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Header @ 1

List View

General Information Contact Default Values Discount Document Information Clarification Request

Procurement Folder: 1475603

Procurement Type: Central Master Agreement

Vendor ID: VS0000047420

Legal Name: Optimuss, Inc.

Alias/DBA: Optimuss, Inc.

Total Bid: \$5,987,425.60

Response Date: 10/31/2024

Response Time: 13:20

Responded By User ID: Bids@optimussinc

First Name: Raghvendra

Last Name: Dubey

Email: bids@optimussinc.com

Phone: 7372200557

SO Doc Code: CRFQ

SO Dept: 0511

SO Doc ID: MIS2500000001

Published Date: 10/16/24

Close Date: 10/31/24

Close Time: 13:30

Status: Closed

Solicitation Description: TECHNICAL TEMPORARY STAFFING SERVICES

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1475603
Solicitation Description: TECHNICAL TEMPORARY STAFFING SERVICES
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2024-10-31 13:30	SR 0511 ESR10312400000003336	1

VENDOR
VS0000047420
Optimuss, Inc.

Solicitation Number: CRFQ 0511 MIS2500000001
Total Bid: 5987425.599999999627470970153 Response Date: 2024-10-31 Response Time: 13:20:24
Comments:

FOR INFORMATION CONTACT THE BUYER
Crystal G Hustead
(304) 558-2402
crystal.g.hustead@wv.gov

Vendor Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Senior Web Application Analyst	2080.0000	HOUR	95.000000	197600.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

4.1.1 Senior Web Application Analyst - quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Senior Web Application Analyst Optional renewal year 1	2080.0000	HOUR	95.000000	197600.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Senior Web Application Analyst Optional renewal year 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Senior Web Application Analyst Optional renewal year 2	2080.0000	HOUR	97.000000	201760.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Senior Web Application Analyst Optional renewal year 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Senior Web Application Analyst Optional renewal year 3	2080.0000	HOUR	97.000000	201760.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Senior Web Application Analyst Optional renewal year 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
5	Senior Application Oracle Database Administrator	2080.0000	HOUR	71.310000	148324.80

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

4.1.2 Senior Application Oracle Database Administrator-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
6	Senior Application Oracle Database Administrator Opt Ren Yr1	2080.0000	HOUR	71.310000	148324.80

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Senior Application Oracle Database Administrator Opt Ren Yr1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
7	Senior Application Oracle Database Administrator Opt Ren Yr2	2080.0000	HOUR	71.310000	148324.80

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Senior Application Oracle Database Administrator Opt Ren Yr2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
8	Senior Application Oracle Database Administrator Opt Ren Yr3	2080.0000	HOUR	73.450000	152776.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Senior Application Oracle Database Administrator Opt Ren Yr3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
9	Senior Application DB2 Database Administrator	2080.0000	HOUR	78.350000	162968.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

4.1.3 Senior Application DB2 Database Administrator-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
10	Senior Application DB2 Database Administrator Opt Ren Yr1	2080.0000	HOUR	78.350000	162968.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Senior Application DB2 Database Administrator Opt Ren Yr1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
11	Senior Application DB2 Database Administrator Opt Ren Yr2	2080.0000	HOUR	78.350000	162968.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Senior Application DB2 Database Administrator Opt Ren Yr2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
12	Senior Application DB2 Database Administrator Opt Ren Yr3	2080.0000	HOUR	80.560000	167564.80

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Senior Application DB2 Database Administrator Opt Ren Yr3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
13	SQL Server Database Administrator	2080.0000	HOUR	85.640000	178131.20

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

4.1.4 SQL Server Database Administrator-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
14	SQL Server Database Administrator Opt Ren Yr 1	2080.0000	HOUR	85.640000	178131.20

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

SQL Server Database Administrator Opt Ren Yr 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
15	SQL Server Database Administrator Opt Ren Yr 2	2080.0000	HOUR	85.640000	178131.20

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

SQL Server Database Administrator Opt Ren Yr 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
16	SQL Server Database Administrator Opt Ren Yr 3	2080.0000	HOUR	87.450000	181896.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

SQL Server Database Administrator Opt Ren Yr 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
17	Help Desk Analyst	2080.0000	HOUR	31.120000	64729.60

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

4.1.5 Help Desk Analyst-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
18	Help Desk Analyst Optional Renewal Year 1	2080.0000	HOUR	31.120000	64729.60

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Help Desk Analyst Optional Renewal Year 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
19	Help Desk Analyst Optional Renewal Year 2	2080.0000	HOUR	33.280000	69222.40

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Help Desk Analyst Optional Renewal Year 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
20	Help Desk Analyst Optional Renewal Year 3	2080.0000	HOUR	33.280000	69222.40

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Help Desk Analyst Optional Renewal Year 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
21	Business Analyst	2080.0000	HOUR	87.970000	182977.60

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

4.1.6 Business Analyst-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
22	Business Analyst Optional Renewal Year 1	2080.0000	HOUR	87.970000	182977.60

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Business Analyst Optional Renewal Year 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
23	Business Analyst Optional Renewal Year 2	2080.0000	HOUR	89.680000	186534.40

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Business Analyst Optional Renewal Year 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
24	Business Analyst Optional Renewal Year 3	2080.0000	HOUR	89.680000	186534.40

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Business Analyst Optional Renewal Year 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
25	Information Systems Assistant	2080.0000	HOUR	34.620000	72009.60

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

4.1.7 Information Systems Assistant-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
26	Information Systems Assistant Optional Renewal Year 1	2080.0000	HOUR	34.620000	72009.60

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Information Systems Assistant Optional Renewal Year 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
27	Information Systems Assistant Optional Renewal Year 2	2080.0000	HOUR	34.620000	72009.60

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Information Systems Assistant Optional Renewal Year 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
28	Information Systems Assistant Optional Renewal Year 3	2080.0000	HOUR	36.570000	76065.60

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Information Systems Assistant Optional Renewal Year 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
29	Programmer Analyst	2080.0000	HOUR	67.350000	140088.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

4.1.8 Programmer Analyst-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
30	Programmer Analyst Optional Renewal Year 1	2080.0000	HOUR	67.350000	140088.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Programmer Analyst Optional Renewal Year 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
31	Programmer Analyst Optional Renewal Year 2	2080.0000	HOUR	69.380000	144310.40

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Programmer Analyst Optional Renewal Year 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
32	Programmer Analyst Optional Renewal Year 3	2080.0000	HOUR	69.380000	144310.40

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Programmer Analyst Optional Renewal Year 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
33	Senior Mainframe Application Analyst	2080.0000	HOUR	86.170000	179233.60

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

4.1.9 Senior Mainframe Application Analyst-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
34	Senior Mainframe Application Analyst Optional Ren Yr 1	2080.0000	HOUR	86.170000	179233.60

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Senior Mainframe Application Analyst Optional Ren Yr 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
35	Senior Mainframe Application Analyst Optional Ren Yr 2	2080.0000	HOUR	86.170000	179233.60

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Senior Mainframe Application Analyst Optional Ren Yr 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
36	Senior Mainframe Application Analyst Optional Ren Yr 3	2080.0000	HOUR	88.450000	183976.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Senior Mainframe Application Analyst Optional Ren Yr 3-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
37	Mainframe Application Analyst	2080.0000	HOUR	74.680000	155334.40

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

4.1.10 Mainframe Application Analyst-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
38	Mainframe Application Analyst Renewal Yr 1	2080.0000	HOUR	74.680000	155334.40

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Mainframe Application Analyst Renewal Yr 1-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
39	Mainframe Application Analyst Renewal Yr 2	2080.0000	HOUR	76.450000	159016.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Mainframe Application Analyst Renewal Yr 2-quantity of hours listed is for bidding purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
40	Mainframe Application Analyst Renewal Yr 3	2080.0000	HOUR	76.450000	159016.00

Comm Code	Manufacturer	Specification	Model #
80111608			

Commodity Line Comments: The provided rates are not to exceed bill rate

Extended Description:

Mainframe Application Analyst Renewal Yr 3-quantity of hours listed is for bidding purposes only.

**RESPONSE PROPOSAL
TECHNICAL TEMPORARY STAFFING SERVICES
#CRFQ 0511 MIS2500000001**

PROPOSED TO:



Attn: Crystal G Hustead
(304) 558-2402
Crystal.g.hustead@wv.gov

PROPOSED BY:



POC: Raghvendra Dubey (Team Lead – Business Development)

Email: bids@optimussinc.com

Contact: (737) 220 0557

Address: 44790 Maynard Sq, Suite 350

Ashburn, Virginia 20147

Website: www.optimussinc.com



BIDS DUE: OCTOBER 31, 2024 || 13:30 PM

TABLE OF CONTENTS

TRANSMITTAL LETTER.....	3
OPTIMUSS’S QUALIFICATION.....	5

TRANSMITTAL LETTER

To,
Attn: Crystal G Hustead
Department of Administration Purchasing Division

October 31, 2024

“Optimuss Inc. response to Technical Temporary Staffing Services”

We hope this transmittal letter finds you in good health and great spirits. Optimuss Inc. is pleased to provide our response proposal for “Technical Temporary Staffing Services” released by the Department of Administration Purchasing Division, The State of West Virginia (Hereinafter the “State”). Optimuss Inc. is a fast-growing SBA 8(a) certified minority owned small business serving as a premier staffing as well as Technology and Management Services firm specializing in providing Recruitment and Consulting services for Commercial, Federal, and State governments across the USA. We are a Minority owned company founded in 2010 and incorporated in the commonwealth of Virginia with SBA 8(a) certification, SB & SDB certification from the commonwealth of Pennsylvania, WMATA/DC DOT certified DBE certified along with the SWaM certification from the Department of Minority Business Enterprise (DMBE), Virginia. We are the fastest growing business serving as a reliable & Effective staff augmentation service provider specializing in the Public, Private, and Non-Profit segments.

We specialize in identifying skilled professionals for our clients in the Public, Private, and Non-Profit segments. The average industry experience of Optimuss consultants is approximately 14+ years through direct and subcontracting services offered to multiple clients. We are great at staffing because of our experience, learning, and adaptation to the changing market dynamics over the years along with our key personnel having dynamic skills and experience of more than 14+ years each. If you are looking for professionals with a particular mix of niche skills and experience, we get it. And we will get you the right person fast! Having worked through our key personnels with Freddie Mac, Fannie Mae, Accenture, Lockheed Martin, FINRA, the state of Washington, Pacific Northwestern National Laboratory, the state of Georgia, the Commonwealth of Virginia, the state of Tennessee and the state of Kansas as well as Fortune 500 companies like IBM, Salesforce, and others. We believe that a partnership with the State will have a tremendous impact on your customer satisfaction bottom line.

We have evolved through constant ongoing learning and years of experience into a reliable consultive staffing solutions provider for the needs of our clients across various domains such as Financial, IT, State & Federal Government, Engineering, Healthcare, Automotive, Banking, etc. The staffing and recruitment services offered by Optimuss focuses on addressing your special and seasonal demands and help our client in the following ways:

- Cost-effective and consultive approach and policies.
- Enhance your existing resources and capabilities with certified staff and solutions.
- Commitment to providing quality deliverables as per the agreed SLA in a prompt manner.
- Help you maintain a competitive edge by enhancing you with quality solutions and professionals.

By Partnership with us, the district will receive a reliable vendor with the following benefits:

1. A reliable staffing services provider with the capability to deliver dynamic volume and specifications to the district.
2. A commitment to deliver the best resource available in the market.
3. A diversity certified company, with established and efficient policies promoting equal employment opportunities and diversity encouragement. Ensuring 100% compliance with Commercial, Federal, and State governments regulations for the specified services, as well as adherence to the UA’s SLA agreement as provided by the opportunity.

Below are the details of our company as follows:

Company Name	: Optimuss, Inc.
Date of Incorporation	: April 28, 2010
Ownership Structure	: S Corporation
FEID	: 27-2465798
Website URL	: http://www.optimussinc.com/
Headquarter Address	: 44790 Maynard Sq, Suite 350 Ashburn, Virginia 20147
Diversity Certification	: SBA 8(a), & WMATA/DC DOT DBE Certified, SWaM certified from the Commonwealth of Virginia and SB & SDB certified from the commonwealth of Pennsylvania.
POC Name	: Raghvendra Dubey
POC Contact	: (737) 220 0557
POC Email	: bids@optimussinc.com

We are pleased to provide our response to the opportunity, and our response outlines our capability & strength developed through our years of experience and our ability to deliver quality deliverables for our client's dynamic requirement in a prompt manner through the established process, policies, and experienced professionals and how it would have a valuable impact for the district requirements. Please feel free to reach out to us with any queries or clarification for the same. I hereby sign this offer letter and acknowledge all the terms & conditions mentioned by the district in this RFP.

Warm Regards,

Signature:



Name: Venkata Boddapati - CEO

Date: 10/30/2024

OPTIMUSS'S QUALIFICATION

Below is our firm's unique qualification which shows our experience in providing the requested services. Optimuss Inc. is a well-established firm renowned for its robust capacity to deliver on commitments. We possess a capable workforce prepared to meet all specified deadlines without compromise.

Optimuss Inc. is a fast-growing SBA 8(a) certified minority owned small business serving as a premier staffing as well as Technology and Management Services firm specializing in providing Recruitment and Consulting services for Commercial, Federal, and State governments across the USA. We are a Minority owned company founded in 2010 and incorporated in the commonwealth of Virginia with SBA 8(a) certification, SB & SDB certification from the commonwealth of Pennsylvania, WMATA/DC DOT certified DBE certified along with the SWaM certification from the Department of Minority Business Enterprise (DMBE), Virginia. We are the fastest growing business serving as a reliable & Effective consulting service provider specializing in the Public, Private, and Non-Profit segments.

OPTIMUSS'S UNIQUE QUALIFICATION:

Experienced Dedicated Project Management Team:

Our project management approach ensures that contract requirements and goals are well supported. For each client, we assign a dedicated Project Management team comprising a singularly dedicated Project Manager (PM), a Project Executive (PE), a staffing and operations team (as per the client volume of requirement) who work closely with the client to ensure quality deliverables in a prompt manner.

Best-in-Class Placement Record:

Optimuss consistently delivers top talent to our clients at competitive rates. Our placement record speaks for itself, with 95% of our placements meeting or exceeding client qualification requirements being delivered within expected time frames and costing at or below budgeted rates.

Consultative Staffing Approach:

Client satisfaction is our top priority. Our designated project managers engage in open-channel conversations and regular meetings with client Points of Contact (POCs) to ensure program success and satisfaction. We actively seek feedback and consultation on staffing requirements, forecasted needs, job market conditions, and legal/practical implications.

Corporate Experience: With over 14+ years in the industry, our executive management, business development professionals, and Project Managers collectively possess more than 40 years of staffing experience combined. We focus on understanding our clients' operations and staffing goals to provide optimal temporary & Permanent employment solutions. Optimuss's strategic focus on achieving significant growth in our government sector business is supported by our Centre of Excellence (COE), which offers unmatched expertise in providing staffing and consulting services to public sector customers.

Response Timeline: We take pride in our ability to consistently deliver temporary & Permanent employees on time. Our Project Management team ensures timely fulfillment of submittal requirements, often presenting qualified resumes to clients within one to two business days through our center of excellence (COE).

Employee Management: Our unique "Employee Relations Team" supports processes for managing and maintaining excellent employee relations and retention, ensuring motivated employees deliver their best efforts to our clients through our dynamic retention plan.

Use of Technology: Optimuss employs an in-house applicant tracking system to streamline and automate the staffing process. This system facilitates progress tracking of client requisitions, identifies available employees for reassignment, and interfaces with job boards such as Monster, LinkedIn, and Career Builder.

Continuous Improvement and Best Industry Practices: We actively innovate and strategize to adapt to changing landscapes in the staffing industry, ensuring we always provide best-in-class services to our clients.

Performance Monitoring: At the onset of each contract, we establish performance metrics with clients and track performance through mutually agreed automated metrics. Any deviations are immediately escalated for resolution.

Productivity Tools: We offer electronic suite tools to increase the efficiency of ordering, timekeeping, and reporting processes, providing analytics to identify areas for improvement and enhance contract efficiency.

Turnaround Time: Optimuss maintains a turnaround time of 24-48 hours per candidate, facilitated by our domain-specific recruiters and access to electronic resume bulletin boards and our candidate pool.

Resume Database and Domain-Specified Staffing Teams: Our extensive resume database comprises over 450,000 highly proficient candidates, enabling us to provide qualified resumes within 6 - 48 hours as per client requirements.

Sourcing Methodologies: Our sourcing methodologies are client tailored optimized with latest industry practices and years of experience which ensures a diverse pool of qualified candidates, leveraging industry experience, national-level relationships, and access to a comprehensive candidate database.

Replacement Process: We assure timely staff replacement in cases of unsatisfactory performance, disruptive behavior, ill health, or other reasons affecting assigned tasks.

Additional Benefits: Our best practices offer additional benefits to clients, including improved candidate quality, reduced cycle times, increased end-user satisfaction, consistent cost savings, impeccable legal compliance, and mitigation of co-employment risks.

Client Testimonials:

"Optimuss Inc. consistently demonstrates a commitment to excellence that is unparalleled. Their attention to detail, professionalism, and unwavering dedication to delivering the highest quality of service have not only met but exceeded our expectations. What sets Optimuss Inc. apart is their ability to listen attentively to our unique needs and tailor their solutions accordingly. They have a deep understanding of our industry and a remarkable knack for anticipating challenges before they arise, ensuring a seamless and efficient service every time."

- **Director of Human Resources**

"The results speak for themselves. Thanks to Optimuss Inc., we have not only achieved our goals but have consistently surpassed them. Their work has had a transformative impact on our operations, and we have seen a remarkable increase in efficiency, customer satisfaction, and overall success. Their team is not just a vendor; they are true partners who are responsive, communicative, and dedicated to our success. Every interaction with them is a positive and productive experience."

- **MSP Program Manager**

"I wholeheartedly recommend Optimuss Inc. to anyone seeking superior services. They are vendors of the highest integrity, skill, and dedication. It's rare to find a vendor that consistently goes above and beyond expectations, and Optimuss Inc. is, without a doubt, one of those exceptional companies. We look forward to continuing our partnership and achieving even greater heights together."

- **Procurement Director**