



The following documentation is an electronically-submitted vendor response to an advertised solicitation from the *West Virginia Purchasing Bulletin* within the Vendor Self-Service portal at ***wvOASIS.gov***. As part of the State of West Virginia's procurement process, and to maintain the transparency of the bid-opening process, this documentation submitted online is publicly posted by the West Virginia Purchasing Division at ***WVPurchasing.gov*** with any other vendor responses to this solicitation submitted to the Purchasing Division in hard copy format.

Monday 21

[Full View](#)

General Information

Contact	Default Values	Disclaimer	Declaration Information	Classification Request
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Procurement Folder: 1562411

Procurement Type: Central Master Agreement

Version ID: V58000048400

Legal Name: IT Devices Online

AllanDBA: IT Devices Online INC.

Total Bid: 529,000.00

Response Date: 04/03/2025

Response Time: 12:45

Responded By User ID: 224621119

Field Number: Adult:

Last Name:

Email: stat@revueulb.be

Phone: 474-630001

SD Doc Code: CFFQ

50 Dept: 05-1

SO Doc ID: BFA250069001

Published Date: 3/25/25

Close Date: 4/3/25

Close Time: 13:36

Status: Closed

Solicitation Description: FUJIFILM FLUOTE SCANNER OR EQUAL

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Solicitation Response

Proc Folder: 1582411
Solicitation Description: FUJITSU FI-8170 SCANNER OR EQUAL
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2025-04-03 13:30	SR 0511 ESR04032500000005986	1

VENDOR
VS0000046480
IT Devices Online

Solicitation Number: CRFQ 0511 BFA2500000001
Total Bid: 99000
Response Date: 2025-04-03
Response Time: 12:48:40
Comments: No additional Discounts

FOR INFORMATION CONTACT THE BUYER
Crystal G Hustead
(304) 558-2402
crystal.g.hustead@wv.gov

Vendor Signature X	FEIN#	DATE
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All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Fujitsu FI-8170 Scanner or Equal	125.00000	EA	792.000000	99000.00

Comm Code	Manufacturer	Specification	Model #
43211711			

Commodity Line Comments: B11B250201 - Epson WorkForce DS-870 Sheetfed Scanner - 600 dpi Optical - 30-bit Color - 30-bit Grayscale - 65 ppm (Mono) - 65 ppm (Color) - Duplex Scanning - USB

Notes:

1. Sales Tax, if any will be charged at the time of order

Extended Description:

3.1.1 Fujitsu FI-8170 Scanner or Equal



April 1st, 2025

State of WV Dept of Administration

Attn: Crystal Hustead, CRFQ-0511-BFA2500000001

Dear Crystal Hustead:

Attached please find our bid offer for CRFQ-0511-BFA2500000001; FUJITSU FI-8170 SCANNER OR EQUAL.

We hope the attached documentation is in order. Should you have any questions please reach out to **Ahad Ahmad Sales Manager (434) 424-0401** ahad@itdevicesonline.com.

Company name: IT Devices Online, Inc.

Address: 2121 N California Suite 290 Walnut Creek CA 94596

California Small Business Number: 2020324

Federal Tax ID#: 81-1975695

Seller's Permit#: 102936184

Thank you.

Sincerely,

Ahad Ahmad
Sales Manager
IT Devices Online, Inc.

a: 2121 North California Blvd., Suite 290 Walnut Creek, CA, 94596

p: +1-434-424-0401

e: www.itdevicesonline.com



Table of Contents:

- Attachment 1, Bid Document
- Attachment 2, Addendum 1
- Attachment 3, DS-870 vs Fujitsu Comparison Sheet
- Attachment 4, Epson DS-870 Brochure
- Attachment 5, ITDQ3179



- Attachment 1, Bid Document



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Office Equip.

Proc Folder: 1582411			Reason for Modification: ADDENDUM 1 PROVIDE ANSWERS TO VENDOR QUESTIONS
Doc Description: FUJITSU FI-8170 SCANNER OR EQUAL			
Proc Type: Central Master Agreement			
Date Issued	Solicitation Closes	Solicitation No	Version
2025-03-25	2025-04-03 13:30	CRFQ 0511 BFA2500000001	2

BID RECEIVING LOCATION

VENDOR

Vendor Customer Code:
Vendor Name : IT Devices ONline, Inc
Address : 2121 N Califonria Blvd, Suite 290
Street :
City : Walnut Creek
State : California **Country :** USA **Zip :** 94596
Principal Contact : Ahad Ahmad
Vendor Contact Phone: 434-424-0401 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead
(304) 558-2402
crystal.g.hustead@wv.gov

Vendor Signature X **FEIN#** 81-1975695 **DATE** 4/2/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION
THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, DEPARTMENT OF HUMAN SERVICES, BUREAU FOR FAMILY ASSISTANCE, IS SOLICITING BIDS TO ESTABLISH AN OPEN-END CONTRACT FOR FUJITSU FI-8170 SCANNER OR EQUAL PER THE ATTACHED DOCUMENTS.
QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS

INVOICE TO	SHIP TO
HEALTH AND HUMAN RESOURCES BSS - COMMISSIONER'S OFFICE 350 CAPITOL ST, RM 730 CHARLESTON WV US	HEALTH AND HUMAN RESOURCES BSS - COMMISSIONERS OFFICE 350 CAPITOL ST, RM 730 CHARLESTON WV US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Fujitsu FI-8170 Scanner or Equal	125.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43211711			

Extended Description:
3.1.1 Fujitsu FI-8170 Scanner or Equal

SCHEDULE OF EVENTS		
Line	Event	Event Date
1	VENDOR QUESTION DEADLINE	2025-03-24

	Document Phase	Document Description	Page 3
BFA2500000001	Final	FUJITSU FI-8170 SCANNER OR EQUAL	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions



- Attachment 2, Addendum 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Quote
Office Equipment

Proc Folder: 18211

Doc Description: FUJITSU FI-8100 SCANNER OR EQUAL

Reason for Modification:

ADDENDUM 1
PROVIDE ANSWERS TO
VENDOR QUESTIONS

Proc Type: Central Master Agreement

Date Issued	Solicitation Closes	Solicitation No	Version
2025-03-25	2025-04-03 10:00	CRF00511 BFA200000001	2

BID RECEIVING LOCATION

VENDOR

Vendor Customer Code:

Vendor Name : IT Devices Online, Inc

Address : 2121 N California Blvd, Suite 290

Street :

City : Walnut Creek

State : California

Country : USA

Zip : 94596

Principal Contact : Ahad Ahmad

Vendor Contact Phone: 434-424-0401

Extension:

FOR INFORMATION CONTACT THE BUYER

Crystal G Hustead

(304) 828-2002

crystal.g.hustead@wv.gov

Vendor
Signature X

FEIN# 81-1975695

DATE 4/1/2025

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

THE STATE OF WEST VIRGINIA PURCHASING DIVISION FOR THE AGENCY, DEPARTMENT OF HUMAN SERVICES, BUREAU FOR FAMILY ASSISTANCE, IS SOLICITING BIDS TO ESTABLISH AN OPEN-END CONTRACT FOR FUJITSU FI-8170 SCANNER OR EQUAL PER THE ATTACHED DOCUMENTS.

QUESTIONS REGARDING THE SOLICITATION MUST BE SUBMITTED IN WRITING TO CRYSTAL.G.HUSTEAD@WV.GOV PRIOR TO THE QUESTION PERIOD DEADLINE CONTAINED IN THE INSTRUCTIONS TO VENDORS SUBMITTING BIDS

INVOICE TO

HEALTH AND HUMAN
RESOURCES
BSS - COMMISSIONER'S
OFFICE
350 CAPITOL ST, RM 730
CHARLESTON WV
US

SHIP TO

HEALTH AND HUMAN
RESOURCES
BSS - COMMISSIONERS
OFFICE
350 CAPITOL ST, RM 730
CHARLESTON WV
US

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Fujitsu FI-8170 Scanner or Equal	125.00000	EA		

Comm Code	Manufacturer	Specification	Model #
43211711			

Extended Description:

3.1.1 Fujitsu FI-8170 Scanner or Equal

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	VENDOR QUESTION DEADLINE	2025-03-24

SOLICITATION NUMBER: CRFQ BFA25000000001
Addendum Number: 1

The purpose of this addendum is to modify the solicitation identified as CRFQ BFA25000000001 ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☒ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☐ Other-

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

SOLICITATION NUMBER: CRFQ BFA25000000001
Addendum Number: 1

Q:1

Are all 125 scanners expected to be purchased at once, or will this be broken up over a period of time?

A:1

The 125 quantity is an estimated quantity for pricing purposes. Scanners will be purchased in various quantities per delivery location on an as needed basis.

Q:2

When it comes to the scanners mentioned on the CRFQ Fujitsu typically recommends a warranty added to them. Would you like me to include a warranty in the response? If the answer is yes, would you like 1, 3, or 4 years of warranty.

A:2

No additional warranties are needed.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: BFA2500000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

IT Devices Online, Inc

Company

Authorized Signature

4/2/2025

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.

