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Header 2

 List View

General Information

Contact

Default Values

Discount

Document Information

Clarification Request

Procurement Folder: 1698045

Procurement Type: Central Master Agreement

Vendor ID: VS0000047407 

Legal Name: Red Sun Technology

Alias/DBA:

Total Bid: \$1,284,608.00

Response Date: 09/10/2025 

Response Time: 11:30

Responded By User ID: redsuntechnology 

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SO Doc Code: CRFQ

SO Dept: 0802

SO Doc ID: DMV2600000001

Published Date: 9/10/25

Close Date: 9/18/25

Close Time: 13:30

Status: Closed

Solicitation Description: Mainframe Application Programmer
Technical Staffing Services

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1698045
Solicitation Description: Mainframe Application Programmer Technical Staffing Services
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2025-09-18 13:30	SR 0802 ESR09102500000001797	1

VENDOR
VS0000047407
Red Sun Technology

Solicitation Number: CRFQ 0802 DMV2600000001
Total Bid: 1284608
Response Date: 2025-09-10
Response Time: 11:30:53
Comments:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Mainframe Application Programmer Technical Staffing Services				1284608.00

Comm Code	Manufacturer	Specification	Model #
81111600			

Commodity Line Comments:

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

EXHIBIT A - PRICING PAGE

MAINFRAME APPLICATION PROGRAMMER ANALYSTS				
LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304				
Item Number	Quantity	Description	Hourly Rate	Annual Total
Year One - Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours- - Year One	\$ 92.00	\$ 191,360.00
Year One - Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Year One	\$ 138.00	\$ 114,816.00
Optional Year Two Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours- - Optional Year Two	\$ 95.00	\$ 197,600.00
Optional Year Two Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Two	\$ 142.50	\$ 118,560.00
Optional Year Three Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours - - Optional Year Three	\$ 98.00	\$ 203,840.00
Optional Year Three Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Three	\$ 147.00	\$ 122,304.00
Optional Year Four Regular Time	2,080 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, regular time hours - - Optional Year Four	\$ 101.00	\$ 210,080.00
Optional Year Four Overtime	832 hours	Application Programmer Analysts Contract Cost for 1 year based on hourly rate, overtime hours - - Optional Year Four	\$ 151.50	\$ 126,048.00

**** THIS AMOUNT IS FOR EVALUATION PURPOSES ONLY****

**Centralized Request for Quote
Mainframe Application Programmer Technical Staffing Services
Solicitation# CRFQ 0802 DMV2600000001**

Due Date and Time: Sep 11, 2025 at 13:30

**Submitted to: John W Estep
Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130
304-558-2566
john.w.estep@wv.gov**

**Submitted by:
POC: Baseer Azizi
Phone: 202-280-4813
Email: partnerships@redsuntechnology.com
<http://www.redsuntechnology.com>**

**Red Sun Technology
5014 Nantucket Road,
College Park, Maryland 20740**





1 Cover Letter

Date: Sep 11, 2025

Kind Attn: John W Estep
Department of Administration
Purchasing Division

Red Sun Technology (RST) is pleased to submit its Quote for **Solicitation# CRFQ 0802 DMV2600000001 for Mainframe Application Programmer Technical Staffing Services.**

After careful review of this document and its stated mission, purpose, vision, and requirements we have constructed a proposal that seeks to reflect our clear understanding of your needs by providing the very best solution, personnel, and pricing.

With RST, you get the best of all worlds. We are an accomplished IT Solutions company with over 6 years of experience providing high quality solutions to Government and Commercial arena throughout the United States. Our experience is found in all branches of state government including executive, legislative, courts, and higher education.

Our solutions run the gamut. Our state government practice has a dedicated team of full-time recruiters who are focused solely on your government needs. Finally, RST is price sensitive. We understand the need to eliminate costs within our business structure to drive costs out and bring value in. Our consultants are well-compensated and provided industry-best benefits ensuring loyalty to your needs while providing the incentive to stay and grow with RST.

As mentioned earlier, we have taken a good hard look at this effort and have matched the requirements as defined in this RFP with the solution and personnel best suited for your success. Our strategy for this effort is to first to provide Mainframe Application Programming Staffing Services. We appreciate the opportunity to be of service to the clients. RST stands behind its work. We will not be satisfied until we are sure that we have met every expectation and every desire you had that was intended for this engagement.

Please do not hesitate to contact me if you have any questions or concerns. With this submission, I am hereby confirming receipt of addendums and Q&As issued in respect to this solicitation.

Again, thank you for this opportunity; we hope to be of service to you on this effort or sometime in the near future.

Sincerely,

Baseer Azizi
Baseer A., President
Red Sun Technology

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2 Resumes of Proposed Candidates

2.1 Candidate# 1 - S. Nitish Kumar

Professional Summary

- Accomplished Senior Mainframe Developer with over a decade of hands-on experience designing, enhancing, and maintaining high-volume enterprise systems across the banking, healthcare, and financial sectors.
- Demonstrated proficiency in developing and supporting robust mainframe applications using technologies including COBOL, JCL, IMS DB/DC, DB2, VSAM, CA7, and Teradata, with deep domain expertise in ACH, card processing, claims adjudication, and securities settlement.
- Extensive background in full project lifecycle involvement—from analysis and development to testing, debugging, production support, and implementation—within banking, healthcare, and financial environments.
- Well-versed in a broad suite of mainframe tools and platforms such as CICS, SPUFI, CONTROL-M, EXPEDITOR, IDCAMS, FILE-AID, DCLGEN, Endeavor, GitHub, and ChangeMan, with substantial experience in both batch and online applications.
- Experienced in leveraging CA Gen (Cool:Gen/IEF) for model-driven development, code generation, and maintenance of enterprise-scale systems in financial and healthcare domains.
- Proficient in real-time integration using IBM MQ for high-volume financial transactions, including queue management, triggering mechanisms, and CICS-DB2 interactions.
- Strong competency in disaster recovery planning and performance optimization, with hands-on experience in SLDS/OLDS processing, CPU tuning, and segment I/O profiling.
- Skilled in modern integration methodologies, including XML, SOAP, REST web services, SFTP, and API connectivity using z/OS Connect for seamless mainframe-to-modern system interoperability.
- Adept at configuring system requirements, developing custom solutions for non-configurable functionalities, and aligning deliverables within Agile project frameworks, particularly in banking environments.
- Experienced in developing and executing comprehensive test plans—including functional, unit, API, ACH file, and data migration testing—in accordance with client specifications.
- Proven ability to fulfill diverse roles such as Senior Developer, Module Lead, and Onshore Coordinator, consistently driving project success and team collaboration.
- Comprehensive understanding of the Software Development Life Cycle (SDLC), encompassing requirements analysis, design, development, testing, integration, user acceptance, maintenance, and documentation.
- Trained in planning, prioritization, team building, defect prevention, quality processes, and metrics, with strong customer-facing, analytical, and interpersonal communication skills.
- Experienced in handling techno-functional responsibilities including estimation, gap analysis, requirements gathering, solution design, documentation, and ongoing production support.
- Proficient in end-to-end project involvement—from design and development through testing, debugging, implementation, and client interaction—ensuring alignment with business data flows and application needs.
- Quick to adapt to new tools, technologies, and environments, with a track record of contributing to mission-critical platforms such as Mastercard's Card Management System and regulatory initiatives like CSDR in European markets.
- Focused on enhancing system performance, ensuring regulatory compliance, and maintaining data integrity within complex, time-sensitive operational settings.
- Effective in leading technical initiatives, collaborating with cross-functional teams, and delivering scalable solutions that meet evolving business objectives.
- Familiar with Agile and Waterfall methodologies and skilled at facilitating communication between technical teams and business stakeholders in global delivery models.
- Recognized for meticulous attention to detail, reliability, and a proactive approach to risk mitigation and issue resolution, ensuring timely and successful project outcomes.

Education:

- Masters in Data Science from Monroe University
- Bachelor of Technology from Jawaharlal Nehru Technological University, Hyderabad, May 2015

Technical Skills:

- **Mainframe Technologies:** COBOL, JCL, CICS, IMS DB/DC, VSAM, TSO/ISPF, z/OS Connect
- **Low-Level Programming:** IBM Assembler (HLASM), control block handling, system exits

- **Database & Data Access:** DB2, SQL, Teradata.
- **Version Control & Deployment:** Changeman, Endevor, GitHub
- **Application Development Tools:** CA Gen (Cool:Gen/ IEF)
- **Batch Scheduling Tools:** Control-M, CA7
- **Debugging & Monitoring Tools:** Xpediter, Abend-AID
- **Cloud & Integration Platforms:** IBM MQ, Microsoft Azure (Logic Apps, Azure Functions, Blob Storage, Azure DevOps)
- **Testing & Quality Assurance:** Unit Testing, System Integration Testing (SIT), User Acceptance Testing (UAT), Regression Testing, Impact Analysis, Peer Code Reviews
- **Domain Expertise:** ACH (Automated Clearing House) File Processing, Pharmacy Benefit Management (PBM), Central Securities Depository (CSD) Systems, Card Processing Systems (Authorization, Posting, Settlement), Claims Adjudication, Financial Transaction Processing
- **Regulatory & Compliance Knowledge:** Central Securities Depository Regulation (CSDR), HIPAA, CFPB, OCC, EU Financial Regulations, Audit Readiness
- **Project & Delivery Methodologies:** Software Development Life Cycle (SDLC), Waterfall Model, Onshore–Offshore Coordination, Disaster Recovery Planning, Production Support, Root Cause Analysis.

Professional Experience:

Mastercard, Chandler, AZ

May 2023 – Present

Senior Mainframe Developer

Project Description: Supported and enhanced the Core Mastercard Cards (CMC) mainframe platform, Mastercard's central system of record for card processing. This mission-critical, high-volume environment powers transaction posting, real-time authorization, settlement, and cycle generation for millions of cardholders. Accountable for data integrity, system availability, and regulatory enhancements across multiple downstream applications. Responsibilities included full ACH (Automated Clearing House) capabilities to securely process direct deposits, vendor payments, and recurring debit transactions within Mastercard's core financial ecosystem.

- Sustained and enhanced a platform processing 50M+ transactions daily with near-zero downtime, ensuring business continuity and revenue assurance. Developed reconciliation jobs to validate ACH transaction statuses against financial ledgers and settlement accounts.
- Built batch COBOL/JCL modules to generate and process inbound/outbound ACH files in NACHA format for direct deposits and scheduled payments. Implemented ACH return and correction handling per NACHA rules, reducing exception-related downstream errors.
- Orchestrated complex nightly batch cycles for interest, fees, and balance adjustments. Optimized SQL queries and batch routines to meet stringent SLAs while reducing CPU and resource consumption.
- Utilized IMS DB and VSAM for high-throughput transaction storage; integrated with DB2 and Teradata for large-scale data management. Designed and optimized IMS DB hierarchical segments to improve performance in both batch and online workloads.
- Integrated IBM MQ with CICS for real-time transaction processing and customer interactions; designed MQ messaging flows for reliable delivery and monitored/tuned queues to prevent buildup and meet SLAs.
- Engineered and maintained COBOL, JCL, and CICS applications for posting, settlement, billing, and fraud detection; leveraged CA7 for enterprise job scheduling. Collaborated with cross-functional teams to optimize integration between COBOL and Assembler components.
- Developed and consumed APIs for real-time data exchange with external financial services; configured integrations to connect MVP to the platform via defined APIs, ensuring seamless interoperability.
- Exposed core mainframe services as REST APIs using z/OS Connect to enable mobile and cloud integration; used SFTP for secure file exchanges with partners. Authored and secured approval for sprint test plans; executed unit and functional testing per client-approved criteria.
- Configured and validated data migration to SIT using Azure Data Factory; enabled dynamic interactions between IMS transactions and REST services to improve interoperability.
- Coordinated SIT, UAT, and regression cycles; performed peer reviews and impact analyses. Utilized Xpediter, Abend-AID, and TSO/ISPF for debugging and root-cause analysis of batch and online failures. Provided L3 production support to maintain uptime and expedite incident resolution.
- Delivered CFPB-driven enhancements achieving 100% compliance and reducing exceptions by 20%. Led documentation for flowcharts, technical specifications, batch schedules, and disaster recovery procedures.

- Partnered with QA, infrastructure, product, and risk teams to align solutions with business and compliance objectives. Used GitHub alongside Endevor for version control and collaboration.
- Drove automation and process optimization initiatives, reducing manual deployment steps and strengthening audit readiness.

