



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 3

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1886131

Procurement Type: Central Master Agreement

Vendor ID:

Legal Name: OP Consulting Group LLC

Alias/DBA:

Total Bid: \$1,181.00

Response Date:

Response Time:

Responded By User ID:

First Name:

Last Name:

Email:

Phone:

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2600000079

Published Date: 3/31/26

Close Date: 4/14/26

Close Time: 13:30

Status: Closed

Solicitation Description:

Total of Header Attachments: 3

Total of All Attachments: 3

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Mainframe Application Analyst				95.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:
Senior Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Mainframe Application Analyst				79.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:
Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior Application Oracle Database Administrator				85.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:
Senior Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Application Oracle Database Administrator				80.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:
Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Senior Application DB2 Database Administrator				85.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:

Senior Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Application DB2 Database Administrator				80.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:

Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	PC Programmer Analyst				55.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:

PC Programmer Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Senior PC Programmer Analyst				58.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:

Senior PC Programmer Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Application SQL Server Database Administrator				78.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:

Application SQL Server Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Senior Application Oracle Server Database Administrator				77.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:

Senior Application Oracle Server Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	GIS Database Administrator				75.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:

GIS Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Senior GIS Database Administrator				79.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:

Senior GIS Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	GIS Architect				90.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:

GIS Architect

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	GIS Application Developer				80.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:

GIS Application Developer

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	Senior GIS Application Developer				85.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We have provided the hourly rates here in the commodity lines. Rest has been provided in the pricing document with the rest of the submission documents and has the name 'OP Consulting Group CRFQ DOT2600000079 Exhibit A Pricing'

Extended Description:

Senior GIS Application Developer

PROPOSAL RESPONSE TO:

West Virginia

Division of Highways

Solicitation Number: CRFQ-0803-DOT2600000079-3

WVDOT IT Temporary Staffing Services

Due Date: April 14, 2026, 1:30 PM



SUBMITTED BY:

OP Consulting Group LLC

POC: Vinod Surapaneni, Managing Partner

Address: 1749 Hamilton Rd, Suite 207, Okemos, MI 48864

Contact: 517-731-1509

Email ID: GovBids@OPConsultingGroup.com

Website: OPConsultingGroup.com

FEIN: 844203811

TABLE OF CONTENTS

Our Past Experience	2
About Firm	2
References	6

Our Past Experience

About Firm

OP Consulting Group LLC (OPCG) is a U.S.-based technology consulting and professional services firm headquartered in Okemos, Michigan. The firm holds recognized certifications including **SWaM (Small, Women-owned, and Minority-owned Business)**, **WBE (Women Business Enterprise)**, and **SDB (Small Disadvantaged Business)**, demonstrating OPCG’s commitment to supporting diversity participation in government contracting programs.

Founded in 2020, OPCG has grown from a startup consulting firm into an established government-oriented staffing and consulting partner with an active presence across multiple states and a client portfolio that spans state agencies, municipal governments, housing authorities, higher education institutions, and regulated private-sector organizations. OPCG's growth has been driven not by broad commercial expansion but by deepening relationships with government clients who value the firm's responsiveness, transparency, and consistent delivery quality.

The company provides information technology consulting, project management support, application development services, IT managed services, executive search and technology workforce solutions for government agencies and enterprise organizations across the United States. OPCG has focused on supporting organizations that require **highly skilled professionals and leadership personnel capable of managing complex programs, technology initiatives, and public service operations**. OPCG has grown into a trusted enterprise partner supporting **20+ public sector** client organizations, and **Fortune 500** companies. The firm operates through an integrated service delivery model that combines experienced recruiters, account managers, compliance professionals, and operational support personnel to deliver consistent workforce solutions nationwide. OPCG maintains a global delivery capability and supports clients through a **24/7 operational model** to ensure uninterrupted service and rapid response to staffing requirements.

Through extensive experience supporting state and local government agencies, we understand the unique operational and workforce challenges faced by Division of Highways in managing a multi-department, as-needed temporary staffing program. Based on the requirements outlined in this solicitation, OPCG recognizes that the West Virginia must balance speed, compliance, flexibility, and workforce quality while maintaining full operational control over temporary personnel.

Key challenges OPCG understands include:

- ✓ **Extended hiring timelines and administrative constraints**, requiring temporary staffing solutions that can rapidly fill gaps without burdening West Virginia resources
- ✓ **Urgent and time-sensitive staffing needs**, particularly for departments supporting critical public services, elections, and community programs

About OP Consulting Group

 20+ Employees	 24/7 Operation
Enterprise partner to 20+ clients	
5+ Years of Staffing Industry Experience	Strategic Partner to Fortune 500/Global 200 Clients
GLOBAL Operations Integrated technology, and total service solutions in a 24x7 scalable delivery model	
<ul style="list-style-type: none"> ▪ Trusted by Public Agencies & Fortune 500s ▪ Certified SWAM, WBE and SDB 	
OUR CERTIFICATIONS	
	
	

- ✓ **Recruitment of qualified and reliable personnel across diverse job categories**, including administrative, finance, IT, healthcare, and operational roles
- ✓ **Fluctuating workforce demands**, driven by seasonal workloads, special projects, and evolving West Virginia initiatives
- ✓ **Strict compliance requirements**, including payroll administration, tax reporting, employment documentation, and adherence to federal, state, and local labor regulations
- ✓ **Coordination across multiple West Virginia departments**, each with unique staffing needs, timelines, and operational environments
- ✓ **Maintaining service continuity**, particularly during employee absences, turnover, or unexpected staffing shortages
- ✓ **Ensuring workforce quality and accountability**, while preserving the West Virginia’s right to evaluate, accept, or reject personnel as needed

WHY ORGANIZATIONS CHOOSE OPCG

- Rapid Task-Order Response**
Pipeline activated at award — not after
- Public-Sector Operating DNA**
Procurement, grants & gov accountability built-in
- Deep Specialized Talent Bench**
Analyst to CISO, SOC to Pen Tester — all covered
- Structured Governance & Oversight**
Exec leadership active — not just at kickoff
- Multi-Agency Collaboration Expertise**
24-jurisdiction NCR coordination — familiar territory

OPCG has developed a **structured, public-sector-focused staffing model** specifically designed to address these challenges. This includes proactive pipeline development to reduce time-to-fill, compliance-driven screening and onboarding processes to ensure regulatory alignment, rapid response recruiting supported by a nationwide talent network, and a centralized account management structure to coordinate staffing across departments.

Through this approach, OPCG enables Division of Highways to **quickly access qualified personnel, maintain operational continuity, and reduce administrative burden**, while ensuring that all staffing services are delivered in a compliant, reliable, and performance-driven manner.

Over the past six years, OPCG has supported organizations of comparable size, operational complexity, and service diversity to the Division of Highways, providing staffing across administrative, technical, healthcare, programmatic, and operational functions. These engagements demonstrate OPCG’s ability to deliver scalable staffing solutions across multiple departments, maintain workforce continuity, and respond to fluctuating service demands typical of municipal governments. OPCG has delivered staffing and recruitment services across multiple public-sector agencies over the past three years, including the **Commonwealth of Virginia, State of Michigan, State of Georgia, State of Pennsylvania, State of Connecticut, District of Columbia, and the City of Cedar Rapids**, supporting IT, administrative, and municipal operations. In highly regulated environments, OPCG has supported institutions such as **Maimonides Medical Center, University of Colorado, Boston Children’s Hospital, and Temple University Health System**, providing healthcare and professional staffing services requiring strict compliance and workforce continuity. Additionally, OPCG has partnered with



large enterprise clients including *Asahi Kasei Plastics North America* and *CHS Inc.*, delivering technical staffing, engineering recruitment, and program support. These engagements collectively demonstrate OPCG’s capability to operate in complex, high-accountability environments comparable to Division of Highways.

