



West Virginia Purchasing Division

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Charleston, WV 25305
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The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Solicitation Response(SR) Dept: 0313 ID: ESR02092600000004600 Ver.: 1 Function: New Phase: Final

Modified by batch, 02/17/2026

Header 1

List View

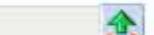
[General Information](#) [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 1879064

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0313

Vendor ID: 000000221489 

SO Doc ID: DEP2600000022

Legal Name: NETWORK ENVIRONMENTAL SYSTEMS INC

Published Date: 2/10/26

Alias/DBA:

Close Date: 2/17/26

Total Bid: \$60,250.00

Close Time: 13:30

Response Date: 02/11/2026 

Status: Closed

Response Time: 16:41

Solicitation Description: HAZWOPER Training

Responded By User ID: NESInc 

Total of Header Attachments: 1

First Name: Morgan

Total of All Attachments: 1

Last Name: Johnson

Email: mjohnson@nes-ehs.com

Phone: 9315104464



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
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**State of West Virginia
Solicitation Response**

Proc Folder: 1879064

Solicitation Description: HAZWOPER Training

Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2026-02-17 13:30	SR 0313 ESR0209260000004600	1

VENDOR

000000221489

NETWORK ENVIRONMENTAL SYSTEMS INC

Solicitation Number: CRFQ 0313 DEP2600000022

Total Bid: 60250

Response Date: 2026-02-11

Response Time: 16:41:21

Comments:

FOR INFORMATION CONTACT THE BUYER

Joseph (Josh) E Hager III
(304) 558-2306
joseph.e.hageriii@wv.gov

Vendor
Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	HAZWOPER 40 Hour Training Class	50.00000	EA	900.000000	45000.00

Comm Code	Manufacturer	Specification	Model #
86101709			

Commodity Line Comments:

Extended Description:

HAZWOPER 40 Hour Training Per Person.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	HAZWOPER 8 Hour Refresher Class	50.00000	EA	305.000000	15250.00

Comm Code	Manufacturer	Specification	Model #
86101709			

Commodity Line Comments:

Extended Description:

HAZWOPER 8 Hour Refresher Class Per Person



State of West Virginia
Bid Clerk – Department of Administration
Purchasing Division
2019 Washington St. E
Charleston, WV. 25305



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NES, Inc., is a California State certified small business and C-Corporation.
DIR #1000032174



Response to CRFQ 0313 – HAZWOPER Training
West Virginia Department of Environmental Protection
Submitted by: Network Environmental Systems, Inc. (NES, Inc.)

Network Environmental Systems, Inc. (NES, Inc.) is pleased to submit this response to the West Virginia Department of Environmental Protection's solicitation to establish an open-end contract for OSHA-authorized HAZWOPER 40-Hour Initial Training and 8-Hour Refresher Training.

NES, Inc. is a nationally recognized environmental, health, and safety (EHS) consulting and training firm with extensive experience providing regulatory-compliant training services to public agencies and environmental professionals. All training is delivered in full compliance with 29 CFR 1910.120 (HAZWOPER), OSHA training requirements, and applicable EPA guidance.

NES instructors are experienced EHS professionals with strong backgrounds in hazardous waste operations, emergency response, industrial hygiene, and environmental compliance. Training is instructor-led and designed to balance regulatory requirements with practical, real-world application relevant to Department of Environmental Protection operations.

NES provides flexible, in-person classroom training coordinated with agency schedules to minimize operational disruption. All participants receive course materials, required documentation, and certificates of completion to support training records and compliance.

The HAZWOPER 40-Hour Initial Training provides comprehensive instruction required for employees engaged in hazardous waste site operations. Training topics include hazard recognition and site characterization, chemical hazards and toxicology, personal protective equipment (PPE) selection and limitations, decontamination procedures, site safety plans, emergency response procedures, and regulatory compliance.

The HAZWOPER 8-Hour Refresher Training reinforces critical safety concepts and ensures continued OSHA compliance. Refresher instruction includes regulatory updates, emerging hazards, lessons learned, and best practices applicable to DEP field activities.

NES has the capacity to support multiple training sessions annually and can accommodate class sizes of up to 50 participants per course, as requested. NES is committed to delivering high-quality instruction, regulatory accuracy, clear communication, and responsive coordination throughout the term of the contract.



Scope of Services, Project Timeline, and Pricing

Subject to the attached Professional Billing Rates (Attachment A) and Contract Terms & Conditions (Attachment B), NES proposes the following scope of services, project timeline, and pricing.

40-HR HAZWOPER	
Scope of Services	40-HR OSHA HAZWOPER Instruction
Project Timeline	NES is prepared to initiate support on the matter agreed upon date and time with the State of West Virginia
Pricing	The above-referenced scope of services will be completed for \$900/person.

8-HR HAZWOPER REFRESHER	
Scope of Services	8-HR OSHA HAZWOPER Refresher Instruction
Project Timeline	NES is prepared to initiate support on the matter agreed upon date and time with the State of West Virginia
Pricing	The above-referenced scope of services will be completed for \$305/person

Steve Reichow

Director of Environmental Consulting and Training

Professional Profile

Steve Reichow is the Director of Environmental Consulting and Training at NES, Inc. (NES). He has extensive knowledge in characterizing, profiling, manifesting, managing, transporting, and treating hazardous waste. He has over 25 years of experience providing consulting and training services regarding hazardous waste management, treatment, transportation, and disposal of hazardous waste.

Mr. Reichow is a Certified Environmental Auditor, Certified Dangerous Goods Professional, Certified Dangerous Goods Trainer, and Certified Instructional Trainer. Among his many achievements, Mr. Reichow has developed instructor-led and web-based training programs for utility companies throughout California. He has developed hazardous waste compliance manuals and procedures for large and small quantity generators concerning proper handling, transportation, and disposal procedures for hazardous waste.

Mr. Reichow has also trained numerous large and small quantity generators throughout California in identifying, managing, packaging, transporting, and disposing of their self-generated hazardous waste. He regularly performs environmental site assessments and prepares guidance documents for organizations looking to maintain compliance with the regulations California regulations.

Mr. Reichow developed his practical proficiency through hands-on experience working as an Environmental Lab Pack Chemist at a local treatment, storage, and disposal facility. He also oversaw field operations for a firm specializing in hazardous waste management, transportation, remediation, and emergency response services. He has developed and provided training to satisfy OSHA, EPA, DOT, IMDG, and IATA training requirements for companies and government agencies throughout the United States.

Education

Environmental Studies Major, California State University, Sacramento

A.S. Environmental Technology | Cosumnes River College

Registrations/Certifications/Training

Institute of Hazardous Material Management, Certified Dangerous Goods Professional (CDGP) Certification #000191

Institute of Hazardous Material Management, Certified Dangerous Goods Trainer (CDGT) Certification #000190

Board of Certified Safety Professionals, Certified Instructional Trainer (CIT) Certification #CIT-13659

Omar DeGuzman

EH&S Training Manager

Professional Profile

Omar DeGuzman is an Environmental Health & Safety Instructor, Consultant, and Manager of EH&S Training for NES. Mr. DeGuzman has over 22 years of comprehensive experience in occupational health and safety concepts, principles, laws, and regulations.

Mr. DeGuzman has instructed on a wide variety of safety topics in public and private sectors, including OSHA, construction, heavy equipment, trenching/excavations, and fall protection. He has experience creating customized training programs and modules for a variety of organizations. He has also performed safety and risk assessments in occupational settings including planning, bidding processes, mitigation, removal of hazardous materials, and recycling.

Mr. DeGuzman's background comprises a diversity of experience. He began his career as a Hazardous Materials Technician. Following this, he served as a Safety Specialist where he performed amusement ride inspections, conducted health & safety training, and assisted with the implementation of injury and illness prevention programs. Mr. DeGuzman also worked as a Safety Manager for Volvo Rents, a subsidiary of the Volvo Group. Covering the western United States and 40 locations, his primary duties were risk assessment, regulatory compliance, and the mitigation and cleanup of newly acquired facilities.

Mr. DeGuzman is an OSHA Training Institute Education Center authorized Cal/OSHA Outreach Trainer and can provide Cal/OSHA 30-Hour & 10-Hour General Industry safety programs. He is an IVES-certified mobile equipment trainer, CPR/AED & First Aid instructor, National Safety Council Defensive Driver trainer, and a Certified Safety Management Specialist.

Education

General Education Studies | California State San Joaquin Delta College

Certificate | Environmental Technology Program, Cosumnes River College

Brian Luci

Brian Luci is an Environmental Health & Safety Instructor for NES, Inc. (NES). He has over 33 years of comprehensive experience in environmental compliance and occupational health and safety concepts and programs. He has a master's degree in education, Adult Education & Training, and a master's degree in business administration with a concentration in Energy Management.

Mr. Luci spent 20 years in the U.S. Air Force where he occupied a diverse array of positions in the fuels career field. While serving as Quality Control Officer he was responsible for regulatory compliance and the day-to-day safety of over 100 individuals. Additionally, Mr. Luci supervised fuel laboratory operations where he developed and enforced occupational safety and health standards. He played an integral part in base-wide emergency response and hazardous material cleanup exercises, and during his tenure as Training Manager he oversaw rotational, upgrade, and familiarization training as well as confined space and environmental compliance programs. As Operations Superintendent he was responsible for all facets of logistics and environmental safety for Fuels Management Flight personnel, a performance of duties that culminated in the Flight winning the coveted American Petroleum Institute Award for Best Fuels Management Flight in the U.S. Air Force, 2008.

Further experience includes serving as Operations Manager for one of the largest providers of underground storage tank (UST) environmental compliance testing in the world. There he oversaw compliance and post-construction testing of UST petroleum and fuel systems across eight states, managed the review of test reports, and initiated corrective actions when needed. Mr. Luci has also worked at refined petroleum throughput facilities where he maintained operational safety procedures and conducted product quality control and analysis. He has developed comprehensive training plans that have been benchmarked and implemented nationwide.

Cody Reed

EH&S Instructor

Professional Profile

Cody Reed is a seasoned professional with expertise in aviation mechanics, hazardous materials management, and safety training. From 2011 to 2016, Cody served in the United States Navy as an Aviation Structural Mechanic with Strike Fighter Squadron 34 at NAS Oceana, Virginia Beach. He oversaw Safety Equipment and Environmental Control Systems for 10 F/A-18C aircraft, handling systems like Gaseous and Liquid Oxygen, Avionics Heating and Cooling, Hazardous Materials, and Ejection Ordinance. As a supervisor, he trained and led a team of 18 junior personnel.

After his military service, Mr. Reed worked as a Hazardous Material Yard Supervisor and ensured safe treatment, storage, and disposal of hazardous materials in line with federal and state regulations. He also trained staff on compliant hazardous material handling. Prior to joining NES, Mr. Reed was a Safety Training Consultant at another firm where he certified over 4,000 students in heavy equipment operation and trained more than 2,000 employees in safety protocols. Now with NES, Cody continues to apply his expertise in safety and compliance.

Education

United States Navy | Specialized Training in Ordinance Handling (RCRA), Respirator Fit Testing, SB1343 compliance, Fall Protection, Ergonomics, Fire Protection, and more.

AA | Business Administration |, Golden West College