West Virginia Purchasing Division

2019 Washington Street, East
Charleston, WV 25305
Telephone: 304-558-2306
General Fax: 304-558-6026
Bid Fax: 304-558-3970

The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at *wvOASIS.gov*. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at *WVPurchasing.gov* with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

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Welcome, Christopher W Seckman

| Procurement | Budgeting | Accounts Receivable | Accounts Payable |

Solicitation Response(SR) Dept: 0802 ID: ESR05062500000006792 Ver.: 1 Function: New Phase: Final | Modified by batch , 05/06/2025

Header 5

List View

| General Information | Contact | Default Values | Discount | Document Information | Clarification Request |

Procurement Folder: 1640548

Procurement Type: Central Master Agreement

Vendor ID: VS0000042900

Legal Name: Neumeric Technologies Corporation

Alias/DBA: Neumeric Technologies Corporation

Total Bid: $7,948,600.00

Response Date: 05/06/2025

Response Time: 13:13

Responded By User ID: Neumeric_123

First Name: Marc

Last Name: Fields

Email: projects@ntc-us.com

Phone: (614) 612-1510

SO Doc Code: CRFQ

SO Dept: 0802

SO Doc ID: DMV2500000004

Published Date: 4/28/25

Close Date: 5/6/25

Close Time: 13:30

Status: Closed

Solicitation Description: Mainframe Application Programmer Technical Staffing Services

Total of Header Attachments: 5

Total of All Attachments: 5

Proc Folder:	1640548
Solicitation Description:	Mainframe Application Programmer Technical Staffing Services
Proc Type:	Central Master Agreement

Solicitation Closes	**Solicitation Response**	**Version**
2025-05-06 13:30	SR 0802 ESR05062500000006792	1

VENDOR
VS0000042900
Neumeric Technologies Corporation

Solicitation Number:	CRFQ 0802 DMV2500000004				
Total Bid:	7948600	**Response Date:**	2025-05-06	**Response Time:**	13:13:02
Comments:					

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor
Signature X   **FEIN#**   **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Mainframe Application Programmer Technical Staffing Services				7948600.00

Comm Code	Manufacturer	Specification	Model #
81111600			

Commodity Line Comments:

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

Neumeric Technologies Corporation
An Innovative Technology Company

Numeric Technologies Response

To

The West Virginia Purchasing Division

For

Mainframe Application Programmer Analysts

In Response to RFQ#CRFQ 0802 DMV2500000004

May 6th, 2025 at 1:30 ET

Submitted by:

Neumeric Technologies Corporation
590 Enterprise Dr, Ste A
Lewis Center, OH 43035

Phone: (614) 216 - 2489
Fax: (614) 818 - 4630
www.ntc-us.com
DUNS: 362054871

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COVER LETTER

May 6th, 2025

Attn: John W Estep,

Subject: Response to The West Virginia Purchasing Division - Mainframe Application Programmer Analysts.

Neumeric Technologies Corporation ("Neumeric") understands that the foundation of every successful IT initiative depends on skilled and reliable technical resources. With over 25 years of experience delivering exceptional Information Technology staffing and technology solutions, Neumeric Technologies is pleased to submit our response to CRFQ 0802 DMV2500000004 for The West Virginia Purchasing Division - Mainframe Application Programmer Analysts.

- **Deploying qualified resources:** Neumeric provides highly skilled IT resources. Our talent searching, rigorous screening, and onboarding processes ensure that we get top-tier professionals who bring both technical proficiency and a deep domain knowledge of IT environments.
- **Commitment:** We stand by our work and back our commitment with a seamless replacement policy. In the unlikely event that a resource is unavailable or unable to meet expectations, we guarantee a swift replacement with equally qualified resources without disrupting project timelines or deliverables.
- **Data security and compliance:** The proposed resource is trained on best practices for securing sensitive information and maintaining compliance with federal and state regulations.

With a track record of successful clients such as the *University of Oklahoma, Houston Downtown University, University of Montevallo, Baltimore Public Schools, Cincinnati Public Schools, Ohio State Dept. of Education,* and other public and private organizations, we understand how the WVPD operates along with their environments and your expectations from IT resources. For over two decades, we have successfully supported hundreds of public and private clients by deploying qualified resources, proven methodologies, and collaborative approaches to meet our clients' needs.

As your primary point of contact for this project, please don't hesitate to reach out with any questions.

Thank you,

[signature]

Sudheer Gaddam
CEO & Founder
Neumeric Technologies Corporation
(614) 216-2489
sudheer@ntc-us.com

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1 EXECUTIVE SUMMARY

Understanding of Services

Neumeric is prepared to provide qualified individuals or firms for Technical Staffing Services to the West Virginia Purchasing Division on an as-needed basis to fulfill the requirements outlined in the RFQ. We will ensure that our proposed technical approach is well-defined, logical, and risk-averse, incorporating methods and processes that will address the needs of the WVPD. We understand the WVPD requires a reliable pool of Mainframe Application Developers to address staffing needs, surge capacity, and project-based requirements. Our approach ensures the WVPD can seamlessly scale its workforce while maintaining operational efficiency and meeting strategic IT goals.

Company Overview

Neumeric, a trusted IT staffing and technology solutions provider since 1999, specializes in delivering highly qualified professionals with a 98% placement success rate. Our proven track record in technical staffing services, combined with advanced AI-driven candidate matching and a nationwide talent pool of 330+ IT professionals across 37 states, enables us to meet the most demanding client needs. Our ability to provide rapid-response staffing solutions within 24-48 hours has set us apart, ensuring seamless project execution for clients State of Ohio.

Neumeric is pleased to submit this proposal to provide technical staffing services to the West Virginia Purchasing Division - Mainframe Application Programmer Analysts. With extensive experience in IT consulting, staff augmentation, and project-based support, we are confident in our ability to meet the WVPD's needs for flexible, high-quality IT staffing solutions. Our team consists of highly skilled professionals across various IT disciplines, including application development, business analysis, software development, cybersecurity, project management, and infrastructure support. We have successfully placed IT consultants in government agencies and understand the regulatory and compliance requirements necessary for public sector engagements. Neumeric has successfully proven itself in tackling staffing, development, and service projects, regardless of their scale or complexity.

Our primary service areas are:
- Information Technology Staff Augmentation Services – Specifically with expertise in Java/J2EE, .Net, and Data Analytics/BI Reporting.
- Software Product Development Services for Medical/Healthcare, Businesses – Specific products designed for EMR, Med e-viewer, Transcription, Billing, and Reporting transactions.
- IT Project Outsourcing and Consulting Services with Onshore & Offshore application development provided specifically for fixed or time and material pricing.
- Application Development: Enterprise Applications, website design, website redesign, mobile applications

Neumeric can leverage our experience in application development, and staff augmentation is an important success factor for this engagement. With 300+ consultants currently onboard, Neumeric is confident of meeting the requirements and providing cost-effective solutions beneficial to the WVPD. A few of our public sector clients where we have provided technical staffing services include:
Baltimore Public Schools, Montgomery College (MD), The University of Oklahoma, Waukesha County (WI), the City of Phoenix (AZ), the Cities of North Carolina, South Carolina, Ohio, Mississippi, and Vermont, the County of Santa Clara, Office of Florida, Office of Mayland, the City of Utah's Department of Securities- The Utah Department of Commerce, the County of San Mateo (CA), and the City of Delray Beach, FL.

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SOME KEY HIGHLIGHTS OF NEUMERIC

❖ Proven Success in the Public Sector – A trusted staffing partner for government agencies, universities, and Fortune 500 companies.
❖ Over 25 Years of Industry Leadership – Successfully providing IT staffing and technology solutions since 1999.
❖ A financially robust company with increasing revenue.
❖ Maintains a nationwide presence with more than 330 IT resources across 37 states.
❖ ISO 9001 - Certified Staffing Process

Specializing in providing staffing for Enterprise Systems, Cybersecurity, Cloud Solutions, AI, Data Analytics, and Software Development.

Recruitment process

A Neumeric, well-defined recruitment process ensures that we can attract the best talent available at competitive rates, thus providing highly qualified personnel on time so that expectations are always met and often exceeded. Through experience, Neumeric has in place a detailed and proven process to select and manage employees and ensure the selection of the best resources with proven experience and a history of customer satisfaction. To fulfill resources requirements and provide the best candidates by ensuring the maximum possible conformance to the set of requirements, we use our Approach described below.

We have **Multi-Channel Candidate Sourcing,** which means that the candidate's database is integrated within **Neumeric's proprietary database,** which is only accessible to Neumeric. Our local IT recruiters source talent for the client from the following sources:
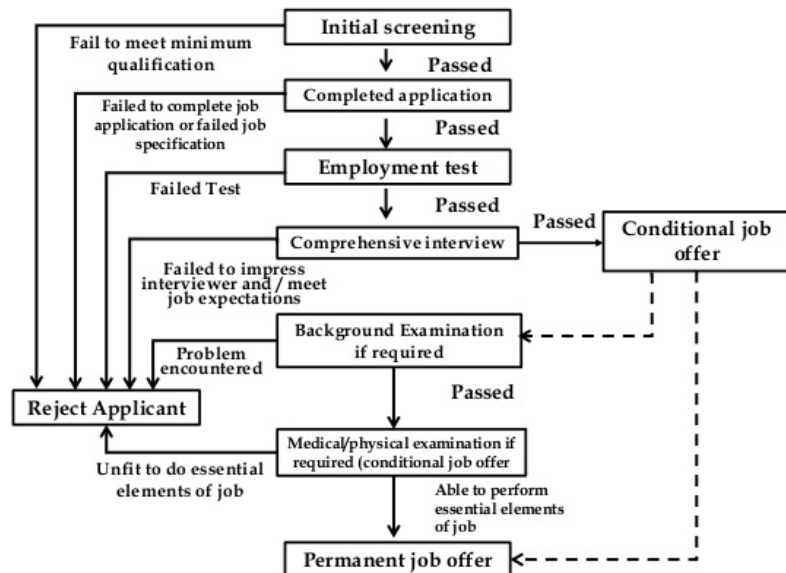
SOURCING METHODS	
In-house Job board	Neumeric has created an in-house job board that receives over **10,000+** visitors per month. Anyone with access to the internet can view this job board, and the viewership contributes to and complements our recruitment priorities and goals.
Proprietary Database	Neumeric has amassed a database of over two (2) million prospective professional consultants over the years with **similar parameters, Titles, Education, Experience, and Breadth**. This database is kept up to date in terms of the consultant's location and skill set. This saves time for recruiters and allows them to evaluate more candidates. Our database contains items that match the contract requirements. Neumeric will continue to update our database, allowing us to meet requirements on short notice. We have a large resume database and pool of **140,000+ local candidates** who have been matched with staffing categories to fill under this contract.
Employee Network	Neumeric has a network of over two **(2)M+ Consultants**, both active and inactive. These consultants are linked to us through our Consultant Relationship Management team, which maintains contact with previous consultants via phone calls, emails, and social networking platforms to stay up to date on their professional preferences and career choices. The team manages and keeps track of these consultants' availability, goals and interests, skill expertise, customer satisfaction reports, and so on.

