West Virginia Purchasing Division

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Charleston, WV 25305
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The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

wvOASIS

Welcome, Christopher W Seckman

Procurement | Budgeting | Accounts Receivable | Accounts Payable

Solicitation Response(SR) Dept: 0802 ID: ESR09172500000001958 Ver.: 1 Function: New Phase: Final 🔽 Modified by batch , 09/18/2025

Header 🔲 7

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 1698045

Procurement Type: Central Master Agreement

Vendor ID: VS0000015639 🔼

Legal Name: Vidhwan Inc.

Alias/DBA:

Total Bid: $297,440.00

Response Date: 09/17/2025 📅

Response Time: 12:46

Responded By User ID: E-solutions 🔼

First Name: Randy

Last Name: Singh

Email: r.singh@e-solutionsinc.com

Phone: 4088363780

SO Doc Code: CRFQ

SO Dept: 0802

SO Doc ID: DMV2600000001

Published Date: 9/10/25

Close Date: 9/18/25

Close Time: 13:30

Status: Closed

Solicitation Description: Mainframe Application Programmer Technical Staffing Services

Total of Header Attachments: 7

Total of All Attachments: 7

Proc Folder:	1698045
Solicitation Description:	Mainframe Application Programmer Technical Staffing Services
Proc Type:	Central Master Agreement

Solicitation Closes	**Solicitation Response**	**Version**
2025-09-18 13:30	SR 0802 ESR09172500000001958	1

VENDOR
VS0000015639
Vidhwan Inc.

Solicitation Number: CRFQ 0802 DMV2600000001

Total Bid: 297440   **Response Date:** 2025-09-17   **Response Time:** 12:46:28

Comments:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor
Signature X   **FEIN#**   **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Mainframe Application Programmer Technical Staffing Services				297440.00

Comm Code	Manufacturer	Specification	Model #
81111600			

Commodity Line Comments: Weve included all pricing details in Exhibit A. Weve proposed two candidates one at a senior level and the other at a mid-level with same department.

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

Proc Folder:	1698045	**Reason for Modification:**
Doc Description:	Mainframe Application Programmer Technical Staffing Services	ADDENDUM NO_1 Vendor Questions and Responses REVISED Specifications
Proc Type:	Central Master Agreement	

Date Issued	**Solicitation Closes**	**Solicitation No**	**Version**
2025-09-03	2025-09-11 13:30	CRFQ 0802 DMV2600000001	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON   WV   25305
US

VENDOR

Vendor Customer Code: VS0000015639

Vendor Name : Vidhwan Inc. dba E-Solutions

Address :   2N. Market Street, #400, San Jose, CA 95113

Street : 2N. Market Street, #400

City : San Jose

State : California   **Country :** USA   **Zip :** 95113

Principal Contact :   Randy Singh

Vendor Contact Phone: (408) 239-4137   **Extension:**

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X *Randy Singh*   **FEIN#**   71-0928628   **DATE** 09/18/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

ADDENDUM NO_1

Addendum No_1 issued to publish and distribute the attached information to the Vendor Community

REQUEST FOR QUOTATION:
The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (WV DMV) to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts All services will be provided at the DMV Headquarters location in Charleston, WV. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO	SHIP TO
DIVISION OF MOTOR VEHICLES	DIVISION OF MOTOR VEHICLES
5707 MACCORKLE AVE. S.E., SUITE 200	RECEIVING AND PROCESSING
	5707 MACCORKLE AVENUE, S.E. SUITE 200
CHARLESTON WV	CHARLESTON WV
US	US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:
Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Tech Questions due by 10:00am	2025-09-02

SOLICITATION NUMBER: CRFQ DMV2600000001
Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as CRFQ DMV26000000001 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

[ ]   Modify bid opening date and time

[X]   Modify specifications of product or service being sought

[X]   Attachment of vendor questions and responses

[ ]   Attachment of pre-bid sign-in sheet

[ ]   Correction of error

[ ]   Other

Additional Documentation:

Attach Vendor Questions and responses

Revised Specifications

Bid Opening remains 09/11/2025 @ 1:30 PM

Terms and Conditions:
1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.

2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ 0802 DMV2600000001
Mainframe Programmer

Vendor Questions and Agency Response

Q1. Is it a vacant position or do you have an incumbent? In case there is an incumbent, do you intend to renew their services?

A1. This is a new procurement, refer to section 1 in the RFQ specifications.

Q2. Who are previous incumbents on this project?

A2. This is a new procurement, refer to section 1 in the RFQ specifications. Reporting data information can be requested via the FOIA process for previous contract information.

Q3. What was the annual spend for the previous year on this project?

A3. This is a new procurement, refer to section 1 in the RFQ specifications. Reporting data information can be requested via the FOIA process for previous contract information.

Q4. If this is a new contract, what is the anticipated budget for this contract?

A4. Purchasing rules and regulations prohibit the release of budgetary information.

Q5. Is this RFP intended for a single vendor award or multiple vendor award?

A5. The contract will be awarded to the lowest single bidder meeting all mandatory requirements. This is a request for quotations and is not an request for proposals.

Q6. Could you please advise whether interviews will be conducted in person at the DMV Headquarters in Charleston, WV, or virtually?

A6. Refer to section 5, vendor responsibilities.

Q7. Is a minimum of three years of DMV experience a mandatory requirement?

A7. All requirements outlined in this RFQ are mandatory requirements. Specific experience requirements are outlined in section 3.

Q8. Does this position offer the option to work remotely?

A8. Refer to section 1 and section 5 in the specifications.

Q9. Is this a new requirement, or is there an incumbent currently providing these services?

A9. This is a new procurement, for background information refer to section 1 in the specifications.

Q10. Is prior experience with the West Virginia Department a mandatory requirement?

A10. Refer to section 3 in the specifications for the mandatory experience requirements.

Q11. For the candidate selection process, will interviews be conducted on-site or through video conferencing?

A11. Refer to section 1 and section 5 in the specifications.

Q12. If a vendor has past performance in IT staffing but has not previously provided Mainframe Application Programmer positions, are they still eligible to bid?

A12. Vendors must comply with all mandatory requirements regardless of previous contract awards.

Q13. Are there any certifications or licenses required to be submitted by vendors apart from the WV business license?

A13. Refer to sections 3, 4 and 5 in the specifications for information regarding vendor submission requirements.

Q14. What is the estimated number of open positions or anticipated usage under this contract?

A14. Refer to sections 1 and 5 in the specifications. Estimated quantities are outlined in Exhibit A, Pricing Page.

Q15. Is it mandatory for vendors to have a local office in West Virginia to be eligible for award?

A15. **A local office is not required; however, the vendor must comply with all mandatory contract requirements to be considered contract award.**

Q16. What type of vendor past performance or experience is DMV specifically seeking for this requirement?

A16. **Refer to sections 3, 4 and 5 in the specifications for mandatory experience requirements.**

Q17. Can a vendor still bid if they have never provided this exact position before?

A17. **Refer to sections 3, 4 and 5 in the specifications for mandatory requirements.**

Q18. What is the estimated budget or expected spend for this contract?

A18. **Refer to the response to question 4.**

Q19. Are there any liquidated damages or penalties for non-performance under this contract?

A19. **Refer to item 11 in the contract Terms and Conditions.**

Q20. Could you clarify if vendor references are required, as this was not explicitly mentioned (other than references related to candidates)?

A20. **Refer to sections 3, 4 and 5 in the specifications for mandatory submission requirements.**

Q21. If vendor references are required, how many should be submitted?

A21. **See the response to question 20.**

Q22. Is this requirement considered a new need or a recompete of an existing contract? If a recompete, could you provide details on the incumbent vendor(s)?

A22. **This is a new procurement, refer to section 1 in the specifications for background information. Historical information for previous contracts may be requested via the FOIA process.**

Q23. Could you provide historical usage information such as hours billed, number of resources used, or total spend from previous similar contracts?

A23. **See response to question 22.**

Q24. Should resumes of proposed candidates be submitted with the proposal, or only provided upon request or award?

A24. **See response to question 20.**

Q25. Could you please provide the budget allocated for the contract?

A25. Refer to the answer for question 4.

Q26. Can we know the previous spending on the project?
A26. Refer to the answer for question 3.

Q27. Is this contract going to be a single award or multiple award?
A27. Refer to the answer for question 5.

Q28. Is there an incumbent?
A28. Refer to response for question 1.

Q29. What is the minimum number of references required for each candidate?
A29. Refer to sections 3, 4 and 5 for mandatory requirements and bid submission requirements.

Q30. Does the proposed candidate should meet all the qualifications mentioned in 3.1 – 3.7.

A30. All requirements listed in specifications document are mandatory requirements.

Q31. Is it mandatory for proposed candidates to have prior experience specifically related to federal and/or state legal requirements governing Commercial Driving Licensing in West Virginia as outlined in section 3.5.

A31. All requirements in the specifications document are mandatory requirements.

Q32. Can WV DMV confirm the anticipated state date for the selected candidates?

A32. The contract start date will be the date of the contract award. Candidates should be prepared to start upon receiving award notification and completion of the requirements outlined in section 5.

Q33. Is there a maximum number of hours per week or per year that the DMV expects to utilize?

A33. Anticipated work hours are outlined in section 5.1.

Q34. Will the WV DMV provide workstations and necessary software tools onsite, or should the vendor supply them?

A34. Equipment and software will be provided by the WV DMV for candidates to utilize on-site during the contract period.

Q35. Can WV DMV confirm whether the selected candidate to be fully on-site or hybrid work arrangement would be considered.

A35. Refer to sections 1 and 5 in the specifications.

Q36. Is there a preferred format or template for submitting candidate names and experience documentation?

A36. Refer to sections 3, 4 and 5 in the specifications for mandatory submission requirements.

Q37. In the event that a proposed candidate is deemed non-compliant or disqualified during the evaluation process, will the vendor be permitted to submit a replacement prior to contact award?

A37. Replacement/alternative candidates are subject to the same contract requirements and approval process as outlined in the specifications. Review section 5.

Q38. If a candidate becomes unavailable or is found to be unsuitable after the contracts has been awarded during the engagement period, the vendor will be allowed to propose a qualified replacement to ensure continuity of service.

A38. Replacement/alternative candidates are subject to the same contract requirements and approval process as outlined in the specifications. Review section 5.

Q39. What specific information is required to validate the professional references of the proposed candidate?

A39. The vendor will be required to submit information necessary to contact proposed applicant references as outlined in section 3.7. At a minimum the vendor should provide contact information for references, this must include a contact name, telephone number and email address for each reference provided.

Item 5.1.1.1 will be added to the specifications and shall read as follows: "Vendors shall provide contact information for all references, this shall include at a minimum, contact name, vendor name, telephone number and email address."

Q40. Will the WV DMV accept pricing adjustments in future renewal years due to inflation or market changes.

A40. Refer to pricing page Exhibit A. Space is provided for pricing for years 2, 3 and 4 option renewal years.

Q41. Is it mandatory for proposed candidates to have prior experience working with AAMVA applications that interface with the WV Drivers' System, including CDLIS, PDPS, SSOLV, UNI and State-to-State systems?

A41. All the requirements outlined in the specification document are mandatory.

Q42. Should the vendor need to be registered in WV to apply for this opportunity? Please confirm.

A42. Vendor must be compliant with all vendor registration requirements prior to contract award.

Q43. If a highly qualified candidate working with mainframe systems and technologies does not have experience with the WV Drivers' System, can they still qualify for this bid?

A43. All requirements outlined in the specification document are mandatory.

Q44. Could the agency confirm where there are any consideration for extending the submission due date for this solicitation?

A44. The bid opening date is 9/11/2025. No extensions will be provided.

Q45. How would you prefer to receive the proposals, in PDF or Word format?

A45. Bid submission instructions are included in section 6 of the Instructions to Vendors.

Q46. Should the proposal response, resumes of candidates, references, amendment acknowledgement and pricing pages to complied in a single document?

A46. Bid submission instructions are included in section 6 of the Instructions to Vendors.

Q47. Will 2 candidates be selected from a single vendor?

A47. Refer to response to question 5.

Q48. Is it mandatory for the business to be licensed in WV to be eligible to apply for this bid.

A48. Vendor must be compliant with all vendor registration requirements prior to contract award.

Q49. Will the agency assist in coordinating background checks, or must the vendors handle all aspects independently?

A49. Refer to section 5 for details regarding vendor responsibilities.

Q50. What is the expected turnaround time for background check approvals?

A50. Refer to section 5 for details regarding vendor responsibilities. Item 5.1.1.2 has been added to include a turnaround requirement for background checks. The requirement will read as follows: "Vendor is responsible for completely background checks outlined in section 5 within fourteen days".

Q51. What criteria will the agency use to determine whether to exercise the renewal options for years 2, 3 and 4.

A51. Refer to section 6.1.

Q52. Will vendors be notified in advance if the agency intends to renew the contract? Would you like help drafting a formal email or preparing a Q&A sheet for your team?

A52. Refer to section 6.1. Assistance in drafting a formal email or Q&A sheet is not needed.

Q53. Can agency list the details to be included in the proposal document for submission?

A53. Vendor should review Bid submission instructions in section 6 of the Instructions to Vendors.

SPECIFICATIONS

1. **PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (WV DMV) to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts on an on-site hourly rate basis. All services will be provided at the DMV Headquarters location in Charleston, WV. Proposals for providing services remotely will NOT be considered.

   The Mainframe Programmer Analysts positions are needed to provide technical expertise to meet the temporary contracted staffing needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the West Virigina Division of Motor Vehicles (WV DMV). A minimum of two (2) analyst positions are currently needed, however, additional positions may be required in the future.

   The Mainframe Programmer Analysts positions are located on-site only, at WV DMV Headquarters, 5707 MacCorkle Avenue, S.E., Charleston, WV 25304, Monday through Friday, 8:00 AM to 4:00 PM, excluding holidays listed herein. Proposed candidates must be legally authorized to work in the United States.

2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.

   2.1 **"Contract Services"** means application software analysis, programming support and development, code review, project reporting and project management services necessary for the day-to-day operations of the WV DMV Drivers' Systems as more fully described in these specifications.

   2.2 **"Pricing Page"** means the pages, contained in wvOASIS or attached hereto as Exhibit A, upon which Vendor should list its proposed price for the Contract Services.

   2.3 **"Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

   2.4 **"AAMVA"** is the American Association of Motor Vehicle Administrators and is a national origination that is charged with improving highway safety and identification security by promoting uniform standards for all areas related to driver licensing.

   2.5 **"ACD"** is the AAMVA Code Dictionary.

   2.6 **"DB2"** or DataBase 2 is a Relational DataBase Management System designed by IBM to operate in a mainframe environment.

2.7 **"CA"** is a company that develops programming tools for the IBM mainframe environment.

2.8 **"COBOL"** is a programming language designed for use in an IBM enterprise mainframe environment.

2.9 **"CICS"** Customer Information Control System (CICS) is a family of mixed language application services that provide online transaction management connectivity for applications on IBM Mainframe systems.

2.10 **"CD31"** means a sanitized Commercial Driver License Data File.

2.11 **"CDLIS"** is a system mandated by the Commercial Motor Vehicle Safety Act of 1986 and is a nationwide computer system that enables licensing agencies to ensure that each commercial driver has only one driver's license and one complete driver record.

2.12 **"FMCSA"** means the Federal Motor Carrier Safety Administration

2.13 **"JCL"** means Job Control Language.

2.14 **"PRF"** means Pseudo Random Function and is a tool utilized on an IBM mainframe system.

2.15 **"RC/UPDATE"** is a tool that allows for programming updates to a DB2 database in an IBM mainframe environment.

2.16 **"RC/QUERY"** is a tool that allows for programming updates to a DB2 database in an IBM mainframe environment.

2.17 **"HOLIDAY EXCEPTIONS"** is a list of holidays the WV DMV adheres to annually.
New Year's Day
Martin Luther King Day
Washington's Birthday
Memorial Day
Juneteenth
West Virginia Day
Independence Day
Labor Day
Columbus Day
Veterans Day
Thanksgiving Day
Christmas Day

3. **QUALIFICATIONS:**   Vendor, or Vendor's staff if requirements are inherently limited to individuals rather than corporate entities, shall have the following minimum qualifications:

   3.1.   The Application Programmer Analysts must have at least (5) five years of paid full-time experience programming in IBM Mainframe, designing and maintaining enterprise level complex COBOL/CICS/DB2 environments. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

   3.2.   The Application Programmer Analysts must have at least (5) five years of paid full-time experience programming with JCL in an enterprise mainframe environment. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award.   Failure to provide documentation will result in disqualification.

   3.3.   The Application Programmer Analysts must have at least (3) three years of paid full-time experience programming in the WV Drivers enterprise mainframe database analysis and design. Due to the complexity of the WV Driver's environment. The Application Programmer Analysts must also have experience working in a regulated environment either at the federal or state level. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

   3.4.   The Application Programmer Analysts must have at least (3) three years of paid full-time experience using Computer Associates DB2/IBM Tools – RC/Update and PRF. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

   3.5.   The Application Programmer Analysts must have at least (1) one year of experience working with the federal and/or state legal requirements regarding Commercial Driver Licensing in WV. Vendor shall provide Agency with

supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

3.6. The Application Programmer Analysts must have experience working with the American Association of Motor Vehicle Administrators (AAMVA) applications which interfaces with the WV Drivers' System. These applications include the Commercial Driver's Licensing Information System (CDLIS), the Problem Driver Pointer System (PDPS) and the Social Security Online Verification and the Unified Network Interface as well as knowledge of the State-to-State system with AAMVA. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

3.7. All references to experience requirements listed in this RFQ shall be demonstrated through references provided in the candidates resumes as described above. WV DMV will verify such experience by contacting the references provided in the resumes. In the event WV DMV is unable to confirm experience based on reference information, this may result in disqualification. The vendor will be required to provide resume documentation for a minimum of two (2) candidates. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

4. MANDATORY REQUIREMENTS:

4.1 Mandatory Contract Services Requirements and Deliverables: Contract Services must meet or exceed the mandatory requirements listed below.

4.1.1 The vendor shall provide the Agency with an all-inclusive hourly rate and an overtime rate for the onsite contract services listed below on an open-end continuing basis. The individuals supplied by the vendor to fulfill the Contract Services must meet or exceed the mandatory requirements shown below:

4.1.1.1 Mainframe Application Programmer Analysts must create and implement modifications to the WV DMV Drivers' License System to meet the AAMVA CDLIS Modernization Federal requirements which will allow WV to create a clean CDL file (CD31).

4.1.1.2 Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Driver License system to incorporate the new ACD codes as required by the Agency.

4.1.1.3 Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Drivers' License System to satisfy the requirements of the FMCSA to interface with the WV Court System to comply with the requirement that all convictions involving a Commercial Driver License holder or Commercial Motor Vehicle must be added to the driver's record within (10) days from conviction date for compliance with federal law.

4.1.1.4 Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Drivers' License System as required to establish the interface with all WV DMV systems.

4.1.1.5 Mainframe Application Programmer Analysts must perform enhancements to the current WV DMV Drivers' License System to ensure compliance with changes in both Federal and State laws.

4.1.1.6 Mainframe Application Programmer Analysts must perform enhancements and ensure the day-to-day operation of the WV DMV Drivers' License System resulting from mainframe system upgrades and new programming requests submitted by WV DMV.

4.1.1.7 Mainframe Application Programmer Analysts must perform daily operational support that includes, telephone support provided to end users, attending meetings, developing, conducting training and troubleshooting problems as they occur. Some examples of enhancements that would be required, include the development of a state-to-state interface based on mandated made by Federal and State regulatory authorities. The candidates would be required to develop code to programmatically meet these mandates. This would also involve system design, documentation, meeting with agency personnel, system testing and training.

5. VENDOR RESPONSIBLITIES:

5.1 The vendor must provide an all-inclusive hourly rate and an overtime rate that is inclusive of all costs including, but not limited to federal, state, and local withholding taxes, social security, and Medicare taxes as well as all unemployment compensation, workers compensation, general and professional liability premiums. All overhead for the vendor and fringe for the candidates must be included in the successful vendor's hourly rates. All travel expenses must be included in the vendor's hourly rates. Vendor must be located within the continental US, recommended candidates are required to work onsite at WV DMV Headquarters located at 5707 MacCorkle Avenue, S.E., Charleston, WV 25304. It is anticipated that the proposed candidates will be working approximately 40 hours per week onsite. The number of hours per week will be determined by the WV DMV. In the event of emergencies, candidates must be able to report to the DMV Offices within 48 hours to respond to emergencies, meetings, etc.

5.1.1. Vendor shall provide the Agency with information for the candidates according to state and federal standards, including applications for each candidate, that include candidates experience and background, with a description of each candidates programming language experience, years of experience and work history using said experience. Documentation should be provided with the bid; however, documentation must be provided prior to award. Failure to provide documentation will result in disqualification.

5.1.1.1 Vendor shall provide contact information for all references, this shall include at a minimum, contact name, vendor name, telephone number and email address.

5.1.1.2 Vendor is responsible for completing background checks as outlined in Section 5 within fourteen (14) days.

5.1.2. The Vendor's candidates must consistently perform the contracted duties as outlined in these specifications and in accordance with the delivery order issued against this open-end contract.

5.1.3. The successful candidates will be required to present a timesheet along with a brief summary of the tasks performed for approval on a weekly basis.

5.1.4. If during the term of the Delivery Order the candidate(s) placed by the vendor leaves the company and/or has to be replaced; the vendor must give written notice to the Agency within one (1) business day, explaining the circumstances of the departure, and must replace the candidate(s) with another candidate(s) meeting or surpassing all the requirements for the classification listed sections 3 and 4 to maintain continuity of services. Vendor must provide the Agency a list of potential candidates for replacement staffing needs within 2 weeks (10 business days) of the notification of replacement. Vendor must provide documentation and resumes for every candidate which indicates their meeting the classification. Vendors may send multiple resumes so that the agency may make the selection. Any interruption of service greater than (10) business days will be grounds for cancellation of the Delivery Order.

5.1.5. The successful vendor and candidates must comply with all Agency policies and procedures. Any access or user accounts issued to a candidate to permit work in the State computing environment are subject to revocation without notice.

5.1.6 All potential candidates proposed for service under this contract must have a complete background check performed by the vendor at the vendor's sole cost. The background check will include but not be limited to the following:

1. A credit check
2. Confirmation of previous employment
3. Verification of references
4. Criminal record check on the state and federal level
5. Driver's license verification and background information
6. Fingerprint validation

5.2. DUTIES AND RESPONSIBILITIES OF THE AGENCY:

5.2.1. Ordering Procedure: Agency will issue an Agency Delivery Order to the successful vendor requesting the total number of hours for the positions defined in sections 3 and 4.

5.2.2. Successful Vendor's candidates shall work under Agency supervision. The Agency shall be solely responsible for providing the candidates with day-to-day guidance in the execution of responsibilities at the Agency.

5.2.3. Agency reserves the right to terminate the candidate(s) selected for the position providing services to the Agency without cause if it is determined in the best interest and wellbeing of the Agency. Termination would occur by cancellation of the remainder of the Delivery Order and does not require prior notification to the Vendor.

5.2.4. Independent Contractor Status: The purpose of this contract is to obtain temporary services that are provided by individuals or entities as independent contractors and not as employees of the State of West Virginia. The distinction between independent contractor and an employee is complex and can require analysis of 20 or more factors relating to the circumstances of each contract. The Internal Revenue Service and the U.S. Department of Labor have provided guidance on the issue at:

IRS – http://www.irs.gov/pub/irs-pdf/p15a.pdf

IRS– http://www.irs.gov/Business/Small-Business-&Self-Employed/Independent-Contracto-Self-Employeed-or-Employee

DOL – http://www.dol.gov/elaws/esa/flsa/docs/contractors.asp

Prior to utilizing the services available under this contract, the agency and Vendor must ensure that the factors relating to the broad categories of behavioral control, financial contract, and the type of relationship between the state and the temporary worker will not cause the independent contractor relationship to be constructed as an employee/employer relationship. Items that must be considered, include but are not limited to, the degree of control exercised by the State over the temporary worker relating to performance of the job and the degree to which the temporary worker is integrated into the State's system. The Purchasing Division recommends that the agency and Vendor review the IRS and DOL publications found at the links above and obtain further assurances from their respective internal legal counsel to maintain the independent contractor status of individuals and entities under this contract.

6. CONTRACT AWARD:

6.1 Contract Award: The Contract is intended to provide Agency with an open-end contract to provide an hourly rate and an overtime rate for the services described in this RFQ. Contract shall be awarded to the Vendor that provides the Contract Services meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

Contract will be evaluated on all lines but will only be awarded on first year. Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the West Virginia Purchasing Division as Change Orders for subsequent years.

6.2 Pricing Page: Vendor must complete the Pricing Page by completing Exhibit A with an hourly rate unit price and total annual rate for an estimated 2080 hours and an overtime hourly rate unit price and for an estimated 832 hours. Then complete the same for each of the optional years. The estimated hours will be used for evaluation purposes. Vendor must complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. Vendors are able to download the Exhibit A Pricing Page from the wvOASIS VSS website for this solicitation.

7. **PERFORMANCE:** Vendor and Agency shall agree upon a schedule for performance of Contract Services and Contract Services Deliverables, unless such a schedule is already included herein by Agency. In the event that this Contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract.

8. **PAYMENT:** Agency shall pay an hourly rate and overtime rate annually, as shown on the Pricing Pages, for all Contract Services performed and accepted under this Contract. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

9. **TRAVEL:** Vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this Contract. Any anticipated mileage or travel costs may be included in the flat fee or hourly rate listed on Vendor's bid, but such costs will not be paid by the Agency separately.

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10. FACILITIES ACCESS: Performance of Contract Services may require access cards and/or keys to gain entrance to Agency's facilities. If access cards and/or keys are required:

10.1. Vendor must identify principal service personnel which will be issued access cards and/or keys to perform service.

10.2. Vendor will be responsible for controlling cards and keys and will pay replacement fee, if the cards or keys become lost or stolen.

10.3. Vendor shall notify Agency immediately of any lost, stolen, or missing card or key.

10.4. Anyone performing under this Contract will be subject to Agency's security protocol and procedures. This includes, but is not limited to, agreeing to and

submitting the attached <u>Exhibit "B", WVDMV PII Acknowledgement form</u>, and <u>Exhibit "C" Notice of State of West Virginia Confidentiality Policies and Information Security Accountability Requirements.</u> The WVDMV is the record owner of, and bears the responsibility for maintaining electronic Driver Licensing and Motor Vehicle Information, including Personal Information and Sensitive Personal Information as defined in the Federal Drive Privacy Protection Act ("DPPA") and the Uniform Motor Vehicles Records Disclosure Act (W. VA. Code § 17A-2A-1 et seq.) ("UMVRDA")

10.5. Vendor shall inform all staff of Agency's security protocol and procedures.

11. VENDOR DEFAULT:

11.1 The following shall be considered a vendor default under this Contract.

11.1.1. Failure to perform Contract Services in accordance with the requirements contained herein.

11.1.2. Failure to comply with other specifications and requirements contained herein.

11.1.3. Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

11.1.4. Failure to remedy deficient performance upon request.

11.2   The following remedies shall be available to Agency upon default.

  11.2.1.   Immediate cancellation of the Contract.

  11.2.2.   Immediate cancellation of one or more release orders issued under this Contract.

  11.2.3.   Any other remedies available in law or equity.

12. MISCELLANEOUS:

12.1 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Neil Mitra

Telephone Number: 408-625-7493

Fax Number: 408-289-0167

Email Address: procure@e-solutionsinc.com

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DMV2600000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

[X] *Addendum No. 1*	[ ] *Addendum No. 6*
[ ] Addendum No. 2	[ ] Addendum No. 7
[ ] Addendum No. 3	[ ] Addendum No. 8
[ ] Addendum No. 4	[ ] Addendum No. 9
[ ] Addendum No. 5	[ ] Addendum No. 10

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Vidhwan Inc. dba E-Solutions
_____
Company

Randy Singh
_____
Authorized Signature

09/18/2025
_____
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

	Department of Administration	**State of West Virginia**
(State of West Virginia Seal)	Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	**Centralized Request for Quote** **Info Technology**

Proc Folder:	1698045		Reason for Modification:
Doc Description:	Mainframe Application Programmer Technical Staffing Services		to post Addendum No. 2
Proc Type:	Central Master Agreement		

Date Issued	Solicitation Closes	Solicitation No	Version
2025-09-10	2025-09-18 13:30	CRFQ 0802 DMV2600000001	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON   WV   25305
US

VENDOR

Vendor Customer Code: VS0000015639

Vendor Name : Vidhwan Inc. dba E-Solutions

Address :   2N. Market Street, #400, San Jose, CA 95113

Street :   2N. Market Street, #400

City :   San Jose

State : California   **Country :**   USA   **Zip :**   95113

Principal Contact : Vikas Soman

Vendor Contact Phone: (408) 239-4137   **Extension:**

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X	*Randy Singh*	FEIN#	71-0928628	DATE	09/18/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

ADDENDUM NO_2

1.Attach vendor question and response.

2.To extend the bid opening date from 9/11/2025 to 9/18/2025.

3.The bid opening time remains at 1:30 pm.

No other changes

INVOICE TO	SHIP TO
DIVISION OF MOTOR VEHICLES 5707 MACCORKLE AVE. S.E., SUITE 200 CHARLESTON WV US	DIVISION OF MOTOR VEHICLES RECEIVING AND PROCESSING 5707 MACCORKLE AVENUE, S.E. SUITE 200 CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Tech Questions due by 10:00am	2025-09-02

SOLICITATION NUMBER: CRFQ DMV26*01
Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

[X]   Modify bid opening date and time

[ ]   Modify specifications of product or service being sought

[X]   Attachment of vendor questions and responses

[]   Attachment of pre-bid sign-in sheet

[ ]   Correction of error

[ ]   Other

Description of Modification to Solicitation:

1. **Attach vendor question and response.**

2. **To extend the bid opening date from 9/11/2025 to 9/18/2025.**

3. **The bid opening time remains at 1:30 pm.**

    No other changes

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.

2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

Attachment A

Addendum No. 2 - CRFQ 0802 DMV26*01 Mainframe Programmer Follow Up Questions with Agency Response.

1. Do vendors need to provide separate references for each subsection 3.1 to 3.6, or will 2-3 overall references for the proposed candidates be sufficient to cover all the requirements outlined in subsection 3.1 to 3.6.

   Answer: Per the Purpose and Scope section of the RFQ, this solicitation is for a minimum of two analyst positions; however additional candidates may be required in the future. Proposed candidates are required to meet all the requirements outlined in sections 3.1 to 3.6.

2. Is there a specific format for submitting responses, or can the vendor provide them in its own format.

   Answer: The vendor should review the Instructions to Vendors item #6. There is not a specific template for reference information.

3. Are there any license and certification requirements for the proposed candidates that must be submitted with the response.

   Answer: The vendor should review the following sections in the specification document: 3 - Qualifications, 4 - Mandatory Requirements and 5 - Vendor Responsibilities.

4. Please confirm whether or vendors are required to submit the proposed candidates' resumes along with the proposed response.

   Answer: The vendor should review Section 5 in the RFQ specifications.

5. What is the estimated budget for this contract. If unknown, please provide previous spending.

   Answer: This was addressed in the previous addendum. Review the response to Q 3, Q4 and Q5.

6. Is this a new initiative or does the DMV have an incumbent on this? If there is an incumbent, please disclose their names and if possible, provide the incumbent's proposals along with their cost proposals to facilitate competitive pricing.

   Answer: This is a new stand-alone solicitation as described in section 1 of the specifications. The RFQ question answer period is intended to address questions/concerns regarding the current solicitation. Information on past procurements such as previous solicitations can be found by searching VSS and reviewing the Bids Received Page on the Purchasing Division website. Other historical information can be requested via the FOIA process as indicated in the previous addendum.

7. How many temporary staff are currently working under this contract?

   Answer: This is a new solicitation as stated above. A contract will not be issued until the bids are opened and evaluated.

8. Please specify the issues that DMV is facing under the current contract.

   Answer: This is a new solicitation as stated above. A contract will not be issued until the bids are opened and evaluated. The vendor should review Section 1 of the specifications regarding the purpose and scope.

9. Do vendors need to provide separate references for each subsection 3.1 to 3.6, or will 2-3 overall references for the proposed candidates be sufficient to cover all the requirements outlined in subsection 3.1 to 3.6.

   Answer: Review answer for question 1.

10. Is there a specific format for submitting responses, or can the vendor provide them in its own format.

    Answer: Review answer to question 2.

11. Are there any license and certification requirements for the proposed candidates that must be submitted with the response.

    Answer: Review answer to question 3.

12. Please confirm whether or vendors are required to submit the proposed candidates' resumes along with the proposed response.

    Answer: Review response to question 4.

13. Do you require a cost to be provided per candidate or as an overall project cost?

    Answer: Review Section 5 Vendor Responsibilities and Pricing Page Exhibit A.

14. Is it mandatory for the vendor to be a Small, Women-Owned, or Minority Business in order to bid on this opportunity.

    Answer: All vendors are encouraged to bid regardless of their business classification. The solicitation will be awarded to the vendor with the lowest bid that meets all the mandatory specifications.

15. Are there any subcontracting goals associated with this solicitation?

    Answer: The solicitation will be awarded to the vendor with the lowest bid that meets all the mandatory specifications. The vendor that is awarded the bid will be solely responsible for providing the services outlined in this solicitation.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DMV26*01

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

[●] Addendum No. 1   [   ] Addendum No. 6

[●] Addendum No. 2   [   ] Addendum No. 7

[   ] Addendum No. 3   [   ] Addendum No. 8

[   ] Addendum No. 4   [   ] Addendum No. 9

[   ] Addendum No. 5   [   ] Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Vidhwan Inc. dba E-Solutions
_____
Company

Randy Singh
_____
Authorized Signature

09/18/2025
_____
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

EXHIBIT A - PRICING PAGE

MAINFRAME APPLICATION PROGRAMMER ANALYSTS				
LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304				
Item Number	**Quantity**	**Description**	**Hourly Rate**	**Annual Total**
Year One - Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours- - Year One	$143.00	$297,440.00
Year One - Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Year One	$214.50	$178,464.00
Optional Year Two Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours- - Optional Year Two	$143.00	$297,440.00
Optional Year Two Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Two	$214.50	$178,464.00
Optional Year Three Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours - - Optional Year Three	$143.00	$297,440.00
Optional Year Three Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Three	$214.50	$178,464.00
Optional Year Four Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours - - Optional Year Four	$147.29	$306,363.20
Optional Year Four Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Four	$220.94	$183,817.92

** THIS AMOUNT IS FOR EVALUATION PURPOSES ONLY**

Proc Folder:	1698045	**Reason for Modification:**
Doc Description:	Mainframe Application Programmer Technical Staffing Services	ADDENDUM NO_1 Vendor Questions and Responses REVISED Specifications
Proc Type:	Central Master Agreement	

Date Issued	Solicitation Closes	Solicitation No	Version
2025-09-03	2025-09-11 13:30	CRFQ 0802 DMV2600000001	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON   WV   25305
US

VENDOR

Vendor Customer Code: VS0000015639

Vendor Name : Vidhwan Inc. dba E-Solutions

Address : 2N. Market Street, #400, San Jose, CA 95113

Street : 2N. Market Street, #40

City : San Jose

State : California   **Country :** USA   **Zip :** 95113

Principal Contact :   Vikas Soman

Vendor Contact Phone: (408) 239-4137   **Extension:**

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X	*Randy Singh*	**FEIN#** 71-0928628	**DATE** 09/18/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

ADDENDUM NO_1

Addendum No_1 issued to publish and distribute the attached information to the Vendor Community

REQUEST FOR QUOTATION:
The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (WV DMV) to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts All services will be provided at the DMV Headquarters location in Charleston, WV. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO		SHIP TO	
DIVISION OF MOTOR VEHICLES		DIVISION OF MOTOR VEHICLES	
5707 MACCORKLE AVE. S.E., SUITE 200		RECEIVING AND PROCESSING	
		5707 MACCORKLE AVENUE, S.E. SUITE 200	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:
Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Tech Questions due by 10:00am	2025-09-02

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

![eSOLUTIONS]

Vidhwan Inc. dba E-Solutions
Response To:
West Virginia Purchasing Division (WV Division of Motor Vehicles)
For
MAINFRAME APPLICATION PROGRAMMER ANALYSTS

West Virginia dmv

Submitted By:

Company Name: Vidhwan Inc. (DBA) E-Solutions
Office: 2 N. Market St., #400, San Jose, CA, 95113
Fax: 408-521-0167
Mobile: (408) 239-4137
Point of Contact: Vikas Soman
E-Mail: procure@e-solutionsinc.com
www.e-solutionsinc.com

MBE Minority Business Enterprise	The Joint Commission Gold Seal of Approval	**CP** Choice Partners Cooperative	Houston-Galveston Area Council	**NASSCOM®** NASSCOM Member	**CMMI** CMMI Level 3
ISO ISO 45001-2018	**Inc. 5000** America's Fastest-Growing Private Company	**REPSE** Registro de Prestadoras de Servicios Especializados u Otras Especializadas REPSE Mexico Certified	diversity inclusion Diversity, Equity & Inclusive	**GDPR COMPLIANT** General Data Protection Compliant	**ecovadis** EcoVadis

Our Qualification and Experience

Founded in 2003, Vidhwan Inc. dba E-Solutions is a nationally recognized leader in healthcare and medical staffing solutions, bringing over 22 years of proven experience delivering highly qualified, credentialed clinical and non-clinical professionals to hospitals, public health agencies, medical centers, and healthcare systems nationwide.

Headquartered in California, E-Solutions operates a robust nationwide network with 17+ offices strategically located across the United States. We are proud to be a Minority Business Enterprise (MBE) certified organization, holding ISO 9001:2015, ISO 27001:2013, ISO 45001:2018, CMMI Level 3, JCC, and HIPAA certifications, ensuring that our processes meet the highest standards for quality, compliance, and data security.

Our Journey of Growth (2003 – Present)

- **2003:** Incorporated in the United States as a specialized IT staffing firm.
- **2005 – 2010:** Expanded operations across multiple states, becoming a trusted partner to public sector clients.
- **2011 – 2015:** Diversified into emerging technology staffing – cloud, cybersecurity, and application development.
- **2016 – 2020:** Opened multiple regional offices, strengthening our nationwide presence.

Legal Business Name:	*Vidhwan Inc. dba E-Solutions*
Headquarter:	*2N. Market Street, #400, San Jose, CA 95113*
Ownership Structure:	*Corporation*
Year of Establishment:	*January 2003*
State of Incorporation:	*California*
No. of Years in Business:	*22 Years*
Total # of Employees:	*5,000+*
Website Address:	www.e-solutionsinc.com
Certification:	*MBE, ISO 9001:2015, 27001:2013, and 45001:2018, JCC, HIPPA, CMMI level 3*

- **2021 – 2024:** Recognized as a premier staffing partner with 500+ employees, 17+ U.S. offices, and global delivery centers.

E-Solutions has consistently demonstrated a proven track record in supporting the complex and evolving staffing requirements of public and mission-driven institutions. *Our recent awards and contracts from prominent public agencies—including Sacramento Municipal Utility District (SMUD), Harris County Department of Education, School of Brevard, Tampa International Airport, Tarrant County Hospital District, and the City of Sunnyvale—underscore our capacity to deliver high-quality, responsive staffing solutions.*

By leveraging our extensive experience, nationwide reach, and customized service delivery model, E-Solutions ensures timely, reliable, and effective staffing outcomes. We are confident in our ability to serve the unique and diverse needs of municipalities and public institutions, and we look forward to supporting the workforce's goals of your university with the same dedication and excellence.

Facts, Assurances, and Declaration Regarding Our Proposal Response:

- E-Solutions affirms that the submitted proposal security and validity will ensure the availability of the services described in the proposal for a period of 180 days from the date of submission.
- E-Solutions is fully compliant with all position requirements for proposal submittal and brings over *22 years of experience* relevant to the current scope of work.
- Our proposal response contains no confidential information.
- E-Solutions acknowledge and accept all terms and conditions stated in West Virginia Terms & Conditions.
- E-Solutions confirms full compliance with the bid requirements, including minimum qualifications, relevant experience, financial capability, certifications, and all other terms and conditions. No exceptions are taken.

Vidhwan Inc. dba E-Solutions Services Rage includes.

Staffing Services
Vidhwan Inc. dba E-Solutions has extensive experience in providing staffing services across a wide range of industries, including but not limited to Information Technology, security, Education, Labor, Nursing, Engineering & Technology, Accounting & Finance, Human Resources, Office & Administrative, Call Center & Customer Service, Creative & Marketing, Industrial & Manufacturing, Medical & Science, Retail & Sales, Transportation, and more. With over 5,000 professionals on our payroll and a robust database of five million pre-screened resumes, we are fully equipped to meet the needs of agencies whenever required.
Consulting Services

Our expertise spans across engineering, science, and information technology, with a specialized focus on delivering high-quality project-based solutions. Instead of traditional staff augmentation, we excel in developing and managing SOW (Statement of Work)-driven initiatives. Our approach leverages best-in-class project management methodologies, robust support systems, and deep subject matter and industry expertise to ensure a focused, efficient delivery for each project. Known for our scalable project development and global talent delivery, we consistently prioritize client time, scope, and budget to achieve results that enhance the client's bottom line. We are proud to provide consulting services to esteemed government clients, including the *Maryland Department of Information Technology, the State of Minnesota, the Maryland Judiciary, and the University of California.*

Payroll Services

We provide comprehensive payroll services for clients who recruit talent but prefer to outsource the associated human resources tasks. Our streamlined processes are designed to efficiently manage large volumes of payrolled employees, while continuing to serve as a reliable resource for all labor-related matters. To ensure clear separation of duties, our Payroll Coordinators focus exclusively on payroll activities, not on fulfillment or staffing, maintaining a clear distinction between payroll services and staff augmentation.

We are proud to offer payroll services to notable clients such as the *State of New Jersey, State of Colorado, State of Virginia (Department of Health), Atlanta Public Schools, Missouri Department of Elementary and Secondary Education, and many others.*

Our payroll management services elevate human resources functions, offering a timely and accurate process. We provide flexible payroll outsourcing options that cater to a wide range of employee types, including part-time, full-time contract workers, customer-site employees, family members, flex-time workers, freelancers, interns, laid-off employees, retirees, and staff for special projects. This flexibility allows clients to meet their unique workforce needs with ease.

Recruitment Services

Vidhwan Inc. dba E-Solutions holds expertise in providing Recruitment Services to various government agencies across the nation. Unlike recruiters at many staffing companies, E-Solutions is staffed with specialists who understand how today's workforce wants to work, and who have the expertise to make it happen. For our clients, this means that staffing for your specialty positions will be supported by a group of industry experts who can identify those passive candidates that make up 80% of the working community not actively seeking employment. By aligning our recruiters with specialization, we will leverage their shared experience, networks, and best practices to expand our reach into each specific talent community and build robust talent pipelines. Some of our government clients where we are providing Recruitment Services are *Montana Legislative Branch, Office of Legislative Information Services, DCF (Department of Children & Families-Florida), State of IOWA, State of Georgia and many more.*

Key Differentiators in service offering:

1. *Customized IT Staffing Solutions*

   E-Solutions is committed to offering customized staffing solutions that consider each client's particular requirements. We carefully assign skilled workers to designated positions, making sure that each person is prepared to satisfy client demands, fit in at work, and continues to deliver excellent work. This strategy is especially important in the fields of healthcare and education, where complicated demands require the help of qualified specialists.

2. *Comprehensive Onboarding and Support*

   We guarantee a thorough onboarding procedure for all employees assigned to staff augmentation positions. These covers acquainting oneself with customer rules, procedures, and any training that may be required. Our objective is to provide employees who are not only competent but also

completely prepared to handle the unique requirements of their role, guaranteeing seamless transfers and efficient service provision.

3. *Collaborative Partnership*

   We collaborate closely with IT professionals, educators, and administrators to guarantee open communication and alignment with corporate objectives. This strategy guarantees that staffing solutions are flexible and sensitive to changing requirements, guaranteeing smooth integration into day-to-day operations.

4. *Ongoing Professional Development*

   We provide all our employees with ongoing professional development. Our personnel are kept up to date on industry trends, regulatory requirements, and best practices through regular training and certification upgrades. This contributes to upholding the best standards of performance and caring in all fields.

Why E-Solutions?

- **Knowledge and Proficiency**: E-Solutions has years of experience offering specialized staffing solutions for a range of sectors. We can provide services that satisfy both operational and regulatory requirements because we are aware of the difficulties and requirements that public sector enterprises, educational institutions, and healthcare facilities confront.
- **Flexibility and Scalability**: Whether for temporary projects, continuous staffing requirements, or specialized tasks, our flexible staffing model is made to grow in response to the different needs of West Virginia.
- **Quality and Compliance**: In every facet of our staffing services, we place a high priority on quality and compliance. Our thorough screening, instruction, and continuing professional development initiatives guarantee that every applicant satisfies or goes beyond the necessary requirements, giving clients peace of mind.
- **Dedication to Customer Success**: At E-Solutions, customer satisfaction comes first. We are committed to providing services that enable our clients to succeed and operate efficiently. We provide quick fixes and the adaptability to meet evolving demands.

E-Solutions will be able to easily integrate into the operations of West Virginia members thanks to its adaptable service model, proactive communication, and dedication to quality, meeting a wide range of workforce demands across many industries. We are ready to provide specialized workforce solutions that promote organizational success and operational efficiency, whether we are meeting short-term project requirements, permanent placements, or other employer services.

Key Elements

❖ *Customized Staffing Solutions*

   E-Solutions carefully selects skilled workers to fulfil each client's unique employment requirements. Whether for direct-hire or temporary staffing, our hiring procedure guarantees that applicants possess the abilities, background, and cultural fit needed to be successful. We can service a wide range of businesses, including government, education, healthcare, and more, thanks to our individualized approach.

❖ *Proactive Communication & Collaboration*

   Our top priority is forming solid, productive relationships with our clients. Working together with

recruiting managers and administrators, we make sure that staffing solutions complement the operational requirements and objectives of every firm. We can scale and modify services as needed thanks to constant contact, which results in responsive and adaptable solutions.

❖ *Comprehensive Service Offering*
We offer a full range of services under the RFQ Mainframe Application Programmer Analysts solicitation, including:

- o IT Staff Augmentation: Providing qualified professionals for all seven assignments across various sectors.
- o Direct-Hire Services: Facilitating the recruitment and placement of permanent employees who meet the specific needs of our clients.
- o Other Employer Services: This includes payroll management, training, onboarding, and HR consulting services designed to streamline operations and enhance efficiency.

❖ *Quality Assurance & Compliance*
Throughout the whole hiring and staffing process, we uphold the highest standards of quality and compliance. Every candidate is guaranteed to achieve the highest professional standards and adhere to pertinent legislation thanks to our stringent screening, onboarding, and training procedures. We provide services in accordance with operational, legal, and ethical standards.

❖ *Scalability & Flexibility*
E-Solutions provide scalable solutions that may change to meet our clients' changing demands. Whether managing long-term staff growth or assisting in a short-term project, our services are made to be responsive and flexible so that we can swiftly adapt to changes in client needs.
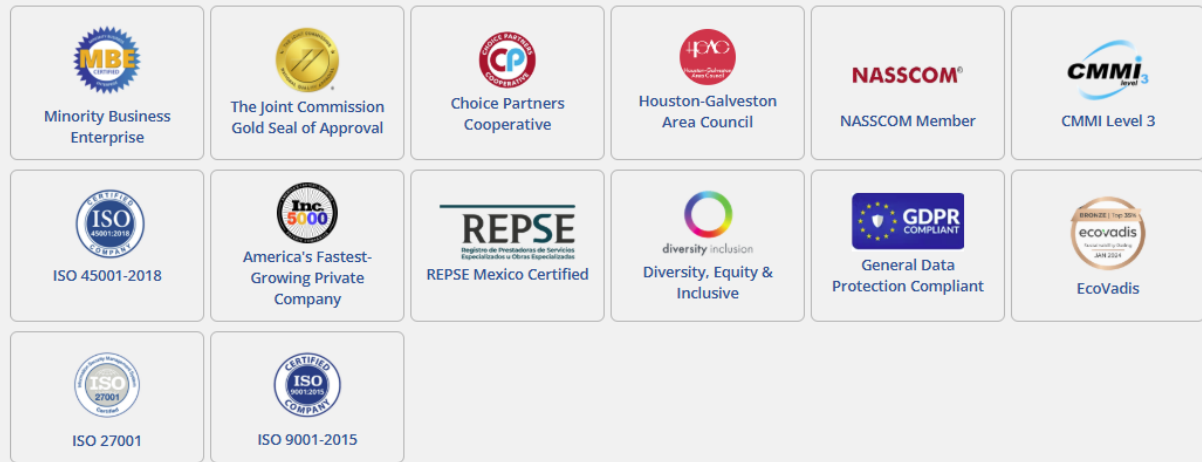
Commitment to Success

We are prepared to start offering Direct-Hire, Temporary Staffing, and Other Employer Services as soon as the contract is awarded. Our team's commitment to a seamless and effective onboarding procedure will guarantee that all parties involved are on the same page and that services start right away. To effectively and efficiently address the various staffing needs of West Virginia members, we will collaborate closely with them through strategic planning, proactive communication, and individualized services. E- Solutions is excited about the chance to collaborate with West Virginia, assisting in achieving success by providing specialized staffing solutions that promote long-term growth and organizational objectives.

Vidhwan Inc. dba E-Solutions adhere to recognized industry standards, certifications, and best practices to ensure excellence in recruitment processes and service delivery. By integrating these certifications and practices into our operations, we maintain high standards of quality, compliance, and client satisfaction, distinguishing Vidhwan Inc. as a reliable partner for staffing service. These include:

Certifications & Partnerships

- **Minority Business Enterprise** (MBE Certified)
- **The Joint Commission Gold Seal of Approval**
- **Choice Partners Cooperative**
- **Houston-Galveston Area Council**
- **NASSCOM Member**
- **CMMI Level 3**
- **ISO 45001-2018**
- **America's Fastest-Growing Private Company** (Inc. 5000)
- **REPSE Mexico Certified**
- **Diversity, Equity & Inclusive**
- **General Data Protection Compliant** (GDPR Compliant)
- **EcoVadis**
- **ISO 27001**
- **ISO 9001-2015**

Vidhwan Inc. dba E-Solutions has over 22 years of proven experience delivering IT staffing solutions to public sector agencies, higher education institutions, and complex organizations across the United States. Our firm specializes in providing temporary, temp-to-hire, and long-term IT professionals to support critical government operations, supplement staff during peak workloads, and ensure continuity during employee absences or large-scale projects.

Vidhwan Inc. dba E-Solutions has successfully supported a broad range of public sector IT needs, including:

- *Mainframe Application Programming & Legacy System Support – staffing experienced programmer analysts skilled in COBOL, JCL, DB2, CICS, and batch processing to maintain, modernize, and enhance mission-critical mainframe applications for agencies like DMV and transportation authorities.*
- *Network Infrastructure & System Administration – providing certified engineers and administrators to ensure secure, scalable, and reliable IT environments across government data centers.*
- *Cybersecurity & Data Protection – delivering analysts and engineers to strengthen compliance, security monitoring, vulnerability management, and incident response for sensitive state data.*
- *Application & Database Support – deploying developers, database administrators, and analysts to support ERP, CRM, and custom application ecosystems, including integration with mainframe systems.*
- *Help Desk & End-User Support – staffing Tier 1–3 professionals to ensure responsive technical support for statewide users, reducing downtime and ensuring continuity of DMV and related services.*
- *Telecommunications & Unified Communications – supplementing staff for VoIP, networking, and secure communication infrastructure to support collaboration and agency-wide operations.*

This experience demonstrates our capability to staff highly specialized roles such as Mainframe Application Programmer Analysts, while also providing the flexibility to meet evolving IT staffing requirements across the WV DMV and other state agencies.

Showcasing Our Strength in Public Sector IT Staffing

1. City / County / Municipality

We provide temporary IT staff, including network administrators, help desk specialists, and cybersecurity analysts, to support municipal IT operations across multiple departments and facilities. Services included desktop support, server administration, and telecommunications management to ensure continuity of services during staff vacancies and peak workload periods.

◆ *Relevance to SOW:* Our municipal staffing directly aligned with West Virginia's needs for network management, help desk operations, system administration, and telecom support across multiple West Virginia facilities.

2. State Government Department

Our team supplied system engineers, application support specialists, and IT project coordinators to a large state department responsible for managing critical citizen services. Resources were deployed for infrastructure upgrades, application maintenance, and cybersecurity monitoring, ensuring service delivery met statewide compliance and performance standards.

◆ *Relevance to SOW:* This engagement mirrors the West Virginia's scope with staffing for network infrastructure, cybersecurity, application support, and system administration.

3. University / Colleges / School District

We supported higher education institutions by providing database administrators, ERP specialists, and help desk technicians for both short-term and semester-based assignments. These professionals ensured continuous IT operations across campus facilities, student information systems, and learning management platforms, especially during academic enrollment cycles and technology refresh projects.

◆ *Relevance to SOW:* Our staffing supported application support, help desk services, and network administration similar to the West Virginia's requirements across multiple departments.

4. Legal Department / Courts

We staffed IT support analysts, system administrators, and cybersecurity engineers for judicial and legal agencies. Our resources assisted with case management systems, secure network operations, and digital evidence handling, supporting technology modernization projects while ensuring compliance with CJIS security policies.

◆ *Relevance to SOW:* This work directly connects to the West Virginia's needs in cybersecurity, system administration, and network infrastructure support for sensitive environments.

5. Healthcare / Hospitals

We delivered IT professionals including clinical systems analysts, network engineers, and EMR/EHR application support specialists to hospitals and healthcare networks. Assignments covered help desk support, HIPAA-compliant cybersecurity monitoring, and telehealth infrastructure support, enabling continuity of patient care during staff absences and major system transitions.

◆ *Relevance to SOW:* These engagements parallel the West Virginia's requirements in mainframe application services, help desk services, system administration, and telecommunications within critical 24/7 operational environments.

A.2 Ability to source candidates across a wide range of IT disciplines.

Vidhwan Inc. dba E-Solutions has built a comprehensive IT staffing delivery model over 22 years that allows us to source and place professionals across the entire **IT talent lifecycle**—from entry-level technicians to senior architects and program managers.

We maintain a talent network of over 2 million pre-screened IT professionals, supplemented by proprietary AI-driven recruiting platforms, job boards, professional associations, and our team of 150+ specialized IT recruiters nationwide. This broad reach enables us to rapidly identify, qualify, and deploy IT professionals in virtually every discipline.

Our Sourcing Methodology:

- Proactive Talent Pooling – We build and maintain ready-to-deploy pools of IT talent aligned to high-demand roles, reducing time-to-fill.
- AI-Enhanced Search – Our proprietary recruitment tools scan 50+ platforms in real time, ensuring access to niche and hard-to-find skills.
- Community Engagement – Active participation in technology user groups, coding bootcamps, and local IT associations in Tennessee provides access to grassroots talent.
- Diversity & Compliance – As a certified Minority Business Enterprise (MBE), we emphasize diverse sourcing strategies while meeting all EEO, HIPAA, and state compliance standards.

Provide Results:

- ❖ Average time-to-submit qualified candidates: 24–72 hours.
- ❖ Average time-to-fill roles: under 10 business days for most IT disciplines.
- ❖ 90%+ client satisfaction with placements across public sector agencies.

Our Uniqueness

Vidhwan Inc. dba E-Solutions stands out as more than a staffing provider – we are a trust builder and long-term partner for government agencies. What makes us unique is our ability to combine specialized mainframe expertise with a proven, organized staffing model that consistently delivers qualified talent where and when it is needed most.

- **Government-Centric Focus** – Decades of experience working with state and municipal agencies have equipped us with deep understanding of public sector processes, compliance, and accountability. We know the high stakes of supporting mission-critical operations like DMV services.
- **Strong Supplier & Talent Network** – Our established pipeline of cleared, government-ready IT professionals ensure access to specialized skills such as COBOL, JCL, DB2, and legacy system modernization.
- **Organized Delivery Model** – We bring structure and transparency to staffing engagements, from recruitment and vetting to onboarding, retention, and rapid replacement when needed.
- **Trusted Relationships** – Our repeat partnerships with agencies across education, transportation, and public safety highlight our role as a trusted organizer who provides stability in long-term contracts.
- **Commitment to Quality & Continuity** – We don't just fill roles; we ensure that our staff integrate seamlessly into agency teams, reducing turnover, protecting institutional knowledge, and sustaining operational continuity.

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Proc Folder:	1698045		**Reason for Modification:**
Doc Description:	Mainframe Application Programmer Technical Staffing Services		
Proc Type:	Central Master Agreement		

Date Issued	Solicitation Closes	Solicitation No	Version
2025-08-14	2025-09-11 13:30	CRFQ 0802 DMV2600000001	1

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON   WV   25305
US

VENDOR

Vendor Customer Code: VS0000015639

Vendor Name : Vidhwan Inc. dba E-Solutions

Address : 2N. Market Street, #400, San Jose, CA 95113

Street : 2N. Market Street, #400

City : San Jose

State : California

Country : USA

Zip : 95113

Principal Contact : Vikas Soman

Vendor Contact Phone: (408) 239-4137   **Extension:**

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X *Randy Singh*   **FEIN#**   71-0928628   **DATE** 09/18/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

REQUEST FOR QUOTATION :
The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (WV DMV) to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts All services will be provided at the DMV Headquarters location in Charleston, WV. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO		SHIP TO	
DIVISION OF MOTOR VEHICLES		DIVISION OF MOTOR VEHICLES	
5707 MACCORKLE AVE. S.E., SUITE 200		RECEIVING AND PROCESSING	
		5707 MACCORKLE AVENUE, S.E. SUITE 200	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Tech Questions due by 10:00am	2025-09-02

	Document Phase	Document Description	Page 3
DMV2600000001	Final	Mainframe Application Programmer Technical Staffing Services	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Candidate 1 – Resume

French D. Mackes, Jr.

(757) 338-4561 | fdm505@yahoo.com | Walton, WV |
LinkedIn https://www.linkedin.com/in/french-mackes-127a591ab/

Professional Summary

Accomplished Mainframe Applications Developer and IT Leader with over 13 years of experience in mainframe development, production support, and systems analysis. Proficient in z/OS, COBOL, CICS, JCL, DB2, VSAM, IBM Utilities, and Control-M. Skilled with Higher Ed Ellucian Colleague ERP, Power BI, and SQL. Strong leadership, problem-solving, and communication skills with a proven track record in managing teams and delivering high-impact IT solutions. Supported State-to-State (S2S) interfaces, CDLIS, PDPS, UNI, and other applications for the WV DMV Drivers' System. conducted database design and analysis according to CDL regulations. Focus on AAMVA integrations, drivers' system support, regulatory compliance, and round-the-clock production support for DMV apps. I worked as the Mainframe Support & Application Development Unit Leader for the West Virginia Department of Transportation. There, I led a team and supervised six mainframe applications developers. We support the West Virginia Department of Motor Vehicles for Mainframe Applications.

Core Competencies

- Mainframe Technologies: z/OS, ISPF, COBOL, CICS, JCL, DB2, CA-DB2 (RC, PRF, Update), VSAM, IBM Utilities, Control-M

- ERP: Ellucian Colleague

- Database & Reporting: Microsoft Power BI, Microsoft SQL Server, Oracle SQL, PL/SQL

- Leadership: Team Supervision, Project Management, Stakeholder Engagement

- Soft Skills: Analytical Thinking, Problem Resolution, Customer Service, Communication

Professional Experience

Application Developer (Contract)
Zeektek | Remote | **11/2024 – 12/2024**

- Redeveloped a COBOL program interfacing with a university's Ellucian Banner ERP using Oracle SQL Developer and PL/SQL, enhancing system efficiency.

- Responsible for the end-to-end design, development, and support of core mainframe components using COBOL, TSO/ISPF/ISPW, JCL, DB2, IMS-DB, SQL, CICS, and VSAM.

Applications Analyst (Contract)
Dynamic Campus Solutions | Remote | **07/2024 –**
09/2024

- Imported data into Colleague using ELF mapping, ensuring data integrity and system functionality.

- Provided technical support for a university's Ellucian Colleague ERP in a UNIX environment.

Power BI Developer (Contract)
Alexander Technology Group | Remote | **05/2023 – 11/2023**

- Designed and developed Power BI reports and dashboards, delivering actionable insights to stakeholders.

Mainframe Application Development Unit Leader
West Virginia Department of Transportation, Information Technology Division |
Charleston, WV | **06/2022 – 05/2023**

- Led a team of 6 mainframe developers, overseeing development and support of online and batch applications for Dept. of Motor Vehicles Legacy Apps.

- Worked in highly regulated IT settings for the state government, making sure that all state and federal laws, including CDL standards, were followed.

- Worked on the CDL (Commercial Driver Licensing) Compliance.

- Performed 24/7 production support, troubleshooting, and resolution of mainframe batch job abends.

- Utilized CA DB2 tools (Update/RC, and RPF)) for database updates and performance monitoring.

- Develop and maintain mission-critical applications for the DMV.

- Developed and modified applications using z/OS, ISPF, COBOL, JCL, DB2, VSAM, CICS, and Control-M.

- Supported migration of legacy mainframe applications to AWS, improving scalability.

Programmer Analyst 3
West Virginia Department of Transportation, Information Technology Division | Charleston, WV | **12/2021 – 06/2022**

- Conducted systems analysis and programming on mainframe financial apps using z/OS, COBOL, JCL, DB2, CICS, and VSAM, enhancing efficiency.

- West Virginia DMV Drivers' System (Legacy & Migration)

Programmer Analyst 2
West Virginia Department of Transportation, Programming Division | Charleston, WV | 12/2020 – 12/2021
- Administered HUB ERP, providing user support and training.

- Developed Power BI dashboards and reports for the Statewide Transportation Improvement Plan (STIP).

Application Systems Analyst
Metropolitan Community College | Omaha, NE | **02/2020 – 06/2020**

- Supported Ellucian Colleague ERP through systems analysis and programming, improving user experience for stakeholders.

Associate Director, Administrative Computing
Metropolitan Community College | Omaha, NE | **08/2019 – 02/2020**

- Supervised a team of 5 IT professionals, overseeing development, testing, and maintenance of Ellucian Colleague ERP.

- Mentored staff and supported stakeholders, ensuring seamless ERP operations.

Financial Aid Systems Analyst / Developer
Baltimore City Community College | Baltimore, MD | **11/2018 – 06/2019**

- Performed systems analysis and programming for a new Financial Aid system implementation, streamlining processes.

Senior Computer Programmer (Consultant)
Proper Staffing, Inc. | Baltimore, MD | **06/2018 – 11/2018**

- Supported Baltimore City Community College's ERP through systems analysis and programming in a Microsoft SQL Server environment.

Database Coordinator
Maryland Public Television | Owings Mills, MD | **10/2017 – 06/2018**

- Managed fundraising database system, providing technical support and stakeholder assistance.

Information Technology Director, Client Services
Norfolk State University | Norfolk, VA | **02/2005 –**
09/2013

- Led 12 IT staff members, managing the Client Services Help Desk and student computer labs.

- Served as project manager for Ellucian Colleague ERP initiatives, driving successful implementations.

Systems Analyst (Consultant)
Advanced Technology Systems | Norfolk, VA | **04/2002 –**
02/2005

- Supported Norfolk State University's Ellucian Colleague ERP as lead analyst, enhancing stakeholder workflows.

Programmer Analyst
College of Southern Maryland | La Plata, MD | **03/2000 –**
01/2002

- Performed systems analysis and programming for Ellucian Colleague ERP, supporting stakeholder needs.

Programmer Analyst
Anne Arundel County Public Schools | Annapolis, MD | **11/1990 – 05/1999**

- Developed mainframe applications for payroll, HR, and student systems using COBOL, CICS, JCL, and VSAM in a VSE environment.

Programmer Analyst
Comptroller of the Treasury | Annapolis, MD | **06/1988 –**
11/1990

- Supported Maryland State Income Tax processing with COBOL, JCL, VSAM, and IBM Utilities in an MVS TSO/ISPF environment.

Programmer Analyst
Lewis Direct | Baltimore, MD | **06/1987 – 06/1988**

- Developed COBOL programs for direct mail advertising systems.

Systems Analyst / Programming Specialist
Chesapeake College | Wye Mills, MD | **03/1986 –**
09/1986

- Programmed COBOL applications for student information and payroll systems, supporting stakeholders.

Education

Master of Arts in Media and Communications
Norfolk State University, Norfolk, VA | 05/2008
GPA: 3.875

Bachelor of Science in Information Systems Management
University of Maryland, Baltimore County, Baltimore, MD | 12/1985

Professional Assessments

- Keirsey Temperament: ESTJ (Guardian Supervisor)

- Clifton Strengths Top 5: Responsibility, Belief, Communication, Analytical, Arranger

Candidate 2 – Resume

Professional Resume

Showcasing Skills, Experience, and Achievements

Contact Information

Name: Barry A. Barnes

Email: [babarnes47@gmail.com]

Phone: 304-620-2906

Address: 110 N Raleigh st. Martinsburg, WV, 25401
Operating systems, languages, databases and tools

z/OS, OS/390, MVS, VSE, OS, Windows, Unix
IBM COBOL, Microfocus COBOL JCL, SQL, VB.Net, VB6, C++, Fortran, IBM Assembler
DB2, IMS, CICS, MQ Series, Endeavor, Changeman, CLIST, REXX. File-aid, TSO/ISPF,
DB2 Connect, Core Dumps

Representative Accomplishments

- Took over a project management position ½ way thru the project and completed the 200k project with a 11k under run (used to further assist the client).
- Converted undocumented IBM Assembler to a business rules analysis document used to assist in the merger of Verizon with NYNEX.
- Wrote a testing utility that creates an unlimited number of test XML batch files from XML backups critical for performance testing as it simulates receiving large quantities of XML files from MQ series in a short time period. This utility utilizes TSO/ISPF API and 2 assembler subroutines (already existing) to create uniquely named XML files.
- Designed and developed a Y2K analysis tool that was able to analyze as many as 200 programs (2 million lines of code) in one day by one person and detect all 6 of the Y2K errors found by as team of over 6 people working for over a week.
- Designed and developed a system using VB.Net for the National Zoo that tracks donations and rewards for their "Adopt an Animal" program.
- Converted a large system written in IBM Assembler to COBOL. This conversion was very unusual in that the code was converted program by program, line by line. When

completed the system looked to the users exactly as it did before with no changes to their procedures.

- Designed and wrote a utility in COBOL that interprets bit flags from a PL/1 based system as a part of the Verizon/Nynex conversion.
- Designed and developed a utility for Verizon (BAFX) that scans telephone records in BAF format and extracts call data to and from a specific number.

Professional Experience

Oct 2022 – Mar 2025 WV Department of Transportation

I primarily worked with the mainframe Vehicles system, as it was being replaced and retired. Also worked in assisting the Drivers system.

Responsibilities included problem solving, debugging, and maintaining the JCL, COBOL programs, and documentation for the Drivers and vehicles system.

When I arrived in October of 2022 there were 2 serous ongoing problems.

The first was that the vehicle database that was updated weekly was failing to provide data for new or transferred vehicles. This was reported in June 2022 before my arrival. I determined that the problem had occurred in March when only aboput 30% of the database was updated. All of the jobs to update this database that were run after the March failure also failed although the job "looked" like it ran properly. Replacing the FTP steps with SFTP steps (done by the systems programming staff) corrected this problem immediately.

I later created a process that corrected 40,000 vehicle records that had been updated incorrectly because of the above issue.

The second big issue was the expiration dates in the online system were sometimes wrong and the problem was getting worse over time. This problem had also been identified in June but had not been resolved. My research determined that there was a very cumbersome, convoluted "system" using SAS and manual input that needed to be done 6 times a year but hadn't been done in over a year. I replaced this with an automated system that runs once a month and keeps the table entries correct.

The rest of my time at DOT was spent on production issues, creating new reports to help the conversion process. Also the majority of the work did on the DYL280 replacement project.

2012-2014 Contract jobs in NJ and Delaware

- Converted systems from a Mainframe system for the State of Delaware to a Dot Net platform and resolved production issues.
- COBOL, JCL, TSO/ISPF, REXX execs, SQL, SPUFI, IBM debugger

2006-2011 Accenture

- **District of Columbia gov.**

Unisource Canada in Cincinnati Oh

US Dept of Education

- Project and Role Description: Designed, developed and maintained applications for the Department of Education's COD system. Created analysis and design documents in support of releases. Assisted performance testing for all releases. Included IMS, DB2, MQ series, CICS, Online and Batch COBOL programs and sometimes IBM Assembler and VB.NET. Designed and developed a valuable utility that is now used in performance testing for all subsequent releases.

1999-2001 Verizon Arlington Va.

Team lead for Northtar project

1973-1978 CBM inc. Carleston WV, St. Paul MN, Memphis Tn.

State of West Virginia- Tax department, Natural Resources, ABC commission, others

Ramsey County Minnesota – Tax assessment

Shelby County Tennessee – Tax assessment

1979-1986 Private contractor to the State of West Virginia, Charleston

Tax Department, Natural resources, some others

1987 – 1999 Contractor to various companies

MCI, Bell Atlantic, Verizon, others

Education

- **BS in Statistics West Virginia University 1969**
- **Microsoft Certified Professional in VB .net**

Technical Skills

COBOL

JCL

CICS

DB2

VSAM

Languages

- English (Fluent)