



# West Virginia Purchasing Division

2019 Washington Street, East  
Charleston, WV 25305  
Telephone: 304-558-2306  
General Fax: 304-558-6026  
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 

General Information Contact Default Values Discount Document Information Clarification Request

Procurement Folder: 1847236

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0803

Vendor ID: VS0000051059 

SO Doc ID: DOT2600000055

Legal Name: Zonero, LLC

Published Date: 1/28/26

Alias/DBA:

Close Date: 2/5/26

Total Bid: \$48,414.00

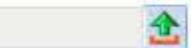
Close Time: 13:30

Response Date: 02/04/2026 

Status: Closed

Response Time: 14:44

Solicitation Description: TRAFFIC CONES

Responded By User ID: zonerollc 

Total of Header Attachments: 2

First Name: Jonalyn

Total of All Attachments: 2

Last Name: Espelita

Email: sales@zonero.com

Phone: 8668966376



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

**State of West Virginia  
Solicitation Response**

**Proc Folder:** 1847236

**Solicitation Description:** TRAFFIC CONES

**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2026-02-05 13:30	SR 0803 ESR0204260000004518	1

**VENDOR**

VS0000051059  
Zonero, LLC

**Solicitation Number:** CRFQ 0803 DOT2600000055

**Total Bid:** 48414

**Response Date:** 2026-02-04

**Response Time:** 14:44:09

**Comments:**

**FOR INFORMATION CONTACT THE BUYER**

John W Estep  
304-558-2566  
john.w.estep@wv.gov

Vendor  
Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	28" IN TRAFFIC CONE	3000.0000	EA	12.330000	36990.00

Comm Code	Manufacturer	Specification	Model #
46161508			

**Commodity Line Comments:** All stenciling done at our warehouse for fast turnaround

**Extended Description:**

28 IN TRAFFIC CONE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	36" IN TRAFFIC CONE	650.00000	EA	14.440000	9386.00

Comm Code	Manufacturer	Specification	Model #
46161508			

**Commodity Line Comments:**

**Extended Description:**

36" IN TRAFFIC CONE

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	28" IN SLENDER TRAFFIC CONE	200.00000	EA	10.190000	2038.00

Comm Code	Manufacturer	Specification	Model #
46161508			

**Commodity Line Comments:**

**Extended Description:**

28" SLENDER TRAFFIC CONE

## EXHIBIT A Traffic Cones

Commodity Code	Item	Estimated Quantity	Unit of Measure	Description	Unit Price	Extended Total
46161508	1	3000	EACH	28 IN TRAFFIC CONE	\$ 12.43	\$ 37,290.00
46161508	2	650	EACH	36 IN TRAFFIC CONE	14.44	\$ 9,386.00
46161508	3	200	EACH	28 IN SLENDER TRAFFIC CONE	10.19	\$ 2,038.00
				<b>Total Amount</b>		\$ 48,714.00

Sheeting Manufacturer 3M

Cone Manufacturer X-Pose Safety



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Centralized Request for Quote  
Public Safety

Proc Folder:	1847236			Reason for Modification:
Doc Description:	TRAFFIC CONES			Addendum No_1 Vendor Questions and responses
Proc Type:	Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version	
2026-01-28	2026-02-05 13:30	CRFQ 0803 DOT2600000055	2	

**BID RECEIVING LOCATION**

BID CLERK  
DEPARTMENT OF ADMINISTRATION  
PURCHASING DIVISION  
2019 WASHINGTON ST E  
CHARLESTON WV 25305  
US

**VENDOR**

Vendor Customer Code: VS0000051059

Vendor Name : Zonero, LLC

Address :

Street : 128 Sunset Blvd. #1331

City : New Castle

State : DE

Country : USA

Zip : 19720

Principal Contact : Jonalyn Espelita

Vendor Contact Phone: 866-896-6375

Extension: 115

**FOR INFORMATION CONTACT THE BUYER**

John W Estep

304-558-2566

john.w.estep@wv.gov

Vendor  
Signature X

FEIN# 41-3253652

DATE 2/4/2026

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

ADDENDUM NO\_1

Addendum No\_1 issued to publish and distribute the attached information to the Vendor Community

**REQUEST FOR QUOTATION:**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways to establish an open-end contract for reflectorized traffic cones. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation

INVOICE TO	SHIP TO
VARIOUS AGENCY LOCATIONS	VARIOUS AGENCY LOCATIONS
AS INDICATED BY ORDER	AS INDICATED BY ORDER
No City US	WV
No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	28" IN TRAFFIC CONE	3000.00000	EA	\$12.43	\$37,290.00

Comm Code	Manufacturer	Specification	Model #
46161508	X-Pose Safety	Per Bid Specs	OTC28-64-10L-1-X

**Extended Description:**

28 IN TRAFFIC CONE

INVOICE TO	SHIP TO
VARIOUS AGENCY LOCATIONS	VARIOUS AGENCY LOCATIONS
AS INDICATED BY ORDER	AS INDICATED BY ORDER
No City US	WV
No City US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	36" IN TRAFFIC CONE	650.00000	EA	\$14.44	\$9,386.00

Comm Code	Manufacturer	Specification	Model #
46161508	X-Pose Safety	Per Bid Specs	OTC36-64-12L-1-X

**Extended Description:**

36" IN TRAFFIC CONE

INVOICE TO	SHIP TO				
VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER	VARIOUS AGENCY LOCATIONS AS INDICATED BY ORDER				
No City US	WV				
No City US	WV				
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	28" IN SLENDER TRAFFIC CONE	200.00000	EA	\$10.19	\$2,038.00

Comm Code	Manufacturer	Specification	Model #
46161508	X-Pose Safet	Per Bid Specs	OTC28SL-64-10L-1-X

**Extended Description:**  
28" SLENDER TRAFFIC CONE

#### SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2026-01-29

	Document Phase	Document Description	Page
DOT2600000055	Final	TRAFFIC CONES	4

#### **ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

# SOLICITATION NUMBER: CRFQ DOT2600000055

## Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as CRFQ DOT2600000055 ("Solicitation") to reflect the change(s) identified and described below.

### Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

### Additional Documentation:

Vendor Questions and Responses

### Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.



Question 1 -For the cones is there any stenciling?

Answer- Yes. Refer to Section 3.1.6

Question 2 - Are the bases 7# or 10#?

Answer- Refer to the specifications in Sections 3.1.7.1, 3.1.8.1 and 3.1.9.1 base weight minimums.

Question 3- For the shipping do you have an estimate for how many different locations this would be shipped?

Answer- No

Question 4- Is there an estimate on how large the average shipment will be?  
Typical skids carry 250-300.

Answer- No.

A handwritten signature in blue ink, appearing to read "JC".

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ DOT2600000055**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Zonero, LLC

Company



Authorized Signature

2/4/2026

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.