



5.3.2 Title Page

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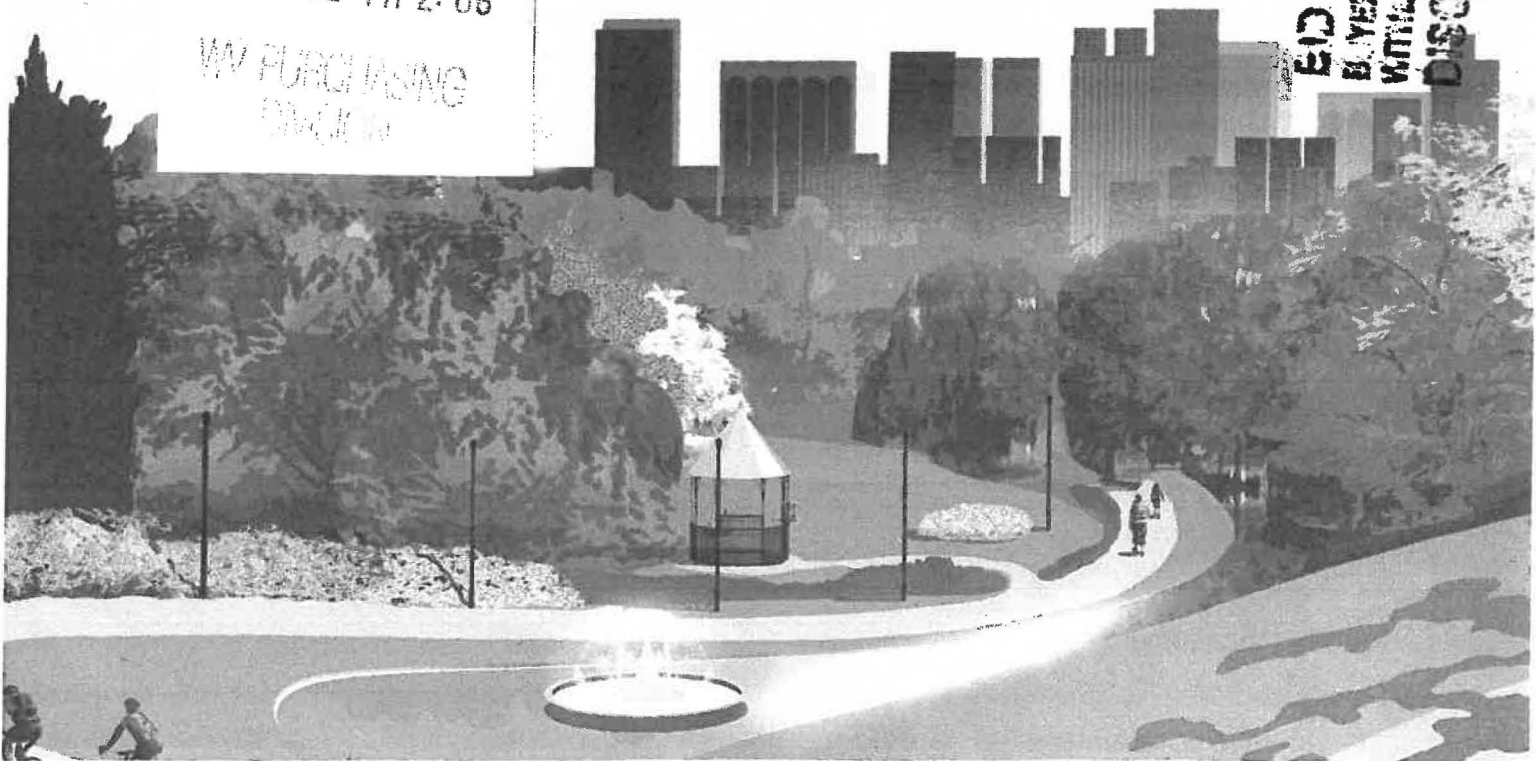
January 21, 2026

