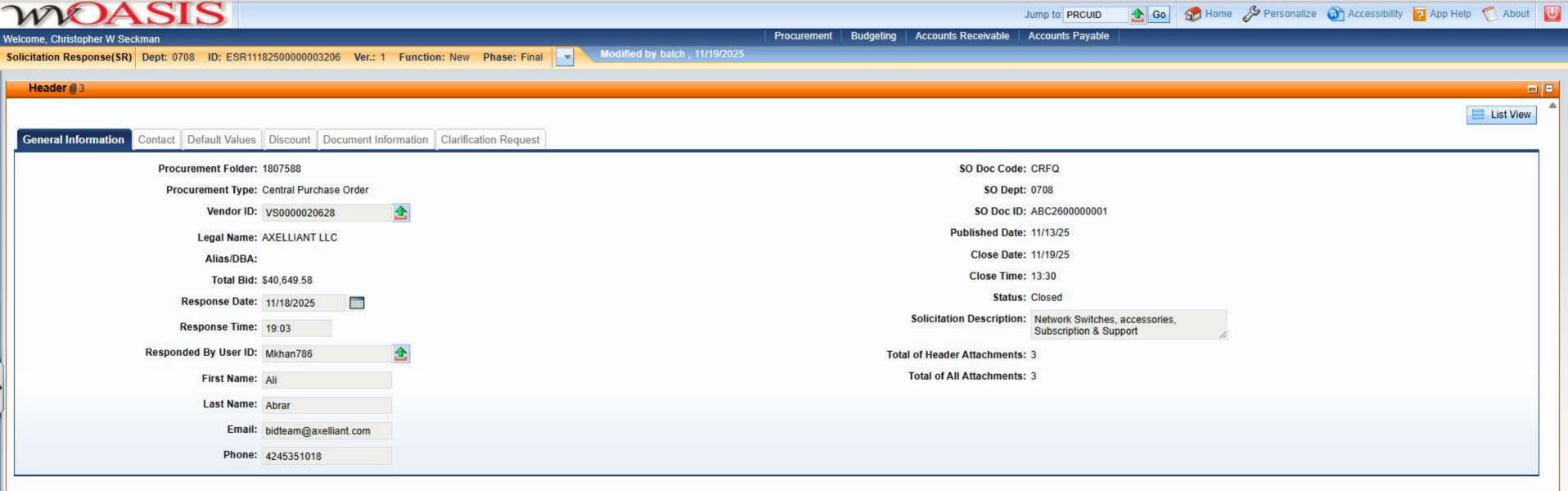
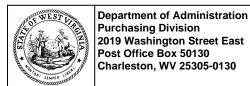


2019 Washington Street, East Charleston, WV 25305 Telephone: 304-558-2306 General Fax: 304-558-6026

Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.





State of West Virginia Solicitation Response

Proc Folder: 1807588

Solicitation Description: Network Switches, accessories, Subscription & Support

Proc Type: Central Purchase Order

 Solicitation Closes
 Solicitation Response
 Version

 2025-11-19 13:30
 SR 0708 ESR11182500000003206
 1

VS0000020628 AXELLIANT LLC

Solicitation Number: CRFQ 0708 ABC2600000001

Total Bid: 40649.5800000000174622982740 Response Date: 2025-11-18 Response Time: 19:03:08

Comments:

VENDOR

FOR INFORMATION CONTACT THE BUYER

James W Atkins (304) 558-0094 james.w.atkins@wv.gov

Vendor Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

 Date Printed:
 Nov 21, 2025
 Page: 1
 FORM ID: WV-PRC-SR-001 2020/05

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Ethernet Switch POE+ or Equal	6.00000	EA	5713.580000	34281.48

Comm Code	Manufacturer	Specification	Model #	
43222612				

Commodity Line Comments: Part#: 5320-48P-8XE

ExtremeSwitching 5320 48x10/100/1000BASET FDX/HDX PoE+ 8x10G unpopulated SFP+ MACSec

capable 1x internal fixed PSU fans

3 WEEKS

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	SFP+transciver module	4.00000	EA	1075.210000	4300.84

Comm Code	Manufacturer	Specification	Model #	
43210000				

Commodity Line Comments: Part#: 10301

10 Gigabit Ethernet SFP+ module 850nm MMF 26-

300m link LC connector.