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Social-Networking Platforms	The Consultant Relationship Management team at Neumeric manages and runs an operational networking platform. We communicate with our contacts on **LinkedIn, Twitter, Facebook, Instagram, Stack Overflow, Google/Yahoo groups, GitHub, and Industry Partners.** Our recruiters will use these platforms to find qualified candidates from our vast network.
Employee Referrals	Through our Consultant Relationship Management team, Neumeric has maintained a strong relationship with our consultants over the years. Every year, our team collects 30% of employee referrals.
Job Fair and Campus Recruitment	Depending on demand, we hold Job Fairs and Campus Recruitment to attract the best local talent. As a proactive approach to sourcing, we usually organize job fairs to generate a pool of candidates for future requirements. Over 55% of our people possess master's degrees from leading US universities.

Screening of the Candidate(s)

Neumeric ensures the WVPD that all contract employees provided for any given position shall possess at least the minimum qualifications/skills for that position. Neumeric builds and executes a quality screening process that significantly improves our chances of identifying the candidates who are the right fit for the position and who integrate well. We conduct screening at different stages such as in-person interviews, assessments, and detailed reference checks. Our goal of a quality screening process is to make a successful match for our clients and therefore, we ensure to consistently provide better staffing services.

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Selecting the Candidate(s) After testing, if we find the candidate proficient, we conduct a thorough background check on the candidate's education, references, work experience, skill set or certification, and criminal record. After the selection of the candidate, we have a well-defined and documented Background Check Policy to perform pre-employment checks. Under this policy, depending upon the WVPD's requirements, candidates are subjected to compulsory pre-employment background checks. If the candidate is being selected by the WVPD, Neumeric or an independent third-party agency will perform a background check on the selected candidate. The candidate is notified and is required to sign a consent and authorization form as to the procedures outlined in our Background Check policy. We notify the WVPD in writing regarding the result of the background check conducted for a candidate. The candidates successfully cleared the background check to proceed with the client project.

Verifying education and work histories, skills testing, background checks, legal compliance, etc.

At Neumeric, we have a well-defined and documented Background Check Policy to perform pre-employment checks at no additional cost. Under this policy, depending on the WVPD

's requirement, candidates are subjected to compulsory pre-employment background checks. If the candidate is selected by the WVPD, Neumeric will perform a background check on the selected candidate. The candidate is notified and is required to sign a consent and authorization form as to the procedures outlined in our Background Check Policy. We notify the WVPD in writing regarding the result of the background check conducted for a candidate. The candidates successfully cleared the background check to proceed to join the client project. The following checks are performed by Neumeric.

- **Social Security Verification:** Validates the applicant's Social Security number, date of birth, and former addresses.
- **Prior Employment Verification:** Confirms applicant's employment with the listed companies, including dates of employment, position held, and additional information available about performance rating, reason for departure, and eligibility for rehire. This verification will be run on the past two employers or the previous five years, whichever comes first.
- **Personal and Professional References:** Calls will be placed to individuals listed as references by the applicant.
- **Educational Verification:** Confirms the applicant's claimed educational institution, including the years attended and the degree or diploma received.
- **Criminal History:** Review of criminal convictions and probation, including local, county, state, and federal records, for at least seven years. The following factors will be considered for applicants with a criminal history:
  - o The nature of the crime and its relationship to the position

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o The time since the conviction
o The number (if more than one) of convictions

Whether hiring, transferring, or promoting the applicant would pose an unreasonable risk to the business, its employees, or its customers and vendors.

Our team approaches the retention of Mainframe Application Developers during disruptive periods of organizational change by throwing financial incentives at senior executives, star performers, or other "rainmakers." At Neumeric, we view it as the intersection of three factors: **Motivation, Loyalty,** and **Referral**. In other words, we want employees to give their very best, commit to the organization, and recommend it to others. Below are our methods to reduce employee turnover:

➢ Hire the right fit
➢ Foster a supportive workplace
➢ Recognize and reward
➢ Improve employee engagement
➢ Develop employee skills and potential
➢ Evaluate and measure results

Our team is constantly developing and growing our active database of available personnel. While it is an area of high turnover, Neumeric has found that one key to keeping personnel on our team is to offer them opportunities for advancement and opportunities for self-improvement. Training and development appeals greatly to employees .

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1.1 REFERENCE#1

Name of the organization	Toyota Tsusho Systems US, Inc
Duration	2013 - ongoing
Description of the Contract Scope of Work	

Since 2013, we have been providing comprehensive staffing services to TTS, supporting them with a diverse range of skill sets across various projects. Our ongoing partnership has allowed us to adapt to the evolving needs of TTS by supplying qualified talent in a wide array of domains, including IT, software development, project management, and business analysis. Whether it's for short-term project needs or long-term staffing, we have consistently delivered top-tier professionals who are skilled in their respective fields, ensuring that TTS has the right talent to achieve their objectives.

Neumeric has extensive experience providing Project Managers, Java Developers, Unix Engineer, Database Administrator, Business Analyst, Quality Analyst, Helpdesk Assistants, .Net Developers, Information Security Consultant, Technical Data Analyst, Risk and Compliance Analyst, GoLand Developers, UI/UX Project Manager, Splunk Developer, System Engineer, Software Engineers, IDS Financial Management Analyst, L3 Application Support Specialist, UX Designer, and Solution Architect.

1.2 REFERENCE #2

Name of the organization	State of Ohio
Value and term of the contract	2011-Present
Description of the Contract Scope of Work	

We have had the privilege of providing staffing services to the State of Ohio for over a decade, working through various Managed Service Providers (MSPs) to meet the state's diverse and evolving staffing needs. Over the years, we've built a solid reputation for delivering highly skilled professionals who meet the specific requirements of the state's programs and projects. Our extensive experience with the State of Ohio allows us to understand its unique challenges and requirements, ensuring that we consistently provide top-quality talent across multiple skill sets and areas of expertise.

For the past three years, we have been working directly with OST Global Solutions, Inc. (OST) as a key partner on the state's staffing program. OST was awarded the contract to provide services to the State of Ohio, and we have formed a close working relationship with them, offering specialized staffing solutions under this contract. As an integral part of the OST team, we are responsible for fulfilling various staffing requirements for the state and providing qualified professionals for critical roles. Our partnership with OST ensures that we can deliver services at scale while adhering to the state's high standards of performance, security, and compliance. Additionally, we have also worked alongside NTC, leveraging our combined expertise to ensure the success of the state's projects. Together, we ensure that the State of Ohio has access to the best talent in a timely and cost-effective manner, driving the successful completion of projects while fostering a collaborative and reliable partnership.

Network Administrators, Application Developers, Database Administrators, Solution Architects, Program Managers, Project Managers, Jr. Business Analysts, Sr. Business Analysts, Computer Engineers / Systems Analysts, Security Vulnerability Analysts, Security Assessors, IT Consultants, Security Analysts, Security Engineers, Service Desk Specialists, and Application Support Technicians.

1.3 REFERENCE #3

Name of the organization	Wolters Kluwer
Duration	Dec 2013 - Ongoing
Description of the Contract Scope of Work	

Since December 2013, Neumeric Technologies Corp. (NTC) has been a trusted partner in providing staffing services to Wolters Kluwer, a global leader in professional information, software solutions, and services for critical sectors such as healthcare, tax and accounting, financial and corporate compliance, legal and regulatory, and corporate performance and ESG. NTC has successfully placed numerous qualified candidates across various domains, helping Wolters Kluwer achieve its goals by supplying talent with deep domain knowledge and expertise. Our consultants have worked on diverse projects in specialized areas such as SAP, SD (Sales and Distribution), and ABAP (Advanced Business Application Programming), supporting Wolters Kluwer's business transformation and operational needs.

Categories provided: All SAP Modules SD, MM, ABAP, FICO, etc.

This ongoing partnership underscores NTC's ability to deliver highly skilled professionals who contribute significantly to Wolters Kluwer's success. Whether assisting in enhancing their SAP ecosystem, driving financial compliance initiatives, or supporting healthcare and regulatory projects, our staffing solutions have consistently helped Wolters Kluwer maintain a competitive edge in the industries they serve. Through this collaboration, we have played a key role in ensuring that Wolters Kluwer continues to provide expert solutions to its clients, combining specialized technology and services to help businesses make critical decisions every day.

2 RESUMES

Neumeric is pleased to present the resumes of a Mainframe Application Developers, who is being proposed under this RFQ. Our proposed developers bring over 20 years of relevant experience, with a proven track record in key skills or accomplishments related to the role. Below includes work with projects or agencies, where they have consistently delivered outcomes such as efficiency, cost savings, client satisfaction, etc. We would like to propose the following resources

1. Ankur Shrivastava

Ankur brings over three years of experience in the public sector IT domain. Since June 2022, he has been engaged with the California Department of Motor Vehicles (DMV), where he has contributed to several mission-critical initiatives focused on modernizing DMV services and improving system efficiency. His work has involved close collaboration with cross-functional state teams, adhering to state compliance standards, and delivering results in a high-demand environment. His ongoing tenure with the California DMV reflects both his technical capabilities and adaptability within state government projects.

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2. French Mackes

French has a strong background in transportation-related IT services, with three years of prior experience working with the West Virginia Department of Transportation from December 2020 to May 2023. During this period, he played a key role in supporting digital infrastructure enhancements, system integrations, and operational improvements across various departments. His familiarity with DOT standards and experience navigating state agency processes make him well-equipped to contribute effectively to similar initiatives.

Both candidates have proven track records in government environments and are well-versed in the workflows, compliance needs, and expectations typical of such projects. A detailed resume follows, highlighting their professional history, education, certifications, and relevant accomplishments.

2.1 RÉSUMÉ #1: ANKUR SHRIVASTAVA

References:

Name: Manohar Rangaiahgari Client: DMV of California Number: 517-763-1427 Role: Senior Software Engineer Email: manoharreddyr@gmail.com	Name: Abhirup Mitra Client: NIIT Technologies/Coforge Number: 209-689-6094 Role: Project Lead Email: abhirupbhai@gmail.com

Skill Matrix:

Skills	Years of Exp	Last Used
3.1. The Application Programmer Analysts must have at least (5) five years of paid full-time experience programming in IBM Mainframe, designing and maintaining enterprise level complex COBOL/CICS/DB2 environment.	15+Years	2025
3.2. The Application Programmer Analysts must have at least (5) five years of paid full-time experience programming with JCL in an enterprise mainframe environment.	15+Years	2025
3.3. The Application Programmer Analysts must have at least (3) three years of paid full-time experience programming in the WV Drivers enterprise mainframe database analysis and design. The Application Programmer Analysts must also have experience working in a regulated environment either at the federal or state level.	4+Years	2025
3.4. The Application Programmer Analysts must have at least (3) three years of paid full-time experience using Computer Associates DB2/IBM Tools - RC/Update and PRF.	13+Years	2025
3.5. The Application Programmer Analysts must have at least (3) three years of paid full-time experience working with the any DMV System.	4+Years	2025

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3.6. The Application Programmer Analysts should have at least (1) one year of experience working with the federal and/or state legal requirements regarding Commercial Driver Licensing.	3+Years	2025
3.7. The Application Programmer Analysts must have experience working with the American Association of Motor Vehicle Administrators (AAMVA) applications which interfaces with the WV Drivers' System. These applications include the Commercial Driver's Licensing Information System (CDLIS), the Problem Driver Pointer System (PDPS) and the Social Security Online Verification and the Unified Network Interface as well as knowledge of the State-to-State system with AAMVA.	Yes	
3.8. All references to experience requirements listed in this RFQ shall be demonstrated through references provided in the candidates resumes as described above. WVDMV will verify such experience by contacting the references provided in the resumes. In the event WVDMV is unable to confirm experience based on reference information, this may result in disqualification.	Yes	

Summary:

- More than 17+ years' experience in Mainframe for Software Development Life Cycle (SDLC) in Requirements Gathering, Analysis, Mapping, Mining, Design, Development, Unit Testing, System Testing, Integration Testing, Implementation and Support of IBM Mainframe projects in various industries such as Life Insurance and P&C Insurance
- Expertise in Project Management activities such as Business Case and Business Plan Development, Innovation Implementation, Leading and Motivation, Strategic Thinking and Execution
- Proven expertise in many facets of software development which include IBM Mainframes using COBOL, Assembler, JCL, IDMS, VSAM, SQL, IBM DB2, MYSQL, IMS, ADSO, CICS, MVS, EASYTRIEVE, SAS, VB, API, EDI, XML.
- Proficient in tools like FILE-AID, SPUFI, QMF, Endevor, Changeman, Xpediter, Debug, DFSORT, SYNCSORT, SDF, IDCAMS, PANVALET, TSO/ISPF, REXX, CA-7, $AVRS, PDS MAN, Mobius, Control-M(CTRLM), Abend-Aid, Dump Master, Fault Analyzer, SUPERCE, CONDOR, UFT, IDZ, MQ, Code Pipeline, Devops, CI/CD.
- Proven ability to write and execute Technical Analysis Documents (TAD) and Technical Design Documents (TDD) for design, coding and analysis purposes
- Extensively used of PPLUS and QC (Quality Center) for testing, defect analysis and solving, impact analysis
- Executed mainframe development for Life Insurance and P&C Insurance industries using mainframe tools and utilities
- Experience outside the role, recently learnt and developed UFT/QTP Scripts using VB script to automate claims creation for testing purposes. Have sound knowledge Business Intelligence concepts and hands on experience over Microsoft tools like SSIS, SSAS, and SSRS.
- Played different roles – Business Analyst/Project lead / Module Lead / Developer, involved in sizing and estimation of medium and large size projects and review of estimates

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- Experienced leading development and maintenance teams of more than 10 resources with successfully delivering and meeting OTD (On Time Delivery) and FTR (First Time Right)
- Experienced with managed services engagements, supporting production applications and maintaining allocations in the production environments
- Proven ability to relate to customers, end-users and team members (Business Analysts, Developers, QA) to design, develop and implement technology solutions that meet business requirements
- Have strong foundation in Water fall & agile methodologies.
- Have excellent team spirit, communication and interpersonal skills and with strong team leading capabilities, flexible with work environment
- Holds accountability for delivery of milestones, project plans and SLAs definitions
- Strong logical and analytical skills leading to problem resolutions within time lines
- Innovative, creative and able to adopt new technologies and systems
- An effective communicator with excellent relationship building and interpersonal skills
- Excellent work ethics, and is team oriented with strong analytical and leadership qualities

Some Major Projects:

- Automate Claim Creation Process
- Build and Integrate Attorney Billing System CICS Interface along with Payment processing.
- Legacy Data migration to Claim Center
- Data Desensitization
- Build WMA statements for various Life applications.
- Project Manager to maintain LifeComm System

Professional Experience:

HTC Global Services Sacramento, CA (Remote)   **June-2022 to Till Date**

California Department of Motor Vehicles – DMV - Module-VR Renewal

Role: Senior Software Engineer

VR Renewal: The project involves development, maintenance and production support for the Vehicle renewal system. The entire application is majorly written in Cobol, Assembler.

Responsibilities:

- Understanding of business requirements
- Data Analysis, Mining and Gathering, GAP Analysis
- Gap Analysis to identify Gap
- Support and new development in Assembler
- Prepare Estimation/System Design Document (SDD)
- Impact Analysis & Preparation of Tech Specs
- New Development & Modification/Bug fixing of Programs
- Create test Plans and cases & reports
- Unit Testing/Stub Testing, System Testing
- Handling Production Support task
- Production Implementation & Maintenance

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- Process Improvement suggestions/Solutions
- Prepare required documentation, program-level and user-level both
- Provide regular status updates and weekly status to the manager
- Process improvement suggestions/solutions
- Implementation and analysis of code strategy for any enhancement and maintenance release

Environment : Production Support, Migration, Development, Assembler, COBOL, JCL, Sequential Files, TSO/ISPF, Z/OS, DB2, CICS, SQL, Endevor, Filezilla, FTP, MQ, IDCAMS, SYNCSORT, DFSORT, SPUFI, Snow, File Manager, Command MVS, Debug, SDLC, Waterfall, Salesforce

HTC Global Services Lansing, MI   **Sep-2017 to May-2022**

Auto Owners Insurance - Module - Property and Casualty System – Claims System

Role: Lead Developer/SME

Description: For over 95 years, Auto-Owners has been dedicated to the independent agency system and ranked among the Fortune 500 every year since 2002, and our written premium is over $5 billion. Auto-Owners Insurance Group is comprised of five property and casualty companies and one life/health/annuity insurer, the group is recognized for exceptional financial strength and stability among the nation's largest insurers.

Claims Systems: The project involves development, maintenance and production support for the Claims Systems. Claims systems contain legacy Mainframe (Classic Claims) application as well as Guidewire Claim Center. The Classic Claims services all current batch and CICS systems. Claim Center is a web-based claims system built specifically for the insurance industry. Also, we are in the process of migration from Legacy to Guidewire ClaimCenter.

Claims Systems group provides data processing support primarily to users in Home Office Claims and Claim branches. The secondary users include Accounting, Actuarial, Underwriting, Reinsurance, Agency Interface, Stat, Financial Systems, Collections, IT R&D, Marketing, Legal and Warehouse. Information is also exchanged with outside entities such as states, bureaus and vendors. The entire application is majorly written in Cobol, Assembler.

Responsibilities:

- Claim Center/Guidewire
- Gather requirement to configure various LOB's in Claim Center
- Gather requirement to integrate following with Claim Center
- Vendor Management System
- Attorney Billing System
- Various Reports like Indemnity, DCI
- Gather requirement to do Data conversion from Legacy to Claim Center 10.
- Involved as SME in brainstorming session to help document the current process to
- successfully migrate to Guidewire.
- Legacy
- Understanding of business requirement
- Analysis of the Requirement
- Data Analysis, Mining and Gathering, GAP Analysis

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- Data Mapping to move data from Legacy to Guidewire
- Gap Analysis to identify Gap
- Support interfacing with Web services.
- Support interfacing with MQ.
- Support Web Services
- Performance Tuning
- Support and new development in Assembler
- Data Conversion & Migration (Backfill Process)
- Prepare Estimation/System Design Document (SDD)
- Impact Analysis & Preparation of Tech Specs
- New Development & Modification/Bug fixing of Programs
- Create test Plans and cases & reports
- Unit Testing/Stub Testing, System Testing
- Decommissioning/Obsoleting of Old System/Process
- Handling Production Support task
- Production Implementation & Maintenance
- Process Improvement suggestions/Solutions
- Prepare required documentation, program-level and user-level both
- Provide regular status updates and weekly status to manager
- Process improvement suggestions/solutions
- Implementation and analysis of code strategy for any enhancement and maintenance release

Environment: Production Support, Migration, Development, Obsolete, Assembler, COBOL, JCL, Sequential Files, TSO/ISPF, Z/OS, DB2, MYSQL, CICS, SQL, API, Easytrieve, Endevor, CA-7, CTRLM, FTP, MQ, IDCAMS, SYNCSORT, DFSORT, SPUFI, JIRA, File Manager, Web Services, Command MVS, Debug, SOAP, XML, UFT, VB, Agile, Guidewire, IDZ, Code Pipeline, Azile, SDLC, Waterfall, CI/CD, EDI, Mobius, CMOD, REXX, DevOps, RACF, Mainframe Securities

NIIT Technologies Sioux Falls, SD   **April-2016 to Sep-2017**

SAMMONS FINANCILA GROUP-Module/Project-LifeComm & LifeComm Agency

Role: Project Lead

Description: Sammons® Financial Group, Inc. (SFG) is the parent of a group of member companies under the insurance Holding Company Act made up of several successful financial services companies offering a variety of financial and retirement products through multiple distribution channels. These consist of retirement products, annuities, variable annuities1, variable life insurance1, and life insurance (including bank, corporate, and credit union-owned life insurance). The member companies of SFG include North American Company for Life and Health Insurance®, Midland National® Life Insurance Company, including its divisions, Sammons Annuity Group and Sammons Corporate Markets Group, Sammons Retirement Solutions® Inc., and Sammons Financial Network® LLC.

SFG LifeComm and LifeComm Agency: It is Managed Services project; the scope of this project is to provide End to End support to LifeComm and LifeComm Agency system and its interfaces, Migrate from LifeComm to Cyberlife. This includes Production Support, resolving On-request

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adhoc tasks, production investigations, business user queries, supporting on-line and batch cycle issues and working on the service requests, reverse engineering to convert Assembler modules in Cobol, Data Migration.

Responsibilities:

- 24*7 Production Support
- Root Cause Analysis
- New Development & Modification/Bug fixing of Programs
- Understanding of business requirement
- Analysis of the Requirement
- Data Mining and Gathering
- Data Mapping & Gap Analysis
- Prepare Estimation/System Design Document (SDD)
- Impact Analysis & Preparation of Tech Specs
- Create test Plans and cases & reports
- Unit Testing/Stub Testing, System Testing
- Decommissioning/Obsoleting of Old System/Process
- Production Implementation & Maintenance
- Implementation and analysis of code strategy for any enhancement and maintenance release.
- Assignment of work on routine Tasks
- Work tracking & Work load sharing among team members.
- Bug-Free Deliveries to Client
- Business Knowledge transfer to offshore and team members.
- Production support & Root Cause Analysis.
- Weekly and monthly meeting with Client and Project Manager for Status update of Project
- Defect Tracking
- Developing new tools for Client
- Process improvement suggestions/solutions.
- Reverse Engineering to prepare design document to facilitate converting Assembler programs into COBOL
- Support and new development in Assembler
- LifeComm data migration from VSAM to DB2.
- Architecting trailers into DB2 Tables.

