



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 3

List View

- General Information
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1886131

Procurement Type: Central Master Agreement

Vendor ID: VS0000022655

Legal Name: EXCELSIOR CONSULTING SERVICES INC

Alias/DBA:

Total Bid: \$11,263,200.00

Response Date: 04/12/2026

Response Time: 17:02

Responded By User ID: excelsior

First Name: Sudhashree

Last Name: Kota

Email: info@excelsiorconsulting.ne

Phone: 9734472575

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2600000079

Published Date: 3/31/26

Close Date: 4/14/26

Close Time: 13:30

Status: Closed

Solicitation Description: WVDOT IT Temporary Staffing Services (81260081)

Total of Header Attachments: 3

Total of All Attachments: 3

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Mainframe Application Analyst				619840.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a highly experienced Senior Mainframe Application Analyst with deep expertise in COBOL, CICS, JCL, relational databases, and system analysis/design, along with leadership experience in mission-critical environments. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

Senior Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Mainframe Application Analyst				603200.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a skilled Mainframe Application Analyst with hands-on experience in COBOL, CICS, JCL, and database systems, with a strong track record in supporting enterprise applications. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior Application Oracle Database Administrator				911040.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a Senior Oracle DBA with extensive experience in Oracle database administration, performance tuning, PL/SQL, RMAN, and data modeling in large enterprise environments. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

Senior Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Application Oracle Database Administrator				827840.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit an Oracle DBA with strong experience in database administration, optimization, and application support across enterprise systems. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Senior Application DB2 Database Administrator				711360.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a Senior DB2 DBA with deep expertise in DB2 database management, performance tuning, data modeling, and disaster recovery. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

Senior Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Application DB2 Database Administrator				686400.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a DB2 DBA with solid experience in database administration, SQL optimization, and application support. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	PC Programmer Analyst				594880.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a PC Programmer Analyst with strong development, data processing, and system support experience, capable of handling enterprise application environments. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

PC Programmer Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Senior PC Programmer Analyst				669760.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a Senior PC Programmer Analyst with extensive experience in system design, development, and complex application support across enterprise environments. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

Senior PC Programmer Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Application SQL Server Database Administrator				827840.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a SQL Server DBA with hands-on expertise in database administration, performance tuning, T-SQL, and backup/recovery processes. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

Application SQL Server Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Senior Application Oracle Server Database Administrator				911040.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a Senior SQL Server DBA with extensive experience in enterprise database management, performance optimization, data modeling, and data warehouse environments. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

Senior Application Oracle Server Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	GIS Database Administrator				617760.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a GIS DBA with experience in managing enterprise GIS systems including ArcGIS, ArcSDE, and relational databases. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

GIS Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Senior GIS Database Administrator				744640.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a Senior GIS DBA with deep expertise in enterprise GIS environments, spatial data management, and performance optimization. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

Senior GIS Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	GIS Architect				950560.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a GIS Architect with extensive experience in designing and implementing enterprise GIS solutions, including cloud integrations and system architecture. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

GIS Architect

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	GIS Application Developer				784160.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a GIS Application Developer with strong experience in ArcGIS platforms, JavaScript, Python, and web-based GIS development. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

GIS Application Developer

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	Senior GIS Application Developer				802880.00

Comm Code	Manufacturer	Specification	Model #
80111609			

Commodity Line Comments: We will submit a Senior GIS Application Developer with advanced expertise in enterprise GIS application design, development, and integration. We will ensure that all submitted candidates not only meet the technical requirements outlined in the RFQ but also bring relevant public sector experience, strong communication skills, and the ability to operate effectively within state agency environments from day one.

Extended Description:

Senior GIS Application Developer

RESPONSE TO RFP-WVDOT IT Temporary Staffing Services (81260081)

Solicitation No: CRFQ0803 DOT 2600000079



Submitted to

Attn: Bid Clerk

Dept of Administration, Purchase Division
2019 Washington Street East
Charleston, WV 25305-0130



Submitted by:

Excelsior Consulting Services, Inc
Contact: Sudhashree Kota
1236 Connamara Ct
Westmont, IL 60559-2771
Email :info@excelsiorconsulting.net

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Final_CRFQ_0803_DOT2600000079_3_WV_CRFQ_FORM	11

Cover Letter

April 10, 2026

Attn: Bid Clerk
 Dept of Administration, Purchase Division
 2019 Washington Street East
 Charleston, WV 25305-0130

Excelsior Consulting Services, Inc (ECS) is Submitting our proposal to the West Virginia Department of Transportation (WVDOT-81260081) Request for Quotation (RFQ) for IT Temporary Staffing Services (Solicitation No: CRFQ 0803 DOT2200000122

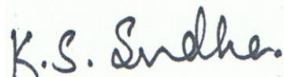
Excelsior Consulting Services, Inc. is a Minority and Women Owned Small Business, with over (22) years of experience in providing temporary IT staffing services. Certified as MWBE by State of WV (applied for renewal) and current Contract holder at State of WV for Solicitation No.: CRFQ 0212 SWC2400000006 - Procurement Folder No.:1473774 Awarded Contract/Purchase Order No.: **CMA 0212 TEMP24E**

Name	Sudhashree Kota
Address	1236 Connamara Ct, Westmont, IL 60559
Title	President
Email	info@excelsiorconsulting.net
Telephone	973-447-2575
Fax	630-622-1795
Duns Number	146074492
Date of Submittal	04/10/2026

The proposal rates/prices shall remain valid for a period of **180 days** from the date of submittal. We acknowledge the receipt of all Addendums this RFP & Terms/Conditions

If you have any questions, please do not hesitate to contact me. You can reach me at my office 973-447-2575 or by email at info@excelsiorconsulting.net

Authorized and Binding:



Sudhashree Kota
President – Excelsior Consulting Services Inc

Executive Summary

Excelsior Consulting Services, Inc founded in 2004 is a Certified as Women/Minority & Small Business by **Federal SBA, WBENC, State of IL, City of Chicago, State of VA & WV.**

Details about **Excelsior Consulting Services, Inc:**

- Business was established 22 years ago
- Certifications from WBENC/WBDC, State of IL/WV/VA, City of Chicago. WOSB by SBA Gov
- Excelsior has worked with both government and private sector companies
- Private and Govt Sectors both of **full time and contract resources**

Private Sector Clients Serviced are AON Corp, INFOR, Blue Cross of IL & TX State, Dover Corporation, Texas Instruments, Hudson , InterDigital Corporation,

Federal/State Clients serviced are US Army, City of Chicago, States of WV, FL, NC, VA, GA, MN, Hennepin County etc

Excelsior Main Business is Staffing and HR

Comprehensive Business is provide full time, contract employees and Temp to Perm. We provide resources in Technology Areas. Capable of providing in 2 to 7 days

The company is recognized as a reliable IT teaming Staffing across multiple sectors. the organization offers nationwide operational capabilities.

We have recruitment model which enables us to find strong IT professionals from around the Country to help our clients for their Staffing needs both temp or full time hiring. We have an internal database of over 200,00 resources with varied skill sets & highly qualified technology candidates throughout the United States.

We can certainly assure the Clients that we have it all that requires to begin the performance upon the contract of award.

CERTIFICATIONS

Excelsior Consulting Services, Inc has been Certified as a Small Women & Miniroty Certified company by Federal and State Agencies

Sl.no	Agency	MWBE	SBE	Status
1	SBA-Federal-WOSB	WOSB	Yes	Current
2	SBA-Federal-8a	8a	Yes	Graduated
3	State of IL	MWBE	Yes	Current
4	State of WV	MWBE	Yes	Renewal in process
5	State of VA	MWBE	NO	Current
6	WBENC-National	WBE	NA	Current
7	City of Chicago	MWBE	Yes	Current

NAICS CODES

NAICS CODE	DESCRIPTION
541511	COMPUTER PROGRAMMING SERVICES
541612	HUMAN RESOURCES and EXECUTIVE SEARCH CONSULTING SERVICES
541611	ADMINISTRATIVE MANAGEMENT and GENERAL MANAGEMENT CONSULTING SERVICES
423430	COMPUTER EQUIPMENT & SOFTWARE MERCHANT WHOLESSELLERS.
541513	COMPUTER FACILITIES MANAGEMENT SERVICES
561320	TEMPORARY HELP SERVICES

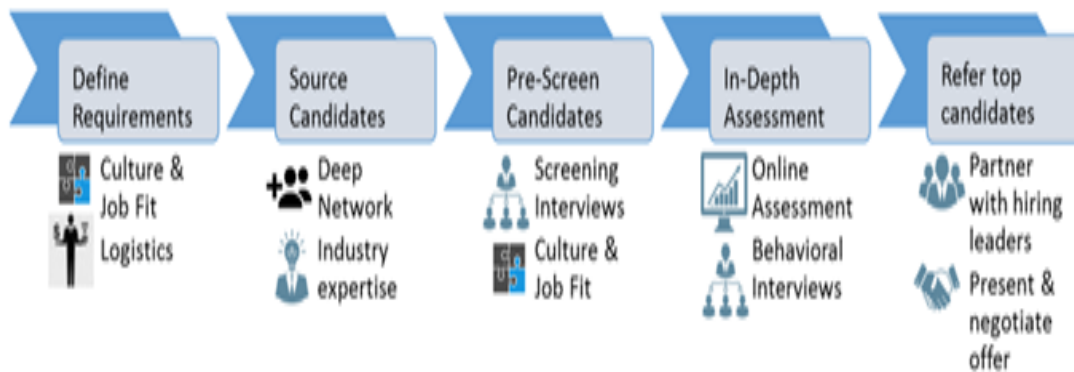
CURRENT CONTRACTS & PAST PERFORMANCE

Contract Details	End Customer	Prime/Teaming	Remarks
Oracle MYSQL Sale to US Army, Contract W56JSR-14-C-0018	U.S. Army	Excelsior is Prime;	Oracle/Mythics is our sub-contractor from 2013 to 2019
Hansen 8 Software Implementation, Maintenance and Support-Spec# 61590	City of Chicago	Infor Public Sector	Current Project: Resources Database SharePoint , Reports Manager & QA from 2015 to 2027
IT Supplemental Staffing ITS-009440	States of NC/GA/VA via MSP CAI	Excelsior is Prime	Current till 2027 to provide Temp IT Contractors.
Temp Staffing Services CMA 0212 0212 Temp 21G	State of WV	Excelsior is Prime Excelsior	Contract till 2027,
Contract PR00002739 - 2021 IT Consulting Services	Hennepin County	Excelsior is Prime Excelsior	Contract till 12/31/2026
Professional & Technical Services. T-Number: 18ASK-Ref # 207042	State of MN	Excelsior is Prime Excelsior	Contract till 2027
W15P7T-12-D-E010/SSESR-2031. SSES NexGen Contract SEC Enterprise Solutions Dir for Data Services, and Support (DS4)	U.S. Dept. of Defense (DOD)	CACI is Prime	CACI and Excelsior won but it went under protest by Booz Allen
HHS Prime Contract Reference No: CIO-SP2i-263-01-D-0052, Subcontract Reference No: C-2060-X. Engagement # 120798 Excelsior Sub# HHS UFMS 0120052v1.0	U.S. Dept. of Human Health Services (HHS)	Bearing Point is Prim	Past Performance: Excelsior supported, maintained and provided all financials, DBA, and Testing Resources
DOT Prime Contract No: DTFH61-04-A-0003. Subcon #.: SubK05-Excelsior-DTFH61-04-A-0003-813	U.S. Dept. of Transportation (DOT)	Bearing Point is Prime	Past Performance: Excelsior supported on Financial and Fed Admin modules, mainly in Oracle Space
Staff Aug Contract#1824337; RFP#66832,59921 @NYCHA	New York City Housing	ITTB is Prime Vendor	Current Project: Excelsior provided resources

UNDERSTANDING OF IT REQUIREMENTS

ECS understands that State of WV is soliciting Technology Staffing Services from different approved qualified vendors who can maintain and enhance the State’s existing technical staff and expertise. WVDOT anticipates that as a result of this RFP, there will be multiple winning vendors. Prior experience, capability and maturity to successfully servicing Technology Staffing is a mandatory prerequisite for vendors to participate in this bid.

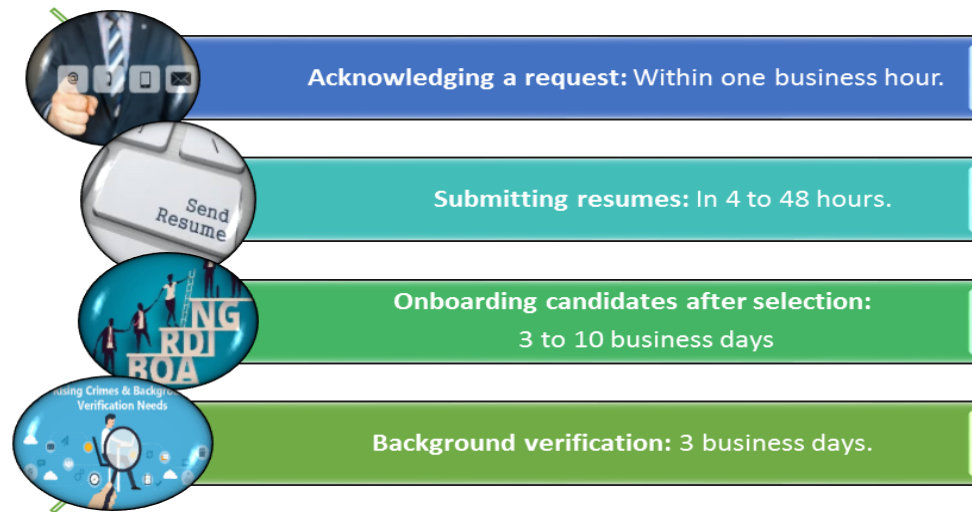
ECS approach is as follows



- Provide temporary IT Staffing on hourly basis, based on the WVDOT requirements.
- Perform initial screening & background checks for candidates, as per WVDOT requirements.
- Manage all payroll and benefits services for the candidates deployed.
- Raise consolidated invoice encompassing all positions ordered by WVDOT on an enterprise-wide basis.
- Generate metrics-based management summary reports of performance.
- Manage the termination of resources that are deemed underperforming by WV State and provide a replacement within the mutually agreed time frame.
- Perform any tasks related to the provision of the Services not specifically set forth above but required by WVDOT during the Term of the Agreement(s).

ECS Workflow Process for Candidate Submission

ECS will service the WVDOT IT needs by identifying and assigning to dedicated Account manager and Recruitment team. They will review the requirement and acknowledge to client if we are able to Service the requirement within 48 hours. If we are able to services, then entire recruitment team will start the work and submit within 48 hours or maximum of 96 hours



Candidates Shortlisted and Submitted to Client

ECS, recruitment and Technical team will Identify and Screen the candidate & are responsible for Qualifying. Once they are satisfied they will make sure candidate has required skills as per customer needs, check candidate current availability and willing to relocate to Customer site if its Onsite job and only then they are submitted to Customer

ECS Onboarding & Background Verification:

Once the Customer has interviewed candidate via phone, Video or in person and expressed interest in our Candidate for a specific IT position, our Team will do paper work for completing Onboarding like I-9, W-2 or 1099's, Visa eligibility and then Complete the background Check and Confirm with the customer the exact start date and start on boarding process

Exhibit A - Pricing Page

WVDOT Information Technology Staffing Services RFQ(81260081)								
CRQM DOT26*44								
Contract Item	Description	Est. Qty	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
4.1.1	Senior Mainframe Application Analyst	2080	EA	\$70.00	\$73.00	\$76.00	\$79.00	\$619,840.00
4.1.2	Mainframe Application Analyst	2080	EA	\$68.00	\$71.00	\$74.00	\$77.00	\$603,200.00
4.1.3	Senior Application Oracle Database Administrator	2080	EA	\$105.00	\$108.00	\$111.00	\$114.00	\$911,040.00
4.1.4	Application Oracle Database Administrator	2080	EA	\$95.00	\$98.00	\$101.00	\$104.00	\$827,840.00
4.1.5	Senior Application DB2 Database Administrator	2080	EA	\$81.00	\$84.00	\$87.00	\$90.00	\$711,360.00
4.1.6	Application DB2 Database Administrator	2080	EA	\$78.00	\$81.00	\$84.00	\$87.00	\$686,400.00
4.1.7	PC Programmer Analyst	2080	EA	\$67.00	\$70.00	\$73.00	\$76.00	\$594,880.00
4.1.8	Senior PC Programmer Analyst	2080	EA	\$76.00	\$79.00	\$82.00	\$85.00	\$669,760.00
4.1.9	Application SQL Server Database Administrator	2080	EA	\$95.00	\$98.00	\$101.00	\$104.00	\$827,840.00

4.1.10	Senior Application Oracle Database Administrator	2080	EA	\$105.00	\$108.00	\$111.00	\$114.00	\$911,040.00
4.1.11	GIS Database Administrator	2080	EA	\$70.00	\$73.00	\$76.00	\$78.00	\$617,760.00
4.1.12	Senior GIS Database Administrator	2080	EA	\$85.00	\$88.00	\$91.00	\$94.00	\$744,640.00
4.1.13	GIS Architect	2080	EA	\$110.00	\$113.00	\$116.00	\$118.00	\$950,560.00
4.1.14	GIS Application Developer	2080	EA	\$90.00	\$93.00	\$96.00	\$98.00	\$784,160.00
4.1.15	Senior GIS Application Developer	2080	EA	\$92.00	\$95.00	\$98.00	\$101.00	\$802,880.00
1287								
Grand Total								\$11,263,200.00

ADDENDUM 2, 1, CRFQ DOT2600000079 REVISED Terms and Conditions

ATTACHED AS A PDF

Final_CRFQ_0803_DOT2600000079_3_WV_CRFQ_FORM

ATTACHED AS A PDF



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Service - Prof

Proc Folder: 1886131			Reason for Modification: ADDENDUM NO_2 Vendor Questions and Responses
Doc Description: WVDOT IT Temporary Staffing Services (81260081)			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2026-03-31	2026-04-14 13:30	CRFQ 0803 DOT2600000079	3

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: VS0000022655
Vendor Name : Excelsior Consulting Services, Inc
Address : 1236
Street : Connamara Ct
City : Westmont
State : IL **Country :** USA **Zip :** 60559
Principal Contact : Sudhashree Kota
Vendor Contact Phone: 973-447-2575 **Extension:**

FOR INFORMATION CONTACT THE BUYER

John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor
 Signature X

K.S. Sridha

FEIN# 200991539

DATE 04/10/2026

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

ADDENDUM NO_2

Addendum No_2 issued to publish and distribute the attached information to the vendor community.

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Transportation (WVDOT) to establish multiple open-ended contracts for information technology temporary technical staffing services. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
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Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:
Senior Mainframe Application Analyst

INVOICE TO		SHIP TO	
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80111609			

Extended Description:
Mainframe Application Analyst

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CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Senior Application Oracle Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:
Senior Application Oracle Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
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US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
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Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:
Application Oracle Database Administrator

INVOICE TO		SHIP TO	
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CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
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Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:
Senior Application DB2 Database Administrator

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US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
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Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:
Application DB2 Database Administrator

INVOICE TO		SHIP TO	
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CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	PC Programmer Analyst				

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:
PC Programmer Analyst

INVOICE TO		SHIP TO	
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US		US	

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Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:
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CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Application SQL Server Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:
Application SQL Server Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Senior Application Oracle Server Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:
Senior Application Oracle Server Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	GIS Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:
GIS Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Senior GIS Database Administrator				

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:
Senior GIS Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	GIS Architect				

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:

GIS Architect

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	GIS Application Developer				

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:

GIS Application Developer

INVOICE TO	SHIP TO
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DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720 CHARLESTON WV US	DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720 CHARLESTON WV US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	Senior GIS Application Developer				

Comm Code	Manufacturer	Specification	Model #
80111609			

Extended Description:
Senior GIS Application Developer

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2026-03-20

	Document Phase	Document Description	Page 10
DOT2600000079	Final	WVDOT IT Temporary Staffing Services (81260081)	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DOT260000079

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Excelsior Consulting Services, Inc

Company

K.S. Sridhe.

Authorized Signature

4/10/2026

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Sudhashree, President

(Address) 1236 Connamara Ct, Westmont, IL, USA

(Phone Number) / (Fax Number) PH:973-447-2575; FX:630-622-1795

(email address) info@excelsiorconsulting.net

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Excelsior Consulting Services, Inc

(Company) K.S. Sridhe

(Signature of Authorized Representative) Sudhashree Kota President 04/10/2026

(Printed Name and Title of Authorized Representative) (Date) PH:973-447-2575; FX:630-622-1795

(Phone Number) (Fax Number) info@excelsiorconsulting.net

(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DOT2600000079

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Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Excelsior Consulting Services, Inc

Company

K.S. Sridhar

Authorized Signature

04/10/2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Exhibit A - Pricing Page

WVDOT Information Technology Staffing Services RFQ(81260081)								
CRQM DOT26*44								
Contract Item	Description	Est. Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
4.1.1	Senior Mainframe Application Analyst	2080	EA	\$70.00	\$73.00	\$76.00	\$79.00	\$619,840.00
4.1.2	Mainframe Application Analyst	2080	EA	\$68.00	\$71.00	\$74.00	\$77.00	\$603,200.00
4.1.3	Senior Application Oracle Database Administrator	2080	EA	\$105.00	\$108.00	\$111.00	\$114.00	\$911,040.00
4.1.4	Application Oracle Database Administrator	2080	EA	\$95.00	\$98.00	\$101.00	\$104.00	\$827,840.00
4.1.5	Senior Application DB2 Database Administrator	2080	EA	\$81.00	\$84.00	\$87.00	\$90.00	\$711,360.00
4.1.6	Application DB2 Database Administrator	2080	EA	\$78.00	\$81.00	\$84.00	\$87.00	\$686,400.00
4.1.7	PC Programmer Analyst	2080	EA	\$67.00	\$70.00	\$73.00	\$76.00	\$594,880.00
4.1.8	Senior PC Programmer Analyst	2080	EA	\$76.00	\$79.00	\$82.00	\$85.00	\$669,760.00
4.1.9	Application SQL Server Database Administrator	2080	EA	\$95.00	\$98.00	\$101.00	\$104.00	\$827,840.00
4.1.10	Senior Application Oracle Database Administrator	2080	EA	\$105.00	\$108.00	\$111.00	\$114.00	\$911,040.00
4.1.11	GIS Database Administrator	2080	EA	\$70.00	\$73.00	\$76.00	\$78.00	\$617,760.00
4.1.12	Senior GIS Database Administrator	2080	EA	\$85.00	\$88.00	\$91.00	\$94.00	\$744,640.00
4.1.13	GIS Architect	2080	EA	\$110.00	\$113.00	\$116.00	\$118.00	\$950,560.00
4.1.14	GIS Application Developer	2080	EA	\$90.00	\$93.00	\$96.00	\$98.00	\$784,160.00
4.1.15	Senior GIS Application Developer	2080	EA	\$92.00	\$95.00	\$98.00	\$101.00	\$802,880.00
Grand Total								\$11,263,200.00

GENERAL TERMS AND CONDITIONS:

1. CONTRACTUAL AGREEMENT: Issuance of an Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. DEFINITIONS: As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

2.1. "Agency" or "Agencies" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.

2.3. "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

2.4. "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.

2.5. "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.

2.6. "Award Document" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

2.7. "Solicitation" means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

2.8. "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

2.9. "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

Term Contract

Initial Contract Term: The Initial Contract Term will be for a period of (1) one year. The Initial Contract Term becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as _____), and the Initial Contract Term ends on the effective end date also shown on the first page of this Contract.

Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to (3) Three successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

Alternate Renewal Term – This contract may be renewed for _____ successive _____ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within _____ days.

Fixed Period Contract with Renewals: This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within _____ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that:

the contract will continue for _____ years;

the contract may be renewed for _____ successive _____ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's Office (Attorney General approval is as to form only).

One-Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

Construction/Project Oversight: This Contract becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as _____), and continues until the project for which the vendor is providing oversight is complete.

Other: Contract Term specified in _____

4. AUTHORITY TO PROCEED: Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.

5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

Open End Contract: Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

One-Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

Construction: This Contract is for construction activity more fully defined in the specifications.

6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.

7. REQUIRED DOCUMENTS: All of the items checked in this section must be provided to the Purchasing Division by the Vendor as specified:

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

8. INSURANCE: The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any *additional insurance requirements contained in the specifications prior to Contract award* regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:

Commercial General Liability Insurance in at least an amount of: \$1,000,000.00 per occurrence.

Automobile Liability Insurance in at least an amount of: \$1,000,000.00 per occurrence.

Professional/Malpractice/Errors and Omission Insurance in at least an amount of: _____ per occurrence. Notwithstanding the forgoing, Vendor's are not required to list the State as an additional insured for this type of policy.

Commercial Crime and Third Party Fidelity Insurance in an amount of: _____ per occurrence.

Cyber Liability Insurance in an amount of: _____ per occurrence.

Builders Risk Insurance in an amount equal to 100% of the amount of the Contract.

Pollution Insurance in an amount of: _____ per occurrence.

Aircraft Liability in an amount of: _____ per occurrence.

9. WORKERS' COMPENSATION INSURANCE: Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

10. VENUE: All legal actions for damages brought by Vendor against the State shall be brought in the West Virginia Claims Commission. Other causes of action must be brought in the West Virginia court authorized by statute to exercise jurisdiction over it.

11. LIQUIDATED DAMAGES: This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

_____ for _____.

Liquidated Damages Contained in the Specifications.

Liquidated Damages Are Not Included in this Contract.

12. ACCEPTANCE: Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

13. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

14. PAYMENT IN ARREARS: Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.

15. PAYMENT METHODS: Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

16. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

17. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

18. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.

19. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.

20. TIME: Time is of the essence regarding all matters of time and performance in this Contract.

21. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code, or West Virginia Code of State Rules is void and of no effect.

22. COMPLIANCE WITH LAWS: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

23. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

24. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

25. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

26. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

27. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

28. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

29. STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

30. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in www.state.wv.us/admin/purchase/privacy.

31. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

32. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

33. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

34. VENDOR NON-CONFLICT: Neither Vendor nor its representatives are permitted to have any interest, nor shall they acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

35. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

36. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

37. NO DEBT CERTIFICATION: In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State. By submitting a bid, or entering into a contract with the State, Vendor is affirming that (1) for construction contracts, the Vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, neither the Vendor nor any related party owe a debt as defined above, and neither the Vendor nor any related party are in employer default as defined in the statute cited above unless the debt or employer default is permitted under the statute.

38. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

39. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.division@wv.gov.

40. BACKGROUND CHECK: In accordance with W. Va. Code § 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.
- c. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
 1. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
 2. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a “substantial labor surplus area”, as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE: W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the Vendor must submit to the Agency a disclosure of interested parties prior to beginning work under this Contract. Additionally, the Vendor must submit a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-work interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

44. PROHIBITION AGAINST USED OR REFURBISHED: Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.

45. VOID CONTRACT CLAUSES: This Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

46. ISRAEL BOYCOTT: Bidder understands and agrees that, pursuant to W. Va. Code § 5A-3-63, it is prohibited from engaging in a boycott of Israel during the term of this contract.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Sudhashree Kota, President

(Address) 1236 Connamara Ct, Westmont, IL, USA

(Phone Number) / (Fax Number) Ph:973-447-2575; FX:630-622-1795

(email address) info@excelsiorconsulting.net

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Excelsior Consulting Services, Inc

(Company) K.S. Sudha

(Signature of Authorized Representative) Sudhashree Kota /President (04/10/2026)

(Printed Name and Title of Authorized Representative) (Date) Ph:973-447-2575; FX:630-622-1795

(Phone Number) (Fax Number) info@excelsiorconsulting.net

(Email Address) i



ERIC L. HOUSEHOLDER
CABINET SECRETARY

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
CHARLESTON, WEST VIRGINIA 25305-0130

SAMANTHA L. WILLIS
DIRECTOR

Subject: Notice of Contract Document Availability

Solicitation No.: CRFQ 0212 SWC2400000006 - Procurement Folder No.:1473774
Awarded Contract/Purchase Order No.: **CMA 0212 TEMP24E**

Dear Vendor,

This email is intended to notify you that important documents have been posted to the West Virginia Purchasing Division's website relating to the above identified solicitation and/or contract. Your firm is receiving this email because it:

_____ Participated in the State of West Virginia's competitive bid process for which a contract has now been awarded to:

We Staff Better, LLC	TEMP24A
Tryfacta Inc	TEMP24B
Marathon Staffing Services, Inc	TEMP24C
Akshar IT Solutions LLC	TEMP24D
Excelsior Consulting Services Inc.	TEMP24E
Digit Outsource Inc	TEMP24F

_____ Obtained a non-competitive contract award.

_____ Holds a contract and is receiving a Central Delivery Order.

XX Holds a contract and is receiving confirmation of an approved Change Order.

The award document, delivery order, or change order in question can be accessed at <https://www.state.wv.us/admin/purchase/Awards/awarded.html> within one business day. Please utilize the weblink to obtain a copy of the document for your records as soon as possible. The documents will only remain available on the website for 90 days.

The Purchasing Division appreciates your interest in doing business with the State. If you wish to attain additional details regarding the award of this purchase order/contract, please note that all officially awarded purchase orders/contracts are public information and available for public inspection at the Purchasing Division, 2019 Washington Street East, Charleston, WV 25305.

Sincerely,

Mark A. Atkins, CPPB

Mark Atkins, CPPB
Buyer Supervisor,
WV Purchasing Division



ERIC L. HOUSEHOLDER
CABINET SECRETARY

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
CHARLESTON, WEST VIRGINIA 25305-0130

SAMANTHA L. WILLIS
DIRECTOR

May 20, 2025

Sudhashree Kota
Excelsior Consulting Services Inc.
1236 Connamara CT
Westmont, IL 60559

Subject: WV Statewide Contract No.: CMA 0212 TEMP24E Temporary Staffing Services

Dear Sudhashree:

The State of West Virginia is offering to renew the subject contract under the same terms, conditions and pricing. The renewal dates are **August 15, 2025** through **August 14, 2026**. If your company agrees to this renewal, please sign below, and return this document to my attention via email to Mark.A.Atkins@wv.gov.

We agree to renew the contract for the period stated above under the same terms and conditions in the original purchase order and any change orders thereto.

Sudhashree Kota	<i>K.S. Sudha</i>	President	5/21/2025
<i>Print Name</i>	<i>Signature</i>	<i>Title</i>	<i>Date</i>

Please call if you have any questions.

Regards,

Mark A. Atkins, CPPB
Buyer Supervisor

West Virginia Department of Administration
Purchasing Division
2019 Washington Street, East
POB 50130
Charleston, WV 25305-0130

Phone: 304.558.2307
Email: Mark.A.Atkins@wv.gov



MARK D. SCOTT
CABINET SECRETARY

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION

W. MICHAEL SHEETS
DIRECTOR

July 28, 2023

EXCELSIOR CONSULTING SERVICES INC
1236 CONNAMARA CT
WESTMONT, IL 60559

Sudhashree Kota:

This is to notify you that your Small, Women-, and Minority-Owned Businesses (SWAM) Certification Application has been approved based on your representations that the vendor named above meets the definition of a Small, Women-, and Minority-Owned Businesses as set forth in the **West Virginia Code of State Rules 148-22-1** et seq. This certification becomes effective:

07/28/2023

And shall automatically expire without notice two years after the effective date unless revoked by the Purchasing Director or upon expiration pursuant to the **West Virginia Code of State Rules 148-22-8**. The type(s) of Small, Women-, and Minority-Owned Businesses (SWAM) Certification approved for your entity:

Small Business	Women-Owned Business	Minority-Owned Business
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At the end of your two-year certification period, if you wish to reapply, please complete a WV-1a form or apply for re-certification through the Vendor Self-Service portal at wvOASIS.gov. Complete renewal instructions, application forms, and a list of all SWAM-Certified entities are available online at www.state.wv.us/admin/purchase/VendorReg.html.

If you have questions, please contact the West Virginia Purchasing Division at 304-558-2311.

Sincerely,

Angelina Villanueva
Vendor Registration Coordinator

Exhibit A - Pricing Page

WVDOT Information Technology Staffing Services RFQ(81260081)								
CRQM DOT26*44								
Contract Item	Description	Est. Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
4.1.1	Senior Mainframe Application Analyst	2080	EA	\$70.00	\$73.00	\$76.00	\$79.00	\$619,840.00
4.1.2	Mainframe Application Analyst	2080	EA	\$68.00	\$71.00	\$74.00	\$77.00	\$603,200.00
4.1.3	Senior Application Oracle Database Administrator	2080	EA	\$105.00	\$108.00	\$111.00	\$114.00	\$911,040.00
4.1.4	Application Oracle Database Administrator	2080	EA	\$95.00	\$98.00	\$101.00	\$104.00	\$827,840.00
4.1.5	Senior Application DB2 Database Administrator	2080	EA	\$81.00	\$84.00	\$87.00	\$90.00	\$711,360.00
4.1.6	Application DB2 Database Administrator	2080	EA	\$78.00	\$81.00	\$84.00	\$87.00	\$686,400.00
4.1.7	PC Programmer Analyst	2080	EA	\$67.00	\$70.00	\$73.00	\$76.00	\$594,880.00
4.1.8	Senior PC Programmer Analyst	2080	EA	\$76.00	\$79.00	\$82.00	\$85.00	\$669,760.00
4.1.9	Application SQL Server Database Administrator	2080	EA	\$95.00	\$98.00	\$101.00	\$104.00	\$827,840.00
4.1.10	Senior Application Oracle Database Administrator	2080	EA	\$105.00	\$108.00	\$111.00	\$114.00	\$911,040.00
4.1.11	GIS Database Administrator	2080	EA	\$70.00	\$73.00	\$76.00	\$78.00	\$617,760.00
4.1.12	Senior GIS Database Administrator	2080	EA	\$85.00	\$88.00	\$91.00	\$94.00	\$744,640.00
4.1.13	GIS Architect	2080	EA	\$110.00	\$113.00	\$116.00	\$118.00	\$950,560.00
4.1.14	GIS Application Developer	2080	EA	\$90.00	\$93.00	\$96.00	\$98.00	\$784,160.00
4.1.15	Senior GIS Application Developer	2080	EA	\$92.00	\$95.00	\$98.00	\$101.00	\$802,880.00
Grand Total								\$11,263,200.00



STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION

2019 WASHINGTON STREET, EAST
CHARLESTON, WEST VIRGINIA 25305-0130

ERIC L. HOUSEHOLDER
CABINET SECRETARY

SAMANTHA L. WILLIS
DIRECTOR

Subject: Notice of Contract Document Availability

Solicitation No.: CRFQ 0212 SWC2400000006 - Procurement Folder No.:1473774

Awarded Contract/Purchase Order No.: **CMA 0212 TEMP24E**

Dear Vendor,

This email is intended to notify you that important documents have been posted to the West Virginia Purchasing Division's website relating to the above identified solicitation and/or contract. Your firm is receiving this email because it:

_____ Participated in the State of West Virginia's competitive bid process for which a contract has now been awarded to:

We Staff Better, LLC	TEMP24A
Tryfacta Inc	TEMP24B
Marathon Staffing Services, Inc	TEMP24C
Akshar IT Solutions LLC	TEMP24D
Excelsior Consulting Services Inc.	TEMP24E
Digit Outsource Inc	TEMP24F

_____ Obtained a non-competitive contract award.

_____ Holds a contract and is receiving a Central Delivery Order.

XX Holds a contract and is receiving confirmation of an approved Change Order.

The award document, delivery order, or change order in question can be accessed at <https://www.state.wv.us/admin/purchase/Awards/awarded.html> within one business day. Please utilize the weblink to obtain a copy of the document for your records as soon as possible. The documents will only remain available on the website for 90 days.

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Sincerely,
Mark A. Atkins, CPPB
Mark Atkins, CPPB
Buyer Supervisor,
WV Purchasing Division



ERIC L. HOUSEHOLDER
CABINET SECRETARY

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON STREET, EAST
CHARLESTON, WEST VIRGINIA 25305-0130

SAMANTHA L. WILLIS
DIRECTOR

May 20, 2025

Sudhashree Kota
Excelsior Consulting Services Inc.
1236 Connamara CT
Westmont, IL 60559

Subject: WV Statewide Contract No.: CMA 0212 TEMP24E Temporary Staffing Services

Dear Sudhashree:

The State of West Virginia is offering to renew the subject contract under the same terms, conditions and pricing. The renewal dates are **August 15, 2025** through **August 14, 2026**. If your company agrees to this renewal, please sign below, and return this document to my attention via email to Mark.A.Atkins@wv.gov.

We agree to renew the contract for the period stated above under the same terms and conditions in the original purchase order and any change orders thereto.

Sudhashree Kota	<i>K.S. Sudha</i>	President	5/21/2025
<i>Print Name</i>	<i>Signature</i>	<i>Title</i>	<i>Date</i>

Please call if you have any questions.

Regards,

Mark A. Atkins, CPPB
Buyer Supervisor

West Virginia Department of Administration
Purchasing Division
2019 Washington Street, East
POB 50130
Charleston, WV 25305-0130

Phone: 304.558.2307
Email: Mark.A.Atkins@wv.gov



MARK D. SCOTT
CABINET SECRETARY

STATE OF WEST VIRGINIA
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION

W. MICHAEL SHEETS
DIRECTOR

July 28, 2023

EXCELSIOR CONSULTING SERVICES INC
1236 CONNAMARA CT
WESTMONT, IL 60559

Sudhashree Kota:

This is to notify you that your Small, Women-, and Minority-Owned Businesses (SWAM) Certification Application has been approved based on your representations that the vendor named above meets the definition of a Small, Women-, and Minority-Owned Businesses as set forth in the *West Virginia Code of State Rules* 148-22-1 et seq. This certification becomes effective:

07/28/2023

And shall automatically expire without notice two years after the effective date unless revoked by the Purchasing Director or upon expiration pursuant to the *West Virginia Code of State Rules* 148-22-8. The type(s) of Small, Women-, and Minority-Owned Businesses (SWAM) Certification approved for your entity:

Small Business	Women-Owned Business	Minority-Owned Business
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At the end of your two-year certification period, if you wish to reapply, please complete a WV-1a form or apply for re-certification through the Vendor Self-Service portal at wvOASIS.gov. Complete renewal instructions, application forms, and a list of all SWAM-Certified entities are available online at www.state.wv.us/admin/purchase/VendorReg.html.

If you have questions, please contact the West Virginia Purchasing Division at 304-558-2311.

Sincerely,

Angelina Villanueva
Vendor Registration Coordinator

