



Blocksi

**Prepared for State of West Virginia, Department of Administration
Purchasing Division
Request for Information: Internet Filtering: #1478909**

Prepared By:

Blocksi, Inc.
228 Hamilton Avenue, Floor 3
Palo Alto, CA
94301
877-693-4822 (P/F)

Paul Schiltgen
Director of Partnerships
770-685-7055
paschiltgen@blocksi.net

August 15th, 2024

RECEIVED

2024 AUG 15 AM 10: 06

WV PURCHASING
DIVISION

Table of Contents

<u>Blocksi, Inc. Company Profile</u>	3-4
<u>3.2 Specific Questions</u>	5
<u>3.2.1 Does the product work in an off-domain network environment? Must work without an active directory.</u>	5
<u>3.2.2 Can you provide services to a minimum of 170 library sites that are direct internet access (DIA) via various internet service providers (ISPs) (No Domain)?</u>	5
<u>3.2.3 Can the product add and remove library sites if needed?</u>	5
<u>3.2.4 Can the product serve a minimum of 1,600 users?</u>	5
<u>3.2.5 Does the product require installation of client software and or hardware?</u>	5
<u>3.2.6 Can the product be disabled by an authorized administrator for bona fide research purposes (i.e. assigned bypass codes for each library)?</u>	5
<u>3.2.7 Can the product manage filtering policies/create customized policies from an interface/managed dashboard, across all users, regardless of device, operating system, or browser?</u>	5
<u>3.2.8 Does the product comply with the Federal Communication Commission's Children's Internet Protection Act?</u>	6
<u>3.2.9 Does the product adhere to Security Standards such as but not limited to the National Institute of Standards and Technology (NIST) Security Framework?</u>	6
<u>3.2.10 Is Maintenance and Support included?</u>	7
<u>3.2.11 Must provide the ability to temporarily allow sites or to whitelist sites</u>	7
<u>3.2.12 Must provide reporting on web filtering statistics per site</u>	8
<u>3.3. Documents Being Sought</u>	9
<u>3.3.1 Provide URL Filtering Categories.</u>	9
<u>3.3.2 References.</u>	10
<u>3.3.3 Product Demonstration.</u>	10
<u>3.3.4 Provide Pricing Strategy for the product.</u>	10
<u>3.3.5 Provide installation and configuration strategy.</u>	11-13
<u>Additional Documents</u>	14-27



Blocksi, Inc. Company Profile

Blocksi, Inc. was founded in 2011, having its HQ in Palo Alto, CA, is dedicated to providing an innovative, granular and powerful cloud content filtering solutions for both on and off premise, classroom screen management/monitoring system with big data content analysis, AI powered proprietary Student Safety and Student Well Being with 24/7/365 expert Human review and **DNS Filtering** for Chromebooks, Windows OS, iOS and macOS devices.

Blocksi Inc.
228 Hamilton Avenue, 3rd floor
Palo Alto, CA 94301
(877) 693-4822 Phone

The Blocksi Manager Education Everywhere solution serves over 3 million users and is being used across major school districts in the US and overseas. Blocksi is a scalable, pure cloud content filtering, classroom management, device inventory with anti-theft solution and early alert warning detection for Student Safety and **DNS policy creation**.

Blocksi, Inc. is the sole provider/manufacture of Blocksi Manager Education Everywhere all-in-one solution.

2011: Founded, Privately Owned

2012: First Cloud based web/content filtering for Google Chrome and other browsers

2014: Blocksi Manager Web/YouTube filtering for Google Apps and Home DNS filtering

2015: Formed as Blocksi LLC in Palo Alto, CA, and introduced the Blocksi Manager Parent Dashboard.

2016: Classroom Management Dashboard, and Principal (Delegate) Dashboard

2016-2017: Proprietary AI Technology for Student safety across Gmail, and Anti-theft and Device Inventory

2019: Converted to a California corporation in January 2019 as Blocksi, Inc.

2021: 24/7/365 Human Review for Student Safety

2022: iOS and macOS filtering

2023: Enhanced reporting & Device Management, Outlook Student Alerting, AI Assistant

2024: 24/7/365 Call Alerts and Emergency Contacts, AI Quiz Copilot, AI-Powered Image Filter for Real-Time Image Blurring, Mass Violence Alert indicator



Blocksi Manager Education Everywhere is hardware free, non-proxy based, fully distributed in the cloud all in one solution helping Institutions maintain CIPA compliance for filtering on and off premise for Chromebooks, iOS, Windows and MacOS.

