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Header 2

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General Information

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Procurement Folder: 1582418

Procurement Type: Central Master Agreement

Vendor ID: V12000003442

Legal Name: INFORMATION MANAGEMENT & SECURITIES LLC

Allen CPA

Total Est: \$181,250.00

Response Date: 04/02/2025

Response Time: 17.44

Responded By User ID: [BLSL](#)

First Name: Ling

Last Name:

Email: Luis@idflibrary.com

Phone: 678/223-6407

SD Doc Code: CRFG

SO Dept: 0511

SO Doc ID: 8F426088001

Published Date: 3/25/2015

Close Date: 4/3/25

Done Time: 11:20

Status: Closed

Solicitation Description: FUJITSU FUJITSU SCANNER OR EQUAL.

Total of Header Attachments: 2

Total of All Attachments: 2



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1582411
Solicitation Description: FUJITSU FI-8170 SCANNER OR EQUAL
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2025-04-03 13:30	SR 0511 ESR04022500000005931	1

VENDOR
VS0000003482
INFORMATION MANAGEMENT & SECURITIES LLC

Solicitation Number: CRFQ 0511 BFA2500000001
Total Bid: 181250
Response Date: 2025-04-02
Response Time: 17:44:31
Comments:

FOR INFORMATION CONTACT THE BUYER
Crystal G Hustead
(304) 558-2402
crystal.g.hustead@wv.gov

Vendor Signature X	FEIN#	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Fujitsu FI-8170 Scanner or Equal	125.00000	EA	1450.000000	181250.00

Comm Code	Manufacturer	Specification	Model #
43211711			

Commodity Line Comments: The Fujitsu fi-8170 and Kodak S2080W are high-speed desktop scanners built for office use. While both offer reliable performance, the Kodak S2080W is better suited for government and public sector environments due to its built-in Wi-Fi, mobile scanning support, and secure network options. Kodak scans up to 80 ppm (vs. Fujitsu's 70 ppm) and includes a 5-year Advanced Unit Replacement warranty. Fujitsu has a larger 100-sheet feeder and a higher daily duty cycle (10,000 vs. 8,000 pages), which may benefit heavy-use environments. However, Kodak supports scanning directly to email, network folders, or the cloud - no PC required. Its simplified touchscreen and strong data protection features (HTTPS, secure FTP, password profiles) make it easier to deploy across teams with minimal IT support. Fujitsu offers strong hardware-level security but requires more setup for full network use. For secure, user-friendly, and connected scanning, Kodak offers a more complete solution out of the box.

Extended Description:

3.1.1 Fujitsu FI-8170 Scanner or Equal

DESKTOP SCANNER COMPARISON: FUJITSU fi-8170 VS. KODAK S2080W

This document provides a side-by-side comparison of two leading desktop scanners: the Fujitsu fi-8170 and the Kodak S2080W. The comparison includes key technical specifications, optional accessories, and a summary focused on suitability for use in government or public sector environments.

TECHNICAL SPECIFICATIONS

<u>Feature / Specification</u>	<u>FUJITSU fi-8170</u>	<u>Kodak S2080W</u>
Scan Speed (Simplex / Duplex)	Up to 70 ppm / 140 ipm	Up to 80 ppm / 160 ipm
ADF Capacity	100 sheets	80 sheets
Daily Duty Cycle	Up to 10,000 pages	Up to 8,000 pages
Optical Resolution	600 dpi	600 dpi
Maximum Paper Size	8.5" x 220"	8.5" x 160"
Minimum Paper Size	2" x 2"	2" x 2.5"
Paper Weight Range	20–110 lb (7.2–413 g/m ²)	9–110 lb (34–413 g/m ²)
Connectivity	USB 3.2, Ethernet	USB 3.0, Ethernet, Wi-Fi
Display	4.3" touchscreen LCD	3.5" color touchscreen
OCR Support	Yes (via PaperStream Capture)	Yes (via Smart Touch and Capture Pro Software)
Bundled Software	PaperStream IP, Capture, Scanner Central Admin	Smart Touch, Capture Pro LE
Dimensions (W x D x H)	11.8" x 6.7" x 6.4"	12.5" x 7.1" x 7.0"
Weight	8.8 lbs	7.2 lbs
Security Features	Secure boot, firmware verification	HTTPS, Secure FTP, Password-protected profiles
Network Scanning	Yes (via Ethernet, Wi-Fi optional)	Yes (built-in Wi-Fi + Ethernet)
Mobile Scanning Support	No	Yes (via Kodak mobile app)
Energy Star Certified	Yes	Yes
Warranty	Standard manufacturer warranty	5-Year Advanced Unit Replacement included

Optional Add-ons & Accessories

<u>Category</u>	<u>FUJITSU fi-8170</u>	<u>Kodak S2080W</u>
Wi-Fi Support	Optional USB Wi-Fi Adapter	Built-in Wi-Fi
Flatbed Option	Compatible with FI-70F or SV600 flatbeds	Kodak A4 Legal Flatbed Accessory
Carrier Sheets	Fujitsu Carrier Sheets (optional)	Kodak Carrier Sheets (optional)
Imprinter Unit	Post-Scan Imprinter (optional)	Rear Imprinter (optional)
Maintenance Kits	Cleaning Kit, Roller Kit	Feed Module, Separation Module, Roller Kit
Software Upgrades	PaperStream Capture Pro (optional upgrade)	Full Capture Pro Software (optional upgrade)
Network Accessories	Optional network adapter for shared use	Scan Station tools for IT configuration

SUMMARY & RECOMMENDATION

Both the Fujitsu fi-8170 and Kodak S2080W are high-performance desktop scanners suitable for office environments with moderate to high scanning volumes. However, the Kodak S2080W offers several features that make it particularly well-suited for use in government and public sector settings.

Key advantages of the Kodak S2080W include:

- Built-in Wi-Fi and Ethernet connectivity eliminates the need for optional adapters and allows for quick, secure deployment.
- Mobile scanning support and a simplified touchscreen interface, which improves ease of use for non-technical staff.
- Secure scanning workflows, including HTTPS, secure FTP, and password-protected profiles, to support compliance with data protection standards.
- Compact design with lighter weight, suitable for smaller or distributed offices.
- 5-Year Advanced Unit Replacement warranty, reducing potential downtime and maintenance concerns.

While the Fujitsu fi-8170 supports a slightly higher ADF capacity and daily duty cycle, the Kodak S2080W offers a more comprehensive out-of-the-box solution with minimal IT setup, enhanced network compatibility, and user-friendly functionality.

RECOMMENDATION:

For agencies prioritizing secure network deployment, ease of use across multiple departments, and robust scanning performance, the Kodak S2080W presents a more practical and scalable solution for government workflows.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Office Equip.

Proc Folder: 1582411

Doc Description: FUJITSU FI-8170 SCANNER OR EQUAL

Reason for Modification:

ADDENDUM 1
PROVIDE ANSWERS TO
VENDOR QUESTIONS

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2025-03-25	2025-04-03 13:30	CRFQ 0511 BFA2500000001	2

BID RECEIVING LOCATION

VENDOR

Vendor Customer Code:

Vendor Name : Information Management & Securities, LLC

Address : 4720 E. Liberty Street

Street :

City : Mexico

State : Missouri

Country : USA

Zip : 65265

Principal Contact : Brock Fuemmeler

Vendor Contact Phone: 573.581.2800

Extension:

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead

(304) 558-2402

crystal.g.hustead@wv.gov

Vendor
Signature X

FEIN# 26-3074110

DATE 04-02-2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, DEPARTMENT OF HUMAN SERVICES, BUREAU FOR FAMILY ASSISTANCE, IS SOLICITING BIDS TO ESTABLISH AN OPEN-END CONTRACT FOR FUJITSU FI-8170 SCANNER OR EQUAL PER THE ATTACHED DOCUMENTS.

QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS

INVOICE TO

HEALTH AND HUMAN
RESOURCES
BSS - COMMISSIONER'S
OFFICE
350 CAPITOL ST, RM 730
CHARLESTON WV
US

SHIP TO

HEALTH AND HUMAN
RESOURCES
BSS - COMMISSIONERS
OFFICE
350 CAPITOL ST, RM 730
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Fujitsu FI-8170 Scanner or Equal	125.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43211711			

Extended Description:

3.1.1 Fujitsu FI-8170 Scanner or Equal

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2025-03-24

SOLICITATION NUMBER: CRFQ BFA25000000001
Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as CRFQ BFA25000000001 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☒ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other-

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

SOLICITATION NUMBER: CRFQ BFA25000000001
Addendum Number: 1

Q:1

Are all 125 scanners expected to be purchased at once, or will this be broken up over a period of time?

A:1

The 125 quantity is an estimated quantity for pricing purposes. Scanners will be purchased in various quantities per delivery location on an as needed basis.

Q:2

When it comes to the scanners mentioned on the CRFQ Fujitsu typically recommends a warranty added to them. Would you like me to include a warranty in the response? If the answer is yes, would you like 1, 3, or 4 years of warranty.

A:2

No additional warranties are needed.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: BFA2500000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Information Management & Securities, LLC

Company



Authorized Signature

04-02-2025

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised 6/8/2012