



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 1

 List View

General Information

Contact

Default Values

Discount

Document Information

Clarification Request

Procurement Folder: 1807588

Procurement Type: Central Purchase Order

Vendor ID: VS0000046051



Legal Name: rUSD solutions

Alias/DBA: Raj Somas DBA/ rUSD solutions

Total Bid: \$43,932.00

Response Date: 11/19/2025



Response Time: 9:12

Responded By User ID: ssusindharan



First Name: Susindharan

Last Name: K

Email: susindharan@rusdsolutions

Phone: 2014974474

SO Doc Code: CRFQ

SO Dept: 0708

SO Doc ID: ABC2600000001

Published Date: 11/13/25

Close Date: 11/19/25

Close Time: 13:30

Status: Closed

Solicitation Description: Network Switches, accessories,
Subscription & Support

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1807588
Solicitation Description: Network Switches, accessories, Subscription & Support
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2025-11-19 13:30	SR 0708 ESR11192500000003213	1

VENDOR

VS0000046051
rusd solutions

Solicitation Number: CRFQ 0708 ABC2600000001

Total Bid: 43932 **Response Date:** 2025-11-19 **Response Time:** 09:12:51

Comments:

FOR INFORMATION CONTACT THE BUYER
James W Atkins
(304) 558-0094
james.w.atkins@wv.gov

Vendor
Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Ethernet Switch POE+ or Equal	6.00000	EA	6175.000000	37050.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments:

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	SFP+transceiver module	4.00000	EA	1160.000000	4640.00

Comm Code	Manufacturer	Specification	Model #
43210000			

Commodity Line Comments:

Extended Description:

SFP+transceiver module

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Power Cord	6.00000	EA	27.000000	162.00

Comm Code	Manufacturer	Specification	Model #
43210000			

Commodity Line Comments:

Extended Description:

Power Cord

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Ethernet Switch POE+ or Equal	4.00000	EA	130.000000	520.00

Comm Code	Manufacturer	Specification	Model #
43210000			

Commodity Line Comments:

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	SaaS Subscription 3 yr & EW SaaS Support	6.00000	EA	260.000000	1560.00

Comm Code	Manufacturer	Specification	Model #
81162000			

Commodity Line Comments:

Extended Description:
SaaS Subscription 3 yr & EW SaaS Support



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 1807588			Reason for Modification: Addendum No. 1 Vendor questions and Responses
Doc Description: Network Switches, accessories, Subscription & Support			
Proc Type: Central Purchase Order			
Date Issued	Solicitation Closes	Solicitation No	Version
2025-11-13	2025-11-19 13:30	CRFQ 0708 ABC2600000001	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code:
Vendor Name : rusd solutions
Address :
Street : PO Box 404
City : Tappan
State : NY **Country :** USA **Zip :** 10983
Principal Contact : Susindharan K
Vendor Contact Phone: 201.497.4474 **Extension:**

FOR INFORMATION CONTACT THE BUYER

James W Atkins
(304) 558-0094
james.w.atkins@wv.gov

Vendor Signature X *K.S. A* **FEIN#** 46-5096719 **DATE** 11/19/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**ADDENDUM NO. 1**

Addendum No. 1 issued to publish and distribute the attached information to the Vendor Community

The West Virginia Purchasing Division is soliciting bids on behalf of Alcohol Beverage and Control Administration to establish a contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS support or equal for 3 years per the attached specifications and terms and conditions

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV	ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Ethernet Switch POE+ or Equal	6.00000	EA	\$6,175.00	\$37,050.00

Comm Code	Manufacturer	Specification	Model #
43222612			

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV	ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	SFP+transceiver module	4.00000	EA	\$1,160.00	\$4,640.00

Comm Code	Manufacturer	Specification	Model #
43210000			

Extended Description:

SFP+transceiver module

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV	ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Power Cord	6.00000	EA	\$27.00	\$162.00

Comm Code	Manufacturer	Specification	Model #
43210000			

Extended Description:

Power Cord

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV	ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Ethernet Switch POE+ or Equal	4.00000	EA	\$130.00	\$520.00

Comm Code	Manufacturer	Specification	Model #
43210000			

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US		ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	SaaS Subscription 3 yr & EW SaaS Support	6.00000	EA	\$260.00	\$1,560.00

Comm Code	Manufacturer	Specification	Model #
81162000			

Extended Description:
SaaS Subscription 3 yr & EW SaaS Support

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions due by 3:00pm EST	2025-11-06

	Document Phase	Document Description	Page 5
ABC2600000001	Final	Network Switches, accessories, Subscription & Support	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

(Printed Name and Title) _____

(Address) _____

(Phone Number) / (Fax Number) _____

(email address) _____

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

(Company)

(Signature of Authorized Representative)

(Printed Name and Title of Authorized Representative) (Date)

(Phone Number) (Fax Number)

(Email Address)

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.:

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|---|--|
| ☐ Addendum No. 1 | ☐ Addendum No. 6 |
| ☐ Addendum No. 2 | ☐ Addendum No. 7 |
| ☐ Addendum No. 3 | ☐ Addendum No. 8 |
| ☐ Addendum No. 4 | ☐ Addendum No. 9 |
| ☐ Addendum No. 5 | ☐ Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company

K. S. A

Authorized Signature

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

REQUEST FOR QUOTATION
Switches, Transceiver Modules, Power Cords, Twinaxial Cables, SaaS Support and Subscription

SPECIFICATIONS

1. PURPOSE AND SCOPE: The West Virginia Purchasing Division is soliciting bids on behalf of Alcohol Beverage and Control Administration to establish a contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS support or equal for 3 years.

2. DEFINITIONS: The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.

2.1 “Contract Item” means switches, transceiver modules and technical support and maintenance as more fully described by these specifications.

2.2 “Pricing Page” means the pages, contained in wvOASIS or attached as Exhibit A, upon which Vendor should list its proposed price for the Contract Items.

2.3 “Solicitation” means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

2.4 “PoE” means Power over Ethernet.

2.5 “GbE” means Gigabit Ethernet.

2.6 “SFP” means Small Form-Factor Pluggable.

2.7 “GBIC” means Gigabit Interface Converter

2.8 “GBps” means Gigabit per second.

2.9 “Gigabit” means 1,000 megabits per second.

2.10 “GHz” means Gigahertz.

3. GENERAL REQUIREMENTS:

3.1 Mandatory Contract Item Requirements: Contract Item must meet or exceed the mandatory requirements listed below.

3.1.1 Extreme Networks 48x10/100/1000Base-T Ethernet Switch POE+ or Equal (PN 5320-48P-8XE) (Qty 6)

REQUEST FOR QUOTATION

Switches, Transceiver Modules, Power Cords, Twinaxial Cables, SaaS Support and Subscription

- 3.1.1.1** 48 x 10/100/1000Base-T 802.3at (30W) ports, Full/Half duplex autosensing MACsec-capable.

- 3.1.1.2** 8 x 1 GB SFP uplink ports (includes 2 x stacking ports @ 10GB min, should be upgradable to 10Gb SFP+ via software license. Macsec-capable - 100Mb operation supported on last 4 uplink ports.

- ### 3.1.1.3 1 x Serial console port (RJ-45).

- #### 3.1.1.4 1 x USB Micro-B console port.

- ### 3.1.2 Extreme Networks - SFP+ transceiver module – 10GigE – 10G-SR or Equal (PN 10301) (Qty 4)

- 3.1.2.1 Must have data transfer rate of 10 Gbps (Gigabits per second)**

- 3.1.3 Power Cord, 15A, USA, NEMA 5-15, IEC320-C15 or Equal (PN 10099)
(Qty 6)**

- ### 3.1.4 Extreme Networks 1M 3ft 10G SFP+ Passive Direct Attach Twinaxial Cable or Equal (PN 10304) (Qty 4)

- ### 3.1.5 ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS Support - 3 years or Equal (PN XIQ-PIL-S-C-EW-3YR) (Qty 6)

- ### 3.1.6 Alternate 'or Equal' Submission

- 3.1.6.1** Vendor submitting an alternate brand must include manufacturer part/model numbers with bid pricing. Vendor submitting an alternate brand must include documentation confirming interoperability with Extreme Networks hardware with their bid. Vendor must include alternate brand information with alternative part numbers on the Pricing Sheet.

- 3.1.6.2** If Vendor is submitting an "or Equal" product, this information must be provided at the time of submitting bid response. Any documentation supporting such should be submitted with bid response. This information may be required before award of contract.

- 3.1.6.3** Vendor will assume any costs related to any required installation of new software, hardware and/or training of the alternate submission provide as part of this agreement.

REQUEST FOR QUOTATION

Switches, Transceiver Modules, Power Cords, Twinaxial Cables, SaaS Support and Subscription

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price for the Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Page: Vendor should complete the Pricing Page by filling in the unit price and total prices for each line item. Vendor should complete the Pricing Page in full as failure to complete the Pricing Page in its entirety may result in Vendor's bid being disqualified.

Vendor should type or electronically enter the information into the Pricing Page to prevent errors in the evaluation.

5. PAYMENT:

5.1 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

6.1 Shipment and Delivery: Vendor shall ship the Contract Items immediately after being awarded this Contract and receiving a purchase order or notice to proceed. Vendor shall deliver the Contract Items within 60 working days after receiving a purchase order or notice to proceed. Contract Items must be delivered to Agency at 900 Pennsylvania Ave. 4th floor, Charleston, WV 25302.

6.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if the shipment of the Contract Items will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the Contract, and/or obtaining the Contract Items from a third party.

Any Agency seeking to obtain the Contract Items from a third party under this provision must first obtain approval of the Purchasing Division.

6.3 Delivery Payment/Risk of Loss: Vendor shall deliver the Contract Items F.O.B. destination to the Agency's location.

6.4 Return of Unacceptable Items: If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses.

REQUEST FOR QUOTATION

Switches, Transceiver Modules, Power Cords, Twinaxial Cables, SaaS Support and Subscription

If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

- 6.5 Return Due to Agency Error:** Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7 VENDOR DEFAULT:

- 7.1** The following shall be considered a vendor default under this Contract.

- 7.1.1 Failure to provide Contract Items in accordance with the requirements contained herein.
- 7.1.2 Failure to comply with other specifications and requirements contained herein.
- 7.1.3 Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4 Failure to remedy deficient performance upon request.

- 7.2** The following remedies shall be available to Agency upon default.

- 7.2.1 Immediate cancellation of the Contract.
- 7.2.2 Immediate cancellation of one or more release orders issued under this Contract.
- 7.2.3 Any other remedies available in law or equity.

REQUEST FOR QUOTATION
Switches, Transceiver Modules, Power Cords, Twinaxial Cables, SaaS Support and Subscription

Exhibit A

<u>Item</u>	<u>Specifi cation</u>	<u>Description</u>	<u>Brand Bid</u>	<u>Model Bid</u>	<u>UM</u>	<u>Unit Cost</u>	<u>Qty</u>	<u>Extended Cost</u>
1.	3.1.1	Extreme Networks 48x10/100/1000Base-T Ethernet Switch POE+ or Equal (PN 5320- 48P-8XE)			Each	\$6,175.00	X6	\$ 37,050.00
2.	3.1.2	Extreme Networks - SFP+ transceiver module - 10GigE - 10G-SR or Equal (PN 10301)			Each	\$1,160.00	X4	\$ 4,640.00
3.	3.1.3	Power Cord, 15A, USA, NEMA 5-15, IEC320-C15 or Equal (PN 10099)			Each	\$ 27.00	X6	\$162.00
4.	3.1.4	Extreme Networks 1M SFP+ Twinaxial Cable (PN 10304)			Each	\$130.00	X4	\$520.00
5.	3.1.5	ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS Support - 3 years or Equal (PN XIQ-PIL-S-C-EW- 3YR)			Each	\$260.00	X6	\$1,560.00
Total Bid Amount								\$ 43,932.00

(PRICING PAGE MUST BE COMPLETED AND SUBMITTED WITH BID)

Vendor Name (PRINT)	<u>rusd solutions</u>
Vendor Signature	<u></u>
Email Address	<u>info@rusdsolutions.com</u>