Blocksi Manager Education Everywhere features an Administrator, Teacher, Parent, Principal (Delegate), Student Safety with 24/7/365 Human Review and **DNS Dashboards**.

Blocksi, Inc. is fully qualified and responsible to adhere to the requirements and scope specified within this RFI. Blocksi, Inc's response will be most advantageous and in the interest of the State of West Virginia. **Blocksi DNS** will benefit the Division by its ease of use to scan Domain Name System (DNS) requests and take appropriate action (allow or deny access) based upon permissions as determined by the client.

- Web Based
- Works in off-domain network using Public IP Address
- Customized Policy Creation
- CIPA Compliant
- SOC2 Type1 Compliant
- Robust Analytics and Logs
- 86 URL Filtering Categories
- Mature Support and Training and Onboarding Program
- Helpful Customer Success Team for easy installation and setup



3.2 Specific Questions

3.2.1 Does the product work in an off-domain network environment? Must work without an active directory.

Yes, it applies using the Public IP Address of the site/building that needs to be filtered without the need for Active Directory.

3.2.2 Can you provide services to a minimum of 170 library sites that are direct internet access (DIA) via various internet service providers (ISPs) (No Domain)?

Yes, Blocks i can provide services in this manner. Blocks i is a cloud based solution that does not require any onsite installation or work unless requested by the customer.

3.2.3 Can the product add and remove library sites if needed?

Yes, Blocks i can fully support all your locations or designated sites you choose.

3.2.4 Can the product serve a minimum of 1,600 users?

Yes, Blocks i can support all your users or designated users you choose.

3.2.5 Does the product require installation of client software and or hardware?

No, the Blocks i Admin dashboard is web-based and does not require installation.

3.2.6 Can the product be disabled by an authorized administrator for bona fide research purposes (i.e. assigned bypass codes for each library)?

Yes, authorized users have the ability to apply a "None" policy to the DNS filtering.

3.2.7 Can the product manage filtering policies/create customized policies from an interface/managed dashboard, across all users, regardless of device, operating system, or browser?

Yes, the policies are managed from the main Blocks i Admin Dashboard. One dashboard



3.2.8 Does the product comply with the Federal Communication Commission's Children's Internet Protection Act?

Yes. Blocks i complies with legal requirements for Children's Internet Protection Act (CIPA). Blocks i ensures data privacy by implementing role-based access controls, with strict permissions set by role, in compliance with privacy laws.

3.2.9 Does the product adhere to Security Standards such as but not limited to the National Institute of Standards and Technology (NIST) Security Framework?

Yes. Blocks i is SOC2 type 1 compliant and holds 27001 ISO certifications for the security of the organization and data.

Certification: **SOC 2 Type 1**

Description: Blocks i has undergone a Service Organization Control (SOC 2) examination resulting in a report stating that Blocks i has designed and implemented controls to meet the criteria for the security principle set forth in Trusted Services Criteria over its Blocks i's BMEE solution – a SaaS application used by academies and schools for classroom management and student safety. The engagement was performed by Deloitte & Associates.

Year Awarded: 2023

Link to website:

<https://www.blocks i.net/blocks i-news/blocks i-announces-completion-of-soc-2-type-1-report/>



3.2.10 Is Maintenance and Support included?

Yes, maintenance and support is included. Blocks i is a pure cloud based system that can be deployed remotely. A Blocks i Systems Engineer will be dedicated to the Division during the first year 2024-2025 for all related technical questions and support. A Customer Success Manager (CSM) is dedicated to the customer to make sure that the customer voice is heard within Blocks i organization up to the CEO and to guarantee the highest quality in customer experience when using Blocks i.

Blocks i has a proven track record of delivering projects within a customers time constraints and project budget.

- Support Hours and Channels of Communication
 - Hours: 6:00 AM EST to 8 PM EST
 - SLAs: <https://blocks i.net/sla.php>
 - Freshdesk: <https://support.blocks i.net>
 - Live Chat: <https://blocks i.net>
 - Toll free number: (877) 693-4822
- Email: support@blocks i.net
- Training
 - Virtual and/or Onsite Training
 - In app Documentation
- Software updates and Release notes
- Custom Development and Feature Requests
- Dedicated Customer Success Manager

TRAINING: All Training will be done remotely and can be scheduled with your Dedicated Customer Support Representative directly, or the Request for Professional Development Form can be filled out:

<https://docs.google.com/forms/d/e/1FAIpQLSdeOHYM2I--wOHZ2o1eQV3JCicEeFuhKXtgw7BPFJckhSYIIQ/viewform> to schedule a future PD.