Euroclear France, Hyderabad, India

Apr 2020 – Mar 2023

Senior Mainframe Developer

- Implemented the Central Securities Depository Regulation (CSDR) across EU settlement platforms to enhance settlement safety and regulatory compliance. As a Senior Mainframe Developer, engineered secure, high-performance data solutions to track all securities movements and enable up to 10-year archival of transaction records, ensuring audit readiness and data integrity across European Central Securities Depositories.
- Developed COBOL applications and CICS online modules for real-time securities movement and end-to-end settlement tracking. Built resilient JCL batch workflows to ingest, validate, and store settlement records; integrated with Control-M for enterprise scheduling and monitoring.
- Designed and implemented DB2 archival strategies to meet EU audit and retention requirements (up to 10 years), preserving evidentiary integrity. Established robust data validation and reconciliation processes to maintain accuracy and consistency across integrated systems.
- Optimized SQL and indexing, reducing batch processing time by 35% and improving nightly throughput across 10M+ transaction records. Automated exception handling and fail tracking aligned with CSDR settlement discipline requirements.
- Produced audit-ready reports covering 100% of settlement activity logs, supporting EU audits and annual regulatory reviews with no compliance breaches. Partnered with compliance, business, and legal teams to interpret CSDR rules and translate them into actionable technical specifications.
- Led requirements analysis; authored high-level and low-level design documents; contributed to architecture planning. Collaborated with European central depositories to implement harmonized settlement reporting and interface changes.
- Utilized Endevor for source control, package promotion, and deployment traceability across environments. Conducted code reviews, walkthroughs, and impact assessments; mentored junior developers on mainframe standards, CSDR objectives, and code quality.
- Planned and executed SIT and UAT; coordinated regression testing and release readiness with configuration management. Implemented fail penalty and buy-in logic automation to enforce regulatory outcomes for settlement failures.
- Delivered technical presentations and status updates to stakeholders across business, legal, and technology functions. Diagnosed and resolved batch and online abends using Xpediter, Abend-AID, and TSO/ISPF, ensuring production stability and data accuracy.
- Ensured end-to-end compliance with EU financial regulations, maintaining auditability and long-term system integrity.

Euroclear France, Hyderabad, India

Dec 2017 - Mar 2020

Mainframe Developer

- Contributed to an ECB-led unified Central Securities Depository (CSD) platform for Eurozone markets, standardizing cross-border securities trading and settlement. Delivered secure, high-availability mainframe components that improved market accessibility, reduced settlement risk, and enhanced liquidity across participating CSDs.
- Built batch programs for multi-CSD trade validation, clearing, and settlement.
- Implemented CICS online transactions for real-time trade matching and settlement initiation; leveraged VSAM for high-volume trade and settlement data. Collaborated with stakeholders to interpret ECB regulatory requirements and translate them into functional system components.
- Performed impact analysis; authored high-level and low-level design documents; produced effort estimates for change requests. Conducted peer reviews, code walkthroughs, and compliance checks to ensure adherence to coding and regulatory standards.
- Supported ISO 15022 and SWIFT MT standards for secure, standardized financial messaging.
- Resolved production issues, job failures, and abends using Xpediter, Abend-AID, and TSO/ISPF.
- Designed, developed, and maintained COBOL, JCL, and DB2 applications; orchestrated cross-system batch workflows using Control-M in a 24x7 environment. Coordinated with onshore European teams to align technical deliveries with evolving business processes.
- Wrote and optimized complex DB2 SQL for data validation and reporting on transactional flows; supported SIT and UAT for end-to-end trade processing. Performed data reconciliation and integrity checks across local and cross-border settlement systems.

- Used Endevor for version control and deployment across development, test, and production environments. Ensured application performance, accuracy, and reliability in compliance with EU financial regulations and ECB standards.

Express Script Pharmacy Benefit Services, Hyderabad, India

Jun 2015 – Dec 2017

Mainframe Developer

- Enhanced Express Scripts Co-Payment Benefit Plan System (CBPS), a mission-critical mainframe application supporting Pharmacy Benefit Management (PBM) operations. The initiative involved implementing new co-payment structures, optimizing prescription claim adjudication, and strengthening compliance in the U.S. healthcare domain. Enhancements delivered improved claims accuracy, dynamic benefit configurations, and greater flexibility in designing competitive prescription plans.
- Built and supported batch and online programs processing 500K+ claims daily with 99.9% adjudication accuracy, leveraging CICS for transaction processing and VSAM for efficient data access.
- Developed and maintained CBPS platform, ensuring accurate prescription claims processing for 3M+ users. Utilized CA Gen (Cool:Gen/IEF) to design and generate COBOL/DB2 programs, improving productivity and ensuring consistency across modules.
- Developed model-based components in CA Gen for adjudication workflows and benefit logic; generated COBOL code to integrate with VSAM and DB2 for claims processing.
- Collaborated with QA teams to design unit tests, participated in SIT/UAT, and provided production support by resolving batch failures using Xpediter and Abend-AID.
- Performed impact analysis and peer reviews to maintain system stability during enhancements and change requests. Translated business requirements into technical solutions aligned with HIPAA and CMS guidelines; managed code deployment and versioning through Endevor.
- Designed and implemented logic changes to support dynamic co-payment structures, enhancing flexibility in benefit configurations. Partnered with business analysts and onshore teams to refine requirements, reduce manual coding effort via CA Gen models, and facilitate knowledge transfer.

2.2 Candidate# 2 - Shiva Krishna

Professional Summary

- Over 12 years of experience in software application development, maintenance, enhancement, batch processing, and production support using IBM Mainframe technologies.
- Extensive expertise in COBOL, JCL, DB2, CICS, VSAM, with additional exposure to Java, APIs, and middleware integration for legacy modernization. Proven ability to analyze complex business requirements and translate them into efficient, scalable technical solutions.
- Skilled in Mainframe Development & Support, including impact analysis, coding new programs, enhancing existing applications, and performing Root Cause Analysis (RCA) for production issues with permanent fixes.
- Strong knowledge of Stored Procedures, IMS, DL/I programming, VSAM, FTP processes, and IBM MQ for secure and reliable data handling and system integration.
- Proficient in unit testing, functional/regression testing, UAT support, and post-production warranty support; adept at defect tracking and resolution using JIRA.
- Experienced with job scheduling and automation tools such as CA7, Control-M, ZEKE Scheduler, and proficient in REXX scripting to automate mainframe operations.
- Hands-on experience in batch and online programming, CICS maps and BMS screens, and building applications with complex screen changes. Worked on CICS resource definitions (PCT, PPT, DCT, FCT) and optimized performance of high-volume, mission-critical applications.
- Collaborated with cross-functional teams, business analysts, and QA teams to ensure alignment of solutions with business needs. Proficient in SDLC, Agile, and Waterfall methodologies, with expertise in technical documentation, impact analysis, design specifications, and peer reviews.
- Strong background in Banking, Insurance, P&C Claims, and Retail domains, with successful contributions to migration and modernization projects. Recognized for providing 24x7 application support, effective client interaction, and seamless coordination across onshore-offshore delivery models.

Education

- **M.C.A** [2007 - 2010] – **Masters in Computer Applications**, Jawaharlal Nehru Technological University Hyderabad (JNTUH), India.
- **B.Sc.** [2003 - 2007] – **Bachelors in Mathematics**, Kakatiya University, India.

Technical Skills

- **Operating Systems:** MVS, OS390, MS Windows family, DOS.
- **Languages:** COBOL, JCL, DB2, and HTML.
- **Databases:** DB2, VSAM, Oracle, SQL.
- **OLTP:** CICS
- **Tools & Utilities:** Changeman, File Aid, Xpeditior, OPC, Zeke Scheduler, REXX, CA7, Endeavor, ServiceNow, INFOMAN, FILE MANAGER & JIR, TWS, BMC Remedy.

Professional Experience

Citibank, Dallas, Texas, USA

Jan 2022 – Till Date

Sr. Mainframes Developer

Global Citibank Integration Facility (GCIF) is a messaging system that serves as middleware for multiple banking applications and is the repository for non-financial relationship information. GCIF Contains demographic information on all customers and accounts housed on Citibank North America (CBNA) Posting System. The main function of GCIF processing is to support the below processing. GCIF Supports: Sales and Accounting Opening, Customer Services, Relationship Link Information & Ad-hoc request for research and investigations.

- Collaborated with stakeholders, SMEs, and business partners to gather, analyze, and translate requirements into technical specifications; performed impact analysis, planning, and system change evaluations.
- Prepared and executed unit test cases, conducted code reviews, and supported integration, system, and performance testing to ensure solution quality and compliance with requirements.
- Performed Root Cause Analysis (RCA) with strong debugging skills across batch and online jobs; resolved abends and failures proactively to ensure smooth batch cycle completion.
- Developed new COBOL programs and enhanced existing applications with minimal design documentation, aligning changes with client business processes. Designed and implemented IMS hierarchical databases to support mission-critical transaction processing, ensuring reliability and performance.

- Proficient in COBOL-DB2 programming, including abend resolution, JCL creation/modification, GDG handling, and SORT utilities; built programs for large-scale data loading and transformation.
- Troubleshoot and debugged CICS transactions using tools like CEDF and Abend-AID; resolved production issues to minimize downtime and improve stability.
- Developed and tuned DL/I access modules and optimized PSB/PCB configurations to improve high-volume batch and online application performance.
- Created FTP/Load/Unload JCLs for efficient data transfers between environments; conducted self-reviews and peer reviews for quality assurance. Worked on Java-based APIs and middleware integration to connect mainframe systems with distributed and web applications.
- Authored technical design documents, test plans, and test cases; contributed as both an individual developer and mentor by reviewing junior team members' code.
- Provided production support, resolving incidents and defects promptly while assisting functional testing teams to ensure timely issue resolution.

HSBC, New York City, USA
Jun 2020 – Jan 2022
Sr. Mainframes Developer

Credit Data Warehousing system deals with the data available in centralized repository called data mart. Where all the data is being loaded from/into different subsystems into/from this data mart. CDW keeps the latest information posted into data mart so that at any point of time we can get the updated information from data mart. As part of CDW we have worked on various sub projects: **Fitch Reporting, MAPI Inquire Pages, CATS extract Reports, Currency Exchange Rate Table, HSBC Canada etc.** Engaged with business analysts to understand payment flow requirements, converting them into efficient mainframe-based logic using COBOL and DB2.

- Collaborated with business stakeholders to analyze insurance process requirements and translate them into scalable mainframe solutions.
- Developed and maintained COBOL/CICS applications for both online and batch processing, implementing business logic and backend workflows.
- Ensured data accuracy and integrity by implementing reconciliation logic in DB2/VSAM and performing IMS database reorganizations and recovery procedures.
- Executed unit, system, and UAT testing, validating end-to-end functionality for new features and enhancements; authored detailed test plans and test cases.
- Designed and tuned SQL queries within DB2 to support reporting, analytics, and financial reconciliation; optimized COBOL programs and Java components for performance improvements.
- Built and modified BMS maps to deliver user-friendly CICS screens, enhancing usability and user experience. Configured and tuned IBM MQ channels, queues, and listeners to ensure reliable, high-throughput, low-latency communication across distributed systems.
- Coordinated with cross-functional teams (QA, DevOps, UAT, Offshore) for defect resolution, production deployments, and documentation updates.
- Conducted peer reviews and test data setups, ensuring adherence to best practices in development, release management, and quality assurance.

State Farm Insurance, Bloomington, Illinois, USA
May 2018 – May 2020
Sr. Mainframes Developer

State Farm Insurance is a large group of insurance and financial services companies throughout the United States with corporate headquarters in Bloomington, Illinois. The group's main business is State Farm Insurance Mutual Automobile Insurance Company. **CDRS** (Centralized Database Repository Service) is a homegrown large application that documents and provides an authoritative source for the metadata about State Farm Insurance production and test databases. Its primary function is to give database administrators the data required to provide effective impact analysis and risk assessment.

- Analyzed and translated business requirements into technical specifications; developed programs adhering to client coding standards. Designed and developed COBOL programs to process nationwide transactions and generate customer reports.
- Built Java-based APIs and middleware to integrate mainframe systems with web and distributed applications. Implemented robust error-handling and recovery mechanisms in COBOL, ensuring compliance with insurance regulations and maintaining data integrity.
- Developed and supported batch and online applications in COBOL, delivering reliable and maintainable solutions for core business operations. Validated new features during UAT, ensuring functionality met business requirements and production readiness standards.

- Provided post-deployment support, conducting defect analysis and incident resolution to maintain high availability of mission-critical systems. Collaborated with offshore teams for knowledge transfer, task handoffs, and efficient production issue resolution.
- Performed impact analysis and regression testing for CICS program changes to ensure screen functionality and backend logic consistency. Partnered with business analysts to interpret payment flow requirements and implement efficient COBOL/DB2-based solutions.

HSBC, Hyderabad, India

Jun 2017 – Jul 2018

Mainframes Developer

Connect Engineering - A global gateway into **HSBC** to service multi-national corporate customers across the group. **HSBC Connect** deals with thousands of corporate customers to do their (Credit/Debit) payments globally in multiple currencies and multiple file formats as in **XML, PYMUL, IDOC, IFILE, MT103, BAI, BACSSTD18, DIRDEB**, several local countries specific etc. And multiple returns **MT900, MT810, Mt940, MT942** etc. Our daily responsibilities include Enhancing and amending the applications from scratch as and when required and performing unit testing.

- Actively involved in the development, maintenance, and support of Mainframe applications using COBOL, JCL, DB2, VSAM, CICS for transaction report generation and payment processing in the banking domain.
- Developed and maintained CICS-based online COBOL applications to support real-time transaction processing for banking operations
- Integrated IMS with CICS and DB2 systems for seamless data flow across legacy and distributed platforms.
- Analyzed and translated business requirements to technical requirements. Supported the system testing team and primarily responding to defects logged by them.
- Involved in Production issue resolving or fixes. Worked extensively in the Production Support to fix the production defects reported, by analyzing the corresponding program and doing the code fix.
- Fixed all of the production defects reported as per the timeline defined by the severity (Sev-1, Sev-2, Sev-3) and received zero escalations from the Client.
- Reporting task status to PM in weekly status meeting. Involved in unit test results document review & peer reviews.

Pekin Insurance (Hyderabad, India)

Mar 2014 – Jun 2017

Mainframes Developer

A **Pekin Insurance** is a group name adopted to designate the combined operation of The Farmers Automobile Insurance Association, Pekin Insurance Company, PAC, Inc., and Pekin Life Insurance Company. Pekin Insurance mainly operates on **Health Insurance, Personal Auto Insurance, Homeowners Insurance and Life insurances**. They will offer complete line of life, Health, Auto, Home and Business coverages with an impressive list of competitive coverage enhancements. They are people-focused and motivated by a genuine caring employee, policyholders, agents & community.

- Gather requirements from the on-site and analyze them, understanding the requirements, doing impact analysis, planning and understanding the system changes to be made.
- Involved in entire life cycle of a project, including Build, Unit testing, System testing, System Integration testing, User acceptance testing.
- Involved in Root Cause Analysis (RCA) for issues after Post Deployment & resolving incidents which are in my container.
- Proficient in writing and analyzing COBOL programs, analyzing COBOL programs abends, JCL abends, creating new JCL jobs, modifying existing JCL jobs, GDGs handling, SORT.
- Coordinated communication between QA and development team & supporting testing team. Performed unit testing, impact analysis and reviewing the code.
- Took updates from junior team members & updating to TL & PM about the status of the Service Requests. Performed review activity for elements worked upon by others. Defect fixing and providing support till the module is moved to the PRODUCTION as agreed under Service Level Agreement.
- Performed Health Check-ups during the batch run. Performed in various performance tuning activities for the enhanced code.

AARP (Hyderabad, India)

Mar 2013 – Feb 2014

Mainframes Developer

American Association of Retired Persons (AARP) is a United States-based non-governmental organization and interest group. It is a membership organization for Elderly people age 50 and over. AARP Services Inc. offer **Medicare Supplemental health insurance** provides members with, discounts on prescription and consumer goods, entertainment and on the following: - a) Access to **health, automobile, and homeowners insurance and life insurance** b) Travel, dining, and retail discounts.

KONNEX - This system includes batch processes that we will be supporting such as Account Management (Memberships, Renewals), Publications, Personal data, Payments, Marketing (offers and incentives, partnerships with service providers), and others.

- Analyzed, Designed and developed programs based on user requirements. Analysis & Coding of the programs as per the specification. Collaborated with QA and business teams to perform unit testing, troubleshoot production issues, and optimize FOCUS report performance.
- Understanding the Detail Design Specification document (DDS). **Integrated FOCUS programs with COBOL, JCL, and DB2**, enhancing data extraction, processing, and reporting capabilities.
- Preparing the documentations of new adhoc process & with help onsite coordinator. One of the Key Resource to handle any sort of Adhoc tasks in the project.
- Prepared Technical design document and converted this design into source code. Prepared and executed Unit Test cases. Prepared the Minutes of Meeting.

2.3 Candidate# 3 - Srinivas K

Professional Summary

- Results-driven Senior Mainframe Professional with 17+ years of experience in application development, production support, job scheduling, and performance optimization across diverse domains.
- Proven expertise in COBOL, JCL, VSAM, CICS, DB2, and IBM OPC/ TWS, delivering high-performing solutions for mission-critical enterprise systems. Adept at leading cross-functional teams, managing large-scale batch and online environments, and executing root cause analysis with permanent fixes for complex issues.
- Skilled in process automation, performance tuning, capacity planning, and ITIL-based incident, problem, and change management. Recognized for bridging legacy mainframe systems with modern enterprise technologies, ensuring operational excellence, stability, and continuous improvement in high-volume, regulated environments.
- Experienced in IBM Mainframe programming, databases development, scheduler, User interfaces which include COBOL, DB2, JCL, VSAM, CICS, IMS. Proficient in job scheduling and workload automation tools including **OPC/TWS, Control-M, and CA-7**. Skilled in SQL query optimization, embedded SQL, and database performance tuning.
- Adhered to ITIL frameworks for incident, problem, and change management, ensuring compliance and minimizing business disruptions. Excellent collaboration, communication, and leadership abilities with a track record of mentoring and process improvement.
- Experienced in version control tools (Endevor, Changeman) and scripting languages (REXX, CLIST) for automation. Strong root cause analysis and production support troubleshooting skills. Strong risk management, impact analysis, and release management capabilities. Conducted detailed root cause analysis (RCA) and implemented permanent fixes for production incidents, reducing recurring issues

Education

Master of Computer Applications - Visweswaraiah Technical University, Bangalore

Bachelor of Business Management - Nagarjuna University, Guntur

Certification

ITIL® V3 Foundation Certificate in IT Service Management

Technical Skills

Cobol, CICS, OPC/TWS, JCL, Endeavor, DCM, TMM, DB2, ABEND AID, MIGL70, VSAM, File aid, £AVRS, Xpeditor, RExx, Relativity, SPUFI, Selcopy, ITSM (Remedy), ISPF, Test Director, Control-M, TSO, Infoman, Control_D

Professional Experience

Charter Communications, SaintLouis, Missouri

Senior Mainframe Support Engineer

Apr 2023 - Present

Project: Spectrum Payment services(SPS)

- Led end-to-end monitoring and management of mission-critical batch schedules in OPC/TWS, proactively preventing SLA breaches through early detection and resolution of scheduling conflicts.
- Engineered and optimized complex OPC job stream dependencies, incorporating cross-application triggers, conditional logic, and special-day calendars to maximize scheduling efficiency.
- Managed the creation, update, and onboarding of OPC/TWS job streams, collaborating with development teams to ensure accurate dependencies, parameters, and run cycles.
- Directed Level-3 production support for high-priority incidents, executing root cause analysis (RCA), implementing permanent fixes, and optimizing application performance to strengthen system stability.
- Developed and deployed new COBOL programs for both batch and online processing, meeting strict performance and functional requirements.
- Authored and maintained JCL scripts to automate job execution, manage dependencies, and process large datasets efficiently.
- Optimized embedded SQL queries within COBOL applications for high-performance DB2 data retrieval, updates, and transaction processing.
- Collaborated with stakeholders to gather requirements, conduct impact analysis, and prepare effort estimations for enhancements and change requests. Executed capacity planning and performance tuning by analyzing job durations.

- Ensured adherence to ITIL processes, security policies, and audit compliance across incident, problem, and change management workflows.
- Maintained comprehensive production run books, job dependency diagrams, and recovery workflows to support disaster recovery readiness and execution.

Acsestech

Sep 2020 - Jan 2023

Mainframe Lead

Project: British Telecom

- Led requirement gathering, impact analysis, and effort estimation for enhancements and change requests, ensuring alignment with business goals.
- Analyzed functional specifications, prepared technical design documents, and conducted peer code reviews to maintain quality and adherence to coding standards.
- Developed, maintained, and enhanced batch and online applications using COBOL, JCL, CICS, and DB2, meeting performance and functionality requirements.
- Created utilities and reusable modules to standardize functionality across applications, improving maintainability and reducing development time. Optimized embedded SQL queries in COBOL programs for efficient DB2 data access and improved application performance.
- Managed source code repositories, enforced version control best practices, and ensured proper migration across environments. Coordinated with cross-functional teams for deployment, environment readiness, and post-implementation application support.
- Mentored junior developers in mainframe development best practices, coding standards, and production support procedures.

Environment: COBOL, JCL, DB2, VSAM, CICS, File-Aid, Xpeditor, INFOMAN

Acsestech

Jun 2017 - Aug 2020

Mainframe Support Lead

Project: First Data International - FDI Support

- Improved defect resolution turnaround by 25% by coordinating with business users to analyze requirements, prioritize defects, and deliver quick-fix deployments.
- Maintained 100% SLA compliance during critical outages by providing on-call rotational support and handling P1/P2 tickets under high-pressure production scenarios.
- Improved resolution efficiency for medium/low-priority issues by providing third-line production support for PMRs with priorities 3, 4, and 5. Ensured accurate defect replication and validation by analyzing PMR-related problems and preparing detailed test specifications.
- Ensured seamless shift transitions in a global support model by leading daily handover calls and status meetings between onsite and offshore teams.
- Reduced defect recurrence by 20% by reviewing and modifying COBOL programs, JCL scripts, and DB2 queries for enhancements and fixes. Ensured compliance and SLA adherence by managing incidents, problems, and changes in ServiceNow/Remedy following ITIL processes.
- Delivered uninterrupted mainframe application availability by providing L2/L3 support for COBOL, JCL, DB2, VSAM, and CICS batch and online components.
- Resolved 95% of batch job failures on first attempt by monitoring CA7/Control-M jobs and performing abend analysis using Abend-AID, Fault Analyzer, and Xpeditor.
- Improved cross-team collaboration by coordinating daily with offshore teams for design, coding, testing, and timely delivery of project milestones. Streamlined release approvals by preparing change requests (CRs), presenting in CAB meetings, and adhering to audit and release protocols.
- Accelerated testing cycles by 30% by providing test data, creating stubs/mocks, and validating upstream/downstream data flows for integration and system testing.
- Reduced post-release incidents by 15% by providing hyper care support to validate business outputs and resolve post-deployment issues. Enhanced batch automation and scheduling efficiency by setting up new jobs, scheduling with Control-M, and maintaining detailed documentation.

Environment: COBOL, JCL, DB2, VSAM, CICS, File-Aid, Xpeditor, INFOMAN, ACMS, ELIPS, Platinum

Accenture Solutions

Jun 2009 - Feb 2017

Associate Technical Manager

Project: BMW Financeabwicklung

- Improved construction project coordination efficiency by 30% by planning, scheduling, and conducting meetings with project teams to document issues and actions tied to the construction schedule.
- Achieved 100% SLA compliance in incident resolution by restoring normal service promptly from the customer's perspective. Enhanced service delivery performance by performing as Incident Manager and Change Manager within the Service Delivery Manager role.
- Boosted team operational effectiveness by directing technical staff and providing continuous on-the-job training. Ensured 100% compliance with risk and implementation requirements by assessing project proposals and validating support readiness within agreed timelines.
- Delivered client-requested CRs on schedule by estimating effort accurately and executing solutions as per requirements. Improved process efficiency by participating in L1/L2 meetings, process improvement sessions, and cluster-level discussions.
- Reduced recurring incidents by 20% by mentoring team members during critical outages and driving root cause analysis with technical and domain expertise. Streamlined application lifecycle management by overseeing the introduction and decommissioning of applications across project clusters.
- Enhanced ticket resolution effectiveness by participating in monthly L2 meetings to review ITSM workflows, leading to faster resolution times and improved workflow efficiency.
- Enhanced on-time, compliant RFP responses by efficiently managing proposal submissions, resulting in higher client satisfaction and a 20% increase in successful project acquisitions.
- Maintained operational excellence by enforcing incident, problem, and change management processes and procedures in ITSM, resulting in reduced downtime and improved service reliability. Increased incident resolution speed by proactively monitoring open tickets to meet SLA timelines.
- Enhanced leadership decision-making by tracking project execution and delivering ITSM dashboard reports to senior stakeholders. Delivered seamless project execution by managing estimation, planning, reviews, deployment, and post-production support for assigned tasks.
- Improved operational metrics reporting accuracy by managing defect reduction initiatives and producing leadership reports (CDART, DMS, Quality Process, Operational Metrics).

Environment: COBOL, PL1, JCL, DB2, VSAM, IMS, CICS, OPC, SCMS, BMC, INSYNC, CIPS, Dump Master, ITSM.

Accenture Solutions

Mar 2007 - Jun 2009

Senior Software Engineer

Project: Health Care Service Corporation (HCSC) – BRM

- Improved documentation accuracy by 25% by maintaining technical and business descriptions of COBOL programs in the form of clear business rules.
- Enhanced system understanding for business teams by analyzing COBOL programs to identify embedded business functionality. Increased tool stability and minimized downtime by identifying and resolving technical issues promptly.
- Ensured 100% on-time delivery by preparing standardized checklists for business descriptions and submitting them to the client team within agreed timelines.

Environment: COBOL, JCL, DB2, CICS, Micro focus Mainframe Express, Endeavor, Trace master, Abend Aid, Relativity

Wipro Technologies, York, UK

Senior Software Engineer

Jul 2005 - Mar 2007

Project: LIFE/ 70, AVIVA Plc. (Norwich Union)

- Contributed to project readiness and knowledge transfer by participating in KAP and steady-state phases of the Life-70 application, preparing SMTD documentation for client review. Accelerated project delivery timelines by engaging in design and build activities for multiple initiatives.
- Improved development accuracy by analyzing requirements for batch/online program changes and preparing detailed program specification documents. Ensured high-quality deliverables by developing design documents, program specifications, test plans, test cases, and test result reports.
- Reduced post-deployment defects by 15% by conducting peer reviews of documentation and code changes. Delivered functional enhancements on schedule by coding and unit testing both batch and online programs. Resolved defects efficiently by using Xpeditor and Abend-Aid to debug and

fix errors in batch and online programs. Maintained source code integrity by managing configuration with Endeavour.

- Met SLA targets for testing cycles by providing system testing support within agreed timelines. Improved team productivity by coordinating onsite/offshore collaboration and facilitating cross-training sessions. Minimized recurring incidents by performing detailed incident and problem analysis. Enhanced quality assurance processes by preparing test specifications and participating in reviews and walkthroughs.
- Documented operational best practices by developing and maintaining procedural guides for support activities. Ensured controlled configuration changes by managing weekly CCIDs and implementing required updates.
- Maintained system stability by conducting regular health checks and promptly addressing user-reported incidents.

Environment: COBOL, JCL, VSAM, CICS, ASSEMBLER, Endevor, File-Aid, Xpeditor, Alchemist, Infoman, Assyst, Test Director, Selcopy, Abend-aid, Control-M, Control-D, OPC/TWS, DCM, TMM, MIGL70, £AVRS

3 RFQ Required Form

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 80130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Info Technology
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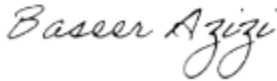
Proc Folder: 1698045 Doc Description: Mainframe Application Programmer Technical Staffing Services Proc Type: Central Master Agreement	Reason for Modification:
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Date Issued	Solicitation Closes	Solicitation No	Version
2025-08-14	2025-09-11 13:30	CRFQ 0802 DMV2600000001	1

BID RECEIVING LOCATION
 BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR
Vendor Customer Code: VS0000047407
Vendor Name : Red Sun Technology
Address :
Street : 5014 Nantucket Road
City : College Park
State : Maryland **Country :** USA **Zip :** 20740
Principal Contact : Baseer Azizi
Vendor Contact Phone: 202-280-4813 **Extension:**

FOR INFORMATION CONTACT THE BUYER
 John W Estep
 304-558-2566
 john.w.estep@wv.gov

Vendor Signature X		FEIN# 832138230	DATE Sep 11, 2025
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All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

REQUEST FOR QUOTATION :

The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (WV DMV) to establish a contract for technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts. All services will be provided at the DMV Headquarters location in Charleston, WV. Per the Bid Requirements, Specifications, Terms and Conditions attached to this solicitation.

INVOICE TO		SHIP TO	
DIVISION OF MOTOR VEHICLES 5707 MACCORKLE AVE. S.E., SUITE 200		DIVISION OF MOTOR VEHICLES RECEIVING AND PROCESSING 5707 MACCORKLE AVENUE, S.E. SUITE 200	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Tech Questions due by 10:00am	2025-09-02

	Document Phase	Document Description	Page 3
DMV2600000001	Final	Mainframe Application Programmer Technical Staffing Services	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

12. MISCELLANEOUS:

12.1 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: Baseer Azizi

Telephone Number: 202-280-4813

Fax Number: _____

Email Address: partnerships@redsuntechnology.com

Revised 2/15/2024

4 Company Profile

Red Sun Technology (RST) is a Maryland based Information Technology consulting firm. Founded in 2018 by Mr. Baseer A., possesses a strong IT background and a dedication to service. He has worked in state agencies before our founding and has used this experience to maintain a long and successful track record serving the Government ever since.

Company Size and Structure

RST is a small-sized S-corporation that prides itself on a streamlined and efficient organizational structure. As a nimble and agile firm, RST leverages its size to deliver personalized and responsive IT consulting services. Our structure supports a close-knit team of seasoned professionals, ensuring a high level of expertise and commitment to each client while maintaining the flexibility to adapt quickly to evolving needs.

RST is led by Baseer Azizi as Chief Executive Officer, overseeing a structured hierarchy that includes Dinesh Kumar as Business Development Manager and Rose Watson as Recruitment Manager. The organization operates through specialized teams: Business Development, Marketing, and Recruitment, each tasked with pivotal roles in fostering growth through new opportunities, enhancing market presence, and ensuring a robust talent acquisition strategy, respectively. This hierarchical structure underscores RST's commitment to strategic growth and efficient operational management across key business functions. RST brings a valuable depth of understanding to our clients. We are proven performers; each of our consultants bring an unparalleled commitment to performance and quality to each client they serve. This unique blend of talent and background working for State agencies and private sector firms provides an in-depth understanding of our clients' needs and ways of doing business. We understand the intricacies of State agencies, the partnership which must exist between the two parties, the budgetary cycles and strategic complexities, the demand for quality, and the public visibility of the finished product.

Our firm has successfully executed over thirty million dollars in staffing services contracts with the State and private industry in the past fifteen years either directly or as a subcontractor and have a very high success rate with our clients. Contract renewals and extensions for our staffing services resources have been at high rates from the onset. As a result, we are a company filled with long time employees and consultants. We are a known and consistent vendor for our clients.

RST is a full-service staffing company serving clients throughout the United States. The company's primary practice area is Information Technology. Our Information Technology practice offers a wide range of services from project management to technical training. The company employs seasoned professionals dedicated to delivering services in a timely and cost-effective manner.

Proven Approach to IT Professional Services for Government Clients

Our primary focus is on delivering Quality and Cost-Effective services. Our custom developed Process & Cost – optimization techniques enhance our capabilities in providing staffing solutions. The value we offer is also enhanced by the experiences we have obtained across the IT and non-IT services spectrum. RST is successful in building partnerships and has thus developed a robust and sophisticated network for our clients to leverage. Our clientele is composed of but not limited to:

RST has a proven record of successfully delivering skilled and quality contractual personnel for Government clients. Our approach is fine-tuned continually with the latest technologies and industry best practices. RST provides a highly competent value for money proposition. Our approach carefully

Red Sun Technology (RST)

✦ **Founded and Background:** Established in 2018 in Maryland by Mr. Baseer A., leveraging a strong background in staffing and extensive experience with state agencies.

✦ **Service Offerings:** A full-service staffing firm specializing in providing comprehensive staffing solutions, including temporary, temp-to-perm, and direct hire placements across various industries.

✦ **Clientele and Experience:** Boasts a successful track record with state agencies and private sector firms, managing over \$30 million in contracts. The focus is on delivering quality and cost-effective staffing solutions.

✦ **Staffing services:** Specializes in staffing services with a quick turnaround and nationwide service capability. Employs a rigorous candidate screening process to ensure top-quality talent.

✦ **Expertise and Support:** Offers a wide range of staffing services across multiple industries, including administrative, finance, healthcare, engineering, and more. Supported by a team of highly skilled and trained professionals.

✦ **Values and Approach:** Emphasizes quality, efficiency, and client satisfaction. Ensures alignment with client needs and delivers tailored staffing solutions to meet specific requirements.

✦ **Commitment and Assurance:** Committed to diversity, equal opportunity employment, and thorough employee vetting processes to ensure client security and satisfaction.

balances client requirements and budgetary constraints. We follow an intuitive and methodical approach that ensures a responsive and updated resource pool. All employees are subjected to stringent reference and background checks. We make use of multiple methods for fact-checking, verification and validation. We are an equal employment opportunity firm and do not discriminate against race, sex, or religion.

- **Staffing Approach & Experience:** RST have a continuous recruitment & Staffing approach that allows us to handle multifaceted staffing services contracts with no limitation to volume of hiring and time requirements.

- **Dedicated Recruitment Team:** Our recruitment team comprises 4 personnel including Technical Recruiters, Regional Recruiters, Sources, Research Analyst, Resource Manager, Account Manager, having an average of 6+ years of recruiting experience in US Staffing services with government and enterprise agencies.
- **Quick Turnaround Time:** RST on bench candidate strategy enables short turnaround time in submission candidate resume to the client in less than 8 hours. Our recruiter pre-screened highly skilled technical candidates and kept them ready for submission. Our complete candidate joining time is 1-2 weeks after the submission of a resume. It's subject to background checks.

RST provides:

- Candidates who are both a technical match and a cultural fit for the client
- Rigorous verification processes with back-up plans
- Highly reliable and efficient management of the entire process
- A large talent pool which covers all skill disciplines

At RST, we believe in a personal touch, our engaging consultants continuously work hard to develop and maintain relationships with you and your staff. Our cultivated network of innovative and highly qualified individuals truly sets us apart from the rest. RST works diligently understanding your specific needs, requirements and objectives. Regardless of the project size, scope or duration, RST will develop a consistent and comprehensive strategy to provide quality candidates and solutions for you and your organization. Finding the right talent is a daunting task, don't take it on alone. Our unique network of highly qualified individuals will help you take your project to the next level.

Our niche is providing skilled candidates with a quick turnaround at affordable rates. Our strategic candidate recruiting process ensures that the candidates we engage are the ones prepared to excel in our clients' positions. This means the recruiting process is more efficient, more streamlined, and more effective. Candidates we recommend are thoroughly screened and are prepared for quick placement. We don't waste time sending you less than qualified candidates. We offer multidisciplinary staffing & recruitment, business consulting & outsourcing services to clients to assist the department on all aspects of people management.

RST understands and acknowledges the state's needs for comprehensive staffing services. With our extensive experience, rapid deployment, commitment to quality, and thorough pre-assignment checks-including Live Scan fingerprinting and background verification-we are well-equipped to meet the state's diverse IT and non-IT staffing requirements, ensuring efficiency, compliance, and transparency in our solutions. Red Sun Technology (RST), founded in 2018 and based in Maryland, excels in providing high-quality staffing solutions for IT and non-IT sectors. Our tailored services address the needs of diverse industries, including government and healthcare, through a commitment to innovation and client satisfaction. RST's track record of successful projects and strong client relationships highlights our ability to deliver reliable and effective staffing solutions.

RST is led by Baseer Azizi as Chief Executive Officer, overseeing a structured hierarchy that includes Dinesh Kumar as Business Development Manager and Rose Watson as Recruitment Manager. The



organization operates through specialized teams: Business Development, Marketing, and Recruitment, each tasked with pivotal roles in fostering growth through new opportunities, enhancing market presence, and ensuring a robust talent acquisition strategy, respectively. This hierarchical structure underscores RST's commitment to strategic growth and efficient operational management across key business functions.

Baseer Azizi, Chief Executive Officer

Dinesh Kumar, BD Manager

Rose Watson, Recruitment
Manager

Business Development Team

Marketing Team

Team of Recruiters

Experience

Organization Name	Imagine Beyond Innovation, TX
Contact Person's Name & Title	Steve Summers, President
Email Address	steve.summers@imagininnov.com
Scope of Work	RST successfully provided highly skilled Mainframe Application Programmers addressing their complex business requirements. We applied deep expertise in legacy systems, including COBOL, JCL, CICS, and DB2, to maintain and enhance their mission-critical applications. By supplying programmers with the right technical background, we ensured reliable support for both modernization initiatives and ongoing operational needs.
Duration	Apr 2024 – Mar 2027

Organization Name	MG Consulting, AZ
Contact Person's Name & Title	Jessica Harris, Sr. Program Manager
Email Address	jessica@mgconsultingz.com
Scope of Work	We delivered staffing solutions that were customized to their unique project demands. Whether the need was for short-term project specialists or long-term dedicated resources, we supplied professionals who integrated seamlessly with their internal teams. This flexible staffing model allowed the client to accelerate project timelines, reduce costs, and achieve greater efficiency in mainframe application management.
Duration	Aug 2022 - Jul 2023

Organization Name	Consulting Partnerz, MO
Contact Person's Name & Title	Ritu, Manager
Email Address	ritu.rani@consultingpartnerz.com
Scope of Work	We maintained a strong commitment to quality and long-term value. Each candidate was thoroughly vetted and aligned with the client's technical and cultural requirements. By doing so, we not only addressed their immediate resource gaps but also supported their long-term IT strategy. Our partnership with this Client reinforced our role as a trusted provider of dependable mainframe staffing services.
Duration	Apr 2023 – Apr 2024