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Header @ 1

[List View](#)
[General Information](#) [Contact](#) [Default Values](#) [Discount](#) [Document Information](#) [Clarification Request](#)

Procurement Folder: 1434815

Procurement Type: Central Master Agreement

Vendor ID: VS0000046262

Legal Name: Eliot Goodwin

Alias/DBA:

Total Bid: \$63,600.00

Response Date: 06/17/2024

Response Time: 12:03

Responded By User ID: AOSWFA

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SO Doc Code: CRFQ

SO Dept: 0313

SO Doc ID: DEP2400000048

Published Date: 6/14/24

Close Date: 7/3/24

Close Time: 13:30

Status: Closed

Solicitation Description: Wilderness First Aid Training

Total of Header Attachments: 1

Total of All Attachments: 1



Department of Administration
Purchasing Division
2019 Washington Street East
Post Office Box 50130
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State of West Virginia
Solicitation Response

Proc Folder: 1434815
Solicitation Description: Wilderness First Aid Training
Proc Type: Central Master Agreement

Solicitation Closes	Solicitation Response	Version
2024-07-03 13:30	SR 0313 ESR06172400000007836	1

VENDOR
VS0000046262
Eliot Goodwin

Solicitation Number: CRFQ 0313 DEP2400000048
Total Bid: 63600
Response Date: 2024-06-17
Response Time: 12:03:44
Comments:

FOR INFORMATION CONTACT THE BUYER
Joseph E Hager III
(304) 558-2306
joseph.e.hageriii@wv.gov

Vendor Signature X FEIN# DATE

All offers subject to all terms and conditions contained in this solicitation

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
1	Wilderness First Aid Training - Year 1	150.00000	EA	106.000000	15900.00

Comm Code	Manufacturer	Specification	Model #
86000000			

Commodity Line Comments: The actual price per unit is \$99 pre-tax. An annual \$1,000 group management fee makes the total unit price equal to \$106 per unit, assuming 150 units.

Extended Description:

Wilderness First Aid Training - Year 1. Quantities are estimated and for bid purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
2	Wilderness First Aid Training - Year 2	150.00000	EA	106.000000	15900.00

Comm Code	Manufacturer	Specification	Model #
86000000			

Commodity Line Comments: The actual price per unit is \$99 pre-tax. An annual \$1,050 group management fee makes the total unit price equal to \$106 per unit, assuming 150 units.

Extended Description:

Wilderness First Aid Training - Year 2 Quantities are estimated and for bid purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
3	Wilderness First Aid Training - Year 3	150.00000	EA	106.000000	15900.00

Comm Code	Manufacturer	Specification	Model #
86000000			

Commodity Line Comments: The actual price per unit is \$99 pre-tax. An annual \$1,100 group management fee makes the total unit price equal to \$106 per unit, assuming 150 units.

Extended Description:

Wilderness First Aid Training - Year 3 Quantities are estimated and for bid purposes only.

Line	Comm Ln Desc	Qty	Unit Issue	Unit Price	Ln Total Or Contract Amount
4	Wilderness First Aid Training - Year 4	150.00000	EA	106.000000	15900.00

Comm Code	Manufacturer	Specification	Model #
86000000			

Commodity Line Comments: The actual price per unit is \$99 pre-tax. An annual \$1,150 group management fee makes the total unit price equal to \$106 per unit, assuming 150 units.

Extended Description:

Wilderness First Aid Training - Year 4 Quantities are estimated and for bid purposes only.

American Outdoor School: Premier Wilderness First Aid Training Provider

American Outdoor School, located in Medford, Massachusetts, is a leading provider of comprehensive wilderness first aid training. With a mission to equip individuals with the skills and knowledge necessary for safe and effective outdoor adventures, we pride ourselves on delivering top-tier education and hands-on training experiences.

Qualifications and Expertise:

Experienced Instructors: Our team comprises seasoned outdoor professionals, certified wilderness first responders, EMTs, and paramedics with extensive field experience. This ensures that participants receive training from experts with real-world insights.

Nathan Duclos is a highly qualified wilderness first aid instructor with a comprehensive background spanning over two decades in wilderness, remote, emergency, and disaster medicine. He has served as a Paramedic Instructor at the National Medical Education and Training Center since January 2012, where he specializes in didactic and clinical instruction. Duclos has also held positions as an Adjunct Professor at Salem State University and the University of New Hampshire, teaching wilderness and emergency medicine, outdoor education, and expedition skills and planning. His experience includes working globally as an expedition guide and instructor with Discover Outdoors since 2010 and as a wilderness and remote medicine instructor for SOLO since January 2005, traveling worldwide to teach wilderness first aid, wilderness first responder, and wilderness EMT courses, as well as search and rescue. Duclos has provided medical care in remote locations, including Belle Fontaine, Haiti, Tanzania, and Panama, and during expeditions to Aconcagua, Kilimanjaro, Whitney, Rainier, McKinley, and Mongolia. His dedication to emergency medicine education is further evidenced by his role as a Senior Lecturer and EMS Instructor/Coordinator at McGregor Memorial EMS, where he contributed significantly to EMS education and CPR training programs.

Comprehensive Curriculum: Our curriculum covers all essential aspects of wilderness first aid, including patient assessment, emergency care, environmental hazards, and evacuation techniques. It is continually updated to reflect the latest best practices and standards in wilderness medicine.

Hands-On Training: We emphasize practical skills through immersive simulations and scenarios, enabling participants to gain confidence in applying their knowledge in real-life situations. Our courses include both classroom instruction and outdoor practice.

Certification and Accreditation: American Outdoor School's wilderness first aid courses meet the requirements for certification by recognized bodies such as the National Association for Search and Rescue (NASAR) and the Wilderness Medical Society (WMS). Participants receive certifications that are widely respected and acknowledged.

Tailored Programs: We offer customized training solutions to meet the specific needs of diverse groups, including outdoor enthusiasts, professional guides, search and rescue teams, and

government agencies. This flexibility ensures that all participants receive relevant and applicable training.

Safety and Preparedness: Our training programs are designed to instill a strong safety culture among participants, emphasizing risk management, situational awareness, and proactive preparedness to handle emergencies in remote settings.

Why Choose American Outdoor School: Proven Track Record: With years of experience in delivering wilderness first aid training, we have built a reputation for excellence and reliability.

Engagement and Support: We provide ongoing support and resources to our participants,

fostering a community of well-prepared outdoor enthusiasts and professionals. **Commitment to Excellence:** Our dedication to high-quality education and continuous improvement ensures that our training remains at the forefront of the industry.

Conclusion: American Outdoor School is uniquely positioned to provide the state of West Virginia with the highest standard of wilderness first aid training. Our commitment to excellence, experienced instructors, and comprehensive, hands-on approach make us the ideal partner to enhance the safety and preparedness of those exploring the great outdoors.