RFP to Modernize the DMV Driver System

West Virginia Department of Transportation CRFP DMV2600000001

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XXXXXXXXX—West Virginia DMV System Modernization
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 Cost Summary for Offeror's Proposed Driver's License Solution

| 1. Implementation Services (Costs are pulled from the Detail Tabs) | Total Price | No |
|--|------------------------|----|
| Phase 1 - Retire AAMVA Unified Network Interface (UNI) Platform and integrate with Mainframe DL System | \$ 2,600,000.00 | |
| Phase 2 - Retire Mainframe Driver's License system using Minimal Viable Product (MVP) approach | \$ 2,575,000.00 | |
| Phase 3 - Implement enhanced capabilities to Driver's License system and replace peripheral systems | \$ 250,000.00 | |
| Phase 4 - (State Option) Implement Vendor's Vehicle Digital Titling and Registration system | \$ - | |
| Services Subtotal | \$ 5,425,000.00 | |

| 4. Ongoing Costs (Costs Consolidated and pulled from the Detail Tabs) | A. Base-Implementation | B. Base-Post Production |
|---|------------------------|-------------------------------|
| #NAME? | \$ 550,000.00 | \$ 200,000.00 |
| #NAME? | \$ - | \$ - |
| #NAME? | \$ 600,000.00 | \$ 250,000.00 |
| #NAME? | \$ - | \$ - |
| #NAME? | \$ 650,000.00 | \$ 300,000.00 |
| #NAME? | \$ - | \$ - |
| #NAME? | \$ 900,000.00 | \$ 1,300,000.00 |
| #NAME? | \$ - | \$ - |
| | | Subscriptions Subtotal |

| | |
|--|-------------------------|
| Base Contract (Implementation Services) | \$ 5,425,000.00 |
| Base Contract (Associated Subscriptions) | \$ 2,550,000.00 |
| Total for Base Contract Only (Phases 1, 2, and 3) | \$ 7,975,000.00 |
| #NAME? | \$ - |
| #NAME? | \$ 2,200,000.00 |
| Total Contract Price (Base and Options) | \$ 10,175,000.00 |

This sheet provides an overall

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| C. Total Price | |
|-----------------------|---------------------|
| \$ | 750,000.00 |
| \$ | - |
| \$ | 850,000.00 |
| \$ | - |
| \$ | 950,000.00 |
| \$ | - |
| \$ | 2,200,000.00 |
| \$ | - |
| \$ | 4,750,000.00 |



**RFP No. XXXXXXXXXX—West Virginia DMV System Modernization
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Driver's License Software Acquisition, Implementation, and Ongoing Operation

Proposer should enter product information for each proposed software product for the driver's license solution in Sections 1 and 2 only.
The remainder of this sheet summarizes costs from other sheets and requires no entries.

| 1. Software - Core Solution | Itemize Software Modules Here and Include Pricing on Subscription Tab by Year | | |
|-----------------------------|---|----------------|-------------|
| | A. SKU | B. Product No. | C. Quantity |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

| 2. Third Party Products | Itemize Software Modules Here and Include Pricing on Subscription Tab by Year | | |
|-------------------------|---|----------------|-------------|
| | A. SKU | B. Product No. | C. Quantity |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |

| 3. Services | Total Price |
|--|------------------------|
| Phase 1 - Retire AAMVA Unified Network Interface (UNI) Platform and integrate with Mainframe DL System | \$ 2,600,000.00 |
| Phase 2 - Retire Mainframe Driver's License system using Minimal Viable Product (MVP) approach | \$ 2,575,000.00 |
| Phase 3 - Implement enhanced capabilities to Driver's License system and replace peripheral systems | \$ 250,000.00 |
| Phase 4 - (State Option) Implement Vendor's Vehicle Digital Titling and Registration system | \$ - |
| Services Subtotal | \$ 5,425,000.00 |

| 4. SaaS Subscription Costs | A. Initial Implementation | B. Post Production | C. Total Price (A+B) |
|----------------------------|---------------------------|------------------------------------|------------------------|
| #NAME? | \$ 550,000.00 | \$ 200,000.00 | \$ 750,000.00 |
| #NAME? | \$ - | \$ - | \$ - |
| #NAME? | \$ 600,000.00 | \$ 250,000.00 | \$ 850,000.00 |
| #NAME? | \$ - | \$ - | \$ - |
| #NAME? | \$ 650,000.00 | \$ 300,000.00 | \$ 950,000.00 |
| #NAME? | \$ - | \$ - | \$ - |
| #NAME? | \$ 900,000.00 | \$ 1,300,000.00 | \$ 2,200,000.00 |
| #NAME? | \$ - | \$ - | \$ - |
| | | Subscription Costs Subtotal | \$ 4,750,000.00 |

STATE OPTION
STATE OPTION

| | |
|--|-------------------------|
| Total Price (Sum of Subtotals of Section 3-Services and 4-Software Subscriptions) | \$ 10,175,000.00 |
|--|-------------------------|

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Enter pricing and anticipated delivery dates for Phase 1.



Phase 1 - Retire AAMVA Unified Network Interface (UNI) Platform and integrate with Mainframe DL System

| 1. Deliverables/Milestones | A. Total Price | Target Delivery Date | % |
|---|-----------------|----------------------|---------|
| Project Plans and Kick-off Meeting, including: Project Work Plan, Project Kick-off Meeting, Project Management Plan with Resource Management Plan, Release Management Plan, Quality Management Plan, Knowledge Transfer Plan, Stakeholder Engagement Plan, Organizational Change Management (OCM) Plan, Master Test Plan, Data Conversion-Migration Plan, Interface Plan, Training Plan, Production Support/HelpDesk Support Plan, Go-Live Deployment Plan, Operational Level Agreements, Service Level Agreements, Post Go-Live Plan, Security Plan Design: System Detailed Design Document (SDDD) & Requirements Traceability Matrix | \$ - | 2026-05-08 | 0.00% |
| Development: Helpdesk Support Tools/Monitoring Tools, Modified Cobol, Copybooks, Modifications, etc. Restful Services, Build or Prepare the required Testing Environments, Unit Tested Restful Services, Unit tested Cobol Code/JCL, & Unit Test Reports, Workflows | \$ - | 2026-08-01 | 0.00% |
| Testing: System Test Report, Integration Test Report, Security Test Report, Performance Test Report, User Acceptance Test (UAT) Report, & Approved Configured Software | \$ - | 2026-11-01 | 0.00% |
| Production Readiness: Training Materials, Training Course Pilot (pre-UAT), End-User Training, Enterprise Readiness Plan, Support/Materials per Approved Plan, Delivery and Commissioning of Any Required Hardware & Cut-over to Production | \$ - | 2027-02-01 | 0.00% |
| Phase 1 Release Acceptance | \$ 2,600,000.00 | | 100.00% |
| Release Services Subtotal | \$ 2,600,000.00 | | 100.00% |

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Enter the subscription cost per year for Phase 1.



| 1. Annual Software Subscription - Core Solution | Initial Implementation | | Post Production | | | | | | | | |
|--|------------------------|---------------|--|--------|--------|--------|--------|--------|--------|---------|----------------------|
| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | |
| Core Solution Software Components | \$ 300,000.00 | \$ 250,000.00 | \$ 200,000.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Application Managed Services | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Hardware Maintenance and Refresh | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Hosting | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Subtotal: Core Software During Initial Implementation | \$ 550,000.00 | | Subtotal: Core Software During Production Support | | | | | | | | \$ 200,000.00 |

| 2. Annual Software Subscription - Third-Party | Initial Implementation | | Post Production | | | | | | | | |
|---|------------------------|--------|---|--------|--------|--------|--------|--------|--------|---------|-------------|
| | Year 2 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | |
| | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Subtotal: Third-Party Software During Initial Implementation | \$ - | | Subtotal: Third-Party Software During Production Support | | | | | | | | \$ - |

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Enter pricing and anticipated delivery dates for Phase 2.



Phase 2 - Retire Mainframe Driver's License system using Minimal Viable Product (MVP) approach

| 1. Deliverables/Milestones | A. Total Price | Target Delivery Date | % |
|--|------------------------|----------------------|----------------|
| Project Plans and Kick-off Meeting, including: Project Work Plan, Project Kick-off Meeting, Project Management Plan with Resource Management Plan, Release Management Plan, Quality Management Plan, Knowledge Transfer Plan, Stakeholder Engagement Plan, Organizational Change Management (OCM) Plan, Master Test Plan, Data Conversion-Migration Plan, Interface Plan, Training Plan, Production Support/HelpDesk Support Plan, Go-Live Deployment Plan, Operational Level Agreements, Service Level Agreements, Post Go-Live Plan, Security Plan | \$ - | 2027-02-01 | 0.00% |
| Design: System Detailed Design Document (SDDD) & Requirements Traceability Matrix | | | |
| Development: Configured Software, Unit Tested Interface Programs, Unit Tested Conversion Programs, Mock Data Conversion 1, & Mock Data Conversion 2 | \$ - | 2027-07-01 | 0.00% |
| Unit Tested Custom Objects (Forms, Reports, Workflows) - Pulled from Subtotal Cost, Phase 2 Customizations | \$ - | | 0.00% |
| Testing: System Test Report, Integration Test Report, Security Test Report, Performance Test Report, User Acceptance Test (UAT) Report, & Approved Configured Software | \$ - | 2027-12-01 | 0.00% |
| Production Readiness: Training Materials, Training Course Pilot (pre-UAT), End-User Training, Enterprise Readiness Plan, Support/Materials per Approved Plan, Delivery and Commissioning of Any Required Hardware & Cut-over to Production | \$ 2,575,000.00 | 2028-03-01 | 100.00% |
| Phase 2 Acceptance | \$ - | | 0.00% |
| Release Services Subtotal | \$ 2,575,000.00 | | 100.00% |

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Enter the subscription cost per year for Phase 2.



| 1. Annual Software Subscription - Core Solution including Application Managed Services | Initial Implementation | | Post Production | | | | | | | | |
|--|------------------------|---------------|--|--------|--------|--------|--------|--------|--------|---------|----------------------|
| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | |
| Core Solution Software Components | \$ 300,000.00 | \$ 300,000.00 | \$ 250,000.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Application Managed Services | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Hardware Maintenance and Refreshes | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Hosting | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Subtotal: Core Software During Initial Implementation | \$ 600,000.00 | | Subtotal: Core Software During Production Support | | | | | | | | \$ 250,000.00 |

| 2. Annual Software Subscription - Third-Party | Initial Implementation | | Post Production | | | | | | | | |
|---|------------------------|--------|---|--------|--------|--------|--------|--------|--------|---------|-------------|
| | Year 2 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | |
| | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Subtotal: Third-Party Software During Initial Implementation | \$ - | | Subtotal: Third-Party Software During Production Support | | | | | | | | \$ - |

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Enter pricing and anticipated delivery dates for Phase 3.



Phase 3 - Implement enhanced capabilities to Driver's License system and replace peripheral systems

| 1. Deliverables/Milestones | A. Total Price | Target Date | % |
|---|-----------------------|--------------------|----------------|
| Project Plans and Kick-off Meeting, including: Project Work Plan, Project Kick-off Meeting, Project Management Plan with Resource Management Plan, Release Management Plan, Quality Management Plan, Knowledge Transfer Plan, Stakeholder Engagement Plan, Organizational Change Management (OCM) Plan, Master Test Plan, Data Conversion-Migration Plan, Interface Plan, Training Plan, Production Support/HelpDesk Support Plan, Go-Live Deployment Plan, Operational Level Agreements, Service Level Agreements, Post Go-Live Plan, Security Plan Design: System Detailed Design Document (SDDD) & Requirements Traceability Matrix | \$ - | 2028-03-01 | 0.00% |
| Development: Configured Software, Unit Tested Interface Programs, Unit Tested Conversion Programs, Mock Data Conversion 1, & Mock Data Conversion 2 | \$ - | 2028-10-01 | 0.00% |
| Unit Tested Custom Objects (Forms, Reports, Workflows) - Pulled from Subtotal Cost, Phase 3 Customizations | \$ - | | 0.00% |
| Testing: System Test Report, Integration Test Report, Security Test Report, Performance Test Report, User Acceptance Test (UAT) Report, & Approved Configured Software | \$ - | 2029-02-01 | 0.00% |
| Production Readiness: Training Materials, Training Course Pilot (pre-UAT), End-User Training, Enterprise Readiness Plan, Support/Materials per Approved Plan, Delivery and Commissioning of Any Required Hardware & Cut-over to Production | \$ 250,000.00 | 2029-05-01 | 100.00% |
| Phase 3 Acceptance | \$ - | 2029-07-01 | 0.00% |
| Release Services Subtotal | \$ 250,000.00 | | 100.00% |

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Enter the subscription cost per year for Phase 3.



| 1. Annual Software Subscription - Core Solution | Initial Implementation | | Post Production | | | | | | | | |
|--|------------------------|---------------|--|--------|--------|--------|--------|--------|--------|---------|----------------------|
| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | |
| Core Solution Software Components | \$ 325,000.00 | \$ 325,000.00 | \$ 300,000.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Application Managed Services | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Hardware Maintenance and Refreshes | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Hosting | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Subtotal: Core Software During Initial Implementation | \$ 650,000.00 | | Subtotal: Core Software During Production Support | | | | | | | | \$ 300,000.00 |

| 2. Annual Software Subscription - Third-Party | Initial Implementation | | Post Production | | | | | | | | |
|---|------------------------|--------|---|--------|--------|--------|--------|--------|--------|---------|-------------|
| | Year 2 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | |
| | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | |
| Subtotal: Third-Party Software During Initial Implementation | \$ - | | Subtotal: Third-Party Software During Production Support | | | | | | | | \$ - |

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Phase 4 - (State Option) Implement Vendor's Vehicle Digital Titling and Registration system

| J. Deliverables / Milestones | A. Total Price | Target Date | % |
|--|----------------|-------------|--------------|
| Project Plans and Kick-off Meeting, including: Project Work Plan, Project Kick-off Meeting, Project Management Plan with Resource Management Plan, Release Management Plan, Quality Management Plan, Knowledge Transfer Plan, Stakeholder Engagement Plan, Organizational Change Management (OCM) Plan, Master End Plan, Data Conversion Migration Plan, Interface Plan, Training Plan, Production Support / Help Desk Support Plan, Go-Live Deployment Plan, Operational Level Agreement, Service Level Agreement, Post-Go-Live Plan, Security Plan | \$ | | 0.00% |
| Design: System Detailed Design Documents (SDD) & Requirements Traceability Matrix | | | |
| Development: Configured Software, Unit Test/Interface Programs, Unit Test/Conversion Programs, Mock Data Conversion J & Mock Data Conversion Z | \$ | | 0.00% |
| Unit Test/Custom Objects (Forms, Reports, Workflows) - Priced from Subtotal Cost, Phase 3 Customizations | \$ | | 0.00% |
| Testing: System Test Report, Integration Test Report, Security Test Report, Performance Test Report, User Acceptance Test (UAT) Report, & Approved Configured Software | \$ | | 0.00% |
| Production Readiness: Training Materials, Training Course Plan & MAT, End User Training, Interphase Readiness Plan, System Interference Mitigation Plan, Delivery and Commissioning of Required Hardware & Kick-over to Production | | | |
| Phase 4 Acceptance | \$ | | 0.00% |
| Release Services Subtotal | \$ | | 0.00% |

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Enter the subscription cost per year for Phase 4.



| 1. Annual Software Subscription - Core Solution | Initial Implementation | | Post Production | | | | | | | | | |
|--|------------------------|----------------------|-----------------|---------------|--------|--------|--------|--------|--------|---------|--|------------------------|
| | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | | |
| Core Solution Software Components | \$ 450,000.00 | \$ 450,000.00 | \$ 425,000.00 | \$ 875,000.00 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | | |
| Application Managed Services | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | | |
| Hardware Maintenance and Refreshes | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | | |
| Hosting | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | | |
| Subtotal: Core Software During Initial Implementation | | \$ 900,000.00 | | | | | | | | | Subtotal: Core Software During Production Support | \$ 1,300,000.00 |

| 2. Annual Software Subscription - Third-Party | Initial Implementation | | Post Production | | | | | | | | | |
|---|------------------------|-------------|-----------------|--------|--------|--------|--------|--------|--------|---------|---|-------------|
| | Year 2 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | | |
| | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | | |
| | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | | |
| Subtotal: Third-Party Software During Initial Implementation | | \$ - | | | | | | | | | Subtotal: Third-Party Software During Production Support | \$ - |