Onsite Training is available for an additional cost.

3.2.11 Must provide the ability to temporarily allow sites or to whitelist sites.

Yes, we can set an exception list that would temporarily whitelist websites until it is removed from the list. We can also set specific filters for DNS policies for certain time periods.



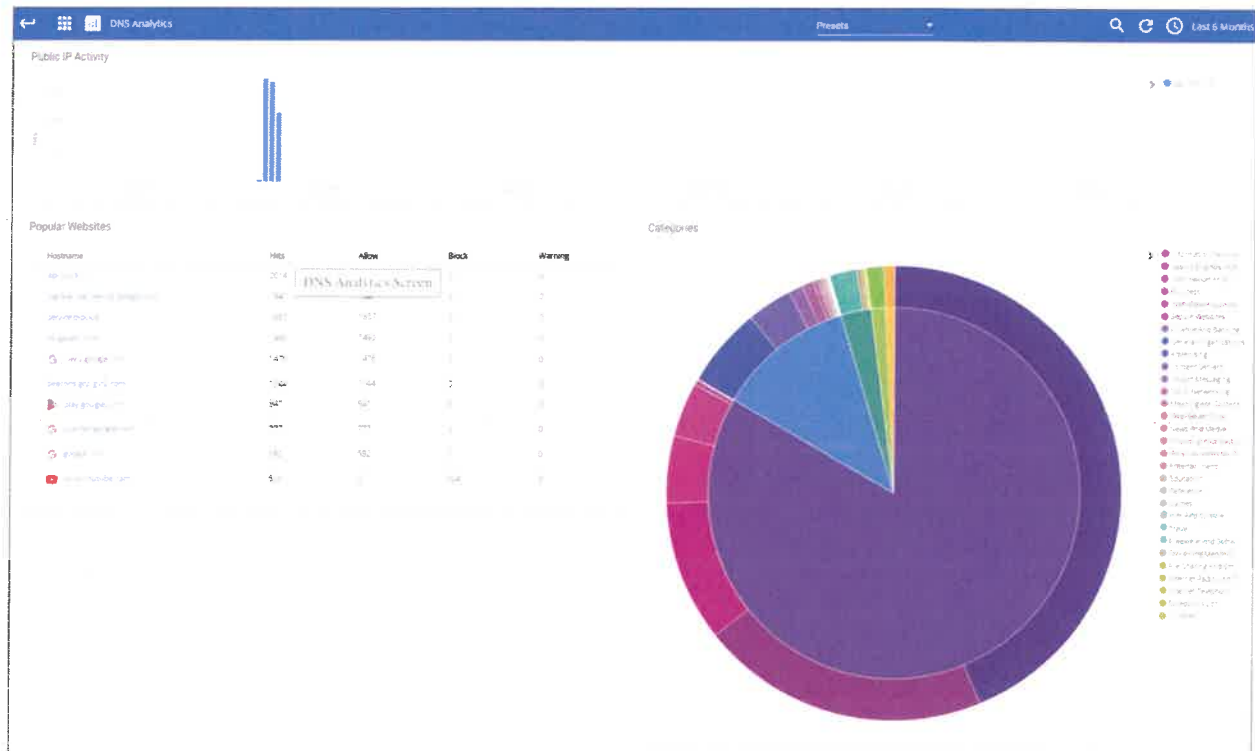
3.2.12 Must provide reporting on web filtering statistics per site.

Yes, Blocksxi provide DNS analytics & logs

The DNS analytics screen gives you valuable information about the following:

- **Public IP Activity:** Shows activity from that specific IP. Or multiple IPs that are using DNS.
- **Popular Websites:** Gives the number of times the most popular websites were visited, including whether they were allowed, blocked, or provided a warning. You can click each website name to go to that website. You can also click the blue document icon to the left of the website name to add the URL to the exception list.
- **DNS Categories:** Uses a pie chart to show the categories of the websites being filtered by DNS that were visited during the selected timeframe. Hover your mouse cursor over each color to see the website category and the percentage of the overall category usage. You can click each category to see the websites for that category.