Environment: Migration, Production Support, Assembler, COBOL, SAS, JCL, VSAM, Sequential Files, TSO/ISPF, Z/OS, LifeComm and LifeComm Agency, DB2, CICS, SQL, Quikjob, Changeman, Control-M(CTRLM), SAR, FTP, MQ, IDCAMS, SYNCSORT, DFSORT, SPUFI, JIRA, Fault Analyzer, File, Documerge, Manager, Command MVS, Xpediter, Heat, Web Services, Agile, REXX

HTC Global Services - Lansing, MI   July-2013 to March-2016

AUTO OWNERS Insurance – Module-Property and Casualty System – Claims System

Role: Technical consultant

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Description: For over 95 years, Auto-Owners has been dedicated to the independent agency system and ranked among the Fortune 500 every year since 2002, and our written premium is over $5 billion. Auto-Owners Insurance Group is comprised of five property and casualty companies and one life/health/annuity insurer, the group is recognized for exceptional financial strength and stability among the nation's largest insurers.

Claims System: The scope of this project is to provide End to End support to claims system and its interfaces. This includes Production Support, resolving On-request adhoc tasks, production investigations, business user queries, supporting on-line and batch cycle issues and working on the service requests, obsoleting old process and system. Application was written majorly in Assembler and Cobol.

Responsibilities:

● Understanding of business requirement
● Analysis of the Requirement
● Data Analysis, Mining and Gathering
● Data Mapping & Gap Analysis
● Support interfacing with Web services.
● Support interfacing with MQ.
● Performance Tuning
● Support Web Services
● Support and new development in Assembler
● Data Conversion & Migration (Backfill Process)
● Prepare Estimation/System Design Document (SDD)
● Impact Analysis & Preparation of Tech Specs
● New Development & Modification/Bug fixing of Programs
● Create test Plans and cases & reports
● Unit Testing/Stub Testing, System Testing
● Decommissioning/Obsoleting of Old System/Process
● Handling Production Support task
● Production Implementation & Maintenance
● Process Improvement suggestions/Solutions
● Prepare required documentation, program-level and user-level both
● Provide regular status updates and weekly status to manager
● Process improvement suggestions/solutions
● Implementation and analysis of code strategy for any enhancement and maintenance release

Environment: Production Support, Migration, Development, Obsolete, Assembler, COBOL, JCL, Sequential Files, TSO/ISPF, Z/OS, DB2, CICS, SQL, Easytrieve, Endeavor, CA-7, FTP, IDCAMS, SYNCSORT, DFSORT, SPUFI, JIRA, File Manager, Web Services, Fault Analyzer, Command MVS, Debug, SOAP, XML, Guidewire, IDZ, EDI, MQ, Mobius, REXX, DevOps, RACF, Mainframe Securities

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NIIT Technologies - Utica, NY   **Jan-2011 to Jun-2013**

Utica National Insurance Group - Property and Casualty System – Personal & Commercial Lines.

Role: Analyst, Tech lead, Onsite Co-ordination

Description: The Utica National Insurance Group is a dynamic organization with a long history of dedicated service to policyholders. Today, the Utica National Insurance Group is among the top 100 insurance organizations in the nation, and its products include a wide range of commercial and personal coverage's. With top-quality cover ages and a commitment to service that is unsurpassed in the insurance industry, Utica National is superbly equipped to fulfill the insurance needs of today's quality-conscious consumer.

Utica National Insurance Commercial/Personal Line Admin Support System: The scope of this project is to provide day to day support to admin system and its interfaces. This includes resolving On-request adhoc tasks, production investigations, business user queries, supporting on-line and batch cycle issues and working on the service requests.

Responsibilities:

- Independently analyze and resolve large, complex, high-risk production problems
- Participate in discussions with Business Processors/Analysts to support them define BRS
- Documents
- Requirement gathering, Mining and feasibility analysis
- Analyze, Estimate and create System Design Specifications for requirements
- Data Mapping & Gap Analysis
- New development & modification/Bug fixing of Programs
- Unit Testing/Stub Testing, System Testing
- Create test Plans and cases & reports
- Plan and run critical quarterly, monthly processes in advance to identify issues
- Process Improvement and Automation Process suggestions/solutions
- Maintaining task-based SLA, from Incident reporting to Closure
- Defect Tracking
- Developing new tools for Client
- Interact with Incident/Problem Management teams
- Responsible for keeping system knowledge base up to date
- Proposing Value Additions to improve the current system
- Weekly and monthly meeting with Client and Project Manager for Status update of
- Project
- Production Implementation & Maintenance
- Impact Analysis & Preparation of Tech Specs
- Assist QA team to prepare test cases and technical obstructions
- Ensure Quality of deliverables

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- Review and deliver offshore being SPOC for LifeComm Admin and Agency system
- Responsible for offshore work planning, work allocation, tracking and on time delivery
- Of deliverables
- Daily Prioritize and Bi Weekly task status meeting with offshore leads
- Coordination and assist Offshore team to complete tasks in timely manner
- Business Knowledge transfer to offshore and team members

Environment : Production Support, Enhancement, COBOL74, JCL, SAS, Sequential Files, TSO/ISPF, Z/OS, Personal and Commercial Line, VSAM, CICS, SQL, Easytrieve, Condor, FTP, IDCAMS, Abend Aid, File Aid, Command MVS, Xpediter, JMR, REVU, Jobtrac, IMS DB/DC

NIIT Technologies Appleton, US   **Oct-2009 to Jan-2011**

THRIVENT Financial for Lutherans - Module-WMA Statements

Role: Analyst, Tech lead, onsite co-ordination, Sr. Developer

Description: Thrivent Financial for Lutherans is the largest fraternal benefit society in the US. It has world-class IT services organization to serve the common interests of all business units within Thrivent Financial. NIIT is responsible for the activities like production support, maintenance, and development services to specific set of systems.

Statement Migration: Types of Statement generated are Consolidated and Summary for Thrivent Customers. As all the System is moving into WMA we are creating an individual System for Thrivent which will be responsible to generate the Statements for all Systems. This was a migration project from of Vantage statements

Responsibilities:

- Understanding of business requirement
- Data Mining and Gathering
- Data Mapping & Gap Analysis between existing statement (Vantage) and required statement
- through WMA, with reference of Data Dictionary
- Address GAP's by to populate custom fields
- Prepare Estimation/System Design Document (SDD)
- Analysis & Preparation of Tech Specs
- New Development & Modification/Bug fixing of Programs
- Made Testing strategy, Test Cases & reports
- Unit Testing/Stub Testing, System Testing
- Decommissioning/Obsoleting of Old System/Process
- Production Implementation & Maintenance
- Review and deliver offshore being SPOC for LifeComm Admin and Agency system
- Responsible for offshore work planning, work allocation, tracking and on time delivery
- of deliverables
- Daily Prioritize and Bi Weekly task status meeting with offshore leads
- Coordination and assist Offshore team to complete tasks in timely manner
- Business Knowledge transfer to offshore and team members

Environment: Migration, Development, COBOL, SAS, JCL, VSAM, Sequential Files, TSO/ISPF, Z/OS, WMA, Annuity, Vantage DB2, CICS, SQL, Endevor, ZEKE, FTP, IDCAMS,

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SYNCSORT, DFSORT, SPUFI, JIRA, Abend Aid, File Aid, Command MVS, Xpediter, Remedy, ITSM, REXX

NIIT Technologies Appleton, US   **Jul-2007 to Oct-2009**

THRIVENT Financial for LUTHERANS - Module-LIFECOMM

Role: Developer, Sr. Developer

Description: Thrivent Financial for Lutherans is the largest fraternal benefit society in the US. It has world-class IT services organization to serve the common interests of all business units within Thrivent Financial. NIIT is responsible for the activities like production support, maintenance, and development services to specific set of systems.

Thrivent LifeComm and LifeComm Agency: My work in this project involved maintenance of LIFECOMM System (the company's Main Insurance Software Package) and coding in COBOL and IBM Assembler. I developed and modified programs for both online and batch system under LIFECOMM, Debugged LIFECOMM online and batch abends. Modified LIFECOMM Utilities and maintained the LIFECOMM On-line Support System.

Responsibilities:

- Responsible for completing Analysis and creating System Design Specifications
- Coordination with Onsite team to complete coding, unit testing and defect resolution
- Responsible for creating wmA test batch cycles and maintaining test cycles
- Responsible for coding methodologies for reverse engineering and service layers
- Work closely with business team to resolve defects assigned in Quality Center, also participate in
- Defect review meetings
- Support and new development in Assembler
- As a core team member, responsible for supporting first week's batch cycle after Production
- Install
- Created system documentation to cross train other team members in the team

Environment : Production Support, Assembler, COBOL, JCL, SAS, VSAM, Sequential Files, TSO/ISPF, Z/OS, LifeComm, CICS, SQL, Endevor, Panvalet, ZEKE, FTP, IDCAMS, DFSORT, SPUFI, Abend Aid, File Aid, Command MVS, Xpediter, Remedy, Lotus.

Education:

B. Tech, Uttar Pradesh Technical University, Lucknow UP, India

2.2   RESUME #2: FRENCH MACKES

References:

David Massey – former supervisor Vice President, Operations Dynamic Campus Solutions 2806 Flintrock Trace, Suite A205	Ken Kochien – former supervisor Senior Manager of Application Operations Southern New Hampshire University

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Austin, TX 78738	Information Technology Solutions
David.Massey@dynamiccampus.com	2500 North River Road
(219) 796-7188 - Mobile	Manchester, NH 03106
	k.kochien@snhu.edu
	603-626-9100 Work
	603-254-6917 Mobile

Skill Matrix:

Skills	Years of Exp	Last Used
3.1. The Application Programmer Analyst must have at least 5) five years of paid full-time experience programming in an IBM Mainframe, designing and maintaining enterprise level complex COBOL/CICS/DB2 environment.	**20 Years**	**2024**
3.2. The Application Programmer Analysts must have at least (5) five years of paid full-time experience programming with JCL in an enterprise mainframe environment.	**13 Years**	**2024**
3.3. The Application Programmer Analysts must have at least (3) three years of paid full-time experience programming in the WV Drivers enterprise mainframe database analysis and design. The Application Programmer Analysts must also have experience working in a regulated environment either at the federal or state level.	**3 Years**	**2023**
3.4. The Application Programmer Analysts must have at least (3) three years of paid full-time experience using Computer Associates DB2/IBM Tools - RC/Update and PRF.	**2 Years**	**2024**
3.5. The Application Programmer Analysts must have at least (3) three years of paid full-time experience working with the any DMV System.	**3 Years**	**2023**
3.6. The Application Programmer Analysts should have at least (1) one year of experience working with the federal and/or state legal requirements regarding Commercial Driver Licensing.	**1 Year**	**2013**
3.7. The Application Programmer Analysts must have experience working with the American Association of Motor Vehicle Administrators (AAMVA) applications which interfaces with the WV Drivers' System. These applications include the Commercial Driver's Licensing Information System (CDLIS), the Problem Driver Pointer System (PDPS) and the Social Security Online Verification and the Unified Network Interface as well as knowledge of the State-to-State system with AAMVA.	**3 Years**	**2023**
3.8. All references to experience requirements listed in this RFQ shall be demonstrated through references provided in the candidates resumes as described above. WVDMV will verify such experience by contacting the references provided in the resumes. In the event WVDMV is unable to confirm experience based on reference information, this may result in disqualification.	**Yes**	

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Summary:

Skilled mainframe applications developer with 13 years of full-time mainframe applications development and production support, troubleshooting, problem-solving, and issue-resolution experience. Proficient with mainframe technologies including z/OS, ISPF, COBOL, CICS, JCL, DB2, VSAM, IBM Utilities, and Control-M. Strong IT management, communications, and customer service skills.

