



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 4

List View

- General Information**
- Contact
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- Discount
- Document Information
- Clarification Request

Procurement Folder: 1897869

Procurement Type: Central Master Agreement

Vendor ID: VS0000044234

Legal Name: GENIE HEALTHCARE INC

Alias/DBA:

Total Bid: \$264,400.00

Response Date: 02/26/2026

Response Time: 10:59

Responded By User ID: Vnadipelly

First Name: Kevin

Last Name: Bowen

Email: kevin.bowen@geniehealthc

Phone: 717-778-7987

SO Doc Code: CRFQ

SO Dept: 0403

SO Doc ID: DBS2600000009

Published Date: 2/19/26

Close Date: 3/3/26

Close Time: 13:30

Status: Closed

Solicitation Description: Nursing Services

Total of Header Attachments: 4

Total of All Attachments: 4

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----------|------------|------------|-----------------------------|
| 1 | RN BSN Nursing Services - Day Shift (8:00am - 4:00pm) M-F | 200.00000 | EA | 71.000000 | 14200.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Day Shift (8:00am - 4:00pm) M-F
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----------|------------|------------|-----------------------------|
| 2 | RN BSN Nursing Services - Evening Shift (4:00pm - 12:00am) | 200.00000 | EA | 74.000000 | 14800.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Evening Shift (4:00pm - 12:00am) M-F
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----------|------------|------------|-----------------------------|
| 3 | RN BSN Nursing Services - Overnight (12:00am - 8:00am) M-F | 200.00000 | EA | 77.000000 | 15400.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Overnight (12:00am - 8:00am) M-F
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----------|------------|------------|-----------------------------|
| 4 | RN BSN Weekend Shift up to 12 hours Sat & Sun | 200.00000 | EA | 80.000000 | 16000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Weekend Shift (up to 12 hr shift) Saturday & Sunday.
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|------------------------------------|-----------|------------|------------|-----------------------------|
| 5 | RN BSN Nursing Services - Overtime | 200.00000 | EA | 85.000000 | 17000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:**Extended Description:**

Nursing Services - Overtime

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-----------------------------------|-----------|------------|------------|-----------------------------|
| 6 | RN BSN Nursing Services - Holiday | 200.00000 | EA | 85.000000 | 17000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:**Extended Description:**

Nursing Services - Holiday

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----------|------------|------------|-----------------------------|
| 7 | RN Nursing Services - Day Shift (8:00am - 4:00pm) | 200.00000 | EA | 71.000000 | 14200.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:**Extended Description:**

Nursing Services - Day Shift (8:00am - 4:00pm) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----------|------------|------------|-----------------------------|
| 8 | RN Nursing Services - Evening Shift (4:00pm - 12:00am) | 200.00000 | EA | 74.000000 | 14800.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:**Extended Description:**

Nursing Services - Evening Shift (4:00pm - 12:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----------|------------|------------|-----------------------------|
| 9 | RN Nursing Services - Overnight (12:00am - 8:00am) M-F | 200.00000 | EA | 77.000000 | 15400.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:**Extended Description:**

Nursing Services - Overnight (12:00am - 8:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----------|------------|------------|-----------------------------|
| 10 | RN Weekend Shift up to 12 hours Sat & Sun | 200.00000 | EA | 80.000000 | 16000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Weekend Shift (up to 12 hr shift) Saturday & Sunday.
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--------------------------------|-----------|------------|------------|-----------------------------|
| 11 | RN Nursing Services - Overtime | 200.00000 | EA | 85.000000 | 17000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Overtime
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|-------------------------------|-----------|------------|------------|-----------------------------|
| 12 | RN Nursing Services - Holiday | 200.00000 | EA | 85.000000 | 17000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Holiday
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----------|------------|------------|-----------------------------|
| 13 | LPN Nursing Services - Day Shift (8:00am - 4:00pm) | 200.00000 | EA | 57.000000 | 11400.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Day Shift (8:00am - 4:00pm) M-F
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----------|------------|------------|-----------------------------|
| 14 | LPN Nursing Services - Evening Shift (4:00pm - 12:00am) | 200.00000 | EA | 59.000000 | 11800.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Evening Shift (4:00pm - 12:00am) M-F
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---|-----------|------------|------------|-----------------------------|
| 15 | LPN Nursing Services - Overnight (12:00am - 8:00am) M-F | 200.00000 | EA | 62.000000 | 12400.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Overnight (12:00am - 8:00am) M-F
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--|-----------|------------|------------|-----------------------------|
| 16 | LPN Weekend Shift up to 12 hours Sat & Sun | 200.00000 | EA | 64.000000 | 12800.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Weekend Shift (up to 12 hr shift) Saturday & Sunday.
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|---------------------------------|-----------|------------|------------|-----------------------------|
| 17 | LPN Nursing Services - Overtime | 200.00000 | EA | 68.000000 | 13600.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Overtime
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Ln Total Or Contract Amount |
|------|--------------------------------|-----------|------------|------------|-----------------------------|
| 18 | LPN Nursing Services - Holiday | 200.00000 | EA | 68.000000 | 13600.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Commodity Line Comments:

Extended Description:

Nursing Services - Holiday
Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Medical

| | | | |
|--|----------------------------|-------------------------|---------------------------------|
| Proc Folder: 1897869 | | | Reason for Modification: |
| Doc Description: Nursing Services | | | |
| Proc Type: Central Master Agreement | | | |
| Date Issued | Solicitation Closes | Solicitation No | Version |
| 2026-02-09 | 2026-03-03 13:30 | CRFQ 0403 DBS2600000009 | 1 |

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code: VS0000044234
Vendor Name : Genie Healthcare, Inc.
Address : 50
Street : Millstone Rd Bldg 100 Ste 100
City : East Windsor
State : NJ **Country :** U.S.A. **Zip :** 34488
Principal Contact : Kevin Bowen
Vendor Contact Phone: 717-778-7987 **Extension:**

FOR INFORMATION CONTACT THE BUYER

James W Atkins
 (304) 558-0094
 james.w.atkins@wv.gov

Vendor Signature X

FEIN# 81-3705298

DATE 2/16/2026

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Schools for the Deaf and the Blind (WVSDb) to establish an open-end contract for services to provide comprehensive nursing services of assessment, and promotion and maintenance of health for students enrolled at the West Virginia Schools for the Deaf and the Blind (WVSDb), located in Romney, WV., per the attached bid requirements, terms & conditions and specifications.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 1 | RN BSN Nursing Services - Day Shift (8:00am - 4:00pm) M-F | 200.00000 | EA | 71.00 | 14200.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Day Shift (8:00am - 4:00pm) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
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| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 2 | RN BSN Nursing Services - Evening Shift (4:00pm - 12:00am) | 200.00000 | EA | 74.00 | 14800.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Evening Shift (4:00pm - 12:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

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| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 3 | RN BSN Nursing Services - Overnight (12:00am - 8:00am) M-F | 200.00000 | EA | 77.00 | 15400.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Overnight (12:00am - 8:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

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|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 4 | RN BSN Weekend Shift up to 12 hours Sat & Sun | 200.00000 | EA | 80.00 | 16000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Weekend Shift (up to 12 hr shift) Saturday & Sunday.

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|------------------------------------|-----------|------------|------------|-------------|
| 5 | RN BSN Nursing Services - Overtime | 200.00000 | EA | 85.00 | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Overtime

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|-----------------------------------|-----------|------------|------------|-------------|
| 6 | RN BSN Nursing Services - Holiday | 200.00000 | EA | 85.00 | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Holiday

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 7 | RN Nursing Services - Day Shift (8:00am - 4:00pm) | 200.00000 | EA | 71.00 | 14200.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Day Shift (8:00am - 4:00pm) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
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| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 8 | RN Nursing Services - Evening Shift (4:00pm - 12:00am) | 200.00000 | EA | 74.00 | 14800.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
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Extended Description:

Nursing Services - Evening Shift (4:00pm - 12:00am) M-F

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| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 9 | RN Nursing Services - Overnight (12:00am - 8:00am) M-F | 200.00000 | EA | 77.00 | 15400.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Overnight (12:00am - 8:00am) M-F

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| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 10 | RN Weekend Shift up to 12 hours Sat & Sun | 200.00000 | EA | 80.00 | 16000.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Weekend Shift (up to 12 hr shift) Saturday & Sunday.

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--------------------------------|-----------|------------|------------|-------------|
| 11 | RN Nursing Services - Overtime | 200.00000 | EA | 85.00 | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Overtime

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|-------------------------------|-----------|------------|------------|-------------|
| 12 | RN Nursing Services - Holiday | 200.00000 | EA | \$85.00 | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Holiday

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY | WV | ROMNEY | WV |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 13 | LPN Nursing Services - Day Shift (8:00am - 4:00pm) | 200.00000 | EA | 57.00 | 11400.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Day Shift (8:00am - 4:00pm) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY | WV | ROMNEY | WV |
| US | | US | |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 14 | LPN Nursing Services - Evening Shift (4:00pm - 12:00am) | 200.00000 | EA | 59.00 | 11800.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Evening Shift (4:00pm - 12:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

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|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 15 | LPN Nursing Services - Overnight (12:00am - 8:00am) M-F | 200.00000 | EA | 62.00 | 12400.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Overnight (12:00am - 8:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 16 | LPN Weekend Shift up to 12 hours Sat & Sun | 200.00000 | EA | 64.00 | 12800.00 |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Weekend Shift (up to 12 hr shift) Saturday & Sunday.