Revised ☐ 8/2012



- Attachment 3, DS-870 vs Fujitsu Comparison Sheet

EPSON

DS-870

vs. Fujitsu fi-8170, fi-7160, Canon imageFORMULA
DR-M260

EXPORT | TOP

**Make More Money**Rich Margin | Up to \$150 SPIFF
10% Deal Registration**3-Year Limited Warranty**Next business day replacement¹
Free shipping both ways**Try One Free**For Qualifying Organizations¹

	Epson DS-870	Fujitsu fi-8170	Fujitsu fi-7160	Canon DR-M260
MSRP	\$1099	\$1348	\$1195	\$1195
Optical Resolution	600 dpi	600 dpi	600 dpi	600 dpi
Sensor/Light	CIS/LED	CIS/LED	CCD/LED	CIS/LED
Scan Speed	65 PPM / 130 IPM¹	70 PPM / 140 IPM	60 PPM / 120 IPM	60 PPM / 120 IPM
Duty Cycle	7,000 pages²	10,000 pages	4,000 pages	7,500 pages
ADF Capacity	100 sheets	100 sheets	80 sheets	80 sheets
LCD	Color	Color	Mono	Mono
Long Paper Scanning	240"	240"	220"	—
OS Support	Windows, Mac	Windows, Mac, Linux	Windows	Windows
Connectivity	USB 3.0 / Wi-Fi	USB 3.0 / LAN	USB 3.0	USB 3.0
Drivers	TWAIN, ISIS	TWAIN, ISIS, SANE	TWAIN, ISIS	TWAIN, ISIS
Warranty	3 Year, Advanced Exchange³	1 Year, Advanced Exchange	1 Year, Advanced Exchange	5 year

Epson and competitor information based on manufacturer's specifications and pricing as of July 2022. **1** | Based on letter-sized scans at 300 dpi in Black-and-White, Grayscale or Color Mode. **2** | Peak daily duty cycle is the highest recommended number of scanned sheets per day. For best results, do not exceed the peak daily duty cycle. Calculations based on a scanning speed of 65 ppm and an assumed daily use time. **3** | For more information, go to www.epson.com/3yearsadvancedexchange.

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EPSON
EXCEED YOUR VISION



- Attachment 4, Epson DS-870 Brochure

Epson® DS-870

Color Duplex Workgroup Document Scanner

Scanners

Documents

Fast scans
Up to 65 ppm/130 ipm¹



Fast, reliable, robust desktop scanner for busy workgroups.

Fast scan speeds, from a leader in image capturing technology — up to 65 ppm/130 ipm¹; single-pass duplex scanning

High-volume batch scanning — a 100-page Automatic Document Feeder handles even the biggest jobs; offers a peak daily duty cycle of up to 7,000 sheets²

Reliable, with industry-leading service and support — 3-year limited warranty with Advance Exchange program, including free Next-Business-Day shipping³

Seamless compatibility with document management systems — includes TWAIN and ISIS® drivers for easy integration with existing software

Easy, intuitive scanning — color LCD display and convenient buttons offer easy access to user-defined jobs, settings, modes and maintenance

Versatile paper handling — scan mixed stacks of business and ID cards, single sheets, long documents, and folded pages up to 11" x 17" (carrier sheet required for folded oversized pages, sold separately)

Advanced paper feed technology — includes a Slow Speed Mode for delicate sheets; Double-feed Detection and Paper Protection prevent misfeeds

Powerful software with OCR — use the included Epson Document Capture software to create searchable PDFs, or scan to online storage accounts like Evernote®, SharePoint® and Google Drive™⁴

PC and Mac® compatible — supports Windows® and Mac® operating systems

Expanded versatility — choose from the optional Network Interface Unit to share the scanner across a network or optional Flatbed Dock to connect to a compatible Epson photo scanner for scanning photos, passports, or bound materials⁵ (both sold separately)

Specifications

Type Sheet-fed, 1-pass, duplex color scanner
Sensor Color CIS
Optical Resolution 600 dpi
Output Resolution 50 to 1200 dpi
Max. Interpolation Resolution 1200 dpi
Effective Pixels 5100 x 9300 pixels
Color and Grayscale Scan Mode (Bit Depth)
 30-bit internal/24-bit external
Monochrome Scan Mode (Bit Depth) Input 10-bit/
 Output 8-bit
Scan Speed (Letter Size)¹ 65 ppm/130 ipm: 200 and 300
 dpi Black-and-White, Color, Gray; 16 ppm/32 ipm: 400 and
 600 dpi Black-and-White, Gray, Color
Reliability Peak daily duty cycle²: 7,000 sheets;
 Consumables (roller assembly kit): 200,000 pages
Automatic Document Feeder Capacity 100 sheets
Paper Size Minimum: 2" x 2"; Maximum: 8.5" x 240" at 200
 dpi; Maximum: 8.5" x 215" at 300 dpi
Paper Weight 27 – 413 g/m²
Card Thickness Maximum: less than 1.24 mm with emboss
Controls Front panel LCD with push buttons for operation
Light Source 3-color RGB LED
Connectivity SuperSpeed USB 3.0

System Requirements

Windows 10, Windows 8/8.1, Windows 7
 Mac OS X® 10.6.x – macOS® 10.14.x
 Software requires Internet connection for download and
 installation

General

Environmental Conditions
 Temperature (Operating): 41 ° to 95 °F (5 ° to 35 °C)
 Humidity: 15 – 80% (no condensation)

Power Requirements
 AC Adapter Input Voltage: 100 – 240 VAC
 Output from AC Adapter: 24 V DC-Rated
 Current: 2 A
 Frequency: 50 – 60 Hz

Power Consumption

Operation: 18 W
 Ready: 8.5 W
 Sleep: 1.4 W
 Off: 0.1 W

Warranty 3-year limited warranty³ in the U.S. and Canada

Country of Origin Indonesia

Weight and Dimensions (W x D x H)

Product only: 7.9 lb, 11.6" x 8.3" x 8.5"

Other Features Rigid plastic ID card scanning (including
 embossed cards), business card scanning, oversized folded
 document scanning with optional carrier sheet, Ultrasonic
 Double-feed Detection, unit security lock (Kensington type)

Software Included

Epson Scan 2, Document Capture
Driver Support TWAIN, ISIS

Eco Features

RoHS compliant
 Recyclable product⁶
 Epson America, Inc. is a SmartWay® Transport Partner⁷

What's in the Box

Epson DS-870, Start Here poster, SuperSpeed USB 3.0 cable,
 AC adapter with power cable

Ordering Information

Epson DS-870	B11B250201
Roller Assembly Kit	B12B819031
Carrier Sheets (5)	B12B819051
Cleaning Kit	B12B819291
Network Interface Unit	B12B808441
3-year Extended Service Plan	EPPMSCANEX1

¹ Based on letter-sized scans at 300 dpi in Black-and-White, Grayscale or Color Mode. | ² Peak daily duty cycle is the highest recommended number of scanned sheets per day. For best results, do not exceed the peak daily duty cycle. Calculations based on a scanning speed of 65 ppm and an assumed daily use time. | ³ For more information, go to www.epson.com/3yearsscannerwarranty. Subject to limited warranty terms and conditions. Expedited shipping not available in all areas. Road Service orders must be in by 3 p.m. Eastern Time for Next-Business-Day delivery. | ⁴ With Epson Document Capture software installed on the connected Windows PC or Mac. Internet connection is required. | ⁵ Compatible with Epson Perfection® V19 or Epson Perfection V39 flatbed photo scanners, sold separately. | ⁶ For convenient and reasonable recycling options, visit www.epson.com/recycle | ⁷ SmartWay is an innovative partnership of the U.S. Environmental Protection Agency that reduces greenhouse gases and other air pollutants and improves fuel efficiency.

See the latest innovations from Epson Business Solutions at www.epson.com/forbusiness

Better Products for a Better Future™
eco.epson.com



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Epson Canada Limited
 185 Renfrew Drive, Markham, Ontario L3R 6G3

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Contact:



- Attachment 5, ITDQ3179



IT Devices Online, Inc.
2121 N California Blvd, Suite 290
Walnut Creek CA 94596
Ph: (434) 424-0410
www.itdevicesonline.com
ahad@itdevicesonline.com

QUOTE

Quote # ITDQ3179

Date 04/02/25

Sales Rep. Ahad Ahmad

Quote To:

**West Virginia Department of
Crystal Hustead**

2019 Washington Street, East
Charleston, WV 25305

(304) 558-2402

crystal.g.hustead@wv.gov



Qty	Part Number	Description	Unit Price	Ext. Price
125	B11B250201	Epson WorkForce DS-870 Sheetfed Scanner - 600 dpi Optical - 30-bit Color - 30-bit Grayscale - 65 ppm (Mono) - 65 ppm (Color) - Duplex Scanning - USB	\$792.00	\$99,000.00
			SubTotal	\$99,000.00
			Sales Tax	\$0.00
			Shipping	\$0.00
			Total	\$99,000.00

Notes:

1. Sales Tax, if any will be charged at the time of order.

FOB : Destination
Ship Date : 7-10 DAYS ARO
Quote Valid Until : 30 DAYS unless otherwise specified



End of Offer

a: 2121 North California Blvd., Suite 290 Walnut Creek, CA, 94596
p: +1-434-424-0401
e: www.itdevicesonline.com