DNS Analytics



3.3. Documents Being Sought

3.3.1 Provide URL Filtering Categories.

Yes, Blocks i provides URL filtering categories. Category-based filtering takes a broader approach to content management by categorizing websites into predefined groups based on their content or purpose. Instead of targeting specific keywords, this method blocks entire categories of websites deemed inappropriate.

One of the key benefits of category-based filtering is enforcing policies and restrictions on many devices in seconds. For example, Blocks i enables you to choose between more than 80 categories, allowing multi-layered filtering alongside other filtering options.

Based on most common online activities, the categories are **Security, Unethical, and Adult/Mature Content**, joined by custom-made categories. Some of these also contain content from social media platforms and similar platforms commonly used. This streamlined approach can save time and resources while still effectively managing and filtering online activity.

Edit Blocks i - Default Category Filter

Web Filter Blocks i - Default Category Filter

Security Risk	⊘ Blocked
Unethical	⊘ Blocked
Adult/Mature Content	⊘ Blocked
Bandwidth Consuming	⌘ Custom
Business	✓ Allowed
Personal	⌘ Custom
Unrated	✓ Allowed
Custom	✓ Allowed



3.3.2 References.

Roswell Independent School District
300. N. Kentucky Ave.
Roswell, NM
88201
Royce Braggs
Director of Technology
rbraggs@risd.k12.nm.us
575-627-2502

Woodland Joint Unified School District
435 Sixth Street
Woodland CA
95695
Todd Freer
Network Engineer
todd.freer@wjusd.org
530-406-3103

Monte Vista School District
345 East Prospect Avenue
Monte Vista, CO
81144
Charles Losee
Director of Technology
charlesdl@monte.k12.co.us
(719) 852-7721

3.3.3 Product Demonstration.

Blocksi can provide the Technology team a demonstration of the product and also provide a test environment as required to help with your decision.

3.3.4 Provide Pricing Strategy for the product.

Blocksi, Inc. provides pricing on a per license basis. We have provided pricing based upon the requested 1,600 license total. This provides a license for 12 months including Customer Support. A 5% annual increase will be added upon the 12 month anniversary and renewal quote.



3.3.5 Provide installation and configuration strategy.

Blocksi is a pure cloud based system that can be deployed remotely. A Blocksi Systems Engineer will be dedicated to the Department during the first year 2024-2025 for all related technical questions and support. A Customer Success Manager (CSM) is dedicated to the customer to make sure that the customer voice is heard within Blocksi organization up to the CEO and to guarantee the highest quality in customer experience when using Blocksi.

To add a DNS-filtered IP Address:

1. Sign in to the Blocksi Admin Dashboard using your Google Admin or Microsoft credentials.
2. Click Organizations and Entities from the Main Menu and then click DNS Filtered IP Addresses from its sub-menu. The Public IP Addresses screen appears.

DNS Filtered IP Addresses Screen



IP addresses	DNS Policy
85.58.12.158	none
124.145.14.17	none
174.82.51.114	none
70.114.76.64	none

3. Type the IP address in the Enter Public IP Address text box.
4. Click Add IP Address +. The new IP address appears in the list below.
5. Select the appropriate DNS policy from the drop-down list to the right. The address and its policy are saved automatically when you leave the screen.

To create a DNS policy

1. Sign in to the Blocksi Admin Dashboard using your Google Admin or Microsoft credentials.
2. Click Content Filtering from the Main Menu and then click Policies from its sub-menu. The Policies screen appears.



3. Type the name of the policy in the Enter policy name text field.
4. Select DNS from the Choose policy type drop-down list.
5. Click Create Policy +. The following window opens. DNS Policy Window

6. Type the name of the policy in the Time period name text box and click the blue plus sign. The following fields are added to the window.

DNS Policy Time Periods

7. Select the appropriate filters you want to add to the selected policy from the drop-down lists. If you do not want to add a specific custom filter for a specific filter category, select None.
8. Type the URL in the Access Denied Page text box if you want to direct students to a specific URL (e.g., your district's web page) when access to a website is denied. If you activate Access Requests, then the default access denied page is used. If you do not have a specific URL redirect you can leave this text box blank and it will display the standard Blocks! Access Denied page when a blocked page is accessed.
9. Indicate the color for the time span on the chart.
10. Indicate whether to turn on SafeSearch for this policy.



11. Select the times in the grid at which you want this policy to be active. You can click the box for the desired hour and day, or you can press and hold the left mouse button and drag across a range of hours and days. Release the mouse button when you have finished.
12. Click Save Changes. The new policy appears in the Policy Table.





Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Information
Info Technology

Proc Folder: 1478909

Doc Description: Internet Filtering

Reason for Modification:

Proc Type: Request for Information

Date Issued	Solicitation Closes	Solicitation No	Version
2024-08-01	2024-08-15 13:30	CRFI 0432 DCH2500000001	1

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000046700

Vendor Name : Blocksi, Inc.

Address : 228 Hamilton Avenue, 3rd floor

Street :

City : Palo Alto

State : CA **Country :** United States **Zip :** 94301

Principal Contact : Paul Schiltgen

Vendor Contact Phone: 770-685-7055 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell
304-558-2063
larry.d.mcdonnell@wv.gov

**Vendor
Signature X**

FEIN# 61-1755357

DATE 8-13-2024

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The State of West Virginia Purchasing Division, is issuing a Request for Information to all vendors that have a desire to provide the West Virginia Department of Arts, Culture, and History, Library Section with information about internet filtering. This RFI is intended to provide the Agency with information necessary to plan and develop specifications for a future procurement.

Questions regarding the solicitation must be submitted in writing to Larry.D.McDonnell@wv.gov prior to the question period deadline

ELECTRONIC RESPONSES ARE PROHIBITED FOR THIS SOLICITATION

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Internet Filtering	1600	1	\$10.00	\$16,000

Comm Code	Manufacturer	Specification	Model #
81112200	Blocksi	Blocksi Cloud DNS	Blocksi Cloud DNS service

Extended Description:

See attached documentation for further details.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Vendor questions due by 2:00PM EST/EDT	2024-08-08

Request for Information
West Virginia Department of Arts, Culture, and History, Library Section
CRFI DCH25*01

TABLE OF CONTENTS

- A. Table of Contents**
- B. Section 1: General Information and Instructions**
- C. Section 2: Instructions to Vendors Submitting Information**
- D. Section 3: Information Being Sought**
- E. Section 4: Vendor Response**

SECTION 1: GENERAL INFORMATION

1.1. Introduction:

The West Virginia Purchasing Division (“Purchasing Division”) is issuing this Request for Information (RFI), on behalf of the Library Section of the Department of Arts, Culture, and History to all vendors that have a desire to provide information about internet filtering. This RFI is intended to provide the Agency with information necessary to plan and develop specifications for a future procurement.

1.2. Schedule of Events:

RFI Released to Public	See wvOASIS.
Vendor’s Written Questions Submission Deadline	08/08/24 by 2:00PM EST/EDT
RFI Opening Date	08/15/24 at 1:30PM EST/EDT

SECTION 2: INSTRUCTIONS TO VENDORS SUBMITTING INFORMATION

2.1. REVIEW DOCUMENTS THOROUGHLY: This form contains a request for information that may lead to a future procurement. Please read these instructions and all documents attached in their entirety.

2.2. NOT A CONTRACT DOCUMENT: Vendors must understand that this RFI is for information gathering purposes only, and a response to this RFI does not generate a contractual obligation on the part of the State to purchase any commodity or service.

2.3. VENDOR QUESTION DEADLINE: Vendors may submit questions relating to this RFI to the Purchasing Division. Questions must be submitted in writing. All questions must be submitted on or before the date listed below and to the address listed below in order to be considered. A written response will be published in an RFI addendum if a response is possible and appropriate. Non-written discussions, conversations, or questions and answers regarding this RFI are preliminary in nature and are nonbinding. Submitted emails should have the RFI number in the subject line.

Submit Questions to: Larry D. McDonnell, Senior Buyer

Email: larry.d.mcdonnell@wv.gov

Submission Deadline: August 08, 2024 by 2:00PM EST/EDT

Request for Information

West Virginia Department of Arts, Culture, and History, Library Section

CRFI DCH25*01

2.4. YOUR SUBMISSION IS A PUBLIC DOCUMENT: Vendor's entire response to the RFI and any correspondence relating thereto are public documents. As public documents, they will be disclosed to the public following the RFI opening as required by the competitive bidding laws of West Virginia Code §§ 5A-3-1 et seq., and the Freedom of Information Act West Virginia Code §§ 29B-1-1 et seq.

DO NOT SUBMIT MATERIAL YOU CONSIDER TO BE CONFIDENTIAL, A TRADE SECRET, OR OTHERWISE NOT SUBJECT TO PUBLIC DISCLOSURE.

