



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 8

List View

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 1698045

Procurement Type: Central Master Agreement

Vendor ID: VS0000042597

Legal Name: E7STRATEGIES INC

Alias/DBA:

Total Bid: \$1,572,042.76

Response Date: 09/16/2025

Response Time: 13:51

Responded By User ID: e7strategies

First Name: Soumya

Last Name: Veerachandran

Email: bids@e7strategies.com

Phone: 4435375137

SO Doc Code: CRFQ

SO Dept: 0802

SO Doc ID: DMV2600000001

Published Date: 9/10/25

Close Date: 9/18/25

Close Time: 13:30

Status: Closed

Solicitation Description: Mainframe Application Programmer
Technical Staffing Services

Total of Header Attachments: 8

Total of All Attachments: 8



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1698045
Solicitation Description: Mainframe Application Programmer Technical Staffing Services
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2025-09-18 13:30	SR 0802 ESR09162500000001924	1

VENDOR
VS0000042597
E7STRATEGIES INC

Solicitation Number: CRFQ 0802 DMV2600000001
Total Bid: 1572042.760000000009313225746 **Response Date:** 2025-09-16 **Response Time:** 13:51:19
Comments:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Mainframe Application Programmer Technical Staffing Services				1572042.76

Comm Code	Manufacturer	Specification	Model #
81111600			

Commodity Line Comments: We have calculated the Contract Amount by summing the annual amounts for the following categories:

- Year One Regular Time
- Year One Overtime
- Optional Year Two Regular Time
- Optional Year Two Overtime
- Optional Year Three Regular Time
- Optional Year Three Overtime
- Optional Year Four Regular Time
- Optional Year Four Overtime

Extended Description:
Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 1698045	Reason for Modification: to post Addendum No. 2		
Doc Description: Mainframe Application Programmer Technical Staffing Services			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2025-09-10	2025-09-18 13:30	CRFQ 0802 DMV2600000001	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000042597
Vendor Name : E7Strategies Inc
Address : 1620 Q St NW Washington, DC 20009
Street : 1620 Q St NW
City : Washington
State : District of Columbia **Country :** United States **Zip :** 20003
Principal Contact : Soumya M Veerachandran
Vendor Contact Phone: (202) 957-5358 **Extension:**

FOR INFORMATION CONTACT THE BUYER

John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor
Signature X

83-1443993
FEIN#

09/16/2005
DATE

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION
ADDENDUM NO_2
1.Attach vendor question and response.
2.To extend the bid opening date from 9/11/2025 to 9/18/2025.
3.The bid opening time remains at 1:30 pm.
No other changes

INVOICE TO	SHIP TO
DIVISION OF MOTOR VEHICLES 5707 MACCORKLE AVE. S.E., SUITE 200 CHARLESTON WV US	DIVISION OF MOTOR VEHICLES RECEIVING AND PROCESSING 5707 MACCORKLE AVENUE, S.E. SUITE 200 CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:
Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS		
<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2025-09-02

SOLICITATION NUMBER: CRFQ DMV26*01
Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☒ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☒ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Description of Modification to Solicitation:

- 1. Attach vendor question and response.**
- 2. To extend the bid opening date from 9/11/2025 to 9/18/2025.**
- 3. The bid opening time remains at 1:30 pm.**

No other changes

Additional Documentation: **Documentation** related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

Attachment A

Addendum No. 2 - CRFQ 0802 DMV26*01 Mainframe Programmer Follow Up Questions with Agency Response.

1. Do vendors need to provide separate references for each subsection 3.1 to 3.6, or will 2-3 overall references for the proposed candidates be sufficient to cover all the requirements outlined in subsection 3.1 to 3.6.

Answer: Per the Purpose and Scope section of the RFQ, this solicitation is for a minimum of two analyst positions; however additional candidates may be required in the future. Proposed candidates are required to meet all the requirements outlined in sections 3.1 to 3.6.

2. Is there a specific format for submitting responses, or can the vendor provide them in its own format.

Answer: The vendor should review the Instructions to Vendors item #6. There is not a specific template for reference information.

3. Are there any license and certification requirements for the proposed candidates that must be submitted with the response.

Answer: The vendor should review the following sections in the specification document: 3 - Qualifications, 4 - Mandatory Requirements and 5 - Vendor Responsibilities.

4. Please confirm whether or vendors are required to submit the proposed candidates' resumes along with the proposed response.

Answer: The vendor should review Section 5 in the RFQ specifications.

5. What is the estimated budget for this contract. If unknown, please provide previous spending.

Answer: This was addressed in the previous addendum. Review the response to Q 3, Q4 and Q5.

6. Is this a new initiative or does the DMV have an incumbent on this? If there is an incumbent, please disclose their names and if possible, provide the incumbent's proposals along with their cost proposals to facilitate competitive pricing.

Answer: This is a new stand-alone solicitation as described in section 1 of the specifications. The RFQ question answer period is intended to address questions/concerns regarding the current solicitation. Information on past procurements such as previous solicitations can be found by searching VSS and reviewing the Bids Received Page on the Purchasing Division website. Other historical information can be requested via the FOIA process as indicated in the previous addendum.

7. How many temporary staff are currently working under this contract?

Answer: This is a new solicitation as stated above. A contract will not be issued until the bids are opened and evaluated.

8. Please specify the issues that DMV is facing under the current contract.

Answer: This is a new solicitation as stated above. A contract will not be issued until the bids are opened and evaluated. The vendor should review Section 1 of the specifications regarding the purpose and scope.

9. Do vendors need to provide separate references for each subsection 3.1 to 3.6, or will 2-3 overall references for the proposed candidates be sufficient to cover all the requirements outlined in subsection 3.1 to 3.6.

Answer: Review answer for question 1.

10. Is there a specific format for submitting responses, or can the vendor provide them in its own format.

Answer: Review answer to question 2.

11. Are there any license and certification requirements for the proposed candidates that must be submitted with the response.

Answer: Review answer to question 3.

12. Please confirm whether or vendors are required to submit the proposed candidates' resumes along with the proposed response.

Answer: Review response to question 4.

13. Do you require a cost to be provided per candidate or as an overall project cost?

Answer: Review Section 5 Vendor Responsibilities and Pricing Page Exhibit A.

14. Is it mandatory for the vendor to be a Small, Women-Owned, or Minority Business in order to bid on this opportunity.

Answer: All vendors are encouraged to bid regardless of their business classification. The solicitation will be awarded to the vendor with the lowest bid that meets all the mandatory specifications.

15. Are there any subcontracting goals associated with this solicitation?

Answer: The solicitation will be awarded to the vendor with the lowest bid that meets all the mandatory specifications. The vendor that is awarded the bid will be solely responsible for providing the services outlined in this solicitation.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DMV26*01

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input checked="" type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

E7Strategies Inc
Company

Authorized Signature
09/16/2025
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

EXHIBIT A - PRICING PAGE

MAINFRAME APPLICATION PROGRAMMER ANALYSTS				
LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304				
Item Number	Quantity	Description	Hourly Rate	Annual Total
Year One - Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours- - Year One	\$115.00	\$239,200.00
Year One - Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Year One	\$172.50	\$143,520.00
Optional Year Two Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours- - Optional Year Two	\$115.00	\$239,200.00
Optional Year Two Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Two	\$172.50	\$143,520.00
Optional Year Three Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours - - Optional Year Three	\$118.45	\$246,376.00
Optional Year Three Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Three	\$177.67	\$147,821.00
Optional Year Four Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours - - Optional Year Four	\$123.92	\$257,753.60
Optional Year Four Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Four	\$185.88	\$154,652.16

**** THIS AMOUNT IS FOR EVALUATION PURPOSES ONLY****



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 1698045	Reason for Modification:		
Doc Description: Mainframe Application Programmer Technical Staffing Services			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2025-08-14	2025-09-11 13:30	CRFQ 0802 DMV2600000001	1

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000042597
Vendor Name : E7Strategies Inc
Address : 1620 Q St NW Washington, DC 20009
Street :1620 Q St NW
City : Washington DC
State : District of Columbia **Country :** United States **Zip :** 20009
Principal Contact : Soumya Devi M Veerachandran
Vendor Contact Phone: (202) 957-5358 **Extension:**

FOR INFORMATION CONTACT THE BUYER

John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor
Signature X

83-1443993
FEIN#

09/02/2025
DATE

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

REQUEST FOR QUOTATION : The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (WV DMV) to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts All services will be provided at the DMV Headquarters location in Charleston, WV. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.
--

INVOICE TO				SHIP TO			
DIVISION OF MOTOR VEHICLES 5707 MACCORKLE AVE. S.E., SUITE 200 CHARLESTON WV US				DIVISION OF MOTOR VEHICLES RECEIVING AND PROCESSING 5707 MACCORKLE AVENUE, S.E. SUITE 200 CHARLESTON WV US			

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:
Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2025-09-02

	Document Phase	Document Description	Page
			3
DMV2600000001	Final	Mainframe Application Programmer Technical Staffing Services	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 1698045			Reason for Modification: ADDENDUM NO_1 Vendor Questions and Responses REVISED Specifications
Doc Description: Mainframe Application Programmer Technical Staffing Services			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2025-09-03	2025-09-11 13:30	CRFQ 0802 DMV2600000001	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000042597
Vendor Name : E7Strategies Inc
Address : 1620 Q St NW Washington, DC 20009
Street : 1620 Q St NW
City : Washington DC
State : District of Columbia **Country :** United States **Zip :** 20009
Principal Contact : Soumya Devi M Veerachandran
Vendor Contact Phone: (202) 957-5358 **Extension:**

FOR INFORMATION CONTACT THE BUYER

John W Estep
304-558-2566
john.w.estep@wv.gov


Vendor Signature X

83-1443993
FEIN#

09/04/2025
DATE

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**ADDENDUM NO_1**

Addendum No_1 issued to publish and distribute the attached information to the Vendor Community

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (WV DMV) to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that *will provide the services of Mainframe Application Programmer Analysts All services will be provided at the DMV Headquarters location in Charleston, WV. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.*

INVOICE TO

DIVISION OF MOTOR
VEHICLES
5707 MACCORKLE AVE. S.E.,
SUITE 200

CHARLESTON
US

WV

SHIP TO

DIVISION OF MOTOR
VEHICLES
RECEIVING AND
PROCESSING
5707 MACCORKLE AVENUE,
S.E. SUITE 200

CHARLESTON
US

WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. *These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.*

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2025-09-02

SOLICITATION NUMBER: CRFQ DMV2600000001

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as CRFQ DMV26000000001 (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☒ Modify specifications of product or service being sought
- ☒ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Additional Documentation:

Attach Vendor Questions and responses

Revised Specifications

Bid Opening remains 09/11/2025 @ 1:30 PM

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

**CRFQ 0802 DMV2600000001
Mainframe Programmer**

Vendor Questions and Agency Response

Q1. Is it a vacant position or do you have an incumbent? In case there is an incumbent, do you intend to renew their services?

A1. This is a new procurement, refer to section 1 in the RFQ specifications.

Q2. Who are previous incumbents on this project?

A2. This is a new procurement, refer to section 1 in the RFQ specifications. Reporting data information can be requested via the FOIA process for previous contract information.

Q3. What was the annual spend for the previous year on this project?

A3. This is a new procurement, refer to section 1 in the RFQ specifications. Reporting data information can be requested via the FOIA process for previous contract information.

Q4. If this is a new contract, what is the anticipated budget for this contract?

A4. Purchasing rules and regulations prohibit the release of budgetary information.

Q5. Is this RFP intended for a single vendor award or multiple vendor award?

A5. The contract will be awarded to the lowest single bidder meeting all mandatory requirements. This is a request for quotations and is not an request for proposals.

Q6. Could you please advise whether interviews will be conducted in person at the DMV Headquarters in Charleston, WV, or virtually?

A6. Refer to section 5, vendor responsibilities.

Q7. Is a minimum of three years of DMV experience a mandatory requirement?

A7. All requirements outlined in this RFQ are mandatory requirements. Specific experience requirements are outlined in section 3.

Q8. Does this position offer the option to work remotely?

A8. Refer to section 1 and section 5 in the specifications.

Q9. Is this a new requirement, or is there an incumbent currently providing these services?

A9. This is a new procurement, for background information refer to section 1 in the specifications.

Q10. Is prior experience with the West Virginia Department a mandatory requirement?