Active Virginia Experience

OPCG currently maintains *active, deployed resources within the Commonwealth of Virginia*. We provided multiple IT and admin positions including *Cloud Architects* supporting statewide infrastructure modernization. This existing presence provides OPCG with immediate familiarity with state-level operational structures, compliance expectations, and workforce engagement standards. As a result, OPCG is uniquely positioned to offer *Division of Highways a “ready-to-deploy” advantage*, leveraging pre-established recruiting pipelines, regional talent networks, and proven delivery practices already aligned to Virginia’s public-sector ecosystem. This local and state-level experience enhances OPCG’s ability to rapidly respond to staffing needs, ensure compliance with applicable requirements, and provide qualified personnel with minimal ramp-up time, delivering both speed and reliability from day one.



Relevance to Division of Highways Operations

OPCG’s past performance demonstrates the firm’s ability to support organizations that require:

- ✓ coordination across multiple government stakeholders
- ✓ structured program governance and reporting
- ✓ access to specialized technology expertise
- ✓ support for complex enterprise systems and data environments
- ✓ scalable staffing solutions for evolving program needs

Recently Awarded Public-Sector Contracts Demonstrating Growth

OPCG has secured multiple recent government contracts that reflect continued client confidence in the firm’s capabilities:

- Florida Department of Management Services — Staffing Services
- San Jacinto College, Texas — Workforce and Staffing Services Contract
- Kern Health Systems / City of Bakersfield, Pennsylvania — Professional Staffing Services



These awards demonstrate OPCG’s expanding public-sector footprint and its ability to support complex governmental organizations across multiple states.

Public Sector Clients (Last 3 Years)

OP Consulting Group has provided staffing and recruitment services to numerous state and municipal agencies, including:

- Commonwealth of Virginia — IT Staff Augmentation
- State of Michigan — Administrative and IT Temporary Staffing
- State of Georgia — Statewide Staffing Services
- State of Pennsylvania — IT Staffing
- State of Connecticut — Temporary Professional Staffing
- District of Columbia — IT Professional Staffing Services



- Cedar Rapids — Municipal Financial Systems Support



These engagements required staffing across finance, administration, IT, program operations, regulatory functions, and public-facing services disciplines directly relevant to municipal operations such as those of the Division of Highways.

Healthcare and Higher Education Clients

OPCG has supported major institutional clients requiring reliable workforce continuity and strict compliance:

- Maimonides Medical Center — Healthcare Staffing and Clinical Operations Recruitment
- University of Colorado — Administrative, ERP, Program Management, and Organizational Change Staffing
- Boston Children’s Hospital — Healthcare Workforce Support
- Temple University Health System — Professional Staffing



These organizations operate in complex, high-accountability environments similar to municipal government service delivery.

Private Sector Client (200+ Employees)

- Asahi Kasei Plastics North America — Technical Staffing, Engineering Recruitment, and Compliance Program Support
- CHS Inc. — Enterprise Program and Technical Staffing



These engagements demonstrate OPCG’s ability to support large enterprise organizations with rigorous performance expectations and operational complexity.

Key Client Engagements and Contract Types

OP Consulting Group has worked with numerous high-profile clients, showcasing its ability to handle staffing requirements of varying complexity and scale. Below are some notable engagements:

Client / Organization	Contract Type
Commonwealth of Virginia	Staff Augmentation & Recruitment Services
State of Michigan	Temporary Staffing & Professional Recruitment
State of Georgia	Statewide Staffing Services Contract
State of Pennsylvania	Staff Augmentation & Recruitment Services
State of Connecticut	Temporary Professional Staffing Contract
District of Columbia	Executive Search & Staffing Contract
Maimonides Medical Center	Healthcare Staffing & Recruitment Services
University of Colorado	Data Modernization & Administrative Recruitment
Asahi Kasei Plastics North America	Technical Staffing & Engineering Search
Billy Graham Evangelistic Association	Technical Staffing & Engineering Search
Black Hills Service Company	Staffing Services
Boston Children’s Hospital	IT services
CHS Inc	IT & Admin Services
City of Cedar Rapids	Staff Augmentation
HMIS - Federal	Peoplesoft ERP Consulting
School Board of Lee West Virginia	IT Project Management and ERP Consulting
Temple University Health System	IT Staff Augmentation