Submission of any document to the State constitutes your explicit consent to the subsequent public disclosure of the document. The Purchasing Division will disclose any document labeled "confidential," "proprietary," "trade secret," "private," or labeled with any other claim against public disclosure of the documents, to include any "trade secrets" as defined by West Virginia Code § 47-22-1 et seq. All submissions are subject to public disclosure without notice.

SECTION 3: INFORMATION BEING SOUGHT

3.1. General Information Being Sought

- 3.1.1.** The Library Section of the WV Department of Arts, Culture and History is seeking services that will be used to scan Domain Name System (DNS) requests and take appropriate action (allow or deny access) based on permissions as determined by the client.

3.2. Specific Questions

- 3.2.1.** Does the product work in an off-domain network environment? Must work without an active directory.
- 3.2.2.** Can you provide services to a minimum of 170 library sites that are direct internet access (DIA) via various internet service providers (ISPs) (No Domain)?
- 3.2.3.** Can the product add and remove library sites if needed?
- 3.2.4.** Can the product serve a minimum of 1,600 users?
- 3.2.5.** Does the product require installation of client software and or hardware?
- 3.2.6.** Can the product be disabled by an authorized administrator for bona fide research purposes (i.e. assigned bypass codes for each library)?
- 3.2.7.** Can the product manage filtering policies/create customized policies from an interface/managed dashboard, across all users, regardless of device, operating system, or browser?
- 3.2.8.** Does the product comply with the Federal Communication Commission's Children's Internet Protection Act?
- 3.2.9.** Does the product adhere to Security Standards such as but not limited to the National Institute of Standards and Technology (NIST) Security Framework?
- 3.2.10.** Is Maintenance and Support included?
- 3.2.11.** Must provide the ability to temporarily allow sites or to whitelist sites.
- 3.2.12.** Must provide reporting on web filtering statistics per site.

Request for Information

West Virginia Department of Arts, Culture, and History, Library Section

CRFI DCH25*01

3.3. Documents Being Sought

- 3.3.1. Provide URL Filtering Categories.
- 3.3.2. References.
- 3.3.3. Product Demonstration.
- 3.3.4. Provide Pricing Strategy for the product.
- 3.3.5. Provide installation and configuration strategy.

SECTION 4: VENDOR RESPONSE

4.1. Incurring Cost: Neither the State nor any of its employees or officers shall be held liable for any expenses incurred by any Vendor responding to this RFI, including but not limited to preparation, delivery, samples, or travel.

4.2. Proposal Format: Vendors should provide responses in the format listed below:

4.2.1. Title Page: State the RFI subject, number, Vendor's name, business address, telephone number, fax number, name of contact person, email address, and Vendor signature and date.

4.2.2. Table of Contents: Clearly identify the material by section and page number.

4.2.3. Response Reference: Vendor's response should clearly reference how the information provided applies to the RFI request. For example, listing the RFI number and restating the RFI request as a header in the proposal would be considered a clear reference.

4.2.4. Responses: All responses must be submitted to the Purchasing Division **prior** to the date and time stipulated in the RFI as the opening date. All submissions must be in accordance with the provisions listed in Section 2: Instructions to Vendors Submitting Information.

By signing below, I certify that I have reviewed this Request for Information in its entirety; understand the requirements, terms and conditions, and other information contained herein; that I am submitting this information for review and consideration;

Blocksi, Inc.

(Company)

Paul Schiltgen, Director of Channel Sales and Partnerships

(Representative Name, Title)

770-685-7055 / 877 693 4822

(Contact Phone/Fax Number)

8-13-2024

(Date)



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Information
Info Technology

Proc Folder: 1478909

Doc Description: Internet Filtering

Reason for Modification:

Addendum No. 1

Proc Type: Request for Information

Date Issued	Solicitation Closes	Solicitation No	Version
2024-08-09	2024-08-15 13:30	CRFI 0432 DCH2500000001	2

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000046700

Vendor Name : Blocksi, Inc.

Address : 228 Hamilton Avenue, 3rd floor

Street : 228 Hamilton Avenue, 3rd floor

City : Palo Alto

State : CA Country : United States Zip : 94301

Principal Contact : Paul Schiltgen

Vendor Contact Phone: 770-685-7055 Extension:

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell
304-558-2063
larry.d.mcdonnell@wv.gov

Vendor
Signature X

FEIN# 61-1755357

DATE 8-13-2024

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

Addendum No. 1

1. Provide responses to vendor questions. See Attachment A.
2. The bid opening date and time remain on 08/15/2024 at 1:30 pm.
3. ***ELECTRONIC RESPONSES ARE PROHIBITED FOR THIS SOLICITATION. SEE ATTACHMENT A FOR PROPOSAL/BID SUBMISSION ***

No other changes.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Internet Filtering	1600	1	\$10.00	\$16,000

Comm Code	Manufacturer	Specification	Model #
81112200	Blocksi	Blocksi Cloud DNS	Blocksi Cloud DNS service

Extended Description:

See attached documentation for further details.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Vendor questions due by 2:00PM EST/EDT	2024-08-08

SOLICITATION NUMBER: CRFI DCH2500000001

Addendum Number: 01

The purpose of this addendum is to modify the solicitation identified as ("Solicitation") to reflect the change(s) identified and described below.

Applicable Addendum Category:

- ☐ Modify bid opening date and time
- ☐ Modify specifications of product or service being sought
- ☒ Attachment of vendor questions and responses
- ☐ Attachment of pre-bid sign-in sheet
- ☐ Correction of error
- ☒ Other

Description of Modification to Solicitation:

1. To provide responses to vendor questions. See Attachment A.
2. The bid opening remains on 08/15/2024 at 1:30 pm.
3. Please note – ***** ELECTRONIC RESPONSES ARE PROHIBITED FOR THIS SOLICITATION. SEE ATTACHMENT A FOR PROPOSAL/BID SUBMISSION *****

Additional Documentation: Documentation related to this Addendum (if any) has been included herewith as Attachment A and is specifically incorporated herein by reference.

Terms and Conditions:

1. All provisions of the Solicitation and other addenda not modified herein shall remain in full force and effect.
2. Vendor should acknowledge receipt of all addenda issued for this Solicitation by completing an Addendum Acknowledgment, a copy of which is included herewith. Failure to acknowledge addenda may result in bid disqualification. The addendum acknowledgement should be submitted with the bid to expedite document processing.

Addendum 01:

CRFI DCH25-01 - Internet Filtering

ATTACHMENT A - Vendor Questions and Agency Responses

Vendor Question 01:

What is the anticipated contract value for this service?

Agency Answer 01:

It is not in the best interest of the State to release budget information for this project.

Vendor Question 02:

Is there a timeline in pursuing the project?

Agency Answer 02:

This is a request for information, any information provided by the vendor community will be reviewed in order to develop specifications for a future solicitation. We anticipate the resulting solicitation going out to bid sometime during the first quarter of the year 2025.

Vendor Question 03:

Is there a current vendor providing this service? Or is it a new requirement?

Agency Answer 03:

Yes, there is a vendor currently providing the services.

Vendor Question 03:

And if there is a current vendor, could you please provide the current contract documents/information?

Agency Answer 03:

Requesting copies of previously awarded contracts, other solicitations, or documents related to previous contracts through the question-and-answer process included in this solicitation is not appropriate. Requests for documentation of this nature can be obtained by interested parties through a Freedom of Information Act request.

Vendor Question 04:

3.2.1. Are there any IPsec tunnels? If so, how many?

Agency Answer 04: None

Vendor Question 05:

3.2.2. Is there a form of Decryption in place?

Agency Answer 05: No

Vendor Question 06:

3.2.3. Is there a need for a physical box, or is a virtual machine preferred?

Agency Answer 06: Virtual would be preferred

Addendum 01:

CRFI DCH25-01 - Internet Filtering

ATTACHMENT A - Vendor Questions and Agency Responses

Vendor Question 07:

3.2.4. What make and model of Firewall is currently installed?

Agency Answer 07:

None

Vendor Question 08:

3.2.5. Are there other solutions needed to be integrated alongside of?

Agency Answer 08:

No

Vendor Question 09:

3.2.6. Is there a VPN put in place for staff and/or visitors?

Agency Answer 09:

No.

Vendor Question 10:

3.2.7. Is there a form of Multi Factor Authentication put in place?

Agency Answer 10:

If on Executive Microsoft Multi Factor Authentication is used.