A10. Refer to section 3 in the specifications for the mandatory experience requirements.

Q11. For the candidate selection process, will interviews be conducted on-site or through video conferencing?

A11. Refer to section 1 and section 5 in the specifications.

Q12. If a vendor has past performance in IT staffing but has not previously provided Mainframe Application Programmer positions, are they still eligible to bid?

A12. Vendors must comply with all mandatory requirements regardless of previous contract awards.

Q13. Are there any certifications or licenses required to be submitted by vendors apart from the WV business license?

A13. Refer to sections 3, 4 and 5 in the specifications for information regarding vendor submission requirements.

Q14. What is the estimated number of open positions or anticipated usage under this contract?

A14. Refer to sections 1 and 5 in the specifications. Estimated quantities are outlined in Exhibit A, Pricing Page.

Q15. Is it mandatory for vendors to have a local office in West Virginia to be eligible for award?

A15. A local office is not required; however, the vendor must comply with all mandatory contract requirements to be considered contract award.

Q16. What type of vendor past performance or experience is DMV specifically seeking for this requirement?

A16. Refer to sections 3, 4 and 5 in the specifications for mandatory experience requirements.

Q17. Can a vendor still bid if they have never provided this exact position before?

A17. Refer to sections 3, 4 and 5 in the specifications for mandatory requirements.

Q18. What is the estimated budget or expected spend for this contract?

A18. Refer to the response to question 4.

Q19. Are there any liquidated damages or penalties for non-performance under this contract?

A19. Refer to item 11 in the contract Terms and Conditions.

Q20. Could you clarify if vendor references are required, as this was not explicitly mentioned (other than references related to candidates)?

A20. Refer to sections 3, 4 and 5 in the specifications for mandatory submission requirements.

Q21. If vendor references are required, how many should be submitted?

A21. See the response to question 20.

Q22. Is this requirement considered a new need or a recompile of an existing contract? If a recompile, could you provide details on the incumbent vendor(s)?

A22. This is a new procurement, refer to section 1 in the specifications for background information. Historical information for previous contracts may be requested via the FOIA process.

Q23. Could you provide historical usage information such as hours billed, number of resources used, or total spend from previous similar contracts?

A23. See response to question 22.

Q24. Should resumes of proposed candidates be submitted with the proposal, or only provided upon request or award?

A24. See response to question 20.

Q25. Could you please provide the budget allocated for the contract?

A25. Refer to the answer for question 4.

Q26. Can we know the previous spending on the project?

A26. Refer to the answer for question 3.

Q27. Is this contract going to be a single award or multiple award?

A27. Refer to the answer for question 5.

Q28. Is there an incumbent?

A28. Refer to response for question 1.

Q29. What is the minimum number of references required for each candidate?

A29. Refer to sections 3, 4 and 5 for mandatory requirements and bid submission requirements.

Q30. Does the proposed candidate should meet all the qualifications mentioned in 3.1 – 3.7.

A30. All requirements listed in specifications document are mandatory requirements.

Q31. Is it mandatory for proposed candidates to have prior experience specifically related to federal and/or state legal requirements governing Commercial Driving Licensing in West Virginia as outlined in section 3.5.

A31. All requirements in the specifications document are mandatory requirements.

Q32. Can WV DMV confirm the anticipated state date for the selected candidates?

A32. The contract start date will be the date of the contract award. Candidates should be prepared to start upon receiving award notification and completion of the requirements outlined in section 5.

Q33. Is there a maximum number of hours per week or per year that the DMV expects to utilize?

A33. Anticipated work hours are outlined in section 5.1.

Q34. Will the WV DMV provide workstations and necessary software tools onsite, or should the vendor supply them?

A34. Equipment and software will be provided by the WV DMV for candidates to utilize on-site during the contract period.

Q35. Can WV DMV confirm whether the selected candidate to be fully on-site or hybrid work arrangement would be considered.

A35. Refer to sections 1 and 5 in the specifications.

Q36. Is there a preferred format or template for submitting candidate names and experience documentation?

A36. Refer to sections 3, 4 and 5 in the specifications for mandatory submission requirements.

Q37. In the event that a proposed candidate is deemed non-compliant or disqualified during the evaluation process, will the vendor be permitted to submit a replacement prior to contact award?

A37. Replacement/alternative candidates are subject to the same contract requirements and approval process as outlined in the specifications. Review section 5.

Q38. If a candidate becomes unavailable or is found to be unsuitable after the contracts has been awarded during the engagement period, the vendor will be allowed to propose a qualified replacement to ensure continuity of service.

A38. Replacement/alternative candidates are subject to the same contract requirements and approval process as outlined in the specifications. Review section 5.

Q39. What specific information is required to validate the professional references of the proposed candidate?

A39. The vendor will be required to submit information necessary to contact proposed applicant references as outlined in section 3.7. At a minimum the vendor should provide contact information for references, this must include a contact name, telephone number and email address for each reference provided.

Item 5.1.1.1 will be added to the specifications and shall read as follows:
“Vendors shall provide contact information for all references, this shall include at a minimum, contact name, vendor name, telephone number and email address.”

Q40. Will the WV DMV accept pricing adjustments in future renewal years due to inflation or market changes.

A40. Refer to pricing page Exhibit A. Space is provided for pricing for years 2, 3 and 4 option renewal years.

Q41. Is it mandatory for proposed candidates to have prior experience working with AAMVA applications that interface with the WV Drivers' System, including CDLIS, PDPS, SSOLV, UNI and State-to-State systems?

A41. All the requirements outlined in the specification document are mandatory.

Q42. Should the vendor need to be registered in WV to apply for this opportunity?
Please confirm.

A42. Vendor must be compliant with all vendor registration requirements prior to contract award.

Q43. If a highly qualified candidate working with mainframe systems and technologies does not have experience with the WV Drivers' System, can they still qualify for this bid?

A43. All requirements outlined in the specification document are mandatory.

Q44. Could the agency confirm where there are any consideration for extending the submission due date for this solicitation?

A44. The bid opening date is 9/11/2025. No extensions will be provided.

Q45. How would you prefer to receive the proposals, in PDF or Word format?

A45. Bid submission instructions are included in section 6 of the Instructions to Vendors.

Q46. Should the proposal response, resumes of candidates, references, amendment acknowledgement and pricing pages to be compiled in a single document?

A46. Bid submission instructions are included in section 6 of the Instructions to Vendors.

Q47. Will 2 candidates be selected from a single vendor?

A47. Refer to response to question 5.

Q48. Is it mandatory for the business to be licensed in WV to be eligible to apply for this bid.

A48. Vendor must be compliant with all vendor registration requirements prior to contract award.

Q49. Will the agency assist in coordinating background checks, or must the vendors handle all aspects independently?

A49. Refer to section 5 for details regarding vendor responsibilities.

Q50. What is the expected turnaround time for background check approvals?

A50. Refer to section 5 for details regarding vendor responsibilities. Item 5.1.1.2 has been added to include a turnaround requirement for background checks. The requirement will read as follows: "Vendor is responsible for completely background checks outlined in section 5 within fourteen days".

Q51. What criteria will the agency use to determine whether to exercise the renewal options for years 2, 3 and 4.

A51. Refer to section 6.1.

Q52. Will vendors be notified in advance if the agency intends to renew the contract? Would you like help drafting a formal email or preparing a Q&A sheet for your team?

A52. Refer to section 6.1. Assistance in drafting a formal email or Q&A sheet is not needed.

Q53. Can agency list the details to be included in the proposal document for submission?

A53. Vendor should review Bid submission instructions in section 6 of the Instructions to Vendors.

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

SPECIFICATIONS

- 1. PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (WV DMV) to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts on an on-site hourly rate basis. All services will be provided at the DMV Headquarters location in Charleston, WV. Proposals for providing services remotely will NOT be considered.

The Mainframe Programmer Analysts positions are needed to provide technical expertise to meet the temporary contracted staffing needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the West Virginia Division of Motor Vehicles (WV DMV). A minimum of two (2) analyst positions are currently needed, however, additional positions may be required in the future.

The Mainframe Programmer Analysts positions are located on-site only, at WV DMV Headquarters, 5707 MacCorkle Avenue, S.E., Charleston, WV 25304, Monday through Friday, 8:00 AM to 4:00 PM, excluding holidays listed herein. Proposed candidates must be legally authorized to work in the United States.

- 2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.

2.1 “Contract Services” means application software analysis, programming support and development, code review, project reporting and project management services necessary for the day-to-day operations of the WV DMV Drivers’ Systems as more fully described in these specifications.

2.2 “Pricing Page” means the pages, contained in wvOASIS or attached hereto as Exhibit A, upon which Vendor should list its proposed price for the Contract Services.

2.3 “Solicitation” means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

2.4 “AAMVA” is the American Association of Motor Vehicle Administrators and is a national organization that is charged with improving highway safety and identification security by promoting uniform standards for all areas related to driver licensing.

2.5 “ACD” is the AAMVA Code Dictionary.

2.6 “DB2” or DataBase 2 is a Relational DataBase Management System designed by IBM to operate in a mainframe environment.

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

- 2.7 “CA”** is a company that develops programming tools for the IBM mainframe environment.
- 2.8 “COBOL”** is a programming language designed for use in an IBM enterprise mainframe environment.
- 2.9 “CICS”** Customer Information Control System (CICS) is a family of mixed language application services that provide online transaction management connectivity for applications on IBM Mainframe systems.
- 2.10 “CD31”** means a sanitized Commercial Driver License Data File.
- 2.11 “CDLIS”** is a system mandated by the Commercial Motor Vehicle Safety Act of 1986 and is a nationwide computer system that enables licensing agencies to ensure that each commercial driver has only one driver’s license and one complete driver record.
- 2.12 “FMCSA”** means the Federal Motor Carrier Safety Administration
- 2.13 “JCL”** means Job Control Language.
- 2.14 “PRF”** means Pseudo Random Function and is a tool utilized on an IBM mainframe system.
- 2.15 “RC/UPDATE”** is a tool that allows for programming updates to a DB2 database in an IBM mainframe environment.
- 2.16 “RC/QUERY”** is a tool that allows for programming updates to a DB2 database in an IBM mainframe environment.
- 2.17 “HOLIDAY EXCEPTIONS”** is a list of holidays the WV DMV adheres to annually.
- New Year’s Day
 - Martin Luther King Day
 - Washington’s Birthday
 - Memorial Day
 - Juneteenth
 - West Virginia Day
 - Independence Day
 - Labor Day
 - Columbus Day
 - Veterans Day
 - Thanksgiving Day
 - Christmas Day

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

3. QUALIFICATIONS: Vendor, or Vendor's staff if requirements are inherently limited to individuals rather than corporate entities, shall have the following minimum qualifications:

- 3.1.** The Application Programmer Analysts must have at least (5) five years of paid full-time experience programming in IBM Mainframe, designing and maintaining enterprise level complex COBOL/CICS/DB2 environments. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
- 3.2.** The Application Programmer Analysts must have at least (5) five years of paid full-time experience programming with JCL in an enterprise mainframe environment. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
- 3.3.** The Application Programmer Analysts must have at least (3) three years of paid full-time experience programming in the WV Drivers enterprise mainframe database analysis and design. Due to the complexity of the WV Driver's environment. The Application Programmer Analysts must also have experience working in a regulated environment either at the federal or state level. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
- 3.4.** The Application Programmer Analysts must have at least (3) three years of paid full-time experience using Computer Associates DB2/IBM Tools – RC/Update and PRF. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
- 3.5.** The Application Programmer Analysts must have at least (1) one year of experience working with the federal and/or state legal requirements regarding Commercial Driver Licensing in WV. Vendor shall provide Agency with

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

3.6. The Application Programmer Analysts must have experience working with the American Association of Motor Vehicle Administrators (AAMVA) applications which interfaces with the WV Drivers' System. These applications include the Commercial Driver's Licensing Information System (CDLIS), the Problem Driver Pointer System (PDPS) and the Social Security Online Verification and the Unified Network Interface as well as knowledge of the State-to-State system with AAMVA. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

3.7. All references to experience requirements listed in this RFQ shall be demonstrated through references provided in the candidates resumes as described above. WV DMV will verify such experience by contacting the references provided in the resumes. In the event WV DMV is unable to confirm experience based on reference information, this may result in disqualification. The vendor will be required to provide resume documentation for a minimum of two (2) candidates. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

4. MANDATORY REQUIREMENTS:

4.1 Mandatory Contract Services Requirements and Deliverables: Contract Services must meet or exceed the mandatory requirements listed below.