References

REFERENCE 1 – STATE OF PENNSYLVANIA

Client / Organization: State of Pennsylvania

Client Type: State government / public-sector organization

OPCG's Role: Staffing Vendor for the State of Pennsylvania

Period of Performance: July 2025 – Present

Contract Value: \$500,000

Roles Provided: IT Security Consultant

Estimated Labor Hours Delivered: 800+ hours (ongoing)

Completion Status: Active / Ongoing

Reference Contact: Jeff Barone, Director of Vulnerability Management, PA Office of Administration – Enterprise Information Security Office

Email: jeffbarone@pa.gov

Phone: 717-775-9712



SUMMARY OF CONTRACT

OPCG is currently providing an IT Security Consultant to the State of Pennsylvania in support of enterprise security operations and vulnerability management functions. This engagement is directly relevant to Division of Highways because it demonstrates OPCG's ability to recruit, screen, place, and support specialized professional talent in a government environment that requires structured oversight, compliance discipline, timely response, and dependable workforce performance. The assignment supports a public-sector technology and risk-management function where the quality of personnel, fit for role, and reliability of ongoing support are critical. In this engagement, OPCG has functioned not merely as a resume source, but as a staffing partner responsible for identifying qualified talent, supporting placement success, and maintaining service continuity throughout an active state government assignment. This is analogous to Division of Highways's temporary staffing requirements because the West Virginia is seeking vendors that can provide qualified personnel on an as-needed basis while assuming responsibility for recruitment, screening, administration, and workforce support. The Pennsylvania engagement reflects OPCG's ability to perform effectively within those same expectations.

SERVICES PROVIDED BY OPCG UNDER THIS ENGAGEMENT

OPCG provided comprehensive workforce support aligned with the core staffing functions required by Division of Highways. This includes targeted recruitment and identification of qualified candidates for a specialized state government role, thorough screening and qualification against technical and assignment-specific requirements, and full placement coordination. OPCG also delivers ongoing workforce support throughout the engagement, ensuring consistent performance, responsiveness, and alignment with client expectations, while maintaining continuity of staffing services for the duration of the assignment.

MEASURABLE OUTCOMES

Although this engagement is currently active, OPCG has demonstrated strong performance outcomes aligned with public-sector expectations for quality, compliance, and reliability.

Quantitative & Performance Outcomes

- 100% compliance with client onboarding, documentation, and security clearance requirements
- 100% successful placement aligned with role-specific technical and functional requirements
- 0 service disruptions or assignment gaps since placement initiation
- 100% retention to date for the assigned resource within the engagement period

- 800+ labor hours delivered with consistent performance and no reported compliance issues

Qualitative Performance Outcomes Relevant to Division of Highways

- Successful support of a state government staffing engagement in a specialized and compliance-sensitive functional area.
- Demonstrated ability to maintain an ongoing public-sector placement over an extended performance period.
- Proven capacity to support mission-relevant staffing needs where candidate quality and continuity matter.
- Timely submission of qualified candidates aligned with State requirements
- Continuous assignment support with no escalations or performance-related replacements
- Adherence to all client-defined performance, reporting, and engagement expectations

RELEVANCE TO Division of Highways

This engagement with the State of Pennsylvania demonstrates OPCG's ability to successfully deliver staffing services within a public-sector environment that requires accountability, responsiveness, and consistent workforce support, core expectations of Division of Highways's temporary staffing program. While the role supported is specialized, the underlying service model is directly transferable, including disciplined recruitment, candidate qualification, and ongoing assignment support in a government setting. OPCG's experience operating within an as-needed, service-driven framework aligns with the West Virginia's multi-department staffing requirements, where flexibility, reliability, and the ability to provide qualified personnel quickly are critical. This reference confirms OPCG's capability to function as a low-risk, dependable staffing partner capable of supporting Division of Highways's workforce needs across diverse functional areas while maintaining compliance, service quality, and operational continuity.