Other Information:

1. The bid opening remains on 08/15/2024 at 1:30 pm.
2. **Proposal/Bid Submission:** All proposals/bids must be submitted on or before the date and time of the bid opening. Vendors can submit bids in paper form delivered to the Purchasing Division located at 2019 Washing Street, East Charleston, WV 25305, either in person or by courier, or in facsimile form by faxing to the Purchasing Division at 304-558-3970. Notwithstanding the foregoing, the Purchasing Division may prohibit the submission of bids electronically through wvOASIS at its sole discretion. Such a prohibition will be contained and communicated in the wvOASIS system resulting in the Vendor's inability to submit bids through wvOASIS. The Purchasing Division will not accept bids, modification of bids, or addendum acknowledgment forms via email. Bids submitted in paper or facsimile form must contain a signature. Any bid received by the Purchasing Division staff is considered to be in the possession of the Purchasing Division and will not be returned for any reason.

ADDENDUM ACKNOWLEDGEMENT FORM
SOLICITATION NO.: CRFI DCH2500000001

Instructions: Please acknowledge receipt of all addenda issued with this solicitation by completing this addendum acknowledgment form. Check the box next to each addendum received and sign below. Failure to acknowledge addenda may result in bid disqualification.

Acknowledgment: I hereby acknowledge receipt of the following addenda and have made the necessary revisions to my proposal, plans and/or specification, etc.

Addendum Numbers Received:

(Check the box next to each addendum received)

<input checked="" type="checkbox"/> Addendum No. 1	<input type="checkbox"/> Addendum No. 6
<input type="checkbox"/> Addendum No. 2	<input type="checkbox"/> Addendum No. 7
<input type="checkbox"/> Addendum No. 3	<input type="checkbox"/> Addendum No. 8
<input type="checkbox"/> Addendum No. 4	<input type="checkbox"/> Addendum No. 9
<input type="checkbox"/> Addendum No. 5	<input type="checkbox"/> Addendum No. 10

I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid. I further understand that that any verbal representation made or assumed to be made during any oral discussion held between Vendor's representatives and any state personnel is not binding. Only the information issued in writing and added to the specifications by an official addendum is binding.

Blocksi, Inc.

Company

Paul A. Smith

Authorized Signature

8-13-2024

Date

NOTE: This addendum acknowledgement should be submitted with the bid to expedite document processing.



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
Charleston, WV 25305-0130

State of West Virginia
Centralized Request for Information
Info Technology

Proc Folder: 1478909

Doc Description: Internet Filtering

Reason for Modification:

Proc Type: Request for Information

Date Issued	Solicitation Closes	Solicitation No	Version
2024-08-01	2024-08-15 13:30	CRFI 0432 DCH2500000001	1

BID RECEIVING LOCATION

BID CLERK
DEPARTMENT OF ADMINISTRATION
PURCHASING DIVISION
2019 WASHINGTON ST E
CHARLESTON WV 25305
US

VENDOR

Vendor Customer Code: VS0000046700

Vendor Name : Blocksi, Inc.

Address : 228 Hamilton Avenue, 3rd floor

Street :

City : Palo Alto

State : CA **Country :** United States **Zip :** 94301

Principal Contact : Paul Schiltgen

Vendor Contact Phone: 770-685-7055 **Extension:**

FOR INFORMATION CONTACT THE BUYER

Larry D McDonnell
304-558-2063
larry.d.mcdonnell@wv.gov

**Vendor
Signature X**

Paul A Schiltgen

FEIN# 61-1755357

DATE 8-13-2024

All offers subject to all terms and conditions contained in this solicitation

ADDITIONAL INFORMATION

The State of West Virginia Purchasing Division, is issuing a Request for Information to all vendors that have a desire to provide the West Virginia Department of Arts, Culture, and History, Library Section with information about internet filtering. This RFI is intended to provide the Agency with information necessary to plan and develop specifications for a future procurement.

Questions regarding the solicitation must be submitted in writing to Larry.D.McDonnell@wv.gov prior to the question period deadline

ELECTRONIC RESPONSES ARE PROHIBITED FOR THIS SOLICITATION

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Total Price
1	Internet Filtering	1600	1	\$10.00	\$16,000

Comm Code	Manufacturer	Specification	Model #
81112200	Blocksi	Blocksi Cloud DNS	Blocksi Cloud DNS service

Extended Description:
See attached documentation for further details.

SCHEDULE OF EVENTS

<u>Line</u>	<u>Event</u>	<u>Event Date</u>
1	Vendor questions due by 2:00PM EST/EDT	2024-08-08

	Document Phase	Document Description	Page 3
DCH2500000001	Final	Internet <i>Filtering</i>	

ADDITIONAL TERMS AND CONDITIONS

See attached document(s) for additional Terms and Conditions