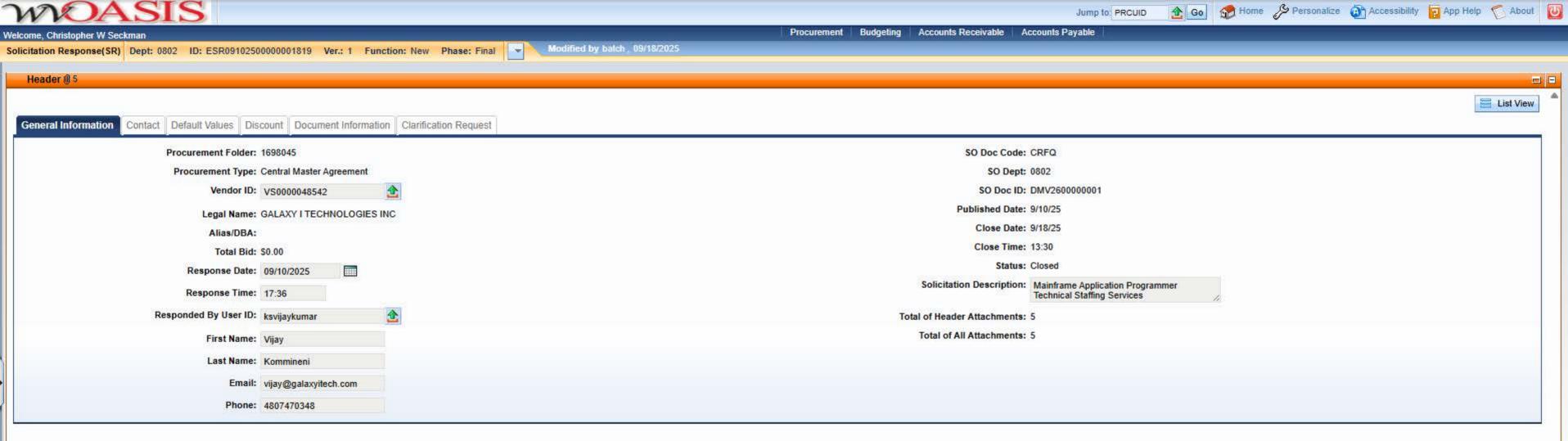
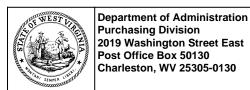


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder: 1698045

Solicitation Description: Mainframe Application Programmer Technical Staffing Services

Proc Type: Central Master Agreement

 Solicitation Closes
 Solicitation Response
 Version

 2025-09-18 13:30
 SR 0802 ESR09102500000001819
 1

VENDOR

VS0000048542

GALAXY I TECHNOLOGIES INC

Solicitation Number: CRFQ 0802 DMV2600000001

Total Bid: 0 Response Date: 2025-09-10 Response Time: 17:36:11

Comments: N/A

FOR INFORMATION CONTACT THE BUYER

John W Estep 304-558-2566 john.w.estep@wv.gov

Vendor Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Sep 19, 2025 Page: 1 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Mainframe Application Programmer				0.00
	Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #	
81111600				

Commodity Line Comments: N/A

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

Date Printed: Sep 19, 2025 Page: 2 FORM ID: WV-PRC-SR-001 2020/05

GENERAL TERMS AND CONDITIONS:

- 1. CONTRACTUAL AGREEMENT: Issuance of an Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.
- 2. **DEFINITIONS:** As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.
- 2.1. "Agency" or "Agencies" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.
- 2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.
- 2.3. "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.
- **2.4. "Director"** means the Director of the West Virginia Department of Administration, Purchasing Division.
- 2.5. "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.
- **2.6. "Award Document"** means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.
- **2.7. "Solicitation"** means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
- 2.8. "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.
- **2.9. "Vendor"** or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

determined in accordance with the category that has been identified as applicable to this Contract below:
✓ Term Contract
Initial Contract Term: The Initial Contract Term will be for a period of one (1 year The Initial Contract Term becomes effective on the effective start
date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as), and the Initial Contract Term ends on the effective end date also shown on the first page of this Contract.
Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to three (3) successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)
Alternate Renewal Term – This contract may be renewed for successive year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)
Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.
Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed withindays.

One-Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.
Construction: This Contract is for construction activity more fully defined in the specifications.
6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.
7. REQUIRED DOCUMENTS: All of the items checked in this section must be provided to the Purchasing Division by the Vendor as specified:
LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.
The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

8. INSURANCE: The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:		
☑ Commercial General Liability Insurance in at least an occurrence.	amount of: \$1,000,000	0.00 per
Automobile Liability Insurance in at least an amount of	f:	_per occurrence.
Professional/Malpractice/Errors and Omission Insuration per occurrence. Notwithstanding the list the State as an additional insured for this type of policy.	forgoing. Vendor's ar	unt of: e not required to
Commercial Crime and Third Party Fidelity Insurance per occurrence.	ce in an amount of:	
Cyber Liability Insurance in an amount of:		per occurrence.
Builders Risk Insurance in an amount equal to 100% of	f the amount of the Con	ntract.
Pollution Insurance in an amount of:	per occurrence.	
Aircraft Liability in an amount of:	_ per occurrence.	

- 9. WORKERS' COMPENSATION INSURANCE: Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.
- 10. VENUE: All legal actions for damages brought by Vendor against the State shall be brought in the West Virginia Claims Commission. Other causes of action must be brought in the West Virginia court authorized by statute to exercise jurisdiction over it.

11. LIQUIDATED DAMAGES: This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay

liquidated damages in the amount specified below or as described in the specifications:			
D	for	·	
☐ Liquidated Da	mages Contained in the Specifications.		
Liquidated Da	mages Are Not Included in this Contract.		

- 12. ACCEPTANCE: Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.
- 13. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.
- 14. PAYMENT IN ARREARS: Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.
- 15. PAYMENT METHODS: Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)
- 16. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

- 17. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.
- 18. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.
- 19. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.b.
- 20. TIME: Time is of the essence regarding all matters of time and performance in this Contract.
- 21. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code, or West Virginia Code of State Rules is void and of no effect.
- **22. COMPLIANCE WITH LAWS:** Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.
 - **SUBCONTRACTOR COMPLIANCE:** Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.
- 23. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

- 24. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.
- 25. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.
- 26. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.
- 27. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.
- 28. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.
- **29. STATE EMPLOYEES:** State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.
- 30. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in www.state.wv.us/admin/purchase/privacy.

31. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

32. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

- 33. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.
- **34. VENDOR NON-CONFLICT:** Neither Vendor nor its representatives are permitted to have any interest, nor shall they acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

35. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

- 36. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.
- 37. NO DEBT CERTIFICATION: In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State. By submitting a bid, or entering into a contract with the State, Vendor is affirming that (1) for construction contracts, the Vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, neither the Vendor nor any related party owe a debt as defined above, and neither the Vendor nor any related party are in employer default as defined in the statute cited above unless the debt or employer default is permitted under the statute.
- 38. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

hall provide the Agency and/or the Purchasing Division with the d by a checked box below:
ency and/or the Purchasing Division may request. Requested reports mited to, quantities purchased, agencies utilizing the contract, total gency, etc.
ling the total quantity of purchases in units and dollars, along with a ency. Quarterly reports should be delivered to the Purchasing Division vision@wv.gov .

- **40. BACKGROUND CHECK:** In accordance with W. Va. Code § 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.
- 41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:
 - a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
 - b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open heath, basic oxygen, electric furnace, Bessemer or other steel making process.
 - c. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
 - 1. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
 - 2. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE: W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the Vendor must submit to the Agency a disclosure of interested parties prior to beginning work under this Contract. Additionally, the Vendor must submit a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-work interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

- **44. PROHIBITION AGAINST USED OR REFURBISHED:** Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.
- **45. VOID CONTRACT CLAUSES:** This Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.
- **46. ISRAEL BOYCOTT:** Bidder understands and agrees that, pursuant to W. Va. Code § 5A-3-63, it is prohibited from engaging in a boycott of Israel during the term of this contract.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) Vijay Kommineni, President			
(Address) 9927 E Bell Road, Suite 110, Scottsdale, AZ 85260			
(Phone Number) / (Fax Number) (480) 747-0348			
hida @ malayyita ah a a ma			
(email address) Dids@galaxyllecn.com			

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

Galaxy i Technologies Inc.	
(Company) S.S. Vijey Kurner	
(Signature of Authorized Representative) Vijay Kommineni, President	
(Printed Name and Title of Authorized Representative) (Date) (480) 747-0348	
(Phone Number) (Fax Number) bids@galaxyitech.com	_
/B '1 4 1 1)	

(Email Address)

SPECIFICATIONS

1. PURPOSE AND SCOPE: The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (WV DMV) to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts on an on-site hourly rate basis. All services will be provided at the DMV Headquarters location in Charleston, WV. Proposals for providing services remotely will NOT be considered.

The Mainframe Programmer Analysts positions are needed to provide technical expertise to meet the temporary contracted staffing needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the West Virigina Division of Motor Vehicles (WV DMV). A minimum of two (2) analyst positions are currently needed, however, additional positions may be required in the future.

The Mainframe Programmer Analysts positions are located on-site only, at WV DMV Headquarters, 5707 MacCorkle Avenue, S.E., Charleston, WV 25304, Monday through Friday, 8:00 AM to 4:00 PM, excluding holidays listed herein. Proposed candidates must be legally authorized to work in the United States.

- 2. **DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1 "Contract Services" means application software analysis, programming support and development, code review, project reporting and project management services necessary for the day-to-day operations of the WV DMV Drivers' Systems as more fully described in these specifications.
 - 2.2 "Pricing Page" means the pages, contained in wvOASIS or attached hereto as Exhibit A, upon which Vendor should list its proposed price for the Contract Services.
 - 2.3 "Solicitation" means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.
 - **2.4** "AAMVA" is the American Association of Motor Vehicle Administrators and is a national origination that is charged with improving highway safety and identification security by promoting uniform standards for all areas related to driver licensing.
 - **2.5** "ACD" is the AAMVA Code Dictionary.
 - **2.6** "DB2" or DataBase 2 is a Relational DataBase Management System designed by IBM to operate in a mainframe environment.

- 2.7 "CA" is a company that develops programming tools for the IBM mainframe environment.
- **2.8 "COBOL"** is a programming language designed for use in an IBM enterprise mainframe environment.
- 2.9 "CICS" Customer Information Control System (CICS) is a family of mixed language application services that provide online transaction management connectivity for applications on IBM Mainframe systems.
- 2.10 "CD31" means a sanitized Commercial Driver License Data File.
- **2.11 "CDLIS"** is a system mandated by the Commercial Motor Vehicle Safety Act of 1986 and is a nationwide computer system that enables licensing agencies to ensure that each commercial driver has only one driver's license and one complete driver record.
- 2.12 "FMCSA" means the Federal Motor Carrier Safety Administration
- 2.13 "JCL" means Job Control Language.
- 2.14 "PRF" means Pseudo Random Function and is a tool utilized on an IBM mainframe system.
- **2.15** "RC/UPDATE" is a tool that allows for programming updates to a DB2 database in an IBM mainframe environment.
- **2.16** "RC/QUERY" is a tool that allows for programming updates to a DB2 database in an IBM mainframe environment.
- 2.17 "HOLIDAY EXCEPTIONS" is a list of holidays the WV DMV adheres to annually.

New Year's Day

Martin Luther King Day

Washington's Birthday

Memorial Day

Juneteenth

West Virginia Day

Independence Day

Labor Day

Columbus Day

Veterans Day

Thanksgiving Day

Christmas Day

- 3. QUALIFICATIONS: Vendor, or Vendor's staff if requirements are inherently limited to individuals rather than corporate entities, shall have the following minimum qualifications:
 - 3.1. The Application Programmer Analysts must have at least (5) five years of paid full-time experience programming in IBM Mainframe, designing and maintaining enterprise level complex COBOL/CICS/DB2 environments. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
 - 3.2. The Application Programmer Analysts must have at least (5) five years of paid full-time experience programming with JCL in an enterprise mainframe environment. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
 - 3.3. The Application Programmer Analysts must have at least (3) three years of paid full-time experience programming in the WV Drivers enterprise mainframe database analysis and design. Due to the complexity of the WV Driver's environment. The Application Programmer Analysts must also have experience working in a regulated environment either at the federal or state level. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
 - 3.4. The Application Programmer Analysts must have at least (3) three years of paid full-time experience using Computer Associates DB2/IBM Tools RC/Update and PRF. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

- 3.5. The Application Programmer Analysts must have at least (1) one year of experience working with the federal and/or state legal requirements regarding Commercial Driver Licensing in WV. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
- 3.6. The Application Programmer Analysts must have experience working with the American Association of Motor Vehicle Administrators (AAMVA) applications which interfaces with the WV Drivers' System. These applications include the Commercial Driver's Licensing Information System (CDLIS), the Problem Driver Pointer System (PDPS) and the Social Security Online Verification and the Unified Network Interface as well as knowledge of the State-to-State system with AAMVA. Vendor shall provide Agency with supporting documentation, such as, a resume to support the required years of experience to meet the qualifications. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.
- 3.7. All references to experience requirements listed in this RFQ shall be demonstrated through references provided in the candidates resumes as described above. WV DMV will verify such experience by contacting the references provided in the resumes. In the event WV DMV is unable to confirm experience based on reference information, this may result in disqualification. The vendor will be required to provide resume documentation for a minimum of two (2) candidates. Documentation should be provided with the bid; however, document must be provided prior to the award. Failure to provide documentation will result in disqualification.

4. MANDATORY REQUIREMENTS:

- **4.1 Mandatory Contract Services Requirements and Deliverables:** Contract Services must meet or exceed the mandatory requirements listed below.
 - 4.1.1 The vendor shall provide the Agency with an all-inclusive hourly rate and an overtime rate for the onsite contract services listed below on an open-end continuing basis. The individuals supplied by the vendor to fulfill the Contract Services must meet or exceed the mandatory requirements shown below:
 - **4.1.1.1** Mainframe Application Programmer Analysts must create and implement modifications to the WV DMV Drivers' License System to

- meet the AAMVA CDLIS Modernization Federal requirements which will allow WV to create a clean CDL file (CD31).
- **4.1.1.2** Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Driver License system to incorporate the new ACD codes as required by the Agency.
- 4.1.1.3 Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Drivers' License System to satisfy the requirements of the FMCSA to interface with the WV Court System to comply with the requirement that all convictions involving a Commercial Driver License holder or Commercial Motor Vehicle must be added to the driver's record within (10) days from conviction date for compliance with federal law.
 - **4.1.1.4** Mainframe Application Programmer Analysts must perform enhancements to the WV DMV Drivers' License System as required to establish the interface with all WV DMV systems.
 - **4.1.1.5** Mainframe Application Programmer Analysts must perform enhancements to the current WV DMV Drivers' License System to ensure compliance with changes in both Federal and State laws.
 - **4.1.1.6** Mainframe Application Programmer Analysts must perform enhancements and ensure the day-to-day operation of the WV DMV Drivers' License System resulting from mainframe system upgrades and new programming requests submitted by WV DMV.
 - 4.1.1.7 Mainframe Application Programmer Analysts must perform daily operational support that includes, telephone support provided to end users, attending meetings, developing, conducting training and troubleshooting problems as they occur. Some examples of enhancements that would be required, include the development of a state-to-state interface based on mandated made by Federal and State regulatory authorities. The candidates would be required to develop code to programmatically meet these mandates. This would also involve system design, documentation, meeting with agency personnel, system testing and training.

5. VENDOR RESPONSIBLITIES:

- 5.1 The vendor must provide an all-inclusive hourly rate and an overtime rate that is inclusive of all costs including, but not limited to federal, state, and local withholding taxes, social security, and Medicare taxes as well as all unemployment compensation, workers compensation, general and professional liability premiums. All overhead for the vendor and fringe for the candidates must be included in the successful vendor's hourly rates. All travel expenses must be included in the vendor's hourly rates. Vendor must be located within the continental US, recommended candidates are required to work onsite at WV DMV Headquarters located at 5707 MacCorkle Avenue, S.E., Charleston, WV 25304. It is anticipated that the proposed candidates will be working approximately 40 hours per week onsite. The number of hours per week will be determined by the WV DMV. In the event of emergencies, candidates must be able to report to the DMV Offices within 48 hours to respond to emergencies, meetings, etc.
 - 5.1.1. Vendor shall provide the Agency with information for the candidates according to state and federal standards, including applications for each candidate, that include candidates experience and background, with a description of each candidates programming language experience, years of experience and work history using said experience. Documentation should be provided with the bid; however, documentation must be provided prior to award. Failure to provide documentation will result in disqualification.
 - **5.1.2.** The Vendor's candidates must consistently perform the contracted duties as outlined in these specifications and in accordance with the delivery order issued against this open-end contract.
 - **5.1.3.** The successful candidates will be required to present a timesheet along with a brief summary of the tasks performed for approval on a weekly basis.
 - 5.1.4. If during the term of the Delivery Order the candidate(s) placed by the vendor leaves the company and/or has to be replaced; the vendor must give written notice to the Agency within one (1) business day, explaining the circumstances of the departure, and must replace the candidate(s) with another candidate(s) meeting or surpassing all the requirements for the classification listed sections 3 and 4 to

maintain continuity of services. Vendor must provide the Agency a list of potential candidates for replacement staffing needs within 2 weeks (10 business days) of the notification of replacement. Vendor must provide documentation and resumes for every candidate which indicates their meeting the classification. Vendors may send multiple resumes so that the agency may make the selection. Any interruption of service greater than (10) business days will be grounds for cancellation of the Delivery Order.

- **5.1.5**. The successful vendor and candidates must comply with all Agency policies and procedures. Any access or user accounts issued to a candidate to permit work in the State computing environment are subject to revocation without notice.
- 5.1.6 All potential candidates proposed for service under this contract must have a complete background check performed by the vendor at the vendor's sole cost. The background check will include but not be limited to the following:
 - 1. A credit check
 - 2. Confirmation of previous employment
 - 3. Verification of references
 - 4. Criminal record check on the state and federal level
 - 5. Driver's license verification and background information
 - 6. Fingerprint validation

5.2. DUTIES AND RESPONSIBILITIES OF THE AGENCY:

- **5.2.1.** Ordering Procedure: Agency will issue an Agency Delivery Order to the successful vendor requesting the total number of hours for the positions defined in sections 3 and 4.
- **5.2.2.** Successful Vendor's candidates shall work under Agency supervision. The Agency shall be solely responsible for providing the candidates with day-to-day guidance in the execution of responsibilities at the Agency.
- **5.2.3.** Agency reserves the right to terminate the candidate(s) selected for the position providing services to the Agency without cause if it is determined in the best interest and wellbeing of the Agency. Termination would occur by cancellation of

the remainder of the Delivery Order and does not require prior notification to the Vendor.

5.2.4. Independent Contractor Status: The purpose of this contract is to obtain temporary services that are provided by individuals or entities as independent contractors and not as employees of the State of West Virginia. The distinction between independent contractor and an employee is complex and can require analysis of 20 or more factors relating to the circumstances of each contract. The Internal Revenue Service and the U.S. Department of Labor have provided guidance on the issue at:

IRS – http://www.irs.gov/pub/irs-pdf/p15a.pdf

IRS- <u>http://www.irs.gov/Business/Small-Business-&Self-Employed/Independent-Contracto-Self-Employeed-or-Employee</u>

DOL - http://www.dol.gov/elaws/esa/flsa/docs/contractors.asp

Prior to utilizing the services available under this contract, the agency and Vendor must ensure that the factors relating to the broad categories of behavioral control, financial contract, and the type of relationship between the state and the temporary worker will not cause the independent contractor relationship to be constructed as an employee/employer relationship. Items that must be considered, include but are not limited to, the degree of control exercised by the State over the temporary worker relating to performance of the job and the degree to which the temporary worker is integrated into the State's system. The Purchasing Division recommends that the agency and Vendor review the IRS and DOL publications found at the links above and obtain further assurances from their respective internal legal counsel to maintain the independent contractor status of individuals and entities under this contract.

6. CONTRACT AWARD:

6.1 Contract Award: The Contract is intended to provide Agency with an open-end contract to provide an hourly rate and an overtime rate for the services described in this RFQ. Contract shall be awarded to the Vendor that provides the Contract Services meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

Contract will be evaluated on all lines but will only be awarded on first year. Renewal options for years 2, 3, and 4 will be initiated by the Agency, agreed to by the Vendor and processed by the West Virginia Purchasing Division as Change Orders for subsequent years.

6.2 Pricing Page: Vendor must complete the Pricing Page by completing Exhibit A with an hourly rate unit price and total annual rate for an estimated 2080 hours and an overtime hourly rate unit price and for an estimated 832 hours. Then complete the same for each of the optional years. The estimated hours will be used for evaluation purposes. Vendor must complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. Vendors are able to download the Exhibit A Pricing Page from the wvOASIS VSS website for this solicitation.

- 7. PERFORMANCE: Vendor and Agency shall agree upon a schedule for performance of Contract Services and Contract Services Deliverables, unless such a schedule is already included herein by Agency. In the event that this Contract is designated as an open-end contract, Vendor shall perform in accordance with the release orders that may be issued against this Contract.
- **8. PAYMENT:** Agency shall pay an hourly rate and overtime rate annually, as shown on the Pricing Pages, for all Contract Services performed and accepted under this Contract. Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.
- 9. TRAVEL: Vendor shall be responsible for all mileage and travel costs, including travel time, associated with performance of this Contract. Any anticipated mileage or travel costs may be included in the flat fee or hourly rate listed on Vendor's bid, but such costs will not be paid by the Agency separately.
- 10. FACILITIES ACCESS: Performance of Contract Services may require access cards and/or keys to gain entrance to Agency's facilities. If access cards and/or keys are required:
 - 10.1. Vendor must identify principal service personnel which will be issued access cards and/or keys to perform service.
 - 10.2. Vendor will be responsible for controlling cards and keys and will pay replacement fee, if the cards or keys become lost or stolen.

- 10.3. Vendor shall notify Agency immediately of any lost, stolen, or missing card or key.
- 10.4. Anyone performing under this Contract will be subject to Agency's security protocol and procedures. This includes, but is not limited to, agreeing to and

submitting the attached Exhibit "B", WVDMV PII Acknowledgement form, and Exhibit "C" Notice of State of West Virginia Confidentiality Policies and Information Security Accountability Requirements. The WVDMV is the record owner of, and bears the responsibility for maintaining electronic Driver Licensing and Motor Vehicle Information, including Personal Information and Sensitive Personal Information as defined in the Federal Drive Privacy Protection Act ("DPPA") and the Uniform Motor Vehicles Records Disclosure Act (W. VA. Code § 17A-2A-1 et seq.) ("UMVRDA")

10.5. Vendor shall inform all staff of Agency's security protocol and procedures.

11. VENDOR DEFAULT:

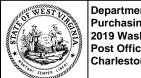
- 11.1 The following shall be considered a vendor default under this Contract.
 - **11.1.1.** Failure to perform Contract Services in accordance with the requirements contained herein.
 - 11.1.2. Failure to comply with other specifications and requirements contained herein.
 - **11.1.3.** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
 - 11.1.4. Failure to remedy deficient performance upon request.
- 11.2 The following remedies shall be available to Agency upon default.
 - 11.2.1. Immediate cancellation of the Contract.

- 11.2.2. Immediate cancellation of one or more release orders issued under this Contract.
- 11.2.3. Any other remedies available in law or equity.

12. MISCELLANEOUS:

12.1 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager:	Vijay Kommineni
Telephone Number:	(480) 747-0348
Fax Number: N/A	
Email Address: bid	s@galaxyitech.com



Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130

State of West Virginia **Centralized Request for Quote** Info Technology

Proc Folder: 1698045 **Reason for Modification:**

Doc Description: Mainframe Application Programmer Technical Staffing Services

Proc Type: Central Master Agreement

Version Date Issued Solicitation Closes Solicitation No 2025-09-11 13:30 CRFQ 0802 DMV260000001 2025-08-14

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Customer Code: VS0000048542 Vendor Name: Galaxy i Technologies Inc.

Address: 9927 E Bell Road

Street: Suite 110

City: Scottsdale

Zip: 85260 Country: State: AZ

Principal Contact: Vijay Kommineni

Vendor Contact Phone: (480) 747-0348 **Extension:**

FOR INFORMATION CONTACT THE BUYER

S Vijey Kinne

John W Estep 304-558-2566

john.w.estep@wv.gov

Vendor Signature X

FEIN# 27-1924416 **DATE** 10/09/2025

All offers subject to all terms and conditions contained in this solicitation

FORM ID: WV-PRC-CRFQ-002 2020/05 Date Printed: Aug 14, 2025 Page: 1

ADDITIONAL INFORMATION

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (WV DMV) to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts All services will be provided at the DMV Headquarters location in Charleston, WV. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO		SHIP TO
DIVISION OF MOTOR VEHICLES		DIVISION OF MOTOR VEHICLES
5707 MACCORKLE AVE SUITE 200	S.E.,	RECEIVING AND PROCESSING
		5707 MACCORKLE AVENUE, S.E. SUITE 200
CHARLESTON	WV	CHARLESTON WV
US		US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical				
	Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	Event Date
1	Tech Questions due by 10:00am	2025-09-02

Date Printed: Aug 14, 2025 Page: 2 FORM ID: WV-PRC-CRFQ-002 2020/05

	Document Phase	Document Description	Page 3
DMV2600000001	Final	Mainframe Application Programmer Technical Staffing Services	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

EXHIBIT A - PRICING PAGE

MAINFRAME APPLICATION PROGRAMMER ANALYSTS

LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304

Item Number	Quantity	Description		Hourly Rate		Annual Total	
Year One - Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours Year One	\$	73.00	\$	151,840.00	
Year One - Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours Year One	\$	73.00	\$	60,736.00	
Optional Year Two Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours Optional Year Two	\$	78.00	\$	162,240.00	
Optional Year Two Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours Optional Year Two	\$	78.00	\$	64,896.0	
Optional Year Three Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours Optional Year Three	\$	83.00	\$	172,640.0	
Optional Year Three Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours Optional Year Three	\$	83.00	\$	69,056.0	
Optional Year Four Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours Optional Year Four	\$	88.00	\$	183,040.00	
Optional Year Four Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours Optional Year Four	\$	88.00	\$	73,216.0	

^{**} THIS AMOUNT IS FOR EVALUATION PURPOSES ONLY**

RESPONSE TO



DEPARTMENT OF ADMINISTRATION, PURCHASING DIVISION

For

RFQ#: CRFQ-0802-DMV2600000001-2

MAINFRAME APPLICATION PROGRAMMER TECHNICAL STAFFING SERVICES

Due For: Thursday, September 11, 2025 at 01:30 PM EDT

PREPARED BY



Legal Name: Galaxy i Technologies Inc.

FEIN: 27-1924416 DUNS: 004417269 CAGE Code: 11MX1

Unique Entity Identifier (UEI): RPYUQZFQJ743

Contact Details: Bidding Division; bids@galaxyitech.com; (480) 747-0348 **Global Head Quarters:** 9927 E Bell Road, Suite 110, Scottsdale, AZ 85260



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COVER LETTER

To: Date: John W Estep, September 11, 2025

Department Of Administration, Purchasing Division 2019 Washington Street, East Charleston, WV 25305

Contact Details: john.w.estep@wv.gov (304) 558-3970

Ref: RFQ# CRFQ-0802-DMV260000001-2 - Mainframe Application Programmer Technical Staffing Services

Galaxy i Technologies Inc. is pleased to submit our proposal in response to the State of West Virginia's Request for Quotation (CRFQ-0802-DMV260000001) to provide Mainframe Application Programmer Analysts for the West Virginia Division of Motor Vehicles (WV DMV). We fully understand that this is an on-site, open-end services contract to support the enhancement, modernization, and day-to-day operations of the DMV's mission-critical mainframe systems.

Founded in **2010** and headquartered in Scottsdale, Arizona, Galaxy i Technologies Inc. is a certified Small Business Enterprise (SBE), Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), and Airport Concession Disadvantaged Business Enterprise (ACDBE). For more than a decade, we have successfully delivered IT consulting, staff augmentation, and systems modernization services to **federal**, **state**, and **local agencies** nationwide.

Our proposal includes **qualified candidates** with:

- Over five (5) years of experience in **COBOL**, **CICS**, **DB2**, **and JCL** in enterprise IBM mainframe environments.
- Direct experience supporting **WV Driver's enterprise systems** and working in regulated state/federal compliance environments.
- Expertise in AAMVA/CDLIS modernization, FMCSA compliance, RC/Update, PRF, and ACD codes integration.
- Strong background in systems analysis, programming, code review, and technical troubleshooting.

Each candidate has been **fully vetted**, with professional references, work history, and technical competencies verified. In accordance with the RFQ requirements, **comprehensive background checks** will be performed at our cost before onboarding. We also commit to providing immediate replacements, if ever required, with equally or better qualified personnel to ensure continuity of services.

We are confident that our proven expertise, certified status, and highly qualified resources make us a strong partner for the WV DMV. We look forward to contributing to the successful modernization and operational stability of the DMV's mission-critical mainframe systems.

Thank you for the opportunity to participate in this important procurement. Please do not hesitate to contact us with any questions.

Sincerely,

S. Vijeth Kunner

Vijay Kommineni, President (Galaxy i Technologies Inc.)



ABOUT US

Founded in 2010 and headquartered in Scottsdale, Arizona, Galaxy i Technologies Inc. is a certified Small Business Enterprise (SBE), Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), and Airport Concession Disadvantaged Business Enterprise (ACDBE). We are a trusted provider of IT staff augmentation and consulting services for federal, state, and local agencies across the United States.

Our core strength lies in **supplying highly qualified technology professionals** who support mission-critical systems in regulated environments. We have a proven record of delivering **mainframe programmer analysts and technical experts** who specialize in COBOL, CICS, DB2, JCL, and other IBM mainframe technologies required for enterprise modernization and compliance initiatives.

Galaxy i Technologies follows a **rigorous candidate selection process** that includes comprehensive technical screening, professional reference checks, and full background investigations. We ensure every resource we deploy is **job-ready, compliant, and capable of immediate contribution** to our client's operational needs.

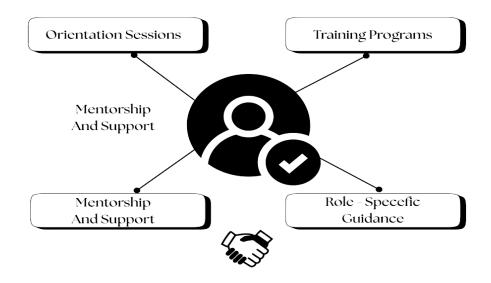
Key strengths include:

- **Government Experience** Successful engagements with agencies requiring strict adherence to federal and state IT, security, and compliance standards.
- **Specialized Mainframe Expertise** Placement of professionals experienced in CDLIS modernization, AAMVA standards, FMCSA compliance, and WV DMV–specific driver system environments.
- **Scalable Staff Augmentation** Ability to rapidly provide on-site resources with continuity of service, including candidate replacement guarantees.
- **All-Inclusive Rates** Transparent pricing that includes wages, benefits, overhead, travel, insurance, and compliance costs.

Key Benefits to Clients:

- ✓ Accelerated hiring , shorter recruitment cycles ✓ Enhanced employee retention and satisfaction
- ✓ Higher-quality hires via rigorous screening ✓ Enhanced employer brand through engagement
- ✓ Reduced hiring costs and admin workload
 ✓ Consistent talent delivery aligned with projects

Candidate Onboarding and Orientation







Recruitment Process Includes:

- Dedicated technical team for in-depth interviews across a wide range of technologies.
- Comprehensive background checks and reference verifications.
- Weekly performance evaluations by project managers, with optional client-led assessments.

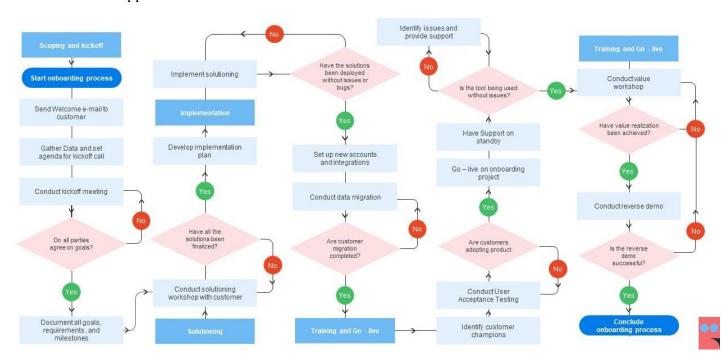
Ongoing Consultant Development:

- Regular technical training programs.
- Assistance with industry certifications to keep skills aligned with evolving technologies.

Software Development & Training:

We offer **customized**, **cost-effective software development services** in multiple engagement models. Whether building from scratch or enhancing existing applications, we deliver **on time and within budget**, following a rigorous, comprehensive development process which includes:

- Business Model Analysis
- Infrastructure & Architecture Design
- Database & Application Development
- Programming & Functional Testing
- System Implementation
- User Training & Knowledge Transfer
- Technical Support & Maintenance



Training Programs Include:

- **Project Management**: Product Owner, Program Manager, Project Manager, Scrum Master, Business Analyst, etc.
- Data Warehousing & BI: Informatica, Snowflake, SAS, Crystal Reports etc.
- Web Development: Java, .NET, Python, React, Angular etc.
- Cloud: AWS, Azure, GCP etc.





- **DevOps**: Docker, Kubernetes, Jenkins, CI/CD etc.
- Systems & Networking: Windows, Unix, Network Security, SAN etc.
- Database: Oracle, SQL Server, MySQL etc.
- **UI Development**: React, Angular, JavaScript etc.

E-Commerce & Web Solutions

Our e-commerce solutions bring together a **multi-disciplinary team** — Internet technologists, systems architects, UI/UX designers, security specialists, and business consultants to develop web applications that are **secure**, **scalable**, **and business-integrated**.

Capabilities Include:

- ✓ Development of portals and transactional ✓ Modernization of legacy applications for web web apps
 ✓ Integration with supply chain, vendor, and ✓ E-commerce solutions for retail, finance, and
- ✓ Integration with supply chain, vendor, and ✓ E-commerce solutions for retail, finance, and CRM systems marketing

Technologies:

Microsoft .NET (VB.NET, C#.NET, ADO.NET), SharePoint, J2EE, Web Logic, Oracle, SQL Server, XML, SOA, Web Services, Python, Ruby, JavaScript, Perl, HTML, ColdFusion, and more.

Why Galaxy i Technologies Inc.?

- **Diverse Expertise** Ability to deliver staffing, consulting, development, and training across multiple industries.
- **Compliance-Driven** Adherence to FAR, DFARS, Service Contract Act (SCA), and EEO hiring practices.
- **Scalable Delivery** From single resource placements to large-scale project staffing.
- Nationwide Coverage Remote and on-site support across the United States.

Why work with Galaxy i Technologies Inc.?

<u>Our Mission:</u> To deliver innovative, reliable, and scalable technology and staffing solutions that enable our clients to achieve operational excellence, meet mission-critical deadlines, and adapt to an ever-changing business and technology landscape.

<u>Our Passion:</u> We are passionate about connecting exceptional talent with meaningful opportunities, solving complex staffing challenges, and driving measurable results for our clients through integrity, precision, and speed.

Our Purpose: We don't work in a vacuum. We're keenly aware of our community connections as a company with offices worldwide. We actively cultivate diverse community outreach efforts to improve the lives and careers of those around us.







Certificate of Insurance



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 08/12/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

this certificate does not comer rights to the certificate notation in field of sach endorsement(s).				
PRODUCER		CONTACT Technical Insurance		
		[(A/C, No, EXT); (A/C, No):	829-3488	
Technical Insurance Solutions LLC		E-MAIL ADDRESS: COI@techinsuranceinc.com		
1000 Gattis School Rd Ste 250		INSURER(S) AFFORDING COVERAGE	NAIC#	
Round Rock	TX 78664	INSURER A: Travelers	15245	
INSURED		INSURER B: Hartford Insurance Company	19682	
Galaxy I Technologies, Inc		INSURER C: CHUBB	20281	
9927 E Bell Road, Suite # 110		INSURER D : PHILADELPHIA	18058	
		INSURER E :		
Scottsdal	AZ 85260	INSURER F:		

COVERAGES

CERTIFICATE NUMBER: 25-26 MasterCert

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES I MINTS SHOWN MAY HAVE REFN REDLICED BY PAID CLAIMS

SR FR	TYPE OF INSURANCE	ADDL	WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	
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		Y		BIP00B7765082	08/12/2025		PERSONAL & ADV INJURY	\$ 1,000,000
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	POLICY PRO- JECT LOC						PRODUCTS - COMP/OP AGG	\$ 2,000,000
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)	3rd Party Crime			65 TP 0808218	08/12/2025	08/12/2026	\$5,000,000	

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

D EXCESS E&O PHD00754186 08/15/2025 08/15/2026 \$5,000,000
THE CERTIFICATE HOLDER IS INCLUDED AS AN ADDITIONAL INSURED FOR GENERAL LIABILITY & AUTO LIABILITY WHEN REQUIRED BY WRITTEN CONTRACT. COVERAGE IS INCLUDED AS PRIMARY & NON-CONTRIBUTORY AND A WAIVER OF SUBROGATION IS INCLUDED IN FAVOR OF THE CERTIFICATE HOLDER FOR GENERAL LIABILITY, AUTO LIABILITY & WORKERS COMPENSATION WHEN REQUIRED BY WRITTEN CONTRACT.

CERTIFICATE HOLDER	CANCELLATION
INSURED COPY	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE
	Mirah Thallwei
	© 1000 0015 A CORD CORDORATION AND SUBSESSES

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Our Expertise & References

Galaxy i Technologies Inc. brings over 14 years of proven experience delivering **highly skilled IT professionals** to government agencies, public sector organizations, and regulated industries. We specialize in **staff augmentation and project-based staffing solutions** that ensure our clients have the right expertise on site to maintain, modernize, and secure mission-critical systems.

Government Staffing Experience

Galaxy i Technologies has supported **federal, state, and local agencies** with IT professionals who meet strict technical, security, and compliance requirements. Our past engagements demonstrate our ability to:

- Provide **mainframe programmers and system analysts** to agencies operating large-scale legacy systems.
- Support **compliance-driven modernization efforts** involving federal mandates such as FMCSA, CDLIS modernization, and AAMVA integration.
- Deliver **on-site technical staff** in sensitive environments, backed by full background checks and adherence to agency-specific security standards.

Notable Engagements Include:

- **State Government IT Modernization:** Supplied COBOL and JCL programmers to support DMV modernization and compliance projects, ensuring timely updates to state driver and vehicle systems.
- **Federal Aviation Administration (FAA):** Provided software developers, program managers, and engineers meeting stringent federal security requirements.
- **County and State Agencies:** Delivered IT specialists for mainframe and database support, ensuring continuity of services during system upgrades and compliance transitions.

Through our deep understanding of **FAR, DFARS, Service Contract Act (SCA)**, and agency-specific compliance rules, we ensure every staffing engagement meets legal, regulatory, and security standards.

Commercial Sector Experience

In the private sector, Galaxy i Technologies Inc. partners with **Fortune 500 companies, mid-market enterprises, and emerging startups** to address both strategic and tactical workforce needs.

Examples include:

- Providing **DevOps, cloud, and cyber security teams** for a national media technology company to strengthen security operations and accelerate product deployment.
- Supplying **data engineers**, **BI specialists**, **and database administrators** to a healthcare technology provider, improving analytics capabilities and HIPAA compliance.
- Staffing **ERP, CRM, and custom software development teams** to support digital transformation projects in retail, finance, and manufacturing.

Our **blended sourcing strategy** combines our nationwide talent network, proprietary candidate database, and advanced recruitment technology to deliver high-quality candidates in 24–72 hours.

Key Staffing Domains Covered

- **Information Technology** Software & application development, cloud computing, cybersecurity, data analytics, DevOps, AI/ML.
- **Engineering & Technical** Systems, mechanical, civil, and electrical engineering roles for R&D, design, and maintenance.
- Program & Project Management PMP-certified managers, Agile/Scrum leaders, and business analysts.





- **Healthcare & Life Sciences** Clinical, research, and administrative medical staff.
- Administrative & Professional HR, finance, procurement, and operational support staff.
- Skilled Trades & Logistics Field technicians, supply chain coordinators, and warehouse operators.

Proven Results

Our experience translates into measurable client benefits:

- **Increased workforce readiness** with cleared, trained, and deployment-ready personnel.
- Improved operational efficiency through streamlined recruiting and onboarding processes.
- **Reduced program risk** via compliance-first hiring and rapid backfill capabilities.
- Higher return on staffing investment through quality, retention, and performance monitoring.

Our Impact

- 200+ corporate clients served
- 95% client retention
- Consistently praised for our speed of delivery, candidate quality, and compliance-first hiring process.

Overall, Partnering with Galaxy i Technologies Inc. means gaining a staffing partner with deep industry expertise, nationwide reach, and a proven record of delivering the right talent for mission-critical needs—on time, within budget, and in full compliance.

Reference #1: Fidelity Investments

Contact Individual Name	Robert Procopio
Title	Senior Manager – Human Resources
Address	100 New Millennium way, Durham, NC 27709
Telephone number	781-223-6543
Contact's Email	Robert.procopio@fmr.com
Narrative on Scope of Services Provided	Galaxy i Technologies Inc. has been a strategic partner for Fidelity Investments, supporting multiple business units—such as: Fidelity Workplace Investment • Fidelity Wealth Business • Healthcare Technology Group • Personal Investments (PI) • Digital QA Chapter Our collaboration includes providing specialized IT professionals and value-added services, including: • Application Administration & Development — Supporting IT Programmers and Website Developers in building scalable, secure applications. • Database Management & Optimization — Enabling





	Database Administrators to streamline data architecture for high availability and performance. • IT Security & Compliance – Engaging Information Security Officers and SOC Analysts to enhance cyber security frameworks. • Infrastructure & Network Engineering – Deploying IT Network Administrators, Network Architects, and IT Systems Administrators to ensure robust, scalable IT infrastructure. • IT Project Management & Business Analysis – Facilitating IT Project Managers and IT Business Analysts to align technology with business needs efficiently.
	Our experience with Fortune 500 companies like Fidelity Investments demonstrates our capability to handle complex
	IT challenges, making us a valuable partner for organizations seeking technology excellence.
Completion date	On-going

Reference #2: World Wide Technologies (WWT)

Contact Individual Name	Eswara Sirivella
Title	Client Relationship and Account Management
Address	2700 Camino Ramon, Suite 100, San Ramon, CA 94583
Telephone number	925-997-8291
Contact's Email	Eswara.sirivella@wwt.com
Narrative on Scope of Services Provided	Galaxy i Technologies Inc. provides highly skilled IT resources to support WWT's enterprise for IT and Oil & Gas technology initiatives. Our team delivers innovative solutions that enhance operational efficiency, strengthen security, and optimize IT infrastructure, making us a trusted partner for organizations seeking scalable and future-ready technology solutions.
	We are committed to excellence and collaboration, ensuring our expertise aligns with the evolving needs of WWT and its Oil & Gas customers in areas such as:
	 Project Management - Deploying experienced IT Project Managers to oversee and drive complex technology implementations and infrastructure upgrades.



	 Cloud Migration & Infrastructure Management – Utilizing IT Systems Administrators and IT Network Engineers to seamlessly transition enterprise environments to the cloud while ensuring performance and reliability. Security & Compliance Testing – Implementing Automated, Performance & Security Testing, led by IT Security Engineers and SOC Analysts, to fortify critical infrastructure and safeguard sensitive data in the energy sector. Enterprise Application Development – Empowering IT Programmers and Application Administrators to develop high-performance applications, ensuring efficiency and innovation in Oil & Gas operations. With deep expertise in enterprise IT and Oil & Gas
	technology solutions, Galaxy i Technologies Inc. continues to drive business value, security, and operational excellence for WWT and its customers.
Completion date	On-going

Reference #3: United Airlines, Houston, TX

Contact Individual Name	Sampath Kumar
Title	Manager- IT
Address	609 Main St, Houston, TX 77002
Telephone number	505-404-0505
Contact's Email	Sam.kumar@united.com
Completion date	On-going
Narrative on Scope of Services Provided	Providing multiple IT professionals and value added services to support United Airlines software development activities-Programmers, Front End Developers, Information Technology Help desk activities, Network engineering, provided resources for Business Analyst and Systems Analysts requirements ensuring efficient collaboration and expertise across projects.



PROJECT TEAM MEMBERS AND SERVICE SUPPORT

Galaxy i Technologies Inc. has built a staffing delivery model designed to ensure the **WV DMV receives fully** qualified, compliant, and reliable Mainframe Application Programmer Analysts throughout the life of this contract. Our project team integrates leadership oversight, account management, technical recruiting, and compliance support to guarantee smooth delivery and continuity of services.

Project Team Roles:

- **Executive Sponsor** Provides strategic oversight, ensures contract compliance, and serves as an escalation point for the WV DMV.
- Contract Manager (Primary Point of Contact) Dedicated to day-to-day contract administration, candidate coordination, and reporting. Available during business hours to address all service-related inquiries.
- Recruiting & Technical Screening Team Identifies, screens, and qualifies mainframe programmers with COBOL, CICS, DB2, JCL, and AAMVA/CDLIS expertise. Ensures resumes and references meet RFQ requirements.
- **Compliance & HR Team** Manages background checks, reference verifications, onboarding paperwork, and weekly timesheet processing.
- **Onsite Resources (Programmer Analysts)** Provide programming, system enhancements, testing, and daily operational support directly at DMV Headquarters in Charleston, WV.

<u>Service Support Model</u>:

- **Candidate Onboarding:** Structured onboarding including background checks (criminal, employment, driver license verification, fingerprint validation) at vendor's expense, ensuring all DMV and state compliance requirements are met.
- **Continuity of Services:** If a placed candidate leaves, we commit to providing equal or better qualified replacements within **10 business days**, as required by the RFQ.
- **Performance Oversight:** Weekly timesheets and activity summaries submitted by candidates, reviewed and approved by the Agency. Regular performance evaluations conducted in partnership with DMV supervisors.
- **Communication:** A single point of contact (Contract Manager) will be available for coordination, escalation, and reporting. Direct access to executive leadership is available for urgent issues.
- **Emergency Response:** Candidates are prepared to report onsite within **48 hours** in the event of emergencies or special DMV requirements.

Commitment to WV DMV

Our service support structure ensures:

- **Compliance-first staffing** aligned with federal and state CDL mandates.
- **Proactive communication** with DMV stakeholders.
- **Minimal service disruption** through guaranteed back fill support.

Customer Support Structure

At Galaxy i Technologies Inc., client satisfaction is the foundation of our operations. We view every engagement as a partnership, focusing on proactive communication, problem-solving, and continuous improvement. Our Customer Support Model is designed to meet the needs of federal, state, and commercial clients while ensuring compliance with industry regulations and agency-specific requirements.

Our Client Service Commitment Includes:

• **Seamless Onboarding:** Clear process mapping for candidate onboarding, documentation, and compliance checks.





- **Custom Solutions:** Tailored staffing approaches based on client environment, security needs, and technical requirements.
- **Ongoing Support:** Dedicated account managers to manage all aspects of the client relationship.
- **Quality Assurance:** Regular performance reviews, feedback loops, and proactive issue resolution.
- **Executive Oversight:** Direct access to leadership for escalations and strategic discussions.
- **Resource Management:** Continuous monitoring of candidate performance, training needs, and retention strategies.

Support Delivery Channels

- **Virtual Support:** Dedicated virtual help desk for client and consultant inquiries. Multiple channels email, video conferencing, phone, and instant messaging for rapid response.
- **Onsite Support:** Account and HR representatives available for onsite onboarding sessions, recruitment events, or client meetings.
- **Hybrid Support:** Combination of virtual and onsite engagement to meet client-specific requirements.
- After-Hours & Multi-Time Zone Support: Availability to support programs across U.S. time zones and critical coverage needs for 24/7 operations.

Help Desk & Escalation Process

Our **Help Desk Support** operates in multiple time zones, allowing clients and placed consultants to submit inquiries or requests via **email or phone ticketing**. All tickets are tracked, prioritized, and resolved according to **SLA-defined timelines**. Escalations are routed directly to account managers or executive leadership when necessary, ensuring rapid resolution and minimal disruption.

Overall, our team structure ensures that every requirement is met with **speed, quality, and compliance**. From **60–100 recruiters** working in tandem with HR, proposal, and technical teams, to **executive level oversight**, Galaxy i Technologies Inc. is positioned to deliver the **right talent for mission critical needs, on time, within budget, and in full compliance**.

Our help desk operates across multiple time zones, providing administrators, hiring managers, and placed consultants with prompt support via email and phone for any inquiries or issues.

PROPOSED CANDIDATES AND THEIR RESUMES

Galaxy i Technologies Inc. understands that the success of this contract depends on providing the WV DMV with highly skilled Mainframe Application Programmer Analysts who meet or exceed every requirement outlined in the RFQ. To that end, we are submitting a minimum of two fully vetted candidates, each with extensive experience in IBM mainframe environments and direct familiarity with regulated driver licensing systems.

Our candidates have been carefully screened for:

- **Core Technical Expertise** Over five years of experience with **COBOL, CICS, DB2, and JCL** in enterprise-level mainframe environments.
- WV Driver's System Experience At least three years of experience in WV Driver's enterprise mainframe database analysis and design, ensuring immediate familiarity with the DMV environment.
- **CA Tool Proficiency** Proven use of **RC/Update and PRF** for DB2 mainframe updates and programming.
- Regulatory Knowledge Hands-on experience with CDLIS modernization, AAMVA standards, FMCSA requirements, PDPS, SSOLV, and State-to-State interfaces.
- **Compliance Readiness** At least one year of experience applying **federal and state CDL legal requirements** within DMV systems.





Each candidate has been evaluated not only for technical ability but also for:

- Strong problem-solving and communication skills.
- Ability to collaborate with DMV personnel on system design, documentation, testing, and training.
- Flexibility to respond to emergencies and onsite requirements within **48 hours** as stipulated in the RFQ.

Our candidates are U.S.-authorized, fully compliant, and ready to begin onsite work at WV DMV Headquarters in Charleston, WV. Their collective expertise ensures seamless support for system enhancements, CDLIS modernization, and the daily operational needs of the DMV's mission-critical mainframe systems. Please have a look at the proposed profiles:

Ravishankar Mangalampalli (Senior Mainframe Application Developer)

Senior Mainframe Application Developer with 20+ years of hands-on experience in full software development lifecycle (SDLC) including analysis, design, development, testing, implementation, and maintenance of enterprise-level IBM mainframe systems. Specialized in COBOL, CICS, DB2, and JCL, with direct experience supporting the West Virginia DMV Driver Systems and ensuring compliance with CDLIS modernization, AAMVA standards, and FMCSA mandates. Proven record of delivering high-quality, secure, and reliable solutions for state and federal government programs.

Core Competencies

- COBOL, CICS, DB2, JCL, TSO/ISPF
- CA Tools: RC/Update, PRF
- DMV Driver Licensing Systems (WV)
- CDLIS Modernization & AAMVA Standards (PDPS, SSOLV, S2S)
- FMCSA Compliance Support
- Application Development & Maintenance
- Production Support & Troubleshooting
- Testing, Debugging, and Scenario Analysis
- Documentation, Training, and Knowledge Transfer

Professional Experience

Optum - Charleston, WV (Senior Programmer) July 2019 - Present

- Lead mainframe application development and maintenance for WV DMV Driver's enterprise mainframe system, ensuring compliance with state and federal CDL requirements.
- Developed and modified COBOL, CICS, DB2, and JCL programs supporting CDLIS modernization projects.
- Integrated AAMVA services including PDPS, SSOLV, and S2S, ensuring seamless data exchange and compliance with FMCSA mandates.
- Utilized CA Tools (RC/Update, PRF) for DB2 updates, performance tuning, and batch program management.
- Conducted analysis and design of DMV mainframe database components, ensuring data integrity and modernization alignment.
- Collaborated with DMV stakeholders to document business rules, create test plans, and conduct user acceptance testing.
- Provided production support, system troubleshooting, and training for DMV IT staff.

Lands' End – Remote/Charleston, WV (Sr Programmer Analyst) Jan 2019 – Jun 2019

- Designed and tested COBOL/CICS/DB2 applications in support of business operations.
- Developed JCL procedures and optimized batch processes.
- Assisted in mainframe modernization efforts for legacy systems.





Optum - Charleston, WV (Sr Programmer Analyst) May 2016 - Dec 2018

- Supported enhancements to WV DMV-related mainframe applications hosted in Charleston.
- Delivered modifications to COBOL and DB2 programs aligned with compliance and business rules.
- Performed code reviews, testing, and debugging to ensure system accuracy and reliability.

Thomson Reuters - Brookfield, WI (Sr Programmer Analyst) Feb 2016 - May 2016

- Maintained COBOL and JCL modules for legal compliance applications.
- Provided production support for enterprise systems.

FAMIS - Jefferson City, MO (Sr Software Programmer) Jul 2014 - Feb 2016

- Enhanced COBOL/CICS programs supporting financial and state compliance systems.
- Conducted system integration testing and documentation.

PROBYS - Madison, WI (Programmer Analyst) May 2010 - Jul 2014

- Maintained COBOL, DB2, and JCL-based insurance and financial applications.
- Used CA Tools for database and program maintenance.

Kaiser Permanente & DHS - Salem, OR (Programmer Analyst) Mar 2008 - Apr 2010

- Developed and supported COBOL/CICS applications in healthcare and government systems.
- Ensured compliance with federal data and reporting mandates.

New Heights - Concord, NH (Programmer Analyst) Aug 2007 - Mar 2008

• Delivered enhancements to COBOL-based applications.

DBS Bank - Gurgaon, (India Application Programmer) Jan 2004 - Sep 2005

• Designed and tested financial systems applications in COBOL/DB2.

Educational Experience

Mysore University – India Bachelor of Engineering (B.E.), Civil Engineering

Additional Information

- Eligible to work in the U.S.
- Available for **full-time onsite support at DMV HQ in Charleston, WV**.
- Willing to undergo background checks (criminal, employment, driver's license, fingerprinting) as required by RFQ.

Satish Ashar (Senior Application Programmer Analyst)

Software development experienced over 12+ years in Mortgage/ Banking, Healthcare and Insurance field. Skilled in Software Development Life Cycle (SDLC), SQL, Requirements Analysis, Design, Software Development, and EDI. Created and enhanced programs to promote automation and systems efficiency which result in saved time and money. Experienced in Project management keep track of time, cost and project progress. Finished projects ontime and under budget. Assignments involved collaborated with all levels of employees including users, coordinators and managers in process. Trained and supervised several employees.





Professional Experience

ALFA Alliance Insurance Corporation || Programmer Analyst III || Jun 2016 - Present Richmond, Virginia Area

- Analyzed, data requirements, designed and developed programs for Insurance system in COBOL on AS/400. Created and maintained programs as per user specification.
- Created program to check name under OFAC requirement, and interface with third party vendor system.
- Created EDI procedure to exchange third party vendor data (Explore, CVINA, Lexis-Nexis, Watchdog), also supported users in ongoing data issue.
- Created data files for re-insurance and created programs for MCAS reporting.
- Created automated procedure to send and receive information to Lexi-Nexis for Insurance score, also updated file in the point system with insurance score and reference number, also created reports.
- Created reports for claims by report date, loss date, adjuster, line of business with actual and reserve paid amount and expenses with claims status.
- Worked on creating data as per State Insurance Audit Agency requirements, also supported any data issues.
- Created procedures for updating driver's violation and driver license data from the third-party vendor.
- Created procedures to convert daily and monthly reports into PDF files automatically.

Blue Cross and Blue Shield of North Carolina || Contract Programmer || Apr 2015 - Sep 2016 (6 months) Raleigh-Durham, North Carolina Area

- Created customize software for Managed Healthcare system (MHS).
- Developed programs to automated update benefit codes and benefit plans in the PowerMHS system in COBOL on AS/400. This function save time (manual hours), also update benefit codes and benefit plans more accurately and efficiently.
- Reviewed and analysis report and data requirements, also reviewed Design for programs to automate update benefit codes and benefit plans.
- Responsible for application development from design specifications, setup of test data and tested programs. Created technical and user documentation for client and technical staff.
- Assisted Business and QA personnel in the complex issues
- IBM AS400: COBOL, ILE, SQL, CL, Aldon, DFU, PDM and Query

CSC || Senior Programmer Analyst / Application Developer January 2012 - October 2014 Birmingham, Alabama Area

- Analyzed, Designed and Developed programs for Power MHS and Power STEPP Managed Healthcare System (MHS) in COBOL on AS/400
- Contributing Member of a Research & Development team to develop Health Plan Employer Data and Information Set (HEDIS) reporting module designed by the National Committee for Quality Assurance (NCQA)
- Responsible for reviewing report requirements, Analysis, Design, and Development of HEDIS programs.
 Tested programs and provided documentation and training
- Enhanced programs to promote automation and efficiency to load many components including member, provider and claims data
- Assisted QA, documentation and implementation personnel in the technical issues
- Analyzed, designed and developed programs for Power STEPP Managed Healthcare System (MHS) in COBOL on AS/400





- Created new programs as per customer specifications. Responsible for reviewing data requirements, analysis, design, programming and reviewing test results
- Developed EDI interface programs for the authorization, claims, provider, and fee reimbursement schedules
- Created and modified programs in the MHS system module dealing with Member (Eligibility), Claims, Provider, Provider's contract, Utilization, Member's Provider, Member's benefit, Group, Group Contract, Benefit Package, Benefits, and Fee Schedule
- Interfaced with customer service and client personnel in research of application errors and issues.
- Analyzed, Designed and Developed programs for Managed Healthcare System (MHS) in COBOL on AS/400
- Created and maintained conversion programs to speed up conversion process. Created and tracked conversion project schedules. Successfully converted Member (Eligibility), Claims, Provider and Utilization data to the MHS system for multiple clients
- Coordinated conversion process with customer via on-site and phone support
- Consulted on conversion issues and problems, including investigation, test review and planning solutions in a timely manner
- Assignments involved collaborated with all levels of employees including users, coordinators and managers in the conversion process
- Assisted customers, implementation coordinator and customer service representatives in the technical issues
- Proficient in the IBM utilities such as SQL, DFU, and QRY
- Modified loan origination and loan servicing programs to facilitate a decentralized processing. Provided development of Telecommunication programs to update records at remote site with the use of WSN software

Education:

- University of Mumbai, Bachelor's degree, Accounting & Auditing
- Polk Community College Associate's degree, Computer Science

UNDERSTANDING OF SCOPE & APPROACH

Galaxy i Technologies Inc. understands that the WV DMV requires an open-end, on-site staffing contract to provide Mainframe Application Programmer Analysts at DMV Headquarters in Charleston, WV. These resources will:

- Support the maintenance, enhancement, and modernization of DMV's mission-critical mainframe applications.
- Ensure continued compliance with state and federal mandates, including CDLIS modernization, AAMVA standards, FMCSA requirements, and associated driver safety regulations.
- Provide ongoing technical support to sustain DMV operations while enabling future system modernization initiatives.
- Be available full-time, onsite only, with immediate response capability in emergencies (within 48 hours as required by the RFQ).

Our Approach:

Galaxy i Technologies Inc. will deliver this contract through a structured, compliance-focused staffing model:

1. Rapid Deployment

- Maintain a pool of pre-vetted mainframe programmers with COBOL, CICS, DB2, JCL, and DMV system expertise.
- Provide initial candidate resumes upon request and deploy selected candidates within 48 hours for emergency needs.





2. Knowledge Transfer & Documentation

- Ensure all work is fully documented to facilitate system maintainability.
- Provide training, knowledge transfer, and mentoring to DMV staff as required.
- Conduct code reviews and maintain clear technical documentation for every enhancement or fix.

3. Testing & Quality Assurance

- Apply structured testing methodologies including scenario-based testing, debugging, and user acceptance support.
- Deliver defect-free code by integrating DMV test cases and federal compliance standards.

4. Compliance Alignment

- Leverage direct experience with AAMVA/CDLIS modernization projects to ensure compatibility with interstate systems (PDPS, SSOLV, S2S).
- Align all work with FMCSA regulatory requirements for CDL systems.
- Follow WV DMV-specific security, confidentiality, and compliance standards (FOIA, DPPA, UMVRDA).

5. Continuity & Backfill Support

- Guarantee replacement of any departing resource with an equal or better qualified candidate within 10 business days.
- Maintain continuity of operations to prevent service disruptions.

DESCRIPTION OF PROPOSED SERVICES

Galaxy i Technologies Inc. proposes to provide the **West Virginia DMV** with highly qualified **Mainframe Application Programmer Analysts** to support the maintenance, enhancement, and modernization of the agency's mission-critical driver and vehicle systems. Our services are designed to ensure continuous operations, meet evolving state and federal CDL compliance requirements, and provide the technical expertise needed for long-term system modernization.

Core Services Provided:

- **Application Development & Maintenance:** Programming in **COBOL, CICS, DB2, and JCL** to maintain and enhance existing DMV mainframe applications.
- Regulatory System Support: Ensuring compliance with CDLIS modernization, AAMVA standards (PDPS, SSOLV, S2S), and FMCSA requirements.
- Database Analysis & Design: Supporting WV Driver's enterprise mainframe database with enhancements, testing, and documentation.
- **CA Tools Utilization:** Leveraging **RC/Update and PRF** to streamline DB2 updates, debugging, and performance optimization.
- **System Testing & Quality Assurance:** Executing structured testing, debugging, and acceptance processes to ensure accuracy and reliability.
- **End-User Support & Knowledge Transfer:** Assisting DMV personnel with documentation, troubleshooting, and training as required.

Service Delivery Model:

- Onsite Only: All work will be performed at DMV Headquarters in Charleston, WV.
- **Rapid Deployment:** Fully vetted candidates can be deployed within **48 hours** of request.
- Continuity of Service: If a resource departs, Galaxy guarantees replacement with an equal or better qualified candidate within 10 business days.





- Background Checks: All candidates will undergo criminal, driver's license, employment, and fingerprint verification at our expense before assignment.
- **Dedicated Contract Management:** A Contract Manager will serve as the single point of contact, ensuring responsive communication and performance oversight.

Commitment to Compliance:

Galaxy i Technologies acknowledges and accepts all **Terms and Conditions of the RFQ**, including confidentiality (FOIA, DPPA, UMVRDA), insurance requirements, invoicing terms, and State of West Virginia procurement regulations.

PRICING BASES IMPLEMENTATION PLAN

Galaxy i Technologies Inc. proposes an **all-inclusive hourly rate** for the provision of qualified Mainframe Application Programmer Analysts, as detailed in the attached **Exhibit A Pricing Form**. This rate includes all labor costs, wages, fringe benefits, overhead, travel, insurance, and administrative expenses required to fulfill the West Virginia DMV's Statement of Work.

Pricing is valid for **ninety (90) calendar days** from the date of proposal submission, in full compliance with the RFQ.

Scope of Pricing:

- On-Site Only: The proposed hourly rate is based on a full-time schedule of 40 hours per week (2,080 hours annually) with all services performed onsite at DMV Headquarters in Charleston, WV, as required by the RFQ.
- **Overtime Coverage:** Overtime rates are also provided (based on an estimated 832 annual hours), covering work performed outside the standard 40-hour workweek.
- **All-Inclusive Rates:** The proposed rates are fully burdened, covering wages, payroll taxes, benefits, overhead, travel, and compliance costs. No additional expenses will be billed to the State.
- Deliverables Covered: Pricing includes all programming, analysis, testing, documentation, training, troubleshooting, and support tasks associated with the Mainframe Programmer role, including work with COBOL, CICS, DB2, JCL, CA Tools (RC/Update, PRF), CDLIS modernization, AAMVA integration, and FMCSA compliance.
- **Background Checks:** All costs related to pre-employment background checks (criminal, driver's license, employment verification, fingerprinting) are included in the quoted rates, as required by the RFQ.

Implementation Plan:

1. Contract Award & Kickoff

- o Upon award, Galaxy will assign a **Contract Manager** as the single point of contact for the DMV.
- o Initial coordination with DMV stakeholders will finalize start dates and onboarding steps.

2. Candidate Onboarding

- o Within 48 hours of request, Galaxy will present fully vetted candidates for DMV review.
- o All required background checks and documentation will be completed at Galaxy's expense.
- o Approved candidates will begin work immediately at DMV HQ.

3. Service Delivery





- o Analysts will perform all work **onsite** at DMV HQ in Charleston, WV.
- o Weekly timesheets and progress updates will be submitted and approved by DMV supervisors.
- o Work will focus on system maintenance, enhancements, CDLIS/AAMVA modernization, and compliance-driven updates.

4. Continuity & Backfill

o In the event of turnover, Galaxy guarantees replacement with an **equal or better qualified** resource within 10 business days, ensuring no disruption to DMV operations.

5. Ongoing Support & Quality Assurance

- Contract Manager and Account Team will provide ongoing communication, issue resolution, and performance reviews.
- Regular reporting will ensure transparency and compliance with State requirements.

Commitment:

Galaxy i Technologies Inc. is committed to providing the **West Virginia Division of Motor Vehicles** with a seamless staffing solution that ensures continuity of service, technical excellence, and full compliance with all RFQ requirements. We guarantee:

- Seamless Transition: Immediate deployment of qualified Mainframe Application Programmer Analysts and rapid replacement (within 10 business days) if required, ensuring uninterrupted DMV operations.
- **High-Quality Technical Performance:** Delivery of reliable programming, analysis, testing, and system support using COBOL, CICS, DB2, JCL, and CA Tools, with proven experience in CDLIS modernization, AAMVA standards, and FMCSA compliance.
- On-Site Presence: Full-time support at DMV Headquarters in Charleston, WV, with readiness to respond to emergency requirements within 48 hours.
- Compliance Assurance: Adherence to all State of West Virginia procurement terms, confidentiality and data protection standards (FOIA, DPPA, UMVRDA), and mandatory background checks, with all costs borne by Galaxy.
- **Dedicated Contract Management:** A single point of contact for contract oversight, performance monitoring, and proactive communication with DMV stakeholders.

Through this commitment, Galaxy i Technologies Inc. ensures that the DMV receives not only **highly qualified resources** but also **dependable contract management and long-term support** to sustain its mission-critical mainframe systems.

Thank You!

