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Header 1

List View

General Information | Contact | Default Values | Discount | Document Information | Clarification Request

Procurement Folder: 1897869

Procurement Type: Central Master Agreement

Vendor ID: VS0000017487

Legal Name: CIRRUS CONCEPT CONSULTING INC

Alias/DBA:

Total Bid: \$217,600.00

Response Date: 02/27/2026

Response Time: 11:03

Responded By User ID: Altostaffing

First Name: Doug

Last Name: Schroeder

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SO Doc Code: CRFQ

SO Dept: 0403

SO Doc ID: DBS2600000009

Published Date: 2/19/26

Close Date: 3/3/26

Close Time: 13:30

Status: Closed

Solicitation Description: Nursing Services

Total of Header Attachments: 1

Total of All Attachments: 1

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	RN BSN Nursing Services - Day Shift (8:00am - 4:00pm) M-F	200.00000	EA	52.000000	10400.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Day Shift (8:00am - 4:00pm) M-F
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	RN BSN Nursing Services - Evening Shift (4:00pm - 12:00am)	200.00000	EA	54.000000	10800.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Evening Shift (4:00pm - 12:00am) M-F
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	RN BSN Nursing Services - Overnight (12:00am - 8:00am) M-F	200.00000	EA	54.000000	10800.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Overnight (12:00am - 8:00am) M-F
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	RN BSN Weekend Shift up to 12 hours Sat & Sun	200.00000	EA	56.000000	11200.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Weekend Shift (up to 12 hr shift) Saturday & Sunday.
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	RN BSN Nursing Services - Overtime	200.00000	EA	78.000000	15600.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:**Extended Description:**

Nursing Services - Overtime

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	RN BSN Nursing Services - Holiday	200.00000	EA	78.000000	15600.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:**Extended Description:**

Nursing Services - Holiday

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	RN Nursing Services - Day Shift (8:00am - 4:00pm)	200.00000	EA	52.000000	10400.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:**Extended Description:**

Nursing Services - Day Shift (8:00am - 4:00pm) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	RN Nursing Services - Evening Shift (4:00pm - 12:00am)	200.00000	EA	54.000000	10800.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:**Extended Description:**

Nursing Services - Evening Shift (4:00pm - 12:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	RN Nursing Services - Overnight (12:00am - 8:00am) M-F	200.00000	EA	54.000000	10800.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:**Extended Description:**

Nursing Services - Overnight (12:00am - 8:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	RN Weekend Shift up to 12 hours Sat & Sun	200.00000	EA	56.000000	11200.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Weekend Shift (up to 12 hr shift) Saturday & Sunday.
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	RN Nursing Services - Overtime	200.00000	EA	78.000000	15600.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Overtime
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	RN Nursing Services - Holiday	200.00000	EA	78.000000	15600.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Holiday
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	LPN Nursing Services - Day Shift (8:00am - 4:00pm)	200.00000	EA	48.000000	9600.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Day Shift (8:00am - 4:00pm) M-F
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	LPN Nursing Services - Evening Shift (4:00pm - 12:00am)	200.00000	EA	50.000000	10000.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Evening Shift (4:00pm - 12:00am) M-F
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	LPN Nursing Services - Overnight (12:00am - 8:00am) M-F	200.00000	EA	50.000000	10000.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Overnight (12:00am - 8:00am) M-F
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	LPN Weekend Shift up to 12 hours Sat & Sun	200.00000	EA	52.000000	10400.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Weekend Shift (up to 12 hr shift) Saturday & Sunday.
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
17	LPN Nursing Services - Overtime	200.00000	EA	72.000000	14400.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Overtime
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
18	LPN Nursing Services - Holiday	200.00000	EA	72.000000	14400.00

Comm Code	Manufacturer	Specification	Model #
85101601			

Commodity Line Comments:

Extended Description:

Nursing Services - Holiday
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

SCOPE OF WORK

I. AGENCY SUBMITTAL INFORMATION

A. Organizational and Personnel Qualifications:

1. Applicant's Credentials:

- a. Cirrus Consulting, Inc. dba Alto Health Care Staffing, Inc. is a Women-Owned Small Business founded in January 2003 by Leslie Kahn, RN, CTS. Drawing on more than a decade of nursing experience in Dayton, Ohio, Leslie established the company after working in various healthcare organizations throughout the region. After returning to school to complete a degree in business, she went to work for a corporate staffing agency. While working in the industry for a couple of years, she became disillusioned with the mentality of a sales driven industry that consistently put profit before people. This went against the core of her health care profession. She was concerned about the ultimate impact that it would have on the patients and residents in regard to the quality care that they so much deserve. She loved the business and wanted to continue to make people happy by finding them their desired position and helping her clients find quality candidates for their open positions. She decided to start her own company and practice business with the values that were in line with her personal value system and morals. Leslie retired in 2023, entrusting the company to a team of experienced professionals with long-standing careers in healthcare staffing. Please refer to our Company's Mission Statement and Values included within the Bid.
- b. Our company has grown over the years and now we have over 100,000 candidates in our own internal database, over 1200 active employees at any given time and service over 100 individual clients actively. mostly in the Ohio Valley region. Our company was the first staffing firm in Dayton, Ohio to receive the Certificate of Distinction for Health Care Staffing by the Joint Commission. We have an A+ rating with the Better Business Bureau and have been rated as one of the top ten staffing companies in Dayton, by the Dayton Business Journal.
- c. Table of Organization (please see attached Organizational Chart)
 - i. Chris Young, CEO
 1. Former Navy Intelligence Office who has been in Healthcare and Staffing Industry for 15+ years
 - ii. Aaron Ziraks, Vice President of Sales

1. Over 20 years of experience in the health care staffing industry. Manages all daily operations in recruitment and management team.
 - iii. Doug Schroeder, Business Development Manager
 1. Drives business growth by developing new partnerships for Alto and strengthening existing client relationships to deliver outstanding service results.
 - iv. Finance Team; Our Finance Team consists of our Controller, Staff Accountant, Payroll Coordinators and AP Coordinator
 - v. Quality and Compliance Team; Our team consists of an RN as Director of Quality, an HR Professional, and a team of LPN's and Medical Assistants that serve as Compliance Coordinators and provide all of the onboarding and hiring services.
 - vi. Account Management Team; Our team consists of Senior Account Managers with years of experience in the health care and staffing industry that leads a team of Staffing Coordinators providing scheduling services 24 hours per day/ 7 days per week.
 - vii. Stillwater Center has a dedicated Account Manager. Presently, the Account Manager is Jessica Black that has been with our company since 2017.
 - viii. Our Recruitment Team; Our recruiters specialize as Career Advocates, all having a health care, staffing and/or recruiting background.
 - ix. Our support team consists of an Operations Manager working on technology projects and regulatory requirements as well as supporting us with social media platforms to engage health care providers and maintain our brand and online presence.
 - d. Alto Health Care Staffing, Inc is an LLC, Board Members include:
 - i. Jason Rae- Board Chair
 - ii. Leslie Kahn- Board Member
 - iii. Chris Young- Board Member
2. Qualifications of Key Staff:
- a. Please see attached job descriptions for RN, LPN, HAB Provider and internal staff.
 - b. Requirements for Employment; All candidates must meet Alto's requirements for employment. This includes the education and training required for position, active unrestricted licensure and certification, experience, and successful completion of our on boarding and hiring process. Methods of screening/hiring job applicants; Alto takes great strides in ensuring that we only hire the best and brightest in the field. We pre-screen our candidates, conduct personal face to face interviews, check references, utilize pre employment competency skills testing including National Patient Safety Goals, registry searches, criminal background checks, 10 panel drug screens, verify licensure, education, credentials and certifications and past employment. Please see attachment
 - c. Training/in-service/continuing education program; Alto Health Care not only provides a tailor made orientation packet for each clinician prior to attending the on site orientation, we have conducted annual in-services led by our RN

Director of Quality and Education using Alto's original content as well as the mandatory and required content provided to us by Stillwater. Please see attachments.

- d. Criminal Background Check; Alto has an agreement with the Ohio Attorney General's webcheck and can conduct fingerprints on site. We adhere to the Ohio Administrative Code and the Disqualifier list as provided by DoDD, the client and the Personal Character Standards of the OAC. Please see attached.
3. References; enclosed in Bid as required.