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Header 2

List View

General Information Contact Default Values Discount Document Information Clarification Request

Procurement Folder: 1698045

Procurement Type: Central Master Agreement

Vendor ID: VS0000047420

Legal Name: Optimuss, Inc.

Alias/DBA: Optimuss, Inc.

Total Bid: \$1,047,454.72

Response Date: 09/17/2025

Response Time: 9:33

Responded By User ID: Bids@optimussinc

First Name: Rohan

Last Name: Narwane

Email: bids@optimussinc.com

Phone: 7372200557

SO Doc Code: CRFQ

SO Dept: 0802

SO Doc ID: DMV2600000001

Published Date: 9/10/25

Close Date: 9/18/25

Close Time: 13:30

Status: Closed

Solicitation Description: Mainframe Application Programmer
Technical Staffing Services

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1698045
Solicitation Description: Mainframe Application Programmer Technical Staffing Services
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2025-09-18 13:30	SR 0802 ESR09172500000001946	1

VENDOR
VS0000047420
Optimuss, Inc.

Solicitation Number: CRFQ 0802 DMV2600000001
Total Bid: 1047454.719999999972060322761 **Response Date:** 2025-09-17 **Response Time:** 09:33:55
Comments:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor		
Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Mainframe Application Programmer Technical Staffing Services				1047454.72

Comm Code	Manufacturer	Specification	Model #
81111600			

Commodity Line Comments:

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

Bid Response

RFP NO.: DMV2600000001

Mainframe Application Programmer Technical Staffing Services

Proposed To



State of West Virginia (Department of Administration, Purchasing Division)

John W Estep

304-558-2566

john.w.estep@wv.gov

2019 Washington Street East, Post Office Box 50130,
Charleston, WV 25305-0130

Proposed by



Optimuss, Inc.

Rohan Narwane, Business Development Lead

737-220-0557

bids@optimussinc.us

44790 Maynard Sq, Suite 350, Ashburn, Virginia 20147



Submission Due Date: September 11, 2025 at 01:30 PM EST



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Cover Letter

To: John W Estep

Date: 9/16/2025

Subject: Proposal Submission for RFQ No. DMV2600000001 – Mainframe Application Programmer Technical Staffing Services

On behalf of Optimuss, Inc., I am pleased to submit our proposal in response to RFQ No. DMV2600000001 – Mainframe Application Programmer Technical Staffing Services, issued by the State of West Virginia Department of Administration, Purchasing Division. We greatly appreciate the opportunity to participate in this procurement and present our qualifications, experience, and commitment to delivering highly skilled Mainframe programming resources that will fully meet the requirements of the State.

Company Overview & Qualifications

Optimuss, Inc., established in 2010, is a minority-owned, ISO-certified business specializing in staff augmentation, IT consulting, and workforce management solutions. With 15 years of experience supporting both public and private sector clients across the United States, we have built a strong reputation for delivering dependable, highly qualified professionals who consistently add value to client operations.

We proudly maintain the following certifications which reinforce our commitment to service quality, information security, and best practices:

- **ISO 27001** – Information Security Management Systems Certification
- **ISO 20000** – IT Service Management Certification
- **ISO 9001** – Quality Management Systems Certification
- **MBE** – National Minority Supplier Development Council (NMSDC)
- **DBE** – WMATA/DC DOT – Disadvantaged Business Enterprise
- **SWaM** – Virginia Department of Small Business & Supplier Diversity
- **SB & SDB** – Pennsylvania Small & Disadvantaged Business

Understanding of the Requirement

We understand the State requires Mainframe Application Programmer Analysts with demonstrated experience in COBOL, CICS, DB2, JCL, and enterprise-level Mainframe environments. Optimuss is fully prepared to deliver such professionals, each with a minimum of five years of paid, full-time experience, supported by comprehensive resumes and documentation as required by the RFQ.

Recognizing the mission-critical nature of Mainframe systems within government operations, we are committed to:

- Rapidly providing candidates who are technically proficient and able to integrate seamlessly into the State's environment.
- Delivering qualified resumes within 2 to 5 business days of request, ensuring timely support to the Department's needs.
- Maintaining compliance with all contractual, regulatory, and security requirements throughout the duration of the engagement.



Our Commitment & Approach

Optimuss employs a rigorous screening and evaluation process to ensure only the most capable candidates are submitted for consideration. Our extensive network of professionals, combined with our proven recruitment methodologies, enables us to respond quickly and accurately to client needs. We emphasize both technical competency and cultural fit, ensuring long-term success for our placements. Beyond staffing delivery, our focus remains on quality assurance, proactive communication, and measurable performance outcomes. We bring to the State not only qualified professionals, but also a partnership approach designed to ensure efficiency, reliability, and continuous support throughout the engagement.

Company Information

Field	Details
Company Name	Optimuss, Inc.
Address	44790 Maynard Sq., Suite 350, Ashburn, VA 20147
Telephone	(737) 220-0557
Facsimile Number	27-2465798
Date of Incorporation	April 28, 2010
Ownership Structure	S Corporation
Website	www.optimussinc.com
Signing Authority	Venkata Boddapati, CEO

POC Information:

Field	Details
Name	Rohan Narwane
Title	Business Development Lead
Address	44790 Maynard Sq., Suite 350, Ashburn, VA 20147
Email	bids@optimussinc.com
Telephone	(737) 220-0557

Acknowledgment of Addenda

Optimuss hereby formally acknowledges receipt of all addenda issued in connection with RFQ No. DMV2600000001. We have carefully reviewed and incorporated the requirements outlined in the addenda into our proposal submission to ensure full compliance with the State's expectations.

Closing Statement

We are enthusiastic about the opportunity to partner with the State of West Virginia Department of Administration and Purchasing Division and provide the requested Mainframe Application Programmer Technical Staffing Services. Optimuss is confident that our experience, certifications, recruitment capabilities, and client-focused approach uniquely position us to deliver exceptional value to the State.



We thank you for considering our proposal and look forward to the opportunity to support the State of West Virginia in achieving its staffing objectives. Please do not hesitate to contact us if additional information or clarification is required.

Sincerely,

A handwritten signature in black ink, appearing to read "Boddapati".

Venkata Boddapati
Chief Executive Officer
Optimuss, Inc.



Resume

Mounica Vishnagari
Camp Hill, PA

Summary:

- Over 10+ years of experience in analysis, design, development, implementation, and testing of batch applications with a strong focus on z/OS transaction and network systems Production Support, Maintenance, Migration, Testing of software for large enterprises on IBM Mainframes.
- Proficient in planning, analysing, designing, and developing applications using Java, SQL, HTML, XML COBOL, DB2, SQL, MQ series, JCL, CICS.
- Developed and maintained COBOL programs within the FIN Systematics environment to support core banking transactions and GL reporting.
- Developed and maintained business-critical applications using COBOL and CA IDEAL within CA Datacom databases for large-scale transaction processing.
- Performed backend testing for mainframe systems, validating data consistency between mainframe queries and API responses.
- Designed and implemented enhancements in ALS Systematics to streamline loan origination and servicing workflows.
- Developed and maintained COBOL programs to support core ACAPS functionalities related to loan processing and customer account management.
- Developed and maintained HOGAN Deposits applications to ensure seamless banking operations.
- Firsthand experience with CA-View platform for automated archival and retrieval of mainframe reports.
- Ensured API compatibility with mainframe systems, validating data integrity across different communication channels.
- Developed and maintained mainframe applications utilizing Stream Weaver for seamless data streaming and real-time processing.
- Proficient in job scheduling and automation using CA-7, TWS, and other Mainframe schedulers to reduce manual errors.
- Experience in data migration, conversion, and integration projects using Mainframe and distributed systems.
- Firsthand experience debugging batch and online abends with tools like Expeditor, Abend-Aid, and File-Aid.
- Extensively used Windows desktop terminal emulation Micro Focus Rumba (T3270) with IBM File Manager for z/OS 3.1, for coding and testing.
- Designed and maintained compliance monitoring tools to support banking and regulatory compliance experience in fraud detection and anti-money laundering (AML).
- Automated document generation and formatting using Doumergue, ensuring consistency and compliance in mainframe workflows.
- Worked on IBM Mainframe Assembler for system-level programming, optimizing batch processing performance.
- Developed and maintained PL/I-DB2 programs, overseeing complex Medicaid and financial transactions.
- Conducted functional testing of payment systems, ensuring accurate transaction processing and compliance with banking standards.



- Configured CA-View platform to enhance storage efficiency and streamline document access.
- Conducted data validation and reconciliation between IDMS and DB2 to maintain accuracy in converted datasets.
- Having Huge Experience on MMIS (Medicaid Management Information Systems) with the subsystems Claims, Financial, Reference, Member, Provider, and HIPAA.
- Expertise in performance tuning and optimization of Hogan ILP applications, reducing processing time and improving overall system efficiency.
- CICS, VSAM, DB2, SQL, ENDEVOR, QMF, SPUFI, FILE-AID, JCL, REXX, MVS and AS400 also TEMP has substantial experience in healthcare services industry business.
- Designed and executed Easytrieve reports for data analytics, processing millions of records with high accuracy.

Education:

- Bachelor of Technology (Electronics & Communication Engineering) **2012**
Vardhaman College of Engineering, JNTUH

Key Skills:

- **Programming Languages:** COBOL, JCL, C, C++, C#, Java Script, Assembler, Embedded SQL, QMF, HTML.
- **Software/Databases:** MS Office, Hogan ILP, File- AID, Endeavor, Microfocus, change man, Expeditor, Abend Aid, Inter Test, Easytrieve, COBOL, CICS, DB2, Micro focus, REXX, VSAM, Oracle, IMS DB/DC, SQL, QMF, CLIST, ISPF, I-Series, TSO, Control-M, Pan valet, RACF, IBM Utilities, SPUFI, IMS, IDMS, HIPAA, MMIS, PL/1.
- **Operating Systems:** MS Windows, MVS, UNIX, OS/390, Z/OS.
- **Hardware:** AS400, IBM 30XX.
- **Networking:** FTP, TCP/IP.
- **Methodologies:** SDLC, EDI, Project Management, Agile Scrum.
- **Others:** Web Aware, MQ series, Remedy, Eclipse, Dump Master.

Professional Experience:

American Family Insurance, Columbus, OH

Sep 2023 - Present

Sr. Mainframe / COBOL Developer

- Gained understanding functional requirements, Query tracking & resolution and determining Requirement's stability.
- Install and maintain IBM z/OS operating system and third-party products as an MVS/z/OS Systems Programmer using SMP/E.
- Work on Mainframe technologies such as JCL, COBOL, VSAM, Reflections, z/OS 3.1 on IBM Mainframes, ESP, TSO/ISPF, Endeavor, File manager, Jira etc.
- Created complex JCL scripts to schedule batch cycles and system jobs for overnight data processing in legacy environments.
- Customized ALS Systematics modules for compliance with client-specific loan amortization and interest calculation rules.
- Analysed and enhanced ACAPS interface programs to ensure accurate data exchange with downstream systems.



- Validated JSON and XML data formats using API testing tools like Postman, JMeter, SoapUI, and REST-assured to ensure accurate data interchange.
- Utilized Microfocus Visual COBOL to modernize existing COBOL programs for compatibility with .NET and other platforms.
- Optimized CA-View platform performance for faster report indexing and retrieval.
- Managed and optimized batch job scheduling with ESP-Scheduling, improving execution reliability and resource utilization.
- Integrated middleware technologies such as MQ and ESB into testing frameworks, ensuring seamless communication between systems.
- Enhanced transactional data processing through SQL Server indexing and performance tuning methodologies.
- Configured Customer 1 metering and billing workflows to streamline invoicing and payment processing.
- Developed ASP.NET/C# applications, integrating them with mainframe systems for modern web-based solutions.
- Developed automated workflows using Customer/1 skill, optimizing insurance policy management and customer interactions.
- Automated the scheduling of batch jobs using CA-7, reducing manual interventions, and minimizing errors during execution.
- Support the migration of the z/OS 3.1 operating system, reviewing new features and identifying required system changes.
- Converted SDSF from ISFPARMS to RACF controlled Security.
- Configured Stream Weaver connectors to enable smooth data exchange between legacy mainframe systems and modern platforms.
- Supported existing COBOL applications by performing impact analysis and applying enhancements based on evolving business logic.
- Integrated COBOL applications with Oracle PL/SQL procedures for financial data processing, using Visual Studio debugging tools to trace data flow and logic errors.
- Integrated FIN Systematics with downstream systems to enable real-time financial data exchange and reconciliations.
- Configured and maintained IBM Developer for z/OS (IDs') for efficient debugging and COBOL program analysis.
- Implemented CA-View platform security measures to ensure data integrity and controlled access.
- Implemented and administered VSAM datasets, configuring high-performance data storage for business-critical applications.
- Developed and maintained FTP-based data exchange processes, ensuring secure and efficient file transfer between mainframe and client systems using TCP/IP.
- Implement Copy Service Manager (CSM) for data replication and backup, providing reliable data recovery options.
- Administered and optimized z/OS environments, ensuring maximum uptime and availability for mission-critical applications.



Environment: Z/OS, TSO/ISPF/ISPW, GCP, Windows, COBOL, JCL, SQL, DB2, VSAM, CICS, CICS TG, CICS Web Service, MQ Series, File Aid, Expeditor, Assembler, RACF, QMS, IMS/TM, TCP/IP, SPUFI, Microfocus, DB2 & BMC Utilities, IBM Utilities (DFSORT, ICETOOL, IDCAMS etc.), REXX, SAVRS, Abend-Aid, HP Quality Center, IDMS.

Morgan Stanley, NY

Apr 2021 – Aug 2023

Sr. Mainframe/COBOL Developer

- Designed and deployed MQ Series solutions, enhancing data exchange between online and batch processing.
- Designed and implemented SOAP/RESTful services using Oracle SOA for seamless interaction between mainframe and cloud applications.
- Implemented error handling and logging mechanisms in COBOL using Microfocus extensions, with real-time debugging in Visual Studio 2022 for production support.
- Assisted in ACAPS data migration efforts during platform upgrades by writing conversion programs in COBOL.
- Developed and optimized Customer/1 skill workflows for efficient client account management and service processing.
- Expertise in banking and regulatory compliance experience for mainframe systems at Morgan Stanley, ensuring adherence to financial industry standards.
- Performed code analysis and debugging in ALS Systematics to resolve production issues and optimize batch run times.
- Converted legacy reporting solutions from Easytrieve/QMF to modern SSRS Reports, improving visualization and accessibility.
- Coordinated with business users to gather requirements for changes in FIN modules related to transaction processing and posting logic.
- Developed and monitored ESP-Scheduling workflows, ensuring timely batch processing with minimal manual intervention.
- Integrated HOGAN Deposits with other banking systems to maintain smooth data flow.
- Designed and executed data migration strategies for HOGAN Deposits modernization.
- Developed and maintained Hogan ILP programs, ensuring efficient processing of instalment loans.
- Enhanced Cards processing applications by implementing secure data handling and compliance measures.
- Proficiency in TSO and ISPF, ensuring efficient file handling and mainframe navigation.
- Implemented security controls and data encryption strategies to enhance banking and regulatory compliance experience in transaction processing.
- Developed complex report layouts in SSRS, ensuring compliance with business reporting standards.
- Optimized transaction flow after IDMS/DC to CICS conversion, enhancing user interactions and response times.
- Optimized data retrieval processes in Customer 1 metering and billing, improving real-time transaction tracking and audits.
- Developed COBOL programs for deposit-related functionalities in HOGAN.
- Developed custom utilities to automate IDMS/DC to CICS conversion, reducing manual effort and streamlining workflows.



- Provided production support for Hogan IDS-related issues, including account reconciliation, transaction failures, and balance mismatches, ensuring compliance with business and regulatory requirements.
- Designed CICS applications with optimized BMS maps to oversee high transaction volumes efficiently.
- Provide collaborative support to the CAMS application with the Confidential Mainframe Technical Support team for IBM Mainframe infrastructure components such as z/OS, CICS, DB2 as well third-party vendor products such as ACF2, Endeavor, File-Aid, etc.

Environment: Z/OS, Windows, COBOL, Endeavor, Assembler, TSO/ISPF/ISPW, JCL, Easytrieve, SAS, VSAM, CICS, CICS TG Xpeditor, File Aid, TCP/IP, GCP, MQ Series, BMC Code Pipelines, Microfocus, IBM Utilities (DFSORT, ICETOOL, IDCAMS etc.), SAVRS, Abend-Aid, HP Quality Centre.

ACS State Healthcare, Atlanta, GA

Jun 2019 - Mar 2021

Mainframe Developer

- Supported the Department of Transportation's transaction processing systems by monitoring and optimizing CICS and MQ Messaging for reliable service delivery.
- Designed, developed, and maintained COBOL batch and CICS online programs in support of DMV application workflows, ensuring compliance with ACS State Healthcare and DMV-specific regulations.
- Troubleshoot and optimized Doumergue workflows, improving document processing efficiency and reducing system load.
- Developed automated pipelines using Git, ensuring continuous integration and deployment in mainframe systems.
- Configured and maintained documentation portals on SharePoint, improving access to project artifacts.
- Troubleshoot system issues and improved recovery processes within the CA-View platform.
- Configured DB2 tables and indexes to optimize query performance after IDMS to DB2 migration.
- Provided technical Support to all levels in the organization related to CICS system integration.
- Developed, optimized, and executed JCL procedures for DMV batch cycles including driver/vehicle record processing, license renewals, and compliance reporting.
- Configured Microfocus Enterprise Server for scalable deployment of COBOL applications across distributed systems.
- Performed DMV database analysis, schema enhancements, and data modelling for enterprise-level DB2 and VSAM environments supporting vehicle and driver records.
- Leveraged CA tools such as RC/Update for efficient DB2 data maintenance and PRF (Pseudo Random Function)
- utilities for DMV testing and data generation scenarios.
- Collaborated with DBAs to optimize COBOL-driven SQL Server stored procedures, ensuring efficient execution plans and reduced latency.
- Direct experience with *PUFI, performing efficient SQL querying within DB2 databases.
- Configured and managed IBM's DFSMS for efficient data storage, archiving, and migration tasks, improving overall storage management.
- Worked on DMV application interfaces with AAMVA systems including CDLIS (Commercial Driver's License Information System), PDPS (Problem Driver Pointer System), SSOLV (Social Security Online Verification), and UNI (Unified Network Interface).



- Created automated test suites in REST-assured for continuous API validation, ensuring reliable backend service functionality.
- Developed complex reporting solutions using QMF to analyse mainframe data effectively.
- Established mapping techniques for IDMS schemas to DB2 structures, enabling accurate data migration.
- Collaborated with cross-functional teams to troubleshoot and resolve system issues quickly, ensuring minimal impact on business operations.

Environment: COBOL, TSO/ISPF, Z/os, JCL, Endeavor, TCP/IP, Microfocus, IBM SA390, REXX, CLIST ServiceNow, File Aid, Xpeditor, Abend-Aid, DB2, IMS-DB, SQL, CICS, VSAM, QMF, SPUFI.

Erie Insurance, Erie, PA

Aug 2015 - May 2019

Mainframe Programmer

- Created important level and low-level design documents from the requirements documents.
- Worked as a team to develop a database for the application, logically grouped the data in the form of tables, defined columns in the tables, defined the constraints, created, and executed DDL statements.
- Used Mainframe LPARs with a good exposure to TSO and ISPF.
- Maintained batch processing logic in COBOL with multiple input feeds and file generations using VSAM and CA Datacom tables.
- Developed backend validation scripts leveraging Java and Python to automate complex test scenarios.
- Provided operational support for CA-View platform, ensuring compliance with regulatory standards.
- Created COBOL-DB2 programs to format the data, apply business cases and then insert, Update or delete into the database.
- Debugged and optimized COBOL applications using Xpeditor Tools, improving performance.
- Used Change Man as the version control tool for COBOL modules and the JCLs code.
- Extensively used XPEDITOR as the debug tool to evaluate the code modules.
- Used the IBM Load and Unload utilities for the bulk load and extraction of data. Oversaw extremely high volumes of data for batch processing.
- Applied Micro Focus modernization tools to transition COBOL applications to cloud-based infrastructures.
- Conducted performance tuning of CA-View platform for optimized resource utilization and storage management.
- Automated routine tasks in JCL to reduce manual intervention and improve batch job reliability and audit readiness.
- Modified COBOL programs for compatibility with CICS post-IDMS/DC conversion, ensuring operational continuity.
- Used File-Aid for DB2, QMF and SPUFI for accessing the DB2 database. Created DCLGENs and used them in COBOL modules.
- Created a REXX tool for automatically replicating the jobs from one environment to another (Eg: DEV to SIT).

Environment: COBOL, DB2, JCL, Easytrieve, REXX, Sync Sort, Microfocus, DF Sort, Stored Procedures, change man, Xpeditor, Visual EXPLAINS, PDSMAN, ISPF Panels, CA-7, Quality Centre, PLAT, SPUFI, FILA, FILD, QMF, IMS DB.



HDFC Bank, Hyderabad, India

Oct 2012 - Jul 2014

Mainframe Programmer

- Understand functional requirements, Query tracking & resolution and determine requirements stability.
- As a Developer, primary responsibilities included analysis, resource allocation, business support, user and client interaction, user acceptance testing and implementation.
- Coded mainframe development assignments in COBOL, modified tables in DB2, created job cards in JCL to run batch jobs, and modified online screens using CICS.
- Responsible for COBOL and CICS development with relational and IDMS database, DB2, SQL, TSO, Abend-AID, File-AID, QMF, Xpeditor, IDCAMS, Sync Sort, DB2 Load/Unload and Software development.
- Responsible for Code Check-out and Check-in procedure and Change Control creations/approval's follow-up using BMC Remedy.
- Created custom macros and instructions in Assembler to simplify code maintenance and reduce development time for large-scale applications.
- Created and executed detailed test plans in Qmetry, validating COBOL program functionalities.
- Performed low-level memory management and addressing operations using Assembler to oversee real-time system requirements.
- Implemented disaster recovery protocols and routine data archival strategies. reducing potential data loss and enhancing business continuity.
- Worked with z/OS and other mainframe operating systems to maximize the use of SMP architectures, enhancing the efficiency of computational-intensive applications.
- Modified applications written in COBOL, CICS, Easytrieve2, IDMS and DB2/SQL and SPUFI.
- Evaluated the efforts involved for successful implementation of new products.
- Developed and maintained high-performance Assembler programs for mainframe systems, optimizing low-level code to achieve efficient system resource utilization.

Environment: Z/OS, Windows, COBOL, Assembler, JCL, Easytrieve, VSAM, CICS, Xpeditor, File Aid, CA11, HP Quality control, MQ Series, IBM Utilities (DFSORT, ICETOOL, IDCAMS etc.), SAVRS, Abend-Aid, HP Quality Centre.



Professional References:

Reference 1:

Company: AFM
Name: Chris C
Email: CChris@amfam.com
Phone: 732-655-6621
Title: Manager

Reference 2:

Company: Morgan Stanley
Name: Sanjay P
Email: Sanjay.prakash@morganstanley.com
Phone: 408-649-2280
Title: Manager

Referenced 3:

Company: Morgan Stanley
Name: Sridhar
Email: Sridhar.ramachandran@etrade.com
Phone: 469-909-0508
Title: Subordinate



References

Optimuss References:

Reference 1

Customer Name	Meritore Technologies LLC
Customer Point of Contact	Kumar Konduru
Point of Contact Phone	703-314-4388
Point of Contact Email	kumar@meritore.com
Period of Performance (MM/YY – MM/YY)	11/22 – 12/23
Description of Scope of Services	Temporary & Permanent Staffing Services

Reference 2

Customer Name	Hyperion Technologies LLC
Customer Point of Contact	Somu Avala
Point of Contact Phone	248-635-5087
Point of Contact Email	somu@hyperiontechllc.com
Period of Performance (MM/YY – MM/YY)	8/22 – 12/23
Description of Scope of Services	Staffing and Recruitment Services

Reference 3

Customer Name	Orprize LLC
Customer Point of Contact	Shiva Sunkara
Point of Contact Phone	240-447-3999
Point of Contact Email	hr@orprize.com
Period of Performance (MM/YY – MM/YY)	10/22 – 12/23
Description of Scope of Services	Staffing and Recruitment Services

EXHIBIT A - PRICING PAGE

MAINFRAME APPLICATION PROGRAMMER ANALYSTS				
LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304				
Item Number	Quantity	Description	Hourly Rate	Annual Total
Year One - Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours- - Year One	\$77.81	\$161,844.80
Year One - Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Year One	\$116.72	\$97,106.88
Optional Year Two Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours- - Optional Year Two	\$77.81	\$161,844.80
Optional Year Two Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Two	\$116.72	\$97,106.88
Optional Year Three Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours - - Optional Year Three	\$79.81	\$166,004.80
Optional Year Three Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Three	\$118.72	\$98,770.88
Optional Year Four Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours - - Optional Year Four	\$79.81	\$166,004.80
Optional Year Four Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Four	\$118.72	\$98,770.88

**** THIS AMOUNT IS FOR EVALUATION PURPOSES ONLY****