REFERENCE 2 – STATE OF MICHIGAN

Client / Organization: State of Michigan

Client Type: State government / public-sector organization

OPCG's Role: Staffing Vendor for the State of Michigan

Period of Performance: May 2023 – Present

Contract Value: \$300,000

Roles Provided: IT Architect

Estimated Labor Hours Delivered: 5,500+ hours (ongoing)

Completion Status: Active / Ongoing

Reference Contact: Amar Koganti, IT Manager, State of Michigan

Email: kogantiA@michigan.gov

Phone: +1 (662) 255-0423



SUMMARY OF CONTRACT

OPCG is currently providing an IT Architect to the State of Michigan in support of statewide technology initiatives and enterprise-level system architecture efforts. This engagement demonstrates OPCG's ability to deliver highly qualified professional resources in a public-sector environment that requires structured governance, technical expertise, and sustained workforce reliability. The assignment involves supporting large-scale, mission-critical initiatives where continuity, performance, and alignment with government operational standards are essential.

SERVICES PROVIDED BY OPCG UNDER THIS ENGAGEMENT

For this Michigan engagement, OPCG provides comprehensive workforce services consistent with public-sector staffing requirements. This includes targeted recruitment and sourcing of a highly specialized IT Architect, rigorous screening and technical evaluation to ensure alignment with role requirements, and full placement coordination. OPCG also

delivers ongoing workforce support throughout the engagement, including performance monitoring, client coordination, and continuity of service, ensuring that the assigned resource consistently meets expectations within a complex government environment.

MEASURABLE OUTCOMES

This ongoing engagement reflects strong performance outcomes aligned with public-sector expectations for quality, compliance, and reliability.

Quantitative Outcomes

- 100% compliance with onboarding, documentation, and state-specific requirements
- 100% successful placement aligned with enterprise-level technical requirements
- 100% retention to date for the assigned resource across the engagement period
- 0 service disruptions or assignment gaps since placement initiation
- 5,500+ labor hours delivered supporting statewide technology initiatives

Qualitative Outcomes

- Successful deployment of a highly specialized IT Architect supporting statewide enterprise architecture initiatives
- Consistent alignment of resource performance with client expectations, with no escalations or replacement requirements
- Demonstrated ability to support long-term, mission-critical government programs requiring continuity and technical expertise
- Proven delivery within a structured public-sector environment, ensuring accountability, responsiveness, and service reliability

RELEVANCE TO Division of Highways

This engagement with the State of Michigan demonstrates OPCG’s ability to successfully deliver staffing services within a large-scale public-sector environment that requires accountability, consistency, and long-term workforce reliability. The sustained placement of a specialized resource over an extended period reflects OPCG’s ability to provide high-quality candidates, maintain performance continuity, and support evolving operational needs, capabilities directly aligned with Division of Highways’s requirement for flexible, multi-department staffing. This reference highlights OPCG’s strength as a dependable, low-risk staffing partner capable of delivering qualified personnel while ensuring compliance, responsiveness, and service continuity across West Virginia operations.

REFERENCE 3 – UNIVERSITY OF COLORADO

Client / Organization: University of Colorado

Client Type: Public higher education institution

OPCG’s Role: Staffing Vendor (via Prime Vendor – SpearMC Consulting)

Period of Performance: September 2024 – Present

Contract Value: \$1,000,000

Roles Provided: Program Management Consultant, Organizational Change Management (OCM) Consultant, PeopleSoft ERP Consultants (Total: 8 Resources)

Estimated Labor Hours Delivered: 12,000+ hours (ongoing)

Completion Status: Active / Ongoing

Reference Contact: Logesh Balasubramaniam, Managing Director, SpearMC Consulting

Email: logesh.balasubramaniam@spearmc.com

Phone: 512-994-5971



SUMMARY OF CONTRACT

OPCG is currently supporting the University of Colorado through a large-scale, multi-resource staffing engagement focused on enterprise program delivery, organizational change management, and ERP system support. This engagement involves the coordinated deployment of eight (8) highly specialized professionals supporting interconnected program streams tied to institutional transformation initiatives, including PeopleSoft ERP support, program governance, and organizational readiness. The engagement requires a high level of

coordination, workforce planning, and service consistency, as resources are deployed across multiple functional areas and must operate within a structured governance environment involving diverse stakeholders, timelines, and operational priorities. OPCG's role includes not only sourcing and placing qualified professionals, but also ensuring ongoing alignment of all resources with program objectives, stakeholder expectations, and performance standards. This contract is particularly significant as it demonstrates OPCG's ability to support complex, multi-role staffing engagements where continuity, communication, and integration across teams are critical to success, capabilities directly aligned with Division of Highways's requirement for flexible, multi-department temporary staffing services.

SERVICES PROVIDED BY OPCG UNDER THIS ENGAGEMENT

For the University of Colorado engagement, OPCG provides a comprehensive suite of workforce solutions encompassing the full staffing lifecycle across multiple concurrent roles and workstreams. This includes the targeted recruitment and sourcing of highly specialized program management, organizational change management, and ERP consulting professionals through OPCG's nationwide talent network. Each candidate undergoes a structured screening and evaluation process, including technical validation, experience assessment, and role alignment to ensure readiness for assignment within a complex program environment. OPCG manages all aspects of placement coordination, ensuring timely onboarding and seamless integration of resources into the client's operational and project teams.

Beyond initial placement, OPCG provides ongoing workforce management and support, including continuous engagement with both client stakeholders and assigned personnel, performance monitoring, and proactive issue resolution. The firm ensures continuity of service across all deployed resources, maintaining workforce stability and supporting long-term program objectives. This includes the ability to adapt to evolving project needs, manage resource transitions if required, and sustain consistent delivery across all active assignments.

MEASURABLE OUTCOMES

This engagement demonstrates OPCG's ability to deliver scalable, coordinated, and high-quality staffing solutions within a complex, multi-resource public-sector environment.

Quantitative Outcomes

- 100% compliance with onboarding, documentation, and client-specific requirements across all deployed resources
- 100% successful placement of all eight (8) resources aligned with program, technical, and functional requirements
- 100% retention to date across all active resources within the engagement period
- 0 service disruptions or staffing gaps across multiple concurrent workstreams
- 12,000+ labor hours delivered supporting enterprise-level program, ERP, and change management initiatives

Qualitative Outcomes

- Successful deployment and coordination of a multi-disciplinary team supporting enterprise transformation initiatives
- Demonstrated capability to support simultaneous delivery across program management, change management, and technical consulting domains
- Effective integration of resources into a highly structured, stakeholder-driven environment requiring cross-functional collaboration
- Proven ability to manage complex staffing engagements involving multiple roles, dependencies, and timelines
- Consistent delivery of qualified professionals contributing to program continuity, operational efficiency, and successful execution of institutional initiatives

RELEVANCE TO Division of Highways

This engagement demonstrates OPCG's ability to deliver coordinated, multi-resource staffing solutions within a complex, public-sector-aligned environment, directly supporting

Division of Highways's requirement for flexible, multi-department staffing services. The successful management of multiple roles across program management, administrative coordination, and technical functions highlights OPCG's capacity to support diverse workforce needs while maintaining compliance, service quality, and continuity. This experience is particularly relevant to the Division of Highway's objectives of strengthening workforce responsiveness, supporting large-scale initiatives, and ensuring reliable staffing across departments, positioning OPCG as a capable and dependable partner for delivering scalable, high-quality temporary staffing solutions.

Exhibit A - Pricing Page

WV DOT Information Technology Staffing Services RFQ(81260081)

CROM DOT26*44

Contract Item	Description	Est. Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
4.1.1	Senior Mainframe Application Analyst	2080	EA	\$95.00	\$100.00	\$105.00	\$110.00	\$852,800.00
4.1.2	Mainframe Application Analyst	2080	EA	\$79.00	\$84.00	\$89.00	\$94.00	\$719,680.00
4.1.3	Senior Application Oracle Database Administrator	2080	EA	\$85.00	\$90.00	\$95.00	\$100.00	\$769,600.00
4.1.4	Application Oracle Database Administrator	2080	EA	\$80.00	\$85.00	\$90.00	\$95.00	\$728,000.00
4.1.5	Senior Application DB2 Database Administrator	2080	EA	\$85.00	\$90.00	\$95.00	\$100.00	\$769,600.00
4.1.6	Application DB2 Database Administrator	2080	EA	\$80.00	\$85.00	\$90.00	\$95.00	\$728,000.00
4.1.7	PC Programmer Analyst	2080	EA	\$55.00	\$60.00	\$65.00	\$70.00	\$520,000.00
4.1.8	Senior PC Programmer Analyst	2080	EA	\$58.00	\$63.00	\$68.00	\$73.00	\$544,960.00
4.1.9	Application SQL Server Database Administrator	2080	EA	\$78.00	\$83.00	\$88.00	\$93.00	\$711,360.00
4.1.10	Senior Application Oracle Database Administrator	2080	EA	\$77.00	\$82.00	\$87.00	\$92.00	\$703,040.00
4.1.11	GIS Database Administrator	2080	EA	\$75.00	\$80.00	\$85.00	\$90.00	\$686,400.00
4.1.12	Senior GIS Database Administrator	2080	EA	\$79.00	\$84.00	\$89.00	\$94.00	\$719,680.00
4.1.13	GIS Architect	2080	EA	\$90.00	\$95.00	\$100.00	\$105.00	\$811,200.00
4.1.14	GIS Application Developer	2080	EA	\$80.00	\$85.00	\$90.00	\$95.00	\$728,000.00
4.1.15	Senior GIS Application Developer	2080	EA	\$85.80	\$90.80	\$95.80	\$100.80	\$776,256.00
Grand Total								\$852,800.00



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Service - Prof

Proc Folder: 1886131		Reason for Modification:	
Doc Description: WVDOT IT Temporary Staffing Services (81260081)		ADDENDUM NO_1 Bid Opening Moves to April 14, 2026 Attach Revised Terms and Conditions	
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-03-25	2026-04-14 13:30	CRFQ 0803 DOT2600000079	2


BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: VS0000051933
Vendor Name : OP Consulting Group LLC
Address : 1749 Hamilton Rd, Suite 207, Okemos, MI 48864
Street : 1749 Hamilton Rd
City : Okemos
State : Michigan **Country :** USA **Zip :** 48864
Principal Contact : Vinod Surapaneni
Vendor Contact Phone: 517-731-1509 **Extension:** N/A

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 304-558-2566
 john.w.estep@wv.gov


Vendor Signature X **844203811** **04/14/2026**
FEIN# **DATE**

All offers subject to all terms and conditions contained in this solicitation

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Vinod Surapaneni, Managing Partner/COO

(Address) 1749 Hamilton Rd, Suite 207, Okemos, MI 48864

(Phone Number) / (Fax Number) 517-731-1509

(email address) GovBids@OPConsultingGroup.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

OP Consulting Group LLC

(Company)



(Signature of Authorized Representative)

Vinod Surapaneni, Managing Partner/COO, 04/14/2026

(Printed Name and Title of Authorized Representative) (Date)

517-731-1509

(Phone Number) (Fax Number)

GovBids@OPConsultingGroup.com

(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DOT2600000079

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

OP Consulting Group LLC

Company



Authorized Signature

04/14/2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Service - Prof

Proc Folder: 1886131		Reason for Modification:	
Doc Description: WVDOT IT Temporary Staffing Services (81260081)		ADDENDUM NO_2 Vendor Questions and Responses	
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-03-31	2026-04-14 13:30	CRFQ 0803 DOT2600000079	3

BID RECEIVING LOCATION
BID CLERK DEPARTMENT OF ADMINISTRATION PURCHASING DIVISION 2019 WASHINGTON ST E CHARLESTON WV 25305 US

VENDOR
Vendor Customer Code: VS0000051933 Vendor Name : OP Consulting Group LLC Address : 1749 Hamilton Rd, Suite 207, Okemos, MI 48864 Street : 1749 Hamilton Rd, City : Okemos State : Michigan Country : USA Zip : 48864 Principal Contact : Vinod Surapaneni Vendor Contact Phone: 517-731-1509 Extension: N/A

FOR INFORMATION CONTACT THE BUYER
John W Estep 304-558-2566 john.w.estep@wv.gov

	844203811	04/14/2026
Vendor Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DOT2600000079

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

OP Consulting Group LLC

Company



Authorized Signature

04/14/2026

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.