		124	St. Albans	
		172	I-64 @ Rt. 119 and Penn. Avenue	
		173	I-77 @ Sissonville	
		174	I-79 @ Amma	
	Mason	182	Corridor G @ Alum Creek	
		127	Glenwood	
		127	Pt. Pleasant @ Fairground Rd.	
	Putnam	164	Pt. Pleasant @ Jackson Ave.	
140		Red House	Portsmouth, OH	Barge
140		Hurricane @ Rt. 34	Portsmouth, OH	Barge
	171	I-64 @ Scary Creek	Portsmouth, OH	Barge

District 2	Cabell	0206	Barboursville / Cabell Co. HQ	Portsmouth, OH	Barge
		0271	Huntington I-64 Section 1	Portsmouth, OH	Barge
		0206	Huntington 17th St. Bridge	Portsmouth, OH	Barge
	Lincoln	0222	West Hamlin	Portsmouth, OH	Barge
		0222	Yawkey	Portsmouth, OH	Barge
		0222	Harts	Portsmouth, OH	Barge
	Logan	0281	Corridor G @ Chapmanville	Portsmouth, OH	Barge
		0223	Wilkinson Substation	Portsmouth, OH	Barge
		0223	Man Substation	Portsmouth, OH	Barge
		0223	Hickory Lane	Portsmouth, OH	Barge
	Mingo	0281	Corridor G @ Miller's Creek, Bldg #03011	Portsmouth, OH	Barge
		0230	Mingo Cty @ Miller's Creek, Bldg #03025	Portsmouth, OH	Barge
		0230	Gilbert Substation	Portsmouth, OH	Barge
		0230	Mingo 119 South	Portsmouth, OH	Barge
		0230	US 52 King Coal Highway	Portsmouth, OH	Barge
	Wayne	0250	Pritchard Substation	Portsmouth, OH	Barge
		0250	Wayne County Headquarters	Portsmouth, OH	Barge
		0250	Crum Substation	Portsmouth, OH	Barge
		0250	Heartland Intermodal Gateway	Portsmouth, OH	Barge

**ROADWAY SALT - SODIUM CHLORIDE
Attachment B - Vendor Shipment Logistics Form**

	County	Org	Delivery Site Designation	City/State of Hub	Hub Method of importing Salt (ie. Barge, Railcar)
District 3	<i>Calhoun</i>	307	Millstone		
	<i>Jackson</i>	318	Ripley / Jackson Co. HQ		
		372	I-77 @ Medina		
	<i>Pleasants</i>	337	Belmont		
	<i>Ritchie</i>	0383	APD Pennsboro		
		0343	Ellenboro / Harrisville Substation		
		0382	Corridor D @ Nutter Farm		
		0343	Smithville Substation		
	<i>Roane</i>	0344	Lefthand @ WV 36		
		0344	Ambler Ridge Substation @ US 119		
		0344	Roane County HQ		
	<i>Wirt</i>	353	Elizabeth Substation		
	<i>Wood</i>	0354	Parkersburg @ Rt. 95S		
0371		I-77 @ Parkersburg			
0382		Corridor D @ Riverhill			

District 4	<i>Doddridge</i>		West Union		
	<i>Harrison</i>		Harrison Co. HQ		
			Saltwell		
			Lost Creek Substation		
			Tunnel Hill Substation		
	<i>Marion</i>		Marion Co. HQ	West Elizabeth, PA	Rail
			Mannington Substation	West Elizabeth, PA	Rail
	<i>Monongalia</i>		Goshen Rd. Substation		
			Monongalia Co. HQ		
			Pentress Substation		
	<i>Preston</i>		Bruceton Mills Substation		
			Preston Co. HQ		
			Terra Alta Substation		
			Fellowsville Substation		
			Aurora Substation		
		Cooper's Rock Substation			
<i>Taylor</i>		Taylor Co. HQ	West Elizabeth, PA	Rail	

**ROADWAY SALT - SODIUM CHLORIDE
Attachment B - Vendor Shipment Logistics Form**

County	Org	Delivery Site Designation	City/State of Hub	Hub Method of importing Salt (ie. Barge, Railcar)
<i>Berkeley</i>	0571	Martinsburg Headquarters - 0571 Storage Bldg		
	0502	Berkeley County Headquarters		
	0502	Tabler Station - 0502 Storage Bldg		
<i>Grant</i>	0512	Grant Co. HQ		
	0512	Mt. Storm Substation		
	0583	Corridor H @ Knobley Road		
<i>Hampshire</i>	0514	Hampshire Co. HQ		
	0514	Capon Bridge Substation		
	0514	Slanesville		
<i>Hardy</i>	0516	Hardy Co. HQ	Baltimore, MD	Import
	0516	Baker Substation	Baltimore, MD	Import
<i>Jefferson</i>	0519	Jefferson County Headquarters - 0519 Storage Bldg	Baltimore, MD	Import
	0564	9/340 Expressway Headquarters - 0564 Storage Bldg	Baltimore, MD	Import
<i>Mineral</i>	0529	Mineral Co. HQ	Baltimore, MD	Import
	0529	Skyline Substation	Baltimore, MD	Import
	0529	Short Gap Substation	Baltimore, MD	Import
	0580	District 5 HQ	Baltimore, MD	Import
<i>Morgan</i>	0533	Morgan Co. HQ	Baltimore, MD	Import
	0533	Largent Substation	Baltimore, MD	Import

