



West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at wvOASIS.gov. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at WVPurchasing.gov with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header 8

List View

[General Information](#) [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 1852089

SO Doc Code: CRFQ

Procurement Type: Central Master Agreement

SO Dept: 0231

Vendor ID: VS0000047387

SO Doc ID: OOT2600000009

Legal Name: THE PALO GUYS CONSULTING LLC

Published Date: 1/9/26

Alias/DBA:

Close Date: 1/13/26

Total Bid: \$4,101,269.72

Close Time: 13:30

Response Date: 01/12/2026

Status: Closed

Response Time: 19:53

Solicitation Description: Addendum No 2 - Palo Alto Enterprise License Agreement

Responded By User ID: denobs

Total of Header Attachments: 8

First Name: Brian

Total of All Attachments: 8

Last Name: DeNoble

Email: brian@thepaloguys.com

Phone: 6146230699



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

**State of West Virginia
Solicitation Response**

Proc Folder: 1852089

Solicitation Description: Addendum No 2 - Palo Alto Enterprise License Agreement

Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2026-01-13 13:30	SR 0231 ESR0102260000003706	1

VENDOR

VS0000047387
THE PALO GUYS CONSULTING LLC

Solicitation Number: CRFQ 0231 OOT2600000009

Total Bid: 4101269.720000000204890966415 **Response Date:** 2026-01-12 **Response Time:** 19:53:55

Comments:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

**Vendor
Signature X**

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	3.1.1.1 Enterprise License Agreement- PAN- ENT-ELA-SET, Year1	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

Enterprise License Agreement - PAN-ENT-ELA-SET, or equal. Quantity of one, term three years, priced yearly. Quantities listed in this Solicitation/Award Document are approximations only. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	3.1.1.1 Enterprise License Agreement- PAN- ENT-ELA-SET, Year2	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

Enterprise License Agreement - PAN-ENT-ELA-SET, or equal. Quantity of one, term three years, priced yearly. Quantities listed in this Solicitation/Award Document are approximations only. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	3.1.1.1 Enterprise License Agreement- PAN- ENT-ELA-SET, Year3	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

Enterprise License Agreement - PAN-ENT-ELA-SET, or equal. Quantity of one, term three years, priced yearly. Quantities listed in this Solicitation/Award Document are approximations only. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	3.1.1.2 PA-PRORATED-CREDIT-SUBS	1.00000	EA	-163041.590000	-163041.59

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: Credit

Extended Description:

3.1.1.2 Prorated Credit for unused subscriptions - PA-PRORATED-CREDIT-SUBS, or equal. Quantity of one, term one year. Quantities listed in this Solicitation/Award Document are approximations only. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	3.1.1.3 PAN-ENT-GOV-ELA-3YR, Year1	1.00000	EA	606520.680000	606520.68

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.1.3 Enterprise License Agreement, ATP, ADNS (Includes ADNSR-X), ADV URL, AWF, PAA, ASD-WAN for NGFW . Unit price is per every \$1 of NGFW hardware estate quoted - 3 Years - PAN-ENT-GOV-ELA-3YR, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	3.1.1.3 PAN-ENT-GOV-ELA-3YR, Year2	1.00000	EA	606520.680000	606520.68

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.1.3 Enterprise License Agreement, ATP, ADNS (Includes ADNSR-X), ADV URL, AWF, PAA, ASD-WAN for NGFW . Unit price is per every \$1 of NGFW hardware estate quoted - 3 Years - PAN-ENT-GOV-ELA-3YR, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	3.1.1.3 PAN-ENT-GOV-ELA-3YR, Year3	1.00000	EA	606520.680000	606520.68

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.1.3 Enterprise License Agreement, ATP, ADNS (Includes ADNSR-X), ADV URL, AWF, PAA, ASD-WAN for NGFW . Unit price is per every \$1 of NGFW hardware estate quoted - 3 Years - PAN-ENT-GOV-ELA-3YR, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	3.1.1.4 - PAN-IOT-ENT-PLUS, Year1	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.1.4 Enterprise IoT Security Plus product option. Should be purchased with IoT Security subscription. - PAN-IOT-ENT-PLUS, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	3.1.1.4 - PAN-IOT-ENT-PLUS, Year2	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.1.4 Enterprise IoT Security Plus product option. Should be purchased with IoT Security subscription. - PAN-IOT-ENT-PLUS, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	3.1.1.4 - PAN-IOT-ENT-PLUS, Year3	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.1.4 Enterprise IoT Security Plus product option. Should be purchased with IoT Security subscription. - PAN-IOT-ENT-PLUS, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	3.1.1.5- PAN-IOT-GOV-ELA-3YR, Year1	1.00000	EA	198703.930000	198703.93

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.1.5 Enterprise License Agreement, IOT DRDL. Unit price is per every \$1 of NGFW hardware estate (100% of current hardware estate + 80% projections). 3 Year - PAN-IOT-GOV-ELA-3YR, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	3.1.1.5- PAN-IOT-GOV-ELA-3YR, Year2	1.00000	EA	198703.930000	198703.93

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.1.5 Enterprise License Agreement, IOT DRDL. Unit price is per every \$1 of NGFW hardware estate (100% of current hardware estate + 80% projections). 3 Year - PAN-IOT-GOV-ELA-3YR, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	3.1.1.5- PAN-IOT-GOV-ELA-3YR, Year3	1.00000	EA	198703.930000	198703.93

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.1.5 Enterprise License Agreement, IOT DRDL. Unit price is per every \$1 of NGFW hardware estate (100% of current hardware estate + 80% projections). 3 Year - PAN-IOT-GOV-ELA-3YR, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	3.1.2- PAN-ENT-GOV-PREM-ESA-3YR Year1	1.00000	EA	301481.670000	301481.67

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:**Extended Description:**

3.1.2 Enterprise Support Agreement - 3 years Vendor must provide an Enterprise Support Agreement Manufacturer part number PAN-ENT-GOV-PREM-ESA-3YR or equal. Quantity of one, Term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	3.1.2- PAN-ENT-GOV-PREM-ESA-3YR Year2	1.00000	EA	301481.670000	301481.67

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:**Extended Description:**

3.1.2 Enterprise Support Agreement - 3 years Vendor must provide an Enterprise Support Agreement Manufacturer part number PAN-ENT-GOV-PREM-ESA-3YR or equal. Quantity of one, Term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	3.1.2- PAN-ENT-GOV-PREM-ESA-3YR Year3	1.00000	EA	301481.670000	301481.67

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:**Extended Description:**

3.1.2 Enterprise Support Agreement - 3 years Vendor must provide an Enterprise Support Agreement Manufacturer part number PAN-ENT-GOV-PREM-ESA-3YR or equal. Quantity of one, Term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
17	3.1.2.1-PAN-ENT-ESA-SET Year1	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated**Extended Description:**

3.1.2.1 Enterprise Support Agreement Manufacturer part number PAN-ENT-ESA-SET, or equal Quantity of one, Term three years..

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
18	3.1.2.1-PAN-ENT-ESA-SET Year2	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated**Extended Description:**

3.1.2.1 Enterprise Support Agreement Manufacturer part number PAN-ENT-ESA-SET, or equal Quantity of one, Term three years..

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
19	3.1.2.1-PAN-ENT-ESA-SET Year3	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.2.1 Enterprise Support Agreement Manufacturer part number PAN-ENT-ESA-SET, or equal Quantity of one, Term three years..

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
20	3.1.2.2 PA-PRORATED-CREDIT-SUP	1.00000	EA	-63087.570000	-63087.57

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.2.2 Prorated Credit for Support Changes - PA-PRORATED-CREDIT-SUP, or equal. Quantity of one, term one year. Quantities listed in this Solicitation/Award Document are approximations only, It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
21	3.1.3.1-UNIT42 PROACTIVE SERVICES	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.3.1 UNIT 42 PROACTIVE SERVICES - UNIT42 PROACTIVE SERVICES, OR EQUAL. QUANTITY OF ONE, TERM ONE YEAR.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
22	3.1.3.2-PAN-U42-EOD-4HR-L19	1.00000	EA	198000.000000	198000.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.3.2 Unit 42 Public Sector Expertise on Demand Subscription, 4-hour remote response time. Up to 500 consulting hours. - PAN-U42-EOD-4HR-L19, or equal. Quantity of one, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
23	3.1.4.1 Standalone - Hardware Refresh	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.4.1 Hardware Refresh SKU Standalone - I. Quantity of one, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
24	3.1.4.2 PAN-PWR-450W-AC	2.00000	EA	1074.400000	2148.80

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.4.2 PA-3400,PA-1400, ION 5200 and ION 9200 450W spare power supply - PAN-PWR-450W-AC, or equal. Quantity of three, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
25	3.1.4.3 PAN-PA-5420-AC	2.00000	EA	35530.030000	71060.06

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.4.3 Palo Alto Networks PA-5420 with redundant AC power supplies - PAN-PA-5420-AC, or equal. Quantity of two, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
26	3.1.4.4 PAN-PWR-C13-C14	6.00000	EA	20.400000	122.40

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.4.4 Power cord for PDU with IEC-60320 C13 and IEC-60320 C14 cord ends, 15A, 250V max, 10ft - PAN-PWR-C13-C14, or equal. Quantity of six, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
27	3.1.4.5 PAN-PA-1420	3.00000	EA	5951.440000	17854.32

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.4.5 Palo Alto Networks PA-1420 - PAN-PA-1420, or equal. Quantity of three, term one year

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
28	3.1.4.6 PA-5400 Series	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.4.6 PA-5400 Series - PA-5400 Series, or equal. Quantity of one, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
29	3.1.4.7 PA-1400 Series	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.4.7 PA-1400 Series - PA-1400 Series, or equal. Quantity of one, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
30	3.1.4.8 PAN-EDU-TRAINING-100	350.00000	EA	100.000000	35000.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.4.8 Training Credit - To be redeemed with Authorized Training Partners (ATPs) - PAN-EDU-TRAINING-100, or equal. Quantity of 350, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
31	3.1.4.9 PA-5400 Series Year 1	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.4.9 PA-5400 Series - PA-5400 Series, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
32	3.1.4.9 PA-5400 Series Year 2	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.4.9 PA-5400 Series - PA-5400 Series, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
33	3.1.4.9 PA-5400 Series Year 3	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.4.9 PA-5400 Series - PA-5400 Series, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
34	3.1.4.10 PA-1400 Series	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.4.10 PA-1400 PA-1400 Series Series -, or equal. Quantity of one, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
35	3.1.4.11 PAN-PA-5440-AC Year 1	2.00000	EA	65984.330000	131968.66

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.4.11 Palo Alto Networks PA-5440 with redundant AC power supplies - PAN-PA-5440-AC, or equal. Quantity of two, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
36	3.1.4.11 PAN-PA-5440-AC Year 2	2.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: Hardware - Total price quotes in line 35

Extended Description:

3.1.4.11 Palo Alto Networks PA-5440 with redundant AC power supplies - PAN-PA-5440-AC, or equal. Quantity of two, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
37	3.1.4.11 PAN-PA-5440-AC Year 3	2.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: Hardware - Total Price quoted in line 35

Extended Description:

3.1.4.11 Palo Alto Networks PA-5440 with redundant AC power supplies - PAN-PA-5440-AC, or equal. Quantity of two, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
38	3.1.4.12 PAN-PA-1410 Year 1	13.00000	EA	3131.590000	40710.67

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:**Extended Description:**

Palo Alto Networks PA-1410 - PAN-PA-1410, or equal. Quantity of 13, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
39	3.1.4.12 PAN-PA-1410 Year 2	13.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: Hardware - Total price in line 38

Extended Description:

Palo Alto Networks PA-1410 - PAN-PA-1410, or equal. Quantity of 13, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
40	3.1.4.12 PAN-PA-1410 Year 3	13.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: Hardware - total price in line 38

Extended Description:

Palo Alto Networks PA-1410 - PAN-PA-1410, or equal. Quantity of 13, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
41	3.1.4.13 PAN-PWR-450W-AC Year 1	13.00000	EA	1074.400000	13967.20

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.4.13 PA-3400,PA-1400, ION 5200 and ION 9200 450W spare power supply - PAN-PWR-450W-AC, or equal. Quantity of 13, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
42	3.1.4.13 PAN-PWR-450W-AC Year 2	13.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: Hardware - Total price quoted in line 41

Extended Description:

3.1.4.13 PA-3400,PA-1400, ION 5200 and ION 9200 450W spare power supply - PAN-PWR-450W-AC, or equal. Quantity of 13, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
43	3.1.4.13 PAN-PWR-450W-AC Year 3	13.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: Hardware - Total price quoted in line 41

Extended Description:

3.1.4.13 PA-3400,PA-1400, ION 5200 and ION 9200 450W spare power supply - PAN-PWR-450W-AC, or equal. Quantity of 13, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
44	3.1.4.14 PAN-PWR-C13-C14 Year 1	26.00000	EA	20.400000	530.40

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.4.14 Power cord for PDU with IEC-60320 C13 and IEC-60320 C14 cord ends,15A, 250V max, 10ft - PAN-PWR-C13-C14, or equal. Quantity of 26, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
45	3.1.4.14 PAN-PWR-C13-C14 Year 2	26.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: Hardware - Total price quoted in line 44

Extended Description:

3.1.4.14 Power cord for PDU with IEC-60320 C13 and IEC-60320 C14 cord ends,15A, 250V max, 10ft - PAN-PWR-C13-C14, or equal. Quantity of 26, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
46	3.1.4.14 PAN-PWR-C13-C14 Year 3	26.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: Hardware - Total price quoted in line 44

Extended Description:

3.1.4.14 Power cord for PDU with IEC-60320 C13 and IEC-60320 C14 cord ends,15A, 250V max, 10ft - PAN-PWR-C13-C14, or equal. Quantity of 26, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
47	3.1.5.1 CORTEX XSOAR Year 1	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.5.1 Cortex XSOAR Set - CORTEX XSOAR, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
48	3.1.5.1 CORTEX XSOAR Year 2	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.5.1 Cortex XSOAR Set - CORTEX XSOAR, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
49	3.1.5.1 CORTEX XSOAR Year 3	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.5.1 Cortex XSOAR Set - CORTEX XSOAR, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
50	3.1.5.2 PAN-CORTEX XSOAR-ENTERPRISE Year 1	1.00000	EA	77914.150000	77914.15

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.5.2 Full XSOAR platform (XSOAR + TIM, 4 named users) for Enterprise. - PAN-CORTEX XSOAR-ENTERPRISE, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
51	3.1.5.2 PAN-CORTEX XSOAR-ENTERPRISE Year 2	1.00000	EA	77914.150000	77914.15

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.5.2 Full XSOAR platform (XSOAR + TIM, 4 named users) for Enterprise. - PAN-CORTEX XSOAR-ENTERPRISE, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
52	3.1.5.2 PAN-CORTEX XSOAR-ENTERPRISE Year 3	1.00000	EA	77914.150000	77914.15

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.5.2 Full XSOAR platform (XSOAR + TIM, 4 named users) for Enterprise. - PAN-CORTEX XSOAR-ENTERPRISE, or equal. Quantity of one, term three years.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
53	3.1.5.3 PAN-CONSULT-DEMISTO-DAY	20.00000	EA	4753.980000	95079.60

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.5.3 Cortex XSOAR Consulting Service (per day) - Minimum 5 days - PAN-CONSULT-DEMISTO-DAY, or equal. Quantity of 20, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
54	3.1.5.4 CONSULT-PRJM-DAY-XSOAR	4.00000	EA	3447.640000	13790.56

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.5.4 Palo Alto Networks professional services project manager (per day) (Cortex XSOAR) - PAN-CONSULT-PRJM-DAY-XSOAR, or equal. Quantity of four, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
55	3.1.5.5 PAN-DEMISTO-PREMIUM-SUCCESS	1.00000	EA	36751.960000	36751.96

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.5.5 Cortex XSOAR Premium Success - sold with Cortex XSOAR, XSOAR-TIM and XSOAR-Starter and XSOAR MSSP, XSOAR-TIM MSSP and XSOAR-Starter MSSP - PAN-DEMISTO-PREMIUM-SUCCESS, or equal. Quantity of one, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
56	3.1.5.6 Services Only (XSOAR)	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.5.6 XSOAR Services Only - Services Only, or equal. Quantity of one, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
57	3.1.5.7 PAN-CONSULT-XSOAR-ENT-QS	1.00000	EA	41602.960000	41602.96