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---------------------------------|-----------|------------|------------|-------------|
| 17 | LPN Nursing Services - Overtime | 200.00000 | EA | 68.00 | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Overtime

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--------------------------------|-----------|------------|------------|-------------|
| 18 | LPN Nursing Services - Holiday | 200.00000 | EA | 68.00 | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Holiday

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| SCHEDULE OF EVENTS | | |
|--------------------|--|--|
|--------------------|--|--|

| <u>Line</u> | <u>Event</u> | <u>Event Date</u> |
|-------------|------------------------------|-------------------|
| 1 | Questions Due at 2:30pm EST. | 2026-02-17 |

| | Document Phase | Document Description | Page |
|--------------|----------------|----------------------|------|
| DBS260000009 | Final | Nursing Services | 11 |

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions

West Virginia Schools for the Deaf and the Blind
Nursing Services
Exhibit A Pricing Sheet

| <u>Description</u> | <u>Unit of Measure</u> | <u>Unit Cost</u> | <u>Estimated Quantities</u> | <u>Extended Cost</u> |
|---|------------------------|------------------|-----------------------------|----------------------|
| RN-BSN | | | | |
| Nursing Services - Day Shift (8:00am - 4:00pm) M-F | Per Hour | \$71.00 | 100 | \$ 7,100.00 |
| Nursing Services - Evening Shift (4:00pm - 12:00am) M-F | Per Hour | \$74.00 | 500 | \$ 37,000.00 |
| Nursing Services - Overnight Shift (12:00am - 8:00am) M-F | Per Hour | \$77.00 | 500 | \$ 38,500.00 |
| Nursing Services - Weekend Shift (up to 12 hours) Saturday and Sunday | Per Hour | \$80.00 | 200 | \$ 16,000.00 |
| Nursing Services - Overtime | Per Hour | \$85.00 | 100 | \$ 8,500.00 |
| Nursing Services - Holiday | Per Hour | \$85.00 | 100 | \$ 8,500.00 |

| | | | | |
|---|----------|---------|-----|--------------|
| RN | | | | |
| Nursing Services - Day Shift (8:00am - 4:00pm) M-F | Per Hour | \$71.00 | 100 | \$ 7,100.00 |
| Nursing Services - Evening Shift (4:00pm - 12:00am) M-F | Per Hour | \$74.00 | 500 | \$ 37,000.00 |
| Nursing Services - Overnight Shift (12:00am - 8:00am) M-F | Per Hour | \$77.00 | 500 | \$ 38,500.00 |
| Nursing Services - Weekend Shift (up to 12 hours) Saturday and Sunday | Per Hour | \$80.00 | 200 | \$ 16,000.00 |
| Nursing Services - Overtime | Per Hour | \$85.00 | 100 | \$ 8,500.00 |
| Nursing Services - Holiday | Per Hour | \$85.00 | 100 | \$ 8,500.00 |

| | | | | |
|---|----------|---------|-----|--------------|
| LPN | | | | |
| Nursing Services - Day Shift (8:00am - 4:00pm) M-F | Per Hour | \$57.00 | 100 | \$ 5,700.00 |
| Nursing Services - Evening Shift (4:00pm - 12:00am) M-F | Per Hour | \$59.00 | 500 | \$ 29,500.00 |
| Nursing Services - Overnight Shift (12:00am - 8:00am) M-F | Per Hour | \$62.00 | 500 | \$ 31,000.00 |
| Nursing Services - Weekend Shift (up to 12 hours) Saturday and Sunday | Per Hour | \$64.00 | 200 | \$ 12,800.00 |
| Nursing Services - Overtime | Per Hour | \$68.00 | 100 | \$ 6,800.00 |
| Nursing Services - Holiday | Per Hour | \$68.00 | 100 | \$ 6,800.00 |

Total \$ 323,800.00



**Response: CRFQ 0403 DBS2600000009 - Nursing Services
West Virginia Schools for the Deaf and the Blind (WVSDB)**

Genie Healthcare, Inc.

50 Millstone Rd, Bldg 100, Ste 100

East Windsor, NJ 08520

UEI: ZJRSE6CJM4Y1 • FEIN: 81-3705298

Primary Contact: Kevin Bowen

Government Contract and Proposal Manager

717-778-7987

kevin.bowen@geniehealthcare.com

24/7 Ops: Michelle Depew, Direct 559-400-3090, or 855-888-7333 option 1



Date: February 16, 2026

To: West Virginia Schools for the Deaf and the Blind
CRFQ 0403 DBS2600000009 / Nursing Services

To Whom It May Concern:

Genie Healthcare, Inc. respectfully submits this response to CRFQ 0403 DBS2600000009 for Nursing Services at the West Virginia Schools for the Deaf and the Blind located in Romney, West Virginia.

Genie Healthcare is a nationally established healthcare staffing provider with over nine years of experience delivering licensed nursing professionals to public institutions, schools, correctional facilities, and state operated programs. Genie maintains the operational infrastructure, credentialing oversight, and regional recruiting capacity necessary to meet WVSD's requirements for RN-BSN, RN, and LPN services.

Genie Healthcare understands the critical importance of consistent nursing coverage for WVSD's residential student population and is committed to delivering reliable, compliant, and professional staffing support.

We appreciate the opportunity to submit this response and look forward to supporting WVSD.

Sincerely,

Kevin Bowen
Government Contracts and Proposals Manager
U.S. Navy Veteran | Mission-Driven | Service-First

Contents

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Section 1 Acknowledgment of requirements

Genie Healthcare, Inc. does acknowledge and accept the open ended nature of this Central Master Agreement and understand that hours are estimated for evaluation purposes only and are not guaranteed.

Genie Healthcare confirms its ability to:

- Provide licensed West Virginia RN-BSN, RN, and LPN personnel meeting the minimum three year experience requirement.
- Conduct statutory criminal background checks pursuant to WV Code 18-5-15c and/or 18A-3-10 prior to assignment.
- Submit qualified resumes within (5) business days of a request.
- Ensure completion of mandatory WVSDDB pre training prior to start of services.
- Secure a minimum six-week commitment from assigned nurses.
- Maintain continuous coverage during the school year based on WVSDDB's calendar and staffing needs.
- Maintain required insurance coverage of \$1,000,000 per occurrence for Commercial General Liability and Professional Liability.



Section 2 Compliance with qualifications

CRFQ 0403 DBS2600000009

West Virginia Schools for the Deaf and the Blind

Genie Healthcare, Inc.

Solicitation Requirement Reference (CRFQ) Genie Healthcare Compliance Statement

Vendor must be in good standing and have a minimum of three (3) years providing nursing services. Section 4.1

- Genie Healthcare, Inc. was established in 2016 and has provided nursing staffing services nationwide for over (9) years. Genie is in good standing and actively contracts with public institutions and state-operated facilities.

RN-BSN must hold active West Virginia RN license, possess a BSN, have minimum three years clinical experience with children/adolescents/families, and complete criminal background check pursuant to WV Code 18-5-15c and/or 18A-3-10.

Section 4.1.1

- Genie Healthcare will assign only West Virginia licensed RN BSN professionals meeting the required educational and experience thresholds. Statutory background checks will be completed prior to assignment and documentation maintained in personnel files.

RN must hold active West Virginia RN license, have minimum three years clinical experience with children/adolescents/families, and complete criminal background check pursuant to WV Code §18-5-15c and/or §18A-3-10. Section 4.1.2

- Genie Healthcare will assign licensed Registered Nurses meeting or exceeding the minimum experience requirement. Background screenings compliant with WV statutory requirements will be completed prior to placement.

LPN must hold active West Virginia LPN license, have minimum three (3) years clinical experience with children/adolescents/families, and complete criminal background check pursuant to WV Code §18-5-15c and/or §18A-3-10. Section 4.1.3

- Genie Healthcare will assign Licensed Practical Nurses holding active West Virginia licensure and meeting experience requirements. Required background checks will be completed prior to assignment.

Resumes must be submitted within five business days of request. Section 4.3

- Genie Healthcare maintains a regional candidate pool and will submit qualified resumes within five business days of staffing request.

Pre-training is mandatory before work may begin. Section 4.3

- Genie Healthcare will ensure all assigned nurses complete WVSDDB-required pre-training prior to start of services.

Selected nurses must commit to a minimum six week assignment based on staffing needs. Section 4.3

- Genie Healthcare will secure written assignment commitment from each nurse prior to placement to ensure compliance with the six-week minimum requirement.

Replacement resumes must be submitted within two weeks prior to leave, if possible, and replacement staff must complete pre-training. Section 4.3

- Genie Healthcare will provide advance notice of staffing changes when possible and will submit replacement resumes within the required timeframe. Replacement personnel will complete mandatory pre-training prior to start.

Continuous coverage required during the school year based on WVSDDB calendar. Section 4.3

- Genie Healthcare will maintain scheduling oversight and backup staffing resources to support uninterrupted coverage consistent with WVSDDB's school calendar.

Vendor responsible for all travel, mileage, lodging, and related expenses; no separate reimbursement. Section 4.3

- Genie Healthcare's proposed hourly rates are fully inclusive of travel and related expenses. No additional travel costs will be invoiced.

Commercial General Liability insurance minimum \$1,000,000 per occurrence. Section 5.1

- Genie Healthcare maintains Commercial General Liability coverage meeting or exceeding the required limits. Certificate of Insurance will be provided upon award.

Professional Liability insurance minimum \$1,000,000 per occurrence. Section 5.1

- Genie Healthcare maintains Professional Liability coverage meeting or exceeding the required limits. Certificate of Insurance will be provided upon award.

Workers' Compensation coverage required. Section 5.1

- Genie Healthcare maintains Workers' Compensation coverage in compliance with applicable state laws and will provide proof upon request.



Section 3 Staffing & Coverage Plan

CRFQ 0403 DBS2600000009

West Virginia Schools for the Deaf and the Blind (WVSDB)

Genie Healthcare, Inc.

3.1 Staffing Approach

Genie Healthcare will provide licensed RN-BSN, RN, and LPN personnel meeting all qualification requirements outlined in the solicitation.

Genie understands WVSDB requires weekday coverage for day, evening, and overnight shifts, as well as weekend coverage, with identified high need for evening and overnight staffing.

Genie will prioritize recruitment and assignments for evening, overnight, and weekend shifts to support continuous residential coverage.

3.2 Candidate Qualification Process

Prior to submission, Genie Healthcare will:

- Verify active West Virginia licensure
- Confirm minimum three (3) years clinical experience with children/adolescents/families
- Complete statutory criminal background checks pursuant to WV Code §18-5-15c and/or §18A-3-10
- Secure written commitment for minimum six (6) week assignment

Only fully qualified candidates will be submitted to WVSDB.

3.3 Resume Submission

Genie Healthcare will submit qualified resumes within five business days of request in accordance with Section 4.3 of the solicitation.

3.4 Pre-Training Compliance

Genie Healthcare acknowledges that pre-training is mandatory prior to start of services. No nurse will begin assignment until WVSDB required training has been completed.

3.5 Coverage & Replacement

Genie Healthcare will monitor assignments to support uninterrupted coverage during the school year.

If replacement becomes necessary:

- Advance notice will be provided when possible
 - Replacement resume(s) will be submitted within required timeframe
 - Replacement staff will complete mandatory pre-training prior to start
-

3.6 Travel & Expense Responsibility

All proposed hourly rates are fully inclusive of travel, mileage, lodging, and related expenses. No additional travel costs will be invoiced to WVSDB.



Section 4 Insurance & Certifications

CRFQ 0403 DBS2600000009

West Virginia Schools for the Deaf and the Blind (WVSDB)

Genie Healthcare, Inc.

Genie Healthcare, Inc. maintains the insurance coverage required under Section 5.1 of the solicitation, including:

- Commercial General Liability insurance with limits of not less than \$1,000,000 per occurrence
- Professional Liability (Malpractice/Errors & Omissions) insurance with limits of not less than \$1,000,000 per occurrence
- Workers' Compensation coverage in compliance with applicable state law

Example Certificate of Insurance is included on the next page. Certificates of Insurance naming West Virginia as our client will be provided upon award or upon request by WVSDB.

Genie Healthcare certifies that it is in good standing and legally authorized to conduct business and provide nursing staffing services.

4.1 Example Certificate of Insurance

| | | | | |
|---|--|--|--|--------------------------------|
| ACORD | | CERTIFICATE OF LIABILITY INSURANCE | | DATE (MM/DD/YYYY) 3/28/2025 |
| THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. | | | | |
| IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s). | | | | |
| PRODUCER Marsh & McLennan Agency LLC 20 North Martingale Road Schaumburg IL 60173 | | CONTACT NAME: Joe Flaherty PHONE (A/C No. Ext): (847) 908-8719 FAX (A/C No): (847) 440-9126 E-MAIL ADDRESS: Joe.Flaherty@MarshMMA.com | | |
| | | INSURER(S) AFFORDING COVERAGE | | NAIC # |
| | | INSURER A : TDC Specialty Insurance Compan | | 34487 |
| | | INSURER B : Coverys Specialty Insurance Co | | 15686 |
| | | INSURER C : Continental Insurance Co of Ne | | 42625 |
| | | INSURER D : Arch Speciality Ins. Co. | | 21199 |
| | | INSURER E : Praetorian Insurance Company | | 37257 |
| | | INSURER F : | | |
| INSURED Genie Healthcare, Inc. 50 Millstone Road Building 100, Suite 100 East Windsor NJ 08520 | | GENHEA-01 | | |

| COVERAGES | | CERTIFICATE NUMBER: 1110010004 | | REVISION NUMBER: | | | |
|--|---|---------------------------------------|---|---|----------------------------------|----------------------------------|---|
| THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. | | | | | | | |
| INSR LTR | TYPE OF INSURANCE | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS |
| A | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GENL AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER: | | | MFP023322402 | 4/1/2025 | 4/1/2026 | EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea. occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMPROP AGG \$ 3,000,000 \$ |
| A | <input type="checkbox"/> AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY | | | MFP023322402 | 4/1/2025 | 4/1/2026 | COMBINED SINGLE LIMIT (Ea. accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ |
| B | <input checked="" type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input checked="" type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input checked="" type="checkbox"/> RETENTION \$ 0 | | | 005NJ000043525 | 4/1/2025 | 4/1/2026 | EACH OCCURRENCE \$ 7,000,000 AGGREGATE \$ 7,000,000 Prod/Comp Ops \$ 7,000,000 |
| E | <input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below | | Y/N <input checked="" type="checkbox"/> Y <input type="checkbox"/> N | 202002263 | 4/1/2025 | 4/1/2026 | <input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000 |
| A C D | Professional Liability Crime / 3rd Party Theft Cyber Liability | | | MFP023322402 852505590 C4LPY034484CYBER2025 | 4/1/2025 4/1/2025 4/1/2025 | 4/1/2026 4/1/2026 4/1/2026 | Occ: 1,000,000 Limit: 1,000,000 Claim: 5,000,000 Agg: 3,000,000 1,000,000 Agg: 5,000,000 |
| DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) Employment Practices Liability - Accelerant Specialty Insurance Company - 4/1/2024 - 4/1/2025 - P# S0008EL00024202 - Ea. Claim/Agg: \$1,000,000 Workers Compensation and Employers' Liability: Any Proprietor/Partner/Executive Officer/Member, Venkat Nadipelly, are excluded. Excess Policy Follows form over General Liability, Hired/Non-Owned Automobiles, and Professional Liability policies. The Crime policy includes \$1,000,000 in ERISA Fidelity coverage. | | | | | | | |

| | |
|---|--|
| CERTIFICATE HOLDER Proof of Insurance | CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE  |
|---|--|



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

State of West Virginia
 Centralized Request for Quote
 Medical

| | | | |
|--|----------------------------|---------------------------------|----------------|
| Proc Folder: 1897869 | | Reason for Modification: | |
| Doc Description: Nursing Services | | Addendum No. 1 | |
| Proc Type: Central Master Agreement | | Vendor questions and Responses | |
| Date Issued | Solicitation Closes | Solicitation No | Version |
| 2026-02-19 | 2026-03-03 13:30 | CRFQ 0403 DBS2600000009 | 2 |

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code:
Vendor Name :
Address :
Street :
City :
State : **Country :** **Zip :**
Principal Contact :
Vendor Contact Phone: **Extension:**

FOR INFORMATION CONTACT THE BUYER

James W Atkins
 (304) 558-0094
 james.w.atkins@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

ADDENDUM NO. 1

Addendum No. 1 issued to publish and distribute the attached information to the Vendor Community

The West Virginia Purchasing Division is soliciting bids on behalf of West Virginia Schools for the Deaf and the Blind (WVSDb) to establish an open-end contract for services to provide comprehensive nursing services of assessment, and promotion and maintenance of health for students enrolled at the West Virginia Schools for the Deaf and the Blind (WVSDb), located in Romney, WV., per the attached bid requirements, terms & conditions and specifications.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 1 | RN BSN Nursing Services - Day Shift (8:00am - 4:00pm) M-F | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Day Shift (8:00am - 4:00pm) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 2 | RN BSN Nursing Services - Evening Shift (4:00pm - 12:00am) | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Evening Shift (4:00pm - 12:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 3 | RN BSN Nursing Services - Overnight (12:00am - 8:00am) M-F | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Overnight (12:00am - 8:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 4 | RN BSN Weekend Shift up to 12 hours Sat & Sun | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Weekend Shift (up to 12 hr shift) Saturday & Sunday.

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|------------------------------------|-----------|------------|------------|-------------|
| 5 | RN BSN Nursing Services - Overtime | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Overtime

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|-----------------------------------|-----------|------------|------------|-------------|
| 6 | RN BSN Nursing Services - Holiday | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Holiday

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 7 | RN Nursing Services - Day Shift (8:00am - 4:00pm) | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Day Shift (8:00am - 4:00pm) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 8 | RN Nursing Services - Evening Shift (4:00pm - 12:00am) | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Evening Shift (4:00pm - 12:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 9 | RN Nursing Services - Overnight (12:00am - 8:00am) M-F | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Overnight (12:00am - 8:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 10 | RN Weekend Shift up to 12 hours Sat & Sun | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Weekend Shift (up to 12 hr shift) Saturday & Sunday.

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--------------------------------|-----------|------------|------------|-------------|
| 11 | RN Nursing Services - Overtime | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Overtime

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|-------------------------------|-----------|------------|------------|-------------|
| 12 | RN Nursing Services - Holiday | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Holiday

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 13 | LPN Nursing Services - Day Shift (8:00am - 4:00pm) | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Day Shift (8:00am - 4:00pm) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 14 | LPN Nursing Services - Evening Shift (4:00pm - 12:00am) | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Evening Shift (4:00pm - 12:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---|-----------|------------|------------|-------------|
| 15 | LPN Nursing Services - Overnight (12:00am - 8:00am) M-F | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Overnight (12:00am - 8:00am) M-F

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--|-----------|------------|------------|-------------|
| 16 | LPN Weekend Shift up to 12 hours Sat & Sun | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:

Nursing Services - Weekend Shift (up to 12 hr shift) Saturday & Sunday.

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|---------------------------------|-----------|------------|------------|-------------|
| 17 | LPN Nursing Services - Overtime | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Overtime

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

| INVOICE TO | | SHIP TO | |
|---|----|---|----|
| SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | | SCHOOL FOR THE DEAF & BLIND 301 EAST MAIN ST | |
| ROMNEY US | WV | ROMNEY US | WV |

| Line | Comm Ln Desc | Qty | Unit Issue | Unit Price | Total Price |
|------|--------------------------------|-----------|------------|------------|-------------|
| 18 | LPN Nursing Services - Holiday | 200.00000 | EA | | |

| Comm Code | Manufacturer | Specification | Model # |
|-----------|--------------|---------------|---------|
| 85101601 | | | |

Extended Description:
Nursing Services - Holiday

Hours are estimated quantities for bidding and evaluation purposes only. Hours are not guaranteed and may be more or less.

SCHEDULE OF EVENTS

| <u>Line</u> | <u>Event</u> | <u>Event Date</u> |
|-------------|------------------------------|-------------------|
| 1 | Questions Due at 2:30pm EST. | 2026-02-17 |

SOLICITATION NUMBER: CRFQ DBS26*09

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

Description of Modification to Solicitation:

1. Vendor questions and Responses

No other changes

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ DBS2600000009

Questions

1. Is this a new contract or renewal of an existing contract?

A: New

2. In order to be considered responsive for this solicitation, is it mandatory to bid on all positions?

A: Yes, you will need to provide pricing information for all positions.

3. What is the estimated budget for this contract?

A: Budget will vary based on need.

4. Is it mandatory to subcontract?

A: No

5. Could you please provide information on the daily duration of shifts required for the necessary professions? For example, the number of hours per day?

A: Most shifts are 8 hours, but some may be 12.

6. What is required to be submitted in the response, aside from price?

A: Please read the solicitation for details on requirements.

7. Is it anticipated that the three awarded vendors will divide the estimated number of hours in the CRFQ? Or are those estimated hours per vendor?

A: As stated n 5.1 **“The vendor selection method will be based on the lowest bid vendor first, if this vendor does not have available nurses at time of request, then the next lowest bidder will be selected”**

8. Can you confirm that it is acceptable to respond through WV Oasis?

A: Yes

9. Are resumes and licensures for nurses required for response to the CRFQ?

A: Resumes and licensures are required for verification before they can be assigned to the school.

10. Is the contracted agency responsible for providing orientation to the skilled nurse staff, or will the school/district orient new nurse staff?

A: The school will provide orientation.

11. Will the skilled nurse staff document care for the student on forms provided by the school/district?

A: Yes we use pen and paper and document on nurse's notes and MARS.

12. Is there any expectation for the contracted agency to provide supervision of the contracted school staff? If yes, how often?

A: No, we have a full time RN BSN who supervises. If there is an issue with a nurse, the contracted agency would need to follow their procedures.

13. Is there a district nurse for the schools? How would they be involved as far as physicians' orders are concerned?

A: Per the solicitation, there is only ONE school and the school has a full-time school nurse. We collaborate a lot with student's individual providers. Not very often does orders come in from a doctor, but those are orders would be communicated to any of the nurses.

14. What is your projected spend on nursing services in the 2026 and 2027 school year?

A: Spend will vary based on need.

15. How many RN with BSNs do you anticipate needing in 2026 and 2027 school year? How many RNs with BSNs do you need by shift?

A: At this time we have we do not have a need for an RN BSN. The school only has to have one total.

16. How many RN do you anticipate needing in 2026 and 2027 school year? How many RNs do you need by shift?

A: Possibly one

17. How many LPNs do you anticipate needing in 2026 and 2027 school year? How many LPNs do you need by shift?

A: Up to two

18. Will contracted nurses have a consistent schedule with full-time 40 hours per week?

A: Nurses follow the school calendar. If there is no school, then no hours will be given.

19. Will contracted nurses be utilized per-diem and on an as-needed basis?

A: Contracted nurses will be paid a daily rate and for the most part will be given a schedule to follow. The monthly schedule is completed two weeks before the start of the next month. Call offs or additional coverage would be considered as-needed and could be with as little as two hours notice.

20. How many nurses overall did you need in the 2025 and 2026 school year?

A: Possibly one.

21. Can the Agency please explain how contract needs will be disseminated to awarded vendors post-implementation?

A: As stated n 5.1 **“The vendor selection method will be based on the lowest bid vendor first, if this vendor does not have available nurses at time of request, then the next lowest bidder will be selected”**

22. Can the Agency please describe the supplies and materials that contracted providers will have access to at the Agency? (Wi-Fi, computer access, testing material, office supplies, etc.)?

A: Office supplies, medical supplies, Wifi

23. What supplies are required of vendor-supplied staff (e.g., laptops, cell phones, etc.)?

A: Contracted providers aren't usually provided access to our computers, so laptop

24. Can the Agency please provide a Job Description and qualifications for the solicited positions?

A: Please read 3.1 and 4.1 in the solicitation.

25. Please confirm whether current staff may be eligible to transition to the newly awarded vendor(s).

A: No.

26. Can the agency provide historical utilization data for the past two to three years, including total hours worked, number of nurses by discipline (e.g., RN, LPN), and any seasonal or peak demand trends?

A: No we can not provide that.

27. Please clarify the meaning of “as needed” staffing in terms of expected weekly hours, advance scheduling notice, minimum guaranteed hours (if any), and typical response time expectations for filling requests.

A: . The monthly schedule is completed two weeks before the start of the next month. Call offs or additional coverage would be considered as-needed and could be with as little as two hours notice.

28. Please clarify how the open-end multiple award structure will be administered in practice.

A: As stated n 5.1 **“The vendor selection method will be based on the lowest bid vendor first, if this vendor does not have available nurses at time of request, then the next lowest bidder will be selected”**

29. Will service requests be issued based on lowest evaluated price first, rotational distribution among awarded vendors, or based on vendor availability and performance?

A: As stated n 5.1 “The vendor selection method will be based on the lowest bid vendor first, if this vendor does not have available nurses at time of request, then the next lowest bidder will be selected”

30. If the lowest-priced vendor cannot supply staff, how will the next vendor be selected (e.g., sequential ranking, rotation, or other method)?

A: As stated n 5.1 “The vendor selection method will be based on the lowest bid vendor first, if this vendor does not have available nurses at time of request, then the next lowest bidder will be selected”

31. Does the solicitation or state procurement policy formally define the term “open-end” as it applies to this contract?

A: “open-end” means that we do not know the spend over the term of the contract and could vary from year to year based on need.

32. Vendor must submit resumes for all potential applicants within five (5) business days of the request. Selected applicants MUST attend pre-training with specific days and times provided to the vendor.

A: This is correct.

33. How long is the pre-training? Will selected applicants be paid during pre-training?

A: Length may vary based on experience and they would be paid.

34. Do we need to add any technical response?

A: Please read the solicitation for details on requirements.

35. Can you please suggest what do we need to return with our response? Do we need to return complete solicitation documents after filling in it?

A: Please read the solicitation for details on requirements.

36. Do we only need to return pricing and filling forms that are available in the solicitation document? If yes, please suggest which forms do we need to return in order to comply with it?

A: Please read the solicitation for details on requirements.

37. What is the expected turnaround time for vendors to submit candidate résumés after receiving a job request?

A: 5 business days

38. Is there any local vendor preference?

A: No

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DBS26*09

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

- | | |
|---|--|
| <input type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6 |
| <input type="checkbox"/> Addendum No. 2 | <input type="checkbox"/> Addendum No. 7 |
| <input type="checkbox"/> Addendum No. 3 | <input type="checkbox"/> Addendum No. 8 |
| <input type="checkbox"/> Addendum No. 4 | <input type="checkbox"/> Addendum No. 9 |
| <input type="checkbox"/> Addendum No. 5 | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Company

Authorized Signature

Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.