4.1.1 The vendor shall provide the Agency with an all-inclusive hourly rate and an overtime rate for the onsite contract services listed below on an open-end continuing basis. The individuals supplied by the vendor to fulfill the Contract Services must meet or exceed the mandatory requirements shown below:

4.1.1.1 Mainframe Application Programmer Analysts must create and implement modifications to the WV DMV Drivers' License System to meet the AAMVA CDLIS Modernization Federal requirements which will allow WV to create a clean CDL file (CD31).

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

4.1.1.2 Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Driver License system to incorporate the new ACD codes as required by the Agency.

4.1.1.3 Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Drivers' License System to satisfy the requirements of the FMCSA to interface with the WV Court System to comply with the requirement that all convictions involving a Commercial Driver License holder or Commercial Motor Vehicle must be added to the driver's record within (10) days from conviction date for compliance with federal law.

4.1.1.4 Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Drivers' License System as required to establish the interface with all WV DMV systems.

4.1.1.5 Mainframe Application Programmer Analysts must perform enhancements to the current WV DMV Drivers' License System to ensure compliance with changes in both Federal and State laws.

4.1.1.6 Mainframe Application Programmer Analysts must perform enhancements and ensure the day-to-day operation of the WV DMV Drivers' License System resulting from mainframe system upgrades and new programming requests submitted by WV DMV.

4.1.1.7 Mainframe Application Programmer Analysts must perform daily operational support that includes, telephone support provided to end users, attending meetings, developing, conducting training and troubleshooting problems as they occur. Some examples of enhancements that would be required, include the development of a state-to-state interface based on mandated made by Federal and State regulatory authorities. The candidates would be required to develop code to programmatically meet these mandates. This would also involve system design, documentation, meeting with agency personnel, system testing and training.

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

5. VENDOR RESPONSIBILITIES:

5.1 The vendor must provide an all-inclusive hourly rate and an overtime rate that is inclusive of all costs including, but not limited to federal, state, and local withholding taxes, social security, and Medicare taxes as well as all unemployment compensation, workers compensation, general and professional liability premiums. All overhead for the vendor and fringe for the candidates must be included in the successful vendor's hourly rates. All travel expenses must be included in the vendor's hourly rates. Vendor must be located within the continental US, recommended candidates are required to work onsite at WV DMV Headquarters located at 5707 MacCorkle Avenue, S.E., Charleston, WV 25304. It is anticipated that the proposed candidates will be working approximately 40 hours per week onsite. The number of hours per week will be determined by the WV DMV. In the event of emergencies, candidates must be able to report to the DMV Offices within 48 hours to respond to emergencies, meetings, etc.

5.1.1. Vendor shall provide the Agency with information for the candidates according to state and federal standards, including applications for each candidate, that include candidates experience and background, with a description of each candidates programming language experience, years of experience and work history using said experience. Documentation should be provided with the bid; however, documentation must be provided prior to award. Failure to provide documentation will result in disqualification.

5.1.1.1 Vendor shall provide contact information for all references, this shall include at a minimum, contact name, vendor name, telephone number and email address.

5.1.1.2 Vendor is responsible for completing background checks as outlined in Section 5 within fourteen (14) days.

5.1.2. The Vendor's candidates must consistently perform the contracted duties as outlined in these specifications and in accordance with the delivery order issued against this open-end contract.

5.1.3. The successful candidates will be required to present a timesheet along with a brief summary of the tasks performed for approval on a weekly basis.

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

- 5.1.4.** If during the term of the Delivery Order the candidate(s) placed by the vendor leaves the company and/or has to be replaced; the vendor must give written notice to the Agency within one (1) business day, explaining the circumstances of the departure, and must replace the candidate(s) with another candidate(s) meeting or surpassing all the requirements for the classification listed sections 3 and 4 to maintain continuity of services. Vendor must provide the Agency a list of potential candidates for replacement staffing needs within 2 weeks (10 business days) of the notification of replacement. Vendor must provide documentation and resumes for every candidate which indicates their meeting the classification. Vendors may send multiple resumes so that the agency may make the selection. Any interruption of service greater than (10) business days will be grounds for cancellation of the Delivery Order.
- 5.1.5.** The successful vendor and candidates must comply with all Agency policies and procedures. Any access or user accounts issued to a candidate to permit work in the State computing environment are subject to revocation without notice.
- 5.1.6** All potential candidates proposed for service under this contract must have a complete background check performed by the vendor at the vendor's sole cost. The background check will include but not be limited to the following:
1. A credit check
 2. Confirmation of previous employment
 3. Verification of references
 4. Criminal record check on the state and federal level
 5. Driver's license verification and background information
 6. Fingerprint validation

5.2. DUTIES AND RESPONSIBILITIES OF THE AGENCY:

- 5.2.1.** Ordering Procedure: Agency will issue an Agency Delivery Order to the successful vendor requesting the total number of hours for the positions defined in sections 3 and 4.

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- 5.2.2.** Successful Vendor's candidates shall work under Agency supervision. The Agency shall be solely responsible for providing the candidates with day-to-day guidance in the execution of responsibilities at the Agency.
- 5.2.3.** Agency reserves the right to terminate the candidate(s) selected for the position providing services to the Agency without cause if it is determined in the best interest and wellbeing of the Agency. Termination would occur by cancellation of the remainder of the Delivery Order and does not require prior notification to the Vendor.
- 5.2.4.** Independent Contractor Status: The purpose of this contract is to obtain temporary services that are provided by individuals or entities as independent contractors and not as employees of the State of West Virginia. The distinction between independent contractor and an employee is complex and can require analysis of 20 or more factors relating to the circumstances of each contract. The Internal Revenue Service and the U.S. Department of Labor have provided guidance on the issue at:

IRS – <http://www.irs.gov/pub/irs-pdf/p15a.pdf>

IRS– <http://www.irs.gov/Business/Small-Business-&Self-Employed/Independent-Contractor-Self-Employed-or-Employee>

DOL – <http://www.dol.gov/elaws/esa/flsa/docs/contractors.asp>

Prior to utilizing the services available under this contract, the agency and Vendor must ensure that the factors relating to the broad categories of behavioral control, financial contract, and the type of relationship between the state and the temporary worker will not cause the independent contractor relationship to be constructed as an employee/employer relationship. Items that must be considered, include but are not limited to, the degree of control exercised by the State over the temporary worker relating to performance of the job and the degree to which the temporary worker is integrated into the State's system. The Purchasing Division recommends that the agency and Vendor review the IRS and DOL publications found at the links above and obtain further assurances from their respective internal legal counsel to maintain the independent contractor status of individuals and entities under this contract.

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

6. CONTRACT AWARD:

6.1 Contract Award: The Contract is intended to provide Agency with an open-end contract to provide an hourly rate and an overtime rate for the services described in this RFQ. Contract shall be awarded to the Vendor that provides the Contract Services meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

Contract will be evaluated on all lines but will only be awarded on first year. Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the West Virginia Purchasing Division as Change Orders for subsequent years.

6.2 Pricing Page: Vendor must complete the Pricing Page by completing Exhibit A with an hourly rate unit price and total annual rate for an estimated 2080 hours and an overtime hourly rate unit price and for an estimated 832 hours. Then complete the same for each of the optional years. The estimated hours will be used for evaluation purposes. Vendor must complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. Vendors are able to download the Exhibit A Pricing Page from the wvOASIS VSS website for this solicitation.

- 7. PERFORMANCE:** Vendor and Agency shall agree upon a schedule for performance of Contract Services and Contract Services Deliverables, unless such a schedule is already included herein by Agency. In the event that this Contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract.
- 8. PAYMENT:** Agency shall pay an hourly rate and overtime rate annually, as shown on the Pricing Pages, for all Contract Services performed and accepted under this Contract. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.
- 9. TRAVEL:** Vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this Contract. Any anticipated mileage or travel costs may be included in the flat fee or hourly rate listed on Vendor's bid, but such costs will not be paid by the Agency separately.

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

10. FACILITIES ACCESS: Performance of Contract Services may require access cards and/or keys to gain entrance to Agency's facilities. If access cards and/or keys are required:

10.1. Vendor must identify principal service personnel which will be issued access cards and/or keys to perform service.

10.2. Vendor will be responsible for controlling cards and keys and will pay replacement fee, if the cards or keys become lost or stolen.

10.3. Vendor shall notify Agency immediately of any lost, stolen, or missing card or key.

10.4. Anyone performing under this Contract will be subject to Agency's security protocol and procedures. This includes, but is not limited to, agreeing to and

submitting the attached Exhibit "B", WVDMV PII Acknowledgement form, and Exhibit "C" Notice of State of West Virginia Confidentiality Policies and Information Security Accountability Requirements. The WVDMV is the record owner of, and bears the responsibility for maintaining electronic Driver Licensing and Motor Vehicle Information, including Personal Information and Sensitive Personal Information as defined in the Federal Drive Privacy Protection Act ("DPPA") and the Uniform Motor Vehicles Records Disclosure Act (W. VA. Code § 17A-2A-1 et seq.) ("UMVRDA")

10.5. Vendor shall inform all staff of Agency's security protocol and procedures.

11. VENDOR DEFAULT:

11.1 The following shall be considered a vendor default under this Contract.

11.1.1. Failure to perform Contract Services in accordance with the requirements contained herein.

11.1.2. Failure to comply with other specifications and requirements contained herein.

11.1.3. Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.

11.1.4. Failure to remedy deficient performance upon request.

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

11.2 The following remedies shall be available to Agency upon default.

11.2.1. Immediate cancellation of the Contract.

11.2.2. Immediate cancellation of one or more release orders issued under this Contract.

11.2.3. Any other remedies available in law or equity.

12. MISCELLANEOUS:

12.1 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Soumya Devi M Veerachandran

Telephone Number: (202) 957-5358

Fax Number: (202) 946-6124

Email Address: bids@e7strategies.com

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFO DMV2600000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge the addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of the addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

E7Strategies Inc
_____ Company
_____  Authorized Signature
09/04/2025
_____ Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 1698045	Reason for Modification: to post Addendum No. 2		
Doc Description: Mainframe Application Programmer Technical Staffing Services			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2025-09-10	2025-09-18 13:30	CRFQ 0802 DMV2600000001	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000042597
Vendor Name : E7Strategies Inc
Address : 1620 Q St NW Washington, DC 20009
Street : 1620 Q St NW Washington
City : Washington
State : District of Columbia **Country :** United States **Zip :** 20009
Principal Contact : Soumya M Veerachandran
Vendor Contact Phone: (202) 957-5358 **Extension:**

FOR INFORMATION CONTACT THE BUYER

John W Estep
304-558-2566
john.w.estep@wv.gov

**Vendor
Signature X**

83-1443993
FEIN#

09/16/2025
DATE

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION
ADDENDUM NO_2 1. Attach vendor question and response. 2. To extend the bid opening date from 9/11/2025 to 9/18/2025. 3. The bid opening time remains at 1:30 pm. No other changes

INVOICE TO	SHIP TO
DIVISION OF MOTOR VEHICLES 5707 MACCORKLE AVE. S.E., SUITE 200 CHARLESTON WV US	DIVISION OF MOTOR VEHICLES RECEIVING AND PROCESSING 5707 MACCORKLE AVENUE, S.E. SUITE 200 CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:
 Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS		
<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2025-09-02

	Document Phase	Document Description	Page 3
DMV2600000001	Final	Mainframe Application Programmer Technical Staffing Services	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

Centralized Request for Quote (CRFQ)

Response - Mainframe Application Programmer Technical Staffing Services

CRFQ-0802-DMV2600000001

Due Date
09/10/2025

Proposed for:



BID CLERK DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION 2019 WASHINGTON ST E
CHARLESTON WV 25305

Proposed by:



E7STRATEGIES, INC.
✉ 1620 Q ST NW, Washington, DC - 20009
☎ (202) 957-5358 | 🏢 (202) 946-6124 |
🌐 <https://e7strategies.com/>

COVER LETTER

09/02/2025

John W Estep
Buyer
Department Of Administration Purchasing Division
2019 Washington ST E Charleston WV 25305
john.w.estep@wv.gov
Contact Phone Number: (304)-558-2566

To John,

E7Strategies Inc. is pleased to submit our formal response to Centralized Request for Quote (CRFQ) No. CRFQ-0802-DMV2600000001, titled Mainframe Application Programmer Technical Staffing Services, as issued by the West Virginia Division of Motor Vehicles (WVDMV).