2 WEEKS

Extended Description:

SFP+transciver module

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Power Cord	6.00000	EA	16.530000	99.18

Comm Code	Manufacturer	Specification	Model #	
43210000				

Commodity Line Comments: Part#: 10138

EXTREME NETWORKS - Power Cord, NEMA, 13A, NEMA

5-15P,C13,ST - 10138

2 WEEKS

Extended Description:

Power Cord

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Ethernet Switch POE+ or Equal	4.00000	EA	119.390000	477.56

Comm Code	Manufacturer	Specification	Model #	
43210000				

Commodity Line Comments: Part#: 10304

10 Gigabit Ethernet SFP+ passive cable assembly 1m

length. 2 WEEKS

Date Printed: Nov 21, 2025 Page: 2 FORM ID: WV-PRC-SR-001 2020/05

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	SaaS Subscription 3 yr & EW SaaS Support	6.00000	EA	248.420000	1490.52

Comm Code	Manufacturer	Specification	Model #	
81162000				

Commodity Line Comments: Part#: XIQ-PIL-S-C-EW

ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS

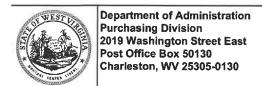
Support for one (1) device (3 year)

3 DAYS ARO

Extended Description:

SaaS Subscription 3 yr & EW SaaS Support

 Date Printed:
 Nov 21, 2025
 Page: 3
 FORM ID: WV-PRC-SR-001 2020/05



State of West Virginia **Centralized Request for Quote** Info Technology

Proc Folder:

1807588

Reason for Modification:

Doc Description: Network Switches, accessories, Subscription & Support

Addendum No. 1

Vendor questions and Responses

Proc Type:

Central Purchase Order

Date Issued	Solicitation Closes	Solicitation No	Version
2025-11-13	2025-11-19 13:30	CRFQ 0708 ABC2600000001	2

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON

WV 25305

US

VENDOR

Vendor Customer Code: VS0000020628

Vendor Name: Axelliant LLC

Address: 21250 Hawthorne Blvd, Suite 500

Street:

City: Torrance

Country: US **Zip**: 90503 State: CA

Principal Contact: Shahzad Munawwar

Vendor Contact Phone: 424-535-1018 **Extension:**

FOR INFORMATION CONTACT THE BUYER

James W Atkins (304) 558-0094

james.w.atkins@wv.gov

Vendor Axelliant LLC Signature X

Shahzad

FEIN# 84-2165924

DATE 11/18/2025

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Nov 13, 2025 Page: 1 FORM ID: WV-PRC-CRFQ-002 2020/05

ADDITIONAL INFORMATION

ADDENDUM NO. 1

Addendum No. 1 issued to publish and distribute the attached information to the Vendor Community

The West Virginia Purchasing Division is soliciting bids on behalf of Alcohol Beverage and Control Administration to establish a contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS support or equal for 3 years per the attached specifications and terms and conditions

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSIO	N	ALCOHOL BEVERAGE CONTROL COMMISSION	
4TH FLOOR		4TH FLOOR	
900 PENNSYLVANIA AV	/E	900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON WV	
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Ethernet Switch POE+ or Equal	6.00000	EA	\$5,713.58	\$34,281.48

Comm Code	Manufacturer	Specification	Model #	
43222612	Extreme Network		5320-48P-8XE	

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION		ALCOHOL BEVERAGE CONTROL COMMISSION	
4TH FLOOR		4TH FLOOR	
900 PENNSYLVANIA AVE		900 PENNSYLVANIA AVE	
CHARLESTON WV		CHARLESTON WV	
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	SFP+transciver module	4.00000	EA	\$1,075.12	\$4,300.48

Comm Code	Manufacturer	Specification	Model #	
43210000	Extreme Network		10301	

Extended Description:

SFP+transciver module

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION		ALCOHOL BEVERAGE CONTROL COMMISSION	
4TH FLOOR		4TH FLOOR	
900 PENNSYLVANIA AVE		900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON WV	
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Power Cord	6.00000	EA	\$16.53	\$99.18

Comm Code	Manufacturer	Specification	Model #	
43210000	Extreme Network		10138	

Power Cord

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION		ALCOHOL BEVERAGE CONTROL COMMISSION	
4TH FLOOR		4TH FLOOR	
900 PENNSYLVANIA AVI		900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON WV	
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Ethernet Switch POE+ or Equal	4.00000	EA	\$119.39	\$477.56

Comm Code	Manufacturer	Specification	Model #	
43210000	Extreme Network		10304	

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION	l	ALCOHOL BEVERAGE CONTROL COMMISSION	
4TH FLOOR		4TH FLOOR	
900 PENNSYLVANIA AV	≣	900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON WV	
us		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	SaaS Subscription 3 yr & EW SaaS Support	6.00000	EA	\$248.42	\$1,490.52

Comm Code	Manufacturer	Specification	Model #
81162000	Extreme Network		XIQ-PIL-S-C-EW

Extended Description: SaaS Subscription 3 yr & EW SaaS Support

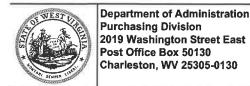
SCHEDULE	OF	EV	EN	ITS
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Line	<u>Event</u>	Event Date	
1	Questions due by 3:00pm EST	2025-11-06	

	Document Phase	Document Description	Page 5
ABC2600000001		Network Switches, accessories, Subscription & Support	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



State of West Virginia **Centralized Request for Quote** Info Technology

Proc Folder:

1807588

Reason for Modification:

Doc Description: Network Switches, accessories, Subscription & Support

Addendum No. 1

Vendor questions and Responses

Proc Type:

Central Purchase Order

Date Issued Solicitation Closes Solicitation No Version 2025-10-30 2025-11-19 13:30 CRFQ 0708 2 ABC2600000001

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION 2019 WASHINGTON ST E

CHARLESTON

25305

US

VENDOR

Vendor Customer Code:

VS0000020628

Vendor Name:

Axelliant LLC

Address:

21250 Hawthorne Blvd, Suite 500

Street:

City:

Torrance

State:

CA

Country: US

Zip: 90503

Principal Contact:

Vendor Contact Phone: 424-535-1018

Extension:

FOR INFORMATION CONTACT THE BUYER

James W Atkins (304) 558-0094

james.w.atkins@wv.gov

Vendor Axelliant LLC Signature X

Shahzad

Munawwar email-shahzad.munawwar@axel |lant.com, c=US |Date: 2025.11.17 14:32:48 -08'00'

FEIN# 84-2165924

DATE 11/18/2025

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Nov 13, 2025

Page: 1

FORM ID: WV-PRC-CRFQ-002 2020/05

Note: Please note that the quoted prices are valid till 12/12/2025.

ADDITIONAL INFORMATION

ADDENDUM NO. 1

Addendum No. 1 issued to publish and distribute the attached information to the Vendor Community

The West Virginia Purchasing Division is soliciting bids on behalf of Alcohol Beverage and Control Administration to establish a contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS support or equal for 3 years per the attached specifications and terms and conditions

INVOICE TO	NVOICE TO SHIP TO		
ALCOHOL BEVERAGE CONTROL COMMISSION		ALCOHOL BEVERAGE CONTROL COMMISSION	
4TH FLOOR		4TH FLOOR	
900 PENNSYLVANIA AVE		900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON WV	
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Ethernet Switch POE+ or Equal	6.00000	EA	\$5,713.58	\$34,281.48

Comm Code	Manufacturer	Specification	Model #
43222612	Extreme Network		5320-48P-8XE lead time: 3 weeks

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

INVOICE TO		SHIP TO	
ALCOHOL BEVERAGE CONTROL COMMISSION		ALCOHOL BEVERAGE CONTROL COMMISSION	
4TH FLOOR		4TH FLOOR	
900 PENNSYLVANIA AVE		900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	wv
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	SFP+transciver module	4.00000	EA	\$1,075.12	\$4,300.48

Comm Code	Manufacturer	Specification	Model #
43210000	Extreme Network		10301 lead time: 2 weeks

Extended Description:

SFP+transciver module

Date Printed: Nov 13, 2025 Page: 2 FORM ID: WV-PRC-CRFQ-002 2020/05

INVOICE TO		SHIP TO
ALCOHOL BEVERAGE CONTROL COMMISSION		ALCOHOL BEVERAGE CONTROL COMMISSION
4TH FLOOR		4TH FLOOR
900 PENNSYLVANIA AVE		900 PENNSYLVANIA AVE
CHARLESTON	WV	CHARLESTON WV
US		US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Power Cord	6.00000	EA	\$16.53	\$99.18

Comm Code	Manufacturer	Specification	Model #	
43210000	Extreme Network		10138	lead time: 3 weeks

Power Cord

INVOICE TO		SHIP TO		
ALCOHOL BEVERAGE CONTROL COMMISSION		ALCOHOL BEVERAGE CONTROL COMMISSION		
4TH FLOOR		4TH FLOOR		
900 PENNSYLVANIA AVE		900 PENNSYLVANIA AVE		
CHARLESTON	WV	CHARLESTON	WV	
US		US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Ethernet Switch POE+ or Equal	4.00000	EA	\$119.39	\$477.56

Comm Code	Manufacturer	Specification	Model #
43210000	Extreme Network		10304 lead time: 2 weeks

Extended Description:

A contract for the one time purchase of 6 Extreme Networks Ethernet Switches or equal, 4 Extreme Networks Transceiver modules or equal, 6 Power Cords, 4 Twinaxial cables, and 6 Extreme Cloud IQ Pilot SaaS Subscription and EW SaaS support - 3 years or equal.

Date Printed: Nov 13, 2025 Page: 3 FORM ID: WV-PRC-CRFQ-002 2020/05

INVOICE TO		SHIP TO
ALCOHOL BEVERAGE CONTROL COMMISSION	l	ALCOHOL BEVERAGE CONTROL COMMISSION
4TH FLOOR		4TH FLOOR
900 PENNSYLVANIA AVI	E	900 PENNSYLVANIA AVE
CHARLESTON	WV	CHARLESTON WV
us		US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	SaaS Subscription 3 yr & EW SaaS Support	6.00000	EA	\$248.42	\$1,490.52

Comm Code	Manufacturer	Specification	Model #
81162000	Extreme Network		XIQ-PIL-S-C-EW

SaaS Subscription 3 yr & EW SaaS Support

SCHEDUL	E OF	EVEN	ITS
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10 0 11 11 11 11	<u> </u>	
<u>Line</u>	<u>Event</u>	Event Date
1	Questions due by 3:00pm EST	2025-11-06

SOLICITATION NUMBER: CRFQ ABC26*01

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable	Addendum Category:			
[]	Modify bid opening date and time			
[]	Modify specifications of product or service being sought			
[X]	Attachment of vendor questions and responses			
[]	Attachment of pre-bid sign-in sheet			
[]	Correction of error			
[]	Other			
Description of Modification to Solicitation:				
1. Vendor questions and Responses				

No other changes

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

- 1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
- 2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

Vendor Questions

CRFQ ABC26*01

Q1. The RFQ states "Extreme network PoE+ switch or equal"

Are switches from Extreme required or will other vendor switches be evaluated?

A: See section 3.1.6 Alternate 'or Equal' Submission

Q2. Is there a particular model switch or the equivalent that is required?

A: See section 3.1.6 Alternate 'or Equal' Submission

Q3. Line #1 states 6 quantity of PoE network switches, and line #4 states 4 quantity of PoE network switches.

Can you confirm what is the total number of switches being requested?

A: 6 Extreme Networks 48x10/100/1000Base-T Ethernet Switch POE+ or Equal (PN 5320-48P-8XE)

O4. I assume line #4 should have been gty 4 of twinaxial cable

If this is true, can you confirm that twinaxial is being used interchangeably with "DAC"?

A: $\underline{4}$ twinaxial cables are all that is needed. The twinaxial 10 gig SFP+ to SFP+ 1 m cables are essentially DACs.

Q5. Is there a preference or requirement for passive vs active DAC?

A: We do not need active DACs.

ADDENDUM ACKNOWLEDGEMENT FORM SOLICITATION NO.: CRFQ ABC26*01

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

[>	(]	Addendum No. 1	[]	Addendum No. 6
[]	Addendum No. 2	[]	Addendum No. 7
[]	Addendum No. 3	[]	Addendum No. 8
[]	Addendum No. 4	[]	Addendum No. 9
[]	Addendum No. 5	[]	Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

	Company
Shahzad	Digitally signed by Shahzad Munawwar DN: cn=Shahzad Munawwar, o=Axelliant LLC.
Munawwar	ou, emallis shahzad.munawwar@axelliant.com, c=05 Date: 2025.11.17 14:25:14 -08'00'
	Authorized Signatur
11/18/202	25

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.





James W Atkins

(304) 558 - 0094

james.w.atkins@wv.gov

To:

Email:

Phone No:

OPEN MARKET QUOTE

Quote Number: JA-11182025

Quote Date:

11/18/2025

We are a certified Minority business.

Expiration Date:

12/12/2025

DUNS: 117136137, CAGE Code: 8JAR0 **Unique Entity ID number: MRGNG4T1DM35**

Network Switches, accessories, Subscription & Support

From:

Ali Abrar

Phone:

816-682-3725

Email:

ali.abrar@axelliant.com

	WV - Department of Administration			310-375-8493	
Line#	Part Number	Product Description	QTY	Unit Price	Extended Price
1	5320-48P-8XE	ExtremeSwitching 5320 48x10/100/1000BASET FDX/HDX PoE+ 8x10G unpopulated SFP+ MACSec capable 1x internal fixed PSU fans	6	\$5,713.58	\$34,281.48
2	10301	10 Gigabit Ethernet SFP+ module 850nm MMF 26- 300m link LC connector	4	\$1,075.21	\$4,300.84
3	10138	EXTREME NETWORKS - Power Cord, NEMA, 13A, NEMA 5-15P, C13, ST - 10138	6	\$16.53	\$99.18
4	10304	10 Gigabit Ethernet SFP+ passive cable assembly 1m length.	4	\$119.39	\$477.56
5	XIQ-PIL-S-C-EW	ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS Support for one (1) device (3 year)	6	\$248.42	\$1,490.52
				Total \$40,649.58	

Thank you for the opportunity to provide this quote.

Best Way - Delivery Terms: 2 - 3 Weeks.

The quoted prices do not include tax.

Payment Terms: Quote based on Net 30 Payment Terms only.

Public Sector | Axelliant LLC https://www.axelliant.com/

