



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header @ 5

List View

General Information Contact Default Values Discount Document Information Clarification Request

Procurement Folder: 1640548

Procurement Type: Central Master Agreement

Vendor ID: VS0000038889

Legal Name: Vastek Inc

Alias/DBA: Vastek Inc

Total Bid: \$1.00

Response Date: 05/06/2025

Response Time: 11:36

Responded By User ID: vastek

First Name: Gary

Last Name: Sharma

Email: rlp@vastekgroup.com

Phone: 2019424701

SO Doc Code: CRFQ

SO Dept: 0802

SO Doc ID: DMV2500000004

Published Date: 4/26/25

Close Date: 5/6/25

Close Time: 13:30

Status: Closed

Solicitation Description: Mainframe Application Programmer Technical Staffing Services

Total of Header Attachments: 5

Total of All Attachments: 5



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1640548
Solicitation Description: Mainframe Application Programmer Technical Staffing Services
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2025-05-06 13:30	SR 0802 ESR05062500000006764	1

VENDOR
VS0000038889
Vastek Inc

Solicitation Number: CRFQ 0802 DMV2500000004
Total Bid: 1
Response Date: 2025-05-06
Response Time: 11:36:08
Comments:

FOR INFORMATION CONTACT THE BUYER
John W Estep
304-558-2566
john.w.estep@wv.gov

Vendor
Signature X **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Mainframe Application Programmer Technical Staffing Services				1.00

Comm Code	Manufacturer	Specification	Model #
81111600			

Commodity Line Comments:

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 1640548

Doc Description: Mainframe Application Programmer Technical Staffing Services

Reason for Modification:

ADDENDUM NO_1
Vendor Questions & Responses

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2025-04-08	2025-05-01 13:30	CRFQ 0802 DMV2500000004	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000038889

Vendor Name : Vastek Inc.

Address : STE 1180

Street : 1230 Columbia Street

City : San Diego

State : California

Country : San Diego

Zip : 92101

Principal Contact : Garry Sharma

Vendor Contact Phone: (201)942-4701

Extension: N/A

FOR INFORMATION CONTACT THE BUYER

John W Estep
304-558-2566
john.w.estep@wv.gov

**Vendor
Signature X**

Vikash Mishra

FEIN# 47-4047975

DATE 05-06-2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**ADDENDUM NO_1**

Addendum No_1 issued to publish and distribute the attached information to the Vendor Community

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (DMV) to establish a contract for *technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts. Per the Bid Requirements, Specifications, Terms and Conditions attached to this contract.*

INVOICE TO

DIVISION OF MOTOR
VEHICLES
5707 MACCORKLE AVE. S.E.,
SUITE 200

CHARLESTON
US

WV

SHIP TO

DIVISION OF MOTOR
VEHICLES
RECEIVING AND
PROCESSING
5707 MACCORKLE AVENUE,
S.E. SUITE 200

CHARLESTON
US

WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the *services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.*

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2025-04-17

SOLICITATION NUMBER: CRFQ DMV2500000004

Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as CRFQ DMV2500000004 (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☒ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other

Additional Documentation:

Vendor Question and Response

Bid Opening remains 05/01/2025 at 1:30pm

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

CRFQ 0802 DMV2500000004
Mainframe Programmer

Vendor Questions and Agency Response

Q1. Where can we find our Vendor Customer Code? Does this look correct:
VS0000048747?

A1. Yes, VS0000048747 is the correct Vendor Customer Code.

Q2. Can the resource be remote for this position? Or is there a specific worksite or city the resource must be located in?

A2. No, the resource can not be remote. Worksite will be WV DMV headquarters located at 5707 MacCorkle Avenue, S.E., Suite 200, Charleston, WV 25304.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DMV2500000004

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Vastek Inc

Company

Vikash Mishra

Authorized Signature

05-06-2025

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 1640548

Doc Description: Mainframe Application Programmer Technical Staffing Services

Reason for Modification:

ADDENDUM NO_2
To Add Revised Exhibit A Pricing
Page

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2025-04-10	2025-05-01 13:30	CRFQ 0802 DMV2500000004	3

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000038889

Vendor Name : Vastek Inc.

Address : STE 1180

Street : 1230 Columbia Street

City : San Diego

State : California

Country : San Diego

Zip : 92101

Principal Contact : Garry Sharma

Vendor Contact Phone: (201)942-4701

Extension: N/A

FOR INFORMATION CONTACT THE BUYER

John W Estep
304-558-2566
john.w.estep@wv.gov

**Vendor
Signature X**

Vikash Mishra

FEIN# 47-4047975

DATE 05-06-2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION**ADDENDUM NO_2**

Addendum No_2 issued to publish and distribute the attached information to the Vendor Community

REQUEST FOR QUOTATION:

The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (DMV) to establish a contract for *technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts. Per the Bid Requirements, Specifications, Terms and Conditions attached to this contract.*

INVOICE TO

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CHARLESTON
US

WV

SHIP TO

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RECEIVING AND
PROCESSING
5707 MACCORKLE AVENUE,
S.E. SUITE 200

CHARLESTON
US

WV

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:

Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the *services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs. These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.*

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Tech Questions due by 10:00am	2025-04-17

SOLICITATION NUMBER: CRFQ DMV25000000004

Addendum Number: 2

The purpose of this addendum is to modify the solicitation identified as CRFQ DMV25000000004 (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☐ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☒ Other

Additional Documentation:

Attach Revised Exhibit A Pricing Page

Bid Opening remains 05/01/2025 at 1:30pm

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

EXHIBIT A - PRICING PAGE

MAINFRAME APPLICATION PROGRAMMER ANALYSTS				
LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304				
Item Number	Quantity	Description	Hourly Rate	Annual Total
Year One	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Year One		
Optional Year Two	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Two		
Optional Year Three	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Three		
Optional Year Four	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Four		

**** THIS AMOUNT IS FOR EVALUATION PURPOSES ONLY****

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DOT2500000004

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input checked="" type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Vastek Inc

Company

Vikash Mishra

Authorized Signature

05-06-2025

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Info Technology

Proc Folder: 1640548

Doc Description: Mainframe Application Programmer Technical Staffing Services

Reason for Modification:

ADDENDUM NO_3
Vendor Questions and Response
Bid Opening Moves to 05/06/25

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2025-04-28	2025-05-06 13:30	CRFQ 0802 DMV2500000004	4

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000038889

Vendor Name : Vastek Inc

Address : STE 1180

Street : 1230 Columbia Street

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Country : San Diego

Zip : 92101

Principal Contact : Garry Sharma

Vendor Contact Phone: (201)942-4701

Extension: N/A

FOR INFORMATION CONTACT THE BUYER

John W Estep
304-558-2566
john.w.estep@wv.gov

**Vendor
Signature X**

Vikash Mishra

FEIN# 47-4047975

DATE 05-06-2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION
ADDENDUM NO_3
Addendum No_3 issued to publish and distribute the attached information to the Vendor Community
REQUEST FOR QUOTATION:
The West Virginia Purchasing Division is soliciting bids on behalf of WV Division of Motor Vehicles (DMV) to establish a contract for <i>technical mainframe application programmer technical staffing services. This will be an Open-End services contract that will provide the services of Mainframe Application Programmer Analysts. Per the Bid Requirements, Specifications, Terms and Conditions attached to this contract.</i>

INVOICE TO	SHIP TO
DIVISION OF MOTOR VEHICLES 5707 MACCORKLE AVE. S.E., SUITE 200 CHARLESTON WV US	DIVISION OF MOTOR VEHICLES RECEIVING AND PROCESSING 5707 MACCORKLE AVENUE, S.E. SUITE 200 CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Mainframe Application Programmer Technical Staffing Services				

Comm Code	Manufacturer	Specification	Model #
81111600			

Extended Description:
Mainframe Application Programmer Technical Staffing Services. This will be an open-end services contract that will provide the *services of mainframe application programmer analysts on an hourly rate basis to provide technical expertise to meet agency needs.* These services will be utilized to develop modifications and enhancements to the mainframe computer systems currently utilized by the DMV.

SCHEDULE OF EVENTS		
Line	Event	Event Date
1	Tech Questions due by 10:00am	2025-04-17

SOLICITATION NUMBER: CRFQ DMV2500000004

Addendum Number: 3

The purpose of this addendum is to modify the solicitation identified as CRFQ DMV2500000004 (“Solicitation”) to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☒ [X] Modify bid opening date and time
- ☐ [] Modify specifications of product or service being sought
- ☒ [X] Attachment of vendor questions and responses
- ☐ [] Attachment of pre-bid sign-in sheet
- ☐ [] Correction of error
- ☐ [] Other

Additional Documentation:

Vendor Question and Response

Bid Opening moves to 05/06/2025 at 1:30pm

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

**CRFQ 0802 DMV2500000004
Mainframe Programmer**

Vendor Questions and Agency Response

Q1. Where can we find our Vendor Customer Code? Does this look correct:
VS0000048747?

A1. Yes, VS0000048747 is the correct Vendor Customer Code

Q2. Can the resource be remote for this position? Or is there a specific worksite or city the resource must be located in?

A2. No, the resource can not be remote. Worksite will be WV DMV headquarters located at 5707 MacCorkle Avenue, S.E., Suite 200, Charleston, WV 25304

Q3. Is there any estimated hourly rate fixed from government for Mainframe Application Programmer?

A3. No

Q4. Who is current incumbent, what was their hourly rate?

A4. This information will not be provided

Q5. What are the instructions for vendor to include in their response to this RFQ (any technical, managerial, reference questions to include in proposal)?

A5. See Section 5 “Vendor Responsibilities” of the Specifications

Q6. Is portal submission sufficient or hard copy also needed?

A6. Portal submission is sufficient

Q7. Is sample or actual resumes required in response to this RFQ?

A7. See 3.8 of the Specifications

Q8. How many resumes need to be included in proposal response?

A8. One per candidate. See 3.1 of the Specifications

Q9. The pricing page does not have any formulas built in to calculate the annual cost. Additionally, there isn't anywhere to put year 2-4 hourly rates. Can an updated pricing page be issued?

A9. Pricing Page has been updated

Q10. Could you kindly confirm whether the 2,500 hours per resource per year reflects an anticipated inclusion of overtime, weekend work, or shift-based scheduling?

A10. The 2,500 hours per resource per year is an estimate only

Q11. If this is an ongoing contract, can you please share the rates of the incumbents or from where could I request it from?

A11. New contract open for the competitive bid process.

Q12. Could you please provide the ceiling rate?

A12. No

Q13. Do we need to provide live resume along with the pricing for this role or is it requested as on needed basis/Task order?

A13. Yes

Q14. In terms & conditions, pg-9 states that the Vendor must be licensed and in good standing in accordance with any and all State and local laws and requirements by any state or local agency of West Virginia including but not limited to the West Virginia Secretary of State's office, the West Virginia Tax Department, West Virginia Insurance Commission or any other state agency or political subdivision. Is the good standing certificate mandatory at the bid submission or after the award?

A14. Prior to award

Q15. Are resumes mandatory at the time of the bid submission? If we need to provide resumes, how many resumes are required?

A15. See 3.8 of the Specifications

Q16. Is there any incumbent or a new requirement?

A16. New contract

Q17. Please specify, if there is any response format to submit the bid or if only pricing and resumes required?

A17. See Section 5 “Vendor Responsibilities” of the Specifications

Q18. The instructions on how to prepare proposals are not clear. Can you please clarify what exactly is to be submitted as a part of the proposal submission package?

A18. Please see Instructions to Vendors Submitting Bids in the Terms and Conditions.

Q19. Is it an LPTA?

A19. Lowest bidder meeting specifications

Q20. Are required resumes to be submitted with the bid. If yes, what is the limit?

A20. Yes, one per candidate

Q21. How many candidates are they looking to hire?

A21. Minimum of 2 candidates

Q22. Are there any incumbents for this role?

A22. New contract

Q23. Is there any budget in mind for this role?

A23. Yes

Q24. Is this position onsite, remote or hybrid, if hybrid how many days in a week candidates need to be onsite?

A24. Onsite only. Worksite will be WV DMV headquarters located at 5707 MacCorkle Avenue, S.E., Suite 200, Charleston, WV 25304

Q25. Interviews will be conducted virtually or in person?

A25. Either/or

Q26. Is citizenship required for this?

A26. No, but must be legal to work in the United States

Q27. Refer to Point no. 3.7 on Page no. 3, from the document "CRFQ DMV2500000004 Specifications", you are asking for a very specific experience working with AAMVA applications. We understand that there is an incumbent who is currently providing you this support. We request you to clarify the following:

Please provide the name of the incumbent

A27. This information will not be provided

Q28. Current annual spend on the incumbent

A28. This information will not be provided

Q29. How many FTEs the current incumbent is providing

A29. Current contract is 2 FTEs

Q30. When is the incumbent contract is expiring?

A30. July 2025

Q31. Will you allow the successful bidder to hire the resources from the incumbent since you are asking for a very specific experience as stated above?

A31. That would be up to the incumbent or individual contractors

Q32. Refer Point no. 6 Bid Submission, we have checked on this wvOASIS portal that we can submit the bid electronically but there is only option of putting the total price.

Whereas, you have provided a table under Exhibit A in the document titled Addendum no. 2, can you please clarify how to use that table and where to submit that table?

A32. The total price in Oasis can be bid as \$0.00. Please complete the table under Exhibit A and upload the completed table to the Header of the bid response. If further assistance with uploading documents to Oasis is needed, please contact the Oasis helpdesk at helpdesk@wvOASIS.gov or 855-666-8823

Q33. Also please confirm that the option of submitting online will not be disabled till the bid submission time and date.

A33. Correct

Q34. Refer table under Exhibit A in the document titled Addendum no. 2, you have mentioned 8x2500 Hrs = 20000. As per industry standards, one FTE can work only for 1920 hours in a year (8 hours a day, 40 hours a week for 52 weeks). Can you please clarify what is the basis of 2500 hours? It seems you need 10 FTEs in a year instead of 8. Kindly clarify

A34. The 2500 hours is an estimated allotment of time to use as needed

Q35. Refer document "CRFQ DMV2500000004 Specifications", Please clarify and provide information for below points:

We understand that you need a resume of the resources. As per the price sheet you need 8 or more FTEs, can you clarify how many resumes you need and is there any page limit of the resume?

A35. One per candidate, no page limit

Q36. We have not found any evaluation criteria in this document which explains how you will evaluate our response and what weightage will be assigned to technical proposal, resumes, and price. Please elaborate.

A36. The award will be made to the lowest bid vendor that meets all specifications

Q37. We have not found any eligibility criteria in this document which explains what kind of bidder's experience and current/past performances you are looking for. Please elaborate.

A37. See Section 3 and Section 4 of the Specifications

Q38. Please also provide information on the page limit of the proposal we have to Submit.

A38. No page limit

Q39. Please provide working hours, the working days and the list of holidays your Agency adheres to as it is very important for us to communicate these details to the resources.

A39. Usual business hours are M-F, 8:00AM to 4:00

New Year's Day

Martin Luther King Day

Washington Birthday

Memorial Day

June tenth

West Virginia Day

Independence Day

Labor Day

Columbus Day

Veterans Day

Thanksgiving Day

Christmas Day

Q40. Please provide the contract start date.

A40. Upon award

Q41. What would be the number of awards you intend to give (approximate number)?

A41. One

Q42. What are the estimated funds that are estimated to be allocated for this contract?

A42. This information will not be provided

Q43. What is the tentative start date of this engagement?

A43. Upon award

Q44. Please provide the evaluation criteria for evaluating the bids for this CRFQ.

A44. Lowest bid vendor that meets specifications

Q45. Is this a new contract or are there any incumbents? If there is an incumbent, could you please let us know the incumbent name and pricing and are the incumbents eligible to submit the proposal again?

A45. New Contract

Q46. Are there any pain points or issues with the current vendor(s)?

A46. No

Q47. Could you please share the previous spending on this contract, if any?

A47. This is a new contract open for competitive bidding

Q48. Is there any mandatory subcontracting requirement for this contract? If yes, Is there any specific goal for the subcontracting?

A48. No

Q49. How many positions were used in the previous contract (approximate)?

A49. Two (2)

Q50. How many positions will be required per year or throughout the contract term?

A50. Minimum of two (2)

Q51. If the resources we provide at the time of proposal submission are not available at the time of a potential contract award could vendors replace them with equally qualified resources?

A51. Yes

Q52. Can we provide hourly rate ranges in the price proposal?

A52. No

Q53. Is it entirely onsite work or can it be done remotely to some extent / Does the services need to be delivered onsite or is there a possibility for remote operations and performance?

A53. Onsite only. Worksite will be WV DMV headquarters located at 5707 MacCorkle Avenue, S.E., Suite 200, Charleston, WV 25304.

Q54. Are resumes required at the time of proposal submission? If yes, Do we need to submit the actual resumes for proposed candidates or can we submit the sample resumes?

A54. Yes

Q55. Could you please provide the list of holidays?

A55.

New Year's Day

Martin Luther King Day

Washington Birthday

Memorial Day

June tenth

West Virginia Day

Independence Day

Labor Day

Columbus Day

Veterans Day

Thanksgiving Day

Christmas Day

Q56. Are there any mandated Paid Time Off, Vacation, etc.?

A56. No

Q57. How many mainframe positions do you anticipate will be released to work on in the course of a year?

A57. Minimum of two (2)

Q58. Can the Department provide the required proposal response format?

A58. Yes, please see instructions to vendors submitting bids

Q59. What is the place of performance for this work?

A59. Onsite at 5707 MacCorkle Avenue, S.E., Charleston, WV 25304

Q60. Can the work be performed remotely.

A60. No

Q61. Can the Department extend the deadline by a week? It will give us adequate time to find suitable candidates for the required position.

A61. Yes

Q62. Is there an incumbent on this contract? If so, will the Agency Name provide the incumbent name, current contract number, duration, historical level of effort, and value of the contract?

A62. This information will not be provided

Q63. Also, is the incumbent eligible to bid on this project?

A63. Yes

Q64. Is US citizenship required to work on this project or Green Card and H1 VISA holders will also be allowed to work on this project?

A64. Citizenship is not required as long as they are eligible to work in the United States.

Q65. Can the Department provide the level of effort (key personnel) required for this effort?

A65. No

Q66. Section 3.8 reads that "all references to experience requirements listed in this RFQ shall be demonstrated through references". Is the offeror expected to provide a reference per each experience listed in section 3 of the RFQ?

A66. Yes

Q67. Can the department please clarify how many references are required for each proposed personnel?

A67. Enough references to substantiate vendor's claim that the mandatory requirements are being met.

Q68. Can the Department please clarify the expected start date for this contract?

A68. Upon award.

Q69. Has the Department determined a budget for this contract? If so, can the budget amount be shared?

A69. Yes, there is a determined budget. No, the budget will not be shared.

Q70. To be responsive, the firm must be MBE/WBE/SB certified. Please Clarify.

A70. There is no such requirement.

Q71. Exhibit A – Price Page reads that 20,000 (8x2500 hrs.). Can the Department please clarify what 8 refers to?

A71. Yes, 8 indicates number of Programmer Analysts. 20000 hours equals 2500 hours per year per Analyst x 8 Analysts.

Q72. Are all living expenses and travel to be included in the pricing?

A72. Yes

Q73. Or can they be billed separately? (Not needed if the person already lives in the area.)

A73. Must be included in pricing.

Q74. As mentioned in the pricing sheet under the quantity column as 8 x \$2,500, do you require us to submit resumes for 8 candidates?

A74. No, Minimum of 2

Q75. Could you please clarify the hourly rates mentioned?

A75. Hourly rates are set by Vendor

Q76. You have stated 2,500 hours/year — since a standard full-time year consists of approximately 1,920 to 2,080 hours, will there be any payment for overtime? If yes, kindly clarify the overtime hourly rates.

A76. The number of hours is an estimate only

Q77. Is subcontracting permitted under this engagement?

A77. It is not prohibited

Q78. Are we required to submit a proposal along with the other documents?

A78. Yes

Q79. Do we also need to submit the Addendum along with the proposal?

A79. Yes

Q80. If a candidate is willing to relocate, will that be acceptable?

A80. Yes

Q81. As mentioned in Exhibit A – Pricing Page, Quantity 20,000 (8x2500 hrs), Please clarify – Is it mandatory to provide 8 candidates in response to this Requirement?

A81. The number of hours is an estimate only

Q82. If no, How many minimum candidates we can propose?

A82. Minimum of 2 candidates

Q83. If yes, Do we need to provide all 8 Live resumes with our bid submission?

A83. One per candidate

Q84. Is it allowed to use Sub-contractors to fulfil the requirements of this contract?

A84. Yes

Q85. Are H1B candidates allowed for this contract?

A85. No

Q86. We are not able to locate Exhibit B and Exhibit C in the neither in the RFP documents nor on the portal, could you please suggest.

A86. Exhibit B and Exhibit C will be provided upon award

Q87. Assuming all these onsite positions, is there any preference for local candidates?

A87. No

Q88. Could you please clarify if there is any budget allocation for this RFQ?

A88. This information will not be provided

Q89. If you could please share the previous spend.

A89. This will not be provided

Q90. Do we have to provide the Total Bill Rates for the positions?

A90. Yes

Q91. Could the agency share the Pay Rate for the Position?

A91. This information will not be provided

Q92. In Attachment- "CRFQ DMV2500000004 Inst to Vendors", under "Section 12 – Prior to Contract award, the apparent successful Vendor must be properly registered with the West Virginia Purchasing Division and must have paid the \$125 fee, if applicable, Could you please clarify- We are registered on WV OASIS – will that suffice?

If not, Could you please explain more on how to get registered?

A92. Yes, WV OASIS registration will suffice

Q93. Do we need to provide the Insurance certificate along with our response?

A93. Insurance Certificate will be required prior to award

Q94. On WVOASIS, while responding – Do we need to provide the Total contract amount under Tab 2 – Respond to Lines?

A94. The total price in Oasis can be bid as \$0.00. Please complete the table under Exhibit A and upload the completed table to the Header of the bid response. If further assistance with uploading documents to Oasis is needed, please contact the Oasis helpdesk at helpdesk@wvOASIS.gov or 855-666-8823

Q95. How many candidate references are required to be included in the candidate resume?

A95. Enough references to substantiate vendor's claim that the mandatory requirements are being met.

Q96. Could you please provide the budget allocated for the contract?

A96. This information will not be provided

Q97. Can we know the previous spending on the project?

A97. No

Q98. Is the contract going to be a single award contract or multiple awards?

A98. Single award

Q99. Is there an incumbent?

A99. This is a new contract

Q100. Are the incumbents allowed to rebid?

A100. Yes

Q101. Are resumes required for bid submission?

A101. Yes

Q102. What is the minimum number of resumes required with the bid?

A102. One per candidate

Q103. Are references for candidates required for bid submission?

A103. Yes

Q104. What is the minimum number of references required for each candidate?

A104. Enough references to substantiate vendor's claim that the mandatory requirements are being met.

Q105. Is experience with the DMV system a mandatory requirement?

A105. Yes

Q106. If a highly qualified candidate working with mainframe systems and technologies does not have experience with the Motor Vehicle System Or Drivers' License System, can they still qualify for this bid?

A106. No

Q107. Should the vendor need to be registered in West Virginia to apply for this opportunity? Please confirm.

A107. No, not to apply but is required to be registered prior to award

Q108. Could you please tell us where to find the vendor customer code?

A108. When you become a registered vendor, this number is provided to you

Q109. How would you prefer to receive the proposal, in a PDF or Word format?

A109. PDF

Q110. Should the proposal response, resumes of candidates, references, amendment acknowledgment, and pricing page be compiled in a single document?

A110. Yes

Q111. Should the pricing page be submitted separately in the Excel sheet provided? Please confirm.

A111. No

Q112. Could you please confirm the anticipated start date of the contract?

A112. Upon award

Q113. Can you provide the incumbent's name, contract number, duration, past effort, and value?

A113. This information will not be provided

Q114. Where can we find the incumbent vendor's proposal and pricing?

A114. This information will not be provided

Q115. Will there be candidate interviews?

A115. Yes

Q116. Will all 8 candidates be selected from a single vendor?

A116. Yes

Q117. What is the estimated budget for this contract?

A117. This information will not be provided

Q118. Is the Subcontractor mandatory for this RFP?

A118. No

Q119. How many requirements are anticipated to be released annually?

A119. Minimum of 2

Q120. How many awards are to be made through this contract?

A120. One

Q121. What is the expected lead time for vendors to supply the requested staff after task orders are issued?

A121. Upon award

Q122. What would be the estimated award date for this RFP?

A122. Upon award

Q123. When would be the kick off meeting after award?

A123. Within 10 days of contract award

Q124. What is the preferred channel of communication (e-mail or portal) for sharing your requirements?

A124. For CRFQ requirements, please contact John Estep at john.w.estep@wv.gov

Q125. Can you please clarify the format vendors should use to respond to this RFP?

A125. See Section 5 “Vendor Responsibilities” of the Specifications

Q126. Is this a new contract or are there any incumbents? If there is an incumbent, could you please let us know the incumbent name and pricing?

A126. New contract open for the competitive bid process.

Q127. Will this be awarded on a lowest-price basis?

A127. Yes

Q128. Does the vendor need to submit two proposals, one for technical and the other for pricing?

A128. No

Q129. Do we need to provide references for this proposal?

A129. Yes

Q130. How many resumes are we supposed to submit, do you require live resumes for this proposal?

A130. One per candidate, live resumes

Q131. Please confirm if there is any local preference?

A131. None

Q132. Is there a specific format required for the proposal response?

A132. No

Q133. Should we submit a single resume or resumes for all 8 qualified candidates.

A133. One per candidate

Q134. Licensing- Is it mandatory for the business to be licensed in West Virginia to be eligible to apply for this bid? As per Term and Condition Attachment # 32, it is mentioned- 'Vendor must be licensed and good standing in accordance with laws of West Virginia'.

A134. Vendor must be licensed and in good standing prior to contract award

Q135. Registration- Can the business be registered in West Virginia prior to the contract award? As per Instruction in the vendor document it states, "Prior to contract award, the vendor must be registered in West Virginia."

A135. Yes

Q136. Candidate Experience- Is it mandatory that all eight candidate resumes should demonstrate experience with the Motor Vehicle System or the Drivers and License System for a vendor to qualify for this bid?

A136. Yes

Q137. Are each of the 8 candidates expected to provide 2500 hours per year during the contract term?

A137. The number of hours is an estimate only

Q138. How many resources are needed to be submitted?

A138. Minimum of 2 (two)

Q139. Does vendor need to submit the actual resumes or sample resumes?

A139. Actual resumes

Q140. Does vendor need to submit anything else apart from pricing and resumes of the resources in order to submit the proposal?

A140. No

Q141. Do vendors need to provide resumes of candidates in the response? If so, how many do vendors need to provide?

A141. Yes, one per candidate, minimum of 2 (two) candidates

Q142. How many resources will be needed for this skill set?

A142. Minimum of 2 (two)

Q143. How many vendors will be awarded?

A143. One

Q144. Will WV provide the tax exempt certificate?

A144. Yes

Q145. What are the background and drug requirements?

A145. That is the responsibility of the awarded vendor

Q146. Will WV provide laptops?

A146. Yes

Q147. How long will the duration of the contract be once resource is placed?

A147. The contract upon award will be in effect for a period of one year

Q148. What is the timeline on current needs? Or is this just “as needed”?

A148. For the duration of the contract

Q149. Is online notarization permitted?

A149. Yes

Q150. Are digitally signed documents acceptable, or are original ink signatures required?

A150. Digital is sufficient

Q151. Is there a specific checklist or set of guidelines available for reference?

A151. No there is not a specific checklist - See Section 4 “Mandatory Requirements”

Q152. Is offshore development or support permitted for this project?

A152. No, Onsite only

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFQ DMV2500000004

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input checked="" type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Vastek Inc

Company

Vikas Mishra

Authorized Signature

05-06-2025

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

EXHIBIT A - PRICING PAGE

MAINFRAME APPLICATION PROGRAMMER ANALYSTS				
LOCATION - 5707 MacCorkle Avenue, S.E., Charleston, WV 25304				
Item Number	Quantity	Description	Hourly Rate	Annual Total
Year One	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Year One	81.00	1620000
Optional Year Two	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Two	81.00	1620000
Optional Year Three	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Three	82.62	1652400
Optional Year Four	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Four	84.27	1685448

**** THIS AMOUNT IS FOR EVALUATION PURPOSES ONLY ****



Proposal submitted to



CRFQ : State of West Virginia

John Estep
Department of Administration, Purchasing
Division
2019 Washington Street East
Charleston, WV 25305-0130

CRFQ-0802-DMV2500000004-4
Mainframe Application Programmer Analysts

Vastek, Inc.

1230 Columbia Street, STE 1180
San Diego, California, 92101

Phone: (201)942-4701

Fax: +1 (858) 810-0895

POC: Garry Sharma

Phone: (201)942-4701

Email: contracts@vastekgroup.com

www.vastekgroup.com

CAGE Code: 82PQ7

DUNS: 079999127

TIN: 47-4047975

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2025
Vastek Inc.

Business Size: MBE certified

TABLE OF CONTENTS

1. COVER LETTER.....	3
2. VENDOR RESPONSIBILITIES	4
2.1 THE VENDOR MUST PROVIDE AN HOURLY RATE THAT IS INCLUSIVE OF ALL COSTS INCLUDING, BUT NOT LIMITED TO FEDERAL, STATE AND LOCAL WITHHOLDING TAXES, SOCIAL SECURITY AND MEDICARE TAXES AS WELL AS ALL UNEMPLOYMENT COMPENSATION, WORKERS COMPENSATION, GENERAL AND PROFESSIONAL LIABILITY PREMIUMS. ALL OVERHEAD FOR THE VENDOR AND FRINGE FOR THE CANDIDATES MUST BE INCLUDED IN THE SUCCESSFUL VENDOR’S HOURLY RATES. ALL TRAVEL EXPENSES MUST BE INCLUDED IN THE VENDOR’S HOURLY RATES.....	4
2.2 VENDOR SHALL PROVIDE THE AGENCY WITH INFORMATION FOR THE CANDIDATES ACCORDING TO STATE AND FEDERAL STANDARDS, INCLUDING APPLICATIONS. THESE SHOULD BE INCLUDED IN THE BID SUBMISSION ALONG WITH DOCUMENTATION REQUIRED TO SUPPORT THE CANDIDATE’S QUALIFICATIONS. DOCUMENTS WILL BE REQUIRED PRIOR TO AWARD OF CONTRACT.	5
2.2.1 <i>Candidates Resumes:</i>	5
2.3 THE VENDOR’S PROVIDED CANDIDATES MUST CONSISTENTLY PERFORM THE CONTRACTED DUTIES AS OUTLINED IN THESE SPECIFICATIONS AND IN ACCORDANCE WITH THE DELIVERY ORDER ISSUED AGAINST THIS OPEN-END CONTRACT.	30
2.4 THE SUCCESSFUL CANDIDATES WILL BE REQUIRED TO PRESENT A TIMESHEET FOR APPROVAL ON A WEEKLY BASIS.....	30
2.5 IF DURING THE TERM OF THE DELIVERY ORDER THE CANDIDATE(S) PLACED BY THE VENDOR LEAVES THE COMPANY AND/OR HAS TO BE REPLACED; THE VENDOR MUST GIVE WRITTEN NOTICE TO THE AGENCY WITHIN ONE (1) BUSINESS DAY, EXPLAINING THE CIRCUMSTANCES OF THE DEPARTURE, AND MUST REPLACE THE CANDIDATE(S) WITH ANOTHER CANDIDATE(S) MEETING OR SURPASSING ALL THE REQUIREMENTS FOR THE CLASSIFICATION LISTED SECTIONS 3 AND 4 TO MAINTAIN CONTINUITY OF SERVICES. VENDOR MUST PROVIDE THE AGENCY A LIST OF POTENTIAL CANDIDATES FOR REPLACEMENT STAFFING NEEDS WITHIN 2 WEEKS (10 BUSINESS DAYS) OF THE NOTIFICATION OF REPLACEMENT. VENDOR MUST PROVIDE DOCUMENTATION AND RESUMES FOR EVERY CANDIDATE WHICH INDICATES THEIR MEETING THE CLASSIFICATION. VENDORS MAY SEND MULTIPLE RESUMES SO THAT THE AGENCY MAY MAKE THE SELECTION. ANY INTERRUPTION OF SERVICE GREATER THAN (10) BUSINESS DAYS WILL BE GROUNDS FOR CANCELLATION OF THE DELIVERY ORDER.	30
2.6 THE SUCCESSFUL VENDOR AND CANDIDATES MUST COMPLY WITH ALL AGENCY POLICIES AND PROCEDURES. ANY ACCESS OR USER ACCOUNTS ISSUED TO A CANDIDATE TO PERMIT WORK IN THE STATE COMPUTING ENVIRONMENT ARE SUBJECT TO REVOCATION WITHOUT NOTICE.	31
2.7 PRIOR TO AWARD, ALL PERSONNEL PERFORMING SERVICES FOR THE CANDIDATES BEING SUPPLIED UNDER THE RESULTING SHALL BE SUBJECT TO INITIAL AND PERIODIC BACKGROUND CHECKS. IN THE CASE OF A DISQUALIFICATION DUE TO A CRIMINAL BACKGROUND REFUSAL, THE BASIS FOR DISQUALIFICATION SHALL BE A CONVICTION OF ANY FELONY OR CRIME RELATED TO THEFT, GAMBLING OR INVOLVING MORAL TURPITUDE. UPON AWARD, VENDOR WILL WORK WITH WVDMV PERSONNEL TO IDENTIFY PERSONNEL THAT COMPLETE THE NECESSARY BACKGROUND CHECK REQUIREMENTS.	31
3. ABOUT VASTEK INC :	32
4. ADDENDUM ACKNOWLEDGEMENT FORMS:.....	42

1. COVER LETTER

Vastek Inc.
1230 Columbia Street, STE 1180
San Diego, California - 92101

05/06/2025

To ,
John Estep

Subject: Vastek Inc. Proposal Submission of the CRFQ Centralized Request for Quote (CRFQ)-0802-DMV2500000004-4: Mainframe Application Programmer Analysts for the State of West Virginia

We are pleased to submit Vastek's response to express our interest in the CRFQ Centralized Request for Quote (CRFQ)-0802-DMV2500000004-4: Mainframe Application Programmer Analysts for the State of West Virginia. Our experience in providing high-quality staffing solutions to IT and government organizations for more than 9 years has made us confident in our ability to meet the State of West Virginia needs quickly and efficiently.

Vastek states acceptance of all solicitation terms, conditions, and provisions outlined in the CRFQ. This offer shall remain valid for a period of 180 days. We hereby acknowledge that we have read ADDENDUM NO_1 CRFQ DMV2500000004, ADDENDUM NO_2 CRFQ DMV2500000004, ADDENDUM NO_3 CRFQ DMV2500000004 and understand the CRFQ issued in response to this solicitation from State of West Virginia.

Vastek Inc. consistently delivers qualified professionals in various Information Technology roles including software development, network administration, cybersecurity, and IT support. We are knowledgeable about the urgency of staffing requirements and can offer Certified personnel within 48 hours to meet the State Agency's requirements.

Our team is determined to adhere to all the State Agency and federal regulations, and we guarantee reliable and seamless assistance whenever you require it. Our excitement comes from the opportunity to work with the Department and provide the staffing solutions you need.

Thank you for considering our proposal. We are eagerly anticipating the chance to submit our proposal and discuss how Vastek can assist you in achieving State objectives. If you require further information please feel free to contact us at (201)942-4701 or contracts@vastekgroup.com.

Sincerely,

Vikash Mishra

Vikash Mishra,
CEO
Vastek Inc.

2. VENDOR RESPONSIBILITIES

- 2.1** The vendor must provide an hourly rate that is inclusive of all costs including, but not limited to federal, state and local withholding taxes, social security and Medicare taxes as well as all unemployment compensation, workers compensation, general and professional liability premiums. All overhead for the vendor and fringe for the candidates must be included in the successful vendor's hourly rates. All travel expenses must be included in the vendor's hourly rates

EXHIBIT A - PRICING PAGE				
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Optional Year Four	20,000 (8x2500 hrs)	Application Programmer Analysts Contract Cost for 1 year based on hourly rate - - Optional Year Four	84.27	1685448

2.2 Vendor shall provide the Agency with information for the candidates according to state and federal standards, including applications. These should be included in the bid submission along with documentation required to support the candidate's qualifications. Documents will be required prior to award of contract.

2.2.1 CANDIDATES RESUMES:

Please find attached the resumes of 4 carefully selected candidates for your review and consideration. References for each candidate will be provided upon award of the contract.

SANDEEP KUMAR KUSUMA RESUME

Sandeep Kumar Kusuma



Sandeep Kumar Kusuma

Professional Summary

- Over 15+ years of professional IT Experience delivering Mainframes Applications/Modernization development in the Insurance & Mortgage domains, including 3 years of proven experience at Amazon Web Services (AWS), and Informatica.
- Expert in translating business requirements into technical solutions; and fanatical about quality, usability, security, and scalability.
- In-depth knowledge of all CICS parameters that directly influence system performance.
- Proficient in tuning these parameters to optimize CICS regions within a CICSplex setup.
- killed in dynamic transaction routing, resource definitions, and other aspects relevant to CICSplex management.
- Ability to perform problem determination, analyze dumps, and enhance overall system performance
- Solid experience in technical implementation in major Financial domains – Property and Casualty & Mortgage Loan Servicing.
- Focus on designing and delivering the most optimum and critical business solutions for Mainframe-AWS modernization.
- Good exposure to commercial insurance domain and Policy Administration System & Mortgage Loan Administration.
- Has the flexibility to work on Development and Maintenance Projects including Production Support (ITILV3 Certified).
- Proficient in analyzing and translating business requirements to technical and has Strong database skills, Programming, and development knowledge.
- Thorough understanding of the SDLC process entailing requirement analysis, design, development, testing, change request management, and support to the client with strong skills in Mainframe technologies (COBOL, JCL, CICS, VSAM, DB2, OS/390, SPUFI, QMF, Endeavor, Expeditor, File aid).
- Good hands onwith Blu Age tool using AWS for Mainframe applications modernization.
- Good hands on experience with REST API's like SOAP UI, MWS during modernizations.
- Strong hands-on experience in all phases of the Software Development cycle specializing in Quality Assurance processes and methodologies.
- Good communication skills, interpersonal skills, self-motivated, quick learner, and team player.



Sandeep Kumar Kusuma

Skills Profile

Technical

Mainframe Tools	File-Aid, XPEDITOR, Spufi,QMF, CA Endevor, SOAP UI, MWS, RPC
LANGUAGES/Technical Skills:	C, COBOL, CICS, Easytrieve, JCL, SQL, REXX
TOOLS:	SOAP UI, MWS, File-Aid, Endevor, ISPW, Service Now, IBM-CARMA, IBM-IDz,
Cloud Platforms:	AWS
DATABASE:	Oracle, MySQL, VSAM, DB2
Development Tools	IBM IDz, IBM RTC, Eclipse, IBM DB2 Command Editor, SQL Developer, Microsoft Suite (Word, Excel, PowerPoint, Access), VM Ware

Functional

Management and Leadership Skills	Estimation, creation of status reports, Analysis of the requirements, and Coding
Training & Development	Ability to train on COBOL, JCL, VSAM, & INS 21 certified and good knowledge of IBM DB2 database and ITILV3 certified.
Functional knowledge	Property and Casualty (Policy Admin), Mortgage Loan Servicing

Sandeep Kumar Kusuma

Professional Experience

**US Bank (Remote from TX, St Louis
Missourie)
Mainframe Developer**

July 2023 – Till Date

Mortgage Mainframe Servicing

U.S. Bancorp is an American bank holding company based in Minneapolis, Minnesota, and incorporated in Delaware. It is the parent company of U.S. Bank National Association, and is the fifth largest banking institution in the United States. The company provides banking, investment, mortgage, trust, and payment services products to individuals, businesses, governmental entities, and other financial institutions. As of 2019, it had 3,106 branches and 4,842 automated teller machines, primarily in the Western and Midwestern United States. In 2023 it ranked 149th on the Fortune 500, and it is considered a systemically important bank by the Financial Stability Board. The company also owns Elavon, a processor of credit card transactions for merchants, and Elan Financial Services, a credit card issuer that issues credit card products on behalf of small credit unions and banks across the U.S.

Roles & Responsibilities:

- Responsible for designing, developing, testing, operating and maintaining products
- Takes full stack ownership by consistently writing production-ready and testable code
- Consistently creates optimal design adhering to architectural best practices; considers scalability, reliability and performance of systems/contexts affected when defining technical designs
- Performs analysis on failures, propose design changes, and encourage operational improvements
- Makes sound design/coding decisions keeping customer experience in the forefront
- Takes feedback from code review and apply changes to meet standards
- Conducts code reviews to provide guidance on engineering best practices and compliance with development procedures
- Accountable for ensuring all aspects of product development follow compliance and security best practices
- Exhibits relentless focus in software reliability engineering standards embedded into development standards
- Embraces emerging technology opportunities and contributes to the best practices in support of the bank's technology transformation
- Contributes to a culture of innovation, collaboration and continuous improvement
- Reviews tasks critically and ensures they are appropriately prioritized and sized for incremental delivery; anticipates and communicates blockers and delays before they require escalation.

Role: Sr Mainframe Developer

Environment:- COBOL, JCL, DB2, CICS, SORT, Endeavor (IDE), IBM-IDz, CA Connect Direct.

**Black Knight Inc (Hyderabad, India)
Mainframe Systems Programmer**

Aug 2014 – May 2023

Mortgage Servicing Platform

The Mortgage Servicing Package (MSP) sets the standard for loan servicing. It provides automation to service a wide range of loan products, including fixed and adjustable-rate mortgages, construction loans, consumer loans, biweekly loans, and daily simple interest.

By servicing all these loan types on a single system, servicers benefit from unparalleled insight across their portfolio, improved risk mitigation, and reduced expenses.

Offers unsurpassed cash controls and balancing functionality, as well as investor reporting, escrow, and default functionalities on one, comprehensive system. Backed by a team of experienced consultants, trainers, and customer service that offers support 24/7. Regardless of customer portfolio size - 800 or 8 million loans -, MSP delivers the complete package, offering increased productivity and flexibility, while helping servicers manage compliance risk.

Sandeep Kumar Kusuma

Roles & Responsibilities:

- Led the Escrow Outlaws – MSP Loan Admin team for a product that has about 8 million policies in the system.
- Demonstrated coding proficiency in both Assembler and COBOL languages.
- Developed and maintained applications, leveraging the strengths of each language.
- Applied COBOL for business logic and data processing, while Assembler was used for low-level system interactions and performance-critical components.
- Knowledge of CICS Exits: Familiar with CICS Exits, including User Exits and System Exits, which allow customization and control over CICS behavior.
- Leveraged CICS Exits for tasks such as security, logging, and transaction processing.
- Tuned CICS regions by configuring Exits to meet specific requirements and enhance system performance.
- Proficiently supported web applications running within CICS TS V5 environments.
- Collaborated with development teams to troubleshoot and resolve issues related to web transactions, performance bottlenecks, and system availability.
- Leveraged knowledge of z/OS facilities such as APF, Linklist, VSAM, LPA, and the Coupling Facility to optimize web application performance and ensure seamless integration with other subsystems.
- Monitored and fine-tuned CICS regions to maintain high availability and responsiveness for web users.
- Demonstrated strong project management skills in planning, executing, and delivering successful projects.
- Proficiently utilized the CICS Interdependency Analyzer (CICS IA) tool to analyze resource dependencies within CICS applications.
- Leveraged insights from CICS IA to optimize performance, identify bottlenecks, and enhance system reliability.
- Effectively communicated findings to cross-functional teams, enabling informed decision-making and efficient project execution.
- Working knowledge of z/OS and CICS Explorer: Proficient in navigating and managing mainframe environments using z/OS and the CICS Explorer tool. Familiar with system administration tasks, resource management, and configuration within CICS regions.
- Knowledge of Natural language and Adabas: Experienced in developing and maintaining applications using the Natural programming language and the Adabas database management system. Skilled in data manipulation, transaction processing, and system integration within the mainframe ecosystem.
- Building production systems and providing support through to go live
- Integrating WebSphere MQ into the client's current messaging system.
- Modify/Design a new CICS screens for MSP based on requirements.
- Develop CICS screens under different workstations like TAX, CASH, ESCROW etc., for Mortgage loan processing.
- Implement HLD/LLD in coordination with BA and Product Owners for specified business functions.
- Generate weekly and monthly reports for business owners' review.
- Provide support for different management reports to identify any gaps/issues in the delivery.
- Document issues, allocate resources to provide resolution, and provide timely escalation of unresolved issues to Customer management.
- Involved in promoting/deploying the code to various client-facing tests & UAT regions.

Role:Lead Developer

Environment:- COBOL, JCL, VSAM, CICS, IBM-UCD/z, SORT, SOAPUI, File-Aid, Librarian, ISPW

Capgemini (Hyderabad, India)
Mainframe Lead Developer

Feb 2011 – Jul 2014
CNA

About Client:

Referred to as the Continental National American Group. It is the 7th largest U.S. commercial insurer and 13th largest U.S. Property & Casualty insurer since 1987. CNA is the second largest commercial insurance provider USA to provide insurance for Worker's compensation, Pollution Liability, Commercial Property, Commercial Automobile, Design Liability, Employment Practices Liability, Contractor's equipment, etc.,

Sandeep Kumar Kusuma

TAP is the system that supports CNA Insurance and their Business Applications. TAP also deals with the complete life cycle of Insurance and provides details regarding the type of insurance. This system helps to know more about the business, starting from setting up a new business till the end of the Business.

Roles & Responsibilities:

- Coding & Modification of the COBOL programs for enabling Policy Admin activities.
- Worked as Subject Matter Expertise (SME) for TAP Print, Forms & Rating modules.
- Single point of contact and involved in all phases of SDLC life cycle for implementing small projects. Has experience in handling a couple of big projects as well.
- As an SME, I'm involved in preparing the estimations and timely delivery on committed deadlines to business. Handling a team of 10 people and guiding them to achieve business goals.
- Follow the quality standards and guidelines for configuration management, project planning, and execution.
- Prepare monthly and weekly reports for the CNA portfolio.
- Conducting weekly and monthly reviews with all the Business partners and prioritizing issues.

Role: Senior Mainframe Developer(S.M.E)

Environment:-COBOL, JCL, VSAM, CICS, DB2, SORT, SOAPUI, File-Aid, Endeavor

Computer Science Corporation (CSC)
(Hyderabad, India)
Mainframe Developer

Jul 2010 – Feb 2011

Zurich Farmers

About Client:

e-CMS/Single Customer View (SCV) is an application/system developed to provide information to the Farmer's Agents at any particular time. This information is a customer-centric and consolidated view of their customers' portfolio of products from which the Agents can manage their customer relationships and henceforth build on it. They can view and navigate to their customers' policy information and stay informed on customer-specific information through real-time alerts and on business-critical information through pre-defined reports and documents.

Roles & Responsibilities:

- Worked on DB2 Table loading and preparing the Metrics reports and circulating them to clients.
- Also worked on resolving the production tickets with minimal assistance from peers.
- Responsible for preparing the load jobs for DB2 table loading in different regions using Easytrieve.
- Worked on prod support activities by sending the reports to the business weekly.
- Prepare necessary training materials for Support folks.

Role:MainframeDeveloper

Environment:-COBOL, JCL, VSAM, CICS, DB2, SORT, File-Aid, Librarian, BPXBATCH

Syntel Inc (AtoS) (Chennai, India)
Mainframe Developer

Sep 2007 – Apr 2010

CNA

About Client:

(Commercial casualty, National Fire, and American casualty) is the seventh largest U.S. commercial insurer and the 13th largest U.S. property and casualty insurer. CNA provides insurance protection to more than 1 million businesses and professionals in the U.S. and internationally. Headquartered in Chicago, CNA has offices throughout the U.S., Canada, and Europe. CNA offers a wide range of services to help prevent and minimize losses and settle claims quickly and professionally.

Sandeep Kumar Kusuma

Roles & Responsibilities:

- Developed enhancements and provided support for TAP (Tailored Account Processing) – A Premium Processing application of CNA. This includes defect (or root cause) fixing and resolving incidents (or problem tickets).
- Worked on enhancements (BNR – Business Need Requests) and was effectively involved in translating the business requirements into detailed specifications for the offshore team to work on the construction.
- Worked on commissioning new batch and online processes for the TAP application.
- Involved in performance tuning (SQL tuning, logic tweaking) of many processes of TAP and interfacing applications.
- Extensive support for around six applications that interface with TAP Application. This demands high coordination skills to interact between teams. Playing an SME (Subject Matter Expert) in the current project, concerning my employer.
- Have developed support documentation for various batch & Online systems and operational procedures. Always keen on sharing knowledge across the team.
- Extensively worked on TAP Database Archival and Purge Process, an initiative to archive old data to reduce the DB2 database.
- Possess Proficient communication skills to coordinate with the offshore team and get things to work round the clock.
- Worked on developing a new Insurance Product for CNA - CNA Connect.
- Involved in the creation of special reports out of the TAP database for the CNA upper management to strategically derive critical business decisions. This is a data mining activity that demands domain, data model, and application expertise.
- At offshore involved in various organizational activities that include Organizational Process improvement Initiative, Involved in Performance Appraisal & Normalization Process, and Conducted Intra-group and fresher Training programs.

Role:Mainframe Developer

Environment:COBOL, JCL, VSAM, CICS, DB2, SORT, File-Aid, Endeavor

Certifications

- AWS – Certified Cloud Practitioner
- AWS – Certified Solutions Architect - Associate
- INS21– Property and Casualty insurance
- ITILV3 Certified
- DB2 730, 739
- SAFeAgile Practitioner 5.0

Education

- Bachelor's in Electronics & Communications Engineering, 2007 from Jawaharlal Nehru Technological University, Hyderabad.

Professional Organizations

- Syntel Inc (AtoS) (Sep 2007– Apr 2010)
- CSC Inc (Jul 2010 – Feb 2011)
- Capgemini (Feb 2011 – Jul 2014)
- Black Knight Inc (Aug 2014 – May 2023)
- US Bank (July 2023 – Till Date)

SWETHA RESUME

Swetha
Mainframe developer

Professional Summary:

- Sr. IBM Mainframe Application developer, with 12 years of hands-on experience in application development and Support, Extensive experience in the IT industry, involved with full project life cycle, complete Software Development Life Cycle SDLC.
- Extensive Knowledge in requirement gathering, analysis, design, development, testing, implementation, integration deployment, production support, documentation, and maintenance of IBM Mainframe applications.
- Experience working in the domain of Financial, Telecom and banking applications
- Development of the new batch & online programs using COBOL, CICS, DB2, IMS DB, VSAM, JCL for Application
- Used various IBM utilities like DFSORT, IEBGENER, REXX, File Aid and IDCAMS to write various jobs depending on requirements.
- Have extensive knowledge of FTP and Connect Direct process.
- Excellent working Knowledge in Core application design, Development, Testing and Production support, Experience working on developing DB2 stored procedures, online CICS tools and MQ programming.
- Have Good Knowledge on mainframe tools like File Aid, Changeman, Endeavor, Xpeditor GitHub , Control M
- Expertise with Agile methodology, Agile Scrum process with good knowledge in Agile team roles.
- Developed JCL and software code using customer defined standards and software engineering best practices and analyze root causes for batch job failures.
- Strong experience on Co-ordination skills to lead onsite-offshore teams throughout all phases.
- Have an experience in Data mapping and process flow analysis.
- Excellent strengths are my interpersonal skills by working in well diverse business settings, Experience in handling projects in various roles as Team Member, Technical Specialist, Programmer, System Analyst, Tech lead and Sr Software Developer.
- Excellent Team building, Project handling, Analytical skills.
- Strong analytical, problem solving, multitasking, strategic planning skills, Excellent team management leadership, communication, and interpersonal skills.
- Self-motivated, highly committed to responsibilities and ability to work independently. Ability to perform well within cross-functional teams.
- Individual Awards for outstanding performances at organization level.

Education, Certifications & Training:

- Bachelor of technology BTech Computer Science engineering, JNTU Hyderabad, India
- Certified in PSMI and PSMII Certifications
- Certified in IBM DB2 fundamental certification.
- Certified in US health industry fundamentals.

Software Technology & Operating Systems	IBM OS390, CICS, COBOL, PL/1, JCL, EASYTRIVE, SORT, ICETOOL, REXX, MQ, SQL, Stored Procedures
Hardware	Microprocessor, Microcontroller, IBM Mainframe
Tools	File-aid, CHANGEMAN, XPEDITER, ENDEVOR, SPUFI, QMF, JIRA, TWS (Job scheduler), PANVALET, TSO/ISPF, ABEND-AID, CA7, IBM Data Studio, IBM Utilities, Agile tools (RTC, RRC), Control-M Utilities, File-Db2, Abend-aid, NDM Connect Direct, Beyond compare, API (SOAP and REST), JIRA,
Databases	DB2, VSAM, IMS DB, PI/SQL
Methods	Waterfall, Agile
Utilities	IEBCOPY, IEBGENER, IEFBR14, SYNC SORT, Compare-X, IDCAMS, DFSORT, ICETOOL, SORT and DB2 Utilities.

Professional Experience:

Role: Sr Mainframe Developer
Client: Verizon
Location: Tampa, FL

Oct 2022 –Till Date

Roles & Responsibilities:

- Attend meetings with both the Business and Users teams to gather requirements, with solution & Application Architects to finalize the system solution.
- Analysis and understanding the requirements & functional specifications, Provide estimates.
- Evaluate impacts of database schema changes on existing software components
- Development of the new batch & online programs using **COBOL, CICS, DB2, VSAM, IDMS & JCL** for Application.
- Used various IBM utilities like **DFSORT, IEBGENER** and **IDCAMS** to write various jobs depending on requirements.
- Created unload and load JCL jobs in DB2 and worked on IMS DB changes for programs
- Created new jobs and Scheduled for Connect Direct and NDM process for file transmission.
- Implemented automated jobs by using REXX as a value creator to clients
- Resolving production failures within the timeframe which adheres to the service level agreement.
- Write complex queries using **SPUFI** to perform various operations on database.
- Writing Easytrieve/COBOL/JCL programs for generating ad hoc reports and extracts from the database.
- Worked towards providing value add to customers to client satisfaction.
- Involved in Change man package creation, promoting the packages from Dev region to system test region till User accepting test region and De promoting package if any defect, Package approvals, Freeze/Unfreeze the package, Lock/Unlock the package, Revert the package, Delete the package, List the packages, Stage the program from personal library, etc.
- Debugging and implementing the system using IBM debug tools.
- Analyse defects logged to make the deliverable of better quality.
- Involved in preparing test plans for Independent Unit testing and System testing.
- Perform Peer review and log any issues and track till it is closed.
- As production release coordinator, responsible for getting approvals from different client teams. (Change management team, DBA team, Control M team, Client manager, Etc).

- Responsible for production implementation activities, Documents creatin and support.
- Status Reporting with client manager and Responsible for the final delivery.

Environment: IBM Mainframe, COBOL, JCL, DB2, TSO, ENDEVOR, XPEDITOR, QMF, SPUFI, FILE-AID, NDM, FTP, IBM Debugger, IDMS, IBM Data studio , CICS,IMS DB,MQ

Role: Mainframe Tech Lead

Jan 2018 -Jun 2022

Client: UNITED SERVICES AUTOMOBILE ASSOCIATION

Location: Hyderabad, India

Organization: TCS

Roles & Responsibilities:

- Responsible for Estimate Analysis design development testing and perform the implementation of the requirements sent by the client.
- Participate in Business requirement walk through and reviews.
- Responsible for leading a team in delivering solution to our customer on time and drive the team to Success.
- Analysis and understanding the requirements & functional specifications, Provide estimates.
- Development of the new batch & online programs using PL/I, CICS, DB2, IMS DB, VSAM, IDMS & JCL for Application.
- Created unload and load JCL jobs in DB2
- Implemented Connect direct process for file transmissions
- Involved in various client review meetings and played a major role in designing the project.
- Created New Jobs, COBOL Programs, SORT utilities, EASYTRIVE that will extract data from DB2/VSAM files.
- Worked with integration with .net front end with DB2 stored procedures
- Created detailed technical design specification for enhancing the batch programs, Online programs, care was taken to re-use most of the existing components/modules.
- Deliver new and Complex high-quality solutions to clients in response to varying business requirements with quality.
- Provide root cause analysis of defect and resolution of it in system testing phase.
- Analyse defects logged to make the deliverable of better quality.
- Involved in preparing test plans for Independent Unit testing and System testing.
- Perform Peer review and log any issues and track till it is closed
- As production release coordinator, responsible for getting approvals from different client teams. (Change management team, DBA team, Control M team, Client manager, Etc).
- Responsible for production implementation activities, Documents creatin and support.
- Status Reporting with client manager and Responsible for the final delivery.

Environment: PL/I, COBOL,JCL,DB2, IMS DB, TSO,ENDEVOR, QMF,SPUFI, IBM data studio, Easytrieve, REXX ,SCM, CICS and MQ

Role: Sr. Mainframe Developer

Sep 2015-Jan 2018

Client: Bank of America

Location: Hyderabad, India

Organization: TCS

Roles & Responsibilities:

- Involved in various client review meetings and played a major role in designing the project.
- Preparation of TS (Technical Specifications) based on the existing functionality and analysis on application current function thru all COBOL/CICS/DB2 and REXX programs.
- Created detailed technical design specification for enhancing the batch programs, Online programs, care was taken to re-use most of the existing components/modules.
- Development of the new batch programs using COBOL, DB2, & JCL as per the standard for application.
- Implemented various **Stored procedures** as per client requirement
- Involved in preparing test plans for Independent Unit testing and System testing.
- Developed programs which included numerous stored procedure programs and backend programs which were sent to the front-end.
- Analyse defects logged to make the deliverable of better quality.
- Deliver new and Complex high-quality solutions to clients in response to varying business requirements with quality
- Impact analysis for requirement changes, finding affected list of programs, homogeneous implementation and Debugging programs.
- Involved in preparing test plans for Independent Unit testing and System testing.
- Conducting offshore Team meeting to make sure about understanding of the requirement, task, clarifications, query, any other onsite support and tracking final delivery on each developer.
- Perform Peer review and log any issues and track till it is closed

Environment: :COBOL,JCL,DB2,TSO,ENDEVOR,XPEDITOR,QMF,SPUFI,FILE-AID, Stored procedures , IBM data studio, Easytrieve, CHANGEMAN, TRACE MASTER ,IMS DB,ASP.Net

Role: Sr. Mainframe Developer

Nov 2013 – Sep 2015

Client: Highmark

Location: Hyderabad, India

Organization: Accenture

Roles & Responsibilities:

- Impact analysis for requirement changes, finding affected list of programs, homogeneous implementation and Debugging programs.
- Analysis and understanding the requirements & functional specifications, provide estimates and lead this project as Onsite coordinator with Mainframe offshore team.
- Created detailed technical design specification for enhancing the batch programs, Online programs, care was taken to re-use most of the existing components/modules.
- Development of the new batch & online programs using COBOL, CICS, DB2, VSAM & JCL as per the standard for Highmark application.
- Analyse defects logged to make the deliverable of better quality.
- Involved in preparing test plans for Independent Unit testing and System testing.
- Conducting offshore Team meeting to make sure about understanding of the requirement, task, clarifications, query, any other onsite support and tracking final delivery on each developer.
- Perform Peer review and log any issues and track till it is closed
- Involved in Production support, temporary abend fix and find the root causes for permanent solution.

- Responsible for production implementation activities and support
- As release coordinator, responsible for getting all final approvals from different client team.
- Status Reporting with client manager and Responsible for the final delivery

Environment: :COBOL,JCL,DB2,TSO,ENDEVOR,XPEDITOR,QMF,SPUFI,FILE-AID, Stored procedures , IBM data studio, Easytrieve, CHANGEMAN, TRACE MASTER

Role: Mainframe Developer

Apr 2010 – Nov 2013

Client: UBI BANCA

Location: Hyderabad, India

Organization: Accenture

Roles & Responsibilities:

- Involved in analysing the functional of application.
- Involved in Coding.
- Code Review.
- Involved in production support activities. Ensured the batch cycle gets completed in time. Also, fixed the issues within the time mentioned in Service Level Agreements (SLA).
- Involving in meetings with the Onsite Team on Weekly Basis.
- Delivering zero/near to zero defect and high-quality deliverables on time.
- Involved in preparing test plans/test scripts for Unit testing of programs.
- Involved in System testing and attending to the defects raised and resolving them in time.
- Involved in production support activities. Ensured the batch cycle gets completed in time. Also, fixed the issues within the time mentioned in Service Level Agreements (SLA).
- Involving in meetings with the Onsite Team on Weekly Basis.
- Analysis and understanding the requirements & functional specifications, provide estimates and lead this project as Onsite coordinator with Mainframe offshore team.
- Created detailed technical design specification for enhancing the batch programs, Online programs, care was taken to re-use most of the existing components/modules.
- Analyse defects logged to make the deliverable of better quality.
- Impact analysis for requirement changes, finding affected list of programs, homogeneous implementation and Debugging programs.

Environment: :COBOL,JCL,DB2,TSO,ENDEVOR,XPEDITOR,QMF,SPUFI,FILE-AID, Stored procedures , IBM data studio, Easytrieve, CHANGEMAN, TRACE MASTER

SOWMYS G

Sowmya G

CAREER SUMMARY

- Experienced IT professional with **12+ years** of comprehensive experience in **IBM Mainframe** technologies for diverse projects.
- Proficient in executing tasks throughout the SDLC process, from Analysis and Design to Implementation and Post Implementation Support.
- Well-versed in various Software development methodologies including Waterfall, Agile (SCRUM), and Test-Driven Development.
- Strong command over **COBOL, JCL, DB2, VSAM, CICS, IMS DB**.
- Proficient in designing, implementing, and managing end-to-end DevOps solutions to accelerate software delivery and improve business agility.
- Skilled MF COBOL developer with expertise in **UNIX, SHELL**.
- Experienced in developing comprehensive Test Plans, Test Cases, Test Strategy, and managing Test Environments.
- Proficient in conducting various types of testing including Systems, Integration, Functional, User-Acceptance, White box, and Black box testing.
- Expertise in a wide array of tools including **CHANGEMAN, Endeavor, Xpeditor, File Manager, File-Aid, DB2-File Aid, CA-7, QMF, SPUFI, ISPF, HP Quality Center, FTP, JCL Utilities, Azure DevOps, Azure Portal, GIT Hub, Git Bash**.
- Excellent communication and interpersonal skills, with a track record of effectively translating technical concepts to non-technical stakeholders and facilitating productive discussions to drive consensus and alignment.
- Solid functional knowledge and experience in the **Insurance (Auto and Property & Casualty), Health Insurance, Banking, and Finance** System industry.
- Expert in Problem-solving and Bug Report fixing skills, with excellent interpersonal and communication skills.
- Proficient in managing project coordination, leadership, planning, and management.
- Recognized for a customer-centric approach, with a focus on understanding business needs and delivering solutions that align with strategic objectives, driving innovation, and enhancing operational efficiency.
- Proactive in sharing knowledge and mentoring junior team members, fostering a culture of continuous learning and growth within the organization.

TECHNICAL SKILLS

- | | | |
|---|---|---|
| • Application Development Technologies | : | Mainframes, COBOL, COBOL II, Micro Focus COBOL, CICS, JCL, TSO/ISPF, IBM z/OS, (MVS). |
| • Databases | : | VSAM (ESDS, KSDS, RRDS, LDS), Oracle, SQL DB2, IMS DB. |
| • Tools | : | EZTRIEVE, File Manager, File-Aid, SPUFI, FTP, Utilities, IDCAMS, Syncsort, Azure DevOps, Boards, Incident Management Tool-Service Now SDSF, IBM, Jeera. |
| • Version Control | : | Changeman, Endeavor. |
| • Microsoft Office | : | MS Word/Excel/Visio/Power-Point/Outlook. |

Page | 1

- **Methodology** : AGILE, SCRUM, Waterfall, ITIL Process.

EXPERIENCE SUMMARY

- Working as Software Developer in **System Soft Technologies. LLC.**, Wilmington, Delaware, USA from Oct 2024.
- Worked as Senior Consultant in **Infosys India Pvt. Ltd.**, Hyderabad, India from July 2019 to June 2023.
- Worked as Consultant in **Capgemini India Pvt. Ltd.**, Hyderabad, India from October 2013 to June 2019
- Worked as Software Engineer in **Accenture India Pvt. Ltd.**, Hyderabad, India from April 2011 to Sep 2013.

ACADEMIC QUALIFICATION

- Master of Computer applications (MCA), Andhra University, Vishakhapatnam, India.
- BSC (MPC) From Andhra University, Vishakhapatnam, India

PROJECT SUMMARY

Client Name	MetLife Insurance
Employer Name	System Soft Technologies
Role	Application Developer
Duration	October 2024 Till date
Project Name	Actuarial Life
Project Description	MetLife's actuarial life system serves as a comprehensive platform for actuarial analysis, risk assessment, product development, and financial management within the life insurance business. It enables MetLife to make informed decisions, price policies accurately, and effectively manage risks to ensure the long-term financial stability and success of the company.
Technology Solution	COBOL, JCL, VSAM, CICS, DB2, CHANGEMAN, File Manager, Azure Devops Boards.
Responsibilities	<ul style="list-style-type: none"> • Engage with businesses to understand their needs and gather detailed requirements and clarifications for the project. • Actively involved in Agile Methodology, participating in daily scrum meetings to collaboratively discuss tasks and address any arising issues. • Actively participate in grooming sessions before each sprint and contribute insights during retrospective calls at sprint closure. • Manage and coordinate tasks for an offshore team, utilizing Azure DevOps for efficient task assignment. • Conduct estimations and conduct code reviews to maintain project quality standards. • Conduct thorough requirement analysis, drafting Business Requirement Documents (BRDs), Functional Requirement Specification documents, and Data mapping documents for comprehensive project understanding. • Engaged in a yearly scale change project that involved changing unit rates and performing rate calculations across several apps.

- Played a key role in application migration, developed new process for data migration and extraction as per business requirements.
- Developed new applications and enhanced existing ones to align with current market standards and client expectations.
- Manage the setup of test data, files, and environments based on project complexity to facilitate testing phases.
- Participate in Unit Testing, System Integration Testing (SIT), and User Acceptance Testing (UAT) to ensure software reliability.
- Supporting month-end batch cycles, resolving any abends promptly to ensure completion of all line of business (LOB) batch cycles by BD2, thereby enabling timely availability of reports for business validation.
- Resolve incidents, service requests, and problem tickets within defined SLAs to maintain operational efficiency.
- Provide ongoing maintenance and support for existing applications and services to ensure uninterrupted functionality.
- Mentor and provide technical guidance to team members to enhance their capabilities and productivity.

Client Name	Southern Cross
Role	Application Developer
Duration	September 2021 – June 2023
Project Name	Integrated Communications Platform (ICP)
Project Description	The Southern Cross Health Society , is a friendly society and New Zealand's largest health insurer. The Group's businesses include health insurance, private hospitals and healthcare, travel insurance and pet insurance.
Technology Solution	COBOL, JCL, VSAM, CICS, DB2, CHANGEMAN, File Manager, IMS DB, SSMS, Git Hub, Git Bash.
Responsibilities	<ul style="list-style-type: none"> • Developing programs for premium rate calculations, medical loss ratios, and risk assessments. • Created and maintained reports from DB2 tables on claims, policy details, and member demographics. • Deploy and manage enterprise applications within WebSphere, including Java-based applications, web services, and microservices. • Monitor and control message flows, ensuring that messages are sent and received in the correct order and with minimal delays. • Diagnose and resolve issues related to WebSphere environments, including connectivity problems, performance degradation, or application failures. • Addressed and resolved critical issues in legacy systems while transitioning to newer technologies. • Write efficient IMS DB database access code (DL/I and database queries) to retrieve and store data. • Extract data through DLI functions for reporting, troubleshooting, or analysis purposes.

- Actively involved in Agile Methodology, participating in daily scrum meetings to collaboratively discuss tasks and address any arising issues.
- Experience in integrating SOAP and RESTful services with legacy systems (e.g., using CICS or z/OS Connect).
- Enabled Southern Cross Health Insurance to scale operations more effectively by modernizing systems to handle larger data volumes and transaction loads
- Conduct thorough requirement analysis, drafting Business Requirement Documents (BRDs), Functional Requirement Specification documents, and Data mapping documents for comprehensive project understanding.
- Played a key role in application migration, developed new process for data migration and extraction as per business requirements.
- Provided ongoing support for legacy systems during the modernization phase, ensuring continuity of operations for Southern Cross Health Insurance.
- Participate in Unit Testing, System Integration Testing (SIT), and User Acceptance Testing (UAT) to ensure software reliability.
- Monitoring Weekly batch cycles, resolving any abends promptly to ensure completion of all line of business (LOB) batch cycles, thereby enabling timely availability of reports for business validation.
- Oversee the creation of new deployment packages and ensure adherence to production deployment checklists.
- Resolve incidents, service requests, and problem tickets within defined SLAs to maintain operational efficiency.
- Managed the migration of large volumes of data from legacy mainframe databases DB2 to modern SQL or NoSQL databases.

Client Name	Amex
Role	Technical lead
Duration	July 2019 – August 2021
Project Name	Statement Innovators
Project Description	American Express is the fourth largest general-purpose card network on a global basis and multinational financial services corporation in New York city. It has introduced several co-branded credit cards. Amex is the Legacy Statement Migration project which involved migration of Financial Statements generated out of mainframe to modern CSF technologies covering major geographies across the globe.
Technology Solution	COBOL, JCL, VSAM, CICS, DB2 CHANGEMAN, File Manager, Service Now.
Responsibilities	<ul style="list-style-type: none"> • Design and maintain DB2 databases to store and manage cardholder data, transaction details, and rewards information. • Continuously monitor and enhance the performance of mainframe applications to ensure high availability and efficiency, especially during high transaction volumes (e.g., billing periods). • Develop unit tests for newly implemented features and functions, ensuring all system components work correctly before deployment.

- Perform System Integration Testing (SIT), User Acceptance Testing (UAT), and assist in troubleshooting and debugging any issues related to the Amex credit cards.
- Created various project documents, including Technical Specification documents, Test strategy documents, Data migration documents, Test plans and User Acceptance Testing (UAT) documentation.
- Played a key role in migrating four markets from CSF Workshop to CSF Designer.
- Demonstrated expertise in gathering requirements from stakeholders, performing requirement analysis, and documenting them in the required format.
- Implemented ACI MTS Services for payment processing in Amex environment to support credit card, ACH payments for American Express (AMEX) transactions.
- Created and implemented stored procedures in DB2 to encapsulate complex business logic and data processing, improving application performance.
- Analyzed and optimized existing stored procedures for better query performance, resulting in a 20% improvement in transaction processing time.
- Applied DB2 best practices for indexing, query optimization, and error handling to ensure the reliability and efficiency of stored procedures.
- Worked closely with DB2 database administrators (DBAs) and systems analysts to design, develop, and test DB2 stored procedures integrated into COBOL applications.
- Participated in daily scrum calls with clients to provide updates, clarify roadblocks, and address requirement-related queries.
- Respond to system alerts, errors, and user-reported issues. Prioritize and categorize incidents based on their severity and impact on production.
- Troubleshoot and resolve incidents in a timely manner to minimize downtime.
- Investigate the root cause of recurring or critical issues.
- Access, analyze and resolve P1 and P2 incidents (within defined SLA's) that do not require Production code changes & collect required additional information.

Client Name	CNA
Role	Consultant
Duration	June 2015 – June 2019
Project Description	TAP (Tailored Account Processing)
Technology Solution	COBOL, JCL, DB2, VSAM, CICS, ENDEVOR, File-Aid, XPEDITOR.
Responsibilities	<ul style="list-style-type: none"> • Gather requirements and help build and document specifications for development. • Involved in design, build and testing of mainframe codes. • Performing peer review for all the deliverables. • Involved in Unit Testing, System Integration & User Acceptance testing. • Involved in the discussion and creation of various Value Adds for clients.

Page | 5

- Responsible for production batch monitoring.
- Logging and prioritizing production defects with analysis and send to development team for configuration or code changes.
- Performs Team mentoring.
- Create Application runbooks and Manuals. Also, prior to every Production release(s), review and update Production support runbooks as needed.
- Understand business workflows, transactions, third-party integrations, ad-hoc reporting capabilities and develop end-to-end Run book.
- Responsible for preparing knowledge management documents and sharing technical and domain related knowledge on a regular basis.
- Test data Creation for this POC.
- Logging and prioritizing production defects with analysis and send to development team for configuration or code changes.
- Decide on the reporting formats and maintain and publish regular status reports.
- Post Release end-to-end internal and external application validations.

Client Name	Farmers Insurance Group (21st Century Insurance) – Auto Insurance
Duration	October 2013 – June 2015
Role	Application Developer
Project Description	21st Century is one of the leading Auto Insurance Company in US. The Insurance business of this company is handled thru Policy Administration System called DRC. It offers Policy Administration, Quote Automation, Underwriting, Billing/Receivable claims and various parts of property and liability Insurance.
Technology Solution	Micro Focus Cobol, Shell, Perl, Unix, Oracle, SQL, Beyond Compare, Serena Dimensions.
Responsibilities	<ul style="list-style-type: none"> • Gather requirements and help build and document specifications for development. • Involved in design, build and testing of mainframe codes. • Performing peer review for all the deliverables. • Involved in Unit Testing, System Integration & User Acceptance testing. • Involved in the discussion and creation of various Value Adds for clients. • Logging and prioritizing production defects with analysis and send to development team for configuration or code changes. • Perform adhoc data fixes required to correct business operational transaction failures. • Develop unit tests for newly implemented features and functions, ensuring all system components work correctly before deployment. • Understand business workflows, transactions, third-party integrations, ad-hoc reporting capabilities and develop end-to-end Run book. • Responsible for preparing knowledge management documents and sharing technical and domain related knowledge on a regular basis. • Test data Creation for this POC. • Investigate the root cause of recurring or critical issues.

- Decide on the reporting formats and maintain and publish regular status reports.
- Post Release end-to-end internal and external application validations.

Client Name	Bank Of America
Role	Software Engineer
Duration	April 2011 – September 2013
Project Description	Thailand Smart Module in KITTY HAWK Project. This project involves developing COBOL/ DB2 codes for Financial services client, Bank of America. The work involves Payment processing for different types of payments (Electronic, Bulk and Manual) in GBS - Global Banking System and extracting the data present in them for reporting and transmission to vendor. For Thailand Smart project, there was a requirement to introduce Straight Through Processing (STP) for payments to avoid any manual intervention.
Technology Solution	S/390, COBOL, JCL, DB2, VSAM, CICS, ISPF, FILE-AID, Changeman
Responsibilities	<ul style="list-style-type: none"> • Conducted requirement analysis based on the Business Design Document (BDD) to ensure alignment with business needs. • Designed, developed, and modified COBOL, DB2, JCL, and CICS programs as per project requirements. • Performed technical analysis, prepared detailed technical specifications, and developed code as per functional requirements. • Developed SORT utility setups to facilitate payment processing (STPd) and successfully handled various payment types. • Implemented and optimized end-of-day report generation modules and actively participated in unit testing. • Provided SIT (System Integration Testing) support and resolved defects for the ICWD project. • Created Unit Test Plans (UTP) and Unit Test Cases (UTC) based on Low-Level Design (LLD) documents. • Reviewed and analyzed design documents, making necessary modifications and enhancements. • Developed new COBOL programs and modified existing code in accordance with design specifications. • Actively participated in weekly customer meetings to discuss progress, challenges, and deliverables. • Performed unit testing for each module to ensure functionality and accuracy. • Worked extensively with COBOL, leveraging DB2 databases and JCL scripting for batch processing. • Utilized client's dedicated CITRIX server for development and testing, ensuring a robust test environment for payment processing validation. • Delivered customized reports to present day-to-day results in an understandable format.

Page | 7

- Provided production support during implementation and warranty phases, ensuring smooth deployment and issue resolution.

AVANTHIKA KANNA RESUME

Avanthika Kanna

Professional Summary:

- Highly skilled Mainframe Developer with 7 years of experience in designing, developing, and maintaining enterprise-level mainframe applications.
- Expertise in COBOL, JCL, DB2, CICS, VSAM, IMS DB, and MQ Series.
- Strong experience in analysis, coding, debugging, and implementation of large-scale applications.
- Proficient in performance tuning, batch processing, and online transaction processing.
- Adept at working with complex systems involving high-volume transactions and mission-critical data processing.
- Experienced in migrating legacy applications to modern platforms while ensuring system integrity.
- Deep understanding of SDLC methodologies including Agile, Waterfall, and DevOps practices.
- Strong background in job scheduling tools like CA7, Control-M, and OPC.
- Expertise in implementing automation for mainframe job executions and reducing manual interventions.
- Knowledgeable in mainframe security concepts including RACF.
- Hands-on experience in developing and maintaining high-availability applications.
- Strong skills in unit testing, system integration testing, and user acceptance testing.
- Proven ability to troubleshoot and resolve production issues effectively.
- Experience in designing efficient batch and online processing solutions.
- Excellent communication skills with experience in client interactions and requirements gathering.
- Expertise in documentation, including technical specifications, user guides, and process flows.
- Ability to mentor junior developers and conduct training sessions.
- Strong problem-solving and analytical skills to optimize mainframe performance.
- Experience with middleware technologies like WebSphere MQ and IBM Integration Bus.
- Adept at working in cross-functional teams across multiple geographies.
- Extensive experience in financial services, insurance, and retail domains.
- Skilled in integrating mainframe applications with distributed systems.
- Experience with change management and version control tools such as Endevor and Changeman.
- Knowledge of REXX scripting for automation and efficiency improvements.
- Strong understanding of disaster recovery and business continuity planning.
- Ability to work under tight deadlines and deliver high-quality results.
- Proficient in implementing batch job optimization strategies.
- Experience in REST and SOAP web services integration with mainframe applications.
- Expertise in handling large datasets and optimizing data retrieval processes.
- Strong background in data modeling and normalization in DB2.
- Experienced in API-driven mainframe integration and modernization.
- Deep knowledge of system performance monitoring and tuning techniques.
- Ability to lead technical discussions and present innovative solutions.
- Strong documentation and knowledge management skills.

Technical Skills:

- **Programming Languages:** COBOL, JCL, REXX, Easytrieve, Assembler
- **Databases:** DB2, IMS DB, VSAM
- **Transaction Processing:** CICS
- **Job Scheduling Tools:** CA7, Control-M, OPC
- **Version Control:** Endevor, Changeman, Git
- **Middleware Technologies:** WebSphere MQ, IBM Integration Bus
- **Development Tools:** File-Aid, Xpediter, Abend-AID
- **Operating Systems:** z/OS, MVS, TSO/ISPF
- **Security Tools:** RACF
- **Testing Tools:** QTP, Selenium (for front-end integration testing)



- **Operating Systems:** z/OS, MVS, TSO/ISPF
- **Security Tools:** RACF
- **Testing Tools:** QTP, Selenium (for front-end integration testing)
- **Integration:** RESTful & SOAP web services with mainframe
- **Automation:** REXX, CLIST scripting
- **Performance Optimization:** Batch processing optimization, online performance tuning
- **Domains:** Banking, Insurance, Retail
- **Other Tools:** JIRA, ServiceNow, Confluence
- **Data Modeling:** DB2 schema design and optimization
- **File Handling:** Extensive experience with GDG, PS, and PDS files
- **Error Handling:** Implementation of custom error-handling routines in COBOL
- **Message Queueing:** IBM MQ, ActiveMQ
- **Mainframe Modernization:** Integration with cloud platforms
- **Mainframe Debugging:** Using Xpediter, Abend-AID, and SDSF logs
- **Report Generation:** Using Easytrieve and DFSORT utilities
- **Disaster Recovery Planning:** Implementation and execution of DR strategies
- **SQL Performance Tuning:** Query optimization for high-volume transactions
- **Batch Job Optimization:** Parallel processing and efficient job sequencing
- **Data Conversion and Migration:** Moving data between DB2, IMS DB, and VSAM
- **Testing and Validation:** Writing unit and integration test cases
- **Production Support:** Monitoring and resolving issues in real-time
- **CI/CD Pipelines:** Implementing DevOps principles in mainframe applications
- **Mainframe Security Administration:** User access control using RACF
- **Storage Management:** Handling datasets, backups, and archival processes
- **Capacity Planning:** Assessing and forecasting system resource needs
- **COBOL Refactoring:** Modernizing legacy codebases
- **Web Services Development:** API integration with mainframe applications
- **Mainframe Connectivity:** Configuring TN3270 and FTP integrations
- **Load Balancing Techniques:** Optimizing system resources for better performance
- **Compliance and Auditing:** Ensuring adherence to industry regulations
- **Scripting for Automation:** Using REXX and JCL utilities for task automation
- **Real-time Data Processing:** Implementing transaction-heavy mainframe applications
- **Team Collaboration Tools:** Confluence, JIRA, and Slack for project tracking

Professional Experience:

Client: First Horizon Bank, Memphis, Tennessee

Duration: Feb 2024 - Present

Role: Senior Mainframe Developer

Responsibilities:

- Designed and developed high-volume batch processing applications using COBOL, JCL, and DB2.
- Developed complex CICS programs to handle real-time transactions.
- Optimized batch job performance by implementing best practices.
- Worked on data migration from legacy systems to modern platforms.
- Created stored procedures and triggers for DB2-based applications.
- Ensured data integrity by implementing robust validation processes.
- Provided L3 support for production issues and performed root cause analysis.
- Integrated mainframe applications with web services using MQ.



- Led a team of junior developers and conducted code reviews.
- Automated job executions using REXX scripts.
- Translated technical designs and business rules into robust mainframe programs using COBOL, JCL, and DB2.
- Developed and maintained job scheduling workflows using CA7 and Control-M.
- Implemented database indexing strategies to enhance query performance.
- Designed efficient file processing routines for handling large datasets.
- Assisted in requirement gathering and impact analysis for new system enhancements.
- Created detailed technical documentation for system modifications.
- Developed integration components for AWS-based systems including S3 and Lambda; worked with PostgreSQL for modern data access and storage solutions.
- Developed and maintained mainframe-based utility billing systems using COBOL, JCL, DB2 to support end-to-end billing operations, including meter data processing, bill calculation, and statement generation.
- Conducted peer reviews to ensure adherence to coding standards.
- Designed and implemented both batch and online modules to handle complex rate structures, seasonal billing logic, and customer account lifecycle activities such as new service setup, disconnections, and service transfers.
- Managed software deployments and version control using Endeavor.
- Implemented security protocols to protect sensitive information.
- Assisted in system audits and compliance reporting.
- Spearheaded disaster recovery planning and live DR simulations using IBM Global Mirror and Global Copy, ensuring business continuity and data integrity across multiple sites.
- Provided production support for nightly batch cycle failures.
- Utilized Kofax tools for document imaging, data extraction, and workflow automation as part of business process digitization efforts.
- Provided ongoing production support for high-volume billing applications, quickly resolving system abends and ensuring timely generation and distribution of accurate invoices.
- Conducted unit testing, system testing, and user acceptance testing.
- Resolved abends and performed root cause analysis using Abend-AID.
- Enhanced existing COBOL programs to improve system efficiency.
- Analyzed performance bottlenecks and recommended optimization techniques.
- Worked closely with business users to translate requirements into technical solutions.
- Assisted in disaster recovery planning and execution.
- Administered and troubleshooted critical components of z/OS including JES2, VTAM, and SDSF, enhancing system stability and responsiveness.
- Ensured data consistency and audit readiness by implementing robust validation rules, exception handling, and historical data tracking across billing components.
- Assisted in transitioning legacy COBOL systems to web-based platforms; collaborated with front-end teams to ensure accurate functional replication.
- Developed mainframe-based reporting solutions using Easytrieve.
- Created automated scripts for data extraction and transformation.
- Created, modified, and optimized JCL scripts for batch processes; managed job schedules using Control-M to ensure timely execution and resource efficiency.
- Delivered reliable 24x7 on-call support for production environments, actively participating in after-hours change windows and system recovery procedures.
- Coordinated with cross-functional teams to resolve system integration issues.
- Provided training and mentorship to junior developers.
- Performed data archival and purging activities as per regulatory compliance.
- Designed mainframe interfaces to communicate with distributed applications.
- Implemented real-time messaging solutions using IBM MQ.
- Prepared detailed program-level and user-level documentation; coordinated UAT sessions and obtained end-user sign-offs prior to production migration.
- Led the installation and maintenance of system and ISV products using SMP/E, ensuring seamless upgrades and compliance with enterprise standards.
- Designed and developed test cases for new enhancements.
- Conducted batch job dependency analysis to improve execution efficiency.



- Assisted in migrating legacy mainframe applications to cloud-based platforms.
- Developed error-handling mechanisms to improve application stability.
- Ensured compliance with industry standards and best practices.
- Developed and optimized DB2 SQL queries for business reporting.
- Managed change requests and coordinated deployments with stakeholders.

Client: AbbVie Inc, North Chicago, Illinois

Duration: Mar 2023 – Dec 2023

Role: Mainframe Analyst

Responsibilities:

- Developed batch applications to process millions of records efficiently.
- Designed IMS DB structures to store and retrieve critical data.
- Created JCL scripts for complex scheduling and job dependencies.
- Monitored production jobs and resolved failures proactively.
- Optimized DB2 queries for better performance.
- Coordinated with business analysts to refine requirements.
- Conducted unit and system integration testing for quality assurance.
- Implemented security enhancements using RACF.
- Developed REXX utilities for automated monitoring.
- Created detailed documentation for application modules.
- Designed and implemented data archival and purging strategies.
- Led mainframe performance tuning initiatives to improve system efficiency.
- Developed COBOL programs to automate data transformation processes.
- Assisted in mainframe system upgrades and patch deployments.
- Conducted comprehensive unit and integration testing; used tools like Xpediter and Abend-AID for debugging and root cause analysis.
- Collaborated with cross-functional teams to analyze business requirements and translate regulatory billing rules into scalable mainframe solutions, ensuring compliance with utility industry standards.
- Managed RACF for access controls, auditing, and compliance initiatives, significantly improving system security posture.
- Optimized critical batch processes related to meter data imports, payment application, and bill runs, resulting in improved performance and reduced processing time during billing cycles.
- Created reports using Easytrieve for business insights.
- Implemented disaster recovery plans and tested failover scenarios.
- Developed RESTful and SOAP web services for mainframe integration.
- Configured CA7 job scheduling workflows for improved automation.
- Developed SQL stored procedures for complex data processing.
- Automated batch job executions using REXX scripting.
- Performed load balancing and job optimization to reduce processing time.
- Assisted in migrating mainframe applications to cloud-based solutions.
- Created test cases and conducted regression testing for system changes.
- Supported and optimized performance of key ISV solutions such as CA1 for tape management, FDR/ABR for backup/recovery, and Broadcom ESP for workload scheduling.
- Ensured compliance with industry regulations and security policies.
- Collaborated with cross-functional teams to troubleshoot system issues.
- Analyzed business requirements and provided technical feasibility studies.
- Managed software deployments and version control using Endeavour.
- Conducted impact analysis for new system modifications.



- Developed custom utilities to streamline file processing operations.
- Integrated mainframe applications with external APIs.
- Provided 24/7 on-call support for critical system issues.
- Developed complex CICS screen programs for user interactions.
- Created performance reports and dashboards using DB2 queries.
- Assisted in RACF administration for user access control.
- Designed and implemented system backup and recovery strategies.
- Ensured smooth batch cycles by optimizing job dependencies.
- Provided training and mentorship to new team members.
- Coordinated with stakeholders to define project timelines and deliverables.
- Developed COBOL utilities to enhance data validation and transformation.

Client: Vodafone, Hyderabad, India

Duration: Jan 2020 – Jul 2022

Role: Mainframe Developer

Responsibilities:

- Designed, developed, and implemented mainframe applications using COBOL, JCL, and DB2.
- Optimized batch jobs and reduced processing time by 30% through JCL tuning.
- Created high-performance CICS transactions for real-time processing.
- Managed and maintained large IMS DB databases, ensuring optimal performance.
- Designed and developed complex DB2 stored procedures for data manipulation.
- Led mainframe modernization initiatives, integrating with cloud-based solutions.
- Implemented security enhancements using RACF to strengthen data protection.
- Developed and optimized SQL queries for performance improvements.
- Provided production support and troubleshooting for mission-critical applications.
- Automated job execution and monitoring using REXX and CLIST scripting.
- Created detailed system documentation, including flowcharts and impact analysis.
- Developed and maintained JCL scripts for batch processing automation.
- Worked on VSAM file handling and optimization for high-volume processing.
- Led impact analysis and feasibility studies for new system changes.
- Developed batch scheduling workflows using CA7 and Control-M.
- Conducted code reviews and mentoring sessions for junior developers.
- Migrated legacy applications from IMS DB to DB2.
- Engaged in Agile development practices, contributing to sprint planning, user story refinement, and iterative delivery of features within utility billing modernization initiatives.
- Integrated mainframe applications with distributed systems using WebSphere MQ.
- Designed error-handling mechanisms to improve application reliability.
- Provided technical support and guidance for performance tuning efforts.
- Developed and optimized COBOL programs for improved efficiency.
- Conducted root cause analysis for recurring production issues.
- Assisted in mainframe data archival and retention strategy implementation.
- Designed and developed file transfer solutions using FTP and SFTP.
- Implemented disaster recovery strategies for business continuity.
- Automated batch job dependencies and scheduling for improved efficiency.
- Created DB2 triggers and constraints to enforce data integrity.
- Conducted end-to-end testing for system enhancements and bug fixes.
- Designed and implemented CICS-based user interface applications.
- Integrated SOAP and RESTful web services with mainframe applications.



- Performed database tuning activities to enhance query performance.
- Coordinated with business teams to gather and document requirements.
- Assisted in migrating mainframe data to cloud storage solutions.
- Developed automated reporting solutions using Easytrieve and SQL.
- Participated in Agile development processes and sprint planning.
- Assisted in the deployment of new releases and production changes.
- Designed and executed test cases for unit, integration, and system testing.
- Created detailed training materials and conducted knowledge-sharing sessions.
- Managed version control and change requests using Endeavour.
- Provided 24/7 on-call support for critical production issues.
- Developed COBOL utilities for large-scale data transformation.
- Optimized transaction performance by implementing CICS tuning techniques.
- Worked with compliance teams to ensure adherence to industry standards.
- Conducted impact analysis for new projects and system enhancements.
- Led a team in implementing automation frameworks to reduce manual efforts.

Client: State Bank of Hyderabad, Hyderabad, India

Duration: Dec 2017 – Dec 2019

Role: Mainframe Developer

Responsibilities:

- Led the design and development of mainframe applications using COBOL, JCL, and DB2.
- Managed end-to-end implementation of CICS transactions for real-time processing.
- Optimized batch jobs and improved processing efficiency by 35%.
- Developed and maintained IMS DB and DB2 databases for critical applications.
- Designed and implemented stored procedures, triggers, and views in DB2.
- Led a team in migrating mainframe applications to cloud-based environments.
- Automated job scheduling and execution using REXX and CA7.
- Integrated mainframe applications with distributed systems via WebSphere MQ.
- Developed error-handling frameworks to enhance application stability.
- Conducted performance tuning for DB2 queries and batch jobs.
- Provided 24/7 production support and resolved high-priority incidents.
- Developed reusable COBOL modules for data processing and reporting.
- Created detailed system documentation and technical design specifications.
- Managed version control and deployments using Endeavour and Change man.
- Implemented security best practices using RACF for data access control.
- Assisted in data migration from VSAM to DB2 for better performance.
- Created batch processing solutions for high-volume data transactions.
- Designed and developed FTP and SFTP solutions for secure data transfer.
- Led disaster recovery and business continuity planning initiatives.
- Developed complex SQL queries for analytics and reporting.
- Assisted in Agile development processes and daily Scrum meetings.
- Conducted peer code reviews and mentoring sessions for junior developers.
- Created test cases and performed unit, system, and regression testing.
- Integrated SOAP and RESTful web services with mainframe applications.
- Coordinated with business analysts to understand and refine requirements.
- Designed and developed COBOL-based reporting solutions using Easytrieve.
- Assisted in compliance audits and regulatory reporting.
- Managed mainframe environment monitoring and incident resolution.



- Implemented database indexing strategies to enhance query performance.
- Designed JCL scripts for efficient batch job execution.
- Configured Control-M for job automation and dependency management.
- Provided training and technical guidance to cross-functional teams.
- Developed custom utilities for file processing and data transformation.
- Assisted in mainframe system upgrades and patch deployments.
- Implemented mainframe application security best practices.
- Automated batch job dependencies to reduce manual interventions.
- Conducted impact analysis for system enhancements and modifications.
- Developed mainframe-based data archival and retention solutions.
- Designed and implemented error-handling mechanisms in COBOL programs.
- Led initiatives to improve overall system performance and reliability.
- Coordinated with infrastructure teams for capacity planning and resource optimization.
- Created DB2 triggers and stored procedures for automated workflows.
- Developed and executed migration strategies for legacy applications.
- Provided technical consultation to business teams for strategic decisions.
- Managed end-to-end defect tracking and resolution using JIRA.
- Designed and optimized CICS transactions to improve response times.
- Automated data validation and reconciliation processes.
- Assisted in integrating mainframe applications with third-party tools.
- Conducted knowledge transfer sessions and prepared training materials.
- Led a team in implementing DevOps practices in mainframe development.

2.3 The Vendor's provided candidates must consistently perform the contracted duties as outlined in these specifications and in accordance with the delivery order issued against this open-end contract.

Vastek Inc. confirms that all candidates provided under this contract will perform the duties outlined in the delivery order and meet the specified requirements. We are committed to ensuring the highest standards of performance and will address any issues promptly to ensure compliance with all contract terms.

2.4 The successful candidates will be required to present a timesheet for approval on a weekly basis.

Vastek Inc. acknowledges that all successful candidates will submit weekly timesheets for approval in accordance with the contract requirements. We will ensure that timesheets are completed accurately and submitted on time for review and approval.

2.5 If during the term of the Delivery Order the candidate(s) placed by the vendor leaves the company and/or has to be replaced; the vendor must give written notice to the Agency within one (1) business day, explaining the circumstances of the departure, and must replace the candidate(s) with another candidate(s) meeting or surpassing all the requirements for the classification listed sections 3 and 4 to maintain continuity of services. Vendor must provide the Agency a list of potential candidates for replacement staffing needs within 2 weeks (10 business days) of the notification of replacement. Vendor must provide documentation and resumes for every candidate which indicates their meeting the classification. Vendors may send multiple resumes so that the agency may make the selection. Any interruption of service greater than (10) business days will be grounds for cancellation of the Delivery Order.

Vastek Inc. understands that if a candidate placed under this contract leaves or requires replacement, we must notify the Agency in writing within one (1) business day providing an explanation for the departure. We will promptly replace the candidate with another qualified individual who meets or exceeds the requirements outlined in Sections 3 and 4 to ensure uninterrupted service.

Within two (2) weeks (10 business days) of receiving notification Vastek Inc. will submit a list of potential replacement candidates, along with their resumes and supporting documentation to confirm they meet the required classification. Multiple resumes will be provided to allow the Agency to select the most suitable candidate.

We are aware that any service interruption lasting longer than 10 business days may lead to the cancellation of the Delivery Order.

2.6 The successful vendor and candidates must comply with all Agency policies and procedures. Any access or user accounts issued to a candidate to permit work in the State computing environment are subject to revocation without notice.

Vastek Inc. acknowledges that both the vendor and candidates must comply with all Agency policies and procedures. We understand that any access or user accounts provided to candidates for work within the State's computing environment may be revoked at any time, without prior notice.

2.7 Prior to award, all personnel performing services for the candidates being supplied under the resulting shall be subject to initial and periodic background checks. In the case of a disqualification due to a criminal background refusal, the basis for disqualification shall be a conviction of any felony or crime related to theft, gambling or involving moral turpitude. Upon award, Vendor will work with WVDMV personnel to identify personnel that complete the necessary background check requirements.

Vastek Inc. understands that all candidates provided under this contract are subject to initial and periodic background checks prior to award. We acknowledge that disqualification may occur in cases of felony convictions or crimes related to theft, gambling or moral turpitude. Upon award, Vastek Inc. will coordinate with WVDMV personnel to ensure all candidates meet the background check requirements.

3. ABOUT VASTEK INC :

Company Profile:

Vastek Inc. a privately owned S corporation founded in 2015, is located in San Diego, California at 1230 Columbia Street, STE 1180. We have established partnerships with leading companies in all industries and established strong connections with IT sector across the United States. Vastek has about 9+ years of experience in providing both Temporary & Permanent IT solutions to a diverse base of clients across various domains and geographies. Our company size is around 800+ recruiters with 80+ clients across the globe and over \$55 Million annual revenue. Vastek offers IT staffing, Contingent workforce services and IT Services to various clients across diverse industries such as Information Technology, Administrative, Clerical, Engineering, Education, Automotive, Utility, Finance, Banking, Life Science, Pharma, Clinical & Non-Clinical Services, Human Services, Legal, Aerospace, Energy, Oil & Gas, Creative, Cybersecurity, Semi-Conductor, Telecom and many more.

GEOGRAPHICAL PRESENCE:

GLOBAL FOOTPRINT: Vastek Inc has an international presence in below mentioned locations

North America: Canada, Mexico

South America: Costa Rica

Europe: UK, Germany

APAC: India

Other Countries: Australia

USA FOOTPRINT: Headquartered in Sandiego, CA, we have a network of twenty-four (27) branch offices across the US in Birmingham (AL), Fremont (CA), Sunnyvale (CA), Jacksonville (FL), Chicago (IL), Warsaw (IN), Clarkston (MI), Cincinnati (OH), Columbia (SC), Irving (TX), Houston (TX), Salt Lake City (UT), Charlotte (NC), New York (NY), Newark (NJ), Broomfield (CO), Washington (DC), Atlanta (GA), Boston (MA), Middleton (MA), Beaverton (OR), Richmond (VA), Seattle (WA), Lexington (KY), Bloomington (MN), Philadelphia (PA) Memphis (TN) and Vastek currently services across 50 states of the USA. In addition, Vastek can quickly set up an additional office at any preferred location to manage the large volume of requirements for that location.

THE LIST OF AFFILIATIONS AND ACCREDITATIONS

- Vastek is an ISO 9001:2015 certified company fulfilling the requirements for a quality management system (QMS)
- Vastek has been certified as MBE by NMSDC.
- Vastek has certified DBE by the State of California.

CERTIFICATIONS AND AWARDS:

- The Joint Commission Certified
- California Multiple Award Schedule (CMAS)

DIVERSITY STATUS:

The Minority Business Enterprise (MBE) Certification from NMSDC, Disadvantaged Business Enterprise (DBE) certification issued by the state of California and The Joint Commission Certificate (TJC) are all part of Vastek's diversity status. Vastek's delivery model has evolved over the past couple of years and remains a living framework on which we apply best practices to better serve our clients and consultants. This proven and repeatable process accomplishes many critical goals.

OVERVIEW:

It is with great enthusiasm that we introduce Vastek Inc., a premier provider of Staffing & Consulting services. Our firm is devoted to delivering dynamic, responsive and reliable solutions that meet the over-evolving staffing support needs of public sector organizations, whether onsite or remotely. With a deep understanding of Client

requirements, we are confident that our comprehensive experience and industry knowledge uniquely equip us to provide IT Services.

Founded in 2015, Vastek Inc. was established with a singular mission to bridge the gap between exceptional professionals and organizations in need of specialized talent. Under the visionary leadership of our president Vikash Mishra a seasoned veteran in the staffing industry we recognized an increasing need for high-quality workforce solutions across the IT sector. Headquartered in San Diego, California, Vastek Inc. has grown steadily from a niche startup to a trusted partner for IT organizations and government agencies nationwide. We specialize in providing customized staffing and consulting services that support all our client requirements.

At Vastek Inc., we specialize in providing comprehensive IT staffing solutions, placing top-tier professionals across a range of technical fields, including software development, cybersecurity, cloud computing, data engineering, and IT infrastructure. Additionally, we offer non-technical staffing services for essential business functions such as project management, business analysis, IT support, and systems administration. This combination of technical and non-technical expertise positions Vastek as a single trusted partner for organizations seeking to streamline their hiring processes, enhance operational efficiency and drive digital transformation.

Our success is rooted in our ability to anticipate and adapt to the evolving needs of the IT landscape. By aligning our workforce solutions with industry standards, compliance requirements, we consistently deliver measurable value to our clients. Vastek Inc. takes pride in fostering long-term partnerships by maintaining an unwavering commitment to quality, integrity and client satisfaction.

Company Profile	
Company Name	Vastek Inc.
Location of Head Office	1230 Columbia Street, STE 1180, San Diego, California - 92101
Ownership	Corporation
State of Incorporation	California
Industry	Staffing & Consulting
No. of Employees	800+
Revenue	\$55 million
Date of Establishment	05-18-2015
Length of Time in Business	9+ Years
Certification(s)	MBE Certified by NMSDC, Certified DBE from the state of CA, The Joint Commission Certificate(TJC), ISO 9001:2015
Contact Person Details	Name: Garry Sharma Title: Contracts Manager Phone Number: (201)942-4701 Email: contracts@vastekgroup.com
WebSite Url	Vastek Group

MISSION:

We unite talent with opportunity and believe there is an opportunity that fits every person and a person that fits every opportunity.

Our mission is to be the premier IT staffing company by:

- ❖ Delivering real value to our clients by providing top quality technical services and solutions at reasonable rates.
- ❖ Delivering real value to shareholders through consistent growth and strong profitability.
- ❖ We drive business to the next level with state of art, technology and services.
- ❖ Delivering the best work environment for our consultants and staff members.

VISION:

"Our core purpose is to help our clients in the IT sector achieve greater success through the delivery of reliable, efficient and innovative IT services". Vastek Inc is dedicated to providing quality and dependable consulting through contract services and technical & non-technical staffing services to meet the needs of any industry or business.

- ❖ Our Vision is to establish a premier technology organization providing technical & non-technical solutions.
- ❖ Our goal is to develop and maintain added value partnerships with clients and a partnership with each and every client and to ensure that we best meet technical needs and requirements needs our clients receive their Information Technology needs through the effective use of with our quality professional's resources and staffing.
- ❖ Our aim is to make our organization strong and more competitive in global business.
- ❖ Our focus is building trust with our clients on a Client-Centered Approach. We concentrate on our clients' needs and deliver workable solutions. Every engagement is defined by your challenges and driven by your goals.

CORE VALUES AT VASTEK INC.

Belief in People: At Vastek Inc., we believe that every individual has untapped potential and unique strengths that when nurtured can lead to great achievements. Our greatest asset is our people, our associates—and we are committed to supporting them in discovering and fully realizing their potential. By offering continuous training, recognition, and a supportive environment, we empower our team to excel. We understand that when people feel valued and confident they bring their best selves to work which creates a positive dynamic workplace. It's this energy that drives our company forward helping both our associates and clients reach new heights of success.

Customer-Centric Approach: Our customers are the center of everything we do. At Vastek, we don't just check off boxes when it comes to customer feedback—we actively engage our clients throughout the entire process making sure their insights shape everything we do, from setting program goals to measuring success. This deep integration of customer input ensures that we're not just meeting their expectations but anticipating their needs and delivering solutions that keep them ahead of the curve in a fast-changing marketplace. We approach each relationship as a long-term partnership, built on trust, transparency, and mutual growth because we understand that our success is closely tied to the success of our clients.

Thrust for Excellence: Excellence isn't a destination—it's a continuous journey. At Vastek we are relentless in our pursuit of the highest quality in everything we do. From developing cutting-edge solutions to ensuring rigorous quality checks at every step, we're dedicated to delivering the best results possible. We take the time to thoroughly test every solution we offer to ensure it not only meets but exceeds expectations. Our quality-driven approach helps clients optimize their operations, cut costs, and seize new opportunities, allowing them to thrive in a competitive landscape. With Vastek, excellence is more than a goal, it's the standard we uphold in every project, big or small.

Integrity: Integrity is the cornerstone of our business. We believe that honesty and respect are essential in building lasting relationships, whether with our associates or customers. At Vastek, we are committed to being transparent in all our dealings. When we take on a project, we ensure that it aligns with our capabilities and values. If we believe we cannot meet the high standards we set for ourselves or cannot deliver results that will fully satisfy our customers, we have the integrity to walk away. This commitment to doing what's right even when it's difficult ensures that we maintain trust and accountability in everything we do.

Commitment: We understand the value of time and the importance of reliability. That's why we approach every project with a disciplined, structured, and consistent approach to deliver results that meet deadlines and exceed expectations. At Vastek, we never cut corners. We are fully committed to our clients' success and take pride in delivering high-quality applications and solutions on time, every time. Our clients can trust that we will always follow through, ensuring that their needs are met with the utmost care and dedication.

Result-Oriented: We are driven by results. At Vastek, we don't just aim to meet client expectations, we strive to exceed them. Our solutions are designed to foster tangible business growth, solve complex problems, and help our clients stay competitive. We're focused on delivering outcomes that have a lasting impact, and we back our work with a satisfaction guarantee. Ultimately, our success is measured by the success of our clients, and we take pride in being a true partner in their growth and innovation.

Flexibility: In today's rapidly evolving business world, flexibility is key. While we remain grounded in strong, efficient processes, we also recognize that every client is unique and their needs may shift over time. Vastek embraces this dynamic by staying adaptable and responsive to the ever-changing landscape. We focus on creating solutions that are not only cost-effective but also flexible, so we can adjust as required to meet new challenges, ensure alignment with evolving goals, and continue delivering value no matter the circumstances. Our ability to remain agile ensures that we can support our clients as their businesses grow and change.

OUR PEOPLE:

Vastek Inc's team includes experienced and skilled technological and business professionals with years of experience in delivering sophisticated enterprise-class custom software solutions. Our professionals are subject matter experts in their respective fields and have a deep understanding of business processes across a wide array of industries.

Our team consists of industry veterans and young professionals. All of our resources have attained higher educational qualifications with a focus on engineering or business fields. Most of them are certified in various technologies and project management disciplines.

Our workforce is very diverse and global, bringing together unique perspectives and varied experiences. They are always eager to leverage their expertise to add value and make a positive impact on your business. We consider strategy and execution to be of high significance and deliver projects on time. All of our people share the same desire to ensure the success and growth of our clients' organizations.

Our well-experienced team aim to be trusted outsourcing partner and focus on the core business processes. Our people strive to increase the application functionality and satisfy the customer objectives. They offer the ability to meet every challenge and agility to accept every opportunity.

Vastek Inc's People philosophy reemphasizes and describes the foundation for providing our employees with an environment which respects the dignity of every individual fostering trust in relationships, strengthening teamwork and encouraging continuous improvement which leads to customer satisfaction.

OUR APPROACH/METHODOLOGY

Recruitment Process:

- ❖ At Vastek, we follow a well-structured and adaptable recruitment process to meet the diverse staffing needs of our clients.
- ❖ Our sourcing strategy is tailored to each industry, ensuring a precise evaluation of candidates based on domain-specific criteria.
- ❖ By leveraging advanced assessment methodologies, we deliver top-tier talent that aligns with our clients unique requirements, streamlining hiring and enhancing workforce efficiency.

Screening Process:

- ❖ We prioritize rigorous and comprehensive screening processes to ensure that all candidates meet the high standards required for the IT services we support.
- ❖ Our screening methodology includes a combination of verification steps, skill assessments, and background checks to ensure that the candidates are not only technically proficient but also reliable and ethical.
- ❖ Our screening procedure is fully customized to meet the specific needs of the position as outlined by the County's requirements.
- ❖ We work closely with your team to understand the unique skills and job requirements for each role and tailor our assessments accordingly. This ensures that every candidate we present is a strong match for the exact needs of specified requirements.
- ❖ We are committed to delivering the highest-quality Information Technology professionals including Software Developers, Network Administrators, Cybersecurity Specialists, IT Support Technicians and Systems Engineers..
- ❖ Our screening procedure ensures that we select candidates who are not only highly capable but also trustworthy and aligned with your organization's needs and values. We are confident that our screening and assessment approach will provide you with the skilled personnels to meet your goals.

Work Experience Verification:

- ❖ We conduct thorough verification of candidates' previous employment to confirm that their experience aligns with the role in question.
- ❖ This process includes cross-checking work history with references and ensuring that candidates have the relevant technical expertise and experience needed to perform at the highest level.

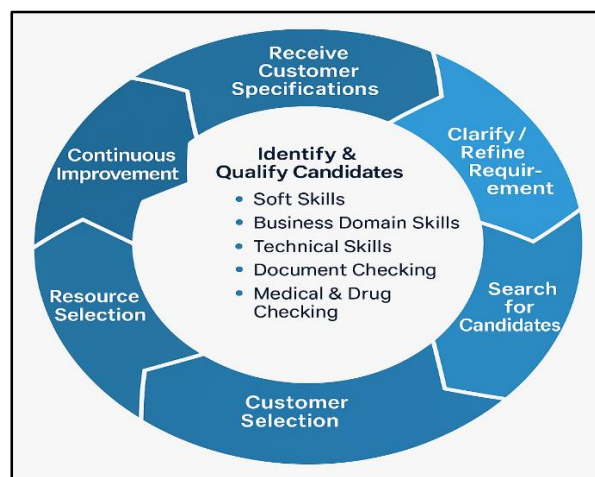
Skills Assessments:

To evaluate the required skills , we use industry-standard testing tools tailored to the specific role. These assessments help us measure their proficiency in required.

Criminal Background Check:

- ❖ In alignment with the Clients requirements. we conduct a thorough criminal background check covering the past Five years.
- ❖ This is to ensure that candidates meet our strict ethical standards and are trustworthy and suitable for the position. Our fulfilment process is designed with inclusivity and accessibility at its core.

Our recruitment and onboarding processes are designed to identify and onboard top talent efficiently. We prioritize staff retention and foster a positive work environment that encourages professional growth and development. By investing in our employees' career progression, we enhance their job satisfaction and commitment to our organization and our clients.



Candidate Placement:

Once a candidate is selected, we ensure a smooth and efficient placement process:

- ❖ Client Coordination: We work closely with the client to ensure the candidate aligns with specific job requirements and team dynamics.
- ❖ Onboarding Support: We provide candidates with onboarding materials and necessary training to ensure a seamless integration into the client's organization.
- ❖ Ongoing Support: After placement, we maintain regular check-ins with both the candidate and the client to address any issues, provide feedback, and ensure the continued success of the placement.

Continuous Improvement:

Vastek Inc. is committed to continuous improvement in our recruitment process:

- ❖ Post-Placement Feedback: We gather feedback from clients and candidates to identify opportunities for refinement.
- ❖ Market Analysis: We stay ahead of IT trends and industry developments to ensure our recruitment strategies remain competitive and effective.
- ❖ By maintaining a strategic, proactive, and personalized approach, Vastek Inc. ensures that we consistently deliver IT professionals who meet the highest standards of skill, compliance and cultural fit for our clients.

CLIENTS:

At Vastek Inc., we recognize the evolving sustainability challenges our clients face, and we respond by developing practical, forward-thinking solutions. We are committed to expanding our expertise and service offerings to address these critical issues, ensuring that our solutions not only meet immediate needs but also promote long-term sustainability and success.

We understand that each client has unique goals and challenges, which is why we make it a priority to deeply understand their specific needs. By focusing on these individual requirements, we craft innovative, tailored solutions that align with their sustainability objectives. This personalized approach ensures our clients receive the most relevant and impactful support.

At Vastek, we put our clients at the center of everything we do. We listen carefully, engage in meaningful conversations, and work closely with them to design solutions that truly reflect their vision and goals. Our customer-first approach fosters long-lasting relationships, ensuring we deliver solutions that are practical, adaptable, and effective.

By partnering with Vastek, our clients gain the expertise and support needed to navigate sustainability challenges, optimize their operations, and achieve their business objectives. We take pride in helping them not only meet their immediate goals but also position themselves for sustainable growth and success.

Discover how we collaborate with our clients to create customized solutions that address sustainability challenges and drive long-term success.

CAREERS:

An employee is a microcosmical image of an organization. Therefore, to choose an employee is a very solemn decision for the organizational management. A competent firm like Vastek Inc thereafter constantly searches for those smart personnel's who can match its standard.

Build your career at Vastek Inc that offer you those highest opportunities you ever got and tactical investment in our employees and organization potential. We take pride in being recognized as one of the best employee friendly organizations.

PARTNERS:

At Vastek Inc, we work with our suppliers and business partners to establish sound and sustainable procurement measures and take steps to ensure our suppliers and business partners adhere to the same principles as we do.

We bring together technology teams from across the enterprise to harness the collective knowledge and leveraging our Capabilities for Maximum Sustainability.

CAPACITY:

Vastek Inc. is a trusted leader in IT workforce solutions, specializing in large-scale staffing, talent acquisition, and compliance-driven hiring for the public sector. We deliver seamless mainframe IT staffing for OASIS clients, quickly deploying highly skilled professionals who align with regulatory standards and consistently meet Service Level Agreements (SLAs) and Key Performance Areas (KPA's).

Our cost-effective, service-driven approach makes us a dependable partner for OASIS clients in maintaining and enhancing their mainframe infrastructure. We focus on optimizing performance and ensuring uninterrupted service delivery.

With structured workforce planning, retention-focused strategies, and advanced technology-driven staffing tools, we ensure operational efficiency, seamless service execution, and long-term workforce stability, helping our OASIS clients thrive in a dynamic IT landscape.

SERVICE LEVEL AGREEMENTS (SLAS)

Vastek Inc. maintains industry-leading SLAs that guarantee responsive and high-quality IT staffing support:

- ❖ Time to Submit: Under 48 hours
- ❖ Submission Rate: 95% average
- ❖ Shortlist Ratio: 75% average
- ❖ Interview Rate: 35% average
- ❖ Interview-to-Hire Conversion: 40% average
- ❖ Non-Delivery Rate: 0.4% average
- ❖ Attrition (before assignment end date): Below 3%

HUMAN RESOURCES CAPACITY:

Vastek Inc. boasts a robust and strategically structured human resources infrastructure, purpose-built to support IT staffing needs at scale—particularly within public sector and educational environments. Our dedicated internal teams play a vital role in ensuring timely, high-quality and compliant placements across IT and non IT roles.

RECRUITMENT SPECIALISTS:

At Vastek Inc, our Information Technology recruitment team is a core pillar of our organization comprising over 40 full-time specialized IT recruiters. Each recruiter brings in-depth knowledge of the technology industry, market trends and talent acquisition best practices. Our goal is to deliver agile, scalable and high-impact recruitment solutions that meet the needs of tech-driven organizations.

HR & COMPLIANCE TEAM:

Our HR and Compliance Division is composed of specialists in IT staffing regulations, educational system requirements and public sector workforce compliance. This team ensures every candidate we submit is up to date on required Drug tests and background checks in accordance with state requirements.

FINANCIAL RESOURCES:

Vastek Inc. is financially well positioned to support large-scale, long-term staffing contracts without interruption. We have a history of fiscal responsibility, demonstrated by our clean financial audits, excellent credit standing and verified credentials with trusted institutions.

We are a Dun & Bradstreet Verified Vendor, holding a favorable PAYDEX score and a low-risk classification, which reflects our strong payment history and financial reliability.

IT EXPERTISE:

Our leadership team and recruitment professionals possess in-depth knowledge of federal, state and local regulations governing Information Technology staffing, including security standards, data privacy laws and industry-specific compliance requirements. We are well-versed in standards established by NIST, GDPR, HIPAA, and individual state IT departments. This ensures that all IT personnel deployed to client sites meet the highest standards of technical expertise and regulatory compliance. Our understanding of IT infrastructure needs and technology trends allows us to align talent acquisition with evolving industry demands and organizational priorities.

We offer a comprehensive range of IT staffing and services that are tailored to meet the specific needs of our clients. We have proven track record of delivering successful projects in various sectors, including government. Our staffing services encompass the following areas:

Technical Professional Knowledge	
Software Development	We have a team of experienced software developers proficient in various programming languages and frameworks. Whether it's developing custom applications, enhancing existing systems, or integrating third-party solutions, we have the expertise to deliver high-quality software solutions
System Administration	Our system administrators are skilled in managing and maintaining complex IT infrastructures. We ensure the stability, security, and optimal performance of your systems, including servers, networks, and storage.
Network Management	Our network specialists have extensive experience in designing, implementing, and managing secure and scalable networks. We can assist with network architecture, configuration, monitoring, and troubleshooting to ensure seamless connectivity.
Database Administration	Our database administrators have in-depth knowledge of database management systems, ensuring efficient data storage, retrieval, and security. We can help optimize database performance, implement backup and recovery strategies, and ensure data integrity.
Cyber Security	We prioritize the security of your IT infrastructure and data. Our cybersecurity experts conduct thorough assessments, implement robust security measures, and provide continuous monitoring and threat detection to safeguard against cyber threats.
Project Management Services	Our experienced project managers follow industry best practices and employ robust methodologies to effectively plan, execute,

	and monitor projects. With strong leaderships skills, we provide comprehensive oversight, manage resources, mitigate risks, and ensure timely completion within budgetary constraints.
Business Process Improvement	Our team conducts comprehensive process assessments, identifies bottlenecks and inefficiencies, and designs streamlined workflows. Through the application of industry-leading methodologies such as Lean Six Sigma, we facilitate process optimization, automation, and standardization, ultimately enhancing productivity and customer satisfaction.
Quality Assurance Support Services	Our team has extensive experience in developing test plans, test cases, and automated testing tools. Our QA team expertise in providing services including Installation testing, UI testing, Security testing, Performance testing, Load testing, Scripts development and Execution.

TRAINING PARTNERSHIPS:

To sustain a continuous pipeline of high-quality IT professionals Vastek partners with accredited training institutions across the U.S. These relationships enable us to access top emerging talent and support continuing education for placed professionals. Through these partnerships we offer upskilling, refresher courses and compliance-specific training programs for IT staff ensuring that all personnel are current with licenses, certifications and evolving best practices.

KNOWLEDGE REPOSITORY:

Vastek maintains a centralized and actively curated internal knowledge base that serves as a strategic resource for our recruitment, compliance and service delivery teams.

This repository includes

- ❖ Standard Operating Procedures (SOPs)
- ❖ Contract-specific onboarding frameworks
- ❖ Credentialing and certificate checklists by role and state
- ❖ Templates for performance improvement plans and corrective actions
- ❖ Regulatory updates and interpretation guides
- ❖ Lessons learned from previous contracts
- ❖ Best practices in recruitment, retention and workforce management.

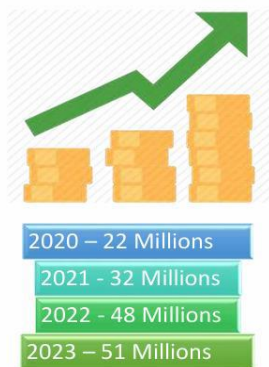
CLIENTELE AND MARKET PRESENCE:

Vastek Group serves a diverse clientele, including top 500 Inc. companies by providing specialized staffing solutions and consulting services. Their global presence and expertise enable them to deliver tailored solutions that meet the unique needs of clients across various industries.

CERTIFICATIONS:

At Vastek, we take pride in our commitment to excellence, innovation and client satisfaction. Our dedication to delivering high-quality workforce solutions has earned us industry recognition and accolades. Over the years we have been honoured for our outstanding service, reliability and ability to exceed client expectations. These achievements reflect our unwavering focus on quality, compliance and performance in the staffing industry.

Past Performance & Certifications



Certifications: NMSDC, DBE, PSWMDC, USPAAC



4. ADDENDUM ACKNOWLEDGEMENT FORMS:

Vastek acknowledges receipt of Addendums 1, 2 and 3 and confirms that all required addendum forms have been completed and submitted as separate attachments. Also attached CRFQ DMV2500000004 REVISED Exhibit A Pricing Page updated 4.10.25 Excel sheet as part of our response.

Additionally, Vastek affirms full compliance with all instructions, specifications, terms and conditions outlined in the RFP.