As part of our submission, we have included the relevant candidate resumes for your review and consideration.

We confirm that we are fully capable of meeting all the requirements outlined in the Statement of Work (SOW) as detailed in this Centralized Request for Quote (CRFQ). We appreciate the opportunity to participate in this procurement and look forward to the possibility of supporting WVDMV with our technical staffing expertise.



Submitted by,
Soumya Devi M Veerachandran
President
(202) 957-5358
bids@e7strategies.com

KOTESWARARAO KOMMINENI

ABOUT

While working with the New Hampshire Department of Motor Vehicles, he modernized driver license systems, implemented CDLIS, ACD code updates, and court system interfaces to meet federal and state mandates. Additionally, while working on DMV legacy modernization and production support, he used mainframe tools such as ENDEVOR, TSO/ISPF, and IBM DEBUG. This makes him a great fit for the West Virginia DMV's modernization initiatives. He is comfortable working on-site.

SKILL MATRIX

Qualifications	Description
Mainframe Application Programmer Analysts must create and implement modifications to the WV DMV Drivers' License System to meet the AAMV A CDLIS Modernization Federal requirements which will allow WV to create a clean CDL file (CD31).	While working with New Hampshire State – DMV Concord, Koteswararao gained experience in Driver License modernization by converting legacy IDMS databases to DB2 and enhancing COBOL/CICS/DB2 applications to align with federal DMV requirements. Experienced in implementing CDL compliance and executing data conversion activities for DMV systems.
Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Driver License system to incorporate the new ACD codes as required by the Agency.	While working with New Hampshire State – DMV Concord, Koteswararao developed and maintained DMV systems using COBOL, DB2, CICS, APS, and VSAM. Gained experience in incorporating new business rules such as ACD code updates and implementing required regulatory changes to ensure compliance and system reliability.
Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Drivers' License System to satisfy the requirements of the FMC SA to interface with the WV Court System to comply with the requirement that all convictions involving a Commercial Driver License holder or Commercial Motor Vehicle must be added to the driver's record within (10) days from conviction date for compliance with federal law.	While working with New Hampshire State – DMV Concord, Koteswararao designed and implemented interfaces with external court and agency systems for the DMV. Ensured timely updates of convictions and driver records by leveraging COBOL, DB2 triggers, CICS transactions, and batch processing to meet federal timelines.
Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Drivers' License System as required to establish the interface with all WV DMV systems.	While working with New Hampshire State – DMV Concord and New York State – DTF, Koteswararao gained extensive experience in developing system-to-system interfaces for DMV, financial, and tax systems using COBOL, DB2, CICS, IDMS, and MQ Series. Supported the integration of multiple DMV sub-systems and ensured data consistency across platforms to meet operational and regulatory requirements.

Mainframe Application Programmer Analysts must perform daily operational support that includes, telephone support provided to end users, attending meetings, developing, conducting training and troubleshooting problems as they occur.

While working with New Hampshire State – DMV Concord and Lincoln Financial / Fidelity, Koteswararao provided production support and user assistance for DMV, insurance, and financial applications. Responsibilities included handling on-call rotations, troubleshooting issues, conducting user training, and coordinating with cross-functional teams (DBAs, testers, and product owners) to ensure timely resolution and system stability.

SUMMARY

- Twenty years of experience on IBM Mainframe systems using COBOL II, MF COBOL, MVS, DB2, JCL, CICS, APS, TSO, ISPF, XGEN, VSAM, PL/1, Micro Focus COBOL, SQL, SunGard's Omni Plus recordkeeping system, Omni Script, ETL, CULPRIT, IDMS, DMLO, IMS DB/DC, JavaScript, HTML/DHTML, CSS, XML, XSLT, RAD, WAS, WSAD, MQ Series, PL/SQL, z/OS, QMF, IBM Utilities, Customer/1, ENDEVOR, CHANGEMAN, CSF, IBM DEBUG, JOBTRAC, FILE-AID, Oracle 10g, ASAP, CA-Datcom, EZTrieve, NDM, CA-7, CA-11, CA-INTERTEST, LIBRARIAN, CA-SCHEDULER, INFOMAN, PANVALET, ABEND-AID, VISIO-PROFESSIONAL, EXPEDITOR, BMC, REXX, CLIST and DB2, COBOL 74, IAM, SSO, IBM AIX, C++, C, UNIX, LINUX, PERL, GTK, RPM.
- Over 7+ years of experience in all phases of SDLC (Analysis, Design, Development, Testing, Implementation and Production Support) in various software Applications in J2EE Development and Deployment with IBM Web sphere (JAVA, HTML, JSP, XML, EJB, JSF, STRUTS, Oracle 10g, Web Services etc.), implementing SOA, MVC Architecture.
- Strong working knowledge on mainframe technologies COBOL, DB2, Micro Focus COBOL, IDMS, IMS, VSAM, PL/1, JCL, SQL, CICS, Ingenium, ACH, PEP+, MQ Series, Z/OS and VSE, Unisys.
- Experience in Banking and Financial domain. Excellent analytical, problem-solving, self-learning abilities & Good analytical skills, able to prioritize and capable to handle multiple tasks.
- Coordinating with different departments like DBA, Product and other testing teams involved in the project.

TECHNICAL SKILLS

- **Operating Systems:** IBM MVS, OS/390, VSE, WINDOWS, UNIX, Unisys.
- **Languages:** COBOL, Micro Focus COBOL, JCL, CICS, PL/1, XGEN, SQL, NATURAL.
- **Database & File System:** DB2, IDMS, IMS DB/DC, ADABASE, VSAM, SQLSERVER 2000/2005, CA-Datcom, MS ACCESS, T-SQL.
- **Version Control Tools:** DB2 (V9.0), DB2 UDB, ORACLE, SQL SERVER, SQL.
- **Other M/F Tools:** TSO, ISPF, SPUFI, REXX, CLIST, QMF, SDSF, DMLO, OLQ, IDD, ADSO, FTP, IBM Utilities, FILEAID, IDCAMS, SUPER-C, IBM DEBUG.
- **Testing Tools:** Manual testing (Batch/Online), HP Quality Center 10.0, Clear Quest.
- **Office Tools:** Lotus Notes, MS Outlook, MS Office.
- **Web Technologies:** Java, XML, Web services, JavaScript, HTML/DHTML, CSS, JSP, EJB, STRUTS, XSLT, JSF.
- **ETL tools:** Cognos v.7 and v.8 Transformer, Powerplay, Impromptu, Informatica.
- **Other:** TOAD, Oracle 10g, RSecure, IAM, SSO, Ingenium, Net Express 5.1, Visual Studio 2010, Omni Script, OmniPlus, ACH, PEP+

EDUCATION

Master of Science (M.Sc.), Information Technology, Annamalai University

PROFESSIONAL EXPERIENCE

Lincoln Financial Group, IN

Jan 2019 – May 2025

Senior Mainframe Programmer Analyst

The Lincoln Financial Group is a Life Insurance company doing business in Retirement, Insurance, Wealth Protection, etc. As part of this project, I was a technical person in the projects to work on change requests and maintenance, and production support of the project. Part of the enhancements done on Annuity Correspondence Redesign and various production maintenance projects.

Responsibilities:

- Responsible for software development, both COBOL, JCL, CICS/APS, and batch using Cobol, AWS, Micro Focus COBOL, and DB2.
- Worked on creating AFP files for printing/mailing using Stream Weaver, Meta code print streams. Created Overlays for the quarterly Annuity statement inserts.
- Designed, coded, and implemented an engineering Product Status System tracking part, assembly, and manufacturing status through all phases of the build cycle with ACH, PEP+, Omni Script, and OmniPlus.
- Provide guidance and support to application developers on DB2 best practices during application development. Extend file systems and volume groups per requirement.
- Involved in developing applications using Java, J2EE, IBM WebSphere, EJB, Struts, JSP, Servlets. Created the UI validations using the Struts validation framework.
- Involved in Performance Tuning, Optimizing SQL and DB2scripts. DB2 DBA support, including run stats, and re-orgs in DB2 for z/OS and LUW, XQuery.
- Used ENDEVOR, TSO, and ISPF, Vantage for programs, Procs, Control Cards maintenance and change control. Worked on Production fixes. Used CA7 for scheduling jobs on the mainframe.

Environment: z/OS, COBOL, DB2, JCL, SAS , CLIST, CICS, VSAM, Omni Script, OmniPlus, Net Express 5.1, Micro Focus COBOL,XML, Stream Weaver, HP Service Manager, TSO, ISPF, SYNCSORT, UNIX, FTP, SFTP, Shell, PERL

Fidelity Investments, Merrimack, NH

Apr 2010 – Mar 2022

Project: MPS (Mainframe Platform Services)

Senior Mainframe Programmer Analyst

Fidelity Investments is a major financial company doing business in investments and financial transactions 401K etc. As part of this project, I was a technical person in the project to work on change requests and maintenance, and production support of the project. Also, doing decommission of any unused elements or copybooks and CICS transactions.

Responsibilities:

- Used COBOL, JCL, DB2, CICS, APS, Net Express IDE, Ingenium, Micro Focus COBOL, ACH, PEP+, VSAM, and z/OS in the coding and testing of data extraction. Analysis, Coding, Unit Testing using Omni Script, OmniPlus.
- Designed, coded and implemented an engineering Product Status System tracking part, assembly and manufacturing status through all phases of build cycle with ACH, PEP+, Omni Script, OmniPlus.
- Created test cases and recorded test results for new/enhanced requests. Worked on requests requiring table changes in SQL/DB2 .Worked on requests to convert platinum utilities.
- Used to resync the load libraries on Prodplex and RPLex.RPlex is a replication server of the prodplex for traffic routing, z/OS, COBOL, DB2, JCL, CICS, CHANGEMAN, REXX, CLIST.

- Regression Testing, Implementation of the new requirements in ACH, PEP+, Omni Script, OmniPlus.
- Used PPT, PCT, RCT tables to decommission unused transactions/programs in mainframe platform services. MMNU is used to do this process. FMNU is used to delete the transaction entries from the TRN/OSP files.
- Used ENDEVOR, TSO, and ISPF for versioning control. Analysis and development of enhancement requests according to the user requirements and supporting user requests in multi-tiered environment. Worked on Production fixes. Used JOBTRAC for scheduling jobs on mainframe.

Environment: z/OS, COBOL, DB2, CHANGEMAN , REXX, CLIST, CICS, VSAM, Omni Script, OmniPlus, PL/1, ACH, PEP+, Net Express 5.1, Micro Focus COBOL,XML, SQL/PLSQL, IBM DEBUG, CICS, JCL, XGEN, HP Service Manager, TSO, ISPF, SYNCSORT, UNIX, FTP, SFTP, Shell, PERL.

NISOURCE, IN

Apr 2013 – Aug 2015

Senior Mainframe Programmer Analyst

The NISOURCE is a premier regulatory energy utilities company providing customer focused energy solutions. The customer information system (CIS) is online system used to Search for customers and sites. Explain the order process and locate pending orders and order history. Enter emergency (gas) orders into CIS. Enter dispatch-related In-Baskets. Learn to use the Order List as it pertains to job activities. Customer List- Site List- In-Baskets-Order List- The order list used for pulling up orders to give to FLW's to complete during non-busy hours. ie: CGI's, Not Worked, Rescheduled. Also, you can pull up "will call" orders. CIS uses internal and DB2 triggers to create interface transactions.

