



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 3

List View

General Information [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 1807588

Procurement Type: Central Purchase Order

Vendor ID: VS0000020628

Legal Name: AXELLIANT LLC

Alias/DBA:

Total Bid: \$40,649.58

Response Date: 11/18/2025

Response Time: 19:03

Responded By User ID: Mkhan786

First Name: Ali

Last Name: Abrar

Email: bidteam@axelliant.com

Phone: 4245351018

SO Doc Code: CRFQ

SO Dept: 0708

SO Doc ID: ABC2600000001

Published Date: 11/13/25

Close Date: 11/19/25

Close Time: 13:30

Status: Closed

Solicitation Description: Network Switches, accessories, Subscription & Support

Total of Header Attachments: 3

Total of All Attachments: 3



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1807588
Solicitation Description: Network Switches, accessories, Subscription & Support
Proc Type: Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2025-11-19 13:30	SR 0708 ESR11182500000003206	1

VENDOR
VS0000020628
AXELLIANT LLC

Solicitation Number: CRFQ 0708 ABC2600000001
Total Bid: 40649.58000000000174622982740 **Response Date:** 2025-11-18 **Response Time:** 19:03:08
Comments:

FOR INFORMATION CONTACT THE BUYER
James W Atkins
(304) 558-0094
james.w.atkins@wv.gov

Vendor		
Signature X	FEIN#	DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Ethernet Switch POE+ or Equal	6.00000	EA	5713.580000	34281.48

Comm Code	Manufacturer	Specification	Model #
43222612			

Commodity Line Comments: Part#: 5320-48P-8XE
 ExtremeSwitching 5320 48x10/100/1000BASET
 FDX/HDX PoE+ 8x10G unpopulated SFP+ MACSec
 capable 1x internal fixed PSU fans
 3 WEEKS

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	SFP+transceiver module	4.00000	EA	1075.210000	4300.84

Comm Code	Manufacturer	Specification	Model #
43210000			

Commodity Line Comments: Part#: 10301
 10 Gigabit Ethernet SFP+ module 850nm MMF 26-
 300m link LC connector.
 2 WEEKS

Extended Description:

SFP+transceiver module

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Power Cord	6.00000	EA	16.530000	99.18

Comm Code	Manufacturer	Specification	Model #
43210000			

Commodity Line Comments: Part#: 10138
 EXTREME NETWORKS - Power Cord,NEMA,13A,NEMA
 5-15P,C13,ST - 10138
 2 WEEKS

Extended Description:

Power Cord

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Ethernet Switch POE+ or Equal	4.00000	EA	119.390000	477.56

Comm Code	Manufacturer	Specification	Model #
43210000			

Commodity Line Comments: Part#: 10304
 10 Gigabit Ethernet SFP+ passive cable assembly 1m
 length.
 2 WEEKS

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	SaaS Subscription 3 yr & EW SaaS Support	6.00000	EA	248.420000	1490.52

Comm Code	Manufacturer	Specification	Model #
81162000			

Commodity Line Comments: Part#: XIQ-PIL-S-C-EW
ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS
Support for one (1) device (3 year)
3 DAYS ARO

Extended Description:

SaaS Subscription 3 yr & EW SaaS Support



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 1807588

Doc Description: Network Switches, accessories, Subscription & Support

Reason for Modification:

Addendum No. 1

Vendor questions and Responses

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2025-11-13	2025-11-19 13:30	CRFQ 0708 ABC2600000001	2

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Customer Code: VS0000020628

Vendor Name : Axelliant LLC

Address : 21250 Hawthorne Blvd, Suite 500

Street :

City : Torrance

State : CA

Country : US

Zip : 90503

Principal Contact : Shahzad Munawwar

Vendor Contact Phone: 424-535-1018

Extension:

FOR INFORMATION CONTACT THE BUYER

James W Atkins

(304) 558-0094

james.w.atkins@wv.gov

Vendor Axelliant LLC
Signature X

Shahzad
Munawwar
Digitally signed by Shahzad
Munawwar
DN: cn=Shahzad Munawwar,
o=Axelliant LLC, ou,
email=shahzad.munawwar@axe
lliant.com, c=US
Date: 2025.11.17 14:17:41 -08'00'

FEIN# 84-2165924

DATE 11/18/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

ADDENDUM NO. 1

Addendum No. 1 issued to publish and distribute the attached information to the Vendor Community

The West Virginia Purchasing Division is soliciting bids on behalf of Alcohol Beverage and Control Administration to establish a contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS support or equal for 3 years per the attached specifications and terms and conditions

INVOICE TO			SHIP TO		
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US			ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Ethernet Switch POE+ or Equal	6.00000	EA	\$5,713.58	\$34,281.48

Comm Code	Manufacturer	Specification	Model #
43222612	Extreme Network		5320-48P-8XE

Extended Description:
A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

INVOICE TO			SHIP TO		
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US			ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	SFP+transceiver module	4.00000	EA	\$1,075.12	\$4,300.48

Comm Code	Manufacturer	Specification	Model #
43210000	Extreme Network		10301

Extended Description:
SFP+transceiver module

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV	ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Power Cord	6.00000	EA	\$16.53	\$99.18

Comm Code	Manufacturer	Specification	Model #
43210000	Extreme Network		10138

Extended Description:

Power Cord

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV	ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Ethernet Switch POE+ or Equal	4.00000	EA	\$119.39	\$477.56

Comm Code	Manufacturer	Specification	Model #
43210000	Extreme Network		10304

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

INVOICE TO			SHIP TO		
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US			ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	SaaS Subscription 3 yr & EW SaaS Support	6.00000	EA	\$248.42	\$1,490.52

Comm Code	Manufacturer	Specification	Model #
81162000	Extreme Network		XIQ-PIL-S-C-EW

Extended Description:
SaaS Subscription 3 yr & EW SaaS Support

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions due by 3:00pm EST	2025-11-06

	Document Phase	Document Description	Page 5
ABC2600000001	Final	Network Switches, accessories, Subscription & Support	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 1807588

Doc Description: Network Switches, accessories, Subscription & Support

Reason for Modification:

Addendum No. 1

Vendor questions and Responses

Proc Type: Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2025-10-30	2025-11-19 13:30	CRFQ 0708 ABC2600000001	2

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON WV 25305

US

VENDOR

Vendor Customer Code: VS0000020628

Vendor Name : Axelliant LLC

Address : 21250 Hawthorne Blvd, Suite 500

Street :

City : Torrance

State : CA

Country : US

Zip : 90503

Principal Contact :

Vendor Contact Phone: 424-535-1018

Extension:

FOR INFORMATION CONTACT THE BUYER

James W Atkins

(304) 558-0094

james.w.atkins@wv.gov

Vendor Signature X Axelliant LLC

Shahzad
Munawwar

Digitally signed by Shahzad
Munawwar
DN: cn=Shahzad Munawwar,
o=Axelliant LLC, ou,
email=shahzad.munawwar@axel
liant.com, c=US
Date: 2025.11.17 14:32:48 -0800

FEIN# 84-2165924

DATE 11/18/2025

All offers subject to all terms and conditions contained in this solicitation

Note: Please note that the quoted prices are valid till 12/12/2025.

ADDITIONAL INFORMATION**ADDENDUM NO. 1**

Addendum No. 1 issued to publish and distribute the attached information to the Vendor Community

The West Virginia Purchasing Division is soliciting bids on behalf of Alcohol Beverage and Control Administration to establish a contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS support or equal for 3 years per the attached specifications and terms and conditions

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US		ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Ethernet Switch POE+ or Equal	6.00000	EA	\$5,713.58	\$34,281.48

Comm Code	Manufacturer	Specification	Model #
43222612	Extreme Network		5320-48P-8XE lead time: 3 weeks

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US		ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	SFP+transceiver module	4.00000	EA	\$1,075.12	\$4,300.48

Comm Code	Manufacturer	Specification	Model #
43210000	Extreme Network		10301 lead time: 2 weeks

Extended Description:

SFP+transceiver module

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV	ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Power Cord	6.00000	EA	\$16.53	\$99.18

Comm Code	Manufacturer	Specification	Model #
43210000	Extreme Network		10138 lead time: 3 weeks

Extended Description:

Power Cord

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV	ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Ethernet Switch POE+ or Equal	4.00000	EA	\$119.39	\$477.56

Comm Code	Manufacturer	Specification	Model #
43210000	Extreme Network		10304 lead time: 2 weeks

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US		ALCOHOL BEVERAGE CONTROL COMMISSION 4TH FLOOR 900 PENNSYLVANIA AVE CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	SaaS Subscription 3 yr & EW SaaS Support	6.00000	EA	\$248.42	\$1,490.52

Comm Code	Manufacturer	Specification	Model #
81162000	Extreme Network		XIQ-PIL-S-C-EW

Extended Description:
SaaS Subscription 3 yr & EW SaaS Support

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions due by 3:00pm EST	2025-11-06

SOLICITATION NUMBER: CRFQ ABC26*01

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☒ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Description of Modification to Solicitation:

1. Vendor questions and Responses

No other changes

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

Vendor Questions

CRFQ ABC26*01

Q1. The RFQ states "Extreme network PoE+ switch or equal"

Are switches from Extreme required or will other vendor switches be evaluated?

A: See section 3.1.6 Alternate 'or Equal' Submission

Q2. Is there a particular model switch or the equivalent that is required?

A: See section 3.1.6 Alternate 'or Equal' Submission

Q3. Line #1 states 6 quantity of PoE network switches, and line #4 states 4 quantity of PoE network switches.

Can you confirm what is the total number of switches being requested?

A: 6 Extreme Networks 48x10/100/1000Base-T Ethernet Switch POE+ or Equal (PN 5320-48P-8XE)

Q4. I assume line #4 should have been qty 4 of twinaxial cable

If this is true, can you confirm that twinaxial is being used interchangeably with "DAC"?

A: 4 twinaxial cables are all that is needed. The twinaxial 10 gig SFP+ to SFP+ 1 m cables are essentially DACs.

Q5. Is there a preference or requirement for passive vs active DAC?

A: We do not need active DACs.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ ABC26*01

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

☒ Addendum No. 1	☐ Addendum No. 6
☐ Addendum No. 2	☐ Addendum No. 7
☐ Addendum No. 3	☐ Addendum No. 8
☐ Addendum No. 4	☐ Addendum No. 9
☐ Addendum No. 5	☐ Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Axelliant LLC

Shahzad
Munawwar

Company

Digitally signed by Shahzad Munawwar
DN: cn=Shahzad Munawwar, o=Axelliant LLC,
ou, email=shahzad.munawwar@axelliant.com,
c=US
Date: 2025.11.17 14:25:14 -0800

Authorized Signature

11/18/2025

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



Sales Quotation

OPEN MARKET QUOTE

Quote Number: JA-11182025

DUNS: 117136137, CAGE Code: 8JAR0

Unique Entity ID number: MRGNG4T1DM35

We are a certified Minority business.

Quote Date: 11/18/2025

Expiration Date: 12/12/2025

Network Switches, accessories, Subscription & Support

To: James W Atkins
Email: james.w.atkins@wv.gov
Phone No: (304) 558 - 0094
WV - Department of Administration

From: Ali Abrar
Phone: 816-682-3725
Email: ali.abrar@axelliant.com
Fax: 310-375-8493

Line#	Part Number	Product Description	QTY	Unit Price	Extended Price
1	5320-48P-8XE	ExtremeSwitching 5320 48x10/100/1000BASET FDX/HDX PoE+ 8x10G unpopulated SFP+ MACSec capable 1x internal fixed PSU fans	6	\$5,713.58	\$34,281.48
2	10301	10 Gigabit Ethernet SFP+ module 850nm MMF 26-300m link LC connector	4	\$1,075.21	\$4,300.84
3	10138	EXTREME NETWORKS - Power Cord,NEMA,13A,NEMA 5-15P,C13,ST - 10138	6	\$16.53	\$99.18
4	10304	10 Gigabit Ethernet SFP+ passive cable assembly 1m length.	4	\$119.39	\$477.56
5	XIQ-PIL-S-C-EW	ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS Support for one (1) device (3 year)	6	\$248.42	\$1,490.52
			Total		\$40,649.58

Thank you for the opportunity to provide this quote.

Best Way - Delivery Terms: 2 - 3 Weeks.

The quoted prices do not include tax.

Payment Terms: Quote based on Net 30 Payment Terms only.

Public Sector | Axelliant LLC

<https://www.axelliant.com/>

