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Header @ 2

List View

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 1698045

Procurement Type: Central Master Agreement

Vendor ID: VS0000047429

Legal Name: SOLVENOW INC

Alias/DBA:

Total Bid: \$1,399,557.12

Response Date: 09/16/2025

Response Time: 19:19

Responded By User ID: bids@solvenowus

First Name: Vanshika

Last Name: Punjabi

Email: bids@solvenow.us

Phone: 4694243301

SO Doc Code: CRFQ

SO Dept: 0802

SO Doc ID: DMV2600000001

Published Date: 9/10/25

Close Date: 9/18/25

Close Time: 13:30

Status: Closed

Solicitation Description: Mainframe Application Programmer
Technical Staffing Services

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1698045
Solicitation Description: Mainframe Application Programmer Technical Staffing Services
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2025-09-18 13:30	SR 0802 ESR09162500000001936	1

VENDOR
VS0000047429
SOLVENOW INC

Solicitation Number: CRFQ 0802 DMV2600000001
Total Bid: 1399557.120000000111758708953 **Response Date:** 2025-09-16 **Response Time:** 19:19:40
Comments:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor		
Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Mainframe Application Programmer Technical Staffing Services				1399557.12

Comm Code	Manufacturer	Specification	Model #
81111600			

Commodity Line Comments:

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

Bid Response

CRFQ 0802 DMV2600000001

Mainframe Application Programmer Technical Staffing Services

Proposed To:



State of West Virginia (Department of Administration Purchasing Division)

John W Estep

304-558-2566

john.w.estep@wv.gov

2019 Washington Street East, Post Office Box 50130

Charleston, WV 25305-0130

Proposed By:



SolveNow, Inc.

Vanshika Punjabi

469-424-3301

bids@solvenow.us

10271 Cavalcade Dr, Frisco, TX 75035-0943, USA



Due Date: September 11, 2025 @ 01:30PM EST



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Cover Letter

To: John W Estep

Date: 9/4/2025

Subject: SolveNow, Inc. Response Mainframe Application Programmer Technical Staffing Services

On behalf of SolveNow, Inc. (Hereafter referred as "SolveNow"), I am pleased to submit our proposal in response to RFQ No. DMV2600000001 – Mainframe Application Programmer Technical Staffing Services, issued by the State of West Virginia Department of Motor Vehicles (DMV).

SolveNow is a HUB-certified, minority-owned small business with a proven track record of providing high-quality staffing, consulting, and workforce management services to federal, state, and local government agencies, as well as private-sector organizations. Since our founding in 2019, we have consistently delivered workforce solutions that balance efficiency, quality, and compliance, ensuring our clients can meet mission-critical objectives without disruption.

Our leadership team has over 15 years of experience in recruitment and workforce management, giving us a deep understanding of client needs, operational requirements, and the nuances of government contracting. We have successfully executed staffing initiatives for numerous state agencies and commercial partners, including the State of Florida, State of Minnesota, Texas Health and Human Services, State of Washington, Kansas Department of Administration, California State University, Burns & McDonnell, Black & Veatch, Stantec, and National Grid. This experience demonstrates our ability to scale, adapt, and deliver measurable results across complex, regulated environments.

We recognize the DMV's requirement for candidates with verifiable experience, and all submitted resumes include complete references and supporting documentation. Our staffing methodology is structured, data-driven, and compliance-focused, ensuring that only candidates who meet all technical, operational, and regulatory requirements are presented. Our process incorporates multiple stages of evaluation, including skills assessment, behavioral interviews, and thorough reference verification, to ensure candidates are fully qualified and aligned with the agency's needs.

Key Strengths and Advantages of SolveNow

- **Proven Government Staffing Expertise:** Our extensive experience across state agencies and commercial clients demonstrates our ability to deliver specialized, mission-critical talent in regulated environments.
- **Rapid and Scalable Solutions:** Access to a nationwide network of over 625,000 pre-vetted professionals enables us to respond quickly to urgent staffing needs while maintaining quality.
- **Focus on Compliance and Quality:** We adhere strictly to all contractual, regulatory, and procedural requirements, ensuring that every candidate meets the defined standards and is ready for immediate deployment.
- **Flexible, Client-Centric Approach:** Our staffing solutions are designed to integrate seamlessly into existing operations, offering flexibility to meet evolving DMV requirements without disruption.
- **Commitment to Timely Delivery:** We maintain strict internal Service Level Agreements (SLAs) to ensure deadlines are met and workforce continuity is preserved.

SolveNow confirms that our proposal is fully compliant with all terms, conditions, and specifications of RFQ No. DMV2600000001, without exception. We acknowledge receipt of all addenda issued in connection with this RFQ and confirm that our submission reflects and incorporates all clarifications and updates provided therein.



Additionally, SolveNow affirms that no subcontractors will be used for this contract; all work will be performed directly by our internal team.

Below are the details of our company as follows:

Company Name	SolveNow, Inc.
Date of Incorporation	July 2, 2019
Ownership Structure	S Corporation
FEID	84-2291047
Website URL	www.solvenow.us
Headquarter Address	10271 Cavalcade Dr, Frisco, TX 75035-0943, USA
Diversity Certification	HUB Certification from the state of TX, MBE from NCTRCA (In Process)
Signing Authority	Ruturaj Maharaja – President
POC Name	Vanshika Punjabi – Client Relationship Specialist
POC Contact	469-424-3301
POC Email	bids@solvenow.us

SolveNow is confident in our ability to deliver highly qualified, reliable candidates who can contribute immediately to the DMV’s mission-critical operations. Our methodology ensures timely delivery, strict compliance, and measurable results, while maintaining a client-focused approach.

We hereby affirm that all information submitted in this proposal is true, accurate, and complete to the best of our knowledge. A signed statement of attestation has been included in our submission package.

We appreciate the opportunity to participate in this procurement process and look forward to supporting the State of West Virginia DMV with exceptional staffing solutions that meet and exceed expectations.

Sincerely,

Ruturaj Maharaja
President
SolveNow, Inc.



Resume

Sumanth Yasumreddy
(Sterling, VA)

Summary:

- Mainframe Senior Developer with over 22 years of experience in IT, specializing in COBOL, SQL, and JSON integration.
- Extensive expertise in leading and delivering complex mainframe projects across insurance, healthcare, and retail sectors.
- Skilled in API integration, microservices creation, performance tuning, and agile methodologies.
- Proven ability to enhance system performance, streamline workflows, and mentor development teams.
- Proficient in mainframe technologies including DB2, CICS, VSAM, JCL, MQ Series, and assembler programming.
- Demonstrated success in project leadership, design documentation, testing, deployment, and production support.

Education:

- Bachelor's Degree, Computer Science, Osmania University, Hyderabad, India **2002**

Technical Skills:

- COBOL, JCL, DB2, CICS, VSAM, XML, MQ Series, SOAPUI, Test Harness, Fitness, CICS Web Services, Rocket Shuttle, JIRA, IBM DB2 Command Center, MS Visio, DB2 Data Studio, Native Stored Procedures, Assembler, Librarian, Google Cloud, Java, Spring, Dockers, GitHub, Postman, JSON, ZFAM Walmart Tool, Control M, COSMO DB, JIRA, SharePoint, Service Now, Confluence, IDMS.

Professional Experience:

Walmart, Reston, VA

Aug 2020 – Present

Mainframe Senior Developer

Responsibilities:

- Gathered and clarified business requirements with clients.
- Prepared mainframe design documents for high-level and technical solutions.
- Conducted POC for z/OS Connect, APIGEE, and ZFAM tool procurement and security setup.
- Integrated JSON with Mainframe using z/OS Connect and APIGEE.
- Created microservices in Mainframe and integrated with Orchestrator.
- Converted JSON structures to COBOL copybook.
- Supported Event Driver Architecture (Kafka Integration) with Mainframe.
- Analyzed, coded and tested modules using COBOL, DB2, CICS, and VSAM.
- Coordinated release activities for project deployment.
- Unit tested changes using Postman and debugged with Xpediter.
- Scheduled jobs using Control M in development and production environments.
- Worked using Agile/Scrum methodology.
- Led API integration with mainframe systems to improve operational efficiency
- Developed map-reduce flows in Microsoft HDInsight Hadoop environment using Python.
- Used Hibernate ORM for SQL-Java object mapping.



Hasting Mutual Insurance, Hasting, MI

Jan 2020 – Jul 2020

Mainframe Developer

Responsibilities:

- Collaborated with stakeholders to identify risks and develop mitigation plans.
- Led analysis and testing of COBOL modules to enhance system reliability and performance.
- Mentored team on standardization practices.
- Monitored and supported batch jobs for production and development.
- Captured test execution results in HP Quality Center.
- Coded and tested JCL and PROC for batch processing.
- Automated daily tasks using REXX and CLIST.
- Developed COBOL programs to call DB2 fetchable modules.
- Performed tuning of stored procedures, SQL queries, CICS transactions, and batch JCL.
- Integrated APIs with mainframe systems for smooth data interchange.
- Coordinated release activities involving migration of WSDL, WESBIND, COBOL, JCL, and DB2 changes.
- Developed and deployed scalable web applications using C#, ASP.NET, and SQL Server.
- Performed in-depth analysis of business processes and improved system performance.
- Designed and maintained IDMS databases and conducted database administration.
- Developed MQ series interface programs.
- Conducted performance tuning of DB2 access paths.
- Developed and debugged COBOL IDMS programs.
- Collaborated with DBAs and Data Architects on DB2 table creation.
- Wrote complex SQL queries using SPUFI.
- Unit tested changes using SOAPUI and Test Harness.

Target, Minneapolis, MN

Aug 2019 – Dec 2019

Mainframe Developer

Responsibilities:

- Managed project quality processes ensuring adherence to client specifications.
- Developed and implemented MQ series interfaces to enhance system integration.
- Created and debugged COBOL programs for improved application performance.
- Collaborated with analysts to design deployment diagrams.
- Conducted feasibility studies on CICS response times to optimize efficiency.

Carefirst, Reston, VA

Jul 2018 – Jul 2019

Mainframe Developer

Responsibilities:

- Formulated requirements into design specifications.
- Prepared mainframe design documents for high-level and technical solutions.
- Analyzed, coded and tested modules using COBOL, DB2, CICS, and VSAM.
- Debugged programs using Mainframe Expeditor tool.
- Gained experience with EDI transactions including 834 and 837.
- Collaborated with DBAs and Data Architects on new DB2 tables creation.
- Identified causes for abends using Abend Aid.
- Prepared and modified test input files using File Aid.
- Worked on DB2 performance tuning.
- Removed IDMS references from COBOL programs using TSO CONV2FWK utility.



- Developed assembly language code.
- Prepared documentation for coding, unit testing, SIT, and installation.
- Created test scripts and unit test cases using HP Quality Center.
- Prepared root cause analysis on defects and executed regression tests.
- Monitored jobs for post-production support using CA7.
- Coded and tested JCL and PROCs for batch processing.
- Automated daily tasks using REXX and CLIST.
- Improved production tablespaces performance using File Aid DB2 and VSAM file access.
- Mentored team members on implementation guides standardization.
- Wrote complex queries using SPUFI.
- Maintained and enhanced client applications and internal systems.
- Optimized mainframe design documents for efficient solutions and improved delivery timelines.

Erie Insurance, Erie, PA

Jun 2014 – Jul 2018

Mainframe Consultant

Responsibilities:

- Participated in Functional Requirement Specifications and Additional Design Specification meetings.
- Analyzed existing systems to incorporate changes.
- Performed roles as Technical Architect, Technical Lead, and Senior Developer.
- Prepared High-Level Design (HLD) and Low-Level Design (LLD) documents.
- Guided development team and resolved technical issues.
- Prepared test plans including unit and technical assembly testing.
- Developed batch and online mainframe modules using Java, COBOL, CICS, JCL, DB2, VSAM, UNIX.
- Worked on PMSC application.
- Experienced with IMS DB including logical and physical database design and utilities like REORG, COPY, RUNSTATS.
- Created database objects and supported Oracle databases.
- Wrote major assembler program for printing application with RAM in ZVM.
- Proficient in reading CICS dumps and identifying failures in assembler
- Set up and managed Oracle 12c/13c databases.
- Created and modified test and production JCLs, PROCs, and parameters.
- Used SPUFI, QMF, PLATINUM, stored procedures, and DB2 utilities.
- Experienced in integrating systems with the American Association of Motor Vehicle Administrators (AAMVA) partner applications and ensuring seamless data exchange across state and federal platforms.
- Integrated insurance claims and verification processes with AAMVA's Commercial Driver Licensing Information System (CDLIS) and Problem Driver Pointer System (PDPS).
- Supported Social Security Online Verification (SSOLV) and Unified Network Interface (UNI) for accurate identity and eligibility validation.
- Ensured compliance with IICMVA protocols facilitating coordination between insurance carriers and state DMVs.
- Performed SQL tuning.
- Played major role in system and user acceptance testing.
- Coordinated and conducted unit, system and integration testing.
- Provided production support.
- Documented changes and reference materials.
- Worked on Customer/1 metering and billing applications integrating with smart meters.



- Developed code for Customer/1 CSS system supporting third-party paperless billing.
- Created ad hoc reports using DFSORT, ICETOOL, and MS Office.
- Provided program error fixes.
- Ensured quality delivery meeting client guidelines.

Westfield Insurance, Cleveland, OH

Nov 2012 – May 2014

Mainframe Lead

Responsibilities:

- Automated ISO reporting and edit correction process.
- Provided support in development, integration, QA and production environments.
- Planned and implemented AGOP project from rollout to implementation.
- Allocated resources and distributed effort hours.
- Worked on PMSC application for 2 years.
- Redesigned reinsurance application including reporting by state and company.
- Created knowledge repository for system-specific cross-functional training.
- Supported capability for adding new dimensions to premium earning formulas.
- Planned and designed unique XML data reporting process to DMVs.
- Modified class block information for actuaries.
- Created estimation tool for duplicate load library project.
- Implemented new loss experience adjustment process.
- Expanded transactions for accurate statutory and bureau reporting.
- Ensured service level agreements were met.

Westfield Insurance, Cleveland, OH

Dec 2010 – Nov 2012

Mainframe Tech Lead

Responsibilities:

- Implemented new rating plan including pricing by peril and new rating data elements.
- Supported capability for new rating data elements and attributes.
- Modified actuarial information capture and availability.
- Created rating worksheet.
- Worked on PMSC application.
- Developed automated rate upload process.
- Coded network database design and COBOL batch jobs for conversion tools.
- Debugged existing applications using TSO debug tool.
- Developed and modified COBOL IDMS/DB2 programs.
- Prepared technical flow design diagrams using MS Visio.

Selective Insurance, Glastonbury, CT

Nov 2006 – Dec 2010

Senior Software Engineer

Responsibilities:

- Oversaw quality procedures for Hit Ratio Project.
- Analyzed client requirements and design specifications.
- Designed, developed and implemented MQ series interface programs.
- Created physical sequential data files from DB2 source tables.
- Debugged application programs using Xpediter tool.
- Conducted feasibility studies on CICS response times.



- Prepared technical specifications for IDMS Logical Record Facility.
- Created design specification documents.
- Developed COBOL programs to call DB2 fetchable modules.

Selective Insurance, Glastonbury, CT

Software Engineer

Responsibilities:

- Planned project phases to enhance efficiency and reduce risks.
- Analyzed software processes and improved technical flow.
- Developed COBOL and CICS code to ensure system robustness.
- Supported integration and QA environments.
- Coded Assembler programs for IDMS and RACF compatibility.
- Mentored associates to foster skill development.

Jan 2003 – Oct 2006



Candidates References:

Reference#1	
Company Name:	Eire insurance
Contact Person:	Muthu swamy Kannna
Contact Title:	Software Developer
Contact Phone:	815-337-8987
Contact Email:	mayacts@erieinsurance.com

Reference#2	
Company Name:	Walmart
Contact Person:	Charlie
Contact Title:	Software Developer
Contact Phone:	540-2670-1902
Contact Email:	charlie.s@walmart.com

Reference#3	
Company Name:	Walmart
Contact Person:	Abhishek Patel
Contact Title:	Software Developer
Contact Phone:	703-221-2789
Contact Email:	Abhishek.patel@walmart.com



References

SolveNow's References:

Reference 1:

Organization Name:	Optimuss, Inc.
Address:	21135 Whitfield Place, S Deer Valley Drive 9664, Sterling, VA 20165
Contact Name:	Aadil Shaikh – Senior Account Manager
Phone Number:	(443) 951-9211
Email:	aadil@optimussinc.com
Start date:	January 19, 2021
Contract Value:	\$ 1,850,000.00

Reference 2:

Organization Name:	RamcoTek Consulting LLC
Address:	9664 Deer Valley Drive, Tallahassee, FL 32312
Contact Name:	Mark Johnson – Business Development Lead
Phone Number:	(850) 493-9422
Email:	aston@ramcotekconsulting.com
Start date:	01/17/2020
Contract Value:	\$ 1,500,000.00

Reference 3:

Organization Name:	Biogensys
Contact Name:	Angie Smith, Account Manager
Phone Number:	(469) 424-1311
Email:	angie.smith@biogensys.us
Description of scope of services	Temporary Staffing Services
Address	5 Independence Way # 300, Princeton, NJ 08540, United States

EXHIBIT A - PRICING PAGE

MAINFRAME APPLICATION PROGRAMMER ANALYSTS				
LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304				
Item Number	Quantity	Description	Hourly Rate	Annual Total
Year One - Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours - - Year One	\$104.26	\$216,860.80
Year One - Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Year One	\$156.39	\$130,116.48
Optional Year Two Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours - - Optional Year Two	\$104.26	\$216,860.80
Optional Year Two Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Two	\$156.39	\$130,116.48
Optional Year Three Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours - - Optional Year Three	\$106.26	\$221,020.80
Optional Year Three Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Three	\$158.39	\$131,780.48
Optional Year Four Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours - - Optional Year Four	\$106.26	\$221,020.80
Optional Year Four Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Four	\$158.39	\$131,780.48

**** THIS AMOUNT IS FOR EVALUATION PURPOSES ONLY****