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.5.7 QuickStart Service for Cortex XSOAR - Enterprise Edition - PAN-CONSULT-XSOAR-ENT-QS, or equal. Quantity of one, term one year.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
58	3.1.6.1 PAN-PRISMA-ACCESS-SET	1.00000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.6.1 Prisma Access Set - PAN-PRISMA-ACCESS-SET, or equal. Quantity of one.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
59	3.1.6.2 PAN-PRISMA-ACCESS-MU-ENTERPRISE	5500.0000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments: No Price Associated

Extended Description:

3.1.6.2 Prisma Access User Enterprise Edition includes private app access and outbound internet security for users, premium security subscription, worldwide service locations, 5 service connections, 10 ZTNA connectors ,and standard success per user per year - PAN-PRISMA-ACCESS-MU-ENTERPRISE, or equal. Quantity of 5,500.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
60	3.1.6.3 PAN-PRISMA-ACCESS-MU-SAAS-INLINE	5500.0000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.6.3 Prisma Access MU SaaS Inline add-on, includes SaaS Inline Prisma Access MU SaaS Inline add-on, includes SaaS Inline Security for Prisma Access Mobile Users, Standard Success Plan per unit per year - PAN-PRISMA-ACCESS-MU-SAAS-INLINE, Quantity of 5,500, or equal. Quantity of 5,500.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
61	3.1.6.4 PAN-PRISMA-ACCESS-SEB-UPG	5500.0000	EA	0.000000	0.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.6.4 Prisma Access Secure Enterprise Browser Add-on to Prisma Access includes the Secure Enterprise Browser for Internet/SaaS and private app access, Management Console, and Standard Success Plan per unit per year - PAN-PRISMA-ACCESS-SEB-UPG, or equal. Quantity of 5,500.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
62	3.1.6.5 PAN-CONSULT-DAY-PA	14.00000	EA	4851.000000	67914.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.6.5 Palo Alto Networks consulting services (per day) - Minimum 5 days (Prisma Access) - PAN-CONSULT-DAY-PA, or equal. Quantity of 14.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
63	3.1.6.6 PAN-CONSULT-PRJM-DAY-PA	2.00000	EA	3518.000000	7036.00

Comm Code	Manufacturer	Specification	Model #
43222501			

Commodity Line Comments:

Extended Description:

3.1.6.6 Palo Alto Networks professional services project manager (per day) (Prisma Access) - PAN-CONSULT-PRJM-DAY-PA, or equal. Quantity of two.



Secure Networks. Human Connections.

State of West Virginia

Enterprise Agreement and Strategic Partnership Proposal



Prepared By:

Brian DeNoble
Co-Founder - TPG Consulting

Built on Experience. Driven by Loyalty. Focused on You.

Executive Summary -

The Challenge:

- Today's cyber threat landscape is complex, and digital transformation is moving quickly. Competing priorities and initiatives can often distract departments from their primary mission: ensuring the continuation of Mission Essential Functions (MEF) enabled by a secure digital operating environment.
- As State Governments transition to Zero Trust, the top concerns include:
 - Preventing unauthorized lateral movement
 - Preventing unverified network security
 - Ensuring only legitimate users have access to authorized network resources
- This proposal will serve as a vehicle that will promote our Zero Trust 2.0 model, while providing cost predictability and flexibility for security consumption across the State of West Virginia.

The Solution:

- Single licensing/support authorization code for all 6 core security services for hardware devices
- Single support agreement across all hardware devices
- Minimize costs as departments and agencies look to consolidate security functions
- All new, AI-driven ML-based protections to protect the State against the most advanced, pervasive threats
- Support hybrid workforce and securing multiple application delivery models (public/private cloud, SaaS, etc.)
- Unify, automate and orchestrate security operations across the State's security stack with XSOAR
- Pre-built and customizable playbooks to automate hundreds of use cases

- By leveraging the proposed agreement, the State of West Virginia will have the ability to realize the following outcomes:

The Benefits:

- Improved network visibility, which helps close the gap between threat detection and decision-making
- Enforcement of least-privilege access, continuous trust verification and security inspection for all users, apps, and devices
- Prevent 60% more unknown injection attacks and 48% more highly evasive CnC traffic with Advanced Threat Prevention
- Automatically prevent known, unknown, and highly evasive malware 60x faster with Advanced Wildfire
- Supporting deployment flexibility (On-prem, virtual, or cloud-delivered) through consistent architecture and security protections
- Advanced services and support teams to work directly with the State to ensure a successful deployment
- Cost containment and predictability to align with the State's operating objectives

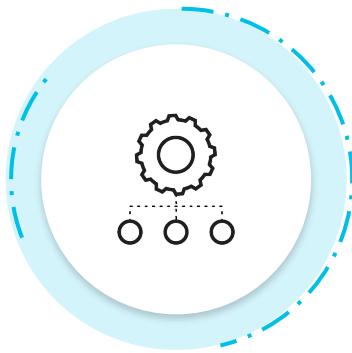
What's Included?

- Enterprise License Agreement
- Enterprise Support Agreement
- Firewall Upgrade Options
- Prisma Access and Secure Enterprise Browser
- Cortex XSOAR
- Why TPG Consulting as your Palo Alto Networks' partner of choice?

Enterprise Agreement

A Simplified Way To Consume Best-In-Class Security Is Needed

Simplified Tracking and Management



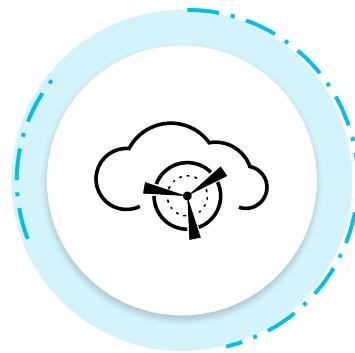
Eliminate multiple recurring subscription and support fees from multiple vendors

Reliable and Predictable Pricing



A single purchase of a cost-efficient enterprise agreement for multiple solutions and support

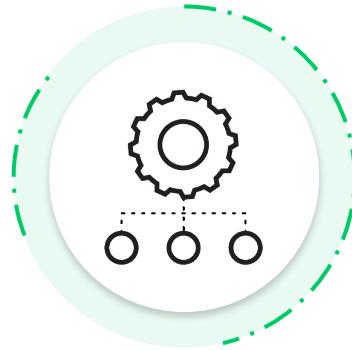
Consistent Security



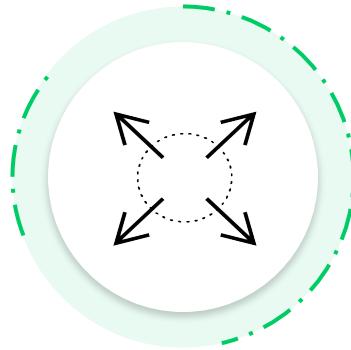
Consolidated services and support into a single platform to decrease operational effort and risk

Introducing: Palo Alto Networks Enterprise Agreement

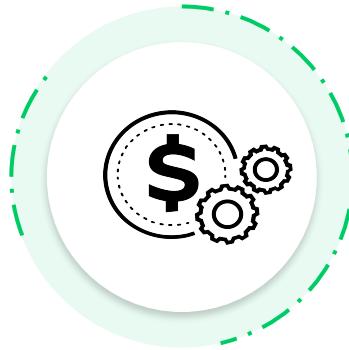
Best-in-class security and support simplified into a single agreement



**Simple to deploy,
manage, and support
your enterprise security**



**Best-in-class security
and support that scale
as you grow**



**Lower TCO by 40% while
increasing security
effectiveness**

Simple to Deploy, Manage, and Support your Enterprise Security



- ✓ **Delivers single authorization code** to simplify purchasing, deployment, activation, and management
- ✓ **Eliminates individual, annual recurring fees** for all security services and support agreements
- ✓ **Drives consistent start and end dates** for all security services and support agreements
- ✓ **Provides visibility into hardware growth trends** with a consumption dashboard to help plan and budget

Lower TCO by 40% While Increasing Security Effectiveness

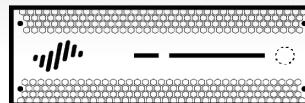


- ✓ **6 essential security services** for budget of 3 can be deployed consistently across your organization
- ✓ **Optimize security spend** with growth allowance, hardware ramp-up discount, portability benefit and other incentives
- ✓ **Lock in** current pricing over the term of agreement

Palo Alto Networks Enterprise Licensing Agreement (ELA)

The simplest way to consume best-in-class security for the modern enterprise

Essential protection from known and unknown threats **under a single agreement**



Advanced Threat Prevention

The industry's only IPS to stop unknown C2 and offers best-in-class prevention of known and unknown threats



Advanced URL Filtering

Industry leading web security powered by Inline Deep Learning to stop 40% more malicious web pages than traditional URL filtering databases



Advanced WildFire

Industry's largest malware analysis engine, 8x the size of "go-to" threat intelligence websites and 180x faster signature delivery



Advanced DNS Security

Most comprehensive DNS security solution available, powered by ML-powered detections and predictive analytics, offering 40% more threat coverage than any other competitor



GlobalProtect

Extend NGFW to all users, regardless of location, and enforce security policies with next-gen technologies.



SD-WAN

SD-WAN for NGFW delivers consistent security with optimized performance for all applications while simplifying branch onboarding.

Palo Alto Networks Enterprise Support Agreement (ESA)

The simplest way to gain best-in-class support for your modern security hardware

Protect all your security hardware devices
with a single support agreement



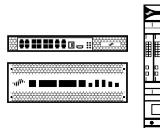
Technical Support



Security Assurance



Expert Assistance*



*Platinum ESA only



Premium ESA

Currently used by the vast majority of all our customers to gain valuable assistance and technical guidance within 1 hour for an S1 incident. The included Security Assurance helps keep Palo Alto Networks investment operating at peak performance to secure their company's digital assets.

OR



Platinum ESA

Our most advanced support solution that gives customers priority technical support, responding within 15 minutes for an S1 incident. Keep your business safe and secure with Security Assurance, Expert Assistance for planned/onsite events and failure analysis, and Focused Services to provide personalized support.

OR



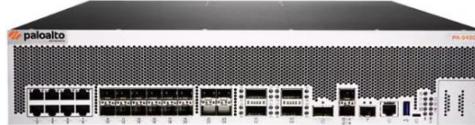
US Government ESA

Provides Premium Support to Federal / Public Sector Customers

Firewall Upgrade Options

Firewall Upgrade Options

HA Pair PA-5440 series appliance (2)



App-ID firewall throughput (appmix)	90 Gbps
Threat throughput (appmix)	70 Gbps
New Conns per second	390,000
Max Sessions	20,000,000
IPSEC VPN Throughput	58 Gbps
VSYS	25/225
Hot Swap Fans	Yes
Dual AC Power	Yes 1200W
Drives	System 480GB SSD Pair
Size	2U
Interfaces	1G/2.5G/5G/10G (8), 1G/10G SFP/SFP+ (12), 25G SFP28 (4), 40G/100G QSFP+/QSFP28 (4)

HA Pair PA-5420 series appliance (2)



App-ID firewall throughput (appmix)	70 Gbps
Threat throughput (appmix)	50 Gbps
New Conns per second	370,000
Max Sessions	7,000,000
IPSEC VPN Throughput	28 Gbps
VSYS	15/65
Hot Swap Fans	Yes
Dual AC Power	Yes 1200W
Drives	System 480GB SSD Pair
Size	2U
Interfaces	1G/2.5G/5G/10G (8), 1G/10G SFP/SFP+ (12), 25G SFP28 (4), 40G/100G QSFP+/QSFP28 (4)

Firewall Upgrade Options

HA Pair PA-1420 series appliance (3)



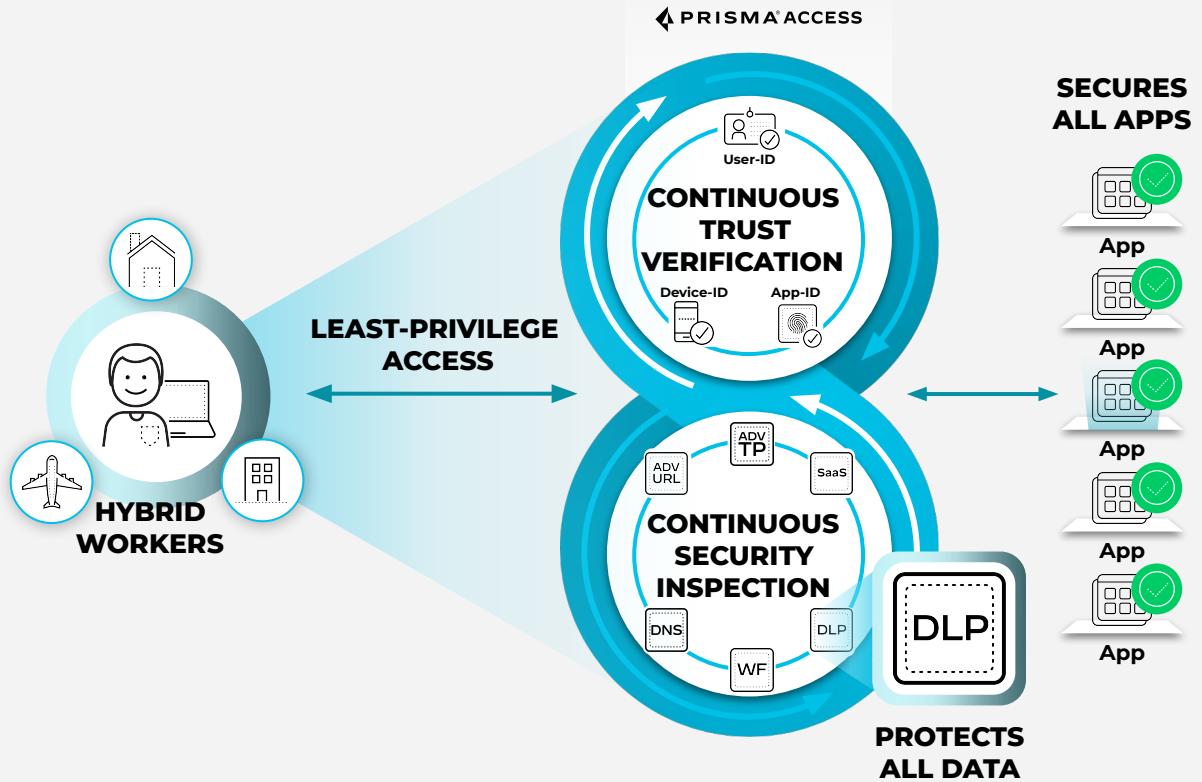
App-ID firewall throughput (appmix)	9.5 Gbps
Threat throughput (appmix)	6.2 Gbps
New Conns per second	140,000
Max Sessions	1,400,000
IPSEC VPN Throughput	6.5 Gbps
VSYS	1/6
Hot Swap Fans	No
Dual AC Power	Yes 450W AC (one is redundant)
Drives	System 240GB SSD
Size	1U
Interfaces	10/100/1000 (4), 1/2.5/5G (4), 1/2.5/5G (4)/PoE, 1G SFP (2), 10G SFP+ (8)

HA Pair PA-1410 series appliance (13)



App-ID firewall throughput (appmix)	8.5 Gbps
Threat throughput (appmix)	4.5 Gbps
New Conns per second	100,000
Max Sessions	945,000
IPSEC VPN Throughput	4.6 Gbps
VSYS	1/6
Hot Swap Fans	No
Dual AC Power	Yes 450W AC (one is redundant)
Drives	System 120GB SSD
Size	1U
Interfaces	10/100/1000 (8), 1/2.5/5G (4)/ PoE, 1G SFP (6), 10G SFP+ (4)

Prisma Access and Secure Enterprise Browser



Prisma Access: Delivering on the Vision of ZTNA 2.0

- Least-Privilege Access
- Continuous Trust Verification
- Continuous Security Inspection
- Protect All Data
- Secures All Apps

PRISMA ACCESS DELIVERS THE BEST USER EXPERIENCE IN THE INDUSTRY



Highest availability
99.999%
uptime.