- DB2 for Maximo, CRM, Warehouse, GIS
- Internal for certain other events
- Table driven to allow adding interfaces
- Trigger includes Data Base Key
- Interface extracts needed data
- Changes to interface requirement normally only impact interface
- Same trigger can support multiple interfaces

Responsibilities:

- The technologies used are COBOL, DB2, JCL, CICS, APS, VSAM, EZTrieve, SYNCSORT database containing utility orders.
- The advice, guidance and work provided through the services of experts with extensive experience providing related data services.
- As a Contractor provide the support to the existing systems for enhancements, maintenance and on-call on rotation basis for the CIS for COBOL, DB2, JCL, CICS, APS, VSAM, EZTrieve database.
- Migration is done for modules in COBOL, DB2, CICS, and VSAM to DB2, LUW based online Screens, database, reports etc.
- Performing all software code migrations to System test and User Acceptance test as part of the migration completely analyzed the existing code and implemented services to J2EE Web services keeping the same business logic.
- Developed new programs in billing system using MVS, COBOL, DB2, JCL, CICS, VSAM, EZTrieve, z/OS, Net Express IDE, Micro Focus COBOL. Tivoli workload scheduler (TWS) is used to schedule and run jobs. Also TWS is used to check error jobs and complete them.
- Used MVS, COBOL, JCL, DB2, CICS, APS, IDMS, DMLO, VSAM, z/OS in the coding and testing data extraction. Analysis, Coding, Unit Testing, Regression Testing, Implementation of the new requirements.

- Applying fixpaks to keep DB2 at the most current level. Extensively used different data movement utilities like IMPORT, EXPORT and LOAD utilities to load data. Performed Reorgchk, Reorg, Runstats and rebind as and when necessary to eliminate the defragmentation

Environment: z/OS, MVS, COBOL, DB2, VSAM, IBM DEBUG, EZTrieve, Micro Focus COBOL, XML, XQuery, JAVA, JSP, IBM Web Sphere, SYNC SORT, CICS, APS, JCL, TSO, ISPF, SYNC SORT, UNIX, FTP, SFTP, Shell, PERL.

New Hampshire State – DMV Concord, NH

Apr 2008 – Mar 2013

Project: Data Profiling Driver License

Business Domain: Department of Motor Vehicles

Senior Programmer Analyst

The New Hampshire State department of motor vehicles has driver license data is maintained by legacy application. The NH DL are processed thru the systems using COBOL, JCL, CICS, APS, VSAM, IDMS, ADS/O, CULPRIT, DMLO, OLMQ, LUW, DB2 etc. As part of this team I am a team member for the programming side of this system. Developing new programs for enhancing existing systems, change requests are coming to us with a TPR number by the DOS (Department of Safety)

Responsibilities:

- Developed the new programs in Department of Motor Vehicles management system areas for the new business requirements using COBOL, DB2, CICS, APS, VSAM, PL/1, JCL, CA-ENDEVOR, IBM DEBUG, TSO/ISPF, VSE, IDMS, ADS/O.
- Developed a new process to dump IDMS database areas and convert into DB2, and load to new DB2 format using TSO, ISPF, SYNC SORT, JCL, SAS, Mainframe, DB2 LOAD.
- Participation on the creation of 65 End-User's VIEWS; SQL's reviews, use of PLAN-TABLE Explains, SQL tuning and technical recommendations for performance; Path access analysis, indexes and clustering.
- Developed new electronic function for DMV using online Net Express IDE, Micro Focus COBOL, APS/CICS screens. IBM DEBUG is used for debugging batch and online programs.
- Worked on BMC Catalog Manager, Change Manager (Compare Databases, Migrate profiles, CDL, and Work list) and Hot-Site BMC Recovery Manager to recover from IC and Archive.
- Involved in analyzing DMV system for various projects, extracts data from DB2 using FOCUS/UNLOAD.

Environment: z/OS, z/VSE, COBOL, DB2, TSO, ISPF, XGEN, PL/1, SYNC SORT, JAVA, JSP, IBM Web Sphere, ORACLE 10G, XML, , XML, JCL, UNIX, IBM DEBUG, CICS, APS, VSAM, MQ Series, ENDEVOR, Shell, SFTP, Citrix, QMF, SPUFI, MS-Office, PERL etc

New York State – DTF, NY

Aug 2006 – Mar 2008

Project: ESD - EPAY

Programmer Analyst

The State department of taxation and finance has ACH (automatic clearing house)/PEP+ based payment system called EPay system for the tax payers to pay their state tax. This project is to support EPay system across all tax types (PI, CA, IP, CT, IF, HU, WT, UI). I have worked in the ESD e-MPIRE support project for the estimated tax and corporation tax. Worked with personal income tax annual cycle, creating new tax type for the wage reporting system NYS-45, Corp Tax Worked on NACHA formatted files for payments, adjustments, acknowledgements etc Developed batch jobs to payment processing, Reconciliation, Adjustments posting etc

Responsibilities:

- Developed the new programs in electronic payment for corporation tax, estimated tax for the new business requirements using DB2, JCL, COBOL, CICS, APS, VSAM and IDMS.
- Designed maps for online screens using the APS environment and generated statements using CICS/DB2. Inter Test is used for testing / debugging online programs.

- Designed, coded and implemented a new DB2 interface between an existing IDMS system and an existing ISPF/VSAM system using COBOL, ISPF Dialogue Mgr, IDMS, DB2, REXX, CLIST, TSO, ISPF, PL/1, SYNC SORT, JCL, SAS, and Mainframe SAS.
- The payment data coming from the ACH system is posted on Unisys by batch processing
- Designed maps for online screens using the COBOL, APS, DB2, COBOL, and CICS environment for IT-213, IT-209.
- MQ GET is used for creating sequential files, the data on queue delete once get it
- Involved in analyzing Sales tax system in DSN to DLN conversion project
- IBM web sphere Process server captures NYS-45 payments and send the ACH/ PEP+ payments to Electronic Payment system.

Environment: z/OS, COBOL, CICS, APS, DB2, TSO, ISPF, PL/1, ACH, PEP+, SYNC SORT, Net Express IDE, Micro Focus COBOL, JCL, INTERTEST, Endeavor, IDMS, MQ Series, Oracle 10g, PL/SQL, SPUFI, SQL, INTERTEST, PERL, JAVA, MS-Office, PERL

FARMERS INSURANCE, CA

Jan 2007 – Dec 2008

Project: APPS (Auto Policy Processing System)

Senior Mainframe Programmer/Analyst

The objective of this project is to provide the Business with a flexible infrastructure to support Farmers business strategy of strategic partnerships, greater responsiveness and flexibility, It involves the creation of a consolidated multi car infrastructure and its application thereof to the various policies annual, semi-annual etc. currently the system is supporting six month auto policy and new project is to expand the system to support annual policy. The main sub-systems impacted are Endorsements and EDGE; Quotes, interest Rates etc. some front-end screen modifications also done as part of this project

Responsibilities:

- Developed the program
- s using COBOL II, DB2, JCL, COBOL/370 and MF COBOL.
- Migrated to the Distributed Queuing Component by using MQ Series and the remote queue managers to distribute messages across all the movers in the queue-sharing group.
- Used DB2, IMS DB/DC to extract data and created sequential files to load into new Database as part of the Conversion project.
- Used Remote Stored Procedure's (RSP) using TCP/IP for retrieve data from DB2 Tables and invoke CICS programs.
- VSAM KSDS datasets were created for faster access. Used JCL to compile and execute batch programs.

Environment: MVS, COBOL, DB2, JCL, CICS, TSO/ISPF, MQ-SERIES, EXPEDITOR, VSAM, ENDEVOR, QMF, ADABASE, NATURAL, EXPEDITOR, CA-INTERTEST, INSYNC and FILE-AID.

XANSA Barclaycard Partnership, India

Jun 2001 – May 2005

Project: XBP (Credit Card)

Designer/Senior Mainframe Programmer Analyst

Triumph provides all components required to support the Barclaycard business. Voucher feeds are taken from the Visa & MasterCard processors, and also from their own Trams system, which supports merchants attached to their PDQ system. It has ability to process 8 million cardholder accounts, 2 million vouchers daily and support for over 7000 end users based in existing call centers making constant use of the system. The application is basically divided into modules like authorizations, core, non-core, parameters, plastics & pins, fraud, customer services, statements & cheques. Normally it has four major releases and few minor releases per year.

Responsibilities:

- Involved in Analysis, Coding, Reviewing and Testing of both Batch (DB2, IMS DB/DC V9, VSAM) and Online CICS. Involved in the customization of Vision plus CMS, CDM, TRAMS.
- Programs were written in COBOL, using CICS Command Level and VSAM file handling.

- Generated SQL and PL/SQL scripts to install create and drop database objects including: tables, views, primary keys, indexes, constraints, packages, sequences, grants and synonyms.
- Deliver work to agreed estimates and timescales SQL, CICS, VSAM
- DB2 database extraction was done using FILE-AID and modified for testing. Unit tested external Interface Input File process to ensure the data flow between programs & database ensure the data flow between programs & database.
- Involved in Message Queuing and Error Handling, coding PL/1 programs. ENDEVOR is used for source code management and EXPEDITOR, TSO, ISPF is used for debugging.

Environment: OS/390, MVS, COBOL, DB2 V7, PL/1, IMS DB/DC, JCL, CICS, PL/SQL, Vision Plus, TSO/ISPF, C, C++, VSAM, QMF, EZTrieve, TELON, ENDEVOR and SQL, FILE-AID, MS-Office.

REFERENCE FORM

Reference 1

Name of the Client	Lincoln Financial Group
Name of the Reference	Manish Parecha
Email	manish.parecha2@lfg.com
Contact No.	(502) 295-0625
Designation	Team Lead

Reference 2

Name of the Client	NH Stgate DMV
Name of the Reference	Venkat Arekapudi
Email	arekapudi2@yahoo.com
Contact No.	(443) 994-7340
Designation	Team Member

Reference 3

Name of the Client	Fidelity Investments
Name of the Reference	Samudrala Kirankumar
Email	Samudrala.Kirankumar@gmail.com
Contact No.	603-809-5697
Designation	Team Member

BHASKAR REDDICHERLA

(Ellicott city, MD)

ABOUT

While working with various public sector agencies, including but not limited to WV-DHHR, OH-PERS, MD-DHR, and HUD, Bhaskar delivered mainframe modernization and production support. Additionally, while working with Nationwide Insurance and Liberty Mutual Insurance, he built interfaces to exchange traffic and driver-related data with DMV systems. This makes Bhaskar a great fit for the West Virginia DMV's modernization initiatives. He is comfortable working on-site and would be available for the interview with 24 hours' notice. Please review the shared information and let me know if we can get an interview slot for him any time soon.

SKILL MATRIX

Qualifications	Description
Mainframe Application Programmer Analysts must create and implement modifications to the WV DMV Drivers' License System to meet the AAMV A CDLIS Modernization Federal requirements which will allow WV to create a clean CDL file (CD31).	While working with the State of Maryland DHR and the State of West Virginia DHHR, Bhaskar worked on interfaces with the DMV traffic information system and processed MMIS monthly files. Gained strong experience in RAPIDS eligibility and DMV-related integrations using COBOL, DB2, JCL, and XML file exchanges, and contributed to compliance-driven federal and state program modifications.
Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Driver License system to incorporate the new ACD codes as required by the Agency.	While working with Liberty Mutual Insurance (MECCA system) and Nationwide Insurance (Claims Processing System – CPS), Bhaskar worked on DMV traffic system interface programs exchanging policy and claims data with multiple state DMV systems, including implementing new code and format updates. Skilled in modifying COBOL programs, JCLs, and DB2 stored procedures to reflect regulatory code changes.
Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Drivers' License System to satisfy the requirements of the FMC SA to interface with the WV Court System to comply with the requirement that all convictions involving a Commercial Driver License holder or Commercial Motor Vehicle must be added to the driver's record within (10) days from conviction date for compliance with federal law.	While working with the State of Indiana (ISETS – Child Support Enforcement) and the State of Maryland (DHR – TANF, SNAP, Child Support, CARES - MMIS), Bhaskar worked on court system and eligibility compliance integrations for TANF, SNAP, and Child Support programs. Hands-on experience in ensuring timely data exchange between state systems and external agencies using COBOL, DB2, MQ, and Web services.
Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Drivers' License System as required to establish the interface with all WV DMV systems.	While working with the State of Maryland (DHR) and the State of West Virginia (RAPIDS), Bhaskar gained extensive experience in developing and maintaining interfaces between multiple government systems, including CARES MMIS, DMV Traffic Systems, and Medicaid SNAP. Delivered cross-system interfaces using

	COBOL, DB2, Natural, CICS, APIs, and file transfers (FTP, XML, MQ).
Mainframe Application Programmer Analysts must perform daily operational support that includes, telephone support provided to end users, attending meetings, developing, conducting training and troubleshooting problems as they occur.	While working with HUD (HUDCAPS), the State of Missouri (Medicare Exchange), the State of Maryland (DHR), and Nationwide Insurance, Bhaskar provided production support for batch and online systems, including CA-7, Control-M, and Endeavor. Responsibilities included handling abends, troubleshooting tickets, communicating with stakeholders, conducting peer reviews, preparing documentation, mentoring team members, and delivering training to junior developers.

SUMMARY

- Over 13+ years of Professional Experience in Planning, Analysis, Design, Development, Testing, Implementation and Production Support of applications using Mainframe technologies following SDLC.
- Hands-on experience in programming with extensive knowledge of application development and support in COBOL, CICS, TSO, JCL, VSAM, DB2, MQ and IBM Utilities.
- Strong business understanding of domains like Insurance, Brokerage, and Investment Banking.
- Good at Development and analytical skills and always strive for working out an efficient product.
- Excellent as a team player and can also work at individual level.
- Excellent communication and interpersonal skills, involved in client interactions for scoping, effort estimations and status reporting.
- Exhibit strong debugging and analytical skills while resolving issues.

TECHNICAL SKILLS

- **Hardware:** IBM 3090, IBM PC/586, and IBM ES/9000.
- **Operating Systems:** MVS / ESA, Z/OS, DOS, UNIX, Windows XP/2000/NT/98/95.
- **Languages:** Mf Cobol, Vs Cobolii, Fortran.
- **Others:** DB2 (V9.0), DB2 UDB, ORACLE, SQL SERVER, SQL.
- **OLTP:** CICS, TELON (V3.0).

EDUCATION

Bachelor of Technology, Electronics and Communication Engineering, Nagarjuna University

PROFESSIONAL EXPERIENCE

Housing Urban Development

Nov 2023 – Jan 2025

Sr Programmer Analyst/ Technical Lead

The HUD Central Accounting Program System (HUDCAPS) for purposes of disbursing previously obligated funds for section 8 tenant-based rental assistance (Housing Assistance Payments and Administrative Fees). A PHA's HUD-held Housing Assistance Payments (HAP) reserves may be requested (or may be automatically disbursed) to address emergency situations, including where families are at risk or terminations of assistance or where PHAs cannot afford to pay their contractual Housing Assistance Payments to Owners

Responsibilities:

- Interacts with management and team members, monitoring and communicating the progress.

- Involve in gathering detailed requirements.
- Key tasks included communication of project status, issues , development and unittesting.
- Working as Senior mainframe developer.
- Worked on Production support Batch cycles
- Worked on Production abends and tickets from Production support.
- Worked on Production support tickets.
- Worked on tickets and promote code in Endeavor..
- Worked on CA-7 job schedules and changes to cycles.
- Designs systems and programs to meet complex business needs.
- Assists management in preparing time estimates and justification for assigned tasks.
- Measured project performance against planned and accommodated necessary adjustments to keep the project on schedule.

Environment: Mainframe,JCL, Cobol, SPUFI, QMF, REXX, CICS, DB2, File Aid, Production sipport, MAINVIEW,CA-7, Endeavor

State of Missouri

Apr 2022 – Oct 2023

Sr Mainframe developer

The aim of the project is to exchange the Medicare info for several customers to CMS on a regular basis

Responsibilities:

- Interacts with management and team members, monitoring and communicating the progress.
- Involve in gathering detailed requirements from the users.
- Key tasks included communication of project status, issues and risks.
- Resource allocation for various modules and resolution of various issues.
- Worked as Senior mainframe developer.
- Worked on Production support tickets.
- Worked on claims processing.
- Worked on Adhoc tickets.
- Worked on 837P, 837I, 835 File transfers to CMS.
- Managed stakeholder expectations as well as scope changes through change control process.
- Designs systems and programs to meet complex business needs.
- Assists management in preparing time estimates and justification for assigned tasks.
- Measured project performance against planned and accommodating necessary adjustments to keep the project on schedule.
- Worked on coding DB2 tables using spufi.
- Prepares detailed specifications from which programs are developed and coded.
- Provide technical and functional guidance to the team members.
- Ensures programs meet quality standards and technical specifications.
- Performs technical analysis and component delivery.
- Managed identification, resolution and escalation of project risks and issues.
- Conducts quality assurance activities such as peer reviews.
- Track and resolve issues found during QA testing and identifying root cause of the problems.
- Ensured end to end project success through out the SDLC process.
- Made recommendations to top management on individual and team performances during performance appraisals.

Environment: Mainframe NATURAL, ADABAS, JCL, VS Cobol II, SPUFI, QMF, File Aid, RDX, Xpeditor, Endeavor, Java, JDBC, MS Office, MS Visio, SharePoint, IBM Content Manager On Demand (CMOD V8.3)

State Of Maryland (Department of Human Resources)**Apr 2010 – Mar 2022****Technical Lead**

The aim of the project is to implement Temporary Assistance for needy families, Medical Assistance and Supplemental Nutrition Assistance Programs of SSA

Responsibilities:

- Interacts with management and team members, monitoring and communicating the progress.
- Involve in gathering detailed requirements from the users.
- Key tasks included communication of project status, issues and risks.
- Resource allocation for various modules and resolution of various issues.
- Works on Interface between CARES and MMIS.
- Working as Senior mainframe developer.
- Worked on TANF, SNAP programs.
- Worked on PEBT, SEBT programs.
- Working as Control-M Scheduler.
- Worked on claims processing.
- Worked on several customers and recipients.
- Worked on monthly recon MMIS file.
- Works on processing MMIS monthly files and creates necessary reports for the Users.
- Managed stakeholder expectations as well as scope changes through change control process.
- Designs systems and programs to meet complex business needs.
- Assists management in preparing time estimates and justification for assigned tasks.
- Measured project performance against planned and accommodating necessary adjustments to keep the project on schedule.
- Worked on coding DB2 Stored Procedures.
- Worked on Interface with DMV files on Traffic information system.
- Prepares detailed specifications from which programs are developed and coded.
- Provide technical and functional guidance to the team members.
- Ensures programs meet quality standards and technical specifications.
- Performs technical analysis and component delivery.
- Worked on IBM CMOD version 8,3 for batch programming and generate notices.
- Managed identification, resolution and escalation of project risks and issues.
- Conducts quality assurance activities such as peer reviews.
- Worked on Omni software to deliver solutions.
- Track and resolve issues found during QA testing and identifying root cause of the problems.
- Ensured end to end project success through out the SDLC process.
- Made recommendations to top management on individual and team performances during performance appraisals.

Environment: Mainframe MVS, CICS, JCL, VS Cobol II, SPUFI, QMF, File Aid, RDX, Xpeditor, Changeman, Coolgen, Natural, Adabas, Toad, Java, JDBC, MS Office, MS Visio, SharePoint, Clarity, WEBMETHODS, IBM Content Manager On Demand (CMOD V8.3), OPTIM, IOMNIPLUS, ORACLE, Mainview, REST/SOAP API, CICS Transaction gateway, TDD, PDD, Webservices, ServiceNow and Control-M

State Of Indiana (Indiana Support Enforcement Tracking System)**Nov 2009 – Mar 2010****Technical Lead**

Indiana Department of Administration sought the services of System integrators to develop an automated data processing and information retrieval system to comply with the standards of the Family and Support Act of 1988. Basically dealing with Child support with directions from Child support Bureau

Responsibilities:

- Involved in Study, Design, Development and maintenance of existing applications that were developed in COBOL.
- Involved in migration of software using change management tool Endeavor.
- Worked extensively on Stored procedures.
- Worked on LOAD and UNLOAD utilities for data retrieval.
- Worked on BMC utilities for Adhoc reports.
- Involved in the production on-call support.
- Developed online/batch programs using COBOL, DB2, VSAM and CICS.
- Created JCLs for executing batch jobs.
- Involved in testing of all the existing Daily, Weekly, Monthly, Request and Yearly Batch Job JCLs in QA and UAT environment.
- Involved in Job scheduling activities using CA-7.
- Involved in executing QA cycle and monitoring the cycle if any abend occurs.
- Involved in transferring the files to and from the host using FTP utility.
- Resolving the production problem logs that were created by the business users.
- Created Test plans for the code conversions and did testing before it goes to the Quality Assurance team.
- Involved in Unit, System & Integration testing for new applications.
- Involved in creating documentations for testing.
- Involved in writing Technical Design and Functional specifications based on the recent changes with the Business logics, which is the part of the billing maintenance.
- Involved in writing COBOL MQ series programs.
- Involved in fine tuning the existing DB2 Stored Procedures.
- Involved in the software infrastructure changes testing during the weekends.

Environment: IBM S/390, OS/390, IBM Enterprise COBOL for z/OS and OS/390 3.1.1, JCL, DB2, VSAM, Telon, Changeman, Expeditor, QMF, DB2 Catalog Manager, SPUFI, Fileaid, CA-7, Syncsort, SQLserver, Toad, Production Support for Batch Jobs.

Nationwide Insurance, OH**Mar 2009 – Oct 2009****Technical Lead**

Nationwide Insurance develops and sells a diverse range of products, including Fire personal lines, Auto personal lines, and Commercial lines. The Company sells its products through nationwide agents. Unaffiliated entities that sell NI products to their own customer base include independent broker/dealers, brokerage firms, and financial institutions. Nationwide Insurance Company supports processing of claims in all the states of USA. Claims Processing System (CPS) will process the Claims for Nationwide Insurance. CPS new claims and subsequent activity on the claims. CPS is the hub of the claims systems, providing claims data for most Nationwide systems as well as many external systems. This claims data is needed to support claims management as well as statistical and financial reporting. CPS also has interface with Claims Support System (CLASS) and Call Center Application (eCCAp). CLASS was built to support Claims Reps and field claims managers. CLASS cannot be used without CPS because it has no capability to set up new claims, to process recovery activity (salvage, subrogation, contributions) or to correct statistical errors. eCCAp was built to support the Livewire unit. eCCAp provides an alternate means of input to CPS in setting up most new claims on personal lines policies, CPS also supports new commercial claims and special situations on personal lines claims, but runs in a PC environment. However, eCCAp has no permanent storage of claims and it does not provide data to external systems. CPS receives new personal lines claims from eCCAp and sends new claims and subsequent activity to CLASS. CPS stores and manages all of the claim information that is passed to it from various systems and interfaces.

Responsibilities:

- Analyzing system and creating technical design document.
- Developed key modules, test plans, test scenarios. Prepared the complete test environment, include data preparation/verification preparation. Executed the system test runs, verified results and helped the client in approval process for each program.
- Provide active and efficient ongoing system support by resolving all trouble tickets arising to client satisfaction. Delivered high quality work with practically no tickets returned for rework.
- Coded stored procedures for online and batch programs.
- Worked on DMV vehicle and traffic information exchange system.
- Worked on Batch programs in IBM CMOD and stored PDFs
- Worked extensively on SOA Techniques
- Worked on Teradata utilities.
- Performed complete impact analysis on system software due to suggested modifications/enhancements and prepared detailed design documents identifying program and database design changes required for successful implementation of change module.
- Worked extensively in XML for transferring the confidential customer's data from one repository to another, user to user for getting tests results, etc.
- Tracking the software from Dev region till the implementation.
- Following the whole SDLC process for standard compliances.

Environment: VS COBOL- II, JCL, DB2(V9), Z/OS, VSAM, BATCH, CHANGEMAN, FILE-AID, RDX, SYNC-SORT, INFORMATICA POWER CENTER 8.1, INFORMATICA POWER EXCHANGE 8.1 (META DATA REPOSITORY, DESIGNER, TERADATA, SERVER MANAGER), ORACLE 8.X, ERWIN 3.2.5, IBM ANIMATOR, XPEDITOR, EASYTRIEVE, FAULT ANALYZER, HARVEST, TEST DIRECTOR, IBM UTILITIES, QTP, SAR, XML, MQ SERIES, JAVA, UNIX, BMC UTILITIES, J2EE, MF DIALOG, SOA, MS VISIO and CA-7, REST/SOAP API, WEBMETHODS, SQLSERVER, IBM CMOD, SYNC SORT, DB2CONNECT, HP SERVICE CENTER, INGENIUM, WEB SERVICES, OMNIPAY, DOCUMERGE, OMNIPLUS, EDI, PRODUCTION SUPPORT FOR BATCH JOBS

**Ohio Public Employees Retirement System
Senior Programmer Analyst****Jan 2007 – Dec 2008****Responsibilities:**

- Analysis of the specifications provided.
- Understanding of Business & it's requirements
- Performing Impact analysis and Documentation.
- Preparing Pseudo code for new Programs and Enhancements as well.
- Coding the Programs/modules as per the specifications.
- Coding the Report Programs.
- Fixing the production problems (PIR).
- Coding the MANTXT Customer letter programs.
- Coded new online programs in INSTALL/1 using MANTXT
- Changed existing programs in INSTALL/1
- Worked extensively on MANTXT commands and Control instructions in INSTALL/1.
- Worked on Performance tuning for DB2 programs.
- Worked on DB2 Explain to increase the sql performance
- Coding the Extract Programs to down load into spreadsheets via FTP.
- Changing the existing programs as per the new project specifications.
- Preparing Spufi's to insert and update the data according to requirements.
- Preparing Spufi's to create spreadsheets in excel for different user requirements.
- Coding new jcls for the jobs.
- Expedited the programs extensively to figure out the bugs.
- Preparing the test plans & Spufi's for evidence of the results.

- Preparing the UTR documents using Green Bar.
- Knowledge of OMNI tool.
- Work on Production issues and fixing after debugging, testing.
- Unit Testing, System Testing, Integration Testing & User Acceptance Testing & Sign - Off.
- Prepare Migration Check list for production move.
- Performing the reviews in each phase of the work.
- Weekly Status Reporting to Management.
- Participation in Team meetings and Defect preventive meetings.

Liberty Mutual Insurance, Indianapolis (IN)**Sep 2004 –Sep 2005****Lead Programmer Analyst**

Regional Agency Markets (RAM): Commercial lines Management System (MECCA)

The purpose of the Mecca team is to provide the insurance data to BMV's of different states. Commercial Lines Policy Admin and Management system component. Manages reinsurance, policy detail including history, transaction management including automatic renewals, productivity reports and policy issuance and controls.

This system works in coordination with Personal lines (PLS) which exchanges policy data. The Policies with New business, Renewals and Endorsements are send to different BMV's. The Workers comp data is send to different states like PA, NY, DE, MA and MN on a weekly basis. We provide quarterly policy second injury fund report to Connecticut state. And we also provide workers comp annual reports to KY

Responsibilities:

- Analyzing the requirements and getting clarifications for the Enhancements by direct communication with the clients and business analysts.
- Worked as a lead analyst and coordinated with offshore team.
- Prepare the detailed design and development of the programs from the scratch. Co-ordinate the Reviews and Walk through.
- Development of the programs from the scratch. Co-ordinate the Reviews and Walk through.
- Prepare Test Plan Specification and traceability matrix and conduct unit and regression testing in various testing environments.
- Code SQL's whenever needed by the business to provide necessary data and create reports
- Fix production defects for all the BMV interface programs.
- Involved in Performance tuning of complex sql's
- Involved in Tuning of Sql's.
- Worked on DMV traffic system interface.
- Worked in DOCUMERGE for printing forms.
- Messages are received using MQ calls.
- Worked on Runtime improvements, Loads and unloads.
- Coded programs batch and online
- Worked on creating MOBIUS Reports
- Worked in SAS to send the data from Mecca to other DMV's.
- Made changes to all the jcls during the upgradation
- Coordinated with SAS team in upgradation of the SAS
- Co-ordinate and manage the team at offshore.
- Responsible for all Telon Batch and Online Agency and Client programs.
- Work with Production Control Team for solving production bugs and tickets that are raised by other application teams.
- Release coordinator for monthly releases and on call primary contact.

Environment: VS COBOL- II, CICS, JCL, DB2, VSAM, TELON, ENDEVOR, DB2 STORED PROCEDURES, INFORMATICA POWER CENTER 6.1/7.1 (META DATA REPOSITORY, DESIGNER, SERVER MANAGER), ORACLE8.X, ERWIN 3.2.5, WinNT & UNIX ,TERADATA, MQ SERIES,

RATIONAL, CLEAR CASE, CLEAR QUEST, RUP, SAS, CA-7, FTP, XSTROBE, SPUFI, ISPF, QMF, VISIO, BATCH, XPEDITER, DB2CONNECT, EASYTRIEVE, FILE-AID, PRODUCTION SUPPORT FOR BATCH JOBS, FA4DB2, HP SERVICE CENTER, DOCUMERGE, MOBIUS and MVS OS/39

STATE OF WEST VIRGINIA

Jun 1997 – Jan 2004

West Virginia State Department of Health and Human Resource Senior Programmer Analyst

RAPIDS is the Recipient Automated Payment and Information Data System. The function is to provide quality services in a manner that project, and assists families and individuals who are eligible for those economic, social and medical programs recognized by federal and state statutes. The RAPIDS PROJECT is a division of the Bureau for Children and Families, which manages the RAPIDS database system. The RAPIDS system (Recipient Automated Payment Information Data Systems) is West Virginia's eligibility determination and benefit calculation system. The RAPIDS data system calculates eligibility for state and federal assistance programs administered by the WV Department of Health and Human Resources, including Food Stamps, Medicaid, CHIP (Children's Health Insurance Program), cash benefits, welfare to work assistance, heating assistance, and emergency assistance benefits

Responsibilities:

- Participating in client requirement discussions.
- Generating Ad-hoc reports to the users.
- Worked extensively on Micro focus cobol.
- Designing and modifying program specifications.
- Impact Analysis done for the new requirements.
- Worked on exchange of daily, weekly, monthly Recon files from MMIS.
- Coding new and modifying existing online and batch programs.
- Unit testing and Integration testing.
- Worked on data transfer using XML.
- Modifying Screens using TELON.
- Developed Script files, which contains generalized script functions written in JavaScript, which are utilized through out the application for front-end validations.
- Coding SQL's in the batch and online programs.
- Worked on datamodelling and performance improvements
- Worked on partitioning of programs to increase the performance.
- Worked on taking backup of tables
- Worked on loads and unloads of tables
- Worked on creating MOBIUS Reports
- Worked on SOA technology.
- Worked on file transfers using Unix and shell scripting.
- Coding JCLs, PROCs, Control Cards to run batch jobs.
- Migrating Programs to acceptance and production environment.
- Attending batch Production Support calls round the clock.
- Interacting with different subsystems.
- Developed a Test Plan describing the testing strategies designed for the application
- Developed Manual Test Cases for the applications functionality and to ensure the application satisfies all the requirements.
- Performed Black Box and White Box, Functional testing and checked the basic functionality by manual testing
- Performed Performance Testing, Load Testing and Stress testing, monitored for performance and response time using Load Runner.
- Analyze the error file and send the analysis report to interface people.
- Identifying areas for system performance improvement.

- Training incoming Analysts.

Environment: MICRO FOCUS COBOL, IBM (ES - 9000), ISPF/ PDF, JCL, PL/1, PLATINUM, TELON, MAINVIEW, ANIMATOR, PANVALET, PL/1, WIN INTERTEST, XML, CHANGEMAN, UNIX, SHELL SCRIPTING, PERL, VISIO, REXX, NDM, EDI, MOBIUS, MQ SERIES, MAINFRAME EXPRESS, SOA, FILE AID, STARTTOOLS (V7.4), IDMS, COOLBIZ, JAVA, J2EE, VSAM, NDM, PRODUCTION SUPPORT FOR BATCH JOBS, COOLGEN, TOAD and CONTROL-M

REFERENCE FORM

Reference 1

Name of the Client	State of Missouri
Name of the Reference	Syed Ziauddin
Email	sziauddin@hotmail.com
Contact No.	(817) 793-1134
Designation	Colleague

Reference 2

Name of the Client	Liberty Mutual Insurance
Name of the Reference	Sreenivasa Yarabolu
Email	sreeni_ysr@yahoo.com
Contact No.	(210) 857-4014
Designation	Technical lead

Reference 3

Name of the Client	Deloitte
Name of the Reference	Murali Yadla
Email	muraliyadla@gmail.com
Contact No.	(614) 388-8345
Designation	Technical lead

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

SPECIFICATIONS

- 1. PURPOSE AND SCOPE:** The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (WV DMV) to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts on an on-site hourly rate basis. All services will be provided at the DMV Headquarters location in Charleston, WV. Proposals for providing services remotely will NOT be considered.

The Mainframe Programmer Analysts positions are needed to provide technical expertise to meet the temporary contracted staffing needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the West Virginia Division of Motor Vehicles (WV DMV). A minimum of two (2) analyst positions are currently needed, however, additional positions may be required in the future.

The Mainframe Programmer Analysts positions are located on-site only, at WV DMV Headquarters, 5707 MacCorkle Avenue, S.E., Charleston, WV 25304, Monday through Friday, 8:00 AM to 4:00 PM, excluding holidays listed herein. Proposed candidates must be legally authorized to work in the United States.

- 2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
- 2.1 “Contract Services”** means application software analysis, programming support and development, code review, project reporting and project management services necessary for the day-to-day operations of the WV DMV Drivers’ Systems as more fully described in these specifications.
- 2.2 “Pricing Page”** means the pages, contained in wvOASIS or attached hereto as Exhibit A, upon which Vendor should list its proposed price for the Contract Services.
- 2.3 “Solicitation”** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
- 2.4 “AAMVA”** is the American Association of Motor Vehicle Administrators and is a national organization that is charged with improving highway safety and identification security by promoting uniform standards for all areas related to driver licensing.
- 2.5 “ACD”** is the AAMVA Code Dictionary.
- 2.6 “DB2”** or DataBase 2 is a Relational DataBase Management System designed by IBM to operate in a mainframe environment.

REQUEST FOR QUOTATION
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- 2.7 “CA”** is a company that develops programming tools for the IBM mainframe environment.
- 2.8 “COBOL”** is a programming language designed for use in an IBM enterprise mainframe environment.
- 2.9 “CICS”** Customer Information Control System (CICS) is a family of mixed language application services that provide online transaction management connectivity for applications on IBM Mainframe systems.
- 2.10 “CD31”** means a sanitized Commercial Driver License Data File.
- 2.11 “CDLIS”** is a system mandated by the Commercial Motor Vehicle Safety Act of 1986 and is a nationwide computer system that enables licensing agencies to ensure that each commercial driver has only one driver’s license and one complete driver record.
- 2.12 “FMCSA”** means the Federal Motor Carrier Safety Administration
- 2.13 “JCL”** means Job Control Language.
- 2.14 “PRF”** means Pseudo Random Function and is a tool utilized on an IBM mainframe system.
- 2.15 “RC/UPDATE”** is a tool that allows for programming updates to a DB2 database in an IBM mainframe environment.
- 2.16 “RC/QUERY”** is a tool that allows for programming updates to a DB2 database in an IBM mainframe environment.
- 2.17 “HOLIDAY EXCEPTIONS”** is a list of holidays the WV DMV adheres to annually.
- New Year’s Day
 - Martin Luther King Day
 - Washington’s Birthday
 - Memorial Day
 - Juneteenth
 - West Virginia Day
 - Independence Day
 - Labor Day
 - Columbus Day
 - Veterans Day
 - Thanksgiving Day
 - Christmas Day

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

- 3. QUALIFICATIONS:** Vendor, or Vendor's staff if requirements are inherently limited to individuals rather than corporate entities, shall have the following minimum qualifications:
- 3.1.** The Application Programmer Analysts must have at least (5) five years of paid full-time experience programming in IBM Mainframe, designing and maintaining enterprise level complex COBOL/CICS/DB2 environments. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
 - 3.2.** The Application Programmer Analysts must have at least (5) five years of paid full-time experience programming with JCL in an enterprise mainframe environment. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
 - 3.3.** The Application Programmer Analysts must have at least (3) three years of paid full-time experience programming in the WV Drivers enterprise mainframe database analysis and design. Due to the complexity of the WV Driver's environment. The Application Programmer Analysts must also have experience working in a regulated environment either at the federal or state level. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
 - 3.4.** The Application Programmer Analysts must have at least (3) three years of paid full-time experience using Computer Associates DB2/IBM Tools – RC/Update and PRF. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

REQUEST FOR QUOTATION
Mainframe Application Programmer Analysts – Onsite Only

- 3.5.** The Application Programmer Analysts must have at least (1) one year of experience working with the federal and/or state legal requirements regarding Commercial Driver Licensing in WV. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
- 3.6.** The Application Programmer Analysts must have experience working with the American Association of Motor Vehicle Administrators (AAMVA) applications which interfaces with the WV Drivers' System. These applications include the Commercial Driver's Licensing Information System (CDLIS), the Problem Driver Pointer System (PDPS) and the Social Security Online Verification and the Unified Network Interface as well as knowledge of the State-to-State system with AAMVA. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
- 3.7.** All references to experience requirements listed in this RFQ shall be demonstrated through references provided in the candidates resumes as described above. WV DMV will verify such experience by contacting the references provided in the resumes. In the event WV DMV is unable to confirm experience based on reference information, this may result in disqualification. The vendor will be required to provide resume documentation for a minimum of two (2) candidates. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

4. MANDATORY REQUIREMENTS:

4.1 Mandatory Contract Services Requirements and Deliverables: Contract Services must meet or exceed the mandatory requirements listed below.

4.1.1 The vendor shall provide the Agency with an all-inclusive hourly rate and an overtime rate for the onsite contract services listed below on an open-end continuing basis. The individuals supplied by the vendor to fulfill the Contract Services must meet or exceed the mandatory requirements shown below:

4.1.1.1 Mainframe Application Programmer Analysts must create and implement modifications to the WV DMV Drivers' License System to

REQUEST FOR QUOTATION
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meet the AAMVA CDLIS Modernization Federal requirements which will allow WV to create a clean CDL file (CD31).

4.1.1.2 Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Driver License system to incorporate the new ACD codes as required by the Agency.

4.1.1.3 Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Drivers' License System to satisfy the requirements of the FMCSA to interface with the WV Court System to comply with the requirement that all convictions involving a Commercial Driver License holder or Commercial Motor Vehicle must be added to the driver's record within (10) days from conviction date for compliance with federal law.

4.1.1.4 Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Drivers' License System as required to establish the interface with all WV DMV systems.

4.1.1.5 Mainframe Application Programmer Analysts must perform enhancements to the current WV DMV Drivers' License System to ensure compliance with changes in both Federal and State laws.

4.1.1.6 Mainframe Application Programmer Analysts must perform enhancements and ensure the day-to-day operation of the WV DMV Drivers' License System resulting from mainframe system upgrades and new programming requests submitted by WV DMV.

4.1.1.7 Mainframe Application Programmer Analysts must perform daily operational support that includes, telephone support provided to end users, attending meetings, developing, conducting training and troubleshooting problems as they occur. Some examples of enhancements that would be required, include the development of a state-to-state interface based on mandated made by Federal and State regulatory authorities. The candidates would be required to develop code to programmatically meet these mandates. This would also involve system design, documentation, meeting with agency personnel, system testing and training.

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5. VENDOR RESPONSIBILITIES:

5.1 The vendor must provide an all-inclusive hourly rate and an overtime rate that is inclusive of all costs including, but not limited to federal, state, and local withholding taxes, social security, and Medicare taxes as well as all unemployment compensation, workers compensation, general and professional liability premiums. All overhead for the vendor and fringe for the candidates must be included in the successful vendor's hourly rates. All travel expenses must be included in the vendor's hourly rates. Vendor must be located within the continental US, recommended candidates are required to work onsite at WV DMV Headquarters located at 5707 MacCorkle Avenue, S.E., Charleston, WV 25304. It is anticipated that the proposed candidates will be working approximately 40 hours per week onsite. The number of hours per week will be determined by the WV DMV. In the event of emergencies, candidates must be able to report to the DMV Offices within 48 hours to respond to emergencies, meetings, etc.

5.1.1. Vendor shall provide the Agency with information for the candidates according to state and federal standards, including applications for each candidate, that include candidates experience and background, with a description of each candidates programming language experience, years of experience and work history using said experience. Documentation should be provided with the bid; however, documentation must be provided prior to award. Failure to provide documentation will result in disqualification.

5.1.1.1 Vendor shall provide contact information for all references, this shall include at a minimum, contact name, vendor name, telephone number and email address.

5.1.1.2 Vendor is responsible for completing background checks as outlined in Section 5 within fourteen (14) days.

5.1.2. The Vendor's candidates must consistently perform the contracted duties as outlined in these specifications and in accordance with the delivery order issued against this open-end contract.

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- 5.1.3.** The successful candidates will be required to present a timesheet along with a brief summary of the tasks performed for approval on a weekly basis.
- 5.1.4.** If during the term of the Delivery Order the candidate(s) placed by the vendor leaves the company and/or has to be replaced; the vendor must give written notice to the Agency within one (1) business day, explaining the circumstances of the departure, and must replace the candidate(s) with another candidate(s) meeting or surpassing all the requirements for the classification listed sections 3 and 4 to maintain continuity of services. Vendor must provide the Agency a list of potential candidates for replacement staffing needs within 2 weeks (10 business days) of the notification of replacement. Vendor must provide documentation and resumes for every candidate which indicates their meeting the classification. Vendors may send multiple resumes so that the agency may make the selection. Any interruption of service greater than (10) business days will be grounds for cancellation of the Delivery Order.
- 5.1.5.** The successful vendor and candidates must comply with all Agency policies and procedures. Any access or user accounts issued to a candidate to permit work in the State computing environment are subject to revocation without notice.
- 5.1.6** All potential candidates proposed for service under this contract must have a complete background check performed by the vendor at the vendor's sole cost. The background check will include but not be limited to the following:
1. A credit check
 2. Confirmation of previous employment
 3. Verification of references
 4. Criminal record check on the state and federal level
 5. Driver's license verification and background information
 6. Fingerprint validation

5.2. DUTIES AND RESPONSIBILITIES OF THE AGENCY:

- 5.2.1.** Ordering Procedure: Agency will issue an Agency Delivery Order to the successful vendor requesting the total number of hours for the positions defined in sections 3 and 4.

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5.2.2. Successful Vendor's candidates shall work under Agency supervision. The Agency shall be solely responsible for providing the candidates with day-to-day guidance in the execution of responsibilities at the Agency.

5.2.3. Agency reserves the right to terminate the candidate(s) selected for the position providing services to the Agency without cause if it is determined in the best interest and wellbeing of the Agency. Termination would occur by cancellation of the remainder of the Delivery Order and does not require prior notification to the Vendor.

5.2.4. Independent Contractor Status: The purpose of this contract is to obtain temporary services that are provided by individuals or entities as independent contractors and not as employees of the State of West Virginia. The distinction between independent contractor and an employee is complex and can require analysis of 20 or more factors relating to the circumstances of each contract. The Internal Revenue Service and the U.S. Department of Labor have provided guidance on the issue at:

IRS – <http://www.irs.gov/pub/irs-pdf/p15a.pdf>

IRS– <http://www.irs.gov/Business/Small-Business-&Self-Employed/Independent-Contractor-Self-Employed-or-Employee>

DOL – <http://www.dol.gov/elaws/esa/flsa/docs/contractors.asp>

Prior to utilizing the services available under this contract, the agency and Vendor must ensure that the factors relating to the broad categories of behavioral control, financial contract, and the type of relationship between the state and the temporary worker will not cause the independent contractor relationship to be constructed as an employee/employer relationship. Items that must be considered, include but are not limited to, the degree of control exercised by the State over the temporary worker relating to performance of the job and the degree to which the temporary worker is integrated into the State's system. The Purchasing Division recommends that the agency and Vendor review the IRS and DOL publications found at the links above and obtain further assurances from their respective internal legal counsel to maintain the independent contractor status of individuals and entities under this contract.

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6. CONTRACT AWARD:

6.1 Contract Award: The Contract is intended to provide Agency with an open-end contract to provide an hourly rate and an overtime rate for the services described in this RFQ. Contract shall be awarded to the Vendor that provides the Contract Services meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

Contract will be evaluated on all lines but will only be awarded on first year. Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the West Virginia Purchasing Division as Change Orders for subsequent years.

6.2 Pricing Page: Vendor must complete the Pricing Page by completing Exhibit A with an hourly rate unit price and total annual rate for an estimated 2080 hours and an overtime hourly rate unit price and for an estimated 832 hours. Then complete the same for each of the optional years. The estimated hours will be used for evaluation purposes. Vendor must complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. Vendors are able to download the Exhibit A Pricing Page from the wvOASIS VSS website for this solicitation.

- 7. PERFORMANCE:** Vendor and Agency shall agree upon a schedule for performance of Contract Services and Contract Services Deliverables, unless such a schedule is already included herein by Agency. In the event that this Contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract.
- 8. PAYMENT:** Agency shall pay an hourly rate and overtime rate annually, as shown on the Pricing Pages, for all Contract Services performed and accepted under this Contract. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.
- 9. TRAVEL:** Vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this Contract. Any anticipated mileage or travel costs may be included in the flat fee or hourly rate listed on Vendor's bid, but such costs will not be paid by the Agency separately.

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Mainframe Application Programmer Analysts – Onsite Only

10. FACILITIES ACCESS: Performance of Contract Services may require access cards and/or keys to gain entrance to Agency’s facilities. If access cards and/or keys are required:

- 10.1.** Vendor must identify principal service personnel which will be issued access cards and/or keys to perform service.
- 10.2.** Vendor will be responsible for controlling cards and keys and will pay replacement fee, if the cards or keys become lost or stolen.
- 10.3.** Vendor shall notify Agency immediately of any lost, stolen, or missing card or key.
- 10.4.** Anyone performing under this Contract will be subject to Agency’s security protocol and procedures. This includes, but is not limited to, agreeing to and submitting the attached Exhibit “B”, WVDMV PII Acknowledgement form, and Exhibit “C” Notice of State of West Virginia Confidentiality Policies and Information Security Accountability Requirements. The WVDMV is the record owner of, and bears the responsibility for maintaining electronic Driver Licensing and Motor Vehicle Information, including Personal Information and Sensitive Personal Information as defined in the Federal Drive Privacy Protection Act (“DPPA”) and the Uniform Motor Vehicles Records Disclosure Act (W. VA. Code § 17A-2A-1 et seq.) (“UMVRDA”)
- 10.5.** Vendor shall inform all staff of Agency’s security protocol and procedures.

11. VENDOR DEFAULT:

- 11.1** The following shall be considered a vendor default under this Contract.
 - 11.1.1.** Failure to perform Contract Services in accordance with the requirements contained herein.
 - 11.1.2.** Failure to comply with other specifications and requirements contained herein.
 - 11.1.3.** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 11.1.4.** Failure to remedy deficient performance upon request.
- 11.2** The following remedies shall be available to Agency upon default.

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- 11.2.1. Immediate cancellation of the Contract.
- 11.2.2. Immediate cancellation of one or more release orders issued under this Contract.
- 11.2.3. Any other remedies available in law or equity.

12. MISCELLANEOUS:

12.1 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Soumya Devi M Veerachandran

Telephone Number: (202) 957-5358

Fax Number: (202) 946-6124

Email Address: bids@e7strategies.com



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 1698045			Reason for Modification: ADDENDUM NO_1 Vendor Questions and Responses REVISED Specifications
Doc Description: Mainframe Application Programmer Technical Staffing Services			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2025-09-03	2025-09-11 13:30	CRFQ 0802 DMV2600000001	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS00000042597
Vendor Name : E7Strategies Inc
Address : 1620 Q St NW Washington, DC 20009
Street : 1620 Q St NW
City : Washington DC
State : District of Columbia **Country :** United States **Zip :** 20009
Principal Contact : Soumya Devi M Veerachandran
Vendor Contact Phone: (202) 957-5358 **Extension:**

FOR INFORMATION CONTACT THE BUYER

John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor
Signature X

83-1443993
FEIN#

09/04/2025
DATE

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**ADDENDUM NO_1**

Addendum No_1 issued to publish and distribute the attached information to the Vendor Community

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (WV DMV) to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts. All services will be provided at the DMV Headquarters location in Charleston, WV. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO

DIVISION OF MOTOR
VEHICLES
5707 MACCORKLE AVE. S.E.,
SUITE 200

CHARLESTON WV
US

SHIP TO

DIVISION OF MOTOR
VEHICLES
RECEIVING AND
PROCESSING
5707 MACCORKLE AVENUE,
S.E. SUITE 200

CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2025-09-02

	Document Phase	Document Description	Page 3
DMV2600000001	Final	Mainframe Application Programmer Technical Staffing Services	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions