



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at [wvOASIS.gov](http://wvOASIS.gov). As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at [WVPurchasing.gov](http://WVPurchasing.gov) with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Header #3

[List View](#)

**General Information** | [Contact](#) | [Default Values](#) | [Discard](#) | [Document Information](#) | [Classification Request](#)

Procurement Folder: 1603012

Procurement Type: Central Purchase Order

Vendor ID: V50006037000

Legal Name: VPRMC TECH INC

Alias/IDA:

Total Bid: 550,390.79

Response Date: 8/27/2025

Response Time: 18:28

Responded By User ID: Jan Ghali

First Name: Jan

Last Name: Ghali

Email: jghali@vprmcotech.com

Phone: 835-233-1314

SO Doc Code: CRFQ

SO Dept: 0704

SO Doc ID: INS2000000000

Published Date: 2/18/25

Close Date: 2/27/25

Close Time: 15:30

Status: Closed

Solicitation Description: SWITCHES, ACCESS POINTS, SUPPORT AND MAINTENANCE

Total of Header Attachments: 3

Total of All Attachments: 3



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

**State of West Virginia  
 Solicitation Response**

**Proc Folder:** 1603812  
**Solicitation Description:** SWITCHES, ACCESS POINTS, SUPPORT AND MAINTENANCE  
**Proc Type:** Central Purchase Order

Solicitation Closes	Solicitation Response	Version
2025-02-27 13:30	SR 0704 ESR02272500000005266	1

**VENDOR**  
 VS0000037600  
 VPRIME TECH INC

**Solicitation Number:** CRFQ 0704 INS2500000002  
**Total Bid:** 50306.79000000000087311491370 **Response Date:** 2025-02-27 **Response Time:** 10:26:26  
**Comments:**

**FOR INFORMATION CONTACT THE BUYER**

Joseph E Hager III  
 (304) 558-2306  
 joseph.e.hageriii@wv.gov

**Vendor Signature X** **FEIN#** **DATE**

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Network switches	8.00000	EA	3040.580000	24324.64

Comm Code	Manufacturer	Specification	Model #
43222612			

**Commodity Line Comments:**

**Extended Description:**

Extreme Networks 48x10/100/1000 Base-T Ethernet Switch POE+ or Equal per Section 3.1.4 of the specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Wireless access point	20.00000	EA	435.210000	8704.20

Comm Code	Manufacturer	Specification	Model #
43222640			

**Commodity Line Comments:**

**Extended Description:**

Extreme Networks 6E 2.4/5GHz Tri-Radio Wireless Access Point or Equal per Section 3.1.1 of the specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Software maintenance and support	20.00000	EA	115.300000	2306.00

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:**

**Extended Description:**

Extreme Networks ExtremeWorks Software and TAC-technical support - 5 years or Equal per Section 3.1.2 of the Specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Power cord	9.00000	EA	13.240000	119.16

Comm Code	Manufacturer	Specification	Model #
26121636			

**Commodity Line Comments:**

**Extended Description:**

Power cord 15A, USA, NEMA 5-15, IEC320-C15 or Equal per Section 3.1.5 of the Specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Transceivers and media converters	10.00000	EA	572.160000	5721.60

Comm Code	Manufacturer	Specification	Model #
43201553			

**Commodity Line Comments:**

**Extended Description:**

Extreme Networks - SFP + transceiver module - 10 GigE-10G-SR or Equal per Section 3.1.6 of the Specifications

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Network switches	1.00000	EA	1925.190000	1925.19

Comm Code	Manufacturer	Specification	Model #
43222612			

**Commodity Line Comments:**

**Extended Description:**

Extreme Networks 24x10/100/1000Base -T Ethernet Switch POE + or Equal per Section 3.1.7 of the Specifications.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Software maintenance and support	20.00000	EA	360.300000	7206.00

Comm Code	Manufacturer	Specification	Model #
81112200			

**Commodity Line Comments:**

**Extended Description:**

ExtremeCloud IQ Pilot SaaS Subscription and EQ Saas Support for 5 years or Equal per Section 3.1.3 of the Specifications.



Department of Administration  
 Purchasing Division  
 2019 Washington Street East  
 Post Office Box 50130  
 Charleston, WV 25305-0130

State of West Virginia  
 Centralized Request for Quote  
 Info Technology

<b>Proc Folder:</b> 1603812		<b>Reason for Modification:</b>	
<b>Doc Description:</b> SWITCHES, ACCESS POINTS, SUPPORT AND MAINTENANCE		Addendum #1 is issued to publish agency responses to vendor submitted questions.	
<b>Proc Type:</b> Central Purchase Order			
<b>Date Issued</b>	<b>Solicitation Closes</b>	<b>Solicitation No</b>	<b>Version</b>
2025-02-19	2025-02-27 13:30	CRFQ 0704 INS2500000002	2

**BID RECEIVING LOCATION**

BID CLERK  
 DEPARTMENT OF ADMINISTRATION  
 PURCHASING DIVISION  
 2019 WASHINGTON ST E  
 CHARLESTON WV 25305  
 US

**VENDOR**

**Vendor Customer Code:** VS0000037600  
**Vendor Name :** vPrime Tech Inc  
**Address :** 1400 Broadfield Boulevard Suite 200  
**Street :**  
**City :** Houston  
**State :** TX **Country :** USA **Zip :** 77084  
**Principal Contact :** Jan Ghalib  
**Vendor Contact Phone:** 833-333-1314 **Extension:** 2

**FOR INFORMATION CONTACT THE BUYER**

Joseph E Hager III  
 (304) 558-2306  
 joseph.e.hageriii@wv.gov

**Vendor Signature X** *Jan Ghalib* **FEIN#** 861744919 **DATE** 2/27/2025

All offers subject to all terms and conditions contained in this solicitation

**ADDITIONAL INFORMATION**

The West Virginia Purchasing Division is soliciting bids on behalf of the Offices of the Insurance Commissioner to establish a contract for the one time purchase of 9 Extreme Networks Ethernet Switches or equal, 20 Extreme Networks Wireless Access Points or equal, and technical support and maintenance per the attached specifications and terms and conditions.

INVOICE TO		SHIP TO	
OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540		OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Network switches	8.00000	EA	\$3,040.58	\$24,324.64

Comm Code	Manufacturer	Specification	Model #
43222612			

**Extended Description:**

Extreme Networks 48x10/100/1000 Base-T Ethernet Switch POE+ or Equal per Section 3.1.4 of the specifications.

INVOICE TO		SHIP TO	
OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540		OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
2	Wireless access point	20.00000	EA	\$435.21	\$8,704.20

Comm Code	Manufacturer	Specification	Model #
43222640			

**Extended Description:**

Extreme Networks 6E 2.4/5GHz Tri-Radio Wireless Access Point or Equal per Section 3.1.1 of the specifications.

INVOICE TO		SHIP TO	
OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540		OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
3	Software maintenance and support	20.00000	EA	\$115.30	\$2,306.00

Comm Code	Manufacturer	Specification	Model #
81112200			

**Extended Description:**

Extreme Networks ExtremeWorks Software and TAC-technical support - 5 years or Equal per Section 3.1.2 of the Specifications.

INVOICE TO		SHIP TO	
OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540		OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
4	Power cord	9.00000	EA	\$13.24	\$119.16

Comm Code	Manufacturer	Specification	Model #
26121636			

**Extended Description:**

Power cord 15A, USA, NEMA 5-15, IEC320-C15 or Equal per Section 3.1.5 of the Specifications.

INVOICE TO		SHIP TO	
OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540		OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
5	Transceivers and media converters	10.00000	EA	\$572.16	\$5,721.60

Comm Code	Manufacturer	Specification	Model #
43201553			

**Extended Description:**

Extreme Networks - SFP + transceiver module - 10 GigE-10G-SR or Equal per Section 3.1.6 of the Specifications

INVOICE TO		SHIP TO	
OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540		OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE	
CHARLESTON	WV	CHARLESTON	WV
US		US	

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
6	Network switches	1.00000	EA	\$1,925.19	\$1,925.19

Comm Code	Manufacturer	Specification	Model #
43222612			

**Extended Description:**

Extreme Networks 24x10/100/1000Base -T Ethernet Switch POE + or Equal per Section 3.1.7 of the Specifications.

INVOICE TO	SHIP TO
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OFFICES OF THE INSURANCE COMMISSIONER PO BOX 50540  CHARLESTON WV US	OFFICES OF THE INSURANCE COMMISSIONER 900 PENNSYLVANIA AVE  CHARLESTON WV US
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Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
7	Software maintenance and support	20.00000	EA	\$360.30	\$7,206.00

Comm Code	Manufacturer	Specification	Model #
81112200			

**Extended Description:**  
 ExtremeCloud IQ Pilot SaaS Subscription and EQ Saas Support for 5 years or Equal per Section 3.1.3 of the Specifications.

SCHEDULE OF EVENTS
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<u>Line</u>	<u>Event</u>	<u>Event Date</u>
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	Document Phase	Document Description	Page
INS2500000002	Final	SWITCHES, ACCESS POINTS, SUPPORT AND MAINTENANCE	6

**ADDITIONAL TERMS AND CONDITIONS**

See attached document(s) for additional Terms and Conditions

**SOLICITATION NUMBER:** CRFQ 0704 INS2500000002

**Addendum Number:** No.01

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The purpose of this addendum is to modify the solicitation identified as (“Solicitation”) to reflect the change(s) identified and described below.

**Applicable Addendum Category:**

- Modify bid opening date and time
- Modify specifications of product or service being sought
- Attachment of vendor questions and responses
- Attachment of pre-bid sign-in sheet
- Correction of error
- Other

**Description of Modification to Solicitation:**

Addendum issued to publish and distribute the attached documentation to the vendor community.

1. To publish agency responses to vendor submitted questions

**Additional Documentation:** Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

**Terms and Conditions:**

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

# ATTACHMENT A

## **Vendor Questions CRFQ INS 25\*02 Switches, Access Points, Maintenance**

**Q.1.** Is installation required? If yes can you please provide more information regarding location and any special requirements?

**A.** No, installation is not required.

**ADDENDUM ACKNOWLEDGEMENT FORM**  
**SOLICITATION NO.: CRFQ INS25\*02**

**Instructions:** Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

**Acknowledgment:** I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

**Addendum Numbers Received:**

(Check the box next to each addendum received)

- |  |  |
|--|--|
| <input checked="" type="checkbox"/> Addendum No. 1 | <input type="checkbox"/> Addendum No. 6  |
| <input type="checkbox"/> Addendum No. 2            | <input type="checkbox"/> Addendum No. 7  |
| <input type="checkbox"/> Addendum No. 3            | <input type="checkbox"/> Addendum No. 8  |
| <input type="checkbox"/> Addendum No. 4            | <input type="checkbox"/> Addendum No. 9  |
| <input type="checkbox"/> Addendum No. 5            | <input type="checkbox"/> Addendum No. 10 |

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

**vPrime Tech Inc**

\_\_\_\_\_  
Company

*Jan Ghalib*

\_\_\_\_\_  
Authorized Signature

**2/27/2025**

\_\_\_\_\_  
Date

NOTE: This addendum acknowledgment should be submitted with the bid to expedite document processing.

Revised 6/8/2012



**vPrime Tech Inc**  
 1400 Broadfield Blvd  
 Suite 200  
 Houston, Texas 77084-5162  
 (833) 333-1314  
 vprime@vprimetech.com  
 www.vprimetech.com

**Department of Administration**  
 Joseph E Hager III  
 (304) 558-2306  
 joseph.e.hageriii@wv.gov  
 2019 Washington ST E  
 Charleston WV 25305  
 CRFQ-0704-INS2500000002-2

## QUOTE

**Quote #** 33362860322  
**Quote Sent Date** 02/27/25  
**Payment Terms** Net 30  
**Certified** MBE

Item #	Part Number	Description	Qty	Unit Price	Ext. Price
0001	AP4000-WW	Indoor Tri Radio WiFi 6E AP 2.4 GHz 5GHz 6GHz Multirate Port. Integrated Light power sensors BLE/Zigbee. AI/ML green mode. INT antennas. T-Bar Incl Mt (AH-ACC-BKT-AX-TB). Domain World Sku	20	\$435.21	\$8,704.20
0002	97000-AP4000-WW	EW TAC OS AP4000-WW	20	\$115.30	\$2,306.00
0003	XIQ-PIL-S-C-EW	ExtremeCloud IQ Pilot SaaS Subscription and EW SaaS Support for one (1) device (1 year)	20	\$360.30	\$7,206.00
0004	5320-48P-8XE	ExtremeSwitching 5320 48x10/100/1000BASET FDX/HDX PoE+ 8x10G unpopulated SFP+ MACSec capable 1x internal fixed PSU fans	8	\$3,040.58	\$24,324.64
0005	10099	Power Cord - NEMA 5-15 - Power IEC 320 EN 60320 C15 - 15A; USA	9	\$13.24	\$119.16
0006	10301	10 Gigabit Ethernet SFP+ module 850nm MMF 26-300m link LC connector	10	\$572.16	\$5,721.60
0007	5320-24P-8XE	ExtremeSwitching 5320 24x10/100/1000BASET FDX/HDX PoE+ 8x10G unpopulated SFP+ MACSec capable 1x internal fixed PSU fans	1	\$1,925.19	\$1,925.19
<b>Subtotal</b>					<b>\$50,306.79</b>
<b>Total</b>					<b>\$50,306.79</b>

**Lead Time:**  
 For Line 4: 91 Days  
 For Line 1, 5, 6 and 7: 21 Days

**Purchase Terms:**



ADVANCE WITH US

AUTHORIZED PARTNER

FY 22

vPrime Tech Inc

VALID FROM AUGUST 1, 2021 – JULY 31, 2022

*N. Vianden*

NATALIA VIANDEN, DIRECTOR, GLOBAL CHANNEL PROGRAMS

# Request for Taxpayer Identification Number and Certification

Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

**Give form to the  
 requester. Do not  
 send to the IRS.**

**Before you begin.** For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

<b>Print or type. See Specific Instructions on page 3.</b>	<b>1</b> Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.)	
	<b>vPrime Tech Inc</b>	
	<b>2</b> Business name/disregarded entity name, if different from above.	
	<b>3a</b> Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only <b>one</b> of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input checked="" type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) _____ <b>Note:</b> Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) _____	<b>4</b> Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any) _____  Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____  <i>(Applies to accounts maintained outside the United States.)</i>
<b>3b</b> If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions _____ <input type="checkbox"/>		
<b>5</b> Address (number, street, and apt. or suite no.). See instructions.		
<b>1400 Broadfield Boulevard, Suite 200</b>		
<b>6</b> City, state, and ZIP code		
<b>Houston, Texas 77084-5162</b>		
<b>7</b> List account number(s) here (optional)		
Requester's name and address (optional)		

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

<b>Social security number</b>										
<b>or</b>										
<b>Employer identification number</b>										
8	6		-	1	7	4	4	9	1	9

**Part II Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

<b>Sign Here</b>	Signature of U.S. person	Date <b>01/03/2025</b>
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## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they

**WEST VIRGINIA**  
**STATE TAX DEPARTMENT**  
**BUSINESS REGISTRATION**  
**CERTIFICATE**

ISSUED TO:  
**VPRIME TECH INC**  
**1400 BROADFIELD BLVD 200**  
**HOUSTON, TX 77084-5162**

BUSINESS REGISTRATION ACCOUNT NUMBER: **2430-6116**

This certificate is issued on: **07/01/2022**

*This certificate is issued by  
the West Virginia State Tax Commissioner  
in accordance with Chapter 11, Article 12, of the West Virginia Code.*

*The person or organization identified on this certificate is registered  
to conduct business in the State of West Virginia at the location above.*

**This certificate is not transferrable and must be displayed at the location for which issued.**

This certificate shall be permanent until cessation of the business for which the certificate of registration was granted or until it is suspended, revoked or cancelled by the Tax Commissioner.

Change in name or change of location shall be considered a cessation of the business and a new certificate shall be required.

TRAVELING/STREET VENDORS: Must carry a copy of this certificate in every vehicle operated by them.  
CONTRACTORS, DRILLING OPERATORS, TIMBER/LOGGING OPERATIONS: Must have a copy of this certificate displayed at every job site within West Virginia.