Lowest latency
10ms
security processing.

Industry's only
SaaS
performance SLA.

Unleash the Power of the Browser



Secure Work on Any Device (Managed and Unmanaged)

- Isolate enterprise apps from untrusted endpoints.
- Secure work in the browser with best-in-class security.
- Collect insights for threat hunting and forensics.



Boost Visibility and Control Across SaaS and Web Apps

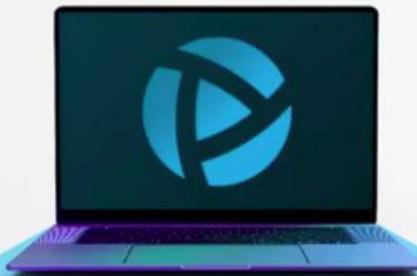
- Extend context-based Zero Trust policies across **ALL** actions in **ALL** apps.
- Apply last-mile data, identity, and privileged access controls on **ALL** apps.
- Leverage leading data classification, MFA, and JIT on all controls.



Deliver a Delightful User Experience

- Deliver maximum uptime with fully distributed infrastructure.
- Increase productivity with 5x faster application performance and safe GenAI.
- Onboard and offboard users **in minutes** with up to **85%** less TCO than shipping laptops or VDI.

Prisma® Access Browser Unique Capabilities



Secure
Environment

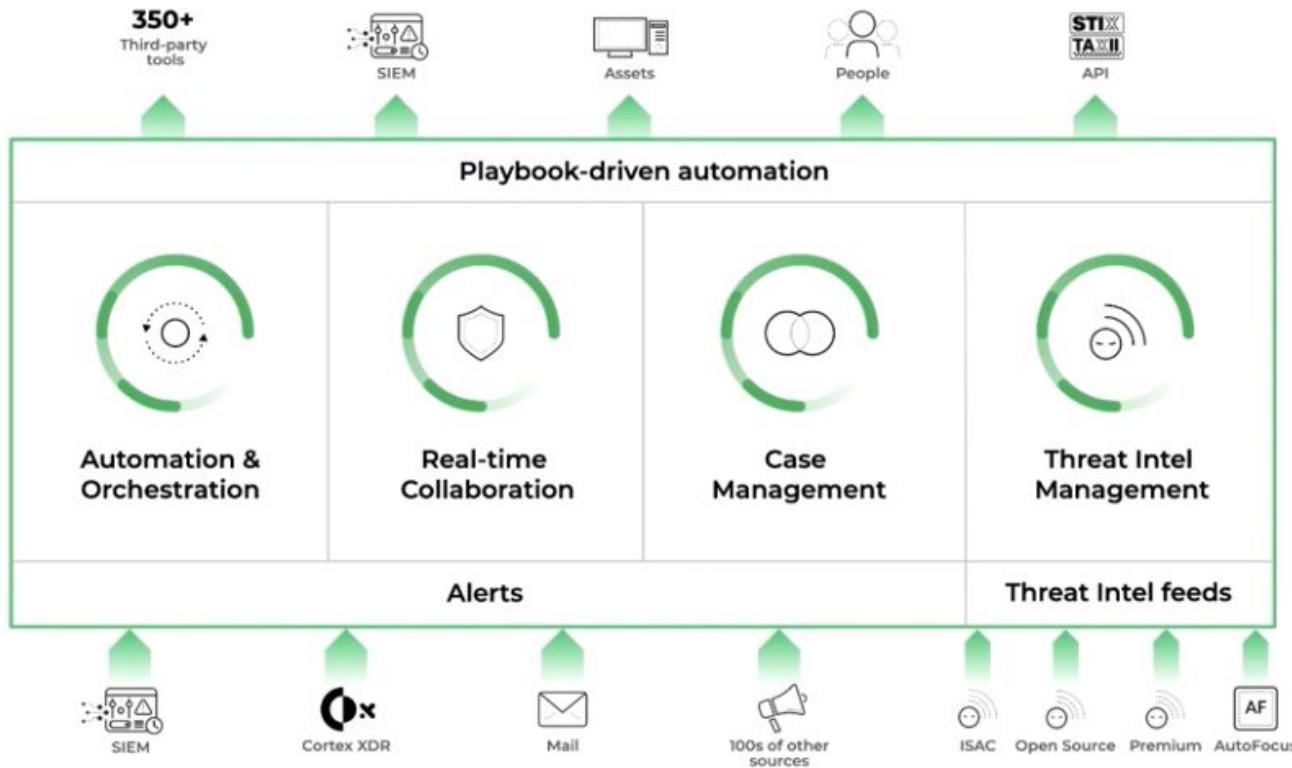
Last-Mile
Data
and Identity
Controls

User-First
Workspace

Cortex XSOAR

CORTEX XSOAR

BY PALO ALTO NETWORKS





Incidents

This page is out of date. Refresh to see the latest.

New incident

Search Incidents



Created
All times

Search in incidents

Refresh every 10 minutes



Add to Saved queries

Created By

<input type="text"/>
<input checked="" type="radio"/> Type
<input checked="" type="radio"/> Severity
<input checked="" type="radio"/> Owner
<input checked="" type="radio"/> Created By
<input checked="" type="radio"/> Status
<input checked="" type="radio"/> SLA
<input checked="" type="radio"/> Close Reason
<input checked="" type="radio"/> Close User

Type

- Phishing 10.2k
- Indicat. 1.46k
- Job 1.12k
- GCBDom... 867
- PhishingT... 456
- Processin... 214
- QRadar 113



SLA

- Within 11.3k
- Late 2k
- Risk 9



Owner

- No... (12.1k)
- Pganeshamurt@paloaltonetworks.c... (1.78k)
- Dbaumstein@paloaltonetworks.com (853)

Table View

Summary View



		Type	Severity	Status	Playbook	Occurred	SLA
<input type="checkbox"/>	☆ #97226	Sample Incident - Phishing	Phishing	Medium	Phishing Investigation - Generic v2	March 17, 2020, 11:38 AM	March 27, 2020, 11:38 AM
<input type="checkbox"/>	☆ #97225	Sample Incident - Phishing	Phishing	Unknown	Phishing Investigation - Generic v2	March 17, 2020, 11:38 AM	March 27, 2020, 11:38 AM
<input type="checkbox"/>	☆ #97224	Sample Incident - Unclassified	Phishing	High	Phishing Investigation - Generic v2	March 17, 2020, 11:38 AM	March 27, 2020, 11:38 AM
<input type="checkbox"/>	☆ #97223	Sample Incident - Phishing	Phishing	Unknown	Phishing Investigation - Generic v2	March 17, 2020, 11:38 AM	March 27, 2020, 11:38 AM
<input type="checkbox"/>	☆ #97222	Sample Incident - Unclassified	Phishing	Unknown	Phishing Investigation - Generic v2	March 17, 2020, 11:38 AM	March 27, 2020, 11:38 AM
<input type="checkbox"/>	☆ #97221	Sample Incident - Phishing	Phishing	Critical	Phishing Investigation - Generic v2	March 17, 2020, 11:37 AM	March 27, 2020, 11:37 AM

Page 1 out of 297 | >

M4



! Navigate quickly with `cmd+k`

ENGAGE

WHY CHOOSE **TPG?**

We're not just experts. We're partners you can trust.

- **PROVEN EXPERIENCE:**

Over four decades of IT and cybersecurity leadership.

- **DEEP PALO ALTO NETWORKS EXPERTISE**

Certified professionals with specialized knowledge across the full Palo Alto portfolio.

- **CLIENT-CENTERED**

Accessible, reliable, and determined to earn your trust every day.

- **APPROACHABLE LEADERSHIP**

We translate security into clear, actionable solutions.

- **TRACK RECORD OF SUCCESS**

From local & state governments and universities to mid-market enterprises, we secure organizations that cannot afford compromise.

Palo Alto Networks and TPG Consulting – Your Cybersecurity Dream Team

Palo Alto Networks and TPG Consulting teaming up can offer a robust solution for organizations looking to enhance their cybersecurity posture. Here's how our partnership can help the State of WV realize significant value:

- **Expertise and Specialization**
 - TPG Consulting brings over 20 years of combined experience with Palo Alto Networks' solutions, providing deep expertise in:
 - Architecture and Design - Ensuring proper setup and configuration of Palo Alto Networks' solutions
 - Optimization - Enhancing the performance and effectiveness of Palo Alto Networks' solutions to meet specific business needs
 - Troubleshooting - Offering expert support and resolving issues related to Palo Alto Networks' technologies
- **Tailored Solutions**
 - By combining Palo Alto Networks' Cutting-Edge Technology with TPG Consulting's customized solutions to fit the unique needs of the State of WV, we look to ensure that the security technologies align with the State's objectives.
- **Efficient Implementation and Integration**
 - Ensure Smooth Deployment - Oversee the implementation of Palo Alto Networks solutions, ensuring they are correctly configured and integrated with the existing IT infrastructure
 - Integrate Solutions - Seamlessly integrate Palo Alto Networks products with other IT systems for a unified approach to cybersecurity.

Palo Alto Networks and TPG Consulting – Your Cybersecurity Dream Team

- **Ongoing Support and Enablement**
 - TPG Consulting aims to serve as a true cybersecurity partner with the State of WV as it pertains to your Palo Alto Networks' investments. Our goal is to enhance and simplify your engagement with Palo Alto Networks through a regular cadence that allows us to become intimately familiar with your environment and objectives for the State.
 - Serve as a first point-of-contact for support-related issues and leverage our vast internal network to engage teams and resources to bring items to resolution in a timely manner.
 - Continued enablement and adoption of best practices
- **Strategic Planning and Consulting**
 - TPG Consulting can perform regular, detailed assessments of your security posture and develop strategic plans and recommendations to address emerging threats and vulnerabilities.
 - Look for opportunities where solution consolidation can lead to better business outcomes.
 - This type of continuous planning and engagement will help ensure that security investments are aligned with the State's goals and effectively mitigating risks.
- **Cost Efficiency and ROI**
 - TPG Consulting's expertise can help maximize the value of Palo Alto Networks' solutions. The State of WV can achieve a higher return on investment by leveraging both the technology provided by Palo Alto Networks, as well as TPG's expertise in deployment, optimization, and ongoing management.

OUR TEAM

Founded by Brian DeNoble and Michael Castillo, TPG specializes in Palo Alto Networks solutions that help enterprises stay secure and resilient against evolving threats.

With decades of combined experience leading IT security for Fortune 500 companies and global organizations, Brian and Mike built TPG to be approachable, reliable, and relentlessly committed to client success. To every organization we serve, we're not outsiders—we're an extension of the team.



MICHAEL CASTILLO [@](#)

Co-founder

- 20+ years of IT and cybersecurity leadership supporting complex enterprise environments.
- Specializes in Palo Alto Networks solutions from architecture to deployment and ongoing optimization.
- Earned an MS in Information Security from Robert Morris University, holds PCNSE and CISSP certifications, and lives in Pittsburgh, Pennsylvania.



BRIAN DENOBLE [@](#)

Co-founder

- 20 years in enterprise technology sales with leadership roles at Quest Software, Dell, and Palo Alto Networks.
- Expert in business development and sales operations, trusted by Fortune 500 clients to deliver enterprise security solutions.
- Earned a BSBA in Finance from The Ohio State University and he makes his home in Powell, Ohio.

WHAT CLIENTS SAY ABOUT **TPG**.

Technical depth. Human focus.

"I can't express enough gratitude to TPG Consulting for their outstanding cybersecurity expertise. After a third-party security incident, they responded swiftly, assessed our systems, closed vulnerabilities, and built a strategy that made us safer than ever. They explained each step clearly, giving us confidence. Thanks to TPG, we now have peace of mind—true partners in protecting our business."

Ken Deluliis

President, J&D Solutions

"TPG Consulting was instrumental in helping us implement Palo Alto Networks solutions to strengthen our cybersecurity posture. Their team brought not only technical expertise but also a clear understanding of the unique security challenges in higher education. From initial assessment to deployment and training, TPG ensured a seamless integration that significantly improved our threat detection and response capabilities."

Technology Officer

Higher Education Institution in Western Pennsylvania

"We have been very pleased with the professionalism and support provided by The Palo Guys. They deliver more than just a product—they bring experience, responsiveness, and a true commitment to customer success. We never felt rushed or pressured to make a decision, which speaks to their integrity and partnership approach. Their service, value, and pricing—less expensive than competitors—have been exceptional. 10 out of 10 recommend."

Steve Lewis

Chief Technology Officer,
Delaware County

THANK YOU!



January 12, 2026

To Whom It May Concern:

On Behalf of the Global NextWave Partner Program team at Palo Alto Networks, this is to inform you the partnership between Palo Alto Networks, Inc. and:

The Palo Guys Consulting, LLC

Powell, OH

United States

At the time of this communication, **The Palo Guys Consulting, LLC** is classified as a Solution Provider at the **Innovator** level partner respectively in the Palo Alto Networks NextWave Partner Program and is in good standing.

The Palo Guys Consulting, LLC is also currently set with the following Specializations : **Hardware Firewall**

Thank you,

A handwritten signature in black ink that reads "Michael Khoury". The signature is fluid and cursive, with "Michael" on the top line and "Khoury" on the bottom line, with a small flourish at the end.

Michael Khoury
VP, Global Channel Programs
Palo Alto Networks



THE PALO GUYS CONSULTING, LLC

Unique Entity ID H9RBY7AJR9M1	CAGE / NCAGE (blank)	Purpose of Registration Federal Assistance Awards Only
Registration Status Active Registration	Expiration Date Oct 9, 2026	
Physical Address 9349 Gibson DR	Mailing Address 40 Grace DRIVE, STE. 1653	
Powell, Ohio 43065-8017	Powell, Ohio 43065	
United States	United States	

Business Information

Doing Business as TPG CONSULTING, LLC	Division Name (blank)	Division Number (blank)
Congressional District Ohio 04	State / Country of Incorporation Ohio / United States	URL www.thepaloguys.com

Registration Dates

Activation Date Oct 13, 2025	Submission Date Oct 9, 2025	Initial Registration Date Oct 9, 2025
--	---------------------------------------	---

Entity Dates

Entity Start Date Jan 1, 2024	Fiscal Year End Close Date Dec 31
---	---

Immediate Owner

CAGE (blank)	Legal Business Name (blank)
------------------------	---------------------------------------

Highest Level Owner

CAGE (blank)	Legal Business Name (blank)
------------------------	---------------------------------------

Executive Compensation

In your business or organization's preceding completed fiscal year, did your business or organization (the legal entity to which this specific SAM record, represented by a Unique Entity ID, belongs) receive both of the following: 1. 80 percent or more of your annual gross revenues in U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements and 2. \$25,000,000 or more in annual gross revenues from U.S. federal contracts, subcontracts, loans, grants, subgrants, and/or cooperative agreements?

No

Does the public have access to information about the compensation of the senior executives in your business or organization (the legal entity to which this specific SAM record, represented by a Unique Entity ID, belongs) through periodic reports filed under section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m(a), 78o(d)) or section 6104 of the Internal Revenue Code of 1986?

Not Selected

Proceedings Questions

Is your business or organization, as represented by the Unique Entity ID on this entity registration, responding to a Federal procurement opportunity that contains the provision at FAR 52.209-7, subject to the clause in FAR 52.209-9 in a current Federal contract, or applying for a Federal grant opportunity which contains the award term and condition described in 2 C.F.R. 200 Appendix XII?

No

Does your business or organization, as represented by the Unique Entity ID on this specific SAM record, have current active Federal contracts and/or grants with total value (including any exercised/unexercised options) greater than \$10,000,000?

Not Selected

Within the last five years, had the business or organization (represented by the Unique Entity ID on this specific SAM record) and/or any of its principals, in connection with the award to or performance by the business or organization of a Federal contract or grant, been the subject of a Federal or State (1) criminal proceeding resulting in a conviction or other acknowledgment of fault; (2) civil proceeding resulting in a finding of fault with a monetary fine, penalty, reimbursement, restitution, and/or damages greater than \$5,000, or other acknowledgment of fault; and/or (3) administrative proceeding resulting in a finding of fault with either a monetary fine or penalty greater than \$5,000 or reimbursement, restitution, or damages greater than \$100,000, or other acknowledgment of fault?

Not Selected

Exclusion Summary

Active Exclusions Records?

No

SAM Search Authorization

I authorize my entity's non-sensitive information to be displayed in SAM public search results:

Yes

Entity Types

Business Types

Entity Structure	Entity Type	Organization Factors
Other	Business or Organization	Subchapter S Corporation
Profit Structure		
For Profit Organization		

Socio-Economic Types

Check the registrant's Reps & Certs, if present, under FAR 52.212-3 or FAR 52.219-1 to determine if the entity is an SBA-certified HUBZone small business concern. Additional small business information may be found in the SBA's Dynamic Small Business Search if the entity completed the SBA supplemental pages during registration.

Financial Information

Accepts Credit Card Payments	Debt Subject To Offset
------------------------------	------------------------

No	No
----	-----------

EFT Indicator	CAGE Code
0000	(blank)

Electronic Funds Transfer

Account Type	Routing Number	Lock Box Number
Checking	*****11	(blank)
Financial Institution	Account Number	
FIFTH THIRD BANK	*****73	

Automated Clearing House

Phone (U.S.)	Email	Phone (non-U.S.)
4402387312	(blank)	(blank)
Fax		
(blank)		

Remittance Address

Brian DeNoble
40 Grace DRIVE, STE. 1653
Powell, Ohio 43065
United States

Taxpayer Information

EIN	Type of Tax	Taxpayer Name
*****5993	Applicable Federal Tax	The Palo Guys Consulting LLC
Tax Year (Most Recent Tax Year)	Name/Title of Individual Executing Consent	TIN Consent Date
2024	President	Oct 9, 2025
Address	Signature	
9349 Gibson DR	Brian DeNoble	
Powell, Ohio 43065		

Points of Contact

Accounts Receivable POC

Brian D DeNoble, President
brian@thepaloguys.com
6146230699

Electronic Business

 Brian DeNoble
brian@thepaloguys.com **40 Grace DRIVE, STE. 165**
Powell, Ohio 43065
United States

Brian D DeNoble, President
brian@thepaloguys.com
6142598355 40 Grace DRIVE, STE. 165
Powell, Ohio 43065
United States

Government Business

♀
Brian DeNoble
brian@thepaloguys.com
6142598355 **40 Grace DRIVE, STE. 165**
Powell, Ohio 43065
United States

Brian D DeNoble, President
brian@thepaloguys.com
6146230699

40 Grace DRIVE, STE. 165
Powell, Ohio 43065
United States

Past Performance

9* **40 Grace DRIVE, STE. 1655**
Brian D DeNoble, President
powell, Ohio 43065
brian@thepaloguys.com
United States
6146230699

Brian D DeNoble, President
brian@thepaloguys.com
6142598355

40 Grace DRIVE, STE. 165
Powell, Ohio 43065
United States

Service Classifications

NAICS Codes

Primary	NAICS Codes	NAICS Title
---------	-------------	-------------

Size Metrics

IGT Size Metrics

Annual Revenue (from all IGTs)
(blank)

Worldwide

Annual Receipts (in accordance with 13 CFR 121) **(blank)** Number of Employees (in accordance with 13 CFR 121) **(blank)**

Location

Annual Receipts (in accordance with 13 CFR 121) **(blank)** Number of Employees (in accordance with 13 CFR 121) **(blank)**

Industry-Specific

Electronic Data Interchange (EDI) Information

This entity did not enter the EDI information

Disaster Response

This entity does not appear in the disaster response registry.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

12/9/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERs NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER		CONTACT NAME: PHONE (A/C, No. Ext): 513-360-6429 E-MAIL ADDRESS:	
OHIO INSURANCE ALLIANCE GROUP LLC 7588 CENTRAL PARKE BLVD STE 214		FAX (A/C, No):	
MASON OH 45040		INSURER(S) AFFORDING COVERAGE	
		INSURER A: SELECTIVE INS CO OF THE SOUTHEAST NAIC # 39926	
INSURED		INSURER B:	
THE PALO GUYS 9349 GIBSON DR		INSURER C:	
POWELL OH 43065-8017		INSURER D:	
		INSURER E:	
		INSURER F:	

INSR LTR	TYPE OF INSURANCE	ADDL INSD WVD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS		REVISION NUMBER:
A	COMMERCIAL GENERAL LIABILITY CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR			S 2658000	5/1/2024	5/1/2025	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	\$ 1,000,000 \$ 1000,000 \$ 15,000 \$ 1,000,000 \$ 3,000,000 \$ 3,000,000	
	GENL AGGREGATE LIMIT APPLIES PER: POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC OTHER:							\$	
	AUTOMOBILE LIABILITY ANY AUTO OWNED AUTOS ONLY HIRED AUTOS ONLY						COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	\$ \$ \$ \$ \$	
	UMBRELLA LIAB EXCESS LIAB	<input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> CLAIMS-MADE					EACH OCCURRENCE AGGREGATE	\$ \$	
	DED RETENTION \$						PER STATUTE E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	OTH- ER \$ \$ \$	
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	<input checked="" type="checkbox"/> Y/N	N/A						

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

This Certificate of Liability Insurance was created by Selective on behalf of the agent.

BRIAN DENOBLE is included as additional insured with respect to General Liability as required by written contract or agreement.

CERTIFICATE HOLDER		CANCELLATION	
BRIAN DENOBLE 9349 GIBSON DRIVE		SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.	
Powell OH 43065		AUTHORIZED REPRESENTATIVE <i>Benjamin Lehman</i>	

© 1988-2015 ACORD CORPORATION. All rights reserved.



AGENCY CUSTOMER ID: _____
LOC #: _____

ADDITIONAL REMARKS SCHEDULE

Page 2 of 2

AGENCY OHIO INSURANCE ALLIANCE GROUP LLC		NAMED INSURED THE PALO GUYS 9349 GIBSON DR	
POLICY NUMBER 8 2658000			
CARRIER SELECTIVE INS CO OF THE SOUTHEAST	NAIC CODE 39926	POWELL	OH 43065-8017
		EFFECTIVE DATE: 5/1/2024	

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,
FORM NUMBER: ACORD 25. FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

JOB #

JOB LOCATION

Brian DeNoble
TPG Consulting, LLC
40 Grace Drive, Ste. 1653
Powell, OH 43065

January 12th, 2026

Toby Welch
West Virginia Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

Dear Mr. Welch,

Please use this letter as our desire to leverage our status as an out-of-state Small Business Entity in accordance with the State of West Virginia §148-22-3. I am happy to provide documented proof of our status and eligibility as a small business for the purposes of this solicitation.

SAM Unique Entity ID - H9RBY7AJR9M1.

Ohio Secretary of State Registration Number (The Palo Guys Consulting, LLC) - 5140650

DBA (TPG Consulting, LLC) - 5167324

Enclosure: Letter of Good Standing - State of Ohio

Respectfully,

Brian D. DeNoble
President
TPG Consulting, LLC

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show THE PALO GUYS CONSULTING, LLC, an Ohio Limited Liability Company, Registration Number 5140650, was organized in the State of Ohio on January 1, 2024, is currently in FULL FORCE AND EFFECT upon the records of this office.



*Witness my hand and the seal of the
Secretary of State at Columbus, Ohio
this 27th day of August, A.D. 2025.*

Ohio Secretary of State

Validation Number: **202523904174**



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote

Proc Folder:	1852089	Reason for Modification:	
Doc Description:	Palo Alto Enterprise License Agreement		
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2025-12-17	2026-01-08 13:30	CRFQ 0231 OOT2600000009	1

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code:

Vendor Name :

Address :

Street :

City :

State :

Country :

Zip :

Principal Contact :

Vendor Contact Phone:

Extension:

FOR INFORMATION CONTACT THE BUYER

Toby L Welch
(304) 558-8802
toby.l.welch@wv.gov

Vendor
Signature X

FEIN#

DATE

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The West Virginia Purchasing Division is soliciting bids on behalf of the West Virginia Office of Technology (WVOT) to establish an open-end contract for an Enterprise Licensing Agreement between West Virginia Office of Technology and Palo Alto Networks per the attached documents

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	3.1.1.1 Enterprise License Agreement- PAN-ENT-ELA-SET, Year1	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

Enterprise License Agreement - PAN-ENT-ELA-SET, or equal. Quantity of one, term three years, priced yearly.

Quantities listed in this Solicitation/Award Document are approximations only. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

INVOICE TO	SHIP TO
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	3.1.1.1 Enterprise License Agreement- PAN-ENT-ELA-SET, Year2	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

Enterprise License Agreement - PAN-ENT-ELA-SET, or equal. Quantity of one, term three years, priced yearly.

Quantities listed in this Solicitation/Award Document are approximations only. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	3.1.1.1 Enterprise License Agreement- PAN-ENT-ELA-SET, Year3	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

Enterprise License Agreement - PAN-ENT-ELA-SET, or equal. Quantity of one, term three years, priced yearly.

Quantities listed in this Solicitation/Award Document are approximations only. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	3.1.1.2 PA-PRORATED-CREDIT-SUBS	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.1.2Prorated Credit for unused subscriptions - PA-PRORATED-CREDIT-SUBS, or equal. Quantity of one, term one year.

Quantities listed in this Solicitation/Award Document are approximations only. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	3.1.1.3 PAN-ENT-GOV-ELA-3YR, Year1	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.1.3Enterprise License Agreement, ATP, ADNS (Includes ADNSR-X), ADV URL, AWF, PAA, ASD-WAN for NGFW . Unit price is per every \$1 of NGFW hardware estate quoted - 3 Years - PAN-ENT-GOV-ELA-3YR, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	3.1.1.3 PAN-ENT-GOV-ELA-3YR, Year2	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.1.3Enterprise License Agreement, ATP, ADNS (Includes ADNSR-X), ADV URL, AWF, PAA, ASD-WAN for NGFW . Unit price is per every \$1 of NGFW hardware estate quoted - 3 Years - PAN-ENT-GOV-ELA-3YR, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	3.1.1.3 PAN-ENT-GOV-ELA-3YR, Year3	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.1.3Enterprise License Agreement, ATP, ADNS (Includes ADNSR-X), ADV URL, AWF, PAA, ASD-WAN for NGFW . Unit price is per every \$1 of NGFW hardware estate quoted - 3 Years - PAN-ENT-GOV-ELA-3YR, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
8	3.1.1.4 - PAN-IOT-ENT-PLUS, Year1	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.1.4Enterprise IoT Security Plus product option. Should be purchased with IoT Security subscription. - PAN-IOT-ENT-PLUS, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
9	3.1.1.4 - PAN-IOT-ENT-PLUS, Year2	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.1.4Enterprise IoT Security Plus product option. Should be purchased with IoT Security subscription. - PAN-IOT-ENT-PLUS, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
10	3.1.1.4 - PAN-IOT-ENT-PLUS, Year3	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.1.4Enterprise IoT Security Plus product option. Should be purchased with IoT Security subscription. - PAN-IOT-ENT-PLUS, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
11	3.1.1.5- PAN-IOT-GOV-ELA-3YR, Year1	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.1.5Enterprise License Agreement, IOT DRDL. Unit price is per every \$1 of NGFW hardware estate (100% of current hardware estate + 80% projections). 3 Year - PAN-IOT-GOV-ELA-3YR, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
12	3.1.1.5- PAN-IOT-GOV-ELA-3YR, Year2	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.1.5Enterprise License Agreement, IOT DRDL. Unit price is per every \$1 of NGFW hardware estate (100% of current hardware estate + 80% projections). 3 Year - PAN-IOT-GOV-ELA-3YR, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E,		1900 KANAWHA BLVD E	
BLDG 5 10TH FLOOR			
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
13	3.1.1.5- PAN-IOT-GOV-ELA-3YR, Year3	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.1.5Enterprise License Agreement, IOT DRDL. Unit price is per every \$1 of NGFW hardware estate (100% of current hardware estate + 80% projections). 3 Year - PAN-IOT-GOV-ELA-3YR, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E,		1900 KANAWHA BLVD E	
BLDG 5 10TH FLOOR			
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
14	3.1.2- PAN-ENT-GOV-PREM-ESA-3YR Year1	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.2Enterprise Support Agreement - 3 years Vendor must provide an Enterprise Support Agreement Manufacturer part number PAN-ENT-GOV-PREM-ESA-3YR or equal. Quantity of one, Term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
15	3.1.2- PAN-ENT-GOV-PREM-ESA-3YR Year2	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.2Enterprise Support Agreement - 3 years Vendor must provide an Enterprise Support Agreement Manufacturer part number PAN-ENT-GOV-PREM-ESA-3YR or equal. Quantity of one, Term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
16	3.1.2- PAN-ENT-GOV-PREM-ESA-3YR Year3	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.2Enterprise Support Agreement - 3 years Vendor must provide an Enterprise Support Agreement Manufacturer part number PAN-ENT-GOV-PREM-ESA-3YR or equal. Quantity of one, Term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
17	3.1.2.1-PAN-ENT-ESA-SET Year1	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description: 3.1.2.1Enterprise Support Agreement Manufacturer part number PAN-ENT-ESA-SET, or equal Quantity of one, Term three years..
--

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
18	3.1.2.1-PAN-ENT-ESA-SET Year2	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description: 3.1.2.1Enterprise Support Agreement Manufacturer part number PAN-ENT-ESA-SET, or equal Quantity of one, Term three years..
--

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
19	3.1.2.1-PAN-ENT-ESA-SET Year3	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.2.1Enterprise Support Agreement Manufacturer part number PAN-ENT-ESA-SET, or equal Quantity of one, Term three years..

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
20	3.1.2.2 PA-PRORATED-CREDIT-SUP	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.2.2Prorated Credit for Support Changes - PA-PRORATED-CREDIT-SUP, or equal. Quantity of one, term one year.

Quantities listed in this Solicitation/Award Document are approximations only, It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
21	3.1.3.1-UNIT42 PROACTIVE SERVICES	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.3.1UNIT 42 PROACTIVE SERVICES - UNIT42 PROACTIVE SERVICES, OR EQUAL. QUANTITY OF ONE, TERM ONE YEAR.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
22	3.1.3.2-PAN-U42-EOD-4HR-L19	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.3.2Unit 42 Public Sector Expertise on Demand Subscription, 4-hour remote response time. Up to 500 consulting hours. - PAN-U42-EOD-4HR-L19, or equal. Quantity of one, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
23	3.1.4.1 Standalone - Hardware Refresh	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.1 Hardware Refresh SKU Standalone - I. Quantity of one, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
24	3.1.4.2 PAN-PWR-450W-AC	2.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.2PA-3400,PA-1400, ION 5200 and ION 9200 450W spare power supply - PAN-PWR-450W-AC, or equal. Quantity of three, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
25	3.1.4.3 PAN-PA-5420-AC	2.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.3Palo Alto Networks PA-5420 with redundant AC power supplies - PAN-PA-5420-AC, or equal. Quantity of two, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
26	3.1.4.4 PAN-PWR-C13-C14	6.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.4Power cord for PDU with IEC-60320 C13 and IEC-60320 C14 cord ends,15A, 250V max, 10ft - PAN-PWR-C13-C14, or equal. Quantity of six, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
27	3.1.4.5 PAN-PA-1420	3.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.5Palo Alto Networks PA-1420 - PAN-PA-1420, or equal. Quantity of three, term one year

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
28	3.1.4.6 PA-5400 Series	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.6PA-5400 Series - PA-5400 Series, or equal. Quantity of one, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
29	3.1.4.7 PA-1400 Series	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.7PA-1400 Series - PA-1400 Series, or equal. Quantity of one, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
30	3.1.4.8 PAN-EDU-TRAINING-100	350.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.8Training Credit - To be redeemed with Authorized Training Partners (ATPs) - PAN-EDU-TRAINING-100, or equal. Quantity of 350, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
31	3.1.4.9 PA-5400 Series Year 1	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.9PA-5400 Series - PA-5400 Series, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
32	3.1.4.9 PA-5400 Series Year 2	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.9PA-5400 Series - PA-5400 Series, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
33	3.1.4.9 PA-5400 Series Year 3	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.9PA-5400 Series - PA-5400 Series, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
34	3.1.4.10 PA-1400 Series	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.10 PA-1400 PA-1400 Series Series -, or equal. Quantity of one, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
35	3.1.4.11 PAN-PA-5440-AC Year 1	2.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.11 Palo Alto Networks PA-5440 with redundant AC power supplies - PAN-PA-5440-AC, or equal. Quantity of two, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
36	3.1.4.11 PAN-PA-5440-AC Year 2	2.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.11 Palo Alto Networks PA-5440 with redundant AC power supplies - PAN-PA-5440-AC, or equal. Quantity of two, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
37	3.1.4.11 PAN-PA-5440-AC Year 3	2.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.11 Palo Alto Networks PA-5440 with redundant AC power supplies - PAN-PA-5440-AC, or equal. Quantity of two, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
38	3.1.4.12 PAN-PA-1410 Year 1	13.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
Palo Alto Networks PA-1410 - PAN-PA-1410, or equal. Quantity of 13, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
39	3.1.4.12 PAN-PA-1410 Year 2	13.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
Palo Alto Networks PA-1410 - PAN-PA-1410, or equal. Quantity of 13, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
40	3.1.4.12 PAN-PA-1410 Year 3	13.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
Palo Alto Networks PA-1410 - PAN-PA-1410, or equal. Quantity of 13, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
41	3.1.4.13 PAN-PWR-450W-AC Year 1	13.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.13 PA-3400,PA-1400, ION 5200 and ION 9200 450W spare power supply - PAN-PWR-450W-AC, or equal. Quantity of 13, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
42	3.1.4.13 PAN-PWR-450W-AC Year 2	13.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.13 PA-3400,PA-1400, ION 5200 and ION 9200 450W spare power supply - PAN-PWR-450W-AC, or equal. Quantity of 13, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
43	3.1.4.13 PAN-PWR-450W-AC Year 3	13.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.13 PA-3400,PA-1400, ION 5200 and ION 9200 450W spare power supply - PAN-PWR-450W-AC, or equal. Quantity of 13, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
44	3.1.4.14 PAN-PWR-C13-C14 Year 1	26.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.4.14 Power cord for PDU with IEC-60320 C13 and IEC-60320 C14 cord ends, 15A, 250V max, 10ft - PAN-PWR-C13-C14, or equal. Quantity of 26, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
45	3.1.4.14 PAN-PWR-C13-C14 Year 2	26.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.4.14 Power cord for PDU with IEC-60320 C13 and IEC-60320 C14 cord ends, 15A, 250V max, 10ft - PAN-PWR-C13-C14, or equal. Quantity of 26, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
46	3.1.4.14 PAN-PWR-C13-C14 Year 3	26.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.4.14 Power cord for PDU with IEC-60320 C13 and IEC-60320 C14 cord ends, 15A, 250V max, 10ft - PAN-PWR-C13-C14, or equal. Quantity of 26, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
47	3.1.5.1 CORTEX XSOAR Year 1	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.5.1Cortex XSOAR Set - CORTEX XSOAR, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
48	3.1.5.1 CORTEX XSOAR Year 2	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.5.1Cortex XSOAR Set - CORTEX XSOAR, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO		
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY		
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR		
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E		
CHARLESTON	WV	CHARLESTON	WV	
US		US		
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price
49	3.1.5.1 CORTEX XSOAR Year 3	1.00000	EA	

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.5.1Cortex XSOAR Set - CORTEX XSOAR, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO		
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY		
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR		
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E		
CHARLESTON	WV	CHARLESTON	WV	
US		US		
Line	Comm Ln Desc	Qty	Unit Issue	Unit Price
50	3.1.5.2 PAN-CORTEXSOAR-ENTERPRISE Year 1	1.00000	EA	

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:
3.1.5.2Full XSOAR platform (XSOAR + TIM, 4 named users) for Enterprise. - PAN-CORTEXSOAR-ENTERPRISE, or equal. Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
51	3.1.5.2 PAN-CORTEXXSOAR-ENTERPRISE Year 2	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.5.2Full XSOAR platform (XSOAR + TIM, 4 named users) for Enterprise. - PAN-CORTEXXSOAR-ENTERPRISE, or equal.
Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
52	3.1.5.2 PAN-CORTEXXSOAR-ENTERPRISE Year 3	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.5.2Full XSOAR platform (XSOAR + TIM, 4 named users) for Enterprise. - PAN-CORTEXXSOAR-ENTERPRISE, or equal.
Quantity of one, term three years.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
53	3.1.5.3 PAN-CONSULT-DEMISTO-DAY	20.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.5.3Cortex XSOAR Consulting Service (per day) - Minimum 5 days - PAN-CONSULT-DEMISTO-DAY, or equal. Quantity of 20, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
54	3.1.5.4 CONSULT-PRJM-DAY-XSOAR	4.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.5.4Palo Alto Networks professional services project manager (per day) (Cortex XSOAR) - PAN-CONSULT-PRJM-DAY-XSOAR, or equal. Quantity of four, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
55	3.1.5.5 PAN-DEMISTO-PREMIUM-SUCCESS	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.5.5Cortex XSOAR Premium Success - sold with Cortex XSOAR, XSOAR-TIM and XSOAR-Starter and XSOAR MSSP, XSOAR-TIM MSSP and XSOAR-Starter MSSP - PAN-DEMISTO-PREMIUM-SUCCESS, or equal. Quantity of one, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
56	3.1.5.6 Services Only (XSOAR)	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.5.6XSOAR Services Only - Services Only, or equal. Quantity of one, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
57	3.1.5.7 PAN-CONSULT-XSOAR-ENT-QS	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.5.7QuickStart Service for Cortex XSOAR - Enterprise Edition - PAN-CONSULT-XSOAR-ENT-QS, or equal. Quantity of one, term one year.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION		WV OFFICE OF TECHNOLOGY	
OFFICE OF TECHNOLOGY		BLDG 5, 10TH FLOOR	
1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR		1900 KANAWHA BLVD E	
CHARLESTON US	WV	CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
58	3.1.6.1 PAN-PRISMA-ACCESS-SET	1.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.6.1Prisma Access Set - PAN-PRISMA-ACCESS-SET, or equal. Quantity of one.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
59	3.1.6.2 PAN-PRISMA-ACCESS-MU-ENTERPRISE	5500.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.6.2Prisma Access User Enterprise Edition includes private app access and outbound internet security for users, premium security subscription, worldwide service locations, 5 service connections, 10 ZTNA connectors ,and standard success per user per year - PAN-PRISMA-ACCESS-MU-ENTERPRISE, or equal. Quantity of 5,500.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US		WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON WV US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
60	3.1.6.3 PAN-PRISMA-ACCESS-MU-SAAS-INLINE	5500.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.6.3Prisma Access MU SaaS Inline add-on, includes SaaS Inline Prisma Access MU SaaS Inline add-on, includes SaaS Inline Security for Prisma Access Mobile Users, Standard Success Plan per unit per year - PAN-PRISMA-ACCESS-MU-SAAS-INLINE, Quantity of 5,500, or equal. Quantity of 5,500.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
61	3.1.6.4 PAN-PRISMA-ACCESS-SEB-UPG	5500.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.6.4Prisma Access Secure Enterprise Browser Add-on to Prisma Access includes the Secure Enterprise Browser for Internet/ SaaS and private app access, Management Console, and Standard Success Plan per unit per year - PAN-PRISMA-ACCESS-SEB- UPG, or equal. Quantity of 5,500.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
62	3.1.6.5 PAN-CONSULT-DAY-PA	14.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.6.5Palo Alto Networks consulting services (per day) - Minimum 5 days (Prisma Access) - PAN-CONSULT-DAY-PA, or equal. Quantity of 14.

INVOICE TO		SHIP TO	
DEPARTMENT OF ADMINISTRATION OFFICE OF TECHNOLOGY 1900 KANAWHA BLVD E, BLDG 5 10TH FLOOR CHARLESTON US	WV	WV OFFICE OF TECHNOLOGY BLDG 5, 10TH FLOOR 1900 KANAWHA BLVD E CHARLESTON US	WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
63	3.1.6.6 PAN-CONSULT-PRJM-DAY-PA	2.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43222501			

Extended Description:

3.1.6.6Palo Alto Networks professional services project manager (per day) (Prisma Access) - PAN-CONSULT-PRJM-DAY-PA, or equal. Quantity of two.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Questions are due by 3:00 p.m.	2026-01-02

INSTRUCTIONS TO VENDORS SUBMITTING BIDS

1. REVIEW DOCUMENTS THOROUGHLY: The attached documents contain a solicitation for bids. Please read these instructions and all documents attached in their entirety. These instructions provide critical information about requirements that if overlooked could lead to disqualification of a Vendor's bid. All bids must be submitted in accordance with the provisions contained in these instructions and the Solicitation. Failure to do so may result in disqualification of Vendor's bid.

2. MANDATORY TERMS: The Solicitation may contain **mandatory** provisions identified by the use of the words "must," "will," and "shall." Failure to comply with a mandatory term in the Solicitation will result in bid disqualification.

3. PRE-BID MEETING: The item identified below shall apply to this Solicitation.

A pre-bid meeting will not be held prior to bid opening

A **MANDATORY PRE-BID** meeting will be held at the following place and time:

All Vendors submitting a bid must attend the **mandatory** pre-bid meeting. Failure to attend the **mandatory** pre-bid meeting shall result in disqualification of the Vendor's bid. No one individual is permitted to represent more than one vendor at the pre-bid meeting. Any individual that does attempt to represent two or more vendors will be required to select one vendor to which the individual's attendance will be attributed. The vendors not selected will be deemed to have not attended the pre-bid meeting unless another individual attended on their behalf.

An attendance sheet provided at the pre-bid meeting shall serve as the official document verifying attendance. Any person attending the pre-bid meeting on behalf of a Vendor must list on the attendance sheet his or her name and the name of the Vendor he or she is representing. It is the Vendor's responsibility to locate the attendance sheet and provide the required information. Failure to complete the attendance sheet as required may result in disqualification of Vendor's bid.

Vendors who arrive after the starting time but prior to the end of the pre-bid will be permitted to sign in but are charged with knowing all matters discussed at the pre-bid.

Any discussions or answers to questions at the pre-bid meeting are preliminary in nature and are non-binding. Official and binding answers to questions will be published in a written addendum to the Solicitation prior to bid opening.

4. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this Solicitation to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below to be considered. A written response will be published in a Solicitation addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this Solicitation are preliminary in nature and are non-binding.

Submitted emails should have the solicitation number in the subject line. Question Submission Deadline: Friday January 2, 2026

Submit Questions to: **Toby L Welch**
2019 Washington Street, East Charleston, WV 25305
Fax: (304) 558-3970
Email: Toby.L.Welch@wv.gov

5. VERBAL COMMUNICATION: Any verbal communication between the Vendor and any State personnel is not binding, including verbal communication at the mandatory pre-bid conference. Only information issued in writing and added to the Solicitation by an official written addendum by the Purchasing Division is binding.

6. BID SUBMISSION: All bids must be submitted on or before the date and time of the bid opening listed in section 7 below. Vendors can submit bids electronically through *wvOASIS*, in paper form delivered to the Purchasing Division at the address listed below either in person or by courier, or in facsimile form by faxing to the Purchasing Division at the number listed below. Notwithstanding the foregoing, the Purchasing Division may prohibit the submission of bids electronically through *wvOASIS* at its sole discretion. Such a prohibition will be contained and communicated in the *wvOASIS* system resulting in the Vendor's inability to submit bids through *wvOASIS*. The Purchasing Division will not accept bids or modification of bids via email.

Bids submitted in paper, facsimile, or via *wvOASIS* must contain a signature. Failure to submit a bid in any form without a signature will result in rejection of your bid.

A bid submitted in paper or facsimile form should contain the information listed below on the face of the submission envelope or fax cover sheet. Otherwise, the bid may be rejected by the Purchasing Division.

VENDOR NAME:

BUYER: Toby L Welch

SOLICITATION NO.: CRFQ OOT2600000009

BID OPENING DATE: Thursday January 8, 2026

BID OPENING TIME: 1:30 p.m.

FAX NUMBER: 304-558-3970

Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason.

Bid Delivery Address and Fax Number:

Department of Administration, Purchasing Division 2019 Washington Street East

Charleston, WV 25305-0130

Fax: 304-558-3970

7. BID OPENING: Bids submitted in response to this Solicitation will be opened at the location identified below on the date and time listed below. Delivery of a bid after the bid opening date and time will result in bid disqualification. For purposes of this Solicitation, a bid is considered delivered when confirmation of delivery is provided by *wvOASIS* (in the case of electronic submission) or when the bid is time stamped by the official Purchasing Division time clock (in the case of hand delivery or via delivery by mail).

Bid Opening Date and Time: 1/8/26 @ 1:30 p.m.

Bid Opening Location:

Department of Administration, Purchasing Division

2019 Washington Street East

Charleston, WV 25305-0130

8. ADDENDUM ACKNOWLEDGEMENT: Changes or revisions to this Solicitation will be made by an official written addendum issued by the Purchasing Division. Vendor should acknowledge receipt of all addenda issued with this Solicitation by completing an Addendum Acknowledgement Form. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

9. BID FORMATTING: Vendor should type or electronically enter the information onto its bid to prevent errors in the evaluation. Failure to type or electronically enter the information may result in bid disqualification.

10. ALTERNATE MODEL OR BRAND: Unless the box below is checked, any model, brand, or specification listed in this Solicitation establishes the acceptable level of quality only and is not intended to reflect a preference for, or in any way favor, a particular brand or vendor. Vendors may bid alternates to a listed model or brand provided that the alternate is at least equal to the model or brand and complies with the required specifications. The equality of any alternate being bid shall be determined by the State at its sole discretion. Any Vendor bidding an alternate model or brand **shall** clearly identify the alternate items in its bid and should include manufacturer's specifications, industry literature, and/or any other relevant documentation demonstrating the equality of the alternate items. Failure to provide information for alternate items **may** be grounds for rejection of a Vendor's bid.

This Solicitation is based upon a standardized commodity established under W. Va. Code § 5A-3-61. Vendors are expected to bid the standardized commodity identified. Failure to bid the standardized commodity will result in your firm's bid being rejected.

11. COMMUNICATION LIMITATIONS: In accordance with West Virginia Code of State Rules §148-1-6.6.2, communication with the State of West Virginia or any of its employees regarding this Solicitation during the solicitation, bid, evaluation or award periods, except through the Purchasing Division, is strictly prohibited without prior Purchasing Division approval. Purchasing Division approval for such communication is implied for all agency delegated and exempt purchases.

12. REGISTRATION: Prior to Contract award, the apparent successful Vendor **must** be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable.

13. UNIT PRICE: Unit prices **shall** prevail in cases of a discrepancy in the Vendor's bid.

14. PREFERENCE: Vendor Preference may be requested in purchases of motor vehicles or construction and maintenance equipment and machinery used in highway and other infrastructure projects. Any request for preference must be submitted in writing with the bid, must specifically identify the preference requested with reference to the applicable subsection of West Virginia Code § 5A-3-37, and must include with the bid any information necessary to evaluate and confirm the applicability of the requested preference. A request form to help facilitate the request can be found at: www.state.wv.us/admin/purchase/vrc/Venpref.pdf.

15A. RECIPROCAL PREFERENCE: The State of West Virginia applies a reciprocal preference to all solicitations for commodities and printing in accordance with W. Va. Code § 5A-3-37(b). In effect, non-resident vendors receiving a preference in their home states, will see that same preference granted to West Virginia resident vendors bidding against them in West Virginia. Any request for reciprocal preference must include with the bid any information necessary to evaluate and confirm the applicability of the preference. A request form to help facilitate the request can be found at: www.state.wv.us/admin/purchase/vrc/Venpref.pdf.

15. SMALL, WOMEN-OWNED, OR MINORITY-OWNED BUSINESSES:

For any solicitations publicly advertised for bid, in accordance with West Virginia Code §5A-3-37 and W. Va. CSR § 148-22-9, any non-resident vendor certified as a small, women-owned, or minority-owned business under W. Va. CSR § 148-22-9 shall be provided the same preference made available to any resident vendor. Any non-resident small, women-owned, or minority- owned business must identify itself as such in writing, must submit that writing to the Purchasing Division with its bid, and must be properly certified under W. Va. CSR § 148-22-9 prior to contract award to receive the preferences made available to resident vendors.

16. WAIVER OF MINOR IRREGULARITIES: The Director reserves the right to waive minor irregularities in bids or specifications in accordance with West Virginia Code of State Rules § 148-1-4.7.

17. ELECTRONIC FILE ACCESS RESTRICTIONS: Vendor must ensure that its submission in *wvOASIS* can be accessed and viewed by the Purchasing Division staff immediately upon bid opening. The Purchasing Division will consider any file that cannot be immediately accessed and viewed at the time of the bid opening (such as, encrypted files, password protected files, or incompatible files) to be blank or incomplete as context requires and are therefore unacceptable. A vendor will not be permitted to unencrypt files, remove password protections, or resubmit documents after bid opening to make a file viewable if those documents are required with the bid. A Vendor may be required to provide document passwords or remove access restrictions to allow the Purchasing Division to print or electronically save documents provided that those documents are viewable by the Purchasing Division prior to obtaining the password or removing the access restriction.

18. NON-RESPONSIBLE: The Purchasing Division Director reserves the right to reject the bid of any vendor as Non-Responsible in accordance with W. Va. Code of State Rules § 148-1- 5.3, when the Director determines that the vendor submitting the bid does not have the capability to fully perform or lacks the integrity and reliability to assure good-faith performance.”

19. ACCEPTANCE/REJECTION: The State may accept or reject any bid in whole, or in part in accordance with W. Va. Code of State Rules § 148-1-4.6. and § 148-1-6.3.”

20. WITH THE BID REQUIREMENTS: In instances where these specifications require documentation or other information with the bid, and a vendor fails to provide it with the bid, the Director of the Purchasing Division reserves the right to request those items after bid opening and prior to contract award pursuant to the authority to waive minor irregularities in bids or specifications under W. Va. CSR § 148-1-4.7. This authority does not apply to instances where state law mandates receipt with the bid.

21. EMAIL NOTIFICATION OF AWARD: The Purchasing Division will attempt to provide bidders with e-mail notification of contract award when a solicitation that the bidder participated in has been awarded. For notification purposes, bidders must provide the Purchasing Division with a valid email address in the bid response. Bidders may also monitor wvOASIS or the Purchasing Division's website to determine when a contract has been awarded.

22. EXCEPTIONS AND CLARIFICATIONS: The Solicitation contains the specifications that shall form the basis of a contractual agreement. **Vendor shall clearly mark any exceptions, clarifications, or other proposed modifications in its bid.** Exceptions to, clarifications of, or modifications of a requirement or term and condition of the Solicitation may result in bid disqualification.

GENERAL TERMS AND CONDITIONS:

1. CONTRACTUAL AGREEMENT: Issuance of an Award Document signed by the Purchasing Division Director, or his designee, and approved as to form by the Attorney General's office constitutes acceptance by the State of this Contract made by and between the State of West Virginia and the Vendor. Vendor's signature on its bid, or on the Contract if the Contract is not the result of a bid solicitation, signifies Vendor's agreement to be bound by and accept the terms and conditions contained in this Contract.

2. DEFINITIONS: As used in this Solicitation/Contract, the following terms shall have the meanings attributed to them below. Additional definitions may be found in the specifications included with this Solicitation/Contract.

2.1. "Agency" or "Agencies" means the agency, board, commission, or other entity of the State of West Virginia that is identified on the first page of the Solicitation or any other public entity seeking to procure goods or services under this Contract.

2.2. "Bid" or "Proposal" means the vendors submitted response to this solicitation.

2.3. "Contract" means the binding agreement that is entered into between the State and the Vendor to provide the goods or services requested in the Solicitation.

2.4. "Director" means the Director of the West Virginia Department of Administration, Purchasing Division.

2.5. "Purchasing Division" means the West Virginia Department of Administration, Purchasing Division.

2.6. "Award Document" means the document signed by the Agency and the Purchasing Division, and approved as to form by the Attorney General, that identifies the Vendor as the contract holder.

2.7. "Solicitation" means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division.

2.8. "State" means the State of West Virginia and/or any of its agencies, commissions, boards, etc. as context requires.

2.9. "Vendor" or "Vendors" means any entity submitting a bid in response to the Solicitation, the entity that has been selected as the lowest responsible bidder, or the entity that has been awarded the Contract as context requires.

3. CONTRACT TERM; RENEWAL; EXTENSION: The term of this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below:

Term Contract

Initial Contract Term: The Initial Contract Term will be for a period of Three (3) Years. The Initial Contract Term becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as _____), and the Initial Contract Term ends on the effective end date also shown on the first page of this Contract.

Renewal Term: This Contract may be renewed upon the mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any request for renewal should be delivered to the Agency and then submitted to the Purchasing Division thirty (30) days prior to the expiration date of the initial contract term or appropriate renewal term. A Contract renewal shall be in accordance with the terms and conditions of the original contract. Unless otherwise specified below, renewal of this Contract is limited to Three (3) successive one (1) year periods or multiple renewal periods of less than one year, provided that the multiple renewal periods do not exceed the total number of months available in all renewal years combined. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

Alternate Renewal Term – This contract may be renewed for _____ successive _____ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's office (Attorney General approval is as to form only)

Delivery Order Limitations: In the event that this contract permits delivery orders, a delivery order may only be issued during the time this Contract is in effect. Any delivery order issued within one year of the expiration of this Contract shall be effective for one year from the date the delivery order is issued. No delivery order may be extended beyond one year after this Contract has expired.

Fixed Period Contract: This Contract becomes effective upon Vendor's receipt of the notice to proceed and must be completed within _____ days.

Fixed Period Contract with Renewals: This Contract becomes effective upon Vendor's receipt of the notice to proceed and part of the Contract more fully described in the attached specifications must be completed within _____ days. Upon completion of the work covered by the preceding sentence, the vendor agrees that:

- the contract will continue for _____ years;
- the contract may be renewed for _____ successive _____ year periods or shorter periods provided that they do not exceed the total number of months contained in all available renewals. Automatic renewal of this Contract is prohibited. Renewals must be approved by the Vendor, Agency, Purchasing Division and Attorney General's Office (Attorney General approval is as to form only).

One-Time Purchase: The term of this Contract shall run from the issuance of the Award Document until all of the goods contracted for have been delivered, but in no event will this Contract extend for more than one fiscal year.

Construction/Project Oversight: This Contract becomes effective on the effective start date listed on the first page of this Contract, identified as the State of West Virginia contract cover page containing the signatures of the Purchasing Division, Attorney General, and Encumbrance clerk (or another page identified as _____), and continues until the project for which the vendor is providing oversight is complete.

Other: Contract Term specified in _____

4. AUTHORITY TO PROCEED: Vendor is authorized to begin performance of this contract on the date of encumbrance listed on the front page of the Award Document unless either the box for "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked in Section 3 above. If either "Fixed Period Contract" or "Fixed Period Contract with Renewals" has been checked, Vendor must not begin work until it receives a separate notice to proceed from the State. The notice to proceed will then be incorporated into the Contract via change order to memorialize the official date that work commenced.

5. QUANTITIES: The quantities required under this Contract shall be determined in accordance with the category that has been identified as applicable to this Contract below.

Open End Contract: Quantities listed in this Solicitation/Award Document are approximations only, based on estimates supplied by the Agency. It is understood and agreed that the Contract shall cover the quantities actually ordered for delivery during the term of the Contract, whether more or less than the quantities shown.

Service: The scope of the service to be provided will be more clearly defined in the specifications included herewith.

Combined Service and Goods: The scope of the service and deliverable goods to be provided will be more clearly defined in the specifications included herewith.

One-Time Purchase: This Contract is for the purchase of a set quantity of goods that are identified in the specifications included herewith. Once those items have been delivered, no additional goods may be procured under this Contract without an appropriate change order approved by the Vendor, Agency, Purchasing Division, and Attorney General's office.

Construction: This Contract is for construction activity more fully defined in the specifications.

6. EMERGENCY PURCHASES: The Purchasing Division Director may authorize the Agency to purchase goods or services in the open market that Vendor would otherwise provide under this Contract if those goods or services are for immediate or expedited delivery in an emergency. Emergencies shall include, but are not limited to, delays in transportation or an unanticipated increase in the volume of work. An emergency purchase in the open market, approved by the Purchasing Division Director, shall not constitute of breach of this Contract and shall not entitle the Vendor to any form of compensation or damages. This provision does not excuse the State from fulfilling its obligations under a One-Time Purchase contract.

7. REQUIRED DOCUMENTS: All of the items checked in this section must be provided to the Purchasing Division by the Vendor as specified:

LICENSE(S) / CERTIFICATIONS / PERMITS: In addition to anything required under the Section of the General Terms and Conditions entitled Licensing, the apparent successful Vendor shall furnish proof of the following licenses, certifications, and/or permits upon request and in a form acceptable to the State. The request may be prior to or after contract award at the State's sole discretion.

The apparent successful Vendor shall also furnish proof of any additional licenses or certifications contained in the specifications regardless of whether or not that requirement is listed above.

8. INSURANCE: The apparent successful Vendor shall furnish proof of the insurance identified by a checkmark below prior to Contract award. The insurance coverages identified below must be maintained throughout the life of this contract. Thirty (30) days prior to the expiration of the insurance policies, Vendor shall provide the Agency with proof that the insurance mandated herein has been continued. Vendor must also provide Agency with immediate notice of any changes in its insurance policies, including but not limited to, policy cancelation, policy reduction, or change in insurers. The apparent successful Vendor shall also furnish proof of any additional insurance requirements contained in the specifications prior to Contract award regardless of whether that insurance requirement is listed in this section.

Vendor must maintain:

Commercial General Liability Insurance in at least an amount of: \$1,000,000.00 per occurrence.

Automobile Liability Insurance in at least an amount of: _____ per occurrence.

Professional/Malpractice/Errors and Omission Insurance in at least an amount of: _____ per occurrence. Notwithstanding the forgoing, Vendor's are not required to list the State as an additional insured for this type of policy.

Commercial Crime and Third Party Fidelity Insurance in an amount of: _____ per occurrence.

Cyber Liability Insurance in an amount of: \$1,000,000.00 per occurrence.

Builders Risk Insurance in an amount equal to 100% of the amount of the Contract.

Pollution Insurance in an amount of: _____ per occurrence.

Aircraft Liability in an amount of: _____ per occurrence.

9. WORKERS' COMPENSATION INSURANCE: Vendor shall comply with laws relating to workers compensation, shall maintain workers' compensation insurance when required, and shall furnish proof of workers' compensation insurance upon request.

10. VENUE: All legal actions for damages brought by Vendor against the State shall be brought in the West Virginia Claims Commission. Other causes of action must be brought in the West Virginia court authorized by statute to exercise jurisdiction over it.

11. LIQUIDATED DAMAGES: This clause shall in no way be considered exclusive and shall not limit the State or Agency's right to pursue any other available remedy. Vendor shall pay liquidated damages in the amount specified below or as described in the specifications:

_____ for _____.

Liquidated Damages Contained in the Specifications.

Liquidated Damages Are Not Included in this Contract.

12. ACCEPTANCE: Vendor's signature on its bid, or on the certification and signature page, constitutes an offer to the State that cannot be unilaterally withdrawn, signifies that the product or service proposed by vendor meets the mandatory requirements contained in the Solicitation for that product or service, unless otherwise indicated, and signifies acceptance of the terms and conditions contained in the Solicitation unless otherwise indicated.

13. PRICING: The pricing set forth herein is firm for the life of the Contract, unless specified elsewhere within this Solicitation/Contract by the State. A Vendor's inclusion of price adjustment provisions in its bid, without an express authorization from the State in the Solicitation to do so, may result in bid disqualification. Notwithstanding the foregoing, Vendor must extend any publicly advertised sale price to the State and invoice at the lower of the contract price or the publicly advertised sale price.

14. PAYMENT IN ARREARS: Payments for goods/services will be made in arrears only upon receipt of a proper invoice, detailing the goods/services provided or receipt of the goods/services, whichever is later. Notwithstanding the foregoing, payments for software maintenance, licenses, or subscriptions may be paid annually in advance.

15. PAYMENT METHODS: Vendor must accept payment by electronic funds transfer and P-Card. (The State of West Virginia's Purchasing Card program, administered under contract by a banking institution, processes payment for goods and services through state designated credit cards.)

16. TAXES: The Vendor shall pay any applicable sales, use, personal property or any other taxes arising out of this Contract and the transactions contemplated thereby. The State of West Virginia is exempt from federal and state taxes and will not pay or reimburse such taxes.

17. ADDITIONAL FEES: Vendor is not permitted to charge additional fees or assess additional charges that were not either expressly provided for in the solicitation published by the State of West Virginia, included in the Contract, or included in the unit price or lump sum bid amount that Vendor is required by the solicitation to provide. Including such fees or charges as notes to the solicitation may result in rejection of vendor's bid. Requesting such fees or charges be paid after the contract has been awarded may result in cancellation of the contract.

18. FUNDING: This Contract shall continue for the term stated herein, contingent upon funds being appropriated by the Legislature or otherwise being made available. In the event funds are not appropriated or otherwise made available, this Contract becomes void and of no effect beginning on July 1 of the fiscal year for which funding has not been appropriated or otherwise made available. If that occurs, the State may notify the Vendor that an alternative source of funding has been obtained and thereby avoid the automatic termination. Non-appropriation or non-funding shall not be considered an event of default.

19. CANCELLATION: The Purchasing Division Director reserves the right to cancel this Contract immediately upon written notice to the vendor if the materials or workmanship supplied do not conform to the specifications contained in the Contract. The Purchasing Division Director may also cancel any purchase or Contract upon 30 days written notice to the Vendor in accordance with West Virginia Code of State Rules § 148-1-5.2.b.

20. TIME: Time is of the essence regarding all matters of time and performance in this Contract.

21. APPLICABLE LAW: This Contract is governed by and interpreted under West Virginia law without giving effect to its choice of law principles. Any information provided in specification manuals, or any other source, verbal or written, which contradicts or violates the West Virginia Constitution, West Virginia Code, or West Virginia Code of State Rules is void and of no effect.

22. COMPLIANCE WITH LAWS: Vendor shall comply with all applicable federal, state, and local laws, regulations and ordinances. By submitting a bid, Vendor acknowledges that it has reviewed, understands, and will comply with all applicable laws, regulations, and ordinances.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to comply with all applicable laws, regulations, and ordinances. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

23. ARBITRATION: Any references made to arbitration contained in this Contract, Vendor's bid, or in any American Institute of Architects documents pertaining to this Contract are hereby deleted, void, and of no effect.

24. MODIFICATIONS: This writing is the parties' final expression of intent. Notwithstanding anything contained in this Contract to the contrary no modification of this Contract shall be binding without mutual written consent of the Agency, and the Vendor, with approval of the Purchasing Division and the Attorney General's office (Attorney General approval is as to form only). Any change to existing contracts that adds work or changes contract cost, and were not included in the original contract, must be approved by the Purchasing Division and the Attorney General's Office (as to form) prior to the implementation of the change or commencement of work affected by the change.

25. WAIVER: The failure of either party to insist upon a strict performance of any of the terms or provision of this Contract, or to exercise any option, right, or remedy herein contained, shall not be construed as a waiver or a relinquishment for the future of such term, provision, option, right, or remedy, but the same shall continue in full force and effect. Any waiver must be expressly stated in writing and signed by the waiving party.

26. SUBSEQUENT FORMS: The terms and conditions contained in this Contract shall supersede any and all subsequent terms and conditions which may appear on any form documents submitted by Vendor to the Agency or Purchasing Division such as price lists, order forms, invoices, sales agreements, or maintenance agreements, and includes internet websites or other electronic documents. Acceptance or use of Vendor's forms does not constitute acceptance of the terms and conditions contained thereon.

27. ASSIGNMENT: Neither this Contract nor any monies due, or to become due hereunder, may be assigned by the Vendor without the express written consent of the Agency, the Purchasing Division, the Attorney General's office (as to form only), and any other government agency or office that may be required to approve such assignments.

28. WARRANTY: The Vendor expressly warrants that the goods and/or services covered by this Contract will: (a) conform to the specifications, drawings, samples, or other description furnished or specified by the Agency; (b) be merchantable and fit for the purpose intended; and (c) be free from defect in material and workmanship.

29. STATE EMPLOYEES: State employees are not permitted to utilize this Contract for personal use and the Vendor is prohibited from permitting or facilitating the same.

30. PRIVACY, SECURITY, AND CONFIDENTIALITY: The Vendor agrees that it will not disclose to anyone, directly or indirectly, any such personally identifiable information or other confidential information gained from the Agency, unless the individual who is the subject of the information consents to the disclosure in writing or the disclosure is made pursuant to the Agency's policies, procedures, and rules. Vendor further agrees to comply with the Confidentiality Policies and Information Security Accountability Requirements, set forth in www.state.wv.us/admin/purchase/privacy.

31. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the Solicitation and the resulting Contract are public documents. As public documents, they will be disclosed to the public following the bid/proposal opening or award of the contract, as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., 5-22-1 et seq., and 5G-1-1 et seq. and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any bid, proposal, or other document to the Purchasing Division constitutes your explicit consent to the subsequent public disclosure of the bid, proposal, or document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

32. LICENSING: In accordance with West Virginia Code of State Rules § 148-1-6.1.e, Vendor must be licensed and in good standing in accordance with any and all state and local laws and requirements by any state or local agency of West Virginia, including, but not limited to, the West Virginia Secretary of State's Office, the West Virginia Tax Department, West Virginia Insurance Commission, or any other state agency or political subdivision. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Upon request, the Vendor must provide all necessary releases to obtain information to enable the Purchasing Division Director or the Agency to verify that the Vendor is licensed and in good standing with the above entities.

SUBCONTRACTOR COMPLIANCE: Vendor shall notify all subcontractors providing commodities or services related to this Contract that as subcontractors, they too are required to be licensed, in good standing, and up-to-date on all state and local obligations as described in this section. Obligations related to political subdivisions may include, but are not limited to, business licensing, business and occupation taxes, inspection compliance, permitting, etc. Notification under this provision must occur prior to the performance of any work under the contract by the subcontractor.

33. ANTITRUST: In submitting a bid to, signing a contract with, or accepting a Award Document from any agency of the State of West Virginia, the Vendor agrees to convey, sell, assign, or transfer to the State of West Virginia all rights, title, and interest in and to all causes of action it may now or hereafter acquire under the antitrust laws of the United States and the State of West Virginia for price fixing and/or unreasonable restraints of trade relating to the particular commodities or services purchased or acquired by the State of West Virginia. Such assignment shall be made and become effective at the time the purchasing agency tenders the initial payment to Vendor.

34. VENDOR NON-CONFLICT: Neither Vendor nor its representatives are permitted to have any interest, nor shall they acquire any interest, direct or indirect, which would compromise the performance of its services hereunder. Any such interests shall be promptly presented in detail to the Agency.

35. VENDOR RELATIONSHIP: The relationship of the Vendor to the State shall be that of an independent contractor and no principal-agent relationship or employer-employee relationship is contemplated or created by this Contract. The Vendor as an independent contractor is solely liable for the acts and omissions of its employees and agents. Vendor shall be responsible for selecting, supervising, and compensating any and all individuals employed pursuant to the terms of this Solicitation and resulting contract. Neither the Vendor, nor any employees or subcontractors of the Vendor, shall be deemed to be employees of the State for any purpose whatsoever. Vendor shall be exclusively responsible for payment of employees and contractors for all wages and salaries, taxes, withholding payments, penalties, fees, fringe benefits, professional liability insurance premiums, contributions to insurance and pension, or other deferred compensation plans, including but not limited to, Workers' Compensation and Social Security obligations, licensing fees, etc. and the filing of all necessary documents, forms, and returns pertinent to all of the foregoing.

Vendor shall hold harmless the State, and shall provide the State and Agency with a defense against any and all claims including, but not limited to, the foregoing payments, withholdings, contributions, taxes, Social Security taxes, and employer income tax returns.

36. INDEMNIFICATION: The Vendor agrees to indemnify, defend, and hold harmless the State and the Agency, their officers, and employees from and against: (1) Any claims or losses for services rendered by any subcontractor, person, or firm performing or supplying services, materials, or supplies in connection with the performance of the Contract; (2) Any claims or losses resulting to any person or entity injured or damaged by the Vendor, its officers, employees, or subcontractors by the publication, translation, reproduction, delivery, performance, use, or disposition of any data used under the Contract in a manner not authorized by the Contract, or by Federal or State statutes or regulations; and (3) Any failure of the Vendor, its officers, employees, or subcontractors to observe State and Federal laws including, but not limited to, labor and wage and hour laws.

37. NO DEBT CERTIFICATION: In accordance with West Virginia Code §§ 5A-3-10a and 5-22-1(i), the State is prohibited from awarding a contract to any bidder that owes a debt to the State or a political subdivision of the State. By submitting a bid, or entering into a contract with the State, Vendor is affirming that (1) for construction contracts, the Vendor is not in default on any monetary obligation owed to the state or a political subdivision of the state, and (2) for all other contracts, neither the Vendor nor any related party owe a debt as defined above, and neither the Vendor nor any related party are in employer default as defined in the statute cited above unless the debt or employer default is permitted under the statute.

38. CONFLICT OF INTEREST: Vendor, its officers or members or employees, shall not presently have or acquire an interest, direct or indirect, which would conflict with or compromise the performance of its obligations hereunder. Vendor shall periodically inquire of its officers, members and employees to ensure that a conflict of interest does not arise. Any conflict of interest discovered shall be promptly presented in detail to the Agency.

39. REPORTS: Vendor shall provide the Agency and/or the Purchasing Division with the following reports identified by a checked box below:

Such reports as the Agency and/or the Purchasing Division may request. Requested reports may include, but are not limited to, quantities purchased, agencies utilizing the contract, total contract expenditures by agency, etc.

Quarterly reports detailing the total quantity of purchases in units and dollars, along with a listing of purchases by agency. Quarterly reports should be delivered to the Purchasing Division via email at purchasing.division@wv.gov.

40. BACKGROUND CHECK: In accordance with W. Va. Code § 15-2D-3, the State reserves the right to prohibit a service provider's employees from accessing sensitive or critical information or to be present at the Capitol complex based upon results addressed from a criminal background check. Service providers should contact the West Virginia Division of Protective Services by phone at (304) 558-9911 for more information.

41. PREFERENCE FOR USE OF DOMESTIC STEEL PRODUCTS: Except when authorized by the Director of the Purchasing Division pursuant to W. Va. Code § 5A-3-56, no contractor may use or supply steel products for a State Contract Project other than those steel products made in the United States. A contractor who uses steel products in violation of this section may be subject to civil penalties pursuant to W. Va. Code § 5A-3-56. As used in this section:

- a. "State Contract Project" means any erection or construction of, or any addition to, alteration of or other improvement to any building or structure, including, but not limited to, roads or highways, or the installation of any heating or cooling or ventilating plants or other equipment, or the supply of and materials for such projects, pursuant to a contract with the State of West Virginia for which bids were solicited on or after June 6, 2001.
- b. "Steel Products" means products rolled, formed, shaped, drawn, extruded, forged, cast, fabricated or otherwise similarly processed, or processed by a combination of two or more or such operations, from steel made by the open hearth, basic oxygen, electric furnace, Bessemer or other steel making process.
- c. The Purchasing Division Director may, in writing, authorize the use of foreign steel products if:
 1. The cost for each contract item used does not exceed one tenth of one percent (.1%) of the total contract cost or two thousand five hundred dollars (\$2,500.00), whichever is greater. For the purposes of this section, the cost is the value of the steel product as delivered to the project; or
 2. The Director of the Purchasing Division determines that specified steel materials are not produced in the United States in sufficient quantity or otherwise are not reasonably available to meet contract requirements.

42. PREFERENCE FOR USE OF DOMESTIC ALUMINUM, GLASS, AND STEEL: In Accordance with W. Va. Code § 5-19-1 et seq., and W. Va. CSR § 148-10-1 et seq., for every contract or subcontract, subject to the limitations contained herein, for the construction, reconstruction, alteration, repair, improvement or maintenance of public works or for the purchase of any item of machinery or equipment to be used at sites of public works, only domestic aluminum, glass or steel products shall be supplied unless the spending officer determines, in writing, after the receipt of offers or bids, (1) that the cost of domestic aluminum, glass or steel products is unreasonable or inconsistent with the public interest of the State of West Virginia, (2) that domestic aluminum, glass or steel products are not produced in sufficient quantities to meet the contract requirements, or (3) the available domestic aluminum, glass, or steel do not meet the contract specifications. This provision only applies to public works contracts awarded in an amount more than fifty thousand dollars (\$50,000) or public works contracts that require more than ten thousand pounds of steel products.

The cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than twenty percent (20%) of the bid or offered price for foreign made aluminum, glass, or steel products. If the domestic aluminum, glass or steel products to be supplied or produced in a "substantial labor surplus area", as defined by the United States Department of Labor, the cost of domestic aluminum, glass, or steel products may be unreasonable if the cost is more than thirty percent (30%) of the bid or offered price for foreign made aluminum, glass, or steel products. This preference shall be applied to an item of machinery or equipment, as indicated above, when the item is a single unit of equipment or machinery manufactured primarily of aluminum, glass or steel, is part of a public works contract and has the sole purpose or of being a permanent part of a single public works project. This provision does not apply to equipment or machinery purchased by a spending unit for use by that spending unit and not as part of a single public works project.

All bids and offers including domestic aluminum, glass or steel products that exceed bid or offer prices including foreign aluminum, glass or steel products after application of the preferences provided in this provision may be reduced to a price equal to or lower than the lowest bid or offer price for foreign aluminum, glass or steel products plus the applicable preference. If the reduced bid or offer prices are made in writing and supersede the prior bid or offer prices, all bids or offers, including the reduced bid or offer prices, will be reevaluated in accordance with this rule.

43. INTERESTED PARTY SUPPLEMENTAL DISCLOSURE: W. Va. Code § 6D-1-2 requires that for contracts with an actual or estimated value of at least \$1 million, the Vendor must submit to the Agency a disclosure of interested parties prior to beginning work under this Contract. Additionally, the Vendor must submit a supplemental disclosure of interested parties reflecting any new or differing interested parties to the contract, which were not included in the original pre-work interested party disclosure, within 30 days following the completion or termination of the contract. A copy of that form is included with this solicitation or can be obtained from the WV Ethics Commission. This requirement does not apply to publicly traded companies listed on a national or international stock exchange. A more detailed definition of interested parties can be obtained from the form referenced above.

44. PROHIBITION AGAINST USED OR REFURBISHED: Unless expressly permitted in the solicitation published by the State, Vendor must provide new, unused commodities, and is prohibited from supplying used or refurbished commodities, in fulfilling its responsibilities under this Contract.

45. VOID CONTRACT CLAUSES: This Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law.

46. ISRAEL BOYCOTT: Bidder understands and agrees that, pursuant to W. Va. Code § 5A-3-63, it is prohibited from engaging in a boycott of Israel during the term of this contract.

DESIGNATED CONTACT: Vendor appoints the individual identified in this Section as the Contract Administrator and the initial point of contact for matters relating to this Contract.

Brian DeNoble

(Printed Name and Title) _____

(Address) _____ 40 Grace Drive, Ste. 1653, Powell, OH 43065

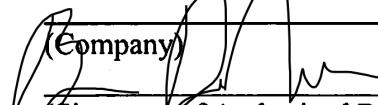
(Phone Number) / (Fax Number) _____ 614-259-8355

(email address) _____ brian@thepaloguys.com

CERTIFICATION AND SIGNATURE: By signing below, or submitting documentation through wvOASIS, I certify that: I have reviewed this Solicitation/Contract in its entirety; that I understand the requirements, terms and conditions, and other information contained herein; that this bid, offer or proposal constitutes an offer to the State that cannot be unilaterally withdrawn; that the product or service proposed meets the mandatory requirements contained in the Solicitation/Contract for that product or service, unless otherwise stated herein; that the Vendor accepts the terms and conditions contained in the Solicitation, unless otherwise stated herein; that I am submitting this bid, offer or proposal for review and consideration; that this bid or offer was made without prior understanding, agreement, or connection with any entity submitting a bid or offer for the same material, supplies, equipment or services; that this bid or offer is in all respects fair and without collusion or fraud; that this Contract is accepted or entered into without any prior understanding, agreement, or connection to any other entity that could be considered a violation of law; that I am authorized by the Vendor to execute and submit this bid, offer, or proposal, or any documents related thereto on Vendor's behalf; that I am authorized to bind the vendor in a contractual relationship; and that to the best of my knowledge, the vendor has properly registered with any State agency that may require registration.

By signing below, I further certify that I understand this Contract is subject to the provisions of West Virginia Code § 5A-3-62, which automatically voids certain contract clauses that violate State law; and that pursuant to W. Va. Code 5A-3-63, the entity entering into this contract is prohibited from engaging in a boycott against Israel.

TPG Consulting, LLC


Company _____
& Signature of Authorized Representative) _____

Brian DeNoble, President 1/12/2026

(Printed Name and Title of Authorized Representative) (Date)

614-259-8355

(Phone Number) (Fax Number)

brian@thepaloguys.com

(Email Address)

**REQUEST FOR QUOTATION
Palo Alto Networks Enterprise License Agreement**

SPECIFICATIONS

- 1. PURPOSE AND SCOPE:** The West Virginia Office of Technology is soliciting bids for an open end contract for an Enterprise License Agreement between the State of West Virginia and Palo Alto Networks as a step towards enhancing and modernizing the state's cybersecurity resilience and effectiveness. By tapping into the additional expertise and resources offered by Palo Alto Networks, the state will elevate its cybersecurity capabilities, provide a stronger technological foundation to attract and retain cyber security talent and better protect critical government assets, data, and services. Products and services with a term that exceeds one year must be priced yearly.

- 2. DEFINITIONS:** The terms listed below shall have the meanings assigned to them below. Additional definitions can be found in section 2 of the General Terms and Conditions.
 - 2.1** “Contract Item” or “Contract Items” means the list of items identified in Section 3.1 below and on the Pricing Pages.
 - 2.2** “Pricing Pages” means the schedule of prices, estimated order quantity, and totals contained in wvOASIS or attached hereto as Exhibit A, and used to evaluate the Solicitation responses.
 - 2.3** “Solicitation” means the official notice of an opportunity to supply the State with goods or services that is published by the Purchasing Division..
 - 2.4** “ELA” means Enterprise License Agreement

3. GENERAL REQUIREMENTS:

- 3.1 Contract Items and Mandatory Requirements:** Vendor shall provide Agency with the Contract Items listed. Items must meet or exceed the mandatory requirements as shown below and the solution shall be managed by the States' existing installation of Palo Alto Networks Panorama.

3.1.1.1 Enterprise License Agreement - PAN-ENT-ELA-SET, or equal. Quantity of one, term three years.

3.1.1.2 Prorated Credit for unused subscriptions - **PA-PRORATED-CREDIT-SUBS**, or equal. Quantity of one, term one year.

3.1.1.3 Enterprise License Agreement, ATP, ADNS (Includes ADNSR-X), ADV URL, AWF, PAA, ASD-WAN for NGFW . Unit price is per every \$1 of NGFW hardware estate quoted - 3 Years - **PAN-ENT-GOV-ELA-3YR**, or equal. Quantity of one, term three years.

3.1.1.4 Enterprise IoT Security Plus product option. Should be purchased with IoT Security subscription. - **PAN-IOT-ENT-PLUS**, or equal. Quantity of one, term three years.

3.1.1.5 Enterprise License Agreement, IOT DRDL. Unit price is per every \$1 of NGFW hardware estate (100% of current hardware estate + 80% projections). 3 Year - **PAN-IOT-GOV-ELA-3YR**, or equal. Quantity of one, term three years.

3.1.2 Enterprise Support Agreement - 3 years Vendor must provide an Enterprise Support Agreement Manufacturer part number **PAN-ENT-GOV-PREM-ESA-3YR** or equal. Quantity of one, Term three years.

3.1.2.1 Enterprise Support Agreement Manufacturer part number **PAN-ENT-ESA-SET**, or equal Quantity of one, Term three years.

3.1.2.2 Prorated Credit for Support Changes - **PA-PRORATED-CREDIT-SUP**, or equal. Quantity of one, term one year.

3.1.3 Unit 42 Services.

3.1.3.1 UNIT 42 PROACTIVE SERVICES - **UNIT42 PROACTIVE SERVICES**, OR EQUAL. QUANTITY OF ONE, TERM ONE YEAR.

3.1.3.2 Unit 42 Public Sector Expertise on Demand Subscription, 4-hour remote response time. Up to 500 consulting hours. - **PAN-U42-EOD-4HR-L19**, or equal. Quantity of one, term one year.

3.1.4 Hardware Refresh SKUs

3.1.4.1 Standalone - **Standalone**, or equal. Quantity of one, term one year.

REQUEST FOR QUOTATION
Palo Alto Networks Enterprise License Agreement

- 3.1.4.2 PA-3400,PA-1400, ION 5200 and ION 9200 450W spare power supply - **PAN-PWR-450W-AC**, or equal. Quantity of three, term one year.
- 3.1.4.3 Palo Alto Networks PA-5420 with redundant AC power supplies - **PAN-PA-5420-AC**, or equal. Quantity of two, term one year.
- 3.1.4.4 Power cord for PDU with IEC-60320 C13 and IEC-60320 C14 cord ends,15A, 250V max, 10ft - **PAN-PWR-C13-C14**, or equal. Quantity of six, term one year.
- 3.1.4.5 Palo Alto Networks PA-1420 - **PAN-PA-1420**, or equal. Quantity of three, term one year.
- 3.1.4.6 PA-5400 Series - **PA-5400 Series**, or equal. Quantity of one, term one year.
- 3.1.4.7 PA-1400 Series - **PA-1400 Series**, or equal. Quantity of one, term one year.
- 3.1.4.8 Training Credit - To be redeemed with Authorized Training Partners (ATPs) - **PAN-EDU-TRAINING-100**, or equal. Quantity of 350, term one year.
- 3.1.4.9 PA-5400 Series - **PA-5400 Series**, or equal. Quantity of one, term three years.
- 3.1.4.10 PA-1400 **PA-1400 Series** Series -, or equal. Quantity of one, term one year.
- 3.1.4.11 Palo Alto Networks PA-5440 with redundant AC power supplies - **PAN-PA-5440-AC**, or equal. Quantity of two, term three years.
- 3.1.4.12 Palo Alto Networks PA-1410 - **PAN-PA-1410**, or equal. Quantity of 13, term three years.
- 3.1.4.13 PA-3400,PA-1400, ION 5200 and ION 9200 450W spare power supply - **PAN-PWR-450W-AC**, or equal. Quantity of 13, term three years.
- 3.1.4.14 Power cord for PDU with IEC-60320 C13 and IEC-60320 C14 cord ends,15A, 250V max, 10ft - **PAN-PWR-C13-C14**, or equal. Quantity of 26, term three years.

3.1.5 XSOAR SKUs

- 3.1.5.1 Cortex XSOAR Set - **CORTEX XSOAR**, or equal. Quantity of one, term three years.
- 3.1.5.2 Full XSOAR platform (XSOAR + TIM, 4 named users) for Enterprise. - **PAN-CORTEX XSOAR-ENTERPRISE**, or equal. Quantity of one, term three years.
- 3.1.5.3 Cortex XSOAR Consulting Service (per day) - Minimum 5 days - **PAN-CONSULT-DEMISTO-DAY**, or equal. Quantity of 20, term one year.
- 3.1.5.4 Palo Alto Networks professional services project manager (per day) (Cortex XSOAR) - **PAN-CONSULT-PRJM-DAY-XSOAR**, or equal. Quantity of four, term one year.
- 3.1.5.5 Cortex XSOAR Premium Success - sold with Cortex XSOAR, XSOAR-TIM and XSOAR-Starter and XSOAR

MSSP, XSOAR-TIM MSSP and XSOAR-Starter MSSP - **PAN-DEMISTO-PREMIUM-SUCCESS**, or equal.

Quantity of one, term one year.

3.1.5.6 Services Only - **Services Only**, or equal. Quantity of one, term one year.

3.1.5.7 QuickStart Service for Cortex XSOAR - Enterprise Edition - **PAN-CONSULT-XSOAR-ENT-QS**, or equal. Quantity of one, term one year.

3.1.6 Prisma Access Set

3.1.6.1 Prisma Access Set - **PAN-PRISMA-ACCESS-SET**, or equal. Quantity of one.

3.1.6.2 Prisma Access User Enterprise Edition includes private app access and outbound internet security for users, premium security subscription, worldwide service locations, 5 service connections, 10 ZTNA connectors ,and standard success per user per year - **PAN-PRISMA-ACCESS-MU-ENTERPRISE**, or equal. Quantity of 5,500.

3.1.6.3 Prisma Access MU SaaS Inline add-on, includes SaaS Inline Prisma Access MU SaaS Inline add-on, includes SaaS Inline Security for Prisma Access Mobile Users, Standard Success Plan per unit per year - **PAN-PRISMA-ACCESS-MU-SAAS-INLINE**, Quantity of 5,500, or equal. Quantity of 5,500.

3.1.6.3.1 The solution must demonstrate full functional compatibility with the GlobalProtect endpoint client and support Always-On VPN, HIP checks, split tunneling, and SAML integration capabilities.

3.1.6.4 Prisma Access Secure Enterprise Browser Add-on to Prisma Access includes the Secure Enterprise Browser for Internet/SaaS and private app access, Management Console, and Standard Success Plan per unit per year - **PAN-PRISMA-ACCESS-SEB-UPG**, or equal. Quantity of 5,500.

3.1.6.5 Palo Alto Networks consulting services (per day) - Minimum 5 days (Prisma Access) - **PAN-CONSULT-DAY-PA**, or equal. Quantity of 14.

3.1.6.6 Palo Alto Networks professional services project manager (per day) (Prisma Access) - **PAN-CONSULT-PRJM-DAY-PA**, or equal. Quantity of two.

3.1.7 Alternate “or Equal Submission”

3.1.7.1 Vendor must include alternate brand information with alternative part numbers in the comment section of the Pricing Page in wvOASIS. The Vendor should include alternate brand documentation with bid response, but documentation may be requested prior to the award.

**REQUEST FOR QUOTATION
Palo Alto Networks Enterprise License Agreement**

3.1.7.2 The vendor will assume any costs related to any required installation of new software, and/or training of the alternate submission provided as part of this agreement if alternate brand is provided.

4. CONTRACT AWARD:

4.1 Contract Award: The Contract is intended to provide Agencies with a purchase price on all Contract Items. The Contract shall be awarded to the Vendor that provides the Contract Items meeting the required specifications for the lowest overall total cost as shown on the Pricing Pages.

4.2 Pricing Pages: Vendor should complete the Pricing Pages by entering the requested information into wvOasis. Vendor should complete the Pricing Pages in their entirety as failure to do so may result in Vendor's bids being disqualified.

Vendor shall list any alternate brands and part numbers in the comments section.

The Pricing Pages contain a list of the Contract Items and estimated purchase volume. The estimated purchase volume for each item represents the approximate volume of anticipated purchases only. No future use of the Contract or any individual item is guaranteed or implied.

Vendor should electronically enter the information into the Pricing Pages through wvOASIS, if available, or as an electronic document. In most cases, the Vendor can request an electronic copy of the Pricing Pages for bid purposes by sending an email request to the following address: roberta.a.wagoner@wv.gov.

5. ORDERING AND PAYMENT:

5.1 Ordering: Vendor shall accept orders through wvOASIS, regular mail, facsimile, e-mail, or any other written form of communication. Vendor may, but is not required to, accept on-line orders through a secure internet ordering portal/website. If Vendor has the ability to accept on-line orders, it should include in its response a brief description of how Agencies may utilize the on-line ordering system. Vendor shall ensure that its on-line ordering system is properly secured prior to processing Agency orders on-line.

5.2 Payment: Vendor shall accept payment in accordance with the payment procedures of the State of West Virginia.

6. DELIVERY AND RETURN:

6.1 Delivery Time: Vendor shall deliver standard orders within fifteen (15) working days after orders are received. Vendor shall deliver emergency orders within ~~five~~ ~~(5)~~ working day(s) after orders are received. Vendor shall ship all orders in accordance with the above schedule and shall not hold orders until a minimum delivery quantity is met.

6.2 Late Delivery: The Agency placing the order under this Contract must be notified in writing if orders will be delayed for any reason. Any delay in delivery that could cause harm to an Agency will be grounds for cancellation of the delayed order, and/or obtaining the items ordered from a third party.

Any Agency seeking to obtain items from a third party under this provision must first obtain approval of the Purchasing Division.

6.3 Delivery Payment/Risk of Loss: Standard order delivery shall be F.O.B. destination to the Agency's location. Vendor shall include the cost of standard order delivery charges in its bid pricing/discount and is not permitted to charge the Agency separately for such delivery. The Agency will pay delivery charges on all emergency orders provided that Vendor invoices those delivery costs as a separate charge with the original freight bill attached to the invoice.

6.4 Return of Unacceptable Items: If the Agency deems the Contract Items to be unacceptable, the Contract Items shall be returned to Vendor at Vendor's expense and with no restocking charge. Vendor shall either make arrangements for the return within five (5) days of being notified that items are unacceptable, or permit the Agency to arrange for the return and reimburse Agency for delivery expenses. If the original packaging cannot be utilized for the return, Vendor will supply the Agency with appropriate return packaging upon request. All returns of unacceptable items shall be F.O.B. the Agency's location. The returned product shall either be replaced, or the Agency shall receive a full credit or refund for the purchase price, at the Agency's discretion.

**REQUEST FOR QUOTATION
Palo Alto Networks Enterprise License Agreement**

6.5 Return Due to Agency Error: Items ordered in error by the Agency will be returned for credit within 30 days of receipt, F.O.B. Vendor's location. Vendor shall not charge a restocking fee if returned products are in a resalable condition. Items shall be deemed to be in a resalable condition if they are unused and in the original packaging. Any restocking fee for items not in a resalable condition shall be the lower of the Vendor's customary restocking fee or 5% of the total invoiced value of the returned items.

7. VENDOR DEFAULT:

7.1 The following shall be considered a vendor default under this Contract.

- 7.1.1** Failure to provide Contract Items in accordance with the requirements contained herein.
- 7.1.2** Failure to comply with other specifications and requirements contained herein.
- 7.1.3** Failure to comply with any laws, rules, and ordinances applicable to the Contract Services provided under this Contract.
- 7.1.4** Failure to remedy deficient performance upon request.

7.2 The following remedies shall be available to Agency upon default.

- 7.2.1** Immediate cancellation of the Contract.
- 7.2.2** Immediate cancellation of one or more release orders issued under this Contract.
- 7.2.3** Any other remedies available in law or equity.

8. MISCELLANEOUS:

- 8.1 No Substitutions:** Vendor shall supply only Contract Items submitted in response to the Solicitation unless a contract modification is approved in accordance with the provisions contained in this Contract.
- 8.2 Vendor Supply:** Vendor must carry sufficient inventory of the Contract Items being offered to fulfill its obligations under this Contract. By signing its bid, Vendor certifies that it can supply the Contract Items contained in its bid response.

8.3 Reports: Vendor shall provide quarterly reports and annual summaries to the Agency showing the Agency's items purchased, quantities of items purchased, and total dollar value of the items purchased. Vendor shall also provide reports, upon request, showing the items purchased during the term of this Contract, the quantity purchased for each of those items, and the total value of purchases for each of those items. Failure to supply such reports may be grounds for cancellation of this Contract.

8.4 Contract Manager: During its performance of this Contract, Vendor must designate and maintain a primary contract manager responsible for overseeing Vendor's responsibilities under this Contract. The Contract manager must be available during normal business hours to address any customer service or other issues related to this Contract. Vendor should list its Contract manager and his or her contact information below.

Contract Manager: _____

Telephone Number: _____

Fax Number: _____

Email Address: _____

State of West Virginia
VENDOR PREFERENCE CERTIFICATE

Certification and application is hereby made for Preference in accordance with **West Virginia Code**, §5A-3-37. (Does not apply to construction contracts). **West Virginia Code**, §5A-3-37, provides an opportunity for qualifying vendors to request (at the time of bid) preference for their residency status. Such preference is an evaluation method only and will be applied only to the cost bid in accordance with the **West Virginia Code**. This certificate for application is to be used to request such preference. The Purchasing Division will make the determination of the Vendor Preference, if applicable.

1. Application is made for 2.5% vendor preference for the reason checked:

____ Bidder is an individual resident vendor and has resided continuously in West Virginia, or bidder is a partnership, association or corporation resident vendor and has maintained its headquarters or principal place of business continuously in West Virginia, for four (4) years immediately preceding the date of this certification; **or**,

____ Bidder is a resident vendor partnership, association, or corporation with at least eighty percent of ownership interest of bidder held by another entity that meets the applicable four year residency requirement; **or**,

____ Bidder is a nonresident vendor which has an affiliate or subsidiary which employs a minimum of one hundred state residents and which has maintained its headquarters or principal place of business within West Virginia continuously for the four (4) years immediately preceding the date of this certification; **or**,

2. Application is made for 2.5% vendor preference for the reason checked:

____ Bidder is a resident vendor who certifies that, during the life of the contract, on average at least 75% of the employees working on the project being bid are residents of West Virginia who have resided in the state continuously for the two years immediately preceding submission of this bid; **or**,

3. Application is made for 2.5% vendor preference for the reason checked:

____ Bidder is a nonresident vendor that employs a minimum of one hundred state residents, or a nonresident vendor which has an affiliate or subsidiary which maintains its headquarters or principal place of business within West Virginia and employs a minimum of one hundred state residents, and for purposes of producing or distributing the commodities or completing the project which is the subject of the bidder's bid and continuously over the entire term of the project, on average at least seventy-five percent of the bidder's employees or the bidder's affiliate's or subsidiary's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years and the vendor's bid; **or**,

4. Application is made for 5% vendor preference for the reason checked:

____ Bidder meets either the requirement of both subdivisions (1) and (2) or subdivision (1) and (3) as stated above; **or**,

5. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

____ Bidder is an individual resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard and has resided in West Virginia continuously for the four years immediately preceding the date on which the bid is submitted; **or**,

6. Application is made for 3.5% vendor preference who is a veteran for the reason checked:

____ Bidder is a resident vendor who is a veteran of the United States armed forces, the reserves or the National Guard, if, for purposes of producing or distributing the commodities or completing the project which is the subject of the vendor's bid and continuously over the entire term of the project, on average at least seventy-five percent of the vendor's employees are residents of West Virginia who have resided in the state continuously for the two immediately preceding years.

7. Application is made for preference as a non-resident small, women- and minority-owned business, in accordance with **West Virginia Code §5A-3-59 and **West Virginia Code of State Rules**.**

____ Bidder has been or expects to be approved prior to contract award by the Purchasing Division as a certified small, women- and minority-owned business.

8. Application is made for reciprocal preference.

____ Bidder is a West Virginia resident and is requesting reciprocal preference to the extent that it applies.

Bidder understands if the Secretary of Revenue determines that a Bidder receiving preference has failed to continue to meet the requirements for such preference, the Secretary may order the Director of Purchasing to: (a) rescind the contract or purchase order; or (b) assess a penalty against such Bidder in an amount not to exceed 5% of the bid amount and that such penalty will be paid to the contracting agency or deducted from any unpaid balance on the contract or purchase order.

By submission of this certificate, Bidder agrees to disclose any reasonably requested information to the Purchasing Division and authorizes the Department of Revenue to disclose to the Director of Purchasing appropriate information verifying that Bidder has paid the required business taxes, provided that such information does not contain the amounts of taxes paid nor any other information deemed by the Tax Commissioner to be confidential.

Bidder hereby certifies that this certificate is true and accurate in all respects; and that if a contract is issued to Bidder and if anything contained within this certificate changes during the term of the contract, Bidder will notify the Purchasing Division in writing immediately.

Bidder: _____

Signed: _____



Date: _____

Title: _____