<i>Brooke</i>	605	Brooke County HQ	West Elizabeth, PA	Rail
	605	US 22 Substation	West Elizabeth, PA	Rail
<i>Hancock</i>	615	Hancock County HQ	West Elizabeth, PA	Rail
<i>Marshall</i>	626	Marshall Co. HQ	West Elizabeth, PA	Rail
	626	Lynn Camp Substation	West Elizabeth, PA	Rail
	626	Cameron Substation	West Elizabeth, PA	Rail
	626	Sand Hill Substation	West Elizabeth, PA	Rail
<i>Ohio</i>	635	Ohio Co. HQ	West Elizabeth, PA	Rail
	635	I-70 Interstate HQ	West Elizabeth, PA	Rail
<i>Tyler</i>	648	Tyler Co. HQ	Parkersburg, WV	Rail
	648	Centerville Substation	Parkersburg, WV	Rail
<i>Wetzel</i>	652	Wetzel Co. HQ		
	652	Bill Forbes/180 N SR 2		
	652	Pine Grove Substation		
	652	Hundred Substation		

**ROADWAY SALT - SODIUM CHLORIDE
Attachment B - Vendor Shipment Logistics Form**

County	Org	Delivery Site Designation	City/State of Hub	Hub Method of importing Salt (ie. Barge, Railcar)
<i>Barbour</i>	0701	Barbour Co HQ-Shaw Field		
	0701	Belington Substation (000113)		
<i>Braxton</i>	0704	Braxton County HQ (000444)		
	0704	Heaters Substation (000431)		
	0771	Coon Knob Substation (000405)		
	0772	Burnsville Substation (000432)		
<i>Gilmer</i>	711	Gilmer County HQ (001110)		
<i>Lewis</i>	0721	Lewis County HQ (002108)		
	0782	APD (Weston Mudlick) (002187)		
<i>Upshur</i>	0749	Clow Lot/Upshur County HQ (004912)	Parkersburg, WV	Rail
	0749	Upshur County Brine Farm (<i>Under Construction</i>)	Parkersburg, WV	Rail
	0749	Kanawha Head (04903)	Parkersburg, WV	Rail
<i>Webster</i>	0751	Cherry Falls		
	0751	Webster County HQ @ Bolair		
	0751	Hacker Valley Substation (005120)		

<i>Pendleton</i>	0836	Franklin, 220 North		
	0836	Judy Gap Substation		
	0836	Brandywine Stockpile		
	0836	Sugar Grove Substation		
	0836	Onego Stockpile		
	0836	Franklin Rt. 220 South Lot		
<i>Pocahontas</i>	0838	Pocahontas County HQ		
	0838	Seebert Stockpile		
	0838	Green Bank Substation		
	0838	Bartow Lot		
	0838	Snowshoe Stockpile		
	0838	Slaty Fork Stockpile		
<i>Randolph</i>	0842	Randolph Co. HQ		
	0842	Harman Substation		
	0842	Coalton Substation		
	0842	Alpena Saltshed		
	0842	Valley Head Substation		
	0842	Mill Creek Substation		
	0842	Pickens Substation		
	0882	Corridor H		
<i>Tucker</i>	0847	Tucker Co. HQ	West Elizabeth, PA	Rail
	0847	Thomas Substation	West Elizabeth, PA	Rail
	0883	Corridor H - Thomas	West Elizabeth, PA	Rail

**ROADWAY SALT - SODIUM CHLORIDE
Attachment B - Vendor Shipment Logistics Form**

County	Org	Delivery Site Designation	City/State of Hub	Hub Method of importing Salt (ie. Barge, Railcar)	
District 9	<i>Fayette</i>	Oak Hill APD			
		Lookout Substation			
		Falls View Substation			
	<i>Greenbrier</i>		Greenbrier Co. HQ		
			Crawley Substation		
			Hart's Run Substation		
	<i>Monroe</i>		Monroe Co. HQ	Clifton Forge, VA	Rail
			Peterstown Substation	Clifton Forge, VA	Rail
	<i>Nicholas</i>		Nicholas Co. HQ		
			Old Nicholas HEAVY MAIN Lot		
			Fenwick		
			Corridor L/Muddlety Substation		
<i>Summers</i>		Summers Co. HQ			

