



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 5

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**General Information** | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 1748922

Procurement Type: Central Master Agreement

Vendor ID: 000000216146

Legal Name: AMERICAN SIGNAL COMPANY

Alias/DBA:

Total Bid: \$0.00

Response Date: 09/02/2025

Response Time: 9:46

Responded By User ID: amsig

First Name: Seth

Last Name: Johnson

Email: sjohnson@amsig.com

Phone: 404-978-5646

SO Doc Code: CRFQ

SO Dept: 0803

SO Doc ID: DOT2600000007

Published Date: 8/12/25

Close Date: 9/2/25

Close Time: 13:30

Status: Closed

Solicitation Description: Trailer Mtd. Solar Powered Message Boards

Total of Header Attachments: 5

Total of All Attachments: 5



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Solicitation Response

**Proc Folder:** 1748922  
**Solicitation Description:** Trailer Mtd. Solar Powered Message Boards  
**Proc Type:** Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2025-09-02 13:30	SR 0803 ESR09022500000001492	1

**VENDOR**  
000000216146  
AMERICAN SIGNAL COMPANY

**Solicitation Number:** CRFQ 0803 DOT2600000007  
**Total Bid:** 0  
**Response Date:** 2025-09-02  
**Response Time:** 09:46:00  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**  
John W Estep  
304-558-2566  
john.w.estep@wv.gov

**Vendor**  
**Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Message Boards	0.00000	EA	19750.000000	0.00

Comm Code	Manufacturer	Specification	Model #
46161520			

**Commodity Line Comments:** AMSIG CMS-T333

**Extended Description:**

Full Matrix Trailer Mtd. Solar Powered Message Boards



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Centralized Request for Quote  
Equipment

Proc Folder: 1748922

Doc Description: Trailer Mtd. Solar Powered Message Boards

Reason for Modification:

ADDENDUM NO\_1  
Attach Pre-Bid Sign-in Sheets

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2025-08-12	2025-09-02 13:30	CRFQ 0803 DOT2600000007	2

BID RECEIVING LOCATION

BID CLERK  
DEPARTMENT OF ADMINISTRATION  
PURCHASING DIVISION  
2019 WASHINGTON ST E  
CHARLESTON WV 25305  
US

VENDOR

Vendor Customer Code:

Vendor Name : American Signal Company

Address : 2755

Street : Bankers Industrial Dr.

City : Atlanta

State : GA

Country : Dekalb

Zip : 30360

Principal Contact : Seth Johnson

Vendor Contact Phone: 404-978-5646

Extension:

FOR INFORMATION CONTACT THE BUYER

John W Estep  
304-558-2566  
john.w.estep@wv.gov

Vendor  
Signature X

FEIN#

58-1765732

DATE

8-28-2025

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION****ADDENDUM NO\_1**

Addendum No\_1 issued to publish and distribute the attached information to the Vendor Community

**REQUEST FOR QUOTATION:**

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Division of Highways, Department of Transportation to establish an open-end contract for: Full Matrix Trailer Mounted Solar Powered Message Board. AMSIG CMST333 or equal model. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

**INVOICE TO****SHIP TO**

DIVISION OF HIGHWAYS  
EQUIPMENT DIVISION RT 33  
83 BRUSHY ROAD  
CROSSING, PO BOX 610  
BUCKHANNON WV  
US

DIVISION OF HIGHWAYS  
EQUIPMENT DIVISION  
83 BRUSHY FORK RD  
CROSSING  
BUCKHANNON WV  
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Message Boards	0.00000	EA		

Comm Code	Manufacturer	Specification	Model #
46161520			

**Extended Description:**

Full Matrix Trailer Mtd. Solar Powered Message Boards

**SCHEDULE OF EVENTS**

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Pre-Bid Meeting - 10:00am Equipment Div	2025-08-12
2	Tech Questions due by 10:00am	2025-08-20

# **SOLICITATION NUMBER: CRFQ DOT2600000007**

## **Addendum Number: 1**

The purpose of this addendum is to modify the solicitation identified as CRFQ DOT2600000007 ("Solicitation") to reflect the change(s) identified and described below.

### **Applicable Addendum Category:**

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☐ Attachment of vendor questions and responses
- ☒ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

### **Additional Documentation:**

Attach Pre-Bid Sign-in Sheets

Bid Opening moves to 08/19/2025 @ 1:30 pm

### **Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

# Pre-Bid Sign-In Sheet

Solicitation Number: CRFQ DOT2600000007  
 Date of Pre-Bid Meeting: 08/12/2025 10:00 AM  
 Location of Prebid Meeting: Buckhannon WV, Equipment Div.

**Please Note:**

Vendors must sign-in on this sheet to verify attendance at the Pre-Bid meeting.  
 Failure to legibly sign in may be grounds for declaring a vendor ineligible to bid.  
 For further verification, please also provide a business card if possible.

<u>Firm Represented:*</u>	<u>Rep Name (Printed):</u>	<u>Firm Address:</u>	<u>Telephone #:</u>	<u>Fax #:</u>	<u>Email:</u>
WVDOH	Pam Hall	83 Brushy Fork Rd Buckhannon WV	304-471-0139		Pamela.J.Hall@wv.gov
WV DOT	Jeromie Lanham	Capitol Complex	304-720-7383		jeromie.f.lanham@wv.gov
WV DOT	Brent Stidwell	83 Brushy Fk Buckhannon WV	471-038		Brent.Stidwell@wv.gov
WV DOT	Justin Godwin	83 Brushy Fk Buckhannon WV	304-997-5945		Justin.L.Godwin@wv.gov

**\*One Vendor Per Representative** - No one individual is permitted to represent more than one vendor at the pre-bid meeting. Any individual that does attempt to represent two or more vendors will be required to select one vendor to which the individual's attendance will be attributed. The vendors not selected will be deemed to have not attended the pre-bid meeting unless another individual attended on their behalf.



# Pre-Bid Sign-In Sheet

Solicitation Number: CRFQ DOT2600000007  
 Date of Pre-Bid Meeting: 08/12/2025 10:00 AM  
 Location of Prebid Meeting: Buckhannon WV, Equipment Div.

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 For further verification, please also provide a business card if possible.

<u>Firm Represented:*</u>	<u>Rep Name (Printed):</u>	<u>Firm Address:</u>	<u>Telephone #:</u>	<u>Fax #:</u>	<u>Email:</u>
Ver-Mac	Sonnie Krizek	830 E Sterling Ave West Chicago IL 60185	630.659 9650	—	Sonnie.krizek@ ver-mac.com
American Signal	Seth Johnson	2755 Bankers Industrial Rd Atlanta, Ga 30360	404-978- 5646	—	Sjohnson@ amsig.com

*\*One Vendor Per Representative - No one individual is permitted to represent more than one vendor at the pre-bid meeting. Any individual that does attempt to represent two or more vendors will be required to select one vendor to which the individual's attendance will be attributed. The vendors not selected will be deemed to have not attended the pre-bid meeting unless another individual attended on their behalf.*

47QSM21DC8P8

Seth Johnson

Owner / President  
770.448.6650



AMERICAN SIGNAL COMPANY

Office: 770.448.6650 ext 112  
Mobile: 404.978.5646  
Fax: 770.448.8970  
Email: [sjohnson@amsig.com](mailto:sjohnson@amsig.com)

2755 Bankers Industrial Dr. Atlanta GA 30360 [amsig.com](http://amsig.com)

**SONNIE KRIZEK**

NORTHWEST/MIDWEST REGIONAL SALES MANAGER

[sonnie.krizek@vermac.com](mailto:sonnie.krizek@vermac.com)

C. 630.659.9650 | T. 1.888.488.7446

1479 Pollock Dr. Chicago, IL 60641

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ DOT2600000007**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

American Signal Company  
Company  
Seith Johnson  
Authorized Signature  
8-28-2025  
Date

**NOTE:** This addendum acknowledgement should be submitted with the bid to expedite document processing.



Department of Administration  
Purchasing Division  
2019 Washington Street East  
Post Office Box 50130  
Charleston, WV 25305-0130

State of West Virginia  
Centralized Request for Quote  
Equipment

<b>Proc Folder:</b> 1748922			<b>Reason for Modification:</b>
<b>Doc Description:</b> Trailer Mtd. Solar Powered Message Boards			
<b>Proc Type:</b> Central Master Agreement			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2025-07-29	2025-09-02 13:30	CRFQ 0803 DOT2600000007	1

**BID RECEIVING LOCATION**

BID CLERK  
DEPARTMENT OF ADMINISTRATION  
PURCHASING DIVISION  
2019 WASHINGTON ST E  
CHARLESTON WV 25305  
US

**VENDOR**

**Vendor Customer Code:**

**Vendor Name :** American Signal Company

**Address :** 2755

**Street :** Bankers Industrial Dr.

**City :** Atlanta

**State :** GA

**Country :** DeKalB

**Zip :** 30360

**Principal Contact :** Seth Johnson

**Vendor Contact Phone:** 404-978-5646

**Extension:**

**FOR INFORMATION CONTACT THE BUYER**

John W Estep  
304-558-2566  
john.w.estep@wv.gov

Vendor  
Signature X

*Seth Johnson*

FEIN# 58-1765732 DATE 8-28-2025

All offers subject to all terms and conditions contained in this solicitation



REQUEST FOR QUOTATION  
CLASS 843 FULL MATRIX TRAILER MOUNTED SOLAR POWERED MESSAGE  
BOARD

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cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

**6.3 Delivery Payment/Risk of Loss:** Standard order delivery shall be F.O.B. Destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.

**6.4 Condition of Unit(s) Upon Delivery:** All units must arrive at the prescribed delivery point having been completely pre-serviced with oil, lubricants, and coolant. All prescribed precautions pertaining to first operations and break-in of the unit are to be posted conspicuously on the unit for ready observance by the operator.

**6.5 Delivery Point:** Delivery point of the completed representative unit will be the WVDOH, Equipment Division, 83 Brushy Fork Road Crossing, Buckhannon, WV 26201.



**7. MISCELLANEOUS:**

**7.1 No Substitutions:** Vendor shall supply only Contract Items submitted in Response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.

**7.2 Contract Manager:** During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Seth Johnson  
Telephone Number: 404-978-5646  
Fax Number: 770-448-8970  
Email Address: S.johnson@AMSig.com

**VENDOR: American Signal Company \_\_\_\_\_ Class 843**

Item No.	Description:	Model & Part Number Being Bid	Estimated Unit Quantity	Unit Price	Item Total Cost
1	Full Matrix Trailer Mounted, Solar Powered Message Boards	American Signal CMS-T333	20	\$19,750.00	\$395,000.00
Total Bid Cost					\$395,000.00
Bid Will Be Awarded To The Lowest Overall Bid Total For All Items					
Vendor Information					
Company Name: American Signal Company					
Contact Manager: Seth Johnson					
Address: 2755 Bankers Industrial Drive Atlanta, GA 30360					
Phone: 770-448-6650 EXT 112 CELL 404-978-5646					
Fax: 770-448-8970					
E-mail: sjohnson@amsig.com					
Signature: 					

**DESIGNATED CONTACT:** Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Seth Johnson Director of Business Development  
(Address) 2755 Bankers Industrial DR. Atlanta, GA 30360  
(Phone Number) / (Fax Number) 770-448-6650 / 770-448-8970  
(email address) Sjohnson@Amsig.com

**CERTIFICATION AND SIGNATURE:** By signing below, or submitting documentation through WV OASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

American Signal Company  
(Company)

Seth Johnson  
(Signature of Authorized Representative)

Seth Johnson Director of Business Development  
(Printed Name and Title of Authorized Representative) (Date)

770-448-6650 / 770-448-8970  
(Phone Number) (Fax Number)

Sjohnson@Amsig.com  
(Email Address)