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Welcome, Christopher W Seckman

Procurement | Budgeting | Accounts Receivable | Accounts Payable

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Solicitation Response(SR) Dept: 0702 ID: ESR09232500000002166 Ver.: 1 Function: New Phase: Final

Modified by batch , 09/23/2025

Header 3

List View

| General Information | Contact | Default Values | Discount | Document Information | Clarification Request |

Procurement Folder: 1782546

Procurement Type: Central Master Agreement

Vendor ID: VS0000021262

Legal Name: FAST LP

Alias/DBA:

Total Bid: $0.00

Response Date: 09/23/2025

Response Time: 12:28

Responded By User ID: FastCSE

First Name: James

Last Name: Harrison

Email: businessteam@fastenterpris

Phone: (208) 918-4202

SO Doc Code: CRFQ

SO Dept: 0702

SO Doc ID: TAX2600000002

Published Date:

Close Date: 9/23/25

Close Time: 13:30

Status: Closed

Solicitation Description: Open ended contract for cloud-base Storage Services

Total of Header Attachments: 3

Total of All Attachments: 3

Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder:	1782546	**Reason for Modification:**
Doc Description:	Open ended contract for cloud-base Storage Services	

Proc Type:	Central Master Agreement		

Date Issued	Solicitation Closes	Solicitation No	Version
2025-09-09	2025-09-23 13:30	CRFQ 0702 TAX2600000002	1

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON   WV   25305
US

VENDOR

Vendor Customer Code: VS0000021262

Vendor Name : Fast Hosting Services, LLC

Address :

Street : 7229 S. Alton Way

City :   Centennial

State : Colorado   Country : United States   Zip :   80112

Principal Contact : James G. Harrison

Vendor Contact Phone: 877-275-3278   Extension:

FOR INFORMATION CONTACT THE BUYER
David H Pauline
304-558-0067
david.h.pauline@wv.gov

Vendor
Signature X _James G. Harrison_   FEIN# 30-0951152   DATE 9/22/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Tax Division to establish an open-end contract to provide a reliable, secure, and accessible cloud-based storage service for its GENTAX tax system backups per the specifications, terms, and conditions, and bid requirements per the attached documentation.

INVOICE TO		SHIP TO	
TAX DIVISION OF		TAX DIVISION OF	
PO BOX 11748		1001 LEE STREET STE M	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Cloud Storage for GenTax	12.00000	MO		

Comm Code	Manufacturer	Specification	Model #
81162000			

Extended Description:
Cloud Storage for GenTax

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Vendor Technical Questions Due By 11:00 am., EST.	2025-09-15

David H. Pauline, Senior Buyer
Department of Administration, Purchasing Division
2019 Washington St. E
Charleston, WV 25305-0130
david.h.pauline@wv.gov   September 23, 2025

Dear Mr. Pauline

Fast Hosting Services (FHS) has reviewed the State of West Virginia Centralized Request for Quote Info Technology (CRFQ 0702 TAX 2600000002) for cloud storage for GenTax and is pleased to provide the following response.

FHS specializes in providing premier fully managed services for hosting, support, management, and maintenance of FAST applications such as GenTax, currently used by the West Virginia Tax Division. We support more than 40 existing clients who operate their critical infrastructure with our cloud service provider partners. FHS has in-depth knowledge of the GenTax application and infrastructure requirements for providing stable, secure, and high-performing hosted environments. We currently support 27 FAST client agencies using the same GenTax solution for tax administration.

Our proposed offering is for FHS to set up and deploy the required cloud-based storage service for GenTax system backups leveraging the Amazon AWS FedRAMP-certified cloud provider for hosting the hardware and the required infrastructure to support GenTax. We propose to deliver these services to West Virginia Tax Division by using our experienced support staff in the United States. Under this proposal, FAST assumes responsibility for production, delivery, and security of all required in scope service.

We have provided statements regarding the cloud-based storage requirements on the following page and our pricing pages as a separate document.

Vendor Name: Fast Hosting Services

Buyer: David Pauline, Senior Buyer

Solicitation No.: CRFQ   0702   TAX2600000002

Bid Opening Date: September 23, 2025

Bid Opening Time: 1:30 pm, EST

Fax Number: 303.770.3701

Regards,

James G. Harrison

Partner, Authorized Representative

FAST

3.1.1.1 Must provide 48TB of cloud-based backup storage

FHS confirms it can provide 48TB of cloud-based backup storage, protected with multiple levels of redundancy and ransomware protection. Backups will be retained for a duration specified by the client. FHS will assist WV Tax Division in navigating any applicable compliance frameworks, such as the IRS Cloud Computing Notification and Safeguards Audits.

3.1.1.2 Must be able to automate and schedule backups

FHS confirms backups can be scheduled and automated. Proposed approach replicates full, differential, and transaction log database backups to the cloud using an AWS data replication service (e.g., AWS DataSync) that leverages a virtual appliance in the existing on-premises environment to reliably automate the upload of backups to the cloud.

3.1.1.3 Must have fast and reliable data restoration options

FHS confirms this requirement and proposes a solution that restores backups on a cloud-based database server for high-confidence data integrity verification, as well as for rapid restoration in a disaster event. The process will be tested annually as part of the proposed managed backup solution.

3.1.1.4 Must have end-to-end encryption (both in transit and at rest)

FHS confirms the solution will leverage end-to-end encryption for data in transit as well as at rest.

3.1.1.5 Must have SSH file support protocol

FHS confirms the solution will support the SSH file protocol.

3.1.1.6 Must have multi-region replication

FHS confirms multi-region replication is included.

3.1.1.7 Must have user access controls and audit logging

FHS confirms user access controls and audit logging are included and monitored by FHS security personnel.

3.1.1.8 Must be housed in FEDRAMP Medium or higher data centers

FHS confirms hosting will be FEDRAMP Medium or higher. FHS solution resides in the Amazon Web Services (AWS) Commercial cloud, which meets this requirement.

3.1.1.9 Data must never be transmitted out of the continental United States.

FHS confirms WV Tax Division data will be maintained in the United States and never transmitted outside of the continental United States.

3.1.1.10 Must provide scalability to accommodate future data growth

FHS confirms it can provide the scalability necessary to accommodate future data growth, with options available to operate a full disaster recovery instance of the GenTax application if the WV Tax Division chooses to do so for an additional cost.

Cloud Based Storage Services

Item #	Part Number	Item Description	Unit of Measure	Quantity	Unit Cost	Price Per Month (Quantity X Unit Cost)
3.1.1		Cloud-Based Storage Monthly Charge	TB	48	$ 177.08	$ 8,500.00
3.1.1		Write Operations x10,000 Monthly Charge	Each	0	$ -	$ -
3.1.1		List and Create Container Operations Monthly Charge	Each	0	$ -	$ -
3.1.1		Read Operations Monthly Charge	Each	0	$ -	$ -
3.1.1		All Other Operations Monthly Charge	Each	1	$ 12,333.33	$ 12,333.33
3.1.1		SFTP for the Storage Account Monthly Charge	Hours	0	$ -	$ -
3.1.1		Upfront Costs	Each	1	$ 4,166.67	$ 4,166.67
						Total Bid Amount

Cloud Based Storage Services

Item #	Part Number	Item Description	Unit of Measure	Quantity	Unit Cost	Price Per Month (Quantity X Unit Cost)	Extended Price (Price per month x 12)
3.1.1		Cloud-Based Storage Monthly Charge	TB	48	$ 177.08	$ 8,500.00	$ 102,000.00
3.1.1		Write Operations x10,000 Monthly Charge	Each	0	$ -	$ -	$ -
3.1.1		List and Create Container Operations Monthly Charge	Each	0	$ -	$ -	$ -
3.1.1		Read Operations Monthly Charge	Each	0	$ -	$ -	$ -
3.1.1		All Other Operations Monthly Charge	Each	1	$ 12,333.33	$ 12,333.33	$ 148,000.00
3.1.1		SFTP for the Storage Account Monthly Charge	Hours	0	$ -	$ -	$ -
3.1.1		Upfront Costs	Each	1	$ 4,166.67	$ 4,166.67	$ 50,000.00
						Total Bid Amount	$ 300,000.00