Experience:

Zeektek -Remote   **Nov-2024 to Dec-2024**

Ellucian Application Developer

- Served as a temporary contractor contributing to the redevelopment of legacy applications.
- Utilized Oracle SQL Developer to rewrite and modernize a COBOL-based system using PL/SQL.
- Migrated and refactored critical business logic from COBOL to PL/SQL to improve maintainability and performance.
- Collaborated with cross-functional teams to understand the existing COBOL logic and map it accurately into PL/SQL code.
- Ensured seamless integration with the Ellucian Banner ERP system used by the client university.
- Conducted in-depth data analysis and validations to ensure data consistency and integrity during migration.
- Coordinated with university IT stakeholders to gather functional requirements and implement ERP interfaces accordingly.
- Assisted in optimizing SQL queries for better execution plans and reduced response times.
- Documented all development activities, including technical specifications and change logs for audit and future reference.
- Helped create a transition plan and technical handoff for the internal team post-project completion.
- Applied best practices in version control and code deployment using tools approved by the client.
- Maintained high standards of code quality and adhered to university data security policies during development.

Skills: Oracle SQL Developer, Ellucian Banner, Application Development, COBOL, Higher Education

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Dynamic Campus Solutions – Remote   **Jul-2024 to sep-2024**

Applications Analyst

- Delivered technical assistance and troubleshooting to university stakeholders using Ellucian Colleague ERP in a UNIX environment.
- Supported day-to-day operations and ERP functionality, ensuring minimal disruption to users and departments.
- Imported and validated large datasets into Colleague using ELF (Ellucian Load Format) for data mapping and batch uploads.
- Created and maintained ELF mapping files to accurately structure incoming data for seamless integration into the Colleague system.
- Wrote and optimized SQL queries to extract, validate, and prepare data for import and reporting purposes.
- Participated in application development and configuration within Colleague to address custom functional needs.
- Conducted routine data audits to ensure integrity and consistency across various modules of the ERP system.
- Collaborated with functional departments (e.g., Admissions, Finance, HR) to understand data import needs and support related processes.
- Documented import procedures, ELF configurations, and troubleshooting steps to ensure knowledge transfer and system transparency.
- Engaged in problem-solving and root cause analysis of issues related to data imports, user access, and system behavior.
- Ensured adherence to university data standards, security protocols, and compliance guidelines throughout all technical activities.
- Provided end-user support, including issue resolution, guidance on Colleague usage, and system navigation assistance.
- Participated in team meetings to report progress, share insights, and coordinate support coverage in the absence of the permanent employee.

Skills: Elf, Application Development, SQL, Ellucian Colleague

Alexander Technology Group – NH   **May-2023 to Nov-2023**

Power BI Developer
- Worked as a Power BI Developer, designing and developing visually compelling and interactive dashboards and reports to support business decision-making.
- Translated business requirements into technical specifications to create effective data models and analytics solutions.
- Extracted and transformed data from various sources, including Ellucian Colleague ERP, into Power BI using Power Query (M language) and DAX.
- Built data models and relationships in Power BI to ensure accurate and meaningful visualizations.
- Collaborated with stakeholders to understand reporting needs and delivered customized reports that provided actionable insights.

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- Created scheduled refresh plans and implemented row-level security (RLS) to ensure data integrity and security.
- Utilized SQL Server Management Studio (SSMS) to write complex SQL queries for data extraction and validation.
- Ensured data quality and accuracy by performing validation, cleansing, and troubleshooting of report outputs.
- Integrated Power BI reports with other platforms and published dashboards to Power BI Service for real-time access and sharing.
- Participated in problem-solving and root cause analysis to address data discrepancies and performance issues.
- Worked in close collaboration with application developers to align BI solutions with broader enterprise applications and workflows.
- Maintained documentation for report logic, data sources, data models, and user guides.
- Engaged in continuous improvement efforts, enhancing existing reports and dashboards based on user feedback.
- Supported user training and onboarding to increase adoption of Power BI dashboards across departments.

Skills: Problem Solving, Microsoft Power BI, Ellucian Colleague ERP, Application Development, SQL, SQL Server Management Studio

Information Technology Division – Charleston, WV   **June-2022 to May-2023**

West Virginia Department of Transportation

Mainframe Application Development Unit Leader

- Developed and supported both online and batch legacy mainframe applications utilized by the West Virginia Department of Motor Vehicles
- Supervised 6 Mainframe Applications Developers
- Performed 24/7 production support, troubleshooting, and resolution of nightly mainframe batch jobs when they abended
- Developed and modified online and batch mainframe applications using z/OS, ISPF, COBOL, JCL, DB2, VSAM, CICS, and the Control-M Job Scheduler / Monitor
- Assisted with the migration of mainframe legacy applications to Amazon Web Services (AWS)

Information Technology Division – Charleston, WV   **Dec-2021 to June-2022**

Programmer Analyst 3

West Virginia Department of Transportation

- Performed computer programming and systems analysis on the IBM Mainframe Support Team
- Worked with Mainframe Technologies including z/OS, ISPF, COBOL, JCL, DB2, CICS, & VSAM

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Programming Division – Charleston, WV   **Dec-2020 to Dec-2021**

West Virginia Department of Transportation

Programmer Analyst 2 (HUB ERP Administrator)
- Served as the HUB ERP Administrator
- Supported and trained HUB ERP Users
- Supported the STIP (Statewide Transportation Improvement Plan)
- Developed Microsoft Power BI HUB Dashboards and HUB Reports for Management and Staff

Metropolitan Community College – Omaha, NE   **Feb-2020 to June-2020**

Application Systems Analyst
- Performed systems analysis and computer programming in support of an Ellucian Colleague ERP
- Supported stakeholders in their use of the Ellucian Colleague ERP.

Metropolitan Community College – Omaha, NE   **Aug-2019 to Feb-2020**

Associate Director, Administrative Computing

- Supervised, led, coached, and mentored a team of five IT Professionals that supported an Ellucian Colleague ERP
- Supported stakeholders in their use of the Ellucian Colleague ERP
- Oversaw all development, testing, implementation, and maintenance of Ellucian Colleague software.

Baltimore City Community College – Baltimore, MD   **Nov-2018 to June-2019**

Financial Aid Systems Analyst / Developer
- Performed Systems Analysis and Computer Programming supporting the Financial Aid Office
- Served as a key IT project team member for the implementation of a new Financial Aid system.

Proper Staffing, Inc. – Baltimore, MD   **June-2018 to Nov-2018**

Senior Computer Programmer
- Worked as an IT Consultant at Baltimore City Community College supporting stakeholders in their use of the College's ERP
- Performed Systems Analysis and Computer Programming in a Microsoft SQL Server Environment.

Maryland Public Television – Owings Mills, MD   **Oct-2017 to June-2018**

Database Coordinator
- Supported pledge processing utilizing their fundraising database system
- Assisted stakeholders and provided technical support for their fundraising database system

Norfolk State University - Norfolk, VA   **Feb-2005 to Sep-2013**

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Information Technology Director, Client Services

- Supervised and led twelve full-time Information Technology staff members
- Managed the Client Services Help Desk that supported students, faculty, and staff utilizing an Ellucian (Datatel) Colleague ERP
- Managed many students' computer laboratories
- Served as Project Manager and Co-Project Manager of Ellucian Colleague IT projects.

Advanced Technology Systems - Norfolk, VA   **Apr-2002 to Feb-2005**

Systems Analyst
- Worked as a Consultant at Norfolk State University in support of their Ellucian (Datatel) Colleague ERP
- Lead Analyst supporting stakeholders in their use of the Ellucian (Datatel) Colleague ERP.

College of Southern Maryland - La Plata, MD   **Mar-2000 to Jan-2002**

Programmer Analyst
- Performed systems analysis and computer programming supporting an Ellucian (Datatel) Colleague ERP
- Supported stakeholders in their use of the Ellucian (Datatel) Colleague ERP**.**

Anne Arundel County Public Schools - Annapolis, MD   **Nov-1990 to May-1999**

Programmer Analyst
- Performed systems analysis and computer programming in an IBM mainframe environment supporting payroll, human resources, and student information system applications
- Developed and supported mainframe applications using COBOL, CICS, JCL, VSAM, & IBM Utilities in a mainframe VSE environment.

Comptroller of the Treasury - Annapolis, MD   **June-1988 to Nov-1990**

Programmer Analyst
- Performed systems analysis and computer programming supporting Maryland State Income Taxes Processing in an IBM mainframe environment
- Developed and supported mainframe applications using COBOL, JCL, VSAM, Panvalet, & IBM Utilities in an MVS TSO/ISPF environment.

Lewis Direct - Baltimore, MD   **June 1987 to June-1988**

Programmer Analyst
- Performed systems analysis and COBOL computer programming supporting direct mail advertising.

Chesapeake College – Wye Mills, MD   **Mar-1986 to Sep-1986**

Systems Analyst / Programming Specialist
- Performed systems analysis and COBOL computer programming supporting the student information system and payroll processing

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- Supported stakeholders in their use of application software.

Education:

- Bachelor of Science: Information Systems Management, University of Maryland, Baltimore County -Baltimore, MD - 12/1985
- Master of Arts: Media and Communications, Norfolk State University – Norfolk, VA

3.875 Overall Grade Point Average - 05/2008

3   ADDENDUMS

Neumeric acknowledges and accepts all amendments under this RFQ.

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3.1 ADDENDUM#1:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Info Technology	

Proc Folder:	1640548		Reason for Modification:
Doc Description:	Mainframe Application Programmer Technical Staffing Services		ADDENDUM NO_1 Vendor Questions & Responses
Proc Type:	Central Master Agreement		

Date Issued	Solicitation Closes	Solicitation No	Version
2025-04-08	2025-05-01 13:30	CRFQ 0802 DMV2500000004	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON   WV   25305
US

VENDOR

Vendor Customer Code: VS0000042900

Vendor Name : Neumeric Technologiess Corporation

Address : 590 Enterprise Dr, Ste A, Lewis Center, OH 43035

Street : Lewis Center

City : OHIO

State : OHIO   Country : USA   Zip : 43035

Principal Contact : Sudheer Gaddam & CEO

Vendor Contact Phone: (614) 216 - 2489   Extension:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X	52-2193927 FEIN#	06/05/2025 DATE

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Apr 8, 2025   Page: 1   FORM ID: WV-PRC-CRFQ-002 2020/05

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ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DMV2500000004

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

[X] Addendum No. 1   [   ] Addendum No. 6

[   ] Addendum No. 2   [   ] Addendum No. 7

[   ] Addendum No. 3   [   ] Addendum No. 8

[   ] Addendum No. 4   [   ] Addendum No. 9

[   ] Addendum No. 5   [   ] Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Neumeric Technologiess Corporation
_____
Company

_____
Authorized Signature

06/05/2025
_____
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Submitted by Neumeric Technologies Response to The West Virginia Purchasing Division - Mainframe Application Programmer Analysts.

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3.2 ADDENDUM#2:

Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Info Technology

Proc Folder:	1640548		Reason for Modification:
Doc Description:	Mainframe Application Programmer Technical Staffing Services		ADDENDUM NO_2 To Add Revised Exhibit A Pricing Page
Proc Type:	Central Master Agreement		

Date Issued	Solicitation Closes	Solicitation No	Version
2025-04-10	2025-05-01 13:30	CRFQ 0802 DMV2500000004	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON   WV   25305
US

VENDOR

Vendor Customer Code: VS0000042900

Vendor Name : Neumeric Technologiess Corporation

Address : 590 Enterprise Dr, Ste A, Lewis Center, OH 43035

Street : Lewis Center

City : OHIO

State : OHIO   Country : USA   Zip : 43035

Principal Contact : Sudheer Gaddam & CEO

Vendor Contact Phone: (514) 216 - 2489   Extension:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X	52-2193927 FEIN#	06/05/2025 DATE

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Apr 10, 2025   Page: 1   FORM ID: WV-PRC-CRFQ-002 20200/05

Submitted by Neumeric Technologies Response to The West Virginia Purchasing Division - Mainframe Application Programmer Analysts.

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Neumeric Technologies Corporation
An Innovative Technology Company

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DOT2500000004

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:
(Check the box next to each addendum received)

[ ] Addendum No. 1	[ ] Addendum No. 6
[X] Addendum No. 2	[ ] Addendum No. 7
[ ] Addendum No. 3	[ ] Addendum No. 8
[ ] Addendum No. 4	[ ] Addendum No. 9
[ ] Addendum No. 5	[ ] Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Neumeric Technologiess Corporation
_____
Company

_____
Authorized Signature

06/05/2025
_____
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Submitted by Neumeric Technologies Response to The West Virginia Purchasing Division - Mainframe Application Programmer Analysts.

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3.3   ADDENDUM#3:

*Submitted by Neumeric Technologies Response to The West Virginia Purchasing Division -
Mainframe Application Programmer Analysts.*

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Neumeric Technologies Corporation
An Innovative Technology Company

	Department of Administration Purchasing Division 2019 Washington Street East Post Office Box 50130 Charleston, WV 25305-0130	State of West Virginia Centralized Request for Quote Info Technology	

Proc Folder:	1640548		Reason for Modification:
Doc Description:	Mainframe Application Programmer Technical Staffing Services		ADDENDUM NO_3 Vendor Questions and Response Bid Opening Moves to 05/06/25
Proc Type:	Central Master Agreement		

Date Issued	Solicitation Closes	Solicitation No	Version
2025-04-28	2025-05-06 13:30	CRFQ 0802 DMV2500000004	4

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON   WV   25305
US

VENDOR

Vendor Customer Code: VS0000042900

Vendor Name : Neumeric Technologiess Corporation

Address : 590 Enterprise Dr, Ste A, Lewis Center, OH 43035

Street : Lewis Center

City : OHIO

State : OHIO   Country : USA   Zip : 43035

Principal Contact : Sudheer Gaddam & CEO

Vendor Contact Phone: (614) 216 - 2489   Extension:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X	52-2193927 FEIN#	06/05/2025 DATE

All offers subject to all terms and conditions contained in this solicitation

Date Printed: Apr 28, 2025   Page: 1   FORM ID: WV-PRC-CRFQ-002 2020/06

Submitted by Neumeric Technologies Response to The West Virginia Purchasing Division - Mainframe Application Programmer Analysts.

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ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DMV2500000004

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

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[ ] Addendum No. 2	[ ]	Addendum No. 7
[X] Addendum No. 3	[ ]	Addendum No. 8
[ ] Addendum No. 4	[ ]	Addendum No. 9
[ ] Addendum No. 5	[ ]	Addendum No. 10

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Neumeric Technologiess Corporation
_____
Company

_____
Authorized Signature

06/05/2025
_____
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Submitted by Neumeric Technologies Response to The West Virginia Purchasing Division - Mainframe Application Programmer Analysts.

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Neumeric Technologies Corporation
An Innovative Technology Company

4   EXHIBIT A – PRICING PAGE

EXHIBIT A - PRICING PAGE

MAINFRAME APPLICATION PROGRAMMER ANALYSTS				
LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304				
Item Number	**Quantity**	**Description**	**Hourly Rate**	**Annual Total**
Year One	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Year One	95	19,00,000
Optional Year Two	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Two	97.85	19,57,000
Optional Year Three	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Three	100.78	20,15,600
Optional Year Four	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Four	103.8	20,76,000.00

** THIS AMOUNT IS FOR EVALUATION PURPOSES ONLY**

Submitted by Neumeric Technologies Response to The West Virginia Purchasing Division - Mainframe Application Programmer Analysts.

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EXHIBIT A - PRICING PAGE

MAINFRAME APPLICATION PROGRAMMER ANALYSTS				
LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304				

Item Number	Quantity	Description	Hourly Rate	Annual Total
Year One	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Year One	95	1,900,000
Optional Year Two	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Two	97.85	1,957,000
Optional Year Three	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Three	100.78	2,015,600
Optional Year Four	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Four	103.8	2,076,000.00

** THIS AMOUNT IS FOR EVALUATION PURPOSES ONLY**

Proc Folder:	1640548		Reason for Modification:
Doc Description:	*Mainframe Application Programmer Technical Staffing Services*		ADDENDUM NO_3 Vendor Questions and Response Bid Opening Moves to 05/06/25
Proc Type:	Central Master Agreement		

Date Issued	Solicitation Closes	Solicitation No	Version
2025-04-28	2025-05-06 13:30	CRFQ 0802 DMV2500000004	4

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DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON   WV   25305
US

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Vendor Customer Code: VS0000042900

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State : OHIO   **Country :** USA   **Zip :** 43035

Principal Contact : Sudheer Gaddam & CEO

Vendor Contact Phone: (614) 216 - 2489   **Extension:**

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X	52-2193927 FEIN#	06/05/2025 DATE

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

ADDENDUM NO_3

Addendum No_3 issued to publish and distribute the attached information to the Vendor Community

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (DMV) to establish a contract for *technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide* the services of Mainframe Application Programmer Analysts. Per the Bid Requirements, Specifications, Terms and Conditions attached to this contract.

INVOICE TO	SHIP TO
DIVISION OF MOTOR VEHICLES	DIVISION OF MOTOR VEHICLES
5707 MACCORKLE AVE. S.E., SUITE 200	RECEIVING AND PROCESSING
	5707 MACCORKLE AVENUE, S.E. SUITE 200
CHARLESTON WV	CHARLESTON WV
US	US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the *services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency* needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Tech Questions due by 10:00am	2025-04-17

SOLICITATION NUMBER: CRFQ DMV2500000004
Addendum Number: 3

The purpose of this addendum is to modify the solicitation identified as CRFQ DMV25000000004 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

[X]   Modify bid opening date and time

[ ]   Modify specifications of product or service being sought

[X]   Attachment of vendor questions and responses

[ ]   Attachment of pre-bid sign-in sheet

[ ]   Correction of error

[ ]   Other

Additional Documentation:

Vendor Question and Response

Bid Opening moves to 05/06/2025 at 1:30pm

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.

2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ 0802 DMV2500000004
Mainframe Programmer

Vendor Questions and Agency Response

Q1. Where can we find our Vendor Customer Code? Does this look correct: VS0000048747?

A1. Yes, VS0000048747 is the correct Vendor Customer Code

Q2. Can the resource be remote for this position? Or is there a specific worksite or city the resource must be located in?

A2. No, the resource can not be remote. Worksite will be WV DMV headquarters located at 5707 MacCorkle Avenue, S.E., Suite 200, Charleston, WV 25304

Q3. Is there any estimated hourly rate fixed from government for Mainframe Application Programmer?

A3. No

Q4. Who is current incumbent, what was their hourly rate?

A4. This information will not be provided

Q5. What are the instructions for vendor to include in their response to this RFQ (any technical, managerial, reference questions to include in proposal)?

A5. See Section 5 "Vendor Responsibilities" of the Specifications

Q6. Is portal submission sufficient or hard copy also needed?

A6. Portal submission is sufficient

Q7. Is sample or actual resumes required in response to this RFQ?

A7. See 3.8 of the Specifications

Q8. How many resumes need to be included in proposal response?

A8. One per candidate. See 3.1 of the Specifications

Q9. The pricing page does not have any formulas built in to calculate the annual cost. Additionally, there isn't anywhere to put year 2-4 hourly rates. Can an updated pricing page be issued?

A9. Pricing Page has been updated

Q10. Could you kindly confirm whether the 2,500 hours per resource per year reflects an anticipated inclusion of overtime, weekend work, or shift-based scheduling?

A10. The 2,500 hours per resource per year is an estimate only

Q11. If this is an ongoing contract, can you please share the rates of the incumbents or from where could I request it from?

A11. New contract open for the competitive bid process.

Q12. Could you please provide the ceiling rate?

A12. No

Q13. Do we need to provide live resume along with the pricing for this role or is it requested as on needed basis/Task order?

A13. Yes

Q14. In terms & conditions, pg-9 states that the Vendor must be licensed and in good standing in accordance with any and all State and local laws and requirements by any state or local agency of West Virginia including but not limited to the West Virginia Secretary of State's office, the West Virginia Tax Department, West Virginia Insurance Commission or any other state agency or political subdivision. Is the good standing certificate mandatory at the bid submission or after the award?

A14. Prior to award

Q15. Are resumes mandatory at the time of the bid submission? If we need to provide resumes, how many resumes are required?

A15. See 3.8 of the Specifications

Q16. Is there any incumbent or a new requirement?

A16. New contract

Q17. Please specify, if there is any response format to submit the bid or if only pricing and resumes required?

A17. See Section 5 "Vendor Responsibilities" of the Specifications

Q18. The instructions on how to prepare proposals are not clear. Can you please clarify what exactly is to be submitted as a part of the proposal submission package?

A18. Please see Instructions to Vendors Submitting Bids in the Terms and Conditions.

Q19. Is it an LPTA?

A19. Lowest bidder meeting specifications

Q20. Are required resumes to be submitted with the bid. If yes, what is the limit?

A20. Yes, one per candidate

Q21. How many candidates are they looking to hire?

A21. Minimum of 2 candidates

Q22. Are there any incumbents for this role?

A22. New contract

Q23. Is there any budget in mind for this role?

A23. Yes

Q24. Is this position onsite, remote or hybrid, if hybrid how many days in a week candidates need to be onsite?

A24. Onsite only. Worksite will be WV DMV headquarters located at 5707 MacCorkle Avenue, S.E., Suite 200, Charleston, WV 25304

Q25. Interviews will be conducted virtually or in person?

A25. Either/or

Q26. Is citizenship required for this?

A26. No, but must be legal to work in the United States

Q27. Refer to Point no. 3.7 on Page no. 3, from the document "CRFQ DMV2500000004 Specifications", you are asking for a very specific experience working with AAMVA applications. We understand that there is an incumbent who is currently providing you this support. We request you to clarify the following:

Please provide the name of the incumbent

A27. This information will not be provided

Q28. Current annual spend on the incumbent

A28. This information will not be provided

Q29. How many FTEs the current incumbent is providing

A29. Current contract is 2 FTEs

Q30. When is the incumbent contract is expiring?

A30. July 2025

Q31. Will you allow the successful bidder to hire the resources from the incumbent since you are asking for a very specific experience as stated above?

A31. That would be up to the incumbent or individual contractors

Q32. Refer Point no. 6 Bid Submission, we have checked on this wvOASIS portal that we can submit the bid electronically but there is only option of putting the total price.

Whereas, you have provided a table under Exhibit A in the document titled Addendum no. 2, can you please clarify how to use that table and where to submit that table?

A32. The total price in Oasis can be bid as $0.00. Please complete the table under Exhibit A and upload the completed table to the Header of the bid response. If further assistance with uploading documents to Oasis is needed, please contact the Oasis helpdesk at helpdesk@wvOASIS.gov or 855-666-8823

Q33. Also please confirm that the option of submitting online will not be disabled till the bid submission time and date.

A33. Correct

Q34. Refer table under Exhibit A in the document titled Addendum no. 2, you have mentioned 8x2500 Hrs = 20000. As per industry standards, one FTE can work only for 1920 hours in a year (8 hours a day, 40 hours a week for 52 weeks). Can you please clarify what is the basis of 2500 hours? It seems you need 10 FTEs in a year instead of 8. Kindly clarify

A34. The 2500 hours is an estimated allotment of time to use as needed

Q35. Refer document "CRFQ DMV2500000004 Specifications", Please clarify and provide information for below points:

We understand that you need a resume of the resources. As per the price sheet you need 8 or more FTEs, can you clarify how many resumes you need and is there any page limit of the resume?

A35. One per candidate, no page limit

Q36. We have not found any evaluation criteria in this document which explains how you will evaluate our response and what weightage will be assigned to technical proposal, resumes, and price. Please elaborate.

A36. The award will be made to the lowest bid vendor that meets all specifications

Q37. We have not found any eligibility criteria in this document which explains what kind of bidder's experience and current/past performances you are looking for. Please elaborate.

A37. See Section 3 and Section 4 of the Specifications

Q38. Please also provide information on the page limit of the proposal we have to Submit.

A38. No page limit

Q39. Please provide working hours, the working days and the list of holidays your Agency adheres to as it is very important for us to communicate these details to the resources.

A39. Usual business hours are M-F, 8:00AM to 4:00
New Year's Day
Martin Luther King Day
Washington Birthday
Memorial Day
June tenth
West Virginia Day
Independence Day
Labor Day
Columbus Day
Veterans Day
Thanksgiving Day
Christmas Day

Q40. Please provide the contract start date.

A40. Upon award

Q41. What would be the number of awards you intend to give (approximate number)?

A41. One

Q42. What are the estimated funds that are estimated to be allocated for this contract?

A42. This information will not be provided

Q43. What is the tentative start date of this engagement?

A43. Upon award

Q44. Please provide the evaluation criteria for evaluating the bids for this CRFQ.

A44. Lowest bid vendor that meets specifications

Q45. Is this a new contract or are there any incumbents? If there is an incumbent, could you please let us know the incumbent name and pricing and are the incumbents eligible to submit the proposal again?

A45. New Contract

Q46. Are there any pain points or issues with the current vendor(s)?

A46. No

Q47. Could you please share the previous spending on this contract, if any?

A47. This is a new contract open for competitive bidding

Q48. Is there any mandatory subcontracting requirement for this contract? If yes, Is there any specific goal for the subcontracting?

A48. No

Q49. How many positions were used in the previous contract (approximate)?

A49. Two (2)

Q50. How many positions will be required per year or throughout the contract term?

A50. Minimum of two (2)

Q51. If the resources we provide at the time of proposal submission are not available at the time of a potential contract award could vendors replace them with equally qualified resources?

A51. Yes

Q52. Can we provide hourly rate ranges in the price proposal?

A52. No

Q53. Is it entirely onsite work or can it be done remotely to some extent / Does the services need to be delivered onsite or is there a possibility for remote operations and performance?

A53. Onsite only. Worksite will be WV DMV headquarters located at 5707 MacCorkle Avenue, S.E., Suite 200, Charleston, WV 25304.

Q54. Are resumes required at the time of proposal submission? If yes, Do we need to submit the actual resumes for proposed candidates or can we submit the sample resumes?

A54. Yes

Q55. Could you please provide the list of holidays?

A55.
New Year's Day
Martin Luther King Day
Washington Birthday
Memorial Day
June tenth
West Virginia Day
Independence Day
Labor Day
Columbus Day
Veterans Day
Thanksgiving Day
Christmas Day

Q56. Are there any mandated Paid Time Off, Vacation, etc.?

A56. No

Q57. How many mainframe positions do you anticipate will be released to work on in the course of a year?

A57. Minimum of two (2)

Q58. Can the Department provide the required proposal response format?

A58. Yes, please see instructions to vendors submitting bids

Q59. What is the place of performance for this work?

A59. Onsite at 5707 MacCorkle Avenue, S.E., Charleston, WV 25304

Q60. Can the work be performed remotely.

A60. No

Q61. Can the Department extend the deadline by a week? It will give us adequate time to find suitable candidates for the required position.

A61. Yes

Q62. Is there an incumbent on this contract? If so, will the Agency Name provide the incumbent name, current contract number, duration, historical level of effort, and value of the contract?

A62. This information will not be provided

Q63. Also, is the incumbent eligible to bid on this project?

A63. Yes

Q64. Is US citizenship required to work on this project or Green Card and H1 VISA holders will also be allowed to work on this project?

A64. Citizenship is not required as long as they are eligible to work in the United States.

Q65. Can the Department provide the level of effort (key personnel) required for this effort?

A65. No

Q66. Section 3.8 reads that "all references to experience requirements listed in this RFQ shall be demonstrated through references". Is the offeror expected to provide a reference per each experience listed in section 3 of the RFQ?

A66. Yes

Q67. Can the department please clarify how many references are required for each proposed personnel?

A67. Enough references to substantiate vendor's claim that the mandatory requirements are being met.

Q68. Can the Department please clarify the expected start date for this contract?

A68. Upon award.

Q69. Has the Department determined a budget for this contract? If so, can the budget amount be shared?

A69. Yes, there is a determined budget. No, the budget will not be shared.

Q70. To be responsive, the firm must be MBE/WBE/SB certified. Please Clarify.

A70. There is no such requirement.

Q71. Exhibit A – Price Page reads that 20,000 (8x2500 hrs.). Can the Department please clarify what 8 refers to?

A71. Yes, 8 indicates number of Programmer Analysts. 20000 hours equals 2500 hours per year per Analyst x 8 Analysts.

Q72. Are all living expenses and travel to be included in the pricing?

A72. Yes

Q73. Or can they be billed separately? (Not needed if the person already lives in the area.)

A73. Must be included in pricing.

Q74. As mentioned in the pricing sheet under the quantity column as 8 x $2,500, do you require us to submit resumes for 8 candidates?

A74. No, Minimum of 2

Q75. Could you please clarify the hourly rates mentioned?

A75. Hourly rates are set by Vendor

Q76. You have stated 2,500 hours/year — since a standard full-time year consists of approximately 1,920 to 2,080 hours, will there be any payment for overtime? If yes, kindly clarify the overtime hourly rates.

A76. The number of hours is an estimate only

Q77. Is subcontracting permitted under this engagement?

A77. It is not prohibited

Q78. Are we required to submit a proposal along with the other documents?

A78. Yes

Q79. Do we also need to submit the Addendum along with the proposal?

A79. Yes

Q80. If a candidate is willing to relocate, will that be acceptable?

A80. Yes

Q81. As mentioned in Exhibit A – Pricing Page, Quantity 20,000 (8x2500 hrs), Please clarify – Is it mandatory to provide 8 candidates in response to this Requirement?

A81. The number of hours is an estimate only

Q82. If no, How many minimum candidates we can propose?

A82. Minimum of 2 candidates

Q83. If yes, Do we need to provide all 8 Live resumes with our bid submission?

A83. One per candidate

Q84. Is it allowed to use Sub-contractors to fulfil the requirements of this contract?

A84. Yes

Q85. Are H1B candidates allowed for this contract?

A85. No

Q86. We are not able to locate Exhibit B and Exhibit C in the neither in the RFP documents nor on the portal, could you please suggest.

A86. Exhibit B and Exhibit C will be provided upon award

Q87. Assuming all these onsite positions, is there any preference for local candidates?

A87. No

Q88. Could you please clarify if there is any budget allocation for this RFQ?

A88. This information will not be provided

Q89. If you could please share the previous spend.

A89. This will not be provided

Q90. Do we have to provide the Total Bill Rates for the positions?

A90. Yes

Q91. Could the agency share the Pay Rate for the Position?

A91. This information will not be provided

Q92. In Attachment- "CRFQ DMV2500000004 Inst to Vendors", under "Section 12 – Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the $125 fee, if applicable, Could you please clarify-
We are registered on WV OASIS – will that suffice?

If not, Could you please explain more on how to get registered?

A92. Yes, WV OASIS registration will suffice

Q93. Do we need to provide the Insurance certificate along with our response?

A93. Insurance Certificate will be required prior to award

Q94. On WVOASIS, while responding – Do we need to provide the Total contract amount under Tab 2 – Respond to Lines?

A94. The total price in Oasis can be bid as $0.00. Please complete the table under Exhibit A and upload the completed table to the Header of the bid response. If further assistance with uploading documents to Oasis is needed, please contact the Oasis helpdesk at <u>helpdesk@wvOASIS.gov</u> or 855-666-8823

Q95. How many candidate references are required to be included in the candidate resume?

A95. Enough references to substantiate vendor's claim that the mandatory requirements are being met.

Q96. Could you please provide the budget allocated for the contract?

A96. This information will not be provided

Q97. Can we know the previous spending on the project?

A97. No

Q98. Is the contract going to be a single award contract or multiple awards?

A98. Single award

Q99. Is there an incumbent?

A99. This is a new contract

Q100. Are the incumbents allowed to rebid?

A100. Yes

Q101. Are resumes required for bid submission?

A101. Yes

Q102. What is the minimum number of resumes required with the bid?

A102. One per candidate

Q103. Are references for candidates required for bid submission?

A103. Yes

Q104. What is the minimum number of references required for each candidate?

A104. Enough references to substantiate vendor's claim that the mandatory requirements are being met.

Q105. Is experience with the DMV system a mandatory requirement?

A105. Yes

Q106. If a highly qualified candidate working with mainframe systems and technologies does not have experience with the Motor Vehicle System Or Drivers' License System, can they still qualify for this bid?

A106. No

Q107. Should the vendor need to be registered in West Virginia to apply for this opportunity? Please confirm.

A107. No, not to apply but is required to be registered prior to award

Q108. Could you please tell us where to find the vendor customer code?

A108. When you become a registered vendor, this number is provided to you

Q109. How would you prefer to receive the proposal, in a PDF or Word format?

A109. PDF

Q110. Should the proposal response, resumes of candidates, references, amendment acknowledgment, and pricing page be compiled in a single document?

A110. Yes

Q111. Should the pricing page be submitted separately in the Excel sheet provided? Please confirm.

A111. No

Q112. Could you please confirm the anticipated start date of the contract?

A112. Upon award

Q113. Can you provide the incumbent's name, contract number, duration, past effort, and value?

A113. This information will not be provided

Q114. Where can we find the incumbent vendor's proposal and pricing?

A114. This information will not be provided

Q115. Will there be candidate interviews?

A115. Yes

Q116. Will all 8 candidates be selected from a single vendor?

A116. Yes

Q117. What is the estimated budget for this contract?

A117. This information will not be provided

Q118. Is the Subcontractor mandatory for this RFP?

A118. No

Q119. How many requirements are anticipated to be released annually?

A119. Minimum of 2

Q120. How many awards are to be made through this contract?

A120. One

Q121. What is the expected lead time for vendors to supply the requested staff after task orders are issued?

A121. Upon award

Q122. What would be the estimated award date for this RFP?

A122. Upon award

Q123. When would be the kick off meeting after award?

A123. Within 10 days of contract award

Q124. What is the preferred channel of communication (e-mail or portal) for sharing your requirements?

A124. For CRFQ requirements, please contact John Estep at john.w.estep@wv.gov

Q125. Can you please clarify the format vendors should use to respond to this RFP?

A125. See Section 5 "Vendor Responsibilities" of the Specifications

Q126. Is this a new contract or are there any incumbents? If there is an incumbent, could you please let us know the incumbent name and pricing?

A126. New contract open for the competitive bid process.

Q127. Will this be awarded on a lowest-price basis?

A127. Yes

Q128. Does the vendor need to submit two proposals, one for technical and the other for pricing?

A128. No

Q129. Do we need to provide references for this proposal?

A129. Yes

Q130. How many resumes are we supposed to submit, do you require live resumes for this proposal?

A130. One per candidate, live resumes

Q131. Please confirm if there is any local preference?

A131. None

Q132. Is there a specific format required for the proposal response?

A132. No

Q133. Should we submit a single resume or resumes for all 8 qualified candidates.

A133. One per candidate

Q134. Licensing- Is it mandatory for the business to be licensed in West Virginia to be eligible to apply for this bid? As per Term and Condition Attachment # 32, it is mentioned- 'Vendor must be licensed and good standing in accordance with laws of West Virginia'.

A134. Vendor must be licensed and in good standing prior to contract award

Q135. Registration- Can the business be registered in West Virginia prior to the contract award? As per Instruction in the vendor document it states, "Prior to contract award, the vendor must be registered in West Virginia."

A135. Yes

Q136. Candidate Experience- Is it mandatory that all eight candidate resumes should demonstrate experience with the Motor Vehicle System or the Drivers and License System for a vendor to qualify for this bid?

A136. Yes

Q137. Are each of the 8 candidates expected to provide 2500 hours per year during the contract term?

A137. The number of hours is an estimate only

Q138. How many resources are needed to be submitted?

A138. Minimum of 2 (two)

Q139. Does vendor need to submit the actual resumes or sample resumes?

A139. Actual resumes

Q140. Does vendor need to submit anything else apart from pricing and resumes of the resources in order to submit the proposal?

A140. No

Q141. Do vendors need to provide resumes of candidates in the response? If so, how many do vendors need to provide?

A141. Yes, one per candidate, minimum of 2 (two) candidates

Q142. How many resources will be needed for this skill set?

A142. Minimum of 2 (two)

Q143. How many vendors will be awarded?

A143. One

Q144. Will WV provide the tax exempt certificate?

A144. Yes

Q145. What are the background and drug requirements?

A145. That is the responsibility of the awarded vendor

Q146. Will WV provide laptops?

A146. Yes

Q147. How long will the duration of the contract be once resource is placed?

A147. **The contract upon award will be in effect for a period of one year**

Q148. What is the timeline on current needs? Or is this just "as needed"?

A148. **For the duration of the contract**

Q149. Is online notarization permitted?

A149. **Yes**

Q150. Are digitally signed documents acceptable, or are original ink signatures required?

A150. **Digital is sufficient**

Q151. Is there a specific checklist or set of guidelines available for reference?

A151. **No there is not a specific checklist - See Section 4 "Mandatory Requirements"**

Q152. Is offshore development or support permitted for this project?

A152. **No, Onsite only**

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DMV2500000004

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[X] Addendum No. 3	[ ] Addendum No. 8
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[ ] Addendum No. 5	[ ] Addendum No. 10

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Neumeric Technologiess Corporation
_____
Company

~Snells~
_____
Authorized Signature

06/05/2025
_____
Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Proc Folder:	1640548		**Reason for Modification:**
Doc Description:	Mainframe Application Programmer Technical Staffing Services		ADDENDUM NO_2
			To Add Revised Exhibit A Pricing
			Page
Proc Type:	Central Master Agreement		

Date Issued	**Solicitation Closes**	**Solicitation No**	**Version**
2025-04-10	2025-05-01 13:30	CRFQ 0802 DMV2500000004	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON   WV   25305
US

VENDOR

Vendor Customer Code: VS0000042900

Vendor Name : Neumeric Technologiess Corporation

Address : 590 Enterprise Dr, Ste A, Lewis Center, OH 43035

Street : Lewis Center

City : OHIO

State : OHIO   **Country :** USA   **Zip :** 43035

Principal Contact : Sudheer Gaddam & CEO

Vendor Contact Phone: (614) 216 - 2489   **Extension:**

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor Signature X	52-2193927	06/05/2025
	FEIN#	**DATE**

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

ADDENDUM NO_2

Addendum No_2 issued to publish and distribute the attached information to the Vendor Community

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (DMV) to establish a contract for *technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide* the services of Mainframe Application Programmer Analysts. Per the Bid Requirements, Specifications, Terms and Conditions attached to this contract.

INVOICE TO		SHIP TO	
DIVISION OF MOTOR VEHICLES		DIVISION OF MOTOR VEHICLES	
5707 MACCORKLE AVE. S.E., SUITE 200		RECEIVING AND PROCESSING	
		5707 MACCORKLE AVENUE, S.E. SUITE 200	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the *services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency* needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS

Line	Event	Event Date
1	Tech Questions due by 10:00am	2025-04-17

SOLICITATION NUMBER: CRFQ DMV2500000004
Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as CRFQ DMV25000000004 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

[ ]   Modify bid opening date and time

[ ]   Modify specifications of product or service being sought

[ ]   Attachment of vendor questions and responses

[ ]   Attachment of pre-bid sign-in sheet

[ ]   Correction of error

[X]   Other

Additional Documentation:

Attach Revised Exhibit A Pricing Page

Bid Opening remains 05/01/2025 at 1:30pm

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.

2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

EXHIBIT A - PRICING PAGE

MAINFRAME APPLICATION PROGRAMMER ANALYSTS				
LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304				
Item Number	**Quantity**	**Description**	**Hourly Rate**	**Annual Total**
Year One	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Year One		
Optional Year Two	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Two		
Optional Year Three	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Three		
Optional Year Four	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Four		

** THIS AMOUNT IS FOR EVALUATION PURPOSES ONLY**

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DOT2500000004

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Neumeric Technologiess Corporation
_____
Company

Snell
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Authorized Signature

06/05/2025
_____
Date

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Proc Folder:	1640548	**Reason for Modification:**
Doc Description:	Mainframe Application Programmer Technical Staffing Services	ADDENDUM NO_1 Vendor Questions & Responses
Proc Type:	Central Master Agreement	

Date Issued	Solicitation Closes	Solicitation No	Version
2025-04-08	2025-05-01 13:30	CRFQ 0802 DMV2500000004	2

BID RECEIVING LOCATION

BID CLERK

DEPARTMENT OF ADMINISTRATION

PURCHASING DIVISION

2019 WASHINGTON ST E

CHARLESTON   WV   25305

US

VENDOR

Vendor Customer Code: VS0000042900

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Street : Lewis Center

City : OHIO

State : OHIO   **Country :** USA   **Zip :** 43035

Principal Contact : Sudheer Gaddam & CEO

Vendor Contact Phone: (614) 216 - 2489   **Extension:**

FOR INFORMATION CONTACT THE BUYER

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john.w.estep@wv.gov

signature	52-2193927	06/05/2025
Vendor Signature X	**FEIN#**	**DATE**

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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
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SCHEDULE OF EVENTS

Line	Event	Event Date
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SOLICITATION NUMBER: CRFQ DMV2500000004
Addendum Number: 1

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[ ]   Other

Additional Documentation:

Vendor Question and Response

Bid Opening remains 05/01/2025 at 1:30pm

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CRFQ 0802 DMV2500000004
Mainframe Programmer

Vendor Questions and Agency Response

Q1. Where can we find our Vendor Customer Code? Does this look correct: VS0000048747?

A1. Yes, VS0000048747 is the correct Vendor Customer Code.

Q2. Can the resource be remote for this position? Or is there a specific worksite or city the resource must be located in?

A2. No, the resource can not be remote. Worksite will be WV DMV headquarters located at 5707 MacCorkle Avenue, S.E., Suite 200, Charleston, WV 25304.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DMV2500000004

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