District 10	<i>McDowell</i>	1024	McDowell County HQ		
		1024	Yukon Substation		
		1024	Johnny Cake Substation		
		1024	Raysal		
	<i>Mercer</i>	1028	Mercer County HQ		
		1028	Flat Top Substation		
		1028	I-77 near Princeton		
	<i>Raleigh</i>	1041	Raleigh County HQ		
		1041	Bolt Substation		
		1041	Bragg Substation		
		1041	Coalfields Expressway		
	<i>Wyoming</i>	1055	Wyoming County HQ		
		1055	Still Run Substation		
		1055	Hanover Outpost		

REQUEST FOR QUOTATION
Sodium Chloride – Roadway Salt

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways to establish an open end, multiple award contract with qualified vendors for the delivery of Sodium Chloride (Roadway Salt) to designated WVDOH locations, F.O.B., statewide. Vendors may also provide pricing for the pick-up of Sodium Chloride from its storage sites.

2. **DEFINITIONS:** The terms listed below shall have the following meanings assigned to them throughout and for the purpose of this Solicitation. Additional definitions can be found in Section 2 of the General Terms and Conditions.
 - 2.1 **“ADO” or “Delivery Order”** - a written order entered by WVDOH personnel in the wvOASIS financial system against a master agreement, authorizing quantities of commodities and/or services to be delivered in accordance with all terms, conditions, and prices stipulated in the original contract.

 - 2.2 **“Approved Source,” “Approved Product,” or “Approved Vendor”** - terms referring to the Approved Product Lists (APL) of certified manufacturers and/or products that meet acceptable levels of quality as determined by WVDOH Materials Control, Soils and Testing Division (MCS&T). These lists are updated periodically and it is the Vendors responsibility to refer to the MCS&T website to ensure compliance. *Reference:*
https://transportation.wv.gov/highways/mcst/Pages/APL_By_Number.aspx.

 - 2.3 **“ASTM International” and “ASTM”** – the international standards organization that develops and publishes voluntary consensus technical standards for a wide range of materials, products, systems, and services. *Reference:* www.astm.org

 - 2.4 **“ATT A,” “Attachment A,” or “Pricing Pages,”** - the schedule of Contract Items attached hereto as Attachment A (ATT A) and used to evaluate Solicitation responses.

 - 2.5 **“Contract Item”** – the list of items available for Vendor to provide pricing as identified in Section 3 of this Solicitation and referenced throughout.

 - 2.6 **“Contractor” or “Vendor”** – interchangeable terms referring to any person or entity that submits a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded Contract Items through this contract.

 - 2.7 **“Emergency Requests”**- orders that require fulfillment without delay and owing to circumstances for which the WVDOH could not have reasonably expected and has been designated as such by a WVDOH District Engineer or their designee.

REQUEST FOR QUOTATION
Sodium Chloride – Roadway Salt

- 2.8 “F.O.B.” or “Free on Board”** – indicates that the price for Contract Items includes delivery at the Vendor’s expense to a specified point, and that the Vendor retains liability for loss or damage until the goods are delivered.
- 2.9 “Liquidated Damages”** - monetary compensation due from the Vendor in the event the Vendor’s performance falls short of contractual stipulation or breaches the contract. Delays in the delivery of goods and/or services or quality failures or corrections by the Vendor may result in the Agency assessing charges for such deficiencies.
- 2.10 “MCS&T”** - The WVDOH Materials Control, Soils and Testing Division, who perform all procedures necessary with sampling, testing, reporting and inspection of products and materials to maintain a reliable quality assurance system.
Reference: <https://transportation.wv.gov/highways/mcst/Pages/default.aspx>.
- 2.11 “Solicitation”** – the official notice of an opportunity to supply the State with goods or services.
- 2.12 “Sodium Chloride,” “Roadway Salt,” or “Material”** – solid masses of salt crystals (NaCl) for use in the de-icing of roadways.
- 2.13 “Standard Specs”** – refers to the West Virginia Department of Transportation, Division of Highways Standard Specifications, Roads and Bridges, most recent edition, as modified or amended by all subsequent Supplemental Specifications.
- 2.14 “WVDOH” or “Agency”**– means the West Virginia Division of Highways.

3. GENERAL REQUIREMENTS:

- 3.1 Standard Specifications Roads and Bridges:** The following Standard Specs Sections shall apply, as applicable, to the administration of this contract: 101, 102, 103, 104, 105, 106, 107, 108, 109, and 110, as amended.

Material, equipment, and performance of this contract shall conform, but not be limited to, the requirements of Section 715.2, as amended.

Free electronic copies of the Standard Specs and Supplementals are available at: <https://transportation.wv.gov/highways/TechnicalSupport/specifications/Pages/default.aspx>. Hard copies of these publications may be purchased from Technical Support Division, by completing the Specification Order Form provided within the website.

REQUEST FOR QUOTATION
Sodium Chloride – Roadway Salt

3.2 Contract Items and Mandatory Requirements: Vendor shall provide the WVDOH with the Contract Item specified herein on an open-end and continuing basis, F.O.B. destination or by Agency pick-up from Vendor storage site. Contract Items must meet or exceed the mandatory requirements shown below.

3.2.1 Sodium Chloride: Material proposed for use under this Contract will require MCS&T approval. Vendors must meet MCS&T requirements and must be listed on APL 715.002.000 - *Sodium Chloride (Roadway Salt)*, as amended.

3.2.1.1 Vendors NOT currently listed on APL 715.002.000 may apply to be evaluated for approval by submitting an HL-468 *Preliminary Information for Technology/Product Application* form, available at https://transportation.wv.gov/highways/mcst/Pages/newproduct_evaluationprocedure.aspx, **along with** a Sodium Chloride Safety Data Sheet (SDS) from all supply sources, and anti-caking agent SDS (if applicable) directly to MCS&T. **Completed HL-468 forms and supporting documentation must be returned to MCS&T directly via email at DOHNewProducts@WV.gov prior to the solicitations' bid opening. DO NOT SUBMIT the HL-468 form with the bid response.**

3.2.1.2 If the West Virginia Purchasing Division or the MCS&T Division requests additional documentation from a Vendor for either the APL approval process or for the bid evaluation process, Vendor must submit ALL requested documentation within 5 business days of the request, or their bid will be disqualified.

3.2.2 Shipment and Transport Logistics: Vendors shall provide on Attachment B – Vendor Shipment Logistics Form, the city and state from which local shipment by truck will commence to the WVDOH salt delivery location, and the import method they plan to utilize in their roadway salt transportation network for each location, for the counties bid. Vendors are not restricted to utilizing only these locations.

Examples: Mason County: Portsmouth OH, Barge Shipments
Ritchie County: Parkersburg, WV, Train/Railcar Shipments
Hampshire County: Baltimore, MD, Ship/Vessel

3.2.3 Sampling and Testing: MCS&T may conduct sampling and testing of Materials at any time throughout the term of this contract to verify the quality and/or gradation of Vendor provided Sodium Chloride. Sampling and testing inquiries should be directed to:

WVDOH Materials Control, Soils and Testing Division

REQUEST FOR QUOTATION
Sodium Chloride – Roadway Salt

190 Dry Branch Drive
Charleston, WV 25306
Phone: 304-558-3160
Attn: Environmental and Coatings Section

3.2.4 Moisture Content: Delivered material shall be covered in transit and moisture content shall not exceed 2.0% by weight for stockpile delivery. Laboratory testing for moisture shall be administered in accordance with ASTM E534, as amended, at any time during the delivery. Upon visual inspection by the Agency, a WVDOH District Manager, or their designee, Sodium Chloride that does not appear to meet ASTM D632 standards will be sampled and tested by the WVDOH. In accordance with ASTM D632, no less than three (3) samples will be randomly taken from delivered Material by Agency personnel, which shall be witnessed and signed off on by the delivery driver. The supplier will be notified of sampling within 48 hours and test results within seven (7) business days of test completion. Upon testing, the supplier shall be responsible for moisture content that results more than 2.0% per delivery and shall deduct the excess weight from the price.

For example: If a delivery of 75 tons costs \$45.00/ton and the moisture content is found to be 3.5%, the adjusted weight will be calculated as follows:

- $3.5\% - 2.0\% = 1.5\%$ (*percentage in excess of 2.0%*)
- $75 \text{ tons} \times \$45.00 = \$3,375.00$ (*original delivery cost*)
- $\$3,375.00 \times 1.5\% = \50.63 (*1.5% of the original delivery cost*)
- $\$3,375.00 - \$50.63 = \$3,324.37$ (*total adjusted cost*)

3.2.5 Unacceptable Material: Upon visual observation and, at the discretion of the WVDOH District Engineer or designee, if Sodium Chloride provided by Vendor is deemed unsatisfactory or not in compliance with ASTM D632, the Agency reserves the right to accept and exercise the price adjustment formula outlined in Section 3.2.3 for any unacceptable material or reject the delivery in its entirety.

3.2.5.1 Sodium Chloride containing large clumps and/or foreign material, dark colored contaminants, charcoal, cinders, or other debris shall be considered unacceptable.

3.2.5.2 The decision of the WVDOH District Engineer or designee regarding unacceptable materials shall be final per Standard Specs Section 105.1, as amended.

REQUEST FOR QUOTATION
Sodium Chloride – Roadway Salt

3.2.5.2.1 Rejected material shall be removed immediately by the Vendor at no cost to the Agency and arrangements shall be made with the ordering Agency to remove the rejected order amount within five (5) calendar days of its notice of unacceptable material. Vendor shall not charge a restocking fee.

4. CONTRACT AWARD: This Contract is intended to provide Agencies with a purchase price per ton for Roadway Salt. This is a multiple vendor award contract. All qualified responsible Vendors shall be awarded a contract. The low-bid vendor, per county, will be considered the primary vendor for the county with whom the Purchase and Supply Guarantees in section 5.4 are established. . A WVDOH District/County map is provided as Exhibit 2 (EXH 2).

4.1 Pricing Pages: Vendor shall complete ATT A by providing a bid price per ton for Sodium Chloride and factor into its bid price any equipment, material, delivery, and labor costs involved. Vendor shall NOT add, delete, or modify spreadsheet column and row headers, descriptions, units of measure, or estimated quantities on ATT A. Making any such changes to the format or failure to complete ATT A in its entirety may result in the disqualification of Vendor’s bid.

4.1.1 Vendor shall provide a price per ton for the delivery of Sodium Chloride, F.O.B., to any or all District/County designated delivery sites listed on ATT A. Exhibit 1 (EXH 1) contains WVDOH District/County delivery site information.

4.1.2 Vendor may provide pricing per ton for WVDOH pick-up and include its supplier/storage site address on the ATT A “Pick-Up Pricing” tab. Vendor should include the loading of Material into Agency vehicles in its bid pricing.

4.1.3 Vendors should type or electronically enter the information into the Pricing Pages spreadsheet to prevent errors in the evaluation. In most cases, the Pricing Pages are available in wvOASIS within the solicitation attachments, however, Vendors may request an electronic copy of the Pricing Pages spreadsheet for bid purposes by sending an email request to the following address: John.W.Estep@wv.gov.

4.1.4 Changing a column or row description, Contract Item description, unit of measure, or estimated quantities on ATT A shall result in the disqualification of Contract Item bid on the altered line.

REQUEST FOR QUOTATION
Sodium Chloride – Roadway Salt

Submitting Pricing pages other than those provided with this solicitation, as described in Section 4, shall result in the disqualification of Vendor's bid in its entirety.

Vendor entries of bid prices or other notations made in wvOASIS Commodity Line Descriptions will not be considered for bid evaluation or award.

4.2 Contract Award Transition: Upon the award of this contract, WVDOH will announce the effective start date. Any order issued under the previous contract will remain in effect and shall not be cancelled without mutual written agreement between the issuing agency and the vendor.


4.3 Cooperative Contracting: Purchase prices on all Contract Items herein, available for the WVDOH, shall be adoptable for other public agencies upon their request. Agencies under the authority of the West Virginia Purchasing Division must receive prior approval from the Purchasing Director.

5. ORDERING, GUARANTEES, INVOICING, AND REPORTING:

5.1 Ordering: Vendor shall accept orders through regular mail, facsimile, email, or any other written forms of communication. Vendor shall maintain and keep current its phone numbers, fax number, email address, locations, and ordering/billing/payment addresses with WVDOH and in wvOASIS.

5.1.1 Vendor may, but is not required to, accept online orders through a secure internet ordering portal/website. If Vendor can accept online orders or provide other contract related functions through an online system, it should include in its bid response information and instructions detailing how Agencies may utilize its online system. Vendor shall ensure that its online ordering system is properly secured prior to processing Agency orders online.

5.1.2 Vendor should return orders that do not include an ADO number to the ordering agency for correction prior to acceptance. Example:

	<p>State of West Virginia Agency Delivery Order</p> <p>Order Date: 10-30-2024</p>	<p><small>CORRECT ORDER NUMBER MUST APPEAR ON ALL PACKAGES, INVOICES, AND SHIPPING PAPERS. QUESTIONS CONCERNING THIS ORDER SHOULD BE DIRECTED TO THE DEPARTMENT CONTACT.</small></p>
Order Number: ADO 0803 0842 DOT2500020057 1		Procurement Folder: 1544938

5.2 Agency Delivery Orders (“ADO”): District personnel must issue an ADO from wvOASIS for specific quantities of Material and detailing the delivery site or pick-

REQUEST FOR QUOTATION
Sodium Chloride – Roadway Salt

up location as well as the agreed upon date(s) of delivery and/or pick-up of material. The ADO must be created in wvOASIS and approved to "Final" prior to placing the order with the Vendor. The District is responsible for creating an ADO in wvOASIS and is required to submit the approved order, in writing, directly to the Vendor via mail, email or fax, and shall be in addition to use of Vendor's online ordering system, if available. **Verbal communication with the Vendor is not considered an official order.** In the event the vendor denies an order or if there are changes to an ADO, the District must process a change order to the approved ADO issued from wvOASIS.

5.2.1 Emergency Requests: Emergency requests received from an Agency shall be prominently noted on the ADO and shall be fulfilled by Vendor within two (2) calendar days of Vendor's receipt of the accepted Emergency ADO.

5.2.1.1 The determination of an emergency request will be in accordance with Section 2.7 of this Solicitation and will be prominently noted on the ADO.

5.2.1.2 Emergency orders shall be paid at a rate of 105% of Vendor's awarded bid price.

5.2.2 Successive Deliveries: The WVDOH may submit an ADO to Vendor for multiple, successive deliveries of Sodium Chloride over a series of dates, as designated on the ADO. The Agency shall prominently note "Extended Delivery Order" on associated ADOs and monitor order fulfillment.

5.2.2.1 Vendor shall communicate with the ordering Agency and confirm in writing any issues or potential disruptions in extended delivery order shipments.

5.2.2.2 The ordering Agency shall guarantee acceptance of the total extended delivery order amount, in accordance with the delivery dates designated on the accepted ADO.

5.2.2.3 Vendor shall guarantee fulfillment of the total extended delivery order amount to its completion and within delivery dates designated on the ADO.

5.3 Deliveries: Vendor shall deliver standard orders within 10 calendar days and emergency orders within two (2) calendar days after receipt and acceptance of an order, unless otherwise directed by the ordering Agency. If the entire order cannot be delivered as indicated on the ADO, an initial delivery must be made by the date indicated on the ADO and documented arrangements for successive deliveries of remaining amounts must be made with the ordering Agency.

REQUEST FOR QUOTATION
Sodium Chloride – Roadway Salt

- 5.3.1** Vendor shall ship all orders in accordance with these Specifications and shall not hold orders until a minimum quantity is met.
- 5.3.2** Vendor shall provide a delivery/weight scale ticket with each shipment of Material transported to an Agency delivery site. The delivery/weight scale ticket must be signed by the delivery driver and a copy must be provided for the ordering Agency at the time of delivery.
- 5.3.3** Weigh scale tickets for Agency pick-up orders from Vendor's source/supplier site must be signed by the attending supplier site personnel and a copy must be provided to the WVDOH driver after Material has been loaded into an Agency vehicle.
- 5.4 Purchase and Supply Guarantees:** Purchase and Supply Guarantees shall be awarded to each low-bid Vendor per County and will be applied to the total tonnage awarded statewide.
- 5.4.1 Purchase Guarantee:** The WVDOH shall guarantee the purchase of 60% of the total estimated tonnage awarded statewide per Vendor. For example, if a Vendor's statewide estimated total amounts to 43,000 tons for all low-bid counties, the WVDOH guarantees a minimum purchase of 25,800 tons to be ordered throughout the term of the contract.
- 5.4.2 Supply Guarantee:** Vendor shall guarantee availability of 120% of the total estimated tonnage awarded statewide for WVDOH delivery and/or pick up. For example, if a Vendor's statewide estimated quantity amounts to 43,000 tons for all low-bid counties, Vendor guarantees the availability of 51,600 tons for WVDOH purchase throughout the term of the contract.
- 5.4.3 Orders Beyond 120%:** The WVDOH reserves the right to place orders in excess of a low-bid Vendor's Supply Guarantee and shall pay a rate of 110% of the Vendor's bid price per low-bid county.
- 5.4.4 Failed Order Adjustments:** Should a low-bid awarded Vendor reject, refuse, or fail to fulfill an accepted ADO, causing an Agency to cancel an ADO and purchase from another Vendor, the WVDOH will adjust the ordered or unfulfilled amount from the Purchase and Supply Guarantee fulfillment totals.
- 5.4.4.1** The ordering Agency shall notify the WVDOH Procurement Division of any rejected, refused, or unfulfilled orders.

REQUEST FOR QUOTATION
Sodium Chloride – Roadway Salt

5.4.4.2 In the event of five (5) documented failed orders statewide, the WVDOH obligation under Section 5.4.1 of these Specifications will be void.

5.5 Invoicing: Invoices submitted to WVDOH for payment must contain the following information:

- Vendor's name and payment remit-to address, as they appear in Vendor's wvOASIS account.
- The corresponding order's ADO number.
- The ordering Agency's delivery site designation, as listed on ATT A.
- The Contract Item description (as entered by Vendor on ATT A), unit price, quantity, and extended total.
- The agreed upon Contract Item pick-up or delivery date(s).

Failure to provide the above information may result in payment delays or rejection of Vendor's invoice.

5.6 Vendor Reports: To monitor Purchase and Supply Guarantee obligations, the WVDOH Procurement Division will regularly request delivery and pick-up order data for specific reporting periods. Reports must be submitted in Microsoft Excel spreadsheet format and provide information as shown on the Exhibit 3 (EXH 3) Vendor Report Template. Emergency orders must be prominently indicated.

5.6.1 It is the responsibility of the Vendor to provide reports within the deadlines set for each report request. Failure to comply may result in cancellation of the WVDOH obligation under Section 5.4.1 and/or cancellation of Vendor's contract.

6. ORDER ACCEPTANCE, PAYMENT, AND FAILED DELIVERY:

6.1 Order Acceptance and Written Verification of Receipt: Upon receipt of an ADO or any modifications or revisions thereto sent by the WVDOH, Vendor shall advise the ordering Agency in writing of their acceptance or rejection of an ADO. Failure to provide the WVDOH with written acknowledgement of an ADO/revisions within three (3) business days of an ADO being sent shall be considered a refusal of the ADO. In the event of refusal, the WVDOH, at its own discretion, shall cancel the ADO and may seek to obtain the goods or services from the next low bid Vendor or proceed with an emergency purchase from the open market.

6.2 Payment: Upon completion of an order, as indicated on the ADO, Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia. The State of West Virginia currently utilizes a Purchasing Card program, administered under contract by a banking institution, as well as Electronic Funds

REQUEST FOR QUOTATION
Sodium Chloride – Roadway Salt

Transfer as methods to process payment for goods and services. The Vendor shall accept the State of West Virginia's Purchasing Card and Electronic Funds Transfer for payment of orders under this Contract. Electronic Funds Transfer for payment is available through the WV State Auditor's Office. The Vendor may visit the WV State Auditor's website (wvsao.gov) for all necessary forms and instructions. Payment method may be dictated at WVDOH's discretion.

- 6.3 Failed Delivery and Risk of Loss:** The Agency placing an order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party. The Agency placing the Delivery Order under this Contract must be notified in writing by the Vendor within 36 hours of acceptance of the Agency's Delivery Order. Any failure to notify, acknowledge receipt of WVDOH's written Delivery Orders/revisions resulting in delivery delay, or failure to start or complete an ADO per the WVDOH scheduled due dates may be determined by the WVDOH at its sole discretion as harmful to the Agency and as such, shall result in WVDOH's cancellation of the Delivery Order and application of Liquidated Damages.

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

- 6.3.1 Liquidated Damages:** If the Vendor's delivery completion or correction of deficient deliveries exceed the ADO completion due date or agreed upon timeframe, the Vendor shall agree that no extension of contract time will be granted unless liquidated damages are assessed. The WVDOH may calculate liquidated damages in the amount of \$75.00 per day, per ADO, beginning 15 days after the WVDOH's latest specified ADO deliver by date.

6.3.1.1 Liquidated damages shall be applied by Vendor as an itemized invoice credit for the corresponding ADO.

- 6.3.2 Force Majeure:** It shall be further noted that the Vendor is not responsible for and shall not be penalized for delays in its delivery of goods and/or services when caused by factors or events outside Vendor's control, including but not limited to acts or omissions of the Agency or third parties, acts of civil or military authority, civil disturbance, war, terrorism, pandemics, explosions, fire, floods, tornadoes, or other natural disasters or acts of God.

REQUEST FOR QUOTATION
Sodium Chloride – Roadway Salt

7. VENDOR DEFAULT:

7.1 The following shall be considered a vendor default under this Contract.

7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.

7.1.2 Failure to comply with other specifications and requirements contained herein.

7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

7.1.4 Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to Agency upon default.

7.2.1 Immediate cancellation of the Contract.

7.2.2 Immediate cancellation of one or more release orders issued under this Contract.

7.2.3 Any other remedies available in law or equity.

8. MISCELLANEOUS:

8.1 No Substitutions: Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.

8.2 Vendor Supply: Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.

8.3 Vendor Name Change: It is the Vendor's responsibility to notify the WVDOH of name changes or acquisition by another company during the term of the contract. The WVDOH must be notified in writing of the change/acquisition and intention for the contract's ownership within 10 days of the change. **Failure to do so may result in payment delays.**

REQUEST FOR QUOTATION
Sodium Chloride – Roadway Salt

8.4 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary Contract Manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract Manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract Manager and his or her contact information below.

Contract Manager:	<u>Jean Szatkowski</u>
Telephone Number:	<u>313-488-1891</u>
Fax Number:	<u>312-896-9208</u>
Email Address:	<u>bids@mortonsalt.com</u>

Vendor shall inform the Agency in writing of any changes to the information provided above within 10 calendar days of such changes. Failure to comply may be grounds for cancellation of this contract.



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Highways

Proc Folder: 1969767			Reason for Modification:
Doc Description: Roadway Salt - Sodium Chloride			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-05-19	2026-06-09 13:30	CRFQ 0803 DOT2600000093	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: 000000167452
Vendor Name : Morton Salt, Inc.
Address : 1 North Franklin Street, Suite 450
Street :
City : Chicago **Country :** US **Zip :** 60606
State : Illinois
Principal Contact : Jean Szatkowski
Vendor Contact Phone: 313-488-1897 **Extension:**

FOR INFORMATION CONTACT THE BUYER

John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X Anthony T. Patton, Senior Director of Government Sales
Anthony T Patton **FEIN#** 27-3146174

DATE 6-15-2026

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**REQUEST FOR QUOTATION:**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways to establish an open end, multiple award contract with qualified vendors for the delivery of Sodium Chloride (Roadway Salt) to designated WVDOH locations, F.O.B., statewide. Vendors may also provide pricing for the pick-up of Sodium Chloride from its storage sites. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO**SHIP TO**

VARIOUS AGENCY
LOCATIONS
AS INDICATED BY ORDER

STATE OF WEST VIRGINIA

VARIOUS LOCATIONS AS
INDICATED BY ORDER

No City WV
US

No City WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Roadway Salt - Sodium Chloride - DELIVERY	0.00000	TON		

Comm Code	Manufacturer	Specification	Model #
46161506			

Extended Description:

Delivery of roadway salt by Vendor to WVDOH Agency delivery locations, as specified on the ATT A Pricing Pages.

VENDOR NOTE: Bid evaluation is based ATT A Pricing Page submissions. Price entries or other notations made in the wvOASIS commodity lines description will not be considered for bid evaluation.

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA	
		VARIOUS LOCATIONS AS INDICATED BY ORDER	
No City	WV	No City	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Roadway Salt - Sodium Chloride - PICK-UP	0.00000	TON		

Comm Code	Manufacturer	Specification	Model #
46161506			

Extended Description:

Pick-Up of roadway salt by a WVDOH Agency from a Vendor's source site.

VENDOR NOTE: Bid evaluation is based ATT A Pricing Page submissions. Price entries or other notations made in the wvOASIS commodity lines description will not be considered for bid evaluation.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2026-05-28

	Document Phase	Document Description	Page
DOT2600000093	Final	Roadway Salt - Sodium Chloride	4

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Highways

Proc Folder: 1969767	Reason for Modification: ADDENDUM NO_1 Bid Opening Moves to 06/16/2026
Doc Description: Roadway Salt - Sodium Chloride	
Proc Type: Central Master Agreement	

Date Issued	Solicitation Closes	Solicitation No	Version
2026-05-20	2026-06-16 13:30	CRFQ 0803 DOT2600000093	2

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: 000000167452
Vendor Name : Morton Salt, Inc.
Address : 1 North Franklin Street, Suite 450
Street :
City : Chicago
State : Illinois **Country :** US **Zip :** 60606
Principal Contact : Jean Szatkowski
Vendor Contact Phone: 313-488-1897 **Extension:**

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 304-558-2566
 john.w.estep@wv.gov

Anthony T. Patton, Senior Director of Government Sales

Vendor Signature X *Anthony T. Patton* **FEIN#** 27-3146174 **DATE** 6-15-2026

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

ADDENDUM NO_1

Addendum No_1 issued to publish and distribute the attached information to the Vendor Community

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways to establish an open end, multiple award contract with qualified vendors for the delivery of Sodium Chloride (Roadway Salt) to designated WVDOT locations, F.O.B., statewide. Vendors may also provide pricing for the pick-up of Sodium Chloride from its storage sites. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO**SHIP TO**

VARIOUS AGENCY
LOCATIONS
AS INDICATED BY ORDER

STATE OF WEST VIRGINIA

VARIOUS LOCATIONS AS
INDICATED BY ORDER

No City WV
US

No City WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Roadway Salt - Sodium Chloride - DELIVERY	0.00000	TON		

Comm Code	Manufacturer	Specification	Model #
46161506			

Extended Description:

Delivery of roadway salt by Vendor to WVDOT Agency delivery locations, as specified on the ATT A Pricing Pages.

VENDOR NOTE: Bid evaluation is based ATT A Pricing Page submissions. Price entries or other notations made in the wvOASIS commodity lines description will not be considered for bid evaluation.

INVOICE TO		SHIP TO	
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER		STATE OF WEST VIRGINIA	
No City WV		No City WV	
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Roadway Salt - Sodium Chloride - PICK-UP	0.00000	TON		

Comm Code	Manufacturer	Specification	Model #
46161506			

Extended Description:

Pick-Up of roadway salt by a WVDOH Agency from a Vendor's source site.

VENDOR NOTE: Bid evaluation is based ATT A Pricing Page submissions. Price entries or other notations made in the wvOASIS commodity lines description will not be considered for bid evaluation.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2026-05-28

	Document Phase	Document Description	Page
DOT2600000093	Final	Roadway Salt - Sodium Chloride	4

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions