



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 4

List View

- General Information**
- Contact
- Default Values
- Discount
- Document Information
- Clarification Request

Procurement Folder: 1886131  
 Procurement Type: Central Master Agreement  
 Vendor ID:    
 Legal Name: Marcman Solutions LLC  
 Alias/DBA:  
 Total Bid: \$2,329,600.00  
 Response Date:    
 Response Time:   
 Responded By User ID:    
 First Name:   
 Last Name:   
 Email:   
 Phone:

SO Doc Code: CRFQ  
 SO Dept: 0803  
 SO Doc ID: DOT2600000079  
 Published Date: 3/31/26  
 Close Date: 4/14/26  
 Close Time: 13:30  
 Status: Closed  
 Solicitation Description:   
 Total of Header Attachments: 4  
 Total of All Attachments: 4



Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Mainframe Application Analyst				166400.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$80/hr = \$166,400

**Extended Description:**

Senior Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Mainframe Application Analyst				135200.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$65/hr = \$135,200

**Extended Description:**

Mainframe Application Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior Application Oracle Database Administrator				176800.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$85/hr = \$176,800

**Extended Description:**

Senior Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Application Oracle Database Administrator				156000.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$75/hr = \$156,000

**Extended Description:**

Application Oracle Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Senior Application DB2 Database Administrator				166400.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$80/hr = \$166,400

**Extended Description:**

Senior Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Application DB2 Database Administrator				145600.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$70/hr = \$145,600

**Extended Description:**

Application DB2 Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	PC Programmer Analyst				124800.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$60/hr = \$124,800

**Extended Description:**

PC Programmer Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Senior PC Programmer Analyst				156000.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$75/hr = \$156,000

**Extended Description:**

Senior PC Programmer Analyst

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Application SQL Server Database Administrator				135200.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x 65/hr = \$135,200

**Extended Description:**

Application SQL Server Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Senior Application Oracle Server Database Administrator				166400.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$80/hr = \$166,400

**Extended Description:**

Senior Application Oracle Server Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	GIS Database Administrator				135200.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$65/hr = \$135,200

**Extended Description:**

GIS Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Senior GIS Database Administrator				156000.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$75/hr = \$156,000

**Extended Description:**

Senior GIS Database Administrator

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	GIS Architect				176800.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$85/hr = \$176,800

**Extended Description:**

GIS Architect

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	GIS Application Developer				156000.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$75/hr = \$156,000

**Extended Description:**

GIS Application Developer

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	Senior GIS Application Developer				176800.00

Comm Code	Manufacturer	Specification	Model #
80111609			

**Commodity Line Comments:** 2080 hours x \$85/hr = \$176,800

**Extended Description:**

Senior GIS Application Developer



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Service - Prof

<b>Proc Folder:</b> 1886131		<b>Reason for Modification:</b>	
<b>Doc Description:</b> WVDOT IT Temporary Staffing Services (81260081)		ADDENDUM NO_2 Vendor Questions and Responses	
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2026-03-31	2026-04-14 13:30	CRFQ 0803 DOT2600000079	3

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000051941  
**Vendor Name :** Marcman Solutions LLC  
**Address :** 3250  
**Street :** NE 1st Avenue  
**City :** Miami  
**State :** Florida **Country :** USA **Zip :** 33137  
**Principal Contact :** Michael DiNapoli  
**Vendor Contact Phone:** 850-666-0196 **Extension:**

**FOR INFORMATION CONTACT THE BUYER**

John W Estep  
 304-558-2566  
 john.w.estep@wv.gov

Vendor  
 Signature X

FEIN# 87-2925821

DATE 4-14-2026

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

ADDENDUM NO\_2

Addendum No\_2 issued to publish and distribute the attached information to the vendor community.

**REQUEST FOR QUOTATION:**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Department of Transportation (WVDOT) to establish multiple open-ended contracts for information technology temporary technical staffing services. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Senior Mainframe Application Analyst	2,080		\$80	\$166,400

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**

Senior Mainframe Application Analyst

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Mainframe Application Analyst	2,080		\$65	\$135,200

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**

Mainframe Application Analyst

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Senior Application Oracle Database Administrator	2,080		\$85	\$176,800

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**

Senior Application Oracle Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Application Oracle Database Administrator	2,080		\$75	\$156,000

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**

Application Oracle Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Senior Application DB2 Database Administrator	2,080		\$80	\$166,400

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior Application DB2 Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Application DB2 Database Administrator	2,080		\$70	\$145,600

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Application DB2 Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	PC Programmer Analyst	2,080		\$60	\$124,800

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
PC Programmer Analyst

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Senior PC Programmer Analyst	2,080		\$75	\$156,000

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior PC Programmer Analyst

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	Application SQL Server Database Administrator	2,080		\$65	\$135,200

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Application SQL Server Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	Senior Application Oracle Server Database Administrator	2,080		\$80	\$166,400

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior Application Oracle Server Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	GIS Database Administrator	2,080		\$65	\$135,200

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
GIS Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	Senior GIS Database Administrator	2,080		\$75	\$156,000

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
Senior GIS Database Administrator

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	GIS Architect	2,080		\$85	\$176,800

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**

GIS Architect

INVOICE TO		SHIP TO	
DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720		DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	GIS Application Developer	2,080		\$75	\$156,000

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**

GIS Application Developer

INVOICE TO	SHIP TO
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DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720  CHARLESTON WV US	DEPT. OF TRANSPORTATION 1900 KANAWHA BLVD E, BLD. 5 RM-720  CHARLESTON WV US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	Senior GIS Application Developer	2,080		\$85	\$176,800

Comm Code	Manufacturer	Specification	Model #
80111609			

**Extended Description:**  
 Senior GIS Application Developer

SCHEDULE OF EVENTS
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<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2026-03-20

	Document Phase	Document Description	Page 10
DOT2600000079	Final	WVDOT IT Temporary Staffing Services (81260081)	

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

## Exhibit A - Pricing Page

### WVDOT Information Technology Staffing Services RFQ(81260081)

CRQM DOT26\*44

Contract Item	Description	Est. Qty.	Unit of Measure	Year 1 Unit Cost	Year 2 Unit Cost	Year 3 Unit Cost	Year 4 Unit Cost	Extended Cost
4.1.1	Senior Mainframe Application Analyst	2080	EA	\$80	\$84	\$89	\$94	\$721,760
4.1.2	Mainframe Application Analyst	2080	EA	\$65	\$69	\$73	\$77	\$590,720
4.1.3	Senior Application Oracle Database Administrator	2080	EA	\$85	\$90	\$95	\$100	\$769,600
4.1.4	Application Oracle Database Administrator	2080	EA	\$75	\$79	\$83	\$88	\$676,000
4.1.5	Senior Application DB2 Database Administrator	2080	EA	\$80	\$84	\$89	\$94	\$721,760
4.1.6	Application DB2 Database Administrator	2080	EA	\$70	\$74	\$78	\$82	\$632,320
4.1.7	PC Programmer Analyst	2080	EA	\$60	\$63	\$67	\$71	\$542,880
4.1.8	Senior PC Programmer Analyst	2080	EA	\$75	\$79	\$83	\$88	\$676,000
4.1.9	Application SQL Server Database Administrator	2080	EA	\$65	\$69	\$73	\$77	\$590,720
4.1.10	Senior Application SQL Server Database Administrator	2080	EA	\$80	\$84	\$89	\$94	\$721,760
4.1.11	GIS Database Administrator	2080	EA	\$65	\$69	\$73	\$77	\$590,720
4.1.12	Senior GIS Database Administrator	2080	EA	\$75	\$79	\$83	\$88	\$676,000
4.1.13	GIS Architect	2080	EA	\$85	\$90	\$95	\$100	\$769,600
4.1.14	GIS Application Developer	2080	EA	\$75	\$79	\$83	\$88	\$676,000
4.1.15	Senior GIS Application Developer	2080	EA	\$85	\$90	\$95	\$100	\$769,600
<b>Grand Total</b>								<b>\$10,125,440</b>

# WVDOT Information Technology Temporary Staffing Services

(81260081)

Solicitation: CRFQ 0803 DOT2600000079

## Bid Response Document

Submitted by:

**Marcman Solutions LLC**

Prime Contractor

In Partnership with:

**Judit Inc.**

Subcontractor

**Address:** 3250 NE 1st Ave, Unit 203  
Miami, FL 33137

**FEIN#:** 87-2925821

**Contact:** Michael DiNapoli, President & COO

**Contract Mgr:** Michael DiNapoli

**Phone:** (850) 666-0196

**Email:** Michael.DiNapoli@MarcmanSolutions.com

**Date:** April 14, 2026

Authorized Signature:  
Date: April 14, 2026



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## Table of Contents

<b>Table of Contents</b>	<b>2</b>
<b>Section 3: Vendor Qualifications Summary</b>	<b>3</b>
<b>Section 4: Section 3.1 Documentation — Five Years in Business</b>	<b>4</b>
<b>Section 5: Section 3.2 Documentation — Demonstrated Staffing History</b>	<b>5</b>
<b>Section 6: Addendum Acknowledgement — Addendum No. 1</b>	<b>6</b>
<b>Section 7: Addendum Acknowledgement — Addendum No. 2</b>	<b>7</b>
<b>Section 8: Exceptions and Clarifications</b>	<b>8</b>

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## Section 3: Vendor Qualifications Summary

**Marcman Solutions LLC** (prime contractor) is a Florida-based management consulting and IT professional services firm founded in 2021, specializing in IT staff augmentation and public-sector technology delivery. Marcman has partnered with **Judit Inc.** (subcontractor), a certified Woman-Owned Business (NWBOC) and GSA Schedule holder established in 2007, with over 2,350 IT professionals placed across government and enterprise environments. Together, the team maintains approximately 40 corporate staff members and has recruiting capacity to support 100+ concurrent placements through Judit's 24/7 onshore/offshore recruiting model. Our combined capabilities directly align with WVDOT's operating environment — mainframe (COBOL, CICS, JCL, DB2, VSAM), database administration (Oracle, DB2, SQL Server), client-server development (Visual Studio, .NET), and GIS (Esri ArcGIS Enterprise, ArcGIS Online, ArcSDE, PostgreSQL/PostGIS) — across all 15 position classifications. Supporting documentation for business history and staffing experience follows in Sections 4 and 5.

**Marcman Solutions LLC**, through its subcontractor **Judit Inc.**, a certified woman-owned business (NWBOC Certificate No. RNW25302), hereby identifies itself as a women-owned business and requests consideration for the preferences available to non-resident women-owned businesses under W. Va. Code §5A-3-37 and W. Va. CSR §148-22-9. A copy of Judit Inc.'s NWBOC certification is included with this submission. Should the State require additional or WV-specific certification documentation before contract award, Marcman and Judit will provide such documentation promptly upon request.

## Section 4: Documentation — Five Years in Business

Marcman Solutions LLC (Prime Contractor), in partnership with Judit Inc. (Subcontractor), presents a team that meets and exceeds all minimum qualifications outlined in Section 3 of this solicitation. Marcman serves as the single point of accountability to the State of West Virginia for all contract deliverables, compliance, and quality assurance. Judit Inc. serves as the staffing execution partner, providing IT recruiting, candidate sourcing, screening, and deployment operations backed by 19 years of continuous IT staffing experience.

### 4.1 Minimum Five (5) Years Providing Information Technology Services

**Marcman Solutions LLC** is a Florida-based management consulting and professional services firm established in 2021, specializing in IT staff augmentation, technology solutions delivery, and public-sector program management. Marcman has 5 years of direct experience delivering IT staffing and technology services to state and federal government clients, including the Florida Division of Emergency Management (FDEM), Florida Department of Commerce, and the Wyoming Department of Workforce Services (DWS). These engagements — collectively valued at over \$600M — have required Marcman to source, deploy, and manage IT professionals across software engineering, systems integration, data analytics, DevOps, cybersecurity, and program management disciplines.

**Judit Inc.** is a New York-headquartered provider of IT labor solutions with roots dating to 2007 (originally Accelerated Innovators, rebranded to Judit in 2014, with Accelerated Innovators acquired in 2020). Judit has 19 years of continuous IT staffing operations and is a certified Woman-Owned Business (NWBOC) and GSA Schedule holder (GSA47QTCA23D00L). Judit has delivered IT staffing services to commercial, federal, state, and local government clients across a wide range of technical disciplines directly aligned with this solicitation, including software development, database administration (Oracle, DB2, SQL Server), application development, infrastructure support, data engineering, and enterprise systems support. Judit’s combined annual staffing revenue with reference clients Broadridge Financial Solutions, DocGo, and Presidio exceeded \$61M during 2024–2025.

Together, the Marcman/Judit team brings a combined 25+ years of IT staffing and technology services experience. Judit Inc., the team’s staffing execution partner responsible for all IT recruiting, candidate sourcing, screening, and deployment operations under this contract, independently exceeds the five (5) year minimum requirement with 19 years of continuous IT staffing operations. Marcman Solutions contributes over 4 years of direct public-sector IT program delivery and staff augmentation experience and serves as the single point of accountability to the State. The following table summarizes each entity’s qualifications:

Field	Marcman Solutions LLC (Prime)	Judit Inc. (Subcontractor)
<b>Entity</b>	Marcman Solutions LLC (Prime Contractor)	Judit Inc. (Subcontractor)
<b>Role</b>	Prime Contractor — single point of accountability to the State for all contract deliverables, compliance, and candidate quality assurance.	Staffing Execution Partner — IT recruiting, candidate sourcing, screening, and deployment operations.
<b>Years in Business</b>	5 years (established 2021)	19 years (Accelerated Innovators founded 2007; Judit brand 2014)

<b>Years Providing IT Staffing Services</b>	5 years of direct public-sector IT program delivery and staff augmentation.	19 years of continuous IT staffing operations, including 11+ years under the Judit brand. Independently exceeds the 5-year minimum requirement.
<b>Company Description</b>	Florida-based management consulting and professional services firm specializing in IT staff augmentation, technology solutions delivery, and public-sector program management.	New York-headquartered provider of IT labor solutions; certified NWBOC Woman-Owned Business and GSA Schedule holder (GSA47QTCA23D00L); delivers contract, contract-to-hire, direct hire, and payroll services.
<b>Core IT Staffing Competencies</b>	IT staff augmentation across major technology disciplines; public-sector and government IT program delivery; cybersecurity and compliance operations; enterprise-scale recruiting.	IT recruiting and delivery for application development, data, infrastructure/cloud, and cybersecurity; high-volume staffing; compliance and onboarding for regulated environments.
<b>Key Government IT Engagements</b>	Florida FDEM, Florida Commerce, FEMA Public Assistance programs); Wyoming DWS (\$1.9M Digital Wallet/LER initiative);	GSA Schedule holder (SIN 54151S / GSA47QTCA23D00L); Presidio (federal & state IT solutions partner); enterprise IT staffing for Broadridge Financial Solutions (15-year Tier 1 vendor, 350+ IT professionals placed).
<b>Deployment Locations</b>	Florida (statewide), Wyoming (statewide), and multiple remote/distributed environments across the continental United States.	Nationwide deployments supporting enterprise and public-sector clients; documented multi-state operational staffing.
<b>Combined Team Size</b>	~15 corporate professionals (program management, technology delivery, contract administration, business development).	~25 corporate employees (recruiting, delivery, operations, finance, HR, legal). Combined corporate headcount: ~40.

## Section 5: Documentation — Demonstrated Staffing History

### 5.1 Previous Staffing Placements

The Marcman/Judit team has placed well in excess of the required six (6) individuals within the classifications listed in Section 1 of this solicitation over the past five (5) years. The table below documents 14 representative placements mapped directly to the CRFQ classification structure, covering **9 of the 15 solicitation classifications**. All placements are fully verifiable; supporting documentation, including executed agreements, timekeeping records, and invoicing records, is available upon request and can be provided to the State for verification.

#	Candidate Name	Role	CRFQ Classification	Start Date	End Date
1	Ramalingam, Selva	Mainframe Developer	1 – Sr Mainframe Application Analyst	12/20/2021	12/22/2022
2	Patel, Atul	Technical Lead	1 – Sr Mainframe Application Analyst	9/20/2021	9/30/2022
3	Charles, Paul	Mainframe Developer	2 – Mainframe Application Analyst	10/11/2021	6/30/2022
4	Gaspar, Baltazar	Mainframe Developer	2 – Mainframe Application Analyst	10/25/2021	6/30/2022
5	Talakala, Pavan	Middleware/DevOps Developer	3 – Sr Application Oracle DBA	3/4/2019	6/21/2024
6	Veju, Srikrishna	ETL Tester	4 – Application Oracle DBA	6/16/2021	4/4/2023
7	Nellikondi, Raghavendar	Sr Informatica Dev	5 – Sr Application DB2 DBA	3/8/2021	4/4/2023
8	Bommena, Venugopal	Mainframe Developer	5 – Sr Application DB2 DBA	7/28/2021	4/4/2023
9	Karnati, Manideep	Angular UI Developer	7 – PC Programmer Analyst	11/1/2021	12/23/2025
10	Garlapati, Sandhya	Full Stack Engineer	7 – PC Programmer Analyst	11/3/2020	6/13/2023
11	Ailneni, Anurag	Mulesoft SME	8 – Sr PC Programmer Analyst	6/3/2019	8/31/2024
12	Shah, Sumit	Sr. .NET Developer	8 – Sr PC Programmer Analyst	12/1/2021	8/31/2024
13	Gurram, Venkat	SSO Siteminder	9 – Application SQL Server DBA	7/13/2020	11/30/2022
14	Sonar, Sagar	Data Modeler Consultant	10 – Sr Application SQL Server DBA	4/22/2019	6/30/2022

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**Classification Coverage Summary:** The placements above span 9 of 15 CRFQ classifications, including Sr. Mainframe Application Analyst, Mainframe Application Analyst, Sr. Application Oracle DBA, Application Oracle DBA, Sr. Application DB2 DBA, PC Programmer Analyst, Sr. PC Programmer Analyst, Application SQL Server DBA, and Sr. Application SQL Server DBA. Placements feature engagement durations ranging from 8 months to over 5 years, demonstrating strong candidate retention and sustained client satisfaction.

Beyond the representative placements above, Judit Inc. has placed 45+ individuals across these classifications in the past five years and maintains an active pipeline of pre-qualified IT professionals aligned to all 15 listed roles, including GIS Database Administrators, GIS Architects, and GIS Application Developers with Esri ArcGIS Enterprise, ArcGIS Online, ArcSDE, and PostgreSQL/PostGIS experience. Judit's 24/7 onshore/offshore recruiting model and established relationships with GIS professionals nationwide enable rapid candidate sourcing for all classifications, including specialized geospatial roles. This depth of placement activity, combined with Marcman's proven public-sector program delivery and contract management capabilities, positions the Marcman/Judit team to deliver rapid, qualified staffing to support WVDOT's IT requirements across all 15 position classifications.

## Section 6: Addendum Acknowledgement — Addendum No. 1

### **ADDENDUM ACKNOWLEDGEMENT FORM** **SOLICITATION NO.: CRFQ DOT2600000079**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

#### **Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Marcman Solutions LLC

Company

*Michael DiNapoli*

Authorized Signature

4-9-2026

Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.

## Section 7: Addendum Acknowledgement — Addendum No. 2

### **ADDENDUM ACKNOWLEDGEMENT FORM** **SOLICITATION NO.: CRFQ DOT2600000079**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input type="checkbox"/> Addendum No. 1            | <input type="checkbox"/> Addendum No. 6  |
| <input checked="" type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Marcman Solutions LLC

\_\_\_\_\_  
Company

*Michael DiNapoli*

\_\_\_\_\_  
Authorized Signature

4-7-2026

\_\_\_\_\_  
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

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## **Section 8: Exceptions**

Marcman Solutions makes no exceptions to the terms, conditions, or requirements of Solicitation DOT2600000079. We accept all solicitation terms as written and are fully prepared to perform in accordance with the contract as issued.



WWW.NWBOC.ORG

RNW25302

CERTIFICATION NUMBER

04/16/28

EXPIRATION DATE

ANNIVERSARY  
NWBOC

Certifies that:

**Judit Inc.**

has successfully met the requirements of the NWBOC national certification program for certification as a woman-owned and woman-controlled business.

The identified business has qualified as an eligible Woman Business Enterprise (WBE) as set forth in NWBOC standards and procedures.

PHYLLIS HILL SLATER  
Board Chair, NWBOC

561320

NAICS Code(s)

04/17/25

Date

WWW.NWBOC.ORG

INFO@NWBOC.ORG | 800-794-6140 | 401 HALL ST. SW, SUITE 112G GRAND RAPIDS, MI 49503

TAMPERING OR ALTERING THIS CERTIFICATE IS, IN THE DISCRETION OF NWBOC, GROUNDS FOR TERMINATION OF CERTIFICATION.