



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 1

List View

General Information | [Contact](#) | [Default Values](#) | [Discount](#) | [Document Information](#) | [Clarification Request](#)

Procurement Folder: 1959554
 Procurement Type: Central Contract - Fixed Amt
 Vendor ID: VS0000037600
 Legal Name: VPRIME TECH INC
 Alias/DBA:
 Total Bid: \$2,194,957.48
 Response Date: 05/20/2026
 Response Time: 12:43
 Responded By User ID: Jan Ghalib
 First Name: Jan
 Last Name: Ghalib
 Email: vprime@vprimetech.com
 Phone: 833-333-1314

SO Doc Code: CRFQ
 SO Dept: 0231
 SO Doc ID: OOT2600000027
 Published Date: 5/5/26
 Close Date: 5/20/26
 Close Time: 13:30
 Status: Closed
 Solicitation Description: Remote Monitoring and Support Tool.
 Total of Header Attachments: 1
 Total of All Attachments: 1



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Solicitation Response**

Proc Folder: 1959554
Solicitation Description: Remote Monitoring and Support Tool.
Proc Type: Central Contract - Fixed Amt

Solicitation Closes	Solicitation Response	Version
2026-05-20 13:30	SR 0231 ESR05202600000008035	1

VENDOR
 VS0000037600
 VPRIME TECH INC

Solicitation Number: CRFQ 0231 OOT2600000027
Total Bid: 2194957.479999999981373548507 **Response Date:** 2026-05-20 **Response Time:** 12:43:48
Comments: Please refer to the vPrime Tech Inc's quote for our final response.

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
 (304) 558-8802
 toby.l.welch@wv.gov

Vendor Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Eighty (80) RSU-Fedramp-Cloud Bomgar Licences	80.00000	EA	5702.676250	456214.10

Comm Code	Manufacturer	Specification	Model #
43230000			

Commodity Line Comments: Please refer to the vPrime Tech Inc's quote for our final response.

Extended Description:

4.1.1. Eighty (80) RSU-Fedramp-Cloud Bomgar Licences
4.1.1.1. 80 Concurrent Licenses

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Professional Services for installation, and configuration	1.00000	EA	416609.300000	416609.30

Comm Code	Manufacturer	Specification	Model #
81112200			

Commodity Line Comments: Please refer to the vPrime Tech Inc's quote for our final response.

Extended Description:

4.2. Professional Services for installation, setup and user training

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Additional RSU-Fedramp-Cloud Bomgar Licences as needed	50.00000	EA	6864.706400	343235.32

Comm Code	Manufacturer	Specification	Model #
43230000			

Commodity Line Comments: Please refer to the vPrime Tech Inc's quote for our final response.

Extended Description:

4,1,1,2 -Additional Fed-ramp-Cloud Bomgar Licenses as needed

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Training Services	1.00000	EA	313531.720000	313531.72

Comm Code	Manufacturer	Specification	Model #
81112200			

Commodity Line Comments: Please refer to the vPrime Tech Inc's quote for our final response.

Extended Description:

4.2.2 - Training

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Annual Maintenance and Support Year Two (Optional Renewal)	1.00000	EA	210454.920000	210454.92

Comm Code	Manufacturer	Specification	Model #
81112200			

Commodity Line Comments: Please refer to the vPrime Tech Inc's quote for our final response.

Extended Description:

4.1.1.6 Maintenance and Support

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Annual Maintenance and Support Year Three (Optional Renewal)	1.00000	EA	230257.820000	230257.82

Comm Code	Manufacturer	Specification	Model #
81112200			

Commodity Line Comments: Please refer to the vPrime Tech Inc's quote for our final response.

Extended Description:

4.1.1.6 Maintenance and Support

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Annual Maintenance and Support Year Four (Optional Renewal)	1.00000	EA	224654.300000	224654.30

Comm Code	Manufacturer	Specification	Model #
81112200			

Commodity Line Comments: Please refer to the vPrime Tech Inc's quote for our final response.

Extended Description:

4.1.1.6 Maintenance and Support



Department of Administration
 Purchasing Division
 2019 Washington Street East
 Post Office Box 50130
 Charleston, WV 25305-0130

**State of West Virginia
 Centralized Request for Quote
 Info Technology**

Proc Folder: 1959554

Reason for Modification:

Doc Description: Remote Monitoring and Support Tool.

Proc Type: Central Contract - Fixed Amt

Date Issued	Solicitation Closes	Solicitation No	Version
2026-05-05	2026-05-20 13:30	CRFQ 0231 OOT260000027	1

BID RECEIVING LOCATION

BID CLERK
 DEPARTMENT OF ADMINISTRATION
 PURCHASING DIVISION
 2019 WASHINGTON ST E
 CHARLESTON WV 25305
 US

VENDOR

Vendor Customer Code:
Vendor Name : vPrime Tech Inc
Address :
Street : 1400 Broadfield Boulevard Suite 200,
City : Houston
State : TX
Country : Harris
Zip : 77084-5162
Principal Contact : Jan Ghailb
Vendor Contact Phone: 833-333-1314
Extension: 1

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
 (304) 558-8802
 toby.l.welch@wv.gov

Vendor Signature X **FEIN#** 861744919 **DATE** 05/20/26

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Office of Technology (WVOT) to establish a contract for upgrading its existing Bomgar onpremise appliance to the BeyondTrust FedRAMP authorized Remote Monitoring and Support cloud service. The initial purchase under this contract will include eighty (80) concurrent licenses. WVOT also requires the flexibility to add additional licenses on an ongoing basis to accommodate operational growth and evolving support needs

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US			WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Eighty (80) RSU-Fedramp-Cloud Bomgar Licences	80.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description:

4.1.1.Eighty (80) RSU-Fedramp-Cloud Bomgar Licences
4.1.1.1.80 Concurrent Licences

INVOICE TO			SHIP TO		
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US			WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US		

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Professional Services for installation, and configuration	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112200			

Extended Description:

4.2.Professional Services for installation, setup and user training

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Additional RSU-Fedramp-Cloud Bomgar Licences as needed	50.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43230000			

Extended Description:
4,1,1,2 -Additional Fed-ramp-Cloud Bomgar Licenses as needed

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Training Services	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112200			

Extended Description:
4.2.2 - Training

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Annual Maintenance and Support Year Two (Optional Renewal)	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112200			

Extended Description:
4.1.1.6 Maintenance and Support

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Annual Maintenance and Support Year Three (Optional Renewal)	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112200			

Extended Description:
4.1.1.6 Maintenance and Support

INVOICE TO	SHIP TO
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DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON WV US	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	Annual Maintenance and Support Year Four (Optional Renewal)	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
81112200			

Extended Description:
 4.1.1.6 Maintenance and Support

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Questions are due by 3:00 p.m.	2026-05-13

	Document Phase	Document Description	Page
OOT260000027	Final	Remote Monitoring and Support Tool.	6

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions