



Element's Cost Proposal for State of West Virginia

CRFP 0216 FLT2600000002

For additional information, please contact:

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State of West Virginia Fleet Management Office
CRFP FLT2600000002 - Attachment A - Cost Sheets

MAINTENANCE AND SERVICES PROGRAM				
	Unit Price	Unit of Measure	Estimated Quantity	Extended Price
Vehicle Maintenance Services 1 ton and under. All inclusive lump sum cost for all Services as defined herein.	\$2.50	Per Vehicle Per Month	3,000	\$90,000.00
National Account Discount of:	-4%			-\$90,000.00
Independent Vendor fee of:	5% (min \$25, max \$75)	Percent (*OON Only)	\$1,500,000.00	\$19,000.00
Warranty Recovery	\$75.00	Per Recovery		\$75.00
	Unit Price	Unit of Measure	Estimated Quantity	Extended Price
Vehicle Maintenance Services over 1 ton. All inclusive lump sum cost for all Services as defined herein.	\$2.50	Per Vehicle Per Month	3,000	\$90,000.00
National Account Discount of:	-4%			-\$75,000.00
Independent Vendor fee of:	5% (min \$25, max \$75)	*OON Only		\$19,000.00
Warranty Recovery	\$75.00	Per Recovery		\$75.00

Please note that only one of the above will be accepted on this bid.

FUEL-ONLY CREDIT CARD PROGRAM				
	Unit Price	Unit of Measure	Estimated Quantity	Extended Price
Fuel Only Credit Cards. All inclusive lump sum cost for all Services as defined herein.	\$0.00	Per Card	5,000	\$0.00
Replacement fuel card (lost or stolen)	\$2.90	Per Card		\$2.90
	Basis Point	Multiplier	Estimated Monthly Retail Transactions	Total Annual Volume Rebate
Domestic Volume Rebate (based on a 12 month time frame)	-150.00	0.0001	\$1,000,000.00	-\$180,000.00
TOTAL BID COST FOR EVALUATION:				-\$179,997.10

Express Mailing				
	Unit Price	Unit of Measure	Estimated Quantity	Extended Price
At the request of the FMD	\$15.00	Per Event		\$15.00

24 Hour Roadside Assistance				
	Unit Price	Unit of Measure	Estimated Quantity	Extended Price
As defined in the specifications herein.	\$35	Per Event		\$35.00

Milage Odometer Entry				
	Unit Price	Unit of Measure	Estimated Quantity	Extended Price
Milage Entry and Edning Odometer. All inclusive lump sum for all Services as defined herein.	\$0.00	Per Vehicle Per Month	1,000	\$0.00

Driver Portal Log				
	Unit Price	Unit of Measure	Estimated Quantity	Extended Price
As defined in the specifications herein.	\$1.00	Per Vehicle Per Month	7,000	\$84,000.00

MVR				
	Unit Price	Unit of Measure	Estimated Quantity	Extended Price
State Vehicle Record as defined herein.	Included with Motor Vehicle Record- Continuous Monitoring ('DriverCare Risk Manager')	Per Event		Included with Motor Vehicle Record- Continuous Monitoring ('DriverCare Risk Manager')
State Fee	Pass-through	Pass through, per event		\$0.00
Third Party Vendor Fee	Pass-through	Pass through, per event		\$0.00
Motor Vehicle Record- Continuous Monitoring as defined herein.	\$2.00	Per Driver Per Month		\$24.00
State Fee	Pass-through	Pass through, per event		\$0.00
Third Party Vendor Fee	Pass-through	Pass through, per event		\$0.00

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Telematics				
	Unit Price	Unit of Measure	Estimated Quantity	Extended Price
Hardware	\$0.00	Per unit- one time	7,000	\$0.00
T Harness	\$0.00	Per unit- one time	7,000	\$0.00
Monthly Service Fee	\$13.80	Per unit- monthly	7,000	\$1,159,200.00
In cab verbal notifications	\$0.00	Per unit- monthly	7,000	\$0.00
NFC Reader	\$0.00	Per unit- one time	7,000	\$0.00
Fob	\$0.00	Per unit- as needed	7,000	\$0.00
Outward facing cameras	\$15.00	Per unit- monthly		\$180.00
In-cab cameras	Included with Outward facing cameras			Included with Outward facing cameras

Defensive Driving				
	Unit Price	Unit of Measure	Estimated Quantity	Extended Price
Initial Assessment	Included with Motor Vehicle Record- Continuous Monitoring ('DriverCare Risk Manager')	Per Event	5,000	Included with Motor Vehicle Record- Continuous Monitoring ('DriverCare Risk Manager')
Supporting Modules as defined herein.	\$2.00	Per Driver Per Month		\$24.00

Data Interface				
	Unit Price	Unit of Measure	Estimated Quantity	Extended Price
Third Party Interface	\$0.00	Per record	3,000 per month	\$0.00

Notes:
The quantities provided are for bid evaluation purposes only. Actual quantities may be more or less at the discretion of the Agency.

Vendor Name:
Point of Contact Name:
Point of Contact Phone:
Point of Contact Fax:
Point of Contact Email:

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