



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 2

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1886131

Procurement Type: Central Master Agreement

Vendor ID: VS0000005409

Legal Name: BEACON SYSTEMS INC

Alias/DBA:

Total Bid: \$1,029.49

Response Date: 04/14/2026

Response Time: 9:34

Responded By User ID: Beacongov

First Name: Ritu

Last Name: Singh

Email: ritu@beacongov.com

Phone: 9544261171

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2600000079

Published Date: 3/31/26

Close Date: 4/14/26

Close Time: 13:30

Status: Closed

Solicitation Description: WVDOT IT Temporary Staffing Services (81260081)

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1886131  
**Solicitation Description:** WVDOT IT Temporary Staffing Services (81260081)  
**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2026-04-14 13:30	SR 0803 ESR04082600000006772	1

**VENDOR**  
 VS0000005409  
 BEACON SYSTEMS INC

**Solicitation Number:** CRFQ 0803 DOT2600000079  
**Total Bid:** 1029.49000000000009094947017 **Response Date:** 2026-04-14 **Response Time:** 09:34:53  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
 John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Mainframe Application Analyst				74.12

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Mainframe Application Analyst				62.50

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior Application Oracle Database Administrator				74.12

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Application Oracle Database Administrator				62.50

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Senior Application DB2 Database Administrator				70.25

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Application DB2 Database Administrator				60.69

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	PC Programmer Analyst				55.23

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

PC Programmer Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Senior PC Programmer Analyst				60.87

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior PC Programmer Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Application SQL Server Database Administrator				60.69

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Application SQL Server Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Senior Application Oracle Server Database Administrator				73.87

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior Application Oracle Server Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	GIS Database Administrator				65.75

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

GIS Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Senior GIS Database Administrator				75.39

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior GIS Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	GIS Architect				82.59

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

GIS Architect

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	GIS Application Developer				70.37

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

GIS Application Developer

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	Senior GIS Application Developer				80.55

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:**

**Extended Description:**

Senior GIS Application Developer



**State of West Virginia Department of Administration**  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

## Centralized Request for Quotation

**VWDOT IT Temporary Staffing Services (81260081)**

**Solicitation Number: CRFQ 0803 DOT2600000079**

### Submitted By:



<b>Company Name</b>	Beacon Systems, Inc.
<b>Unique Entity ID number</b>	JLBBEESFXH73
<b>Cage Code</b>	484V6
<b>Company Mailing Address</b>	9900 W. Sample Road, Suite 204, Coral Springs, FL 33065
<b>Website Address</b>	<a href="http://www.beacongov.com">www.beacongov.com</a>
<b>Company Point of Contact</b>	Shankar Rachakonda, Managing Principal
<b>Phone Number</b>	(954) 426-1171
<b>Email Address</b>	<a href="mailto:contracts@beacongov.com">contracts@beacongov.com</a>

**Submission Due Date:**  
04/14/2026 @ 01:30 PM

*The Information shall not be disclosed outside of **VWDOT** and shall not be duplicated, used, or disclosed, in whole or in part, for any purpose other than to evaluate this proposal.*



Cover Letter

April 14, 2026

To  
The State of West Virginia Department of Administration  
On behalf of the West Virginia Department of Transportation  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

**Subject:** Response to the Solicitation No.: CRFQ 0803 DOT2600000079, WVDOT IT Temporary Staffing Services (81260081).

Dear Mr. Estep,

Beacon Systems, Inc. (BeaconGov) is pleased to submit the proposal to provide Information Technology Temporary Staffing Services to the West Virginia Department of Transportation (WVDOT), CRFQ: 0803 DOT2600000079.

BeaconGov is a wholly owned subsidiary of Radiant Digital, a Woman-Owned Small Business company founded in 2005. Radiant has been successfully assessed as CMMI Level 3 V2.0 and holds ISO 9001:2015, ISO 27001:2013, and ISO 20000-1:2018 certifications.

BeaconGov has 20 years of demonstrated experience providing IT staffing services and implementing mission-critical projects for Federal, State, Local Government, and commercial sectors. Our client list comprises the 17th Judicial Circuit of Florida, the State of Virginia, the State of Maryland, the State of West Virginia, the State of Pennsylvania, the State of North Carolina, the State of Florida, the State of North Dakota, and the State of Vermont. Our key Federal clients include the Department of Health and Human Services (**HHS**), the Administration for Children and Families (**ACF**), the National Institute of Health (**NIH**), the Administration for Community Living (**ACL**), the Consumer Financial Protection Bureau (**CFPB**), the Federal Emergency Management Agency (**FEMA**), the Department of Labor (**DOL**), National Oceanic and Atmospheric Agency (**NOAA**), National Aeronautics and Space Administration (**NASA**), and many more.

In the commercial sector, our clients include Fortune 50 companies, educational institutions, and research hospitals such as Verizon, British Virgin Island-Financial Services Commission (**BVI-FSC**), Navy Federal Credit Union (**NFCU**), Web.com, Rutgers, Children’s Hospital of Philadelphia (**CHOP**), and The University of Texas Health Science Center (**UTHSC**).

---

**BeaconGov Overview**

---

**Respondent’s full legal name** Beacon Systems, Inc.

---

**Address** 9900 W. Sample Road, Suite 204  
Coral Springs, FL 33065

---

---

<b>Organization Factor</b>	S-Corporation
<b>Date of Establishment</b>	10/07/2005
<b>Primary Point of Contact</b>	Shankar Rachakonda, Managing Principal (703) 862-0625   <a href="mailto:contracts@beacongov.com">contracts@beacongov.com</a>
<b>Secondary Point of Contact</b>	Nari Vemuru, Vice President, Customer and Business Operations (301) 437-5622   <a href="mailto:Nari@radiant.digital">Nari@radiant.digital</a>
<b>Fax Number</b>	(703) 468-1694

---

Our demonstrated experience qualifies us to deliver the services described in the Solicitation document within the timeframe and on budget.


We thank you for the opportunity to respond to this RFP. Please feel free to contact me by telephone at (703) 862-0625 or by email at [contracts@beacongov.com](mailto:contracts@beacongov.com) if you have any questions or need additional information. We look forward to the possibility of supporting the WVDOT's critical IT infrastructure and development goals.

Sincerely,



**Shankar Rachakonda,  
Managing Principal  
Beacon Systems, Inc.**

**1. Solicitation Cover Page**

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Service - Prof

<b>Proc Folder:</b> 1886131 <b>Doc Description:</b> WVDOT IT Temporary Staffing Services (81260081)	<b>Reason for Modification:</b> ADDENDUM NO_2 Vendor Questions and Responses
<b>Proc Type:</b> Central Master Agreement	
<b>Date Issued</b> <b>Solicitation Closes</b> <b>Solicitation No</b> <b>Version</b>	
2026-03-31      2026-04-14 13:30      CRFQ 0803 DOT2600000079      3	

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000005409  
**Vendor Name :** Beacon Systems, Inc.  
**Address :** 9900 W. Sample Road, Suite 204  
**Street :**  
**City :** Coral Springs  
**State :** Florida      **Country :** USA      **Zip :** 33065-4048  
**Principal Contact :** Shankar Rachakonda  
**Vendor Contact Phone:** (954) 426-1171      **Extension:**

**FOR INFORMATION CONTACT THE BUYER**  
 John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

**Vendor Signature X** *R. v B. Shankar*      **FEIN#** 20-3600514      **DATE** 04/10/2026

All offers subject to all terms and conditions contained in this solicitation

**2. Signed Addendum Acknowledgement Forms**

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFO DOT2600000079**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**  
(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Beacon Systems, Inc.  
\_\_\_\_\_  
Company  
*R. v. B. [Signature]*  
\_\_\_\_\_  
Authorized Signature  
04/10/2026  
\_\_\_\_\_  
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFO DOT260000079**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input type="checkbox"/> Addendum No. 1            | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Beacon Systems, Inc.

Company

*R. v. B. Shankar*

Authorized Signature

04/10/2026

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

### 3. Company Qualifications

#### 3.1 Five-Year Business History

**Vendors shall have been in business a minimum of five (5) years, providing similar information technology services. Vendors must provide documentation to indicate that their company meets this requirement prior to award; however, bidders may include this documentation with their bid.**

Beacon Systems, Inc. (BeaconGov) is a mature IT solutions and staffing firm with over **20 years of continuous operation**. Established in 2005, the firm has consistently provided high-level information technology services to Federal, State, Local Government, and commercial sectors. clients.

Beacon Systems, Inc. confirms that it has been in business providing similar IT services, including database administration, Program Analysis, and GIS application development, for a period exceeding the mandatory five (5) year requirement.

#### **Proof of Corporate Registration:**

The following evidence confirms the Vendor's long-standing status in good standing:

- **Entity Name:** Beacon Systems, Inc.
- **Document Number:** P05000140939
- **State of Incorporation:** Florida (registered to do business in relevant jurisdictions)
- **Date of Incorporation:** 10/24/2005
- **Current Status:** Active

**The Beacon Systems Incorporation Certificate is provided below.**

# *State of Florida Department of State*

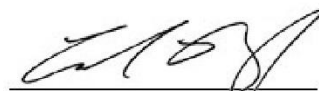
I certify from the records of this office that BEACON SYSTEMS, INC is a corporation organized under the laws of the State of Florida, filed on October 14, 2005, effective October 7, 2005.

The document number of this corporation is P05000140939.

I further certify that said corporation has paid all fees due this office through December 31, 2026, that its most recent annual report/uniform business report was filed on February 6, 2026, and that its status is active.

I further certify that said corporation has not filed Articles of Dissolution.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Fifth day of March, 2026*



*Secretary of State*

Tracking Number: 4149341120CU

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>

### 3.2 Staffing Performance History

Vendors shall be able to demonstrate their potential to provide these services by providing documentation to indicate they have provided staffing of at least six (6) individuals within the listed classifications within the past five (5) years: documentation should include enough information to indicate that the Vendor provided an employee meeting the requirements of a specifically named classification from Section 1, above: the documentation should name the entity to whom the individual was supplied and provide contact information for that entity. Vendors must provide documentation to indicate that their company meets this requirement prior to award; however, bidders may include this documentation with their bid.

Beacon Systems, Inc. (BeaconGov) maintains a large internal database of vetted IT professionals and a proven history of successful placements across the **15** labor categories defined in this solicitation. We have consistently provided personnel who possess the specialized technical certifications and years of experience required for state and enterprise-level contracts.

Below is a summary of our 6 staffing placements, demonstrating our ability to provide qualified resources in the exact classifications required by the WVDOT:

WVDOT Position Classification	Client	Consultant Name	Placement Date
Senior Application DB2 Database Administrator	Verizon	Karthik Juluri	11/21/2021 - 4/10/2024
PC Programmer Analyst	City of Phoenix	Meenakshi Rajasekhar	06/30/2024
Senior PC Programmer Analyst	Florida Department of Health	Glen Knickerbocker	10/21/2019 - Present
Application SQL Server Database Administrator	Sandilya Prachodhe Chakkalakonda	ACL – OAAPS	07/01/2024 - 03/15/2026
GIS Application Developer	William Bray	City of Phoenix	04/22/2024
Senior GIS Application Developer	Eric Gurney	State of Rhode Island	09/07/2021 - Present

### 3.2.1 Documentation Proof for the Sr. Application DB2 Database Administrator

4/13/26, 6:25 PM

Worker - Fieldglass

KJ

**Juluri, Karthik | CIO - Database Administrator 6-10+ yr**

T Worker

Status	Worker ID	Period
Closed	VZGTWK00043997	11/21/2021 to 04/10/2024

Buyer

Verizon Sourcing LLC


**Details** ▾

Job Posting ID	Work Order ID
VZGTJP00033834	VZGTWO00054734 (Rev. 5)

**Worker Accounting (USD)**

Spend Allocation	
Maximum Expense	0.00
Cumulative Committed Spend	██████████
Spend to Date	██████████
Other Pending Spend	0.00
Remaining Spend	██████████
Current Cost Centers	Supervisor
App Sec & Global Clearance (9108034696)	Anthony C Gibson
Adjustment Group	

**Current Work Order Accounting**

Rates	Final (USD)
ST /Hr 	USD ST Hr
Pay Rate	0.00
<b>Bill Rate</b>	██████████

4/13/26, 6:25 PM

Worker - Fieldglass

Cost Allocation	%
<b>App Sec &amp; Global Clearance (9108034696)</b>	100.000
<b>Total</b>	<b>100.000</b>

### Posting Information

Registration Date	11/30/2021
-------------------	------------

### Personal Information

Username	jkarthik408
Contact	
Register On Behalf Of Worker?	No
Worker's Email	[REDACTED]
Cc Email Addresses	
Phone Number	
Fax Number	
Mobile Number Country Code	
Mobile Number	
Address	
Address 1	
Address 2	
City	
State/Province	
Country/Region	
ZIP/Postal Code	

### Worker Details

<https://vz.us.fieldglass.cloud.sap/worker.do?id=z2111302302126555935791d&from=globalSearch&cf=1>

2/5

**Solicitation No.: CRFQ 0803 DOT2600000079**  
**WVDOT IT Temporary Staffing Services (81260081)**



4/13/26, 6:25 PM

Worker - Fieldglass

Contingent Type	Classic
Login Site	SAP Fieldglass
Worker Buyer Reference	
Worker Supplier Reference	<a href="#">Edit</a>
Job Code	Database Administration / Analysis / Development
Worker Primary Contact	Anthony C Gibson
Site	Glendale-AZ-USA
Location	7608 W Bell RD, Glendale, AZ (AZ0021)-USA (AZ0021)
Business Unit	Verizon Data Services LLC (9108)
Service Type	Temp
Average Evaluation Score	8.00
Auto Invoice Type	Both
Last Modified Date	04/10/2024
Allow Further Invoicing	Yes
Supplier review on Time Sheets	Yes
Total Billable Hours Worked	<span style="color: blue;">i</span> 4783.00 Hours
Remit-to Address:	8229 Boone Blvd Suite 325 Vienna VA USA 22182
Working Model	Home-Based-Verizon
Contractor Type	Subcontractor
Subcontracting Supplier Name	████████████████████
Subcontracting Bill Rate	70
Sourcing Type	Competitive Bid
Does this position require driving on behalf of Verizon?	No
Tenure Exception?	N/A
Workstation/Cube Number	(No Value)

<https://vz.us.fieldglass.cloud.sap/worker.do?id=z2111302302126555935791d&from=globalSearch&cf=1>

3/5

**Solicitation No.: CRFQ 0803 DOT2600000079**  
**WVDOT IT Temporary Staffing Services (81260081)**



4/13/26, 6:25 PM

Worker - Fieldglass

Worker State	TX
Worker Zip Code	(No Value)
Worker Phone #	██████████
Emergency Contact #	██████████
MTO Exempt?	No
Original Start Date	11/29/2021
Contractor EID	6658036403

**Current Work Order Details**

Work Order ID	VZGTWO00054734 ( Rev. 5)
Work Order Buyer Reference	
Work Order Supplier Reference	
Start Date	12/31/2023
End Date	04/10/2024
Work Order/Work Order Revision Owner	Anthony C Gibson
Site	Glendale-AZ-USA
Location	7608 W Bell RD, Glendale, AZ (AZ0021)-USA (AZ0021)
Business Unit	Verizon Data Services LLC (9108)
Security ID	kartjulu0806
Hours per Day	8
Hours per Week	40
Time Sheet Type	Standard
Time Sheet Frequency	Weekly
Issue warning if Hours per Day are exceeded on Time Sheet	No
Estimated Additional Spend	5.000 %
Total Estimated Hours	584.00
Estimated Expenses	0.000 %
Working Model	Home-Based-Verizon

<https://vz.us.fieldglass.cloud.sap/worker.do?id=z2111302302126555935791d&from=globalSearch&cf=1>

4/5



**Reference Details:**

Candidate Name	Karthik Juluri
Client Name	Verizon
POC Names	Natalie Jackson
Email Address	Natalie.Jackson@verizon.com

### 3.2.2 Documentation Proof for the PC Programmer Analyst

VENDOR NO. 3529282  
 BEACON SYSTEMS INC  
 9900 W SAMPLE ROAD, SUITE 204  
 CORAL SPRINGS FL 33065



CITY OF PHOENIX

**PLEASE DELIVER TO:**  
 City of Phoenix  
 CITY PROSECUTOR'S OFFICE  
 300 W WASHINGTON ST FL 8  
 Phoenix AZ 85003-2103

CONTRACT RELEASE	
PO Number:	4400892895
PO Date:	06/30/2023
Contract Number:	4701006973
Delivery Terms:	FOB Destination
Delivery Date:	Per contract
Requestor:	Silvia Diaz 602-262-6904

Page 1 / 1

Item	Description	Quantity	Unit	Unit Price	Extended Value
1	<b>Business Analyst</b> Supplier Part No: Business Analyst [REDACTED] [REDACTED] Business Analyst  Meenakshi Rajaskhar rate [REDACTED] per hour This line item is for Information Technology Staffing Services. A description of each position is listed as well as pays ranges. The max range for each position may not be exceeded. Tax Exempt	[REDACTED]	\$\$\$	\$1.00 / 1	[REDACTED]
				<b>Sub Total:</b>	[REDACTED]
				<b>Est. Tax:</b>	[REDACTED] \$
				<b>Total Value:</b>	[REDACTED]

EMAIL INVOICES TO: invoices@phoenix.gov  
 Payment Inquiry: (602) 262-4918  
 Billing Address: City of Phoenix  
 251 W Washington St, 5th Flr  
 Phoenix, AZ 85003

BUYER/PHONE: Kyle Brack 602-262-4756

SUBJECT TO TERMS AND CONDITIONS PER CONTRACT

To insure prompt payment of invoices, a valid purchase order number must appear on all invoices, packing slips and any correspondence concerning the order. Current City of Phoenix purchase order numbers are ten digits beginning with "44". In the event of an emergency purchase, the City may provide a ten digit shopping cart number beginning with "80". Vendors are advised not to perform services or deliver goods without a valid purchase order number or shopping cart number.

Reference Details:

Candidate Name	Meenakshi Rajasekhar
Client Name	City of Phoenix
POC Names	Usharani(Usha) Koripella
Email Address	<a href="mailto:Usharani.koripella@phoenix.gov">Usharani.koripella@phoenix.gov</a>
Phone Number	602-495-0695

### 3.2.3 Documentation Proof for the Senior PC Programmer Analyst

#### INVOICE

Beacon Systems Inc  
9900 Sample Rd Suite 204  
Coral Springs, FL 33065

[Redacted]  
+1 (954) 426-1171  
www.BeaconGOV.com

Florida DOH:20523

**Bill to**  
DOH - Information Technology  
4052 Bald Cypress Way, Bin B05  
Tallahassee, FL 32399-1734

**Ship to**  
DOH-Information Technology  
Attn: Drew Gaiser  
4052 Bald Cypress Way  
Tallahassee, FL 32399-1734

**Shipping Info**  
Ship date: 04/06/2026

**Invoice details**  
Invoice no.: 3103202602  
Terms: Net 30  
Invoice date: 04/06/2026  
Due date: 05/06/2026

P.O. Number: C5B981

#	Product or service	Description	Qty	Rate	Amount
1.	Gov't Revenue	Consulting Services of Glen Knickerbocker (Applications Development Analyst) JOB- 1250 for March-2026 - March 1, 2026 - March 31, 2026 <i>Deliverable 6.21</i>	194	[Redacted]	[Redacted]
<b>Total</b>					[Redacted]

#### Ways to pay

BANK

#### Note to customer

POP-02/01/2026 - 02/28/2026


[View and pay](#)

*Drew Gaiser*  
4/10/26



**Department of Financial Services**  
**Division of Accounting and Auditing – Bureau of Auditing**

**SUMMARY OF CONTRACTUAL SERVICES AGREEMENT**

<b>OLO/Department:</b>	64000/Dept. of Health	<b>Agency Contact:</b>	Andrew Gaiser	
<b>FLAIR Contract #:</b>	N/A	<b>Telephone #:</b>	850-901-6852	
<b>Agency Contract #:</b>	N/A			
<b>PO #:</b>	C5B981			
<b>Contractor/Vendor/Payee:</b>	Beacon Systems, Inc			
<b>Original Contract Amount:</b>	██████████	<b>Total Contract Amount:</b>	██████████	<b>Contract Type:</b> PO
<b>Contract Start Date:</b>	7/1/25	<b>Contract End Date:</b>	6/30/26	
<b>Contract Last Signed Date:</b>	7/1/25	<b>Advance Funded:</b>	No	
<b>METHOD OF PROCUREMENT:</b>	B - State term contract with RFQ [ s 287.042(2) s 287.056, F.S.; Rule 60A-1.043, 60A-1.044(2),F.A.C.]			
<b>AGENCY REFERENCE #:</b>	N/A			
<b>Invoice Number:</b>	3103202602	<b>Invoice Period:</b>	3/1/26 - 3/31/26	
<b>Total Amount of Previous Payments:</b>	██████████			
<b>CONTRACT MANAGER CERTIFICATION:</b>				
I certify, by evidence of my signature, the information on this form is true and correct; the goods and services have been satisfactorily received and payment is now due. I understand that the office of the State Chief Financial Officer reserves the right to require additional documentation and/or to conduct periodic post-audits of any agreements.				
<b>Contract Manager Name printed:</b>	Andrew Gaiser			
<b>Contract Manager Signature:</b>		<b>Date:</b>	4/10/26	

**Amendments/Renewals/Extensions**

<b>CHANGE TYPE:</b>	N/A	<b>CHANGE DESCRIPTION:</b>	N/A
<b>Contract Last Signed Date:</b>	N/A	<b>Agency Amendment Reference:</b>	N/A
<b>Amendment Amount:</b>	N/A	<b>New Ending Date:</b>	N/A

**Reference Details:**

Candidate Name	Glen Knickerbocker
Client Name	Florida Department of Health
POC Names	Joshua Ellis
Email Address	<a href="mailto:Joshua.Ellis@flhealth.gov">Joshua.Ellis@flhealth.gov</a>
Phone Number	(850) 901-6431

**3.2.4 Documentation Proof for the Application SQL Server Database Administrator**

We will provide documentation verifying the Sandilya Prachodhe Chakkalakonda’s placement at ACL for the Application SQL Server Database Administrator position upon request or prior to contract award.

### 3.2.5 Documentation Proof for the GIS Application Developer

#### INVOICE

Beacon Systems Inc  
9900 Sample Rd Suite 204  
Coral Springs, FL 33065

dheeraj.mudedla@radiant.digital  
+1 (954) 426-1171  
www.BeaconGOV.com

#### Phoenix Aviation Department:20516

**Bill to**  
City of Phoenix  
Aviation Department  
2485 East Buckeye Road  
Phoenix, AZ 85034

**Ship to**  
Phoenix Aviation Department  
City of Phoenix  
Aviation Department  
2485 East Buckeye Road  
Phoenix, AZ 85034

#### Shipping info

Ship date: 04/16/2025

#### Invoice details

Invoice no.: 31032513  
Terms: Net 30  
Invoice date: 03/31/2025  
Due date: 05/16/2025

P.O. Number: 8001553710

#	Product or service	Description	Qty	Rate	Amount
1.	Gov't Revenue	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
2.	Gov't Revenue	GIS Analyst - William Bray	[REDACTED]	[REDACTED]	[REDACTED]
3.	Gov't Revenue	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
4.	Gov't Revenue	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
5.	Gov't Revenue	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
6.	Gov't Revenue	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
7.	Gov't Revenue	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
8.	Gov't Revenue	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
9.	Gov't Revenue	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]



**Reference Details:**

Candidate Name	William Bray
Client Name	Phoenix Sky Harbor International Airport
POC Names	Ram Chirumamilla C.M.
Email Address	<a href="mailto:ram.chirumamilla@phoenix.gov">ram.chirumamilla@phoenix.gov</a>
Phone Number	(602) 683-3909

### 3.2.6 Documentation Proof for Senior GIS Application Developer



State Of Rhode Island  
Department of Administration  
Division of Purchases  
One Capitol Hill  
Providence, RI 02908-5860

Standard Purchase Order  
3738406, 0

V E N D O R	<b>GUIDESOFT INC</b> <b>DBA KNOWLEDGE SERVICES</b> <b>9800 CROSSPOINT BLVD</b> <b>INDIANAPOLIS, IN 46256-3300</b> <b>United States</b>
----------------------------	--

Purchase Order Number	<b>3738406</b>
Revision Number	<b>0</b>
Reference Contract Number	<b>3629643</b>
PO Date	<b>16-AUG-2021</b>
Approved PO Date	<b>16-AUG-2021</b>
Buyer	- - <b>Autocreate,</b> *

S H I P  T O	<b>DOH DIV OF FAMILY HEALTH</b> <b>THREE CAPITOL HILL, ROOM 302</b> <b>PROVIDENCE, RI 02908-5097</b> <b>United States</b>
--------------------------------	--

Type of Requisition	
Requisition Number	<b>1721681</b>
Change Order Requisition Number	
Solicitation Number	
Freight	<b>Paid</b>
Payment Terms	<b>NET 30</b>
Vendor Number	<b>57411</b>
Requester Name	<b>Ferreira, Cynthia</b>
Work Telephone	

This Purchase Order is issued pursuant to and in accordance with the terms and conditions of the solicitation and applicable federal, state, and local law, including the State of Rhode Island's General Conditions of Purchase which are incorporated herein by reference contain specific contract terms applicable to this Purchase Order. See: <https://rules.sos.ri.gov/regulations/part/220-30-00-13>

**PO DESCRIPTION: GIS Analyst Senior Max Rate [REDACTED] FY22**

Line	Code	Description	Quantity	Unit	Unit Price (USD)	Amount (USD)
<b>1</b>		<b>GIS Analyst Senior Max Rate [REDACTED] FY22</b>		<b>Each</b>	<b>1</b>	<b>[REDACTED]</b>
Total:						<b>[REDACTED] (USD)</b>

<b>INVOICE TO</b>
<b>IMMEDIATE VENDOR ACTION REQUIRED:</b> Paperless Invoicing is now required. Vendors who do not currently invoice electronically must comply. Get Instructions at : <a href="http://controller.admin.ri.gov/documents/Communications/Vendor%20Information/Paperless%20Invoicing%20Initiative_09-01-2020.pdf">http://controller.admin.ri.gov/documents/Communications/Vendor%20Information/Paperless%20Invoicing%20Initiative_09-01-2020.pdf</a>
<b>REGISTRATION REQUIREMENTS</b>
<b>IMMEDIATE VENDOR ACTION REQUIRED:</b> <b>ALL vendors with an existing Purchase Order must be registered in OCEAN STATE PROCURES(OSP).</b> Get Instructions at : <a href="https://www.ridop.ri.gov/osp/osp-vendor-registration.php">https://www.ridop.ri.gov/osp/osp-vendor-registration.php</a>

<b>STATE PURCHASING AGENT</b>  <b>Nancy R. McIntyre</b>
--

Reference Details:

Candidate Name	Eric Gurney
Client Name	State of Rhode Island
POC Names	Doreen Delancy
Email Address	<a href="mailto:doreend@knowledgeservices.com">doreend@knowledgeservices.com</a>
Phone Number	601-300-3781

**4. Proof of West Virginia Secretary of State (SOS) Registration**



*I, Kris Warner, Secretary of State of the State of West Virginia, hereby certify that*

**BEACON SYSTEMS, INC.**

a corporation formed under the laws of Florida filed an application to be registered as a foreign corporation authorizing it to transact business in West Virginia. The application was found to conform to law and a “Certificate of Authority” was issued by the West Virginia Secretary of State on December 30, 2015.

I further certify that the corporation has not been revoked by the State of West Virginia nor has a Certificate of Withdrawal been issued to the corporation by the West Virginia Secretary of State.

Accordingly, I hereby issue this Certificate of Authorization

**CERTIFICATE OF AUTHORIZATION**

Validation ID:0WV2G\_B6STX



*Given under my hand and the Great Seal of the State of West Virginia on this day of*

*April 10, 2026*



*Secretary of State*

Notice: A certificate issued electronically from the West Virginia Secretary of State's Web site is fully and immediately valid and effective. However, as an option, the issuance and validity of a certificate obtained electronically may be established by visiting the Certificate Validation Page of the Secretary of State's Web site, <https://apps.wv.gov/sos/businessentitysearch/validate.aspx> entering the validation ID displayed on the certificate, and following the instructions displayed. Confirming the issuance of a certificate is merely optional and is not necessary to the valid and effective issuance of a certificate.

## Exhibit A - Pricing Page

### WVDOT Information Technology Staffing Services RFQ(81260081)

CRQM DOT26\*44

Contract Item	Description	Est. Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
4.1.1	Senior Mainframe Application Analyst	2080	EA	\$74.12	\$74.12	\$74.12	\$74.12	\$616,678.40
4.1.2	Mainframe Application Analyst	2080	EA	\$62.50	\$62.50	\$62.50	\$62.50	\$520,000.00
4.1.3	Senior Application Oracle Database Administrator	2080	EA	\$74.12	\$74.12	\$74.12	\$74.12	\$616,678.40
4.1.4	Application Oracle Database Administrator	2080	EA	\$62.50	\$62.50	\$62.50	\$62.50	\$520,000.00
4.1.5	Senior Application DB2 Database Administrator	2080	EA	\$70.25	\$70.25	\$70.25	\$70.25	\$584,480.00
4.1.6	Application DB2 Database Administrator	2080	EA	\$60.69	\$60.69	\$60.69	\$60.69	\$504,940.80
4.1.7	PC Programmer Analyst	2080	EA	\$55.23	\$55.23	\$55.23	\$55.23	\$459,513.60
4.1.8	Senior PC Programmer Analyst	2080	EA	\$60.87	\$60.87	\$60.87	\$60.87	\$506,438.40
4.1.9	Application SQL Server Database Administrator	2080	EA	\$60.69	\$60.69	\$60.69	\$60.69	\$504,940.80
4.1.10	Senior Application Oracle Database Administrator	2080	EA	\$73.87	\$73.87	\$73.87	\$73.87	\$614,598.40
4.1.11	GIS Database Administrator	2080	EA	\$65.75	\$65.75	\$65.75	\$65.75	\$547,040.00
4.1.12	Senior GIS Database Administrator	2080	EA	\$75.39	\$75.39	\$75.39	\$75.39	\$627,244.80
4.1.13	GIS Architect	2080	EA	\$82.59	\$82.59	\$82.59	\$82.59	\$687,148.80
4.1.14	GIS Application Developer	2080	EA	\$70.37	\$70.37	\$70.37	\$70.37	\$585,478.40
4.1.15	Senior GIS Application Developer	2080	EA	\$80.55	\$80.55	\$80.55	\$80.55	\$670,176.00
<b>Grand Total</b>								<b>\$616,678.40</b>